## News Release

Details on how the business of the Sector is managed and its related performance are set out below. This information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not required by law or regulation.

## Marine

"Higher profits"

| FINANCIAL HIGHLIGHTS <br> For the second quarter ended <br> 30 June 2015 |  |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 5}$ <br> $\mathbf{2 Q}$ | $\mathbf{2 0 1 4}$ <br> $\mathbf{2 Q}$ | Growth <br> $\%$ |
| Revenue (\$m) | 254 | 348 | $(27)$ |
| Earnings before interest and tax (EBIT) (\$m) | 26.2 | 21.2 | 23 |
| Other income, net (\$m) | 0.9 | 1.3 | $(30)$ |
| Finance income, net (\$m) | 1.1 | 1.4 | $(21)$ |
| Profit before tax (PBT) (\$m) | 29.6 | 24.6 | 20 |
| Profit attributable to shareholders (\$m) | 23.5 | 20.8 | 13 |

- Economic Value Added for the first half of 2015 was $\$ 38.6$ million
N.B.: All currencies are in Singapore dollars.
"We will build on our track record and focus on securing orders for specialised offshore vessels."

Ng Sing Chan, President

## Marine

## Marine sector unaudited results for the second quarter ended 30 June 2015

1. (a) Revenue
(b) Cost of sales
(c) Gross Profit
(d) Distribution and selling expenses
(e) Administrative expenses
(f) Other operating expenses
(g) Profit from operations
(h) Other income, net
(i) Other expenses
(j) Other income, net
(k) Finance income
(I) Finance costs
(m) Finance income, net
(n) Share of results of joint ventures, net of tax
(o) Profit before taxation
(p) Taxation
(q) Profit for the period

Attributable to:
(r) Shareholders of the Company
(s) Non-controlling interests

| 2Q2015 | 2Q2014 | + / (-) |
| :---: | :---: | :---: |
| \$'000 | \$'000 | \% |
| 253,893 | 347,891 | (27.0) |
| $(215,224)$ | $(313,393)$ | (31.3) |
| 38,669 | 34,498 | 12.1 |
| $(1,687)$ | $(1,972)$ | (14.5) |
| $(8,654)$ | $(8,643)$ | 0.1 |
| $(2,166)$ | $(2,658)$ | (18.5) |
| 26,162 | 21,225 | 23.3 |
| 970 | 1,341 | (27.7) |
| (33) | (2) | >500 |
| 937 | 1,339 | (30.0) |
| 1,224 | 9,163 | (86.6) |
| (136) | $(7,786)$ | (98.3) |
| 1,088 | 1,377 | (21.0) |
| 1,411 | 706 | 99.9 |
| 29,598 | 24,647 | 20.1 |
| $(6,106)$ | $(3,883)$ | 57.2 |
| 23,492 | 20,764 | 13.1 |
| 23,492 | 20,763 | 13.1 |
| - | 1 | (100.0) |
| 23,492 | 20,764 | 13.1 |

2. (a) Profit from operations is arrived at after charging/(crediting) the following:

| Depreciation and amortisation | 7,102 | 6,539 | 8.6 |
| :--- | ---: | :---: | :---: |
| Allowance for doubtful debts \& bad debts written off, net | 2 | - | NM |
| Allowance for stock obsolescence, net | 121 | 164 | $(26.2)$ |

(b) Finance income/(costs), net comprises:

| Interest income | 1,224 | 1,574 |  |
| :--- | :---: | :---: | :---: |
| Foreign exchange loss, net | $(136)$ | (22.2) | $>500$ |
| Fair value changes of financial instruments / hedged items | - | (195) | (100.0) |
|  | $-1,088$ | 1,377 | (21.0) |

Marine

|  |  | $\begin{gathered} \text { 2Q2015 } \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \text { 2Q2014 } \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} +/(-) \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 3. (a) | Profit for the period [1(q) above] as a percentage of revenue | 9.3\% | 6.0\% |  |
| (b) | Profit attributable to shareholders [1(r) above] as a percentage of share capital and reserves at end of period | 13.3\% | 14.2\% |  |
| 4. (a) | Revenue reported for first quarter | 279,634 | 323,564 | (13.6) |
| (b) | Profit for the period reported for first quarter | 21,210 | 25,109 | (15.5) |
| (c) | Revenue reported for second quarter | 253,893 | 347,891 | (27.0) |
| (d) | Profit for the period reported for second quarter | 23,492 | 20,764 | 13.1 |
| (e) | Revenue reported for first half year | 533,527 | 671,455 | (20.5) |
| (f) | Profit for the period reported for first half year | 44,702 | 45,873 | (2.6) |

5. (a) There was no adjustment for over or under provision of current and deferred tax in respect of prior years (2Q2014: There was an adjustment of $\$ 4,000$ for underprovision of current tax in respect of of prior years).
(b) There was no disposal of property during the second quarter.
6. Business Group Information

By Business Group

|  | Revenue |  | Profit before Taxation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | + / (-) | 2015 | 2014 | + / (-) |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Second Quarter |  |  |  |  |  |  |
| Shipbuilding | 173,930 | 263,788 | (34.1) | 11,175 | 4,017 | 178.2 |
| Shiprepair | 65,346 | 66,330 | (1.5) | 17,711 | 18,991 | (6.7) |
| Engineering | 14,617 | 17,773 | (17.8) | 712 | 1,639 | (56.6) |
| Total | 253,893 | 347,891 | (27.0) | 29,598 | 24,647 | 20.1 |

First Half Year

| Shipbuilding | 352,989 | 510,324 | (30.8) | 11,562 | 20,145 | (42.6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shiprepair | 147,884 | 123,233 | 20.0 | 38,574 | 30,687 | 25.7 |
| Engineering | 32,654 | 37,898 | (13.8) | 2,852 | 5,347 | (46.7) |
| Total | 533,527 | 671,455 | (20.5) | 52,988 | 56,179 | (5.7) |


|  | Revenue |  |  |
| :---: | :---: | :---: | :---: |
|  | 2Q2015 | 2Q2014 |  |
|  | \$'000 | \$'000 |  |
| By Geographical Areas |  |  |  |
| Asia | 83,170 | 80,953 | 2.7 |
| USA | 107,058 | 111,063 | (3.6) |
| Europe | 8,245 | 19,786 | (58.3) |
| Others | 55,420 | 136,089 | (59.3) |
| Total | 253,893 | 347,891 | (27.0) |

## By Country of Incorporation

| Asia | 151,603 | 239,357 | $(36.7)$ |
| :--- | :---: | :---: | :---: |
| USA | 102,290 | 108,534 | $(5.8)$ |
| Europe | - | - | - |
| Others | - | - |  |
| Total | $-253,893$ |  | 347,891 |

## Marine

## 7. Review of Performance

(a) Revenue

2Q2015 vs 2Q2014

| 2Q2015 | 2Q2014 |  | Growth |  |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 254 \mathrm{~m}$ | $\$ 348 \mathrm{~m}$ | $(\$ 94 \mathrm{~m})$ | $(27 \%)$ |  |

The revenue of $\$ 254$ million recorded in 2Q2015 was lower than that in 2Q2014 by $27 \%$ or $\$ 94$ million. The decrease was mainly due to lower revenue recognition from Shipbuilding contracts from both the local and US operations and lower Engineering revenue.
(b) Profitability

2Q2015 vs 2Q2014

| 2Q2015 | 2Q2014 | Growth |  |
| :---: | :---: | :---: | :---: |
| $\$ 29.6 \mathrm{~m}$ | $\$ 24.6 \mathrm{~m}$ | $\$ 5.0 \mathrm{~m}$ | $20 \%$ |

The profit before tax ("PBT") of $\$ 29.6$ million for 2Q2015 was higher than that in 2Q2014 by $20 \%$ or $\$ 5.0$ million despite the lower revenue due mainly to better Shipbuilding performance.

## 8. Prospects

$\underline{2 H 2015}$
Barring unforeseen circumstances, revenue and PBT for 2 H 2015 are expected to be lower compared to 1 H 2015 .
9. Balance Sheet

|  | $\begin{gathered} \text { 30-Jun-15 } \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \text { 31-Dec-14 } \\ \text { \$'000 } \end{gathered}$ |
| :---: | :---: | :---: |
| Property, plant and equipment | 335,795 | 334,075 |
| Associates and joint ventures | 10,618 | 8,159 |
| Intangible assets | 89 | 94 |
| Long-term receivables, non-current | 6,752 | 1,001 |
| Amounts due from related parties, non-current | 4,806 | 12,806 |
| Derivative financial instruments, non current | 2,043 | 605 |
| Deferred tax assets | 21,495 | 19,021 |
| Non-current assets | 381,598 | 375,761 |
| Current assets | 639,084 | 738,494 |
| Total assets | 1,020,682 | 1,114,255 |
| Current liabilities | 759,241 | 856,315 |
| Non-current liabilities | 111,144 | 99,068 |
| Total liabilities | 870,385 | 955,383 |
| Share capital and reserves | 150,266 | 158,834 |
| Non-controlling interests | 31 | 38 |
| Total equity and liabilities | 1,020,682 | 1,114,255 |
| Net current liabilities | $(120,157)$ | $(117,821)$ |

## Marine

10. Statement of Cash Flows for the second quarter ended 30 June 2015

|  | $\begin{gathered} \text { 2Q2015 } \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \text { 2Q2014 } \\ \$ ' 000 \end{gathered}$ |
| :---: | :---: | :---: |
| Net cash (used in)/from operating activities | $(52,648)$ | 22,799 |
| Net cash used in investing activities | $(8,975)$ | $(3,009)$ |
| Proceeds from sale of property, plant and equipment | 10 | 13 |
| Purchase of property, plant and equipment | $(8,985)$ | $(3,022)$ |
| Net cash used in financing activities | $(45,425)$ | $(75,172)$ |
| Repayment of loans by related corporations | 59,598 | - |
| Loans to related corporations | $(61,000)$ | $(37,494)$ |
| Dividend paid to shareholders | $(44,023)$ | $(37,678)$ |
| Net decrease in cash and cash equivalents | $(107,048)$ | $(55,382)$ |
| Cash and cash equivalents at beginning of period | 211,190 | 377,685 |
| Exchange difference on cash and cash equivalents | (895) | (514) |
| Cash and cash equivalents at end of period | 103,247 | 321,789 |

${ }^{1}$ Cash and cash equivalents at the end of 2Q2015 was after deducting $\$ 163.5$ million of short term net lending to related parties.
${ }^{2}$ Cash and cash equivalents at the end of 2Q2014 was after deducting $\$ 37.5$ million of short term net lending to related parties.
11. Economic Value Added (EVA)

EVA for 1 H 2015 of $\$ 38.6$ million was comparable to 1 H 2014 . The weighted average cost of capital was $5.5 \%$ for 2015 (2014: 5.6\%).

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