

## WORK EXPERIENCE

Mid-2007 – Present

### **Providence Capital Management Pte Ltd**

Managing Partner and Executive Director

- Manager of Providence SOGF, a largely private-equity fund
  - Evaluated, invested and successfully brought to the capital market a number of late-stage pre-IPO opportunities based in China
  - Post the s-chip and Lehman meltdown, successfully diversified the fund's portfolio into real estate and other alternative assets to improve our returns profile
- Advisor to the offshore fund manager of Providence HGF 3 Limited and Providence SOGF 2 Limited
  - Providence HGF3 Limited and Providence SOGF 2 Limited are multi-strategy funds driven by absolute returns with a Pan-Asian investment mandate

2005 – early 2007

### **Ecquaria Technologies Pte Ltd**

Deputy Chief Executive Officer, Head of Sales, CFO, Head of Corporate Support

- Restructured the Sales Organisation via:-
  - Strategic sales hires
  - Counselling and releasing under-performing personnel
  - Establishing the Product Specialist Group (a group of technically gifted software engineers from our Product R&D team) within the Sales Organisation to effectively showcase leading-edge functionality offered by our latest product releases
  - Renewing talent within the Pre-Sales team to improve our selling proposition via 'wow'-class demos and proposals
  - Revamped our channels strategy with a greater emphasis on empowering partners, specifically in more lucrative overseas markets such as Brunei and the Middle East
  - Revamped commissions plan for account managers to encourage product-related licensing sales
  - Revamped customer engagement/prospect management methodologies with a greater emphasis/discipline in terms of pushing opportunities down the sales pipe
  - Revamped procurement strategies to secure better margins from sub-contractors
  - Designed a sales governance template to ensure that all bids are managed with the appropriate level of check and balance from the relevant stakeholders across the enterprise

2001 – early 2007

### **Ecquaria Technologies Pte Ltd**

Chief Financial Officer, Head of Corporate Support (Admin, HR, Finance)

- Restructured the share capital of Ecquaria via negotiating the exit of Series A VC investors in 2003
- Structured Frontline Technology Corporation's investment in Ecquaria as part of the above-mentioned restructuring
- Revamped Ecquaria's business, operating and financial model post the dot-com crash with a view of ensuring survivability of the enterprise
- Management of Finances and Financial assets
- Investor relations
- Provision of general legal advice corporate-wide
- Creation and administration of Employee Share Option and Incentive Plans for staff
- Creation and administration of innovative Incentive Schemes for Sales personnel and Project teams

1998 - 2001  
May – June

### **MMI Holdings Limited**

Assistant Director, Investments/Corporate Development, Legal Counsel

- Assisted in the execution of MMI's diversification strategy via deliberate M&A activity (specifically, investments in more than 10 companies across various pre-determined sectors)
  - Identification of target companies
  - Due-diligence
  - Negotiating terms with principals
  - Point of contact with other professional advisors
  - Post investment/merger integration
- Protecting MMI's entrenched position with customers via the acquisition of competitors
- Technology/market scanning with a view to identifying the Group's weaknesses/strengths and possible opportunities in the disruptive marketplace of technology innovation/contract manufacturing
- Investor Relations
- General Corporate Finance advisory
- Liaised with regulatory authorities such as SGX
- Group Legal counsel

1996 - 1998

### **Standard Chartered Merchant Bank**

Assistant Manager

- Assisted Directors in the execution of such transactions as Initial Public Offerings, Takeovers, Debt-Equity Financing, Private Equity etc
- General Corporate Finance advisory based on the SGX Listing Manual, Takeover code, Companies Act etc.

1996

### **Wong Partnership**

Pupil

<b>Current Directorship</b>	<b>Effective date</b>	<b>Shareholding</b>
Director of Providence Capital Management Pte Ltd	22 June 2007	50%
Director of Providence SOGF Limited	22 June 2007	8%
Director of Broad Idea Investments Limited <sup>1</sup>	8 Dec 2009	NIL
Director of Equinox Investment Group Ltd <sup>2</sup>	28 Jan 2010	NIL
Director of Providence AgriVentures Limited <sup>1</sup>	25 Oct 2010	50%
Director of Providence SOGF 2 Limited <sup>1,6</sup>	4 Jan 2011	50%
Director of Glam Estates Pte Ltd	28 Feb 2011	NIL
Director of Providence HGF3 Limited	2 Mar 2011	29%
Director of PGP1 Limited <sup>3</sup>	2 Mar 2011	NIL
Director of Providence Capital Partners Limited <sup>1</sup>	2 Mar 2011	50%
Director of Ayin Estates Pte Ltd <sup>4</sup>	29 Jul 2011	15%
Director of Providence Asset Management Pte Ltd	29 Jul 2011	50%
Director of CT Facilities Management Pte Ltd <sup>5</sup>	17 Sep 2012	NIL
Director of Providence Estates (Green Lodge) Pte Ltd	18 Sep 2012	100%
Director of Providence SOGF 2 Limited <sup>7</sup>	23 Dec 2014	50%

#### Notes

1. These are dormant companies.
2. Providence SOGF Limited owns 18% of Equinox Investment Group Ltd.
3. PGP1 Limited is wholly owned by Providence Capital Partners Limited.
4. Providence HGF3 Limited owns 40% of Ayin Estates Pte Ltd.
5. CT Facilities Management Pte Ltd is wholly owned by Providence Asset Management Pte Ltd.
6. Incorporated in Singapore.
7. Incorporated in the British Virgin Islands