



# **Riverstone Holdings Limited**

**3QFY2014 Results Briefing  
5 November 2014**



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***Group Financial Highlights  
3Q and 9M 2014***



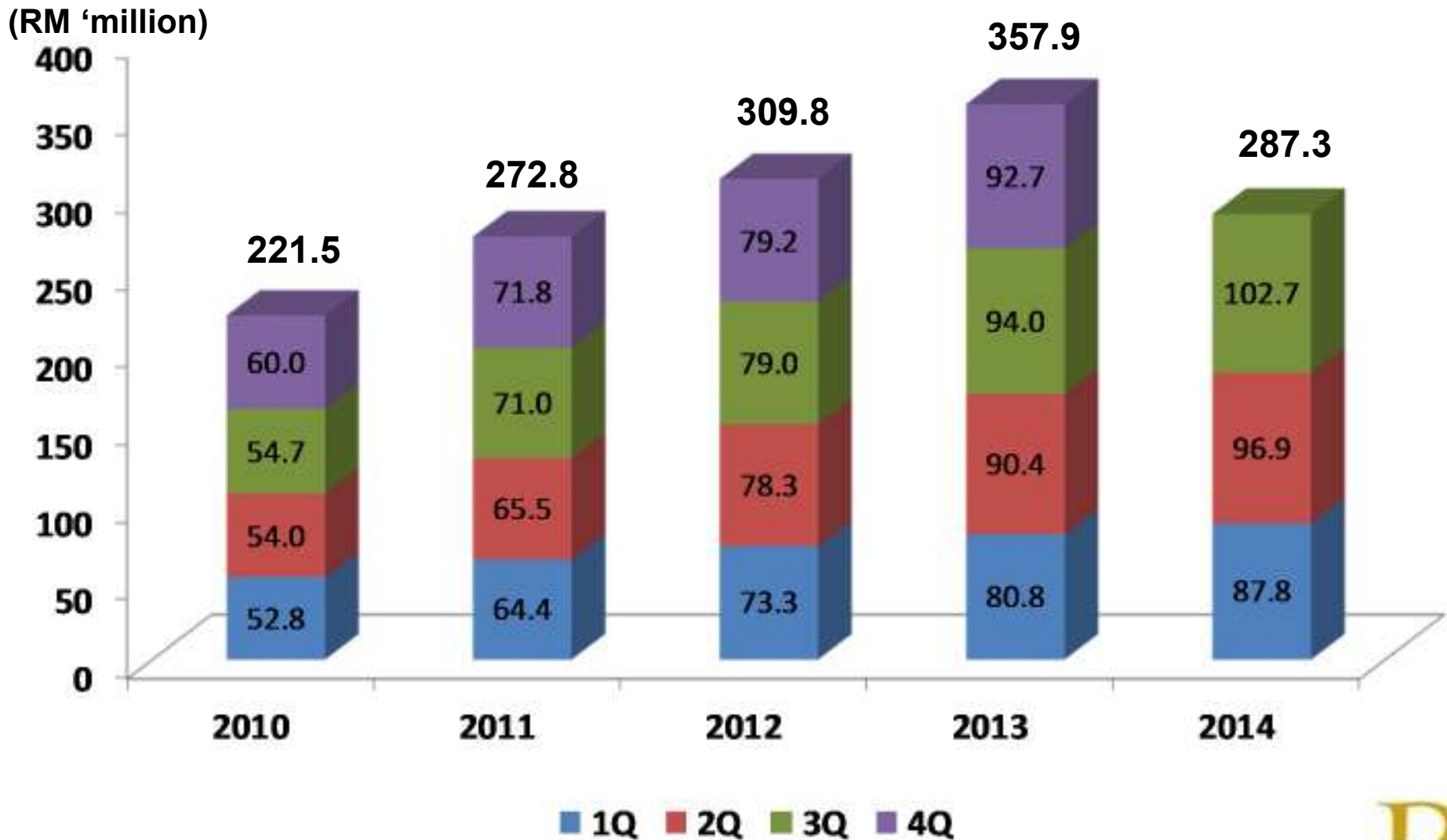


# Results Overview



- **Revenue increased 9.2% yoy to RM102.7 million in 3Q2014**
  - Growing revenue from RM96.9 million in 2Q2014 or 6.0%
  - 9M2014: RM287.3 million (9M2013: RM265.2 million) or 8.3%
- **Net profit increased 5.2% yoy to RM16.5 million in 3Q2014**
  - Stable profit growth from RM16.1 million in 2Q2014
  - 9M2014: RM48.6 million (9M2013: RM42.0 million) or 15.8%
- **Positive free cash flows since IPO in 2006, net cash position of RM87.5 million**

# Growing Revenues

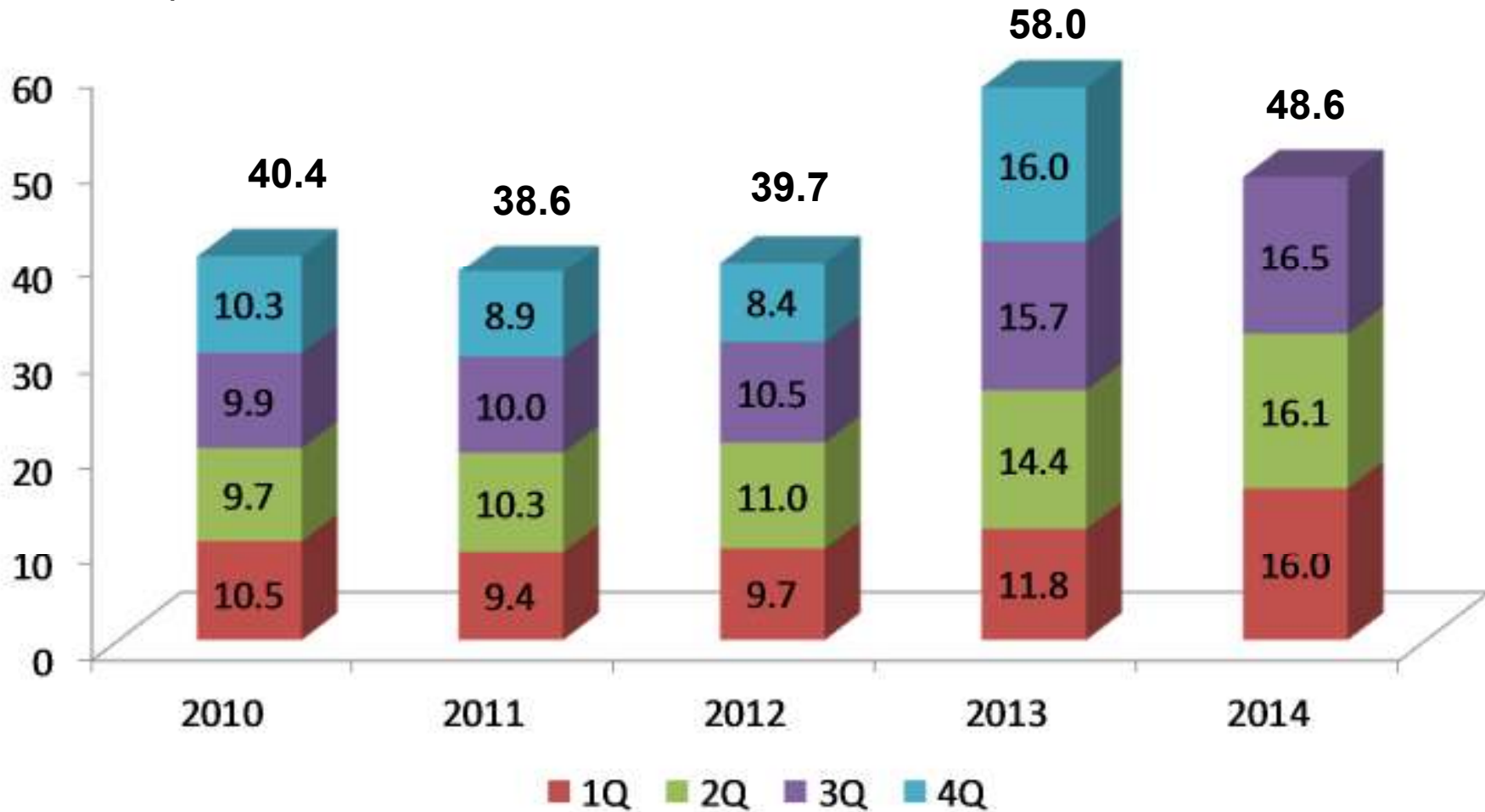


\* Annual figures may have some discrepancy due to rounding



# Steady Net Profit

(RM 'million)



\* Annual figures may have some discrepancy due to rounding



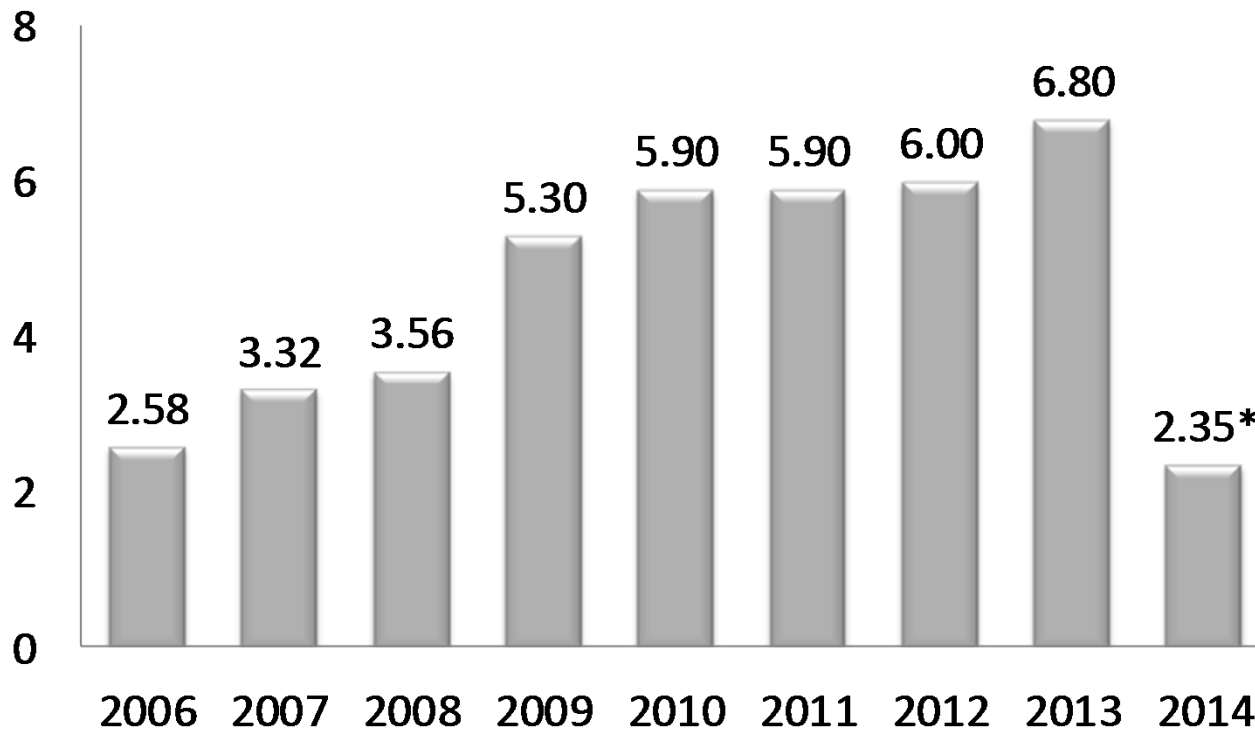


# Strong and Healthy Balance Sheet

<b>Year End 31 Dec</b>	<b>As at 30 Sept 2014 (RM'000)</b>	<b>As at 31 Dec 2013 (RM'000)</b>
<b>Net cash and cash equivalents</b>	87,511	114,004
<b>Total borrowings</b>	0	0
<b>Net cash flow from operating activities</b>	56,067 (9M2014)	45,277 (9M2013)
<b>Shareholders equity</b>	354,729	322,655
<b>Net assets (RM Sen per share)</b>	95.73	87.08
<b>Return on equity ("ROE")</b>	18.3%* (9M2014)	17.3%* (9M2013)

# Consistent Dividends since IPO

Dividend Declared (RM Sen/ Share)



## Dividend Payout Ratio

FY2013: 43.5%

FY2012: 53.9%

FY2011: 49.2%

FY2010: 46.4%

FY2009: 53.5%^

FY2008: 45.7%

FY2007: 45.0%

FY2006: 35.5%

^ including a special 1 sen tax-exempt dividend

\* An interim tax-exempt dividend of 2.35 sen (2Q2013: 2.30 sen) (RM) per ordinary share for FY 2014 has been approved by the Board.





# ***Outlook, Growth Plans & Key Challenges***



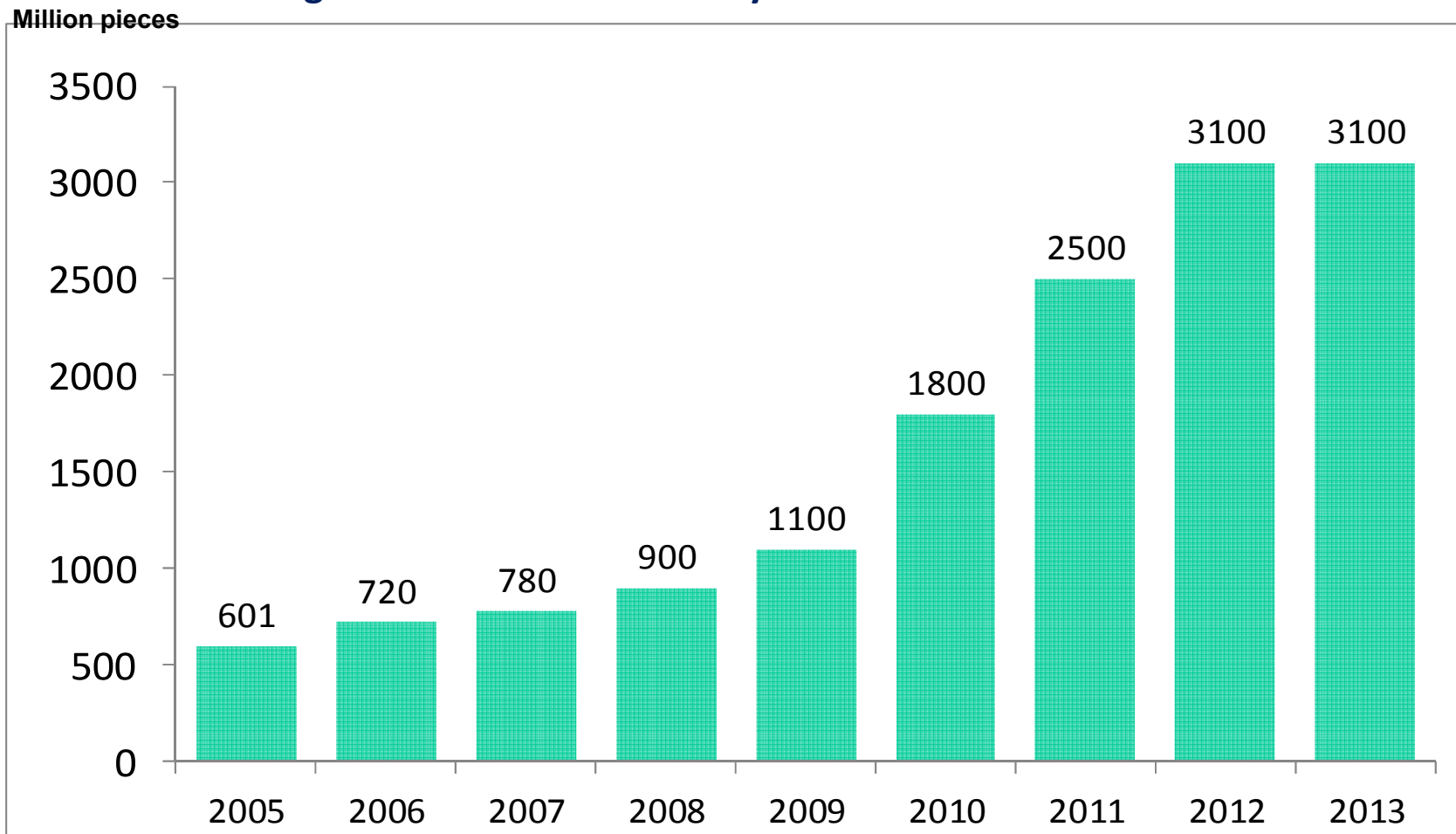


## Outlook

- **Production for first phase of expansion plans in Taiping, Malaysia progressing steadily**
- **Total annual production capacity expected by 4<sup>th</sup> Qtr 2014**
- **Strong take-up of cleanroom glove product line targeted at manufacturers of tablets and mobile devices**
- **Huge potential to grow in the healthcare segment (Especially nitrile gloves)**
- **At least 25% annual growth in volume**

# Growth Plan - Production Capacity To Reach 4.2 billion gloves by 31 December 2014

No. of gloves at the end of each year



# Key Challenges

Challenge	Action
1) Competition	Cleanroom: New product for cleanroom mobile/tablet New marketing strategy (Cleancare & A Clean)  Healthcare : Focus on customize and premium product
2) US\$ fluctuation	Natural hedge & conventional forward contract/financial instruments
3) Increase in cost such as raw material & labour etc.	<ul style="list-style-type: none"><li>- Automation</li><li>- Improve productivity by Lean process and six sigma</li><li>- Reduce changeover time by install additional line</li><li>- Price adjustment</li></ul>





**RIVERSTONE HOLDINGS LIMITED**

“Greater opportunity to Grow”

“Growth is Sustainable”

“Risk can be mitigated”

***Thank You***

# Q & A







**RIVERSTONE HOLDINGS LIMITED**

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***Thank You***

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