



DEL MONTE PACIFIC LIMITED

Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Fourth Quarter and Full Year Ended 31 December 2013

For enquiries, please contact:

Ignacio Sison Jennifer Luy

Tel: +632 856 2888 Tel: +65 6594 0980 <u>sisonio@delmonte-phil.com</u> <u>jluy@delmontepacific.com</u>

AUDIT

Full year 2013 figures have neither been audited nor reviewed by the Group's auditors.

ACCOUNTING POLICIES

The accounting policies and method of computation adopted are consistent with those used in the most recently audited financial statements, except for the following accounting standards, amendments to standards and interpretation that are effective for annual reporting periods beginning 1 January 2013:

Amendment to IAS 1 Presentation of Financial Statements
Amendment to IAS 16 Classification of servicing equipment

IAS 19 (revised 2011) Employee Benefits

IAS 27 Separate Financial Statements

IAS 28 (revised 2011) Investments in Associates and Joint Ventures

Amendments to IAS 32 Financial Instruments: Presentation - Tax effect of distribution to holders of

equity instruments

Amendments to IAS 34 Interim financial reporting and segment information for total assets and liabilities

Amendments to IFRS 7 Offsetting Financial Assets and Financial Liabilities

IFRS 10 Consolidated Financial Statements

IFRS 11 Joint Arrangements

IFRS 12 Disclosures of Interests in Other Entities

IFRS 13 Fair Value Measurement

The Group has not applied the following accounting standards (including its consequential amendments) and interpretations that have been issued but will be effective for the financial year beginning on or after 1 January 2014.

Amendment to IAS 32 Offsetting Financial Assets and Financial Liabilities

Amendment to IAS 36 Recoverable amount disclosure for non-financial assets

IFRS 9 Financial Instruments

IFRIC 21 Levies

DISCLAIMER

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

FINANCIAL HIGHLIGHTS - FOURTH QUARTER AND FULL YEAR 2013

| in US\$'000 unless otherwise stated | For the three | e months end | ed 31 Dec | For th | e year ended 3 | 31 Dec |
|-------------------------------------|---------------|-------------------------|-----------|-----------|-------------------------|------------|
| | 2013 | 2012 (Restated)* | % | 2013 | 2012 (Restated)* | % |
| Turnover | 156,798 | 159,510 | (1.7) | 492,177 | 459,711 | 7.1 |
| Gross profit | 35,795 | 38,679 | (7.5) | 115,610 | 112,799 | 2.5 |
| Gross margin (%) | 22.8 | 24.2 | (1.4ppts) | 23.5 | 24.5 | (1.0ppt) |
| Operating profit – recurring | 18,950 | 19,158 | (1.1) | 54,216 | 50,036 | 8.4 |
| Operating margin (%) | 12.1 | 12.0 | 0.1ppt | 11.0 | 10.9 | 0.1ppt |
| Operating profit – non recurring | (3,797) | 19,158 | nm | 27,476 | 50,036 | (45.1) |
| Operating margin (%) | nm | 12.0 | nm | 5.6 | 10.9 | (5.3ppts) |
| Net profit – recurring | 13,224 | 13,461 | (1.8) | 33,883 | 32,212 | 5.2 |
| Net margin (%) | 8.4 | 8.4 | - | 6.9 | 7.0 | (0.1ppt) |
| EPS (US cents) | 1.02 | 1.25 | (18.4) | 2.61 | 2.99 | (12.7) |
| Net profit - non recurring | (1,737) | 13,461 | nm | 16,109 | 32,212 | (50.0) |
| Net margin (%) | nm | 8.4 | nm | 3.3 | 7.0 | (3.7ppts) |
| EPS (US cents) | (0.13) | 1.25 | nm | 1.24 | 2.99 | (58.5) |
| Net debt | (146,655) | (117,031) | 25.3 | (146,655) | (117,031) | 25.3 |
| Gearing (%) | 65.7 | 46.7 | 19.0ppts | 65.7 | 46.7 | 19.0ppts |
| Cash flow from operations | 32,654 | 49,105 | (33.5) | 27,286 | 26,103 | 4.5 |
| Capital expenditure | 11,174 | 10,664 | 4.8 | 24,698 | 17,894 | 38.0 |
| | - | , | Days | - | • | Days |
| Inventory (days) | 86 | 88 | (2) | 102 | 105 | (3) |
| Receivables (days) | 43 | 44 | (1) | 60 | 61 | (1) |
| Account Payables (days) | 68 | 58 | ÌÓ | 88 | 82 | ` 6 |

The Company's reporting currency is US dollars. For conversion to S\$, these exchange rates can be used: 1.25 in 4Q13, 1.25 in FY13 and 1.25 in 4Q12, 1.22 in FY12. *Pls refer to page 18 re the restatement.

SUBSEQUENT EVENT – ACQUISITION OF THE CONSUMER FOOD BUSINESS OF DEL MONTE CORPORATION

On 18 Feb 2014, Del Monte Pacific Ltd (DMPL or the Group) completed the purchase of the consumer food business from Del Monte Corporation for US\$1.675 billion subject to working capital adjustments. The US consumer food business has been renamed Del Monte Foods, Inc (DMFI).

This acquisition will transform DMPL into a global branded food and beverage company, quadrupling sales from the current US\$500 million level to more than US\$2 billion. The branded business will then generate 80% of the enlarged group's turnover.

This acquisition adds significant scale and reach into new market segments for the Company, a longtime supplier of processed pineapple to the US market, through a strong portfolio of leading packaged consumer food brands. DMFI's portfolio of iconic brands – *Del Monte, S&W, Contadina and College Inn* - includes No. 1 market position in the branded canned fruits and vegetables market and No. 2 position in the canned tomato and broth categories in the United States. In fiscal year 2013, the portfolio generated US\$1.8 billion in sales and US\$164 million in EBITDA.

The deal was financed partly by bridging loans for the closing. The final financing structure provides for a total equity investment of US\$705 million into DMFI of which US\$605 million are in the form of fresh capital and the balance from loans.

DMPL also incurred one-off transaction fees in relation to this deal as follows:

| | One-off transaction fees – gross (in US\$ m) | One-off transaction fees – net of tax (in US\$ m) |
|------------------|---|--|
| 4Q 2013 | 22.7 | 14.9 |
| FY 2013 | 25.3 | 16.6 |
| 1Q 2014 estimate | 10.0 | 6.5 |

The one-off transaction fees were booked under G&A expenses which unfavourably impacted the operating profit and net profit of the Group for the fourth quarter and full year 2013.

For more details of the transaction, please refer to the Circular dated 27 January 2014 posted on the SGX, PSE and www.delmontepacific.com.

REVIEW OF OPERATING PERFORMANCE FOR 4Q AND FY 2013

Fourth Quarter

Sales in the fourth quarter decreased by 2% to US\$156.8 million from US\$159.5 million due to weakness in the Philippine market, partially offset by growth in the S&W business – both processed and fresh, and non-branded business.

Sales in the Philippines declined by 8% in the fourth quarter due to product mix change.

Del Monte in the Philippines ended 2013 with the highest market shares in the past five years on core 100% Pineapple Juice, Packaged Pineapple, Packaged Fruits and Tomato Sauce based on Nielsen retail study, showing the continued strengthening of the Del Monte brand across categories, channels and consumer segments.

S&W sales rose 18% to US\$13.2 million, led by the fresh segment's robust 34% growth. S&W sales were also driven by new products and the growth in the Middle East and Asia primarily Japan, Korea and the Philippines.

The non branded business generated sales of US\$41.5 million, 8% higher year on year, on improved sales of processed pineapple and tropical mixed fruit products.

The Group incurred an operating loss of US\$3.8 million in the fourth quarter due to the one-off transaction fees of US\$22.7 million relating to the US acquisition. Adding back the one off fees, operating profit would have been US\$19.0 million, comparable to the US\$19.2 million in the prior year period.

The Group recognised an equity loss of US\$1.0 million in its Indian affiliate, flat versus prior year quarter's US\$1.0 million.

The Group incurred a net loss of US\$1.7 million due to the one-off transaction fees of US\$14.9 million net of tax. Adding back the one off fees, net profit would have been US\$13.2 million, slightly lower than the US\$13.5 million in the prior year period.

Operating cash flow was US\$32.7 million, a decrease from prior year quarter's US\$49.1 million mainly due to timing of collection of trade and other receivables. The Company ended with a net debt position of US\$146.7 million as of 31 December 2013, and a gearing of 66%, higher than prior year quarter's 47% but slightly lower than third quarter's 69%.

Full Year

Group turnover for 2013 grew by 7% to a record US\$492.2 million from US\$459.7 million driven by better performance for the Del Monte brand in the Philippines and in the Indian subcontinent and S&W in Asia and the Middle East.

Sales in the Philippine market rose 4% due to favourable mix, better prices and higher volume. Major product categories registered growth, most notably the processed fruit and canned beverage segments.

The S&W branded business delivered sales growth of 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

The non branded business generated sales of US\$155.7 million, 12% higher year on year, on improved sales of processed pineapple and tropical mixed fruit products.

Gross profit rose 3% to US\$115.6 million due to better prices, sales mix, and volume improvements. Tinplate and sugar costs were lower.

Operating profit dropped to US\$27.5 million from US\$50.0 million due to the one-off transaction fees of US\$25.3 million relating to the US acquisition. Adding back these one off fees plus the US\$1.2 million of listing fees in the Philippines, operating profit would have been US\$54.2 million, or 8% higher than prior year.

In India, the Group recognised a share of loss of US\$4.6 million for its 46.7% stake in the FieldFresh joint venture, lower than prior year's US\$5.6 million. This was due to higher sales and the weak Indian rupee.

Net profit declined to US\$16.1 million from US\$32.2 million due to the one-off transaction fees of US\$16.6 million net of tax. Adding back these one off fees plus the US\$1.0 million of listing fees in the Philippines, net profit would have been US\$33.9 million, or 5% higher than prior year.

Operating cash flow was lower at US\$27.3 million compared to US\$26.1 million in the prior year period as a result of changes in working capital.

VARIANCE FROM PROSPECT STATEMENT

The full year 2013 results – without the non recurring expenses - were in line with earlier guidance that the Group's 2013 profits are expected to be better compared to that of the same period last year.

BUSINESS OUTLOOK

The Group expects to generate higher earnings on a recurring basis in the first quarter of 2014 but expects to report a lower non-recurring net income due to one-off transaction fees in closing its US\$1.675 billion acquisition. The US business will be consolidated from the acquisition closing onwards, ie from 18 February 2014. DMPL plans to align its fiscal year with that of Del Monte Foods, Inc (May to April financial year), which is expected to account for about 80% of the enlarged group's sales.

Group earnings will improve in the new financial year 2015 (May 2014-April 2015) as it drives both topline growth across its key markets in the USA, the Philippines and rest of Asia, optimises synergies and manages cost actively.

REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

BRANDED For the three months ended 31 December

| In US\$'000 | | Branded | | | | |
|----------------------------------|---------|--------------------|------------|--|--|--|
| | 2013 | 2012 (Restated) | % Chg | | | |
| Turnover | 115,323 | 121,006 | (4.7) | | | |
| Gross Profit | 32,981 | 35,797 | (7.9) | | | |
| Gross Margin (%) | 28.6 | 29.6 | (1.0ppt) | | | |
| Operating Profit - recurring | 17,462 | 20,198 | (13.5) | | | |
| Operating Margin (%) | 15.1 | 16.7 | (1.6ppts) | | | |
| Operating Profit – non recurring | 3,176 | 20,198 | (84.4) | | | |
| Operating Margin (%) | 2.8 | 16.7 | (13.9ppts) | | | |

For the full year ended 31 December

| In US\$'000 | | Branded | | | | |
|----------------------------------|---------|--------------------|-----------|--|--|--|
| | 2013 | 2012 (Restated) | % Chg | | | |
| Turnover | 336,434 | `320,512 | 5.0 | | | |
| Gross Profit | 101,281 | 96,684 | 4.8 | | | |
| Gross Margin (%) | 30.1 | 30.2 | (0.1ppt) | | | |
| Operating Profit - recurring | 50,107 | 44,890 | 11.6 | | | |
| Operating Margin (%) | 14.9 | 14.0 | 0.9ppts | | | |
| Operating Profit – non recurring | 31,828 | 44,890 | (29.1) | | | |
| Operating Margin (%) | 9.5 | 14.0 | (4.5ppts) | | | |

Fourth Quarter

Reported under the branded segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded products, including Del Monte traded goods; S&W products in Asia and the Middle East; and Del Monte products from the Philippines into Indian subcontinent.

Turnover of the branded business, which accounted for 74% of the Group's turnover in the fourth quarter of 2013, declined by 5% to US\$115.3 million from US\$121.0 million due to lower sales in the Philippine market, partially offset by growth of the S&W business.

Gross profit decreased by 8% to US\$33.0 million and gross margin was slightly behind from 29.6% to 28.6% due to the change in product mix.

Full Year

Turnover in the branded business, which accounted for 68% of the Group's turnover in 2013, grew 5% to US\$336.4 million from US\$320.5 million on higher sales in all major categories in the Philippines as well as improved S&W sales.

Turnover in the Philippines rose 4% due to favourable mix, better prices and higher volume. Major categories registered growth, especially the processed fruit and canned beverage.

The S&W branded business delivered sales growth of 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

Due to higher volume, improved pricing and mix as well as cost improvements, gross profit for the branded segment improved by 5% to US\$101.3 million, while recurring operating profit rose 12% to US\$50.1 million. Operating margin increased to 14.9% from 14.0% in the prior year.

NON BRANDED

For the three months ended 31 December

| In US\$'000 | Non Supply Contract | | | | | | Sı | ipply Conta | et | Total | | | |
|---|---------------------|--------------------|------------------------------------|---------|--------------------|------------|---------|--------------------|-------------|---------|--------------------|------------|--|
| | Asia Pacific | | a Pacific Europe and North America | | | | | Non | Branded Bus | siness | | | |
| | 2013 | 2012 (Restated) | % Chg | 2013 | 2012 (Restated) | % Chg | 2013 | 2012 (Restated) | % Chg | 2013 | 2012 (Restated) | % Chg | |
| Turnover | 7,164 | 7,402 | (3.2) | 19,705 | 17,674 | 11.5 | 14,606 | 13,428 | 8.8 | 41,475 | 38,504 | 7.7 | |
| Gross Profit | 1,952 | 1,644 | 18.7 | (828) | 602 | nm | 1,690 | 636 | 165.7 | 2,814 | 2,882 | (2.4) | |
| <i>Gr Margin (%)</i> Op Profit – | 27.2 | 22.2 | 5.0ppts | (4.2) | 3.4 | nm | 11.6 | 4.7 | 6.9ppts | 6.8 | 7.5 | 0.7ppt | |
| recurring | 700 | 643 | 8.9 | (835) | (914) | (8.7) | 1,623 | (769) | nm | 1,489 | (1,040) | nm | |
| <i>Op Margin (%)</i> Op Profit – non | 9.8 | 8.7 | 1.1ppts | (4.2) | (5.2) | (1ppt) | 11.1 | (5.7) | 16.8 | 3.6 | (2.7) | 6.3 | |
| recurring | (663) | 643 | nm | (4,694) | (914) | 413.6 | (1,616) | (769) | 110.1 | (6,973) | (1,040) | 570.5 | |
| Op Margin (%) | (9.3) | 8.7 | nm | (23.8) | (5.2) | (18.6ppts) | (11.1) | (5.7) | (5.4ppts) | (16.8) | (2.7) | (14.1ppts) | |

For the full year ended 31 December

| In US\$'000 | Non Supply Contract | | | | | | Supply Contact | | | Total | | | |
|--------------------------------------|---------------------|--------------------|--------------------------|---------|--------------------|-----------|----------------|----------------------|-----------|---------|--------------------|-----------|--|
| | Asia Pacific | | Europe and North America | | | | | Non Branded Business | | | | | |
| | 2013 | 2012 (Restated) | % Chg | 2013 | 2012 (Restated) | % Chg | 2013 | 2012 (Restated) | % Chg | 2013 | 2012 (Restated) | % Chg | |
| Turnover | 25,076 | 22,102 | 13.5 | 71,038 | 56,073 | 26.7 | 59,629 | 61,023 | (2.3) | 155,743 | 139,198 | 11.9 | |
| Gross Profit | 6,265 | 5,294 | 18.3 | 1,631 | 6,474 | (74.8) | 6,433 | 4,347 | 48.0 | 14,329 | 16,115 | (11.1) | |
| Gross Margin (%) Op Profit – | 25.0 | 24.0 | 1.0ppt | 2.3 | 11.5 | (9.2ppts) | 10.8 | 7.1 | (3.7ppts) | 9.2 | 11.6 | (2.4ppts) | |
| recurring | 3,318 | 2,825 | 17.5 | (2,275) | 2,394 | nm | 3,067 | (73) | nm | 4,109 | 5,146 | (20.1) | |
| <i>Op Margin (%)</i> Op Profit – non | 13.2 | 12.8 | 0.4ppts | (3.2) | 4.3 | nm | 5.1 | (0.1) | 5.3 | 2.6 | 3.7 | (1.1) | |
| recurring | 1,955 | 2,825 | (30.8) | (6,134) | 2,394 | nm | (173) | (73) | (137.0) | (4,352) | 5,146 | nm | |
| Op Margin (%) | 7.8 | 12.8 | (5.0ppts) | (8.6) | 4.3 | nm | (0.3) | (0.1) | (0.2ppt) | (2.8) | 3.7 | nm | |

Fourth Quarter

Reported under the non branded segment are sales and profit on sales of private label and non branded processed fruits, beverages, other processed products and fresh fruit; and sales and profit on sales to other non-affiliated Del Monte companies under long term supply contracts and under market prices.

Turnover of the non branded business accounted for 26% of Group turnover this quarter. The segment's sales increased by 8% to US\$41.5 million from US\$38.5 million on improved sales of processed pineapple and tropical mixed fruit products.

However, gross profit in Europe and North America turned into a net loss position as a result of losses of the pineapple juice concentrate (PJC) business. The Group is shifting its juice sales into more branded to reduce reliance on the non branded and volatile PJC product.

Operating performance of the non branded business turned around to a profit of US\$1.5 million from a loss of US\$1.0 million due to the improvements in the supply contract business.

Full Year

The Group's turnover of non branded business accounted for 32% of Group sales in 2013, up from 30% in 2012. Turnover for non branded segment increased by 12% to US\$155.7 million from US\$139.2 million due to higher sales of processed pineapple and tropical mixed fruit products. However, gross profit was down 11% to US\$14.3 million and recurring operating profit lower by 20% to US\$4.1 million mainly due to weakness in the pineapple juice concentrate business.

REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

| % of Turnover | For th | e three mon | ths ended 31 December | For the full year ended 31 December | | | |
|-----------------------------------|--------|--------------------|--|-------------------------------------|--------------------|---|--|
| | 2013 | 2012 (Restated) | Comments | 2013 | 2012 (Restated) | Comments | |
| Cost of Goods Sold | 77.2 | 75.8 | Change in product mix | 76.5 | 75.5 | Higher pineapple and warehousing cost | |
| Distribution and Selling Expenses | 6.6 | 5.6 | Higher sales promotion and marketing expenses | 6.9 | 6.9 | Flat | |
| G&A Expenses | 18.9 | 5.8 | Largely due to one off transaction fees relating to the US acquisition | 10.6 | 6.1 | Same as 4Q | |
| Other Operating Expenses | 0.3 | 0.8 | Primarily due to IAS adjustments and other miscellaneous income | 0.4 | 0.7 | Primarily due to IAS adjustments and other miscellaneous income | |

REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS

| In US\$'000 | For the three months ended 31 December For the full year | | | | | ıll year ende | ed 31 De | cember |
|---|--|--------------------|--------|--|----------|--------------------|----------|----------------------------------|
| | 2013 | 2012 (Restated) | % | Comments | 2013 | 2012 (Restated) | % | Comments |
| Depreciation and amortisation | (6,379) | (4,738) | 34.6 | Due to higher capex of Philippine subsidiary | (19,531) | (15,610) | 25.1 | Same as 4Q |
| Interest income | 76 | 109 | (30.3) | Lower interest income from operating assets | 395 | 557 | (29.1) | Same as 4Q |
| Interest expense | (1,682) | (1,076) | 56.3 | Higher level of borrowings | (5,478) | (3,883) | 41.1 | Same as 4Q |
| Share of loss of JV, (attributable to the owners of the company) | (984) | (981) | 0.3 | Higher sales in Indian joint venture and weak Indian rupee | (4,574) | (5,625) | (18.7) | Same as 4Q |
| Taxation | 3,830 | (4,013) | 195.4 | Lower income from taxable entity | (1,710) | (9,140) | (81.3) | Lower income from taxable entity |

REVIEW OF GROUP ASSETS AND LIABILITIES

| Extract of Accounts with | 31 Dec | 31 Dec | Comments |
|-------------------------------------|---------|--|--|
| Significant Variances | 2013 | 2012 | |
| | | (Restated) | |
| in US\$'000 | | | |
| Joint venture | 20,193 | 21,507 | Due to decline in FieldFresh losses |
| Other assets | 13,208 | 14,466 | Lower deferred charges |
| Biological assets | 113,174 | 109,665 | Due to higher cycled growing crop costs from increased |
| | | | acreage |
| Inventories | 98,976 | 113,458 | Due to timing of purchase |
| Trade and other receivables | 111,490 | 102,388 | Due to timing of collections of receivables |
| Cash and cash equivalents | 132,921 | 24,555 | Higher cash mainly coming from borrowings |
| Financial liabilities – non-current | 14,172 | 15,679 | Lower borrowings from repayment of loans |
| | | Due to working capital requirements and new loans related to | |
| | | | the purchase of Del Monte Foods, Inc |
| Trade and other payables | 99,862 | 94,029 | Due to timing of payments made to suppliers |
| Current tax liabilities | 886 | 5,174 | Due to payment of income taxes |

SHARE CAPITAL

Total shares outstanding remain at 1,296,600,071 as of 31 December 2013 (31 December 2012: 1,080,222,494). Share capital remains at US\$13.0 million (31 December 2012: US\$10.8 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

| Date of Grant | Options | Share Awards | Recipient(s) |
|------------------|-----------|--------------|-----------------------------------|
| 7 March 2008 | 1,550,000 | 1,725,000 | Key Executives |
| 20 May 2008 | - | 1,611,000 | CEO |
| 12 May 2009 | - | 3,749,000 | Key Executives |
| 29 April 2011 | - | 2,643,000 | CEO |
| 21 November 2012 | - | 67,700 | Non-Executive Director |
| 30 April 2013 | 150,000 | 486,880 | Key Executives |
| 22 August 2013 | - | 688,000 | Executive/Non-Executive Directors |

The number of shares outstanding includes 900,420 shares held by the Company as treasury shares as at 31 December 2013 (31 December 2012: 1,558,700). Please refer to the table below for the purchase and transfers of treasury shares in 2012 and 2013. However, there was no sale, disposal and cancellation of treasury shares during the period and as at 31 December 2013.

| | Movement of Treasury Shares | Treasury Shares |
|-------------------|---|-----------------|
| As at 31 Dec 2012 | Beginning balance | 1,558,700 |
| 28 February 2013 | Purchase of treasury shares | 2,104,000 |
| 1 March 2013 | Purchase of treasury shares | 123,000 |
| 4 March 2013 | Purchase of treasury shares | 199,000 |
| 13 March 2013 | Transferred in connection with the exercise of share options | (200,000) |
| 22 March 2013 | Transferred in connection with the exercise of share options | (200,000) |
| 1 April 2013 | Transferred in connection with the exercise of share options | (400,000) |
| 6 May 2013 | Purchase of treasury shares | 254,000 |
| 7 May 2013 | Purchase of treasury shares | 125,000 |
| 14 May 2013 | Purchase of treasury shares | 258,000 |
| 14 May 2013 | Transferred in connection with the vesting of 1,057,200 shares | (1,268,640) |
| | out of the 2,643,000 shares awarded on 29 April 2011 plus the bonus shares of 211,440 granted on 30 April 2013. | |
| 14 May 2013 | Transferred in connection with the vesting of 1,377,200 shares | (1,652,640) |
| | out of the 3,749,000 shares awarded on 12 May 2009 plus the | |
| | bonus shares of 275,440 granted on 30 April 2013. | |
| At 31 Dec 2013 | Ending balance | 900,420 |

BORROWINGS AND NET DEBT

| Liquidity in US\$'000 | 31 Dec 2013 | 31 Dec 2012 |
|------------------------------|---------------------------------------|-------------|
| Gross borrowings | (279,576) | (141,586) |
| Current | (265,404) | (125,907) |
| Secured | <u>-</u> | - |
| Unsecured | (265,404) | (125,907) |
| Non-current | (14,172) | (15,679) |
| Secured | · · · · · · · · · · · · · · · · · · · | - |
| Unsecured | (14,172) | (15,679) |
| Less: Cash and bank balances | 132,921 | 24,555 |
| Net debt | (146,655) | (117,031) |

The Group's net debt (cash and bank balances less borrowings) amounted to US\$146.7 million as at 31 December 2013 as compared to a net debt of US\$117.0 million as at year-end 2012 as the Company increased its short term borrowings to fund its working capital needs.

DIVIDENDS

On 12 August 2013, the Board declared an interim dividend of US\$0.0062 per share which represents a 50% payout of 2013 net profit. With the acquisition in the US, the Board adopted a prudent approach and will not be declaring a final dividend for 2013.

INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

| In US\$'000 For the three months and for the year ended 31 Dec | Aggregate value of all IPT transactions less than St transactions conducted under s mandate pursuant | \$100,000 and hareholders' | Aggregate value of all IPTs under shareholders' manda to Rule 920 (excluding t less than | te pursuant |
|---|---|----------------------------|---|-------------|
| | 2013 | 2012 | 2013 | 2012 |
| | NIL | NIL | NIL | NIL |

Rule 704(13)

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, the Board of Directors of Del Monte Pacific Limited (the "Company") wishes to confirm that there are no persons occupying managerial positions in the Company or any of its principal subsidiaries who are relatives of a Director or Chief Executive Officer or substantial shareholder of the Company.

DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED INCOME STATEMENT

| Amounts in US\$'000 | | hree months 1 December 2012 | % | | ne full year 31 December 2012 | % |
|--|-----------------------------|-----------------------------------|------------------------|---------------------------------|-------------------------------------|------------------------|
| | | (Restated) | ,- | | (Restated) | ,, |
| Turnover Cost of sales | 156,798 (121,003) | 159,510 (120,831) | (1.7) 0.1 | 492,177 (376,567) | 459,711 (346,912) | 7.1 8.5 |
| Gross profit | 35,795 | 38,679 | (7.5) | 115,610 | 112,799 | 2.5 |
| Distribution and selling expenses General and administration expenses* Other operating (expenses)/income | (10,316) (29,704) 428 | (8,944) (9,299) (1,278) | 15.3 219.4 133.5 | (33,980) (52,248) (1,906) | (31,537) (27,843) (3,383) | 7.7 87.7 (43.7) |
| Profit from operations* | (3,797) | 19,158 | (119.8) | 27,476 | 50,036 | (45.1) |
| Financial income** Financial expense** Net finance income/(expense) | 896 (1,682) (786) | 373 (1,077) (704) | 140.2 56.3 11.6 | 395 (5,478) (5,083) | 824 (3,883) (3,059) | (52.1) 41.1 66.2 |
| Share of loss of joint venture, net of tax | (1,053) | (1,050) | 0.3 | (4,908) | (6,090) | (19.4) |
| Profit before taxation | (5,636) | 17,405 | (132.4) | 17,485 | 40,887 | (57.2) |
| Taxation | 3,830 | (4,013) | 195.4 | (1,710) | (9,140) | (81.3) |
| Profit after taxation* | (1,806) | 13,392 | (113.5) | 15,775 | 31,747 | (50.3) |
| Profit attributable to: | | | | | | |
| Owners of the company* | (1,737) | 13,461 | (112.9) | 16,109 | 32,212 | (50.0) |
| Non-controlling interest | (69) | (69) | n/m | (334) | (465) | (28.2) |
| Profit for the period | (1,806) | 13,392 | (113.5) | 15,775 | 31,747 | (50.3) |
| Notes: | | | - | | | |
| Depreciation and amortisation Provision for asset impairment | (6,380) 73 | (4,738) (470) | 34.6 115.5 | (19,531) 313 | (15,610) (267) | 25.1 217.2 |
| Provision for inventory obsolescence | (130) | (3,053) | (95.7) | (1,481) | (4,066) | (63.6) |
| Provision for doubtful debts | (316) | (1,749) | (81.9) | (1,023) | (1,987) | (48.5) |
| Gain/(Loss) on disposal of fixed assets | 8 | 15 | (46.7) | 141 | 136 | 3.7 |
| **Financial income comprise: | | | | | | |
| Interest income | 76 | 109 | (30.3) | 395 | 557 | (29.1) |
| Foreign exchange gain | 820 | 264 | 210.6 | | 267 | n/m |
| | 896 | 373 | 140.2 | 395 | 824 | (52.1) |
| **Financial expense comprise: | (1 600) | (1.077) | EG 0 | (4 022) | (2 002) | 24.4 |
| Interest expense Foreign exchange loss | (1,682) | (1,077) | 56.2 | (4,832) (646) | (3,883) | 24.4 n/m |
| i oreign exchange 1055 | (1,682) | (1,077) | (56.2) | (5,478) | (3,883) | 41.1 |
| | , ,/ | (, , , , ,) | (30) | (-)/ | (3,000) | |

n/m - not meaningful

^{*}includes non-recurring expenses in relation to the US acquisition (please refer to the table on page 4) as well as listing fees in the Philippines of US\$1.2 million (gross) booked in the second and third quarter of 2013

| Earnings per ordinary share in US cents | For the three months ended 31 December | | For the full year ended 31 December | |
|---|--|------|--|------|
| | 2013 | 2012 | 2013 | 2012 |
| Earnings per ordinary share based on net profit attributable to shareholders: | | | | |
| (i) Based on weighted average no. of ordinary shares | (0.13) | 1.25 | 1.24 | 2.99 |
| (ii) On a fully diluted basis | (0.13) | 1.25 | 1.24 | 2.98 |

DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

| Amounts in US\$'000 | For the full year ended 31 December | | | | |
|---|-------------------------------------|---------------------------|------------------------------|--|--|
| | 2013 | 2012 (Restated) | % | | |
| Profit for the period | 15,775 | 31,747 | (50.3) | | |
| Other comprehensive income (after reclassification adjustment): | | | | | |
| Items that will or may be reclassified subsequently to profit or loss | | | | | |
| Exchange differences on translating of foreign operations Changes in fair value of forward contracts | (20,600) | 15,412 | (233.7) | | |
| Items that will not be classified to profit or loss Value of employee services required for issue of share options Adjustment relating to prior period recorded directly to equity (Remeasurement of Retirement Benefit - IAS 19) Gain on property revaluation Income tax relating to components of other comprehensive income - Changes in fair value of forward contracts | 2,249 899 | 895 - | 151.3 n/m | | |
| Other comprehensive income for the period, net of tax | (17,452) | 16,307 | (207.0) | | |
| Total comprehensive income for the period | (1,677) | 48,054 | (103.5) | | |
| Attributable to: Owners of the company Non-controlling interests Total comprehensive income for the period | (1,343) (334) (1,677) | 48,519 (465) 48,054 | (102.8) (28.2) (103.5) | | |

DEL MOTE PACIFIC LIMITED UNAUDITED STATEMENT OF FINANCIAL POSITION

| Amounts in US\$'000 | Group | | Company | | |
|--|-------------|------------|-------------|-----------|--|
| | 31 Dec | 31 Dec | 31 Dec | 31 Dec | |
| | 2013 | 2012 | 2013 | 2012 | |
| | (Unaudited) | (Restated) | (Unaudited) | (Audited) | |
| Non-Current Assets | | | | | |
| Property, plant and equipment | 94,452 | 93,350 | - | - | |
| Subsidiaries | - | - | 85,442 | 85,442 | |
| Joint venture | 20,193 | 21,507 | - | - | |
| Intangible assets | 14,862 | 15,433 | - | - | |
| Deferred tax assets | 6,294 | 1,831 | - | - | |
| Other assets | 13,208 | 14,466 | - | - | |
| | 149,009 | 146,587 | 85,442 | 85,442 | |
| Current assets | | | | | |
| Inventories | 98,976 | 113,458 | - | - | |
| Biological assets | 113,174 | 109,665 | - | - | |
| Trade and other receivables | 111,490 | 102,388 | 110,927 | 80,159 | |
| Cash and cash equivalents | 132,921 | 24,555 | 100,293 | 232 | |
| • | 456,651 | 350,066 | 211,220 | 80,391 | |
| Total Assets | 605,570 | 496,653 | 296,662 | 165,833 | |
| | | | | | |
| Equity attributable to equity holders of | • • | | | | |
| Share capital | 12,975 | 10,818 | 12,975 | 10,818 | |
| Reserves | 212,668 | 241,777 | 90,587 | 100,432 | |
| Equity attributable to owners of the | | | | | |
| Company | 225,643 | 252,595 | 103,562 | 111,250 | |
| Non-controlling interest | (2,273) | (1,939) | | | |
| Total Equity | 223,370 | 250,656 | 103,562 | 111,250 | |
| Non-Current Liabilities | | | | | |
| Financial liabilities | 14,172 | 15,679 | _ | - | |
| Employee Benefits | 1,876 | 5,208 | _ | - | |
| | 16,048 | 20,887 | - | - | |
| Current Liabilities | | | | | |
| Trade and other payables | 99,862 | 94,029 | 193,100 | 54,583 | |
| Financial liabilities | 265,404 | 125,907 | - | - | |
| Current tax liabilities | 886 | 5,174 | _ | _ | |
| | 366,152 | 225,110 | 193,100 | 54,583 | |
| Total Liabilities | 382,200 | 245,997 | 193,100 | 54,583 | |
| Total Equity and Liabilities | 605,570 | 496,653 | 296,662 | 165,833 | |
| Total Equity and Elabilities | 003,370 | 490,000 | 290,002 | 100,000 | |
| NAV per ordinary share (US cents) | 17.23 | 23.20 | 7.99 | 10.30 | |
| | | | | | |

DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY

| At 1 January 2012, as previously stated 10,818 69,073 (40,363) 3,594 2,367 187,081 (2,054) (1,474) 229,042 (1,474) (2,0576) (1,474 | Group | Share capital US\$'000 | Share premium US\$'000 | Translation reserve US\$'000 | Revaluation reserve US\$'000 | Option reserve US\$'000 | Revenue reserve US\$'000 | Reserve for own shares US\$'000 | Non- controlling interest US\$'000 | Total equity US\$'000 |
|---|-------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------------|-------------------------------|--------------------------------|--|---|-----------------------------|
| Impact of change in accounting policy | 2012 | | | | | | | | | |
| Impact of change in accounting policy | | 10,818 | 69,073 | (40,363) | 3,594 | 2,367 | 187,081 | (2,054) | (1,474) | 229,042 |
| Total comprehensive income for the period. Profit for the period, restated 32,212 - (465) 31,747 Other comprehensive income Currency translation differences recognised directly in equity - 15,398 15,398 Remeasurement of retirement benefit - 14 895 1909 Total other comprehensive income - 15,412 895 16,307 Total comprehensive income/(loss) for the period - 15,412 895 - 32,212 - (465) 48,054 Transactions with owners recorded directly in equity Contributions by and distributions to owners Dividends to owners of the Company Share-based payment transactions to owners of share options for size of share options of the company | | - | - | - | (3,859) | - | 183 | - | - | (3,676) |
| ## Profit for the period, restated | At 1 January 2012, as restated | 10,818 | 69,073 | (40,363) | (265) | 2,367 | 187,264 | (2,054) | (1,474) | 225,366 |
| Other comprehensive income Currency translation differences recognised directly in equity 15,398 16,307 | | | | | | | | | | |
| Currency translation differences recognised directly in equity - 15,398 | Profit for the period, restated | - | - | - | - | - | 32,212 | - | (465) | 31,747 |
| Currency translation differences recognised directly in equity - 15,398 | Other comprehensive income | | | | | | | | | |
| Total other comprehensive income - 14 895 - - - 909 | | _ | - | 15,398 | - | _ | _ | _ | - | 15,398 |
| Total comprehensive income/(loss) - - 15,412 895 - 32,212 - (465) 48,054 | Remeasurement of retirement benefit | - | - | 14 | 895 | - | - | - | - | |
| for the period - 15,412 895 - 32,212 - (465) 48,054 Transactions with owners recorded directly in equity Contributions by and distributions to owners of the Company Share-based payment transactions Value of employee services received for issue of share options Total contributions by and distributions by and distributions to owners - 470 - 100 | Total other comprehensive income | - | - | 15,412 | 895 | - | - | - | - | 16,307 |
| recorded directly in equity Contributions by and distributions to owners Dividends to owners of the Company Share-based payment transactions - - - - - - (23,370) - - (23,370) - - (23,370) - - (23,370) - | | - | - | 15,412 | 895 | - | 32,212 | - | (465) | 48,054 |
| to owners Dividends to owners of the Company Share-based payment transactions Value of employee services received for issue of share options Total contributions by and distributions to owners - 470 | | | | | | | | | | |
| Share-based payment transactions Value of employee services received for issue of share options Total contributions by and distributions to owners - 470 (2,020) - 1,550 606 606 606 606 (2,764) | • | | | | | | | | | |
| Value of employee services received for issue of share options Total contributions by and distributions to owners - 470 - 606 606 606 606 (1,414) (23,370) 1,550 - (22,764) | | - | - | - | - | | (23,370) | - | - | (23,370) |
| Total contributions by and distributions to owners - 470 - (1,414) (23,370) 1,550 - (22,764) | Value of employee services received | - | 470 | - | - | , , , | - | 1,550 | - | 606 |
| At 31 December 2012, as restated 10,818 69,543 (24,951) 630 953 196,106 (504) (1,939) 250,656 | Total contributions by and | - | 470 | - | - | | (23,370) | 1,550 | <u> </u> | |
| | At 31 December 2012, as restated | 10,818 | 69,543 | (24,951) | 630 | 953 | 196,106 | (504) | (1,939) | 250,656 |

At 31 December 2013

12,975

69,205

(45,549)

3,778

126

185,737

(629)

(2,273)

223,370

| Group | Share capital US\$'000 | Share premium US\$'000 | Translation reserve US\$'000 | Revaluation reserve US\$'000 | Option reserve US\$'000 | Revenue reserve US\$'000 | Reserve for own shares US\$'000 | Non- controlling interest US\$'000 | Total equity US\$'000 |
|--|------------------------------|------------------------------|------------------------------|------------------------------------|-------------------------------|--------------------------------|--|---|-----------------------------|
| 2013 | | | | | | | | | |
| At 1 January 2013, as previously stated | 10,818 | 69,543 | (24,965) | 3,594 | 953 | 195,801 | (504) | (1,939) | 253,301 |
| Impact of change in accounting policy | | - | 16 | (2,964) | - | 303 | - | - | (2,645) |
| At 1 January 2013, as restated | 10,818 | 69,543 | (24,949) | 630 | 953 | 196,104 | (504) | (1,939) | 250,656 |
| Total comprehensive income for the period | , | , | | | | , | | , , , | , |
| Profit for the period | - | - | - | - | - | 16,109 | - | (334) | 15,775 |
| Other comprehensive income | | | | | | | | | |
| Currency translation differences recognised directly in equity | - | - | (20,600) | - | - | - | - | - | (20,600) |
| Gain on property revaluation | - | - | - | 899 | - | - | - | - | 899 |
| Remeasurement of retirement plan | - | - | - | 2,249 | - | - | - | - | 2,249 |
| Total other comprehensive income | - | - | (20,600) | 3,148 | - | - | - | - | (17,452) |
| Total comprehensive (loss)/income for the period | - | - | (20,600) | 3,148 | - | 16,109 | - | (334) | (1,677) |
| Transactions with owners recorded directly in equity | | | | | | | | | |
| Contributions by and distributions to owners | | | | | | | | | |
| Share bonus issue | 2,157 | - | - | - | - | (2,157) | - | = | - |
| Dividends to owners of the Company | - | - | - | - | - | (24,319) | - | - | (24,319) |
| Acquisition of treasury shares | - | | - | - | | - | (2,188) | - | (2,188) |
| Share options exercised | - | 225 | - | - | (76) | - | 255 | - | 404 |
| Share-based payment transactions | - | (563) | - | - | (1,245) | - | 1,808 | - | - |
| Value of employee services received for issue of share options | - | - | - | - | 494 | - | - | - | 494 |
| Total contributions by and distributions to owners | 2,157 | (338) | - | - | (827) | (26,476) | (125) | - | (25,609) |
| | | | | | | | | | |

| | Share capital US\$'000 | Share premium US\$'000 | Share option reserve US\$'000 | Revenue reserve US\$'000 | Treasury Shares US\$'000 | Total Equity US\$'000 |
|---|------------------------------|--|--|---|--------------------------------|--|
| 2012 | | | | | | |
| At 1 January 2012 Total comprehensive income for the year | 10,818 | 69,212 | 2,367 | 24,015 | (2,054) | 104,358 |
| Profit for the year | | - | - | 29,656 | - | 29,656 |
| Total comprehensive income for the year | - | - | - | 29,656 | - | 29,656 |
| Transactions with owners, recorded direct Contributions by and distributions to own | | | | | | |
| Value of employee services received for issue of share options | - | - | 606 | - | - | 606 |
| Acquisition of treasury shares | - | - | - | - | - | - |
| Share-based payment transactions Dividends | - | 470 | (2,020) | (00.070) | 1,550 | (00.070) |
| Total contributions by and distributions to | - | | <u>-</u> | (23,370) | <u>-</u> | (23,370) |
| owners | - | 470 | (1,414) | (23,370) | 1,550 | (22,764) |
| At 30 December 2012 | 10,818 | 69,682 | 953 | 30,301 | (504) | 111,250 |
| | | | | | | |
| | Share capital US\$'000 | Share premium US\$'000 | Share option reserve US\$'000 | Revenue reserve US\$'000 | Treasury Shares US\$'000 | Total Equity US\$'000 |
| 2013 | capital | premium | option reserve | reserve | Shares | Equity |
| 2013 At 1 January 2013 Total comprehensive income for the year | capital | premium | option reserve | reserve | Shares | Equity |
| At 1 January 2013 Total comprehensive income for the | capital US\$'000 | premium US\$'000 | option reserve US\$'000 | reserve US\$'000 | Shares US\$'000 | Equity US\$'000 |
| At 1 January 2013 Total comprehensive income for the year | capital US\$'000 | premium US\$'000 | option reserve US\$'000 | reserve US\$'000 | Shares US\$'000 | Equity US\$'000 |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own | capital US\$'000 10,818 | premium US\$'000 | option reserve US\$'000 | reserve US\$'000 30,301 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options | capital US\$'000 10,818 | premium US\$'000 | option reserve US\$'000 | reserve US\$'000 30,301 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 17,921 |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares | capital US\$'000 10,818 | premium US\$'000 69,682 - - | option reserve US\$'000 | reserve US\$'000 30,301 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 17,921 494 (2,188) |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares Exercise of share options | capital US\$'000 10,818 | premium US\$'000 69,682 - - - 225 | option reserve US\$'000 | reserve US\$'000 30,301 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 17,921 |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares | capital US\$'000 10,818 | premium US\$'000 69,682 - - | option reserve US\$'000 | reserve US\$'000 30,301 17,921 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 17,921 494 (2,188) |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares Exercise of share options Share-based payment transactions | capital US\$'000 10,818 | premium US\$'000 69,682 - - - 225 | option reserve US\$'000 | reserve US\$'000 30,301 17,921 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 17,921 494 (2,188) 404 |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares Exercise of share options Share-based payment transactions Bonus Issue Dividends Total contributions by and distributions to | capital US\$'000 10,818 | premium US\$'000 69,682 - - - 225 | option reserve US\$'000 | reserve US\$'000 30,301 17,921 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 17,921 494 (2,188) |
| At 1 January 2013 Total comprehensive income for the year Profit for the year Total comprehensive income for the year Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares Exercise of share options Share-based payment transactions Bonus Issue Dividends | capital US\$'000 10,818 | premium US\$'000 69,682 - - - 225 (563) - - | option reserve US\$'000 | reserve US\$'000 30,301 17,921 17,921 | Shares US\$'000 (504) | Equity US\$'000 111,250 17,921 17,921 494 (2,188) 404 - - (24,319) |

DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

| Operating activities 2013 2012 2013 2012 Operating activities 11,737 13,461 16,109 32,212 Adjustments for: Adjustments for: 144 144 571 571 Amortisation of intangible assets 144 144 571 571 Depreciation of property, plant and equipment 6,236 4,594 18,960 15,039 Provision for inventory obsolescence 130 3,053 1,481 4,066 Provision for inventory obsolescence 130 3,053 1,481 1,066 Provision for inventure, net of tax 984 979 4,574 1,625 Closs/(Gain) on disposal of fixed assets (8) (15) (141) (1936 Share of profit of joint venture, net of tax 984 979 4,574 5,625 Equity-settled share-based payment transactions 36 66 494 606 Operating profit before working capital changes 7,457 2,8361 49,727 69,205 Other assets 3,413 5,078 | Amounts in US\$'000 | For the thre ended 31 D | | For the Full year ended 31 December | | |
|--|---|-------------------------|----------|-------------------------------------|----------|--|
| Operating activities (1,737) 13,461 16,109 32,212 Adjustments for: 31,737 13,461 16,109 32,212 Adjustments for: 34 144 144 571 571 Depreciation of property, plant and equipment 6,236 4,594 18,960 15,039 Provision for inventory obsolescence 130 3,053 1,481 4,066 Provision for doubtful debts 2,137 1,749 2,844 1,987 Loss/(Gain) on disposal of fixed assets (8) (15) (141) (136) Share of profit of joint venture, net of tax 984 979 4,574 5,625 Equity-settled share-based payment transactions 36 86 494 606 Income tax expense (392) 3,841 5,148 8,968 Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets (3,10) (2,439) (12,036) (11,801) Inventories (3,00) (3,136) (5,95) | - | | | | | |
| Net profit attributable to shareholders | | | _ | | | |
| Adjustments for: Amortisation of intangible assets 144 144 571 571 Amortisation of property, plant and equipment 6,236 4,594 18,660 15,039 Provision for asset impairment (73) 470 (313) 267 Provision for inventory obsolescence 130 3,053 1,481 4,066 Provision for doubtful debts 2,137 1,749 2,844 1,987 Loss/(Gain) on disposal of fixed assets (8) (15) 1411 (136) Share of profit of joint venture, net of tax 984 979 4,574 5,625 Equity-settled share-based payment transactions 36 86 494 606 Income tax expense (392) 3,841 5,148 8,968 Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets 3,413 5,078 (709) (1,406) Inventories 3,413 5,078 4,980 (22,207) Biological assets 4,100 (2,430) | Operating activities | | | | | |
| Amortisation of intangible assets 144 144 571 571 Depreciation of property, plant and equipment 6,236 4,594 18,960 15,039 Provision for asset impairment (73) 470 (313) 267 Provision for inventory obsolescence 130 3,053 1,481 4,066 Provision for doubtful debts 2,137 1,749 2,844 1,987 Loss/(Gain) on disposal of fixed assets (8) (15) (141) (136) Share of profit of joint venture, net of tax 984 979 4,574 5,625 Equity-settled share-based payment transactions 36 86 494 606 Income tax expense (392) 3,841 5,148 8,968 Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets (3,413 5,078 (14,000) (2,430) (12,054) (13,069 Divided assets (4,100) (2,430) (12,054) (13,880) Trade and other payables | Net profit attributable to shareholders | (1,737) | 13,461 | 16,109 | 32,212 | |
| Depreciation of property, plant and equipment 6,236 4,594 18,960 15,039 Provision for asset impairment (73) 470 (313) 267 Provision for inventory obsolescence 130 3,053 1,481 4,066 Provision for doubtful debts 2,137 1,749 2,844 1,987 Loss/(Gain) on disposal of fixed assets (8) (15) (141) (136 | Adjustments for: | | | | | |
| Provision for asset impairment (73) 470 (313) 267 Provision for inventory obsolescence 130 3,053 1,481 4,066 Provision for doubtful debts 2,137 1,749 2,844 1,987 Loss/Gain) on disposal of fixed assets (8) (15) (141) (136) Share of profit of joint venture, net of tax 984 979 4,574 5,625 Equity-settled share-based payment transactions 36 86 494 606 Income tax expense (392) 3,841 5,148 8,968 Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets 3,413 5,078 (709) (1,406) Inventories 30,070 8,786 4,980 (22,007) Biological assets (4,100) (2,430) (12,054) (13,880) Trade and other receivables (22,149 18,547 8,030 13,151 Trade and other payables 22,149 18,547 8,030 13,151 </td <td>Amortisation of intangible assets</td> <td>144</td> <td>144</td> <td>571</td> <td>571</td> | Amortisation of intangible assets | 144 | 144 | 571 | 571 | |
| Provision for inventory obsolescence 130 3,053 1,481 4,066 Provision for doubtful debts 2,137 1,749 2,844 1,987 Loss/(Gain) on disposal of fixed assets (8) (15) (141) (136) Share of profit of joint venture, net of tax 984 979 4,574 5,625 Equity-settled share-based payment transactions 36 86 494 606 Income tax expense (392) 3,841 5,148 8,968 Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets 3,413 5,078 (709) (1,406) Inventories 30,070 8,766 4,980 (22,007) Biological assets (4,100) (2,430) (12,036) (11,801) Trade and other receivables (22,199 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 <td< td=""><td>Depreciation of property, plant and equipment</td><td>6,236</td><td>4,594</td><td>18,960</td><td>15,039</td></td<> | Depreciation of property, plant and equipment | 6,236 | 4,594 | 18,960 | 15,039 | |
| Provision for doubtful debts | Provision for asset impairment | (73) | 470 | (313) | 267 | |
| Classic Clas | Provision for inventory obsolescence | 130 | 3,053 | 1,481 | 4,066 | |
| Share of profit of joint venture, net of tax 984 979 4,574 5,625 Equity-settled share-based payment transactions income tax expenses 36 86 494 606 Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets 3,413 5,078 (709) (1,406) Inventories 30,070 8,786 4,980 (22,007) Biological assets (4,100) (2,430) (12,036) (11,801) Trade and other receivables (24,595) (5,995) (12,054) (13,880) Trade and other payables 22,149 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 32,347 Income taxes paid (3,126) (2,647) (10,832) (6,244) Cash flows from operating activities 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 1 | Provision for doubtful debts | 2,137 | 1,749 | 2,844 | 1,987 | |
| Equity-settled share-based payment transactions 136 186 1494 1806 1800m tax expense 1392 3.841 5.148 8.968 1800 1800m tax expense 17.457 28.361 49.772 69.205 17.466 1800m tax expense 17.457 28.361 49.772 69.205 17.466 1800m tax expense 17.457 28.361 49.772 69.205 1800 18.000 | Loss/(Gain) on disposal of fixed assets | (8) | (15) | (141) | (136) | |
| Income tax expense (392) 3,841 5,148 8,968 Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets 3,413 5,078 (709) (1,406) Inventories 30,070 8,786 4,980 (22,007) Biological assets (4,100) (2,430) (12,036) (11,801) Trade and other receivables (24,595) (5,995) (12,054) (13,880) Trade and other payables 22,149 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 32,347 Income taxes paid (3,126) (2,647) (10,832) (6,244) Cash flows from operating activities 32,654 49,105 27,286 26,103 Investing activities 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture 7 (876) (3,594) (3,406) Cash flows used in investing activities (11,101) (11,304) (27,479) (20,457) Financing activities (11,010) (11,304) (27,479) (20,457) Financing activities (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares 9 (1,166) (3,644) (4,096) Acquisition of Treasury shares 9 (2,9,142) 146,659 22,900 Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year Effect of exchange rate changes on cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 40,400 4 | Share of profit of joint venture, net of tax | 984 | 979 | 4,574 | 5,625 | |
| Operating profit before working capital changes 7,457 28,361 49,727 69,205 Other assets 3,413 5,078 (709) (1,406) Inventories 30,070 8,786 4,980 (22,007) Biological assets (4,100) (2,430) (12,036) (11,801) Trade and other receivables (24,595) (5,995) (12,054) (13,880) Trade and other payables 22,149 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 32,347 Income taxes paid (3,126) (2,647) (10,832) (6,244) Cash flows from operating activities 32,654 49,105 27,286 26,103 Investing activities Interest received 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture <td< td=""><td>Equity-settled share-based payment transactions</td><td>36</td><td>86</td><td>494</td><td>606</td></td<> | Equity-settled share-based payment transactions | 36 | 86 | 494 | 606 | |
| Other assets 3,413 5,078 (709) (1,406) Inventories 30,070 8,786 4,980 (22,007) Biological assets (4,100) (2,430) (12,036) (11,801) Trade and other receivables (24,595) (5,995) (12,054) (13,880) Trade and other payables 22,149 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 32,347 Income taxes paid (3,126) (2,647) (10,832) (6,244) Cash flows from operating activities 32,654 49,105 27,286 26,103 Investing activities Interest received 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture (876) (3,594) (3,406) Proceeds from disposal of property, plant and equipment (11,174) | Income tax expense | (392) | 3,841 | 5,148 | 8,968 | |
| Inventories 30,070 8,786 4,980 (22,007) Biological assets (4,100) (2,430) (12,036) (11,801) Trade and other receivables (24,595) (5,995) (12,054) (13,880) Trade and other payables 22,149 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) (10,832) | Operating profit before working capital changes | 7,457 | 28,361 | 49,727 | 69,205 | |
| Biological assets | Other assets | 3,413 | 5,078 | (709) | (1,406) | |
| Trade and other receivables (24,595) (5,995) (12,054) (13,880) Trade and other payables 22,149 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 32,347 Income taxes paid (3,126) (2,647) (10,832) (6,244) Cash flows from operating activities 32,654 49,105 27,286 26,103 Investing activities Interest received 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture - (876) (3,594) (3,406) Purchase of property, plant and equipment (11,174) (10,664) (24,698) (17,894) Cash flows used in investing activities (11,1010) (11,304) (27,479) (20,457) Financing activities Interest paid (967) (1,166) <td< td=""><td>Inventories</td><td>30,070</td><td>8,786</td><td>4,980</td><td>(22,007)</td></td<> | Inventories | 30,070 | 8,786 | 4,980 | (22,007) | |
| Trade and other payables 22,149 18,547 8,030 13,151 Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 32,347 Income taxes paid (3,126) (2,647) (10,832) (6,244) Cash flows from operating activities 32,654 49,105 27,286 26,103 Investing activities Interest received 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture - (876) (3,594) (3,406) Purchase of property, plant and equipment (11,174) (10,664) (24,698) (17,894) Cash flows used in investing activities (11,010) (11,304) (27,479) (20,457) Financing activities Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) | Biological assets | (4,100) | (2,430) | (12,036) | (11,801) | |
| Remeasurement effect of retirement plan 1,386 (595) 180 (915) Operating cash flow 35,780 51,752 38,118 32,347 Income taxes paid (3,126) (2,647) (10,832) (6,244) Cash flows from operating activities 32,654 49,105 27,286 26,103 Investing activities Interest received 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture - (876) (3,594) (3,406) Purchase of property, plant and equipment (11,174) (10,664) (24,698) (17,894) Cash flows used in investing activities (11,101) (11,304) (27,479) (20,457) Financing activities Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146 | Trade and other receivables | (24,595) | (5,995) | (12,054) | (13,880) | |
| Operating cash flow Income taxes paid 35,780 51,752 38,118 32,347 Cash flows from operating activities 32,654 49,105 27,286 26,103 Investing activities Interest received 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture - (876) (3,594) (3,406) Purchase of property, plant and equipment (11,174) (10,664) (24,698) (17,894) Cash flows used in investing activities (11,010) (11,304) (27,479) (20,457) Financing activities Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 | Trade and other payables | 22,149 | 18,547 | 8,030 | 13,151 | |
| Income taxes paid (3,126) (2,647) (10,832) (6,244) (2ash flows from operating activities 32,654 49,105 27,286 26,103 (2,647) (2,647) (2,647) (2,647) (2,648) | Remeasurement effect of retirement plan | 1,386 | (595) | | (915) | |
| Cash flows from operating activities 32,654 49,105 27,286 26,103 | Operating cash flow | 35,780 | 51,752 | 38,118 | 32,347 | |
| Investing activities Interest received 72 116 370 578 Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture - (876) (3,594) (3,406) Purchase of property, plant and equipment (11,174) (10,664) (24,698) (17,894) Cash flows used in investing activities (11,010) (11,304) (27,479) (20,457) Financing activities | Income taxes paid | (3,126) | (2,647) | (10,832) | (6,244) | |
| Interest received 72 | Cash flows from operating activities | 32,654 | 49,105 | 27,286 | 26,103 | |
| Proceeds from disposal of property, plant and equipment 92 119 443 265 Additional investment in joint venture - (876) (3,594) (3,406) Purchase of property, plant and equipment (11,174) (10,664) (24,698) (17,894) Cash flows used in investing activities (11,010) (11,304) (27,479) (20,457) Financing activities Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - 404 - Dividends paid - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 | Investing activities | | | | | |
| Additional investment in joint venture | Interest received | 72 | 116 | | | |
| Purchase of property, plant and equipment Cash flows used in investing activities (11,174) (10,664) (24,698) (17,894) Cash flows used in investing activities (11,010) (11,304) (27,479) (20,457) Financing activities Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - - 404 - Dividends paid - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | Proceeds from disposal of property, plant and equipment | 92 | 119 | _ | | |
| Cash flows used in investing activities (11,010) (11,304) (27,479) (20,457) Financing activities Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - 404 - Dividends paid - - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | | - | , , | | | |
| Financing activities Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - 404 - Dividends paid - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | Purchase of property, plant and equipment | | (10,664) | (24,698) | (17,894) | |
| Interest paid (967) (1,166) (3,644) (4,096) Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - - 404 - Dividends paid - - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | Cash flows used in investing activities | (11,010) | (11,304) | (27,479) | (20,457) | |
| Acquisition of Treasury shares - - (2,188) - Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - - 404 - Dividends paid - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | Financing activities | | | | | |
| Proceeds (Repayment) of borrowings 39,582 (29,142) 146,659 22,900 Proceeds from exercise of share options - - - 404 - Dividends paid - - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | | (967) | (1,166) | (3,644) | (4,096) | |
| Proceeds from exercise of share options - - 404 - Dividends paid - - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | Acquisition of Treasury shares | - | - | (2,188) | - | |
| Dividends paid - - (24,319) (23,370) Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | | 39,582 | (29,142) | 146,659 | 22,900 | |
| Cash flows from / (used in) financing activities 38,615 (30,308) 116,912 (4,566) Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | • | - | - | | - | |
| Net increase in cash and cash equivalents 60,259 7,493 116,719 1,080 Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | | | - | | (23,370) | |
| Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877 Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | Cash flows from / (used in) financing activities | 38,615 | (30,308) | 116,912 | (4,566) | |
| Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598 | Net increase in cash and cash equivalents | 60,259 | 7,493 | 116,719 | 1,080 | |
| equivalents (10,193) (505) (8,353) 2,598 | | 82,855 | 17,568 | 24,555 | 20,877 | |
| Cash and cash equivalents, end of period 132,921 24,555 132,921 24,555 | | (10,193) | (505) | (8,353) | 2,598 | |
| | Cash and cash equivalents, end of period | 132,921 | 24,555 | 132,921 | 24,555 | |

Impact of change in accounting policy

The adoption of the amendments to IAS 19(R) resulted in certain changes to the Group's previous accounting policies. The amendments were applied on a retrospective basis and comparative statements for 2012 have been restated to reflect the changes in accounting policies.

The effects of the adoption on the financial statements are as follows:

Amounts in US\$'000

Increase / (decrease) in:

Consolidated Statements of Financial Position

| | As of | As of |
|--|-------------|------------|
| | 31 Dec 2012 | 1 Jan 2012 |
| Increase in deferred tax assets | 1,133 | 1,575 |
| Decrease in reserve for retirement plan | (2,964) | (3,859) |
| Increase in employee benefits | 3,777 | 5,251 |
| Increase in retained earnings - unappropriated | 303 | 183 |
| Decrease in translation reserve | (17) | _ |

| Consolidated Income Statement and Statement of Comprehensive Income | |
|---|---------------------------------------|
| | For the period 31 December 2012 |
| Decrease in retirement cost presented as part of general and administrative | |
| expenses | (87) |
| Increase in income tax expense | 26 |
| Overall increase in profit for the period | 61 |
| Remeasurement of retirement benefit | 1,279 |
| Tax effect of remeasurement of retirement benefit | (384) |
| Overall increase in other comprehensive income for the period | 895 |