



HUATONG GLOBAL LIMITED

Annual General Meeting FY2020

29 APRIL 2021 | 2:30PM

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The presentation may contain forward-looking statements relating to financial trends for future periods, compared to the results for previous periods. Some of the statements contained herein are not historical facts but are statements of future expectations relating to the financial conditions, results of operations and businesses and related plans and objectives. The information is based on certain views and assumptions and would thus involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in these forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies, shifts in customer demands, customers and partners, changes in operating expenses, governmental and public policy changes, and the continued availability of financing. Such statements are not and should not be construed as a representation as to the future of HTG and should not be regarded as a forecast or projection of future performance.

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Agenda

- ▶ 1. Business Overview
- ▶ 2. Financial Highlights
- ▶ 3. Outlook for 2021

1.

Business Overview

MILESTONES SINCE PUBLIC LISTING

2014

- Listed on Catalyst SGX in Dec 2014



2015

- Secured 3 additional projects from HDB
- Began jetty operations and management under contract from Changi Airport Group (CAG)

2016

- Secured key A1 grading from Building and Construction Authority to tender for unlimited value projects

2017

- Secured 5 additional infrastructure projects from HDB
- Secured additional project from JTC Corporation at Tuas
- Awarded strategic project from CAG at Changi East to Develop Key Infrastructure Facilities



MILESTONES SINCE PUBLIC LISTING



- Awarded key infrastructure project from Land Transport Authority (LTA)

2018

- Awarded additional JTC project located at Gambas Way
- Awarded earthworks contracts for sections of the North-South Corridor
- Awarded Polder Construction at Pulau Tekong

2019

2020

- Awarded contract from CAG to Design, Construct and Operate Changi East Workers Dormitory Village - 10400 pax (Expected to be operational 2Q2021)



Leading Civil Engineering Firm

**Project
Management
Expertise**

**Exceptional
Track Record**

Safety Record

**Large
Equipment
Base**

- **SS506 Part 1: 2009 / BS OHSAS 18001:2007 (SAC)** Occupational Health and Safety Management System

- **ISO 14001:2015 (SAC)** Environmental Management System

- **ISO 9001:2015 (SAC)** Quality Management System

- **CW02** Civil Engineering – **A1**
- **CW01** General Building – **B2**
- **CR07** Cable / Pipe Laying & Road Reinstatement – **L5**
- **SY01A** Essential Construction Materials – **L6**
- **SY01C** Other Basic Construction Materials – **L6**
- **General Builder Class 1**
- **Specialist Builder** (Ground Support and Stabilisation Works)

- **bizSafe Level Star**

- **Further enhance our competitiveness and ability to handle large projects**

Civil Engineering Customers

Statutory Boards



Major Contractor



...among others

MAJOR CUSTOMERS

- Land Transport Authority (LTA)
- Jurong Town Corporation (JTC)
- Housing & Development Board (HDB)
- Defence Science and Technology Agency (DSTA)
- Changi Airport Group (CAG)

Ongoing Key Projects



- ▶ **Earthworks, Infilling and Surcharging Works for Polder Construction at Pulau Tekong**
- ▶ **Customer:
Boskalis / Penta-Ocean
Joint Venture**

Ongoing Key Projects



- ▶ **Earthworks At Lim Chu Kang Area**
- ▶ **Customer: LTA**

Ongoing Key Projects



- ▶ **Advance Works for Integrated Train Testing Centre (former Raffles Country Club)**
- ▶ **Customer: LTA**

Ongoing Key Projects



Changi East Development

- ▶ **Temporary Infrastructure Facilities Construction and Maintenance**
- ▶ **Customer: CAG**

Ongoing Key Projects



- ▶ **Design, construction and operation of Changi East Workers Dormitory Village for 10400 persons**
- ▶ **Customer: CAG**

Ongoing Key Projects



- ▶ **Earthwork, demolition and associated works for Pasir Ris Wafer Fabrication Park at Pasir Ris Industrial Drive 1 & Loyang Crescent**
- ▶ **Customer: JTC**

Ongoing Key Projects



- ▶ **Earthworks for Contract 307 Construction of Marine Parade Station and Tunnels for Thomson- East Coast Line**
- ▶ **Customer: Samsung C & T Corporation**

Order Book

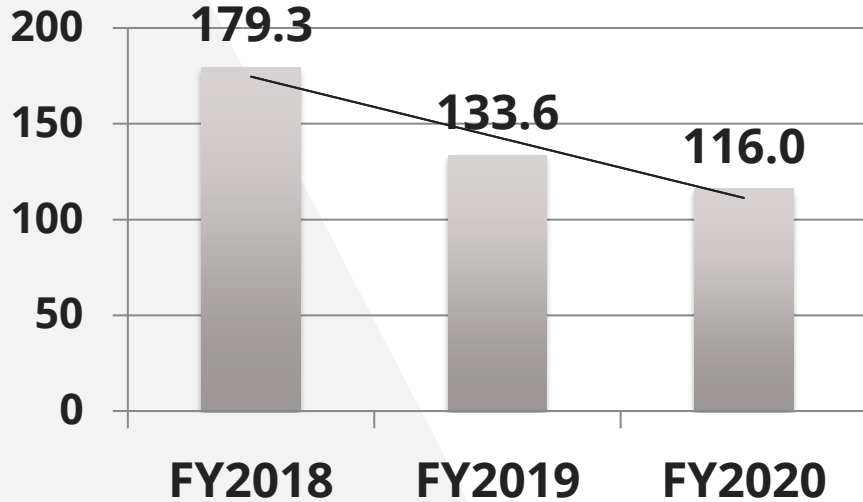
- ▶ **Group is backed by healthy order book from major public infrastructure projects**
- ▶ **Sound reputation in industry with hands on project management**
- ▶ **Well positioned in public infrastructure space and continues to tender for new infrastructure works**
- ▶ **As of now, the order book for the Group is approximately S\$690 million and is expected to materialize over next 5 to 6 years**

2.

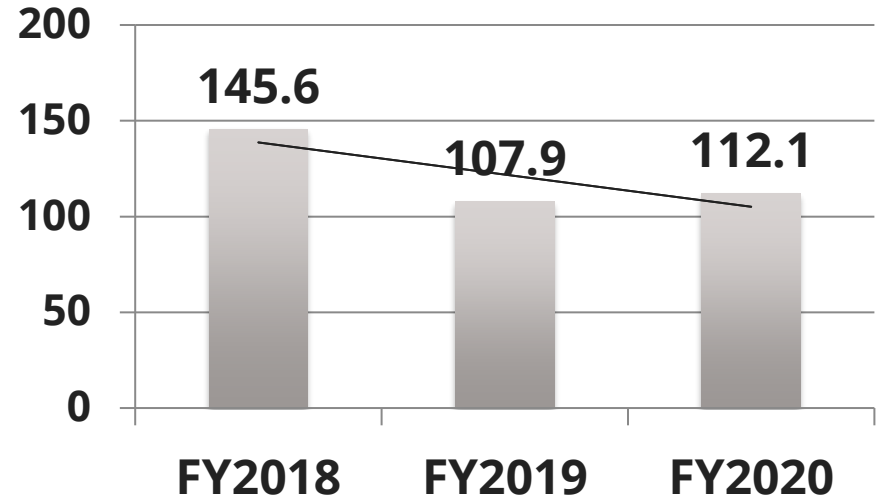
Financial Highlights

FY2020 FINANCIAL HIGHLIGHTS

Revenue (\$mil)

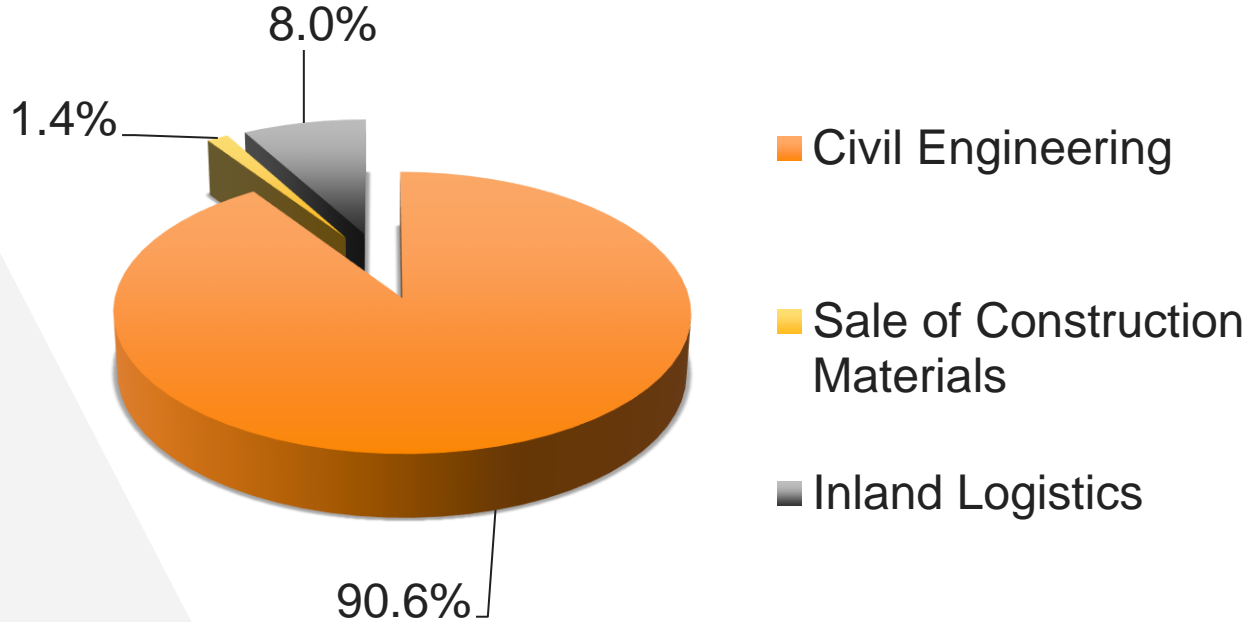


Cost of Sales (\$mil)



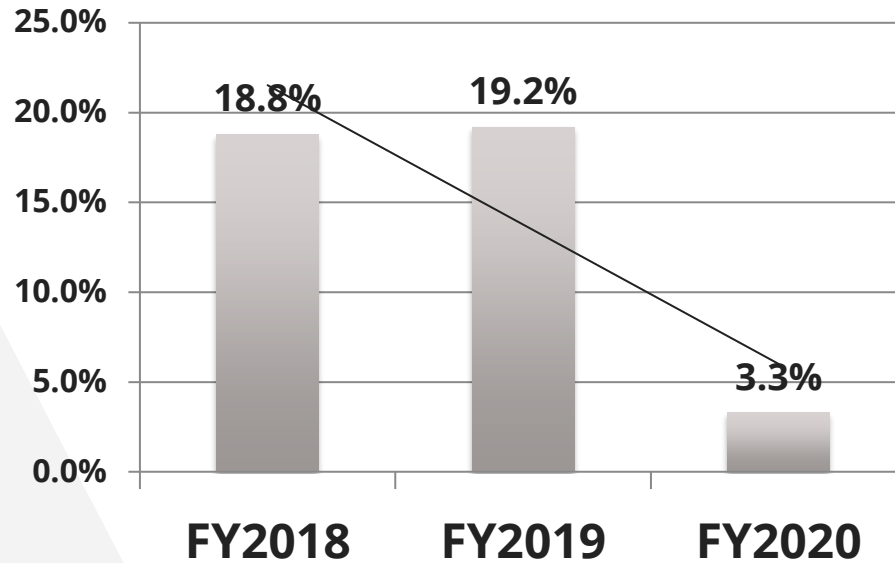
FY2020 FINANCIAL HIGHLIGHTS

Revenue Breakdown %

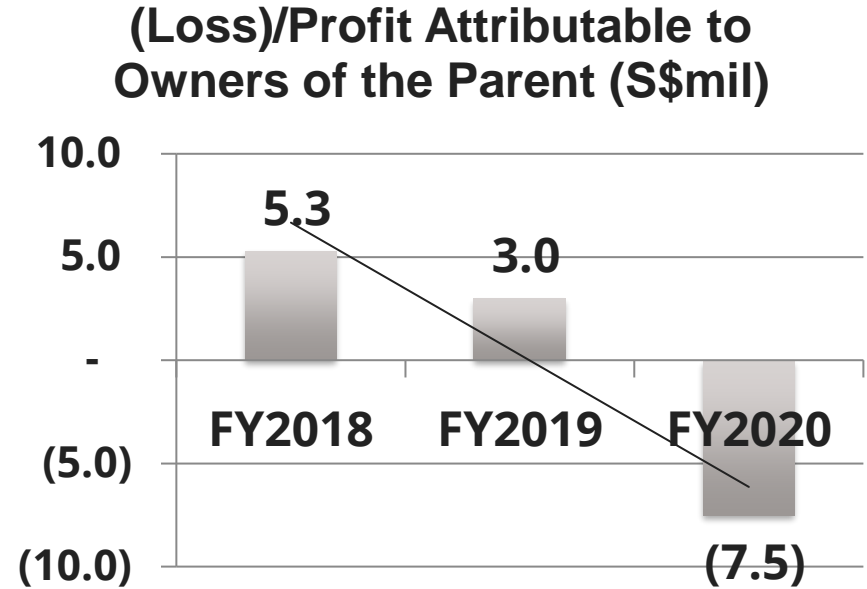
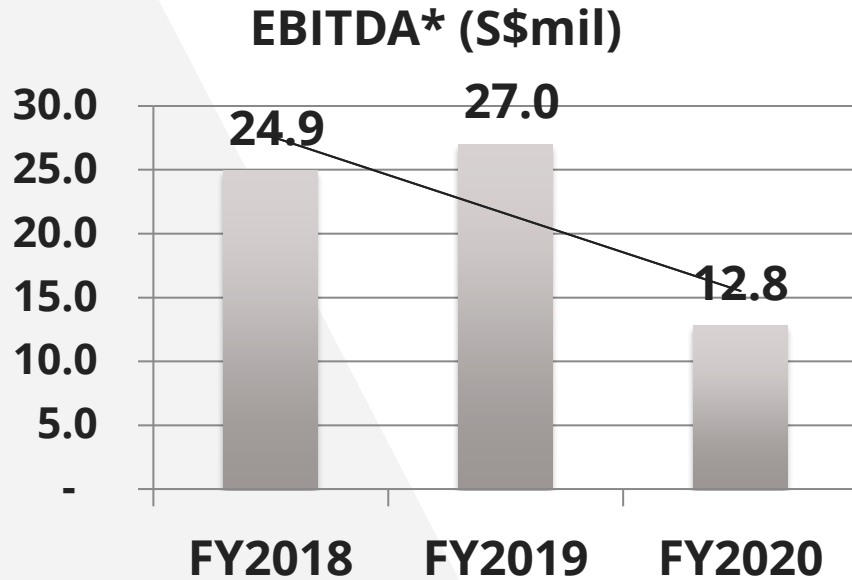


FY2020 FINANCIAL HIGHLIGHTS

Gross Profit Margin



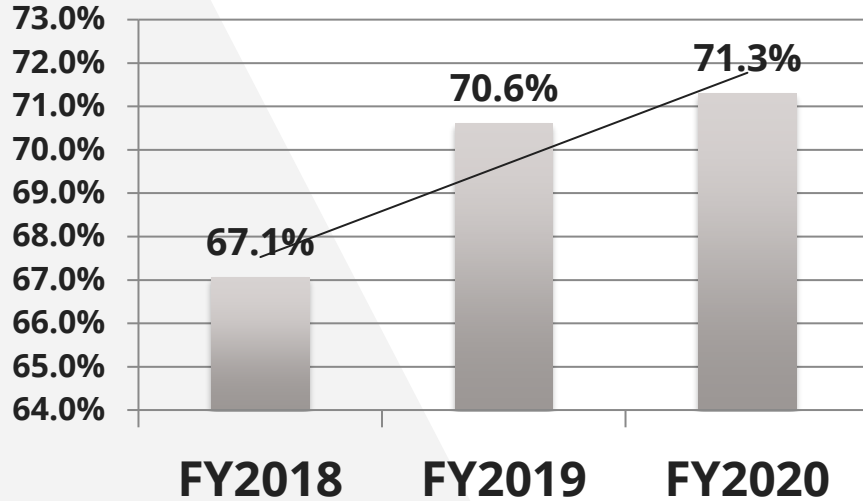
FY2020 FINANCIAL HIGHLIGHTS



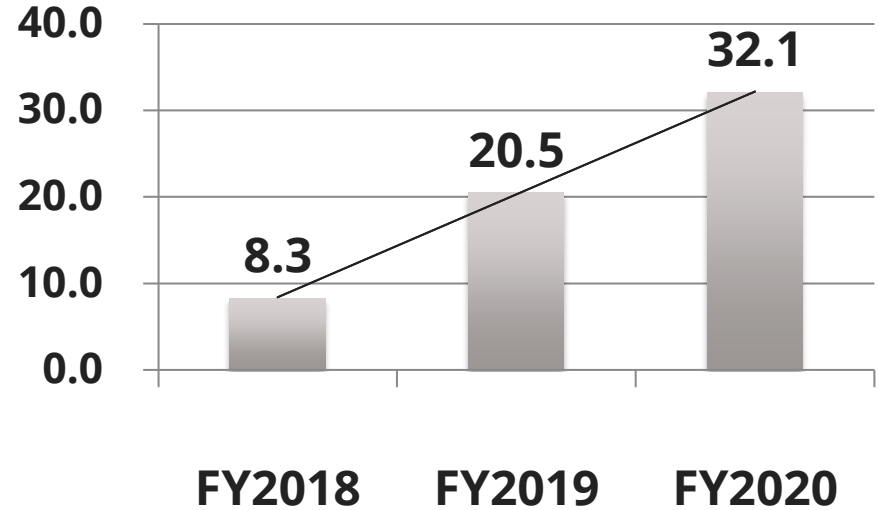
* Earnings before interest, tax, depreciation and amortisation.

FY2020 FINANCIAL HIGHLIGHTS

Gearing Ratio*



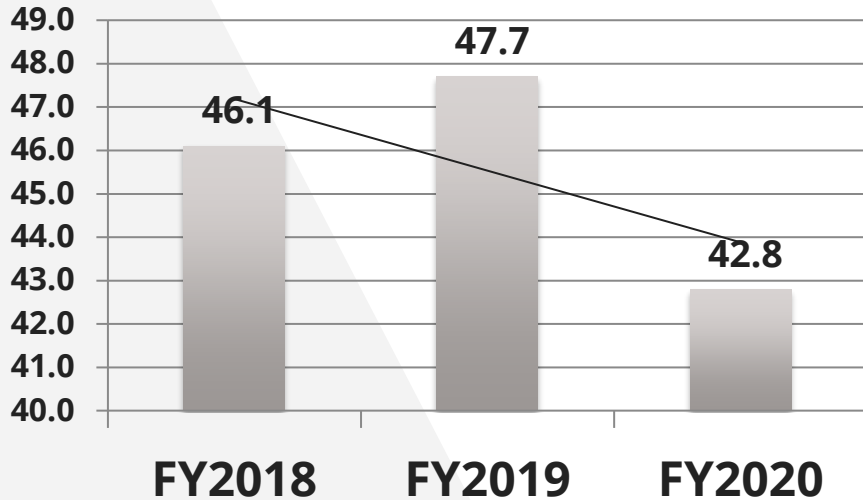
Operating Cash Flow (S\$mil)



* Gearing ratio = net debt / (total equity + net debt)

FY2020 FINANCIAL HIGHLIGHTS

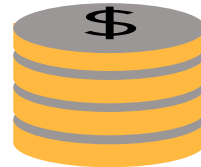
NAV per Share (Cents)



* NAV: Net asset value

▶ (Loss)/Earnings per Share

3.52 cents

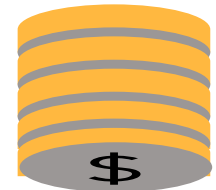


FY2018

1.96 cents



FY2019



FY2020

(4.94) cents

3.

Outlook for 2021

Outlook for 2021

Challenges

- ▶ Evolving dynamics of pandemic
- ▶ Manpower shortage
- ▶ Supply chain disruption
- ▶ Limited growth

Strategies

- ▶ Digitalization to enhance workplace productivity
- ▶ Looking beyond traditional countries for manpower
- ▶ Establish relationship with overseas suppliers to ensure continuity
- ▶ Looking beyond Singapore for potential joint venture projects
- ▶ Exploring diversification

Financial Standing

- ▶ Untapped Credit Facilities
- ▶ Positive cash-flow generated from business
- ▶ Dormitory operations expected to contribute positively to Group operations

CONTACT

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