

UNAUDITED FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT FOR THE SECOND QUARTER AND SIX-MONTH PERIOD ENDED 30 JUNE 2017

## PART 1 - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 \& Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comprehensive statement for the corresponding period of the immediately preceding financial year.

CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|  | Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unaudited $\begin{gathered} 2 \mathrm{Q}-2017^{(1)} \\ \mathrm{S} \${ }^{\prime} 000 \end{gathered}$ | Unaudited $\begin{gathered} 2 Q-2016^{(2)} \\ S \$^{\prime} 000 \end{gathered}$ | Change $\%$ | Unaudited $\begin{gathered} 1 \mathrm{H}-2017^{(3)} \\ \mathrm{S} \${ }^{\prime} 000 \end{gathered}$ | Unaudited $\begin{gathered} 1 \mathrm{H}-2016^{(4)} \\ \mathrm{S} \${ }^{\prime} 000 \end{gathered}$ | Change \% |
| Revenue | 41,092 | 30,017 | 36.9 | 74,411 | 58,747 | 26.7 |
| Other Items of Income |  |  |  |  |  |  |
| Other Gains | 311 | 9 | $N M^{(5)}$ | 486 | 898 | (45.9) |
| Other Items of Expense |  |  |  |  |  |  |
| Material Costs | $(30,251)$ | $(21,005)$ | 44.0 | $(53,459)$ | $(41,163)$ | 29.9 |
| Employee Benefits Expense | $(3,489)$ | $(2,615)$ | 33.4 | $(6,694)$ | $(5,653)$ | 18.4 |
| Depreciation and Amortisation Expense | (582) | (452) | 28.8 | $(1,082)$ | (890) | 21.6 |
| Finance Costs | $(1,320)$ | (985) | 34.0 | $(2,466)$ | $(1,973)$ | 25.0 |
| Other Losses | (33) | - | NM ${ }^{(5)}$ | (145) | - | NM ${ }^{(5)}$ |
| Other Expenses | $(3,564)$ | $(2,919)$ | 22.1 | $(7,308)$ | $(5,832)$ | 25.3 |
| Profit Before Tax | 2,164 | 2,050 | 5.6 | 3,743 | 4,134 | (9.5) |
| Income Tax Expense | (302) | (612) | (50.7) | (739) | (910) | (18.8) |
| Profit Net of Tax | 1,862 | 1,438 | 29.5 | 3,004 | 3,224 | (6.8) |
| Other Comprehensive Income: Items that may be reclassified subsequently to profit or loss: |  |  |  |  |  |  |
| Exchange Differences on Translating Foreign Operations, Net of Tax | 21 | (20) | NM ${ }^{(5)}$ | (8) | (6) | 33.3 |
| Other Comprehensive Income for the Period, Net of Tax | 21 | (20) | NM ${ }^{(5)}$ | (8) | (6) | 33.3 |
| Total Comprehensive Income | 1,883 | 1,418 | 32.8 | 2,996 | 3,218 | (6.9) |
| Attributable to: |  |  |  |  |  |  |
| Owners of the Company | 1,670 | 1,393 | 19.9 | 2,770 | 2,981 | (7.1) |
| Non-controlling Interest | 192 | 45 | NM ${ }^{(5)}$ | 234 | 243 | (3.7) |
| Profit Net of Tax | 1,862 | 1,438 | 29.5 | 3,004 | 3,224 | (6.8) |
| Attributable to: |  |  |  |  |  |  |
| Owners of the Company | 1,691 | 1,373 | 23.2 | 2,762 | 2,975 | (7.2) |
| Non-controlling Interest | 192 | 45 | NM ${ }^{(5)}$ | 234 | 243 | (3.7) |
| Total Comprehensive Income | 1,883 | 1,418 | 32.8 | 2,996 | 3,218 | (6.9) |

Notes:
(1) "2Q-2017" refers to the second quarter ended 30 June 2017
(2) "2Q-2016" refers to the second quarter ended 30 June 2016.
(3) "1H-2017" refers to the six-month period ended 30 June 2017.
(4) "1H-2016" refers to the six-month period ended 30 June 2016
(5) NM: Not meaningful.

1(a)(ii) Notes to consolidated statements of profit or loss and other comprehensive income
The Group's profit before tax was arrived at after charging / (crediting) the following:

|  | Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unaudited $\begin{gathered} \text { 2Q-2017 } \\ \text { S\$'000 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Unaudited } \\ \text { 2Q-2016 } \\ \text { S\$'000 } \\ \hline \end{gathered}$ | Change \% | $\begin{gathered} \text { Unaudited } \\ 1 \mathrm{H}-2017 \\ \mathrm{~S} \$ \mathbf{0} 000 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Unaudited } \\ \text { 1H-2016 } \\ \mathrm{S} \$ \mathbf{\prime} 000 \\ \hline \end{gathered}$ | Change \% |
| Rental Income | (129) | (166) | (22.3) | (276) | (355) | (22.3) |
| Government Grants | (32) | (68) | (52.9) | (161) | (360) | (55.3) |
| Depreciation of Plant and Equipment | 547 | 376 | 45.5 | 1,013 | 749 | 35.2 |
| Amortisation of Lease Assignment Fees | - | 35 | NM | - | 70 | NM |
| Amortisation of Other Intangible Assets | 35 | 34 | 2.9 | 69 | 71 | (2.8) |
| Foreign Exchange (Gain)/Loss | (126) | 205 | NM | 84 | (158) | NM |
| Inventories Written Down | 18 | - | NM | 18 | - | NM |
| Loss on Disposal of Plant and Equipment | 15 | - | NM | 43 | - | NM |
| Plant and Equipment Written Off | 2 | - | NM | 7 | - | NM |

NM: Not meaningful.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

## STATEMENTS OF FINANCIAL POSITION

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Unaudited } \\ \text { 30 June } \\ 2017 \\ \$ \${ }^{\prime} 000 \\ \hline \end{gathered}$ | Audited 31 December 2016 $\mathrm{~S} \$ \mathbf{} \mathbf{0 0 0}$ | $\begin{gathered} \text { Unaudited } \\ \text { 30 June } \\ 2017 \\ \$ \$ \mathbf{0 0 0} \\ \hline \end{gathered}$ | Audited 31 December 2016 $\mathrm{~S} \${ }^{\prime} 000$ |
| ASSETS <br> Non-current Assets |  |  |  |  |
| Plant and Equipment | 4,078 | 2,992 | - |  |
| Intangible Assets | 2,120 | 2,085 | - |  |
| Investment in Subsidiaries |  | - | 51,405 | 50,405 |
| Investment in Available-For-Sale Investments | 5,192 | - | 5,192 | - |
| Deferred Tax Assets | 50 | 42 |  |  |
| Total Non-current Assets | 11,440 | 5,119 | 55,597 | 50,405 |
| Current Assets |  |  |  |  |
| Inventories | 28,837 | 23,039 | - | - |
| Trade and Other Receivables | 190,709 | 182,453 | 16,423 | 17,941 |
| Other Assets | 4,093 | 4,037 | 43 | 81 |
| Cash and Cash Equivalents | 9,106 | 9,008 | 232 | 108 |
| Total Current Assets | 232,745 | 218,537 | 16,698 | 18,130 |
| Total Assets | 244,185 | 223,656 | 73,295 | 68,535 |
| EQUITY AND LIABILITIES |  |  |  |  |
| Equity Attributable to Owners of the Company |  |  |  |  |
| Share Capital | 56,144 | 56,144 | 56,144 | 56,144 |
| Retained Earnings | 9,093 | 8,092 | 1,768 | 3,534 |
| Reserves | 3 | 11 |  |  |
|  | 65,240 | 64,247 | 57,912 | 59,678 |
| Non-controlling Interest | 2,521 | 2,375 |  |  |
| Total Equity | 67,761 | 66,622 | 57,912 | 59,678 |
| Non-current Liabilities |  |  |  |  |
| Other Financial Liabilities, Non-current | 4,562 | 1,517 | - | - |
| Deferred Tax Liabilities | 126 | 140 | - | - |
| Total Non-current Liabilities | 4,688 | 1,657 | - | - |
| Current Liabilities |  |  |  |  |
| Income Tax Payable | 1,442 | 1,455 | - | - |
| Trade and Other Payables | 12,112 | 8,293 | 12,383 | 6,857 |
| Other Financial Liabilities, Current | 157,273 | 144,826 | 3,000 | 2,000 |
| Other Liabilities | 909 | 803 | - | - |
| Total Current Liabilities | 171,736 | 155,377 | 15,383 | 8,857 |
| Total Liabilities | 176,424 | 157,034 | 15,383 | 8,857 |
| Total Equity and Liabilities | 244,185 | 223,656 | 73,295 | 68,535 |
|  |  |  |  |  |

1(b)(ii) Aggregate amount of group's borrowings and debt securities
Amount repayable by the Group in one year or less, or on demand

| As at 30 June 2017 |  | As at 31 December 2016 |  |
| :---: | :---: | :---: | :---: |
| Secured | Unsecured | Secured | Unsecured |
| $\mathrm{S} \$^{\prime} 000$ | $\mathrm{~S} \${ }^{\prime} 000$ | $\mathrm{~S} \$ \prime 000$ | $\mathrm{~S} \$^{\prime} 000$ |
| 157,273 | - | 144,826 | - |

Amount repayable by the Group after one year

| As at 30 June 2017 |  | As at 31 December 2016 |  |
| :---: | :---: | :---: | :---: |
| Secured | Unsecured | Secured | Unsecured |
| $S \$ \prime 000$ | $S \$^{\prime} 000$ | $S \$^{\prime} 000$ | S '000 |
| 4,562 | - | 1,517 | - |

## Details of collaterals

The Group's borrowings and debt securities are secured as follows:
i) Deeds of debentures, a charge on all sums in the current account of certain subsidiaries and a fixed and floating charge over all present and future assets of certain subsidiaries;
ii) Corporate guarantee by MoneyMax Financial Services Ltd. and certain subsidiaries;
iii) Deeds of assignment of all rights, interests and benefits from insurance policies;
iv) All monies charge on the facility agreement of a subsidiary;
v) Subordination of advances from a subsidiary and a director of certain subsidiaries; and
vi) Personal guarantee by a director of certain subsidiaries.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

CONSOLIDATED STATEMENT OF CASH FLOWS

|  | Unaudited 2Q-2017 S\$'000 | Unaudited <br> 2Q-2016 <br> S\$'000 | Unaudited <br> 1H-2017 S\$'000 | Unaudited <br> 1H-2016 <br> S\$'000 |
| :---: | :---: | :---: | :---: | :---: |
| Cash Flows From Operating Activities |  |  |  |  |
| Profit Before Tax | 2,164 | 2,050 | 3,743 | 4,134 |
| Adjustments for: |  |  |  |  |
| Interest Expense | 1,320 | 985 | 2,466 | 1,973 |
| Depreciation of Plant and Equipment | 547 | 376 | 1,013 | 749 |
| Amortisation of Intangible Assets | 35 | 76 | 69 | 141 |
| Loss on Disposal of Plant and Equipment | 15 |  | 43 |  |
| Foreign Currency Translation | 83 | 80 | (81) | (28) |
| Operating Cash Flows before Changes in Working Capital | 4,164 | 3,567 | 7,253 | 6,969 |
| Inventories | $(2,672)$ | (713) | $(5,798)$ | (434) |
| Trade and Other Receivables | $(4,691)$ | $(5,423)$ | $(7,204)$ | $(6,678)$ |
| Other Assets, Current | 184 | (314) | (40) | (341) |
| Trade and Other Payables | 1,165 | $(1,377)$ | 2,778 | $(2,970)$ |
| Other Liabilities | 45 | 12 | 46 | 32 |
| Net Cash Flows Used in Operations | $(1,805)$ | $(4,248)$ | $(2,965)$ | $(3,422)$ |
| Income Tax Paid | (606) | (468) | (708) | (564) |
| Net Cash Flows Used in Operating Activities | $(2,411)$ | $(4,716)$ | $(3,673)$ | $(3,986)$ |
| Cash Flows From Investing Activities |  |  |  |  |
| Purchase of Plant and Equipment | $(1,368)$ | (515) | $(1,944)$ | (537) |
| Purchase of Available-For-Sale Investment |  |  | $(5,192)$ |  |
| Proceeds from Disposal of Fixed Assets |  | 2 |  | 2 |
| Acquisition of Subsidiaries (Net of Cash Acquired) |  | (132) | (352) | (254) |
| Net Cash Flows Used in Investing Activities | $(1,368)$ | (645) | $(7,488)$ | (789) |
| Cash Flows From Financing Activities |  |  |  |  |
| Issue of Shares to Non-controlling Interest | - | - | 20 | - |
| Increase in New Borrowings | 7,815 | 6,970 | 12,463 | 8,538 |
| Decrease in Other Financial Liabilities | (906) | (430) | $(1,460)$ | (790) |
| Finance Lease Repayments | 2 | (5) | (6) | (9) |
| Interest Paid | $(1,320)$ | (984) | $(2,466)$ | $(1,972)$ |
| Dividends Paid | $(1,769)$ | $(1,769)$ | $(1,769)$ | $(1,769)$ |
| Net Cash Flows From Financing Activities | 3,822 | 3,782 | 6,782 | 3,998 |
| Net Increase/(Decrease) in Cash and Cash Equivalents | 43 | $(1,579)$ | $(4,379)$ | (777) |
| Cash and Cash Equivalents, Statement of Cash Flows, Beginning Balance | 406 | 7,996 | 4,834 | 7,194 |
| Effects of Exchange Rate Changes on Cash and Cash Equivalents | 5 | (29) | (1) | (29) |
| Cash and Cash Equivalents, Statement of Cash Flows, Ending Balance | 454 | 6,388 | 454 | 6,388 |

## Cash and cash equivalents

Cash and cash equivalents included in the Group's consolidated cash flow statements comprise the following amounts:

|  | As at 30 June 2017 S\$'000 | $\begin{gathered} \text { As at } \\ 30 \text { June } 2016 \\ \text { S\$'000 } \end{gathered}$ |
| :---: | :---: | :---: |
| Cash at bank and in hand Bank overdrafts | $\begin{gathered} 9,106 \\ (8,652) \end{gathered}$ | $\begin{gathered} 7,771 \\ (1,383) \\ \hline \end{gathered}$ |
| Cash and cash equivalents for statements of cash flows purposes | 454 | 6,388 |

## Acquisition of subsidiaries (net of cash acquired)

Acquisition of subsidiaries (net of cash acquired) included in the Group's consolidated cash flow statements comprise the following amounts:

|  | As at 30 June 2017 <br> S\$'000 | As at 30 June 2016 <br> S\$'000 |
| :--- | ---: | ---: |
| Total purchase consideration fully paid in cash |  |  |
|  | 365 | 278 |
|  | $(13)$ | $(24)$ |
|  |  | 352 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## STATEMENTS OF CHANGES IN EQUITY

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Group} \& \multicolumn{4}{|c|}{Attributable to Owners of the Company} \& \multirow[t]{2}{*}{Noncontrolling Interest S\$'000} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Total \\
Equity \\
S\$'000
\end{tabular}} \\
\hline \& \begin{tabular}{l}
Share \\
Capital \\
S\$'000
\end{tabular} \& \begin{tabular}{l}
Retained \\
Earnings
S\$'000
\end{tabular} \& Reserves S\$'000 \& Sub-total
S\$'000 \& \& \\
\hline \begin{tabular}{l}
Current Year: \\
Opening balance as at 1 January 2017 \\
Movements in equity: \\
Total comprehensive income for the period \\
Dividends paid \\
Issue of share capital in subsidiary \\
Acqusition of interest in subsidiary
\end{tabular} \& 56,144
-
-
- \& 8,092

2,770
$(1,769)$

- \& | 11 |
| :--- |
| (8) | \& \[

$$
\begin{gathered}
64,247 \\
\\
2,762 \\
(1,769)
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
2,375 \\
234 \\
- \\
20 \\
(108)
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
66,622 \\
\\
2,996 \\
(1,769) \\
20 \\
(108)
\end{array}
$$
\] <br>

\hline Closing balance as at 30 June 2017 \& 56,144 \& 9,093 \& 3 \& 65,240 \& 2,521 \& 67,761 <br>

\hline | Previous Year: |
| :--- |
| Opening balance as at 1 January 2016 |
| Movements in equity: |
| Total comprehensive income for the period |
| Dividends paid |
| Acquisition of interest in subsidiary | \& 56,144

- 
- 
- \& $$
\begin{gathered}
3,632 \\
\\
2,981 \\
(1,769)
\end{gathered}
$$ \& (4)

(6) \& 59,772

2,975
$(1,769)$

- \& | 326 |
| :--- |
| 243 |
| (123) | \& \[

$$
\begin{array}{r}
60,098 \\
\\
3,218 \\
(1,769) \\
(123)
\end{array}
$$
\] <br>

\hline Closing balance as at 30 June 2016 \& 56,144 \& 4,844 \& (10) \& 60,978 \& 446 \& 61,424 <br>
\hline
\end{tabular}

| Company | Share <br> Capital <br> S\$'000 | Retained <br> Earnings <br> S\$'000 | Total <br> Equity <br> S\$'000 |
| :---: | :---: | :---: | :---: |
| Current Year: <br> Opening balance as at 1 January 2017 <br> Movements in Equity: <br> Total comprehensive income for the period <br> Dividends paid | $56,144$ | $\begin{array}{r} 3,534 \\ 3 \\ (1,769) \end{array}$ | $\begin{array}{r} 59,678 \\ 3 \\ (1,769) \end{array}$ |
| Closing Balance as at 30 June 2017 | 56,144 | 1,768 | 57,912 |
| Previous Year: <br> Opening balance as at 1 January 2016 <br> Movements in Equity: <br> Total comprehensive income for the period <br> Dividends paid | $56,144$ | $\begin{array}{r} 3,221 \\ \\ (97) \\ (1,769) \end{array}$ | $\begin{array}{r} 59,365 \\ (97) \\ (1,769) \end{array}$ |
| Closing Balance as at 30 June 2016 | 56,144 | 1,355 | 57,499 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the corresponding period immediately preceding financial year.

|  | Number <br> of shares <br> '000 | Company <br> Issued and paid-up <br> capital <br> $\mathbf{S \$ \prime 0 0 0}$ |
| :--- | :---: | :---: |
| Issued and fully paid-up share capital |  |  |
| Balance as at 30 June 2017 and <br> 31 March 2017 | 353,800 | 56,144 |

During 2Q-2017, there was no change in the Company's issued and paid-up share capital. There were no outstanding convertibles or treasury shares held by the Company or subsidiary holdings as at 30 June 2017 and 30 June 2016.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of current financial period and as at the end of the immediately preceding year.

| As at | As at <br> 30 June 2017 <br> '000 |
| :---: | :---: |
|  | 31 December 2016 |
| '000 |  |
| 353,800 | 353,800 |

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury share as at the end of the current financial period reported on.

Not applicable. The Company did not have any treasury shares during and as at the end of the current financial period reported on.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable. The Company did not have any subsidiary holdings during and as at the end of the current financial period reported on.
2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors of the Company.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the financial statements for $1 \mathrm{H}-2017$ as its most recently audited consolidated financial statements for the financial year ended 31 December 2016.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

There are no changes in the Group's accounting policies and methods of computation including any required by an accounting standard.
6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

EARNINGS PER SHARE ("EPS")

|  | Group |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2Q-2017 | $\mathbf{2 Q - 2 0 1 6}$ | $\mathbf{1 H - 2 0 1 7}$ | $\mathbf{1 H - 2 0 1 6}$ |
| Profit net of tax attributable to owners of <br> the Company (S\$'000) | 1,691 | 1,373 | 2,762 | 2,975 |
| Basic and diluted EPS based on <br> the weighted average number of shares <br> (cents) | 0.48 | 0.39 | 0.78 | 0.84 |

EPS for 2Q-2017, 1H-2017, 2Q-2016 and 1H-2016 have been computed based on the weighted average number of shares of $353,800,000$ shares. The basic and diluted EPS are the same for $2 \mathrm{Q}-2017,1 \mathrm{H}-2017,2 \mathrm{Q}-2016$ and 1 H 2016 as the Company had no dilutive equity instruments as at 30 June 2017 and 30 June 2016.
7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the
(a) Current financial period reported on; and
(b) Immediately preceding financial year.

## NET ASSET VALUE ("NAV")

|  | Group |  | Company |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 30 June 2017 | 31 December <br> 2016 | 30 June 2017 | 31 December <br> 2016 |
| NAV per share (cents) | 18.44 | 18.16 | 16.37 | 16.87 |

NAV per share as at 30 June 2017 and 31 December 2016 have been computed based on the issued share capital of $353,800,000$ shares.
8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## REVIEW OF THE GROUP'S PERFORMANCE

## Revenue

Revenue increased by S\$15.7 million or $26.7 \%$ from S $\$ 58.7$ million in $1 \mathrm{H}-2016$ to $\mathrm{S} \$ 74.4$ million in 1 H 2017, and increased by S $\$ 11.1$ million or $36.9 \%$ from $S \$ 30.0$ million in $2 Q-2016$ to $S \$ 41.1$ million in $2 Q-$ 2017. This was due to an increase in revenue from both the pawnbroking and the retail and trading of pre-owned items segments

## Other Gains

Other gains decreased by $\mathrm{S} \$ 0.4$ million or $45.9 \%$ from $\mathrm{S} \$ 0.9$ million in $1 \mathrm{H}-2016$ to $\mathrm{S} \$ 0.5$ million in 1 H 2017 was mainly due to a decrease in government grants of S\$0.2 million and absence of foreign exchange gain of $\mathrm{S} \$ 0.2$ million due to the strengthening of the Malaysian Ringgit in $1 \mathrm{H}-2016$.

Other gains increased by $\mathbf{S} \$ 0.3$ million from $\mathrm{S} \$ 9,000$ in $2 \mathrm{Q}-2016$ to $\mathrm{S} \$ 0.3$ million in 2Q-2017. The gain in 2Q-2017 was mainly due to the foreign exchange gain due to the strengthening of the Malaysian Ringgit in 2Q-2017.

## Material Costs

Material costs increased by $\mathbf{S} \$ 12.3$ million or $29.9 \%$ from $\mathbf{S} \$ 41.2$ million in $1 \mathrm{H}-2016$ to $\mathrm{S} \$ 53.5$ million in $1 \mathrm{H}-2017$, and increased by $\mathrm{S} \$ 9.3$ million or $44.0 \%$ from $\mathrm{S} \$ 21.0$ million in $2 \mathrm{Q}-2016$ to $\mathrm{S} \$ 30.3$ million in 2Q-2017. The increase was in line with the increase in revenue from both the retail and trading of preowned items segments.

## Employee Benefits Expense

Employee benefits expense increased by S\$1.0 million or $18.4 \%$ from $\mathrm{S} \$ 5.7$ million in $1 \mathrm{H}-2016$ to $\mathrm{S} \$ 6.7$ million in 1H-2017, and increased by S $\$ 0.9$ million or $33.4 \%$ from $\mathrm{S} \$ 2.6$ million in $2 \mathrm{Q}-2016$ to $\mathrm{S} \$ 3.5$ million in 2Q-2017. This was due to the increased headcount arising from the expansion of the Group's operations in Singapore and Malaysia.

## Depreciation and Amortisation Expense

Depreciation and amortisation expense increased by $\mathrm{S} \$ 0.2$ million or $21.6 \%$ from $\mathrm{S} \$ 0.9$ million in 1 H 2016 to $\mathrm{S} \$ 1.1$ million in $1 \mathrm{H}-2017$ and increased by $\mathbf{S} \$ 0.1$ million or $28.8 \%$ from $\mathrm{S} \$ 0.5$ million in 2Q2016 to S $\$ 0.6$ million in 2Q-2017. This was mainly due to the increase in capital expenditure on plant and equipment in line with the expansion of our network.

## Finance Costs

Finance costs increased by S\$0.5 million or $25.0 \%$ from $\mathrm{S} \$ 2.0$ million in $1 \mathrm{H}-2016$ to $\mathrm{S} \$ 2.5$ million in 1 H 2017 and increased by S $\$ 0.3$ million or $34.0 \%$ from $\mathbf{S} \$ 1.0$ million in 2Q-2016 to $\mathrm{S} \$ 1.3$ million in 2Q2017. The increase was mainly due to the increased utilisation of bank facilities to fund the Group's operational cash requirements.

## Other Losses

Other losses in $1 \mathrm{H}-2017$ of $\mathrm{S} \$ 0.1$ million was due to an increase in foreign exchange losses attributable to the weak Malaysian Ringgit.

Other losses in 2Q-2017 of S\$33,000 was mainly due to the disposal of fixed assets from the refurbishment of existing outlets.

## Other Expenses

Other expenses increased by $\mathrm{S} \$ 1.5$ million or $25.3 \%$ from $\mathrm{S} \$ 5.8$ million in $1 \mathrm{H}-2016$ to $\mathrm{S} \$ 7.3$ million in $1 \mathrm{H}-2017$, and increased by $\mathrm{S} \$ 0.7$ million or $22.1 \%$ from S $\$ 2.9$ million in $2 \mathrm{Q}-2016$ to $\mathrm{S} \$ 3.6$ million in $2 \mathrm{Q}-$ 2017. This was mainly due to an increase in advertising and promotional expenses, and an increase in rental and other related costs for relocation and refurbishment of existing outlets.

## Profit Before Tax

As a result of the above，profit before tax decreased by $\mathrm{S} \$ 0.4$ million or $9.5 \%$ from $\mathrm{S} \$ 4.1$ million in 1 H － 2016 to $\mathbf{S} \$ 3.7$ million in $1 \mathrm{H}-2017$ ，and increased by $\$ 0.5$ million or $29.5 \%$ from $\mathrm{S} \$ 1.4$ million in $2 \mathrm{Q}-2016$ to $\mathrm{S} \$ 1.9$ million in $2 \mathrm{Q}-2017$ ．

## Income Tax Expense

Income tax expense decreased by $\mathrm{S} \$ 0.2$ million or $18.8 \%$ from $\mathrm{S} \$ 0.9$ million in $1 \mathrm{H}-2016$ to $\mathrm{S} \$ 0.7$ million in $1 \mathrm{H}-2017$ ．Income tax expense in $1 \mathrm{H}-2016$ was higher due to an adjustment for under provision of tax in respect of prior years．

Income tax expense decreased by $\mathrm{S} \$ 0.3$ million or $50.7 \%$ from $\mathrm{S} \$ 0.6$ million in $2 \mathrm{Q}-2016$ to $\mathrm{S} \$ 0.3$ million in 2Q－2017，due to the absence of under provision for tax and decrease in profit before tax from certain subsidiaries．

## REVIEW OF THE GROUP＇S FINANCIAL POSITION

## Non－current Assets

Non－current assets increased by S $\$ 6.3$ million or $123.5 \%$ from S $\$ 5.1$ million as at 31 December 2016 to S $\$ 11.4$ million as at 30 June 2017．The increase was mainly attributable to an investment in joint venture in a China－based financial leasing company ${ }^{1}$ of $\mathrm{S} \$ 5.2$ million and an increase in plant and equipment of $\mathbf{S} \$ 1.1$ million arising from the relocation and refurbishment of existing outlets as well as opening of new outlets

## Current Assets

Current assets increased by $\mathbf{S} \$ 14.2$ million or $6.5 \%$ from $\mathbf{S} \$ 218.5$ million as at 31 December 2016 to S $\$ 232.7$ million as at 30 June 2017．This was mainly due to an increase in trade and other receivables of S $\$ 8.3$ million arising mainly from an increase in pledged loans extended to customers and an increase in inventories of $\mathbf{S} \$ 5.8$ million arising from the expanded product variety for the retail and trading of pre－owned items segment．

## Non－current Liabilities

Non－current liabilities increased by S\＄3．0 million or $182.9 \%$ from S $\$ 1.7$ million as at 31 December 2016 to $\mathbf{S} \$ 4.7$ million as at 30 June 2017．This was mainly due to utilisation of term loans．

## Current Liabilities

Current liabilities increased by S $\$ 16.4$ million or $10.5 \%$ from $\mathbf{S} \$ 155.4$ million as at 31 December 2016 to S $\$ 171.7$ million as at 30 June 2017．This was mainly due to an increase of S $\$ 12.4$ million arising from the drawdown of bank facilities to finance the business operations and an increase in other payables of S $\$ 3.8$ million．

## Equity Attributable to Owners of the Company

Equity attributable to owners of the Company increased by S\＄1．0 million or $1.5 \%$ from S\＄64．2 million as at 31 December 2016 to $\mathrm{S} \$ 65.2$ million as at 30 June 2017．The increase was mainly due to profit net of tax attributable to owners of the Company for $1 \mathrm{H}-2017$ and partially offset by payment of ordinary dividends of $\mathbf{S} \$ 1.8$ million in respect of FY2016．

## REVIEW OF THE GROUP＇S CASH FLOW STATEMENT

Net cash generated from operating activities before changes in working capital in $1 \mathrm{H}-2017$ was $\mathrm{S} \$ 7.3$ million．Net cash used in working capital amounted to $\mathrm{S} \$ 10.2$ million．This was mainly due to（i）an increase in trade and other receivables of S $\$ 7.2$ million arising from increased pledged loans；（ii）an increase in inventories of $\$ \$ 5.8$ million arising from expansion in product variety；and（iii）an increase in

[^0]trade and other payables of S\$2.8 million. Net cash used in operating activities in 1H-2017 amounted to S $\$ 3.7$ million after deducting income tax paid of $\mathrm{S} \$ 0.7$ million.

Net cash used in investing activities in $1 \mathrm{H}-2017$ amounted to $\mathrm{S} \$ 7.5$ million, and was mainly due to (i) investment in joint venture in a China-based financial leasing company of $\mathrm{S} \$ 5.2$ million; (ii) purchase of plant and equipment in relation to the relocation and refurbishment of existing outlets in Singapore of S $\$ 1.9$ million; and (iii) net cash consideration paid for the acquisition of a new Malaysian pawnshop of S $\$ 0.4$ million.

Net cash generated from financing activities in $1 \mathrm{H}-2017$ amounted to $\mathrm{S} \$ 6.8$ million, and was mainly due to an increase in new bank borrowings of $\mathrm{S} \$ 12.5$ million, which was partially offset by interest paid, repayment of bank borrowings and dividends paid of $\mathrm{S} \$ 2.5$ million, $\mathrm{S} \$ 1.5$ million and $\mathrm{S} \$ 1.8$ million, respectively.

As a result of the above, there was a net decrease of $\mathrm{S} \$ 4.4$ million in cash and cash equivalents from a net cash balance of $\mathrm{S} \$ 4.8$ million as at 31 December 2016 to a net cash balance of $\mathrm{S} \$ 0.5$ million as at 30 June 2017.
9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast for 2Q-2017 was provided.
10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or event that may affect the group in the next reporting period and the next 12 months.

The outlook of the industry which the Group operates in will continue to remain challenging.
Amid the highly competitive business environment, the Group will step up its brand building efforts to ensure continuous and sustainable growth for its operations in Singapore and Malaysia.

The Group will also continue to enlarge its network of stores in both Singapore and Malaysia. In 2Q2017, the Group has increased its total number of operational stores in Singapore and Malaysia to 54.

Barring any unforeseen circumstances, the Group remains cautiously optimistic of its performance for the financial year ending 31 December 2017.
11. Dividend
(a) Any dividend declared for the current financial period reported on?

No dividend has been declared or recommended for 2Q-2017.
(b) Any dividend declared for the corresponding period of the immediately preceding financial year?

No dividend has been declared or recommended for 2Q-2016.
(a) Date payable

Not applicable
(b) Books closure date

Not applicable
12. If no dividend has been declared/recommended, a statement to the effect.

No dividend has been declared or recommended for 2Q-2017.

## 13. INTERESTED PERSON TRANSACTIONS

The Group does not have a general mandate from shareholders for interested person transactions pursuant to Rule 920(1)(a)(ii) of the Listing Manual Section B: Rules of Catalist of the Singapore Exchange Securities Trading Limited ("Catalist Rules"). However, pursuant to Rule 905 of the Catalist Rules, the following is disclosed:

|  | Aggregate value of all interested person transactions during the year under review (including transactions of less than $\mathbf{S} \$ 100,000$ and excluding transactions conducted under shareholders' mandate pursuant to Rule 920 of the Catalist Rules) |  |
| :---: | :---: | :---: |
| Name of Interested Person | $\begin{gathered} \text { 1H-2017 } \\ \text { S } \$, 000 \end{gathered}$ | $\begin{aligned} & \text { 1H-2016 } \\ & \text { S } \$ ’ 000 \end{aligned}$ |
| Purchases of pre-owned jewellery Soo Kee Group Ltd. and its subsidiaries (the "Soo Kee Group of Companies") | 347 | - |
| Sales of pre-owned jewellery Soo Kee Group of Companies | 5 | 5 |
| Central support services Soo Kee Group of Companies | 99 | 99 |
| Lease of premises |  |  |
| Soo Kee Group of Companies | 112 | 96 |
| SK Properties Pte Ltd | 258 | 258 |
| Soo Kee Investment Pte Ltd | 277 | 274 |
| Heng Seng Pte Ltd | - | 48 |
| Lim Yong Guan | - | 71 |
| Interest payable/paid |  |  |
| Lim Yong Guan | 8 | - |
| Lim Yong Sheng | 7 |  |
| Soo Kee Capital Pte Ltd | 17 |  |
| Money Farm Pte Ltd | 14 | - |
|  | 1,144 | 851 |

14. CONFIRMATION BY THE ISSUER PURSUANT TO RULE 720(1)

The Company confirms that it has procured undertakings from all of its directors and executive officers as required under Rule 720(1) of the Catalist Rules.
15. NEGATIVE CONFIRMATION BY THE BOARD PURSUANT TO RULE 705(5)

The board of directors of the Company (the "Board") confirms that, to the best of its knowledge, nothing has come to the attention of the Board which may render the unaudited financial statements for 2 Q 2017 and $1 \mathrm{H}-2017$ of the Group to be false or misleading in any material aspect.

## ON BEHALF OF THE BOARD OF DIRECTORS

Dato' Sri Dr. Lim Yong Guan

Executive Chairman and CEO

Lim Yong Sheng<br>Non-Executive Director

## 8 August 2017

This announcement has been prepared by MoneyMax Financial Services Ltd. (the "Company") and its contents have been reviewed by the Company's sponsor, United Overseas Bank Limited (the "Sponsor"), for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited (the "SGX-ST"). The Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr Chia Beng Kwan, Senior Director, Equity Capital Markets, who can be contacted at 80 Raffles Place, \#03-03 UOB Plaza 1, Singapore 048624, telephone: +65 65339898.


[^0]:    1
    The Company had，on 18 October 2016，announced that it entered with AP Oil International Limited，重庆宗申动力机械股份有限公司 and 重庆保税港区开发管理集团有限公司 for the purpose of undertaking the financial leasing business in Chongqing，the People＇s Republic of China．

