



## **PROPNEX LIMITED**

Corporate Presentation By Kelvin Fong Executive Director and Deputy CEO

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## **1H2024 INCOME STATEMENT**

(in \$'000)	1H2024	1H2023	
Revenue	345,586	364,283	(5.1%)
Cost of services rendered	(312,145)	(328,505)	(5.0%)
Gross profit	33,441	35,778	(6.5%)
Gross profit margin	9.7%	9.8%	(0.1%)
Finance income	2,858	1,958	46.0%
Other income	5,396	4,660	15.8%
Staff costs	(9,990)	(8,004)	24.8%
Depreciation and amortisation	(1,492)	(1,773)	(15.8%)
Finance costs	(13)	(18)	(27.8%)
Other expenses	(7,341)	(12,438)	(41.0%)
Reversal of impairment losses	601	7,312	(91.8%)
Profit before tax	23,460	27,475	(14.6%)
Tax expense	(4,001)	(4,527)	(11.6%)
Profit for the period	19,459	22,948	(15.2%)
Net profit margin	5.6%	6.3%	(0.7%)
Profit attributable to owners	19,001	22,054	(13.8%)



Key Financial Ratios	1H2024	1H2023
Earnings per share (cents)	2.57	2.98
(in \$'M)	1H2024	1H2023
Project Marketing 4 19.6%	91.3	113.5
Rental <b>4</b> 3.7%	77.9	80.9
HDB Resale 🕇 8.9%	64.8	59.5
Private Resale 🕈 9.8%	79.4	72.3
Landed Resale <b>4</b> 7.5%	16.4	17.7
Commercial & Industrial <b>4</b> 30.7%	11.3	16.3



## **DIVIDENDS HISTORY**



Payout Rate (%)	7.0%	7.4%	8.8%	6.5%	
<ul> <li>Dividend Yield (based on share price @ 31 Dec)</li> </ul>	70.0%	77.0%	80.1%	92.9%	87.6%
	2020	2021	2022	2023	1H2024
Dividend (cents)	2.75*	6.25*	6.75*	6.00	2.25 (interim)
Yield (%)	7.0	7.4	8.8	6.5	NA
Payout Ratio (%)	70.0	77.0	80.1	92.9	87.6

\* Adjusted for 1-for-1 bonus issue completed on 5 May 2023





## **BUSINESS OVERVIEW**



## PROPNEX DIFFERENTIATORS



Asset Light Cash Generator



Diversified Revenue Segments with Leading Market Shares

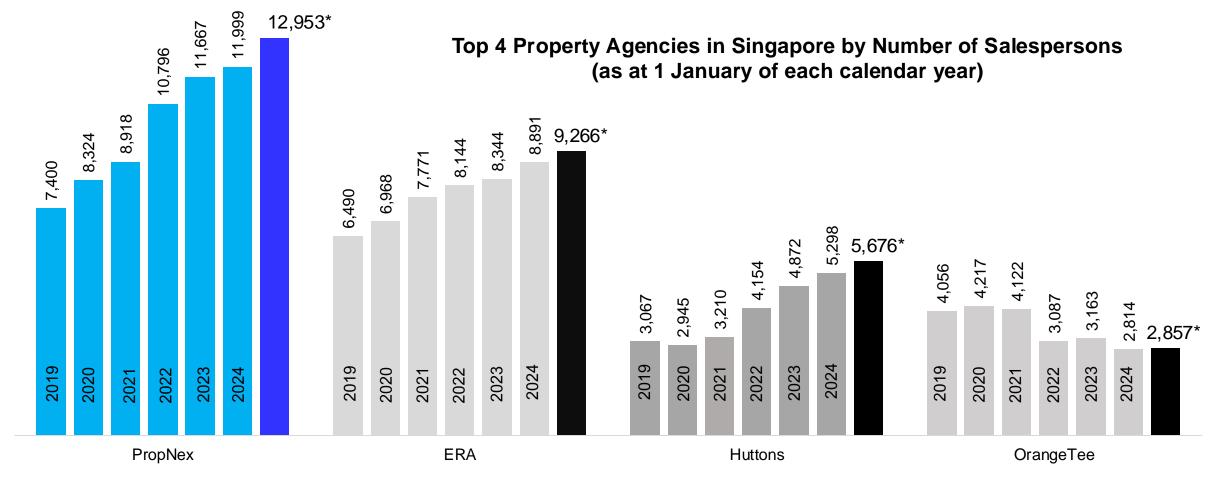


Largest Sales Force in Singapore and Still Growing Strong Management & Positive Workplace Culture

Training- & Technology - Edge



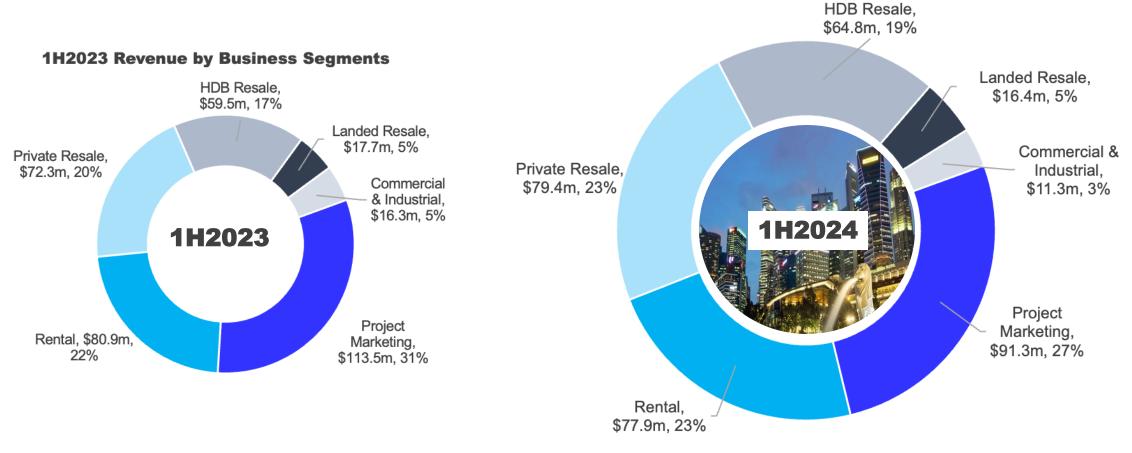
### PROPNEX: LARGEST REAL ESTATE SALES FORCE IN SINGAPORE





## DIVERSIFIED REVENUE SEGMENTS

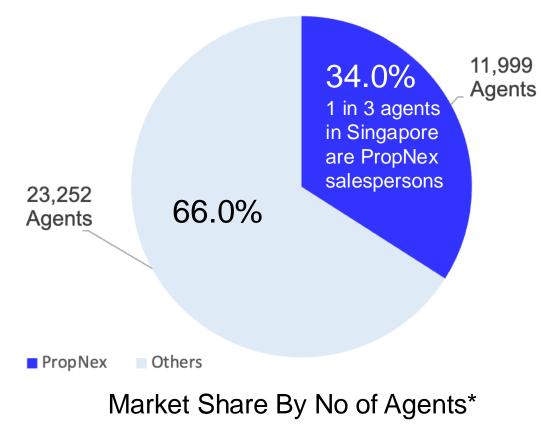
#### **1H2024 Revenue by Business Segments**



Significant market shares in 6 property segments provide a broader revenue base and risk diversification



## **PROPNEX PERFORMANCE**



\* Total 35,251 salespersons as at 1 January 2024 extracted from CEA



#### \*\* Market Share By Transaction Volume for 1H2024

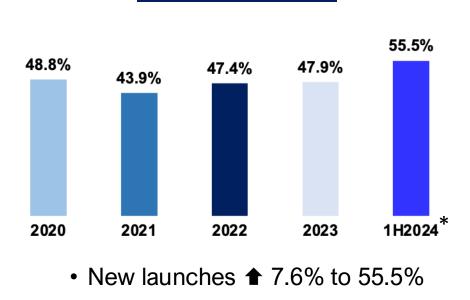
\*\* Private Residential & HDB resale transactions incl EC

The market share information is based on the volume of transactions and includes transactions where PropNex salespersons act on behalf of buyers and sellers in co-broking with external agencies. This includes HDB resale, EC, landed and non-landed private property transactions. The industry data was retrieved from URA REALIS, HDB and Singapore's Open Data on 25 July 2024.



## **MARKET LEADERSHIP**

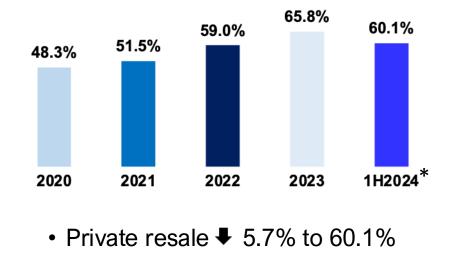
PropNex's Market Shares and Leads in All Market Segments



NEW LAUNCHES

#### PRIVATE RESALE

1



The market share information is based on the volume of transactions and includes transactions where PropNex salespersons act on behalf of buyers and sellers in cobroking with external agencies. This includes EC, landed and non-landed property transactions. The industry data for 1H2024 was retrieved from URA REALIS, HDB and Singapore's Open Data on 26 July 2024, while the industry data for the historical period (2020 – 2023) was retrieved in February-March of each respective year.

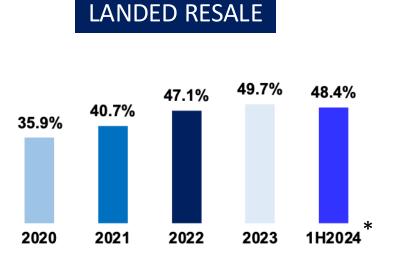
Source: Frost & Sullivan Pte Ltd, URA & PropNex. \* Source: URA & PropNex for 1H2024 figures



## **MARKET LEADERSHIP**

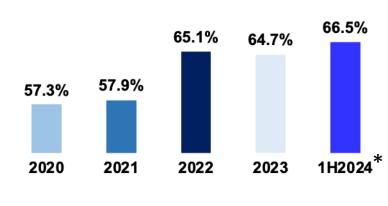
PropNex's Market Shares and Leads in All Market Segments

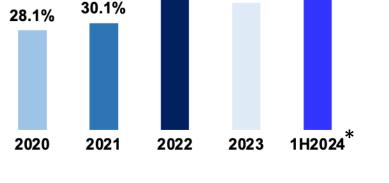




• Landed resale **↓** 1.3% to 48.4%

HDB RESALE



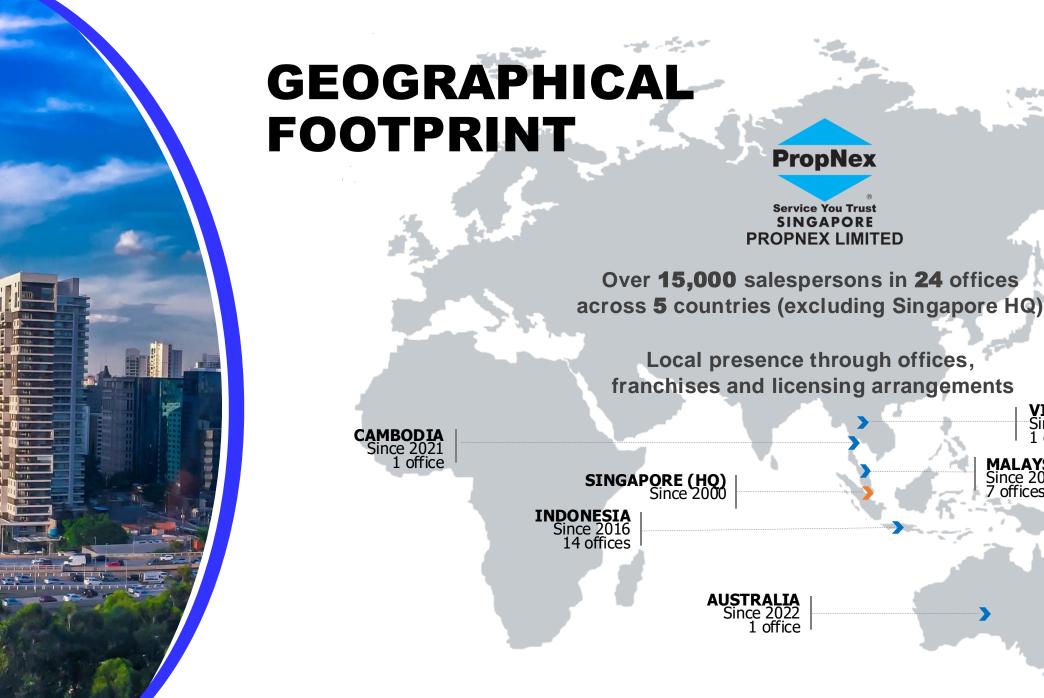


37.3%

37.0%

35.9%

The market share information is based on the volume of transactions and includes transactions where PropNex salespersons act on behalf of buyers and sellers in cobroking with external agencies. This includes EC, landed and non-landed property transactions. The industry data for 1H2024 was retrieved from URA REALIS, HDB and Singapore's Open Data on 26 July 2024, while the industry data for the historical period (2020 – 2023) was retrieved in February-March of each respective year.



Local presence through offices, franchises and licensing arrangements

VIETNAM Since 2018 1 office MALAYSIA Since 2018 7 offices



## **2024 AWARDS & ACCOLADES**

#### Only real estate agency in Singapore to be ranked in the inaugural Fortune Southeast Asia 500 list 2024.

The list, determined by total revenue for the 2023 fiscal year, is the first Southeast Asia edition of Fortune's iconic annual lists highlighting 500 topgrossing companies in various regions. **PropNex** was ranked #395.

The inaugural rankings include companies from **seven nations**: Indonesia, Thailand, Malaysia, Singapore, Vietnam, the Philippines and Cambodia. Indonesia contributed the most companies to the overall list with 110 entries. Thailand came in a close second with 107, followed by Malaysia with 89 companies and **Singapore with 84**.







2024



## **2024 AWARDS & ACCOLADES**

PropNex emerged as the winner of the PropTech award at the Singapore Business Review Technology Excellence Awards 2024.

The accolade highlights the Group's success in equipping its salesforce with cutting-edge digital tools to enhance their efficiency and effectiveness in the real estate market.





## **2024 AWARDS & ACCOLADES**

PropNex secured the **top position in The Edge Singapore's prestigious Centurion Club**, which recognises outstanding listed companies with market capitalisation between \$100 million and \$999 million.

For the <u>third consecutive year</u>, PropNex has been recognised for:

- Highest Returns to Shareholders over three years
- Highest Weighted Return on Equity (ROE) over three years
- Overall Real Estate Sector Winner







## MARKET OVERVIEW



## **HDB MARKET**



## **HDB RESALE PRICES**

Year	YoY change	Year	QoQ change	Year	QoQ change	
2006	1.9%	Q1 2019	-0.3%	Q1 2021	3.0%	
2007	17.5%	Q2 2019	-0.2%	Q2 2021	3.0%	
2008	14.5%	Q3 2019	0.1%	Q3 2021	2.9%	+12.7%
2009	8.1%	Q4 2019	0.4%	Q4 2021	3.4%	
2010	14.1%	Q1 2020	0.0%	Q1 2022	2.4%	
2011	10.7%					
2012	6.5%	Q2 2020	0.3%	Q2 2022	2.8%	+10.4%
2013	-0.6%	Q3 2020	1.5%	Q3 2022	2.6%	
2014	-6.0%	Q4 2020	3.1%	Q4 2022	2.3%	
2015	-1.6%			Q1 2023	1.0%	
2016	-0.1%			Q2 2023	1.5%	
2017	-1.5%			Q3 2023	1.3%	+4.9%
2018	-0.9%			Q4 2023	1.1%	
2019	0.1%					_
2020	5.0%			Q1 2024	1.8%	/
2021	12.7%			Q2 2024	2.3%	+6.9%
2022	10.4%			Q3 2024	2.7%	
2023	4.9%			Source: PropNe	x Research, HDB	

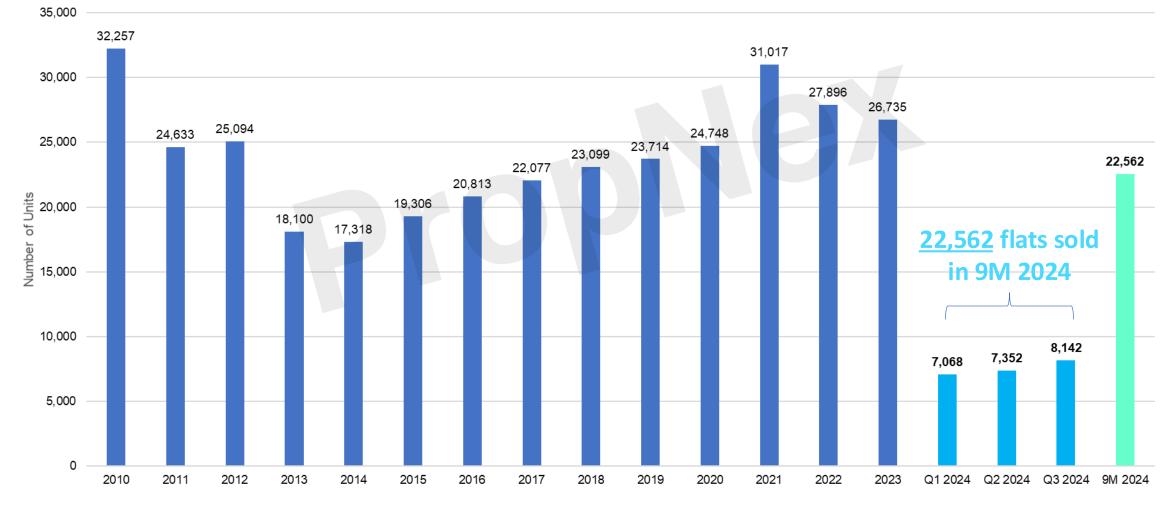


Source: PropNex Research, HDB



# Strong resale flat activities in Q3 2024

**HDB** Resale Volume



Source: PropNex Research, HDB



### Number of HDB resale flats sold for at least \$1 million

LIMITED	Number of million-dollar HDB flats transacted by year	Quarter / Year	Number of million-dollar flats
800 —	750	Q1 2021	53
700 —	Record number of million-	Q2 2021	53
700	dollar deals in 2024	Q3 2021	68
600 —		Q4 2021	85
		Q1 2022	83
500 —	469	Q2 2022	83
400 —	369	Q3 2022	111
		Q4 2022	92
300 —	259	Q1 2023	103
200 —		Q2 2023	105
		Q3 2023	128
100 —	46 71 64 82	Q4 2023	133
	2 3 2 12 20	Q1 2024	183
02	2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 9M	Q2 2024	236
So	ource: PropNex Research, HDB 2024	Q3 2024	331

#### In the first 9 months of 2024, 750 million-dollar flats were sold



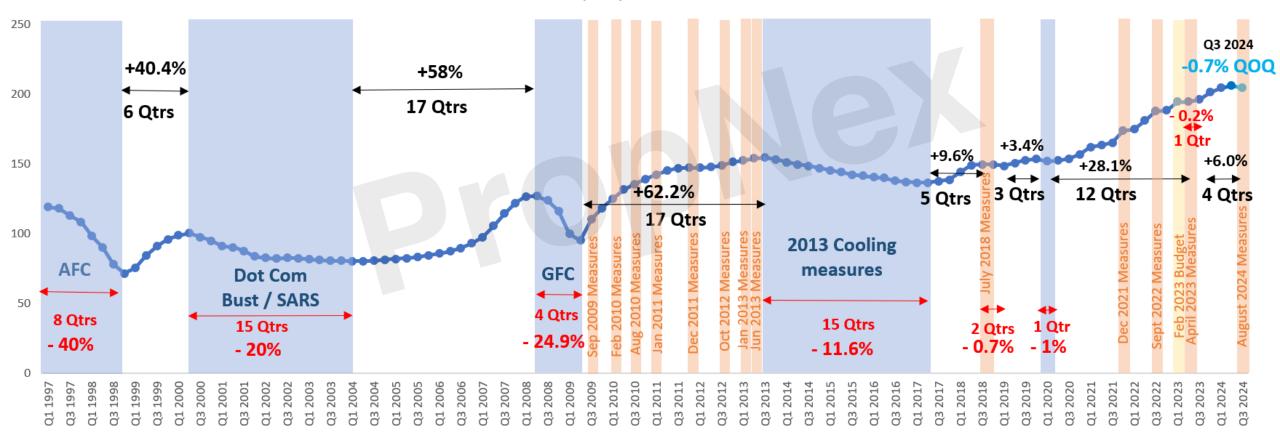
## PRIVATE RESIDENTIAL MARKET



## **PRIVATE RESIDENTIAL PRICES**

#### Private Home Prices fell by 0.7% QoQ in Q3 2024

**Private Property Price Index** 





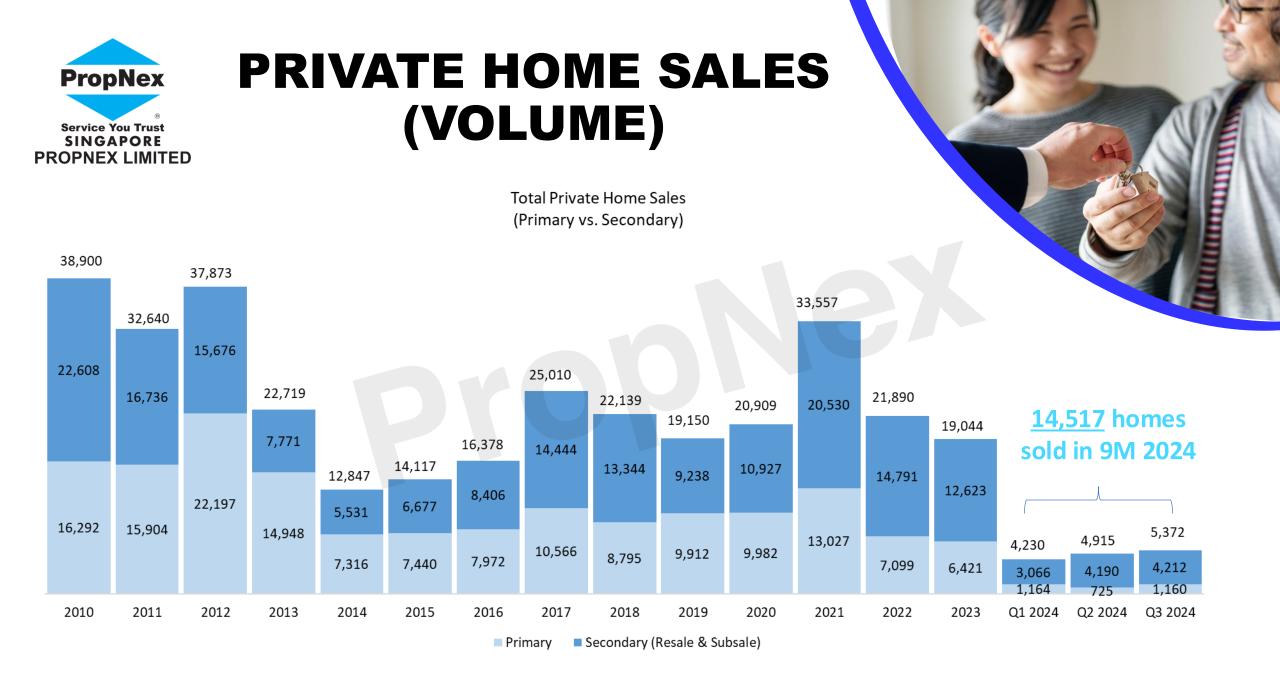
## PRIVATE RESIDENTIAL PRICES

Year	YoY change
2006	10.2%
2007	31.1%
2008	-4.7%
2009	1.7%
2010	17.6%
2011	5.9%
2012	2.8%
2013	1.1%
2014	-4.0%
2015	-3.7%
2016	-3.1%
2017	1.1%
2018	7.9%
2019	2.7%
2020	2.2%
2021	10.6%
2022	8.6%
2023	6.8%

	Year	QoQ change
	Q1 2017	-0.4%
	Q2 2017	-0.1%
	Q3 2017	0.7%
	Q4 2017	0.8%
	Q1 2018	3.9%
	Q2 2018	3.4%
	Q3 2018	0.5%
	Q4 2018	-0.1%
	Q1 2019	-0.7%
	Q2 2019	1.5%
	Q3 2019	1.3%
	Q4 2019	0.5%
	Q1 2020	-1.0%
	Q2 2020	0.3%
	Q3 2020	0.8%
	Q4 2020	2.1%

Year	QoQ change	
Q1 2021	3.3%	
Q2 2021	0.8%	+10.6%
Q3 2021	1.1%	<b>+10.0</b> %
Q4 2021	5.0%	
Q1 2022	0.7%	
Q2 2022	3.5%	TO C0/
Q3 2022	3.8%	+8.6%
Q4 2022	0.4%	
Q1 2023	3.3%	
Q2 2023	-0.2%	16 00/
Q3 2023	0.8%	+6.8%
Q4 2023	2.8%	
Q1 2024	1.4%	
Q2 2024	0.9%	+1.6%
Q3 2024	-0.7%	

Source: PropNex Research, URA



Source: PropNex Research, URA



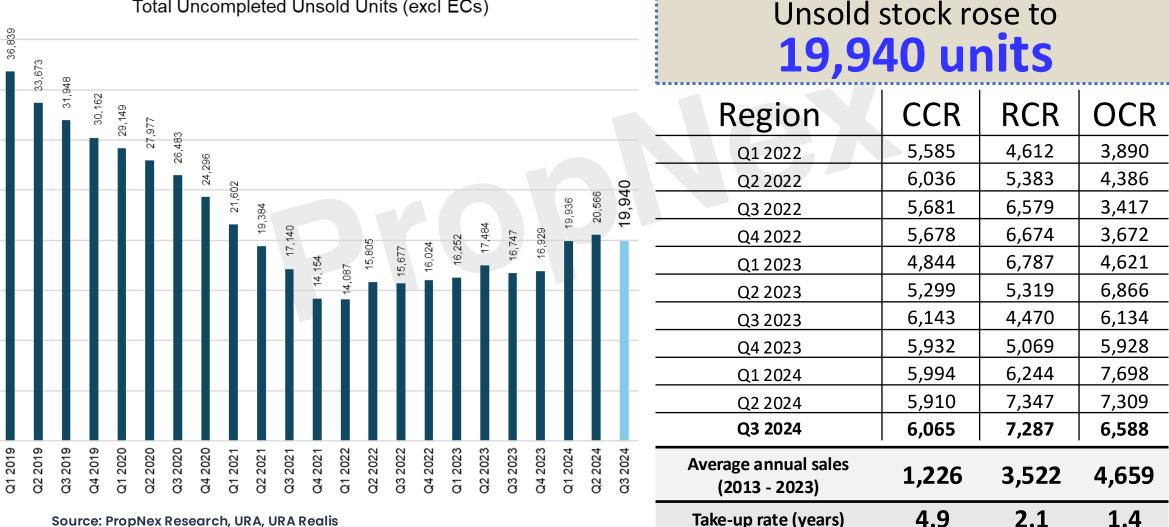
- Source: PropNex Research, URA
- 3,860 private homes were resold in Q3 2024, up by 1.5% QoQ from 3,802 units transacted in the previous quarter; sales were up by 33.1% YoY from 2,900 units resold in Q3 2023



## **UNSOLD INVENTORY**

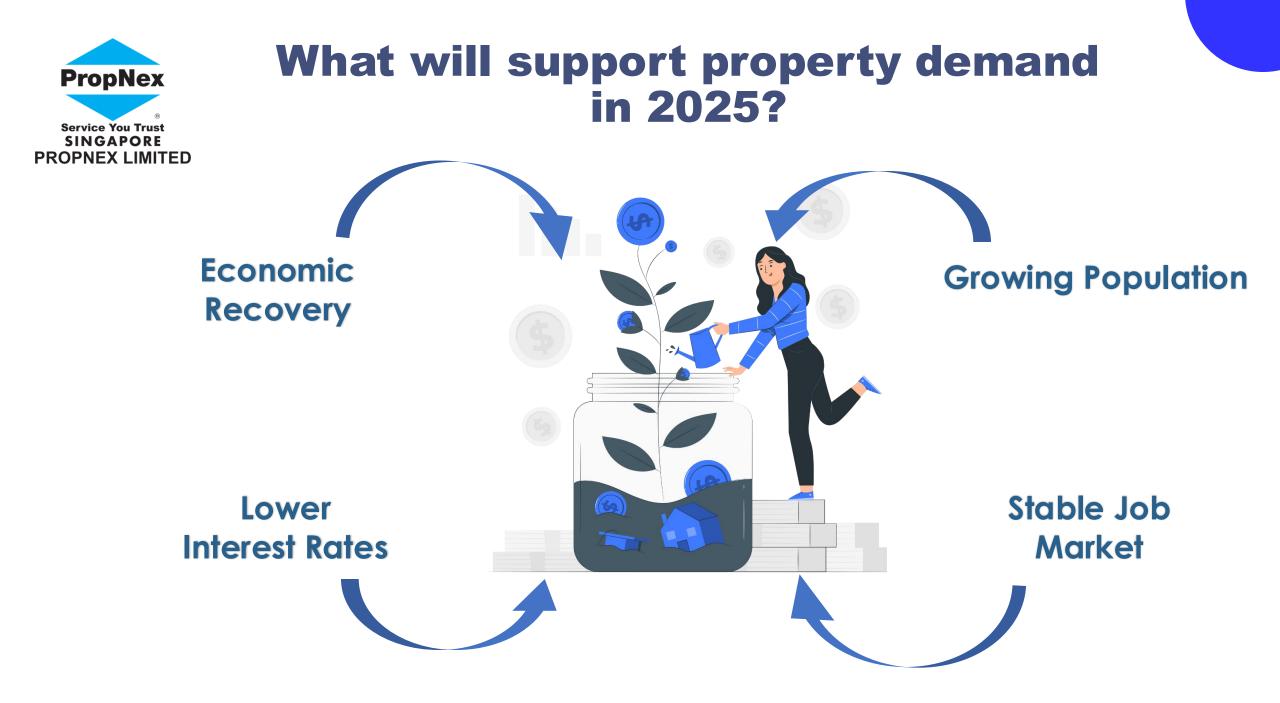
Unsold stock at 19,000+ units as of Q3 2024

Total Uncompleted Unsold Units (excl ECs)





## MARKET OUTLOOK FOR 2025



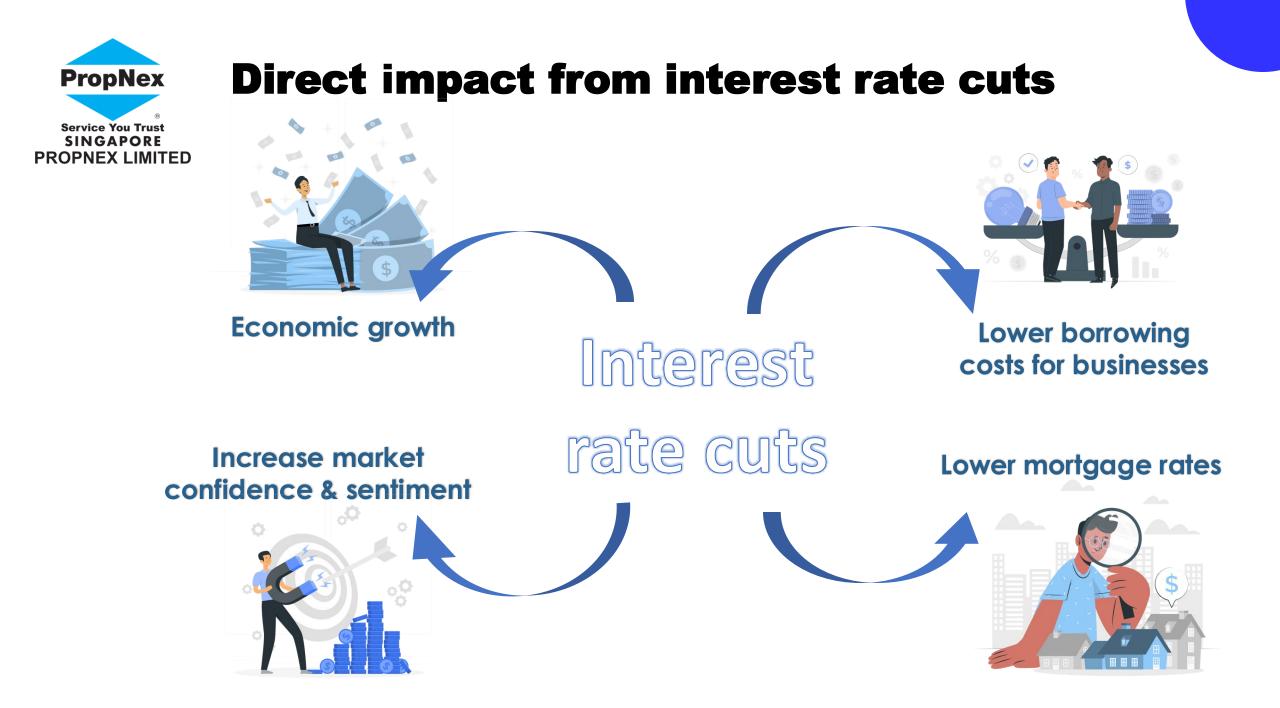
### GDP vs Average non-landed new sale unit prices

GDP (YOY %) vs Non-landed New Homes Sales Average Unit Price (\$PSF)



Source: PropNex Research, URA Realis, MTI (GDP advanced estimates released by MTI on 14 Oct 2024)

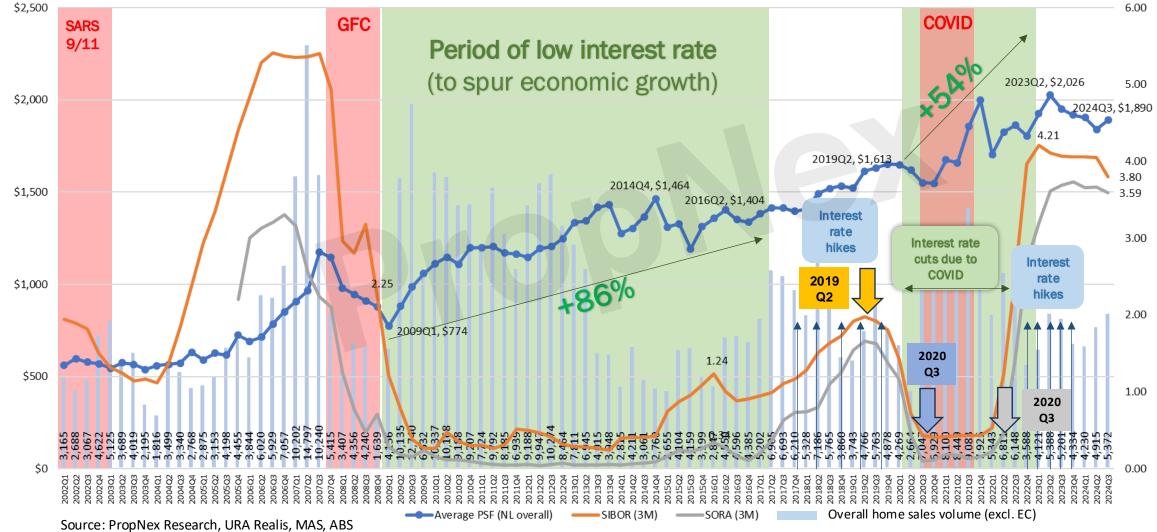
**PropNex** 





#### **Overall Non-landed Homes Sales Price (\$PSF)** vs Overall Home Sales Volume vs Interest Rates

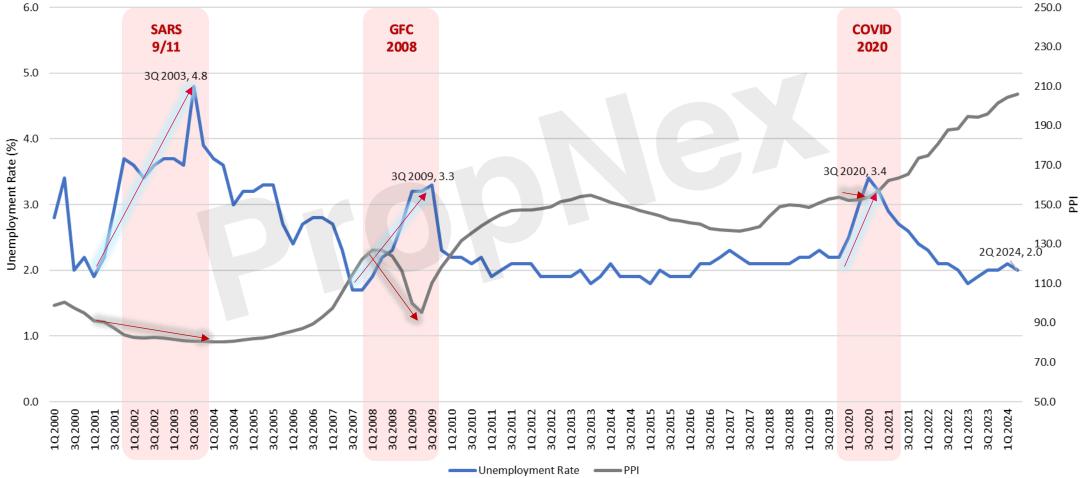
Overall Non-landed Home Sales Price (\$PSF) vs Overall home sales volume (excl. EC) vs SIBOR (3M) vs SORA (3M)





## **Demand Driver: Steady Job Market**

Singapore Overall Unemployment Rate (%) vs Overall Property Price Index (PPI)



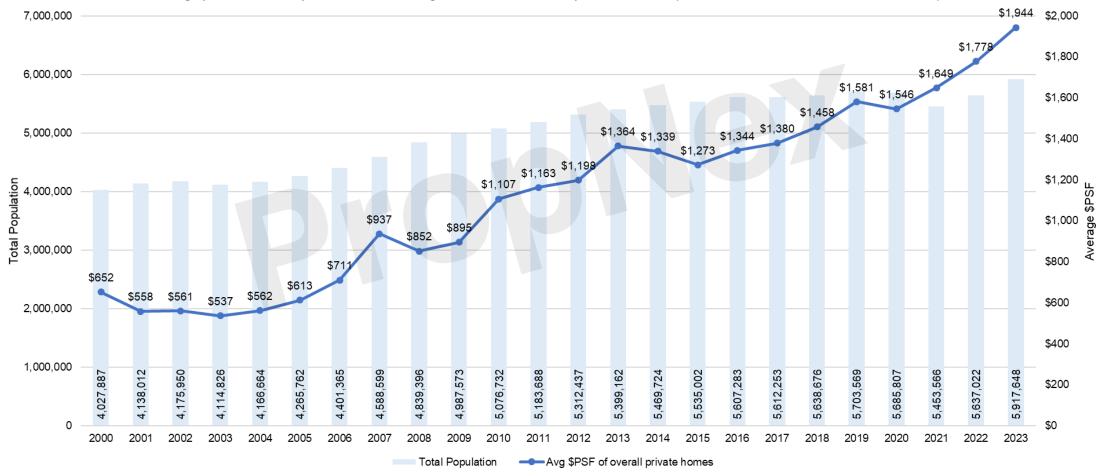
Source: PropNex Research, URA, MOM

#### Property prices and buyer sentiment linked to state of job market



## Demand Driver: Growing Population

Singapore Total Population vs Average \$PSF of overall private sales (new sale, resale, subsale excl. EC)



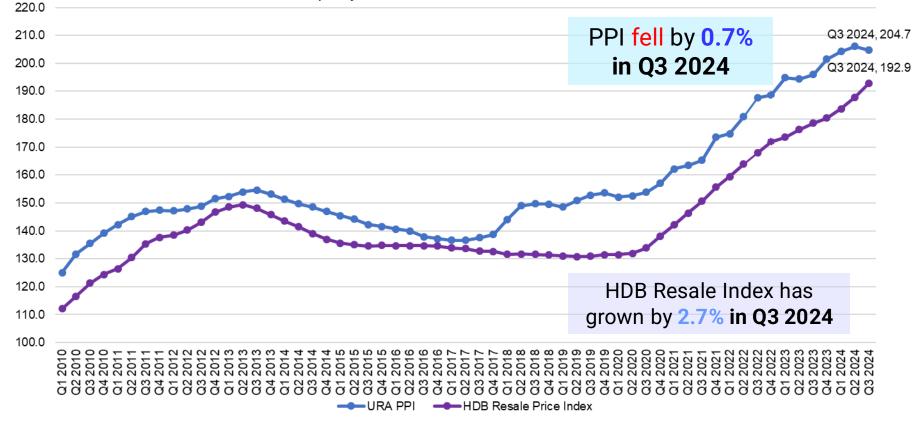
Source: PropNex Research, Singstat (Total Population refers to both citizen and non-citizen population)

Total Population figures surpassed 6 million mark as of June 2024; boosted by new citizens and foreign workers



### FORECAST: HOME PRICES TO GROW AT MODERATED PACE IN 2024

URA Property Price Index & HDB Resale Price Index



#### Private Residential Price Index

Year	Y-on-Y change
2013	1.1%
2014	-4.0%
2015	-3.7%
2016	-3.1%
2017	1.1%
2018	7.9%
2019	2.7%
2020	2.2%
2021	10.6%
2022	8.6%
2023	6.8%
2024 (FORECAST)	2.5-3%

#### **HDB Resale Price Index**

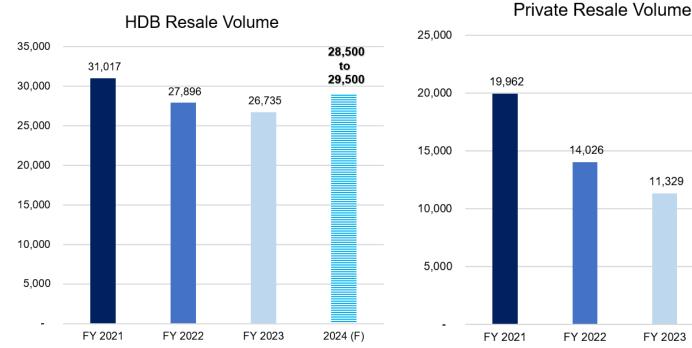
Year	Y-on-Y change		
2013	-0.6%		
2014	-6.0%		
2015	-1.6%		
2016	-0.1%		
2017	-1.5%		
2018	-0.9%		
2019	0.1%		
2020	5.0%		
2021	12.7%		
2022	10.4%		
2023	4.9%		
2024 (FORECAST)	8-9%		

#### Private residential home prices expected to grow 2.5% - 3% in 2024 HDB resale home prices expected to grow by 8% - 9% in 2024

Source: PropNex Research, HDB, URA

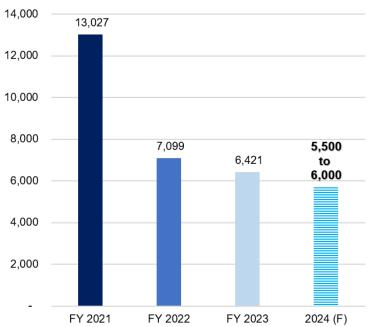


### **VOLUME OF TRANSACTIONS FORECASTS 2024**



13,000 to 14,000 11,329 2024 (F) FY 2023

#### Private New Sale Volume



**Projected HDB Resale** Volume for 2024: <u>28,500 – 29,500 units</u>

**Projected Private Resale** Volume for 2024: <u>13,000 – 14,000 units</u>

**Projected Private New Sale** Volume for 2024: <u>5,500 – 6,000 units</u>



## **PROJECTS LAUNCHED IN 1H2024**

#### 13 Projects launched in 1H2024 = 2,408 units

S/N	Appointed Project	Location	District	Region	Tenure	Developer	No. of Units	Date of launch / estimated date of preview
1	The Arcady @ Boon Keng	1037 Serangoon Road	12	RCR	FH	KSH Holdings, H10 Holdings, SLB Development	172	Launched on 20th Jan 2024
2	Hillhaven	Hillview Rise GLS	23	OCR	99	Far East Organisation & Sekisui Group	341	Launched on 20th Jan 2024
3	Lumina Grand	Bukit Batok West Ave 5 (EC)	23	OCR	99	CDL	512	Launched on 27th Jan 2024
4	Lentoria	Lentor Hill Road (Parcel B)	26	OCR	99	TID (Joint Venture between Hong Leong Group and	267	Launched on 2nd Mar 2024
5	Koon Seng House	Koon Seng Road	15	RCR	FH	Macly Group	17	Launched on 2nd Mar 2024
6	Lentor Mansion	Lentor Gardens	26	OCR	99	Guocoland and Hong Leong Holdings	533	Launched on 16th Mar 2024
7	32 Gilstead	32 Gilstead Road	11	CCR	FH	Kheng Leong	14	Launched on 15th Apr 2024
8	The Residences at W	1,3,5,7,9,11,13 Ocean Way	4	CCR	99	CDL	99	Launched on 15th Apr 2024
9	The Hill @ One North	Slim Barracks Rise (Parcel B)	5	RCR	99	Kingsford Development	142	Launched on 20th Apr 2024
10	The Hillshore	292 Pasir Panjang Road (fka Gloria Mansion)	5	RCR	FH	Faxtor Capital and Hong How Group	59	Launched on 20th Apr 2024
11	Jansen House	25 Jansen Road	19	OCR	999	Macly Group	21	Launched on 3rd May 2024
12	Straits at Joo Chiat	303 Joo Chiat Place	15	OCR	FH	Roxy Pacific Holdings	16	Launched on 11th May 2024
13	Skywaters Residences	8 Shenton Way (AXA Tower)	2	CCR	99	Perennial Real Estate Holdings	215	Launched on 17th May 2024

The no. of units and estimated launch dates were gathered from developers \*BOLD = PROPNEX APPOINTED AS MARKETING AGENCY Highlighted in blue = Take Over Project



# **PROJECTS LINED-UP IN 2H2024**

#### Estimated 12 Projects to be launched in 2H2024 = 5,019 units

S/N	Appointed Project	Location	District	Region	Tenure	Developer	No. of Units	Date of launch / estimated
14	Sora	9A Yuan Ching Road	22	OCR	99	CEL, Singhaiyi & TK 189 Development (KSH Holdings &	440	Launched on 6th Jul 2024
15	Kassia	Flora Drive	17	OCR	FH	Hong Leong	276	Launched on 20th Jul 2024
16	The Green Collection	Cove Drive	4	CCR	99	The Garcha Group	20	Launched on 29th Jul 2024
17	8 @ BT	Bukit Timah Link	21	RCR	99	Bukit Sembawang Estates	158	Launched on 21st Sep 2024
18	Meyer Blue	81 and 83 Meyer Road	15	RCR	FH	UOL Group and Singapore Land Group	226	Launched on 5th Oct 2024
19	Norwood Grand	Champions Way	25	OCR	99	CDL	348	Launched on 19th Oct 2024
20	The Collective at One Sophia	Sophia Road (fka Peace Centre)	9	CCR	99	CEL Development, Singhaiyi & KSH Holdings	367	Launched on 6th Nov 2024
21	Union Square Residences	20 Havelock Road (fka Central Mall)	1	RCR	99	CDL	366	Launched on 9th Nov 2024
22	Chuan Park	Lorong Chuan	19	OCR	99	Kingsford Development and MCC Land	916	Launched on 10th Nov 2024
23	Emerald of Katong (Jalan Tembusu GLS)	Jalan Tembusu	15	RCR	99	Sim Lian Group	846	Previewing 1st Nov
24	Novo Place (EC)	Plantation Close	24	OCR	99	Hoi Hup Realty and Sunway Developments	504	Previewing 1st Nov
25	Nava Grove	Pine Grove	21	RCR	99	MCL Land and Sinarmas Land	552	Previewing 2nd Nov

The no. of units and estimated launch dates were gathered from developers **\*BOLD = PROPNEX APPOINTED AS MARKETING AGENCY** 



# **PROJECTS LINED-UP IN 2025**

#### Estimated 34 Projects to be launched in 2025. Total 14,694 units

S/N	Appointed Project	Location	District	Region	Tenure	Developer	No. of Units	Date of Launch / Estimated preview
1	The Orie	Lorong 1 Toa Payoh	12	RCR	99	CDL, Frasers Property, and Sekisui House	775	Tentative 3rd Jan preview
2	Bagnall Haus (fka Bagnall Court)	Upper E coast Road	16	OCR	FH	Roxy Pacific Holdings	113	Tentative 4th/11th Jan preview
3	The Collective at One Sophia	Sophia Road (fka Peace Centre)	9	CCR	99	CEL Development, Singhaiyi & KSH Holdings	367	Jan 2025
4	Aurelle of Tampines (EC)	Tampines Street 62	18	OCR	99	Sim Lian Group	760	Jan 2025
5	Marina Gardens Lane	Marina Gardens Lane	1	RCR	99	Kingsford Group, Obsidian Development and Polarix Cultural & Science Park Investment	937	Mar 2025
6	W Residences Singapore- Marina View	Marina View	1	CCR	99	IOI Properties Group	683	1Q 2025
7	Aurea	5001 Beach Road	7	CCR	99	Perennial Holdings, Sino Land, and Far East Organization	186	1Q 2025
8	Arina East Residences	Tanjong Rhu Road	15	RCR	FH	ZACD Group and Hong How Group	107	1Q 2025
9	Lentor Central Residences	Lentor Central	26	OCR	99	Hong Leong Holdings, Guocoland and CSC Land Group	475	1Q 2025
10	ELTA	Clementi Ave 1	5	OCR	99	CSC Land Group and MCL Land	501	1Q 2025
11	(fka Anson Centre)	51 Anson Road	2	CCR	99	Hong Leong Holdings	87	1Q 2025
12	132 Sophia Road	132 Sophia Road	9	CCR	103	Sin Thai Hin Holdings	45	2Q 2025
13	Bukit Timah and Duke's Road	551-553 Bukit Timah road & 6-8 Duke's Road	10	CCR	FH	Hillcrest Investment (an affiliate of Royal Golden Eagle)	40	2Q 2025
14	(fka Robertson Walk)	11 Unity Street	9	CCR	99	Fraser Property	414	2Q 2025
15	(fka Valley Point)	491 River Valley Road	10	CCR	999	Fraser Property	622	2Q 2025
16	Media Circle GLS	Media Circle	5	RCR	99	Qingjian Realty and China Communications Construction Co	355	2Q 2025
17	Orchard Boulevard GLS	Orchard Boulevard	10	CCR	99	UOL and Sing Land Group	280	2Q 2025
18	Plantation Close (EC) (2)	Plantation Close	24	OCR	99	Hoi Hup Realty and Sunway Developments	560	2Q 2025
19	Keppel Bay Plot 6	Keppel Bay	4	RCR	99	Keppel Land	86	1H 2025
20	Parktown Residence (Mixed Dev)	Tampines Ave 11	18	OCR	99	UOL Group, Singapore Land (SingLand) & CapitaLand Development	1190	1H 2025
21	Newport Residences	80 Anson Road	2	CCR	FH	CDL	246	1H 2025
22	(fka Sin Ming Centre)	Sin Ming Road	20	RCR	FH	Apex Asia Development	34	2H 2025
23	Upper Thomson Road (Parcel B)	Upper Thomson Road	26	OCR	99	GuocoLand and Hong Leong Holdings	940	2H 2025
24	Zion Road (Parcel A)	Zion Road	9	CCR	99	CDL and Mitsui Fudosan	1170	2H 2025
25	Holland Drive GLS	Holland Drive GLS	10	CCR	99	Capitaland and UOL	680	2H 2025
26	(fka Delfi Orchard)	402 Orchard Road	9	CCR	FH	CDL	-	2H 2025
27	River Green	River Valley Green	9	CCR	99	Wing Tai Holdings	380	2H 2025
28	Zion Road (Parcel B)	Zion Road	9	CCR	99	Allgreen Properties	610	2H 2025
29	Canberra Crescent GLS	Canberra Crescent	27	OCR	99	Kheng Leong and Low Keng Huat	375	2H 2025
30	De Souza Avenue GLS	De Souza Avenue	21	OCR	99	Sustained Land	355	2H 2025
31	Tampines Street 94 GLS	Tampines Street 94	18	OCR	99	Hoi Hup Realty and Sunway Developments	585	2H 2025
32	(fka Marina Square)	Raffles Boulevard	1	CCR	99	UOL and Sing Land Group	702	2H 2025
33	ТВА	2,4,6 Mount Emily Road	9	CCR	FH	ZACD Group	16	2H 2025
34	21 Anderson (fka Royal Oak Residence)	21 Anderson Road	10	CCR	FH	Kheng Leong	18	2H 2025

The estimated no. of units and launch dates were gathered by PropNex



# **PROPNEX INVENTORY Existing & 2H2024**

# **8336 UNITS**



Existing Projects Still Marketing (Landed & Non-landed excl EC)

#### 75\*



No. of PropNex appointed projects to be launched from 1 NOV 2024

6



TOTAL PROJECTS MARKETING IN 2H2024

81

Existing Inventory Still Marketing (No of Units: incl Landed & Non-landed excl EC)

#### 4784\*

Estimated total units to be launched from 1 NOV 2024

3552

TOTAL UNITS MARKETING IN 2H2024

8336



### **PROPNEX INVENTORY NEW LAUNCHES FOR 2025**





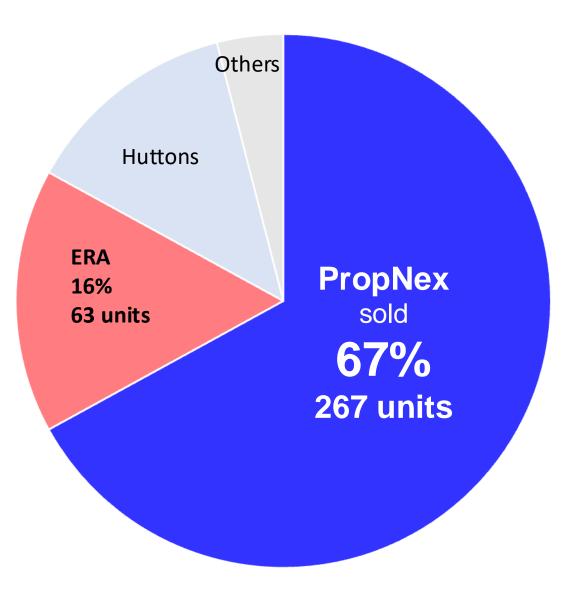
Source: \*PropNex compiled as at 11 Nov 2024

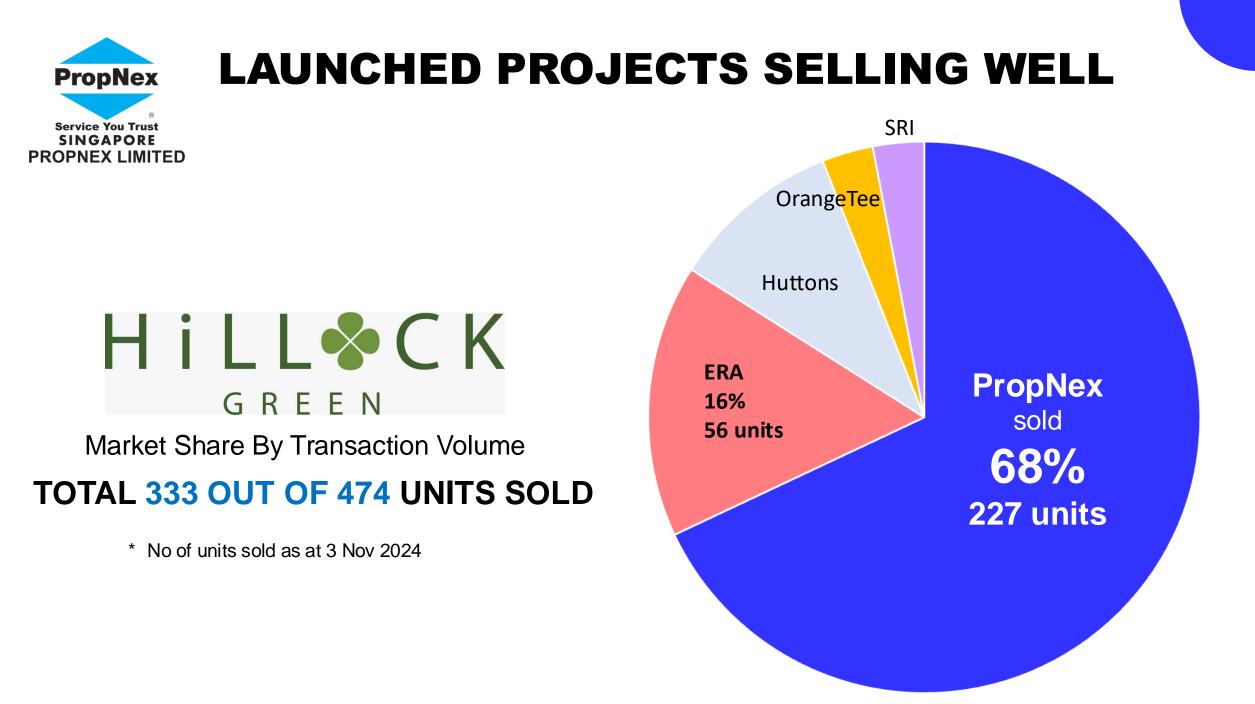




#### THELANDMARK

Market Share By Transaction Volume July 2024 Fully Sold TOTAL 396 UNITS SOLD





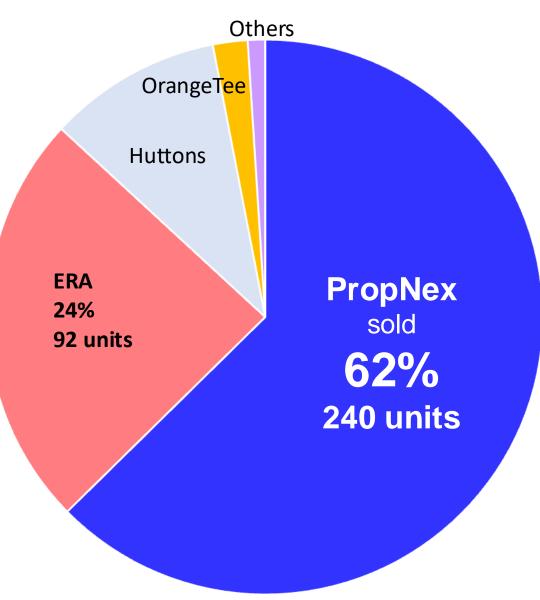


# THE BOTANY

DAIRY FARM

Market Share By Transaction Volume TOTAL 384 OUT OF 386 UNITS SOLD

\* No of units sold as at 3 Nov 2024

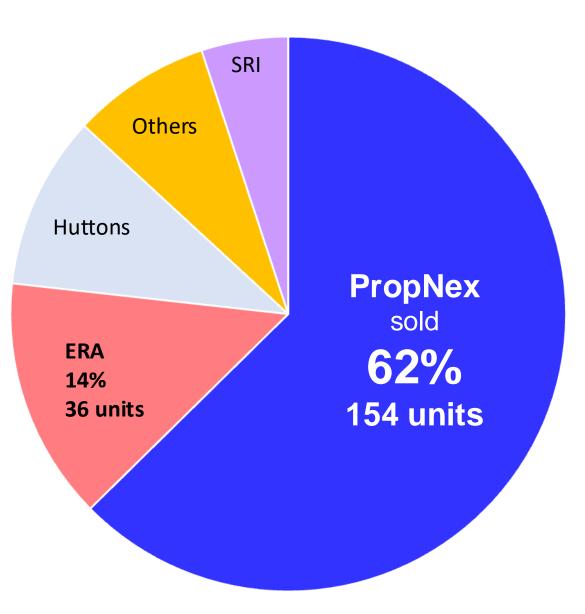




# ↓ HILLHAVEN 顶林佳苑

# Market Share By Transaction Volume TOTAL 250 OUT OF 341 UNITS SOLD

\* No of units sold as at 3 Nov 2024

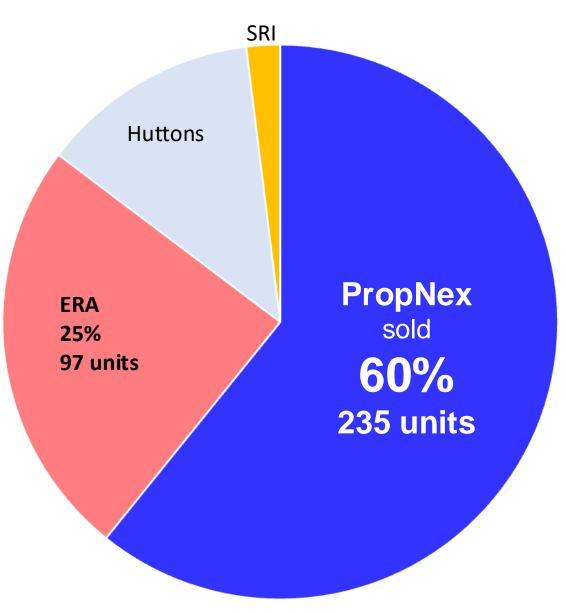




# PINETREE HILL

Market Share By Transaction Volume
TOTAL 392 OUT OF 520 UNITS SOLD

\* No of units sold as at 3 Nov 2024





### CORPORATE ACTIVITIES & OUTREACH



### PROPERTY WEALTH SYSTEM & XPO

18 & 19 May 2024 Marina Bay Sands Convention Centre More than 2,700 attendees









### PROPERTY WEALTH SYSTEM

19 & 20 Oct 2024 Suntec City Convention Centre Over 1,000 registered







#### **MEGA CONSUMER EMPOWERMENT SEMINAR** 24 AUG 2024 @ Voco Hotel

Hundreds of consumers registered and turned up for the latest real estate market trends.





#### MEGA CONSUMER EMPOWERMENT SEMINAR 28 SEPT 2024 @ Voco Hotel

Second session of MEGA CES conducted due to popular demand. Hundreds turned up for the market insights.



#### MEGA CONSUMER EMPOWERMENT EMPOWERMENT SEMINAR 26 OCT 2024 @ Intercontinental Hotel

**Third session** of the Mega CES. Full house with **over 700 consumers** attended.





### OVERSEAS PROPERTY EXHIBITION



#### **Waterhouse Gardens in Manchester**

999-year leasehold development of 556 residential units and approx. 31,000 sq ft of commercial and retail space **Over 20 units** transacted as at 31 July 2024

### PROPNEX FINANCIAL LITERACY PROGRAMME 1, 2, 8 & 9 JUNE 2024





PropNex collaborated with National Family Festival (Our Tampines Hub) with over **2,800 participants** who took part in the family fun challenge for financial literacy programme. Creating awareness of the Monopoly Championship.

#### **PROPNEX MONOPOLY CHAMPIONSHIP** 3<sup>rd</sup> year running since 2021

**Over 15,000 registrants** Grand Finals on 22 September 2024





# **PWS AGENT**

11 & 12 July 2024 Marriott Hotel

Powerful trainings with **more than 1,000** salespersons registered



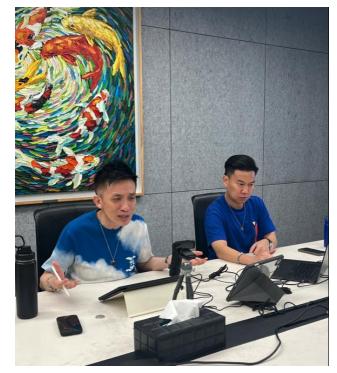


### PNG Success Immersion Booster

**13 Sept 2024** Held at 5 different Showflats, presented via Zoom

Mega trainings with thousands of salespersons attending







### DYNAMIC IT TRAININGS

#### TO FURTHER EMPOWER OUR SALESPERSONS

Supreme Pay Per Click Trainings conducted by Chief Technology Officer – Michael Koh





### TECH ACTIVATION TRAININGS

TO FURTHER EMPOWER OUR SALESPERSONS

#### **INVESTMENT SUITE 3.0** New Features of ProMap







# **THANK YOU**

