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**MEDIA RELEASE**

**Unaudited Results of Keppel Pacific Oak US REIT for the Second Half and Full Year ended 31 December 2022**

**26 January 2022**

The Directors of Keppel Pacific Oak US REIT Management Pte. Ltd., as Manager of Keppel Pacific Oak US REIT, are pleased to announce the unaudited results of Keppel Pacific Oak US REIT for the second half and full year ended 31 December 2021.

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## Keppel Pacific Oak US REIT delivers total Unitholder returns of 27.2%<sup>1</sup> for FY 2021

### Highlights

- Distributable income (DI) of US\$62.4 million for FY 2021 was 6.5% higher year-on-year (y-o-y), driven by the acquisitions of Bridge Crossing and 105 Edgeview, which were completed in August 2021; positive rental reversions and built-in annual rental escalations across the portfolio.
- Distribution per Unit (DPU) for 2H 2021 was 3.18 US cents, bringing FY 2021 DPU to 6.34 US cents, 1.8% higher y-o-y.
- Continued positive leasing momentum with 250,454 sf of office space committed in 4Q 2021, bringing portfolio committed occupancy to 91.9% as at end-2021.
- Achieved positive average rental reversion of 6.0% for the whole portfolio for FY 2021, and maintained healthy average rental collections of approximately 99% for FY 2021.

### Summary of Results

	2H 2021 (US\$'000)	2H 2020 (US\$'000)	% Change	FY 2021 (US\$'000)	FY 2020 (US\$'000)	% Change
Gross Revenue	72,874	69,090	5.5	141,257	139,590	1.2
Net Property Income (NPI)	42,095	41,111	2.4	82,682	82,983	(0.4)
Adjusted NPI (excludes non-cash straight-line rent, lease incentives and amortisation of leasing commissions)	42,684	40,411	5.6	83,552	80,642	3.6
<b>Income Available for Distribution<sup>(1)</sup></b>	<b>32,480</b>	<b>29,519</b>	<b>10.0</b>	<b>62,417</b>	<b>58,628</b>	<b>6.5</b>
<b>DPU (US cents) for the period</b>	<b>3.18</b>	<b>3.13</b>	<b>1.6</b>	<b>6.34</b>	<b>6.23</b>	<b>1.8</b>
Distribution yield (%) <sup>(2)</sup>	-	-	-	7.9%	9.0%	(110 bps)

(1) The income available for distribution to Unitholders is based on 100% of the taxable income available for distribution to Unitholders.

(2) Distribution yields for FY 2021 and FY 2020 are based on market closing prices of US\$0.800 and US\$0.690 per Unit as at the last trading day of the respective periods.

### Financial Performance

Keppel Pacific Oak US REIT (KORE) has achieved DI of US\$32.5 million for 2H 2021, bringing DI for FY 2021 to US\$62.4 million, 10.0% and 6.5% above that of 2H 2020 and FY 2020 respectively. The stronger y-o-y performance was driven by several factors, including contributions from the acquisitions of Bridge Crossing in Nashville, Tennessee, and 105 Edgeview in Denver, Colorado, which were completed in August 2021; as well as positive rental reversions and built-in annual rental escalations across the portfolio.

DPU for 2H 2021 was up 1.6% y-o-y to 3.18 US cents. This includes the advanced distribution of 0.64 US cents for the period from 1 July 2021 to 5 August 2021 that has been paid out on 28 September 2021. This brought FY 2021 DPU to 6.34 US cents, 1.8% higher than FY 2020's DPU of 6.23 US cents. Distribution yield was 7.9% based on the market closing price of US\$0.800 per Unit as at the last trading day on 31 December 2021. Unitholders can expect to receive their distributions for the period from 6 August 2021 to 31 December 2021 on 31 March 2022.

### Portfolio Review

During the year, KORE expanded and solidified its presence in the fast-growing 18-Hour cities of Nashville and Denver with the acquisitions of Bridge Crossing and 105 Edgeview respectively. The acquisitions were completed in August 2021, and were partially funded by way of a private placement, with strong demand from new and existing unitholders comprising institutional investors and accredited investors.

<sup>1</sup> Source: Bloomberg

Meanwhile, KORE continued to see positive leasing momentum, committing a total of approximately 250,454 sf of office space in 4Q 2021. This brought full-year leasing to over 730,619 sf, equivalent to about 14.3% of its total portfolio by net lettable area. KORE ended the year with a healthy portfolio committed occupancy of 91.9%. Rental reversion continued to remain positive at 6.0% for the whole of 2021, driven mainly by strong rents in the technology hubs of Seattle – Bellevue/Redmond and Austin. At the same time, average rental collections for FY 2021 remained high at approximately 99%.

As at end-2021, approximately 35.6% of KORE's tenants operate in the key growth sectors of TAMI<sup>2</sup>. According to CompTIA Cyberstates Report 2021, close to 12.2 million net tech employment was achieved in the US. KORE's presence in the key tech hubs and its experience in this highly resilient tech sector positions it well to be the first choice US office S-REIT, offering long term value to Unitholders.

The weighted average lease expiry by cash rental income (CRI) for KORE's portfolio and top 10 tenants was 3.6 years and 5.0 years respectively as at 31 December 2021. Tenant concentration risk remains low with the top 10 tenants accounting for only 22.6% of CRI.

### **Capital Management**

KORE continues to maintain a strong and flexible balance sheet with significant liquidity. All of KORE's borrowings are US dollar-denominated and 100% unsecured, providing the REIT funding flexibility as it continues to pursue long-term growth.

As at 31 December 2021, KORE's all-in average cost of debt was 2.80%. Aggregate leverage and interest coverage ratio were 37.2% and 5.1 times respectively. The weighted average term to maturity (WATM) of KORE's debt was 2.8 years. On 19 January 2022, KORE secured new loan facilities of US\$80.0 million. Come February 2022, the new loan facilities together with existing revolving credit facilities will be used to early refinance KORE's loan due only in November 2022. Assuming the early refinancing happened on 31 December 2021, the adjusted WATM of KORE's debt would have been 3.2 years.

The Manager continues to manage its interest rate exposure with floating-to-fixed interest rate swaps. As at 31 December 2021, 83.4% of the REIT's non-current loans have been hedged.

### **Advancing Sustainability**

Placing sustainability at the core of KORE's strategy, the Manager is committed to improve resource efficiency, and reduce its impact on the environment at the same time. Guided by Sustainability Framework comprising three thrusts – Environmental Stewardship, Responsible Business, as well as People and Community, the Manager has set environmental, social and governance (ESG) targets that will guide KORE in its business strategy and operations.

**Environmental Stewardship:** *KORE aims to do its part to combat climate change and is committed to improving resource efficiency and reducing its environmental impact.*

- Achieve 30% greenhouse gas emission reduction by 2030, from 2019.
- Embark on energy savings initiatives through utilising LED light bulbs and reducing the use of energy intensive equipment across the portfolio.
- Continue to improve water conservation efforts and increase waste recycling rates across the portfolio.

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<sup>2</sup> TAMI stands for technology, advertising, media and information

**Responsible Business:** *The long-term sustainability of KORE's business is driven at the highest level of the organisation through a strong and effective board, good corporate governance and prudent risk management.*

- Uphold strong corporate governance, robust risk management, as well as timely and transparent communications with stakeholders.
- Execute a sound fiscal and asset management strategy to drive growth and long-term value for Unitholders.
- Maintain high standards of ethical business conduct and compliance best practices, with zero incidents of fraud, corruption, bribery and non-compliance with laws and regulations.
- Zero incidents of non-compliance with laws, regulations and voluntary codes pertaining to the provision, use, health and safety of its products and services.
- Uphold high standards of cybersecurity and data protection best practices through the Keppel Cybersecurity governance structure, with zero incidents of data breaches and non-compliance with data privacy laws.
- Encourage the adoption of sustainability principles throughout the supply chain.

**People and Community:** *People are the cornerstone of KORE's business, and KORE remains committed to providing a safe and healthy workplace, investing in developing and training its people, as well as uplifting communities.*

- Maintain at least 30% female directors on the Board.
- Provide a safe and healthy environment for all stakeholders, adopting the Keppel Zero Fatality Strategy to achieve a zero fatality workplace.
- Achieve at least 20 hours of training hours per employee, and at least 75% in employee engagement score in 2022.
- Continue engaging with local communities and contributing to Keppel Capital's target of >500 hours of staff volunteerism in 2022.

Testament to KORE's focus on governance, the REIT ranked 2<sup>nd</sup> in Singapore's Governance Index for Trusts 2021 and 10<sup>th</sup> in the Singapore Governance and Transparency Index under the REITs and Business Trust Category 2021. These accreditations affirm the Manager's commitment to uphold strong governance practices.

### **Market Outlook**

In 3Q 2021, the US real GDP grew 2.3% quarter-on-quarter<sup>3</sup>, and economists are expecting better performance in 4Q 2021, supported by stronger economic activities and heightened by consumer spending. The unemployment rate was 3.9% in December 2021, considerably down from the high of 14.8% in April 2020's recession<sup>4</sup>. In February 2020, prior to the pandemic, unemployment rate was 3.2%.

In its December 2021 Office National Report, CoStar reported average office rental growth of 0.1% for the last 12 months. In comparison, the average rental growth for KORE's key growth markets have outperformed at 0.8%, while growth in the gateway cities was -0.9%.

Industry observers opined that leasing activities across the US have been improving as more employers look to bring their employees back to offices. In 3Q 2021, close to 100 million sf of office space was leased, demonstrating early indications of stabilisation<sup>5</sup> in the US office market.

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<sup>3</sup> U.S. Bureau of Economic Analysis, December 2021

<sup>4</sup> U.S. Bureau of Labor Statistics, November 2021

<sup>5</sup> CoStar Office National Report, 1 December 2021

In addition, tech giants accounted for a large bulk of leasing activities as the sector displays a large spectrum of perspectives on office use and space needs<sup>6</sup>. Tech firms accounted for 22% of US office leasing in April to September 2021, up from 17% in 2020<sup>7</sup>, driven by increased hiring and demand for tech products and services.

Seattle – Bellevue/Redmond, which constitutes 43.8% of KORE’s portfolio NPI, continues to experience an influx of migration, in addition to its positive leasing traction in 2H 2021. Seen as a tech boomtown, this city ranks second as the highest paying salary in the country<sup>8</sup>, and continues to be an attractive city for employees to move into. Over the past decade, Amazon has grown more than tenfold in the Seattle – Bellevue area, from a mere 4,000 employees to over 45,000 employees<sup>9</sup>. Similarly, Facebook has continued with their expansion plans to secure a lease of almost 345,000 sf in Seattle – Bellevue, further increasing their headcount to 7,000 employees. This latest lease increases Facebook’s space by 10% to 3.3 million sf, that can accommodate up to 18,800 employees<sup>10</sup>.

### **Looking Ahead**

The resurgence of the pandemic due to new variants has resulted in further restrictions and delays in reopening plans. Notwithstanding that, conglomerates, especially tech giants have and are expected to continue committing to office spaces despite potential delays in their return to office mandates<sup>11</sup>, reinforcing the necessity of offices and its need for social interaction and workplace collaboration, both of which are essential for employee development.

KORE will continue to focus on key growth markets in the US, particularly on the defensive sectors of tech and healthcare, to seek out high-quality assets and deliver accretive acquisitions in Super Sun Belts and 18-Hour Cities. These highly sought-after states have been encountering increasing demand in the past quarter as more people are starting to move out of densely populated cities<sup>12</sup>.

At the same time, the Manager remains focused on improving operating metrics and move forward with a tactical approach towards capital management to ensure KORE is able to capture more positive rental reversions and higher rental escalations.

- End -

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<sup>6</sup> Cushman & Wakefield, US Office Sector, December 2021

<sup>7</sup> <https://www.cbre.com/press-releases/tech-industry-expands-share-of-us-office-leasing-activity>

<sup>8</sup> <https://www.seattlepi.com/realestate/article/2021-changed-seattle-real-estate-maybe-forever-16720243.php>

<sup>9</sup> <https://www.noradarealestate.com/blog/seattle-real-estate-market/>

<sup>10</sup> <https://www.geekwire.com/2021/facebook-inks-another-lease-seattle-area-now-7k-employees-3-3m-square-feet/>

<sup>11</sup> [https://www.business-standard.com/article/economy-policy/demand-for-office-space-segment-to-rise-15-20-yoy-in-2022-colliers-122011000371\\_1.html](https://www.business-standard.com/article/economy-policy/demand-for-office-space-segment-to-rise-15-20-yoy-in-2022-colliers-122011000371_1.html)

<sup>12</sup> <https://www.wsj.com/articles/the-great-pandemic-migration-ii-united-van-lines-national-movers-study-11641249932>

## **About Keppel Pacific Oak US REIT ([www.koreusreit.com](http://www.koreusreit.com))**

Keppel Pacific Oak US REIT (KORE) is a distinctive office REIT listed on the main board of the Singapore Exchange Securities Trading Limited (SGX-ST) on 9 November 2017. KORE aims to be the first choice United States (US) office S-REIT focused on the fast-growing technology sector across key growth markets in the US, so as to provide sustainable distributions and strong total returns for Unitholders.

KORE invests in a diversified portfolio of income-producing commercial assets and real estate-related assets in key growth markets characterised by positive economic and office fundamentals that generally outpace the US national average, and the average of the gateway cities. These markets include the Super Sun Belts and 18-Hour Cities<sup>13</sup>, which has and continues to see accelerated relocations as part of The Great American Move.

KORE is a technology-focused office REIT with the technology hubs of Seattle – Bellevue/Redmond, Austin and Denver contributing more than half of its net property income. Its portfolio comprises a balanced mix of freehold office buildings and business campuses across key growth markets significantly driven by innovation and technology in the US. These quality properties have a diversified tenant base led by tenants in the growth and defensive sectors such as TAMI, as well as medical and healthcare.

KORE is managed by Keppel Pacific Oak US REIT Management Pte. Ltd., which is jointly owned by two Sponsors, Keppel Capital and KORE Pacific Advisors (KPA).

**IMPORTANT NOTICE:** *The past performance of Keppel Pacific Oak US REIT is not necessarily indicative of its future performance. Certain statements made in this release may not be based on historical information or facts and may be “forward-looking” statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.*

*Prospective investors and unitholders of Keppel Pacific Oak US REIT (Unitholders) are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel Pacific Oak US REIT Management Pte. Ltd., as manager of Keppel Pacific Oak US REIT (the Manager) on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this release. None of the Manager, the trustee of Keppel Pacific Oak US REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this release or its contents or otherwise arising in connection with this release. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel Pacific Oak US REIT (Units) and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including possible loss of principal amount invested.*

*Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.*

*The information relating to the US office market are extracted from reports prepared by CoStar. CoStar has not consented to the inclusion of the information quoted above and is thereby not liable for such information. Whilst reasonable action has been taken to ensure that the above information is reproduced in its proper form and context, and that the information is extracted fairly and accurately, neither the Manager nor any other party has conducted independent review of the information obtained from CoStar nor verified the accuracy of the contents of the relevant information obtained from CoStar. As such, the information from CoStar may not be comprehensive, and while they are believed to be accurate, such information is not guaranteed to be free from error, omission or misstatement. In addition, the information obtained from CoStar does not purport to contain all the information that may be required to evaluate the business and prospects of KORE or any purchase or sale of the units in KORE. Any potential investor should conduct his, her or its own independent investigation and analysis of the merits and risks of an investment in KORE.*

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<sup>13</sup> Source: Emerging Trends in Real Estate 2021 - US & Canada by PwC and the Urban Land Institute (ULI). Super Sun Belt Cities include Atlanta, Dallas and Houston; 18-Hour Cities include Austin, Denver and Seattle

**KEPPEL PACIFIC OAK US REIT****CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS & DISTRIBUTION ANNOUNCEMENT****FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021****TABLE OF CONTENTS**

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## INTRODUCTION

Keppel Pacific Oak US REIT is a distinctive office REIT listed on the main board of the Singapore Exchange Securities Trading Limited (SGX-ST) on 9 November 2017 ("Listing Date"). Keppel Pacific Oak US REIT's investment strategy is to principally invest in a diversified portfolio of income-producing commercial assets and real estate-related assets in key growth markets of the United States (US) with favourable economic and office fundamentals so as to provide sustainable distributions and strong total returns to Unitholders.

As at 31 December 2021, the portfolio of Keppel Pacific Oak US REIT comprises 15 office properties ("the Properties") in the United States across 9 key growth markets, with an aggregate NLA of 5,095,182 sq. ft. and approximately US\$1.46 billion in value, as follows:

The Plaza Buildings

Bellevue Technology Center

The Westpark Portfolio

Great Hills Plaza

Westech 360

Westmoor Center

105 Edgeview

(acquisition completed on 20 August 2021)

Bridge Crossing

(acquisition completed on 20 August 2021)

1800 West Loop South

Bellaire Park

125 John Carpenter ("One Twenty Five")

Maitland Promenade I & II

Iron Point

Powers Ferry

Northridge Center I & II



**SUMMARY OF KEPPEL PACIFIC OAK US REIT RESULTS  
FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021**

	Group					
	2H 2021	2H 2020	+/( -)	FY 2021	FY 2020	+/( -)
	US\$'000	US\$'000	%	US\$'000	US\$'000	%
Gross Revenue	72,874	69,090	5.5	141,257	139,590	1.2
Property Expenses	(30,779)	(27,979)	10.0	(58,575)	(56,607)	3.5
Net Property Income (NPI)	42,095	41,111	2.4	82,682	82,983	(0.4)
Adjusted NPI (excludes non-cash straight-line rent, lease incentives and amortisation of leasing commissions) <sup>(1)</sup>	42,684	40,411	5.6	83,552	80,642	3.6
Net Income for the period <sup>(2)</sup>	47,033	42,994	9.4	77,350	56,387	37.2
Income available for distribution to Unitholders <sup>(3)</sup>	32,480	29,519	10.0	62,417	58,628	6.5
Distribution per Unit (DPU) (US cents) <sup>(4)</sup>	3.18	3.13	1.6	6.34	6.23	1.8
Annualised distribution yield (%) <sup>(5)</sup>				7.90%	9.00%	(110bps)

**Notes:**

- (1) Adjusted net property income which excludes non-cash straight-line rent, lease incentives and amortisation of leasing commission, was up 3.6% year-on-year mainly arising from the contributions from 105 Edgeview and Bridge Crossing that was acquired in August 2021. For more details, please refer to Other information: Paragraph C – Review of Performance.
- (2) For information on the variance for net income, please refer to Condensed Consolidated Statement of Comprehensive Income and Condensed Consolidated Distribution Statement as well as Other information: Paragraph C – Review of Performance.
- (3) The income available for distribution to Unitholders is based on 100% of the taxable income available for distribution to Unitholders.
- (4) DPU of 3.18 US cents for 2H 2021 comprise Advance distribution of 0.64 US cents for the period from 1 July 2021 to 5 August 2021, calculated over a unit base of 947,366,724 issued units and a distribution of 2.54 US cents for the period from 6 August 2021 to 31 December 2021, calculated over a unit base of 1,040,052,040 issued units, while DPU of 3.13 for 2H 2020 was calculated based on 943,055,659 issued units as at 31 December 2020.
- (5) Distribution yields for FY 2021 and FY 2020 are based on market closing prices of US\$0.800 and US\$0.690 per Unit as at last trading day of the respective periods.

**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021**

	Note	Group					+/(-)%
		2H 2021 US\$'000	2H 2020 US\$'000	+/(-)%	FY 2021 US\$'000	FY 2020 US\$'000	
Rental income		53,816	51,781	3.9	105,194	103,186	1.9
Recoveries income		17,602	16,058	9.6	33,384	33,055	1.0
Other operating income		1,456	1,251	16.4	2,679	3,349	(20.0)
<b>Gross Revenue</b>		<b>72,874</b>	<b>69,090</b>	<b>5.5</b>	<b>141,257</b>	<b>139,590</b>	<b>1.2</b>
Utilities		(4,500)	(4,123)	9.1	(8,251)	(7,899)	4.5
Repairs and maintenance		(3,662)	(3,220)	13.7	(6,738)	(6,376)	5.7
Property management fees		(3,740)	(3,585)	4.3	(7,136)	(7,063)	1.0
Property taxes		(8,823)	(7,697)	14.6	(17,178)	(16,715)	2.8
Other property expenses		(10,054)	(9,354)	7.5	(19,272)	(18,554)	3.9
<b>Property expenses</b>		<b>(30,779)</b>	<b>(27,979)</b>	<b>10.0</b>	<b>(58,575)</b>	<b>(56,607)</b>	<b>3.5</b>
<b>Net Property Income</b>		<b>42,095</b>	<b>41,111</b>	<b>2.4</b>	<b>82,682</b>	<b>82,983</b>	<b>(0.4)</b>
Finance income		36	19	89.5	74	46	60.9
Finance expenses	3	(7,596)	(7,772)	(2.3)	(14,680)	(15,857)	(7.4)
Manager's base fee		(3,258)	(3,020)	7.9	(6,252)	(5,931)	5.4 (i)
Manager's performance fee		(98)	(681)	(85.6)	(98)	(681)	(85.6) (ii)
Trustee's fee		(90)	(86)	4.7	(180)	(200)	(10.0)
Fair value change in derivatives		6,620	2,976	>100	11,805	(8,594)	NM (iii)
Other trust expenses		(635)	(206)	>100	(2,248)	(2,125)	5.8 (iv)
<b>Net income for the period before tax and fair value change in investment properties</b>		<b>37,074</b>	<b>32,341</b>	<b>14.6</b>	<b>71,103</b>	<b>49,641</b>	<b>43.2</b>
Net fair value change in investment properties		19,208	19,731	(2.7)	19,208	19,731	(2.7) (v)
<b>Net income for the period before tax</b>		<b>56,282</b>	<b>52,072</b>	<b>8.1</b>	<b>90,311</b>	<b>69,372</b>	<b>30.2</b>
Tax expense		(9,249)	(9,078)	1.9	(12,961)	(12,985)	(0.2) (vi)
<b>Net income for the period</b>		<b>47,033</b>	<b>42,994</b>	<b>9.4</b>	<b>77,350</b>	<b>56,387</b>	<b>37.2</b>
Earnings per Unit (US cents)		4.61	4.57		7.86	6.00	(xi)

NM – Not meaningful

**CONDENSED CONSOLIDATED DISTRIBUTION STATEMENT  
FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021**

	Group					
	2H 2021	2H 2020	+/(-)%	FY 2021	FY 2020	+/(-)%
	US\$'000	US\$'000		US\$'000	US\$'000	
<b>Net income for the period</b>	<b>47,033</b>	<b>42,994</b>	<b>9.4</b>	<b>77,350</b>	<b>56,387</b>	<b>37.2</b>
<u>Distribution adjustments</u>						
Property related non-cash items	589	(700)	NM	870	(2,341)	NM (vii)
Manager's base fee paid/payable in units	3,258	3,020	7.9	6,252	5,931	5.4 (i)
Trustee's fee	90	86	4.7	180	200	(10.0)
Amortisation of upfront debt-related transaction costs	334	738	(54.7)	692	1,183	(41.5) (viii)
Net deferred tax expense	9,242	9,108	1.5	12,958	12,557	3.2 (vi)
Fair value change in derivatives	(6,620)	(2,976)	>100	(11,805)	8,594	NM (iii)
Fair value change in investment properties	(19,208)	(19,731)	(2.7)	(19,208)	(19,731)	(2.7) (v)
Others	(2,238)	(3,020)	(25.9)	(4,872)	(4,152)	17.3 (ix)
Net distribution adjustments	<u>(14,553)</u>	<u>(13,475)</u>	<u>8.0</u>	<u>(14,933)</u>	<u>2,241</u>	<u>NM</u>
<b>Income available for distribution to Unitholders</b>	<b><u>32,480</u></b>	<b><u>29,519</u></b>	<b><u>10.0</u></b>	<b><u>62,417</u></b>	<b><u>58,628</u></b>	<b><u>6.5</u></b> (x)
<b>DPU (US cents)</b>	<b>3.18</b>	<b>3.13</b>	<b>1.6</b>	<b>6.34</b>	<b>6.23</b>	<b>1.8</b> (xi)

**Notes for Condensed Consolidated Statement of Comprehensive Income and Condensed Consolidated Distribution Statement:**

- (i) The Manager has elected to receive 100% of its base fee in the form of units for 2H 2021.
- (ii) The Manager's performance fee is based on 25% of the difference in DPU in a financial year with the DPU in the preceding financial year (calculated before accounting for the performance fee, but after accounting for the base fee in each financial year) multiplied by the weighted average number of Units in issue for such financial year. The Manager has elected to receive 100% of its performance fee in cash for FY 2021.
- (iii) This relates to fair value changes on the floating to fixed interest rate swaps entered into by the Group for hedging purpose due to movement in interest rates for the respective periods. The net fair value change in derivatives has no impact on the distributable income to the Unitholders.
- (iv) Other trust expenses comprise audit, tax compliance and other corporate expenses. The increase in trust expenses was largely due to an increase in legal and professional fees.
- (v) Keppel Pacific Oak US REIT obtains independent appraisals on an annual basis and recognises change in fair value as gains / (losses) in the consolidated statement of comprehensive income. The fair value gain in investment properties relates to a net increased in the appraised fair value of investment properties, largely driven by fair value gains mainly from The Plaza Buildings, Westmoor Center, Maitland Promenade I & II and One Twenty Five which more than offset the fair value loss mainly from 1800 West Loop South, The Westpark Portfolio, Bellevue Technology Center and Bellaire Park.

For more information on the details of valuation techniques and inputs, please refer to Note 9(d) (Fair value measurement of investment properties).

(vi) Tax expense comprises withholding, current and net deferred tax expenses.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Tax expense relate to deferred tax expense arising from capital allowances claimed on the investment properties and fair value changes in investment properties, if applicable.

(vii) Property related non-cash items mainly comprise straight-line rent and amortisation of lease incentives.

(viii) Upfront debt-related transaction costs are amortised over the life of the borrowings.

(ix) Included in others are other non tax-deductible items and other adjustments.

(x) The income available for distribution and DPU to Unitholders is based on 100% of the taxable income available for distribution to Unitholders. Keppel Pacific Oak US REIT declares distribution on a half-yearly basis. Please refer to Other information: Paragraph G - Distributions for further information and breakdown.

(xi) Earnings per Unit (EPU) and Distribution per Unit (DPU)

	Group			
	2H 2021	2H 2020	FY 2021	FY 2020
<b>EPU</b>				
Weighted average number of Units <sup>(1)</sup>	1,020,889,719	941,377,542	983,533,218	939,017,169
Net income for the period (US\$'000)	47,033	42,994	77,350	56,387
Basic and diluted EPU (US cents)	4.61	4.57	7.86	6.00
<b>DPU</b>				
Number of Units in issue at end of period	1,040,052,040	943,055,659	1,040,052,040	943,055,659
Income available for distribution to Unitholders (US\$'000)	32,480	29,519	62,417	58,628
DPU (US cents) <sup>(2)</sup>	3.18	3.13	6.34	6.23

**Notes:**

1) The weighted average number of units was based on the number of units in issue and issuable during the period.

2) The DPU was computed and rounded based on the number of units in issue entitled to distribution at the end of the period.

**CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION  
AS AT 31 DECEMBER 2021**

	Note	Group		+/(-) %	Trust		+/(-) %	
		Actual 31-Dec-21 US\$'000	Actual 31-Dec-20 US\$'000		Actual 31-Dec-21 US\$'000	Actual 31-Dec-20 US\$'000		
<b>Current assets</b>								
Cash and cash equivalents		50,977	57,324	(11.1)	8,841	18,289	(51.7)	
Trade and other receivables		3,988	4,194	(4.9)	32,274	27,920	15.6	(i)
Prepaid expenses		215	236	(8.9)	33	106	(68.9)	
<b>Total current assets</b>		<b>55,180</b>	<b>61,754</b>	<b>(10.6)</b>	<b>41,148</b>	<b>46,315</b>	<b>(11.2)</b>	<b>(v)</b>
<b>Non-current assets</b>								
Derivative asset		2,558	98	>100	2,558	98	>100	(ii)
Investment properties	5	1,455,830	1,304,900	11.6	-	-	NM	(iii)
Investment in subsidiaries		-	-	NM	1,240,559	1,138,298	9.0	
<b>Total non-current assets</b>		<b>1,458,388</b>	<b>1,304,998</b>	<b>11.8</b>	<b>1,243,117</b>	<b>1,138,396</b>	<b>9.2</b>	
<b>Total Assets</b>		<b>1,513,568</b>	<b>1,366,752</b>	<b>10.7</b>	<b>1,284,265</b>	<b>1,184,711</b>	<b>8.4</b>	
<b>Current liabilities</b>								
Trade and other payables		24,092	20,038	20.2	2,915	3,592	(18.8)	(iv)
Loans and borrowings	4	123,175	41,000	>100	123,175	41,000	>100	
Rental security deposits		788	1,061	(25.7)	-	-	NM	
Rent received in advance		6,466	7,441	(13.1)	-	-	NM	
<b>Total current liabilities</b>		<b>154,521</b>	<b>69,540</b>	<b>&gt;100</b>	<b>126,090</b>	<b>44,592</b>	<b>&gt;100</b>	<b>(v)</b>
<b>Non-current liabilities</b>								
Loans and borrowings	4	438,429	462,872	(5.3)	438,429	462,872	(5.3)	
Rental security deposits		5,636	5,170	9.0	-	-	NM	
Derivative liability		5,805	15,150	(61.7)	5,805	15,150	(61.7)	(ii)
Preferred units	6	500	125	>100	-	-	NM	
Deferred tax liabilities		54,783	41,825	31.0	-	-	NM	(vi)
<b>Total non-current liabilities</b>		<b>505,153</b>	<b>525,142</b>	<b>(3.8)</b>	<b>444,234</b>	<b>478,022</b>	<b>(7.1)</b>	
<b>Total liabilities</b>		<b>659,674</b>	<b>594,682</b>	<b>10.9</b>	<b>570,324</b>	<b>522,614</b>	<b>9.1</b>	
<b>Net assets</b>		<b>853,894</b>	<b>772,070</b>	<b>10.6</b>	<b>713,941</b>	<b>662,097</b>	<b>7.8</b>	
<b>Represented by:</b>								
Unitholders' funds		853,894	772,070	10.6	713,941	662,097	7.8	
<b>Net asset value per Unit (US\$)</b>		<b>0.82</b>	<b>0.82</b>	<b>-</b>	<b>0.69</b>	<b>0.70</b>	<b>(1.4)</b>	<b>(vii)</b>

**Notes:**

- (i) Included in trade and other receivables were accrued rental revenue from the tenants. Trade and other receivables of the Trust increased from higher dividend receivable from subsidiaries.
- (ii) These relate to fair value of the interest rate swaps entered into by the Group for hedging purpose and the variance was due to movement in interest rates during the period.
- (iii) The increase in investment properties is due mainly to the acquisitions of 105 Edgeview and Bridge Crossing on 20 August 2021.

All the investment properties held are freehold. For more information on the investment properties movement and details of valuation techniques and inputs, please refer to Note 5 Investment properties and Note 9(d) (Fair value measurement of investment properties).

- (iv) The increase in trade and other payables was largely due to higher outstanding accrued property tax, capital expenditure and tenant improvements.
- (v) Notwithstanding the net current liability position, based on the Group's existing financial resources, the Group believes that it will be able to refinance its borrowings and meet its current obligations as and when they fall due.
- (vi) The movement in deferred taxes were due to the tax depreciation of the investment properties.
- (vii) Net asset value ("NAV") and Net tangible asset ("NTA") per Unit

	Group		Trust	
	As at 31-Dec-21	As at 31-Dec-20	As at 31-Dec-21	As at 31-Dec-20
Number of Units in issue and to be issued	1,042,144,048	945,264,658	1,042,144,048	945,264,658
Net assets (US\$'000)	853,894	772,070	713,941	662,097
NAV and NTA per Unit <sup>(1)</sup> (US\$)	0.82	0.82	0.69	0.70
Adjusted NAV and NTA per Unit <sup>(1)</sup> (US\$) (excluding Distributable Income)	0.79	0.79	0.66	0.67

**Notes:**

- (1) The computation of NAV and NTA is based on number of units in issue and to be issued at the end of the period. NAV and NTA are the same as there is no intangible asset as at the end of the period.

**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021**

	Group			
	2H 2021	2H 2020	FY 2021	FY 2020
	US\$'000	US\$'000	US\$'000	US\$'000
<b>Operating activities</b>				
Net income before tax	56,282	52,072	90,311	69,372
Adjustments for:				
Property related non-cash items	589	(700)	870	(2,341)
Manager's fee paid/payable in Units	3,258	3,020	6,252	5,931
Interest income	(36)	(19)	(74)	(46)
Provision for expected credit losses	(258)	116	167	266
Finance expenses	7,596	7,772	14,680	15,857
Fair value change in derivatives	(6,620)	(2,976)	(11,805)	8,594
Fair value change in investment properties	(19,208)	(19,731)	(19,208)	(19,731)
	<b>41,603</b>	<b>39,554</b>	<b>81,193</b>	<b>77,902</b>
<b>Changes in working capital</b>				
Trade and other receivables	336	1,184	123	831
Trade and other payables	8,937	1,278	2,631	(2,886)
Rental security deposits	141	(199)	31	(138)
Rent received in advance	398	1,049	(1,013)	83
<b>Cash generated from operations</b>	<b>51,415</b>	<b>42,866</b>	<b>82,965</b>	<b>75,792</b>
Tax paid	(7)	(1,001)	(46)	(1,184)
<b>Net cash generated from operations</b>	<b>51,408</b>	<b>41,865</b>	<b>82,919</b>	<b>74,608</b>
<b>Cash flows from investing activities</b>				
Acquisition of investment properties and related assets and liabilities	(103,475)	-	(103,475)	-
Additions to investment properties	(19,545)	(11,533)	(27,490)	(26,328)
Interest received	36	19	74	46
<b>Net cash used in investing activities</b>	<b>(122,984)</b>	<b>(11,514)</b>	<b>(130,891)</b>	<b>(26,282)</b>
<b>Cash flows from financing activities</b>				
Proceeds from issuance of units	65,000	-	65,000	-
Payment of transaction costs relating to issuance of units	(1,259)	-	(1,259)	-
Proceeds from issuance of preferred units	125	-	375	-
Repayment of loan	(75,800)	(114,720)	(75,800)	(114,720)
Proceeds from new loan	133,500	120,000	133,500	140,000
Payment of debt related transaction costs	(660)	(575)	(660)	(575)
Financing expense paid on loans and borrowings	(7,299)	(7,226)	(13,965)	(14,887)
Financing expense paid on preferred units	(24)	(18)	(47)	(36)
Distribution to Unitholders	(36,000)	(29,108)	(65,519)	(39,010)
<b>Net cash generated from/ (used in) financing activities</b>	<b>77,583</b>	<b>(31,647)</b>	<b>41,625</b>	<b>(29,228)</b>
<b>Net increase/ (decrease) in cash and cash equivalents</b>	<b>6,007</b>	<b>(1,296)</b>	<b>(6,347)</b>	<b>19,098</b>
Cash and cash equivalents at beginning of the period	44,970	58,620	57,324	38,226
<b>Cash and cash equivalents at end of the period</b>	<b>50,977</b>	<b>57,324</b>	<b>50,977</b>	<b>57,324</b>

(i)

(ii)

**Notes:**

- (i) Acquisition of investment properties and related assets and liabilities based on the closing statement is set out below:

	<b>FY 2021 US\$'000</b>
<b><u>Acquisition of 105 Edgeview</u></b>	
Investment property (includes acquisition costs)	59,959
Prepaid expenses and other receivables	51
Accrued expenses and other payables	(1,257)
Rent received in advance	(6)
Rental security deposits	(162)
Net assets acquired	<u>58,585</u>
<b><u>Acquisition of Bridge Crossing</u></b>	
Investment property (includes acquisition costs)	45,142
Prepaid expenses and other receivables	12
Accrued expenses and other payables	(233)
Rent received in advance	(31)
Net assets acquired	<u>44,890</u>
Total	<u>103,475</u>

- (ii) On 6 August 2021, an aggregate of 88,676,000 units were issued at US\$0.733 per unit which amounted to US\$65.0 million from the Private Placement. The use of proceeds raised from the Private Placement is in accordance with the stated uses as disclosed in the launch of Private Placement announcement dated 28 July 2021 and completion of acquisition announcement dated 20 August 2021, and the latest available update on the use of proceeds is as set out below:

	<b>Intended use of proceeds</b>	<b>Actual use of proceeds</b>	<b>Balance of proceeds</b>
	<b>US'000</b>	<b>US'000</b>	<b>US'000</b>
Partial funding of cash consideration for 105 Edgeview and Bridge Crossing <sup>(1)</sup>	62,300	62,300	-
Transaction costs	2,700	2,700	-
Total	65,000	65,000	-

**Notes:**

- (1) Agreed purchase consideration for 105 Edgeview and Bridge Crossing was US\$105.1 million with US\$62.3 million funded by the proceeds from the private placement and the remaining amount financed by external borrowings.



**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN UNITHOLDERS' FUNDS  
FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021**

Group	Note	Units in issue and to be issued US\$'000	Retained earnings US\$'000	Total US\$'000
<b>At 1 January 2021</b>		<b>677,012</b>	<b>95,058</b>	<b>772,070</b>
<b>Operations</b>				
Net income for the period		-	<b>30,317</b>	<b>30,317</b>
<b>Unitholders' transactions</b>				
Management fees paid and payable in units		2,994	-	2,994
Distribution to Unitholders		(9,431)	(20,088)	(29,519)
<b>Net decrease in net assets resulting from Unitholders' transactions</b>		<b>(6,437)</b>	<b>(20,088)</b>	<b>(26,525)</b>
<b>At 30 June 2021</b>	7	<b>670,575</b>	<b>105,287</b>	<b>775,862</b>
<b>Operations</b>				
Net income for the period		-	<b>47,033</b>	<b>47,033</b>
<b>Unitholders' transactions</b>				
Private placement <sup>(1)</sup>		65,000	-	65,000
Issue cost <sup>(2)</sup>		(1,259)	-	(1,259)
Management fees paid and payable in units <sup>(3)</sup>		3,258	-	3,258
Distribution to Unitholders		(16,106)	(19,894)	(36,000)
<b>Net increase/ (decrease) in net assets resulting from Unitholders' transactions</b>		<b>50,893</b>	<b>(19,894)</b>	<b>30,999</b>
<b>At 31 December 2021</b>	7	<b>721,468</b>	<b>132,426</b>	<b>853,894</b>
<b>Group</b>				
<b>At 1 January 2020</b>		<b>685,218</b>	<b>63,333</b>	<b>748,551</b>
<b>Operations</b>				
Net income for the period		-	<b>13,393</b>	<b>13,393</b>
<b>Unitholders' transactions</b>				
Reversal of issue costs previously taken into equity <sup>(4)</sup>		211	-	211
Management fees paid and payable in units		2,911	-	2,911
Distribution to Unitholders		(3,456)	(6,446)	(9,902)
<b>Net decrease in net assets resulting from Unitholders' transactions</b>		<b>(334)</b>	<b>(6,446)</b>	<b>(6,780)</b>
<b>At 30 June 2020</b>	7	<b>684,884</b>	<b>70,280</b>	<b>755,164</b>
<b>Operations</b>				
Net income for the period		-	<b>42,994</b>	<b>42,994</b>
<b>Unitholders' transactions</b>				
Management fees paid and payable in units		3,020	-	3,020
Distribution to Unitholders		(10,892)	(18,216)	(29,108)
<b>Net decrease in net assets resulting from Unitholders' transactions</b>		<b>(7,872)</b>	<b>(18,216)</b>	<b>(26,088)</b>
<b>At 31 December 2020</b>	7	<b>677,012</b>	<b>95,058</b>	<b>772,070</b>

Trust	Note	Units in issue and to be issued US\$'000	Retained earnings/ (Accumulated losses) US\$'000	Total US\$'000
<b>At 1 January 2021</b>		<b>677,012</b>	<b>(14,915)</b>	<b>662,097</b>
<b>Operations</b>				
Net income for the period		-	21,362	21,362
<b>Unitholders' transactions</b>				
Management fees paid and payable in units		2,994	-	2,994
Distribution to Unitholders		(9,431)	(20,088)	(29,519)
<b>Net decrease in net assets resulting from Unitholders' transactions</b>		<b>(6,437)</b>	<b>(20,088)</b>	<b>(26,525)</b>
<b>At 30 June 2021</b>	7	<b>670,575</b>	<b>(13,641)</b>	<b>656,934</b>
<b>Operations</b>				
Net income for the period		-	26,008	26,008
<b>Unitholders' transactions</b>				
Private placement <sup>(1)</sup>		65,000	-	65,000
Issue costs <sup>(2)</sup>		(1,259)	-	(1,259)
Management fees paid and payable in units <sup>(3)</sup>		3,258	-	3,258
Distribution to Unitholders		(16,106)	(19,894)	(36,000)
<b>Net increase/(decrease) in net assets resulting from Unitholders' transactions</b>		<b>50,893</b>	<b>(19,894)</b>	<b>30,999</b>
<b>At 31 December 2021</b>	7	<b>721,468</b>	<b>(7,527)</b>	<b>713,941</b>
<b>Trust</b>				
<b>At 1 January 2020</b>		<b>685,218</b>	<b>(12,754)</b>	<b>672,464</b>
<b>Operations</b>				
Net income for the period		-	3,041	3,041
<b>Unitholders' transactions</b>				
Reversal of issue costs previously taken into equity <sup>(4)</sup>		211	-	211
Management fees paid and payable in units		2,911	-	2,911
Distribution to Unitholders		(3,456)	(6,446)	(9,902)
<b>Net decrease in net assets resulting from Unitholders' transactions</b>		<b>(334)</b>	<b>(6,446)</b>	<b>(6,780)</b>
<b>At 30 June 2020</b>	7	<b>684,884</b>	<b>(16,159)</b>	<b>668,725</b>
<b>Operations</b>				
Net income for the period		-	19,460	19,460
<b>Unitholders' transactions</b>				
Management fees paid and payable in units		3,020	-	3,020
Distribution to Unitholders		(10,892)	(18,216)	(29,108)
<b>Net decrease in net assets resulting from Unitholders' transactions</b>		<b>(7,872)</b>	<b>(18,216)</b>	<b>(26,088)</b>
<b>At 31 December 2020</b>	7	<b>677,012</b>	<b>(14,915)</b>	<b>662,097</b>

**Notes:**

- (1) 88,676,000 units were issued on 6 August 2021 for the Private Placement to raise US\$65.0 million of proceeds for the acquisition of 105 Edgeview and Bridge Crossing.
- (2) The issue costs relate mainly to the underwriting and professional fees for the Private Placement.
- (3) This comprise 2,064,592 units issued on 30 September 2021 as payment of management fees in units for 3Q 2021, based on the volume weighted average price for the last 10 business days up till 30 September 2021 as well as 2,092,008 units to be issued as payment of management fees in units for 4Q 2021 based on the volume weighted average price for the last 10 business days up till 31 December 2021.
- (4) This relates to reversal of the transaction costs for the 29 October 2019 Private Placement that was previously taken into equity as the actual transaction costs were lower than accrued.

**CONDENSED CONSOLIDATED PORTFOLIO STATEMENT  
AS AT 31 DECEMBER 2021**

Description of property	Location	Tenure of land	Fair value as at 31 December 2021 US\$'000	Fair value as at 31 December 2020 US\$'000	Percentage of total net assets as at 31-Dec-2021 %	Percentage of total net assets as at 31-Dec-2020 %
The Plaza Buildings	Seattle, Washington, US	Freehold	339,000	312,000	39.7	40.4
Bellevue Technology Center	Seattle, Washington, US	Freehold	151,000	152,400	17.7	19.7
The Westpark Portfolio	Seattle, Washington, US	Freehold	224,000	224,000	26.2	29.0
Great Hills Plaza	Austin, Texas, US	Freehold	42,700	42,100	5.0	5.5
Westech 360	Austin, Texas, US	Freehold	48,300	49,200	5.7	6.4
Westmoor Center	Denver, Colorado, US	Freehold	130,000	121,400	15.2	15.7
105 Edgeview	Denver, Colorado, US	Freehold	60,030	-	7.0	-
Bridge Crossing	Nashville, Tennessee, US	Freehold	46,600	-	5.5	-
1800 West Loop South	Houston, Texas, US	Freehold	79,300	79,900	9.3	10.3
Bellaire Park	Houston, Texas, US	Freehold	51,500	52,900	6.0	6.9
One Twenty Five	Dallas, Texas, US	Freehold	106,600	102,000	12.5	13.2
Maitland Promenade I & II	Orlando, Florida, US	Freehold	97,300	92,300	11.4	12.0
Iron Point	Sacramento, California, US	Freehold	44,900	42,300	5.3	5.5
Powers Ferry	Atlanta, Georgia, US	Freehold	15,700	16,400	1.8	2.1
Northridge Center I & II	Atlanta, Georgia, US	Freehold	18,900	18,000	2.2	2.3
<b>Total investment properties</b>			1,455,830	1,304,900	170.5	169.0
Other assets and liabilities (net)			(601,936)	(532,830)	(70.5)	(69.0)
<b>Net assets</b>			853,894	772,070	100.0	100.0

## **NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021**

### **1. GENERAL**

Keppel Pacific Oak US REIT (the "Trust") is a Singapore real estate investment trust constituted pursuant to the trust deed (the "Trust Deed") dated 22 September 2017 (as amended) between Keppel Pacific Oak US REIT Management Pte. Ltd. (the "Manager") and Perpetual (Asia) Limited (the "Trustee"). The Trustee is under a duty to take into custody and hold the assets of the Trust and its subsidiaries in trust for the Unitholders of the Trust.

The Trust was admitted to the Official List of the Singapore Exchange Securities Trading Limited ("SGX-ST") on 9 November 2017.

The registered office and principal place of business of the Trustee is located at 8 Marina Boulevard, #05-02 Marina Bay Financial Centre, Singapore 018981 and 16 Collyer Quay, #07-01, Singapore 049318 respectively.

The principal activity of the Trust is investment holding. The principal activities of the Trust's subsidiaries are to own and invest, directly or indirectly, in a portfolio of income-producing office real estate in major markets in the United States, as well as real estate-related assets. The Group's key objectives are to provide sustainable distribution and strong total returns for Unitholders.

### **2. SIGNIFICANT ACCOUNTING POLICIES**

#### **2.1 Basis of Preparation**

This condensed consolidated interim financial statements for the six months and full year ended 31 December 2021 have been prepared in accordance with the International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB"), and the applicable requirements of the Code on Collective Investment Schemes (the "CIS Code") issued by the Monetary Authority of Singapore ("MAS") and the relevant provisions of the Trust Deed. This condensed consolidated interim financial statements do not include all the disclosures included in the Group's financial report. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance of the Group since the last interim financial statements for the period ended 30 June 2021.

The condensed consolidated interim financial statements are presented in US Dollars (USD or US\$) and all values in the tables are rounded to the nearest thousand (\$'000), except when otherwise stated.

Notwithstanding the net current liability position, based on the Group's existing financial resources, the Manager is of the opinion that the Group will be able to refinance borrowings and meet its current obligations as and when they fall due.

#### **2.2 Changes in Accounting Policies**

The accounting policies adopted by the Group in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's Annual Report for the financial year ended 31 December 2020.

The Group adopted the revised IFRS and interpretations that are effective for application for annual financial periods beginning on or after 1 January 2021. The adoption of these revised IFRS and interpretations did not result in material changes to the Group's accounting policies and has no material effect on the amounts reported for the current financial period.

## 2.3 Critical Accounting Judgments and Estimates

In the process of applying the Group's accounting policies, there is no instance of application of judgments with significant updates since the audited financial statements as at 31 December 2020 that is expected to have a significant effect on the amounts recognised in the condensed consolidated interim financial statements.

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities and with significant updates since the audited financial statements as at 31 December 2020 are disclosed in Note 9(d) (Fair value measurement of investment properties).

## 3. FINANCE EXPENSES

	Group			
	2H 2021 US\$'000	2H 2020 US\$'000	FY 2021 US\$'000	FY 2020 US\$'000
Interest expense on borrowings	7,175	6,946	13,815	14,504
Amortisation of upfront debt-related transaction costs	334	738	692	1,183
Dividends on preferred units	24	18	47	36
Commitment fees	63	70	126	134
	<u>7,596</u>	<u>7,772</u>	<u>14,680</u>	<u>15,857</u>

## 4. LOANS AND BORROWINGS

	Group and Trust	
	31-Dec-21 US\$'000	31-Dec-20 US\$'000
<u>Unsecured loans and borrowings</u>		
Amount repayable within one year	123,420	41,000
Amount repayable after one year	440,000	464,720
Less: Unamortised upfront debt-related transaction costs	(1,816)	(1,848)
<b>Total unsecured loans and borrowings</b>	<u>561,604</u>	<u>503,872</u>

The Group has drawn down an aggregate amount of US\$57.7 million during the year to partially finance the acquisitions of 105 Edgeview and Bridge Crossing as well as to fund the capital expenditures and tenant improvements during the year.

### Notes:

As at 31 December 2021, the Group have gross borrowings comprising:

- (i) US\$425.0 million of non-current and US\$84.7 million of current term loans drawn down to partially finance the Properties. Term loan of US\$84.7 million that matures in November 2022 was reclassified as current during the year.

Subsequent to the year ended 31 December 2021, the Group has obtained term loan facilities amounting to a total of US\$80.0 million on 19 January 2022. Please refer to Note 12 Subsequent events for information on the term loan facility of US\$80.0 million obtained by the Group on 19 January 2022.

- (ii) US\$15.0 million of non-current loan drawn down from a committed revolving credit facility ("RCF") and US\$38.7 million current loan drawn down from an uncommitted RCF for funding of capital expenditures and tenant improvements.

As at 31 December 2021, the Group has unutilised facilities of US\$61.3 million to meet its future obligations. Including the new term loan facilities of US\$80.0 million obtained on 19 January 2022, the Group will have unutilised facilities of US\$141.3 million to meet its future obligations of which US\$80.0 million will be used to early refinance the debt due in November, by February 2022.

83.4% of the non-current term loans had been hedged using floating-for-fixed interest rate swaps. The year-to-date all-in average interest rate for borrowings, including upfront debt-related transaction costs, was 2.80%. Aggregate leverage, as defined in the Property Funds Appendix, is 37.2%.

## 5. INVESTMENT PROPERTIES

Investment properties comprise commercial office properties which are leased to external tenants.

	<b>Group</b>	
	<b>31-Dec-21</b>	<b>31-Dec-20</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Consolidated Statement of Financial Position</b>		
As at beginning of the financial period	1,304,900	1,256,500
Acquisitions (including acquisition costs)	105,101	-
Capital expenditure, leasing cost and straight-line rent capitalised	26,621	28,669
Fair value changes in investment properties	19,208	19,731
	<hr/>	<hr/>
As at end of the financial period	1,455,830	1,304,900

Investment properties are stated at fair value, which has been determined based on valuations performed as at 31 December 2021. The valuations were performed by Cushman and Wakefield for all properties except for 105 Edgeview and Bridge Crossing, which was undertaken by Jones Lang LaSalle. The independent valuers have the relevant professional qualification and recent experience in the location and category of the properties being valued. Details of valuation techniques and inputs are disclosed in Note 9(d).

Independent valuations for the prior year ended 31 December 2020 were all performed by Jones Lang LaSalle.

## 6. PREFERRED UNITS

	<b>Group</b>	
	<b>31-Dec-21</b>	<b>31-Dec-20</b>
	<b>US\$'000</b>	<b>US\$'000</b>
As at beginning of the financial period	125	125
Issuance of preferred units	375	-
	<hr/>	<hr/>
As at end of the financial period	500	125

The preferred units rank senior to all units of the indirect subsidiaries. Each holder of the preferred units is entitled to receive cumulative preferential cash dividends (recorded as finance expense) at a rate of 12.0%-12.5% (31 December 2020: 12.5%) per annum on the subscription price of US\$1,000 per unit plus all accrued and unpaid dividends which is payable annually in arrears.

The preferred units are not convertible or exchangeable for any other property or securities of the subsidiaries. The Board of Directors of the subsidiaries may, in its sole and absolute discretion, cause the subsidiaries to redeem units of the preferred units at US\$1,000 per unit plus all accrued and unpaid dividends.

The preferred units have been classified as financial liabilities in accordance with IFRS 9.

## 7. UNITS IN ISSUE AND TO BE ISSUED

### a) Details of any changes in Units for the six months and full year ended 31 December

<b>Units in issue:</b>	<b>2021</b>	<b>2020</b>
	<b>Units</b>	<b>Units</b>
At 1 January	943,055,659	934,149,036
New Units issued:		
- Issue of Management base fees in units	4,311,065	4,825,854
<b>Total Units issued as at 30 June</b>	<b>947,366,724</b>	<b>938,974,890</b>
New Units issued:		
- Private Placement	88,676,000	-
- Issue of Management base fees in units	4,009,316	4,080,769
<b>Total Units issued as at 31 December</b>	<b>1,040,052,040</b>	<b>943,055,659</b>
New Units to be issued:		
- Management base fees in units to be issued <sup>(1)</sup>	2,092,008	2,208,999
<b>Total Units issued and to be issued as at 31 December</b>	<b>1,042,144,048</b>	<b>945,264,658</b>

(1) 2,092,008 units to be issued as payment of management fees in units for 4Q 2021 based on the volume weighted average price for the last 10 business days up till 31 December 2021.

### b) Total number of issued Units

Keppel Pacific Oak US REIT does not hold any treasury units as at 31 December 2021 and 31 December 2020.

	<b>As at 31 December 2021</b>	<b>As at 31 December 2020</b>
<b>Total number of issued units</b>	1,040,052,040	943,055,659

### c) Sales, transfers, disposal, cancellation or use of treasury units

Not applicable.

## 8. SIGNIFICANT RELATED PARTY TRANSACTIONS

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the direct and indirect ability to control the party, jointly control or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common significant influence. Related parties may be individuals or other entities.

In the normal course of its business, the Group carried out transactions with related parties on terms agreed between the parties. During the period, in addition to those disclosed elsewhere in the financial statements, the following significant related party transactions took place at terms agreed between the parties:

	<b>Group</b>	
	<b>FY 2021</b>	<b>FY 2020</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Manager's base fees paid/payable to the Manager	6,252	5,931
Manager's performance fees paid/payable to the Manager	98	681
Acquisition fees paid to the Manager	1,051	-
Trustee fees paid/payable	180	200



## 9. FAIR VALUE OF ASSETS AND LIABILITIES

### a) Fair value hierarchy

The Group categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

- Level 1: Quoted prices (unadjusted) in active market for identical assets or liabilities that the Group can access at the measurement date,
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and
- Level 3: Unobservable inputs for the asset or liability.

Fair value measurements that use inputs of different hierarchy levels are categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement

### b) Assets and liabilities measured at fair value

The following table shows an analysis of each class of assets and liabilities measured at fair value:

	31-Dec-2021 US\$'000			Total
	Quoted prices in active markets for identical instruments (Level 1)	Significant observable inputs other than quoted prices (Level 2)	Significant unobservable inputs (Level 3)	
<b>Group</b>				
<b>Assets measured at fair value</b>				
<b>Financial assets</b>				
Derivative assets				
- <i>Interest rate swap</i>	-	2,558	-	2,558
<b>Total financial assets</b>	-	2,558	-	2,558
<b>Non-financial assets</b>				
Investment properties				
- <i>Commercial</i>	-	-	1,455,830	1,455,830
<b>Total non-financial assets</b>	-	-	1,455,830	1,455,830
<b>Liabilities measured at fair value</b>				
<b>Financial liabilities</b>				
Derivative liabilities				
- <i>Interest rate swap</i>	-	5,805	-	5,805
<b>Total financial liabilities</b>	-	5,805	-	5,805

	31-Dec-2020 US\$'000			
Group	Quoted prices in active markets for identical instruments (Level 1)	Significant observable inputs other than quoted prices (Level 2)	Significant unobservable inputs (Level 3)	Total
<b>Assets measured at fair value</b>				
<b>Financial assets</b>				
Derivative assets				
- <i>Interest rate swap</i>	-	98	-	98
<b>Total financial assets</b>	-	98	-	98
<b>Non-financial assets</b>				
Investment properties				
- <i>Commercial</i>	-	-	1,304,900	1,304,900
<b>Total non-financial assets</b>	-	-	1,304,900	1,304,900
<b>Liabilities measured at fair value</b>				
<b>Financial liabilities</b>				
Derivative liabilities				
- <i>Interest rate swap</i>	-	15,150	-	15,150
<b>Total financial liabilities</b>	-	15,150	-	15,150

	31-Dec-2021 US\$'000			
Trust	Quoted prices in active markets for identical instruments (Level 1)	Significant observable inputs other than quoted prices (Level 2)	Significant unobservable inputs (Level 3)	Total
<b>Assets measured at fair value</b>				
<b>Financial assets</b>				
Derivative assets				
- <i>Interest rate swap</i>	-	2,558	-	2,558
<b>Total financial assets</b>	-	2,558	-	2,558
<b>Liabilities measured at fair value</b>				
<b>Financial liabilities</b>				
Derivative liabilities				
- <i>Interest rate swap</i>	-	5,805	-	5,805
<b>Total financial liabilities</b>	-	5,805	-	5,805

	31-Dec-2020 US\$'000			
	Quoted prices in active markets for identical instruments (Level 1)	Significant observable inputs other than quoted prices (Level 2)	Significant unobservable inputs (Level 3)	Total
<b>Trust</b>				
<b>Assets measured at fair value</b>				
<b>Financial assets</b>				
Derivative assets				
- <i>Interest rate swap</i>	-	98	-	98
<b>Total financial assets</b>	-	98	-	98
<b>Liabilities measured at fair value</b>				
<b>Financial liabilities</b>				
Derivative liabilities				
- <i>Interest rate swap</i>	-	15,150	-	15,150
<b>Total financial liabilities</b>	-	15,150	-	15,150

#### c) Level 2 fair value measurements

The fair value of interest rate swaps are based on valuations provided by the financial institutions that are the counterparties of the transactions. These quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the reporting date

#### d) Level 3 fair value measurements

The following table presents the valuation techniques and key inputs that were used to determine the fair value of investment properties categorised under Level 3 of the fair value hierarchy as at 31 December 2021.

Valuation technique	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurements
Discounted cash flow approach	<ul style="list-style-type: none"> <li>Rental rates per square foot per year of US\$16.00 to US\$42.00 (2020: US\$17.00 to US\$40.00)</li> </ul>	Higher rental rate would result in a higher fair value, while lower rate would result in a lower fair value.
	<ul style="list-style-type: none"> <li>Discount rate of 6.75% to 9.00% (2020: 7.50% to 8.75%)</li> </ul>	Higher discount rate or terminal yield would result in a lower fair value, while lower rate would result in a higher fair value.
	<ul style="list-style-type: none"> <li>Terminal yield of 6.00% to 8.00% (2020: 6.25% to 8.00%)</li> </ul>	
Direct capitalisation method	<ul style="list-style-type: none"> <li>Rental rates per square foot per year of US\$16.00 to US\$42.00 (2020: US\$17.00 to US\$40.00)</li> </ul>	Higher rental rate would result in a higher fair value, while lower rate would result in a lower fair value.
	<ul style="list-style-type: none"> <li>Capitalisation rate of 5.00% to 8.00% (2020: 5.75% to 7.75%)</li> </ul>	Higher capitalisation rate would result in a lower fair value, while lower rate would result in a higher fair value.
Market or Direct comparison approach	<ul style="list-style-type: none"> <li>Price per square foot of US\$107.44 to US\$649.70 (2020: US\$106.40 to US\$590.60)</li> </ul>	Higher price per square foot would result in a higher fair value, while lower rate would result in a lower fair value.

The Group carries its investment properties at fair value with changes in fair value being recognised in profit or loss account, determined annually by independent professional valuers based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

The independent professional valuers have considered valuation techniques including direct comparison method, capitalisation approach and discounted cash flows in arriving at the open market value as at the reporting date. These valuation methods involve certain estimates. The Manager has exercised its judgement and is satisfied that the valuation methods and estimates are reflective of the current market conditions.

The direct comparison method involves the analysis of comparable sales of similar properties and adjusting the sale prices to that reflective of the investment properties. The capitalisation approach capitalises an income stream into a present value using a market-corroborated capitalisation rate. The discounted cash flows method involves the estimation of an income stream over a period and discounting the income stream with an expected internal rate of return and terminal yield.

The fair value of investment properties of the Group was US\$1,455.8 million as at 31 December 2021 (2020: US\$1,304.9 million).

The above fair value has been classified as a Level 3 fair value based on the inputs to the valuation techniques used.

## 10. FINANCIAL RATIOS

	Group	
	FY 2021	FY 2020
	%	%
Ratio of expenses to weighted average net assets <sup>(1)</sup>		
- Including performance component of the Manager's management fees	1.10	1.18
- Excluding performance component of the Manager's management fees	1.08	1.09
Portfolio turnover rate <sup>(2)</sup>	–	–

<sup>(1)</sup> The annualised ratio is computed in accordance with guidelines of the Investment Management Association of Singapore ("IMAS"). The expenses used in the computation relate to expenses at the Group level, excluding property related expenses, finance expenses, net foreign exchange differences and income tax expense. The Group incurred performance fee of US\$0.1 million (2020: US\$0.7 million) for the financial year ended 31 December 2021.

<sup>(2)</sup> The annualised ratio is computed based on the lesser of purchases or sales of underlying investment properties of the Group expressed as a percentage of weighted average net asset value in accordance with the formula stated in the CIS Code.

## 11. SEGMENT ANALYSIS

Not applicable. The Group operates within a single business segment and within a single geographical segment in the U.S.

## 12. SUBSEQUENT EVENTS

### Distribution

On 26 January 2022, the Manager announced a distribution of 2.54 US cents per Unit for the period from 6 August 2021 to 31 December 2021.

### New Loan Facility

On 19 January 2022, the Group entered into a facility agreement to obtain a term loan facility in an aggregate principal amount of US\$80.0 million. The term loan facility comprise a three year term loan amounting to US\$40.0 million and a four year term loan amounting to US\$40.0 million.

## **OTHER INFORMATION FOR THE SIX MONTHS AND FULL YEAR ENDED 31 DECEMBER 2021**

### **A. AUDIT**

The figures have neither been audited nor reviewed by the auditors.

### **B. AUDITORS' REPORT**

Not applicable.

### **C. REVIEW OF PERFORMANCE**

#### Review of performance for 2H 2021 vs 2H 2020

Overall, income available for distribution to Unitholders of US\$32.5 million for 2H 2021 was higher than 2H 2020 by 10.0%.

Gross revenue of US\$72.9 million for 2H 2021 was higher than 2H 2020 by 5.5% largely due to contributions from 105 Edgeview and Bridge Crossing. 105 Edgeview and Bridge Crossing, acquired on 20 August 2021, contributed approximately four months result to 2H 2021. This is partially offset by lower non-cash straight-line rent and lease incentives from the existing portfolio. Excluding the non-cash income adjustments, cash rental income for 2H 2021 for the existing portfolio was similar to that of 2H 2020.

Property expenses of US\$30.8 million for 2H 2021 were higher than 2H 2020 by 10.0% mainly due to the enlarged portfolio, as well as higher year-on-year property taxes and repairs and maintenance for the existing portfolio. In addition, amortisation of leasing commission, which is a non-cash item and does not affect distribution, increased as a result of the leasing completed.

As a result, net property income of US\$42.1 million for 2H 2021 was higher than 2H 2020 by 2.4%. Excluding the non-cash adjustments such as straight-line rent, lease incentives and amortisation of leasing commissions which has no impact on distributable income, adjusted net property income was 5.6% higher year-on-year.

Finance expenses of US\$7.6 million for 2H 2021 were 2.3% lower than 2H 2020, largely due to the early refinancing of a US\$115.0 million long term loan completed back in August 2020 at a lower rate and lower interest rates on the unhedged portion of the loans, partially offset by additional interest expense incurred on the loan taken up to partially finance the acquisitions of 105 Edgeview and Bridge Crossing as well as additional RCF drawn down during the year to finance capital expenditures and tenant improvements.

Fair value gain in derivatives was US\$6.6 million in 2H 2021 was higher than 2H 2020 of US\$3.0 million due to movement in interest rates for the respective periods.

Net fair value gain in investment properties for 2H 2021 amounted to US\$19.2 million, largely driven by fair value gains mainly from The Plaza Buildings, Westmoor Center, Maitland Promenade I & II and One Twenty Five which more than offset the fair value loss mainly from 1800 West Loop South, The Westpark Portfolio, Bellevue Technology Center and Bellaire Park. This is in comparison to a net fair value gain of US\$19.7 million in 2H 2020.

Consequently, 2H 2021 net income before tax of US\$56.3 million was above 2H 2020 by 8.1%.

Tax expense of US\$9.2 million was higher than 2H 2020 by 1.9%, mainly due to higher deferred taxes recognised from tax depreciation of the investment properties and partially offset by lower current tax, post the completion of the restructuring of the Barbados entities in April 2020.

Due to the net effects of the above, net income for 2H 2021 was US\$47.0 million, higher than 2H 2020 of US\$43.0 million.

## Review of performance for FY 2021 vs FY 2020

Overall, income available for distribution to Unitholders of US\$62.4 million for FY 2021 was higher than FY 2020 by 6.5%.

Gross revenue of US\$141.3 million for FY 2021 was higher than FY 2020 by 1.2% largely due to contributions from 105 Edgeview and Bridge Crossing. 105 Edgeview and Bridge Crossing, acquired on 20 August 2021, contributed approximately four months result to FY 2021. The increase in rental and recoveries income were partially offset by lower non-cash straight-line rent and lease incentives and car park income as lesser leases were signed and fewer cars were parked in the premises respectively, due to the Covid-19 pandemic. Excluding the non-cash income adjustments, cash rental income for FY 2021 was higher than FY 2020 by 3.0% from contributions from the two new acquisitions in FY 2021 as well as built-in rental escalations and positive rental reversions across our portfolio, partially offset by lower year-on-year occupancy.

Property expenses of US\$58.6 million for FY 2021 were higher than FY 2020 by 3.5% mainly due to the enlarged portfolio, as well as higher year-on-year recoverable expenses such as utilities and repairs and maintenance for the existing portfolio. In addition, amortisation of leasing commission, which is a non-cash item and does not affect distribution, increased as a result of the leasing. These expenses were partially offset by lower other property expenses for the existing portfolio.

As a result, net property income of US\$82.7 million for FY 2021 was lower than FY 2020 by 0.4%. Excluding the non-cash adjustments such as straight-line rent, lease incentives and amortisation of leasing commissions which has no impact on distributable income, adjusted net property income was 3.6% higher year-on-year.

Finance expenses of US\$14.7 million for FY 2021 were 7.4% lower than FY 2020, largely due to the early refinancing of a US\$115.0 million long term loan completed back in August 2020 and lower interest rates on the unhedged portion of the loans, partially offset by additional interest expense incurred on the loan taken up to partially finance the acquisition of 105 Edgeview and Bridge Crossing as well as additional RCF drawn down during the year to finance capital expenditures and tenant improvements.

Fair value gain in derivatives was US\$11.8 million in FY 2021 as compared to a loss of US\$8.6 million in FY 2020 due to movement in interest rates for the respective periods.

Net fair value gain in investment properties for FY 2021 amounted to US\$19.2 million, largely driven by fair value gains mainly from The Plaza Buildings, Westmoor Center, Maitland Promenade I & II and One Twenty Five which more than offset the fair value loss mainly from 1800 West Loop South, The Westpark Portfolio, Bellevue Technology Center and Bellaire Park. This is in comparison to a net fair value gain of US\$19.7 million in FY 2020.

Consequently, FY 2021 net income before tax of US\$90.3 million was above FY 2020 by 30.2%.

Tax expense of US\$13.0 million for FY 2021 was slightly lower than FY 2020 by 0.2% due to lower deferred taxes recognised from the lower fair value gain of the investment properties and partially offset by higher tax depreciation of the investment properties.

Due to the net effects of the above, net income for FY 2021 was US\$77.4 million, higher than FY 2020 of US\$56.4 million.

## **D. VARIANCE FROM FORECAST STATEMENT**

Not applicable.

## **E. PROSPECTS**

In 3Q 2021, the US real GDP grew 2.3% quarter-on-quarter<sup>1</sup>, and economists are expecting better performance in 4Q 2021, supported by stronger economic activities and heightened by consumer spending. The unemployment rate was 3.9% in December 2021, considerably down from the high of 14.8% in April 2020's recession<sup>2</sup>. In February 2020, prior to the pandemic, unemployment rate was 3.2%.

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<sup>1</sup> U.S. Bureau of Economic Analysis, December 2021

<sup>2</sup> U.S. Bureau of Labor Statistics, November 2021

In its December 2021 Office National Report, CoStar reported average rental growth of 0.1% for the last 12 months. In comparison, the average rental growth for KORE's key growth markets have outperformed at 0.8%, while growth in the gateway cities was -0.9%.

Industry observers opined that leasing activities across the US have been improving as more employers look to bring their employees back to offices. In 3Q 2021, close to 100 million sf of office space was leased, demonstrating early indications of stabilisation<sup>3</sup> in the US office market.

In addition, tech giants accounted for a large bulk of leasing activities as the sector displays a large spectrum of perspectives on office use and space needs<sup>4</sup>. Tech firms accounted for 22% of US office leasing in April to September 2021, up from 17% in 2020<sup>5</sup>, driven by increased hiring and demand for tech products and services.

Seattle – Bellevue/Redmond, which constitutes 43.8% of KORE's portfolio NPI, continues to experience an influx of migration, in addition to its positive leasing traction in 2H 2021. Seen as a tech boomtown, this city ranks second as the highest paying salary in the country<sup>6</sup> and continues to be an attractive city for employees to move into. Over the past decade, Amazon has grown more than tenfold in the Seattle – Bellevue area, from a mere 4,000 employees to over 45,000 employees<sup>7</sup>. Similarly, Facebook has continued with their expansion plans to secure a lease of almost 345,000 sf in Seattle – Bellevue, further increasing their headcount to 7,000 employees. This latest lease increases Facebook's space by 10% to 3.3 million sf, that can accommodate up to 18,800 employees<sup>8</sup>.

For more details, please refer to Keppel Pacific Oak US REIT's Media Release for the full year ended 31 December 2021.

## F. RISK FACTORS AND RISK MANAGEMENT

The Manager ascribes importance to risk management and constantly takes initiatives to systematically review the risks it faces and mitigates them. Some of the key risks that the Manager has identified are as follows:

### **Tax risk**

Changes in taxation legislation, administrative guidance or regulations, and/or any disagreement as to the interpretation thereof, may adversely affect Keppel Pacific Oak US REIT and its Subsidiaries.

Any change in the tax status of Keppel Pacific Oak US REIT and/or any of its direct and indirect subsidiaries (the "Group"), or change in taxation legislation, administrative guidance, or regulation (or any disagreement as to the interpretation thereof) that applies to the Group, could adversely affect the distribution paid by the Group.

In addition, any such tax changes could adversely affect the value of the Group's investments, and/or increase the U.S. and non-U.S. tax liabilities of the Group and/or affect the Group's ability to achieve its investment objectives. Such changes could have a significant negative impact on Keppel Pacific Oak US REIT and its unitholders.

For example, in late 2017, the enactment of Section 267A of the United States Internal Revenue Code potentially affected the deductibility of certain interest expenses for taxable years beginning 31 December 2017. As a result, Keppel Pacific Oak US REIT restructured certain subsidiaries (the "Barbados Restructuring") to comply specifically with the interpretations of Section 267A enacted then.

On 7 April 2020, the United States Department of the Treasury released the final regulations under Section 267A (the "Final Regulations"). Pursuant to the Final Regulations, the Manager had completed the restructuring of the Group on 16 April 2020 to a structure which does not involve the Barbados entities, largely following the structure which Keppel Pacific Oak US REIT used when it was initially listed, and which was disclosed in its Prospectus dated 2 November 2017.

The Manager will continue to monitor future changes and clarifications and will make future announcements, if and when appropriate.

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<sup>3</sup> CoStar Office National Report, 1 December 2021

<sup>4</sup> Cushman & Wakefield, US Office Sector, December 2021

<sup>5</sup> <https://www.cbre.com/press-releases/tech-industry-expands-share-of-us-office-leasing-activity>

<sup>6</sup> <https://www.seattlepi.com/realstate/article/2021-changed-seattle-real-estate-maybe-forever-16720243.php>

<sup>7</sup> <https://www.noradarealestate.com/blog/seattle-real-estate-market/>

<sup>8</sup> <https://www.geekwire.com/2021/facebook-inks-another-lease-seattle-area-now-7k-employees-3-3m-square-feet/>



### **Interest rate risk**

The Manager constantly monitors its exposure to changes in interest rates for its interest-bearing financial liabilities. Interest rate risk is managed on an on-going basis with the primary objective of limiting the extent to which net interest expense can be affected by adverse movements in interest rates through financial instruments or other suitable financial products.

### **Liquidity risk**

The Manager monitors and maintains the Group's cash flow position and working capital to ensure that there are adequate liquid reserves in terms of cash and credit facilities to meet short-term obligations. Steps have been taken to plan for capital and expense requirements so as to manage the cash position at any point of time.

### **Credit risk**

Credit risk assessments of tenants are carried out by way of evaluation of information from corporate searches conducted prior to the signing of lease arrangements. Tenants are generally required to pay a security deposit as a multiple of monthly rents and maintain sufficient deposits in their accounts. In addition, the Manager also monitors the tenant mix.

### **Currency risk**

Currency risk arises from future commercial transactions, recognised assets and liabilities and net investments denominated in foreign currencies. The Group's business is not exposed to significant currency risk as the portfolio of properties is located in the United States and the cash flows from the operations of the properties are denominated in US\$. The Group also borrows in the same currency as the assets in order to manage the foreign currency risk. Keppel Pacific Oak US REIT will receive US\$ distributions from the investment properties which will be passed to the Unitholders, either in US\$ or converted to SG\$ at the spot foreign exchange rate at the time of distribution. Keppel Pacific Oak US REIT is exposed to fluctuations in the cross-currency rates of the US\$ and SG\$ for operating expenses incurred in Singapore, which are not material. If and when appropriate, based on the prevailing market conditions, the Group may adopt suitable hedging strategies to minimise any foreign exchange risk.

### **Operational risk**

The Manager oversees an active asset management program that has been put in place to oversee leasing, capital projects and the operations at the properties, including managing expenses, monitoring rental payments from tenants and evaluating the Group's counter-parties on an ongoing basis. Measures have been put in place to manage expenses, actively monitor rental payments from tenants and evaluate the Group's counter-parties on an ongoing basis. The Manager also performs an annual review of the adequacy and appropriateness of insurance coverage, reviews disaster and pandemic business continuity plans, and updates and modifies them regularly.

## **G. DISTRIBUTIONS**

### **(a) Current Financial Period reported on**

Any distribution recommended for the current financial period reported on?

Yes.

Name of Distribution	9 <sup>th</sup> Advance Distribution for the period from 1 July 2021 to 5 August 2021 paid on 28 September 2021  10 <sup>th</sup> Distribution for the period from 6 August 2021 to 31 December 2021
Distribution Type	a) Tax-exempt income distribution b) Capital distribution

Distribution Rate	<p>9<sup>th</sup> Advance Distribution for the period from 1 July 2021 to 5 August 2021 paid on 28 September 2021</p> <p>a) Capital distribution – 0.64 US cents per unit</p> <p>10<sup>th</sup> Distribution for the period from 6 August 2021 to 31 December 2021</p> <p>a) Tax-exempt income distribution – 2.20 US cents per unit</p> <p>b) Capital distribution – 0.34 US cents per unit</p>
Tax Rate	<p><u>Tax-exempt income distribution</u> Tax-exempt income distribution is exempt from tax in the hands of all Unitholders. Tax-exempt income relates to net taxed income and one-tier dividend income received by Keppel Pacific Oak US REIT.</p> <p><u>Capital distribution</u> Capital distribution represents a return of capital to Unitholders for Singapore income tax purposes and is therefore not subject to income tax. For Unitholders who are liable to Singapore income tax on profits from sale of Keppel Pacific Oak US REIT units, the amount of capital distribution will be applied to reduce the cost base of their Keppel Pacific Oak US REIT units for Singapore income tax purposes.</p>

**(b) Corresponding Period of the Immediately Preceding Financial Year**

Any distribution declared for the corresponding period of the immediately preceding financial year?

Yes.

Name of Distribution	7 <sup>th</sup> Distribution for the period from 1 July 2020 to 31 December 2020
Distribution Type	a) Tax-exempt income distribution b) Capital distribution
Distribution Rate	a) Tax-exempt income distribution – 2.13 US cents per unit b) Capital distribution – 1.00 US cents per unit
Tax Rate	<p><u>Tax-exempt income distribution</u> Tax-exempt income distribution is exempt from tax in the hands of all Unitholders. Tax-exempt income relates to net taxed income and one-tier dividend income received by Keppel Pacific Oak US REIT.</p> <p><u>Capital distribution</u> Capital distribution represents a return of capital to Unitholders for Singapore income tax purposes and is therefore not subject to income tax. For Unitholders who are liable to Singapore income tax on profits from sale of Keppel Pacific Oak US REIT units, the amount of capital distribution will be applied to reduce the cost base of their Keppel Pacific Oak US REIT units for Singapore income tax purposes.</p>

**(c) Record date**

7 February 2022

**(d) Date payable**

31 March 2022

## H. DISTRIBUTION STATEMENT

Other than as disclosed in Other information: Paragraph G - Distributions, no distribution has been declared/recommended.

## I. MATERIAL CHANGES IN CONTRIBUTION BY OPERATING SEGMENTS

In the review of the performance, the factors leading to any material changes in contribution to turnover and earnings by the business or geographical segments.

Please refer to Paragraph C above for the review of actual performance.

## J. BREAKDOWN OF REVENUE

	FY 2021 US\$'000	FY 2020 US\$'000	+/(-) %
<b>First half year</b>			
Gross revenue reported	68,383	70,500	(3.0)
Net income reported	30,317	13,393	>100
<b>Second half year</b>			
Gross revenue reported	72,874	69,090	5.5
Net income reported	47,033	42,994	9.4

## K. BREAKDOWN OF ANNUAL TOTAL DISTRIBUTION

	FY 2021 US\$'000	FY2020 US\$'000
1 January 2020 to 30 June 2020 (paid)	-	29,109
1 July 2020 to 31 December 2020 (paid)	-	29,519
1 January 2021 to 30 June 2021 (paid)	29,937	-
1 July 2021 to 5 Aug 2021 (paid)	6,063	-
6 Aug to 31 December 2021 (to be paid)	26,417	-
	<hr/> 62,417	<hr/> 58,628

### Notes:

(1) Please refer to Paragraph G(a) for details of the distribution to be paid.

## L. INTERESTED PERSON TRANSACTIONS

Name of Interested Person	Aggregate value of all interested person transactions during the financial period under review (excluding transactions of less than S\$100,000)	
	Actual FY 2021 US\$'000	Actual FY 2020 US\$'000
<u>Keppel Pacific Oak US REIT Management Pte. Ltd.</u>		
- Manager's management fees	6,252	5,931
- Manager's performance fees	98	681
- Acquisition fees	1,051	-
<u>Perpetual (Asia) Ltd</u>		
- Trustee fees	180	200

Keppel Pacific Oak US REIT has not obtained a general mandate from Unitholders for Interested Person Transactions for the financial period under review.

## M. DISCLOSURE OF PERSON OCCUPYING A MANAGERIAL POSITION

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, we confirm that none of the persons occupying managerial positions in the Company or any of its principal subsidiaries is a relative of a director or chief executive officer or substantial shareholder of the Company.

## N. CONFIRMATION THAT THE ISSUER HAS PROCURED UNDERTAKINGS FROM ALL ITS DIRECTORS AND EXECUTIVE OFFICERS UNDER RULE 720(1)

The Manager confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

The past performance of Keppel Pacific Oak US REIT is not necessarily indicative of its future performance. Certain statements made in this presentation may not be based on historical information or facts and may be “forward-looking” statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholder of Keppel Pacific Oak US REIT (“**Unitholders**”) are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel Pacific Oak US REIT Management Pte. Ltd., as Manager of Keppel Pacific Oak US REIT (the “**Manager**”) on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this presentation. None of the Manager, the trustee of Keppel Pacific Oak US REIT or any of their respective advisors, representative or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel Pacific Oak US REIT (“**Units**”) and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (“**SGXST**”). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

**By Order of the Board**  
**Keppel Pacific Oak US REIT Management Pte. Ltd.**  
**(Company Registration Number: 201719652G)**  
**As Manager of Keppel Pacific Oak US REIT**

Darren Tan  
Company Secretary  
26 January 2022

# Second Half and Full Year 2021 Financial Results

26 January 2022

### Important Notice

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Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

The information relating to the US office market are extracted from reports prepared by CoStar. CoStar has not consented to the inclusion of the information quoted above and is thereby not liable for such information. Whilst reasonable action has been taken to ensure that the above information is reproduced in its proper form and context, and that the information is extracted fairly and accurately, neither the Manager nor any other party has conducted independent review of the information obtained from CoStar nor verified the accuracy of the contents of the relevant information obtained from CoStar. As such, the information from CoStar may not be comprehensive, and while they are believed to be accurate, such information is not guaranteed to be free from error, omission or misstatement. In addition, the information obtained from CoStar does not purport to contain all the information that may be required to evaluate the business and prospects of KORE or any purchase or sale of the units in KORE. Any potential investor should conduct his, her or its own independent investigation and analysis of the merits and risks of an investment in KORE.

## Content Outline

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### Constituent of:



Singapore Small Cap Index



iEdge SG ESG Indices



FTSE ST REIT Index,  
FTSE EPRA Nareit  
Developed Index and  
FTSE Global Small Cap Index



CarbonCare Asia Pacific  
Green REIT Index



# Key Highlights

*Bridge Crossing  
Nashville, Tennessee*





# Key Highlights

## Continued Growth in Operating Income



FY 2021 Distributable Income (DI)  
US\$62.4mil

**↑6.5%** YoY

DI of US\$32.5 million for 2H 2021 was 10.0% higher y-o-y, due mainly to new acquisitions<sup>(1)</sup>, positive rental reversions and built-in rental escalations, as well as lower expenses. Average rent collection for FY 2021 was ~99%.

FY 2021 Distribution per Unit (DPU)  
6.34 US cents

**↑1.8%** YoY

2H 2021 DPU was 3.18 US cents<sup>(2)</sup>, bringing FY 2021 DPU to 6.34 US cents<sup>(2)</sup>. Distribution yield as at end-December 2021 was 7.9%. Total Unitholder return was 27.2%<sup>(3)</sup>.

## Stable Income Stream



Leases Signed  
in FY 2021

**14.3%** Portfolio NLA

Leased 4.9% of total portfolio in 4Q 2021, bringing portfolio committed occupancy to 91.9% as at end-December. 10.3% of leases by cash rental income (CRI) expiring in 2022.

Positive  
Rental Reversion

**6.0%**

Continued positive rental reversions for the whole portfolio, driven mainly by the tech hubs of Seattle – Bellevue/Redmond and Austin.

## Robust Financial Position



Healthy  
Aggregate Leverage

**37.2%**

Healthy leverage and 100% unsecured loans provide financial flexibility to continue pursuing opportunities in key growth markets with a tech focus.

Interest  
Coverage Ratio

**5.1 times**

Weighted average term to maturity was 2.8 years as at 31 December 2021.



# Financial Performance & Capital Management

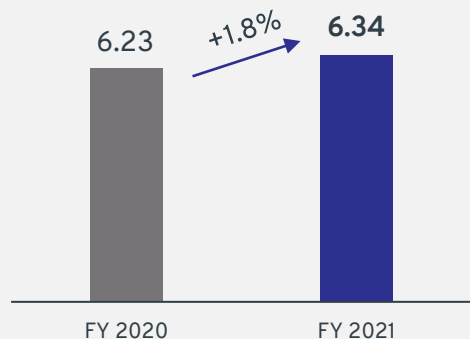
*Bellevue Technology Center  
Bellevue, Seattle, Washington*





# Financial Performance for 2H & FY 2021

## Distribution per Unit (US cents)



## Distribution for the period from 6 August to 31 December 2021

DPU	2.54 US cents <sup>(1)</sup>
Ex-Date	04 February 2022
Record Date	07 February 2022
Payment Date	31 March 2022

	2H 2021 US\$'000	2H 2020 US\$'000	% Change	FY 2021 US\$'000	FY 2020 US\$'000	% Change
Gross Revenue	72,874	69,090	5.5	141,257	139,590	1.2
Net Property Income (NPI)	42,095	41,111	2.4	82,682	82,983	(0.4)
Adjusted NPI (excludes non-cash straight-line rent, lease incentives and amortisation of leasing commissions)	42,684	40,411	5.6	83,552	80,642	3.6
<b>Income Available for Distribution<sup>(2)</sup></b>	<b>32,480</b>	<b>29,519</b>	<b>10.0</b>	<b>62,417</b>	<b>58,628</b>	<b>6.5</b>
DPU (US cents)	3.18	3.13	1.6	6.34	6.23	1.8
Distribution Yield <sup>(3)</sup>	-	-	-	7.9%	9.0%	(110 bps)



# Strong Balance Sheet that Supports Growth Aspirations

As at 31 December 2021	US\$'000
Total Assets	1,513,568
Investment Properties	1,455,830
Cash and Cash Equivalents	50,977
Other Assets	6,761
Total Liabilities	659,674
Gross Borrowings	563,420
Other Liabilities	96,254
Unitholders' Funds	853,894
Units in issue and to be issued ('000) <sup>(1)</sup>	1,042,144
NAV per Unit (US\$)	0.82
Adjusted NAV per Unit (US\$) <sup>(2)</sup>	0.79
Unit Price (US\$)	0.80

Tenant lounge at Westech 360, Austin, Texas

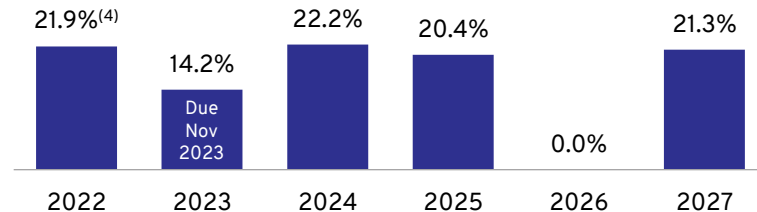
# Stable Financial Position and Healthy Aggregate Leverage

Prudent capital management with 100% unsecured loans that provide greater financial flexibility

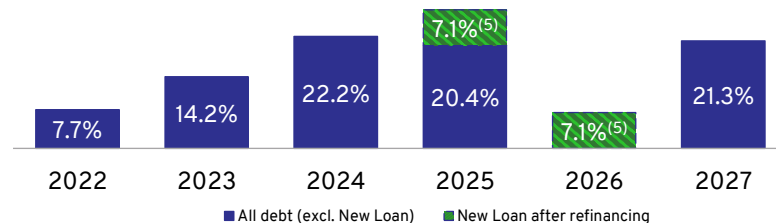
## As at 31 December 2021

<b>Total Debt</b>	<ul style="list-style-type: none"> <li>US\$63.4 million of external loans</li> <li><b>100% unsecured</b></li> </ul>
<b>Available Facilities</b>	<ul style="list-style-type: none"> <li><b>US\$50.0 million</b> of revolving credit facility</li> <li><b>US\$11.3 million</b> of uncommitted revolving credit facility</li> </ul>
<b>Aggregate Leverage<sup>(1)</sup></b>	37.2%
<b>All-in Average Cost of Debt<sup>(2)</sup></b>	2.80 % p.a.
<b>Interest Coverage Ratio<sup>(3)</sup></b>	5.1 times
<b>Weighted Average Term to Maturity (WATM)</b>	2.8 years
<b>Percentage of Non-current Debt Hedged to Fixed Rate</b>	83.4%

## Debt Maturity Profile (as at 31 December 2021)



## Adjusted Debt Maturity Profile (assuming the loan due in November 2022 has been refinanced as at 31 December 2021)



(1) Calculated as the total borrowings and deferred payments (if any) as a percentage of the total assets.

(2) Includes amortisation of upfront debt financing costs.

(3) Interest Coverage Ratio (ICR) disclosed above is computed based on the definition set out in Appendix 6 of the Code on Collective Investment Schemes revised on 16 April 2020. After adjusting for management fees taken in Units, the ICR would be 5.5 times.

(4) This includes the US\$38.7 million uncommitted revolving credit facility drawn and US\$84.7 million IPO loan due in November 2022.

(5) New loan facilities of US\$80.0 million had been obtained on 19 January 2022. The new loan facilities together with existing RCFs will be used to early refinance the debt due in November, in February 2022. Assuming the early refinancing happened on 31 December 2021, the adjusted WATM of KORE's debt would have been 3.2 years.



# Portfolio Performance

*105 Edgeview  
Denver, Colorado*



# Key Growth Markets Driven By Tech And Innovation



91.9%  
Portfolio  
Committed Occupancy

KORE's strategic exposure to tech hubs and tech-tenancy provides income resilience as businesses accelerate their digital transformation strategies.

## SEATTLE - BELLEVUE/REDMOND, Washington



**The Plaza Buildings**  
Occupancy: 92.0%



**Bellevue Technology Center**  
Occupancy: 95.7%



**The Westpark Portfolio**  
Occupancy: 95.3%



## ATLANTA, Georgia



**Powers Ferry**  
Occupancy: 84.2%



**Northridge Center I & II**  
Occupancy: 77.9%

## DENVER, Colorado



**Westmoor Center**  
Occupancy: 97.6%



**105 Edgeview<sup>(1)</sup>**  
Occupancy: 100%



## SACRAMENTO, California



**Iron Point**  
Occupancy: 87.4%

## AUSTIN, Texas



**Great Hills Plaza**  
Occupancy: 100%



**Westtech 360**  
Occupancy: 77.3%



## HOUSTON, Texas



**1800 West Loop South**  
Occupancy: 87.8%



**Bellaire Park**  
Occupancy: 90.5%



## NASHVILLE, Tennessee



**Bridge Crossing<sup>(1)</sup>**  
Occupancy: 100%

## ORLANDO, Florida

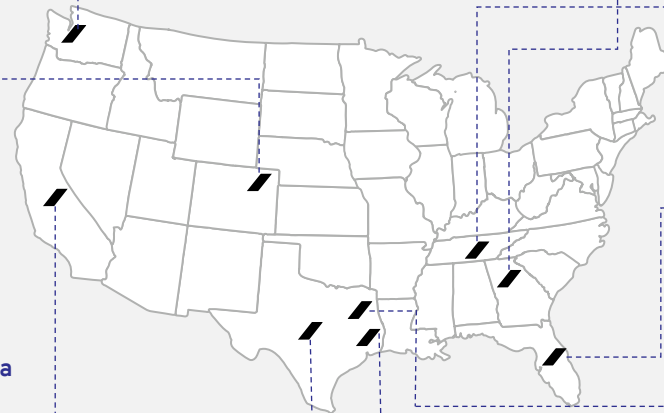


**Maitland Promenade I & II**  
Occupancy: 88.0%

## DALLAS, Texas



**One Twenty Five**  
Occupancy: 90.6%



Tech hub



Healthcare hub

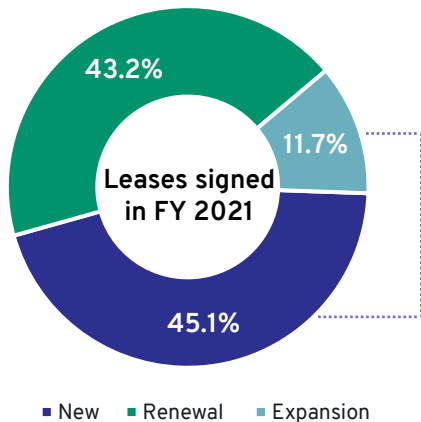
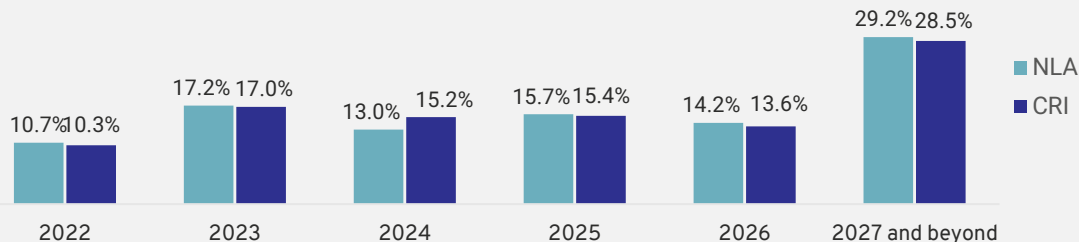
(1)

The acquisitions of Bridge Crossing in Nashville, Tennessee, and 105 Edgeview in Denver, Colorado, were completed on 20 August 2021.

# Steady Income with Visible Organic Growth



## Lease Expiry Profile (as at 31 December 2021)



### New leasing demand and expansions from:

Professional Services <sup>(1)</sup>	40.9%
Tech, Advertising, Media & Information (TAMI)	23.6%
Medical and Healthcare	21.5%
Others	7.2%
Finance and Insurance	6.8%

## ~730,619 sf in FY 2021

Leased ~250,454 sf in 4Q 2021, bringing total leased spaces in FY 2021 to ~730,619 sf, equivalent to 4.9% and 14.3% of portfolio NLA respectively. Portfolio WALE by CRI was 3.6 years<sup>(2)</sup>.

## 6.0%

Positive rent reversion<sup>(3)</sup> for FY 2021. Average rent collection was 99% in FY 2021. Rent deferment (by NLA) requests amounted to only ~1% in 4Q 2021 and ~1% in FY 2021.

## ~2.4%

Built-in average portfolio annual rental escalation.

## ~4.9%

In-place rents are ~4.9% below asking rents, providing continued organic growth opportunities.



# Resilient Portfolio with Tech Focused Tenant Composition



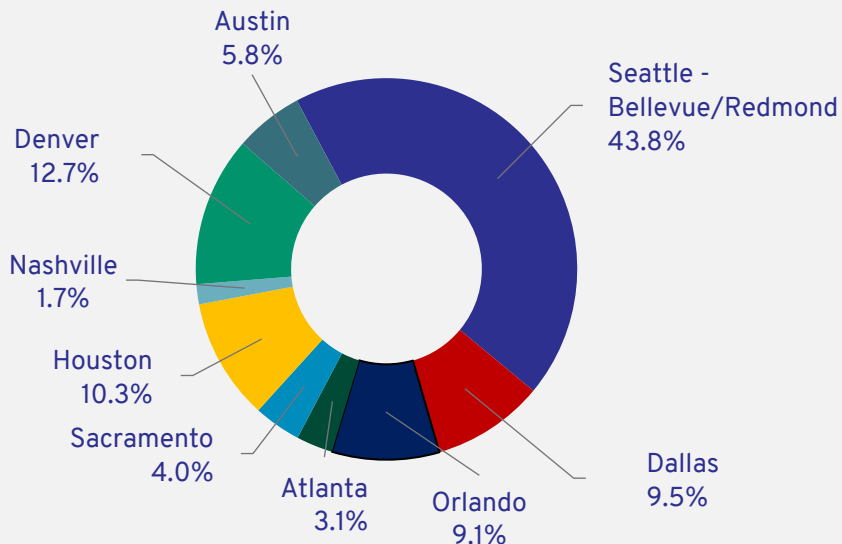
KORE's buildings and business campuses in the tech hubs of Seattle - Bellevue/Redmond, Austin and Denver contribute ~62% of NPI<sup>(1)</sup>



~45% of KORE's portfolio NLA comprises of high-quality tenants from the growing and defensive sectors of TAMI, medical and healthcare

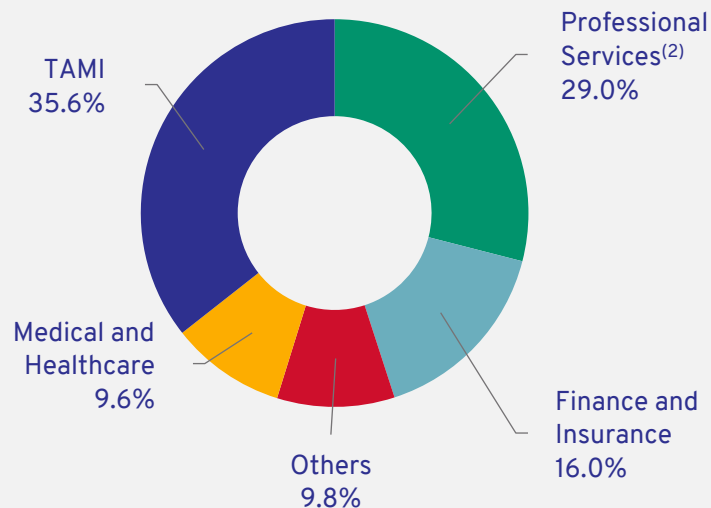
## Geographic Diversification by NPI<sup>(1)</sup>

as at 31 December 2021



## Industry Diversification by NLA

as at 31 December 2021



# Low Tenant Concentration Risk



Top 10 tenants contribute only 22.6% of CRI

Majority of top 10 tenants are established tech companies located in the fast-growing tech hubs of Seattle – Bellevue/Redmond, Denver and Nashville.

As at 31 December 2021

Top 10 Tenants	Sector	Asset	Location	% of CRI
Comdata Inc	Technology	Bridge Crossing	Nashville	3.4
Ball Aerospace	Technology	Westmoor Center	Denver	2.9
Lear Cooperation	Technology	The Plaza Buildings	Seattle – Bellevue/Redmond	2.7
Gogo Business Aviation	Technology	105 Edgeview	Denver	2.7
Oculus VR	Technology	The Westpark Portfolio	Seattle – Bellevue/Redmond	2.3
Zimmer Biomet Spine	Technology	Westmoor Center	Denver	2.0
Spectrum	Media & Information	Maitland Promenade I & II	Orlando	1.8
Bio-Medical Applications	Medical & Healthcare	One Twenty Five	Dallas	1.6
Auth0	Technology	The Plaza Buildings	Seattle – Bellevue/Redmond	1.6
U.S. Bank National Association	Finance & Insurance	The Plaza Buildings	Seattle – Bellevue/Redmond	1.6
<b>Total</b>				<b>22.6</b>
<b>WALE by NLA</b>				<b>5 years</b>
<b>WALE by CRI</b>				<b>5 years</b>

# Growing in Value

## Increase in portfolio value driven mainly by properties in Seattle, Denver and Orlando

Property	As at 31 December 2021 (US\$ 'million)	As at 31 December 2020 (US\$ 'million)	Change (US\$ 'million)	% Change
<b>The Plaza Buildings</b> <i>Seattle, Bellevue CBD</i>	339.0	312.0	27.0	8.7
<b>Bellevue Technology Center</b> <i>Seattle, Eastside Bellevue</i>	151.0	152.4	(1.4)	(0.9)
<b>The Westpark Portfolio</b> <i>Seattle, Redmond</i>	224.0	224.0	-	-
<b>Westmoor Center</b> <i>Denver, Northwest</i>	130.0	121.4	8.6	7.1
<b>105 Edgeview</b> <i>Denver, Broomfield</i>	60.0	59.1 <sup>(1)</sup>	0.9	1.5
<b>Bridge Crossing</b> <i>Nashville, Brentwood</i>	46.6	46.6 <sup>(1)</sup>	-	-
<b>Great Hills Plaza</b> <i>Austin, Northwest</i>	42.7	42.1	0.6	1.4
<b>Westech 360</b> <i>Austin, Northwest</i>	48.3	49.2	(0.9)	(1.8)
<b>1800 West Loop South</b> <i>Houston, Galleria/Uptown</i>	79.3	79.9	(0.6)	(0.8)
<b>Bellaire Park</b> <i>Houston, Galleria/Bellaire</i>	51.5	52.9	(1.4)	(2.6)
<b>One Twenty Five</b> <i>Dallas, Las Colinas</i>	106.6	102.0	4.6	4.5
<b>Maitland Promenade I &amp; II</b> <i>Orlando, Maitland</i>	97.3	92.3	5.0	5.4
<b>Iron Point</b> <i>Sacramento, Folsom</i>	44.9	42.3	2.6	6.1
<b>Powers Ferry</b> <i>Atlanta, Cumberland/I-75</i>	15.7	16.4	(0.7)	(4.3)
<b>Northridge Center I &amp; II</b> <i>Atlanta, Central Perimeter</i>	18.9	18.0	0.9	5.0
<b>Total Portfolio Value</b>	<b>1,455.8</b>	<b>1,410.6</b>	<b>45.2</b>	<b>3.2</b>

(1) Based on acquisition valuation reports as at 26 July 2021.

# Commitment to ESG Excellence

Sustainability is at the core of our strategy and we are committed to delivering sustainable distributions to Unitholders

## Environmental Stewardship



Achieve **30% greenhouse gas** emission reduction by 2030, from 2019



Embark on **energy savings initiatives** through utilising LED light bulbs and reducing the use of energy intensive equipment across the portfolio



Continue to **improve water conservation efforts**

**Increase waste recycling rate** across the portfolio

## Responsible Business



Uphold **strong corporate governance, robust risk management**, as well as **timely and transparent communications**



Execute a **sound fiscal and asset management strategy**



Maintain **high standards of ethical business conduct** and compliance best practices

**Zero incidents** of non-compliance with laws and regulations

Uphold **high standards of cybersecurity and data protection best practices**

Encourage the adoption of **sustainability principles** throughout the supply chain

## People & Community



Maintain at least **30% female directors** on the Board



Provide a safe and healthy environment for all stakeholders, adopting the **Keppel Zero Fatality Strategy** to achieve a zero fatality workplace



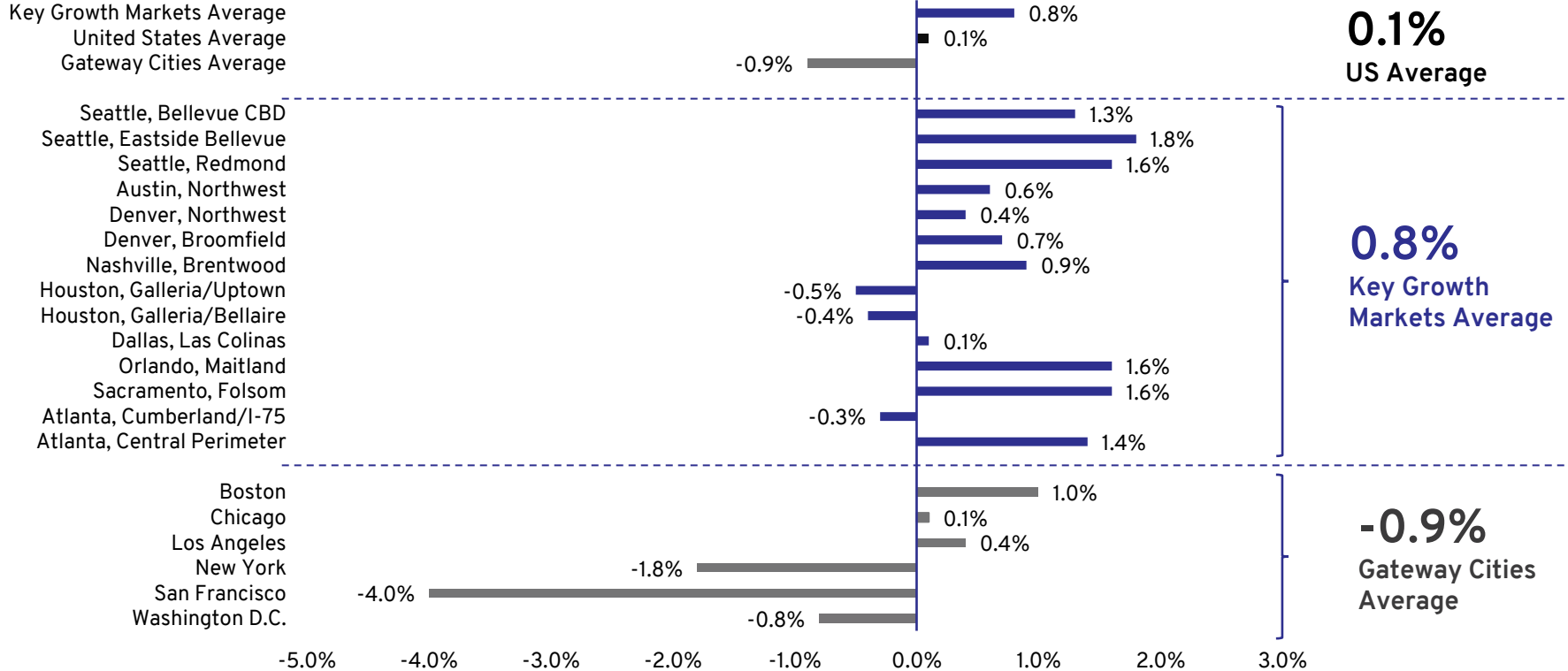
Achieve at least **20 hours of training hours** per employee in 2022



Achieve at least **75% in employee engagement score** in 2022

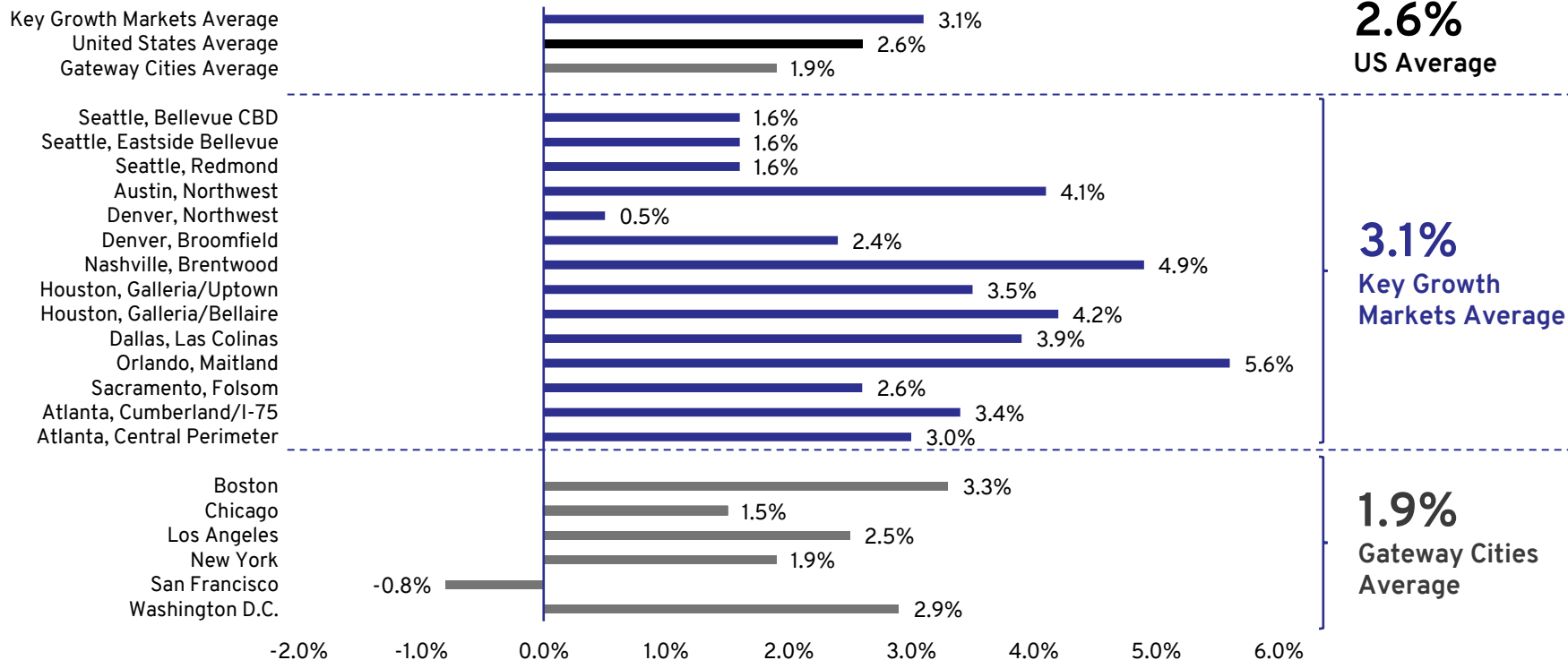
Engage with local communities and contribute to Keppel Capital's target of **>500 hours of staff volunteerism** in 2022

# Last 12 Months Rent Growth



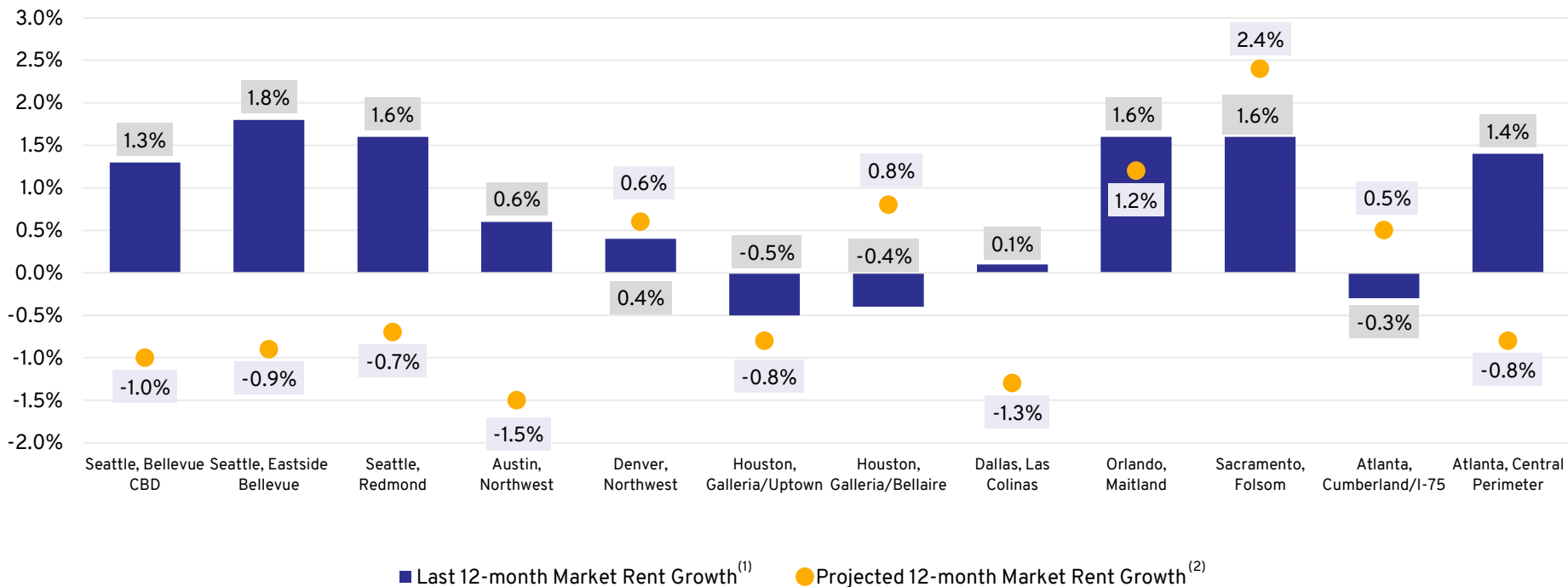
# Projected 12-Month Rent Outlook

KORE's average in-place rents are 4.9% below asking rents, which will continue to drive organic growth



# Actual Against Projected 12-Month Market Rent Growth

Last 12 months rental growth\* outperformed projections for majority of the portfolio



(1) Based on CoStar Office Report, December 2021.

(2) Based on CoStar Office Report, January 2020.

\*Excludes Denver, Broomfield (105 Edgeview) and Nashville, Brentwood (Bridge Crossing)

# First Choice Submarkets Outlook

Submarket <i>Property</i>	Property Vacancy Rate (%)	Submarket Vacancy Rate (%)	Last 12M Deliveries (sf'000)	Last 12M Absorption (sf'000)	Under Construction (sf'000)	Last 12M Rental Growth (%)	Projected Rental Growth (%)
<b>Seattle, Bellevue CBD</b> <i>The Plaza Buildings</i>	8.0	6.9	714	823	4,267 <sup>(1)*</sup>	1.3	1.6
<b>Seattle, Eastside Bellevue</b> <i>Bellevue Technology Center</i>	4.3	3.0	247	317	-	1.8	1.6
<b>Seattle, Redmond</b> <i>The Westpark Portfolio</i>	4.7	2.9	-	94.1	2500 <sup>(1)#</sup>	1.6	1.6
<b>Austin, Northwest</b> <i>Great Hills Plaza &amp; Westech 360</i>	0.0 <sup>(2)</sup> & 22.7 <sup>(3)</sup>	19.8	9.0	(147.0)	-	0.6	4.1
<b>Denver, Northwest</b> <i>Westmoor Center</i>	2.4	9.4	122	66	-	0.4	0.5
<b>Denver, Broomfield</b> <i>105 Edgeview</i>	-	15.3	12	(319)	90 <sup>(1)</sup>	0.7	2.4
<b>Nashville, Brentwood</b> <i>Bridge Crossing</i>	-	14.7	1.2	(157)	-	0.9	4.9
<b>Houston, Galleria/Uptown</b> <i>1800 West Loop South</i>	12.2	25	70	(975)	-	(0.5)	3.5
<b>Houston, Galleria/Bellaire</b> <i>Bellaire Park</i>	9.5	17.1	-	(287)	-	(0.4)	4.2
<b>Dallas, Las Colinas</b> <i>One Twenty Five</i>	9.4	25.3	0.4	(394)	512.3 <sup>(1)</sup>	0.1	3.9
<b>Orlando, Maitland</b> <i>Maitland Promenade I &amp; II</i>	12.0	13.6	-	(314)	-	1.6	5.6
<b>Sacramento, Folsom</b> <i>Iron Point</i>	12.6	3.8	-	111	-	1.6	2.6
<b>Atlanta, Cumberland/I-75</b> <i>Powers Ferry</i>	15.8	15.5	336	(131)	60 <sup>(1)</sup>	(0.3)	3.4
<b>Atlanta, Central Perimeter</b> <i>Northridge Center I &amp; II</i>	22.1	19.9	429	(438)	59.7	1.4	3.0



# Market Outlook

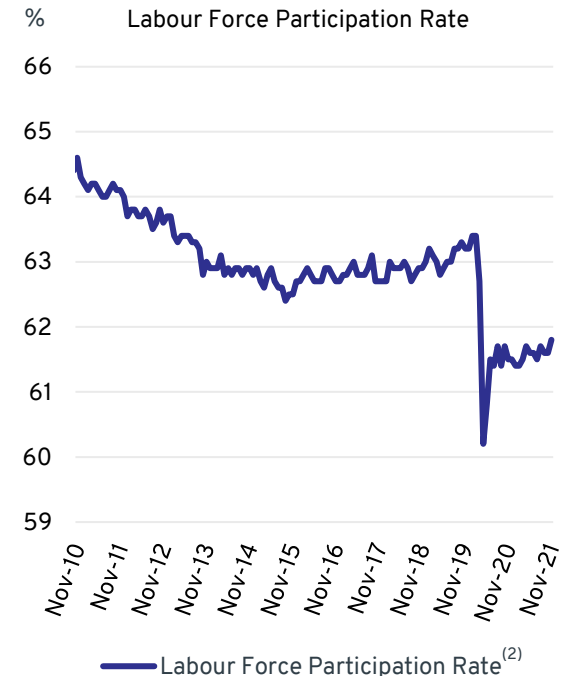
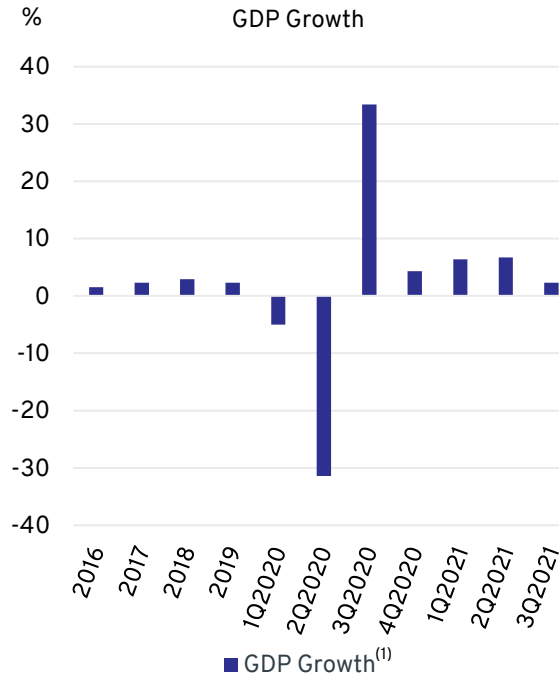
*Tenant lounge,  
1800 West Loop South  
Houston, Texas*



# US Economic Progression

Recovery apace notwithstanding the emergence of new COVID-19 variants that continue to emerge globally

- US real GDP increased by 2.3% q-o-q in 3Q 2021, reflecting the continued economic impact of the COVID-19 pandemic<sup>(1)</sup>.
- The resurgence of COVID-19 cases resulted in new restrictions and delays in reopening plans.
- Unemployment rate was 3.9% in December 2021, down from the high of 14.8% in April 2020's recession<sup>(2)</sup>. In February 2020, prior to the pandemic, unemployment rate was 3.2%.
- Labour force participation rate inched up to 61.8% in November 2021<sup>(2)</sup>, however the figure remains substantially below pre-pandemic level.
- Annual inflation rate accelerated to 7% as at December 2021, signifying significant headwinds.

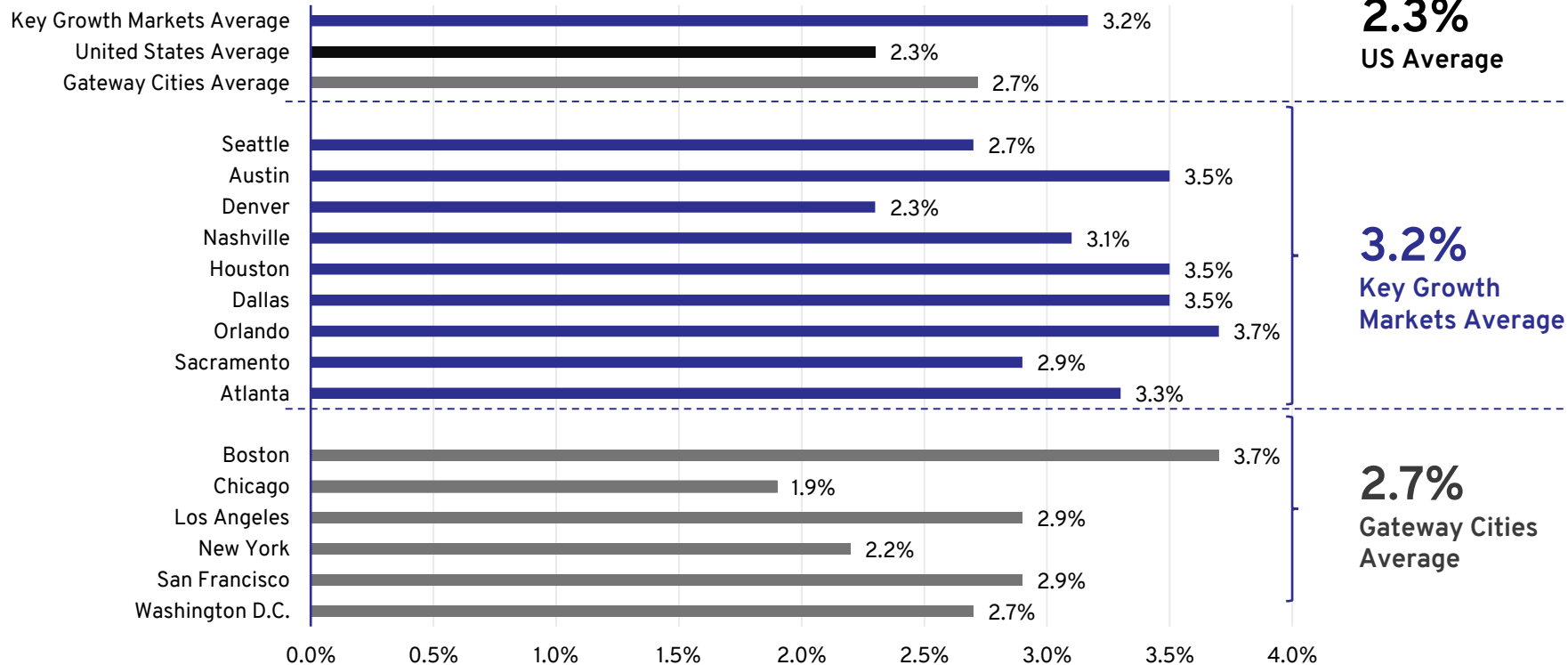


(1) Source: U.S. Bureau of Economic Analysis, December 2021.  
(2) Source: U.S. Bureau of Labor Statistics, December 2021.

# Positive Economics in KORE's Key Growth Markets

KORE's key growth markets continue to outperform national average

Real GDP Growth Average<sup>(1)</sup> Third Quarter, 2021



**2.3%**  
US Average

**3.2%**  
Key Growth  
Markets Average

**2.7%**  
Gateway Cities  
Average

# Pandemic Migration Observed Across The US

Popularity of suburban states soar as the pandemic fueled widespread movement

Sunbelt markets seeing better than average real estate market performance.



- Manhattan saw a 12.8% y-o-y decline in population in 2021<sup>(1)</sup>.
- In terms of leasing, **Seattle - Bellevue/Redmond, Atlanta and Austin** are the strongest performers in the third quarter of 2021<sup>(2)</sup>.
- **Austin** outperformed national employment figures, fully recovered from the pandemic<sup>(3)</sup>.
  - Second-highest city for employment opportunities in 2021, behind **Seattle**<sup>(4)</sup>.

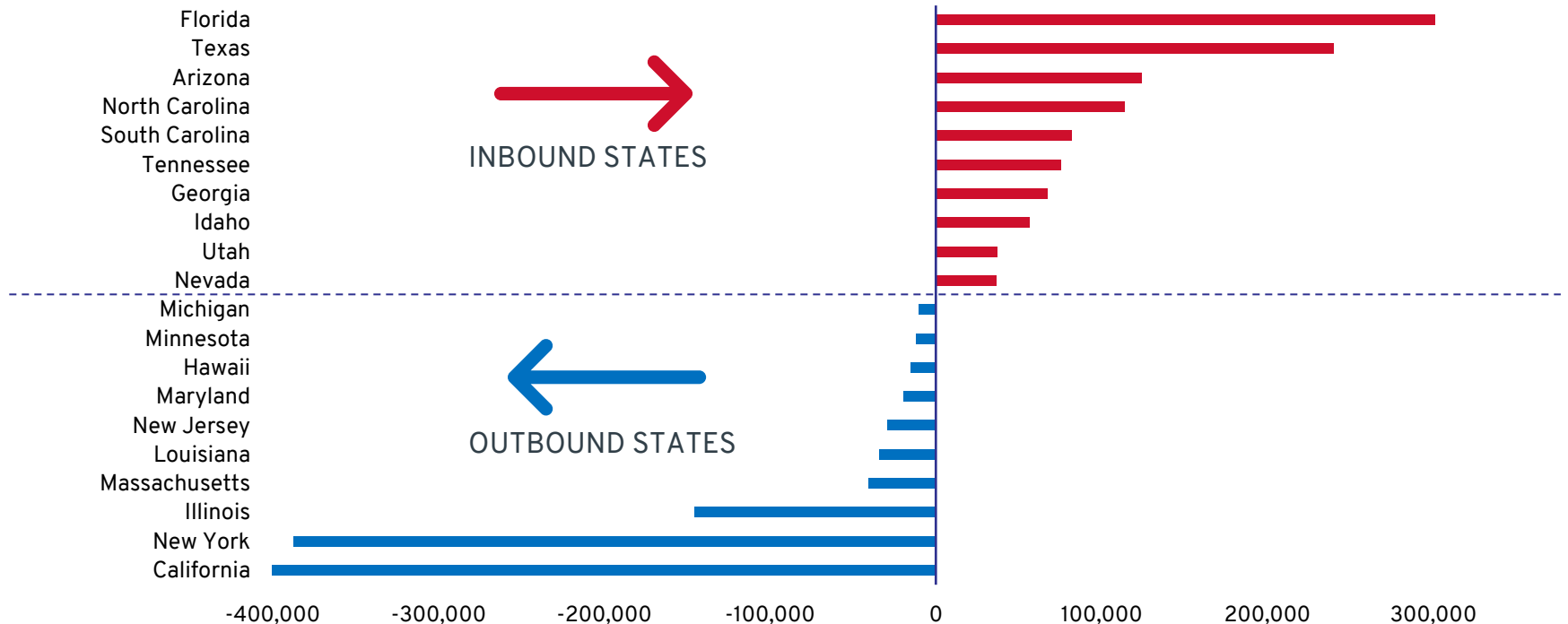
Top 20 Fastest Growing States in the US <sup>(5)</sup>		% Change in Resident Population in 2021
1	Utah	19.3
2	Idaho	18.4
3	Nevada	17.9
4	Texas*	17.8
5	Arizona	17.4
6	Colorado*	16.8
7	Florida*	16.4
8	Washington*	15.6
9	North Dakota	14.1
10	South Carolina	13.9
11	Oregon	11.8
12	North Carolina	11.8
13	Georgia*	11.5
14	Delaware	10.1
15	South Dakota	9.9
16	Montana	9.5
17	Tennessee*	9.3
18	Minnesota	7.5
19	Virginia	7.2
20	Nebraska	6.7

\* States which KORE has presence in

# Top 10 Inbound vs Top 10 Outbound US States

KORE's key growth markets continue to experience inbound growth

Net Domestic Migration, 1 April 2020 to 1 July 2021



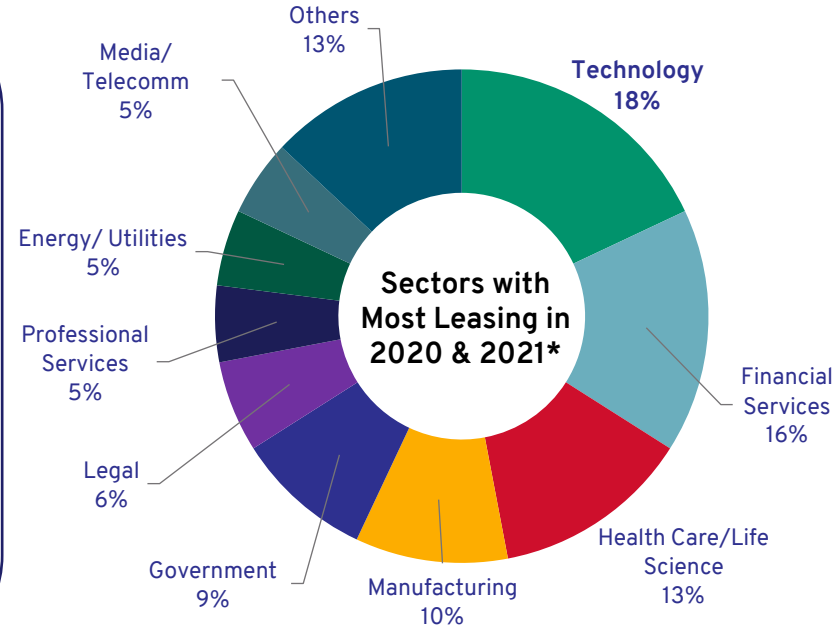
# Technology Sector Continues to Lead in Leasing

KORE has the presence and experience in the highly resilient tech-sector

- Tech leasing activity continues to outperform other sectors.
  - Increased ~122% from the first quarter<sup>(1)</sup>.
  - Displays a large spectrum of perspectives on office use and space needs<sup>(2)</sup>.
- Strong tech and life science industries in **Seattle** fueled rising property valuations<sup>(3)</sup>.
- Increased demand in the tech hubs of **Seattle - Bellevue/Redmond** resulted in a sharp 2.8% increase in rents, from 3Q 2021<sup>(4)</sup>.



**KORE's presence in key tech hubs and experience in this highly resilient sector positions it well to be the first choice US office S-REIT**



\*Analysis of leases signed in 2020 and 1H 2021 for 40,000 sf or more across U.S. and Canada<sup>(2)</sup>.

(1) <https://www.globest.com/2021/11/02/tech-companies-claim-big-share-of-office-leasing-in-q3/>

(2) Cushman & Wakefield, US Office Sector, December 2021.

(3) Savills Research, Seattle, Tech Sector Update, November 2021.

(4) Savills Research, Seattle/Puget Sound, December 2021.

## First choice US office S-REIT focused on the fast-growing tech sector across key growth markets in the US.



Strategic presence in some of the fastest growing states in the US.



Exposure to the fast-growing tech sector provides income resilience and growth.



Highly diversified portfolio with low tenant concentration risk.



Resilient operating metrics with built-in average rental escalations for further organic growth.



Robust financial position to continue pursuing opportunities in key growth markets with a tech focus.



# Thank You

For more information,  
please visit [www.koreusreit.com](http://www.koreusreit.com)

Connect with us on: 

*The Plaza Building  
Seattle – Bellevue/Redmond*





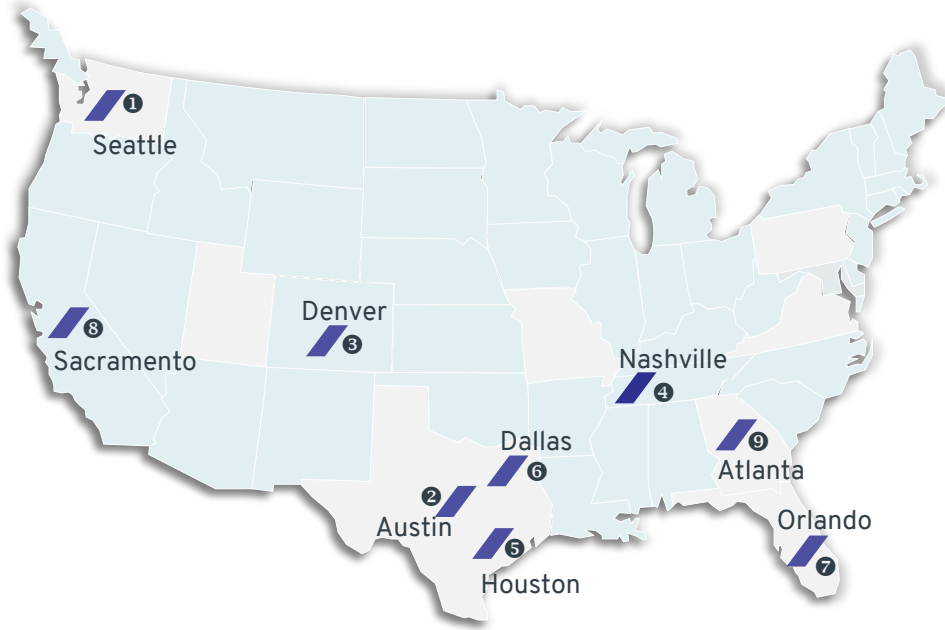
# Additional Information

*Iron Point  
Sacramento, California*



# KORE's Presence In Magnet Cities

Popular in-migration destinations due to attractive lifestyle, culture and employment opportunities



<b>1</b>	<b>Seattle, Washington</b>	<ul style="list-style-type: none"> <li>❖ The Plaza Buildings</li> <li>❖ Bellevue Technology Center</li> <li>❖ The Westpark Portfolio</li> </ul>					#6
<b>2</b>	<b>Austin, Texas</b>	<ul style="list-style-type: none"> <li>❖ Westtech 360</li> <li>❖ Great Hills Plaza</li> </ul>					#2
<b>3</b>	<b>Denver, Colorado</b>	<ul style="list-style-type: none"> <li>❖ Westmoor Center</li> <li>❖ 105 Edgeview</li> </ul>					#13
<b>4</b>	<b>Nashville, Tennessee</b>	<ul style="list-style-type: none"> <li>❖ Bridge Crossing</li> </ul>					#3
<b>5</b>	<b>Houston, Texas</b>	<ul style="list-style-type: none"> <li>❖ 1800 West Loop South</li> <li>❖ Bellaire Park</li> </ul>					
<b>6</b>	<b>Dallas, Texas</b>	<ul style="list-style-type: none"> <li>❖ One Twenty Five</li> </ul>					#4 #2
<b>7</b>	<b>Orlando, Florida</b>	<ul style="list-style-type: none"> <li>❖ Maitland Promenade I &amp; II</li> </ul>					
<b>8</b>	<b>Sacramento, California</b>	<ul style="list-style-type: none"> <li>❖ Iron Point</li> </ul>					
<b>9</b>	<b>Atlanta, Georgia</b>	<ul style="list-style-type: none"> <li>❖ Powers Ferry</li> <li>❖ Northridge Center I &amp; II</li> </ul>					#11 #8

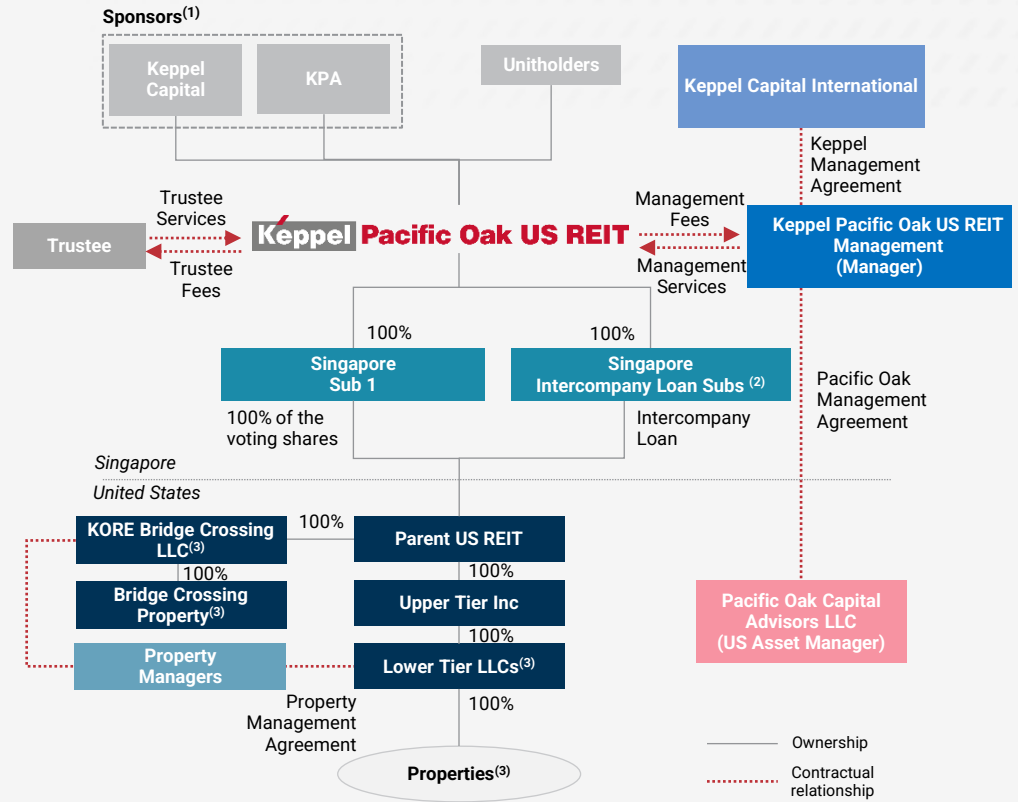
KORE's Properties Magnet Cities<sup>(1)(3)</sup> Super Sun-Belt Cities<sup>(1)</sup> 18-Hour Cities<sup>(1)</sup>

#x Top 20 US Markets to Watch, 2021<sup>(1)(4)</sup>

#x Top 20 Best Tech Cities for IT Jobs 2020<sup>(2)(5)</sup>

# Trust Structure

- ✓ Tax-efficient structure for holding US properties
  - No US corporate tax (21%) and US withholding tax (30%)
  - No Singapore corporate tax (17%) and Singapore withholding tax (10%)
  - Subject to limited tax
- ✓ Leverage Sponsors' expertise and resources to optimise returns for Unitholders
- ✓ Alignment of interests among Sponsors, Manager and Unitholders



- (1) Keppel Capital holds a deemed 6.9% stake in Keppel Pacific Oak US REIT (KORE). Pacific Oak Strategic Opportunity REIT, Inc. (KPA entity) holds a 6.2% stake in KORE. KPA holds a deemed interest of 0.7% in KORE, for a total of 6.9%.
- (2) There are four wholly-owned Singapore Intercompany Loan Subsidiaries extending intercompany loans to the Parent US REIT.
- (3) Bridge Crossing Property is held under KORE Bridge Crossing LLC, which in turn is held directly under Parent US REIT. The other properties in the portfolio are held under the various Lower Tier LLCs respectively.

Information as at 17 January 2022. Unitholding in KORE is subject to an ownership restriction of 9.8% of the total Units outstanding.

# Strong Sponsors: Keppel Capital and KORE Pacific Advisors



- **Asset management arm of Keppel Corporation** and a premier manager in Asia
- **US\$28 billion<sup>(1)</sup>**  
Global assets under management as at end-2020
- **~40 cities across key global markets**  
Diversified portfolio of real estate, infrastructure, data centres and alternative assets
- **17 Funds**  
Over 200 professionals managing five listed REITs and business trust and 12 private funds



- Established **commercial real estate investment manager** in the US
- **US\$4.0 billion**  
Assets under management as at end-2020
- **Over 20 markets**  
High quality commercial, single-family, multi-family, hospitality real estate portfolio across the US
- **6 Funds**  
Proven expertise in managing two public REITs and four private funds