USP Group Limited

(Incorporated in Singapore)
(Co. Reg. No: 200409104W)

UNAUDITED FINANCIAL STATEMENT ANNOUNCEMENT FOR THE FULL YEAR RESULTS ENDED 31 MARCH 2018

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENT OF FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		
	12 months ended		
	31 March 2018 Unaudited	31 March 2017 Audited	Change
	S$'000	S$'000	%
Revenue	41,705	36,660	13.8
Cost of Sales	(26,702)	(20,781)	28.5
Gross Profit	**15,003**	**15,879**	**(5.5)**
Other income, net	2,086	979	113.1
Selling and distribution expenses	(1,389)	(985)	41.0
General and administrative expenses	(14,582)	(15,098)	(3.4)
Finance costs	(1,781)	(1,435)	24.1
Loss before tax before exceptional item	**(663)**	**(660)**	0.5
Exceptional Item, net	433	(5,462)	NM
Loss before tax after exceptional item	**(230)**	**(6,122)**	**(96.2)**
Income tax	**320**	**532**	(39.8)
Net profit/(loss) after tax	**90**	**(5,590)**	NM
Total comprehensive income/(loss) attributable to:			
Owners of the Company	(129)	(5,456)	**(102.4)**
Non-controlling interests	219	(134)	NM
	90	**(5,590)**	**NM**
EBITDA excluding exceptional item	**4,392**	**3,169**	**38.6**

1(a)(ii) Notes to Group Consolidated Statement of Comprehensive Income

Profit from ordinary activities is stated after charging/(crediting):

	12 months ended	12 months ended
	31 March 2018 Unaudited	31 March 2017 Audited
	S$'000	S$'000
Depreciation	2,968	2,208
Amortization of intangible	306	186
Interest expenses	1,781	1,435
Gain on disposal of investment	(1,164)	-
Professional fees	1,438	1,190
Rental expenses	919	809
Staff costs	7,465	7,602

1(a)(ii) Notes to Group Consolidated Statement of Comprehensive Income (contd)

Breakdown of other income/(expenses),net:

	12 months ended 31 March 2018 Unaudited	12 months ended 31 March 2017 Audited
	S$'000	S$'000
Interest income	50	47
Bad debt written off	(21)	(9)
Fair value gains on quoted securities	11	768
Allowance for doubtful receivables	-	12
Impairment of plant & machinery	-	(508)
Impairment of deposit	-	(247)
Impairment of trade receivable	(65)	-
Exchange gain, net	640	100
Gain on disposal of PPE	91	(6)
Loss on disposal of quoted securities	(90)	-
PPE written off	(76)	(2)
Inventories written off	(14)	(547)
Dividend income	10	15
Others	1,550	1,356
	2,086	**979**

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company	
	S$'000		S$'000	
	Unaudited	Audited	Unaudited	Audited
	31 March 2018	31 March 2017	31 March 2018	31 March 2017
Non-current assets				
Property, plant and equipment	38,793	38,760	197	215
Investment properties	34,663	35,762	-	-
Investment in subsidiaries	-	-	1,358	1,358
Investment securities	-	194	-	-
Intangible assets	1,834	2,140	-	-
Deferred tax assets	533	101	-	-
Other receivables	**233**	1,129		**-**
	76,056	**78,086**	**1,555**	**1,573**
Current assets				
Development property	4,483	3,646	-	-
Inventories	13,862	9,353	-	-
Trade and other receivables	4,663	4,056	38,325	38,388
Other assets	7,639	5,602	-	137
Investment securities	1,179	1,590	1,178	1,590
Cash and short-term deposits	3,103	3,125	330	692
	34,929	**27,372**	**39,833**	**40,807**
Current liabilities				
Trade payables and other payables	6,319	3,612	2,206	470
Other liabilities	680	533	-	-
Other financial liabilities	16,610	12,005	-	-
Tax payable	163	320	-	-
	23,772	**16,470**	**2,206**	**470**
Net current assets	**11,157**	**10,902**	**37,627**	**40,337**
Non-current liabilities				
Other payables and accruals	384	1,975	-	800
Other financial liabilities	31,081	31,286	**-**	**-**
Deferred tax liabilities	2,065	2,120	**-**	**-**
	33,530	**35,381**	**-**	**800**
Net assets	**53,683**	**53,607**	**39,182**	**41,110**
Equity attributable to owners of the Company				
Share capital	50,913	50,713	50,913	50,713
Other reserves	1,884	2,098	(453)	(167)
Accumulated (losses)/retained profits	(2,209)	(2,080)	(11,278)	(9,436)
	50,588	**50,731**	**39,182**	**41,110**
Non-controlling interests	3,095	2,876	-	-
Total equity	**53,683**	**53,607**	**39,182**	**41,110**

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31 March 2018		As at 31 March 2017	
Secured	Unsecured	Secured	Unsecured
S$'000	S$'000	S$'000	S$'000
16,610	-	12,005	-

Amount repayable after one year

As at 31 March 2018		As at 31 March 2017	
Secured	Unsecured	Secured	Unsecured
S$'000	S$'000	S$'000	S$'000
31,081	-	31,286	-

Details of any collateral

Borrowings are secured by properties, shares of the subsidiaries, corporate guarantees of the Company, personal guarantees given by a director of the Group and fixed deposits pledged to the banks.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group	
	S$'000	
	Unaudited	Audited
	31 March 2018	31 March 2017
Operating activities:	**S$'000**	**S$'000**
Loss before tax	(230)	(6,122)
Adjustments for:		
Depreciation of property, plant and equipment	2,968	2,209
Amortization of intangibles	306	186
Fair value gain on marketable securities	(11)	(768)
Interest income	(50)	(47)
Interest expenses, net	1,781	1,253
Dividend	-	(15)
Loss on sale of fixed assets	475	6
Loss on disposal of investment securities	90	4,326
PPE Write off	76	-
Value of employee services received for issue of performance shares	12	366
Employee share plan	-	593
Impairment of plant and equipment	-	508
Impairment of advance to supplier	-	247
Impairment of unquoted securities	-	(1,500)
Gain on sale of investment in unquoted investment securities	(1,164)[RT1]	-
Bad debt written off	21	-
Allowance for doubtful receivables	(65)	(12)
Foreign currency translation	71	(565)
Operating cash flows before working capital changes	**4,280**	**665**
(Increase)/decrease in receivables and prepayments	(2,547)	2,033
Increase in inventories	(4,509)	2,238
Decrease in payables	2,854	(6,300)
Expenditure on development properties	(836)	(420)
Cash flows used in operations	**(758)**	**(1,784)**
Interest Income	50	47
Dividend	-	15
Income tax paid	(340)	(625)
Interest paid	(1,781)	(1,399)
Net cash flows used in operating activities	**(1,993)**	**(3,746)**
Investing activities:		
Purchase of property, plant and equipment	(3,220)	(962)
Receivables, non-current	896	(1,129)
Proceeds on sale of fixed assets	204	374
Proceeds from disposal of properties	526	-
Proceeds from disposal of investment in unquoted investment securities	1,358	-
Proceeds from disposal of marketable securities	333	-
Proceeds from disposal of investment securities	-	829
Sale of intangibles	-	6
Net cash flows generated from/(used in) investing activities	**97**	**(882)**

	Group	
	S$'000	
	Unaudited	Audited
	31 March 2018	31 March 2017
	S$'000	S$'000
Financing activities:		
Net proceeds from loans and borrowings	4,542	2,855
Repayment of obligations under finance leases	(142)	(244)
Share buy back	(99)	-
Payable, non-current	(1,591)	930
Net cash flows generated from financing activities	**2,710**	**3,541**
Net decrease in cash and cash equivalents	(22)	(1,007)
Cash and cash equivalents at beginning of the year	3,125	4,212
Cash and cash equivalents at end of the year	**3,103**	**3,125**

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group	Share capital	Treasury Shares	Other reserves	Retained profits / Accumulated (losses)	Discount on purchase of NCI's shares	Foreign currency translation reserve	Equity attributable to owners of the Company	Non-controlling interests	Total Equity
	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000
Opening Balance at 1 April 2016	**48,859**	**-**	**1,373**	**3,376**	**2,413**	**-**	**56,021**	**3,104**	**59,125**
Total comprehensive income for the year	**-**	**-**	**-**	**(5,456)**	**-**	**-**	**(5,456)**	**(134)**	**(5,590)**
Foreign currency translation						(149)	(149)		(149)
Adjustment for share considerations (Supra group acquisition)	-	-	(285)	-	-	-	(285)	-	(285)
Issuance of shares pursuant to acquisition of subsidiaries	1,854	-	(1,254)	-	-	-	600	-	600
Acquisition of NCI without a change in control								(94)	(94)
Closing balance at 31 March 2017	**50,713**	**-**	**(166)**	**(2,080)**	**2,413**	**(149)**	**50,731**	**2,876**	**53,607**

Group	Share capital	Treasury shares	Other Reserves	Retained profits / Accumulated (losses)	Discount on purchase of NCI's shares	Foreign currency translation reserve	Equity attributable to owners of the Company	Non-controlling interests	Total Equity
	S$'000	**S$'000**	**S$'000**	**S$'000**	**S$'000**	**S$'000**	**S$'000**	**S$'000**	**S$'000**
Opening Balance at 1 April 2017	**50,713**	-	**(166)**	**(2,080)**	**2,413**	**(149)**	**50,731**	**2,876**	**53,607**
Profit for the year	-	-	-	(129)	-	-	(129)	219	90
Foreign currency translation	-	-	-	-	-	73	73	-	73
Exercise of share option	200	-	(200)	-	-	-	-	-	-
Share Buy back	-	(99)	-	-	-	-	(99)	-	(99)
Employee share ownership plan	-	-	12	-	-	-	12	-	12
Closing balance at 31 March 2018	**50,913**	(99)	**(354)**	**(2,209)**	**2,413**	**(76)**	**50,588**	**3,095**	**53,683**

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (contd)

Company	Share capital	Treasury Shares	Other reserves	Accumulated losses	Total Equity
	S$'000	S$'000	S$'000	S$'000	S$'000
Opening Balance at 1 April 2016	**48,859**	**-**	**1,373**	**(10,173)**	**40,059**
Loss for the financial year	-	-	-	737	**737**
Issuance of performance shares	-	-	366	-	**366**
Issuance of shares pursuant to PSP	793	-	(200)	-	**593**
Issuance of shares pursuant to repayment of loaned shares	956	-	(2,171)	-	**(1,215)**
Issuance of shares as part consideration	105	-	465	-	**570**
Closing balance at 31 March 2017 and 1 April 2017	**50,713**	**-**	**(167)**	**(9,436)**	**41,110**
Profit for the financial year	-		-	(1,842)	(1,842)
Total comprehensive income for the year	**-**	**-**	**-**	**(1,842)**	**(1,842)**
Share Buy Back	-	(98)	-	-	(98)
Issuance of shares pursuant to PSP	200	-		-	200
Exercise of share option	-	-	(200)	-	(200)
Employee share ownership plan	-	-	12	-	12
Closing balance at 31 March 2018	**50,913**	**(98)**	**(355)**	**(11,278)**	**39,182**

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, , if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Ordinary Shares

The Company did not issue any new shares for the 3 months ended 31 March 2018 (2017: 7,436,026).

Performance Shares

The Company did not issue any performance shares for the 3 months ended 31 March 2018 (2017: 1,025,640) /

Treasury Shares

The Company has acquired 370,900 treasury shares for the 3 months ended 31 March 2018 (2017: Nil). As of 31 March 2018, the Company has 634,600 treasury shares (2017: Nil) accounting for 0.698% of the total number of shares outstanding as of the end of the reported period.

None of the Company's subsidiaries hold any shares in the Company at the end of the period under review.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceeding year.

	31 March 2018	31 March 2017
Total number of issued ordinary shares excluding treasury shares	90,287,403	89,896,363

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

1(d)(v) A statement showing all sales, transfers, disposal, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

These figures have neither been audited nor reviewed by the Company's auditor.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies and methods of computation used are consistent with those used in the most recently audited annual financial statements except for the adoption of the new or amended Financial Reporting Standards (FRS) and Interpretations to FRS (INT FRS) that are mandatory for financial years beginning on or after 1 April 2017.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Please refer to item 4 above. The adoption of the new/revised FRSs and INT FRS had no material effect on the Group's accounting policies and had no significant impact on the Group's financial statements.

6. (Losses)/Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group	
	31 March 2018	**31 March 2017**
Earnings per ordinary share from continuing operations of the group, after deducting any provision for preference dividends (in SGD cents):		
(a) Based on weighted average number of ordinary shares on issue; and	(0.14)	(6.70)
Weighted average number of ordinary shares for basic earnings/(losses) per share computation	90,287,403	81,443,000
(b) Based on a fully diluted basis	(0.14)	(6.70)
Weighted average number of ordinary shares adjusted for the effect for dilution	90,287,403	81,443,000

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:
(a) current financial period reported on; and
(b) immediately preceding financial year.

	Group		Company	
	31 March 2018	**31 March 2017**	**31 March 2018**	**31 March 2017**
Net asset value per ordinary share based on issued share capital at the end of the respective periods (in SGD cents):	56.03	56.43	43.40	45.73
No. of ordinary shares used in computing net asset value	90,287,403	89,896,363	90,287,403	89,896,363

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:

(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

REVIEW OF PERFORMANCE

Revenue

Group revenue increased 13.8% from $36.7 million to $41.7 million as a result of better performance in our Marine Distributorship business which grew by 26.7%. Both the performance of our Recycling of Waste Oil [RT2]business and property business improved as we continued to streamline the business and increase productivity. Our instrumentation and calibration business dipped in 2018 due to restructuring efforts.

Selling and distribution expenses

S&D expenses increased $0.4 million to $1.4 million largely due to increase in operational expenses.

General and administrative expenses

Compared to FY2017, G&A expenses decreased 3.4% to $14.6 million mainly due to the streamlining in staff overheads. The Group did not expand as aggressively in the current period compared to the earlier period, the investments of which were expensed off instead of capitalizing them. During the period, the Group also incurred additional depreciation which increased from $2.0 million to $3.0 million. Pursuant to the land acquisition of 16 Joo Koon Circle in which JTC has aligned the lease period for both plots of land at Joo Koon Circle to 22 years. The resulted in a shortening of our existing 16A Joo Koon Circle by 2 years and an accelerated depreciation has been recognized to reflect the shorten lease period.

Finance costs

Finance costs increased $0.4 million to $1.8 million partly due to the additional loans taken up to finance the land acquisition of 16 Joo Koon Circle.

Profits for the year

The Group recorded a profit after tax of $0.09 million, compared to a loss after tax of $5.59 million in FY2017. Had the Group not been required to provide for the accelerated depreciation stated above, the Group would have recorded a profit of $0.4 million largely due to the disposal of the Group's associate company, MSV Systems and Services Pte Ltd.

Despite the improved earnings in FY2018 to $0.09 million, the Group has a negative EPS of $0.14 cents after taking into account the loss attributable to shareholders of the Group of $0.1 million. EPS in FY2017 was negative $0.67 cents.

REVIEW OF FINANCIAL POSITION

Non-current assets

Non-current assets decreased marginally to $76.1 million due to the disposal of two of our investment properties and partly offset by the acquisition of 16 Joo Koon Circle. The acquisition of 16 Joo Koon Circle is in line with the Group expansion plans to make Singapore its regional headquarters and to centralize the procurement function in Singapore. Currently, the Group has recognized 16 Joo Koon Circle at cost.

Current assets

Inventories increased 48.2% to $13.9 million in anticipation of the increased sales in the Marine Distribution business with the market expansion from the 10 locations in Singapore, Malaysia and Indonesia to now 20 [RT3]locations in these countries.

Other assets increased from $5.6 million to $7.6 million largely due to deposits and pre-payments

Current liabilities

Total current liabilities increased to $22.3 million from $16.5 million mainly due to the increased in trade payables arising from the inventory buildup and additional loan taken up to finance the acquisition of 16 Joo Koon Circle from JTC.

Non current liabilities

Non current liabilities decreased to $35.0 million from $35.4 million due to the repayment of the loaned shares to a substantial shareholder through the issuance of new shares and partially set-off by increase in borrowings.

REVIEW OF CASH FLOW

Operating cash flows before working capital changes amounted to $4.3 million as compared to $0.7 million in FY2017 indicating a significant improvement to the Group's cashflow as the sales of the Marine business improves.

Net cash generated from investing activities amounted to $0.1 million as compared to the previous year of a net cash used of $0.9 million. The net cash generated $0.1 million is largely due to the sales proceeds from the disposal of properties and partly offset by the acquisition of 16 Joo Koon Circle.

As at 31 March 2018, the Group had cash and cash equivalents of $3.1 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Distributorship[RT4]

The Group Marine business has shown good progress. The increased in branches in the region as well as the product mix will be major revenue growth catalysts for the Group in the next two years.

Instrumentation and Calibration and Air Purification

This sector will continue to build on the strength of its market success and to improve its revenue base by incorporating new subsidiary in the region, to meet the ongoing competitive challenges.

Property investments

71 Blandford has obtained its TOP in Feb 2018 and is currently in the process of applying for CSC. During this period, the Group has been actively marketing this unit through property agents and is expected to dispose this unit by end of the year.

Meanwhile, Koon Cheng Development, with its regular revenue stream, is expected to continue to contribute net cash inflow for the Group.

Recycling of waste oil

Biofuel has successfully negotiated with PUB to continue our partnership. As such, Biofuel is expected to continue generating positive cashflow for the Group.

In addition to the existing Biofuel business, the Group is planning to start its Biodiesel trial production in the next three months and commercial production is expected to take place by end of the year.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

No dividend has been declared.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared or recommended for the financial period ended 31 March 2018.

13. If the Group has obtained a general mandate from shareholders for Interested Person Transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company does not have any IPT mandate.

14. Confirmation that the Issuer has procured undertakings from all its Directors and Executive Officers (In the format set out in Appendix 7.7) under Rule 720(1).

The Company has received undertakings from all its directors and executive officers in the format as set out in Appendix 7.7 under Rule 720(1) of the Listing Manual of the SGX-ST.

PART II - ADDITIONAL INFORMATION REQUIRED FOR ANNOUNCEMENT OF FULL YEAR RESULTS (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

15. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited financial statements, with comparative information for the preceding year.

(a) Analysis by business segments

2018	Recycling of Waste Oil	Property Investments	Distributorship	Air Purification	Instrumentation & Calibration	Others	Total
	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000
Revenue							
-Sales to external customers	3,333	3,652	30,886	1,201	2,633	-	41,705
Interest income	-	-	50	-	-	-	50
Depreciation of property, plant and equipment	(1,105)	(479)	(1,182)	-	(142)	(60)	(2,968)
Fair value gain on quoted securities	-	-	-	-	-	11	11
Segment profit/(loss)	504	1,684	(1,942)	364	1,033	(1,873)	(230)
Assets:							
Segment assets	6,773	7,293	27,888	832	2,586	65,613	110,985
Liabilities:							

Segment liabilities	3,674	1,141	20,110	-	2,098	30,279	57,302
Capital expenditure on property, plant and equipment	8	-	2,846	-	366	-	3,220

(a) Analysis by business segments

2017	Recycling of Waste Oil	Property Investments	Distributorship	Air Purification	Instrumentation & Calibration	Others	Total
	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000	S$'000
Revenue							
-Sales to external customers	2,948	3,618	24,376	1,351	4,469	(102)	36,660
Interest income	-	47	-	-	-	-	47
Depreciation of property, plant and equipment	(1,105)	(18)	(922)		(104)	(60)	(2,209)
Fair value loss on quoted securities	-	-	-	-	-	768	768
Loss on disposal of investment securities	-	-	-	-	-	(4,326)	(4,326)
Segment profit/(loss)	328	2,162	(3,452)	615	725	(6,500)	(6,122)
Assets:							
Segment assets	12,584	41,727	29,614	732	3,393	17,408	105,458
Liabilities:							
Segment liabilities	6,917	4,672	12,187	-	538	27,537	51,851
Capital expenditure on property, plant and equipment	278	5	587	-	73	19	962

(b) Analysis by geographical segments

	China/Hong Kong/ Indonesia/ India	Malaysia	Singapore	Total
	S$'000	S$'000	S$'000	S$'000
2018				
Segment revenue				
-external	7,748	20,403	13,554	41,705
Segment non-current assets	6,491	5,659	63,906	76,056
Capital expenditure on property, plant and equipment and development property	172	140	2,908	3,220

(b) Analysis by geographical segments

	China/Hong Kong/ Indonesia/ India	Malaysia	Singapore	Total
2017				
Segment revenue				
-external	4,584	18,198	13,878	36,660
Segment non-current assets	2,612	4,773	70,701	78,086
Capital expenditure on property, plant and equipment and development property	(80)	(152)	(730)	(962)

16. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Refer to paragraph 8 above.

17. A breakdown of sales.

	12 months ended 31 March 2018 S$'000	12 months ended 31 March 2017 S$'000	% Increase/ (Decrease)
	Group	Group	Group
(a) Sales reported for first half year	21,092	19,318	9
(b) Operating profit/(loss) after tax before deducting minority interests reported for first half year	(1,173)	600	NA
(c) Sales reported for second half year	20,613	17,342	19
(d) Operating profit after tax before deducting minority interests reported for second half year	1,263	(6,190)	NA

18. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

No dividends were declared or paid in the latest full year and the previous full year.

19. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

We confirm that there is no person occupying a managerial position in the Company or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Company.

BY ORDER OF THE BOARD
Li Hua
Executive Chairman/Chief Executive Officer

30 May 2018
Singapore