



SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

FY 2020 RESULTS PRESENTATION

25 February 2021

OBSTETRICS &
GYNAECOLOGY



PAEDIATRICS



CANCER-
RELATED



DERMATOLOGY



DISCLAIMER

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OVERVIEW

OUR SERVICES



General obstetrics, labour & delivery	Gynaecological surgery	High Intensity Focused Ultrasound ("HIFU") treatment
Medical problems during pregnancy	Obstetrical complication & its management	Female pelvic medicine / Urogynaecology & reconstruction surgery
General gynaecology		



Gynae-oncological surgery
Breast & general surgery



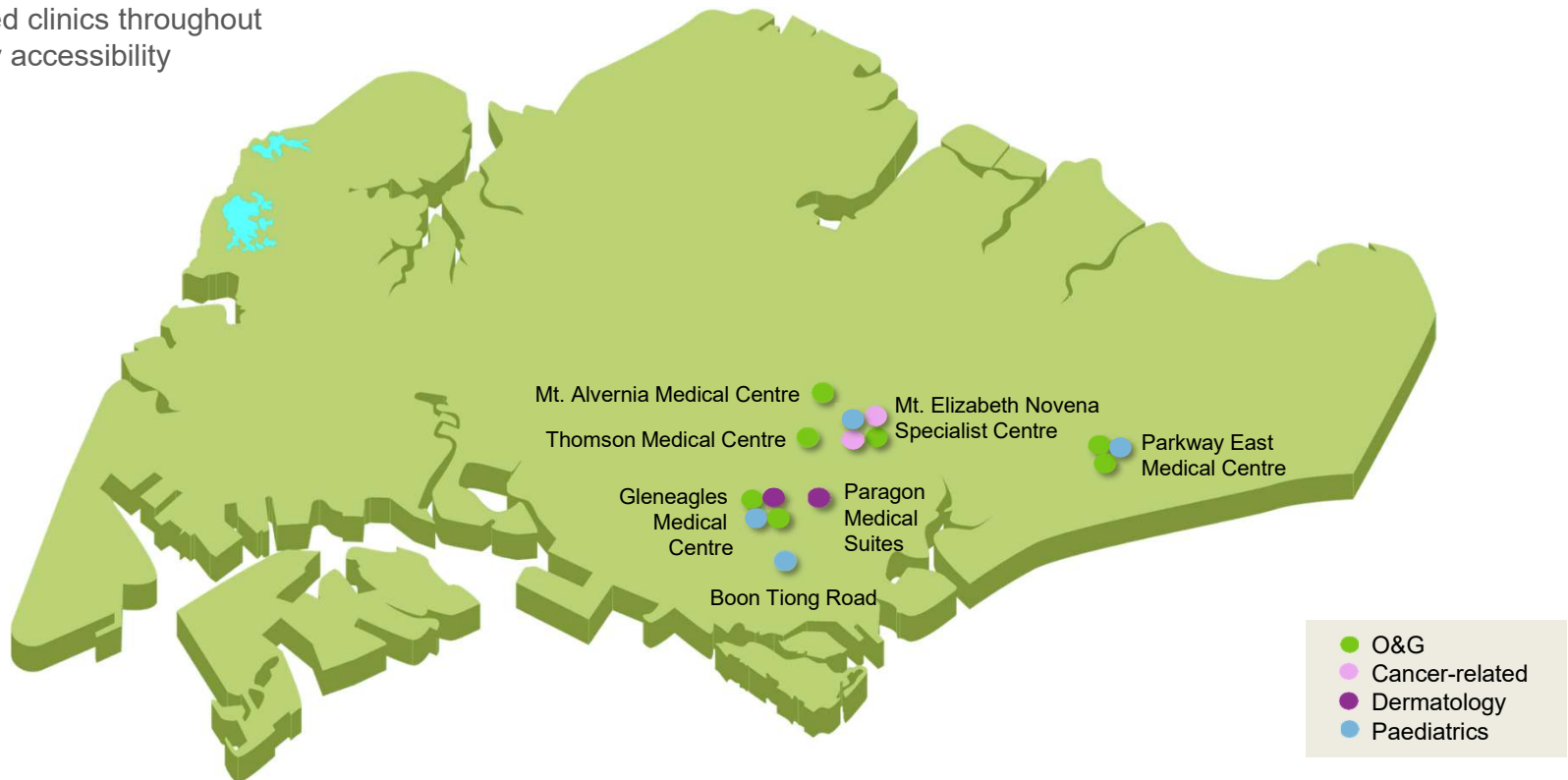
Newborn & well-baby checks	Common childhood conditions	Childhood immunisation routine & vaccinations
Child nutrition, growth and developmental assessment	Gastrointestinal conditions & endoscopic procedures	Respiratory and behavioural sleep conditions



General skin care
Aesthetics & dermatological procedures
Dermatological surgery & laser surgery

OUR NETWORK

Strategically located clinics throughout Singapore for easy accessibility





FINANCIAL HIGHLIGHTS

FINANCIAL HIGHLIGHTS

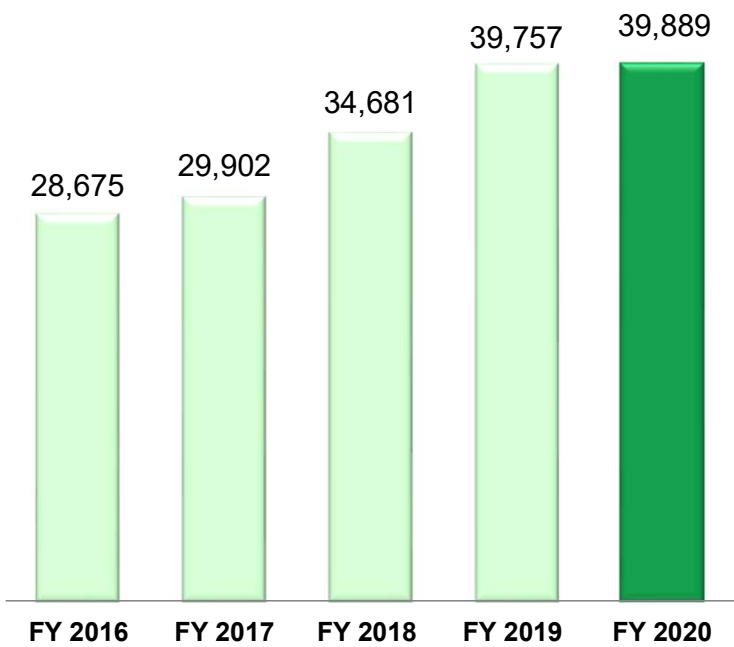


S\$'000	2H 2020	2H 2019	Change (%)	FY 2020	FY 2019	Change (%)
Revenue	22,024	21,107	4.3%	39,889	39,757	0.3%
Other operating income	620	169	N/M	1,435	449	N/M
Consumables and medical supplies used	(3,678)	(3,461)	6.3%	(6,705)	(6,466)	3.7%
Employee remuneration expense	(10,486)	(8,597)	22.0%	(19,472)	(16,481)	18.1%
Depreciation	(1,094)	(1,119)	(2.2%)	(2,177)	(2,207)	(1.4%)
Other operating expense	(1,136)	(1,355)	(16.2%)	(2,192)	(2,503)	(12.4%)
Profit from operations	6,250	6,744	(7.3%)	10,778	12,549	(14.1%)
Impairment of goodwill	-	(11,900)	(100.0%)	-	(11,900)	(100.0%)
Finance income	60	108	(44.4%)	184	153	20.3%
Finance expense	(67)	(89)	(24.7%)	(154)	(183)	(15.8%)
Net finance income/(expense)	(7)	19	N/M	30	(30)	N/M
Income tax expense	(542)	(823)	(34.1%)	(1,315)	(1,752)	(24.9%)
Net profit for the year	5,701	(5,960)	N/M	9,493	(1,133)	N/M

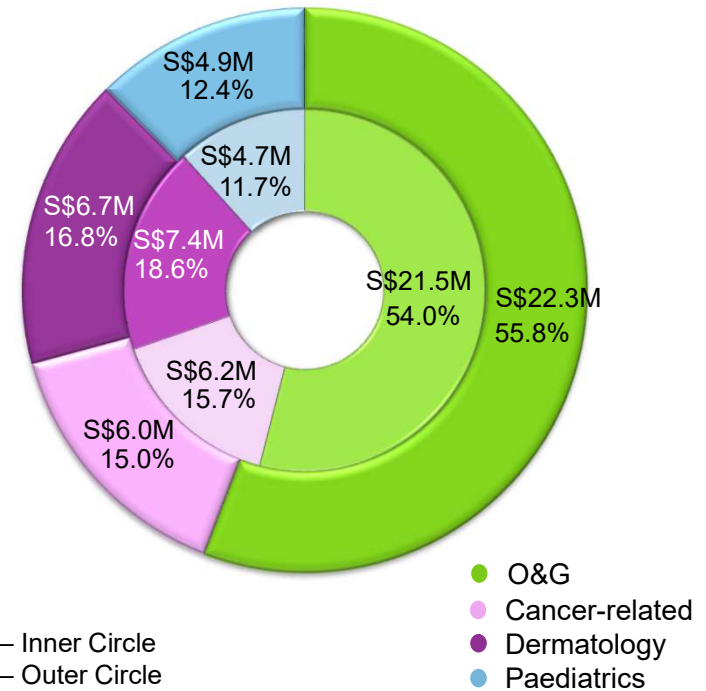
N/M: Not meaningful

REVENUE

Revenue (S\$'000)

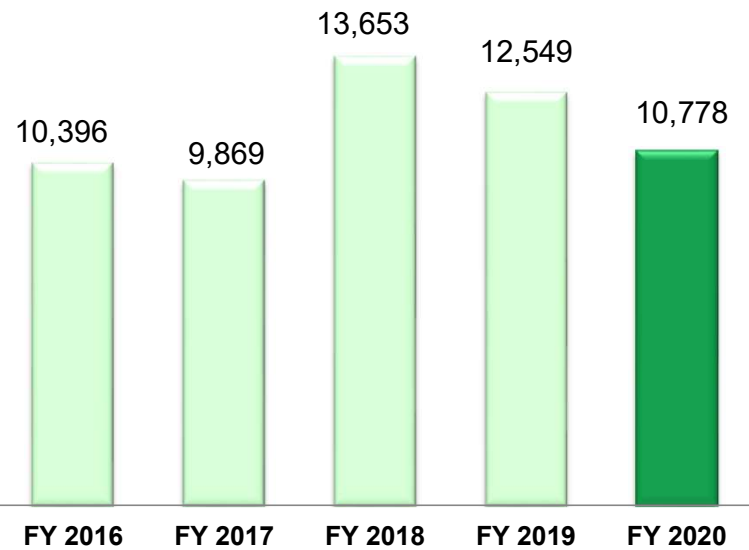


Revenue by Business Segments

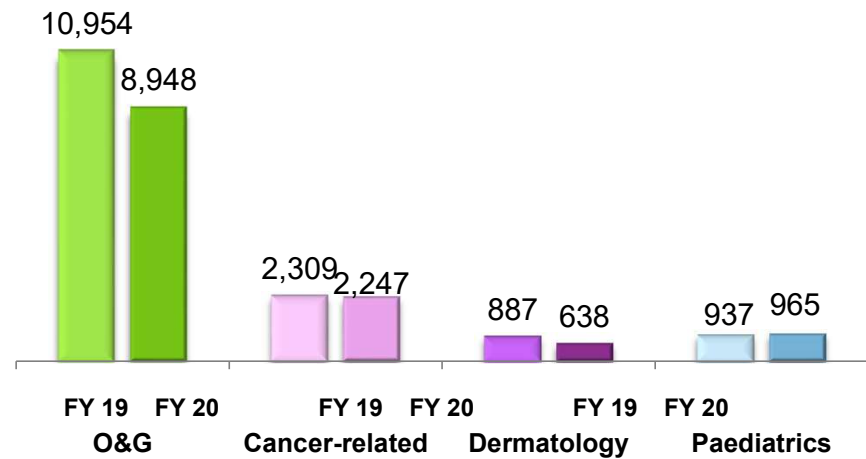


PROFIT FROM OPERATIONS

Profit from Operations (S\$'000)

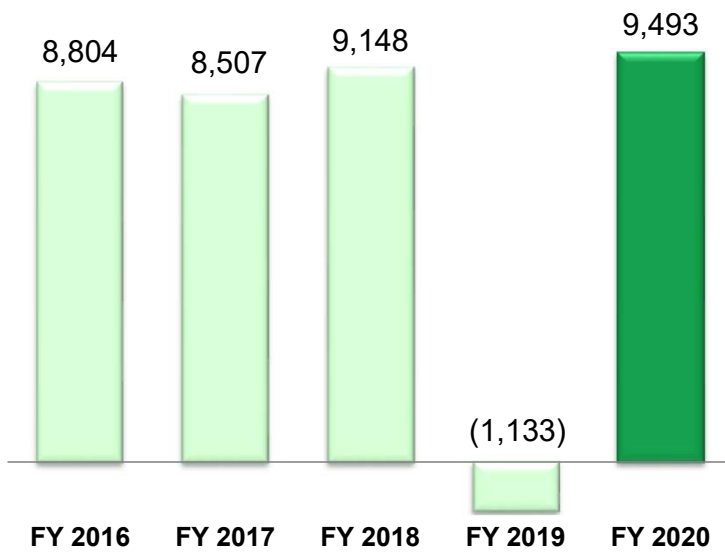


Profit from Operations by Business Segments (S\$'000)

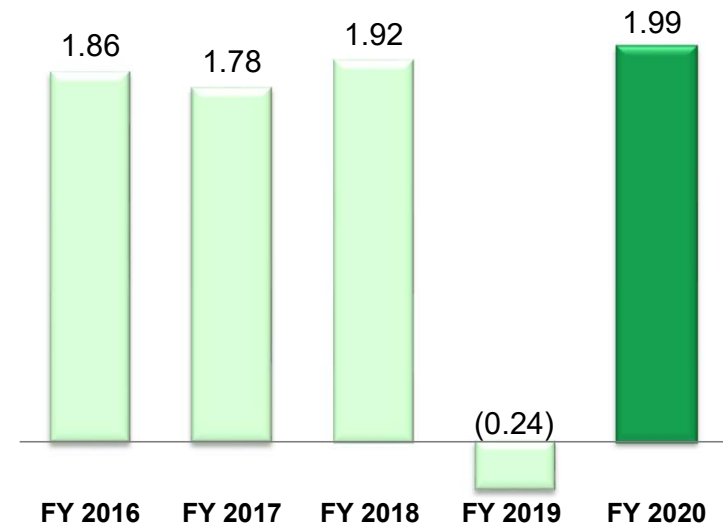


NET PROFIT AFTER TAX

Net Profit/(Loss) (S\$'000)

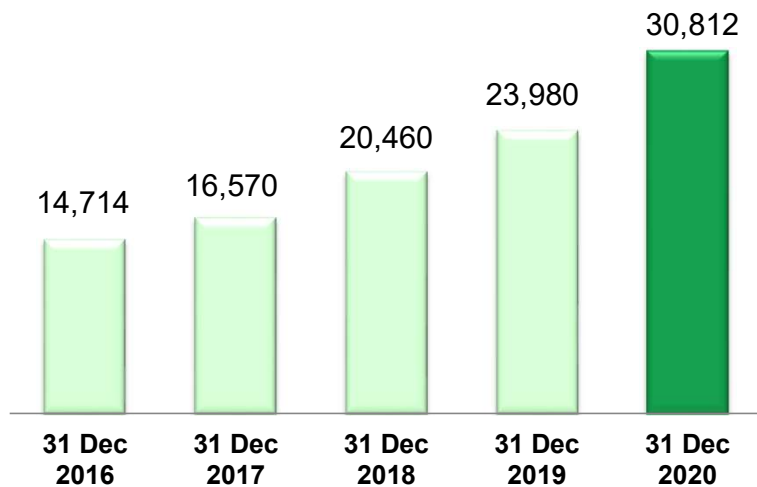


Earnings Per Share
(Singapore cents)

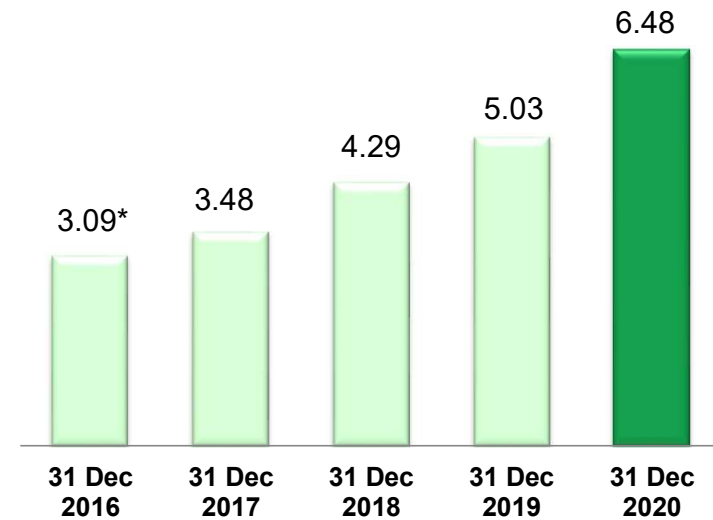


NET TANGIBLE ASSETS

Net Tangible Asset Value (S\$'000)



Net Tangible Asset Value Per Share (Singapore cents)



* For better comparison, the net tangible asset value per ordinary shares as at 31 December 2016 has been adjusted for the increase in the number of ordinary shares resulting from the Share Split in May 2017.

FINANCIAL REVIEW



S\$'000	As at 31 December 2020	As at 31 December 2019
Key Assets		
Goodwill	12,230	12,230
Plant and equipment	1,489	1,595
Right-of-use assets	3,164	3,698
Inventories	1,908	2,030
Trade and other receivables	3,552	3,517
Cash and cash equivalents	35,514	25,985
Key Liabilities*		
Trade and other payables	8,936	6,412
Lease liabilities	3,301	3,815

* The Group does not have any borrowings and debt securities as at 31 December 2020 and 31 December 2019.

DIVIDEND



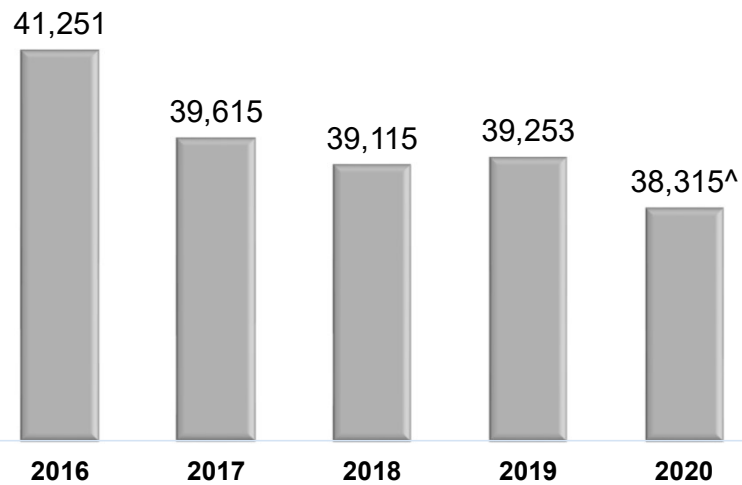
FY 2020	Interim	Final	Total
Dividend per Share (Singapore cents)	0.50	1.20 *	1.70
Payment Date	1 September 2020	21 May 2021	

* Subject to shareholders' approval at the Company's upcoming Annual General Meeting.

CORPORATE UPDATES & FUTURE PLANS

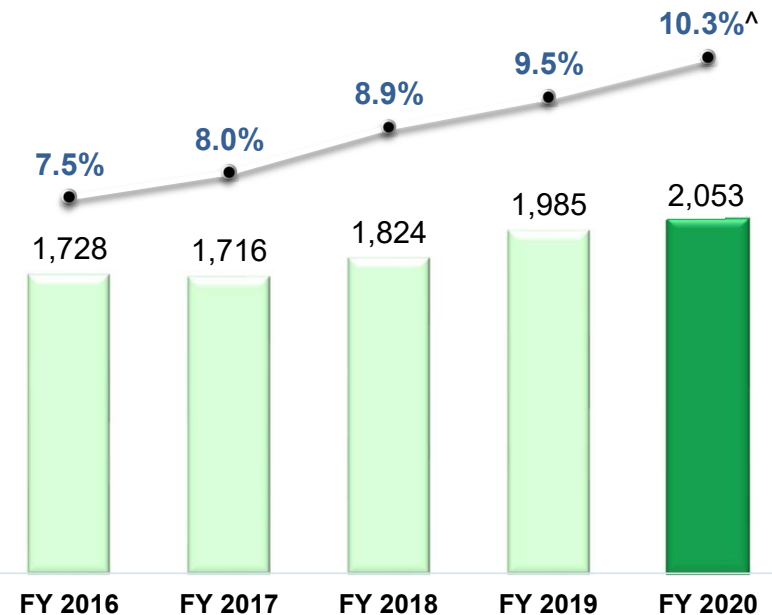
NUMBER OF BIRTHS

Historical Live Births in Singapore*



* <https://www.ica.gov.sg/stats> "Singapore Demographic Bulletin ('SDB')"
[^] Based on SDB's published data for Q1-Q3 2020, extrapolated to full year

No. of Babies Delivered by SOG

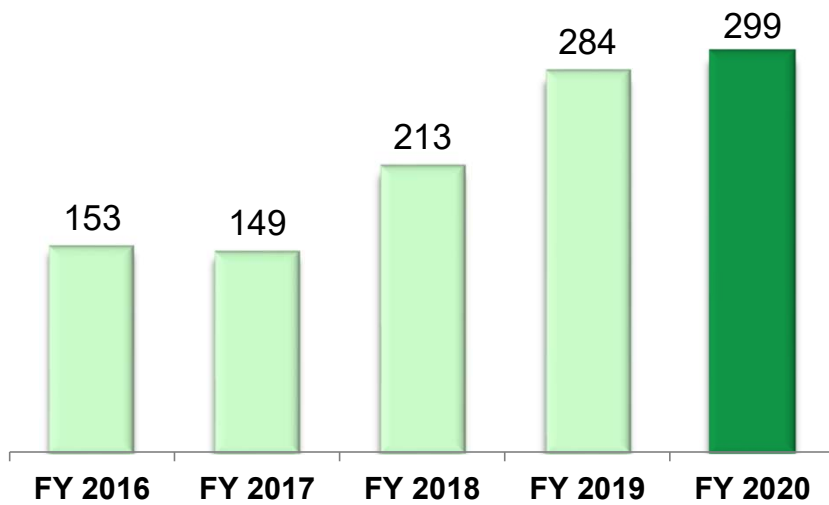


■ No. of Babies Delivered ● Private Sector Market Share

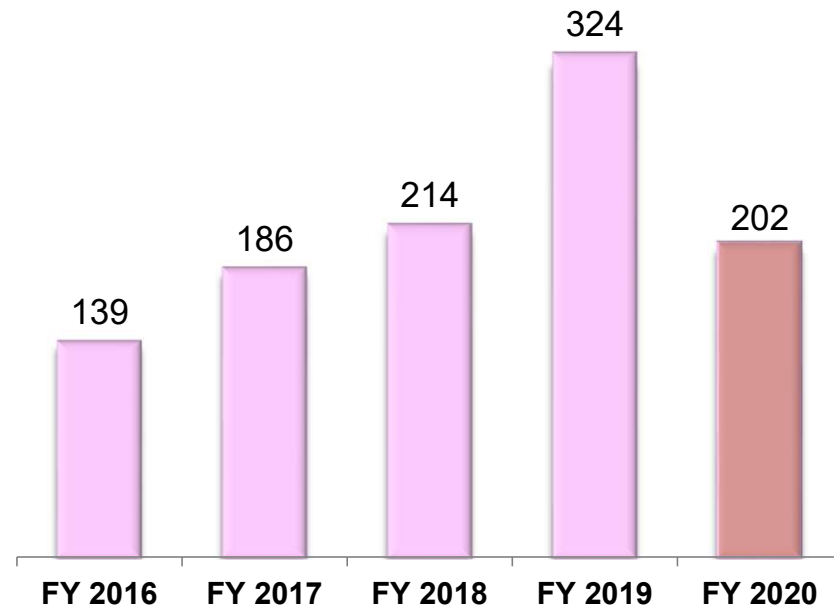
[^] Based on SDB's published data for Q1-Q3 2020, extrapolated to full year

NUMBER OF SURGERIES PERFORMED

No. of GynaeOncological Surgeries



No. of Breast Surgeries



FUTURE PLANS

STRENGTHEN

Strengthen SOG's brand awareness and increase market share

RECRUIT

Recruit more Specialist Medical Practitioners to strengthen all business segments

REFERRALS

Increase the level of inter-clinic referrals through synergy awareness

GROW

Continue to grow non-O&G business segments to increase their revenue and profit contribution to the Group

PARTNERSHIPS

Identify opportunities in business partnerships and collaborations, venture into humanitarian and other ancillary perspective



SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

THANK YOU

OBSTETRICS &
GYNAECOLOGY



PAEDIATRICS



CANCER-
RELATED



DERMATOLOGY



APPENDIX

Our Specialist Medical Practitioners

OUR SPECIALIST MEDICAL PRACTITIONERS



OBSTETRICS & GYNAECOLOGY



Dr. Beh Suan Tiong
EXECUTIVE CHAIRMAN

Date of Appointment
July 2013

Clinic
Thomson Medical Centre
#05-03

Specialisations
Advanced reproductive surgeries
and minimally invasive surgery (key
hole surgery), namely laparoscopic
and hysteroscopic surgery

High Intensity Focused Ultrasound
("HIFU") treatment



Dr. Choo Wan Ling

Date of Appointment
July 2013

Clinic
Mount Elizabeth Novena
Specialist Centre #10-30

Specialisations
Antenatal care and risk assessment,
vaginal assisted and caesarean
delivery, and treatment of
gynaecological issues such as
endometriosis, uterine fibroids fertility
challenges and ovarian cysts



Dr. Heng Tung Lan
FOUNDER & EXECUTIVE DIRECTOR

Date of Appointment
January 2011

Clinic
Parkway East Medical Centre
#02-08

Specialisations
Pregnancy care and delivery,
female health screening,
menopause and female
wellness enhancement

OBSTETRICS & GYNAECOLOGY



DR. HONG SZE CHING

Consultant obstetrician & gynaecologist
MBBS (SINGAPORE), MRCOG (UK),
MMED (O&G), FAMS (SINGAPORE)

Dr. Hong Sze Ching

Date of Appointment
July 2016

Clinic
Mount Alvernia Medical Centre
Block D #07-62

Specialisations
Obstetric care, management of
general gynaecological conditions,
laparoscopic surgery and
colposcopy

HIFU treatment



DR. LEE KEEN WHYE

Consultant obstetrician & gynaecologist
MBBS (SINGAPORE), FRCOG (UK),
FAMS (SINGAPORE)

Dr. Lee Keen Whye

FOUNDER & EXECUTIVE DIRECTOR

Date of Appointment
January 2011

Clinic
Gleneagles Medical Centre
#08-15/16

Specialisations
Endoscopic work, especially
hysteroscopy, laparoscopy and
vaginal rejuvenation

HIFU treatment

OBSTETRICS & GYNAECOLOGY



Dr. Natalie Chua

Date of Appointment
August 2013

Clinic
Parkway East Medical Centre
#02-07

Specialisations
Obstetric care – preconception health screening, antenatal care and delivery

Gynaecological cancer screening and prevention, and the management of common gynaecological problems



Dr. Clara Ong

Date of Appointment
May 2019

Clinic
Gleneagles Medical Centre
#08-15/6

Specialisations
Pregnancy care, menopausal care, family planning, management of general gynaecological conditions and colposcopy

HIFU treatment

CANCER-RELATED



Dr. Cindy Pang

Date of Appointment
December 2014

Clinic
Mount Elizabeth Novena
Specialist Centre #08-25

Specialisations
Antenatal care to expectant mothers and manages a wide range of conditions related to the female reproductive system

Main sub-specialty in gynaecological cancers and complex pelvic surgeries



Dr. Lim Siew Kuan

Date of Appointment
May 2016

Clinic
Mount Elizabeth Novena
Specialist Centre #06-53

Specialisations
Management of both benign and malignant breast conditions, breast cancer management, breast oncoplastics and reconstructive surgery, minimally invasive breast surgery and partial or full breast reconstruction

DERMATOLOGY



DR. JOYCE LIM

Consultant dermatologist
MBBS (MALAYSIA), FRCPI (IRELAND),
FAMS (SINGAPORE)

Dr. Joyce Lim

Date of Appointment
January 2016

Clinic
Paragon Medical Suites
#11-16/20

Specialisations
Children and adult medical
dermatology including skin, hair
and nail problems, aesthetic skin
problems, laser and skin surgery



DR. LIEW HUI MIN

Consultant dermatologist
MBCHB (UK), MRCP (UK),
FAMS (SINGAPORE)

Dr. Liew Hui Min

Date of Appointment
December 2018

Clinic
Gleneagles Medical Centre
#06-01

Specialisations
Children and women's
dermatology, genital dermatology
and general medical adult
dermatology

PAEDIATRICS



DR. LIM XUE YAN

Consultant paediatrician
MBBS (SINGAPORE), MRCPCH (UK),
FAMS (SINGAPORE)

Dr. Lim Xue Yan

Date of Appointment
July 2017

Clinic
Parkway East Medical Centre
#04-06

Specialisations
General paediatrics which includes new-born and well-baby screening, children immunisation, developmental assessment and behavioural care advice, nutrition and growth advice, and management of common childhood conditions



DR. IRENE TEO

Consultant paediatrician
MBBS (LONDON), MRCPCH (UK),
FAMS (SINGAPORE)

Dr. Irene Teo

Date of Appointment
November 2017

Clinic
11A Boon Tiong Road
#01-11

Specialisations
General paediatrics which includes new-born and well-baby screening, children immunisation, developmental assessment and behavioural care advice, nutrition and growth advice, and management of common childhood conditions including skin conditions

PAEDIATRICS



Dr. Christina Ong

Date of Appointment
November 2018

Clinic
Mount Elizabeth Novena
Specialist Centre #07-53

Specialisations
Management of children with gastrointestinal conditions and performing endoscopic procedures, as well as treating children with general medical conditions



Dr. Petrina Wong

Date of Appointment
February 2019

Clinic
Gleneagles Medical Centre
#08-14


Specialisations
Management of children with respiratory and sleep conditions like wheezing, asthma, cough, allergies, snoring and other sleep issues, as well as general medical conditions





SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

Singapore O&G Ltd.
(Company Registration No. 201100687M)

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  @SOGhealthcare  soghealthcare