THE HOUR GLASS

THE HOUR GLASS LIMITED

Co. Registration No: 197901972D

Unaudited Full Year Financial Statement and Dividend Announcement For The Year Ended 31 March 2018

1(a)(i) An income statement (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

			Group				
		Fu	II Year ended				
	Note	31 Mar 18	31 Mar 17	Change			
		\$'000	\$'000	%			
Revenue		691,645	696,056	-1%			
Other income (net)	(i)	3,229	7,896	-59%			
Total revenue and other income		694,874	703,952	-1%			
Cost of goods sold		524,590	538,110	-3%			
Salaries and employees benefits		42,811	41,713	3%			
Depreciation of property, plant and equipment		7,173	7,342	-2%			
Selling and promotion expenses		14,548	14,711	-1%			
Rental expenses		29,900	29,901	0%			
Finance costs		1,267	1,609	-21%			
Foreign exchange loss		195	490	-60%			
Other operating expenses		12,496	10,398	20%			
Total costs and expenses		632,980	644,274	-2%			
Share of results of associates		2,865	3,316	-14%			
Profit before taxation		64,759	62,994	3%			
Taxation		14,034	13,352	5%			
Profit for the year		50,725	49,642	2%			
Profit attributable to:							
Owners of the Company		49,817	48,698	2%			
Non-controlling interests		908	944	-4%			
9		50,725	49,642	2%			

Note:

(i) Other income (net)

Rental income Interest income Fair value (loss)/gain on investment properties Management fee Others

Group						
Full Year ended						
31 Mar 18	31 Mar 17	Change				
\$'000	\$'000	%				
1,724	2,430	-29%				
977	605	61%				
(1,102)	3,448	NM				
771	700	10%				
859	713	20%				
3,229	7,896	-59%				

NM - Not Meaningful

1(a)(ii) Amount of any adjustment for under or overprovision of tax in respect of prior years

Group							
Full Year ended							
31 Mar 18	31 Mar 17	Change					
\$'000	\$'000	%					
(731)	(255)	187%					

Income Tax

- Over provision of tax in respect of prior years

1(a)(iii) Statement of comprehensive income

Profit for the year

Other comprehensive income:

<u>Item that may be reclassified subsequently to profit or loss:</u>

Foreign currency translation

Other comprehensive (loss)/profit for the year, net of tax

Total comprehensive income for the year

Total comprehensive income attributable to:

Owners of the Company

Non-controlling interests

	Group						
Full Year ended							
31 Mar 18	31 Mar 17	Change					
\$'000	\$'000	%					
50,725	49,642	2%					
(7,826)	4,356	NM					
(7,826)	4,356	NM					
	,						
42,899	53,998	-21%					
40.00		400/					
42,763	52,705	-19%					
136	1,293	-89%					
42,899	53,998	-21%					

NM - Not Meaningful

1(b)(i) A statement of financial position (for the Company and Group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company		
	31 Mar 18	31 Mar 17	31 Mar 18	31 Mar 17	
Assets	\$'000	\$'000	\$'000	\$'000	
Non-current assets					
Property, plant and equipment	34,066	37,109	8,933	12,212	
Investment properties	67,202	71,825	11,181	12,137	
Intangible assets	5,216	4,446	936	75	
Investment in subsidiaries	-	-	52,074	52,074	
Investment in associates	28,744	24,753	68	-	
Loan to subsidiaries	-	-	-	809	
Loan to an associate	-	2,224	-	-	
Other receivables	6,878	7,341	3,566	3,535	
Deferred tax assets	441	582	211	469	
	142,547	148,280	76,969	81,311	
Current assets	ŕ	ŕ	,	,	
Inventories	282,479	307,354	164,196	176,878	
Trade and other receivables	16,839	17,704	6,707	5,779	
Prepaid operating expenses	968	747	469	275	
Amount due from associates	2,751	70	2,720	-	
Amount due from subsidiaries	-	-	5,610	7,247	
Cash and cash equivalents	180,496	124,849	76,120	52,626	
	483,533	450,724	255,822	242,805	
Total assets	626,080	599,004	332,791	324,116	
	,	,	,	,	
Equity and liabilities					
Current liabilities					
Loans and borrowings	49,655	51,160	26,000	26,000	
Trade and other payables	45,651	46,534	22,716	19,640	
Amount due to subsidiaries	-	-	5,327	6,012	
Provision for taxation	8,049	6,726	4,603	4,210	
Treviolett for taxation	103,355	104,420	58,646	55,862	
	. 55,555	,	33,313	33,332	
Net current assets	380,178	346,304	197,176	186,943	
	000,110	0.10,001	101,110	100,010	
Non-current liabilities					
Provisions	241	229	_	_	
Deferred tax liabilities	1,413	1,386	_	_	
Other non-current liabilities	1,474	1,171	1,474	1,171	
Carlot Horr Garrotta madminos	3,128	2,786	1,474	1,171	
Total liabilities	106,483	107,206	60,120	57,033	
Net assets	519,597	491,798	272,671	267,083	
1101 400010	0.10,001	101,100	2.2,0	201,000	
Equity attributable to owners of the Company					
Share capital	67,638	67,638	67,638	67,638	
Reserves	439,502	410,839	205,033	199,445	
1,0001,400	507,140	478,477	272,671	267,083	
Non-controlling interests	12,457	13,321	د ا کرنگر ا -	201,000	
Total equity	519,597	491,798	272,671	267,083	
Total equity Total equity and liabilities	626,080	599,004	332,791	324,116	
i otal equity and nabilities	020,000	333,004	332,131	324,110	

1(b)(ii) Aggregate amount of Group's borrowings and debt securities as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:

Amount repayable in one year or less, or on demand

As at 31 Mar 18		As at 31 Mar 17		
Secured	Secured Unsecured		Unsecured	
\$'000	\$'000	\$'000	\$'000	
23,655	26,000	25,160	26,000	

Amount repayable after one year

As at 3	1 Mar 18	As at 31 Mar 17		
Secured	Unsecured	Secured	Unsecured	
\$'000	\$'000	\$'000	\$'000	
-	-	-	-	

Details of any collateral

Loans of \$23,655,000 (31 March 2017: \$25,160,000) are secured on certain properties of a subsidiary and corporate guarantees given by the Company.

1(c) A statement of cash flow (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Operating activities Profit before taxation Adjustments for: Finance costs Interest income Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital Decrease in inventories	Full Year e 31 Mar 18 \$'000 64,759 1,267 (977) 7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	31 Mar 17 \$'000 62,994 1,609 (605) 7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Operating activities Profit before taxation Adjustments for: Finance costs Interest income Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	\$'000 64,759 1,267 (977) 7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	\$'000 62,994 1,609 (605) 7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Profit before taxation Adjustments for: Finance costs Interest income Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	64,759 1,267 (977) 7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	62,994 1,609 (605) 7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Profit before taxation Adjustments for: Finance costs Interest income Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	1,267 (977) 7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	1,609 (605) 7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Adjustments for: Finance costs Interest income Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	1,267 (977) 7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	1,609 (605) 7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Finance costs Interest income Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	(977) 7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	(605) 7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Interest income Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	(977) 7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	(605) 7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Depreciation of property, plant and equipment Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	7,173 317 (80) 151 1,102 (2,865) 70,847 22,045 446	7,342 173 248 224 (3,448) (3,316) 65,221 13,005
Amortisation of intangible assets Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	317 (80) 151 1,102 (2,865) 70,847 22,045 446	173 248 224 (3,448) (3,316) 65,221 13,005
Foreign currency translation adjustment Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	(80) 151 1,102 (2,865) 70,847 22,045 446	248 224 (3,448) (3,316) 65,221 13,005
Net loss on disposal of property, plant and equipment Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	151 1,102 (2,865) 70,847 22,045 446	224 (3,448) (3,316) 65,221 13,005
Fair value loss/(gain) on investment properties Share of results of associates Operating cash flows before changes in working capital	1,102 (2,865) 70,847 22,045 446	(3,448) (3,316) 65,221 13,005
Share of results of associates Operating cash flows before changes in working capital	(2,865) 70,847 22,045 446	(3,316) 65,221 13,005
Operating cash flows before changes in working capital	70,847 22,045 446	65,221 13,005
	22,045 446	13,005
Decrease in inventories	446	, , , , , , , , , , , , , , , , , , ,
	_	
Decrease/(increase) in receivables	(244)	(1,118)
Increase in prepaid operating expenses	(244)	(216)
(Increase)/decrease in amount due from associates	(366)	10
Increase in payables	369	1,311
Cash flows from operations	93,097	78,213
Income taxes paid	(12,158)	(10,674)
Interest paid	(1,267)	(1,609)
Interest received	977	605
Net cash flows from operating activities	80,649	66,535
Investing activities		
Investment in an associate	(68)	-
Additions to intangible assets	(687)	-
Proceeds from disposal of property, plant and equipment	1	2
Purchase of property, plant and equipment	(5,781)	(9,422)
Net cash flows used in investing activities	(6,535)	(9,420)
Financing activities		
Proceeds from loans and borrowings	47,907	14,823
Repayment of loans and borrowings	(47,907)	(27,800)
Dividends paid to non-controlling interests	(1,000)	(346)
Dividends paid on ordinary shares	(14,100)	(14,100)
Net cash flows used in financing activities	(15,100)	(27,423)
The same accumumation of activities	(10,100)	(=:,:==)
Net increase in cash and cash equivalents	59,014	29,692
Effects of exchange rate changes on cash and cash equivalents	(3,367)	1,259
Cash and cash equivalents at beginning of financial year	124,849	93,898
Cash and cash equivalents at end of financial year	180,496	124,849

Cash and cash equivalents at the end of the year comprise the following:

Cash and bank balances Fixed deposits with banks

Group						
31 Mar 18	31 Mar 17					
\$'000	\$'000					
136,844	97,017					
43,652	27,832					
180,496	124,849					

1(d)(i) A statement (for the Company and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group	Share capital \$'000	Foreign currency translation reserve \$'000	Capital Reserve \$'000	Asset revaluation reserve \$'000	Revenue reserve \$'000	Total attributable to owners of the Company \$'000	Non- controlling interests \$'000	Total equity \$'000
Balance at 1 April 2016	67,638	(13,872)	(142)	3,372	382,876	439,872	12,374	452,246
Total comprehensive income Profit for the year Other comprehensive income	-	-	-		48,698	48,698	944	49,642
Foreign currency translation	-	4,007	-	-	-	4,007	349	4,356
Total other comprehensive income	-	4,007	-	-	-	4,007	349	4,356
Total comprehensive income Contributions by and distributions to owners	·	4,007	•	•	48,698	52,705	1,293	53,998
Dividends on ordinary shares	-	-	-	-	(14,100)	(14,100)	-	(14,100)
Dividends paid to non-controlling interests	-	-	-	-	- '	-	(346)	(346)
Total transactions with owners	•		-		(14,100)	(14,100)	(346)	(14,446)
Balance at 31 March 2017	67,638	(9,865)	(142)	3,372	417,474	478,477	13,321	491,798

Bulunee at 1 April 2011
Total comprehensive income Profit for the year
Other comprehensive income Foreign currency translation
Total other comprehensive income
Total comprehensive income
Contributions by and distributions to
owners
Dividends on ordinary shares
Dividends paid to non-controlling interests
Total transactions with owners
Balance at 31 March 2018

Balance at 1 April 2017

67,638	(9,865)	(142)	3,372	417,474	478,477	13,321	491,798
-	-	-	-	49,817	49,817	908	50,725
-	(7,054)	-	-	-	(7,054)	(772)	(7,826)
-	(7,054)	-	-	-	(7,054)	(772)	(7,826)
-	(7,054)	•	•	49,817	42,763	136	42,899
-		-	-	(14,100)	(14,100)	-	(14,100)
-	-	-	-	-	-	(1,000)	(1,000)
	•		-	(14,100)	(14,100)	(1,000)	(15,100)
67,638	(16,919)	(142)	3,372	453,191	507,140	12,457	519,597

Company
Balance at 1 April 2016
Total comprehensive income
Profit for the year
Total comprehensive income for the year
Contributions by and distributions to owners Dividends on ordinary shares Total transactions with owners
Balance at 31 March 2017

Share capital \$'000	Revenue reserve \$'000	Total equity \$'000
67,638	185,937	253,575
-	27,608	27,608
-	27,608	27,608
-	(14,100) (14,100)	(14,100) (14,100)
67,638	199,445	267,083

•
Total comprehensive income
Profit for the year
Total comprehensive income for the year
Contributions by and distributions to owners Dividends on ordinary shares Total transactions with owners
Balance at 31 March 2018

Balance at 1 April 2017

67,638	199,445	267,083
-	19,688	19,688
-	19,688	19,688
-	(14,100)	(14,100)
-	(14,100)	(14,100)
67,638	205,033	272,671

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the Company, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There has been no change in the number of issued shares in the capital of the Company since the end of the previous period reported on.

The Company does not have any outstanding share convertibles and treasury shares at the end of the period under review.

None of the Company's subsidiaries hold any shares in the Company at the end of the period under review.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

31 Mar 18	31 Mar 17
705,011,880	705,011,880

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the Company's most recently audited annual financial statements have been applied

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting year consistent with those of the audited financial statements for the year ended 31 March 2017, except as disclosed in paragraph 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and effect of, the change

In the current financial year, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") and Interpretations of FRSs ("INT FRSs") that are relevant to its operations and effective for annual periods beginning on 1 April 2017. The adoption of these new/revised "FRSs" and "INT FRSs" did not result in substantial changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current or prior periods.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

(a) Weighted average number of ordinary shares for calculation of basic and diluted earnings per share

(b) Basic and diluted earnings per share (cents)

Group				
Full Year ended				
31 Mar 18	31 Mar 17			
705,011,880	705,011,880			
7.07	6.91			

EPS is calculated by dividing the Group's profit attributable to owners of the Company with the weighted average number of ordinary shares during the period. The weighted average number of ordinary shares outstanding during the period is the number of ordinary shares outstanding at the beginning of the period, adjusted by the number of ordinary shares issued during the period multiplied by a time-weighting factor. The time-weighting factor is the number of days that the shares are outstanding as a proportion of the total number of days in the period.

There is no dilutive effect for EPS as the Company does not have any outstanding share convertibles as at 31 March 2018.

- 7. Net asset value (for the Company and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the Company at the end of the
 - (a) current financial period reported on; and
 - (b) immediately preceding financial year

Number of issued shares
Net asset value per ordinary share (in \$)

Group		Company	
31 Mar 18	31 Mar 17	31 Mar 18	31 Mar 17
705,011,880	705,011,880	705,011,880	705,011,880
0.72	0.68	0.39	0.38

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-
 - (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on

Revenue for the year ended 31 March 2018 ("FY2018") was \$691.6 million against \$696.1 million achieved in FY2017.

Gross margin improved to 24.2% (FY2017: 22.7%). Operating expenses were higher as it included a one-time relocation expense of \$1.5 million incurred by The Hour Glass Australia. Profit after tax improved by 2% to \$50.7 million, compared to \$49.6 million in FY2017.

As at 31 March 2018, group inventory decreased by \$24.9 million to \$282.5 million (FY2017: \$307.4 million). Cash and cash equivalents increased to \$180.5 million. Consolidated net assets were \$507.1 million or \$0.72 per share.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The Group's performance for the year under review is in line with the prospect statement in the results announcement for the period ended 31 December 2017.

10. A commentary at the date of announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

Despite improving consumer sentiment, the watch sector continues to remain challenging.

Barring any unforeseen circumstances, the Group expects to be profitable for the next financial year.

11. Dividend

(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on?

Yes.

Name of Dividend	Proposed First and Final Dividend
Dividend Type	Cash
Dividend amount per Ordinary Share	2.00 cents
Tax Rate	(one-tier)

No scrip alternative will be offered for this year's first and final dividend.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

Name of Dividend	First and Final Dividend
Dividend Type	Cash
Dividend amount per Ordinary Share	2.00 cents
Tax Rate	(one-tier)

(c) Date Payable

The Directors have recommended a first and final dividend of 2.00 cents per ordinary share (one-tier) ("FY2018 Dividend") amounting to approximately \$14,100,238. This is subject to the approval of the shareholders of the Company at the Annual General Meeting to be held on 30 July 2018.

(d) Books Closure Date

The book closure and payment dates in respect of the FY2018 Dividend will be announced on a later date.

12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.

13. If the Company has obtained a general mandate from shareholders for interested person transactions ("IPT mandate"), the aggregate value of such transactions as required under Rule 920 (1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect

The Company does not have an IPT mandate.

14. Statement Pursuant to Rule 705(5) of the Listing Manual

Not applicable for full year results announcement.

15. Confirmation that the Company has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1)

The Hour Glass Limited confirms that it has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the SGX-ST Listing Manual.

Part II - Additional Information required for Full Year Announcement

16. Segmented revenue and results for business or geographical segments (of the Group) in the form presented in the Company's most recently audited annual financial statements, with comparative information for the immediately preceding year.

	South East Asia	North East			
FY2018	& Australia	Asia	Total	Eliminations	Group
	\$'000	\$'000	\$'000	\$'000	\$'000
Segment revenue:					
Sales to external customers	589,493	102,152	691,645	-	691,645
Inter-segment sales	4,449	-	4,449	(4,449)	-
Interest income	847	130	977	-	977
Other income	4,286	1	4,287	(2,035)	2,252
Total revenue and other income	599,075	102,283	701,358	(6,484)	694,874
Segment results:					
Segment results	52,563	13,206	65,769	(1,506)	64,263
Finance costs					(1,267)
Fair value loss on investment properties					(1,102)
Share of results of associates					2,865
Profit before taxation					64,759
Taxation					(14,034)
Profit for the year				_	50,725
Other segment information:					
Segment assets	514,793	82,102	596,895	-	596,895
Investment in associates	28,744	-	28,744	-	28,744
Unallocated corporate assets					441
				<u> </u>	626,080
Segment liabilities	88,515	8,506	97,021	-	97,021
Unallocated corporate liabilities					9,462
				_	106,483
Capital expenditure for the year	6,030	438	6,468		6,468
Depreciation and amortisation	7,097	393	7,490	-	7,490

	South East Asia	North East			
FY2017	& Australia	Asia	Total	Eliminations	Group
	\$'000	\$'000	\$'000	\$'000	\$'000
Segment revenue:					
Sales to external customers	601,510	94,546	696,056	-	696,056
Inter-segment sales	104	2,518	2,622	(2,622)	-
Interest income	553	52	605	-	605
Other income	17,261	1	17,262	(9,971)	7,291
Total revenue and other income	619,428	97,117	716,545	(12,593)	703,952
Segment results:					
Segment results	55,569	12,253	67,822	(9,983)	57,839
Finance costs					(1,609)
Fair value gain on investment properties					3,448
Share of results of associates					3,316
Profit before taxation					62,994
Taxation					(13,352)
Profit for the year					49,642
Other segment information:					
Segment assets	501,704	71,600	573,304	-	573,304
Investment in associates	24,753	-	24,753	-	24,753
Unallocated corporate assets					947
				<u> </u>	599,004
Segment liabilities	93,563	5,531	99,094	-	99,094
Unallocated corporate liabilities					8,112
					107,206
Capital expenditure for the year	9,382	40	9,422	-	9,422
Depreciation and amortisation	7,064	451	7,515	-	7,515

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Refer to Paragraph 8.

18. A breakdown of sales as follows:

	Group			
	2018 \$'000	2017 \$'000	Change %	
Revenue for first half year	337,411	311,298	8%	
Profit after tax for first half year	17,999	16,885	7%	
Revenue for second half year	354,234	384,758	-8%	
Profit after tax for second half year	32,726	32,757	0%	

19. A breakdown of the total annual dividend (in dollar value) for the Company's latest full year and its previous full year as follows: -

Total Annual Dividend

	Latest Full Year	Previous Full Year	
	\$'000	\$'000	
Ordinary	14,100	14,100	
Preference			
Total	14,100	14,100	

20. Disclosure of persons occupying managerial positions in the Company or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Company pursuant to Rule 704(13).

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Mrs Choy Siew Sen	67	Sister of Dr Kenny Chan Swee Kheng and Dato' Dr Jannie Chan Siew Lee. Aunt of Mr Michael Tay Wee Jin.	Manager (since 1997) - Melbourne Boutique (The Hour Glass Australia Pty Ltd). This position was re- designated to Senior Retail Manager from 1 April 2016. Responsible for operations of the retail outlet in Melbourne, Australia.	Nil.

Note:

Dr Kenny Chan Swee Kheng is a Co-Group Managing Director of The Hour Glass Limited. He is the brother of Dato' Dr Jannie Chan Siew Lee.

Mr Michael Tay Wee Jin is a Co-Group Managing Director of The Hour Glass Limited. He is the son of Dr Henry Tay Yun Chwan and Dato' Dr Jannie Chan Siew Lee.

Dr Henry Tay Yun Chwan is the Executive Chairman and a substantial shareholder of The Hour Glass Limited. Dato' Dr Jannie Chan Siew Lee is a substantial shareholder of The Hour Glass Limited.

BY ORDER OF THE BOARD

Christine Chan Company Secretary 22 May 2018