



## Singapore O&G Ltd.

## Q1 2019 Results Presentation

9 May 2019

### **Disclaimer**

This Corporate Presentation has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, PrimePartners Corporate Finance Pte. Ltd. (the "Sponsor"), for compliance with the Singapore Exchange Securities Trading Limited (the "SGX-ST") Listing Manual Section B: Rules of Catalist. The Sponsor has not verified the contents of this Corporate Presentation.

This Corporate Presentation has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this Corporate Presentation, including the accuracy, completeness or correctness of any of the information, statements or opinions made or reports contained in this Corporate Presentation.

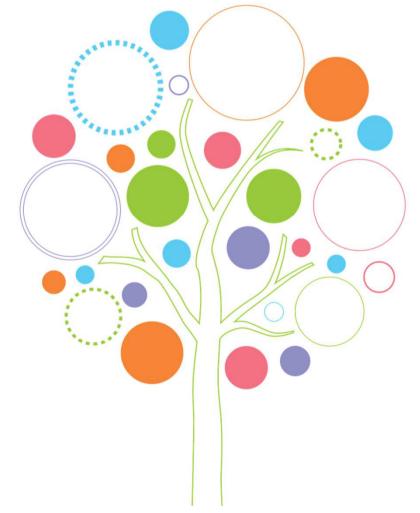
The contact person for the Sponsor is Ms. Keng Yeng Pheng, Director, Continuing Sponsorship (Mailing Address: 16 Collyer Quay, #10-00 Income at Raffles, Singapore 049318 and Email: sponsorship@ppcf.com.sg).



## 1. Overview

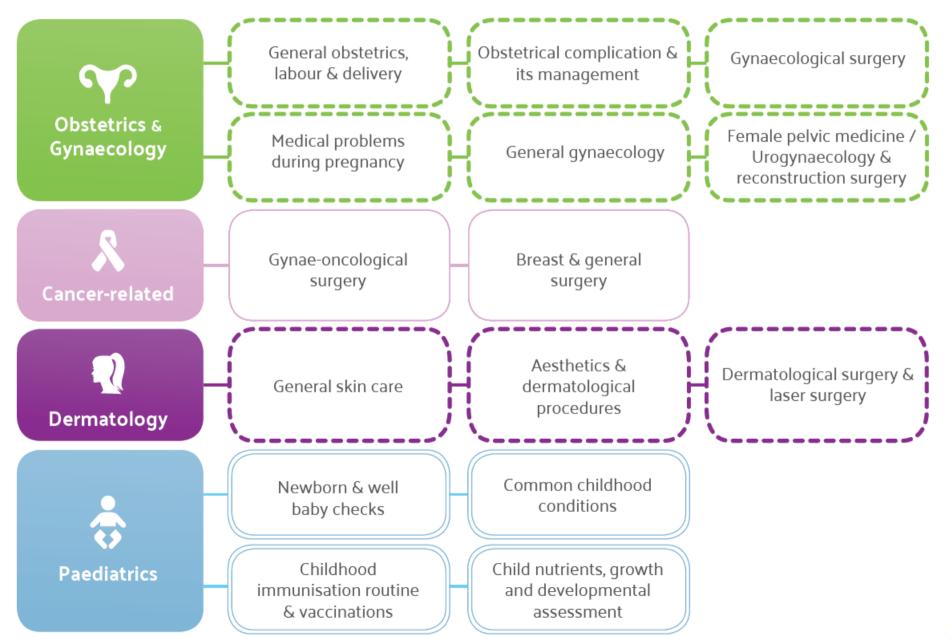
2. Financial Highlights

3. Corporate Updates & Future Plans





## **Our Services**



## **Our Network**

#### **15 Clinics**

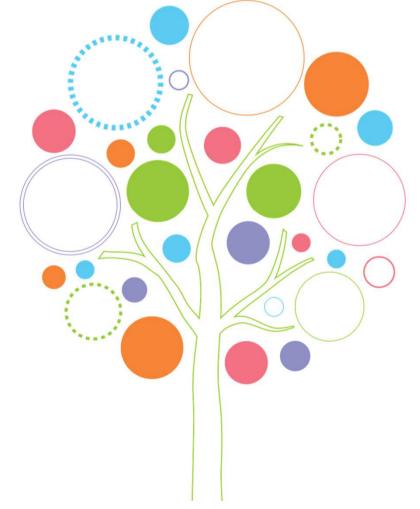
- 6 O&G Specialists
- **3** Cancer Specialists
- 2 Breast Surgeons
- 1 GynaeOncologist
- 2 Dermatologists
- 4 Paediatricians



#### 1. Overview

# 2. Financial Highlights

3. Corporate Updates & Future Plans





### **Consistent Revenue Growth**

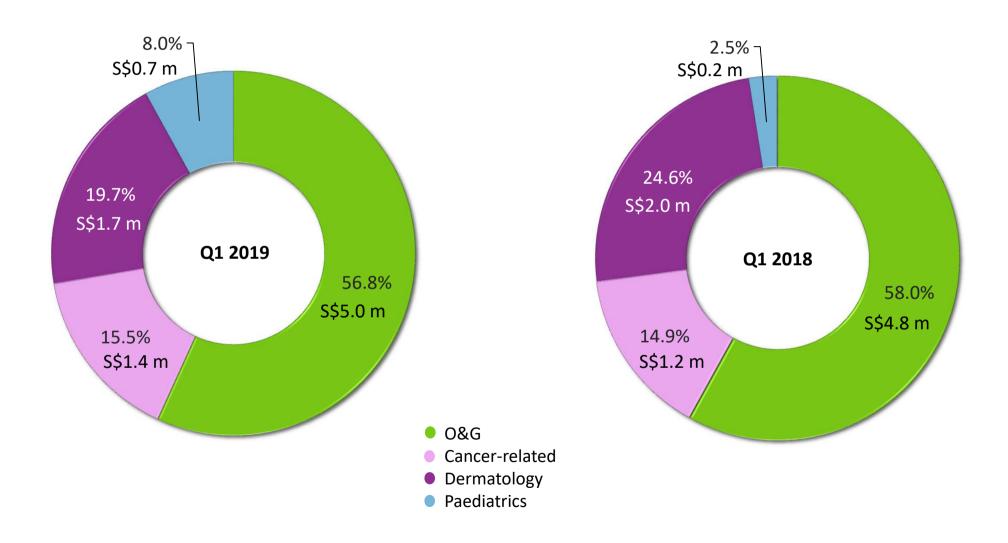


#### Q1 2019 revenue increased 6.5% to \$\$8.7 million

- O&G and Cancer-related increased S\$0.2 million and S\$0.1 million respectively
- Paediatrics increased S\$0.5 million due to contributions from new clinics which started operations in November 2018 and February 2019
- Dermatology dipped S\$0.3 million due to increasingly competitive landscape



## **Revenue by Business Segments**

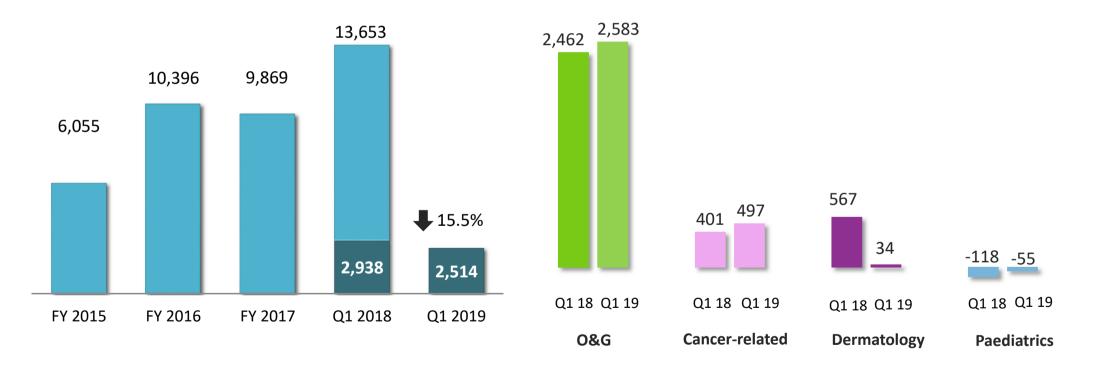




## **Profit from Operations**

**Profit from Operations (\$\$'000)** 

**Profit from Operations by Business Segments (\$\$'000)** 

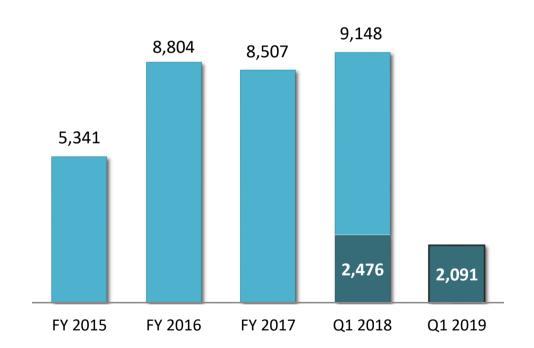


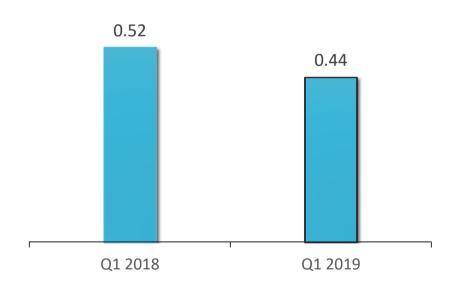


## **Net Profit**

Net Profit (S\$'000)

**Earnings Per Share (Singapore cents)** 





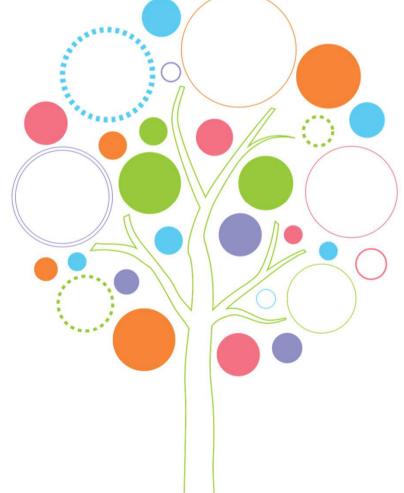
# **Strong Financial Position**

S\$'000	As at 31 March 2019	As at 31 December 2018
Key Assets		
Goodwill	24,130	24,130
Plant and equipment	1,587	1,412
Right-of-use assets	3,624	-
Inventories	1,541	1,657
Trade and other receivables	2,930	2,982
Cash and cash equivalents	25,094	21,546
Key Liabilities		
Trade and other payables	5,653	4,738
Lease liabilities	3,671	-
Net Assets	46,681	44,590
Net Asset Value Per Share (cents)	9.79	9.35

#### 1. Overview

#### 2. Financial Highlights

# 3. Corporate Updates & Future Plans





## **New Specialist Medical Practitioners**



Dr. Petrina Wong, a fullyaccredited specialist in paediatrics with more than 15 years of experience with special focus on childhood respiratory and sleep conditions, joined in February 2019



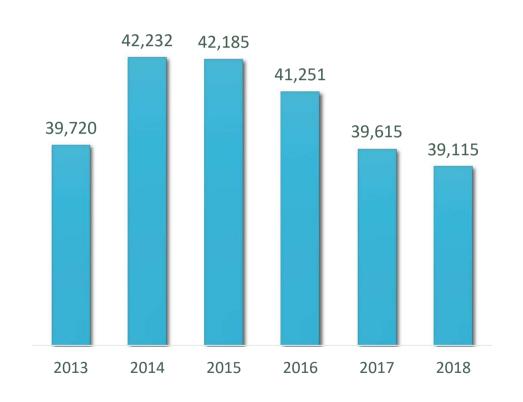
Dr. Clara Ong, a fullyqualified obstetrician and gynaecologist with more than 10 years of experience and a strong promoter of sexual and reproductive health and contraception, joined in May 2019



## **Number of Births**

**Historical Live Births in Singapore\*** 

No. of Babies Delivered by SOG







<sup>\*</sup> Department of Statistics Singapore - https://www.tablebuilder.singstat.gov.sg/publicfacing/createDataTable.action?refId=13273

## **Future Plans**

Continue to recruit like-minded specialists to expand our suite of complementary healthcare services

Continue to build up our patient loads for all our business segments



Increase inter-clinic referrals through synergy awareness

Explore regional expansion opportunities through joint ventures or acquisitions







# Singapore O&G Ltd.

## **Thank You**