NEWS RELEASE

MERCATOR LINES (SINGAPORE) LIMITED REPORTED REVENUE OF USD 75.3 MILLION AND AN EBITDA OF USD 20.6 MILLION FOR FY 2014, ACHIEVING AN EBITDA MARGIN OF 27.4% AS AGAINST 24.7% PREVIOUS YEAR

Singapore, April 22, 2014 – Mercator Lines (Singapore) Limited ("the Company" or "Mercator"), a leading Indian-owned international dry bulk shipping company focused on high growth markets such as India, Indonesia and China, today announced financial results for the full year of Financial Year 2013-2014 ending 31st March 2014 (FY 2014).

Financial Highlights for FY 2014:

- Revenue at USD 75.3 million as compared to USD 109.1 million in FY 2013
- EBITDA at USD 20.6 million as against USD 26.9 million in FY 2013. EBITDA margin in FY 2014 was 27.4% as against 24.7% in FY 2013
- Debt to equity ratio at 0.60 times

The revenue for FY 2014 was at USD 75.3 million as against USD 109.1 million in FY 2013. The Company reported a net loss of USD 22.8 million for the year as against a loss of USD 76.8 million in the previous year. The balance sheet remains healthy with a debt to equity ratio of 0.60 times as on 31 March 2014.

The dry bulk shipping industry continues to remain volatile. The Baltic Dry Index (BDI) dropped to 1362 points as on 31 March 2014 as against a high of 2277 points on 31 December 2013. The index was at 896 points at the start of the financial year as on 1 April 2013. The market rate of Panamax vessels stood at US$ 7600 per day on 31 March 2014, almost half of what it was as at on 31 December 2013. Lower than expected tonnage demand in the Atlantic basin coupled with a slowdown in the Chinese imports in Q4 FY 2014 are primarily responsible for the lower freight rates.

The Company has diversified its customer base significantly in FY 2014 to include some big end user companies. There is also a diversification in the range of dry bulk commodities transported by the Company which included Coal, Iron Ore, Grains, Nickle Ore, Steel slabs, Chromite Ore, Manganese Ore, Ilmenite, Pet Coke, Alumina and Bauxite amongst other commodities.

Said Mr. Shalabh Mittal, Managing Director and CEO of Mercator, "We are happy to report higher EBITDA margins as compared to last year despite a challenging market. Improvement in market fundamentals and cost rationalization measures adopted by the Company have helped us achieve better margins. The Company will cautiously monitor the market movements and look for suitable growth opportunities".

About Mercator Lines (Singapore) Limited

Mercator, which commenced operations in 2005, has established a market presence in the dry bulk transport market, specializing in the transportation of dry bulk commodities such as coal, iron ore and grains. With exposure to the infrastructure sectors like Steel and Power of India and China, Mercator is well positioned to benefit from the strong growth of these countries.

Its ultimate parent company, Mercator Limited ("ML India"), has diversified business interests in Coal, Oil & Gas services, Commodity Transportation and Dredging. ML India owns and operates Coal Mines in Indonesia. Coal Mining, procurement and logistics contribute majority of Mercator group revenues. The Company along with the strong support of ML India can offer complete logistics solutions for its customers from load port to the point of usage.

The Company has established strong relationships with reputed customers such as Vale, Rio Tinto, Arcelor Mittal, Tata Power, Cargill, Louis Dreyfus, Bunge, Noble, Vitol and Marubeni to name a few.

Mercator operates a fleet of fourteen dry bulk vessels, thirteen owned and one chartered-in, comprising of geared and gearless Panamaxes/Post Panamaxes/Kamsarmaxes with an aggregate capacity of about 1.1 million dwt as on March 31, 2014. The average age of Mercator's fleet is about 10 years. The geared Panamaxes with cranes built on them gives Mercator the competitive advantage in ports that have underdeveloped infrastructure such as in India and Indonesia where cranes are required to lift the cargo from the vessel to the barge.

The Company won the Best Annual Report Award 2008 (Bronze) in the "$300 million to less than $1 billion market capitalisation", Best Annual Report Award 2008 (Silver) in the "Newly- Listed Companies" category and Best Annual Report (Bronze) for 2009 in the "$300 million to less than S$1 billion market capitalisation" category. In its category, the Company also won the Best Investor Relations Award (Silver) for the year 2010 and Best Investor Relations Award (Gold) for the year 2011. It was for the fourth consecutive year that the Company was awarded at the Singapore Corporate Awards for its consistent performance in ensuring good Corporate Governance. The company is ranked amongst the top public listed companies in Governance and Transparency Index (GTI). This emphasizes the Company's drive towards better corporate governance and Investor Relations and puts the company among the most elite companies in Singapore in terms of corporate governance.

In keeping with the spirit of winning accolades, the company was awarded the prestigious Emerging India Awards (EIA) under the category of "Global Entrepreneur of the Year" award in 2010 organized by CNBC-TV18 and ICICI Bank, India. The awards are based on a rigorous evaluation of the entries by CRISIL, the Indian subsidiary of Standard & Poor's, and a panel of eminent personalities and seek to identify and honor Emerging companies who are competing and winning in the global marketplace. The Company was ranked 16th in overall performance amongst listed shipping companies in the world by Marine Money in its June/July 2012.

Helmed by an experienced management team with in-depth understanding of the industry, a wide network of customer contacts and diligent risk management practices, Mercator has been able to make proactive business decisions and well-timed fleet expansion to achieve continuous growth since its inception.

None of the agencies other than Mercator Lines (Singapore) Limited assumes responsibilities for contents of this announcement.

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