## 0 <br> MegaChem

## MEGACHEM LIMITED

## Un-audited Financial Statements and Dividend Announcement

## For The Half Year Ended 30 June 2016

This announcement has been prepared by the Company and the contents have been reviewed by the Company's Sponsor, SAC Capital Private Limited, for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited ("Exchange"). The Company's Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the Exchange and the Exchange assumes no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

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## UNAUDITED RESULTS FOR THE HALF YEAR ENDED 30 JUNE 2016

The directors of Megachem Limited are pleased to advise the following unaudited results of the Group for the half year ended 30 June 2016.
(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED 30 JUNE 2016

|  | For the half year ended 30 June 2016 | For the half year ended 30 June 2015 S\$ | Variance <br> Favourable/(Unfavourable) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | S\$ |  | S\$'000 | \% |
| Sales | 51,294,942 | 57,570,884 | $(6,276)$ | (10.9\%) |
| Cost of sales | $(38,463,928)$ | $(44,775,082)$ | 6,311 | 14.1\% |
| Gross profit | 12,831,014 | 12,795,802 | 35 | 0.3\% |
| Other operating income | 308,164 | 198,035 | 110 | 55.6\% |
| Distribution costs | $(7,081,389)$ | $(6,823,106)$ | (258) | (3.8\%) |
| Adminstrative expenses | $(2,514,299)$ | $(2,387,468)$ | (127) | (5.3\%) |
| Other operating expenses | $(1,724,606)$ | $(1,795,583)$ | 71 | 4.0\% |
| Finance costs | $(290,623)$ | $(282,740)$ | (8) | (2.8\%) |
| Share of profit of associated companies | 280,615 | 312,780 | (32) | (10.3\%) |
| Profit before income tax | 1,808,876 | 2,017,720 | (209) | (10.4\%) |
| Income tax expense | $(888,317)$ | $(525,479)$ | (363) | (69.0\%) |
| Net profit | 920,559 | 1,492,241 | (572) | (38.3\%) |

Other comprehensive income:
Exchange differences on translating

| foreign operations, net of tax | $(675,037)$ | $(456,029)$ | (219) | (48.0\%) |
| :---: | :---: | :---: | :---: | :---: |
| Total comprehensive income | 245,522 | 1,036,212 | (791) | (76.3\%) |
| Net profit attributable to: |  |  |  |  |
| Equity holders of the Company | 787,092 | 1,332,781 | (546) | (40.9\%) |
| Non-controlling interests | 133,467 | 159,460 | (26) | (16.3\%) |
| Net profit | 920,559 | 1,492,241 | (572) | (38.3\%) |

Total comprehensive income attributable to:

| Equity holders of the Company | 246,742 | 836,688 | (590) | (70.5\%) |
| :---: | :---: | :---: | :---: | :---: |
| Non-controlling interests | $(1,220)$ | 199,524 | (201) | (100.6\%) |
| Total comprehensive income | 245,522 | 1,036,212 | (791) | (76.3\%) |

Earnings per share of profit attributable to equity
holders of the Company during the financial year

- basic and diluted

The following items have been included in arriving at profit for the period:

|  | For the half year ended 30 June 2016 | For the half year ended 30 June 2015 |
| :---: | :---: | :---: |
|  |  |  |
| Other operating income |  |  |
| Bad debt recovered | 46,379 | 50,981 |
| Change in fair value of financial assets held for trading | 102,795 | 75,623 |
| Dividend income | 1,524 | 2,137 |
| Gain on disposal of property, plant and equipment | 40,699 |  |
| Grant income | 76,037 | 33,445 |
| Interest income from banks | 32,737 | 27,366 |
| Rental income | 7,993 | 8,483 |
|  | 308,164 | 198,035 |
| Change in fair value of financial assets held for trading |  |  |
| - forward foreign exchange contracts | 67,795 | 75,623 |
| - listed equity security | 35,000 | $(15,000)$ |
| Change in fair value of financial liabilities held for trading |  |  |
| - forward foreign exchange contracts | $(329,408)$ | $(60,016)$ |
| Depreciation and amortisation | $(732,289)$ | $(758,904)$ |
| Interest on borrowings | $(290,623)$ | $(282,740)$ |
| Impairment of trade receivables | $(385,262)$ | $(68,004)$ |
| Net foreign exchange loss | $(58,937)$ | $(388,546)$ |
| Write off of inventory | $(243,341)$ | $(186,783)$ |
| Adjustment for (under)/over provision for tax |  |  |
| in respect of prior reporting years | $(10,179)$ | 7,072 |

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2016

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | 30 June | 31 December | 30 June | 31 December |
|  | 2016 | 2015 | 2016 | 2015 |
|  | S\$ | S\$ | S\$ | S\$ |
| ASSETS |  |  |  |  |
| Non-current assets |  |  |  |  |
| Property, plant and equipment | 12,130,333 | 12,445,028 | 1,838,612 | 1,846,867 |
| Investment property | 88,341 | 88,290 | - | - |
| Investments in subsidiaries | - | - | 5,439,769 | 5,439,769 |
| Investment in associated companies | 3,062,442 | 5,198,955 | 2,798,756 | 99,949 |
| Transferable club memberships | 27,386 | 26,963 | 4,001 | 4,001 |
|  | 15,308,502 | 17,759,236 | 10,081,138 | 7,390,586 |
| Current assets |  |  |  |  |
| Inventories | 20,782,138 | 21,003,149 | 10,224,397 | 11,066,445 |
| Trade and other receivables | 26,334,127 | 25,860,679 | 17,270,196 | 15,312,290 |
| Financial assets held for trading | 206,659 | 142,186 | 146,226 | 121,158 |
| Other current assets | 2,608,432 | 1,874,837 | 371,777 | 279,562 |
| Cash and bank balances | 10,641,427 | 11,059,729 | 3,063,067 | 3,630,363 |
|  | 60,572,783 | 59,940,580 | 31,075,663 | 30,409,818 |
| Total assets | 75,881,285 | 77,699,816 | 41,156,801 | 37,800,404 |
| EQUITY AND LIABILITIES |  |  |  |  |
| Capital and reserves attributable to equity holders of the Company |  |  |  |  |
| Share capital | 15,892,028 | 15,892,028 | 15,892,028 | 15,892,028 |
| Other reserves | $(4,422,684)$ | $(3,882,334)$ | - | - |
| Retained earnings | 30,040,062 | 30,186,070 | 8,751,869 | 4,797,132 |
|  | 41,509,406 | 42,195,764 | 24,643,897 | 20,689,160 |
| Non-controlling interests | 2,809,978 | 2,888,052 | - | - |
| Total equity | 44,319,384 | 45,083,816 | 24,643,897 | 20,689,160 |
| Non-current liabilities |  |  |  |  |
| Borrowings | 1,418,579 | 3,710,594 | - | - |
|  | 1,418,579 | 3,710,594 | - | - |
| Current liabilities |  |  |  |  |
| Current income tax liabilities | 151,585 | 212,434 | - | 64,071 |
| Trade and other payables | 12,577,280 | 14,083,909 | 7,504,394 | 7,216,879 |
| Borrowings | 17,114,954 | 14,558,468 | 9,003,554 | 9,829,813 |
| Financial liabilities held for trading | 299,503 | 50,595 | 4,956 | 481 |
|  | 30,143,322 | 28,905,406 | 16,512,904 | 17,111,244 |
| Total liabilities | 31,561,901 | 32,616,000 | 16,512,904 | 17,111,244 |
| Total equity and liabilities | 75,881,285 | 77,699,816 | 41,156,801 | 37,800,404 |

1(b)(ii) Aggregate amount of group's borrowings and debt securities.
Amount repayable in one year or less, or on demand

| As at 30 June 2016 |  | As at 31 December 2015 |  |
| :--- | :--- | :--- | :--- |
| Secured | Unsecured | Secured | Unsecured |
| S $\$ 5,625,836$ | S $\$ 11,489,118$ | $\mathrm{~S} \$ 2,193,492$ | $\mathrm{~S} \$ 12,364,976$ |

Amount repayable after one year

| As at 30 June 2016 |  | As at 31 December 2015 |  |
| :--- | :---: | :--- | :---: |
| Secured | Unsecured | Secured | Unsecured |
| S $\$ 1,418,579$ | - | $S \$ 3,710,594$ | - |

## Details of collateral

The secured borrowings were collateralized on:
i. fixed and floating charges over all the assets and undertaking of subsidiaries, including all present and future freehold and leasehold property, book and other debts, chattels, goodwill and uncalled capital, both present and future;
ii. mortgage over property of a subsidiary located at 11 Tuas Link 1 Singapore 638588 and;
iii. industrial land of a subsidiary at Seri Alam Industrial Park, Sungai Kapar, Indah, Klang, Selangor, Malaysia

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

## CONSOLIDATED CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 30 JUNE 2016

|  | For the half year ended 30 June 2016 S\$ | For the half year ended 30 June 2015 S\$ |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Net profit | 920,559 | 1,492,241 |
| Adjustments for: |  |  |
| Change in fair value of financial assets held for trading | $(35,000)$ | 15,000 |
| Depreciation charge | 732,289 | 758,904 |
| Dividend income | $(2,137)$ | $(2,137)$ |
| Gain on disposal of property, plant and equipment | $(40,699)$ | - |
| Share of profit of associated companies | $(280,615)$ | $(312,780)$ |
| Income tax expense | 888,317 | 525,479 |
| Interest income | $(32,124)$ | $(27,366)$ |
| Finance costs | 290,623 | 282,740 |
| Operating cash flow before working capital changes | 2,441,213 | 2,732,081 |
| Change in operating assets and liabilities |  |  |
| Trade and other receivables | $(1,676,865)$ | 961,866 |
| Inventories | $(154,009)$ | 475,170 |
| Financial assets held for trading | $(29,473)$ | $(28,583)$ |
| Trade and other payables | $(270,323)$ | $(1,126,274)$ |
| Financial liabilities held for trading | 248,908 | 8,931 |
| Foreign exchange adjustment differences | $(39,652)$ | $(130,482)$ |
| Cash from operations | 519,799 | 2,892,709 |
| Income tax paid | $(841,905)$ | $(728,985)$ |
| Interest received | 32,124 | 27,366 |
| Net cash (used in)/from operating activities | $(289,982)$ | 2,191,090 |
| Cash flows from investing activities |  |  |
| Dividends received | 3,946,191 | 395,580 |
| Purchase of property, plant and equipment | $(380,262)$ | $(964,333)$ |
| Proceeds from sale of property, plant and equipment | 41,358 | - |
| Subscription for shares in associated company | $(2,698,807)$ | - |
| Net cash from/(used in) investing activities | 908,480 | $(568,753)$ |
| Cash flows from financing activities |  |  |
| Dividends paid | $(933,100)$ | $(933,100)$ |
| Dividends paid by subsidiary to non-controlling shareholders | $(76,854)$ | $(116,800)$ |
| (Repayments of)/proceeds from long term bank loan | $(361,129)$ | 1,556,206 |
| Proceeds from/(repayments of) bills payables | 869,730 | $(1,401,503)$ |
| Repayment of short term bank loans | $(576,203)$ | $(260,020)$ |
| Payment of prior year unclaimed dividends | - | $(7,500)$ |
| Interest paid | $(302,373)$ | $(294,068)$ |
| Net cash used in financing activities | (1,379,929) | (1,456,785) |
| Net (decrease)/increase in cash and cash equivalents held | $(761,431)$ | 165,552 |
| Cash and cash equivalents, statement of cashflow, beginning balance | 11,059,729 | 8,999,243 |
| Effects of exchange rate changes on cash and cash equivalents equivalents | $(137,006)$ | $(58,104)$ |
| Cash and cash equivalents, statement of cashflow, ending balance | 10,161,292 | 9,106,691 |
| Cash and cash equivalents comprised the followings: |  |  |
| Cash and bank balances | 10,641,427 | 9,106,691 |
| Less: bank overdraft | $(480,135)$ | - |
|  | 10,161,292 | 9,106,691 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## STATEMENTS OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED 30 JUNE 2016

|  | Attributable to equity holders of the Company |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The Group | Total equity S\$ | Parent Sub-total S\$ | Share capital S\$ | Other reserves S\$ | Retained earnings S\$ | Non-controlling interests S\$ |
| Balance at 1 January 2016 | 45,083,816 | 42,195,764 | 15,892,028 | $(3,882,334)$ | 30,186,070 | 2,888,052 |
| Total comprehensive income for the reporting period | 245,522 | 246,742 | - | $(540,350)$ | 787,092 | $(1,220)$ |
| Final dividend relating to 2015 paid | $(933,100)$ | $(933,100)$ | - | - | $(933,100)$ | - |
| Final dividend paid to noncontrolling interest | $(76,854)$ | - | - | - | - | $(76,854)$ |
| Balance at 30 June 2016 | 44,319,384 | 41,509,406 | 15,892,028 | (4,422,684) | 30,040,062 | 2,809,978 |
| Balance at 1 January 2015 | 44,518,951 | 41,922,815 | 15,892,028 | $(2,540,305)$ | 28,571,092 | 2,596,136 |
| Total comprehensive income for the reporting period | 1,036,212 | 836,688 | - | $(496,093)$ | 1,332,781 | 199,524 |
| Final dividend relating to 2014 paid | $(933,100)$ | $(933,100)$ | - | - | $(933,100)$ | - |
| Prior years unclaimed dividends paid | $(7,500)$ | $(7,500)$ | - | - | $(7,500)$ | - |
| Final dividend paid to noncontrolling interest | $(116,800)$ | - | - | - | - | $(116,800)$ |
| Balance at 30 June 2015 | 44,497,763 | 41,818,903 | 15,892,028 | $(3,036,398)$ | 28,963,273 | 2,678,860 |


| The Company | Total equity S\$ | Share capital S\$ | Retained earnings S\$ |
| :---: | :---: | :---: | :---: |
| Balance at 1 January 2016 | 20,689,160 | 15,892,028 | 4,797,132 |
| Total comprehensive income for the reporting period | 4,887,837 | - | 4,887,837 |
| Final dividend relating to 2015 paid | $(933,100)$ | - | $(933,100)$ |
| Balance at 30 June 2016 | 24,643,897 | 15,892,028 | 8,751,869 |
| Balance at 1 January 2015 | 19,043,685 | 15,892,028 | 3,151,657 |
| Total comprehensive income for the reporting period | 1,294,634 | - | 1,294,634 |
| Final dividend relating to 2014 paid | $(933,100)$ | - | $(933,100)$ |
| Prior years unclaimed dividends paid | $(7,500)$ | - | $(7,500)$ |
| Balance at 30 June 2015 | 19,397,719 | 15,892,028 | 3,505,691 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There have been no changes in the Company's issued share capital since the end of the previous financial year being 31 December 2015.

There were no unissued shares in the capital of the Company reserved for the exercise of any option nor were there any treasury share as at the end of the financial periods ended 30 June 2016 and 30 June 2015.

There were no outstanding convertibles as at 30 June 2016 and 30 June 2015.
1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued ordinary shares, excluding treasury shares, as at the end of the financial period and year ended 30 June 2016 and 31 December 2015 was 133,300,000 shares.

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sale, transfer, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.
2. Whether the figures have been audited, or reviewed and in accordance with which standard.

The figures have not been audited or reviewed.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in paragraph 5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as those of the audited financial statements for the financial year ended 31 December 2015.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

On 1 January 2016, the Group adopted the new and revised Financial Reporting Standards ("FRS") and Interpretations to FRS ("INT FRS") that are relevant to its operations and mandatory for application from that date. Changes to the Group's accounting policies have been made as required, in accordance with the relevant transitional provisions in the respective FRS and INT FRS.

The adoption of the above amendments has no material impact on the Group's financial statements.
6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

|  | For the <br> half year ended <br> 30 June <br> 2016 | For the <br> half year ended <br> 30 June <br> 2015 |
| :--- | ---: | ---: |
| Earnings per ordinary shares (in cents) | 0.59 | 1.00 |
| a) Based on weighted average number of ordinary <br> shares on issue | $\mathbf{0 . 5 9}$ | 1.00 |
| b) On a fully diluted basis |  |  |
| Weighted average number of ordinary shares in issue <br> for earnings per share | $\mathbf{1 3 3 , 3 0 0 , 0 0 0}$ | $133,300,000$ |

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:
(a) current financial year reported on; and
(b) immediately preceding financial year.

|  | Group |
| :---: | :---: | :---: |
| 30 June |  |
| 2016 | 2015 |


|  | Company |
| :---: | :---: |
| 30 June | 31 December |
| 2016 | 2015 |

Net asset value per ordinary share based on issued share capital (cents)

No of ordinary shares used in calculation
31.14

133,300,000
133,300,000
133,300,000
133,300,000

## 8. REVIEW OF PERFORMANCE

Some of the key financial highlights of the Group are as follows:
Variance

## 8(a) PROFITABILITY ANALYSIS

8(a)(i) Sales

|  | $\begin{gathered} \text { H1 } 2015 \\ \text { S } \$ \mathbf{0} 000 \end{gathered}$ | $\begin{gathered} \text { H2 } 2015 \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} \text { H1 } 2016 \\ \text { S\$'000 } \end{gathered}$ | Variance Fav/(Unfav) H1 2016 vs H2 2015 S\$'000 \% |  | Variance Fav/(Unfav) H1 2016 vs H1 2015 S\$'000 \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASEAN | 38,843 | 36,183 | 34,492 | $(1,691)$ | (4.7) | $(4,351)$ | (11.2) |
| North Asia | 6,615 | 7,882 | 7,038 | (844) | (10.7) | 423 | 6.4 |
| Europe | 3,438 | 3,083 | 3,078 | (5) | (0.2) | (360) | (10.5) |
| America | 2,856 | 755 | 623 | (132) | (17.5) | $(2,233)$ | (78.2) |
| South Asia | 2,363 | 2,380 | 2,745 | 365 | 15.3 | 382 | 16.2 |
| Middle East | 2,194 | 1,696 | 1,945 | 249 | 14.7 | (249) | (11.3) |
| Australia | 1,231 | 967 | 1,367 | 400 | 41.4 | 136 | 11.0 |
| Africa | 31 | 43 | 7 | (36) | (83.7) | (24) | (77.4) |
| Total | 57,571 | 52,989 | 51,295 | $(1,694)$ | (3.2) | $(6,276)$ | (10.9) |

## Geographic Segment Sales Analysis

## H1 2016 vs H2 2015

Overall sales contracted marginally by $\mathrm{S} \$ 1.7$ million or $3.2 \%$ as compared to the second half of 2015 (" H 2 2015"). The main decrease in sales came from ASEAN and North Asia markets which decreased by S\$1.7 million or $4.7 \%$ and $\mathrm{S} \$ 0.8$ million or $10.7 \%$ respectively.

On the other hand, sales to South Asia continued to grow while sales to the Middle East and Australia picked up moderately by S\$0.2 million and S\$0.4 million respectively after a dip in H 22015.

## H1 2016 vs H1 2015

As compared to the first half of 2015 ("H1 2015"), sales decreased by S $\$ 6.3$ million or $10.9 \%$ to $\mathrm{S} \$ 51.3$ million in the first half of 2016 ("H1 2016") mainly due to softer market conditions. The biggest fall was mainly contributed by reduced sales to ASEAN of S\$4.4 million or $11.2 \%$ followed by to America of S $\$ 2.2$ million or $78.2 \%$. A smaller fall was registered from Europe and the Middle East markets while higher sales to North and South Asia and Australia markets partially compensated for the decline year-on-year.

## Business Activity Segment Sales Analysis

|  | $\begin{gathered} \text { H1 } 2015 \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} \text { H2 } 2015 \\ \text { S } \${ }^{\prime} 000 \end{gathered}$ | $\begin{gathered} \text { H1 } 2016 \\ \text { S\$'000 } \end{gathered}$ | Variance Fav/(Unfav) <br> H1 2016 vs H2 2015 |  | Variance Fav/(Unfav) H1 2016 vs H1 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | S\$'000 | \% | S\$'000 | \% |
| Distribution activity | 55,892 | 51,202 | 49,636 | $(1,566)$ | (3.1) | $(6,256)$ | (11.2) |
| Manufacturing activity | 1,679 | 1,787 | 1,659 | (128) | (7.2) | (20) | (1.2) |
| Total Sales | 57,571 | 52,989 | 51,295 | $(1,694)$ | (3.2) | $(6,276)$ | (10.9) |

H1 2016 vs H2 2015
Fall in sales came mainly from distribution activities while manufacturing activities fell marginally in H 12016 as compared to H 22015.

## H1 2016 vs H1 2015

As compared to H 12015 , the decrease in sales was also attributed mainly to distribution activities while manufacturing activities remained relatively unchanged.

## 8(a)(ii) Gross profit

## H1 2016 vs H2 2015

Gross profit margin for H1 2016 improved by 1.3\%-point over H2 2015 mainly due to better gross profit margin across several markets such as ASEAN, Middle East and Asia. This led to an increase in gross profit of S\$0.3 million or 2.0\% despite a slight decrease in sales in H1 2016.

## H1 2016 vs H1 2015

Better gross profit margin in H1 2016 offset the 10.9\% drop in sales leading to gross profit coming in flat at S\$12.8 million.

## 8(a)(iii) Other operating income



Change in fair value of financial
assets held for trading

| - forward foreign exchange contracts | 76 | $(43)$ | 68 | 111 | 256.0 | (8) | (10.4) |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - listed equity security | - | 10 | 35 | 25 | 250.0 | 35 | NM |
| Grant income | 33 | 59 | 76 | 17 | 29.3 | 43 | 127.3 |
| Gain on disposal of plant and <br> equipment |  |  |  |  |  |  |  |

NM : not meaningful

## H1 2016 vs H2 2015

Other operating income more than tripled to $\mathbf{S} \$ 308,000$ mainly due to higher fair value gain from forward foreign exchange contracts and listed equity security of $S \$ 111,000$ and $S \$ 25,000$ respectively, higher bad debt recovered, grant income and gain on disposal of property, plant and equipment of S\$41,000.

## H1 2016 vs H1 2015

Other operating income increased by $S \$ 110,000$ or $55.6 \%$ mainly due to higher grant income of $S \$ 43,000$, fair value gain from listed equity security of $\mathbf{S} \$ 35,000$ and gain on disposal of property, plant and equipment of S\$41,000.

## 8(a)(iv) Operating expenses

## H1 2016 vs H2 2015

Total operating expenses for H 12016 increased by $\mathrm{S} \$ 0.7$ million or $7.1 \%$ over H 22015 to $\mathrm{S} \$ 11.3$ million. This was primarily caused by net foreign exchange loss and change in fair value of financial liabilities of $\mathrm{S} \$ 0.4$ million in total as compared to net gain in H2 2015 of S\$0.3 million. The loss incurred in H1 2016 was mainly due to the weakening of the United State Dollars against Singapore Dollars.

|  | $\begin{gathered} \text { H1 } 2015 \\ \text { S } \$ \text { '000 } \end{gathered}$ | $\begin{gathered} \text { H2 } 2015 \\ \mathrm{~S} \${ }^{\prime} 000 \end{gathered}$ | H1 2016 S\$'000 | Variance Fav/(Unfav) <br> H1 2016 vs H2 2015 |  | Variance Fav/(Unfav) <br> H1 2016 vs H1 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in fair value of financial liabilities - forward foreign exchange contracts | 60 | (9) | 329 | (339) | NM | (269) | (448.9) |
| Employee remuneration and related expenses | 6,277 | 6,287 | 6,426 | (139) | (2.2) | (149) | (2.4) |
| Impairment of trade receivables | 68 | 36 | 385 | (349) | (959.2) | (317) | (466.5) |
| Net foreign exchange (gain)/loss | 389 | (305) | 59 | (364) | (119.3) | 330 | 84.8 |
| Professional fees | 270 | 346 | 376 | (30) | (8.7) | (106) | (39.1) |
| Travelling and transport | 461 | 540 | 398 | 142 | 26.3 | 63 | 13.7 |
| Rental | 1,305 | 1,393 | 1,226 | 167 | 12.0 | 79 | 6.0 |

NM : not meaningful

Allowance for impairment of trade receivables was made for receivables from America and Indonesia which led to an increase of S $\$ 0.3$ million in H 12016 while the increase in employee remuneration and related expenses of $S \$ 0.1$ million or $2.2 \%$ was mainly due to annual pay increment.

On the other hand, better utilisation of warehouse space and reduced travelling activities in H 12016 resulted in a decrease in rental and travelling and transport expenses by $\$ \$ 167,000$ and $\mathbf{S} \$ 142,000$ respectively.

## H1 2016 vs H1 2015

Year-on-year, total operating expenses increased by S\$0.3 million or 2.9\%. Other than cost components that were explained above, higher professional fees of S $\$ 0.1$ million were incurred in H 12016 for certain services such as corporate-related consultancy fees and lawyers' fees for trademarks registrations.

## 8(a)(v) Finance costs

Finance costs comprised the following:-

|  | $\begin{gathered} \text { H1 } 2015 \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} \text { H2 } 2015 \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} \text { H1 } 2016 \text { S\$'000 } \end{gathered}$ | Variance Fav/(Unfav) H1 2016 vs H2 2015 |  | Variance Fav/(Unfav) H1 2016 vs H1 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | S\$'000 | \% | S\$'000 | \% |
| Bills payables | 144 | 137 | 127 | 10 | 7.1 | 17 | 12.0 |
| Bank loans | 139 | 173 | 164 | 9 | 5.5 | (25) | (18.2) |
| Total finance costs | 283 | 310 | 291 | 19 | 6.2 | (8) | (2.8) |

## H1 2016 vs H2 2015

H1 2016 vs H1 2015
Overall finance costs fell by S\$19,000 or 6.2\% in H1 2016 as average borrowings decreased as compared to H2 2015.

As compared to H 1 2015, total finance costs were relatively unchanged.

## 8(a)(vi) Share of profit of associated companies

| H1 2016 vs H2 2015 |
| :--- |
| H1 2016 vs H1 2015 |

The decrease in our share of profits of S\$0.3 million or $52.0 \%$ vis-à-vis H 22015 was largely due to one-time valuation gain of $\mathbf{S} \$ 0.2$ million on plant and equipment in H 22015 resulting from the restructuring of one of our associated companies.

Although sales from the distribution business segment from our associated company had picked up in H1 2016 as compared to H 22015 and H 12015 , profitability had contracted mainly due to higher operating expenses incurred partly in relation to its proposed listing in the stock exchange in Thailand.

## 8(a)(vii) Profit before income tax

## H1 2016 vs H2 2015

Although gross profit was $\mathrm{S} \$ 0.3$ million higher in H 1 2016, this was offset by lower share of profit of associated companies of $\mathrm{S} \$ 0.3$ million and negative impact from foreign exchange loss and net change in fair value of forward exchange contracts of $S \$ 0.6$ million.

As a result, profit before tax decrease by S\$0.6 million or $23.6 \%$ and EBITDA also decline by the same magnitude or $16.5 \%$ as compared to H 22015.

H1 2016 vs H1 2015
Year-on-year, profit before tax decreased by S\$0.2 million or $10.4 \%$ due to higher operating expenses of S\$0.3 million offset by higher operating income of S $\$ 0.1$ million.

## 8(a)(viii) Net profit

The increase in income tax expense by $\$ 312,000$ and S\$363,000 in H1 2016 vis-à-vis H2 2015 and H1 2015 respectively was mainly due to withholding tax paid for more dividends received from our associated company in the current period.

Therefore, because of the increase in income tax expense, net profit after tax decreased by S $\$ 0.9$ million or $48.6 \%$ vis-à-vis H2 2015 to S\$0.9 million and year-on-year, it decreased by S\$0.6 million or 38.3\%. Excluding the increase in withholding tax of S\$346,000 year-on-year, the fall in net profit as compared to H1 2015 would be $\mathbf{S} \$ 225,000$ or $14.6 \%$.

## 8(a)(ix) Total comprehensive income

The net exchange losses on translation of foreign operations of S\$0.7 million in H 12016 arose primarily from the significant weakening in British Pound while the net exchange losses on translation in H 12015 and H 2 2015 of S $\$ 0.5$ million and S $\$ 0.8$ million respectively resulted mainly from weakening of Malaysian Ringgit throughout 2015.

As such, due to lower net exchange losses on translation of foreign operations of $\mathrm{S} \$ 0.1$ million in H 12016 , comprehensive income decrease by S\$0.7 million or $75.1 \%$ vis-à-vis H2 2015.

As compared to H 12015 , comprehensive income fell by $\mathrm{S} \$ 0.8$ million or $76.3 \%$ as net exchange losses on translation of foreign operations was S\$0.2 million higher in H 12016.

| Balance Sheet Highlights | As at $\longrightarrow$ |  | Variance <br> 30 June 2016 vs |
| :---: | :---: | :---: | :---: |
|  | 31 December | 30 June | 31 December |
|  | 2015 | 2016 |  |
|  |  |  | Fav/(Unfav) |
| Cash (S\$'mil) | 11.1 | 10.6 | (0.4) |
| Borrowings (S\$'mil) | 18.3 | 18.5 | (0.3) |
| Current ratio (times) | 2.07 | 2.01 | (0.06) |
| Gearing ratio (times) | 0.43 | 0.45 | (0.02) |
| Net assets per share attributable to equity holders of the Company (cents) | 31.65 | 31.14 | (0.51) |
| Inventory turnover (days) | 101 | 112 | (11) |
| Trade receivables turnover (days) | 93 | 92 | 1 |

## Property, plant and equipment

The slight decrease in property, plant and equipment by $\mathrm{S} \$ 0.3$ million or $2.5 \%$ was due to depreciation charge of $\mathbf{S} \$ 732,000$ for the current period offset by purchase of motor vehicles of $\mathbf{S} \$ 0.4$ million.

Investment in associated companies
The decrease in carrying value of our associated companies by $\mathrm{S} \$ 2.1$ million or $41.1 \%$ was mainly due to dividends declared of $\mathbf{S} \$ 5.1$ million offset by increase in investment in associated company of S\$2.7 million and positive contribution from our associated companies for the current period of $\mathbf{S} \$ 0.3$ million.

Trade and other receivables
Net third party trade receivables decreased by $\mathrm{S} \$ 0.6$ million or $2.2 \%$ from $\mathrm{S} \$ 25.5$ million as at 31 December 2015 to S $\$ 24.9$ million as at 30 June 2016 partly due to impairment of trade receivables made in H1 2016 of S\$0.4 million. Another reason that cause the decline was the lower sales in H1 2016 as compared to H2 2015. Turnover days for the current period remained relatively stable at 92 days as compared to 93 days for the full year of 2015.

Other receivables from associated company increased by $\mathbf{S} \$ 1.1$ million due to dividends receivables that remained outstanding as at 30 June 2016.

## Inventories

Inventories decreased marginally by S\$0.2 million or $1.1 \%$ to $\mathbf{S} \$ 20.8$ million as at 30 June 2016 from S\$21.0 million as at 31 December 2015. The slower sales had led to an increase in inventory turnover days from 101 days for the full year of 2015 to 112 days in H 12016.

## Other current assets

Other current assets stood at $\mathbf{S} \$ 2.6$ million, which consist mainly of advances to suppliers and prepayments, and represent an increase of S $\$ 0.7$ million or $39.1 \%$ as compared to $\mathrm{S} \$ 1.9$ million as at end of last year. This was largely due to timing difference in advance payments to suppliers.

Financial assets and financial liabilities held for trading
The increase in financial assets held for trading was partly due to positive fair value gain of $\mathbf{S} \$ 35,000$ in listed equity and partly because of an increase in fair value of forward contracts of $\$ \$ 29,000$. Similarly, financial liabilities held for trading increased by $\$ \$ 249,000$ as a result of unfavourable fair value change in the forward contracts as at 30 June 2016.

Trade and other payables
Corresponding to the decrease in inventories, trade payables fell by $\mathrm{S} \$ 0.3$ million or $3.7 \%$ to $\mathrm{S} \$ 7.0$ million as at 30 June 2016 from S $\$ 7.2$ million as at 31 December 2015.

Other payables in aggregate decreased by S\$1.2 million from S\$6.9 million as at 31 December 2015 to $\mathbf{S} \$ 5.6$ million as at 30 June 2016. Accrued operating expenses fell by $\mathrm{S} \$ 0.8$ largely due to timing difference in payments while short term loan from director decreased by $\mathrm{S} \$ 0.2$ million as further repayments were made in H1 2016. Advance payments from customers, mainly from South America, decreased by $\mathrm{S} \$ 0.3$ million as sales to this market were further reduced in this current period.

## Borrowings

Total borrowings increased marginally by $\mathbf{S} \$ 264,000$ or $1.4 \%$ as more trade borrowings were utilized to finance the increase in advance payments to suppliers. On the other hand, both short term and long term bank loans in aggregate fell by $\$ \$ 1.0$ million as compared to 31 December 2015.

A long term bank loan of value $\mathbf{S} \$ 2.6$ million had been reclassified to current liabilities as it was due for repayment within a year. Hence, non-current borrowings decreased by S\$2.3 million as compared to 31 December 2015

In line with higher borrowings, our gearing ratio thus increased from 0.43 times as at 31 December 2015 to 0.45 times as at 30 June 2016.

Net asset value
Net asset value per share decreased from 31.65 cents as at 31 December 2015 to 31.14 cents as at 30 June 2016 as a result of dividend payment to shareholders of $\$ \$ 0.9$ million and a lower comprehensive income for the current period of $\$ \$ 246,000$.

## 8(c) CASH FLOW

Cash and cash equivalents decreased by $\mathbf{S} \$ 0.9$ million to $\mathbf{S} \$ 10.2$ million as at 30 June 2016 as compared to 31 December 2015. Due to a longer cash conversion cycle in the current period, S $\$ 0.3$ million cash was used to support operating activities and this need was financed through trade borrowing proceeds. In addition, cash and cash equivalents were also utilized to repay bank loans of $\mathbf{S} \$ 0.9$ million.

S $\$ 3.9$ million dividends received from associated company were partially use to increase our investment in the associated company of S $\$ 2.7$ million by subscribing to additional shares in its paid up capital pursuant to its proposed listing on the stock exchange of Thailand. Cash was also used to meet our dividend payment obligation of $\mathrm{S} \$ 0.9$ million and to partly finance capital expenditure of $\mathrm{S} \$ 0.4$ million.
9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

There was no forecast previously disclosed to shareholders.
10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

## RISK FACTORS

We believe the imminent risks to our financial performance in the second half of 2015 (" H 22015 ") are as follows:

## The global economy

Although the US economy remains on track, the fear of further deceleration in China's growth and concern over the fragility of the Euro zone, especially after Brexit, have escalated. If these risk factors do not subside, it may weigh on the prospects for the chemical industry. This will then have an impact on our business.

## Volatility in energy prices

Volatility in energy prices may affect chemical prices and demand for chemicals and thus our selling prices.

## Currency risk

We operate internationally and therefore are exposed to foreign currency risks arising from various currency exposures. The currency market remains volatile and difficult to predict. This poses a challenge to our currency risk management. While we will continue to hedge our exposure, we recognize that there is no perfect hedge. In addition currencies of certain countries have limited liquidity and carry high hedging cost. Thus any adverse changes in foreign currency may have an impact on our profitability.

## Interest rate risk

Our interest rate risk arises from bank borrowings at floating rates. Any drastic increase in market interest rates will increase our borrowing cost.

## Credit risk

Our products are sold to more than 2,000 customers across many countries. The credit risks in some countries are more difficult to assess. Any significant payment default will negatively impact on our financial performance.

## Country risk

Our products are sourced and sold globally. Our business may be affected if any of our markets suffers significant escalation in country risk.

## Inventory risk

Our business involves keeping inventory of chemicals to meet customers' requirement. In the event of an unexpected fall in customers' demand levels for any product, we may end up with excess inventory. This will have a negative impact on our profitability.

## PROSPECTS

In our previous result announcement in February 2016, we shared with investors and shareholders our expectation of a challenging economic environment going into 2016 and concerns that our efforts to maintain revenue growth momentum may face external challenges.

Since then, it has panned out the way we had expected. A volatile first half, marked by continued concerns over the impact of slowing China's economy, interest rate hike in the United States of America and more recently Brexit, dampened business sentiment in the chemical industry.

Looking forward into the second half of 2016, these same factors will continue to loom over the global economy and may curb demand for chemicals. Therefore our outlook for the second half of 2016 remains muted.

Despite the headwinds ahead of us, we will remain resolute in executing our strategy of building resilience for long term growth through portfolio readjustment, diversification and operational excellence. We will also be relentless in developing strong relationships with key partners in the industry and in building our business in Asia.

## 11. Dividend

## (a) Current financial period reported on

Any interim dividend declared for the financial period ended? Yes

The directors are pleased to declare an interim tax exempt dividend of 0.5 cent per share in respect of the financial period ended 30 June 2016 as follows:

| Name of dividend | Interim |
| :--- | :---: |
| Dividend type | Cash |
| Dividend amount per share (in cents) | 0.5 |
| Tax rate | Exempt |

(b) Corresponding period of the immediately preceding financial year

Any dividend declared for the immediately preceding financial period ended 30 June 2015? Yes

| Name of dividend | Interim |
| :--- | :---: |
| Dividend type | Cash |
| Dividend amount per share (in cents) | 0.3 |
| Tax rate | Exempt |

## (c) Date payable

The interim tax exempt dividend of 0.5 cent per share in respect of the financial period ended 30 June 2016 will be paid on 30 September 2016.

## (d) Books closure date

The Transfer Books and Register of Members of the Company will be closed on 15 September 2016 for the purpose of determining member's entitlements to the proposed interim tax exempt dividend.

Duly completed and stamped transfers received by the Company's Share Registrar, Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte Ltd), 80 Robinson Road, \#02-00, Singapore 068898, up to 5.00 pm on 14 September 2016 will be registered to determine member's entitlement to the proposed dividend.

Members (being depositors) whose securities account with The Central Depository (Pte) Limited are credited with ordinary shares in the capital of the Company as at 5.00 pm on 14 September 2016 will be entitled to the payment of the proposed dividend.

Payment of the interim tax exempt dividend of 0.5 cent per share will be made on 30 September 2016.

## 12. Related Parties and Interested Person Transactions

| Name of interested person | Aggregate value of all interested person transactions during the financial period ended 30 June 2016 under review (excluding transactions less than $\$ 100,000$ and transactions conducted under shareholders' mandate pursuant to Rule 920) | Aggregate value of all interested person transactions during the financial period ended 30 June 2016 conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than $\$ 100,000$ ) |
| :---: | :---: | :---: |
| Transportation services rendered by Ipem Automation Sdn. Bhd, a company owned by associates of Mr Chew Choon Tee, a director of Megachem Group | (Note 1) | NA (Note 1) |
| Sales of products to Chori Co., Ltd, a controlling shareholder of the Company, and its related corporations | $\begin{gathered} \text { Nil } \\ \text { (Note 2) } \end{gathered}$ | $\begin{gathered} \text { Nil } \\ \text { (Note 2) } \end{gathered}$ |
| Purchase of products from Chori Co., Ltd, a controlling shareholder of the Company, and its related corporations | $\begin{gathered} \text { Nil } \\ \text { (Note 3) } \end{gathered}$ | $\begin{gathered} \text { S\$104,265 } \\ \text { (Note 3) } \end{gathered}$ |
| Purchase of products from SPCI Pte Ltd, a company of which Dr Tay Kin Bee is also a director | (Note 4) | NA (Note 4) |
| Short term loan from Tan Bock Chia, a director of Megachem Group | (Note 5) | NA (Note 5) |

Note 1 : The Group entered into interested person transactions amounting in aggregate to $\mathbf{S} \$ 14,455$ and each transaction was below $\mathrm{S} \$ 100,000$ which fell outside the scope of Rule 920 . There was no prior shareholders' mandate obtained for these interested person transactions.

Note 2 : Before shareholders' mandate was approved in the extraordinary general meeting held on 15 April 2016, the Group had no sales to Chori Co., Ltd and its related corporations. There were also no sales to Chori Co., Ltd after the shareholders' mandate was obtained.

Note 3 : Before shareholders' mandate was approved in the extraordinary general meeting held on 15 April 2016, the Group entered into purchase transactions with Chori Co., Ltd amounting in aggregate to S\$88,142 and each purchase transaction was below $\$ \$ 100,000$ which fell outside of the scope of Rule 920

After 15 April 2016, the Group entered into purchase transactions with Chori Co., Ltd amounting in aggregate to $\mathrm{S} \$ 185,753$ (including transactions less than $\mathrm{S} \$ 100,000$ ) and these transactions were conducted under the shareholders' mandate. $\mathbf{S} \$ 104,265$ disclosed in the table above has excluded transactions below $\mathrm{S} \$ 100,000$.

Note 4 : The Group entered into purchase transactions amounting in aggregate to $\mathbf{S} \$ 34,789$ and each transaction was below S\$100,000 which fell outside the scope of Rule 920. There was no prior shareholders' mandate obtained for these interested person transactions.

Note 5 : The short term loan of $\mathrm{S} \$ 528,060$ received by the Group which remains outstanding as at 30 June 2016 is interest-free. There was no prior shareholders' mandate obtained for this interested person transaction.

NA : not applicable
13. Undertaking from directors and executive officers in pursuant to Rule 720(1).

The Company had procured signed undertakings from all its Directors and executive officers based on the latest revised form set out in Appendix 7H of the Catalist Rules.

Negative assurance confirmation on interim financial results under SGX Listing Rule 705(5) of the SGX Listing Manual, Section B: Rules of Catalist

We, Chew Choon Tee and Tan Bock Chia being two directors of Megachem Limited (the "Company"), do hereby confirm on behalf of the Board of Directors that, to the best of our knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited results for the half year ended 30 June 2016 to be false or misleading in any material aspects.

On behalf of the Board of Directors
Chew Choon Tee Tan Bock Chia
Executive Chairman Executive Director
11 August 2016

