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Golden Agri-Resources Ltd

Interim Performance Presentation

Second quarter and half-year ended 30th June 2015

13 August 2015

Integrity | Positive Attitude| Commitment | Continuous Improvement | Innovative | Loyal

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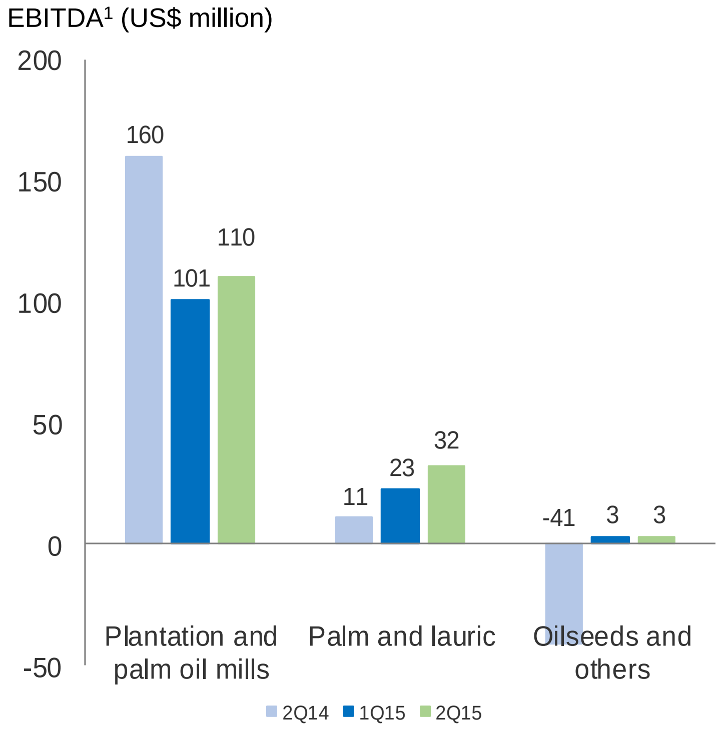
Executive Summary

2Q 2015 EBITDA and net profit increased as improving trend in downstream operations continues, while upstream saw QoQ production growth

2Q 2015 results		QoQ	YoY
Revenue	US$1,831 mn	↑ 18%	↓ 10%
EBITDA[1]	US$145 mn	↑ 13%	↑ 11%
Net Profit[2]	US$39 mn	↑ 125%	↑ 42%
Palm product output	717,000 MT	↑ 13%	↓ 6%
CPO FOB price	US$619/MT	↓ 3%	↓ 26%



Notes:
1. Earnings before tax, non-controlling interests, interest on borrowings, depreciation and amortisation, as well as foreign exchange loss. The comparative EBITDA for first quarter 2015 and second quarter 2014 have been recalculated to include share of results of associated companies and joint ventures, net of tax to conform with current period's presentation.
2. Net profit attributable to owners of the Company

Financial Highlights

Consolidated Financial Performance

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(in US$ million)	1H 2015	1H 2014	YoY	2Q 2015	1Q 2015	QoQ
Revenue	3,384	3,953	-14%	1,831	1,553	18%
Gross Profit	526	730	-28%	289	237	22%
EBITDA[1]	273	331	-17%	145	128	13%
Interest on borrowings	*-63*	*-58*	*9%*	*-32*	*-31*	*3%*
Depreciation and amortisation	*-81*	*-72*	*12%*	*-42*	*-40*	*5%*
Foreign exchange loss, net	*-54*	*-19*	*189%*	*-19*	*-35*	*-47%*
Net Profit attributable to owners of the Company	56	131	-57%	39	17	125%

- 2Q 2015 EBITDA and net profit increased as improving trend in downstream operations continues, while upstream saw QoQ production growth
- First half results affected by lower plantation output and softer CPO market prices

Note:

1. Earnings before tax, non-controlling interests, interest on borrowings, depreciation and amortisation, as well as foreign exchange loss. The comparative EBITDA for first half 2014 and first quarter 2015 have been recalculated to include share of results of associated companies and joint ventures, net of tax to conform with current period's presentation.

Financial Position

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Strong balance sheet fundamentals with ample liquidity and prudent gearing

(in US$ million)	30-Jun-15	31-Dec-14	Change
Total Assets	14,919	14,667	1.7%
Fixed Assets[1]	10,692	10,455	2.3%
Total Liabilities	6,094	5,848	4.2%
Adjusted Net Debt[2]	1,778	1,626	9.4%
Net Debt[3]	*2,490*	*2,478*	*0.5%*
Liquid Working Capital[4]	*711*	*852*	*-16.5%*
Total Equity Attributable to Owners of the Company	8,736	8,729	0.1%
Adjusted Net Debt[2]/Equity[5] Ratio	0.20x	0.19x	
Adjusted Net Debt[2]/Total Assets	0.12x	0.11x	
Adjusted Net Debt[2]/EBITDA[6,7]	3.25x	2.87x	
EBITDA[6]/Interest	4.34x	4.75x	

Notes:
1. Includes Biological Assets, Property, Plant and Equipment, and Investment Properties
2. Interest bearing debt less cash, short-term investments and liquid working capital
3. Interest bearing debt less cash and short-term investments
4. Trade receivables, inventories (excluding consumables), deposits and advances to suppliers less trade payables and advances from customers
5. Equity attributable to owners of the Company
6. The comparative EBITDA for 2014 has been recalculated to include share of results of associated companies and joint ventures, net of tax to conform with current period's presentation.
7. 30 June 2015 figure is based on annualised EBITDA

Segmental Performance

Segmental Results – Plantations and Palm Oil Mills

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Second quarter results improved with higher production

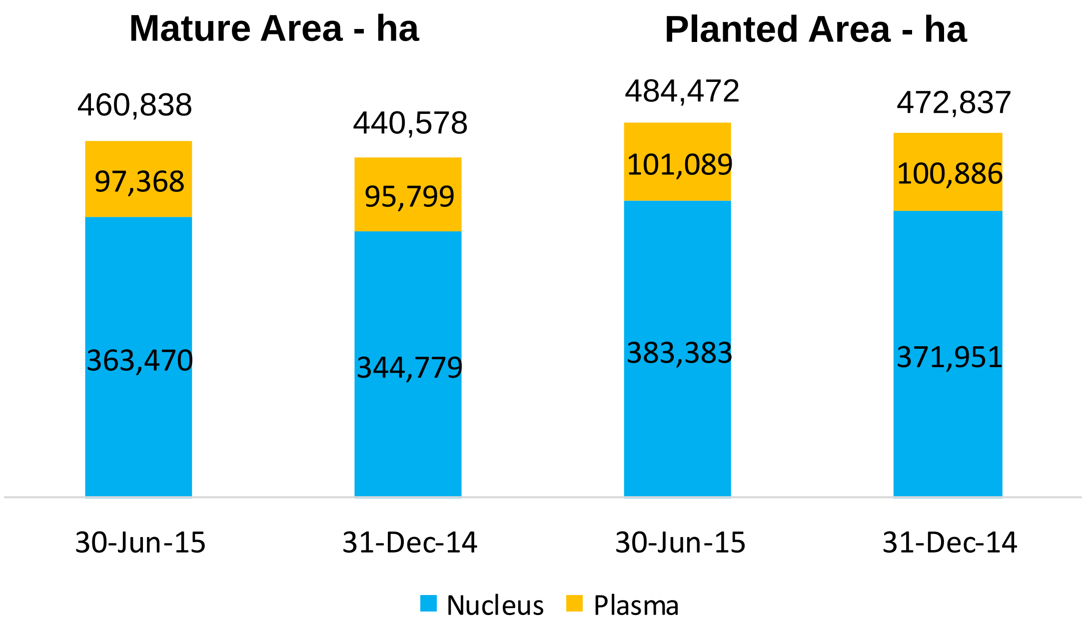
	1H 2015	1H 2014	YoY	2Q 2015	1Q 2015	QoQ
Revenue (US$ million)	773	1,019	-24%	432	341	27%
EBITDA[1] (US$ million)	211	331	-36%	110	101	9%
EBITDA[1] margin	*27%*	*32%*	*-5%*	*26%*	*30%*	*-4%*
FFB Production ('000 tonnes)	4,577	4,734	-3%	2,464	2,114	17%
Nucleus	*3,528*	*3,714*	*-5%*	*1,863*	*1,665*	*12%*
Plasma	*1,049*	*1,020*	*3%*	*601*	*449*	*34%*
FFB Yield (tonnes/ha)	9.9	10.7	-7%	5.3	4.6	17%
Palm Product Output ('000 tonnes)	1,351	1,451	-7%	717	634	13%
CPO	*1,088*	*1,178*	*-8%*	*577*	*511*	*13%*
PK	*263*	*273*	*-4%*	*140*	*123*	*14%*
Oil Extraction Rate	22.6%	22.9%	-0.3%	22.3%	22.9%	-0.6%
Kernel Extraction Rate	5.5%	5.3%	0.2%	5.4%	5.5%	-0.1%
Palm Product Yield (tonnes/ha)	2.79	3.02	-8%	1.48	1.29	15%

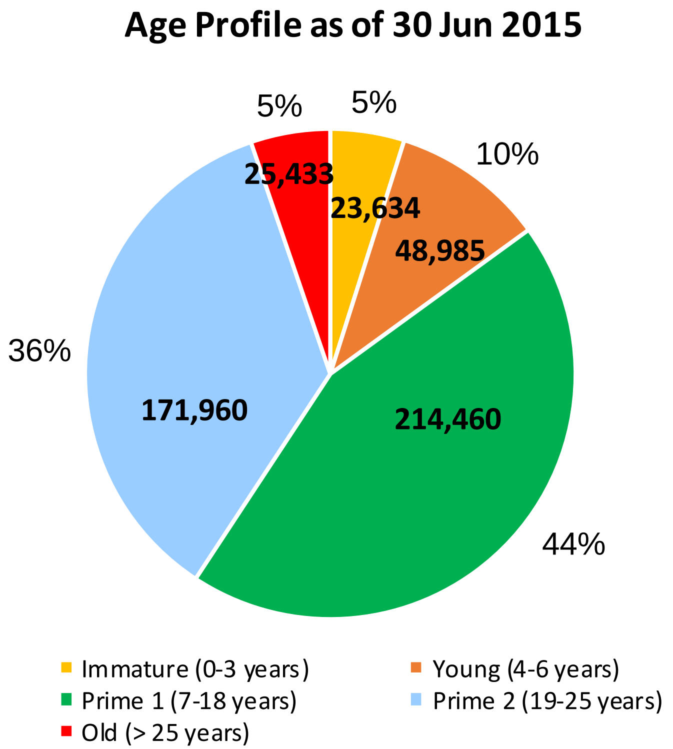
- Improved second quarter performance not enough to compensate for lower first half production output and CPO prices
- First half production impacted by dry weather conditions experienced in certain regions last year

Note:
1. The comparative EBITDA for first half 2014 and first quarter 2015 have been recalculated to include share of results of associated companies and joint ventures, net of tax to conform with current period's presentation.

Plantation Area

GAR's oil palm plantations continue to be leading in scale and operational excellence





- Increase in mature area by 20,300 hectares
- Net increase in planted area by 11,600 hectares mainly due to consolidation of plantation acquired in end 2012

Notes:
1. Total planted area, including plasma
2. Average age of plantations, including plasma, is 15 years

Segmental Results – Palm and Lauric

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Improved palm downstream margins resulting in higher EBITDA

	1H 2015	1H 2014	YoY	2Q 2015	1Q 2015	QoQ
Revenue (US$ million)	3,037	3,380	-10%	1,637	1,401	17%
Sales Volume ('000 tonnes)	4,359	4,020	8%	2,326	2,033	14%
EBITDA[1] (US$ million)	55	40	38%	32	23	39%
EBITDA[1] margin	1.8%	1.2%	0.6%	2.0%	1.7%	0.3%

- Completion of our downstream expansion is on track
- Performance continued to improve as downstream integration progresses

Notes:
1. The comparative EBITDA for first half 2014 and first quarter 2015 have been recalculated to include share of results of associated companies and joint ventures, net of tax to conform with current period's presentation
2. Palm and lauric segment includes processing and merchandising of palm based products, i.e. bulk and branded products as well as oleochemicals

Strengthening Position Across the Downstream Value Chain

Sourcing of raw materials

Over 4 million tonnes of palm based products were sold during the first semester

Processing

Construction of additional downstream facilities is progressing on target

- A new kernel crushing plant is in operation with capacity of 270k tpa
- Expanded refinery capacity by 300k tpa to total of 3.8 million tpa

Product customisation

- Sales of palm based refined products increased by 14% year-on-year
- Broadening consumer product portfolio in Indonesia with food and beverage products

Sales and distribution

- Destination sales contribute 68% to our export volume
- Continue our focus on enhancing destination sales capabilities and initiatives

Segmental Results – Oilseeds and Others

Positive contribution from oilseed segment due to improved business environment

	1H 2015	1H 2014	YoY	2Q 2015	1Q 2015	QoQ
Oilseeds						
Revenue (US$ million)	319	425	-25%	184	134	37%
Sales Volume ('000 tonnes)	612	637	-4%	362	250	45%
EBITDA[1] (US$ million)	5.2	-43.6	n.m.	2.8	2.4	20%
EBITDA[1] margin	*1.6%*	*-10.3%*	*11.9%*	*1.5%*	*1.8%*	*-0.3%*
Others						
Revenue (US$ million)	103	95	8%	53	50	6%
EBITDA[1] (US$ million)	1.3	2.1	-40%	0.5	0.8	-35%
EBITDA[1] margin	*1.2%*	*2.2%*	*-1.0%*	*0.9%*	*1.5%*	*-0.6%*

- China food business results reflect the expenditure in new product launches and marketing initiatives

Notes:
1. The comparative EBITDA for first half 2014 and first quarter 2015 have been recalculated to include share of results of associated companies and joint ventures, net of tax to conform with current period's presentation
2. Oilseeds segment includes processing and merchandising of oilseed based products, i.e. bulk and branded products
3. Others segment includes other consumer products in China and Indonesia such as food and beverages

Strategy and Outlook

Growth Strategy and Outlook

Capitalising on the robust fundamentals of the industry, GAR continues to enhance its integrated operation capabilities to capture profit opportunities across the value chain

Upstream

- Focusing on replanting to sustain production growth
- Continued efforts in yield improvement, cost efficiency and sustainability initiatives
- Projected 2015 capex US$130 million

Downstream

- Extending product portfolio, distribution coverage and global market reach as well as logistic facilities to enhance our integrated operations
- Completion of additional downstream processing capacity
- Projected 2015 capex US$170 million

Outlook

- GAR remains confident with the robust demand growth for palm oil in the long term
- Oilseed industry in China is expected to remain challenging, GAR is reviewing business model and strategy for its China oilseed business

Holistic Approach to Sustainability

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Increased transparency

- GAR has upgraded Sustainability Dashboard
- Provides information on the Company's palm oil mills, nucleus estates, smallholders, third party suppliers as well as its refineries. By the end of 2015, GAR is expected to achieve full supply chain traceability to palm oil mills

RSPO Complaint – PT Kartika Prima Cipta

- GAR is working closely with related stakeholders to resolve issues
- GAR is also working with other NGO partners on time-bound action plans to strengthen the implementation of sustainability policies
- GAR remains committed to RSPO Principles & Criteria

GAR to renew its commitment to Sustainability

- A new enhanced Sustainability Policy will be launched later this year
- It will combine Forest Conservation Policy (FCP) and Social and Community Engagement Policy (SCEP) in one document

Appendix

Amendments to IAS 41

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Adoption of the new accounting treatment is expected to have no material impact on GAR's financial statements

Current	Effective 1 Jan 2016
All **biological assets** are measured and accounted for at their **fair value** less costs to sell. No depreciation charged.	• **Bearer plant** (palm trees) should be accounted for as property, plant and equipment (IAS 16). Options for the measurement are (1) **back to historical cost** or (2) **fair value figure deemed at cost**. Under both options, depreciation is charged based on its remaining useful life. • **Agricultural produce** (fruits on the trees) growing on the bearer plants is a biological assets measured at **fair value** less costs to sell, and accounted for as inventory (IAS 41).

GAR will opt for valuing bearer plant back to historical cost

Plantation assets to be adjusted back to historical cost less accumulated depreciation and impairment, in line with existing books of Indonesian subsidiaries. The adjustment goes directly to balance sheet upon initial adoption and has reduced impact on depreciation compared to Option 2.

Proforma Impact from Amendments to IAS 41

Proforma financials show gearing remains prudent while no cash impact to performance

(in US$ million)	31-Dec-14	Proforma Impact	Proforma 31-Dec-14
Plantation Assets	7,902	(6,764)	1,138
Deferred Tax Liabilities	1,843	(1,575)	268
Equity[1]	8,729	(5,023)	3,706
Loss from changes in fair value of biological assets	134	(134)	-
Depreciation expense	147	77	224
Net income[1]	114	23	137
Core net profit[2]	221	(77)	144
Debt[3]/Equity[1]	0.35x		0.83x
Adjusted Net Debt[4]/Equity[1]	0.19x		0.67x

Assumptions used:

- Amendments applied retrospectively in 2014
- Bearer plant is measured at historical cost
- The value of agricultural produces is ignored as the computation methodology is still being discussed

Notes:
1. Attributable to owners of the Company
2. Net income attributable to owners of the Company, excluding net effect of net loss from changes in fair value of biological assets, foreign exchange loss and exceptional items
3. Interest bearing debt
4. Interest bearing debt less cash, short-term investments and liquid working capital. Liquid working capital consists of trade receivables, inventories (excluding consumables), deposits and advances to suppliers less trade payables and advances from customers

Age Profile

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The average age of GAR's plantations is 15 years, securing the long-term growth of its production

(in hectares)	Immature (0-3 years)	Young (4-6 years)	Prime 1 (7-18 years)	Prime 2 (19-25 years)	Old (>25 years)	Total
30 June 2015						
Nucleus	19,913	39,829	179,831	121,907	21,903	383,383
Plasma	3,721	9,156	34,629	50,053	3,530	101,089
Total Area	23,634	48,985	214,460	171,960	25,433	484,472
% of total planted area	5%	10%	44%	36%	5%	100%
31 December 2014						
Nucleus	27,173	54,051	175,371	93,071	22,285	371,951
Plasma	5,086	11,615	40,431	43,754	-	100,886
Total Area	32,259	65,666	215,802	136,825	22,285	472,837
% of total planted area	7%	14%	45%	29%	5%	100%

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