

### **VICOM LTD**

Company Registration No.: 198100320K

## First Quarter 2016 Financial Statements Announcement

The Board of Directors announces the unaudited results of the Group for the First Quarter ended 31 March 2016.

## 1 GROUP INCOME STATEMENT

	Group			
	1st Qtr 2016	1st Qtr 2015	Incr/ (Decr)	
	\$'000	\$'000	%	
Revenue	25,358	28,286	(10.4)	
Staff costs	10,974	11,754	(6.6)	
Depreciation and amortisation	1,585	1,522	4.1	
Premises costs	896	914	(2.0)	
Contract services	895	1,059	(15.5)	
Materials and consumables	608	763	(20.3)	
Utilities and communication costs	433	468	(7.5)	
Repairs and maintenance costs	360	339	6.2	
Other operating costs	1,084	1,542	(29.7)	
Total operating costs	16,835	18,361	(8.3)	
Operating profit	8,523	9,925	(14.1)	
Interest income	386	231	67.1	
Profit before taxation	8,909	10,156	(12.3)	
Taxation	(1,489)	(1,632)	(8.8)	
Profit after taxation	7,420	8,524	(13.0)	
Attributable to:				
Shareholders of the Company	7,313	8,422	(13.2)	
Non-controlling interests	107	102	` 4.9 <sup>´</sup>	
-	7,420	8,524	(13.0)	

## 2 STATEMENTS OF FINANCIAL POSITION

	Group		Com	pany
	31 Mar 2016	31 Dec 2015	31 Mar 2016	31 Dec 2015
	\$'000	\$'000	\$'000	\$'000
<u>ASSETS</u>				
Current assets				
Cash and cash equivalents	107,449	100,064	103,897	98,193
Trade receivables	13,062	13,762	2,218	2,281
Other receivables and prepayments	2,005	1,662	980	788
Inventories	19	19_		
Total current assets	122,535	115,507	107,095	101,262
Non-current assets				
Subsidiaries	-	-	25,941	25,941
Associate	25	25	-	-
Club memberships	219	251	219	251
Vehicles, premises and equipment	48,778	49,638	25,965	26,407
Goodwill Total non-current assets	11,325	11,325	52,125	<u>-</u>
Total non-current assets	60,347	61,239	52,125	52,599
Total assets	182,882	176,746	159,220	153,861
LIABILITIES AND EQUITY				
Current liabilities				
Trade and other payables	18,612	21,205	4,551	4,608
Due to subsidiaries	-	_	38,896	38,631
Income tax payable	8,012	6,567	3,265	2,601
Total current liabilities	26,624	27,772	46,712	45,840
Non-current liability				
Deferred tax liabilities	1,754	1,722	347	240
Total liabilities	28,378	29,494	47,059	46,080
Capital, reserves and non-controlling				
interests Share conital	36,284	26 225	26 204	26 225
Share capital Other reserves	30,204	36,225 3,078	36,284 3,073	36,225 3,078
Foreign currency translation reserve	(201)	(244)	3,073	5,076
Accumulated profits	114,509	107,196	72,804	68,478
Equity attributable to shareholders of the	114,000	107,100	12,004	
Company	153,665	146,255	112,161	107,781
Non-controlling interests	839	997	-	-
Total equity	154,504	147,252	112,161	107,781
Total liabilities & equity	182,882	176,746	159,220	153,861
• •				

# 3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS

NIL

# **Details of any collateral**

NIL

## 4 GROUP CASH FLOW STATEMENT

	Group		
	1st Qtr 2016	1st Qtr 2015	
	\$'000	\$'000	
Operating activities			
Profit before taxation	8,909	10,156	
Adjustments for:			
Depreciation and amortisation	1,585	1,522	
Interest income	(386)	(231)	
Gain on disposal of vehicles, premises and equipment	(5)	(5)	
Allowance for expected credit losses	112	384	
Operating cash flows before movements in working capital	10,215	11,826	
Changes in working capital	(2,216)	(3,711)	
Cash generated from operations	7,999	8,115	
Income tax (paid) refund	(12)	29	
Net cash from operating activities	7,987	8,144	
Investing activities			
Purchase of vehicles, premises and equipment	(656)	(581)	
Proceeds from disposal of vehicles, premises and equipment	5	5	
Interest received	254_	97	
Net cash used in investing activities	(397)	(479)	

	Group	
	1st Qtr 2016	1st Qtr 2015
	\$'000	\$'000
Financing activities		
Proceeds from exercise of shares options	54	-
Dividends paid to non-controlling interests	(265)	(253)
Net cash used in financing activities	(211)	(253)
Net effect of exchange rate changes in consolidating		
subsidiaries	6	(1)
Net increase in cash and cash equivalents	7,385	7,411
Cash and cash equivalents at beginning of period	100,064	91,028
Cash and cash equivalents at end of period	107,449	98,439

# 5 GROUP COMPREHENSIVE INCOME STATEMENT

	Group		
	1st Qtr 2016	1st Qtr 2015	
	\$'000	\$'000	
Profit after taxation	7,420	8,524	
Items that may be reclassified subsequently to profit or loss Exchange differences arising on translation			
of foreign operations	43	(22)	
Other comprehensive income for the period	43	(22)	
Total comprehensive income for the period	7,463	8,502	
Total comprehensive income attributable to:			
Shareholders of the Company	7,356	8,400	
Non-controlling interests	107	102	
	7,463	8,502	

# 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the First Quarter ended 31 March 2016:

	Group						
	At	tributable 1	to sharehold	ers of the Comp	any	_	
			Foreign currency			- Non-	
	Share capital	Other reserves	•	Accumulated profits	Total	controlling	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2016	36,225	3,078	(244)	107,196	146,255	997	147,252
Total comprehensive income for the period							
Profit for the period	-	-	-	7,313	7,313	107	7,420
Other comprehensive income for the period	-	-	43	-	43	-	43
Total		-	43	7,313	7,356	107	7,463
Transactions recognised directly in equity							
Exercise of share options	59	(5)	-	-	54	-	54
Total	59	(5)	-	-	54	-	54
Payments to non-controlling interests	-	-	-	-	-	(265)	(265)
Balance at 31 March 2016	36,284	3,073	(201)	114,509	153,665	839	154,504

Consolidated Statement of Changes in Equity for the First Quarter ended 31 March 2015:

	Group						
	At	tributable	to sharehold	ers of the Comp	any		
	Share capital	Other reserves	Foreign currency translation reserve	Accumulated profits	Total	Non- controlling interests	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2015	36,225	3,078	(107)	99,707	138,903	985	139,888
Total comprehensive income for the period							
Profit for the period	-	-	-	8,422	8,422	102	8,524
Other comprehensive income for the period	-	-	(22)	-	(22)	-	(22)
Total	-	-	(22)	8,422	8,400	102	8,502
Payments to non-controlling interests	-	-	-	-	-	(253)	(253)
Balance at 31 March 2015	36,225	3,078	(129)	108,129	147,303	834	148,137

Statement of Changes in Equity of the Company for the First Quarter ended 31 March 2016:

Other reserves	Accumulated profits	Total equity
\$'000	\$'000	\$'000
3,078	68,478	107,781

Company

Balance at 1 January 2016

Profit for the period, representing total comprehensive income for the period

Transactions recognised directly in equity

Exercise of share options

36,225

3,078

68,478

107,781

- 4,326

4,326

59

(5)

- 54

Share capital

 Exercise of share options
 59
 (5)
 54

 Total
 59
 (5)
 54

 Balance at 31 March 2016
 36,284
 3,073
 72,804
 112,161

Statement of Changes in Equity of the Company for the First Quarter ended 31 March 2015:

	Company				
	Share capital	Other reserves	Accumulated profits	Total equity	
	\$'000	\$'000	\$'000	\$'000	
Balance at 1 January 2015	36,225	3,078	60,303	99,606	
Profit for the period, representing total comprehensive income for the period		-	3,458	3,458	
Balance at 31 March 2015	36,225	3,078	63,761	103,064	

#### 7 CHANGES IN COMPANY'S SHARE CAPITAL

#### Share Capital

During the first quarter ended 31 March 2016, the company issued 20,000 new ordinary shares following the exercise of share options under the 2001 VICOM Share Option Scheme.

As at 31 March 2016, the total number of issued shares was 88,642,000 (31 December 2015: 88,622,000).

#### Outstanding Shares – The 2001 VICOM Share Option Scheme

The VICOM Share Option Scheme was not renewed following its expiry on 26 April 2011.

As at 31 March 2016, there were no outstanding options to subscribe for ordinary shares (31 March 2015: 20,000) under the 2001 VICOM Share Option Scheme.

As at 31 March 2016, the Company does not hold any treasury shares.

#### 8 AUDIT

The financial statements have not been audited or reviewed.

#### 9 AUDITORS' REPORT

Not applicable.

#### 10 ACCOUNTING POLICIES

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 December 2015.

In the current financial period, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") that are relevant to its operations and effective for annual periods beginning on 1 January 2016.

The adoption of these new and revised FRSs has no material effect on the amounts reported for the current or prior years.

### 11 CHANGES IN ACCOUNTING POLICIES AND ESTIMATES

Not applicable.

# 12 GROUP EARNINGS PER ORDINARY SHARE AND GROUP EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

## Earnings per ordinary share

		Gro	Group		
		1st Qtr 2016	1st Qtr 2015		
(i)	Based on weighted average number of ordinary shares in issue - cents	8.25	9.50		
(ii)	On a fully diluted basis (detailing any adjustments made to the earnings) - cents	8.25	9.50		

## **EBITDA**

		Gro	Group		
		1st Qtr 2016	1st Qtr 2015		
(i)	EBITDA (\$'000)	10,108	11,447		
(ii)	EBITDA margin (%)	39.9	40.5		

## 13 NET ASSET VALUE PER ORDINARY SHARE

	Group		Company	
	31 Mar 2016	31 Dec 2015	31 Mar 2016	31 Dec 2015
Net asset value per ordinary share based on issued share capital - cents	173.35	165.03	126.53	121.62

#### 14 REVIEW OF GROUP PERFORMANCE

#### **Performance Review**

#### Revenue

The Group's total revenue of \$25.4 million for 1Q16 was \$2.9 million or 10.4% lower than 1Q15, due to lower business volumes.

#### **Operating Costs**

The Group's operating costs of \$16.8 million for 1Q16 were \$1.5 million or 8.3% lower than 1Q15.

#### **Operating Profit**

Consequently, the Group's operating profit of \$8.5 million for 1Q16 was \$1.4 million or 14.1% lower than 1Q15.

The Group's profit before tax of \$8.9 million for 1Q16 was \$1.2 million or 12.3% lower than 1Q15.

Taxation for the Group of \$1.5 million for 1Q16 was \$0.1 million or 8.8% lower than 1Q15.

The Group's Profit attributable to Shareholders of the Company of \$7.3 million for 1Q16 was \$1.1 million or 13.2% lower than 1Q15.

#### **Statement of Financial Position**

Total Equity increased by \$7.3 million to \$154.5 million as at 31 March 2016 due mainly to profits generated from operations offset by dividend payment to non controlling interests.

Total Assets increased by \$6.1 million to \$182.9 million as at 31 March 2016 due to the increase in Current Assets by \$7.0 million, offset by the decrease in Non-Current Assets by \$0.9 million. The increase in Current Assets was due mainly to the increase in Cash and Bank Balances by \$7.4 million and Other Receivables and Prepayments by \$0.3 million, offset by the decrease in Trade Receivables by \$0.7 million.

Total Liabilities decreased by \$1.1 million to \$28.4 million as at 31 March 2016 due mainly to the decrease in Trade and Other Payables of \$2.6 million, offset by the increase in Provision for Taxation of \$1.5 million.

#### **Cash Flow**

The net cash inflow in the quarter was \$7.4 million.

# 15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

#### 16 GROUP OUTLOOK

Demand for vehicle testing services will continue to be impacted as more vehicles will be deregistered during the year. Demand for non-vehicle testing services is not expected to improve with the continuing slow down in the industries that we serve.

#### 17 DIVIDEND

## (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No.

#### (b) Corresponding Period of the Immediate Preceding Financial Year

Any dividend declared for the corresponding period of the immediate preceding financial year? No.

#### (c) Date payable

Not applicable.

#### (d) Books closure date

Not applicable.

#### 18 SEGMENT INFORMATION

Not applicable.

#### 19 BREAKDOWN OF REVENUE

Not applicable.

### 20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)

Not applicable.

#### 21 INTERESTED PERSON TRANSACTIONS

There is no Shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

## 22 CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

The Company confirms that it has procured the Undertakings from all its Directors and Executive Officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual.

# 23 NEGATIVE ASSURANCE CONFIRMATION ON INTERIM FINANCIAL RESULTS UNDER SGX LISTING RULE 705(5) OF THE LISTING MANUAL

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the first quarter 2016 financial results to be false or misleading in any material aspects.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh Chairman Sim Wing Yew Chief Executive Officer

#### BY ORDER OF THE BOARD

Chan Wan Tak, Wendy Company Secretary

10 May 2016