

A TRUSTED PARTNER IN THE ENERGY AND MARINE INDUSTRIES

Backed by over 30 years of track record as a supplier and distributor of piping system components, CosmoSteel's customers are typically companies in the Energy, Marine and Other industries in Southeast Asia and other regions.

With over 293,000 sq ft (site area) of storage space across three warehouses in Singapore, CosmoSteel has one of the largest and most extensive inventories of steel pipes, fittings, flanges, cables & cable management, and structural products in Singapore, comprising over 25,000 line items across five main product categories.

As an endorsement of its quality assurance system, it was awarded ISO 9001:2015, ISO 14001:2015, ISO 45001:2018, ISO 22301:2012 and bizSAFE STAR certification. In 2021, it was ranked 58th out of 519 companies in the Singapore Governance and Transparency Index for best practices in corporate transparency and business operations.



FINANCIAL OVERVIEW (YEAR ENDED 30 SEP)

Profit & Loss (S\$'m)	FY2021	FY2020
Revenue	39.4	86.8
Profit Before Tax	2.3	5.2
Net Profit	2.4	5.3
Per Share Data (S\$)	FY2021	FY2020
Dividend Per Share	0.5	0.5
Earnings Per Share	0.81	1.82
NAV Per Share	28.37	27.89
Efficiency Ratios (Days)	FY2021	FY2020
Trade Receivables Turnover	158	115
Trade Payables Turnover	23	21
Inventory Turnover	455	207
Liquidity Ratios (Times)	FY2021	FY2020
Current Ratio	9.55	3.84
Gearing Ratio	0.24	0.38

EQUITY DATA (@ 30 SEP 2021)

Listed on SGX-ST Mainboard	2007
Share price (S\$)	\$0.095
Market capitalisation (S\$'m)	\$27.59
Issued & Paid-up Shares (m)	290.39

SUBSTANTIAL SHAREHOLDERS (@ 30 SEP 2021)

Hanwa Co., Ltd.*	28.45%
Ong Tong Hai, Jack	12.10%
Ong Tong Yang, Andy	6.87%

*Held through Daiwa Capital Markets Singapore Limited

KEY MANAGEMENT

Ong Tong Hai, Jack – CEO & Executive Director
 Lim Kim Seng – General Manager (Sales)
 Chong Siew Kuen, Brenda – General Manager (Sales)
 Tan Bee Kheng – Financial Controller

KEY BUSINESS STRATEGIES

Revenue generation

- Secure new projects
- Diversify product offerings and services
- Explore other means to generate revenue

Improve market competitiveness

- Prioritise cost management
- Improve productivity and efficiency

OUTLOOK

- Expect COVID-19 and its far-reaching economic impact to continue to affect our ability to generate revenue from existing products and services in FY2022

