

February 3, 2025

ANA HOLDINGS reports Consolidated Financial Results
for the Nine Months Ended December 31, 2024

1. Consolidated financial highlights for the nine months ended December 31, 2024

(1) Consolidated financial and operating results

(%: year-on-year)

	Operating revenues		Operating income		Ordinary income		Net income attributable to owners of the parent	
	Yen (Millions)	%	Yen (Millions)	%	Yen (Millions)	%	Yen (Millions)	%
Nine months ended Dec 31, 2024	1,702,784	10.3	171,160	(18.5)	181,589	(12.3)	134,030	(10.0)
Nine months ended Dec 31, 2023	1,543,581	22.6	210,114	112.3	207,133	124.3	148,949	137.9

(Note) Comprehensive income for the period Apr 1 - Dec 31, 2024 ¥128,842 million [(15.6)%]
for the period Apr 1 - Dec 31, 2023 ¥152,651 million [246.1%]

	Net income per share	Diluted net income per share
	Yen	Yen
Nine months ended Dec 31, 2024	285.16	254.06
Nine months ended Dec 31, 2023	317.99	286.20

(2) Consolidated financial positions

	Total assets	Equity	Shareholder's equity ratio	Net assets per share
	Yen (Millions)	Yen (Millions)	%	Yen
As of Dec 31, 2024	3,582,247	1,149,281	31.8	2,425.13
As of Mar 31, 2024	3,569,530	1,052,627	29.3	2,222.03

(Reference) Shareholders' equity as of Dec 31, 2024 ¥1,139,791 million
as of Mar 31, 2024 ¥1,044,508 million

2. Dividends

	Yen				
Dividends per share	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of fiscal year	Full fiscal year
FY2023	-	-	-	50.00	50.00
FY2024	-	-	-		
FY2024 (Forecast)				50.00	50.00

(Note) Revisions to the most recently disclosed dividends forecast: None

3. Consolidated earnings forecast for the fiscal year ending March 31, 2025

(%: year-on-year)

	Operating revenues		Operating income		Ordinary income		Net income attributable to owners of the parent		Net income per share
	Yen (Millions)	%	Yen (Millions)	%	Yen (Millions)	%	Yen (Millions)	%	Yen
Entire FY2024	2,255,000	9.7	180,000	(13.4)	190,000	(8.5)	140,000	(10.9)	297.86

(Note) Revisions to the most recently disclosed earnings forecast: Yes

4. Other

(1) Significant changes in the scope of consolidation during the period: None

	Consolidated	Equity method
Newly added	—	—
Excluded	—	—

(2) Application of accounting methods which are exceptional for quarterly consolidated financial statements:

None

(3) Changes in accounting policies, accounting estimates and restatement of corrections

- (i) Changes caused by revision of accounting standards: Yes
- (ii) Changes other than (i): None
- (iii) Changes in accounting estimates: None
- (iv) Restatement of corrections: None

(Note) For details, please refer to “2. Financial Statements and Operating Results (3) Notes to Consolidated Financial Statements, (Changes in accounting policies)” on page 15.

(4) Number of issued shares (Common stock)

	FY2024		FY2023	
	Number of shares		Number of shares	
Number of shares issued (including treasury stock)	As of Dec 31	484,293,561	As of Mar 31	484,293,561
Number of treasury stock	As of Dec 31	14,302,242	As of Mar 31	14,224,644
Average number of shares outstanding during the period	Nine months ended Dec 31	470,024,730	Nine months ended Dec 31	468,405,012

* This report is not subject to audit procedures.

* Explanation for appropriate use of forecasts and other notes

The earnings forecasts are forward-looking statements made on the basis of information available at the time forecasts are made and other certain assumptions deemed reasonable. Therefore, actual earnings may differ from forecast figures as a result of changes in business performance and other factors.

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APPENDIX

Overview of consolidated financial results for the Nine Months Ended December 31, 2024

1. Qualitative Information / Financial Statements, etc.

(1) Explanation of Consolidated Operating Results

Consolidated Operating Results	Yen (Billions)		
	Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023	Year-on-Year (%)
Operating revenues	1,702.7	1,543.5	10.3
Air Transportation	1,551.7	1,408.1	10.2
Airline Related	243.2	209.2	16.3
Travel Services	54.9	59.2	(7.2)
Trade and Retail	97.5	86.7	12.5
Others	32.1	28.7	11.6
Intersegment Transactions	(276.7)	(248.5)	—
Operating income (loss)	171.1	210.1	(18.5)
Air Transportation	171.4	203.6	(15.8)
Airline Related	3.7	9.6	(60.7)
Travel Services	(0.1)	1.3	—
Trade and Retail	3.9	4.2	(8.0)
Others	1.0	0.7	52.9
Intersegment Transactions	(8.9)	(9.4)	—
Ordinary income	181.5	207.1	(12.3)
Net income attributable to owners of the parent	134.0	148.9	(10.0)

*See Notes 1 & 2 below

In the first nine months of fiscal year 2024 (April 1, 2024 to December 31, 2024), although there have been a recent signs of a standstill in the economy, the Japanese economy has been recovering gradually as the employment and income environment continues to improve.

In the environment of the airline business, passenger demand continued to recover despite concerns about geopolitical risks such as the situation in Ukraine and the Middle East region.

Under these social and economic conditions, revenue increased mainly in the airline business, resulting in operating revenue of ¥1,702.7 billion. However operating income was ¥171.1 billion which decreased compared to the same period last year due to increased expenses resulting from an increase in maintenance associated with the expansion of the scale of operations and investments in human resources. In addition, due to various compensation income related to aircraft etc., and foreign exchange gains, ordinary income was ¥181.5 billion and net income attributable to owners of the parent was ¥134.0 billion.

Furthermore, our company has been selected as the constituent of the “Dow Jones Sustainability World Index” one of the world’s leading indicators of social responsible investment for the eighth consecutive years. We will continue to engage in efforts to solve social issues, such as the climate crisis, through our business endeavors and realize sustainable growth and increase corporate value.

An overview of the nine months ended December 31, 2024 by segment follows.

Overview by Segment

◎ Air Transportation

Operating revenues: ¥1,551.7 billion, up 10.2% year-on-year

Operating income: ¥171.4 billion, down 15.8% year-on-year

Due to strong demand for inbound travel to Japan and leisure, both international and domestic passenger numbers performed well, resulting in a year-on-year increase in passenger numbers and revenues. In terms of expenses, operating income decreased compared to the same period last year due to increases mainly in such as maintenance costs, personnel expenses.

Furthermore, ANA was awarded as a 5-stars rating for customer satisfaction (the highest rating available) for the twelfth consecutive year by SKYTRAX in the UK and also received the highest award of "World Class" for the first time by the US non-profit organization APEX for providing high-quality services.

<International Passenger Service (ANA Brand)>

Category		Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023	Year-on-Year (%)
Passenger Revenues	(Billion yen)	601.2	551.5	9.0
Number of Passengers	(Passengers)	5,946,074	5,310,320	12.0
Available Seat Km	(Thousand km)	43,051,336	39,512,196	9.0
Revenue Passenger Km	(Thousand km)	33,796,511	30,844,416	9.6
Load Factor	(%)	78.5	78.1	0.4

*See Notes 3, 7, 8 & 12 below.

In international passenger service, due to strong inbound tourism demand and by capturing leisure and business demand departing from Japan, both passenger numbers and revenue exceeded the same period last year. Particularly North America and European routes performed well.

In terms of the route network, the Narita-Perth route was resumed in October, and the Haneda-Milan route was launched in December.

In sales and marketing services, starting from October, free text messaging via in-flight internet service was provided for Premium Economy and Economy Class on some international flights.

<Domestic Passenger Service (ANA Brand)>

Category		Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023	Year-on-Year (%)
Passenger Revenues	(Billion yen)	534.9	496.5	7.7
Number of Passengers	(Passengers)	33,324,432	31,091,298	7.2
Available Seat Km	(Thousand km)	35,421,347	34,963,168	1.3
Revenue Passenger Km	(Thousand km)	26,609,964	24,622,398	8.1
Load Factor	(%)	75.1	70.4	4.7

*See Notes 3, 4, 7, 8, 12 & 13 below.

In domestic passenger services, passenger numbers and revenue exceeded the same period last year due to the continuous implementation of the "ANA SUPER VALUE SALE" to stimulate leisure demand and early bookings, as well as partial fare revisions.

In terms of the route network, ANA resumed two round trips per day on the Haneda-Noto route from December, and also operated temporary flights on Haneda-Miyazaki route and Haneda-Okinawa route during new year holidays.

In sales and marketing services, ANA started operations of "EXPO2025 ANA JET" a specially designed aircraft commemorating the Osaka Kansai EXPO, and opened the "ANA Pokémon Kids TV Lounge" a kids room in the ANA LOUNGE at Haneda Airport. In addition, in order to improve convenience for premium members, ANA is increasing the numbers of counters and installing the latest security check machines at premium check-in counters at Haneda Airport.

<Cargo Service (ANA Brand)>

Category		Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023	Year-on-Year (%)
International Cargo Revenues	(Billion yen)	143.2	119.1	20.3
Available Cargo Capacity	(Thousand ton-km)	4,843,527	4,768,106	1.6
Cargo Volume	(Tons)	532,927	517,857	2.9
Cargo Traffic Volume	(Thousand ton-km)	2,715,751	2,620,660	3.6
Mail Revenues	(Billion yen)	3.7	3.7	(1.5)
Mail Volume	(Tons)	8,752	9,967	(12.2)
Mail Traffic Volume	(Thousand ton-km)	51,889	53,573	(3.1)
Cargo and Mail Load Factor	(%)	57.1	56.1	1.1
Domestic Cargo Revenues	(Billion yen)	17.5	17.2	2.0
Available Cargo Capacity	(Thousand ton-km)	1,173,967	1,089,579	7.7
Cargo Volume	(Tons)	209,788	193,331	8.5
Cargo Traffic Volume	(Thousand ton-km)	202,675	189,893	6.7
Mail Revenues	(Billion yen)	2.0	2.0	(1.3)
Mail Volume	(Tons)	16,983	17,705	(4.1)
Mail Traffic Volume	(Thousand ton-km)	14,758	15,237	(3.1)
Cargo and Mail Load Factor	(%)	18.5	18.8	(0.3)

*See Notes 3, 5, 6, 9, 10, 11, 12 & 13 below.

In international cargo services, we captured strong demand for cargo transport between Asia and China to North America as well as gradual recovery in demand from Japan mainly focusing on the automotive industry resulting in year-on-year increases in both weight and revenue.

In terms of the route network, we have been working on ensuring profitability by flexibly adjusting the operation routes and supply volume of cargo-only aircrafts and operate airline charter flights by other companies since August.

In addition, a new cargo facility has been opened at Narita Airport since October. By consolidating facilities and introducing automatic guided vehicles to improve operational efficiency, as well as expanding temperature control facilities etc. to enhance quality, we aim to bolster the international competitiveness of cargo.

<Peach・AirJapan>

Category		Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023	Year-on-Year (%)
Peach				
Revenues	(Billion yen)	103.1	101.0	2.1
Number of Passengers	(Passengers)	6,880,143	7,042,857	(2.3)
Available Seat Km	(Thousand km)	9,421,683	9,169,591	2.7
Revenue Passenger Km	(Thousand km)	7,996,874	7,892,976	1.3
Load Factor	(%)	84.9	86.1	(1.2)
AirJapan				
Revenues	(Billion yen)	7.9	-	-
Number of Passengers	(Passengers)	296,686	-	-
Available Seat Km	(Thousand km)	1,627,874	-	-
Revenue Passenger Km	(Thousand km)	1,050,540	-	-
Load Factor	(%)	64.5	-	-

*See Notes 7, 8, 12 & 13 below.

ANA's Group LCC Peach, in order to capture strong inbound tourism demand, the focus was shifted towards international flights in aircraft allocation leading to a decrease in domestic passenger numbers while international passenger numbers increased. Additionally, revenue exceeded the same period last year due to such as partial fare revisions on domestic routes.

In terms of the route network, Kansai-Singapore route was launched in December.

In sales and marketing services, Peach conducted sale to commemorate the first year anniversary of the launch of domestic and international travel package products "Peach Travel" to stimulate leisure demand. In addition, starting from December, the in-flight magazine was redesigned, the variety of in-flight meals was increased, and hot meals resumed on some international routes, focusing on enhancing services for customers.

ANA's Group Air Japan, a new brand which began in February last year, operates flights on the Narita-Bangkok route, Narita-Seoul(Incheon) route and Narita-Singapore route.

We conducted the "AirJapan Special SALE" for all routes to stimulate passenger demand. In addition, followed by Narita-Seoul(Incheon) route, we revised the fare rules to allow refunds on certain fares for the Narita-Bangkok and Narita-Singapore routes as well.

<Others in Air Transportation>

Other revenue in Air Transportation was ¥137.8 billion (¥116.8 billion same period a year ago, up 18.0% year-on-year). Other revenue in Air Transportation includes revenue from the mileage program, in-flight sales revenue, and revenue from aircraft maintenance contracts, etc.

◎ Airline Related

Operating revenues: ¥243.2 billion, up 16.3% year-on-year

Operating income: ¥3.7 billion, down 60.7% year-on year

Due to the route resumption and new launch of foreign airlines, airport ground support services, in-flight meal related services and international cargo handling volume etc. has increased and the revenue exceeded the same period last year, while operating income decreased compared to the same period last year due to factors such as increased system related costs and personnel expenses.

◎ Travel Services

Operating revenues: ¥54.9 billion, down 7.2% year-on-year

Operating loss: ¥0.1 billion (Operating income ¥1.3 billion same period a year ago)

In terms of international travel, there was an increase in handling volume by capturing demand for destinations such as Hawaii and Europe, but it has not returned to the sales volume before the COVID-19 pandemic. For domestic travel, there was a decrease in handling volume for dynamic package products due to struggling to attract customers. As a result, revenue decreased compared to the same period last year, leading to an operating loss.

◎ Trade and Retail

Operating revenues: ¥97.5 billion, up 12.5% year-on-year

Operating income: ¥3.9 billion, down 8.0% year-on-year

Due to an increase in inbound tourists and domestic travel demand, sales at the airport outlet “ANA DUTY FREE SHOP”, airport retail outlet “ANA FESTA”, and the tourist souvenir wholesaler “FUJISEY” performed well. While the revenue exceeded the same period last year, operating income decreased compared to the previous year due to factors such as increased personnel expenses.

◎ Others

Operating revenues: ¥32.1 billion, up 11.6% year-on-year

Operating income: ¥1.0 billion, up 52.9% year-on-year

Due to an increase in business volume such as real estate-related business, the airport facilities maintenance and management business, both operating revenues and operating income exceeded the same period last year.

Notes:

1. The breakdowns within segments are the categories used for internal management.
2. The revenues for each segment include internal inter-segment revenues; operating income/loss is the income/loss for the segment.
3. Non-scheduled flights have been excluded from both international and domestic routes.
4. The results for passenger travel on domestic routes include results from code share flights with IBEX Airlines Co., Ltd., AIRDO Co., Ltd., Solaseed Air Inc., Star Flyer Inc. and some of code share flights with ORIENTAL AIR BRIDGE CO., LTD., Amakusa Airline Co., Ltd. and JAPAN AIR COMMUTER CO., LTD.
5. The results for international cargo and mail include the results for code share flights, results for airline charter flights, flights with block space agreements, and land transport results.
6. Domestic cargo and mail results include results for code share flights with Peach Aviation Limited, AIRDO Co., Ltd., Solaseed Air Inc., ORIENTAL AIR BRIDGE CO., LTD, and Star Flyer Inc., results for airline charter flights, and land transport results.
7. Available Seat-Kilometers represent the total figure calculated by multiplying the available number of seats on each segment of each route (seats) by the distance for each segment (km).
8. Revenue Passenger-Kilometers represent the total figure calculated by multiplying the number of passengers (people) on each segment of each route by the distance for each segment (km).
9. Available Cargo Capacity is the total calculated by multiplying the available cargo space (tons) on each segment of each route by the distance for each segment (km). Please note that for passenger aircraft, the available cargo space in the hold (belly) of the aircraft is multiplied by the distance traveled for each segment. Moreover, the available cargo space in the belly includes the available space for checked luggage of passengers on the flight in addition to cargo, mail, etc.
10. Cargo Traffic Volume and Mail Traffic Volume is the total calculated by multiplying the volume of cargo transported on each segment of each route (tons) by the distance for each segment (km).
11. The Cargo and Mail Load Factor is the figure arrived at by dividing the sum of the cargo traffic volume and the mail traffic volume by the available cargo capacity.
12. Percentage point difference for Passenger load factor and cargo and mail load factor between previous year and FY2024 is indicated in field of year-on-year growth/decline rate(%).
13. The section distance for domestic routes has been changed to the same “Great-circle distance” as that for international routes effective April 1, 2024. Accordingly, the results for the same period of the previous year have also been changed.

(2) Information Regarding Consolidated Financial Conditions

(i) Financial conditions as of December 31, 2024

Assets: Due to an increase in marketable securities, etc., total assets increased by ¥12.7 billion compared to the balance as of the end of FY2023 to ¥3,582.2 billion.

Liabilities: As a result of the redemption of convertible bonds with stock acquisition rights and the repayment of borrowings, etc., total liabilities decreased by ¥83.9 billion compared to the balance as of the end of FY2023 to ¥2,432.9 billion. Interest-bearing debt (including zero coupon convertible bonds with stock acquisition rights) decreased by ¥124.4 billion from the end of FY2023 to ¥1,359.5 billion.

Equity: Despite the payment of dividends and a decrease in deferred derivative gains based on hedge accounting, in addition to recording net income attributable to owners of the parent, etc., total equity increased by ¥96.6 billion compared to the balance as of the end of FY2023 to ¥1,149.2 billion.

For details, please refer to "2. Financial Statements and Operating Results (1) Consolidated Balance Sheet" on page 11.

(ii) Cash Flows for nine months ended December 31, 2024

Operating activities: Income before income taxes and non-controlling interests for the current period was ¥178.3 billion. After adjustments on non-cash items such as depreciation and amortization, as well as additions and subtractions of accounts receivable and payable for operating activities, etc., cash flows from operating activities (inflow) was ¥263.1 billion.

Investment activities: Due to expenditures for the acquisition of securities and capital investment, etc., cash flows from investing activities (outflow) was ¥433.0 billion. As a result, free cash flow (outflow) was ¥169.8 billion.

Financial activities: Due to payment of dividends, redemption of bonds, and repayment of borrowings, etc., cash flow from financing activities (outflow) was ¥158.5 billion. As a result of the above, cash and cash equivalents at the end of the current period decreased by ¥325.4 billion compared to the balance from the beginning at the period to ¥677.0 billion.

<Consolidated Statement of Cash Flows-Summary>

	Yen (Millions)	
	Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023
I. Cash flows from operating activities		
Net cash provided by operating activities	263,163	322,939
II. Cash flows from investing activities		
Net cash used in investing activities (*)	(433,059)	(351,311)
III. Cash flows from financing activities		
Net cash used in financing activities	(158,559)	(89,149)
IV. Effect of exchange rate changes on cash and cash equivalents	3,000	2,096
V. Net decrease in cash and cash equivalents	(325,455)	(115,425)
VI. Cash and cash equivalents at the beginning of period	1,002,512	1,113,481
VII. Cash and cash equivalents at end of period	677,057	998,056
Note including, Investment in capital expenditures	(155,767)	(149,640)

(3) Explanation of Forecast of Consolidated Financial Results

In the third quarter (October to December), due to strong demand for inbound travel to Japan and domestic leisure, passenger demand on both international and domestic routes performed well. We expect continued strong passenger demand in the fourth quarter (January to March). Therefore, we anticipate that operating revenues is forecast to be ¥2,255.0 billion (an increase of ¥35.0 billion). In terms of expenses, due to expected increases in costs such as exchange rate effects and maintenance-related expenses, the operating income is forecast to be ¥180.0 billion (an increase of ¥10.0 billion). On the other hand, due to various compensation income related to aircraft etc. will exceed expectations, which ordinary income is forecast to be ¥190.0 billion (an increase of ¥20.0 billion) and net income attributable to owners of the parent is forecast to be ¥140.0 billion (an increase of ¥20.0 billion). The dividend forecast for fiscal year 2024 remains unchanged at ¥50.0 per share, as announced on April 26, 2024.

These calculations for the revised forecast were made based on the assumptions that the exchange rate is ¥155 to one US dollar, and indices for fuel costs as follows; the market price for crude oil on the Dubai market is US\$75 per barrel, while Singapore kerosene costs are US\$90 per barrel.

Consolidated Operating Results and Forecast (April 1, 2024~March 31, 2025)

	Operating Revenues	Operating Income	Ordinary Income	Net Income attributable to owners of the parent	Net Income per Share
	(Billion yen)	(Billion yen)	(Billion yen)	(Billion yen)	(Yen)
Previous Forecast (A)	2,220.0	170.0	170.0	120.0	255.31
New forecast (B)	2,255.0	180.0	190.0	140.0	297.86
Change (B – A)	35.0	10.0	20.0	20.0	—
% Change	1.6	5.9	11.8	16.7	—
Ref.FY2023 (Apr 1, 2023 - Mar 31, 2024)	2,055.9	207.9	207.6	157.0	335.09

The above earnings forecasts are made on the basis of information currently available. Therefore, earnings results may differ from such forecasts for a variety of reasons.

2. Financial Statements and Operating Results

(1) Consolidated Balance Sheet

Yen (Millions)

Assets	FY2024 as of Dec 31, 2024	FY2023 as of Mar 31, 2024
Current assets:		
Cash and deposits	462,174	600,893
Notes and accounts receivable	239,447	217,084
Lease receivables and investments in leases	10,216	12,219
Marketable securities	759,297	656,913
Inventories (Merchandise)	15,772	11,743
Inventories (Supplies)	53,430	42,218
Other current assets	166,729	160,405
Allowance for doubtful accounts	(285)	(285)
Total current assets	1,706,780	1,701,190
Fixed assets:		
Property and equipment:		
Buildings and structures	82,508	85,057
Aircraft	976,883	933,838
Machinery, equipment and vehicles	31,479	28,476
Furniture and fixtures	10,851	11,112
Land	44,023	44,069
Lease assets	3,954	4,028
Construction in progress	204,101	224,173
Total property and equipment	1,353,799	1,330,753
Intangible assets:		
Goodwill	14,498	15,999
Other intangible assets	108,671	87,908
Total Intangible assets	123,169	103,907
Investments and other assets:		
Investment securities	157,193	156,425
Long-term receivables	5,931	6,144
Deferred tax assets	176,991	213,374
Asset for defined benefits	3,447	3,198
Other assets	61,290	57,216
Allowance for doubtful accounts	(6,809)	(3,210)
Total investments and other assets	398,043	433,147
Total fixed assets	1,875,011	1,867,807
Deferred assets	456	533
TOTAL	3,582,247	3,569,530

Yen (Millions)

Liabilities and Equity	FY2024 as of Dec 31, 2024	FY2023 as of Mar 31, 2024
Liabilities		
Current liabilities:		
Accounts payable	243,932	229,273
Short-term loans	77,032	84,170
Current portion of long-term debt	268,735	73,777
Current portion of bonds	30,000	—
Current portion of convertible bonds with stock acquisition rights	—	70,000
Finance lease obligations	1,959	2,051
Income taxes payable	4,931	8,015
Contract liabilities	481,436	444,982
Accrued bonuses to employees	35,156	55,688
Other provisions	5,996	8,213
Other current liabilities	68,797	59,259
Total current liabilities	1,217,974	1,035,428
Long-term liabilities:		
Bonds	125,000	155,000
Convertible bond with stock acquisition rights	150,000	150,000
Long-term debt	701,303	943,808
Finance lease obligations	5,531	5,230
Deferred tax liabilities	754	505
Accrued corporate executive officers' retirement benefits	829	707
Liability for retirement benefits	158,560	160,027
Other provisions	40,160	33,781
Asset retirement obligations	1,371	1,312
Other long-term liabilities	31,484	31,105
Total long-term liabilities	1,214,992	1,481,475
Total liabilities	2,432,966	2,516,903
Equity		
Shareholders' equity:		
Common stock	467,601	467,601
Capital surplus	394,800	404,065
Retained earnings	246,480	135,971
Treasury stock	(56,544)	(56,512)
Total shareholders' equity	1,052,337	951,125
Accumulated other comprehensive income:		
Unrealized gain on securities	40,615	41,360
Deferred gain on derivatives under hedge accounting	52,502	59,782
Foreign currency translation adjustments	4,216	3,677
Defined retirement benefit plans	(9,879)	(11,436)
Total	87,454	93,383
Non-controlling interests	9,490	8,119
Total equity	1,149,281	1,052,627
TOTAL	3,582,247	3,569,530

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

Consolidated Statement of Income

Yen (Millions)

	Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023
Operating revenues	1,702,784	1,543,581
Cost of sales	1,370,258	1,187,291
Gross income	332,526	356,290
Selling, general and administrative expenses		
Commissions	45,010	39,550
Advertising	5,610	4,363
Employees' salaries and bonuses	30,081	26,973
Provision of allowance for doubtful accounts	54	55
Provision for accrued bonuses to employees	4,421	2,496
Retirement benefit expenses	2,035	1,969
Depreciation	11,212	13,409
Outsourcing expenses	21,722	18,628
Other	41,221	38,733
Total selling, general and administrative expenses	161,366	146,176
Operating income	171,160	210,114
Other income:		
Interest income	2,089	830
Dividend income	1,637	863
Share of profit of entities accounted for using equity method	1,164	911
Foreign exchange gain, net	7,859	3,685
Gain on sales of assets	267	1,751
Gain on donation of non-current assets	580	535
Compensation income	15,410	—
Other	3,782	9,420
Total other income	32,788	17,995
Other expenses:		
Interest expenses	17,355	17,650
Loss on sales of assets	168	48
Loss on disposal of assets	3,475	1,655
Other	1,361	1,623
Total other expenses	22,359	20,976
Ordinary income	181,589	207,133
Special gain		
Gain on sales of investment securities	300	—
Total special gain	300	—
Special loss		
Loss on valuation of investment securities	—	457
Provision of allowance for doubtful accounts	3,525	—
Total special loss	3,525	457
Income before income taxes	178,364	206,676
Income taxes	43,629	56,871
Net income	134,735	149,805
Net income attributable to non-controlling interests	705	856
Net income attributable to owners of the parent	134,030	148,949

Consolidated Statement of Comprehensive Income

Yen (Millions)

	Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023
Net income	134,735	149,805
Other comprehensive income:		
Unrealized (loss) gain on securities	(678)	83
Deferred (loss) gain on derivatives under hedge accounting	(7,281)	419
Foreign currency translation adjustments	587	844
Defined retirement benefit plans	1,514	1,486
Share of other comprehensive income in affiliates	(35)	14
Total other comprehensive (loss) income	(5,893)	2,846
Comprehensive income	128,842	152,651
Total comprehensive income attributable to:		
Owners of the parent	128,101	151,664
Non-controlling interests	741	987

(3) Notes to Consolidated Financial Statements

(Notes Regarding Going Concern Assumption)

Not applicable.

(Notes in the Event of Significant Changes in Shareholders' Capital)

Not applicable.

(Changes in accounting policies)

(Application of "Accounting Standard for Current Income Taxes", etc.)

The Company has applied the "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the "Revised Accounting Standard 2022"), etc., from the beginning of the three months ended June 30, 2024.

With respect to the revision concerning the classification of current income taxes (taxes on other comprehensive income), the Company has applied the transitional treatments stipulated in the proviso of Paragraph 20-3 of the "Revised Accounting Standard 2022" and the proviso of Paragraph 65-2 (2) of the "Implementation Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the "Revised Implementation Guidance 2022"). This change in accounting policy has no impact on the consolidated financial statements.

In addition, the Company has adopted "Revised Implementation Guidance 2022" from the beginning of the three months ended June 30, 2024, regarding the revision related to the treatment in the consolidated financial statements of the deferral for tax purposes of gains or losses arising from the sale of shares of subsidiaries and other securities among consolidated companies. The effect of this change in accounting policy on the consolidated financial statements is not material.

(Notes to Consolidated Statement of Cash Flows)

Consolidated statement of Cash Flows for the first nine months ended of December 31, 2024 has not been made. Depreciation and amortization (including amortization related to intangible assets excluding goodwill) and amortization of goodwill for the first nine months of fiscal year 2024 are as follows:

	Yen (Millions)	
	Nine months ended Dec 31, 2024	Nine months ended Dec 31, 2023
Depreciation and amortization	111,043	106,383
Amortization of goodwill	1,501	1,588

(Segment Information)

1. Nine months ended Dec 31, 2024

(1) Information on amount of operating revenues, profit or loss by reporting segment

Yen (Millions)

	Reportable Segments				Subtotal
	Air Transportation	Airline Related	Travel Services	Trade and Retail	
Operating revenues from external customers	1,521,444	42,536	42,345	83,768	1,690,093
Intersegment revenues or transfers	30,290	200,695	12,609	13,772	257,366
Total	1,551,734	243,231	54,954	97,540	1,947,459
Segment profit (loss)	171,428	3,798	(166)	3,931	178,991

	Others (*1)	Total	Adjustments (*2)	Consolidated (*3)
Operating revenues from external customers	12,691	1,702,784	—	1,702,784
Intersegment revenues or transfers	19,415	276,781	(276,781)	—
Total	32,106	1,979,565	(276,781)	1,702,784
Segment profit (loss)	1,090	180,081	(8,921)	171,160

Notes:

1. "Others" represents all business segments that are not included in reportable segments, such as facility management, business support and other operations.
2. "Adjustments" of "Segment profit (loss)" represents the elimination of corporate expenses.
3. "Segment profit (loss)" is reconciled with operating income on the consolidated statements.

(2) Information regarding impairment loss on fixed assets or goodwill by reportable segment

Not applicable.

(3) Matters about changes of reportable segment, etc.

Not applicable.

2. Nine months ended Dec 31, 2023

(1) Information on amount of operating revenues, profit or loss by reporting segment

Yen (Millions)

	Reportable Segments				Subtotal
	Air Transportation	Airline Related	Travel Services	Trade and Retail	
Operating revenues from external customers	1,376,161	34,270	46,297	75,785	1,532,513
Intersegment revenues or transfers	32,029	174,942	12,911	10,952	230,834
Total	1,408,190	209,212	59,208	86,737	1,763,347
Segment profit	203,617	9,655	1,312	4,272	218,856

	Others (*1)	Total	Adjustments (*2)	Consolidated (*3)
Operating revenues from external customers	11,068	1,543,581	—	1,543,581
Intersegment revenues or transfers	17,699	248,533	(248,533)	—
Total	28,767	1,792,114	(248,533)	1,543,581
Segment profit	713	219,569	(9,455)	210,114

Notes:

1. "Others" represents all business segments that are not included in reportable segments, such as facility management, business support and other operations.
2. "Adjustments" of "Segment profit" represents the elimination of corporate expenses.
3. "Segment profit" is reconciled with operating income on the consolidated statements.

(2) Information regarding impairment loss on fixed assets or goodwill by reportable segment

Not applicable.

(3) Matters about changes of reportable segment, etc.

Not applicable.