

# COVER SHEET

166878

S.E.C. Registration Number

GRAND PLAZA HOTEL CORPORATION

(Company's Full Name)

10TH FLGOR. THE HERITAGE HOTEL MANILA

EDSA CORNER ROXAS BOULEVARD, PASAY CITY

1300

(Business Address: No. Street City / Town / Province)

CECILLE G. BERNARDO

Contact Person

02-8854 8838

Company Telephone Number

12/31

Month Day

Fiscal Year

17-Q

FORM TYPE

05 15

Month Day

Annual Meeting

Secondary License Type, if Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. of Stockholders

Total Amount of Borrowings

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

\_\_\_\_\_ LCU

Document I.D.

\_\_\_\_\_ Cashier

**STAMPS**

Remarks = pls. Use black ink for scanning purposes

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1 For the quarterly period ended September 30, 2024

2. Commission identification number \_\_\_\_\_

3. BIR Tax Identification No. 000-460-602-000

**GRAND PLAZA HOTEL CORPORATION**

4. Exact name of issuer as specified in its charter

**PHILIPPINES**

5. Province, country or other jurisdiction of incorporation or organization \_\_\_\_\_

6. Industry Classification Code: \_\_\_\_\_ (SEC Use Only)

**10F, The Heritage Hotel Manila, Roxas Blvd. cor. EDSA, Pasay City 1300**

7. Address of issuer's principal office

**Tel. No. (632) 8854-8838**

**Fax No. (632) 8854-8825**

8. Issuer's telephone number, including area code

**N.A.**

9. Former name, former address and formal fiscal year if changed since last report

10. Securities registered pursuant to Sections 8 & 12 of the Code, or Sections 4 & 8 of the RSA

Title of each Class

Number of shares of common  
Stock outstanding and amount  
Of debt outstanding

**COMMON SHARES**

**87,318,270\***

\*includes 33,600,901 treasury shares

11. Are any or all of the securities listed on Stock Exchange?

Yes [  ] No [  ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

**PHILIPPINE STOCK EXCHANGE, INC.**

**COMMON**

12. Indicate by check mark whether the registrant:

- (a)  has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ X ]      No [   ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ X ]      No [   ]

#### **PART I – FINANCIAL INFORMATION**

##### **Item 1 Financial Statements**

Financial Statements and, if applicable, Pro-forma Financial Statements meeting the requirements of SRC Rule 68, Form and Content of Financial Statements, shall be furnished as specified therein.

##### **Item 2 Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

Furnish the information required by Part III, Paragraph (A)(2)(b) of “Annex C”

#### **PART II – OTHER INFORMATION**

The issuer may, at its option, report under this item any information not previously reported in a report in SEC Form 17-C. If disclosure of such information is made under this Part II, it need not be repeated in a report on Form 17-C which would otherwise be required to be filed with respect to such information or in a subsequent report on Form 17-Q.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

*Yam Kit Sung*

Issuer: **YAM KIT SUNG**

Signature and Title: **General Manager & Chief Financial Officer**

Date : \_\_\_\_\_

## **PART I – FINANCIAL INFORMATION**

### **Item 1. Financial Statements Required Under SRC Rule 68.1**

- Please see attached financial statements for interim Balance Sheets, Statements of Income, Statements of Changes in Equity and Statements of Cash flows.

#### Notes to Financial Statements

##### *Summary of significant accounting policies*

The financial statements of the Company have been prepared in accordance with Philippine generally accepted accounting principles (GAAP) and are denominated in Philippine pesos. The preparation of financial statements in accordance with Philippine GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies.

The same accounting policies and methods of computation are followed in the interim financial statements for the year 2024 as compared with the most recent annual financial statements.

##### *Seasonality or Cyclicity of Interim Operations*

All segments of the business are in its normal trading pattern.

##### *Material Items*

There are no material items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidents.

##### *Estimates*

There are no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.

##### *Issuances of Debts and Equity*

There are no issuances, repurchases and repayments of debts and equity securities.

##### *Dividends*

There were no dividends declared in the current interim period.

### *Segment Revenue and Results*

Statement of Financial Accounting Standard No. 31, “Segment Reporting”, which becomes effective for financial statements covering periods beginning on or after January 1, 2001, requires that a public business enterprise report financial and descriptive information about its reportable segments. Operating segments are components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision-maker in deciding how to allocate resources and in assessing performance.

The Company organized its business into 3 main segments:

- Room Division – Business derived from the sale of guestrooms.
- Food and Beverage Division – Business derived from the sale of food and beverage at various restaurants.
- Other Operated Departments and rental – Business derived from telephone department, business center, car parking, laundry and rental of space.

The segment revenues and results are as follows:

	YTD 3rd Quarter Revenue – Peso ‘000	YTD 3 <sup>rd</sup> Quarter Department Profit – Peso ‘000
Room	184,009	132,817
Food and Beverage	100,111	30,602
Other Operated Departments and rental	75,239	74,813

### *Subsequent Events*

None

### *Composition of Company*

There are no changes in the composition of the Company during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

### *Contingent assets or liabilities*

There are no changes in contingent assets or liabilities since the last annual balance sheet date.

### *Contingencies*

There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The top 5 Key Performance Indicators of the Company are as follows:

	<b>30 September 2024</b>	30 September 2023
Current liquidity ratios	<b>2.08</b>	2.11
Solvency (Debt to equity)	<b>0.56</b>	0.55
Assets to equity ratios	<b>1.56</b>	1.55
Profitability ratios Profit/(Loss) before tax margin ratio	<b>10.4%</b>	6.9%
EBITDA (Earnings before interest, tax, depreciation and amortization) - Peso	<b>63.7 million</b>	30.4 million

*Note: The Company has no loans due to third party or related parties.*

Current liquidity ratio is derived by dividing the current assets with the current liabilities. This indicator measures the liquidity of the Company in the short-term. The current ratio has decreased by 0.03 (1.4%) during the period of review compared to the same period of last year due to increase in current asset by PhP55.8 million (7.2%) comprised of increase in Accounts Receivable – Others and Other Current Assets balances. However, there is also an increase in Accounts Payable and Accrued Liabilities and mitigate the increase in Current Assets.

Debt to equity ratio measures a company’s financial leverage. It is derived by dividing total liabilities over equity. There is no major movement as compared to the same period of last year.

Assets/Equity ratio measures the proportion of equity used to finance assets of the company and it is derived by dividing total assets to equity. There was an increase in this ratio by a marginal 0.01 (0.6%) over last year.

Profit before tax margin ratio is computed by dividing the profit before tax against the total revenue. This ratio measures whether the Company is able to contain its expenses in relation to the revenue. This ratio showed a higher profit before tax percentage versus same period last year as a result of higher revenue.

EBITDA represents earnings before interest, tax, depreciation and amortization. This indicator measures the operating cash flow of a company. For the period under review,

EBITDA increased by PhP33.3 million or 109.5% compared to the same period of last year due to higher revenue and the rental income which contributes significantly to the profitability of the Company.

### **Balance Sheets Analysis:**

- Cash and investments in short-term notes: This balance consists mainly of cash and fixed deposits with banks. As compared to the end of last fiscal year, the balance decreased by PhP14.5 million (2.7%) mainly due to payment to contractors for the renovation of the hotel. It increased marginally by PhP6.5 million (1.2%) relative to same period last year.
- Accounts receivable – trade: As compared to 31 December 2023, trade receivable increased by PhP0.5 million (21.2%) which is consistent with the higher revenue.
- Accounts receivable – others: As compared to 31 December 2023, trade receivable – others increased by PhP13.4 million (213.1%) due to receivable from the casino tenant outstanding utility bills.
- Prepaid expenses: This balance increased from PhP48.1 million as at end of 31 December 2023 to PhP52.8 million mainly due to prepaid insurance.
- Property and equipment: As compared to the same period of last year, this balance increased by PhP27.1 million (7.0%) as a result of depreciation for the year offset by additions of new assets.
- Accounts payable: As compared to the end of the last fiscal year, this balance has decreased by PhP19.9 million (20.4%) due to the hotel paying off its suppliers.
- Due to associated/related companies: This balance increased by PhP23.8 million or 18.5% relative to the same period of last year as the Company has not repaid its outstanding to the related companies.

### **Income Statement Analysis for the 9 Months Ended 30 September 2024**

#### *Revenue:*

Total revenue for YTD Sep 2024 as compared to same period last year improved by PhP41.7 million (13.1%). The variance is mainly due to higher Rooms revenue of PhP184.0 million in 2024 vs PhP171.5 million in 2023 and moreover F&B revenue is also higher than prior year by PhP7.4 million. The casino tenant which started paying rental in May 2023 contributed PhP75.2 million.

#### Rooms:

Occupancy improved from 48.8% to 53.1% this year while Average Room Rate improved by 3.9% due to sources of guests resulting in a RevPAR of PhP1,577 as compared to PhP1,396 in prior year.

**F&B:**

F&B revenue improved by 8.0% as compared to the same period last year. The main contributor to this positive result is Riviera which registered an increase in revenue from PhP45.9 million to PhP51.9 million. Riviera total covers increased by 8,408 (8.9%) while Average Check also improved from PhP501 to PhP512.

Banquet revenue recorded a revenue of PhP7.8million or growth of 9.3% versus last year

**Cost of Sales:**

Consistent with the increase in F&B revenue, cost of sales for F&B is higher than last year by 16.5%.

**Operating Expenses:**

This comprised of payroll cost, operating expenses and utilities. This balance increased by PhP23.5million (8.2%). Key increases are payroll and related costs for Rooms Division which increased by 14.6% and commission to online travel agents by 29.1%. Due to the increase in volume of business and government mandated wage increase, payroll cost for F&B increased by 13.3%.

The lower utilities cost helped to mitigate the rise in other expenses. Electricity cost reduced by 15.5% but offset by higher water cost by 28.0%.

**Non-operating Income:**

This balance increased from PhP19.8 million to PhP21.8 million mainly due to higher exchange gain this year.

**Net income before tax:**

With a higher revenue, the Company registered a significant improvement in net income before tax by 70%.

**Income Statement Analysis for the 3rd Quarter 2024**

*Revenue:*

Total revenue for 3Q2024 as compared to 3Q2023 improved by PhP17.8 million (15.6%). The variance is mainly due to higher Rooms revenue of PhP58.5 million in 2024 vs PhP55.5 million in 2023, higher F&B revenue by PhP9.8 million and higher rental income by PhP5.0 million.

**Rooms:**

As compared to the same period of last year, the Hotel registered a growth of 5.2% in room revenue due to the continued improvement in Manila's economy and tourism.



#### F&B:

F&B revenue continued its strong recovery and improved by 32.1% as compared to the same period last year. The favourable variance is mainly due to the higher revenue from Riviera especially dinner meal period.

#### Cost of Sales:

Consistent with the increase in F&B revenue, cost of sales for F&B is higher than last year by 57.9%.

#### Operating Expenses:

This comprised of payroll cost, operating expenses and utilities. This balance increased by PhP7.5 million (7.6%). With the increase in revenue, operating expenses also increased while the hotel is also affected by the annual minimum wage increase by the government.

#### Non-operating Income:

For this quarter, Non-operating income registered a loss of PhP5.3 million as compared to an income of PhP11.6 million. This is a result of an exchange loss of PhP11.8 million as US dollar weaken against the Philippines peso so when the Company translates the US dollar fixed deposit to Peso, it recorded an unrealized exchange loss.

#### Net income before tax:

With a higher revenue, the Company registered an improvement in net operating income but offset by the unrealsised exchange loss and resulting in a lower profit before tax of PhP6.6 million versus PhP18.3 million in prior year.

There are no material event(s) and uncertainties known to management that would address the past and would have an impact on the future operations of the following:

- Any known trends, demands, commitments, events or uncertainties will have a material impact on the Company's liquidity.
- Any material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.
- Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.
- Any significant elements of income or loss that did not arise from the Company's continuing operations.
- The causes for any material change(s) (5% or more) from period to period in one or more line items (vertical and horizontal) of the Company's financial statements.
- Any seasonal aspects that had a material effect on the financial condition or results of operations.

Management is not aware of any event that may trigger direct or contingent financial obligations that is material to the Company, including any default or acceleration of an obligation. Management is not aware of any material off-balance sheet transaction,

arrangement, obligation (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons that were created during the first months of 2024.

## **PART II – OTHER INFORMATION**

### Tax matter:

This case is a Petition for Review with the CTA to invalidate the tax deficiency assessment in relation to year 2008 ("Deficiency Tax Case").

On 20 February 2015, the Company filed a Petition for Review with the CTA to invalidate the collection proceedings of the BIR. The Petition is based on the Company's position, as advised by tax counsel, that the collection proceedings initiated by the Commissioner of Internal Revenue ("CIR") is void because the assessment, from which the collection proceedings arose, did not comply with the requirements of law and lacked factual and legal bases.

The Deficiency Tax Case seeks to have the CTA review the Collection Letter that the Company received from the BIR on 12 December 2013. As far as the Company is aware, the Collection Letter was issued by the BIR in connection with a Formal Letter of Demand for alleged deficiency income tax, value added tax, expanded withholding tax, withholding tax on compensation and documentary stamp tax for the year 2008, in the aggregate amount of PhP508,101,387.12 consisting of PhP262,576,825.03 for basic tax, and interest of PhP245,524,562.09 from 20 January 2009 to 30 September 2013.

On 24 July 2015, the Company received a Warrant of Distraint and/or Levy dated 24 July 2015 from the BIR ("Warrant"). The Warrant relates to the tax case for year 2008. Considering that a Petition for Review has been earlier filed with the CTA on 20 February 2015 to question the validity of the collection proceedings initiated by the CIR and that the matter is currently being litigated at the CTA, the Company has taken appropriate legal measures to ensure that such Warrant is not implemented during the course of the trial proceedings.

During the CTA hearing on 21 September 2015, the Company presented 2 witnesses and they were able to finish their testimonies on the same day. The BIR, on the other hand, did not present any witnesses and opted to submit the case for the resolution of the CTA.

On 6 November 2015, the Company filed its Formal Offer of Documentary Evidence. In two Resolutions dated 04 January 2016 and 11 March 2016 respectively, the CTA admitted in evidence the Company's documentary exhibits.

On 15 April 2016, the Company filed its Memorandum with the CTA.

Meanwhile, on 8 June 2016, management of the Company was informed by Metropolitan Bank & Trust Company ("Metrobank") via email, that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 dated 2 June 2016 against the Company in connection with the Deficiency Tax Case. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with Metrobank, which are currently in the amount of Php499,049.64, as may be necessary to satisfy the alleged tax deficiency of the Company.

In addition, on 10 June 2016, management of the Company was also informed by the Land Bank of the Philippines ("Land Bank"), that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 against the Company in connection with the Deficiency Tax Case. To date, the Company has not received the original Warrant from the BIR. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with the Land Bank, which are currently in the amount of Php71,718.54 as may be necessary to satisfy the alleged tax deficiency of the Company.

In a Manifestation dated 01 September 2016, the CIR informed the CTA that it will adopt its arguments in its Answer as its Memorandum.

Thus, on 6 September 2016, the Company's tax counsel received a Resolution from the CTA stating that the case has been submitted for decision.

On 7 March 2017, the Company filed an Urgent Motion to Allow Payment of Taxes with the CTA. This is with respect to the Warrant of Garnishment with Land Bank. The Company uses this bank account for its tax payments.

On 24 August 2017, the Company withdrew its "Urgent Motion to Allow Payment of Taxes" with CTA and instead requested the CTA to submit the case for decision. On 31 August 2017, CTA granted the withdrawal of the Motion and submitted the case for decision.

On 4 July 2018, the CTA rendered its Decision.

In the Decision, the CTA held that it does not have jurisdiction to entertain the Petition. It explained that the CTA only has jurisdiction to review decisions of the CIR involving disputed assessments, and not those assessments which have become final and executory. The CTA held that due to the Company's failure to file a protest within the reglementary period, the assessment became final, executory, and demandable. In light of the foregoing, the CTA held that it had no jurisdiction to entertain the Petition.

The Company filed a Motion for Reconsideration ("MR") on 19 July 2018. In its MR, the Company argued that: (i) the CTA has jurisdiction to review collection proceedings initiated by the CIR pursuant to its powers under Section 7(A)(1) of the National Internal Revenue Code; and (ii) the tax deficiency assessment of the

CIR is void for failure to indicate a due date for payment and thus, the absence of a protest does not render the assessment final and executory because no rights can emanate from a void assessment.

### Amended Decision

On 30 October 2018, the Company received the CTA's Amended Decision granting the Company's MR. Thus, the CTA annulled and set aside the CIR's assessment against the Company for deficiency income tax, withholding tax on compensation, expanded withholding tax, documentary stamp taxes, and value-added tax, in the total amount of PhP508,101,387.12 for taxable year 2008.

In its Amended Decision, the CTA held that it had jurisdiction to review collection proceedings by the CIR pursuant to its powers under Section 7(a)(1) of the Tax Code, and in particular, "other matters" arising under the National Internal Revenue Code. The CTA held that while there is no disputed assessment, it can assume jurisdiction over the Petition under "other matters".

After a careful scrutiny of the Formal Letter of Demand and Final Assessment Notice, the CTA held that the same was not valid for failure to indicate a definite due date for payment by the taxpayer, which negates the CIR's demand for payment.

### MR filed by CIR

On 20 November 2018, the MR filed by the CIR seeks to pray for a reconsideration of the Amended Decision and to uphold the Decision dated 4 June 2018 on the following grounds:

- (1) The "other matters" clause of Section 7 of Republic Act No. 9282 does not include assessment cases.
- (2) A challenge to the collection procedure under "other matters" cannot reach back and examine an undisputed assessment.
- (3) Even assuming that the present case falls under the scope of "other matters", the Petition was filed out of time.

The Corporation filed its Comment to the CIR's MR on 12 December 2018 and prayed that the same be denied for lack of merit. On 14 March 2019, the CTA issued a decision denying the CIR Motion for Reconsideration as the Court finds no cogent reasons to reverse or modify the Amended Decision.

On 21 March 2019, the CIR filed an appeal to the CTA En Banc to set aside the Amended Decision. On 19 June 2019, the Corporation received a notice from the CTA En Banc to file its comments to Petition of CIR. The corporation filed its comment on 20 June 2019.

On 2 December 2019, the CTA En Banc issued a Notice of Resolution that since both CIR and the Corporation decided not to have the case mediated by Philippine Mediation Center – Court of Tax Appeals, the mediation proceedings are terminated and the case is submitted for decision by the CTA En Banc.

On 29 September 2020, CTA En Banc promulgated a decision affirming the CTA decision and denied the Petition of CIR for lack of merit. CIR, dissatisfied with the decision, filed a Motion for Reconsideration on 20 October 2020 and the Corporation has filed its Response to CIR's Motion for Reconsideration on 11 November 2020. As at 4 January 2021, there is no decision yet from CTA En Banc.

On 26 January 2021, the Corporation received from its counsel the Decision of CTA En Banc denying again the Motion for Reconsideration of CIR for lack of merit.

*Petition for Review filed by the CIR*

On 23 March 2021, Management of the Corporation was advised by the Corporation's tax counsel that it had received a copy of the Petition for Review dated 8 March 2021 filed by the CIR with the Philippine Supreme Court which seeks to set aside the CTA En Banc Decision dated 29 September 2020 (Decision) and CTA En Banc Resolution.

The Petition for Review seeks to (i) reverse and set aside the CTA En Banc Decision dated 29 September 2020 and Resolution dated 19 January 2021 and (ii) render a decision ordering the Corporation to pay the total amount of PhP37,394,321.84, PhP142,281,715.20, and PhP326,352,191.20 representing withholding tax on compensation, value-added tax, and income tax assessment, respectively, or an aggregate amount of PhP506,028,228.24 for taxable year 2008 as well as 25% and 50% surcharge, 20% deficiency and delinquency interest and 12% interest until full payment pursuant to the Tax Reform for Acceleration and Inclusion (TRAIN) law.

On 12 July 2023, the Corporation was informed by its counsel that Supreme Court has denied the CIR's Petition for Review. CIR then filed a Motion for Reconsideration within 15 days upon receipt of decision.

There is no resolution from Supreme Court as of 1 November 2024.

Other than the above tax cases, to the best knowledge and/or information of the Company, neither itself nor any of its affiliates and subsidiaries have been involved during the past five (5) years in any material legal proceedings affecting/involving the Company, its affiliates or subsidiaries, or any material or substantial portion of their property before any court of law or administrative body in the Philippines or elsewhere.

### Financial Risk Exposure:

In the context of the current global financial condition, the Securities and Exchange Commission sent us a memorandum to companies on 29 October 2008, which requires companies to make a self-assessment or evaluation to determine whether any of the items below are applicable. If applicable, these items must be disclosed in the interim financial report on SEC Form 17-Q (“Quarterly Report”):

1. The qualitative and quantitative impact of any changes in the financial risk exposures of GPHC, particularly on currency, interest, credit, market and liquidity risks, that would materially affect its financial condition and results of operation, and a description of any enhancement in the Company’s risk management policies to address the same.
2. A description of the financial instruments of the Company and the classification and measurements applied for each. If material in amount, provide detailed explanation or complex securities particularly on derivatives and their impact on the financial condition of the Company.
3. The amount and description of the Company’s investments in foreign securities.
4. The significant judgments made in classifying a particular financial instrument in the fair value hierarchy.
5. An explanation of how risk is incorporated and considered in the valuation of assets or liabilities.
6. A comparison of the fair values as of date of the recent interim financial report and as date of the preceding interim period, and the amount of gain or loss recognized for each of the said periods.
7. The criteria used to determine whether the market for a financial instrument is active or inactive, as defined under Philippine Accounting Standard 39 – Financial Instruments.

The Board of Directors (BOD) has overall responsibility for the establishment and oversight of the Company’s risk management framework. The BOD has established the Executive Committee, which is responsible for developing and monitoring the Company’s risk management policies. The committee identifies all issues affecting the operations of the Company and reports regularly to the BOD on its activities.

The Company’s risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company’s

activities. All risks faced by the Company are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Company's operations and detriment forecasted results. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee directly interfaces with the internal audit function, which undertakes reviews of risk management controls and procedures and ensures the integrity of internal control activities which affect the financial management system of the Company. The results of procedures performed by Internal Audit are reported to the Audit Committee.

### Credit Risk

Credit risk represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's trade receivables.

Exposure to credit risk is monitored on an ongoing basis, credit checks being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

The investment of the Company's cash resources is managed so as to minimize risk while seeking to enhance yield. The Company's holding of cash and money market placements expose the Company's to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations and the Company consequently suffers financial loss. Credit risk management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and annually reviews the exposure limits and credit ratings of the counterparties.

Receivables balance is being monitored on a regular basis to ensure timely execution of necessary intervention efforts. As of balance sheet date, there were no significant concentrations of credit risk.

### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements. Management closely monitors the Company's future and contingent obligations

and sets up required cash reserves as necessary in accordance with internal requirements.

### Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.

### *Room Rates*

The risk from room rate changes relates to the Company's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.

The Company minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Company the flexibility to adjust its room rates in accordance to market conditions.

### *Interest Rate Risk*

The Company has no interest-bearing debt obligations to third parties. As such, the Company has minimal interest rate risk.

### *Foreign Currency Risk*

Foreign assets and financing facilities extended to the Company were mainly denominated in Philippine Peso. As such, the Company's foreign currency risk is minimal.

The Company functional currency is Philippines peso. As at 30 September 2024, it holds bulk of its cash and cash equivalent in Philippines peso. The United States dollars are used to settle foreign obligations.

The Company does not have any third-party loans so it has no interest rate risk. The Company in the ordinary course of business extends credit to its customers. Exposure to credit risk is monitored on an ongoing basis, credit review being performed for clients requesting for credit limit. The total exposure to trade receivables as at 30 September 2024 is Peso22.2 million.

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. As of 30 September 2024, the Company has Peso827.5 million current assets



and Peso398.3 million current liabilities so the current assets are able to cover its current liabilities.

The Company does not invest in any other financial instruments. Any surplus funds are placed in short-term fixed deposits with local bank like Metropolitan Bank and Trust Co. and foreign bank like DBS Singapore, MUFG Japan and United Overseas Bank Singapore

The Company also does not invest in foreign securities.

The fair values together with the carrying amounts of the financial assets and liabilities shown in the balance sheet date are as follows:

	<b>30 Sep 2024</b>	<b>30 Sep 2024</b>	31 December 2023	31 December 2023
	<b>Carrying amount</b>	<b>Fair value</b>	Carrying amount	Fair value
Cash and cash equivalents	<b>528,881,756</b>	<b>528,881,756</b>	497,721,694	497,721,694
Receivables net	<b>69,200,130</b>	<b>69,200,130</b>	64,452,825	64,452,825
Due from/(to) related party net	<b>(71,665,857)</b>	<b>(71,665,857)</b>	(52,252,154)	(52,252,154)
Loan receivable	<b>15,500,000</b>	<b>15,500,000</b>	15,500,000	15,500,000
Lease deposit	<b>78,000,000</b>	<b>78,000,000</b>	78,000,000	78,000,000
Accounts payable & accrued expenses	<b>153,981,450</b>	<b>153,981,450</b>	168,730,632	168,730,632

The following summarizes the methods and assumptions used in estimating the fair values of financial instruments reflected in the above table:

Cash and cash equivalent – the carrying amount approximates the fair value due to its short maturity.

Receivables/ due from related party/ loan receivable/ lease deposit/ accounts payable and accrued expenses/ due to related party – current receivables are reported at their net realizable values, at total amount less allowances for uncollectible amounts. Current liabilities are stated at amounts reasonably expected to be paid within the next 12 months

or operating cycle. Due from/to related party and loan receivable are payable on demand. In the case of lease deposit, the fair value approximates the carrying amount.

**GRAND PLAZA HOTEL CORPORATION****Balance Sheets****September 30, 2024***(with comparative figures for the year ended December 31, 2022)***(In Philippine Pesos)**

ASSETS	Unaudited September 30, 2024	Unaudited September 30, 2023	Audited Dec. 31, 2023
<b>Current Assets</b>			
Cash on hand and in bank			
Cash and investments in short term notes	528,881,756	522,427,373	543,363,398
Accrued interest receivable	3,016,279	2,080,287	2,488,695
Accounts receivable - trade	47,594,909	41,238,637	74,548,074
Accounts receivable - others	19,701,190	5,410,085	6,292,479
Provision for bad debts	(1,112,247)	(1,306,865)	(14,387,728)
Deferred tax assets/(liabilities)	12,926,170	13,333,464	18,510,408
Input tax	1,616,371	1,717,527	
Advances to associated/related companies	2,134,551	2,287,708	2,382,836
Advances to immediate holding company	9,471,791	8,445,640	9,021,545
Inventories	6,545,872	6,293,990	7,111,731
Prepaid expenses	52,858,684	51,164,969	48,100,175
Creditable withholding tax	32,681,993	32,801,527	25,513,001
Other current assets	111,238,861	85,890,779	87,632,019
Advances to/from THHM	(0)		
<i>Total Current Assets</i>	<u>827,556,181</u>	<u>771,785,122</u>	<u>810,576,633</u>
<b>Property and Equipment</b>	414,827,885	387,695,441	355,286,509
<b>Right-of-use Assets</b>	129,481,921	138,019,190	178,571,220
<b>Organization and Pre-operating Expenses</b>	-	-	
<b>Investment in Stock of Associated Company</b>	51,359,450	51,200,138	50,037,984
<b>Deposit on Lease Contract</b>	78,000,000	78,000,000	78,000,000
<b>Loans Receivable</b>	15,500,000	15,500,000	15,500,000
<b>Other Assets</b>			
Miscellaneous investments and deposits	8,582,719	8,582,719	8,582,719
Others	1,010,000	1,010,000	1,010,000
<i>Total Other Assets</i>	<u>9,592,719</u>	<u>9,592,719</u>	<u>9,592,719</u>
<b>Total Assets</b>	<u><u>1,526,318,155</u></u>	<u><u>1,451,792,610</u></u>	<u><u>1,497,565,064</u></u>

**GRAND PLAZA HOTEL CORPORATION****Balance Sheets****September 30, 2024***(with comparative figures for the year ended December 31, 2022)***(In Philippine Pesos)**

<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>Unaudited September 30, 2024</b>	<b>Unaudited September 30, 2023</b>	<b>Audited Dec. 31, 2023</b>
<b><i>Current Liabilities</i></b>			
Accounts payable	77,974,585	62,672,211	97,967,560
Accrued liabilities	76,006,865	63,619,369	70,763,073
Rental payable	9,505,670	9,521,720	9,521,720
Due to associated/related companies	83,272,199	59,433,781	63,656,535
Refundable deposit	104,873,123	128,694,297	126,897,209
Dividend Payable			
Hotel Lease Liability	5,312,477	4,893,172	4,994,788
Income tax payable	-	-	-
Other current liabilities	40,084,625	37,279,436	24,467,277
Reserves	1,368,435	(1,181,565)	1,368,435
<i>Total Current Liabilities</i>	<u>398,397,979</u>	<u>364,932,420</u>	<u>399,636,597</u>
<b><i>Long - Term Liabilities</i></b>			
Deferred rental - Pagcor	-	-	-
Hotel Lease Liability	149,904,308	155,216,785	153,929,329
<i>Total Long - Term Liabilities</i>	<u>149,904,308</u>	<u>155,216,785</u>	<u>153,929,329</u>
<b><i>Stockholders' Equity</i></b>			
Authorized - 115,000,000 shares in March 31, 2009 and December 31, 2008 at P10.00 par value per share			
Paid - in Capital	873,182,699	873,182,699	873,182,699
Premium on capital stock	11,965,904	11,965,904	11,965,904
Paid-in capital in excess of par - Warrants	2,691,614	2,691,614	2,691,614
Treasury stock	(1,680,020,370)	(1,680,020,370)	(1,680,020,370)
Retained earnings - beginning	1,723,073,889	1,690,648,498	1,690,648,498
Net income for the period	31,625,783	17,135,043	30,864,114
Dividend declared	-	-	-
Working Capital Contribution	-	-	-
Reserves / net Actuarial Loss	15,496,348	16,040,017	14,666,679
<i>Total Stockholders' Equity</i>	<u>978,015,867</u>	<u>931,643,405</u>	<u>943,999,138</u>

**GRAND PLAZA HOTEL CORPORATION**  
**Income Statements**  
**For the nine months ended September 30, 2024 and 2023**  
**(In Philippine Pesos)**

	<u>Unaudited YTD Sept 2024</u>	<u>Unaudited YTD Sept 2023</u>
<b>Revenue</b>		
Rooms	184,009,605	171,543,108
Food & Beverage	100,111,025	92,723,960
Other Operated Depts.	1,054,596	900,948
Rental Income/Others	74,185,045	52,455,458
	<u>359,360,271</u>	<u>317,623,473</u>
<b>Cost of Sales</b>		
Food & Beverage	33,062,313	28,377,686
Other Operated Depts.	24,855	31,970
	<u>33,087,168</u>	<u>28,409,656</u>
<b>Gross Profit</b>	326,273,103	289,213,817
<b>Operating Expenses</b>	<u>310,599,654</u>	<u>287,014,248</u>
<b>Net Operating Income</b>	<u>15,673,450</u>	<u>2,199,569</u>
<b>Non-operating Income</b>		
Interest Income	17,922,244	17,233,670
Dividend Income	-	-
Gain/(Loss) on Disposal of Fixed Assets	-	-
Exchange Gain/(Loss)	2,564,763	1,387,714
Share in Net Income/(Loss) of Associated Co.	1,321,466	1,224,912
Other Income	-	-
	<u>21,808,473</u>	<u>19,846,297</u>
<b>Net Income/(Loss) Before Tax</b>	37,481,923	22,045,865
<b>Provision for Income Tax</b>	<u>5,856,140</u>	<u>4,910,833</u>
<b>Net Income/(Loss) After Tax</b>	<u><u>31,625,783</u></u>	<u><u>17,135,032</u></u>
<b>Basic earnings per share</b>	<u><u>0.59</u></u>	<u><u>0.32</u></u>
<b>Dilluted earnings per share</b>	<u><u>0.23</u></u>	<u><u>0.32</u></u>

**Notes:**

In Sep 30, 2024 and 2023 total shares outstanding is 53,717,369 net of 33,600,901 treasury shares

**GRAND PLAZA HOTEL CORPORATION**  
**Income Statements**  
**For the 3rd quarter 2024**  
**(In Philippine Pesos)**

	<b>Unaudited 3rd Quarter 2024</b>	<b>Unaudited 3rd Quarter 2023</b>
<b>Revenue</b>		
Rooms	58,454,634	55,581,229
Food & Beverage	40,560,050	30,699,333
Other Operated Depts.	351,219	322,068
Rental Income/Others	32,145,189	27,117,109
	<u>131,511,092</u>	<u>113,719,738</u>
<b>Cost of Sales</b>		
Food & Beverage	13,842,670	8,764,126
Other Operated Depts.	7,924	13,086
	<u>13,850,594</u>	<u>8,777,212</u>
<b>Gross Profit</b>	117,660,498	104,942,526
<b>Operating Expenses</b>	<u>105,710,840</u>	<u>98,247,480</u>
<b>Net Operating Income</b>	<u>11,949,658</u>	<u>6,695,046</u>
<b>Non-operating Income</b>		
Interest Income	6,118,754	5,994,540
Dividend Income	-	-
Gain/(Loss) on Disposal of Fixed Assets	-	-
Exchange Gain/(Loss)	(11,892,712)	5,219,155
Share in Net Income/(Loss) of Associated Co.	456,791	401,914
Other Income	-	-
	<u>(5,317,166)</u>	<u>11,615,609</u>
<b>Net Income/(Loss) Before Tax</b>	6,632,492	18,310,655
<b>Provision for Income Tax</b>	<u>306,424</u>	<u>(961,072)</u>
<b>Net Income/(Loss) After Tax</b>	<u><b>6,326,068</b></u>	<u><b>19,271,726</b></u>
<b>Basic earnings per share</b>	<u><b>0.12</b></u>	<u><b>0.36</b></u>
<b>Dilluted earnings per share</b>	<u><b>0.12</b></u>	<u><b>0.36</b></u>

**Notes:**

In Sep 2024 and 2023, the total shares outstanding is 53,717,369 net of 33,600,901 treasury shares.

**GRAND PLAZA HOTEL CORPORATION**  
**Statements of Changes in Equity**  
**For the nine months ended September 30, 2024 and 2023**  
**(In Philippine Pesos)**

	<u>Unaudited September 30, 2024</u>	<u>Unaudited September 30, 2023</u>
<b>Balance - beginning</b>	946,390,084	914,508,362
Net income for the period	31,625,783	17,135,032
Dividends	-	-
Retirement of shares	-	-
Buyback of shares	-	-
 	<hr/>	<hr/>
<b>Balance - end</b>	<b><u><u>978,015,867</u></u></b>	<b><u><u>931,643,404</u></u></b>

**GRAND PLAZA HOTEL CORPORATION**  
**Cash Flow Statements**  
**For the nine months ended September 30, 2024 and 2023**  
**(In Philippine Pesos)**

	<u>Unaudited</u> <u>September 30, 2024</u>	<u>Unaudited</u> <u>September 30, 2023</u>	<u>Audited</u> <u>Dec. 31, 2023</u>
<b>Cash flows from operating activities</b>			
Net income	31,625,783	17,135,032	30,864,114
Adjustments to reconcile net income to net cash provided by operating activities			
Other adjustments	13,640		(799,608)
Other Comprehensive Income(loss)	761,669	-	-
Depreciation and amortization	29,446,131	28,205,798	37,489,674
Equity in net income of associated company	(1,321,466)	(1,224,912)	(1,662,758)
Provision for bad debts	1,112,247	1,306,865	14,387,728
Changes in operating assets and liabilities			
(Increase) decrease in			
Accrued interest receivable	(527,584)	134,608	(273,800)
Accounts receivable - trade	12,565,438	(2,686,119)	(35,995,556)
Accounts receivable - others	(13,408,711)	(2,670,862)	(3,553,256)
Deferred income tax	5,584,238	1,800,871	(3,376,073)
Input tax	-	(1,717,527)	-
Advances to associated/related companies	248,285	1,167,771	1,072,642
Advances to immediate holding company	(450,247)	(858,528)	(1,434,432)
Inventories	565,859	45,118	(772,623)
Prepaid expenses	(4,758,510)	(17,492,535)	(14,427,740)
Creditable withholding tax	(7,168,992)	(1,453,376)	5,835,150
Other current assets	(23,606,842)	(20,053,848)	(21,795,088)
Advances to/from THHM	0	-	-
Increase (decrease) in			
Accounts payable	(19,992,974)	10,822,647	46,117,995
Accrued liabilities	5,243,792	11,169,366	18,313,061
Notes payable	-	-	-
Rental payable	(16,050)	4,760,860	4,760,860
Due to associated companies	19,615,664	12,247,609	16,470,363
Advances from immediate holding company - net	-	-	-
Advances from intermediate holding company	-	-	-
Refundable deposit	(22,024,086)	1,823,755	26,668
Deferred rental - Pagcor	-	-	-
Dividend Payable	-	-	-
Hotel Lease Liability	317,689	292,613	394,229
Income tax payable	-	-	-
Other current liabilities	15,617,348	(504,992)	(13,317,151)
Reserves	(0)	(2,550,000)	0
	<u>29,441,590</u>	<u>39,700,216</u>	<u>78,324,400</u>
<b>Cash flows from investing activities</b>			
Acquisition of property and equipment - net	(82,584,558)	(37,735,324)	(12,475,951)
Right-of-use Assets - net	42,686,347	34,149,078	(8,537,269)
Dividend (declared)/received	-	-	1,600,000
(Receipts)/Refund of deposit on lease contract	-	-	-
(Receipts)/Payments relating to other assets	-	-	(573,730)
Retirement of treasury stocks	-	-	-
Buyback of shares - net	-	-	-
	<u>(39,898,211)</u>	<u>(3,586,246)</u>	<u>(19,986,950)</u>
<b>Cash flows from financing activities</b>			
Increase/(Decrease) in Hotel Lease Liability	(4,025,021)	(3,707,332)	(4,994,788)
	<u>(4,025,021)</u>	<u>(3,707,332)</u>	<u>(4,994,788)</u>
<b>Net increase in cash and short-term notes</b>	(14,481,641)	32,406,638	53,342,662
<b>Cash and short-term notes, Beginning</b>	<u>543,363,398</u>	<u>490,020,736</u>	<u>490,020,736</u>
<b>Cash and short-term notes, Ending</b>	<u><b>528,881,757</b></u>	<u><b>522,427,373</b></u>	<u><b>543,363,397</b></u>



**GRAND PLAZA HOTEL CORPORATION**  
**Cash Flow Statements**  
**For the 3rd Quarter 2022**  
**(In Philippine Pesos)**

	<u>Unaudited</u> <u>September 30, 2024</u>	<u>Unaudited</u> <u>September 30, 2023</u>
<b>Cash flows from operating activities</b>		
Net income	6,326,068	19,271,726
Adjustments to reconcile net income to net cash provided by operating activities		
Other Comprehensive Income(loss)	-	-
Depreciation and amortization	9,955,986	9,208,826
Equity in net income of associated company	(456,791)	(401,914)
Provision for bad debts	1,112,247	1,306,865
Changes in operating assets and liabilities		
(Increase) decrease in		
Accrued interest receivable	(502,185)	(1,003,117)
Accounts receivable - trade	(3,403,862)	(3,266,155)
Accounts receivable - others	(3,085,099)	3,601,000
Deferred income tax	2,717,069	(2,623,744)
Input tax	185,146	(922,170)
Advances to associated/related companies	(868,050)	4,818,939
Advances to immediate holding company	(89,376)	(128,464)
Inventories	261,695	(141,876)
Prepaid expenses	(506,484)	(7,949,953)
Creditable withholding tax	(4,456,523)	(344,054)
Other current assets	(26,207,559)	(6,909,220)
Advances to/from THHM	0	-
Other Assets	-	-
Increase (decrease) in		
Accounts payable	(40,333)	10,022,011
Accrued liabilities	1,774,428	5,729,575
Notes payable	-	-
Rental payable	-	(4,760,860)
Due to associated companies	4,075,376	2,309,381
Advances from immediate holding company - net	-	-
Advances from intermediate holding company	-	-
Refundable deposit	2,373,331	2,026,488
Deferred rental - Pagcor	-	-
Dividend Payable	-	-
Hotel Lease Liability	108,080	99,550
Income tax payable	-	-
Other current liabilities	3,419,650	1,496,058
Reserves	0	(2,550,000)
	<u>(7,307,915)</u>	<u>28,888,894</u>
<b>Cash flows from investing activities</b>		
Acquisition of property and equipment - net	(66,204,677)	(41,339,660)
Right-of-use Assets - net	46,954,982	38,417,713
Dividend (declared)/received	-	-
(Receipts)/Refund of deposit on lease contract	-	-
(Receipts)/Payments relating to other assets	-	-
Retirement of treasury stocks	-	-
Buyback of shares - net	-	-
	<u>(19,249,695)</u>	<u>(2,921,948)</u>
<b>Cash flows from financing activities</b>		
Increase/(Decrease) in Hotel Lease Liability	(1,368,613)	(1,261,266)
	<u>(1,368,613)</u>	<u>(1,261,266)</u>
<b>Net increase in cash and short-term notes</b>	<b>(27,926,223)</b>	<b>24,705,680</b>
<b>Cash and short-term notes, Beginning</b>	<b>556,807,980</b>	<b>497,721,694</b>
<b>Cash and short-term notes, Ending</b>	<b>528,881,756</b>	<b>522,427,374</b>

