



**Tai Sin**<sup>®</sup>

The Electric Solutions Specialist For Asia Since 1958

**FULL YEAR FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THE YEAR ENDED 30 JUNE 2015**

**PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS**

1(a)(i) **A statement of profit or loss and other comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.**

<b>Group</b>	<b>Year ended 30.06.15 \$'000</b>	<b>Year ended 30.06.14 \$'000</b>
<b>Revenue</b>	289,957	307,345
Cost of sales	(235,529)	(244,411)
Gross profit	54,428	62,934
Other operating income	1,351	3,074
Selling and distribution expenses	(16,826)	(16,667)
Administrative expenses	(16,929)	(18,590)
Other operating expenses	(1,290)	(3,957)
Finance costs	(690)	(846)
Share of profit of associates	383	266
<b>Profit before income tax</b>	<b>20,427</b>	<b>26,214</b>
Income tax expense	(2,816)	(3,365)
<b>Profit after income tax</b>	<b>17,611</b>	<b>22,849</b>
<b>Other comprehensive income (loss) :</b>		
<u>Items that may be reclassified subsequently to profit or loss</u>		
Foreign currency translation	(486)	459
Changes in share of other comprehensive income of associates	(24)	3
Total other comprehensive (loss) income for the year	(510)	462
<b>Total comprehensive income for the year</b>	<b>17,101</b>	<b>23,311</b>
<b>Profit attributable to:</b>		
Shareholders of the company	17,077	21,609
Non-controlling interests	534	1,240
	<b>17,611</b>	<b>22,849</b>
<b>Total comprehensive income attributable to :</b>		
Shareholders of the company	16,567	21,916
Non-controlling interests	534	1,395
	<b>17,101</b>	<b>23,311</b>

1(a)(ii) Notes to the statement of profit or loss (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

<b>Group</b>	<b>Year ended 30.06.15 \$'000</b>	<b>Year ended 30.06.14 \$'000</b>
Interest income	14	28
Bad debts written off	(76)	(98)
Allowance for doubtful receivables	(596)	(1,461)
Inventories written off	(275)	(182)
Reversal of (Allowance for) inventories obsolescence	27	(33)
Loss on disposal of a subsidiary	-	(1,367)
Loss on deconsolidation of subsidiaries	-	(254)
Provision for onerous contracts	(105)	(191)
Fair value gain on derivative financial instruments	5	13
Foreign exchange loss	(375)	(584)
Excess of fair values of net identifiable assets over consideration	-	247
Adjustment for over provision of income tax in respect of prior years	237	279
Gain on disposal of assets held for sale	-	1,244
(Loss) Gain on disposal of property, plant and equipment	(14)	163
Property, plant and equipment written off	(220)	(42)
Intangible assets written off	-	(140)
Depreciation of property, plant and equipment	(3,632)	(3,580)
Amortisation of intangible assets	(276)	(282)

**1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.**

	GROUP		COMPANY	
	As at 30.06.15 \$'000	As at 30.06.14 \$'000	As at 30.06.15 \$'000	As at 30.06.14 \$'000
<b>ASSETS</b>				
<b>Current assets:</b>				
Cash and bank balances	23,491	22,349	12,198	10,248
Trade receivables	81,793	90,844	43,038	52,450
Other receivables	5,393	3,627	5,772	4,900
Derivative financial instruments	4	-	-	-
Inventories	57,947	65,251	35,254	42,364
<b>Total current assets</b>	<b>168,628</b>	<b>182,071</b>	<b>96,262</b>	<b>109,962</b>
<b>Non-current assets:</b>				
Subsidiaries	-	-	33,814	32,914
Associates	5,230	4,822	-	-
Property, plant and equipment	29,770	23,200	4,599	4,967
Investment properties	1,091	1,131	-	-
Leasehold prepayments	157	158	-	-
Intangible assets	1,382	1,658	-	-
Other receivables	302	323	6,303	-
Deferred tax assets	130	210	-	-
<b>Total non-current assets</b>	<b>38,062</b>	<b>31,502</b>	<b>44,716</b>	<b>37,881</b>
<b>Total assets</b>	<b>206,690</b>	<b>213,573</b>	<b>140,978</b>	<b>147,843</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Current liabilities:</b>				
Bank overdrafts and short-term bank borrowings	16,143	25,593	-	12,026
Trade payables	25,557	24,828	13,552	12,248
Other payables	8,317	9,498	2,286	2,895
Current portion of finance leases	216	274	-	17
Income tax payable	2,815	3,545	1,961	2,685
<b>Total current liabilities</b>	<b>53,048</b>	<b>63,738</b>	<b>17,799</b>	<b>29,871</b>
<b>Non-current liabilities:</b>				
Non-current portion of finance leases	92	144	-	-
Other payables	48	53	-	-
Deferred tax liabilities	1,541	1,665	304	222
<b>Total non-current liabilities</b>	<b>1,681</b>	<b>1,862</b>	<b>304</b>	<b>222</b>

	GROUP		COMPANY	
	As at 30.06.15 \$'000	As at 30.06.14 \$'000	As at 30.06.15 \$'000	As at 30.06.14 \$'000
<b>Capital, reserves and non-controlling interests:</b>				
Share capital	56,288	56,288	56,288	56,288
Treasury shares	(950)	(950)	(950)	(950)
Reserves	92,867	86,453	67,537	62,412
Equity attributable to the shareholders of the Company	148,205	141,791	122,875	117,750
Non-controlling interests	3,756	6,182	-	-
Total equity	151,961	147,973	122,875	117,750
<b>Total liabilities and equity</b>	206,690	213,573	140,978	147,843

**1(b)(ii) Aggregate amount of group's borrowings and debt securities.**

**Amount repayable in one year or less, or on demand**

As at 30/06/2015		As at 30/06/2014	
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
16,359	-	13,841	12,026

**Amount repayable after one year**

As at 30/06/2015		As at 30/06/2014	
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
92	-	144	-

**Details of any collateral**

The bank overdrafts and other bank borrowings of the Group are secured by the following:

- i. negative pledge over all assets of a subsidiary; and
- ii. corporate guarantee by the company.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

<u>Group</u>	Year ended 30.06.15 \$'000	Year ended 30.06.14 \$'000
<b>Operating activities</b>		
Profit before income tax	20,427	26,214
Adjustments for:		
Depreciation expense	3,632	3,580
Amortisation expense	276	282
Interest income	(14)	(28)
Interest expense	690	846
Fair value adjustment on derivative financial instruments taken to profit or loss	(5)	(13)
Bad debts written off	76	98
Allowance for doubtful receivables	596	1,461
Provision for onerous contracts	105	191
Intangible assets written off	-	140
Inventories written off	275	182
(Reversal of) Allowance for inventories obsolescence	(27)	33
Loss (Gain) on disposal of property, plant and equipment	14	(163)
Property, plant and equipment written off	220	42
Gain on disposal of assets held for sale	-	(1,244)
Loss on deconsolidation of subsidiaries	-	254
Loss on disposal of a subsidiary	-	1,367
Excess of fair values of net identifiable assets over consideration	-	(247)
Share of profits of associates	(383)	(266)
Operating cash flows before movement in working capital	25,882	32,729
Trade receivables	7,699	384
Other receivables	(1,776)	(1,620)
Inventories	6,707	(3,242)
Trade Payables	647	(5,168)
Other payables	(1,221)	(21)
Cash generated from operations	37,938	23,062
Income tax paid	(3,574)	(3,219)
<b>Net cash from operating activities</b>	<b>34,364</b>	<b>19,843</b>
<b>Investing activities</b>		
Acquisition of additional interests to subsidiary from associate (Note a)	-	568
Buyback of shares from non-controlling interests by a subsidiary	(3,000)	-*
Purchase of property, plant and equipment	(11,588)	(5,608)
Proceeds from disposal of property, plant and equipment	1,155	253
Dividend received from an associate	-	48
Proceeds from disposal of assets held for sale	-	2,633
Proceeds from disposal of a subsidiary (Note b)	-	1,546
Deconsolidation of subsidiaries (Note c)	-	(19)
Interest received	14	28
<b>Net cash used in investing activities</b>	<b>(13,419)</b>	<b>(551)</b>

<b>Group</b>	<b>Year ended 30.06.15 \$'000</b>	<b>Year ended 30.06.14 \$'000</b>
<b>Financing activities</b>		
Proceeds from short-term bank borrowings	72,819	92,741
Repayment of short-term bank borrowings	(81,314)	(102,123)
Repayment of long-term bank borrowings	-	(51)
Repayment of finance lease obligations	(460)	(658)
Interest paid	(690)	(846)
Dividends paid	(9,799)	(9,799)
Dividend paid to non-controlling interests	(314)	(300)
<b>Net cash used in financing activities</b>	<b>(19,758)</b>	<b>(21,036)</b>
Net increase (decrease) in cash and cash equivalents	1,187	(1,744)
Cash and cash equivalents at beginning of year	22,232	23,569
Effect of exchange rate changes on the balance of cash held in foreign currencies	72	407
<b>Cash and cash equivalents at end of year (Note d)</b>	<b>23,491</b>	<b>22,232</b>

**Notes :**

- a) Acquisition of additional interests to subsidiary from associate

	<b>Year ended 30.06.14 Fair value \$'000</b>
Cash and cash equivalents	568
Trade and other receivables	991
Property, plant and equipment	361
Deferred tax assets	52
Trade and other payables	(1,102)
Income tax payables	(130)
Net assets acquired and liabilities assumed	740
Excess of fair value of net identifiable assets over consideration	(247)
Less : Non-controlling interests	(37)
Fair value of equity interest held by the Group before the acquisition	(215)
Total consideration	241
Total consideration paid in advance	(241)
Total consideration, satisfied by cash	-
Less : Cash and cash equivalent acquired	568
<b>Net cash inflow arising from acquisition of a subsidiary</b>	<b>568</b>

b) Disposal of a subsidiary

	Year ended 30.06.14 \$'000
<b><u>Book values of net assets over which control was lost</u></b>	
Cash and bank balances	1,047
Trade and other receivables	2,625
Inventories	3,672
Property, plant and equipment	2,496
Derivative financial instruments	23
Trade and other payables	(3,360)
Income tax payables	(115)
Long-term bank borrowings	(1,130)
Net assets derecognised	5,258
Less : Non-controlling interest derecognised	(1,194)
Net assets disposed	4,064
Cumulative exchange differences in respect of the net assets of the subsidiary reclassified from equity on loss of control of a subsidiary	(104)
Loss on disposal of a subsidiary	(1,367)
Total consideration, satisfied by cash	2,593
Less : Cash and cash equivalent disposed of	(1,047)
<b>Net cash inflow arising from disposal of a subsidiary</b>	<b>1,546</b>

c) Deconsolidation of subsidiaries

	Year ended 30.06.14 \$'000
<b><u>Carrying value of net assets placed under liquidation</u></b>	
Cash and bank balances	19
Other receivables	16
Other payables	(12)
Net assets derecognised	23
Cumulative exchange differences in respect of the net assets of the subsidiary reclassified from equity on deconsolidation of the subsidiary	231
Loss on deconsolidation of subsidiaries	(254)
Total consideration, satisfied by cash	-
Less : Cash and cash equivalent deconsolidated	(19)
<b>Net cash outflow arising on deconsolidation of subsidiaries</b>	<b>(19)</b>

d) The cash and cash equivalents consist of the followings:

	Year ended 30.06.15 \$'000	Year ended 30.06.14 \$'000
Cash and bank balances	23,491	22,349
Bank overdrafts	-	(117)
	<b>23,491</b>	<b>22,232</b>

\*Amount less than \$1,000

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group	Share capital \$'000	Treasury shares \$'000	Foreign currency translation reserve \$'000	Other reserve \$'000	Accumulated profits \$'000	Equity attributable to shareholders of the company \$'000	Non-controlling interests \$'000	Total equity \$'000
Balance at 1 July 2013	56,288	(950)	(1,565)	(381)	76,201	129,593	7,695	137,288
Total comprehensive income for the year								
Profit for the year	-	-	-	-	21,609	21,609	1,240	22,849
Other comprehensive income for the year	-	-	307	-	-	307	155	462
Total	-	-	307	-	21,609	21,916	1,395	23,311
<i>Transactions with owners, recognised directly in equity</i>								
Exercise of personal undertaking from non-controlling interests	-	-	-	-	-	-	(1,370)	(1,370)
Non-controlling interests from acquisition of a subsidiary	-	-	-	-	-	-	37	37
Acquisition of additional interest in a subsidiary	-	-	(6)	-	87	81	(81)	-
Disposal of a subsidiary	-	-	-	-	-	-	(1,194)	(1,194)
Dividend paid to non-controlling interests	-	-	-	-	-	-	(300)	(300)
Final dividend for the previous year paid	-	-	-	-	(6,533)	(6,533)	-	(6,533)
Interim dividend for the year paid	-	-	-	-	(3,266)	(3,266)	-	(3,266)
Total	-	-	(6)	-	(9,712)	(9,718)	(2,908)	(12,626)
Balance at 30 June 2014	56,288	(950)	(1,264)	(381)	88,098	141,791	6,182	147,973



<b>Group</b>	<b>Share capital \$'000</b>	<b>Treasury shares \$'000</b>	<b>Foreign currency translation reserve \$'000</b>	<b>Other reserve \$'000</b>	<b>Accumulated profits \$'000</b>	<b>Equity attributable to shareholders of the company \$'000</b>	<b>Non-controlling interests \$'000</b>	<b>Total equity \$'000</b>
Balance at 1 July 2014	56,288	(950)	(1,264)	(381)	88,098	141,791	6,182	147,973
Total comprehensive income (loss) for the year								
Net profit for the year	-	-	-	-	17,077	17,077	534	17,611
Other comprehensive loss for the year	-	-	(510)	-	-	(510)	-	(510)
Total	-	-	(510)	-	17,077	16,567	534	17,101
<i>Transactions with owners, recognised directly in equity</i>								
Buyback of shares from non-controlling interests by a subsidiary <sup>(a)</sup>	-	-	(7)	(347)	-	(354)	(2,646)	(3,000)
Dividend paid to non-controlling interests	-	-	-	-	-	-	(314)	(314)
Final dividend for the previous year paid	-	-	-	-	(6,533)	(6,533)	-	(6,533)
Interim dividend for the year paid	-	-	-	-	(3,266)	(3,266)	-	(3,266)
Total	-	-	(7)	(347)	(9,799)	(10,153)	(2,960)	(13,113)
Balance at 30 June 2015	56,288	(950)	(1,781)	(728)	95,376	148,205	3,756	151,961

- (a) On October 1, 2014, a subsidiary of the Group completed the purchase of its own ordinary shares from its shareholders. The share buyback resulted in an increase in the Group's equity interest in the subsidiary from 65% to 79.1%. The difference between the amount by which the non-controlling interests were adjusted and the fair value of the consideration paid was recognised directly in equity.

<b>Company</b>	<b>Share capital \$'000</b>	<b>Treasury shares \$'000</b>	<b>Accumulated profits \$'000</b>	<b>Total equity \$'000</b>
Balance at July 1, 2013	56,288	(950)	50,440	105,778
Profit for the year, representing total comprehensive income for the year	-	-	21,771	21,771
<i>Transactions with owners, recognised directly in equity</i>				
Final dividend for the previous year paid	-	-	(6,533)	(6,533)
Interim dividend for the year paid	-	-	(3,266)	(3,266)
Total	-	-	(9,799)	(9,799)
Balance at June 30, 2014	56,288	(950)	62,412	117,750
Profit for the year, representing total comprehensive income for the year	-	-	14,924	14,924
<i>Transactions with owners, recognised directly in equity</i>				
Final dividend for the previous year paid	-	-	(6,533)	(6,533)
Interim dividend for the year paid	-	-	(3,266)	(3,266)
Total	-	-	(9,799)	(9,799)
Balance at June 30, 2015	56,288	(950)	67,537	122,875

- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There were no changes in the Company's share capital during the 3 months ended 30 June 2015.

The total number of issued ordinary shares excluding treasury shares as at 30 June 2015 was 435,515,791 (30 June 2014: 435,515,791).

The number of ordinary shares held as treasury shares as at 30 June 2015 was 2,727,000 (30 June 2014: 2,727,000).

As at 30 June 2015, there were no shares that may be issued on conversion of any outstanding convertibles or shares options (30 June 2014: Nil).

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

The total number of issued ordinary shares excluding treasury shares as at 30 June 2015 was 435,515,791 (30 June 2014: 435,515,791).

- 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

There were no sales, transfers, disposal, cancellation and/or use of treasury shares during the current financial period reported on.

- 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited nor reviewed.

- 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

Except as disclosed below, the Group and the Company have adopted the same accounting policies and methods of computation in the financial statements for the current reporting year as compared with the audited financial statements as at 30 June 2014.

The Group and Company have adopted the following applicable Singapore Financial Reporting Standards ("FRSs") which became effective for the financial year beginning on or after 1 July 2014:

- FRS 110 *Consolidated Financial Statements*
- Amendments to FRS 1 *Presentation of Financial Statements: Disclosure Initiative*

The adoption of these FRS and amendments to FRS has no material effect on the announcement for the current year.

5. **If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

There are no significant changes in the accounting policies adopted by the Group and the Company, other than as disclosed in item 4.

6. **Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

	Year ended 30.06.15	Year ended 30.06.14
Earnings per ordinary share for the period after deducting any provision for preference dividends:-		
(i) Based on the weighted average number of ordinary shares in issue; and	3.92 cents	4.96 cents
(ii) On a fully diluted basis	3.92 cents	4.96 cents

7. **Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-**  
**(a) current financial period reported on; and**  
**(b) immediately preceding financial year.**

	Group		Company	
	As at 30.06.15	As at 30.06.14	As at 30.06.15	As at 30.06.14
Net asset backing per ordinary share based on existing issued share capital as at the end of the period reported on	34.03 cents	32.56 cents	28.21 cents	27.04 cents

Net asset value per share is calculated based on the existing number of shares in issue of 435,515,791 (30 June 2014: 435,515,791 shares).

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-**  
**(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and**  
**(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.**

**Statement of profit or loss**

The Group's revenue was \$289.96 million for the year ended 30 June 2015, a decline of 5.66% from \$307.35 million in the last corresponding year. The decrease in revenue was mainly from:

- a) the Electrical Material Distribution ("EMD") Segment which decreased by \$19.48 million. This was mainly due to (i) disposal of a subsidiary – Vynco Industries (NZ) Limited in December 2013 which contributed \$10.69 million in the last corresponding year; and (ii) change in focus of the business in Vietnam by Lim Kim Hai Electric (VN) Co. Ltd ("LKHAVN") from EMD to Cable & Wire ("C&W") Segment. LKHAVN contributed \$14.04 million to the EMD Segment in the last corresponding year.

Without taking into consideration the disposal of Vynco Industries (NZ) Limited and the change of LKHAVN, revenue of the EMD Segment increased by \$5.25 million;

- b) the Test & Inspection (“T&I”) Segment which decreased by \$3.96 million. This segment’s business was affected by the drop in its Export Services rendered as contracts were completed, compounded by delay in executing new projects. Its local businesses were greatly affected by the slowdown in construction and infrastructure projects in Singapore. This subsequently led to greater price competition; and
- c) the Switchboard Segment which decreased by \$3.11 million, as a result of completed infrastructure projects in the last financial year and the lack of new projects being delivered.

The decrease in the revenue was offset by the increase in revenue from the C&W Segment of \$9.17 million. This was mainly due to restructuring of the business activities of LKHVN into the C&W Segment amounting to \$12.18 million. The increase was however negated by lower revenue from the Singapore market, primarily driven by lower copper prices and increased market competition.

Gross profit decreased by \$8.51 million for the year ended 30 June 2015, mainly attributable to the exclusion of the results of Vynco Industries (NZ) Limited which was disposed in December 2013 as well as lower margins from the C&W Segment.

Other operating income decreased by \$1.72 million primarily due to gain on disposal of assets held for sale of \$1.24 million and excess of fair value of net identifiable assets acquired over consideration of \$0.25 million, both accounted for in the last financial year.

Administrative, selling and distribution expenses decreased by 4.26% mainly attributable to the disposal of a subsidiary in December 2013. Without taking this into consideration, there was an increase in the Group’s operating expenses, mainly due to higher staff costs, renovation, repair and maintenance of factory and expenses of an Indonesian subsidiary acquired in April 2014.

Other operating expenses decreased by \$2.67 million due to lower allowance for doubtful receivables because of improvement in debts collection, loss on disposal of a subsidiary and loss on deconsolidation of subsidiaries accounted for in the last financial year.

The Group reported profit before income tax of \$20.43 million for the year ended 30 June 2015, a decline of \$5.79 million (22.08%) compared to the last financial year. The C&W Segment decreased by \$4.12 million, the T&I Segment decreased by \$0.95 million and the Switchboard Segment decreased by \$0.31 million. The decline was offset by an increase of \$0.38 million in profits from the EMD Segment.

### **Statement of financial position**

Cash and bank balances increased by \$1.14 million, attributable to higher receipts from customers towards year end.

Trade receivables decreased by \$9.05 million, attributable to lower sales for the quarter ended June 2015 as compared to the quarter ended June 2014.

Other receivables increased by \$1.77 million, primarily attributable to downpayment for purchase of machineries and related accessories.

Inventories decreased by \$7.30 million. This was mainly the result of lower quantity of copper stocks kept by the C&W Segment towards year end.

Property, plant and equipment increased by \$6.57 million principally from the acquisition of the property at 17 Tuas Avenue 8 Singapore and additions of other plant and equipment during the year, net of depreciation charges and sale of property and write-off of other plant and equipment during the year.

Both the current and non-current portion of other receivables of the Company increased, primarily attributable to the loan to a subsidiary for the acquisition of the property.

Bank overdrafts and other bank borrowings decreased by \$9.45 million because of lower purchases of copper net of drawdown of funds to finance buyback of ordinary shares by Cast Laboratories Pte Ltd.

Trade payables increased by \$0.73 million to \$25.56 million, principally due to higher purchases in the EMD Segment as well as the C&W Segment.

Other payables decreased by \$1.18 million because of lower bonus accrued and lower advances from customers.

### **Statement of cash flows**

The cash and cash equivalent at the end of the year increased to \$23.49 million compared with \$22.23 million at the end of the last financial year.

The net cash from operating activities of \$34.36 million was mostly due to lower sales, lower purchases, bonus and income tax payout during the year.

The net cash used in investing activities of \$13.42 million was mainly used for purchase of property, plant and equipment, buyback of shares from non-controlling interests by a subsidiary, net of proceeds from disposal of property, plant and equipment, proceeds from disposal of assets held for sale and interest received.

The net cash used in financing activities of \$19.76 million was largely attributable to repayment of bank borrowings, finance leases, dividends and interest paid net of proceeds of bank borrowings.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

No forecast or a prospect statement has been previously disclosed to shareholders.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

Overall, the Group has been affected by global economic slowdown.

In Singapore, we expect the construction slowdown coupled with the efforts at economic restructuring to continue to have an impact on our revenue. We look forward to the implementation of the big infrastructure projects that the government has announced in the coming years.

Over in Malaysia, we are seeking business prospects from the industrial sector in Johor to help lift earnings for our C&W and T&I segments there.

In Indonesia, we will focus on expanding outside the Riau Islands for our T&I segment.

In Vietnam, we will focus on opening new markets for our C&W segment and at the same time, we will step up efforts to increase our export sales elsewhere including Australia, Cambodia and Myanmar.

Internally, we will further synergise our business units to offer a suite of integrated services from T&I, through C&W, to the installation and maintenance of electrical requirements from the EMD segment, to existing customers.

Generally, profitability will depend very much on better market conditions in the region.

**11. Dividend**

**(a) Current Financial Period Reported On**

Any dividend declared (recommended) for the current financial period reported on? **Yes**

Name of Dividend	Final
Dividend Type	Cash
Dividend Amount per Share (in cents)	1.50 cent per ordinary share
Tax Rate	Exempt One-tier

**(b) Corresponding Period of the Immediately Preceding Financial Year**

Any dividend declared (recommended) for the corresponding period of the immediately preceding financial year? **Yes**

Name of Dividend	Final
Dividend Type	Cash
Dividend Amount per Share (in cents)	1.50 cent per ordinary share
Tax Rate	Exempt One-tier

**(c) Date payable**

The proposed final one-tier exempt dividend of \$0.015 per ordinary share in respect of the financial year ended 30 June 2015, subject to Shareholders' approval at the forthcoming Annual General Meeting scheduled to be held on 23 October 2015, will be paid on 9 November 2015.

**(d) Books closure date**

NOTICE IS HEREBY GIVEN that the Share Transfer Books and Register of Members of the Company will be closed on 2 November 2015 for the purpose of preparing dividend warrants.

Duly completed transfers received by the Company's Share Registrars, B.A.C.S. Private Limited of 8 Robinson Road #03-00 ASO Building, Singapore 048544 up to 5.00 p.m. on 30 October 2015 will be registered before entitlements to the final dividend are determined. In respect of shares in securities accounts with The Central Depository (Pte) Limited ("CDP"), the said final dividend will be paid by the Company to CDP which will distribute the dividend to holders of the securities accounts.

**12. If no dividend has been declared/recommended, a statement to that effect.**

Not applicable.

**13. If the Group has obtained a general mandate from shareholders for Interested Person Transactions ("IPTs"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

No IPT mandate has been obtained from shareholders.

**PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT**  
**(This part is not applicable to Q1, Q2, Q3 or Half Year Results)**

**14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

<b>2015</b>	<b>Cable &amp; Wire \$'000</b>	<b>Switchboard \$'000</b>	<b>Electrical Material Distribution \$'000</b>	<b>Test &amp; Inspection \$'000</b>	<b>Others \$'000</b>	<b>Elimination \$'000</b>	<b>Total \$'000</b>
<b>Revenue</b>							
External sales	184,454	8,452	71,624	25,427	-	-	289,957
Inter-segment sales	1,919	-	76	-	-	(1,995)	-
<b>Total revenue</b>	<b>186,373</b>	<b>8,452</b>	<b>71,700</b>	<b>25,427</b>	<b>-</b>	<b>(1,995)</b>	<b>289,957</b>
<b>Results</b>							
Segment result	15,957	584	2,881	1,315	(17)	-	20,720
Interest expense	(625)	-	-	(65)	-	-	(690)
Interest income	10	-	1	3	-	-	14
Share of profit of associates	-	-	383	-	-	-	383
Income tax expense	-	-	-	-	-	-	(2,816)
Non-controlling interests							(534)
Profit attributable to shareholders of the company							<u>17,077</u>
<b>2014</b>							
<b>Revenue</b>							
External sales	175,283	11,558	91,103	29,391	10	-	307,345
Inter-segment sales	12,751	-	126	-	-	(12,877)	-
<b>Total revenue</b>	<b>188,034</b>	<b>11,558</b>	<b>91,229</b>	<b>29,391</b>	<b>10</b>	<b>(12,877)</b>	<b>307,345</b>
<b>Results</b>							
Segment result	20,149	896	2,817	2,133	771	-	26,766
Interest expense	(707)	-	(39)	(97)	(3)	-	(846)
Interest income	24	-	4	-	-	-	28
Share of profit of associates	-	-	99	167	-	-	266
Income tax expense	-	-	-	-	-	-	(3,365)
Non-controlling interests							(1,240)
Profit attributable to shareholders of the company							<u>21,609</u>



**15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

Refer to item 8.

**16. A breakdown of sales.**

	Latest Financial Year \$'000 Group	Previous Financial Year \$'000 Group	% increase/ (decrease) Group
(a) Sales reported for first half year	152,538	160,209	(4.8)%
(b) Operating profit after income tax before deducting non-controlling interests reported for first half year	11,108	12,188	(8.9)%
(c) Sales reported for second half year	137,419	147,136	(6.6)%
(d) Operating profit after income tax before deducting non-controlling interests reported for second half year	6,503	10,661	(39.0)%

**17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.**

	Latest Full Year (S\$)	Previous Full Year (S\$)
(a) Ordinary	9,799,105	9,799,105
(b) Preference	-	-
(c) Total:	9,799,105	9,799,105

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(11) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Mr. Lim Boon Hock Bernard	45	See below	Chief Executive Officer of the Issuer – 2013  (i) Overall responsibility for development and implementation of the Group's vision, strategic agenda, and business plan together with Key Management.  (ii) Achieve targets and standards for financial and trading performance, quality, culture and legislative adherence as established by the Board.	Nil
Mr. Lim Chye Huat @ Bobby Lim Chye Huat	69	See below	Executive Director of the Issuer – 2013  (i) Work closely with, and through the CEO, to develop the Group's vision, strategic agenda, and business plan and facilitate communication and understanding between management and the Board.  (ii) Formulate business strategies and policies in consultation with the CEO and management team to achieve established goals and objectives as set up by the Board of Directors.	Nil

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Mr. Lim Chai Lai @ Louis Lim Chai Lai	69	See below	Chairman of Lim Kim Hai Electric Co. (S) Pte. Ltd. – 2008  (i) Formulating strategic decisions relating to business.  (ii) Setting LKH Group policies.  (iii) General administration of the LKH Group.	Nil
Mr. Chia Ah Heng	72	See below	Deputy Chairman of Lim Kim Hai Electric Co. (S) Pte. Ltd. – 2013  Overall responsibility for development and implementation of the Lim Kim Hai Group's vision, strategic agenda and business plan together with the CEO, including formulating business strategies and policies to achieve established goals and objectives determined by its Board of Directors.	Nil
Ms Lim Hiang Lan	64	See below	Senior Manager - Sales Operations of Lim Kim Hai Electric Co. (S) Pte. Ltd. – 2008  (i) Responsible for company sales and profitability targets.  (ii) Ensure smooth operation of the department.  (iii) Responsible for resource planning for the Sales and Purchasing department.	Nil

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Ms Lim Lian Eng	61	See below	<p>Chief Information Officer – 2014</p> <ul style="list-style-type: none"> <li>(i) To plan, administer and develop the Group's use of computers and telecommunication systems to support the Group's corporate strategies and financial objectives.</li> <li>(ii) To analyse the information needs of the Group in consultation with staff at all levels and develop technological solutions to meet their needs.</li> <li>(iii) To oversee the Group's IT facilities and training of users and clients.</li> <li>(iv) Developmental role in the strategic and operational governance process of the Group as a member of the top management team.</li> <li>(v) To plan, administer and review the Group's acquisition, development, maintenance and use of IT systems and ensuring the system is in-line with the Group's goals and objectives.</li> <li>(vi) Participate in strategising long-term corporate directions and formulation of business strategies for the Group's growth and expansion to meet the Group's financial objectives.</li> </ul> <p>Concurrently also General Manager - Operations of Lim Kim Hai Electric Co. (S) Pte Ltd - 2011</p> <ul style="list-style-type: none"> <li>(i) To plan, develop and implement strategy for operational management and development to meet performance plans, budgets and timescales.</li> </ul>	Nil

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
			<ul style="list-style-type: none"> <li>(ii) To establish and maintain appropriate systems for measuring operational management and development at company level.</li> <li>(iii) To monitor, measure and report on operational issues, opportunities, development plans and achievements.</li> </ul>	
Ms Lim Phek Choo, Constance	66	See below	<p>Manager – Administration of Lim Kim Hai Electric Co. (S) Pte. Ltd. – 2008</p> <ul style="list-style-type: none"> <li>(i) Responsible for implementing policies and programs that have been formulated and approved.</li> <li>(ii) Responsible for employee-related matters across the organization.</li> <li>(iii) Deals with vendors to ensure office machinery in working order.</li> <li>(iv) Make necessary applications and furnish statements on matters required by relevant Authorities.</li> </ul>	Nil
Mr. Lim Chye Kwee	60	See below	<p>Manager - Logistics of Lim Kim Hai Electric Co. (S) Pte. Ltd. – 2008</p> <ul style="list-style-type: none"> <li>(i) Responsible for the operations of all warehousing and stock control.</li> <li>(ii) Responsible for the day to day running of warehouse.</li> <li>(iii) Ensure efficient and reliable delivery of products and goods.</li> </ul>	Nil

Name	Family relationship with any director and/or substantial shareholder
Mr. Lim Chye Huat @ Bobby Lim Chye Huat	Mdm. Goh Soo Luan - Wife Mr. Lim Chai Lai @ Louis Lim Chai Lai - Brother Mdm. Chan Kum Lin - Sister-in-law Mr. Lim Boon Chin Benjamin - Son Mr. Lim Boon Hock Bernard - Son Mdm. Pang Yoke Chun - Daughter-in-law
Mr. Lim Boon Hock Bernard	Mdm. Pang Yoke Chun - Wife Mr. Lim Chye Huat @ Bobby Lim Chye Huat - Father Mdm. Goh Soo Luan - Mother Mr. Lim Chai Lai @ Louis Lim Chai Lai - Uncle Mdm. Chan Kum Lin - Aunt Mr. Lim Boon Chin Benjamin - Brother
Mr. Lim Chai Lai @ Louis Lim Chai Lai	Mdm. Chan Kum Lin - Wife Mr. Lim Chye Huat @ Bobby Lim Chye Huat - Brother Mdm. Goh Soo Luan - Sister-in-law Mr. Lim Boon Chin Benjamin - Nephew Mr. Lim Boon Hock Bernard - Nephew Mdm. Pang Yoke Chun - Niece
Mr. Chia Ah Heng	Mr. Lim Chye Huat @ Bobby Lim Chye Huat - Brother-in-law Mdm. Goh Soo Luan - Sister-in-law Mr. Lim Chai Lai @ Louis Lim Chai Lai - Brother-in-law Mdm. Chan Kum Lin - Sister-in-law Mr. Lim Boon Chin Benjamin - Nephew Mr. Lim Boon Hock Bernard - Nephew Mdm. Pang Yoke Chun - Niece
Ms Lim Hiang Lan	Mr. Lim Chye Huat @ Bobby Lim Chye Huat – Brother Mdm. Goh Soo Luan – Sister-in-law Mr. Lim Chai Lai @ Louis Lim Chai Lai – Brother Mdm. Chan Kum Lin – Sister-in-law Mr. Lim Boon Hock Bernard – Nephew Mr. Lim Boon Chin Benjamin – Nephew Mdm. Pang Yoke Chun – Niece

Name	Family relationship with any director and/or substantial shareholder
Ms Lim Lian Eng	Mr. Lim Chye Huat @ Bobby Lim Chye Huat – Brother Mdm. Goh Soo Luan – Sister-in-law Mr. Lim Chai Lai @ Louis Lim Chai Lai – Brother Mdm. Chan Kum Lin – Sister-in-law Mr. Lim Boon Hock Bernard – Nephew Mr. Lim Boon Chin Benjamin – Nephew Mdm. Pang Yoke Chun – Niece
Ms Lim Phek Choo, Constance	Mr. Lim Chye Huat @ Bobby Lim Chye Huat – Brother Mdm. Goh Soo Luan – Sister-in-law Mr. Lim Chai Lai @ Louis Lim Chai Lai – Brother Mdm. Chan Kum Lin – Sister-in-law Mr. Lim Boon Hock Bernard – Nephew Mr. Lim Boon Chin Benjamin – Nephew Mdm. Pang Yoke Chun – Niece
Mr. Lim Chye Kwee	Mr. Lim Chye Huat @ Bobby Lim Chye Huat – Brother Mdm. Goh Soo Luan – Sister-in-law Mr. Lim Chai Lai @ Louis Lim Chai Lai – Brother Mdm. Chan Kum Lin – Sister-in-law Mr. Lim Boon Hock Bernard – Nephew Mr. Lim Boon Chin Benjamin – Nephew Mdm. Pang Yoke Chun – Niece

**BY ORDER OF THE BOARD**

Tan Shou Chieh  
Secretary

Singapore, 27 August 2015