

Leader in the Manufacturing of
Cleanroom and Healthcare Gloves



Riverstone Holdings Limited
3QFY2015 Results Briefing
6 November 2015





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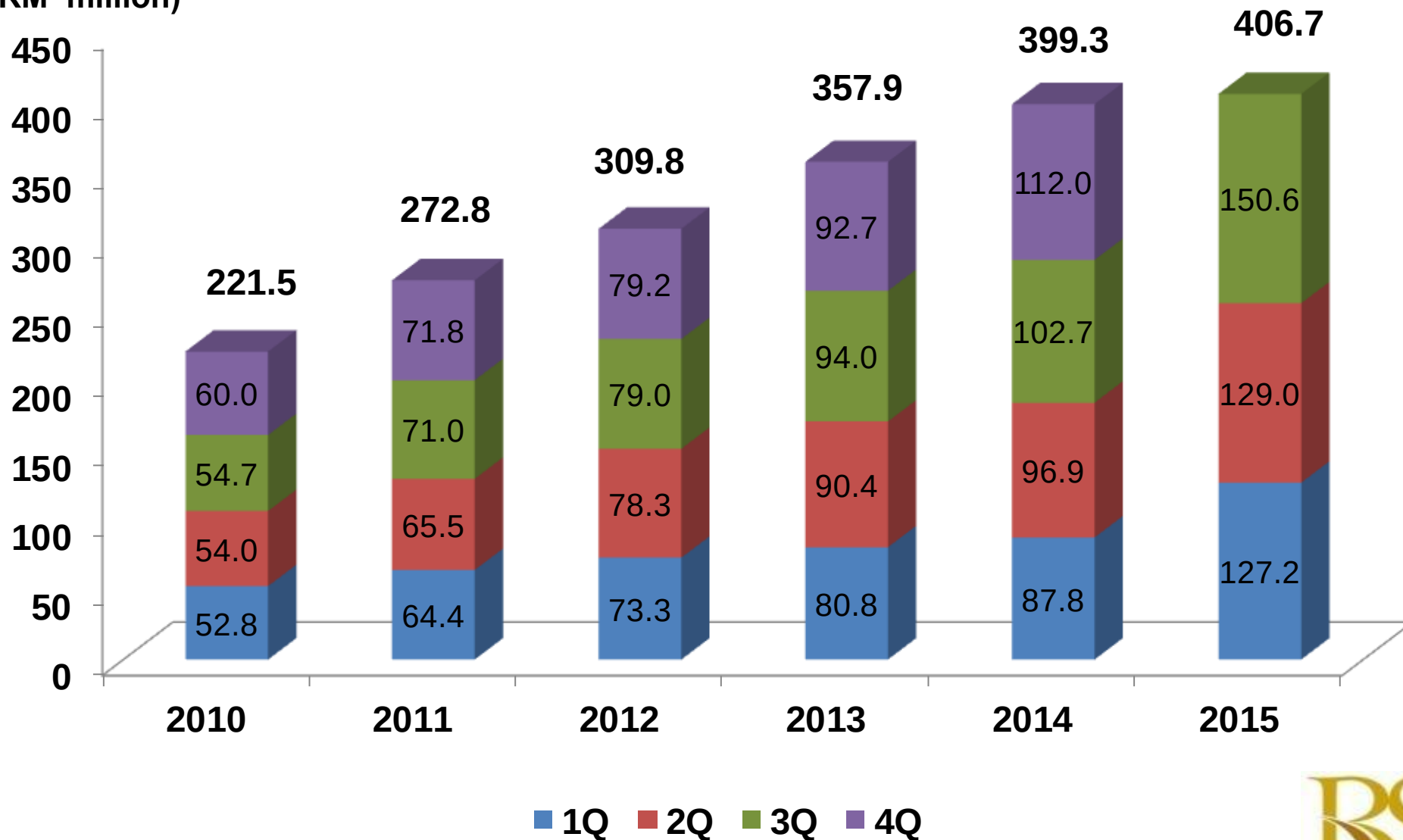
Group Financial Highlights 3QFY2015 and 9MFY2015

Results Overview

- **Revenue increased 46.7% yoy to RM150.6 million for 3QFY2015**
 - Growing revenue from RM129.0 million in 2QFY2015 or 16.8%
 - 9MFY2015: RM406.7 million (9MFY2014: RM287.3 million) or 41.5%
- **Net profit increased 114.0% yoy to RM35.3 million for 3QFY2015**
 - Growing net profit from RM27.0 million in 2QFY2015 or 30.7%
 - 9MFY2015: RM89.3 million (9MFY2014: RM48.6 million) or 83.7%
- **Continues to generate positive operating free cash flow of RM54.7 million for 3QFY2015 and RM108.4 million for 9MFY2015**
- **Net cash position of RM136.5 million with zero debt**

Growing Revenues

(RM 'million)

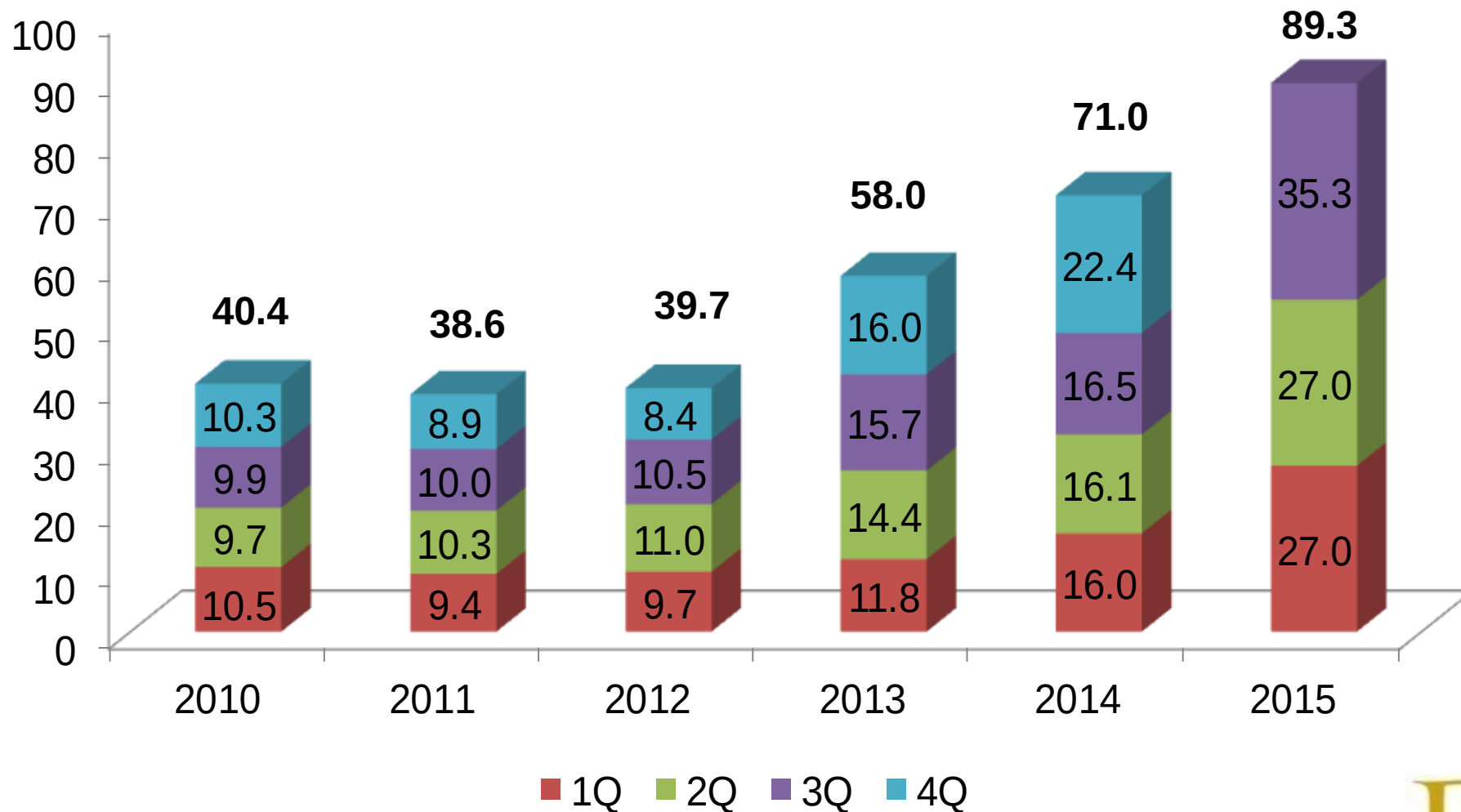


* Annual figures may have some discrepancy due to rounding



Net Profit Growth

(RM 'million)

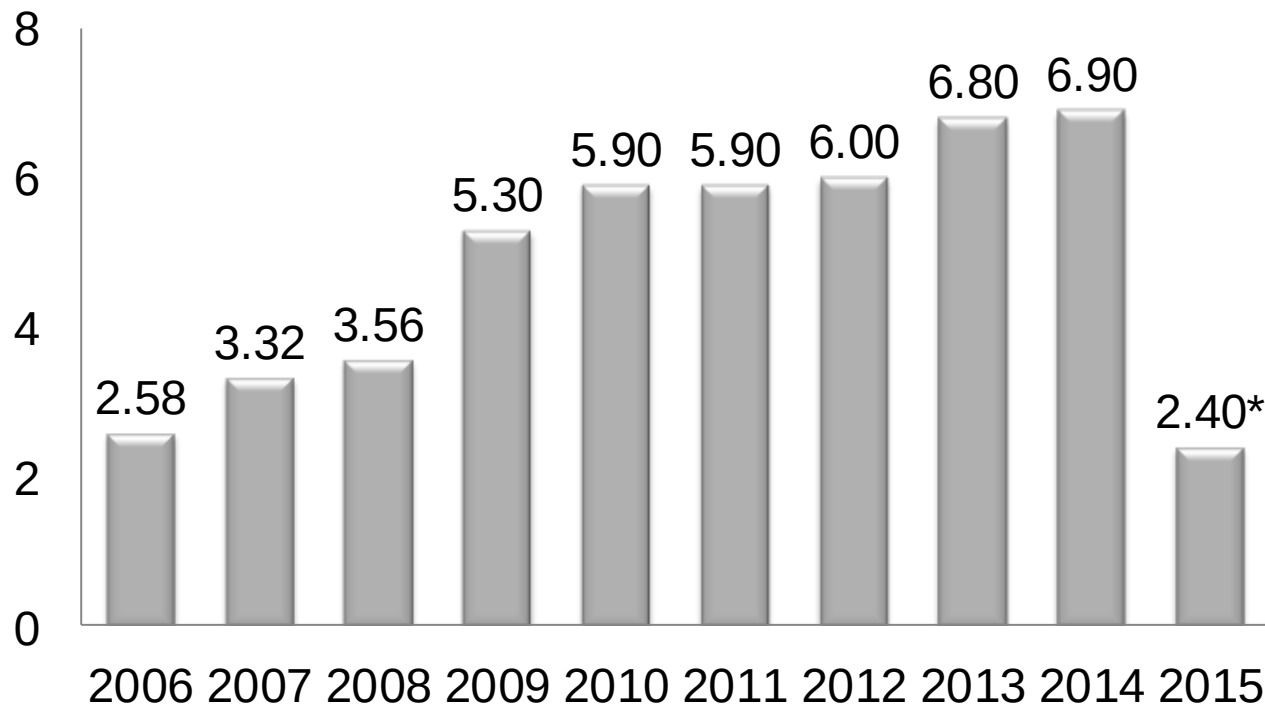


Strong and Healthy Balance Sheet

Year End 31 Dec	As at 30 Sept 2015 (RM'000)	As at 31 Dec 2014 (RM'000)
Net cash and cash equivalents	136,454	79,432
Total borrowings	0	0
Net cash flow from operating activities	54,709 (3QFY2015)	21,227 (3QFY2014)
Shareholders equity	456,191	371,552
Net assets (RM Sen per share)	123.11	100.27
Return on equity ("ROE")	26.1%* (9MFY2015)	17.4% (9MFY2014)

Consistent Dividends since IPO

Dividend Declared (RM Sen/ Share)



Dividend Payout Ratio

FY2014: 36.1%
FY2013: 43.5%
FY2012: 53.9%
FY2011: 49.2%
FY2010: 46.4%
FY2009: 53.5%^
FY2008: 45.7%
FY2007: 45.0%
FY2006: 35.5%

^ including a special 1 sen tax-exempt dividend

* An interim tax-exempt dividend of 2.40 sen (2Q2014: 2.35 sen) (RM) per ordinary share for FY2015 was paid on 9 Oct 2015.

Outlook, Growth Plans & Key Challenges



Outlook

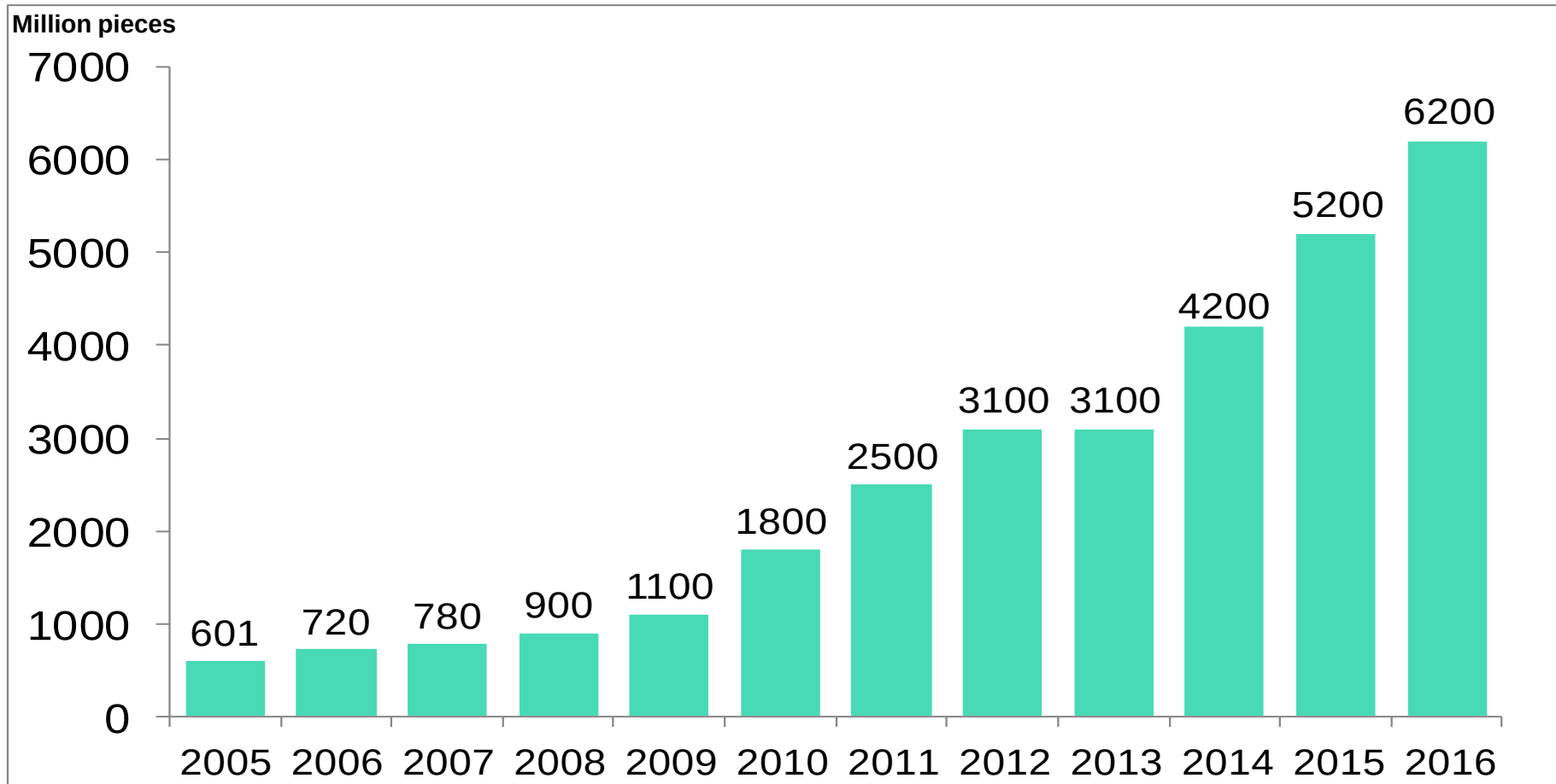
- **Second phase expansion has progressed well; As at 4QFY2015, total annual production will be 5.2 billion pieces**
- **Acceleration of Phase 3 commencement to meet increased demands from new and existing customers**
- **Strong demand for cleanroom gloves for manufacturers of tablets and mobile devices**
- **Continue to tap on fast-growing market for healthcare gloves**
- **At least 20% annual growth in volume**



Expansion Plan



No. of gloves at the end of each year



Key Challenges

Challenge	Action
1) Competition	<p>Cleanroom: New product for cleanroom mobile/tablet New marketing strategy (Cleancare & A Clean)</p> <p>Healthcare : Focus on customize and premium product</p>
2) Increase in cost such as raw material & labour etc.	<ul style="list-style-type: none">- Automation- Improve productivity by Lean process and six sigma- Reduce changeover time by install additional line- Price adjustment



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“Greater opportunity to Grow”

“Growth is Sustainable”

“Risk can be mitigated”

Thank You

Q & A





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Thank You

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