



22nd Annual General Meeting

**Chua Sock Koong
Group CEO
25 July 2014**

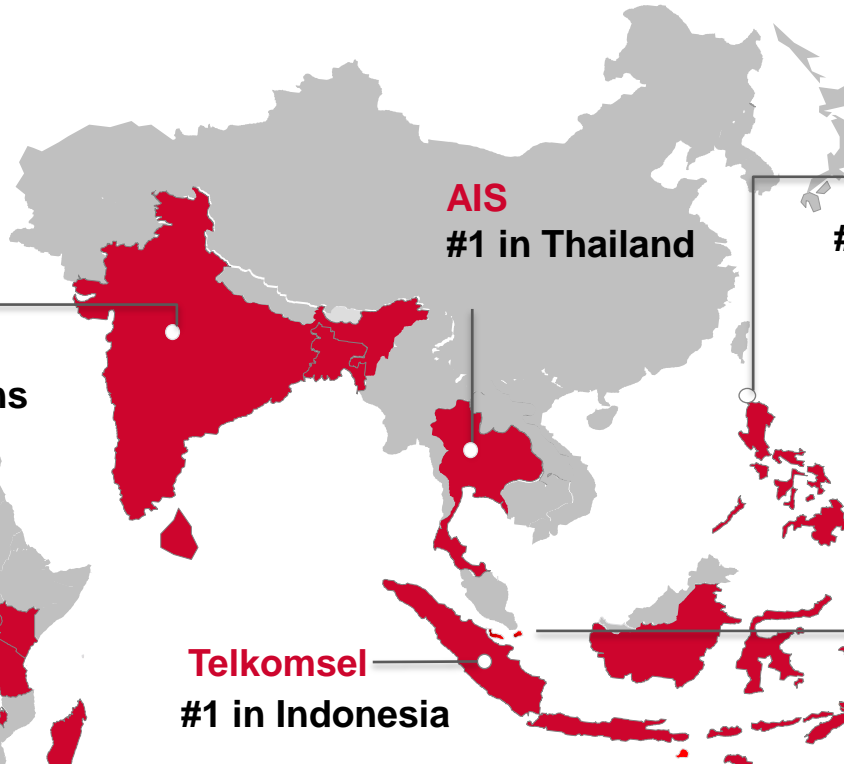
Connecting 514 million mobile customers



Bharti Airtel
#1 in India
Leading positions
in Africa



Africa



AIS
#1 in Thailand

Telkomsel
#1 in Indonesia

Globe
#2 in Philippines

SingTel
#1 in Singapore



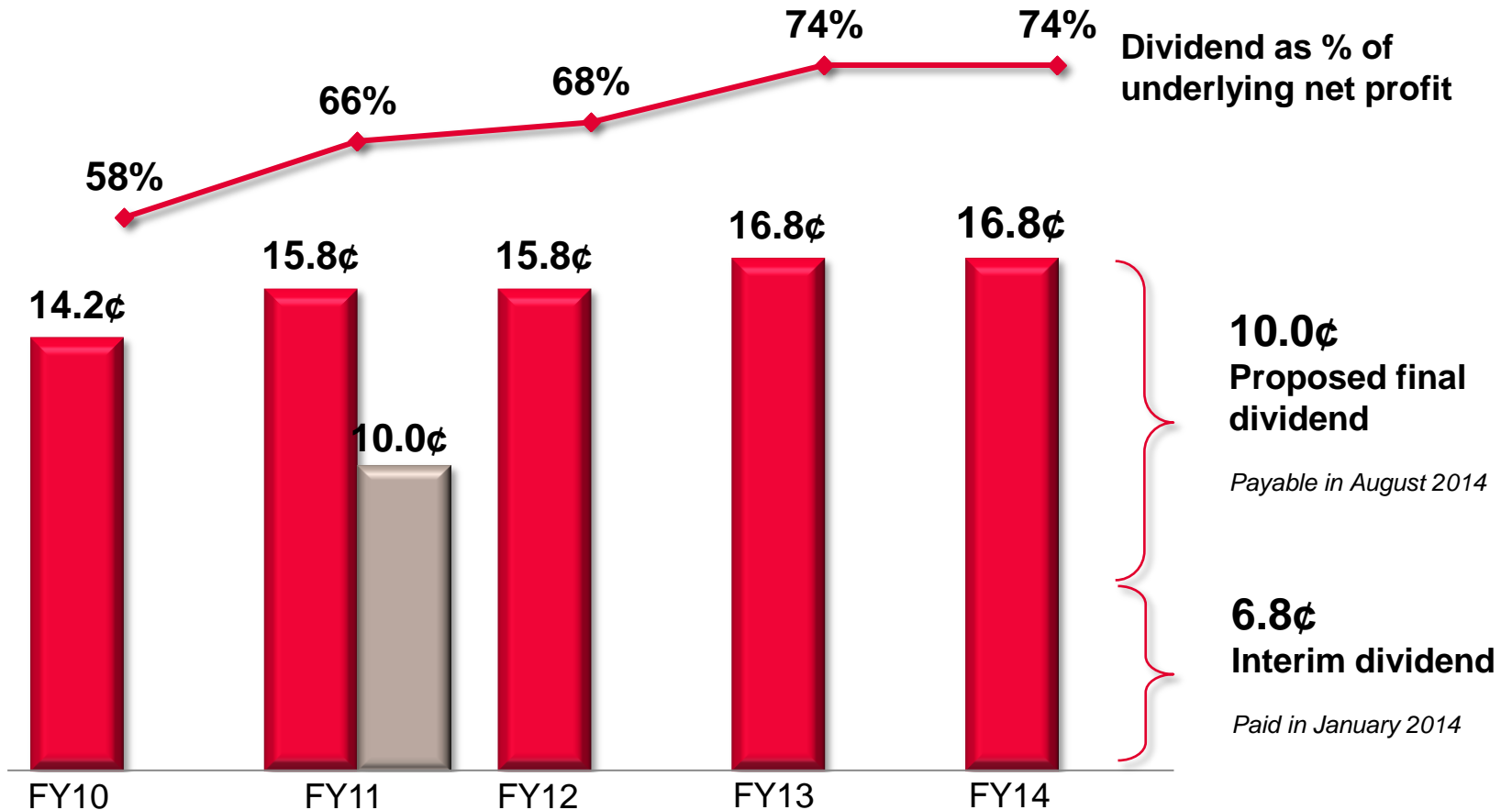
Optus
#2 in Australia



FY2014 financial results – strong core performance despite currency headwinds

	FY2014 actuals	FY2014 growth (%)	FY2014 constant currency growth (%)
Operating Revenue	S\$16,848m	-7%	-2%
EBITDA	S\$5,155m	-1%	+5%
Share of associates' pre-tax profits	S\$2,201m	+5%	+13%
Underlying Net Profit	S\$3,610m	–	+6%
Net Profit	S\$3,652m	+4%	+10%
Free Cash Flow	S\$3,391m	-10%	n.m.

Total dividends 16.8¢ per share



Dividend policy: 60% – 75% of underlying net profit

Our strategy for long term growth

**Strengthen existing
business**



**Create new growth
engines**



Network investments

Great customer experience



Simplified processes

Attractive price plans





Leadership in Singapore

Content

Bringing 2014 FIFA World Cup Brazil to Singapore



Flexible Price Plans

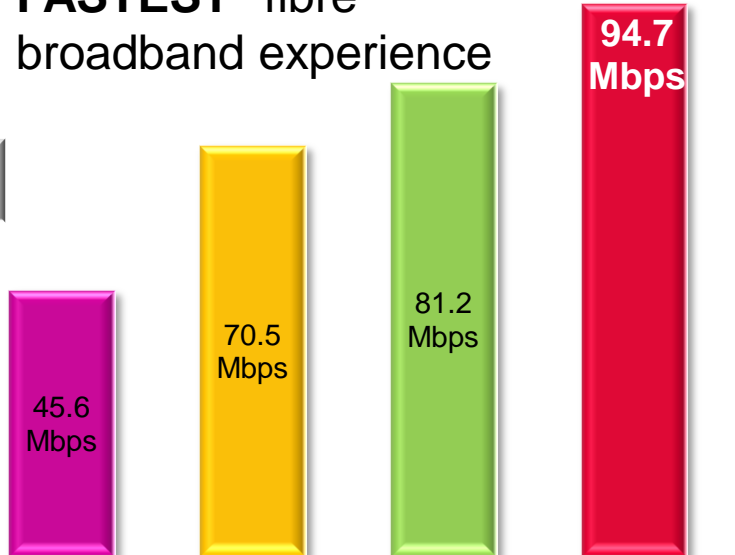


1st & **ONLY** customisable mobile plan

FASTEST* fibre broadband experience

SingTel

Network



WORLD 1st 4G 300Mbps service

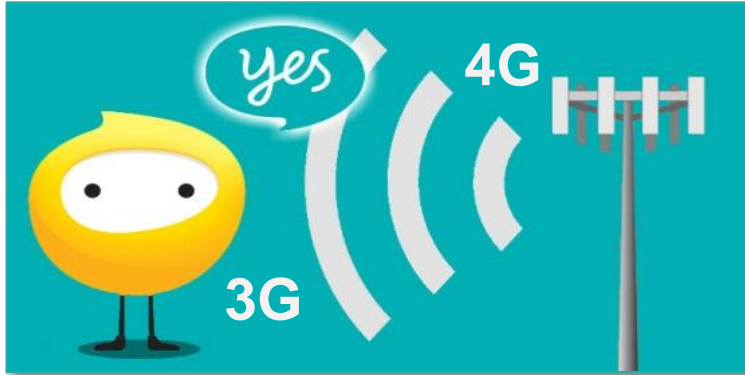


*2013 IDA results on average international download speeds (US) for 100Mbps plans. Fastest for 12 months in a row.



Strong challenger in Australia

Building a great network



Improving customer service



Simple, attractive
new mobile price plans



Building growth in regional mobile associates

AIS 3G 2100
คลื่นเดียว แรงซอว์ ทั่วไทย

แพ็คเกจ 3G iSmart
แรง เต็มสปีด

Internet X3 3m

ฟรี

Facebook icon

A woman in a green shirt is sitting on a yellow sofa, smiling and holding a tablet.

unlimited
internet & calls
all night

call 129

airtel

A man and a woman are standing together, smiling. The woman is holding a phone. A red banner is at the bottom.

Globe

Creating a Wonderful World

Globe Prepaid
celebrates
Social Media Day!

#GlobeSocialMediaDay

A man in a blue jacket is smiling and holding a smartphone.

Berubah menjadi lebih terkendali

Halo • Fit Hybrid

Berubah
itu Mudah > 50 ribu
per bulan

60 menit 60 SMS 2GB
Bisa Isi Ulang

TELKOMSEL

A man in a suit is standing next to a white car in front of a city skyline at night.

Capture growth in mobile Internet

Staying relevant to our customers

Services in new growth areas

Digital Advertising



Data Analytics



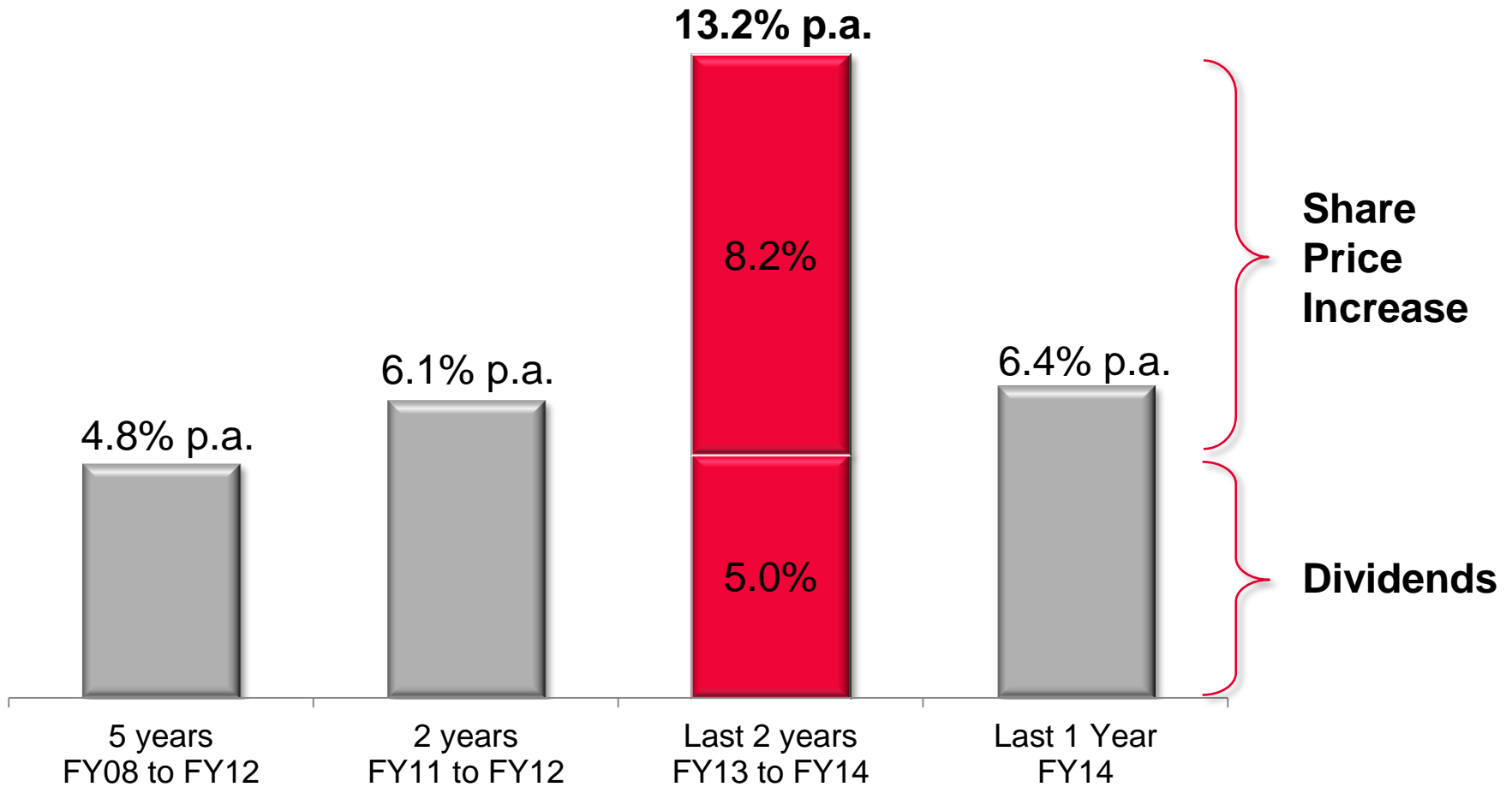
Regional Video



Services that boost our core business



Annualised Total Shareholder Returns



Care and support for our communities



Raised S\$28 million
over the past 12 years



Providing access to technology
– laptop donation



Over 12,000
volunteering hours

Commitment to responsible business practices



Promoting cyber wellness and online safety of our children and youth

nô.t.A.nô.bie



Special mobile plans for seniors & people with special needs



Minimising environmental impact

Providing ICT support in tough times



Board of Directors



SIMON ISRAEL



CHUA SOCK KOONG



BOBBY CHIN



FANG AI LIAN



DAVID GONSKI AC (1)



DOMINIC HO



LOW CHECK KIAN



PETER MASON AM (2)



KAI NARGOLWALA



CHRISTINA ONG



PETER ONG

(1) Companion of the Order of Australia.
(2) Member of the Order of Australia.



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