



# 4<sup>th</sup> Quarter 2020 Financial Results Presentation

5 February 2021

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# 4<sup>TH</sup> QUARTER 2020 HIGHLIGHTS



## Weak tanker market environment in the 4<sup>th</sup> quarter 2020

> Low earnings for tankers operating in pools

## Net profit of US\$ 6.2m<sup>(1)</sup> for the full year 2020 and net loss of US\$ 2.2m<sup>(1)</sup> for the 4<sup>th</sup> quarter 2020

- > Full year net profit 38% lower than previous year<sup>(1)</sup>,
- > Net loss in the 4<sup>th</sup> quarter 2020 impacted by non-cash impairments of US\$ 3.1m<sup>(1)</sup>

## Adjusted EBITDA of US\$ 29.1m<sup>(1)(2)</sup> for the full year 2020 and US\$ 3.1m<sup>(1)(2)</sup> for the 4<sup>th</sup> quarter 2020

- > Full year adjusted EBITDA 38% lower than previous year<sup>(1)(2)</sup> and 4<sup>th</sup> quarter 2020 adjusted EBITDA 80% lower than previous year<sup>(1)(2)</sup>
- > Decline in adjusted EBITDA driven by reduced fleet, redelivery of the containerships after the end of the term of the charters and weak tanker markets in the 2<sup>nd</sup> half 2020

### Fleet utilisation of 99%

> Improvement to previous quarter, following the disposal of the containerships

## Robust capital structure

- > Strong liquidity position of US\$ 20.7m<sup>(1)</sup>
- > Very low net debt of US\$ 9.1m<sup>(1)</sup>
- > Solid financial ratios

## Agreement in-principle to extend charters for 5 specialised tankers

> Additional minimum US\$ 21.5m of contracted revenue, excluding optional periods

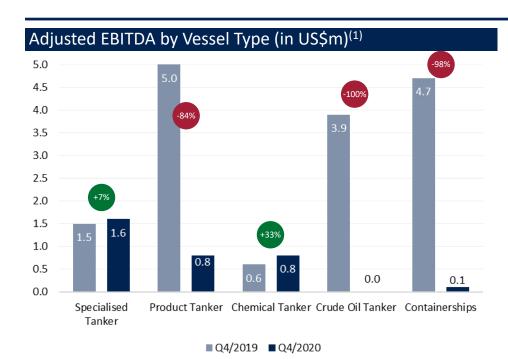
<sup>(1)</sup> Unaudited

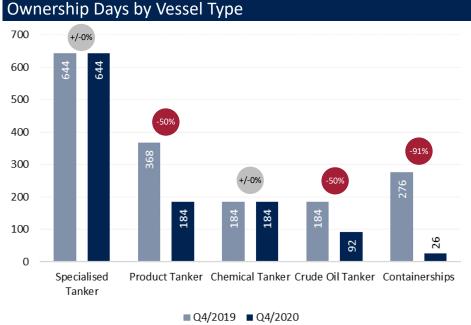
<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments

<sup>(3)</sup> Net interest bearing debt to adjusted EBITDA

## OPERATING PERFORMANCE REVIEW







## Commentary

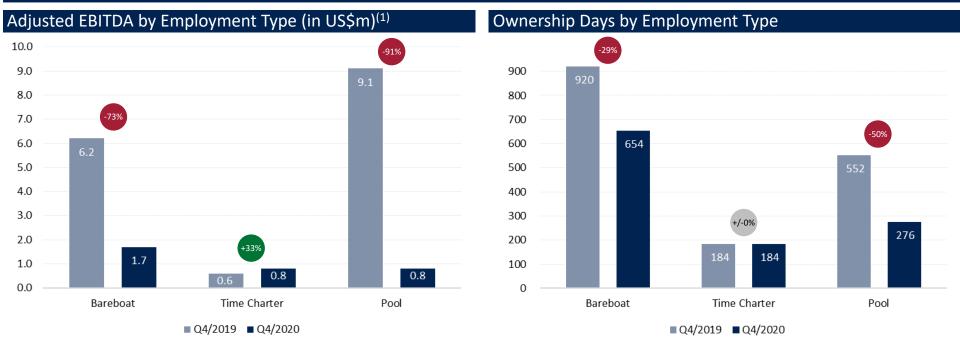
- Decline of adjusted EBITDA<sup>(1)</sup> from product tanker and crude oil tanker (negative 84% and negative 100%, respectively, y-o-y), due to weak tanker market environment
- > Decline of adjusted EBITDA<sup>(1)</sup> from containerships (negative 98% y-o-y), due to expiry of charters
- > Disposal of 3 tankers and 3 containerships led to significant reduction of ownership days of product tanker, crude oil tanker and containerships (negative 50%, negative 50% and negative 91%, respectively, y-o-y)

#### Note(s):

(1) Excluding gains/losses from the disposal of vessels and vessel impairments

# OPERATING PERFORMANCE REVIEW (CONT'D)





## **Commentary**

- > Decline of adjusted EBITDA<sup>(1)</sup> from bareboat charters (negative 73% y-o-y), due to expiry of charters for containerships
- > Decline of adjusted EBITDA<sup>(1)</sup> from pools (negative 91% y-o-y), due to weak tanker market environment
- > Disposal of 3 tankers and 3 containerships led to significant reduction of ownership days for bareboat charter and pool employment (negative 29% and negative 50%, respectively, y-o-y)

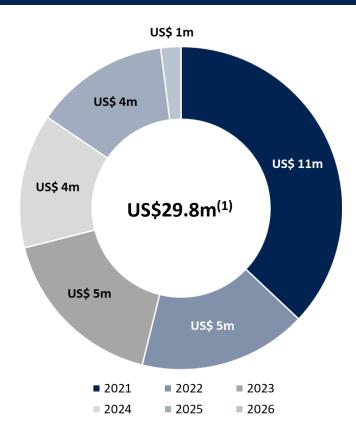
#### Note(s):

(1) Excluding gains/losses from the disposal of vessels and vessel impairments

## FLEET EMPLOYMENT



## US\$ 29.8m of Contracted Revenue<sup>(1)</sup>



## **Employment Update**

- > Last containership finished charter in October 2020 and was subsequently disposed
- > Extension of the charters of 3 specialised tankers with maturity in December 2020 and 2 specialised tankers with maturities in January 2021 and June 2021, respectively, agreed in principle, subject to documentation

<sup>(1)</sup> As at 31 December 2020, based on revenue from 7 bareboat charters and 2 time charters, excluding optional periods (extension options or early termination options)

# FLEET EMPLOYMENT PROFILE(1)



/essel	Built	Size	Em	oloyment		1			1				
	Year	DWT	Туре	Charterer/ Manager	2021	2022	2023	2024	2025	2026	2027	2028	
Product Tanker				· ·			-		!		!	!	
Cumbrian Fishei	2004	12,921	BBC										
Clyde Fisher	2005	12,984	BBC					l					
Shannon Fisher	2006	5,421	BBC	- 4									
Solway Fisher	2006	5,421	BBC	Fisher									
Speciality	2006	4,426	BBC										
Seniority	2006	4,426	BBC										
Superiority	2007	4,426	BBC										
FSL Singapore	2006	47,470	Pool	CHAFNIA Moentar of Bill Screep									
FSL Osaka	2007	45,998	Pool	EHAFNIA Meestar of title tireup									
Chemical Tanker													
FSL New York	2006	19,970	TC	GSB Tankers									
FSL London	2006	19,996	TC	GSB Tankers									
Crude Oil Tanker	<u>.</u>												
FSL Hong Kong	2007	115,000	RSA	TEEKAY									
					Firm Pe	eriods	Optional Po	eriod(s) or F	arly Termina	ation Option	n(s)		
Firm Periods Optional Period(s) or Early Termination Option(s)													

## Commentary

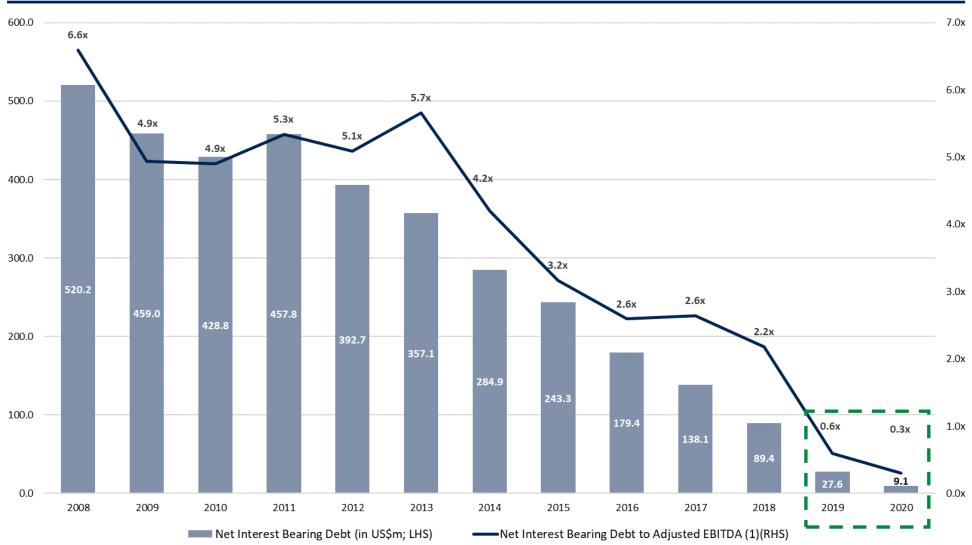
- > Majority of vessels with firm employment
- > Charter maturities spread over the next years with certain optionality

#### Note(s):

(1) As at 31 December 2020

# **DEBT REDUCTION**





 $\underline{\text{Note(s)}}:$   $^{(1)}$  Excluding gains/losses from the disposal of vessels and vessel impairments

# TANKER MARKET SNAPSHOT



- The first half of 2020 was characterised by strong tanker freight rates for tankers on the back of increased demand driven by surplus oil and oil products supply as a result of an oil price war between OPEC+ members, coupled with a contraction of demand for oil and oil products due to COVID-19 and historically low oil prices that benefitted floating storage on tankers
- The market has sharply corrected in the second half of 2020 due to further production cuts by OPEC+, lower refinery throughput, unwinding of floating storage adding tonnage to the trading fleet (whilst overall inventory levels remain at elevated levels) and seasonality that led to reduced demand for seaborne transportation of oil and oil products
- Current freight markets are at low levels and the forecast for 2021 remains soft amid reduced demand for oil and oil products and the delivery of new tonnage
- Uncertainties remain in relation to the developments of the COVID-19 pandemic, especially in respect of the global efforts to timely vaccinations on a large scale and mutations of the virus
- Orderbook at historical lows and subdued contracting of newbuildings
- More than 25% of the active fleet will reach 20 years of age by 2020
- Activity in the S&P remains below the levels of the previous years, despite the increased number of sales

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# APPENDIX: INCOME STATEMENT (4<sup>TH</sup> QUARTER 2020)



Income Statement (in US\$m)(1)			
	4th Quarter 2020	4th Quarter 2019	Change in %
Revenue	6.84	22.21	-69.2%
Voyage expenses/Income	0.00	0.00	unchanged
Vessel operating expenses	-3.29	-5.60	-41.2%
Management fees	-0.15	-0.70	-78.8%
Trustee fees	-0.01	-0.01	-35.7
Other Trust expenses	-0.33	-0.34	-1.8%
Adjusted EBITDA <sup>(2)</sup>	3.05	15.57	-80.4%
Depreciation	-1.93	-5.89	-67.2%
Impairment charges	-3.12	-4.99	-37.6%
Gain on disposal of vessel(s)	0.17	0.02	1,006.7%
Results from operating activities (EBIT)	-1.83	4.70	N.M.
Finance income	0.02	0.14	-87.3%
Finance expenses	-0.41	-1.37	-70.0%
EBT	-2.22	3.47	N.M.
Income tax	0.00	-0.02	N.M.
Result for the period	-2.22	3.45	N.M.
per unit (basic) (in US cents) <sup>(3)</sup>	-0.13	0.20	N.M.
per unit (diluted) (in US cents)(3)	-0.13	0.20	N.M.

<sup>(1)</sup> Unaudited

<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments

<sup>(3)</sup> Based on the weighted average number of issued units

# APPENDIX: INCOME STATEMENT (FULL YEAR)



Income Statement (in US\$m) <sup>(1)</sup>			
	2020	2019	Change in %
Revenue	48.33	73.11	-33.9%
Voyage expenses/Income	-0.28	-0.40	-30.1%
Vessel operating expenses	-15.54	-21.59	-28.0%
Management fees	-1.37	-2.13	-35.8%
Trustee fees	-0.05	-0.06	-18.2%
Other Trust expenses	-1.99	-2.28	-12.7%
Adjusted EBITDA <sup>(2)</sup>	29.12	46.66	-37.6%
Depreciation	-14.77	-24.80	-40.5%
Impairment charges	-10.50	-4.99	110.2%
Gain on disposal of vessel(s)	4.97	0.04	12,971.1%
Results from operating activities (EBIT)	8.82	16.91	-47.8%
Finance income	0.28	0.37	-23.7%
Finance expenses	-2.86	-7.10	-59.8%
EBT	6.25	10.17	-38.6%
Income tax	0.00	-0.04	-97.4%
Result for the period	6.25	10.13	-38.3%
per unit (basic) (in US cents)(3)	0.35	0.81	-56.8%
per unit (diluted) (in US cents)(3)	0.35	0.80	-56.3%

<sup>(1)</sup> Unaudited

<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments

<sup>(3)</sup> Based on the weighted average number of issued units

# **APPENDIX: BALANCE SHEET**



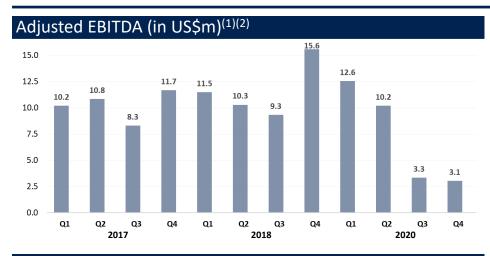
Balance Sheet (in US\$m) <sup>(1)</sup>					
	31 Dec 2020	31 Dec 2019		31 Dec 2020	31 Dec 2019
Assets			Equity and liabilities		
Vessels <sup>(2)</sup>	136.11	180.70	Units in issue	561.33	561.33
Non-current assets	136.11	180.70	Reserves	-431.77	-358.45
			Total unitholder's equity	129.56	202.88
Trade and other receivable	5.04	13.18	Bank loans	13.30	34.52
Cash and cash equivalents(3)	20.69	42.44	Non-current liabilities	13.30	34.52
Non-current assets held for sale	0.00	38.88			
Current assets	25.73	94.50	Trade and other payables	1.66	2.22
			Bank loans (current portion)	16.54	35.54
			Lease income received in		
			advance	0.76	0
			Income tax payable	0.01	0.04
			<b>Current liabilities</b>	18.97	37.80
			Total liabilities	32.27	72.32
Total assets	161.84	275.20	Total equity and liabilities	161.84	275.20

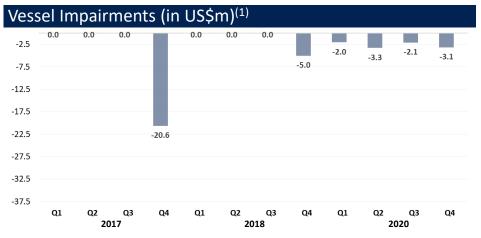
<sup>(1)</sup> Unaudited

<sup>(2)</sup> Includes operating vessels of US\$ 92.51m (2019: US\$ 158.60m) and vessels under construction of US\$ 43.59m (2019: US\$ 22.10m) (3) Includes US\$ 0.50m of restricted cash (2019: US\$ 0.50m)

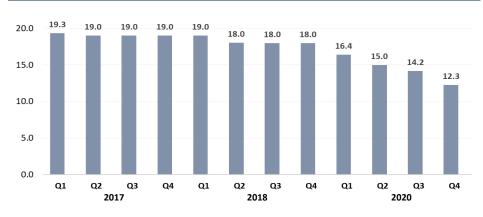
# APPENDIX: HISTORICAL FINANCIAL PERFORMANCE

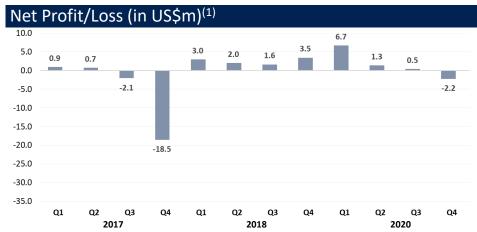












<sup>&</sup>lt;sup>(1)</sup> Unaudited

<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments