



## Financial Results for 2<sup>nd</sup> Quarter and Financial Period from 1 January 2015 to 30 June 2015

12 August 2015



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- Key Highlights
- Financial Performance and Capital Management
- Portfolio Performance
- Acquisition
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- Appendices



# **Key Highlights**

#### **Financial Highlights**

- Gross revenue in 2Q 2015 of S\$19.7 million was 5.4% higher year-on-year ("y-o-y"), exceeding Forecast<sup>1</sup> by 2.0%
- 2Q 2015 net property income of S\$14.7 million was 2.8% higher y-o-y, 3.2% ahead of Forecast
- Amount available for distribution in 2Q 2015 of S\$12.8 million saw a 2.6% increase y-o-y, 5.0% higher than Forecast

#### **Portfolio Performance**

- Portfolio committed occupancy as at 30 June 2015 was 95.3%, from 98.6% as at 31 March 2015, due to the non-renewal of a lease at OUE Bayfront in April 2015. 51.9% of this space has since been backfilled at higher rental rates compared to the passing rent of the unrenewed lease
- Achieved positive office rental reversions (including rent reviews) at OUE Bayfront in 2Q 2015 of 14.6%, and 12.9% for Lippo Plaza
- Average passing office rent for OUE Bayfront rose to S\$11.04 psf per month while that for Lippo Plaza increased to RMB9.21 psm per day



# **Key Highlights**

#### **Capital Management**

- Aggregate leverage as at 30 June 2015 of 37.9% with an average term of debt of 2.46 years
- Average cost of debt was 2.74% p.a., with 72.7% of borrowings hedged into fixed rates for the next 2.72 years
- Post 2Q 2015, OUE C-REIT further increased its proportion of fixed rate borrowings to 82.1%. As a result, average cost of debt is expected to increase to 2.82% p.a.

#### Acquisition of Indirect Interest in One Raffles Place

- Announced the acquisition of an indirect interest in One Raffles Place on 10 June 2015, which
  was approved by Unitholders at an Extraordinary General Meeting on 27 July 2015
- Rights issue announced on 29 June 2015 to raise gross proceeds of approximately S\$218.3 million to part-finance the acquisition. Rights issue successfully completed in July 2015
- Post completion of the acquisition expected in 4Q 2015, OUE C-REIT's assets-undermanagement is expected to increase from S\$1.6 billion to about S\$3.4 billion, and aggregate leverage is expected to range between 40.9% to 41.9%<sup>1</sup>

<sup>(1)</sup> Aggregate leverage of 40.9% if 75.0% indirect interest in OUB Centre Limited ("OUBC"), which owns a beneficial interest of 81.54% in One Raffles Place, is <sup>5</sup> acquired, and aggregate leverage of 41.9% if 83.33% indirect interest in OUBC is acquired

# Financial Performance & Capital Management

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# **Consistently Outperformed Forecast since Listing**

DPU has exceeded Forecast for six consecutive quarters since IPO

Actual vs Forecasted Distribution per Unit (S cents)



Actual Forecast



# 2Q 2015 – Actual vs Forecast

	Actual	Forecast <sup>(1)</sup>	Change
Gross Revenue (S\$m)	19.7	19.3	+2.0%
Net Property Income (S\$m)	14.7	14.2	+3.2%
Amount Available for Distribution (S\$m)	12.8	12.2	+5.0%
DPU (cents)	<b>1.46</b> <sup>(2)</sup>	1.39	+5.0%
Actual DPU <sup>(3)</sup> (cents)	1.01	N.M.	N.M.

- Gross revenue was 2.0% higher compared to Forecast due to higher rental income achieved at Lippo Plaza and higher other property related-income from both properties
- Net property income outperformed Forecast by 3.2% due to higher gross revenue, as well as lower utilities expenses at OUE Bayfront
- Amount available for distribution was 5.0% ahead of Forecast due to higher drawdown from income support due to non renewal of a lease at OUE Bayfront, partially offset by higher finance costs. Finance costs were higher due to a larger proportion of fixed-rate debt as well as higher interest rates compared to Forecast

<sup>(1)</sup> The Forecast was derived from the Projection for 2015 as disclosed in the Prospectus

<sup>(2)</sup> Based on 875,566,958 Units in issue and to be issued as at 30 June 2015, excluding new Units issued pursuant to the Rights Issue. This DPU is presented for comparison purposes only

<sup>(3)</sup> Based on 1,268,872,775 Units in issue and to be issued as at 30 June 2015, including the new Units issued on 4 August 2015 pursuant to the Rights Issue. Unitholders will be entitled to this Actual DPU



# 2Q 2015 – Actual vs Forecast

S\$'000	Actual	Forecast <sup>(1)</sup>	Change (%)
Gross revenue	19,677	19,287	2.0
Property operating expenses	(4,984)	(5,047)	(1.2)
Net property income	14,693	14,240	3.2
Other income	2,651	2,085	27.1
Amortisation of intangible asset	(1,047)	(1,650)	(36.5)
Manager's management fees	(1,260)	(1,336)	(5.7)
Net non-property expenses	(472)	(725)	(34.9)
Net finance costs	(4,585)	(4,441)	3.2
Foreign exchange differences	(263)	-	NM <sup>(3)</sup>
Total return before tax	9,717	8,173	18.9
Tax expense	(1,320)	(888)	48.6
Total return after tax	8,397	7,285	15.3
Distribution adjustments <sup>(2)</sup>	4,397	4,902	(10.3)
Amount available for distribution to Unitholders	12,794	12,187	5.0

(1) The Forecast was derived from the Projection for 2015 as disclosed in the Prospectus

(2) Includes non-tax deductible expenses, management fees paid in Units, trustee fees, amortization of debt establishment costs and amortisation of income support

(3) NM: Not meaningful



# 2Q 2015 vs 2Q 2014

	2Q 2015	2Q 2014	Change
Gross Revenue (S\$m)	19.7	18.7	+5.4%
Net Property Income (S\$m)	14.7	14.3	+2.8%
Amount Available for Distribution (S\$m)	12.8	12.5	+2.6%
DPU (cents)	<b>1.46</b> <sup>(1)</sup>	1.43	+2.1%
Actual DPU <sup>(2)</sup> (cents)	1.01	N.M.	N.M.

- Gross revenue was 5.4% higher y-o-y due to higher rental income from Lippo Plaza and other property-related income from both properties
- Property operating expenses were higher, due to higher property tax as a result of higher gross revenue and higher maintenance expenses incurred by both properties. This was partially offset by lower utilities expenses at OUE Bayfront
- As a result, net property income was 2.8% higher y-o-y
- Amount available for distribution was 2.6% higher y-o-y due to higher drawdown of income support, offset by higher finance costs. Finance costs were higher due to a larger proportion of fixed-rate debt as well as higher interest rates in 2Q 2015

<sup>(1)</sup> Based on 875,566,958 Units in issue and to be issued as at 30 June 2015, excluding new Units issued pursuant to the Rights Issue. This DPU is presented for comparison purposes only

<sup>(2)</sup> Based on 1,268,872,775 Units in issue and to be issued as at 30 June 2015, including the new Units issued on 4 August 2015 pursuant to the Rights Issue. Unitholders will be entitled to this Actual DPU



# 2Q 2015 vs 2Q 2014

S\$'000	2Q 2015	2Q 2014	Change (%)
Gross revenue	19,677	18,670	5.4
Property operating expenses	(4,984)	(4,378)	13.8
Net property income	14,693	14,292	2.8
Other income	2,651	2,392	10.8
Amortisation of intangible asset	(1,047)	(1,650)	(36.5)
Manager's management fees	(1,260)	(1,334)	(5.5)
Net non-property expenses	(472)	(512)	(7.8)
Net finance costs	(4,585)	(4,203)	9.1
Foreign exchange differences	(263)	(304)	(13.5)
Total return before tax	9,717	8,681	11.9
Tax expense	(1,320)	(965)	36.8
Total return after tax	8,397	7,716	8.8
Distribution adjustments <sup>(1)</sup>	4,397	4,757	(7.6)
Amount available for distribution to Unitholders	12,794	12,473	2.6

<sup>(1)</sup> Includes non-tax deductible expenses, management fees paid in Units, trustee fees, amortization of debt establishment costs and amortisation of income support



# 1H 2015 vs 1H 2014

	1H 2015	Prior Period <sup>(1)</sup>	Change	1H 2014 <sup>(2)</sup>	Change
Gross Revenue (S\$m)	40.1	32.5	+23.4%	37.9	+5.7%
Net Property Income (S\$m)	30.4	24.6	+23.5%	28.7	+5.8%
Amount Available for Distribution (S\$m)	25.4	21.1	+20.3%	24.6	+3.1%
DPU (cents)	<b>2.90</b> <sup>(3)</sup>	2.43	+19.3%	2.84	+2.1%
Actual DPU <sup>(4)</sup> (cents)	2.00	N.M.	N.M.	N.M.	N.M.

- 1H 2015 gross revenue of \$40.1 million was 5.7% higher y-o-y mainly due to higher rental income achieved in Lippo Plaza and other property-related income from both properties
- Net property income was 5.8% higher y-o-y due to higher gross revenue, and lower utilities cost incurred at OUE Bayfront
- The outperformance in net property income was partially offset by higher finance costs arising from a higher proportion of fixed rate borrowings, as well as higher interest rates in 1H 2015
- As a result, 1H 2015 amount available for distribution was 3.1% higher

<sup>(1)</sup> Prior Period relates to the period from listing date of 27 January 2014 to 30 June 2014

<sup>(2)</sup> For a meaningful comparison of 1H 2015 performance against the prior corresponding period, 1H 2014 figures were extrapolated from the Prior Period

<sup>(3)</sup> Based on 875,566,958 Units in issue and to be issued as at 30 June 2015, excluding new Units issued pursuant to the Rights Issue. This DPU is presented for comparison purposes only

<sup>(4)</sup> Based on 1,268,872,775 Units in issue and to be issued as at 30 June 2015, including the new Units issued on 4 August 2015 pursuant to the Rights Issue. Unitholders will be entitled to this Actual DPU



# **Distribution Details**

Distribution Period	1 January 2015 to 30 June 2015
Distribution Per Unit	<b>2.00 cents</b> comprising (i) Taxable income distribution of 1.48 cents (ii) Capital distribution of 0.52 cents

Notice of Books Closure Date	12 August 2015
Last Day of Trading on "Cum" Basis	17 August 2015, 5.00 pm
Ex-Date	18 August 2015, 9.00 am
Books Closure Date	20 August 2015
<b>Distribution Payment Date</b>	15 September 2015



# Balance Sheet as at 30 Jun 2015

S\$'000	
Investment properties	1,642,529
Non-current assets	12,601
Current assets	29,081
Total Assets	1,684,211
Borrowings	628,592
Non-current liabilities	59,927
Current liabilities	32,721
Total Liabilities	721,240
Net Assets	962,971
Units in issue and to be issued ('000)	875,567
NAV per Unit (S\$)	1.10



# Capital Management as at 30 Jun 2015

- Post 30 June 2015, OUE C-REIT entered into additional interest rate swaps, resulting in a higher proportion of fixed rate debt of 82.1% with an average term of fixed rate debt of 2.76 years
- Consequently, average cost of debt is expected to increase to about 2.82% per annum

	As at 30 Jun 2015	As at 31 Mar 2015
Aggregate Leverage	37.9%	38.6%
Total debt	S\$638m <sup>(1)</sup> comprising - S\$584m - RMB249m	S\$659m <sup>(2)</sup> comprising - S\$591m - RMB304m
Average cost of debt <sup>(3)</sup>	2.74% p.a.	2.88% p.a.
Average term of debt	2.46 years	2.68 years
% fixed rate debt	72.7%	72.5%
Average term of fixed rate debt	2.72 years	2.94 years
Interest service ratio	4.1x	3.9x

(1) Based on SGD:CNY exchange rate of 1:4.613 as at 30 June 2015

(2) Based on SGD:CNY exchange rate of 1:4.502 as at 31 March 2015

(3) Including amortisation of debt establishment costs



## **Debt Maturity Profile**

SGD 3-yr Term Loan SGD 5-yr Term Loan RMB 3-yr Term Loan SGD Revolving Credit Facilities



#### No refinancing requirement until 2017

# Portfolio Performance

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# **Portfolio Composition**

# By Asset Value<sup>(1)</sup> By Gross Rental Income<sup>(2)</sup> By Segment Revenue<sup>(2)</sup>



# **Steady and High Portfolio Occupancy**





# **Office Occupancy In Line with Market**

#### **OUE C-REIT's Office Portfolio Committed Occupancy vs Market Occupancy**



(1) Market Occupancy for Singapore refers to Core CBD occupancy for 2Q 2015 according to CBRE Research. Market Occupancy for Shanghai refers to Shanghai Grade A Office occupancy for 2Q 2015 according to Colliers International Shanghai



# **Positive Office Rental Reversions**

	2Q 2015	1H 2015	2Q 2015	1Q 2015	2Q 2015 <sup>(3)</sup>
Rental reversions <sup>(1)</sup>		Committed rents <sup>(2)</sup>	Average passing rent		
OUE Bayfront	14.6%	25.5%	S\$12.00 – S\$14.50psf/mth	S\$10.60 psf/mth	S\$11.04 psf/mth
Lippo Plaza	12.9%	12.5%	RMB7.30 – RMB10.50 psm/day	RMB9.18 psm/day	RMB9.21 psm/day

(1) Includes rent reviews. Computed based on renewal / reviewed rental rates vs preceding rental rates

(2) Committed rents for both renewal/reviewed leases and new leases

(3) For the month of June 2015



# Lease Expiry Profile as at 30 Jun 2015



WALE<sup>(1)</sup> of 2.7 years by NLA<sup>(2)</sup> and 3.0 years by Gross Rental Income



# Lease Expiry Profile as at 30 Jun 2015

#### **OUE Bayfront**

By NLA By Gross Rental Income *<sup>1/2</sup>* Completed (Year-to-date)



WALE of 4.0 years by NLA and 3.9 years by Gross Rental Income



# Lease Expiry Profile as at 30 Jun 2015



WALE of 1.5 years by NLA and 1.6 years by Gross Rental Income



# **Top 10 Tenants**

Top 10 tenants of the portfolio contribute approximately 46.5% of Gross Rental Income<sup>(1)</sup>





# **Diversified Tenant Base**

#### 3.2% 0.3% 4.4% 4.5% 37.1% 7.6% 7.7% 7.8% 7.8% 10.7% 8.9% Banking, insurance, and Financial Services Legal = Real Estate and Property Services IT, Media and Telecommunication Business Consultancy Manufacturing and Distribution Retail. Services Energy, Commodities, Maritime and Logistics Pharmaceuticals & Healthcare Food & Beverage Others

**Gross Rental Income by Trade Sector**<sup>(1)</sup>

NLA by Trade Sector<sup>(1)</sup>



Others

# Acquisition







# **Overview of One Raffles Place**

Description	One Raffles Place is an integrated commercial development comprising two Grade-A office towers and a retail podium	
Gross Floor Area	• ~119,725.8 sq m (1,288,717 sq ft)	
Net Lettable Area	<ul> <li>One Raffles Place Tower 1: ~38,090.3 sq m (410,000 sq ft)</li> <li>One Raffles Place Tower 2: ~32,516.1 sq m (350,000 sq ft)</li> <li>One Raffles Place Shopping Mall: ~9,290.3 sq m (100,000 sq ft)</li> <li>Total: ~79,896.7 sq m (860,000 sq ft)</li> </ul>	
Car Park Lots	326 car park lots located in Basements 2 to 4	
Title	<ul> <li>One Raffles Place Tower 1: 841-year leasehold title commencing 1 November 1985</li> <li>One Raffles Place Tower 2: 99-year leasehold title commencing 26 May 1983</li> <li>One Raffles Place Shopping Mall - straddles two land plots: <ul> <li>approximately 75% of the retail podium NLA is on a 99-year leasehold title commencing 1 November 1985</li> <li>the balance 25% is on the 841-year leasehold title commencing 1 November 1985</li> </ul> </li> </ul>	



# **Overview of One Raffles Place**



Largest Purpose-Built Shopping Mall in Raffles Place





One of the Tallest Buildings in the CBD



# **Transaction Overview**

Acquisition Details	<ul> <li>Acquisition of an indirect interest in One Raffles Place through the acquisition of between 75.0% and 83.33% interest in OUB Centre Limited ("OUBC") from OUE Limited (the "Sponsor")</li> <li>OUBC is the registered owner of One Raffles Place and owns 81.54% of the beneficial interest in One Raffles Place ("OUBC Interest")</li> </ul>
Valuation of OUBC Interest as at 5 June 2015	<ul> <li>S\$1,734.0m by Savills Valuation and Professional Services (S) Pte Ltd</li> <li>S\$1,733.0m by Cushman &amp; Wakefield VHS Pte Ltd</li> </ul>
Acquisition Cost	<ul> <li>Agreed value of S\$1,715.0m for the OUBC Interest (S\$2,382 psf)</li> <li>The acquisition cost is expected to be between S\$1,061.2m and S\$1,178.3m<sup>(1)</sup></li> </ul>
Funding Structure	<ul> <li>Rights Issue: S\$218.3m (18.5% - 20.6%)</li> <li>Convertible Perpetual Preferred Units: S\$500.0m – S\$550.0m (46.7% - 47.1%)</li> <li>Debt: S\$333.3m – 399.3m (31.4% - 33.9%)</li> <li>Acquisition Fees in Units: S\$9.6m – S\$10.7m (0.9%)</li> </ul>

(1) If a 75.0% interest is acquired, the acquisition cost will be S\$1,061.2 million. If 83.33% interest in OUBC is acquired, the acquisition cost will be S\$1,178.3 million.



# **Details of Rights Issue**

- 9-for-20 Rights Issue to raise gross proceeds of approximately S\$218.3 million and net proceeds of approximately S\$214.9 million
- As a demonstration of its commitment to OUE C-REIT, the Sponsor provided an irrevocable undertaking to take up its full pro rata rights entitlement, representing 48.3% of voting rights
- Rights Issue closed on 27 July 2015, garnering a strong show of support from Unitholders with a subscription level of 130.8%
- New Units from the Rights Issue were listed on 5 August 2015





## **CPPU** Issue

Up to S\$550.0m of CPPUs to be issued to the Sponsor at a coupon of 1.0% p.a.. The CPPUs have a Restriction Period of 4 years, and only one-third of the CPPUs initially issued can be converted each year after the Restriction Period at S\$0.841 per Unit. The CPPUs will be classified as equity and will not increase OUE C-REIT's aggregate leverage

Term	Perpetual
Issue Price	S\$1.00 per CPPU
Issue Size	Up to S\$550.0m of CPPUs
Listing	Not Listed
Distributions	1.0% p.a. of the Issue Price of the CPPU
Restriction Period	<ul> <li>4 years from the date of issuance of the CPPUs</li> <li>No conversion by CPPU Holder</li> </ul>
Conversion Price	S\$0.841 per Unit
Conversion Restriction	Not more than one-third of the CPPUs initially issued (i.e. S\$166.7m - S\$183.3m per annum) can be converted in any one year after the Restriction Period
Redemption	Redeemable any time at the Issue Price at the Manager's discretion



# Key Rationale for the Acquisition

Acquisition of a majority interest in a landmark commercial property in the Singapore CBD on a long land lease

> Acquisition of a quality commercial property at an attractive price of S\$2,382 psf

Favourable growth profile from potential increase in occupancy, positive rental reversion and limited new office supply in Raffles Place

Achieve transformational scale for OUE C-REIT and strengthens competitive position in Singapore by enlarging the size of its portfolio

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Enhanced portfolio diversification and resilience, as well as reduced asset concentration risk





# **Achieve Transformational Scale**

Achieve transformational scale through the Acquisition which will significantly enlarge its assetsunder-management ("AUM") and strengthen its competitive position in Singapore





# Enhanced Portfolio Diversification & Resilience

Enhanced portfolio diversification and resilience, as well as reduced asset concentration risk



# Outlook





# **Outlook and Prospects**

#### Singapore

- According to the Ministry of Trade and Industry, Singapore's 2Q 2015 GDP growth was 1.8%<sup>(1)</sup> y-o-y. On a quarter-on-quarter ("q-o-q") basis, the economy contracted by 4.0%, reversing the 4.1% expansion of the previous quarter. The official 2015 GDP growth forecast was narrowed to 2.0% to 2.5%, from 2.0% to 4.0% previously.
- Islandwide net office absorption in Singapore was a modest 296,000 sq ft in 2Q 2015<sup>(2)</sup>. Leasing activity was driven primarily by tenants upgrading to better quality locations or rent advantage. Core CBD occupancy rose 0.1 percentage points ("ppt") q-o-q to 96.2%, while Grade A office rents in Singapore eased marginally by 0.9% q-o-q to S\$11.30 psf/mth as at 2Q 2015. With no large developments scheduled for completion this year, vacancy levels are expected to remain stable over the next six months.

#### <u>China</u>

- China's GDP growth in 2Q 2015 was 7.0%<sup>(3)</sup> y-o-y, unchanged from 1Q 2015. The rate of growth is in line with the official growth target of 7.0% for 2015. To sustain its growth momentum, further policy easing and other stimulus measures such as further fiscal spending on infrastructure by the authorities can be expected.
- Overall Shanghai CBD Grade A office vacancy improved from 7.4%<sup>(4)</sup> as at 1Q 2015 to 6.2% as at 2Q 2015, despite the completion of two new office projected in Puxi totalling 84,000 sq m during the quarter. Consequently, overall CBD Grade A rents rose 2.4% q-o-q to RMB9.7 psm per day.
- In the Puxi submarket, Grade A office vacancy improved from 9.1% in 1Q 2015 to 7.8% as at 2Q 2015, with rents rising 1.9% q-o-q to about RMB9.1 psm per day. In view of further new supply coming on-stream in 2H 2015, overall Shanghai vacancy rate may increase in the coming quarters and hence rental outlook is expected to be subdued.

<sup>(1)</sup> Ministry of Trade and Industry Press Release, 11 August 2015

<sup>(2)</sup> CBRE, Singapore Market View, 2Q 2015

<sup>(3)</sup> National Bureau of Statistics of China Press Release, 15 July 2015

<sup>(4)</sup> Colliers International, Shanghai Research and Forecast Report 2Q15



# **Outlook and Prospects**

Outlook for the financial year ending 2015

- OUE C-REIT's portfolio comprises two strategically located Grade A office properties which enjoy high occupancy levels. At the beginning of 2015, about 19.8% of OUE C-REIT's portfolio by gross rental income was due for renewal. These have been substantially completed and only 4.2% of portfolio gross rental income is due for renewal for the balance of 2015 as at 30 June 2015.
- With the approval by Unitholders on 27 July 2015 for the acquisition of an indirect interest in One Raffles Place ("ORP"), OUE C-REIT's portfolio will be further enlarged with the completion of the acquisition expected in 4Q 2015. With about 10-15%<sup>(1)</sup> overall estimated office vacancy at the office towers of ORP, there could be potential upside to OUE C-REIT's rental income when some of this space is leased.
- Barring any unforeseen event and unexpected weakening of the economic environment, the Manager expects OUE C-REIT to meet its forecast amount available for distribution for the financial year ending 2015.

# Appendices

- Overview of OUE C-REIT
  OUE C-REIT's Portfolio
- Singapore Office Market
  Shanghai Office Market

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# **Overview of OUE C-REIT**

About OUE C-REIT	<ul> <li>OUE C-REIT is a Singapore real estate investment trust listed on the Mainboard of Singapore Exchange Securities Trading Limited with the principal investment strategy of investing, directly or indirectly, in a portfolio of income-producing real estate which is used primarily for commercial purposes</li> <li>OUE C-REIT is managed by OUE Commercial REIT Management Pte. Ltd., a wholly-owned subsidiary of OUE Limited</li> </ul>
Quality Portfolio	<ul> <li>OUE C-REIT's portfolio has a total asset value of about S\$1.7 billion comprising :</li> <li><u>OUE Bayfront</u>, a premium Grade A office building located at Collyer Quay between the Marina Bay downtown and Raffles Place in Singapore; and</li> <li><u>Lippo Plaza</u>, a Grade A commercial building located in Huangpu, one of Shanghai's established core CBD locations</li> </ul>
Strong Sponsor	<ul> <li>Committed Sponsor in OUE Group which has retained a stake of 48.3% in OUE C-REIT</li> <li>Right of First Refusal over 1 million sq ft NLA of commercial space</li> <li>Sponsor has proven track record in real estate ownership and operations</li> <li>Leverage on Sponsor's asset enhancement and redevelopment expertise</li> </ul>



## Premium Portfolio of Assets OUE Bayfront



Located at Collyer Quay in Singapore's CBD, comprising:

- **OUE Bayfront :** 18-storey premium office building with rooftop restaurant premises

- **OUE Tower :** conserved tower building with panoramic views of the Marina Bay landscape which is currently occupied by a fine dining restaurant

- OUE Link : link bridge with retail shops

OUE Bayfront			
GFA (sq m)	46,774.6		
	Office: 35,569.0		
NLA (sq m)	Retail: 1,830.1		
	Overall: 37,399.1		
Committed Occurrency as	Office : 95.1%		
Committed Occupancy as at 30 June 2015	Retail : 100.0%		
	Overall : 95.4%		
Number of Car Park Lots	245		
Valuation (as at 31 Dec 2014)	S\$1,135m		
	OUE Bayfront & OUE Tower :		
	99 yrs from 12 Nov 2007		
Land Llas Dight Expire	OUE Link :		
Land Use Right Expiry	15 yrs from 26 Mar 2010		
	Underpass :		
	99 yrs from 7 Jan 2002		
Completion Year	2011		



# Vantage Position in Singapore's CBD

#### Location within the Singapore CBD



#### Landmark commercial property

- One of the latest premium office buildings located at Collyer Quay between the new Marina Bay downtown and Raffles Place
- Excellent connectivity and convenient access to major transportation network
- Convenient access to Raffles Place MRT station and Telok Ayer MRT Station
- Within walking distance to the Downtown MRT station, which serves the Downtown line
- Convenient access to expressways such as the Ayer Rajah Expressway, the new Marina Coastal Expressway, the Kallang-Paya Lebar Expressway and the East Coast Parkway, providing swift access to Changi Airport and the city centre
- ✓ Panoramic views of Marina Bay



## Premium Portfolio of Assets Lippo Plaza



- Located on Huaihai Zhong Road within the Huangpu district in the Puxi area of downtown Shanghai
- Grade-A 36 storey commercial building with a three-storey retail podium and basement carpark
- OUE C-REIT has 91.2% strata ownership of Lippo Plaza

Lippo Plaza		
GFA (sq m)	58,521.5	
	Office: 33,538.6	
NLA (sq m)	Retail: 5,685.9	
	Overall: 39,224.5	
Committed Occurrency on at	Office : 95.2%	
Committed Occupancy as at 30 Jun 2015	Retail : 95.1%	
30 Jun 2015	Overall : 95.2%	
Number of Car Park Lots	168	
Valuation (as at 21 Dec 2014)	RMB2,340m / RMB39,985 psm	
Valuation (as at 31 Dec 2014)	(S\$507.3m) <sup>(1)</sup>	
Land Use Right Expiry	50 yrs from 2 Jul 1994	
Completion Year	1999	

(1) Based on SGD:CNY exchange rate of 1 : 4.613 as at 30 June 2015



# Grade A Building in Prime Commercial District

#### The Huangpu District



Immediate Vicinity of the Lippo Plaza Property



#### Located Within Shanghai's Established Core CBD

- ✓Grade-A commercial building located in Huangpu, Central Shanghai, one of the main commercial districts in Puxi
- ✓The Huaihai Road precinct, in which the Lippo Plaza Property is situated, is a prime retail area in Shanghai
- Excellent connectivity and convenient access to major transportation network
- 5 minute walk to South Huangpi Road Metro Station
- Convenient access to major expressways
- ✓Main tenants in the area comprise MNCs, financial institutions and state-owned enterprises





# **Singapore Office Market**

- Core CBD office occupancy edged up 0.1 ppt QoQ to 96.2% as at 2Q 2015, while Grade A office rents eased marginally by 0.9% QoQ to S\$11.30 psf/mth
- With no large office developments scheduled for completion this year, vacancy levels are expected to remain stable for the next six months





# Shanghai Office Market

- CBD Grade A office occupancy in Shanghai improved from 92.6% as at 1Q 2015 to 93.8% as at 2Q 2015, while average market rents rose 2.4% QoQ to RMB9.7 psm/day
- In the Puxi CBD Grade A office submarket, occupancy also rose from 90.9% as at 1Q 2015 to 92.2% as at 2Q 2015, with average market rents edging up 1.9% QoQ to RMB9.1 psm/day







# Thank you