

# Transforming for the Future

SIAEC AGM

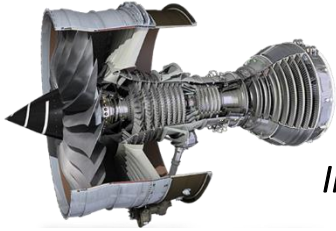
19 July 2018

# MRO Landscape

## 1. Technological Advancements in New-Generation fleets



*Longer check intervals and lighter work content*

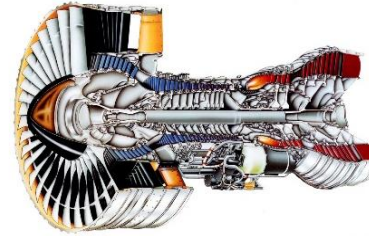


*Improved reliability of engines*

## 2. Continued Phasing Out of Old Aircraft and Engines



*Boeing 747*



*Pratt & Whitney PW4000 Engine*

## 3. Increased Hangar Capacity in the Region



## 4. OEM Competition in the Aftermarket

 <b>AIRBUS</b>   <b>BOEING</b>  <i>Aircraft</i>	      <i>Engine</i>	      <i>Component</i>
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# Company - Initiatives

2016

2017

2018

2019

2020

## Investing for the Future

- Innovation & Technology Group was setup in April 2016
- Focus areas - Additive Manufacturing, Digitalization, Automation & Robotics, and Data Analytics
- Investment of up to S\$50M in Innovation and Technology initiatives

## Transforming for the Future

- Transforming across entire organization
- Streamlining processes to improve productivity and strengthening competitiveness
- Project includes revenue and cost initiatives

**Strategic Partnerships**

**Innovation and Technology**

**Facilities**

**Skills**

# Innovation and Technology

## Additive Manufacturing



To establish an additive manufacturing service centre to provide 3D printed parts for use in commercial aviation

**JV incorporated on 29 Jun 2018**

## Data Analytics



**CASEBANK**  
TECHNOLOGIES INC.



**SAFRAN**  
ANALYTICS

Resource optimization through data analytics and improved aircraft reliability through engineering data analytics solutions

- 1. MOU with Safran Analytics (Feb 2018)**
- 2. MOU with CaseBank Technologies (Feb 2018)**

# Strategic Partnerships

## Engine and Component

**MOOG**  
**AIRCRAFT SERVICES ASIA**

Repair and overhaul services for Moog manufactured flight control systems fitted on new generation aircraft including the Boeing 787 and Airbus A350

**Incorporated on 3 Oct 2017**

## Engine and Component

 **GE Aviation**

Brilliant Factory to perform engine MRO services for GE90 and GE9X engines



**JVA signed on 6 Feb 2018**

# JV - Portfolio Overview

## Airframe and Line Maintenance

Aircraft Maintenance Services Australia <b>(AMSA)</b>	Heavy Maintenance Singapore Services <b>(HMSS)</b>
SIA Engineering (Japan) <b>(SIAEJ)</b>	Boeing Asia Pacific Aviation Services <b>(BAPAS)</b>
Aviation Partnership (Philippines) <b>(APPC)</b>	SIA Engineering (Philippines) <b>(SIAEP)</b>
Pan Asia Pacific Aviation Services <b>(PAPAS)</b>	Singapore JAMCO Services <b>(SJS)</b>
SIA Engineering (USA) <b>(SEUS)</b>	PT JAS Aero-Engineering Services <b>(PT JAE)</b>
Southern Airports Aircraft Maintenance Services <b>(SAAM)</b>	

## Engine and Component

Component Aerospace Singapore <b>(CAS)</b>	Turbine Coating Services <b>(TCS)</b>	JAMCO Singapore <b>(JS)</b>	Fuel Accessory Service Technologies <b>(FAST)</b>
Singapore Aero Engine Services <b>(SAESL)</b>	Asian Surface Technologies <b>(AST)</b>	JAMCO Aero Design & Engineering <b>(JADE)</b>	Goodrich Aerostructures Service Center-Asia <b>(GASCA)</b>
Eagle Services Asia <b>(ESA)</b>	Safran Landing Systems Services Singapore <b>(SLSS)</b>	Safran Electronics and Defense Services Asia <b>(SEA)</b>	Aerospace Component Engineering Services <b>(ACES)</b>
Collaboration with GE for GE90/ GE9X	Additive Flight Solutions <b>(AFS)</b>	Moog Aircraft Services Asia <b>(MASA)</b>	Panasonic Avionics Services Singapore <b>(PACSS)</b>

**26 JVs in 8 countries**  
**Total Revenue in FY17/18: S\$4.06B**

## SIAEC Group

- SIAEC Group consist of the Company and 26 Joint Ventures
- Operating out of 39 airports in 8 countries
- Total revenue of S\$4.46B in FY16/17, and S\$5.03B in FY17/18

Thank You