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ComfortDelGro Corporation Limited FY2013 Results

13 February 2014



Financial Overview

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Key Financial Highlights

	<u>Increase</u>	<u>FY13 \$'m</u>	<u>FY12 \$'m</u>
Revenue ↑	\$202.4m / 5.7%	3,747.7	3,545.3
Op expense ↑	\$188.4m / 6.0%	3,321.4	3,133.0
Op profit ↑	\$14.0m / 3.4%	426.3	412.3
Net profit ↑	\$14.3m / 5.7%	263.2	248.9
EBITDA ↑	\$28.4m / 3.9%	763.7	735.3
EPS ↑	0.54¢ / 4.5%	12.43¢	11.89¢

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Revenue growth of \$202.4m or 5.7%

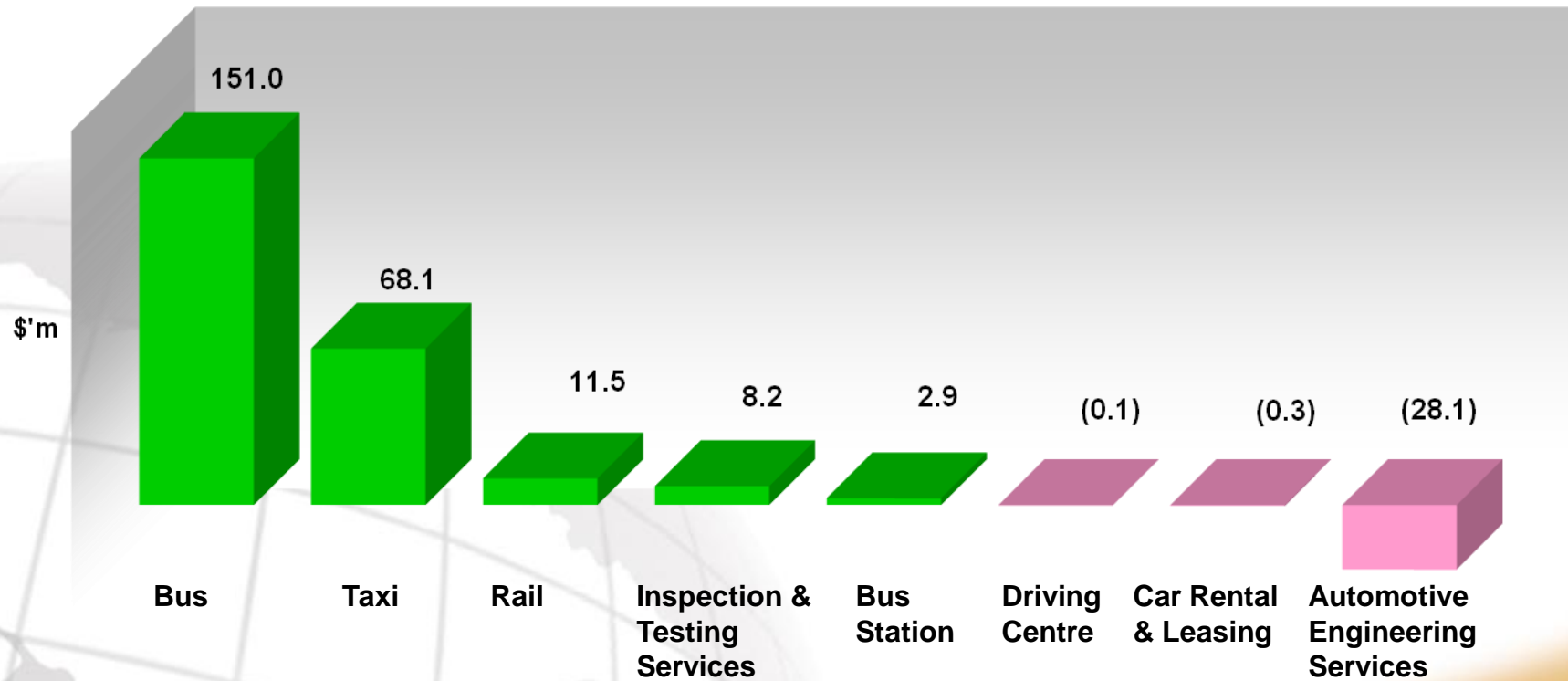


CHART 5

Operating expenses were \$188.4m or 6.0% higher

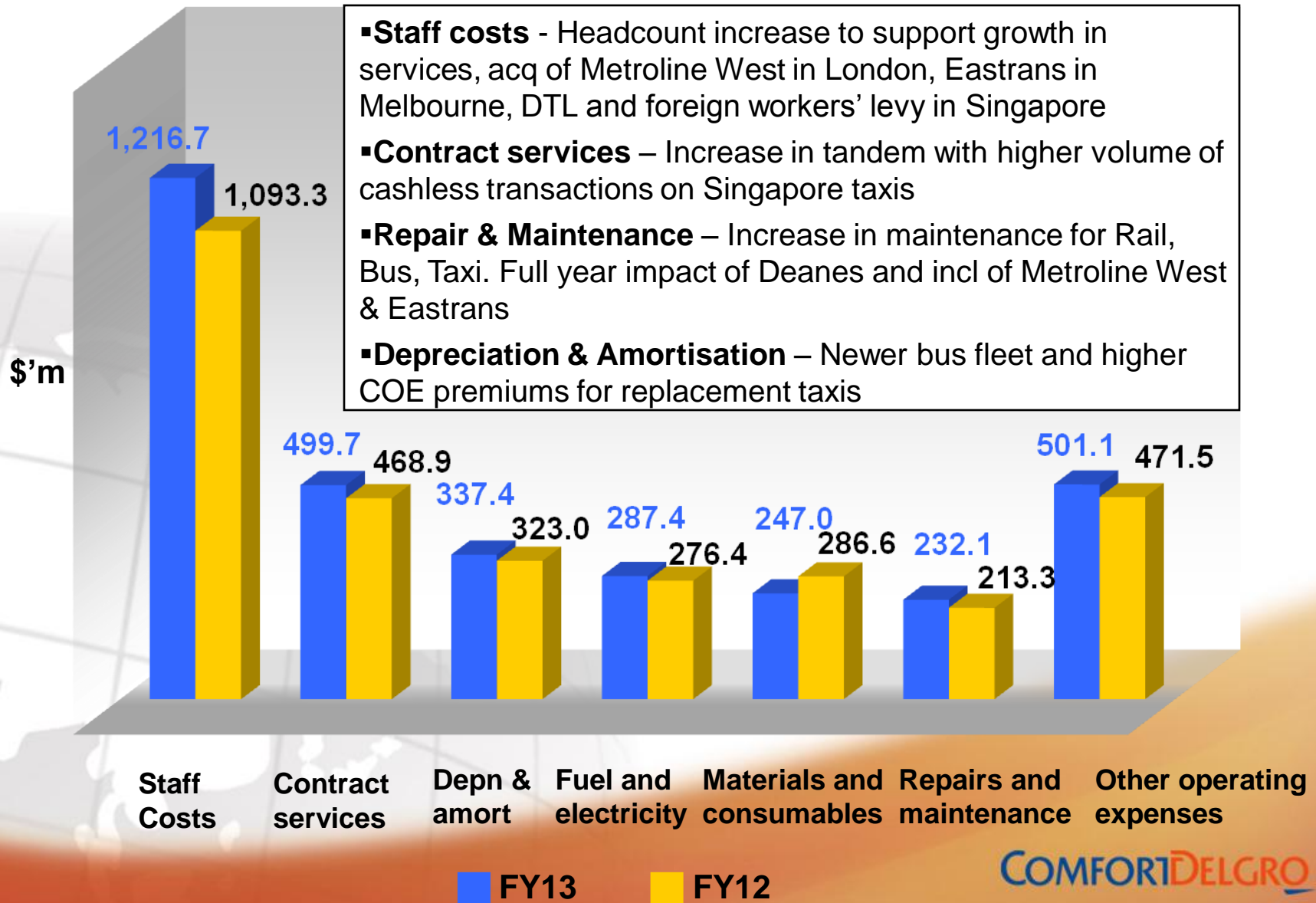


CHART 6

Broad based growth in operating profit

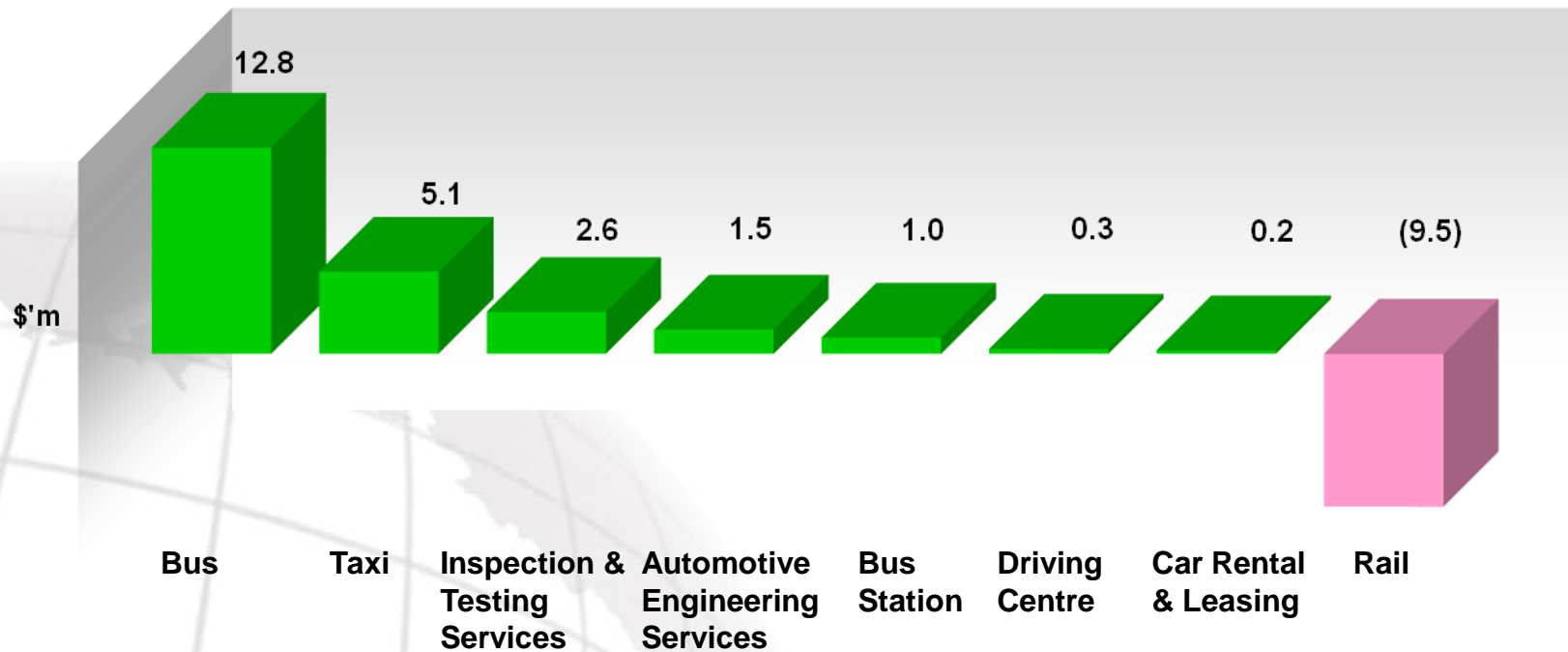


CHART 7

In spite of cost pressures, operating profit was \$14.0m or 3.4% higher

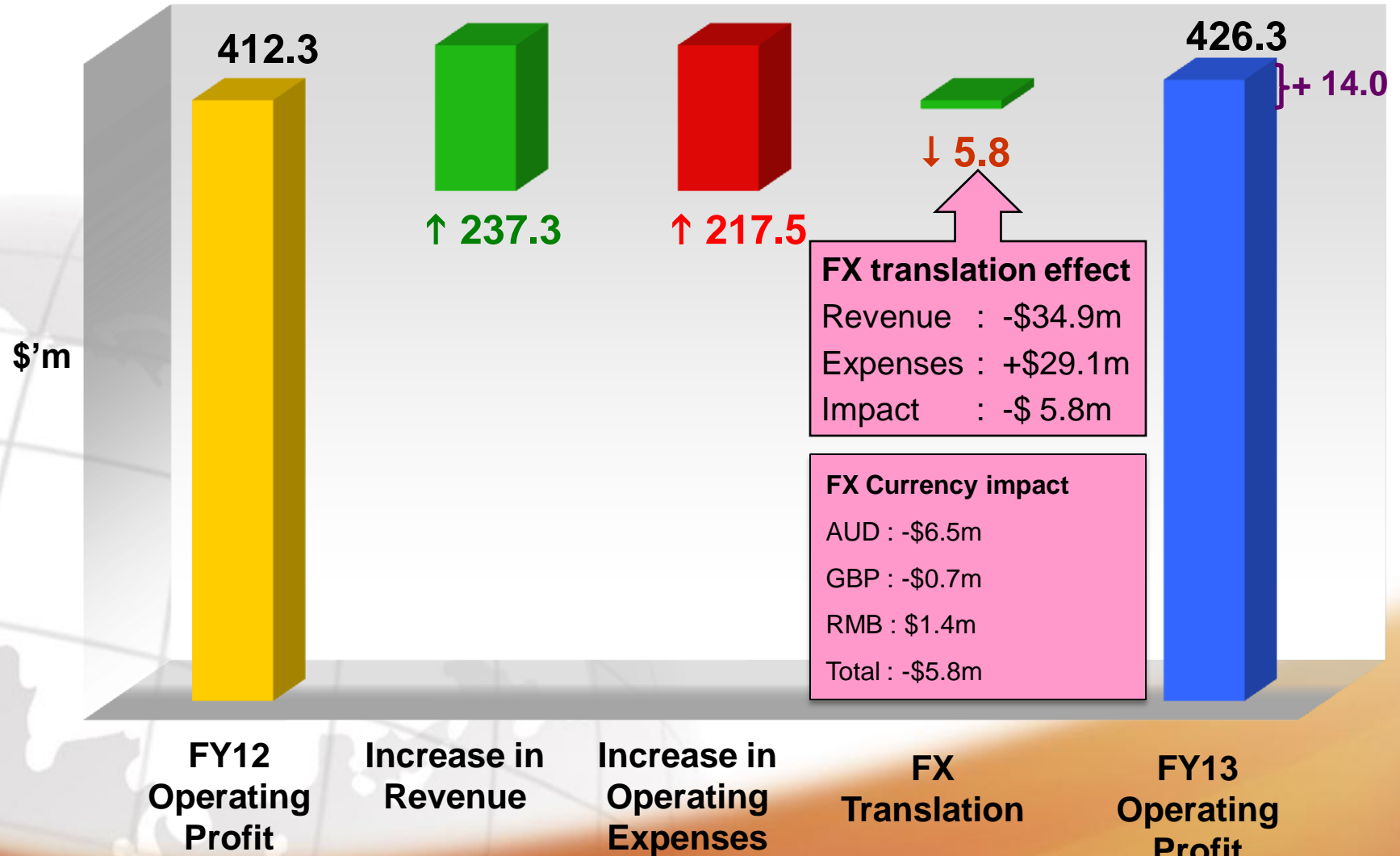


CHART 8

Operating profit for Bus and Taxi

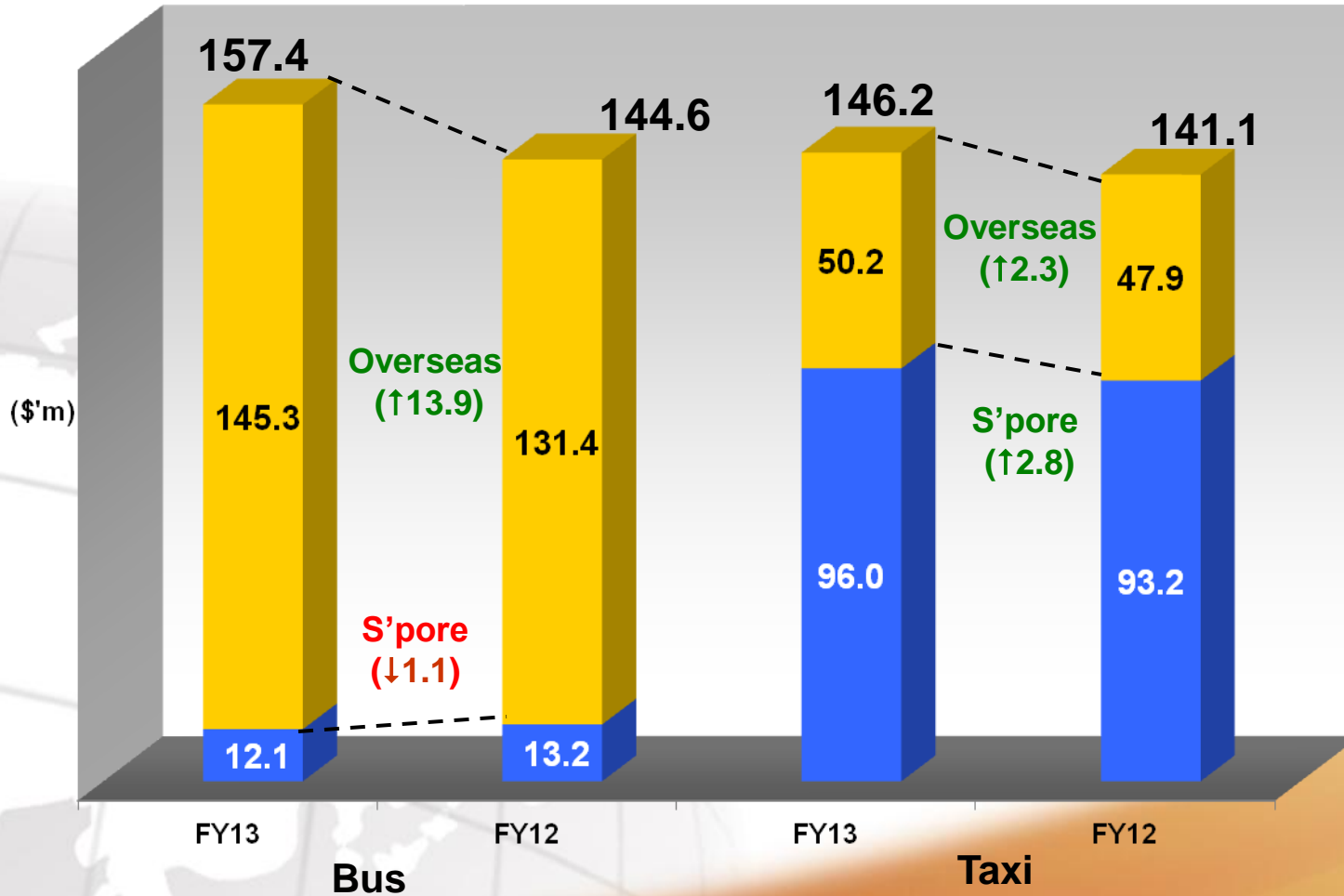


CHART 9

Investing for Sustainable Growth

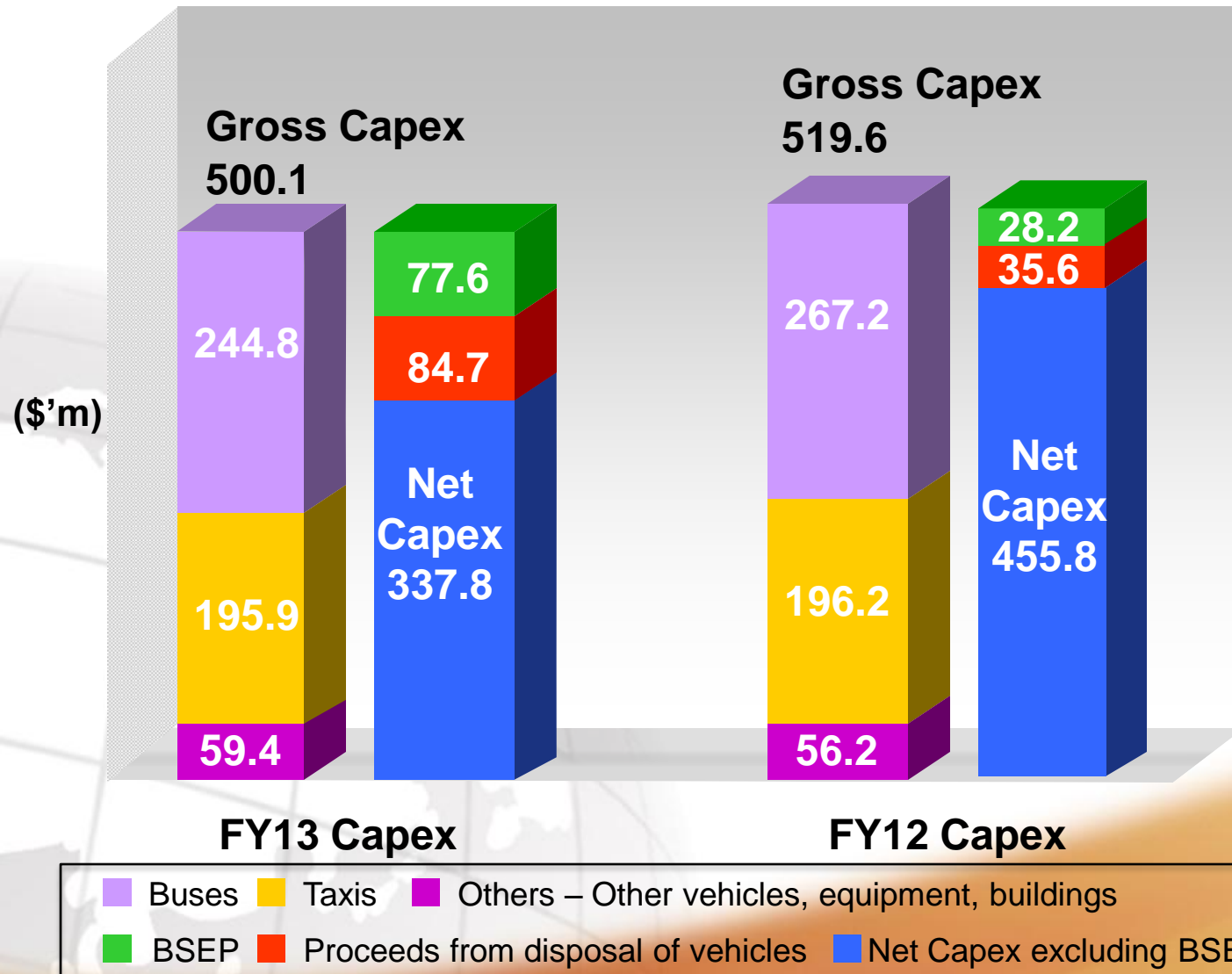
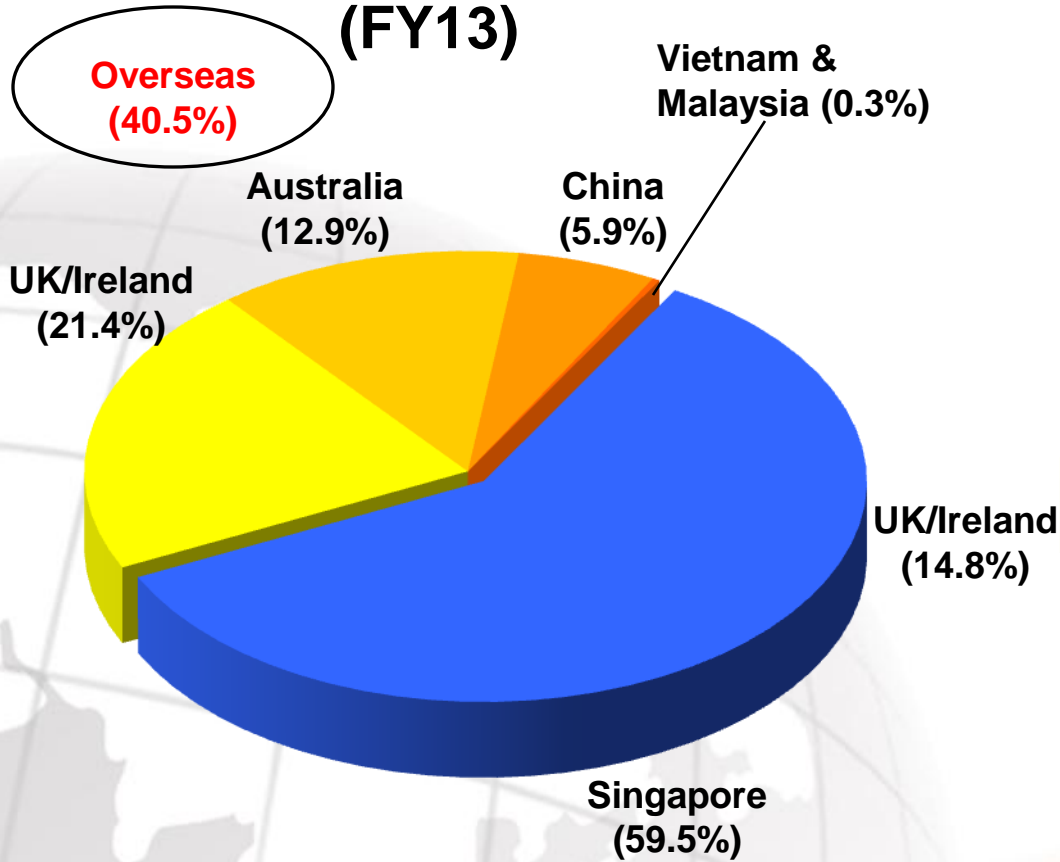


CHART 10

Overseas contribution to Group Revenue of 40.5% and Group Operating Profit of 48.9%

Group Revenue (FY13)



Group Operating Profit (FY13)

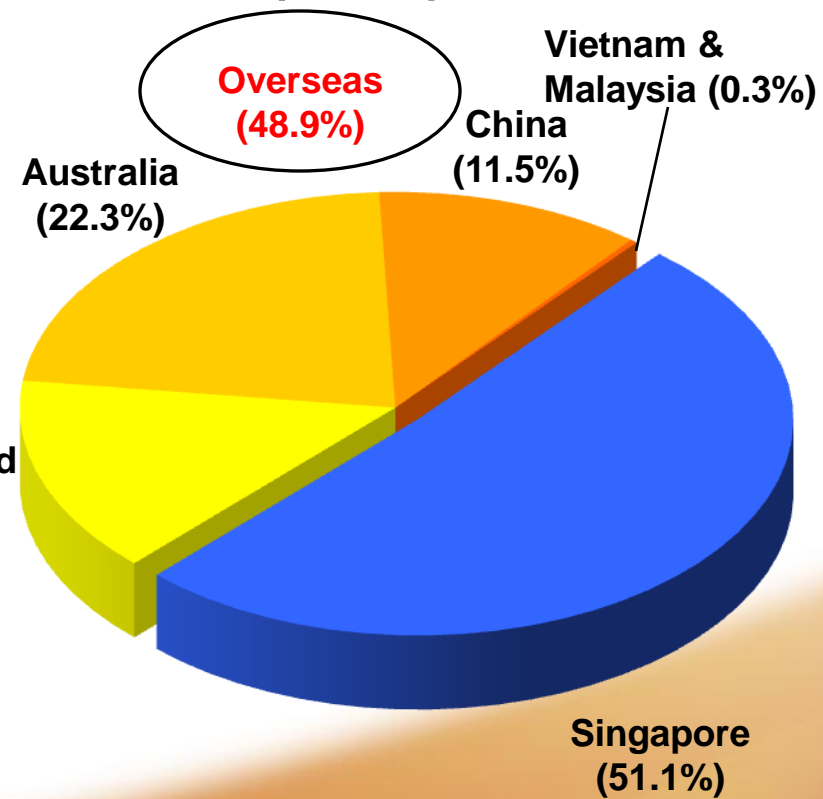
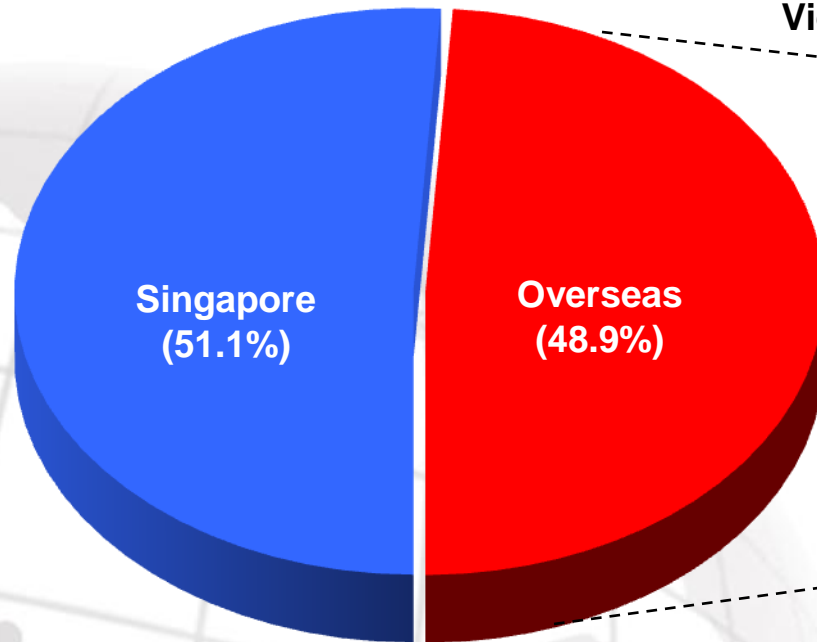


CHART 11

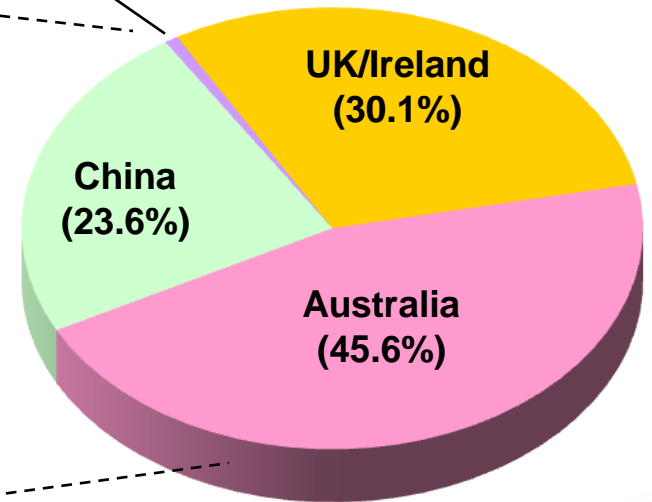
Overseas contribution to Group Operating Profit of 48.9%

Group Operating Profit (FY13)



Overseas Operating Profit (FY13)

Vietnam & Malaysia (0.7%)



Outlook



CHART 13

Outlook : Cost pressures will continue to be felt. The Group will continue to focus on managing its businesses prudently

<u>Segments</u>	<u>Revenue Expectation</u>
Bus	Singapore : Increase UK : Increase Australia : Decrease
Rail	Increase
Bus Station	Maintain
Taxi	Singapore : Increase UK, China, Australia and Vietnam : Maintain
Automotive Engineering Services	Maintain
Driving Centre	Increase
Inspection & Testing Services	Increase
Car Rental and Leasing	Maintain

Thank You