BRITISH AND MALAYAN TRUSTEES LIMITED

THIRD QUARTER FINANCIAL STATEMENT FOR THE PERIOD ENDED 31 MARCH 2015

1(a) Statement of comprehensive income (for the Company) together with a comparative statement for the corresponding period of the immediately preceding financial year.

Unaudited Third Quarter results for the period ended 31 March 2015

	3rd Quarter 1 Jan 2015 to 31 March 2015 S$'000	3rd Quarter 1 Jan 2014 to 31 March 2014 S$'000	% Increase/ (Decrease)	Year to Date 1 Jul 2014 to 31 March 2015 S$'000	Year to Date 1 Jul 2013 to 31 March 2014 S$'000	% Increase/ (Decrease)
Revenue	730	892	(18)	1,985	2,290	(13)
Interest Income	19	15	27	54	46	17
Dividend Income	34	92	(63)	190	237	(20)
Rental Income	-	18	(100)	-	66	(100)
Other Income	45	41	10	130	56	132
Net gain on sale of Investment Property	-	3,540	(100)	-	3,540	(100)
Net gain on sale of available for sale financial assets	441	-	100	1,029	-	100
Total Revenue	1,269	4,598	(72)	3,388	6,235	(46)
Employee Benefits Expense	(740)	(488)	52	(2,156)	(1,618)	33
Depreciation Expenses	(45)	(43)	5	(134)	(129)	4
Net foreign Exchange gain / (Loss)	7	1	600	14	(1)	(1,500)
Other Expenses	(428)	(400)	7	(1,260)	(1,041)	21
Profit / (Loss) Before Tax	63	3,668	(98)	(148)	3,446	(104)
Income Tax Expense	-	-	NA	-	-	NA
Profit / (Loss) for the Financial Period	63	3,668	(98)	(148)	3,446	(104)
Other Comprehensive Income:						
Net Gain / (Loss) on Available-For-Sale Assets	(224)	28		(626)	(397)	
Other Comprehensive Income / (Loss) for the Financial Period	(224)	28		(626)	(397)	
Total Comprehensive Income for the Financial Period	(161)	3,696		(774)	3,049	
Earnings per share (Dollars per share)						
(i) Based on weighted average number of ordinary shares in issue	0.01	0.42		(0.02)	0.39	
(ii) On a fully diluted basis	0.01	0.42		(0.02)	0.39	

1(b)(i) Statement of Financial Position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	31.03.2015 S$'000	30.06.2014 S$'000
Non-Current Assets		
Property, plant and equipment	3,547	3,590
Investment property	-	-
	3,547	3,590
Current Assets		
Cash and short term deposits	12,532	11,388
Trade and other receivables	601	516
Prepayments	232	196
Available-for-sale financial assets	2,486	5,365
	15,851	17,465
Total Assets	19,398	21,055
Current Liabilities		
Advance trustee services billings	472	399
Other liabilities	878	555
Income tax payable	-	36
	1,350	990
Non-Current Liability		
Deferred tax liability	9	9
Total Liabilities	1,359	999
Net Assets	**18,039**	**20,056**
Equity attributable to equity holders of the Company		
Share capital	2,737	2,737
Fair value reserve	2,532	3,158
Capital reserve	7,695	6,666
Retained earnings	5,075	7,495
	18,039	**20,056**

Note:
Equity securities are valued using closing bid prices obtained from pricing services and corporate bonds are valued using broker quotes. Changes in fair values of these investments are recorded in equity until their subsequent disposal, at which time the cumulative gain or loss previously recorded in equity will be included in the income statement for the period. When there is objective evidence that one of these investments is impaired, the cumulative loss that has been recognised directly in the fair value reserve is removed from the fair value within equity and recognised in the income statement. The cumulative loss is measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the income statement.

1(b)(ii) Aggregate amount of the group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31.03.2015		As at 30.06.2014	
Secured	Unsecured	Secured	Unsecured
-	-	-	-

Amount repayable after one year

As at 31.03.2015		As at 30.06.2014	
Secured	Unsecured	Secured	Unsecured
-	-	-	-

Details of any collateral
N.A.

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	3rd Quarter Jan 2015 to March 2015 S$'000	1 31	3rd Quarter 1 Jan 2014 to 31 March 2014 S$'000	Year to Date 1 Jul 2014 to 31 March 2015	Year to Date 1 Jul 2013 to 31 March 2014
CASH FLOWS FROM OPERATING ACTIVITIES					
Net profit/ (loss) before tax		63	3,668	(148)	3,446
Adjustments for:					
Depreciation of property, plant and equipment		45	43	134	130
Interest income		(19)	(15)	(54)	(46)
Dividend income		(34)	(92)	(190)	(237)
Net (gain) on sale of available for sale assets		(441)		(1,029)	
Net (gain) on sale of Investment Property		-	(3,540)	-	(3,540)
Operating cash flow before changes in working capital		(386)	64	(1,287)	(247)
Changes in working capital:					
(Increase) in trade and and other receivables and prepayments		(301)	(242)	(120)	(99)
Increase in trade and other payables and advance trustee services billi		831	949	396	192
Cash flow from/ (used in) operating activities		144	771	(1,011)	(154)
Income tax paid		(3)	-	(37)	-
Net cash flows generated / (used in) operating activities		141	771	(1,048)	(154)
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchase of property, plant and equipment		(3)	-	(90)	(7)
Purchase of available-for-sale financial assets		(5)	(66)	(29)	-
Proceeds from available-for-sale financial assets		2,089	-	3,311	(66)
Interest received		19	15	54	46
Dividends received		34	92	190	237
Proceeds from sale of investment property		-	3,614	-	3,614
Net cash flows generated from / (used in) investing activities		2,134	3,655	3,436	3,824
CASH FLOWS FROM FINANCING ACTIVITY					
Dividends paid		(131)	(131)	(1,244)	(367)
Net cash flows used in financing activity		(131)	(131)	(1,244)	(367)
Net increase in cash and cash equivalents		2,144	4,295	1,144	3,303
Cash and cash equivalents at beginning of quarter		10,388	7,668	11,388	8,660
Cash and cash equivalents at the end of quarter		**12,532**	**11,963**	**12,532**	**11,963**

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY					
	Share Capital $'000	Capital Reserve $'000	Fair Value Reserve $'000	Retained Profits $'000	Total $'000
Balance at 1 July 2014	2,737	6,666	3,158	7,495	20,056
Net profit	-	-	-	(211)	(211)
Other comprehensive income	-	-	(402)	-	(402)
Transfer to capital reserve	-	588	-	(588)	-
Final dividends - 2014	-	-	-	(1,112)	(1,112)
Balance at 31 December 2014	2,737	7,254	2,756	5,584	18,331
Net profit	-	-	-	63	63
Other comprehensive income	-	-	(224)	-	(224)
Transfer to capital reserve	-	441		(441)	-
Interim dividends- 2015	-	-	-	(131)	(131)
Balance at 31 March 2015	2,737	7,695	2,532	5,075	18,039
Balance at 1 July 2013	2,737	6,666	3,097	4,202	16,702
Net profit	-	-	-	(222)	(222)
Other comprehensive income	-	-	(425)	-	(425)
Final dividends - 2013	-	-	-	(236)	(236)
Balance at 31 December 2013	2,737	6,666	2,672	3,744	15,819
Net profit	-			3,668	3,668
Other comprehensive income			28		28
Interim dividends- 2014	-			(131)	(131)
Balance at 31 March 2014	2,737	6,666	2,700	7,281	19,384

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

N.A.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the preceding year

The total number of issued shares as at 31 March 2015 and 30 June 2014 was 8,758,080

1(d)(iv) A statement showing all sales , disposals, cancellation and / or use of treasury shares as at the end of the current financial period reported on.

N/A

2 Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited nor reviewed by our auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

N.A.

4 Interested Person Transactions

The Company does not have a general mandate from shareholders for Interested Person Transactions.

5 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The same accounting policies and methods of computation have been applied.

6 If there are any changes in the accounting policies and methods of computation,including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

N.A.

7 Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	QUARTER		YEAR TO DATE	
	3Q 2015	3Q 2014	31.03.2015	31.03.2014
Earnings per ordinary share for the period based on operating profit after tax attributable to members of the company after deducting any provision for preference dividends:				
(i) Based on weighted average number of ordinary shares in issue during the financial period.	0.01	0.42	(0.02)	0.39
(ii) On a fully diluted basis	0.01	0.42	(0.02)	0.39

8 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the :-
(a) current financial period reported on; and
(b) immediately preceding financial year.

	31.03.2015	30.06.2014
Net asset value per ordinary share based on issued capital at the end of the financial period/year.	2.06	2.29

9 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:

(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Review of the quarter

For the quarter ended 31 March 2015, the Company's total revenue was $1,269,000. This is 72% lower than the corresponding quarter (31 March 2014 :$4,598,000). On a normalised basis i.e. excluding the gain on sale of available for sale assets in the current period and the gain on sale of investment property in the corresponding period revenue has declined by 22% (current quarter revenue of $828,000 compared to $1,058,000 in the corresponding quarter). The decline in revenue is mainly attributable to the maturity of a number of corporate trust financing transactions.

For the quarter, the Company generated an operating profit before tax of $63,000 compared with an operating profit before tax of $3,668,000 in the corresponding quarter of 2014. On a normalised basis after adjusting for the gain on sale of available for sale assets in the current period and the gain on sale of investment property in the corresponding period, the result for the current quarter ended 31 March 2015 will be an operating loss of $378,000 compared with an operating profit before tax of $128,000 in the corresponding quarter. The decline in profitability is due to an increase in staff and other costs incurrred in positioning the company for its future growth.

Review of the nine months ended 31 March 2015

For the nine months ended 31 March 2015, the Company's total revenue was $3,388,000. This was 46% lower than the corresponding period (31 March 2014: $6,235,000). On a normalised basis i.e excluding the gain on sale of available for sale assets in the current period and the gain on sale of investment property in the corresponding period revenue has declined by 12% (current period revenue of $2,359,000 compared to $2,695,000 in the corresponding period). The decline in revenue is mainly attributable to the maturity of a number of corporate trust financing transactions.

For the nine months ended 31 March 2015, the Company incurred an operating loss before tax of $148,000 compared with an operating profit before tax of $ 3,446,000 in the corresponding period. On a normalised basis after adjusting for the gain on sale on available for sale assets in the current period and the gain on sale of investment property in the corrresponding period, the result for the nine months ended 31 March 2015 will be an operating loss of $1,177,000 compared with an operating loss before tax of $94,000 in the corresponding period. The decline In profitability is in line with the forecast stated in the 2014 annual report and is due to lower revenue as outlined above and an increase in staff and other costs incurred in positioning the company for its future growth.

Balance Sheet analysis

Current assets have declined to $15,851,000 from $17,465,000 over the reporting period. The decrease is due to the payment of the company's final ordinary and special dividend totalling $1,244,000 and the company's operating loss for the nine month period.The decline in available for sale assets is due to a sale of a number of the company's assets.

Current liabilities have increased to $1,351,000 from $990,000 over the reporting period. The increase is due to the accounting treatment for advance trusteee services billings which is amortised over the calendar year and an increase in other liabilities.

Cash flow analysis

The company's cash position over the nine months reporting period has increased by $1,145,000. This increase is due to a number of factors such as the receipt of the sales proceeds from the available for sale assets ($3,311,000) offset by the payment of the company's final ordinary and special dividend totalling $1,244,000 and the company's operating loss for the reporting period.

10 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current period is generally in line with the prospect statement previously disclosed.

11 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect of the group in the next reporting and the next 12 months.

The Directors expect the company's results for the financial year 2015 to show an operating loss due to the increase in expenses. The additional expenses incurred implementing actions designed to faciliate growth are expected to result in profitable operations during the second half of next financial year.

12 Dividend

(a) Current Financial Period Report on:

Any dividend declared for the current financial period reported on?

None

(b) Corresponding Period of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceeding financial year?

None

(c) Date payable

Not applicable

(d) Books closure date

Not applicable

13 If no dividend has been declared/recommended, a statement to that effect.

Other than interim dividend, no other dividend has been declared / recommended for the period ended 31 March 2015.

14 Statement Pursuant to SGX Listing Rule 705(5) of the Listing Manual

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited interim financial results of British and Malayan Trustees Limited for the quarter ended 31 March 2015, to be false or misleading in any material respect.
On behalf of the Board of Directors.

BY ORDER OF THE BOARD

PAUL PAVEY / ANGELA HO
COMPANY SECRETARIES
12 May 2015