

(Incorporated in Singapore on 28 September 2006) Company Registration No. 200614275R

FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENTS FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2014

The Board of Directors of Sinotel Technologies Ltd. is pleased to announce the consolidated results of the Group for the three-month period ended 31 March 2014.

PART I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2, & Q3) HALF-YEAR AND FULL YEAR RESULTS

1(a) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	, .	THE GROUP		
	1Q14 1Q13		Increase/ (Decrease)	
	RMB '000	RMB '000	°/ ₀	
Revenue	44,290	87,305	(49.3)%	
Cost of sales	(39,402)	(81,241)	(51.5)%	
Gross profit	4,888	6,064	(19.4)%	
Other income	2,051	26	7,788.5%	
Selling and distribution expenses	(5,055)	(5,578)	(9.4)%	
General and administrative expenses	(26,849)	(7,790)	244.7%	
Finance costs	(98)	(951)	(89.7)%	
Loss before income tax	(25,063)	(8,229)	204.6%	
Income tax expense	4,550	3,129	45.4%	
Loss for the period	(20,513)	(5,100)	302.2%	
Other comprehensive income/(loss) for the period, net of tax:				
Items that will be reclassified subsequently to profit or loss:				
Currency translation differences arising from consolidation	34	(280)		
Total comprehensive loss for the period	(20,479)	(5,380)		

These figures have not been audited.



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Loss before income tax

Loss before income tax is determined after charging/(crediting) the following:

	THE GROUP	
	1Q14	1Q13
	RMB '000	RMB'000
Interest income	11	(16)
Interest expense	87	941
Allowance for doubtful trade receivables	22,025	-
Write-back of allowance for doubtful trade receivables	(119)	_
Foreign exchange (gain)/loss	(28)	11
Amortisation of intangible assets	14	933
Operating lease expenses	232	1,250
Amortisation of landuse right	56	56
Depreciation of property, plant and equipment	9,438	11,033



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1(b)(i) STATEMENTS OF FINANCIAL POSITION

	THE GROUP		THE COMPANY	
	As at	As at	As at	As at
	31-Mar-14 RMB' 000	31-Dec-13 RMB'000	31-Mar-14 RMB'000	31-Dec-13 RMB'000
Non-current assets				
Property, plant and equipment	61,649	71,079	2	3
In tangi ble assets	55	67	- 	-
In vestment in subsidiary	-	-	3 76,600	375,160
	61,704	71,146	3 76,602	375,163
Current assets				
Inventories	3 20,093	310,955	-	<u>.</u>
Trade receivables	600,286	580,098	- -	•
Other receivables	12,455	24,335	1	1
Cash and cash equivalents	15,810	21,364	3,579	5,904
	948,644	936,752	3,580	5,905
Disposal group assets classified as held for sale	31,400	27,555	-	-
	9 80,044	964,307	3,580	5,90
Total assets	1,041,748	1,035,453	3 80,182	381,068
Non-current lia bilities				
Deferred tax liabilities	14,288	18,838		•
Current liabilities				
Trade payables	1 14,880	91,739	-	-
Other payables	75,664	51,275	1,598	2,067
Bank borrowings	-	20,000	-	-
Tax payable	9,103	9,155	-	-
	1 99,647	172,169	1,598	2,067
Liabilities directly associated with disposal group	3,912	66		
classified as held for sale			1.500	2.0.47
Total liabilities	203,559	172,235	1,598	2,067 2,067

Net assets	823,901	844,380	3 78,584	379,001
Equity attributable to equity holders of the Company				
Share capital	454,325	454,325	454,325	454,3 25
Translati on reserve	(4,168)	(4,202)	(11,948)	(17,891
Accumulated profits/(losses)	3 73,744	394,257	(63,793)	(57,433
Total equity	823,901	844,380	3 78,584	379,001
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1(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:

	THE GROUP			
	As at 31 March 2014		As at 31 December 2013	
	Secured RMB '000	Unsecured RMB '000	Secured RMB'000	Unsecured RMB '000
Amount repayable in one year or less, or on demand	-	-	-	20,000

There were no bank borrowings as at 31 March 2014.

Details of any collateral

As at 31 December 2013, the bank borrowings were secured by corporate guarantee from an affiliated company.



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1(c) CONSOLIDATED STATEMENT OF CASH FLOWS

	THE GROUP	
	1Q14 RMB'000	1Q13 RMB '000
Cash flows from operating activities		_
Loss before income tax	(25,063)	(8,229)
Adjustments for:		
Depreciation of property, plant and equipment	9,438	11,033
Amortisation of intangible assets	14	933
Amortisation of land use right	56	56
Interest expense	87	941
Interest income	11	(16)
Currency translation differences	(1)	-
Operating profit before working capital changes Changes in working capital:	(15,458)	4,718
Inventories	(9,138)	(5,569)
Trade receivables	(20,188)	(4,252)
Other receivables	11,911	15,860
Trade payables	23,141	(58,358)
Other payables	28,212	(5,321)
Cash generated from/(used in) operations	18,480	(52,922)
Unauthorised purchase amount recoverable	-	31,279
Income tax paid	(52)	(2,067)
Interest received	(11)	16
Net cash generated from/(used in) operating activities	18,417	(23,694)
Cash flows used in investing activities		
Purchase of plant and equipment	(3,984)	(5,694)
Proceed from disposal of plant and equipment	-	262
Net cash used in investing activities	(3,984)	(5,432)
Cash flows from financing activities	(0.5)	(0.41)
Interest paid	(87)	(941)
Net (repayment)/repayment of bank loans	(20,000)	49,500
Placement of pledged deposits	-	(31,279)
Net cash (used in)/generated from financing activities	(20,087)	17,280
Net decrease in cash and cash equivalents	(5,654)	(11,846)
Cash and cash equivalents at beginning of the period	21,380	32,219
Effect of currency translation on cash and cash equivalents	58	(310)
Cash and cash equivalents at end of the period	15,784	20,063
Cash and cash equivalents represented by:		
Cash and cash equivalents on statement of financial position	15,810	125,519
Disposal group classified as held for sales	34	· _
Less: Deposits pledged	(60)	(105,456)
	15,784	20,063



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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

STATEMENTS OF CHANGES IN EQUITY

Total comprehensive loss for the period

Balance at 31 March 2013

Balance at 1 January 2014

Loss for the period

Other comprehensive income for the period, net of tax:

- currency translation differences arising from consolidation Total comprehensive income/(loss) for the period

Balance at 31 March 2014

Share capital capital Translation reserve reserve Accumulated profits RMB'000 RMB'000 RMB'000 454,325 (3,469) 480,487 - (5,100) - (280) - - (280) (5,100) 454,325 (3,749) 475,387 454,325 (4,202) 394,257 - (20,513) - 34 - - 34 (20,513)		Group	The	
- (280) - (280) (5,100) - (280) (5,100) 454,325 (3,749) 475,387 454,325 (4,202) 394,257 - (20,513) - 34 -	Total RMB'000 931,343	profits RMB'000	reserve RMB'000	capital RMB'000
- (280) (5,100) 454,325 (3,749) 475,387 454,325 (4,202) 394,257 - (20,513) - 34 -	(5,100)		-	<u> </u>
454,325 (3,749) 475,387 454,325 (4,202) 394,257 - (20,513) - 34 -	(280)	-	(280)	
454,325 (4,202) 394,257 - (20,513) - 34 -	(5,380)	(5, 100)	(280)	-
(20,513) - 34 -	925,963	475,387	(3,749)	454,325
- 34 -	844,380	394,257	(4,202)	454,325
	(20,513)	(20,513)	-	-
- 34 (20,513)	34	-		_
· · · · ·	(20,479)	(20,513)	34	-
454,325 (4,168) 373,744	823,901	373,744	(4,168)	454,325

	The C	Company	
Share capital RMB'000 454,325	Translation reserve RMB'000 7,905	Accumulated losses RIMB'000 (67,789)	Total RMB'000 394,441
-		3,183	3,183
_	(7,433)	-	(7,433)
-	(7,433)	3,183	(4,250)
454,325	472	(64,606)	390,191
454,325	(17,891)	(57,433)	379,001
-	-	(6,360)	(6,360)
-	5,943	-	5,943
	5,943	(6,360)	(417)
454,325	(11,948)	(63, <i>7</i> 93)	378,584

Balance at 1 January 2013

Profit for the period

Other comprehensive loss for the period, net of tax:

- currency translation differences arising from consolidation

Total comprehensive (loss)/income for the period

Balance at 31 March 2013

Balance at 1 January 2014

Loss for the period

Other comprehensive income for the period, net of tax:

- currency translation differences arising from consolidation

Total comprehensive income/(loss) for the period

Balance at 31 March 2014



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1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Not applicable.

1(d)(iii)To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares excluding treasury shares as at 31 March 2014 is 422,915,000 shares (31 December 2013: 422,915,000 shares).

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There was no sale, transfer, disposal, cancellation and/or use of treasury shares during the period and as at 31 March 2014.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and method of computation in the financial statements for the current financial period, which are consistent with those described in the audited financial statements for the financial year ended 31 December 2013, except as disclosed in paragraph 5 below.



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5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

In the current financial period, the Group and the Company have adopted all the new and revised Financial Reporting Standards (FRSs) and Interpretations of FRSs (INT FRSs) that are relevant to its operations and are effective for annual periods beginning on 1 January 2014. The adoption of the new or revised FRSs and INT FRSs does not result in any significant changes to the accounting policies of the Group and the Company and has no material effect on the amounts reported for the current and prior periods.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	THE GROUP	
	1Q14	1Q13
Loss after income tax	RMB '000 (20,513)	RMB '000 (5,100)
	(), /	
Loss per share (in RMB cents):		
Basic and diluted	(4.9)	(1.2)

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:
 - (a) current financial period reported on; and
 - (b) immediately preceding financial year.

	THE GROUP		THE COMPANY	
	As at As at		As at	As at
	31-Mar-14	31-Dec-13	31-Mar-14	31-Dec-13
Net assets (RMB'000):	823,901	844,380	378,584	379,001
Net asset value per share (in RMB cents)	194.8	199.7	89.5	89.6



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- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
 - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

REVIEW OF PERFORMANCE

A Consolidated Statement of Comprehensive Income (1Q14 vs 1Q13)

		THE GROUP			
	1Q14 RMB '000	1Q13 RMB '000	Variance RMB '000	Increase/ (Decrease) %	
ales of equipment	31,904	70,074	(38,170)	(54.5)%	
ervices related projects	12,385	12,549	(164)	(1.3)%	
ystem integration	1	4,682	(4,681)	(100.0)%	
	44,290	87,305	(43,015)	(49.3)%	

Note (1): Services related projects include design services, installation services, maintenance services and base station monitoring and diagnostics services

(i) Revenue

Our revenue for 1Q14 decreased by RMB43.0 million (49.3%) compared to 1Q13. The decrease was due mainly to:

- (a) Decrease in sales of equipment of RMB38.2 million arising from decrease in sales in Tianjin and Hebei province;
- (b) Decrease in revenue from system integration of RMB4.7 million mainly due to no contribution from Beijing in 1Q14; and
- (c) Decrease in services related projects of RMB0.1 million.

(ii) Cost of Sales and Gross Profit

Gross profit for 1Q14 decreased by RMB1.2 million (19.4%) compared to 1Q13. The decrease was mainly due to decrease in revenue from RMB44.3 million in 1Q14 to RMB87.3 million in 1Q13.

(iii) Other Income

Other income for 1Q14 increased by RMB2.0 million (7,788.5%) compared to 1Q13. The increase was mainly due to grants received from Tianjin Eco-city Administrative Committee of RMB0.8 million and the reversal of the unclaimed liabilities relating to distribution of handsets business prior to 2007 of RMB1.2 million.



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(iv) Operating Expenses

Selling and distribution expenses

Selling and distribution expenses for 1Q14 decreased by RMB0.5 million (9.4%) compared to 1Q13. The decrease was mainly due to:

- (a) Decrease in staff costs of RMB0.2 million;
- (b) Decrease in office expenses of RMB0.7 million; and
- (c) Decrease in operating lease expenses of RMB0.1 million.

The decrease was offset by the increase in marketing expenses of RMB0.3 million and entertainment expenses of RMB0.2 million.

General and administrative expenses

General and administrative expenses for 1Q14 increased by RMB19.1 million (244.7%) compared to 1Q13. The increase was mainly due to allowance for doubtful trade receivables of RMB22.0 million.

The increase was offset by the decrease as below:

- (a) Decrease in depreciation of property, plant and equipment of RMB1.6 million;
- (b) Decrease in operating lease expenses of RMB0.9 million;
- (c) Decrease in entertainment expenses of RMB0.2 million and
- (d) Decrease in insurance expenses of RMB0.2 million.

(v) Finance Costs

The finance costs for 1Q14 decreased by RMB0.9 million (89.7%) compared to 1Q13 due to decrease in borrowings in 1Q14.

(vi) Income Tax

Income tax and deferred tax for 1Q14 decreased by RMB1.4 million (45.4%) compared to 1Q13.

(vii) Net Loss

As a result of the above, our net loss for 1Q14 increased by RMB15.4 million (302.2%) compared to 1Q13.



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B Statements of Financial Position (31 March 2014 vs 31 December 2013)

Non-Current Assets

The non-current assets as at 31 March 2014 were RMB61.7 million (31 December 2013: RMB71.1 million). The decrease was mainly due to depreciation charge of RMB9.4 million.

Current Assets

Current assets as at 31 March 2014 were RMB948.6 million (31 December 2013: RMB936.8 million). The increase was mainly due to:

- (a) Increase in inventories of RMB9.1 million. The increase in inventories was mainly due to increase in work-in-progress. This was caused by the slowdown in certification of completion by our customers; and
- (b) Increase in trade receivables of RMB20.2 million.

Trade receivables as at 31 March 2014 were RMB600.3 million (31 December 2013: RMB580.1 million). The trade receivables increased by 3.5% despite a decrease in revenue of 49.3% was mainly due to slower in collection from customers.

The ageing analysis of trade receivables as at 31 March 2014 is as below:

	31 March 2014	31 December 2013
	RMB'000	RMB'000
Not past due	69,469	117,691
1 to 90 days	94,995	99,602
91 to 270 days	107,644	36,842
271 to 365 days	49,043	122,260
More than 365 days	357,301	259,963
	678,002	636,358
Less: Allowance for doubtful trade receivables	(78,166)	(56,260)
	600,286	580,098

The Directors of the Company have reviewed the collectability of trade receivables and allowance for trade receivables was made accordingly.

The increase was offset by:

- (a) Decrease in other receivables of RMB11.9 million; and
- (b) Decrease in cash and cash equivalents of RMB5.6 million.



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Non-Current Liabilities

Non-current liabilities as at 31 March 2014 consisted of deferred tax liabilities of RMB14.3 million (31 December 2013: RMB18.8 million).

Current Liabilities

Current liabilities as at 31 March 2014 amounted to RMB199.6 million (31 December 2013: RMB172.2 million). The main reasons for the increase were as below:

- (a) Increase in other payables and accruals of RMB24.3 million; and
- (b) Increase in trade payables of RMB23.1 million.

The increase was offset by the decrease in bank borrowings of RMB20.0 million.

Shareholders' equity

Shareholders' equity of the Group decreased by approximately RMB20.5 million mainly due to loss from operations of RMB20.5 million.



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C. Consolidated Statement of Cash Flows (1Q14 vs 1Q13)

In 1Q14, net cash of RMB18.4 million was generated from operating activities. This was mainly due to:

- (a) Increase in trade payables of RMB23.1 million;
- (b) Increase in other payables of RMB28.2 million; and
- (c) Decrease in other receivables of RMB11.9 million.

However, the cash inflow above was offset by the cash outflow as below:

- (a) Increase in inventories of RMB9.1 million;
- (b) Increase in trade receivables of RMB20.2 million; and
- (c) Loss before income tax (after adjusting for non-cash items) of RMB15.5 million.

Net cash outflow used in investing activities in 1Q14 amounting to RMB4.0 million was mainly due to additions for plant and equipment.

Net cash outflow of RMB20.1 million used in financing activities in 1Q14 was mainly due to repayment of borrowings of RMB20.0 million and bank interest payment of RMB0.1 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement has been previously disclosed to the shareholders.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group continues to experience a slowdown in its core businesses since the cost saving initiatives introduced by the Telcos coupled with the slower collection from Telcos.

Barring a significant change in the overall environment of the telecommunications industry in the PRC, this trend is likely to persist in the coming quarters.



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11	L .	If a	decision	regarding	dividend	has	been i	made:
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(a) Whether an interim (final) ordinary dividend has been declared (recommended)

(b)(i) Amount per share

None.

Not applicable.

(ii) Previous corresponding period

Not applicable.

(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

Not applicable.

(d) The date the dividend is payable

Not applicable.

(e) The date on which Registrable Transfers received by the company (up to 5.00 p.m.) will be registered before entitlements to the dividend are determined.

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend is recommended for the financial period reported on.

13. If the Group has obtained a general mandate from shareholders for interested person transaction, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no interested person transaction mandate has been obtained, a statement to that effect.

The company does not have any general mandate from shareholders pursuant to Rule 920(1)(a)(ii).



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PART II ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

Not applicable.

BY ORDER OF THE BOARD

Jia Yue Ting Executive Chairman 7 May 2014



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Negative assurance confirmation on interim financial results under Rule 705(5) of the Listing Manual

On behalf of the Board of Directors of the Company, we, Jia Yue Ting and Li Zhen Yu, being two Directors of the Company, do hereby confirm that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the interim financial results for the three-month period ended 31 March 2014 of the Company and of the Group to be false or misleading in any material respect.

Jia Yue Tino	Li Zhen Yu	