# **GREAT EASTERN HOLDINGS LIMITED**

(Incorporated in the Republic of Singapore) (Company Registration No.: 199903008M)



## To Our Shareholders

The Board of Directors of Great Eastern Holdings Limited ("GEH") has announced the following:

## Unaudited Financial Statements of GEH Group for Half Year Ended 30 June 2020

For half year ended 30 June 2020, profit attributable to shareholders was \$331.4 million. Details of the financial statements are attached.

# **Unaudited Supplementary Information**

Disclosure of operating and non-operating profit from insurance business is provided as supplementary information to the financial statements.

## Interim Dividend and Closure of Books

Declaration of an interim one-tier tax exempt dividend of 10 cents per ordinary share in respect of the financial year ending 31 December 2020, to be paid on 26 August 2020 (2019: interim one-tier tax exempt dividend of 10 cents per ordinary share). The books closure will be on 14 August 2020. Please refer to the separate announcement titled "Notice of Books Closure and Dividend Payment Date" released by GEH today.

By Order of the Board

Jennifer Wong Pakshong Company Secretary 28 July 2020

The Group financial statements are also available on GEH's website at www.greateasternlife.com.

# **GREAT EASTERN HOLDINGS LIMITED**

(Incorporated in the Republic of Singapore) (Company Registration No. 199903008M)



# FINANCIAL RESULTS FOR FIRST HALF ENDED 30 JUNE 2020

## 1. GROUP PROFIT OR LOSS STATEMENTS

in Singapore Dollars (millions)	Note	1st Half 2020	1st Half 2019	% +/(-)
Incomo				
Income Gross premiums	9.2	6,477.5	5,463.6	19
less: Premiums ceded to reinsurers	0.2	293.3	321.2	(9)
less: Increase in premium liabilities		3.0	11.6	(74)
Net premiums	_	6,181.2	5,130.8	20
Commissions received from reinsurers		43.0	38.3	12
Investment income, net	9.3	1,316.1	1,363.5	(3)
Rental income, net		13.9	16.7	(17)
Fees and other income	9.4	12.4	10.5	18
Gain on sale of investments and changes in fair value	9.4	5.1	3,072.2	(100)
Change in third-party interests in consolidated investment funds		6.2	(7.0)	189
Gain on disposal of interest in associate		1.4	-	nm
Gain/(loss) on exchange differences	9.5	109.9	(21.2)	618
Total income	_	7,689.2	9,603.8	(20)
less: Expenses				
Gross claims, surrenders and annuities	9.6	3,612.8	3,161.0	14
Claims, surrenders and annuities recovered from reinsurers		(146.4)	(142.3)	(3)
Commissions and distribution expenses	9.7	539.2	500.3	8
Increase/(decrease) in provision for impairment of assets		5.2	(1.0)	620
Management and other expenses	9.8	1,047.6	283.4	270
Interest expense		9.2	9.2	-
Agents' retirement benefits		4.2	26.4	(84)
Depreciation and amortisation expenses		37.2	31.0	20
Gross change in insurance contract liabilities	9.9	2,992.1	4,957.3	(40)
Change in insurance contract liabilities ceded to reinsurer		(578.5)	(121.4)	(377)
Tax attributable to policyholders' returns	9.10	(254.6)	277.1	(192)
Total expenses	_	7,268.0	8,981.0	(19)
Profit before share of loss of associates		421.2	622.8	(32)
Share of loss after income tax of associates		421.2		
Profit before income tax	_	421.2	622.6	100
			022.0	(32) 20
Profit after income tax	-	(81.3) 339.9	(101.5) 521.1	(35)
	_	333.3	021.1	(00)
Attributable to: Shareholders	9.1	331.4	511.7	(35)
	3.1		9.4	
Non-controlling interests	-	8.5 339.9	521.1	(10)
	_	339.9	321.1	(33)
Basic and diluted earnings per share attributable to shareholders of the Company (in Singapore Dollars)		0.70	1.08	(35)
Return on Equity (Average Shareholders' Fund) (%) (not annualised)		3.9%	6.6%	(2.7pp)

nm – not meaningful / exceeding 1000%

# 2. GROUP STATEMENT OF COMPREHENSIVE INCOME

in Singapore Dollars (millions)	1st Half 2020	1st Half 2019	% +/(-)
Profit after income tax for the period	339.9	521.1	(35)
Other comprehensive income:			
Items that will not be reclassified to profit or loss:			
Revaluation (losses)/gains on equity instruments at fair value through other comprehensive income	(198.0)	173.3	(214)
Income tax related to the above  Items that may be reclassified  subsequently to profit or  loss:	32.4	(29.0)	212
Exchange differences arising on translation of overseas entities  Debt instruments at fair value through other comprehensive income:	(11.2)	(4.8)	(133)
Changes in fair value	249.8	290.8	(14)
Changes in allowance for expected credit losses	6.1	(0.3)	nm
Reclassification of realised gain on disposal of investments to Profit or Loss Statement	(254.4)	(33.1)	(669)
Income tax related to the above	(1.3)	(43.8)	97
Other comprehensive income for the period, after tax	(176.6)	353.1	(150)
Total comprehensive income for the period	163.3	874.2	(81)
Total comprehensive income attributable to:			
Shareholders	154.8	864.8	(82)
Non-controlling interests	8.5	9.4	(10)
	163.3	874.2	(81)

nm – not meaningful / exceeding 1000%

# 3. GROUP BALANCE SHEET

			Group	
	_	30 Jun	31 Dec	%
in Singapore Dollars (millions)	Note	2020	2019	+/(-)
Share capital		152.7	152.7	-
Reserves				
Currency translation reserve		(2.8)	8.4	(133)
Fair value reserve	9.11.1	213.4	338.3	(37)
Other reserve		0.2	0.2	-
Retained earnings	_	8,165.3	8,111.1	1
SHAREHOLDERS' EQUITY		8,528.8	8,610.7	(1)
NON-CONTROLLING INTERESTS	_	94.2	90.9	4
TOTAL EQUITY		8,623.0	8,701.6	(1)
LIABILITIES				
Insurance payables		5,441.8	5,205.0	5
Other creditors		3,116.4	3,945.6	(21)
Derivative financial liabilities		323.8	195.6	66
Income tax payable		657.5	558.0	18
Provision for agents' retirement benefits		284.9	294.0	(3)
Deferred tax		1,178.8	1,543.0	(24)
Debt issued	9.11.2	400.0	399.9	-
Insurance contract liabilities	_	80,563.7	77,760.9	4
TOTAL EQUITY AND LIABILITIES	<del>-</del>	100,589.9	98,603.6	2
ASSETS				
Cash and cash equivalents		7,198.8	6,215.9	16
Other debtors		1,184.8	1,124.9	5
Insurance receivables		5,882.7	5,129.1	15
Loans		929.3	1,071.5	(13)
Derivative financial assets		469.2	417.2	12
Investments	9.11.3	82,400.1	82,117.5	-
Investment in associates		-	1.7	-
Intangible assets		31.3	31.7	(1)
Investment properties		1,782.2	1,785.5	-
Property, plant and equipment	_	711.5	708.6	
TOTAL ASSETS	-	100,589.9	98,603.6	2
Net Asset Value per share (in Singapore Dollars)		18.02	18.19	(1)

## 4. COMPANY BALANCE SHEET

Company				
30 Jun	31 Dec	%		
2020	2019	+/(-)		
152.7	152.7	-		
419.2	419.2	-		
3,179.9	3,337.6	(5)		
3,751.8	3,909.5	(4)		
6.5	7.1	(8)		
	0.1	(100)		
3,758.3	3,916.7	(4)		
17.5	17.3	1		
0.3	0.2	50		
2,837.4	3,005.2	(6)		
903.0	893.9	1		
0.1	0.1	_		
3,758.3	3,916.7	(4)		
7.93	8.26	(4)		
	30 Jun 2020 152.7 419.2 3,179.9 3,751.8 6.5 - 3,758.3 17.5 0.3 2,837.4 903.0 0.1 3,758.3	30 Jun 31 Dec 2019  152.7 152.7  419.2 419.2  3,179.9 3,337.6  3,751.8 3,909.5  6.5 7.1 - 0.1 3,758.3 3,916.7  17.5 17.3 0.3 0.2 2,837.4 3,005.2 903.0 893.9 0.1 0.1 3,758.3 3,916.7		

nm – not meaningful / exceeding 1000%

# 5. SELECTED INCOME AND MANAGEMENT EXPENSES

	Grou	ρ
	1st Half	1st Half
in Singapore Dollars (millions)	2020	2019
Expenses		
Staff costs and related expenses	153.0	172.1
2. Depreciation and amortisation expenses	37.2	31.0

# 6.1. GROUP STATEMENT OF CHANGES IN EQUITY for the half-year ended 30 June 2020

		Attributab	le to Shareh	olders of th	ne Company		Non-Controlling Interests	Total Equity
in Singapore Dollars (millions)	Share Capital	Currency Translation Reserve	Fair Value Reserve	Other Reserve	Retained Earnings <sup>(1)</sup>	Total	-	
Balance at 1 January 2020	152.7	8.4	338.3	0.2	8,111.1	8,610.7	90.9	8,701.6
Profit for the period	-	-	-	-	331.4	331.4	8.5	339.9
Other comprehensive income								
Exchange differences arising on translation of overseas entities	-	(11.2)	-	-	-	(11.2)	-	(11.2)
Net revaluation losses on equity instruments at fair value through other comprehensive income Debt instruments at FVOCI:	-	-	(165.6)	•	-	(165.6)	-	(165.6)
Changes in fair value	-	-	249.8	-	-	249.8	-	249.8
Changes in allowance for expected credit losses	-	-	6.1	-	-	6.1	-	6.1
Reclassification of realised gain on disposal of investments to Profit or Loss Statement	-	-	(254.4)	-	-	(254.4)	-	(254.4)
Income tax related to the above	-	-	(1.3)	-	-	(1.3)	-	(1.3)
Other comprehensive income for the year, after tax	-	(11.2)	(165.4)	-	-	(176.6)	-	(176.6)
Total comprehensive income for the period	-	(11.2)	(165.4)	-	331.4	154.8	8.5	163.3
Reclassification of net change in fair value of equity instruments upon derecognition	-	-	40.5	-	(40.5)	-	-	-
Distributions to shareholders								
Dividends paid during the period:								
Final one-tier tax exempt dividend for the previous year	-	-	-	-	(236.7)	(236.7)	-	(236.7)
Dividends paid to non-controlling interests	-	-	-	-	-	-	(9.1)	(9.1)
Total distributions to shareholders	-	-	-	-	(236.7)	(236.7)	(9.1)	(245.8)
Changes in ownership interests in subsidiaries								
Transaction with non-controlling interests without a change in control	-	-	-	-	-	-	3.9	3.9
Total changes in ownership interests in subsidiaries	-	-	-	-	-	-	3.9	3.9
Total transactions with shareholders in their capacity as shareholders	-	-	-	•	(236.7)	(236.7)	(5.2)	(241.9)
Balance at 30 June 2020	152.7	(2.8)	213.4	0.2	8,165.3	8,528.8	94.2	8,623.0

## 6.2. GROUP STATEMENT OF CHANGES IN EQUITY for the half-year ended 30 June 2019

		Attributal	ole to Shareh	olders of the	e Company		Non-Controlling Interests	Total Equity
in Singapore Dollars (millions)	Share Capital	Currency Translation Reserve	Fair Value Reserve	Other Reserve	Retained Earnings <sup>(1)</sup>	Total	-	. ,
Balance at 1 January 2019	152.7	7.4	(214.2)	0.2	7,490.8	7,436.9	84.6	7,521.5
Profit for the year	-	-	-	-	511.7	511.7	9.4	521.1
Other comprehensive income								
Exchange differences arising on translation of overseas entities	-	(4.8)	-	-	-	(4.8)	-	(4.8)
Net revaluation gains on equity instruments at fair value through other comprehensive income	-	-	144.3	-	-	144.3	-	144.3
Debt instruments at FVOCI:								
Changes in fair value	-	-	290.8	-	-	290.8	-	290.8
Changes in allowance for expected credit losses	-	-	(0.3)	-	-	(0.3)	-	(0.3)
Reclassification of realised loss on disposal of investments to Profit or Loss Statement	-	-	(33.1)	-	-	(33.1)	-	(33.1)
Income tax related to the above	-	-	(43.8)	-	-	(43.8)	-	(43.8)
Other comprehensive income for the year, after tax	-	(4.8)	357.9	-	-	353.1	-	353.1
Total comprehensive income for the period	-	(4.8)	357.9	-	511.7	864.8	9.4	874.2
Reclassification of net change in fair value of equity instruments upon derecognition	-	-	85.0	-	(85.0)	-	-	-
Distributions to shareholders								
Dividends paid during the period:								
Final one-tier tax exempt dividends for the previous year	-	-	-	-	(236.7)	(236.7)	-	(236.7)
Dividends paid to non-controlling interests	-	-	-	-	-	-	(10.7)	(10.7)
Total distributions to shareholders	-	-	-	-	(236.7)	(236.7)	(10.7)	(247.4)
Changes in ownership interests in subsidiaries								
Disposal of subsidiaries	-	-	-	-	-	-	2.2	2.2
Total changes in ownership interests in subsidiaries	-	-	-	-		-	2.2	2.2
Total transactions with shareholders in their capacity as shareholders	-	-	-	-	(236.7)	(236.7)	(8.5)	(245.2)
Balance at 30 June 2019	152.7	2.6	228.7	0.2	7,680.8	8,065.0	85.5	8,150.5

<sup>(1)</sup> Included within equity, \$2,738.6 million (30 June 2019: \$2,208.4 million), of surplus has to be maintained to meet regulatory capital requirement prescribed in the Insurance (Valuation and Capital) Regulations 2004 under the Insurance Act of Singapore and Section 83 Withdrawal from insurance funds of the Financial Services Act, 2013 of Malaysia.

# 7.1. COMPANY STATEMENT OF CHANGES IN EQUITY for the half-years ended 30 June 2020 and 2019

in Singapore Dollars (millions)	Share Capital	Merger Reserve	Retained Earnings	Total Equity
Balance at 1 January 2020	152.7	419.2	3,337.6	3,909.5
Profit for the period	-	-	79.0	79.0
Total comprehensive income for the period	-	-	79.0	79.0
<u>Distributions to shareholders</u>				
Dividends paid during the period:				
Final one-tier tax exempt dividend for the previous year	-	-	(236.7)	(236.7)
Total distributions to shareholders	-	-	(236.7)	(236.7)
Total transactions with shareholders in their capacity as shareholders	-	-	(236.7)	(236.7)
Balance at 30 June 2020	152.7	419.2	3,179.9	3,751.8
Balance at 1 January 2019	152.7	419.2	3,014.6	3,586.5
Profit for the period	-	-	609.2	609.2
Total comprehensive income for the period	-	-	609.2	609.2
<u>Distributions to shareholders</u>				
Dividends paid during the period:				
Final one-tier tax exempt dividends for the previous year	-	-	(236.7)	(236.7)
Total distributions to shareholders	-	-	(236.7)	(236.7)
Total transactions with shareholders in their capacity as shareholders	-	-	(236.7)	(236.7)
Balance at 30 June 2019	152.7	419.2	3,387.1	3,959.0

# 8. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 30 JUNE

in Singapore Dollars (millions)	1st Half 2020	1st Half 2019
CASH FLOWS FROM OPERATING ACTIVITIES		20.0
Profit before income tax	421.2	622.6
Adjustments for non-cash items:	721.2	022.0
Tax attributable to policyholders' returns	(254.6)	277.1
Share of loss of associates	•	0.2
Gain on sale of investments and changes in fair value	(5.1)	(3,072.2)
Gain on disposal of interest in associate	(1.4)	-
Increase/(decrease) in provision for impairment of assets	5.2	(1.0)
Increase in provision for agents' retirement benefits	4.2	26.4
Loss on disposal of property, plant and equipment Depreciation and amortisation expenses	0.1 37.2	31.0
Unrealised (gain)/loss on exchange differences	(109.9)	21.2
Change in insurance contract liabilities	2,992.1	4,957.3
Change in insurance contract liabilities ceded to reinsurers	(578.5)	(121.4)
Change in premium liabilities	` 3.0 <sup>´</sup>	11.6
Amortisation of capitalised transaction fees	0.1	0.1
Dividend income	(317.3)	(304.7)
Interest income	(1,126.9)	(1,098.6)
Interest expense	9.2	9.2
Interest expense on policy benefits and lease liabilities	103.8	91.8
Share-based payments	3.0	3.2
Changes in working capital:	1,185.4	1,453.8
Insurance receivables	(173.5)	(187.0)
Other debtors	(68.7)	(101.3)
Insurance payables	236.8	194.6
Other creditors	(827.2)	271.6
Cash generated from operations	352.8	1,631.7
Income toy paid	(E2.4)	(121 1)
Income tax paid Interest paid on policy benefits and lease liabilities	(53.1) (103.8)	(131.1) (91.8)
Agents' retirement benefits paid	(103.8)	(10.7)
Net cash flows generated from operating activities	185.2	1,398.1
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from maturities and sale of investments	25,141.7	17,986.1
Purchase of investments	(25,301.9)	(21,352.8)
Net cash inflow from acquisition of subsidiary	-	14.5
Proceeds from sale of property, plant and equipment	0.6	0.3
Purchase of property, plant and equipment and investment properties	(40.7)	(32.1)
Interest income received	1,154.0	1,078.5
Interest expense paid	(9.3)	(9.2)
Dividends received	309.6	296.5
Net cash flows provided by/(used in) investing activities	1,254.0	(2,018.2)
CASH FLOWS FROM FINANCING ACTIVITIES	(aaa =)	(
Dividends paid	(236.7)	(236.7)
Dividends paid to non-controlling interests	(9.1)	(10.7)
Changes in non-controlling interests Principal element of lease payments	3.9 (6.3)	(2.2)
Net cash flows from financing activities	(248.2)	(249.6)
odon nomo mom midnomy donvines	(270.2)	(273.0)
Net effect of currency translation reserve adjustment	(208.1)	(175.6)
Net increase in cash and cash equivalents	982.9	(1,045.3)
Cash and cash equivalents at the beginning of the period	6,215.9	5,705.1
Cash and cash equivalents at the end of the period	7,198.8	4,659.8

#### 9. REVIEW OF RESULTS

The Group Financial Statements for the half-year ended 30 June 2020 ("1H-20") were prepared in accordance with the Singapore Financial Reporting Standards (International) ("SFRS(I)") and SFRS(I) Interpretations.

## 9.1 PROFIT ATTRIBUTABLE TO SHAREHOLDERS

The Group's profit attributable to shareholders was \$331.4 million for 1H-20 (1H-19: \$511.7 million).

#### 9.2 GROSS PREMIUMS

Gross premiums increased 19% to \$6,477.5 million in 1H-20 (1H-19: \$5,463.6 million) due to higher single premium sales in Singapore.

#### 9.3 INVESTMENT INCOME, NET

Net investment income decreased to \$1,316.1 million for 1H-20 (1H-19: \$1,363.5 million) mainly due to lower interest income from fixed income portfolio.

#### 9.4 GAIN/LOSS ON SALE OF INVESTMENTS AND CHANGES IN FAIR VALUE

Sale of investments and changes in fair value resulted in a gain of \$5.1 million in 1H-20 (1H-19: gain of \$3,072.2 million). The decrease in gain was mainly due to unrealised fair value loss as a result of unfavourable market conditions.

#### 9.5 GAIN/LOSS ON EXCHANGE DIFFERENCES

Exchange differences resulted in a gain of \$109.9 million in 1H-20 (1H-19: loss of \$21.2 million). The gain arose mainly from US Dollar denominated investments.

## 9.6 GROSS CLAIMS, SURRENDERS AND ANNUITIES

Gross claims, surrenders and annuities increased to \$3,612.8 million for 1H-20 (1H-19: \$3,161.0 million) largely due to higher policy maturities.

#### 9.7 COMMISSIONS AND DISTRIBUTION EXPENSES

Commissions and distribution expenses increased to \$539.2 million for 1H-20 (1H-19: \$500.3 million), largely due to increase in renewal premiums.

### 9.8 MANAGEMENT AND OTHER EXPENSES

Management and other expenses increased to \$1,047.6 million for 1H-20 (1H-19: \$283.4 million) mainly due to contribution of RM2.37 billion (approximately \$785.3 million) to the National B40 Protection Trust Fund in satisfaction and in lieu of the local shareholder requirement imposed on its subsidiary, Great Eastern Life Assurance (Malaysia) Berhad.

## 9.9 GROSS CHANGE IN INSURANCE CONTRACT LIABILITIES

Change in insurance contract liabilities was \$2,992.1 million for 1H-20 (1H-19: \$4,957.3 million). The lower increase in 1H-20 was mainly due to lower mark-to-market valuation impact on insurance contract liabilities and release of unallocated surplus in Malaysia.

#### 9.10 TAX ATTRIBUTABLE TO POLICYHOLDERS' RETURNS

Tax attributable to policyholders' returns decreased \$254.6 million in 1H-20 (1H-19: increased \$277.1 million) in line with the decrease in insurance contract liabilities.

#### 9.11 BALANCE SHEET

## 9.11.1 Fair Value Reserve

As at 30 June 2020, fair value reserve was \$213.4 million, compared with \$338.3 million as at 31 December 2019. The decrease in fair value reserve was due to unrealised fair value loss from equity investments.

#### 9.11.2 Debt Issued

in Singapore Dollars (millions)	30 June 2020	31 December 2019
Subordinated fixed rate notes (unsecured)		
- payable after one year	400.0	399.9

#### 9.11.3 Investments

Investments increased to \$82,400.1 million as at 30 June 2020 (31 December 2019: \$82,117.5million). The split of investment assets was as follows:

	Investments					
-	FVTPL (1)	FVOCI (2)	AC <sup>(3)</sup>	Total		
Par and Unit Linked Fund	62,391.4	20.9	-	62,412.3		
Other Funds	10,845.9	8,992.7	149.2	19,987.8		
Balance at 30 June 2020	73,237.3	9,013.6	149.2	82,400.1		

<sup>(1)</sup> FVTPL - Fair Value Through Profit or Loss

## 9.11.4 Asset allocation of life funds, excluding Investment-linked Funds, was as follows:

	SINGAP	ORE	MALA	AYSIA
	30 June 31 December		30 June	31 December
	2020	2019	2020	2019
Fixed income & debt securities	63%	64%	62%	61%
Equities	19%	21%	29%	29%
Real estate & others	9%	9%	6%	5%
Cash & money market instruments	9%	6%	3%	5%
Market Value of Assets (in SGD billions)	60.6	58.1	24.4	25.2

## 9.12 REGULATORY CAPITAL

The Capital Adequacy Ratios of the Group's insurance subsidiaries in both Singapore and Malaysia remain strong and well above their respective minimum regulatory levels.

## 10. SHARE CAPITAL

The Company's issued and paid up share capital as at 30 June 2020 was unchanged at \$152.7 million compared with 31 December 2019. Total number of shares issued as at 30 June 2020 also remained unchanged at 473,319,069 compared with 31 December 2019.

## 11. UNAUDITED RESULTS

The consolidated Group's financial results for half-year ended 30 June 2020 have not been audited or reviewed by the Group's auditor.

#### 12. ACCOUNTING POLICIES

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2019. The adoption of the new SFRS(I)s and amendments and interpretations of SFRS(I) which came into effect on 1 January 2020 did not have any material financial impact on the Group's results for 1H-20.

<sup>(2)</sup> FVOCI - Fair Value Through Other Comprehensive Income

<sup>(3)</sup> AC - Amortised Cost

#### 13. RECLASSIFICATIONS

Certain reclassifications have been made to the comparatives to conform to current year presentation. The reclassification adjustments do not have any impact to the profit or loss of the Group for 1H-20.

in Singapore Dollars (millions)	Group 30 June 2019		
	As restated	As previously reported	Increase / (decrease)
Profit or Loss statement		•	,
Income			
Investment income, net	1,363.5	1,337.3	26.2
Fees and other income	10.5	36.7	(26.2)
Rental income, net	16.7	27.3	(10.6)
<u>Expenses</u>			
Commissions and distribution expenses	500.3	504.0	(3.7)
Management and other expenses	283.4	290.3	(6.9)
Gross change in insurance contract liabilities	4,957.3	4,835.9	121.4
Change in insurance contract liabilities ceded to reinsurers	(121.4)	-	(121.4)
	Group		
	31 December 2019		
	As restated	As previously reported	Increase / (decrease)
Balance Sheet			,
Insurance contract liabilities	77,760.9	75,663.6	2,097.3
Insurance receivables	5,129.1	3,031.8	2,097.3

# 14. FACTORS THAT MAY AFFECT GROUP PERFORMANCE IN THE NEXT REPORTING AND/OR 12-MONTH PERIOD

The current COVID-19 crisis, rising geopolitical risks and uncertainty over the global economic outlook could impact the performance of the Group. We expect volatility in the financial markets and the low interest rate environment to continue, resulting in fluctuations in the mark-to-market valuation of our assets and liabilities, which will impact our profit. Key factors are the direction of interest rates, credit spreads and equity prices. As our bonds are mostly investment grade, the default risk is likely to be low.

It is uncertain if a smooth recovery of new business volume will result from the easing of social distancing measures in the core markets we operate in. In the near term, the growth in new business volume may be impacted further if the economic slowdown persists.

# 15. INTERESTED PERSON TRANSACTIONS

Pursuant to Rule 920(1) of the Listing Manual of the Singapore Exchange Securities Trading Limited (the "Listing Manual"), GEH has not obtained a general mandate from shareholders for Interested Person Transactions.

## 16. CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

Pursuant to Rule 720(1) of the Listing Manual, GEH confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 of the Listing Manual.

#### 17. CONFIRMATION PURSUANT TO RULE 705(5) OF THE LISTING MANUAL

Pursuant to Rule 705(5) of the Listing Manual, the Board of Directors of GEH confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial statements of GEH and of the Group for the half year ended 30 June 2020 to be false or misleading in any material aspect.

Issued: 28 July 2020