

### Company Registration No. 200413014R (Incorporated in The Republic of Singapore)

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### PART I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2, Q3 & Q4), HALF-YEAR AND FULL YEAR RESULTS

- 1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year
- (i) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
  (Amounts expressed in thousands of Australian Dollar ("AU\$") currency)
  These statements have not been audited.

	GROUP		+/(-)	GROUP		+/(-)
	3Q 2021 AU\$'000	3Q 2020 AU\$'000	%	9M 2021 AU\$'000	9M 2020 AU\$'000	%
Revenue	50,721	66,091	(23.3)	138,970	224,824	(38.2)
Cost of sales	(45,645)	(63,706)	(28.4)	(125,359)	(210,950)	(40.6)
Gross profit	5,076	2,385	112.8	13,611	13,874	(1.9)
Gross margin	10.0%	3.6%		9.8%	6.2%	
Other operating income	234	17	N.M.	170	778	(78.1)
Other operating costs	(1,997)	(1,794)	11.3	(5,892)	(6,003)	(1.8)
Administrative expenses	(1,017)	(1,263)	(19.5)	(2,793)	(4,356)	(35.9)
Impairment of receivables	(3)	(59)	(94.9)	(207)	(416)	(50.2)
Marketing and distribution expenses	(538)	(325)	65.5	(738)	(1,102)	(33.0)
Profit/(loss) from operations	1,755	(1,039)	N.M.	4,151	2,775	49.6
Finance costs	(1,560)	(1,915)	(18.5)	(2,788)	(4,382)	(36.4)
Profit/(loss) before income tax	195	(2,954)	N.M.	1,363	(1,607)	N.M.
Income tax expense	(93)	(263)	(64.6)	(278)	(837)	(66.8)
Net profit/(loss) for the period	102	(3,217)	N.M.	1,085	(2,444)	N.M.
Net profit/(loss) %	0.2%	(4.9%)	_	0.8%	(1.1%)	
Earnings/(loss) per ordinary share attributable to equity holders of the Company (AU\$ cents per share)						
- basic	0.00	(0.11)		0.04	(0.08)	
- diluted	0.00	(0.11)		0.04	(80.0)	

N.M. not meaningful



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### (i) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)

	GROUP		+/(-) GROUP		+/(-)	
	3Q 2021	3Q 2020	%	9M 2021	9M 2020	%
	AU\$'000	AU\$'000		AU\$'000	AU\$'000	
Profit/(loss) for the period	102	(3,217)	N.M.	1,085	(2,444)	N.M.
Items that may be reclassified subsequently to profit						
or loss:						
Currency translation differences	676	(5,127)	N.M.	4,236	(5,965)	N.M.
Other comprehensive income / (loss) for the period	676	(5,127)	N.M.	4,236	(5,965)	N.M.
Total comprehensive profit / (loss) for the period	778	(8,344)	N.M.	5,321	(8,409)	N.M.

### (ii) NOTES TO CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

### A. PROFIT/(LOSS) FROM OPERATIONS

The following items have been included in determining the profit/(loss) before taxation

	GROUP		+/(-) GROUP		+/(-)	
	3Q 2021 AU\$'000	3Q 2020 AU\$'000	%	9M 2021 AU\$'000	9M 2020 AU\$'000	%
Other operating income						
Interest income	8	30	(73.3)	62	74	(16.2)
Profit/(loss) on sale of property, plant and equipment	196	116	69.0	(27)	451	N.M.
Other income	32	36	(11.1)	141	252	(44.0)
Foreign exchange (loss)/gain	(2)	(165)	N.M.	(6)	1	N.M.
Total other operating income	234	17	N.M.	170	778	N.M.
Amortisation and depreciation						
Depreciation of property, plant & equipment included						
in cost of sales	760	1,149	(33.9)	2,330	2,951	(21.0)
Depreciation of right-of-use assets included in cost of						
sales	286	174	64.4	673	511	31.7
Amortisation of other intangible assets included in						
cost of sales	78	200	(61.0)	232	599	(61.3)
Depreciation of property, plant & equipment included						
in administrative expenses	231	393	(41.2)	743	1,237	(39.9)
Depreciation of right-of-use assets included in						
administrative expenses	406	311	30.5	1,210	1,291	(6.3)
Amortisation of other intangible assets included in						
administrative expenses	142	98	44.9	408	286	42.7
Total amortisation and depreciation	1,903	2,325	(18.2)	5,596	6,875	(18.6)
Employee share and share option scheme expense	-	101	N.M.	-	304	N.M.
Redundancy cost associated with restructuring	-	693	N.M.	-	693	N.M.
N.M. not meaningful						



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### B. FINANCE COSTS

b. I MANCE COSTS						
	GROUP		+/(-)	GROUP		+/(-)
	3Q 2021 AU\$'000	3Q 2020 AU\$'000	%	9M 2021 AU\$'000	9M 2020 AU\$'000	%
Note interest	763	757	0.8	2,112	1,967	7.4
Bank and other interest	86	375	(77.1)	258	629	(59.0)
Shareholder loan interest	117	(281)	N.M.	371	(14)	N.M.
Bank fees	12	9	33.3	24	82	(70.7)
Bank guarantee fees	7	31	(77.4)	39	186	(79.0)
Lease-related interest expenses	262	244	7.4	764	752	1.6
Foreign exchange loss/(gain) on shareholder loan	313	780	(59.9)	(780)	780	(200.0)
Total finance costs	1,560	1,915	(18.5)	2,788	4,382	(36.4)

N.M. not meaningful

### C. INCOME TAX EXPENSE

	GROU	JP	GROUP		UP	
	3Q 2021 AU\$'000	3Q 2020 AU\$'000		9M 2021 AU\$'000	9M 2020 AU\$'000	
Current income tax expense	(63)	-	N.M.	(188)	-	N.M.
Current withholding tax expense	(30)	(263)	(88.6)	(90)	(837)	(89.2)
Total income tax expense	(93)	(263)	(64.6)	(278)	(837)	(66.8)



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### 1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

end of the immediately preceding finar	-	•	_	
	Group	Group	Company	Company
	As at	As at	As at	As at
	31/03/2021	30/06/2020	31/03/2021	30/06/2020
	AU\$'000	AU\$'000	AU\$'000	AU\$'000
CURRENT ASSETS				
Cash and cash equivalents	11,272	22,801	76	563
Trade receivables and contract assets	46,016	34,698	-	-
Other receivables and prepayments	3,844	4,711	398	760
Inventories	3,021	3,880	-	-
Total current assets	64,153	66,090	474	1,323
NON-CURRENT ASSETS				
Property, plant and equipment	47,118	49,819	-	-
Right-of-use assets	13,682	13,795	-	-
Goodwill	10,994	10,994	-	-
Other intangible assets	13,210	13,814	-	-
Prepayments	-	864	-	-
Due from subsidiaries	-	-	165	32,820
Investments in subsidiaries	_	_	89,138	71,276
Total non-current assets	85,004	89,286	89,303	104,096
Total assets	149,157	155,376	89,777	105,419
CURRENT LIABILITIES				
Trade payables and contract liabilities	6,632	6,108		
	19,047	20,508	719	- 755
Other payables	19,047	20,508		
Due to subsidiaries	-	- 7 24 4	17,638	11,485
Borrowings	25	7,214	17	4,996
Lease liabilities	2,589	1,853	-	-
Accruals for other liabilities and charges	4,686	2,665	-	-
Current income tax liabilities	-	104	-	359
Total current liabilities	32,979	38,452	18,374	17,595
NON-CURRENT LIABILITIES				
Borrowings	62,776	68,182	62,727	67,751
Lease liabilities	11,711	12,349	-	-
Accruals for other liabilities and charges	858	746	-	-
Deferred income tax liabilities	492	627		
Total non-current liabilities	75,837	81,904	62,727	67,751
Total liabilities	108,816	120,356	81,101	85,346
EQUITY				
Capital and reserves attributable to				
Share capital	216,759	216,349	216,759	216,349
Capital reserve	(163)	(163)	(163)	(163)
Share-based payment reserve	5,438	5,848	5,438	5,848
Foreign currency translation reserve	19,342	15,106	26,410	27,564
Accumulated losses	(201,035)	(202,120)	(239,768)	(229,525)
Total equity	40,341	35,020	8,676	20,073
Total liabilities and equity	149,157	155,376	89,777	105,419



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#### 1(b)(ii) Aggregate amount of group's borrowings and debt securities

	31/03/2	2021	30/06/2020		
	AU\$'000	AU\$'000	AU\$'000	AU\$'000	
	Secured	Unsecured	Secured	Unsecured	
Amount repayable in one year or less,					
or on demand	25	-	7,214	-	
Amount repayable after one year	38,623	24,153	41,701	26,481	
Borrowings Summary					
	31/03/2021	30/06/2020			
	AU\$'000	AU\$'000			
Multi Currency Notes	38,590	41,270			
DBS Revolving Credit Facility - AUD	-	4,996			
Shareholder Loan	24,153	26,481			
Insurance funding	58	2,649			
Total borrowings	62,801	75,396			

#### Multi Currency Notes ("Notes")

The Notes (AU\$38.6m) are a non-current liability and are secured. The decrease in the liability is due to exchange rate fluctuations.

The maturity date of the Notes is 3 December 2022 and interest is paid monthly at a rate of 7% per annum from 3 December 2020.

#### Revolving credit facility from DBS Bank Ltd

The Company fully repaid the revolving credit facility on 31st December 2020.

DBS also provides bank guarantee facilities to the Group to support performance bonds and financial guarantees provided to the Group's clients.

The Group has complied with the facility covenant limits relating to Net Worth, Gearing and Secured Debt.

#### Loan from related party (shareholder loan)

The repayment date of the loan from Ezion Holdings Limited ("Ezion") is until after 31 October 2023 hence the loans are classified as a non-current liability. At 31 March 2021 the amount owing on the loan was AU\$24.1m (30 June 2020: AU\$26.5m) and is unsecured. The decrease in liability is due to the favourable foreign exchange rate movement between the US dollar and the Australian dollar offset by the capitalisation of interest expenses during the 9-month period.

#### Surety bond facility from Vero

The Group holds a AU\$30.0m Surety bond facility with Vero to ensure the Group maintains its bonding capacity for bid bonds, performance bonds and financial guarantees. At 31 March 2021, AU\$4.1m (30 June 2020: AU\$14.2m) was drawn under this facility.



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### 1(c) A consolidated statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

	GROUP	GROUP	GROUP	GROUP
	3Q 2021	3Q 2020	9M 2021	9M 2020
	AU\$'000	AU\$'000	AU\$'000	AU\$'000
Cash flows from operating activities				
Profit/(loss) after taxation	102	(3,217)	1,085	(2,444)
Add / (less) adjustments for:				
Depreciation of property, plant and equipment	991	1,542	3,073	4,188
Amortisation of other intangible assets	220	298	640	885
Depreciation of right-of-use assets	692	485	1,883	1,802
Employee share and share option scheme expense	-	101	-	304
Impairment loss on trade receivables	3	59	207	416
Net foreign exchange differences	(192)	1,416	(284)	1,030
(Profit)/loss on disposal of property, plant and equipment	(196)	(116)	27	(451)
Interest income	(8)	(30)	(62)	(74)
Finance costs	1,560	1,915	2,788	4,382
Income tax expense	93	263	278	837
Operating cash flows before working capital changes	3,265	2,716	9,635	10,875
Changes in operating assets and liabilities				
Trade receivables and contract assets	(6,985)	16,825	(11,525)	(7,546)
Other receivables and prepayments	1,156	(131)	867	(230)
Inventories	350	(1,581)	859	(2,691)
Trade payables	1,107	(5,945)	524	(3,511)
Accruals and other payables	(2,896)	(7,785)	433	(46)
Cash (used in) / generated from operations	(4,003)	4,099	793	(3,149)
Interest paid	(813)	(1,937)	(2,257)	(3,508)
Interest received	8	30	62	74
Income tax paid	(93)	(263)	(278)	(837)
Net cash (used in) / generated from operating activities	(4,901)	1,929	(1,680)	(7,420)
Cash flows from investing activities				
Proceeds from disposal of property, plant and equipment	86	161	457	794
Purchase of property, plant and equipment	(396)	(500)	(1,040)	(772)
Purchase of other intangible assets	(41)	(32)	(99)	(80)
Net cash used in from investing activities	(351)	(371)	(682)	(58)
	(33.)	(37.1)	(552)	(33)



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1(c) Consolidated Statement of Cash Flows (continued)				
	GROUP	GROUP	GROUP	GROUP
	3Q 2021	3Q 2020	9M 2021	9M 2020
	AU\$'000	AU\$'000	AU\$'000	AU\$'000
Cash flows from financing activities				
Repayment of insurance/software funding	(605)	(2,495)	(3,695)	(7,003)
Proceeds from borrowings	-	17	1,966	15,138
Repayment of borrowings	-	(2,389)	(5,000)	(5,311)
Payment for lease liability	(879)	(367)	(2,435)	(2,259)
Withhold of restricted cash	-	(2,000)	-	-
Net cash (used in) / generated from financing activities	(1,484)	(7,234)	(9,164)	565
Net decrease in cash and cash equivalents	(6,736)	(5,676)	(11,526)	(6,913)
Effect of exchange rate fluctuations on cash held	(20)	94	(3)	114
Net decrease in cash held	(6,756)	(5,582)	(11,529)	(6,799)
Cash and cash equivalents at beginning of period	16,315	13,243	21,088	14,460
Cash and cash equivalents at end of period	9,559	7,661	9,559	7,661
Cash and cash equivalents represented by				
Cash and bank balances	11,272	10,374	11,272	10,374
*Restricted cash	(1,713)	(2,713)	(1,713)	(2,713)
Total cash and cash equivalents at end of period	9,559	7,661	9,559	7,661

<sup>\*</sup>The amount represents cash security held for bank guarantees issued.



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### 1(d)(i) A statement (for the issuer and group) showing either

- (i) all changes in equity, or
- (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

			SHARE- BASED	FOREIGN CURRENCY		
	SHARE	CAPITAL	PAYMENT		ACCUMULATED	TOTAL
	CAPITAL	RESERVE	RESERVE	N RESERVE	LOSSES	EQUITY
Group	AU\$'000	AU\$ '000	AU\$'000	AU\$'000	AU\$'000	AU\$'000
9M 2021	A03 000	A03 000	A03 000	A03 000	A03 000	A03 000
Balance as at 1 July 2020	216,349	(163)	5,848	15,106	(202,120)	35,020
Profit for the period	210,349	(103)	5,040	13,100	983	983
Other comprehensive income	_	-	_	3,560		3,560
Balance as at 31 December 2020	216,349	(163)	5,848	18,666		39,563
Profit for the period	210,547	(103)	-	-	102	102
Other comprehensive income	_	_	_	676		676
Shares issued through employee share schemes	410	_	(410)	-	_	-
Balance as at 31 March 2021	216,759	(163)	5,438	19,342		40,341
balance as at 51 march 2021		(103)	3,430	17,542	(201,033)	40,341
9M 2020						
Balance as at 1 July 2019	216,349	(163)	5,438	18,907	(142,614)	97,917
Profit for the period	-	-	-	-	773	773
Other comprehensive loss		-	-	(838)	-	(838)
Balance as at 31 December 2019	216,349	(163)	5,438	18,069	(141,841)	97,852
Loss for the period	-	-	-	-	(3,217)	(3,217)
Other comprehensive loss		-	-	(5,127)	-	(5,127)
Balance as at 31 March 2020	216,349	(163)	5,438	12,942	(145,058)	89,508
Company						
9M 2021						
Balance as at 1 July 2020	216,349	(163)	5,848	27,564	(229,525)	20,073
Loss for the period	-	-	-	-	(8,875)	(8,875)
Other comprehensive loss	-	-	-	(259)	-	(259)
Balance as at 31 December 2020	216,349	(163)	5,848	27,305	(238,400)	10,939
Loss for the period	-	-	-	-	(1,368)	(1,368)
Other comprehensive loss	-	-	-	(895)	-	(895)
Shares issued through employee share schemes	410	-	(410)	-	-	-
Balance as at 31 March 2021	216,759	(163)	5,438	26,410	(239,768)	8,676
9M 2020						
Balance as at 1 July 2019	216,349	(163)	5,438	27,918	(179,020)	70,522
Profit for the period	-	-	-		517	517
Other comprehensive income	-	-	-	492	-	492
Balance as at 31 December 2019	216,349	(163)	5,438	28,410	(178,503)	71,531
Profit for the period	-	-	-	-	637	637
Other comprehensive income	-	-	-	5,286	-	5,286
Balance as at 31 March 2020	216,349	(163)	5,438	33,696	(177,866)	77,454



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1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

	31-Mar-21	30-Jun-20
	Number of shares	Number of shares
Number of issued shares		
Opening balance	3,048,230,431	3,048,230,431
Shares issued through employee share schemes	15,000,000	-
Closing balance	3,063,230,431	3,048,230,431
	31-Mar-21	30-Jun-20
	AU\$'000	AU\$'000
Ordinary shares issued and fully paid		
Opening balance	216,349	216,349
Shares issued through employee share schemes	410	-
Closing balance	216,759	216,349

As at 31 March 2021 there were no outstanding options (30 June 2020: Nil) for unissued ordinary shares under the employee share option scheme.

As at 31 March 2021 there were no outstanding rights (30 June 2020: 15,000,000) that may potentially be converted to shares under the employee share scheme.

As at 31 March 2021 and 30 June 2020 respectively there were no treasury shares held by the Company.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

	31 March 2021	30 June 2020
Number of issued shares	3,063,230,431	3,048,230,431

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.



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1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

In Q1 FY2021, the Group has deregistered Teras Australia Pty Ltd, a dormant subsidiary of the Company incorporated in Australia. The deregistration has been approved by the Australian Securities and investment Commission on the 15th July 2020.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except for New Accounting policies as disclosed under item 5 below, the accounting policies and methods of computation applied in the financial statements for the current reporting period are consistent with those stated in the audited financial statements for the year ended 30 June 2020.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted all the applicable Singapore Financial Reporting Standards (International) ("SFRS(I)") and related Interpretations ("INT SFRS(I)") that are relevant to its operations and effective for the financial period beginning on or after 1 July 2020. The adoption of the new accounting standards does not have any material effect on the financial results of the Group and the Company.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

	GROUP 3Q 2021 AU\$'000	GROUP 3Q 2020 AU\$'000	GROUP 9M 2021 AU\$'000	GROUP 9M 2020 AU\$'000
Profit/(loss) attributable to owners of the Company	102	(3,217)	1,085	(2,444)
Weighted average number of ordinary shares in issue applicable to earnings ('000)	3,062,614	3,048,230	3,062,614	3,048,230
Fully diluted number of ordinary shares ('000)	3,063,230	3,048,230	3,063,230	3,048,230
Earnings/(loss) per ordinary share (AU cents)				
- Basic	0.00	(0.11)	0.04	(0.08)
- Diluted	0.00	(0.11)	0.04	(0.08)



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6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends (continued)

Basic earnings per share is calculated by dividing the consolidated profit after tax attributable to the equity holders of the Company by the weighted average of the number of shares outstanding during the period.

For the purposes of calculating diluted earnings per share, the weighted average number of shares on issue has been adjusted as if all dilutive share options were exercised. The number of shares that could have been issued upon the exercise of all dilutive shares is added to the denominator as the number of shares issued for no consideration. No adjustment is made to the profit/(loss) after taxation.

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year

Net assets	GROUP	GROUP	COMPANY	COMPANY
	31/03/2021	30/06/2020	31/03/2021	30/06/2020
	AU\$'000	AU\$'000	AU\$'000	AU\$'000
	40,341	35,020	8,676	20,073
Net asset value per ordinary share based on issued share capital at the end of the respective periods (AU cents)	1.3	1.1	0.28	0.7

Net asset value per ordinary share is calculated by dividing the net assets attributable to the entity holders of the Company by the number of issued shares as at 31 March 2021 of 3,063,230,431 ordinary shares (30 June 2020: 3,048,230,431).



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- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on
  - A Review of Income Statement

#### 3Q FY2021 v 3Q FY2020

Revenue for the third quarter of FY2021 decreased by 23.3% to AU\$50.7m (3Q FY2020: AU\$66.1m) and cost of sales for the third quarter decreased by 28.4% to AU\$45.6m (3Q FY2020: AU\$63.7m), reflecting the lower than expected recovery from the effects of the impact of COVID-19 throughout the year, as a result of the postponement of client determined "non-critical" projects.

Gross profit increased by 112.8% to AU\$5.1m for the third quarter (3Q FY2020: AU\$2.4m), with the gross profit margin increasing to 10.0%, an increase of 6.4% compared to 3Q FY2020, mainly resulting from increased operating efficiencies across all business sectors in the current year and also due to the COVID-19 subsidy received from the Australian Federal Government reducing cost of sales.

Other operating income has increased to AU\$0.234m (3Q FY2020: AU\$0.017m) due the profit on sale of property, plant and equipment relating primarily to the disposal of surplus scaffolding assets.

Other operating costs increased by 11.3% to AU\$2.0m (3Q FY2020: AU\$1.8m) as the group made the decision to retain key operational staff during COVID-19, hence, there have been no tangible savings on staff costs.

Administrative expenses decreased by 19.5% to AU\$1.0m (3Q FY2020: AU\$1.3m) following costs reductions made during the year due to the impact of the COVID-19 pandemic.

Marketing and distribution expenses have increased 65.5% to AU\$0.5m (3Q FY2020: AU\$0.3m) due to increased new work tender activity in the quarter and marketing costs relating to significant contract wins in the quarter.

Finance costs have decreased 18.5% to AU\$1.6m (3Q FY2020: AU\$1.9m) mainly due to a lower un-realised foreign exchange loss of AU\$0.3m (3Q FY2020: AU\$0.8m) arising from the revaluation of foreign currency borrowings and also in part due to a decrease of bank interest as a result of lower levels of debt.

Income tax expense has decreased 64.6% to AU\$0.09m (3Q FY2020: AU\$0.26m) as a result of a reduction in withholding tax following the loan capitalisation exercise completed in the previous quarter (refer to Balance Sheet: Assets for further details).

Net profit for the quarter after tax from operations is AU\$0.1m (3Q FY2020: loss of AU\$3.2m).



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#### 9M FY2021 V 9M FY2020

Revenue decreased by 38.2% to AU\$139.0m (9M FY2020: AU\$224.8m) and cost of sales decreased by 40.6% to AU\$125.4m (9M FY2020: AU\$210.9m), reflecting the lower than expected recovery throughout the year from the effects of the impact of COVID-19 as a result of the postponement of client determined "non-critical" projects.

Gross profit decreased by 1.9% to AU\$13.6m (9M FY2020: AU\$13.9m) although it has been largely maintained at a consistent level despite the effect of lower activity due to COVID-19, which has partially been offset by increasing operating efficiencies across business sectors during the current year and has also been boosted by the effect of COVID-19 subsidy received from the Australian Federal Government reducing cost of sales. This result is reflected in an increase of 3.6% in the gross profit margin to 9.8% (9M FY2020: 6.2%).

Other operating income has decreased 78.1% to AU\$0.2m (9M FY2020: AU\$0.8m) due to a decrease in sales on property, plant and equipment primarily related to the disposal of scaffolding assets, with disposals now being undertaken when these assets are no longer required by the business.

Other operating costs decreased by 1.8% to AU\$5.9m (9M FY2020: AU\$6.0m) as the group made the decision to retain key operational staff during COVID-19, hence, there has been no tangible savings on staff costs.

Administrative expenses decreased by 35.9% to AU\$2.8m (9M FY2020: AU\$4.4m) following costs reductions made due to the impact of the COVID-19 pandemic, bolstered by the receipt of Australian Federal Government subsidies during the same COVID-19 period.

Marketing and distribution expenses have decreased by 33.0% to AU\$0.7m (9M FY2020: AU\$1.1m) mainly due to reduced new work activities as a direct result of COVID-19's negative effects on work programmes during the pandemic.

Finance costs have decreased by 36.4% to AU\$2.8m (9M FY2020: AU\$4.4m) mainly due to a gain in un-realised foreign exchange fluctuations of AU\$0.8m (9M FY2020: foreign exchange loss of AU\$0.8m) arising mainly from the revaluation of foreign currency borrowings and also partly due to a decrease of bank interest as debt levels have decreased over the year.

Income tax expense has decreased 66.8% to AU\$0.3m (9M FY2020: AU\$0.8m) as a result of a reduction in withholding tax following the loan capitalisation exercise completed in the previous quarter (refer to Balance Sheet: Assets for further details).

For more details on income tax, please refer to Section 1(a)(ii)C.

Net profit after tax from operations for the nine months to 31 March 2021 is AU\$1.1m (9M FY2020: loss of AU\$2.4m).



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#### B Balance Sheet

#### **GROUP**

#### **Assets**

Cash and bank balances decreased by AU\$11.5m to AU\$11.3m at 31 March 2021 (30 June 2020: AU\$22.8m) due to timing delays on the receipt of project payments as a result of late invoicing on key contracts transitioning to a new major contract and repayment of bank borrowings and insurance/software funding in the period.

Trade receivables balance increased by AU\$11.3m since 30 June 2020 to AU\$46.0m at 31 March 2021 due to delays on the receipt of project payments as a result of the late invoicing on key contracts and the transition to a new major contract indicated in the previous point. This has had a timing effect on the Group cashflow in the short term, however these late invoices have been paid in subsequent periods.

Other receivables and prepayments have decreased by AU\$0.9m mainly due to the completion of insurance funding obligations during the period.

Inventories decreased by AU\$0.9m since 30 June 2020, with the majority of inventory now related to marine fuel for sale by the NT Port and Marine business. The decrease was due to the sale of fuel during the 9-month period.

Non-current assets have decreased AU\$4.3m since 30 June 2020 to AU\$85.0m mainly due to the depreciation and amortisation on property, plant and equipment and a reduction in prepayments of AU\$0.9m.

#### Liabilities

The trade payables balance increased by AU\$0.5m since 30 June 2020 to AU\$6.6m at 31 March 2021 due to an increase in accrued expenses for project related costs.

Other payables decreased by AU\$1.5m since 30 June 2020 to AU\$19.0m mainly due to timing of payments for payroll and GST related statutory obligations in the period.

Current accruals for other liabilities have increased by AU\$2.0m from 30 June 2020 to AU\$4.7m at 31 March 2021, mainly consisting of increases in accordance with contractual requirements for the accruals associated with annual leave, rostered day off, sick leave and current long service leave. Non-current accruals comprised long-term long service leave balance.

Total borrowings decreased overall by AU\$12.6m since 30 June 2020 to AU\$62.8m due to the repayments of A\$5.0m of the revolving credit facility, repayment of A\$2.6m of insurance funding and the favourable foreign currency rate movement of the US dollar and Singapore dollar against Australian dollar which resulted in a lower outstanding balances in both the shareholder loan and the Multi Currency Notes.

As at 31 March 2021, the Group was in a net current asset position of AU\$31.2m and net assets were AU\$40.3m. The Group has sufficient cash resources and banking facilities available to meet the financing needs of its operations.



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#### **COMPANY**

#### **Assets**

Amounts due from subsidiaries has decreased by AU\$32.6m since 30 June 2020 mainly due to the effect of the loan capitalisation exercise completed in 2Q FY2020 in its subsidiary - Ezion Offshore Logistics Hub Pte Ltd ("EOLH"). The loan has been capitalised through an increase in the investment in the relevant subsidiary by the issue of 2,000,000 ordinary shares from EOLH. The exercise resulted in a decrease of AU\$31.1m in amounts due from subsidiaries. In addition, there have been minor movements associated with foreign currency translations since 30 June 2020 totaling AU\$1.5m.

Investment in subsidiaries has increased by AU\$17.9m since 30 June 2020 mainly due to the effect of the loan capitalisation exercise referred to in the previous paragraph resulting in an increase of AU\$23.4m in investment in subsidiaries. In addition, foreign currency rate movements resulted in a decrease of AU\$5.5m in the investment in subsidiaries.

#### Liabilities

Amounts due to subsidiaries has increased by AU\$6.2m since 30 June 2020 reflecting the intercompany funding required to effect repayment of bank borrowings and interest.

#### C Review of Statement of Cash Flows

Operating activities of the Group has incurred a net cash outflow of AU\$4.9m for 3Q FY2021, a decrease from the corresponding quarter in FY2020 of a net cash inflow of AU\$1.9m. The decrease was mainly due to timing delays on the receipt of project payments, a diversification of the customer base and a lower level of operating activity in 3Q FY2021.

Net cash outflows of AU\$0.4m incurred from investing activities in 3Q FY2021 due to the purchases of property, plant and equipment in the quarter offset by a net inflow of AU\$0.1m from disposals.

Net cash used in financing activities was AU\$1.5m in 3Q FY2021, reflecting the outflow of repayments of insurance funding of AU\$0.6m and repayments of lease liabilities of AU\$0.9m.

As a result of the above activities, the Group recorded a decrease in cash and cash equivalents of AU\$6.7m to AU\$9.6m at 31 March 2021 compared to the prior quarter (2Q FY2021 - AU\$16.3m).

- 9. Where the latest financial statements are subject to an adverse opinion, qualified opinion or disclaimer of opinion (pursuant to SGX rulebook Appendix 7.2 Financial statements and dividend announcement (3A):—
  - (a) Updates on the efforts taken to resolve each outstanding audit issue.

The Group's auditors qualified their audit opinion for the year ended 30 June 2020 as they were unable to obtain sufficient appropriate audit evidence regarding the key assumptions to arrive at the recoverable amount of the Port and Marine business. For further details, refer to AusGroup Limited's Annual Report for FY2020, page 31 (announced on the SGX on 25 September 2020) and to the Announcement pursuant to Rule 704(5) and Rule 704(6) of the Listing Manual - Disclaimer of Opinion by Auditor of the Financial Statements for Year Ended 30 June 2020 and Material Adjustments to the Unaudited Results for Year Ended 30 June 2020, where the Company's Auditor



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have disclosed their Report on the audit of the financial statements and have included their Disclaimer of Opinion and the Basis for the Disclaimer of Opinion.

The area of the business highlighted in the Disclaimer of Opinion relates to the NT Port and Marine section of the Group. In this respect, the commencement of operations started in March 2018 and since that date the business has developed and is starting to secure longer term contracts (a one year take or pay fuel contract was secured in FY2020) to underpin the value over the 40 year remaining term of the right to operate. The valuation of an entity at the early stage of its life cycle is wide ranging due to a lack of operating history and profits. The valuation is based on future assumptions that, whilst they are reasonable to assume, are based on judgement and estimates relating to future events. An independent valuer will similarly rely on such future assumptions and due to the unique nature of the NT Port and Marine business there are no comparable assets to benchmark against.

The Group continues to pursue a range of development opportunities to continue the expansion of the NT Port and Marine business.

Whilst these opportunities are commercially sensitive, and some are Government sensitive, they span the increase in utilisation of the NT Port and Marine business assets primarily through:

- continual increase in utilisation of the accommodation facility located at Port Melville;
- increase in fuel sales both offshore and onshore;
- initiate fuel ullage storage agreements to utilise the capacity of the fuel storage facility at Port Melville;
- increase in revenue from laydown areas at Port Melville and East Arm;
- investigation of sub-lease options for the Company's leases; and
- expansion of onshore services.

#### **Business Development Activities**

The final investment decision for the development of the Barossa LNG field was announced on 22<sup>th</sup> March 2021. The US\$3.6bn Gas and Condensate project may result in an increase in the asset utilisation for the NT Port and Marine business due to the proximity of Port Melville to the Barossa development.

The NT Port and Marine business is focused on maximising this opportunity.

A partial sub-lease of the East Arm facility will commence in July 2021.

(b) Confirmation from the Board that the impact of all outstanding audit issues on the financial statements have been adequately disclosed

The Board continues to monitor the development of this business which is challenging due to the current economic climate as a result of the COVID-19 pandemic and reviews the carrying value on a quarterly basis and confirms that the impact of all outstanding audit issues on the financial statements have been adequately disclosed.

10. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.



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11. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

#### **Background Information**

AusGroup offers a range of integrated service solutions to the energy, mining and industrial sectors across Australia and South East Asia. Our diversified service offering supports clients at all stages of their asset development and operational schedule.

Through subsidiaries AGC, MAS and NT Port and Marine, we provide maintenance, construction, access services, commissioning & handover and port & marine services. With over 30 years of experience, we are committed to partnering with our clients to build, maintain and upgrade some of the region's most challenging projects.

#### **Our Capabilities**

#### Maintenance Services

Our maintenance services range from breakdown maintenance to shutdowns and sustaining capital works. Through our in-house capability, we can provide any combination of skills, trades or disciplines on a long or short-term basis for shutdowns and campaign maintenance. Our maintenance services include: mechanical; electrical; industrial coatings; insulation; refractory and specialist welding.

#### Construction

AusGroup provides focused and specialised construction capabilities including structural, mechanical, piping and installation solutions. We are able to self-perform almost all construction trades, offering efficient interface management and productivity optimisation.

Our construction expertise combines multidisciplinary construction knowledge and a first-class health and safety record, to enhance project execution.

#### Access Services (referred to as MAS)

Our access services include scaffolding, scaffold engineering and design, rope access, labour supply, scaffolding, stock control, logistics and transportation.

#### Fabrication

We provide manufacturing, fabrication and testing of specialist structural, piping and modularisation packages. Our fabrication facilities are strategically located within Perth's high wide load corridor in Kwinana. With an in-house capacity to fabricate up to 30,000 tonnes of steel products per annum, we have manufactured, tested and commissioned some of Western Australia's largest fabricated steel structures.

#### Port and Marine Services (referred to as NT Port and Marine)

We offer logistics and marine transportation support services to the oil and gas industry, general marine and defense sectors through our NT Port and Marine business. With locations at Port Melville and East Arm Supply Base located in the Northern Territory, we can provide marine and land fuel, areas for laydown and storage, berthage and accommodation facilities.

#### Significant Trends & Competitive Conditions

#### COVID-19 Pandemic

The effects of the pandemic that initially manifested in 4Q FY 2020 has continued albeit, there are now more significant indications of a return to more normalised operations in 3Q FY2021. The pandemic will also likely have an effect on the next quarter of the year, however, client work



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programmes are increasing in scale and more work fronts are presenting such that the return to normal revenue and profitability levels are emerging. There is also evidence that the business environment is returning to more normal conditions due to increasing manpower requirements across all sectors to address the demands of clients to complete the full range of both critical and non-critical core work programmes that were delayed due to the COVID-19 virus. However, the impact of future infection rates in Australia combined with the pace of the vaccination programme is uncertain and may have an impact on operations over the coming months.

During the quarter, on 22 March 2021, AusGroup announced on SGX, the award of a significant long-term maintenance master contract in the Oil & Gas sector. The announcement details the following main points:

- AusGroup subsidiary AGC secures contract with Chevron Australia.
- Longest (ten year) maintenance master contract awarded to date in the Australian oil and gas market.
- 300 500 additional local planning and execution roles expected to be recruited in Western Australia.
- Milestone supports long-term future for the WA based AGC.
- Order book increase to over A\$1 billion.

The ten-year master contract enables Chevron Australia to order full-service asset maintenance from AGC across Chevron's onshore and offshore natural gas and oil production facilities located in the north-west of Australia.

Under the contract, AGC will deliver a diverse and complete range of services including:

- management, planning, scheduling and supervision;
- painting insulation and fireproofing (PIF);
- scaffolding including engineering services;
- rope access (central trades);
- workshop management;
- asset management (hire equipment special tools);
- procurement and maintenance; and
- crane operation (rigging) and maintenance.

This significant long-term contract provides a solid order book and revenue base for the business and is a testament to the organisation's track record in safely and efficiently delivering contracts. This is a substantial achievement for AusGroup and confirms our proven track-record and represents a significant strategic milestone for our business, firmly positioning us as a leader and Tier 1 contractor in end-to-end asset maintenance program delivery for oil and gas assets.

The major trends that are relevant to the industry and the Group:

- Major new LNG construction projects are now completed and these have moved into the production phase, where maintenance services will be required to maintain safe and reliable operations for the next 40+ years, providing long term and sustainable demand for the Group's service offering.
- Significant investment in the Resources sector (Iron Ore, Nickel, Gold, Lithium, etc) is continuing and the Group is well placed to provide the sector with fabrication services, modularised solutions, SMP, construction, commissioning and integrated asset maintenance services.
- Increased tender activity in 3Q FY2021 as Client work programmes that were suspended during the early days of the pandemic have now been re-initiated resulting in an increase in tender costs. Costs that have been incurred on these larger tenders may be subject to recovery after award and may be adjusted in the income statement in 4Q FY2021.



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- The use of technology, productivity and innovative solutions across all aspects of the project(s) life cycle is key to adding value to customers and underpinning long term relationships and delivering predictable outcomes on plan.
- Increased demand for skilled labour is putting upward pressure on wage rates.
- Focus on core strengths, capabilities and efficiency improvements will underpin the profit generation from the Group's service offering.
- The recent improving oil price after the shock of COVID-19 is likely to support capital investment expansions in the LNG sector.
- Increasing investment by the Australian Federal Government (AU\$747.0m) in military bases in the Northern Territory of Australia may result in an increase in activity for the NT Port and Marine business.

#### General

The main priority for the Group in the short term is to focus on our core strengths of providing multi-disciplinary services of mechanical, scaffolding, insulation, refractory and fabrication services in addition to increasing the NT Port and Marine operations as this business migrates from a commercialisation phase to providing core services in the fuel sale and storage market and the woodchip market.

At 31 March 2021 the only debt due to be repaid in FY2021 is AU0.03 million of insurance funding. Accordingly, the short-term focus on the Group's cashflow to meet short term debts has been addressed as the Group has re-scheduled the majority of its borrowings to longer term (non-current) tenures. The Group is focused on options to reduce debt further prior to the maturity dates in 2022 and 2023 and bolster working capital to support the expansion of services to its clients.

Whilst the impact of the COVID-19 pandemic led to delay in awards of new contracts, the forward pipeline is increasing and work activity across all sectors is increasing with more requests from clients to focus on the full range of both critical and non-critical core work programmes that were delayed due to the COVID-19 virus. This return to more normal activity levels is expected to underpin the business objectives in the short term and into 1Q FY2022 and 2Q FY 2022, with core projects expected to grow in scale and complexity to provide further opportunities for organic growth in the energy and process sectors.

#### 12. Dividend

### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? None, due to the working capital requirements of the Group.

### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? None.

### (c) Date payable

Not applicable.

#### (d) Books closure date

Not applicable.

### 13. If no dividend has been declared/recommended, a statement to that effect

No dividend has been declared or recommended.



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14. IPT Mandate

There were no IPT transactions for the period.

15. Negative Assurance pursuant to Rule 705 (5) of the Listing Manual.

To the best of our knowledge, nothing has come to the attention of the board of directors which may render the interim financial statements to be false or misleading in any material aspect.

16. Confirmation that the issuer has procured undertakings from all of its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

The Company hereby confirms that it has procured undertakings from all of its directors and executive officers under Rule 720(1) of the Listing Manual.

ON BEHALF OF THE BOARD

Wu Yu Liang Non-Executive Chairman Shane Francis Kimpton Managing Director

12 May 2021

This release contains certain statements that are not statements of historical fact, i.e. forward looking statements. Readers can identify some of these statements by forward looking terms such as "expect", 'believe', 'plan', 'intend', 'estimate', 'anticipate', 'may', 'will', 'would', 'could', or similar words. However, you should note that these words are not the exclusive means of identifying forward looking statements. Forward looking statements are made based on current expectations, projections and assumptions about future events. Although AusGroup believes these expectations, projections and assumptions are reasonable at the time of making them, these forward looking statements are subject to risks (known and unknown), uncertainties and certain assumptions about AusGroup, its business operations, and the environment it operates in. Actual future performance, outcomes and results may therefore differ materially from those expressed in the forward looking statements. Representative examples of these risk factors include (without limitation) general industry and economic conditions, availability of suitably skilled workers, interest rate movements, cost of capital and capital availability, competition from other companies, shifts in customer demands, changes in operating expenses , including employee wages, benefits and training and government and public policy changes. Readers are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.