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PEC posts record revenue of \$\$575.1 million for FY16

- ♦ Achieved full year net profit after tax of S\$22.4 million
- ♦ Maintains healthy balance sheet
- ♦ Actively participating in several tenders in Asia and the Middle East

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For immediate release

Despite the difficult market conditions in the process industry, PEC Ltd. (PEC, and together with its subsidiaries and associated companies, the Group) posted a record revenue of \$\$575.1 million for the financial year ended 30 June 2016 (FY16), driven mainly by contributions from overseas projects.

During the year, the Group recognised an increase in variation orders from completed projects, particularly in 4QFY16, which drove the quarter's profit after tax to \$\$8.7 million. This contributed to the Group's FY16 profit after tax of \$\$22.4 million, which includes a \$\$9.3 million gain from disposal of properties and assets that is in line with its efforts to streamline operations.

The improved earnings helped the net cashflow from operations to increase from S\$32.5 million to S\$55.4 million in FY16 and the Group's balance sheet remains healthy.

Mr Robert Dompeling, PEC's Group Chief Executive Officer, said: "Our results are a testimony of the Group's proven processes, capabilities and network of facilities which enabled us to deliver fast-tracked and technically challenging projects such as LPG projects.

"The outlook remains challenging in the near to medium term. However, we believe that our strategy to expand our overseas presence and enhance our capabilities will put PEC in good stead to secure project opportunities when the industry recovers."

The Group is actively participating in several tenders in Asia and the Middle East and as at 30 June 2016, its orderbook stood at \$\$161.8 million, excluding maintenance contracts.

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Established in 1982, PEC Ltd. ('PEC' or the 'Group') has rapidly expanded its capabilities and geographic reach to Asia and the Middle East. Today, it provides integrated project and maintenance solutions to the oil & gas, petrochemical, terminal and pharmaceutical industries.

PEC's core segments are project works and maintenance services. Project works account for a large share of the Group's revenue while plant maintenance services offer a steady recurring income stream.

With its established processes and methodologies, PEC aims to distinguish itself as an engineering specialist of choice for its global customers. One of its key strengths is its strong working relationship with clients and partners built over the years.

PEC has one of the best safety records in the industry. Backed by an experienced, knowledgeable and loyal workforce as well as a large fleet of engineering equipment, the Group has the flexibility to cross-deploy its resources as well as compete effectively for projects.

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