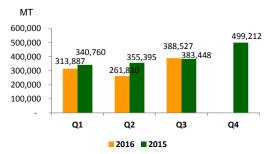


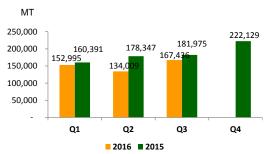
Production Highlight

		3Q 2016	3Q 2015	Change YoY	9M 2016	9M 2015	Change YoY
Production							
FFB Total	(MT)	751,493	794,921	-5.5%	1,999,448	2,270,195	-11.9%
FFB Internal		559,653	562,787	-0.6%	1,393,719	1,575,587	-11.5%
FFB Nucleus		388,527	383,448	1.3%	964,224	1,079,603	-10.7%
FFB Plasma		171,126	179,339	-4.6%	429,495	495,984	-13.4%
FFB External		191,840	232,134	-17.4%	605,729	694,608	-12.8%
СРО	(MT)	167,436	181,975	-8.0%	454,440	520,713	-12.7%
PK	(MT)	31,599	31,814	-0.7%	90,808	98,346	-7.7%
Yield and Extraction Rate							
FFB Yield	(MT/ha)	3.7	4.4	-15.9%	9.3	12.7	-26.8%
CPO Yield	(MT/ha)	0.8	1.0	-20.0%	2.1	2.9	-27.6%
CPO Extraction Rate	(%)	22.4%	23.2%	-3.4%	22.8%	23.1%	-1.3%
PK Extraction Rate	(%)	4.2%	4.0%	5.0%	4.6%	4.4%	4.5%

FFB Nucleus Trend



CPO Production Trend



Notes: Figures may not sum due to rounding

FFB: Fresh Fruit Bunches CPO: Crude Palm Oil PK: Palm Kernel Nucleus:

Plantations owned by the Group

Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian government

Yields: FFB Yield and CPO Yield are for the reported period and not annualised