

#### **CAPITALAND COMMERCIAL TRUST**

(Constituted in the Republic of Singapore pursuant to a trust deed dated 6 February 2004 (as amended))

#### MINUTES OF THE ANNUAL GENERAL MEETING HELD BY ELECTRONIC MEANS ON FRIDAY, 26 JUNE 2020 AT 2.00 P.M.

**PRESENT** 

Unitholders

Present remotely: As per attendance lists maintained by CapitaLand

Commercial Trust ("CCT")

**IN ATTENDANCE** 

Board of Directors of CapitaLand

Commercial Trust Management Limited, as manager of CCT (the "Manager")

Present in person:

Soo Kok Leng Chairman, Non-Executive Independent Director

Kevin Chee Tien Jin Executive Non-Independent Director, Chief Executive

Officer ("CEO")

Present remotely:

Quek Bin Hwee Non-Executive Independent Director, Chairman of the

**Audit Committee** 

Lam Yi Young Non-Executive Independent Director Non-Executive Independent Director Tan Soon Neo Jessica Ng Wai King Non-Executive Independent Director Jonathan Yap Neng Tong Non-Executive Non-Independent Director Lim Cho Pin Andrew Geoffrey Non-Executive Non-Independent Director

Company Secretaries of the Manager

Present remotely:

Lee Ju Lin, Audrey Company Secretary

Management

Present in person:

Ho Mei Peng Head, Investor Relations

Present remotely:

Anne Chua Chief Financial Officer

Head, Investment & Portfolio Management Chew Peet Mun

Joseph Lim Vice President, Investment & Portfolio Management

Representative of KPMG LLP Leong Kok Keong

Representative of HSBC Institutional

Trust Services (Singapore) Limited, as

trustee of CCT (the "Trustee")

Antony Wade Lewis, Chief Executive Officer

Representatives of WongPartnership

LLP

Kevin Ho

Vivien Yui

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#### 1. INTRODUCTION AND PRESENTATION BY CEO

- 1.1. On behalf of the Trustee and the Board of Directors of the Manager, Ms Ho Mei Peng, the head of investor relations for CCT (the "Emcee"), welcomed the unitholders of CCT (the "Unitholders") to the annual general meeting of CCT (the "AGM" or the "Meeting"). The Emcee informed Unitholders that Mr Soo Kok Leng had been nominated by the Trustee to preside as Chairman of the Meeting ("Chairman") in accordance with the trust deed constituting CCT.
- 1.2. Mr Kevin Chee Tien Jin, the CEO, delivered a presentation on CCT's financial year ended 31 December 2019 and addressed a few frequently asked questions during the presentation. A copy of his presentation slides is attached as Appendix 1.
- 1.3. The Emcee handed the proceedings of the Meeting over to the Chairman. Chairman noted that a quorum was present and declared the Meeting open at 2.15 p.m. The Notice of AGM was taken as read.
- 1.4. Chairman informed the Meeting that all votes on the resolutions tabled at the AGM would be cast by the Chairman of the Meeting as the sole appointed proxy, who would be voting on Unitholders' behalf in accordance with their specified voting instructions on each resolution. In accordance with Rule 730A(2) of the SGX Listing Manual, all resolutions tabled at the AGM would be voted by poll. The validity of the proxy forms submitted by the Unitholders at least 48 hours before the Meeting had been reviewed and the votes of all such valid proxy forms had been counted and verified by the polling agent, Boardroom Corporate & Advisory Services Pte Ltd, and the scrutineers, DrewCorp Services Pte Ltd., respectively.
- 1.5. As Chairman and sole proxy holder for the AGM, Chairman proposed all of the resolutions as set out in the Notice of AGM and said he would put all the motions to be tabled for voting.

#### 2. AGENDA ITEMS

- 2.1. Chairman proceeded to announce the voting results in relation to the resolutions tabled for Unitholders' approval at the AGM.
- 2.2. Agenda items 1 to 4 were proposed as ordinary resolutions.
- 2.3. Each of the resolutions as set out in the Notice of AGM were passed, and the details of the resolutions and their results are attached as Appendix 2.
- 2.4. Substantial and relevant questions for certain key topics submitted by Unitholders in advance of the AGM and the responses are summarised and attached as Appendix 3. The responses were uploaded on SGXNet and CCT's website on 25 June 2020.

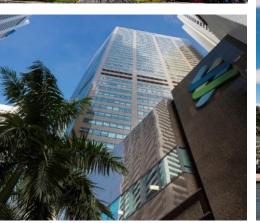
#### 3. CLOSURE

There being no other business, on behalf of the Trustee and the Manager, Chairman thanked all who attended the AGM and declared the Meeting closed. Chairman informed those in attendance that the minutes of the Meeting would be published via SGXNet and on CCT's website. The Meeting ended at 2.21 p.m.

Confirmed By Soo Kok Leng Chairman of the Meeting















### CAPITALAND COMMERCIAL TRUST

Annual General Meeting 26 June 2020

**Appendix 1** 

## Important Notice



This presentation shall be read in conjunction with CCT's 4Q 2019 and 1Q 2020 Unaudited Financial Statement Announcement.

This presentation may contain forward-looking statements. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other developments or companies, shifts in customer demands, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training, property operating expenses), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management regarding future events. No representation or warranty expressed or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Neither CapitaLand Commercial Trust Management Limited ("Manager") nor any of its affiliates, advisers or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising, whether directly or indirectly, from any use, reliance or distribution of this presentation or its contents or otherwise arising in connection with this presentation.

The past performance of CapitaLand Commercial Trust ("CCT") is not indicative of future performance. The listing of the units in the CCT ("Units") on the Singapore Exchange Securities Trading Limited (the "SGX-ST") does not guarantee a liquid market for the Units. The value of the Units and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager. An investment in the Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request that the Manager redeem or purchase their Units while the Units are listed on the SGX-ST. It is intended that holders of Units may only deal in their Units through trading on the SGX-ST.

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### MAKING AN IMPACT

In the way we...

Grow our portfolio

Protect and curate our environment

**Build communities** 

Nurture our people

Shape our future

# Frequently asked questions



- Impact of COVID-19
- Future of office
- Project updates: 21 Collyer Quay, Six Battery Road & CapitaSpring

### **Contents**



### **MAKING AN IMPACT**

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<sup>\*</sup>Any discrepancies in the tables and charts between the listed figures and totals thereof are due to rounding.



# Steering through COVID-19



Committed to the long term sustainability of CCT; and the health, safety and well-being of our stakeholders

### Immediate Response

- Focus on cost management and cash conservation
- Ensure health & safety of premises through best practices and complying with applicable policies and regulations

Monitor, engage and support tenants in more vulnerable industry groups – approx. \$\$25.8 million<sup>(1)</sup> committed to support affected tenants

### Office tenants

- Passing on 30% property tax rebate
- Targeted assistance provided to affected tenants

## Retail tenants

- Including RCS and office buildings
- Rent rebates for April and May

# Hospitality tenants

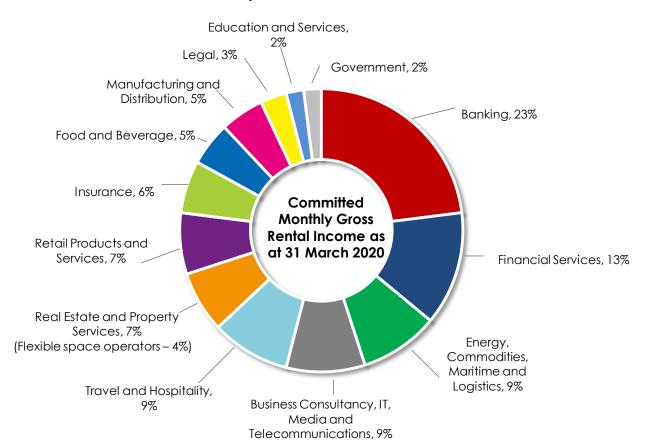
- Passing on 100% property tax rebate
- Waiver of turnover rent for April

#### Note:

# Monitor and support tenants in business sectors more affected by COVID-19



Diverse tenant mix provides resilience



Businesses more affected by COVID-19		
Travel and Hospitality	9%	
Flex space operators	4%	
Retail Products & Services	7%	
Food and Beverage	5%	
Total	25%	

#### Notes:

- (1) Based on committed monthly gross rental income of tenants as at 31 March 2020, including CCT's 60.0% interest in Raffles City Singapore, 50.0% interest in One George Street and 94.9% interest in Gallileo and Main Airport Center (with effect from 18 September 2019), Frankfurt; and excluding retail turnover rent
- (2) Excludes WeWork Singapore as lease expected to commence in 2Q 2021
- (3) Excludes Bugis Village as the lease with the State ended on 31 March 2020

# Steering through COVID-19



Committed to the long term sustainability of CCT; and the health, safety and well-being of our stakeholders

# Ongoing Developments

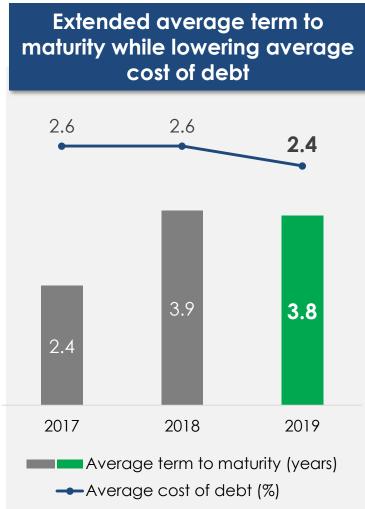
- COVID-19 (Temporary Measures) Act and Amendment Bill to support SMEs
- 2 Leasing and investment activities
- 3 Evolution of the future of office



# Strong balance sheet maintained through proactive and prudent capital management









### Robust financial indicators



	4Q 2019	1Q 2020	Remarks
Total Gross Debt <sup>(1)</sup>	S\$4,134.1m	\$\$4,160.7m	<b>Higher</b> (Higher borrowings)
Aggregate Leverage (2)	35.1%	35.5%	<b>Higher</b> (Higher borrowings)
Unencumbered Assets as % of Total Assets <sup>(3)</sup>	91.0%	91.0%	Stable
Average Term to Maturity (4)	3.8 years	3.5 years	<b>Lower</b> (Passing of time)
Average Cost of Debt (p.a.) (5)	2.4%	2.3%	Lower
Interest Coverage (6)	5.6 times	5.7 times	Stable

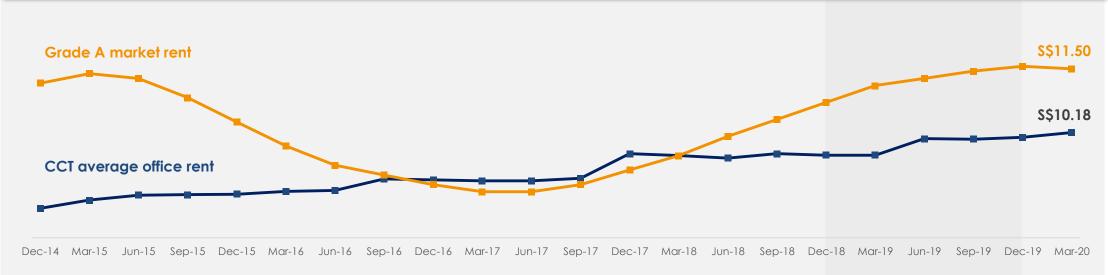
#### Notes:

- (1) Total gross debt includes CCT's proportionate share of joint ventures' borrowings. Higher borrowings quarter-on-quarter due to additional borrowings from joint ventures.
- (2) In accordance with Property Funds Appendix, CCT's proportionate share of its joint venture borrowings and deposited property values are included when computing aggregate leverage. The ratio of total gross borrowings to total net assets is 58.3%.
- (3) Investment properties at CCT (exclude Joint Ventures) are all unencumbered except for Gallileo and MAC.
- (4) Excludes borrowings of joint ventures.
- (5) Ratio of interest expense (excludes amortisation of transaction costs) over weighted average gross borrowings.
- (6) Computed as trailing 12 months EBITDA (excluding effects of fair value changes of derivatives and investment properties) over 12-months trailing interest expenses and related borrowing costs, as defined in the Code of Collective Investment Scheme, revised by Monetary Authority of Singapore on 16 April 2020.

# Proactive leasing of CCT's portfolio



### Positive rent reversions over expiring rents driving steady growth in average portfolio office rent



	FY 2018	FY 2019
Total new and renewal leases	1,022,000 sq ft	1,361,000 sq ft <sup>(1)</sup>
% of new leases	22%	34%
Portfolio occupancy as at 31 Dec	99.4%	98.0%
Tenant retention rate <sup>(2)</sup>	77%	82%

Notes

<sup>(1)</sup> Includes WeWork's lease at 21 Collyer Quay

# Despite COVID-19, CCT inked leases for 303,000 sq ft in 1Q 2020

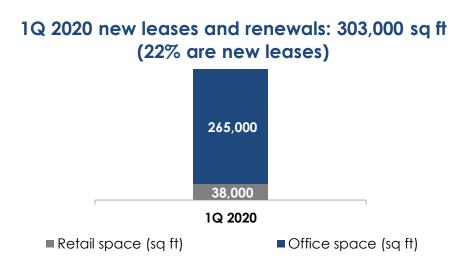


CCT Portfolio (1)
(Singapore & Germany)

95.2%

CCT Singapore Portfolio (1)
Singapore Core CBD occupancy:
95.4% (CBRE)

95.1%



Tenant	Trade Sector	Building
ESR Singapore Pte. Ltd.	Financial Services	Asia Square Tower 2
Cistri Pte. Ltd.	Business Consultancy, IT, Media and Telecommunications	Six Battery Road
Peter & Kim	Legal	Six Battery Road
Jungle Ventures Pte. Ltd.	Financial Services	One George Street

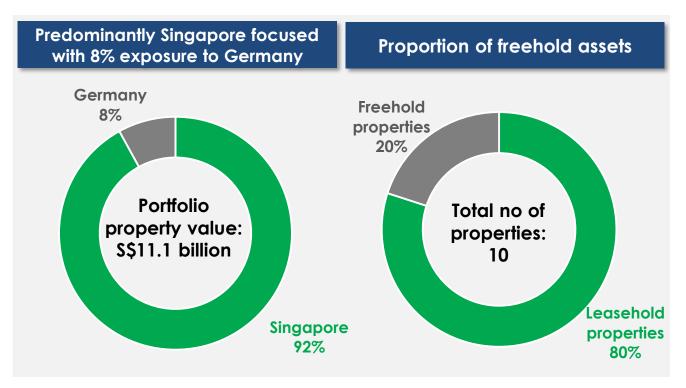
Note:

(1) Committed occupancy as at 31 March 2020

## **Expanded footprint in Germany**



- Acquired second property, Main Airport Center, in Frankfurt increasing German exposure to 8% of portfolio property value
- Average occupancy of German properties at 95.9%;
   above Frankfurt's office market occupancy of 92.9%

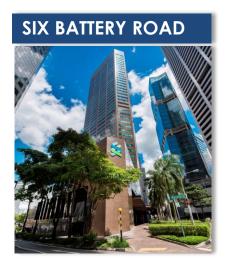






# Announced AEIs to position portfolio for growth; development works largely on track





**Expected** completion

3Q 2021 (potential delay)

- ✓ Standard Chartered Bank's lease ended in January 2020 and building's occupancy is lower
- ✓ AEI work commenced in January 2020; Phasing of works may be potentially delayed
- ✓ Leasing of upgraded space to take longer

21 COLLYER QUAY



4Q 2020 (on track)

- ✓ HSBC's one year extension lease ended in April 2020
- ✓ Upgrading works will commence post circuit breaker measures
- Leased to WeWork for seven years commencing 2Q 2021

**CAPITASPRING** 



1H 2021 (on track)

- √ 34.8% committed occupancy as at 31 Dec 2019
- ✓ Construction progress is on track with structural works reaching Level 45
- ✓ Construction work will continue post circuit breaker measures

### Focus for 2020



# Proactive portfolio and asset management

- Engage and retain tenants proactively and lift portfolio occupancy
- Support tenants to tide over challenging period
- Manage opex and capex
- Complete upgrading of Six Battery Road and 21 Collyer Quay

### Prudent capital management

- Keep aggregate leverage below 40% through cycles
- Maintain low average cost of debt
- Extend debt average term to maturity
- Tap on multiple sources of funds
- Ensure at least 80% of total borrowings on fixed interest rate













# Thank you

For enquiries, please contact: Ms Ho Mei Peng, Head, Investor Relations, Direct: (65) 6713 3668 Email: ho.meipeng@capitaland.com

CapitaLand Commercial Trust Management Limited (http://www.cct.com.sg)

168 Robinson Road, #28-00 Capital Tower, Singapore 068912

Tel: (65) 6713 2888; Fax: (65) 6713 2999





### **CAPITALAND COMMERCIAL TRUST**

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### **RESULTS OF ANNUAL GENERAL MEETING HELD ON 26 JUNE 2020**

		For		Against	
Resolution number and details	Total number of units represented by votes for and against the relevant resolution	Number of units	As a percentage of total number of votes for and against the resolution (%)1	Number of units	As a percentage of total number of votes for and against the resolution (%)1
Ordinary Resolution 1  Adoption of the Report of HSBC Institutional Trust Services (Singapore) Limited, as trustee of CCT, the Statement by the Manager, the Audited Financial Statements of CCT for the financial year ended 31 December 2019 and the Auditors' Report thereon.	2,646,771,943	2,646,688,443	100.00	83,500	0.00
Ordinary Resolution 2  Re-appointment of KPMG LLP as Auditors of CCT and grant of authority to the Manager to fix the Auditors' remuneration.	2,641,447,234	2,631,516,609	99.62	9,930,625	0.38

<sup>&</sup>lt;sup>1</sup> The percentages are rounded up to the nearest 0.01%.

		Fo	r	Agaiı	nst
Resolution number and details	Total number of units represented by votes for and against the relevant resolution	Number of units	As a percentage of total number of votes for and against the resolution (%)1	Number of units	As a percentage of total number of votes for and against the resolution (%)1
Ordinary Resolution 3  Authority for the Manager to issue units in CCT ("Units") and to make or grant instruments convertible into Units.	2,640,708,234	2,352,198,021	89.07	288,510,213	10.93
Ordinary Resolution 4  Renewal of the Unit Buy-Back Mandate.	2,640,944,234	2,640,068,080	99.97	876,154	0.03



#### **CAPITALAND COMMERCIAL TRUST**

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### Annual General Meeting to be held on 26 June 2020 Responses to Substantial and Relevant Questions

Α. Ο	. Steering through COVID-19 and Business Performance		
١.	What is the impact of COVID-19 on office demand?		
	Singapore:  Due to the uncertainties brought on by COVID-19 and the Singapore government-imposed circuit breaker measures that enforced work-from-home and social distancing, companies prioritized businesses continuity and the well-being of their staff. This resulted in a slower pace of leasing as companies delayed their leasing plans and marketing and property visits were postponed. Fitting out works were also temporarily halted during the circuit breaker period.		
	However, we are seeing more companies exploring renewals to minimise capital expenditure and maintain status quo. With the Phase 2 re-opening of the Singapore economy commencing from 19 June 2020, leasing activities are expected to pick up with prospects' viewings and fitting-out works resuming.		
	Frankfurt, Germany: Frankfurt imposed a month-long lockdown that was lifted on 20 April 2020, while social distancing rules will remain in place till end-June 2020. The level of leasing and investment activities was lower during the lockdown period. However, we are seeing more companies requesting to renew existing leases.		
2.	Can you share with us the impact of Covid-19 on your tenants?		
	The majority of our office tenants continued to operate, and their employees worked from home during the COVID-19 circuit breaker (CB) period. With the lifting of CB and the Phase 2 reopening effective from 19 June 2020, we are seeing a gradual return of their staff, while safety and social distancing is adhered to within their office premises.		
	The more affected office tenants are the flex-space operators, including serviced offices and coworking spaces. With work-from-home as the default mode during the CB, members of th flex-space community were unable to work from their offices and some have requested to waive or defer memberships. However, we believe this situation is temporary as flexible space is expected to be an important component in a post-COVID-19 office ecosystem. CC rendered targeted assistance to this group of tenants to help them weather this period.		
	Except for essential services, retail tenants within our office buildings as well as those in Raffles City Shopping Centre were closed during the CB period. To support this affected group of tenants, we have given rental rebates for April and May inclusive of passing on of property tax rebates, and June in line with the COVID-19 (Temporary Measures) (Amendment) Bill.		

	The hospitality sector was naturally affected given restrictions on international travel. Our hospitality tenant has sought alternative demand, including the government supported quarantine arrangement for returning Singapore residents. We are encouraged that their F&B offerings were open from 19 June 2020. To support them, we have passed on the property tax rebate in the form of a rental rebate for April 2020.
3.	Any tenant asking to downsize or early termination of leases?
	Since COVID-19 started, we have not seen a significant increase in the number of tenants requesting to downsize space or terminate their leases early.
4.	What level of rental arrears are you seeing in your portfolio?
	What is the impact on cashflow?
	What measures are you taking to address this issue?
	CCT's portfolio has consistently had a low percentage of rental arrears. To date, there has not been a significant increase in the level of rental arrears during this COVID-19 period. However, we continue to monitor the situation closely.
	We have provided rent rebates and tailored rent deferment arrangements for a few tenants from more affected business sectors (namely, Retail, F&B, Travel & Hospitality and Flexible Office sectors) to help them ride through this period. These arrangements will have temporary impact on our cashflow, which CCT will manage.
5.	How much of the announced tenants' support was provided by CCT?
	Of the total \$25.8 million that has been committed, as disclosed in our 1Q 2020 results, a large part comprised property tax rebates from the Singapore government passed on to office, retail and hospitality tenants in the form of rental rebates.
	Inclusive of the above and in line with the COVID-19 (Temporary Measures) (Amendment) Bill, landlords are required to match the government's rebates to qualifying Small and Medium Enterprises (SMEs). This equates to a month of base rent for office SMEs and two months of base rent for retail SMEs.
6.	Regarding the rental relief for SME tenants, how do you determine if a tenant falls within the SME group? And how do you determine if a tenant requires dire financial assistance?
	According to the Ministry of Law Singapore's news release "New Rental Relief Framework for SMEs", dated 3 June 2020, qualifying SMEs are defined as companies who have: (1) an annual turnover of not more than S\$100 million based on their Corporate Tax and Individual Income Tax returns for the Year of Assessment 2019; and (2) suffered a drop in average monthly revenue during COVID-19, defined as a reduction by 35% or more from April to May 2020 compared to April to May 2019.
	We await notification from the Inland Revenue Authority of Singapore on their assessment of the tenants' eligibility as SMEs for additional rent relief.
7.	WeWork will proceed to lease the building (21 Collyer Quay) for 7 years effective 2021.
	Do you foresee any problems for them to fulfil the agreement in view of COVID-19 and their financial difficulty?
	What are the alternative plans if WeWork default or decided not to proceed with the lease?

Notwithstanding news about WeWork, the company is still committed to the lease that was signed in July 2019. WeWork has also provided a security deposit for the lease.

Upgrading works at 21 Collyer Quay are expected to commence shortly after the necessary government approvals are obtained. We are still on track to handover the premises to WeWork towards the end of this year.

Given 21 Collyer Quay's prime location in the Raffles Place CBD and the upgrading of the building, including achieving at least Building and Construction Authority's Green Mark Gold<sup>Plus</sup> level by end-2020, we are confident there will be leasing interest should the space become available.

#### 8. Why did Six Battery Road report lower occupancy rate?

As previously disclosed, the long-term lease with Standard Chartered Bank, the anchor tenant of Six Battery Road, ended in January 2020 and resulted in a drop in the building's occupancy rate as at 31 March 2020. As reported in our 2Q 2019 results, CCT will embark on a \$\$35 million phased asset enhancement initiative for the 129,000 sq ft of space vacated by the bank, including the old retail banking hall at the podium block. The plan is to create a pedestrian linkway through the podium block, connecting Raffles Place to Singapore River with new F&B offerings and a new Standard Chartered Bank flagship branch.

Upgrading work started in January 2020 but was temporarily halted because of the CB. We look forward to restart works once the necessary approvals are obtained.

### 9. What is the percentage of tenants that would be up for renewal in 2020? Are the renewals higher or lower than the current/previous rental?

As at 31 March 2020, about two-third of CCT's office leases by gross rental income expiring in 2020 have been renewed or re-let; An average of low double digit positive rent reversions was achieved for office leases signed in FY 2019 and 1Q 2020.

The remaining leases due in 2020 account for about 10% of office portfolio gross rental income. There is a positive delta between the monthly weighted average rent of S\$9.37 psf for the balance leases expiring in 2020 and the Grade A office market rent of S\$11.50 psf as at 31 March 2020. However, we are mindful that office market rents are expected to soften in the coming quarters due to COVID-19 and the weaker Singapore economy.

We remain focused on tenant retention and supporting them through the COVID-19 situation and will proactively engage our tenants ahead of lease renewals. Attracting new demand to backfill vacancies is also a priority.

#### 10. What is your view of Singapore office market?

Office demand may remain muted until the COVID-19 situation stabilizes. In addition, the expected slowdown in the Singapore and global economy would have a softening effect on the office market. On the flip side, there is limited gross new office stock coming onstream in Singapore's Central Business District from this year to 2022, with no visibility of new supply beyond 2022. We believe that the limited future supply of office stock combined with the attractiveness of Singapore as one of the key global gateway cities will provide support for the Singapore office market. We remain positive on the long-term prospects of the Singapore office market.

# 11. Right now, in the rental market, we can see tenants are moving around by sourcing for offices that can offer more competitive rentals. There are now lesser and lesser new entrants into the market. How do you expect this trend will affect the rental market, particularly the CCT portfolio?

The office rental market is a function of demand and supply dynamics. While office demand is driven by economic conditions, Singapore remains an attractive gateway city for global businesses looking for an Asian presence. The supply of new office stock in the CBD over

the next 5 years is limited with no visibility of new supply beyond 2022 given the absence of government land sales for office use in the CBD.

Demand for office space goes beyond rent as companies also consider their long-term business outlook, people and culture among other factors. As such, CCT is focused on curating a portfolio of assets that are well located with good amenities that include community spaces and environmentally friendly workspaces with modern specifications. We believe that our offices play an integral part in facilitating company culture and community. We will stay relevant and competitive by being on top of evolving office trends and working closely with occupiers to ensure that we continue to be their landlord of choice.

### **B. Financials and Capital Management** Why retain distributable income when CCT is not as impacted by COVID-19 compared 1. to other asset classes? CCT retained distributable income in 1Q 2020 in anticipation of additional support needed for operations because of COVID-19 and the circuit breaker. Given the uncertainty about the duration of the COVID-19 situation and its impact on our tenants, we acted with prudence and have taken proactive steps to conserve cash. 2. Why is there no distribution of tax-exempt income? CCT's tax exempt income is largely derived from the two German assets whose income is not repatriated on a quarterly basis. In light of COVID-19 uncertainties, we did not announce any tax-exempt income distribution in order to conserve cash. 3. Is the retention of distributable income in 1Q 2020 sufficient to cover the rental rebate/support provided to tenants? Approximately \$\$25.8 million has been committed as at end-April 2020 to support tenants. This amount includes our proportionate interest in joint ventures and is largely covered by the property tax rebates from the government announced as part of the COVID-19 (Temporary Measures) Bill ("COVID-19 Bill"). The government also recently announced an amendment to the COVID-19 Bill to provide additional support to qualifying Small and Medium Enterprise (SME) tenants. Under the amendment bill, landlords are required to match the government's financial support to qualifying SME tenants. Inclusive of the government's property tax rebates and cash grants, CCT is committed to support our SME tenants by providing a total of two months of base rent waiver to qualifying office SMEs, and four months of base rent waiver to qualifying retail SMEs. We are awaiting notification from the Inland Revenue Authority of Singapore on their assessment of tenants that qualify. 4. MAS has announced recently, further extended timelines for S-REITs to distribute their taxable income derived in FY2020. As retail investors, especially retirees depend on dividends for their income, can you provide some guidance on the REITs distribution policy during this period? Under the IRAS guide on tax transparency treatment, a S-REIT is not taxed on its income that is distributed to its unitholders so long as it distributes at least 90% of taxable income. In light of COVID-19, the Ministry of Finance and IRAS have extended the timeline for S-REITs to distribute at least 90% of their taxable income to 12 months after the end of FY 2020 to qualify for tax transparency. CCT's policy is to distribute at least 90.0% of its taxable income and distribute on a semiannual basis. In practice, we have been distributing 100% of CCT's taxable income. While CCT retained some taxable income and did not announce any tax-exempt income distribution in 1Q 2020 as a matter of prudence, we will endeavour to maintain our distribution practice

during this period.
How much do you expect capital values to come down? What is the impact of COVID-19 on valuation?
Asset valuations are conducted by independent valuers who assess the longer-term value of properties by considering various factors including capitalisation rates, discount rates, terminal yields, market rents and expectation of market rental growth.
Appraisers have shared that there are limited number of investment transactions and data points to justify any adjustments to capitalisation rates and terminal yields. However, they anticipate a softening of market rents and assumed rent growth rates. We are monitoring the situation closely for any potential impact on the value of our investment portfolio.
With the regulatory increase in aggregate leverage to 50%, what are CCT's thoughts? With MAS revising the leverage to 50%, would CCT be taking the opportunity and looking to make any acquisitions this year?
Notwithstanding the regulatory increase in aggregate leverage, we are comfortable with maintaining an aggregate leverage ratio of between 30% and 40% through market cycles. This will allow CCT to remain agile and have financial flexibility.
We continue to look for investment opportunities but will remain disciplined and focused in our pursuit of investments.
While there is only S\$115 million of debt expiring in 2020, there is another S\$725 million of debt expiring in 2021. How will CCT repay or extend the debt expiry?
Of the total S\$115 million debt due for refinancing in 2020, S\$72 million is due to CCT's 60% interest in the bank borrowings of RCS Trust and the remaining S\$43 million is CCT's bank borrowings. We have updated in CCT's 1Q 2020 results that bank facilities are in place to refinance the borrowings of RCS Trust and we are in advanced negotiations to refinance the borrowings of CCT. Updates will be provided in the upcoming second quarter results.
As for the borrowings due for refinancing in 2021, we have plans to refinance the various tranches of debt and are already in talks with lenders. We are confident that they will continue to support CCT. Base lending rates are now lower, but lenders' margins have increased slightly such that on a net basis, all-in interest rates that are slightly lower than current for expiring facilities may be secured.
Will CCT explore initiatives to conserve cash, such as distribution re-investment programme and receiving asset management fees in units instead of cash?
In light of the COVID-19 situation, one of our immediate responses is to manage cost and conserve cash.
For asset management fees, the CCT Manager can elect to receive them in either cash or units or a combination of both.
Currently, CCT does not have a distribution re-investment programme. We will evaluate this initiative in view of cash conservation and will update the market accordingly when appropriate.

C. Fut	C. Future of Office		
1.	How is the working from home trend affecting the demand of office space?		
	Do you expect tenants to take up less space as more are working from home?		
2.	Will offices remain relevant with global trend of working from home?		
	We note the ongoing debate about whether commercial office will continue to be as relevant as before in light of more companies and people choosing to work from home.  While the demand for and use of office space will continue to evolve, we believe that the office is here to stay. The circumstances of each country, city, company and individual are different and this will translate into different outcomes driven by culture, societal norms and demands on productivity. While more people may work from home, factors such as ensuring productivity and conducive work environments at home or at work, commuting times, business networking, building company culture and new norms on social distancing will play a part in the demand for office in future. In Singapore, factors such as multi-generational living, smaller apartments and shorter commuting distances would be important determinants. Companies will have to adapt to evolving changes and new demand of the workplace.  CCT will develop, adapt and continue to focus on solutions to meet the changing needs of occupiers, such as Core & Flex options, and emerge even stronger.		

D. P	roposed Merger of CCT and CMT
1.	Is the manager reconsidering the proposed merger? Why the delay? Can shareholders still expect the merger to proceed as planned with COVID-19?
2.	Will the scheme be reviewed or is it going ahead as planned? Is the merger deadline still end September 2020?
3.	If the merger fails to materialise, what will happen: For example, any significant transactional costs incurred? Will the merger be reactivated again when conditions turn positive?
	The ongoing COVID-19 pandemic has presented unprecedented challenges for the Singapore property sector. Both the CCT Manager and the CMT Manager will continue to closely monitor and assess the situation, whilst prioritising our near-term focus towards supporting tenants. We will continue to stay engaged with the unitholders of CCT and provide further updates in due course.
	The Long-Stop Date under the Implementation Agreement remains at 30 September 2020.
4.	As the current market conditions, especially the unit trading price have materially changed from the time of announcement on 22 January 2020, will the managers of CCT and CMT change the terms and conditions of the proposed merger? E.g. exchange ratio and cash component?
	The terms of the merger have been agreed between the parties pursuant to the Implementation Agreement dated 22 January 2020, as announced on that same date.
5.	Will unitholders receive dividend payments before the conversion to CMT units (assuming the merger goes through)?
	Please refer to the joint announcement dated 22 January 2020. The CCT Manager is

### CapitaLand Commercial Trust 2020 Annual General Meeting Responses to Substantial and Relevant Questions

permitted to declare, make or pay distributions in the ordinary course of business for the period from 1 July 2019<sup>1</sup> up to the day immediately before the effective date of the Trust Scheme, including any clean-up distribution.

It is standard practice for REIT managers involved in such REIT mergers to announce the clean-up distributions prior to the delisting of the REIT.

An advanced distribution per unit (DPU) of 0.62 cents for period from 1 July 2019 to 28 July 2019 was paid on 29 August 2019. DPU of 3.86 cents for period from 29 July 2019 to 31 December 2019 was paid on 28 February 2020.