



TELECHOICE INTERNATIONAL LIMITED
(REG. NO. 199802072R)

FOR IMMEDIATE RELEASE

TeleChoice Reports 92% Increase in Profit Before Tax as it Enters its Next Phase of Growth

- **Revenue increased to S\$296 million and profit before tax nearly doubled to S\$7.2 million year-on-year**
- **Revenue growth across all divisions reflects the strength of the Group's diversified business model and disciplined execution of its *Renew, Rebuild and Transform* strategy**
- **Growing participation in digital infrastructure and data centre-related opportunities is expected to support the Group's next phase of growth**

Singapore, 13 August 2026 – SGX mainboard-listed TeleChoice International Limited ("TeleChoice International", the "Group" or the "Company"), a regional diversified provider and enabler of innovative info-communications products and services, reported its financial results for the six months ended 30 June 2026 ("1H2026"), driven by revenue growth across all three business divisions and continued strategic execution.

Ms Pauline Wong, President and CEO of TeleChoice International, said: "Our first-half performance demonstrates the disciplined execution of our *Renew, Rebuild and Transform* strategy. Improved operational performance across the Group lifted profit before tax by more than 90%, providing a stronger foundation for sustainable growth and long-term shareholder returns.

"Underlying this performance is the strength of the Group's diversified business model. All three divisions delivered revenue growth in 1H2026. PCS continued to benefit from the strong performance of our Malaysian operations, while ICT and NES recorded higher revenue amid growing demand for technology, telecommunications and managed services. Together, these contributions drove the Group's strong overall revenue performance in 1H2026."

RESULTS HIGHLIGHTS

Group Performance

\$'M	1H2026	1H2025	+/- (%)
Revenue	296.6	241.8	+22.7
Gross Profit	26.3	18.5	+42.0
Gross Margin	8.9%	7.7%	+1.2 PPT
Profit Before Tax	7.2	3.7	+92.4
Profit Attributable to Equity Holders	4.9	2.6	+87.1
Diluted Earnings Per Share (cents)	1.09	0.58	+87.9
NAV Per Share (cents)	9.44	9.06	+4.2

Segmental Performance

Revenue (S\$'M)	1H2026	1H2025	+/- (%)
Personal Communications Solutions Services ("PCS")	205.2	163.8	+25.3
Info-Communications Technology Services ("ICT")	54.1	47.1	+14.8
Network Engineering Services ("NES")	37.3	30.9	+20.6
Group Revenue	296.6	241.8	+22.7

Profit Before Tax (S\$'M)	1H2026	1H2025	+/- (%)
PCS	6.2	2.6	+139.9
ICT	0.6	0.6	(5.3)
NES	0.3	0.3	(11.5)
Total Reportable Segments	7.1	3.5	+99.4
Share of Profit of Associate	0.1	0.2	(45.0)
Group PBT	7.2	3.7	+92.4

PCS was the Group's largest contributor, with revenue increasing 25.3% to S\$205.2 million in 1H2026 from S\$163.8 million in 1H2025. Profit before tax more than doubled to S\$6.2 million from S\$2.6 million, driven by higher revenue recognised from the 4PL fulfilment and managed services contract with U Mobile in Malaysia. This was partially offset by losses in Singapore arising from retail operations.

ICT delivered revenue growth of 14.8% to S\$54.1 million in 1H2026 from S\$47.1 million in 1H2025. Profit before tax of S\$0.6 million was slightly below the previous corresponding period as higher gross profit was partially offset by increased operating expenses. The IT business benefited from higher revenue while maintaining gross margins. The

Communications business was impacted by lower revenue and a provision for impairment loss on trade receivables.

NES achieved revenue growth of 20.6% to S\$37.3 million in 1H2026 from S\$30.9 million in 1H2025, mainly attributable to its Indonesian operations. Despite the weakening Rupiah and higher financing costs, profit before tax of S\$0.3 million was maintained at around 1H2025 level. The Indonesian operations were the principal contributor to profitability, while the Malaysian operations continued to be profitable.

Balance Sheet & Cash Flows

The Group maintained a healthy balance sheet as at 30 June 2026, with total assets of S\$229.5 million exceeding total liabilities of S\$186.7 million. Net asset value per share improved to 9.44 cents from 9.06 cents as at 31 December 2025.

The Group generated net cash from operating activities of S\$0.3 million in 1H2026. As at 30 June 2026, the Group maintained a net cash position of S\$3.9 million and cash and cash equivalents of S\$19.7 million, providing financial flexibility to support its growth initiatives and operational requirements.

OUTLOOK & FUTURE PLANS

Looking ahead to the second half of FY2026, demand for telecommunications and ICT solutions is expected to be resilient. Investments in digital infrastructure, cloud computing and 5G networks continue to support demand across the Group's key markets. While macroeconomic and geopolitical uncertainties persist, the Group expects to build on the momentum achieved in the first half of the year. It remains focused on selective growth, pursuing opportunities where it can leverage its capabilities and create sustainable long-term value. At the same time, it will allocate capital and resources prudently, while maintaining a strong focus on execution and operational efficiency.

Segmentally, PCS is expected to be a stable contributor, underpinned by its Malaysian operations. Building on its longstanding partnership, the Group delivers value-added capabilities and services to U Mobile. ICT will benefit from demand for enterprise infrastructure, storage, hybrid cloud and AI-enabled solutions. NES is set to build on its positive momentum through further project wins in structured cabling, in-building solutions, RF optimisation and managed services across Singapore, Malaysia and Indonesia. Its growing participation in digital infrastructure-related projects and the additional 5G spectrum allocation in Indonesia could also create further growth opportunities.

Ms Wong added, "TeleChoice is entering its next phase of growth. As our core businesses strengthen, we will progressively pursue new opportunities beyond our existing areas of business.

"What excites us is that this is a natural evolution of the capabilities we have built over many years. Our PCS, ICT and NES divisions each play a role across the technology and

connectivity value chain. This spans devices and connectivity, enterprise technology, network infrastructure and data centre-related solutions. This breadth of capabilities positions us to participate in opportunities arising from digitalisation, AI adoption and investments in digital infrastructure in the region."

The Group is already seeing this translate into new growth opportunities. This is reflected in the increasing frequency of invitations to participate in digital infrastructure-related projects in the region. These include the recent award of a sizable liquid cooling contract in Indonesia and the pursuit of similar projects. If successful, these projects could contribute positively to earnings, strengthen the Group's growth prospects and further diversify its business.

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This press release is to be read in conjunction with TeleChoice's results announcement posted on the SGXNET on 13 August 2026.

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes. You are cautioned not to place undue reliance on these forward-looking statements which are based on the current view of management on future events.

About TeleChoice International Limited (Co. Reg. No. 199802072R)

TeleChoice International Limited ("TeleChoice") is a regional diversified provider and enabler of innovative info-communications products and services. It is a portfolio company of ST Telemedia, a strategic investor specialising in communications, data centres and infrastructure technology businesses across Asia, the US and Europe.

Incorporated in Singapore on 28 April 1998 and listed on the Mainboard of the Singapore Exchange Securities Trading Limited on 25 June 2004, TeleChoice offers a comprehensive suite of info- communications services and solutions under three business divisions, Personal Communications Solutions Services (PCS), Info-Communications Technology Services (ICT) and Network Engineering Services (Engineering).

For more information, please visit our website at www.telechoice.com.sg

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