



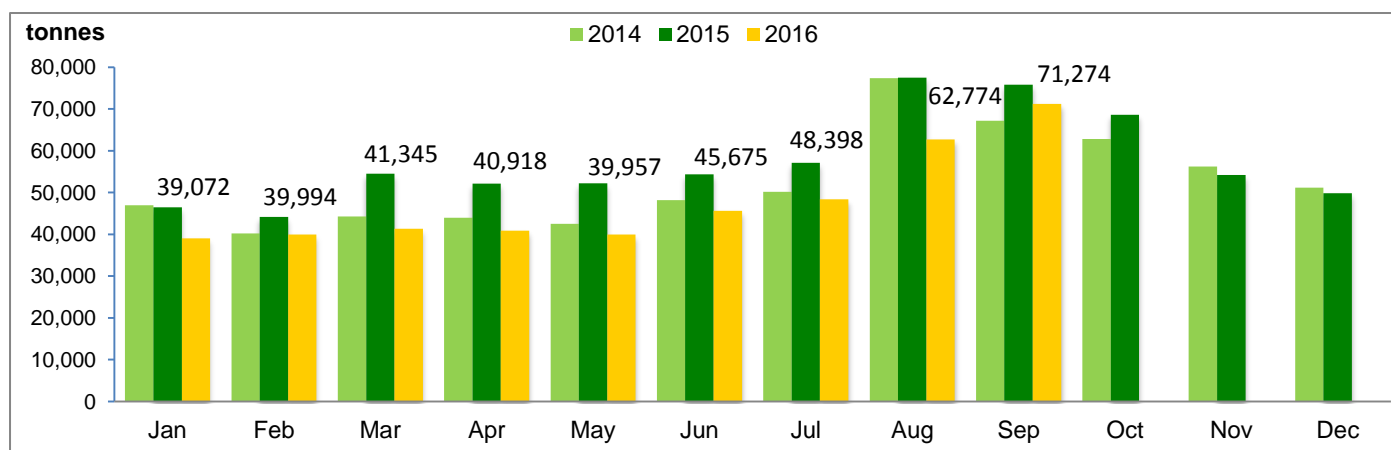
Monthly Production Highlights – September 2016

Production and Yields

		9M2016	9M2015	Change	Sep 2016	Sep 2015	Change
Production							
FFB harvested	(tonnes)	1,798,411	2,061,920	(12.8%)	301,493	305,185	(1.2%)
Nucleus		1,601,469	1,861,975	(14.0%)	264,497	278,787	(5.1%)
Plasma		196,942	199,945	(1.5%)	36,996	26,398	40.1%
FFB purchased	(tonnes)	176,652	243,439	(27.4%)	30,431	28,117	8.2%
CPO	(tonnes)	429,407	514,499	(16.5%)	71,274	75,804	(6.0%)
PK	(tonnes)	99,034	119,158	(16.9%)	16,133	17,027	(5.3%)
Efficiency							
FFB Yield	(tonnes/ha)	11.3	13.9	↓	1.9	2.1	↓
CPO Yield	(tonnes/ha)	2.6	3.2	↓	0.4	0.5	↓
CPO Extraction Rate	(%)	22.5	22.8	↓	22.2	23.1	↓
PK Extraction Rate	(%)	5.2	5.3	↓	5.0	5.2	↓

Figures may not sum due to rounding.

CPO Production Trend



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	46,501	44,178	54,541	52,179	52,224	54,388	57,158	77,526	75,804	68,168	54,226	49,905
2014	46,974	40,230	44,270	44,002	42,543	48,193	50,147	77,347	67,149	62,793	56,198	51,142

FFB: Fresh Fruit Bunches
 CPO: Crude Palm Oil
 PK: Palm Kernel
 Nucleus: Plantations owned by the Group
 Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian government.
 FFB purchased: FFB bought from third-party at market prices.
 Yields: FFB Yield and CPO Yield are for the reported period and not annualised.