FY2024 RESULTS PRESENTATION

METRO HOLDINGS LIMITED



Metro Holdings Limited

NAVIGATING Challenges

Strengthening RESILIENCE



CONTENTS

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- 2 Investments in FY2024
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About Metro





Listed on the Mainboard of the SGX-ST since 1973 & headquartered in Singapore, Metro is a property investment and development group with a diversified net asset portfolio valued at S\$1.5 billion & a turnover of S\$115.9 million for the financial year ended 31 March 2024.

Founded in 1957 by the late Mr Ong Tjoe Kim who started out with a textile store along High Street, the Group today operates two core business segments – property investment & development, & retail. It is focused on five key markets, namely, Singapore, China, Indonesia, the United Kingdom ("**UK**") and Australia.







Vision

Metro aims to be a leading property investment and development group in the region, building on the synergies of our rich retail experience, strong foothold in our core markets, & our strategic partnerships.

Strategy

- 1. Continuing to grow in Singapore, China, Indonesia, the UK & Australia
- 2. Positioned for resilience & diversified across asset classes & business partners
- 3. Strong risk management, overseen by experienced Board & Management



Diversification Through Geography & Sector



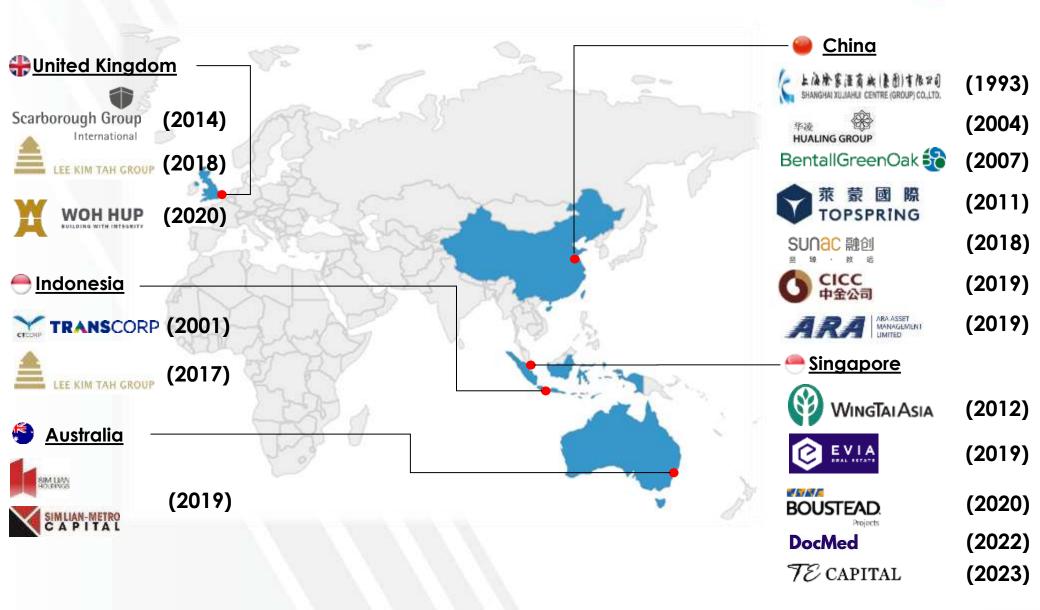


■Shepparton Marketplace

■Dalyellup

Diversification Through Partnerships











VisionCrest Commercial, Singapore





Description	11-storey freehold, LEED Gold® Certified Grade-A office building situated at 103 Penang Road that features full floorplates, a commercial retail podium on the ground floor and carparking facilities of 114 lots across two basement levels
Partner	TE Capital Partners Pte Ltd
% owned by Group	20%
NLA	13,829 sqm
Land Tenure	Freehold
Occupancy ^(1,2)	89.5% (99.7%)
Weighted Average Lease Expiry ⁽³⁾	2.2 years
Valuation ⁽¹⁾	S\$470.0m
Acquisition / Completion Date	14 November 2023 / 29 January 2024

⁽¹⁾ As at 31 March 2024.

⁽²⁾ Bracketed % as at 30 September 2023.

⁽³⁾ As at 31 March 2024. By income.



3 /
NAVIGATING
CHALLENGES,
STRENGTHENING
RESILIENCE

Investment Properties



GIE Tower 广州国际电子大厦, Guangzhou, China	Metro City 美罗城, Shanghai, China	Metro Tower 美罗大厦, Shanghai, China	5 Chancery Lane, London, UK	Asia Green, Singapore
Commercial	Retail	Commercial	Commercial	Commercial
Part of a 7-storey shopping podium & 35-storey office	Lifestyle entertainment centre directly linked to MRT	Grade-A office spread across 26 floors (annex to Metro City)	Office building located in Midtown Central London	Two blocks of premium Grade-A eight-storey office towers
100%	60%	60%	50%	50%
50-yr term from 1994	36-yr term from 1993	50-yr term from 1993	Freehold	99-yr term from 2007
n.a.	★ 上海米宇(東京東 表例)年度至6 ★ 100000000 000000000000000000000000000	★ 上海米宇港省級(臺灣)年本年長 日本中央日本日本日本日本日本日本日本日本日本日本日本日本日本日本日本日本日本日本	LEE KIM TAH GROUP	⊘ E.Y.L∆
28,390 sqm	38,409 sqm	39,295 sqm	7,882 sqm	26,413 sqm
82.9% (83.1%)	79.9% (83.0%)	75.5% (88.8%)	N.A. ⁽⁴⁾ (100%)	99.7% ⁽⁵⁾ (94.0%)
RMB547m (S\$102m)	RMB749m (S\$140m)	RMB1,121m (S\$210m)	GBP67m (S\$114m)	S\$435m
	广州国际电子大厦, Guangzhou, China Commercial Part of a 7-storey shopping podium & 35-storey office 100% 50-yr term from 1994 n.a. 28,390 sqm 82.9% (83.1%) RMB547m	广州国际电子大厦,Guangzhou, China Commercial Part of a 7-storey shopping podium & 35-storey office 100% 50-yr term from 1994 n.a. 28,390 sqm 82.9% (83.1%) RMB547m \$\$\frac{\	广州国际电子大厦, Guangzhou, China美罗城, Shanghai, China美罗大厦, Shanghai, ChinaCommercialRetailCommercialPart of a 7-storey shopping podium & 35-storey officeLifestyle entertainment centre directly linked to MRTGrade-A office spread across 26 floors (annex to Metro City)100%60%60%50-yr term from 199436-yr term from 199350-yr term from 1993n.a.50-yr term from 199350-yr term from 199328,390 sqm38,409 sqm39,295 sqm82.9% (83.1%)79.9% (83.0%)75.5% (88.8%)RMB547mRMB749mRMB1,121m	广州国际电子大厦, Guangzhou, China美罗城, Shanghai, China美罗大厦, Shanghai, China大田内田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田

⁽¹⁾ As at 31 March 2024

⁽²⁾ Bracketed % as at 31 March 2023

⁽³⁾ As at 31 March 2024, SGDRMB = 5.3476, GBPSGD = 1.702

⁽⁴⁾ Following the lease expiry of the previous tenancy in May 2023, the property at 5 Chancery Lane was vacated for planned asset enhancement works expected to be completed by 1Q2026.

⁽⁵⁾ Inclusive of a lease by Hitachi Asia which expired on 31 March 2024

Investment Properties (cont'd)



Expiry Profile and Tenant Mix



		GIE Tower 广州国际电子大 厦, Guangzhou, China	Metro City美罗城, Shanghai, China	Metro Tower美罗大厦, Shanghai, China	Asia Green, Singapore	
Expiry	1H FY2025	11.1%	15.3%	3.7%	0.9%(1)	
Profile	2H FY2025	16.7%	14.4%	33.7%	3.7%	
Tenancy / Total Leas (as at 31 /	-	22.5% 9.3% 17.5% 24.1% 21.1% 5.5% Electronics/IT & Telecommunications, Logistics & Shipping Medical & Pharmaceutical Others F&B Consumer Products & Trading Financial Services & Insurance	7.2% 10.1% 10.0% 10.1% 10.	7.9% 18.1% 5.1% 7.9% 13.0% 23.0% 23.0% 32.9% IT/Advertising & Telecommunications Others F&B Consumer Products Banking, Financial Services & Insurance Petroleum & Chemicals	20.6% 9.2% 13.1% 7.5% 15.8% Electronics/IT & Telecommunications Others F&B Retail, Consumer Products & Trading Banking, Financial Services & Insurance Logistics & Shipping Consultancy Co-working	

⁽¹⁾ Excludes gross rental income attributable to a lease by Hitachi Asia which expired on 31 March 2024. The vacant space is in the midst of being backfilled.

Investment Properties (cont'd)





Overview of Australian Portfolio

Office

Office

Office

Office

Retail

Retail

Retail

Retail

Retail

Retail

Retail

Retail

Net lettable area

(sqm)(1)

8.800

16,219

6.955

12,836

6.245

5.803

9.393

5.630

16,535

6.420

5.512

6.441

27.328

5.682

12.547

4.963

6.499

Valuation⁽²⁾: A\$1,190m (\$\$1,045m)

Occupancy^(1,3): 94.1% (96.5%)

30% owned by Metro

Property name and/or address

50 Margaret Street, Sydney, NSW 2000

390 St Kilda Road, Melbourne, VIC 3004

100 Edward Street, Brisbane City, QLD 4000

59 Albany Highway, Victoria Park, WA 6100

Ropes Crossing Village Shopping Centre, 8

Central Place, Ropes Crossing, NSW 2760

Gum Drive, Jordan Springs, NSW 2747

Jordan Springs Shopping Centre, 61-63 Water

Freehold tenure

Building Scale Across 13 Defensive Retail Centres & 4 Offices

Located in New South Wales, Victoria, Queensland & Western Australia NLA⁽¹⁾: 163,808 sqm

Portfolio WALE by income of 5.6 years(1)

11) 6 Coltman Plaza

5) Jordan Springs

Partners/Fund Manager: SIMLIAN-METRO ("SLMC")

1) 59 Albany Highway

Enters Australia with 10 Retail Centres & 4 Offices

Ropes Crossina Village, NSW

Nov 2020

Cherrybrook Village Shopping Centre, 41-47 Shepherds Drive, Cherrybrook Village, NSW

Lake Munmorah Shopping Centre, 275 Pacific Highway, Lake Munmorah, NSW 2259 Shepparton Marketplace, 110-120 Benalla Road

Shepparton, VIC 3630 Tarneit Gardens Shopping Centre, 747 Tarneit Road, VIC 3029

6 Coltman Plaza, Lucas, VIC 3350 Lara Village Shopping Centre, 2-4 Waverley

Road, Lara, VIC 3212 Town Square Redbank Plains, 357-403 Redbank Plains Road, Redbank Plains, QLD 4301

Everton Park Woolworths, 768 Stafford Road. Everton Park, QLD 4053

Everton Park Home Centre, 752 Stafford Road, Everton Park, QLD 4053 Rothwell Shopping Centre, 763 Deception Bay Road, Rothwell, QLD 4022

Dalyellup Shopping Centre, 54 Tiffany Centre, Dalvellup, WA 6230

Cherrybrook Village, NSW 13) Town Square Redbank Plains

Sep 2022 Oct 202

(1) As at 31 March 2024 (2) As at 31 March 2024, AUDSGD=0.878

(3) Bracketed % as at 31 March 2023

Shepparton Marketplace, VIC

For more information, please see https://www.simlian-metro.com/home.html

Oct 2021

Total

163,808

Overview of Boustead Industrial Fund ("BIF") Portfolio



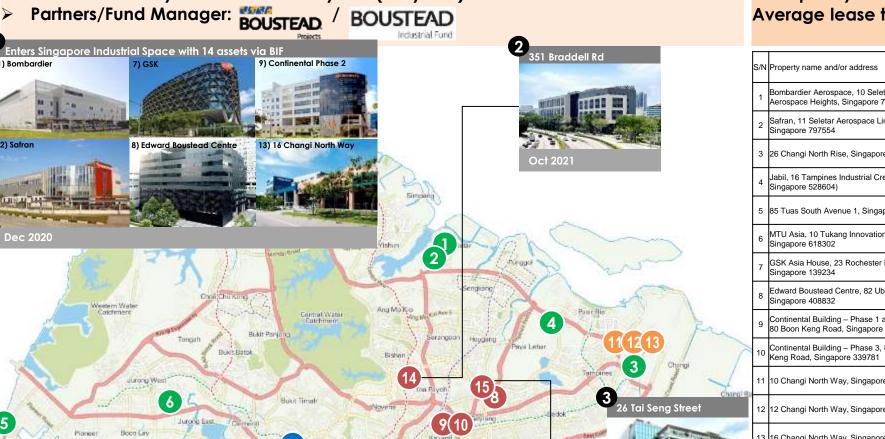
Diversified Portfolio Of 15 Properties Across Singapore⁽¹⁾

- Comprising 1 Business Park, 5 High-Spec Industrial, 6 Industrial & 3 Logistics Properties Valuation⁽²⁾: \$\$754.6m
- NLA⁽²⁾: 2,155,481 sq ft

1) Bombardier

Dec 2020

- Portfolio WALE by income (2,3) of 5.1 years (5.9 years)
- Partners/Fund Manager: BOUSTEAD



26% owned by Metro Occupancy^(2,3): 92.8% (98.4%) Average lease tenure 30 years

	S/N	S/N Property name and/or address		Net lettable area (in sq ft)
	1	Bombardier Aerospace, 10 Seletar Aerospace Heights, Singapore 797546	Industrial	67,708
	2	Safran, 11 Seletar Aerospace Link, Singapore 797554	Industrial	38,391
	3	26 Changi North Rise, Singapore 498756	Industrial	64,584
	4	Jabil, 16 Tampines Industrial Crescent, Singapore 528604)	Industrial	215,495
	5	85 Tuas South Avenue 1, Singapore 637419	Industrial	112,299
	6	MTU Asia, 10 Tukang Innovation Drive, Singapore 618302	Industrial	266,947
	7	GSK Asia House, 23 Rochester Park, Singapore 139234	Business Park	136,341
	8	Edward Boustead Centre, 82 Ubi Avenue 4, Singapore 408832	High-spec Industrial	78,228
9 80 Boon Keng Road, Singapo Continental Building – Phase:		Continental Building – Phase 1 and Phase 2, 80 Boon Keng Road, Singapore 339780	High-spec Industrial	174,917
		Continental Building – Phase 3, 84 Boon Keng Road, Singapore 339781	High-spec Industrial	120,031
	11	10 Changi North Way, Singapore 498740	Logistics	128,505
	12	12 Changi North Way, Singapore 498791	Logistics	221,822
	13	16 Changi North Way, Singapore 498772	Logistics	121,850
	14	351 Braddell Road, Singapore 579713	High-spec Industrial	236,864
	15	26 Tai Seng Street, Singapore 534057	High-spec Industrial	171,499
			Total	2,155,481

(3) Bracketed % as at 11 April 2023

Business Park

Industrial

Hi-Spec Industrial

Logistics

Jan 2023⁽⁴⁾

Overview of Purpose-Built Student Accommodation ("PBSA")

* METRO

Building Scale In Defensive UK PBSA Segment

- Six freehold properties under UK PBSA Fund "Paideia Capital UK Trust"
- No. of Beds⁽¹⁾: 902
- Partners/Fund Manager:







(33.3% owned by Metro)

Valuation⁽²⁾: £132.4m (\$\$225.3m) 30% owned by Metro

Occupancy^(1,3): 95.2% (83.7%)

Freehold tenure















Trading Properties



	Bay Valley洋浦, Shanghai, China	Trans Park Juanda, Bekasi, Jakarta, Indonesia	Trans Park Bintaro, Jakarta, Indonesia	
Type of Development	Commercial	Residential	Residential	
Key Project Description	Office buildings (0.9% of C4) located in New Jiangwan City, Yangpu District with total GFA ⁽¹⁾ of 328 sqm	5,686 units with total GFA ⁽¹⁾ of 162,754 sqm Five 32-storey residential towers within a mixed development	2 residential towers comprising 1,260 apartment and 170 SoHo units with total GFA ⁽¹⁾ of 61,619 sqm	
% owned by Group	30%	90%	90%	
Partners	TOPSPRING	CECCIAP LEE KIM TAH GROUP	CTCONIA LEE KIM TAH GROUP	
GDV ⁽²⁾ /Valuation (100% basis)	RMB9m (S\$1.7m)	IDR1.99trn ⁽³⁾	IDR1.33trn ⁽³⁾	
Current Status	Owner occupied	All five residential towers have topped-off, the fully paid units of two towers are being handed over and apartment sales are underway	Both residential towers have topped-off, the fully paid units of one tower are being handed over and apartment sales are underway	

⁽¹⁾ GFA refers to Gross Floor Area

⁽²⁾ GDV refers to Gross Development Value

^{(3) 100%} purchase consideration

Trading Properties (cont'd)



	Middlewood Locks, Manchester, UK	Endeavour, Sheffield Digital Campus, Sheffield, UK
Type of Development	Mixed-use	Commercial
Key Project Description	2,215 units and commercial space including offices, hotel, shops, restaurants and a gym with total GFA ⁽¹⁾ of 222,967 sqm	Endeavour, an office building with total GFA ⁽¹⁾ of 6,035 sqm
% owned by Group	25%	50%
Partners	Scarborough Group	Scarborough Group
GDV ⁽²⁾ (100% basis)	~£1B	~£27m
Current Status	Phase 1 and Phase 2 fully sold and handed over; Construction of Phase 3 in progress, with completion expected in 4Q 2024.	Completed in June 2023 and handed over to British Telecom Group in July 2023 for 15-year lease.

⁽¹⁾ GFA refers to Gross Floor Area

⁽²⁾ GDV refers to Gross Development Value

DocMed, Singapore



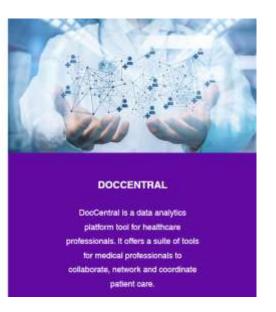


1. In May 2022, Metro invested \$\$6.0 million for a 10% stake in DocMed's Series A fund raising, the digital healthtech unit of Catalist-listed ### Pharma International.

- 2. Business Overview
 - i. Largest B2B Online Pharma Marketplace in Singapore Pan-Malayan*
 - ii. First & only e-pharma licensed by Health Sciences Authority ("HSA") for direct delivery to patients
 - iii. Over 5,000 SKUs of pharmaceutical & medical supplies
 - iv.Largest database of healthcare practitioners in ASEAN, including Singapore, Malaysia, Indonesia, Vietnam & Philippines
- 3. DocMed's digital health assets:







Retail

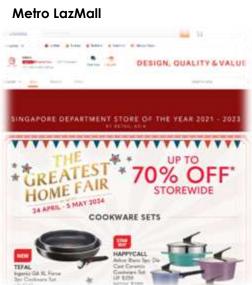


- Growth of Singapore's retail trade sector slowed from 8.5% in 2022 to 1.3% in 2023, with a
 reversal from growth to contraction in 4Q2023. (2)
- Amid inflationary pressures, real consumer spending in Singapore is expected to grow at a slower pace of 2.8% in 2024 compared to 3.5% in 2023⁽²⁾, which will continue to weigh on Metro's two department stores at Paragon and Causeway Point
- Online retail continues via Metro Online, LazMall and Shopee Mall









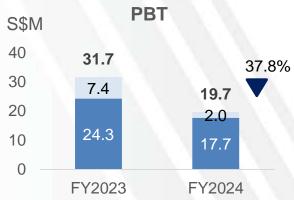




Key Financial Highlights – FY2024









Revenue decreased 1.1% from \$\$117.2m in FY2023 to \$\$115.9m in FY2024

- Lower revenue from property division mainly due to lower sale of property rights of the residential development properties in Bekasi and Bintaro, Jakarta
- Partially offset by retail division's higher sales from Metro Paragon & Metro Causeway Point, Singapore

FY2024 PBT of \$\$19.7m lower by \$\$12.0m from FY2023 PBT of \$\$31.7m, mainly due to:

- Higher Group's finance cost by \$\$4.1m, and higher (net) fair value losses from revaluation of the investment properties by \$\$23.0m coupled with eroded operating profits by \$\$8.7m from the UK and Australia properties (held under associates and joint ventures) resulted from the high interest rate environment
- Share of higher loss from associate Top Spring by \$\$30.8m (arising from its
 impairment losses recognised on its properties held for sale and higher operating
 loss), and lower profits generated by the Group's China properties, both weighed
 down by China's extended property market downturn and weakened business and
 consumer sentiments
- Lower profit for the retail division by \$\$5.4m attributable to lower gross margins and increased costs amidst the highly competitive trading environment
- Partially mitigated by the recognition of a negative goodwill of \$\$60.3m being the
 excess fair value over purchase consideration arising from the Group's strategic
 acquisition of an additional 6% equity stake in Top Spring

PAT decreased by \$\$10.7m to \$\$14.6m in FY2024, from \$\$25.3m in FY2023

Key Financial Highlights – FY2024



Basic EPS

1.8 cents

▼ 40.0% YoY

FY2023

3.0 cents

Return on Total Assets⁽¹⁾

0.6%

▼ 40% YoY

FY2023

1.0%

NAV Per Share

\$\$1.72

▼ 2.3% YoY

FY2023

\$\$1.76

Return on Equity⁽¹⁾

1.0%

▼ 41.2% YoY

FY2023

1.7%

<u>Remarks:</u>

Fiscal Discipline & Resilience⁽¹⁾



Healthy cash balance, available undrawn facilities and disciplined financial management positions us well to weather future economic headwinds and capitalise on opportunities

Strong Balance Sheet,
Healthy Cash & Banking Lines

Ability to support funding of opportunities and business operations



\$\$1.5bNet Assets (\$\$1.5b)(2)

S\$287.3m

Cash & Cash Equivalents +

Short Term Investments

(S\$343.9m)(2)

Healthy Gearing

Supported by business operations and capital recycling



0.22x

Net Debt / Equity (0.18x)⁽²⁾ 0.16x

Net Debt / Total Assets⁽³⁾ (0.13x)⁽²⁾

Healthy Credit Profile/ Disciplined Financial Management

Underpinned by recurring business operations



2.2x

Interest Coverage Ratio⁽⁴⁾ (3.2x)⁽²⁾ 4.9%

Average Interest Rate (3.7%)⁽²⁾

Committed to financial prudence

<u>Remarks:</u>

⁽¹⁾ As at 31 March 2024 (2) Bracketed figures as at 31 March 2023

⁽³⁾ Total assets exclude cash

Key Financial Highlights – FY2024



Proposed Dividend⁽¹⁾

S\$16.6 million

▼ 10.8% YoY

FY2023 S\$18.6 million

Comprises:

- Ordinary Dividend
 - 2.0 cents

Dividend Cover

0.88x

▼ 34.8% YoY

FY2023 1.35x

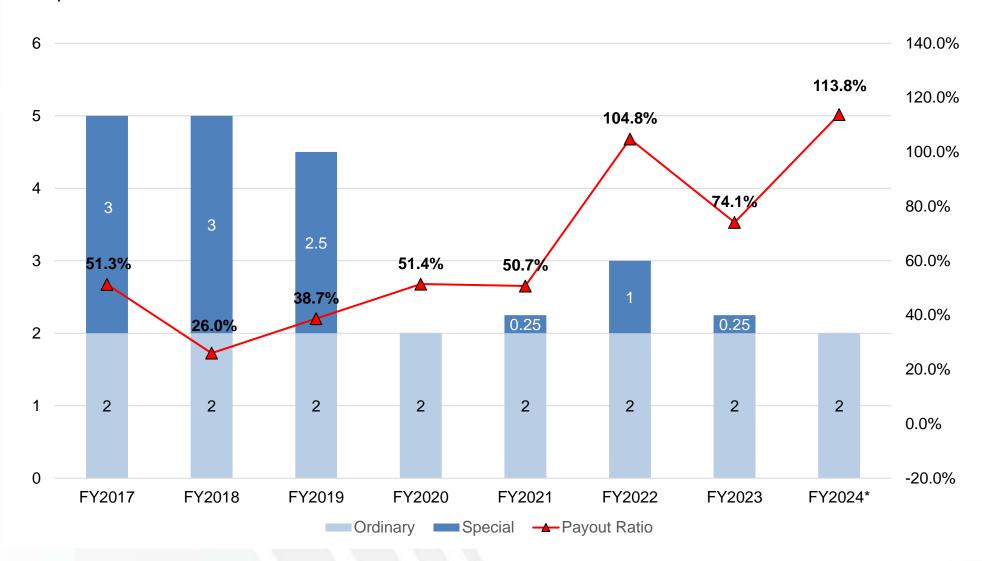
Remarks:

⁽¹⁾ FY2024's proposed dividend subject to shareholders' approval at the AGM

Dividend Payout







Consolidated Income Statement



(\$\$ '000)	2 nd Half Y	ear Ended	Full Year Ended			
(34 000)	31-Mar-24	31-Mar-23	Change	31-Mar-24	31-Mar-23	Change
Revenue	65,747	63,350	3.8%	115,908	117,237	(1.1%)
Profit Before Tax	8,780	11,003	(20.2%)	19,724	31,723	(37.8%)
Comprising:-						
Metro City, Metro Tower, GIE Tower, The Atrium (Incl Fair Value)	17,606	19,382	(9.2%)	31,419	35,698	(12.0%)
5 Chancery Lane, Asia Green (Incl Fair Value)	(17,549)	3,388	n.m.	(19,041)	4,225	n.m.
Key Associates - Top Spring, Bay Valley, Shanghai Plaza, Australia Portfolio, PBSA, Boustead (Incl Fair Value)	21,831	(2,533)	n.m.	27,036	6,913	291.1%
Residential Projects - Bekasi, Bintaro	886	883	0.3%	1,998	2,512	(20.5%)
Retail	1,986	4,835	(58.9%)	2,051	7,367	(72.2%)
Investments (BGO, MGSA, DHLT etc)*	(1,811)	(8,861)	(79.6%)	(165)	(8,795)	(98.1%)
Others	(14,169)	(6,091)	132.6%	(23,574)	(16,197)	45.5%
Profit After Tax	6,451	8,539	(24.5%)	14,612	25,344	(42.3%)

^{*} BGO = BentallGreenOak; MGSA = Mapletree Global Student Accommodation Private Trust; DHLT = Daiwa House Logistics Trust

Balance Sheet Highlights



(\$\$ million)	As	Chango		
(33 111111011)	31-Mar-24	31-Mar-23	Change	
Investment Property	102.4	106.2	(3.6%)	
Associates	847.4	955.9	(11.4%)	
Joint Ventures	373.6	340.7	9.7%	
Other Non-current Assets	160.7	154.6	3.9%	
Current Assets	826.0	788.4	4.8%	
Total Assets	2,310.1	2,345.8	(1.5%)	
Current Liabilities	262.6	207.9	26.3%	
Long Term and Deferred Liabilities	597.4	656.6	(9.0%)	
Total Net Assets	1,450.1	1,481.3	(2.1%)	
Shareholders' Funds	1,426.2	1,456.7	(2.1%)	
Non-controlling Interests	23.9	24.6	(2.8%)	

Key Financial Highlights – 2HFY2024





Revenue grew 3.8% to \$\$65.7m in 2HFY2024, from \$\$63.4m in 2HFY2023

- Retail division's higher sales from Metro Paragon & Metro Causeway Point,
 Singapore
- Partially offset by lower revenue from GIE Tower, Guangzhou
- 2HFY2024 PBT decreased by \$\$2.2m to \$\$8.8m, from 2HFY2023 PBT of \$\$11.0m, mainly due to:
- Recognition of a negative goodwill of \$\$60.3m being the excess fair value over purchase consideration arising from the Group's strategic acquisition of an additional 6% equity stake in Top Spring
- Higher contributions from the Boustead Industrial Fund by \$\$2.1m partially offset by
- Lower gross profit by \$\$4.0m mainly due to lower gross margins and increased costs arising from the highly competitive trading environment in the retail division
- Higher share of loss from its associate Top Spring by \$\$31.3m (primarily arising from its impairment losses on its properties held for sale and higher operating loss)
- Higher share of associate & joint venture's net fair value loss on investment properties by \$\$22.4m mainly due to higher revaluation loss from Australia & 5 Chancery Lane, UK and absence of fair value gain from Asia Green, Singapore due to rising interest costs and capitalisation rate expansion underpinned by high interest rate environment and weaker rent outlook
- Lower profit generated by the Group's China properties in line with the challenging leasing market resulting in lower occupancies

PAT decreased by \$\$2.0m to \$\$6.5m in 2HFY2024, from \$\$8.5m in 2HFY2023

5 / SUSTAINABLITY





Our Commitment To Sustainability: Initiatives & Progress



Continuing to build a resilient and resource-efficient real estate portfolio

















Our Commitment To Sustainability: Initiatives & Progress



Metro recognized for/as:

- 1. Best Efforts in Corporate Social Responsibility (Retail) at the SRA Retail Awards 2023⁽¹⁾
- 2. Department Store of the Year award for third consecutive year at Retail Asia Award⁽²⁾
- 3. Being among Singapore's top employers in annual ranking⁽³⁾
- 4. Being among top Department Stores with Best Customer Service⁽⁴⁾









https://www.sra.org.sg/upcoming-events/sra-retail-awards-gala-dinner-2023/

⁽²⁾ https://retailasia.com/co-written-partner/event-news/metro-singapore-wins-department-store-year-award-retail-asia-awards-2023

https://www.straitstimes.com/best-employers-singapore-2024

https://www.straitstimes.com/singapore-best-customer-service-2023-24

THANK YOU



