

BOUSTEAD SINGAPORE LIMITED (SGX:F9D) UNAUDITED RESULTS FOR 1H FY2024 ENDED 30 SEP 2023

	1H FY2024	1H FY2023	Change
Revenue	S\$367.9m	S\$246.9m	+49%
Gross profit	S\$105.3m	S\$73.9m	+42%
Profit before income tax (“PBT”)	S\$43.9m	S\$36.8m	+19%
Total profit after income tax (“total profit”)	S\$30.5m	S\$27.8m	+10%
Profit attributable to equity holders of the Company (“net profit”)	S\$26.9m	S\$22.6m	+19%
Net profit (adjusted for comparative review)*	S\$25.8m	S\$13.6m	+89%
- Earnings per share	5.6cts	4.7cts	+19%
- Net asset value per share	97.6cts	89.6cts	+9%

* For comparative review, the net profit is adjusted for other gains/losses and impairments, all net of non-controlling interests.

Note to Editors: The Group’s revenue is largely derived from project-oriented businesses and as such, half-year results would not accurately reflect the full-year performance. Full-year to full-year comparisons are more appropriate for analytical purposes.

1H FY2024 Highlights:

- Overall revenue was 49% higher year-on-year at S\$367.9 million, mainly due to significantly better revenue contributions from the Energy Engineering Division, Real Estate Division and Geospatial Division.
- Net profit was 19% higher year-on-year at S\$26.9 million, mainly due to higher gross profit and interest income and increased shareholding in Boustead Projects due to the voluntary unconditional cash offer that closed in March 2023, partially offset by higher overhead expenses, income tax expenses and share of loss of associates and joint ventures.
- For a comparative review, after adjusting for other gains/losses and impairments, all net of non-controlling interests, net profit would have been 89% higher year-on-year.
- The Group’s current healthy engineering order backlog is at S\$433 million (unrecognised project revenue remaining at the end of 1H FY2024 plus the total value of new orders secured since then), of which S\$152 million is under the Energy Engineering Division and S\$281 million is under the Real Estate Division. Outside of the engineering order backlog, the Geospatial Division maintained a healthy S\$120 million in deferred services backlog at the end of 1H FY2024.
- The Board has declared an interim dividend of 1.5 cents per share, matching that declared and paid for the previous year’s corresponding period.

SINGAPORE, 14 NOVEMBER 2023 – SGX Mainboard-listed Boustead Singapore Limited (“Boustead” or the “Group”), a progressive global infrastructure-related engineering and technology group, has today announced its unaudited financial results for the six months ended 30 September 2023 (“1H FY2024”).

Overall revenue was 49% higher year-on-year at S\$367.9 million, mainly due to significantly better revenue contributions from the Energy Engineering Division, Real Estate Division and Geospatial Division. Net profit was 19% higher year-on-year at S\$26.9 million, mainly due to higher gross profit and interest income, and increased shareholding in Boustead Projects due to the voluntary unconditional cash offer that closed in March 2023, partially offset by higher overhead expenses, income tax expenses and share of loss of associates and joint ventures.

For a comparative review, after adjusting for other gains/losses and impairments, all net of non-controlling interests, net profit for 1H FY2024 would have been 89% higher year-on-year.

As the Group delivered steady profitability from core businesses and maintained a healthy net cash position, the Board of Directors has declared an interim dividend of 1.5 cents per share, matching that declared and paid for the previous year’s corresponding period.

Mr Wong Fong Fui, Chairman & Group Chief Executive Officer of Boustead said, “Our Group has delivered another set of respectable results, despite the highly challenging global environment that we are operating in today. Geopolitical complexity, ongoing conflicts, inflation pressures and high interest rates are expected to persist for an extended period.”

Mr Wong added, “During 1H FY2024, almost all of our divisions witnessed better performance in revenue, with the Energy Engineering Division registering the greatest improvement. We are also encouraged by both the Energy Engineering Division and Geospatial Division which have won significant contracts during the period. It is worthy to note that these Divisions have continued to make meaningful contributions in addressing climate change issues, in particular Boustead International Heaters as they make notable strides in delivering customised green solutions.”

Mr Wong added, “Moving forward, we will continue to boost our business development efforts and prudently manage our costs amid the volatile global environment, taking a risk-managed approach in the pursuit of opportunities. We want to remain focused on consolidating and regrouping our strengths, ensuring that the Group remains flexible, resilient and unified, in anticipation of the extended challenging period ahead. However, given our healthy balance sheet and strong net cash position, we remain well poised to capture viable opportunities that will foster long-term value creation for shareholders.”

The Energy Engineering Division’s revenue was 130% higher year-on-year at S\$88.1 million, mainly due to the division’s stronger revenue recognition from a higher order backlog carried forward at the end of FY2023 as compared to FY2022. The continuation of favourable conditions in the global energy sector also had a positive effect on the division’s activities.

The Real Estate Division (Boustead Projects)’s revenue was 45% higher year-on-year at S\$170.2 million, mainly due to improved revenue recognition from the engineering & construction business’ higher order backlog of projects carried forward at the end of FY2023.

The Geospatial Division’s revenue was 23% higher year-on-year at S\$104.7 million, with growth across all key markets and an uplift from a landmark contract in Australia.

The Healthcare Division’s revenue was 8% lower year-on-year at S\$4.7 million, mainly due to streamlined product and service offerings in line with the division’s restructuring efforts.

The Group’s overall gross profit for 1H FY2024 was 42% higher year-on-year at S\$105.3 million. However, the overall gross margin saw a slight decrease to 29%, as compared to 30% in 1H FY2023.

PBT for 1H FY2024 was 19% higher year-on-year at S\$43.9 million, mainly due to reasons mentioned earlier.

Both the Energy Engineering Division and Geospatial Division witnessed better PBT performances, while the PBT performance of the Real Estate Division remained stable.

The Group's net asset value per share increased to 97.6 cents at the end of 1H FY2024, compared to 94.9 cents at the end of FY2023. The net cash position (i.e. net of all bank borrowings) increased to S\$379.4 million at the end of 1H FY2024, translating to a net cash per share position of 79.5 cents.

Since the start of FY2024, the Group has been awarded approximately S\$110 million in new engineering contracts and major variations, including a second significant contract secured by the Energy Engineering Division for once through steam generators for a floating production, storage and offloading vessel. These have contributed to the Group's current healthy engineering order backlog of S\$433 million (unrecognised project revenue remaining at the end of 1H FY2024 plus the total value of new orders secured since then), of which S\$152 million is under the Energy Engineering Division and S\$281 million is under the Real Estate Division.

Separately, the Geospatial Division also captured a landmark contract during 1H FY2024 valued at approximately S\$42 million, which will see access to state-of-the-art geospatial technology made available to tens of thousands of employees within the Australian Federal Government. This contract has contributed to the Geospatial Division's deferred services backlog (not included in the Group's engineering order backlog) at the end of 1H FY2024 of S\$120 million.

Barring unforeseen circumstances and disruptions, the Group expects to deliver satisfactory results for FY2024.

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About Boustead Singapore Limited

Established in 1828, Boustead Singapore Limited (SGX:F9D) is a progressive global Infrastructure-Related Engineering and Technology Group listed on the SGX Mainboard.

As Singapore's oldest continuous business organisation, we focus on the niche engineering and development of key infrastructure to support sustainable shared socio-economic growth. Our strong suite of engineering services under our Energy Engineering Division and Real Estate Division centres on energy infrastructure and smart, eco-sustainable and future-ready real estate developments.

In addition, we provide technology-driven transformative solutions to improve the quality of life for all walks of life. Our Geospatial Division provides professional services and exclusively distributes Esri ArcGIS technology – the world's leading geographic information system, smart mapping and location analytics enterprise platform – to major markets in the Asia Pacific. The enterprise platform creates digital infrastructure solutions and digital twins that enable smart nations, smart cities and smart communities to solve the world's most complex problems. More effective planning and management of key infrastructure and resources are critical for economic sustainability, environmental protection and social responsibility. Our Healthcare Division provides innovative medical solutions that address age-related chronic diseases and mobility issues, with a focus on rehabilitative care and sports science in the Asia Pacific.

With a vast global network stretching across Asia, Australia, Europe, Africa and the Americas, we are ready to serve the world. To date, we have undertaken projects in 93 countries and territories globally.

Over the years, we have been a recipient of many reputable awards including the prestigious Forbes Asia 200 Best Under A Billion Award. In 2019, we were awarded the Most Transparent Company Award and Sustainability Award (Runner-Up) by the Securities Investors Association (Singapore). Between 2020 to 2023, we also ranked among Singapore's Best Employers, Singapore's Fastest Growing Companies and Asia-Pacific High-Growth Companies. We were also honoured with the Corporate Excellence & Resilience Award at the Singapore Corporate Awards 2021 Special Edition.

Visit us at www.boustead.sg.

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