

# FRASERS HOSPITALITY TRUST FINANCIAL STATEMENTS ANNOUNCEMENT FOR THE FIRST QUARTER ENDED 31 DECEMBER 2019

Frasers Hospitality Trust ("FH-T" or the "Trust") is a stapled trust comprising Frasers Hospitality Real Estate Investment Trust ("FH-REIT") and Frasers Hospitality Business Trust ("FH-BT"). FHT is established with the principal investment strategy of investing, directly or indirectly, in a diversified portfolio of income-producing real estate located anywhere in the world except Thailand, which is used primarily for hospitality-related purposes, as well as real estate-related assets in connection to the foregoing.

The portfolio of FHT comprises 15 properties, comprising nine hotels (the "Hotels") and six serviced residences (the "Serviced Residences", and together with the Hotels, the "Properties"), with a total of 3,071 hotel rooms and 842 Serviced Residence units. The Properties are located in Singapore, Australia, the United Kingdom, Japan, Malaysia and Germany.

Hotels	Market Segment*	Number of Rooms
InterContinental Singapore	Luxury	406
Sofitel Sydney Wentworth	Luxury	436
ANA Crowne Plaza Kobe	Upper Upscale	593
The Westin Kuala Lumpur	Upper Upscale	443
Maritim Hotel Dresden	Upscale	328
Novotel Melbourne on Collins	Upscale	380
Novotel Sydney Darling Square	Mid-scale	230
Park International London	Mid-scale	171
ibis Styles London Gloucester Road	Mid-scale	84
Total		3,071

Serviced Residences	Market Segment*	Number of Units
Fraser Suites Singapore	Upper Upscale	255
Fraser Suites Sydney	Upper Upscale	201
Fraser Place Canary Wharf	Upper Upscale	108
Fraser Suites Queens Gate	Upper Upscale	105
Fraser Suites Glasgow	Upper Upscale	98
Fraser Suites Edinburgh	Upper Upscale	75
Total		842

<sup>\*</sup> Based on STR Global Chain Scales

#### **Distribution Policy**

Distributions from FHT comprise distributions from FH-REIT and FH-BT.

FH-REIT's distribution policy is to distribute 100.0% of FH-REIT's distributable income for the period from the listing date of FHT (being 14 July 2014) to 30 September 2015 and at least 90.0% of its distributable income thereafter.

FH-BT's distribution policy will be to distribute as much of its income as practicable, and the declaration and payment of distributions by FH-BT will be at the sole discretion of the Board of Directors of Frasers Hospitality Trust Management Pte. Ltd. (the "Trustee-Manager").

Distributions are made on a semi-annual basis, with the amount calculated as at 31 March and 30 September each year for the six-month periods ending on each of the said dates. Frasers Hospitality Asset Management Pte. Ltd. (the "REIT Manager") and the Trustee-Manager (collectively, the "Managers") are required to pay distributions within 90 days of the end of each distribution period. Distributions, when paid, will be in Singapore dollars.



# 1 (a) (i) Consolidated Statements of Total Return and Statements of Comprehensive Income for 1Q 2020 and 1Q 2019

		FHT	FH-REIT Group	FH-BT Group	FHT	FH-REIT Group	FH-BT Group	FHT	FH-REIT Group	FH-BT Group
			1Q 2020	Отопр	1Q 2019		Стопр		Variance	- Стопр
	Note	1 Oct 2	2019 to 31 Dec	2019	1 Oct 2018 to 31 Dec 2018		2018	Increase/(Decrease		se)
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	%	%	%
Master lease rental	(a)	33,291	37,428	_	30,977	35,419	_	7.5	5.7	_
Room revenue	(4)	6,904	-	6,904	7,292	-	7,292	(5.3)	-	(5.3)
Food & beverage revenue		1,509	_	1,509	1,651	_	1,651	(8.6)	_	(8.6)
Other income	(b)	663	-	663	707	-	707	(6.2)	-	(6.2)
Gross revenue	.,	42,367	37,428	9,076	40,627	35,419	9,650	4.3	5.7	(5.9)
Property tax		(2,230)	(2,230)	-	(2,375)	(2,375)	_	(6.1)	(6.1)	_
Property insurance		(326)	(303)	(23)	(305)	(284)	(21)	6.9	6.7	9.5
Property management fees		(1,334)	(1,334)	- 1	(1,348)	(1,348)	- 1	(1.0)	(1.0)	-
Other property expenses		(733)	(733)	-	(722)	(722)	-	1.5	1.5	-
Operations and maintenance expenses		(1,654)	(75)	(1,840)	(1,658)	(12)	(1,922)	(0.2)	>100.0	(4.3)
Energy and utilities expenses		(190)	- 1	(190)	(191)	`-	(191)	(0.5)		(0.5)
Hotel management fee		(267)	-	(267)	(285)	-	(285)	(6.3)	-	(6.3)
Rental expense	(c)	- 1	-	(2,765)	- 1	-	(4,442)	-	-	(37.8)
Staff costs		(1,619)	-	(1,619)	(1,811)	-	(1,811)	(10.6)	-	(10.6)
Marketing expenses		(636)	-	(636)	(683)	-	(683)	(6.9)	-	(6.9)
Administrative expenses		(212)	-	(212)	(187)	-	(187)	13.4	-	13.4
Property operating expenses		(9,201)	(4,675)	(7,552)	(9,565)	(4,741)	(9,542)	(3.8)	(1.4)	(20.9)
Net property income		33,166	32,753	1,524	31,062	30,678	108	6.8	6.8	>100.0
Depreciation	(d)	(980)	-	(1,084)	(993)	-	(154)	(1.3)	-	>100.0
REIT Manager's management fees		(1,940)	(1,940)	-	(1,826)	(1,826)	-	6.2	6.2	-
Trustee-Manager's management fees		(13)	-	(13)	(12)	-	(12)	8.3	-	8.3
Other management fees	(e)	(1,309)	(1,309)	-	(1,341)	(1,341)	-	(2.4)	(2.4)	-
Trustees' fees		(124)	(124)	-	(125)	(125)	-	(0.8)	(0.8)	-
Other trust expenses	(f)	(914)	(889)	(25)	(702)	(686)	(16)	30.2	29.6	56.3
Finance income		71	69	2	91	82	9	(22.0)	(15.9)	(77.8)
Amortisation of debt upfront costs		(206)	(206)	- (040)	(295)	(295)	-	(30.2)	(30.2)	-
Finance costs  Total return before foreign evaluated differences foir value	(g)	(5,044)	(5,044)	(610)	(5,029)	(5,029)	-	0.3	0.3	100.0
Total return before foreign exchange differences, fair value changes and tax		22,707	23,310	(206)	20,830	21,458	(65)	9.0	8.6	>100.0
Foreign exchange gain/(loss), net		178	170	8	4	12	(8)	>100.0	>100.0	NM
Net change in fair value of derivative financial instruments	(h)	(312)	(312)	-	142	142	- ` ´	NM	NM	-
Realised gain on derivative financial instruments, net	(i)	215	215	-	180	180	-	19.4	19.4	-
Total return for the Period before tax		22,788	23,383	(198)	21,156	21,792	(73)	7.7	7.3	>100.0
Taxation		(1,999)	(1,861)	(138)	(1,747)	(1,683)	(64)	14.4	10.6	>100.0
Total return for the Period after tax		20,789	21,522	(336)	19,409	20,109	(137)	7.1	7.0	>100.0
Other comprehensive income										
Items that may be reclassified subsequently to statement of total return:										
Effective portion of changes in fair value of cash flow hedges	<b>(j)</b>	(770)	(770)	-	48	48	-	NM	NM	-
Net change in fair value of cash flow hedges reclassified to total return		(28)	(28)	-	(8)	(8)	-	>100.0	>100.0	-
Foreign currency translation differences	(k)	15,862	15,778	43	(8,967)	(8,825)	(133)	NM	NM	NM
Total comprehensive income for the Period		35,853	36,502	(293)	10,482	11,324	(270)	>100.0	>100.0	8.5
NM - Not meaningful		· ·	· · · · · · · · · · · · · · · · · · ·	, ,		-			-	



# Consolidated Distribution Statements for 1Q 2020 and 1Q 2019

# Reconciliation of total return to income available for distribution

	Note	FHT	FH-REIT Group	FH-BT Group	FHT	
			1Q 2020			
		1 Oct	2019 to 31 Dec	2019	10	
		S\$'000	S\$'000	S\$'000	S\$'000	
Total return for the Period after tax		20,789	21,522	(336)	19,40	
(Non-taxable) / non-tax deductible items and other adjustments:						
Amortisation of debt upfront costs		206	206	-	29	
Amortisation of other assets		3	3	-	1	
Depreciation		980	-	1,084	99	
Foreign exchange (gain)/loss, net		(177)	(169)	(8)	(	
Net change in fair value of derivative financial instruments		312	312	-	(14	
Other management fees paid and payable in Stapled Securities	<b>(I)</b>	1,233	1,233	-	1,26	
Property management fees paid and payable in Stapled Securities, net of						
withholding tax	(m)	1,333	1,333	-	1,34	
REIT Manager's management fees paid and payable in Stapled Securities		1,940	1,940	-	1,82	
Trustee-Manager's management fees paid and payable in Stapled Securities		13	-	13	1	
Trustee's fees in relation to FH-REIT		74	74	-	7	
Interest expense on lease liabilities		27	27	610	-	
Lease payments	(n)	-	-	(1,372)	-	
Deferred tax		62	-	62	-	
Other adjustments	(o)	(214)	47	-	(25	
Net effect of (non-taxable) / non-tax deductible items and other						
adjustments		5,792	5,006	389	5,42	
Income available for distribution	(p)	26,581	26,528	53	24,82	
Income available for distribution attributable to:						
- Stapled Securityholders		25,459	25,406	53	23,70	
- Perpetual Securities holders		1,122	1,122	_	1,12	
·		.,	.,		.,	

NM - Not meaningful

FHT	FH-REIT Group	FH-BT Group	FHT	FH-REIT Group	FH-BT Group	FHT	FH-REIT Group	FH-BT Group
	1Q 2020	O. Gup		1Q 2019	Огоар	Variance		
1	Oct 2019 to 31 De	c 2019	1 Oct	2018 to 31 Dec	2018	Inc	rease/(Decrea	se)
S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	%	%	%
20,	789 21,522	(336)	19,409	20,109	(137)	7.1	7.0	>100.0
:	206 206	-	295	295	-	(30.2)	(30.2)	-
	3 3	-	17	17	-	(82.4)	(82.4)	-
	- 080	1,084	993	-	154	(1.3)	-	>100.0
	(169)	, ,	(6)	(15)	9	>100.0	>100.0	NM
	312		(142)	(142)	-	NM	NM	-
1,2	1,233	-	1,265	1,265	-	(2.5)	(2.5)	-
1,3	333 1,333	-	1,343	1,343	-	(0.7)	(0.7)	-
	1,940		1,826	1,826	-	6.2	6.2	-
	13 -	13	12	-	12	8.3	-	8.3
	74 74	-	75	75	-	(1.3)	(1.3)	-
	27 27	610	-	-	-	100.0	100.0	100.0
		(1,372)	-	-	-	-	-	100.0
	62 -	62	-	-	-	100.0	-	100.0
(2	214) 47	-	(258)	18	-	(17.1)	>100.0	-
5,	792 5,006	389	5,420	4,682	175	6.9	6.9	>100.0
26,	581 26,528	53	24,829	24,791	38	7.1	7.0	39.5
25,4	159 25,406	53	23,707	23,669	38	7.4	7.3	39.5
	1,122		1,122	1,122	-	-	-	-
26,			24,829	24,791	38	7.1	7.0	39.5



Footnotes:	
(a)	The master lease rental earned by FH-REIT from FH-BT is eliminated at FHT level. Consequently, only the income arising from the hotel operations of Novotel Melbourne on Collins ("NMOC") are reflected at FHT level.
(b)	Other income comprises mainly carpark income and Gross Operating Profit ("GOP") guaranteed top-up arising from the terms in the hotel management contract with the hotel operator. The decrease in other income was mainly due to the decrease in GOP guaranteed top-up in 1Q 2020.
(c)	The decrease in rental expense in 1Q 2020 as compared to 1Q 2019 is mainly due to the adoption of SFRS(I) 16 Leases by FH-BT Group with effect from 1 October 2019. Please refer to Section 5 for more details.
(d)	NMOC is being classified as property, plant and equipment in FHT's financial statements. The depreciation expense relates mainly to the depreciation of the building (including right-of-use ("ROU") assets, following the adoption of SFRS(I) 16 Leases with effect from 1 October 2019) and furniture, fittings and equipment of NMOC. Please refer to Section 5 for more details.
(e)	Other management fees relate mainly to management fees payable to FHT Australia Management Pty Ltd (the "MIT Manager").
(f)	Other trust expenses relate mainly to professional fees, audit fees, tax fees and administrative expenses.
(g)	Finance costs comprise mainly interest expense on FH-REIT Group's borrowings in SGD, JPY, MYR and AUD, net interest expense or income arising from the interest rate swaps and cross currency swaps, and interest expense on lease liabilities recognised under FRS 116/SFRS(I) 16 Leases with effect from 1 October 2019. Please refer to Section 5 for more details.
(h)	This relates mainly to unrealised net (loss)/gain arising from the revaluation of foreign currency forward contracts.
(i)	This relates to net realised gain arising from the settlement of foreign currency forward contracts.
(j)	This relates to net fair value (loss)/gain arising from the interest rate swaps.
(k)	This relates to exchange differences arising from translation of the results and the financial position of all the entities with functional currencies other than SGD. The major contributors to the movement in this quarter are AUD and GBP which appreciated against SGD. The fair value changes in the cross currency swaps which are designated as net investment hedges are recorded in foreign currency translation reserve at the consolidation level.
<b>(I)</b>	This relates to the MIT Manager's management fees which is payable in Stapled Securities.
(m)	Property management fees include serviced residences management fee and trademark licence fee which are payable in Stapled Securities.
(n)	This relates to master lease rental paid to FH-REIT and is eliminated at FHT level.
(o)	Other adjustments are in relation to other non-tax deductible and non-taxable items.
(p)	Distribution of FHT represents the aggregate of distributions by FH-REIT and FH-BT.



# 1 (b) (i) Statements of Financial Position

Statements of Financial Position					<del></del>		
		FHT	FH-REIT	FH-BT	FHT	FH-REIT	FH-BT
			Group	Group		Group	Group
	Note		31 Dec 2019			30 Sep 2019	
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Non-current assets		0.400.000	0.050.004	T	0.400.004	2 222 254	
Investment properties	(a)	2,128,208	2,352,834	-	2,106,964	2,328,354	-
Property, plant and equipment	(b)	226,125	-	68,819	223,368	-	1,978
Derivative financial instruments	(d)	11,020	11,020	-	18,572	18,572	-
Rental deposits		-	-	1,791	-	-	1,765
Deferred expense	(0)	-	-	1,809	-	-	1,783
Deferred tax asset	(e)	2,366,040	2,363,854	1,659 74,078	738 2,349,642	2,346,926	738 6,264
Current assets		_,000,000	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	_,,	_,, _ ,, ,	7,27
Inventories		34	_	34	30	_	30
Other assets		14	14	-	17	17	-
Prepayments		1,926	1,527	399	2,063	1,685	378
Trade and other receivables	<b>(f)</b>	10,986	11,727	1,839	9,518	10,015	1,501
Derivative financial instruments	(1)	3	3	1,000	208	208	-
Cash and cash equivalents		83,298	79,149	4,149	84,995	80,175	4,820
·		96,261	92,420	6,421	96,831	92,100	6,729
Total assets		2,462,301	2,456,274	80,499	2,446,473	2,439,026	12,993
Current liabilities							
Trade and other payables	(g)	19,556	15,967	6,935	14,986	10,736	7,223
Lease liabilities	(c)	-	-	3,150	-	-	-
Deferred income	. ,	10	10	-	21	21	-
Derivative financial instruments		81	81	-	6	6	-
Borrowings	(h)	40,000	40,000	-	25,000	25,000	-
Income tax payables		3,131	2,857	274	2,450	2,252	198
		62,778	58,915	10,359	42,463	38,015	7,421
Net current assets/(liabilities)		33,483	33,505	(3,938)	54,368	54,085	(692)
Non-current liabilities							
Rental deposits		22,394	24,185	-	22,272	24,037	-
Other payables		303	-	303	293	-	293
Lease liabilities	(c)	2,767	2,767	67,231	-	-	-
Deferred income		8,023	9,832	-	7,881	9,664	-
Derivative financial instruments	(i)	5,860	5,860	-	10,893	10,893	-
Borrowings	(h)	829,950	829,950	-	829,199	829,199	-
Deferred tax liabilities	<b>(j)</b>	49,882	49,882	- 07.504	49,739	49,739	-
Total lightilities		919,179	922,476	67,534	920,277	923,532	293
Total liabilities		981,957	981,391	77,893	962,740	961,547	7,714
Net assets Represented by:		1,480,344	1,474,883	2,606	1,483,733	1,477,479	5,279
Stapled Securityholders' funds							
Stapled Security Holders Turids  Stapled Securities in issue and to be issued		1,536,345	1,526,767	9,578	1,531,826	1,522,261	9,565
Issue costs		(25,764)	(25,759)	(5)	(25,764)	(25,759)	(5)
Revenue reserves		31,532	37,315	(6,333)	53,383	58,276	(3,604)
Hedging reserve		(3,241)	(3,241)	-	(2,443)	(2,443)	-
Foreign currency translation reserve		(160,145)	(159,357)	(634)	(176,007)	(175,135)	(677)
Revaluation reserve	(k)	2,459	-	-	2,459	-	-
		1,381,186	1,375,725	2,606	1,383,454	1,377,200	5,279
Perpetual Securities holders' funds	<b>(I)</b>	99,158	99,158	-	100,279	100,279	-
		1,480,344	1,474,883	2,606	1,483,733	1,477,479	5,279



#### Footnotes:

(a)	Investment properties as at 31 December 2019 include the recognition of ROU assets, amounting to approximately S\$2.7 million, arising from the adoption of FRS 116 Leases with effect from 1 October 2019 in relation to							
	the Group's operating leases that meet the definition of investment properties. Please refer to Section 5 for more details.							

In FHT's financial statements, the property, plant and equipment relates to the land, building, furniture, fittings and equipment of NMOC. This hotel is classified as property held for own use instead of as an investment property. Accordingly, this hotel is treated as property, plant and equipment and applied the revaluation model of FRS 16 Property, Plant and Equipment where the asset is depreciated during the period and revalued at least once a year at the end of financial year. The higher net book value as at 31 December 2019 at FHT is mainly due to appreciation of AUD against SGD.

In FH-BT Group's financial statements, property, plant and equipment as at 31 December 2019 includes the recognition of ROU assets, amounting to approximately S\$66.9 million, arising from the adoption of SFRS(I) 16 Leases with effect from 1 October 2019 in relation to the operating lease that meets the definition of property, plant and equipment. Please refer to Section 5 for more details.

(c) FHT has adopted FRS 116/SFRS(I) 16 Leases with effect from 1 October 2019. Accordingly, the Group's existing operating lease arrangements under FRS 116/SFRS(I) 16 was recognised as ROU assets with corresponding lease liabilities, which represent FHT's obligation to make lease payments.

(d) Derivative financial instruments (non-current assets) relate to fair value of cross currency swaps.

(e) Deferred tax asset relates mainly to the excess of the tax written down value over the net book value of the property, plant and equipment of NMOC. It also includes deferred tax on the temporary differences arising from the ROU assets and lease liabilities due to the adoption of SFRS(I) 16 Leases with effect from 1 October 2019. Please refer to Section 5 for more details.

(f) Trade and other receivables comprise mainly GST receivable, rental income receivable from master lessees and trade receivables from hotel operations.

(g) Trade and other payables comprise mainly trade creditors, GST payable, provision for withholding tax and property tax, interest expense payable to banks, and accruals for professional fees.

(h) For the breakdown of total borrowings into short-term and long-term borrowings, please refer to 1(b)(ii) below.

(i) Derivative financial instruments (non-current liabilities) relate to fair value of cross currency swaps and interest rate swaps.

(j) This relates mainly to deferred tax on the cumulative revaluation gains on the investment properties and property, plant and equipment.

(k) The revaluation reserve relates to revaluation of land and building of NMOC, net of deferred tax.

(I) This relates to S\$100 million of fixed rate subordinated perpetual securities issued in May 2016, including accrued distributions and net of capitalisable issue costs.

#### 1 (b) (ii) Aggregate Amount of Borrowings

Amount repayable in one year or less, or on demand \* Amount repayable after one year \*

FH	4T	FHT				
As at 31	Dec 2019	As at 30 Sep 2019				
Secured	Unsecured	Secured	Unsecured			
S\$'000	S\$'000	S\$'000	S\$'000			
-	40,000 <sup>(1)</sup>		25,000 <sup>(1)</sup>			
30,980 <sup>(2)</sup>	798,970 <sup>(3)</sup>	31,104 <sup>(2)</sup>	798,095 <sup>(3)</sup>			

#### Details of borrowings and collateral:

- (1) The unsecured borrowings relate to uncommitted short-term facilities.
- The secured borrowing relates to the MYR95 million Class A Senior Bond issued under the Medium Term Notes Programme of up to MYR750 million established by Notable Vision Sdn. Bhd., with bond maturity of 5 years from 12 July 2019 and which is secured on a property known as The Westin Kuala Lumpur. The interest rate on this borrowing is 4.85% p.a.
- The unsecured borrowings relate to (i) the S\$120 million 2.63% series 002 Notes due July 2022; (ii) the S\$120 million 3.08% series 003 Notes due November 2024; (iii) S\$70 million of term loan facility with a loan maturity of 5 years from 12 March 2018; (iv) A\$120 million of term loan facility with a loan maturity of 5 years from 6 July 2018; (v) S\$350 million of term loan facilities with loan maturities of 5 to 7 years from 5 July 2019; and (vi) the JPY2.35 billion Kobe Excellence TMK series 1 Bonds with a bond maturity of 3 years from 16 July 2019.

<sup>\*</sup> net of transaction costs



# 1 (c) Consolidated Cash Flows Statements

	FHT	FH-REIT Group	FH-BT Group	FHT	FH-REIT Group	FH-BT Group		
		1Q 2020			1Q 2019			
		2019 to 31 Dec			2018 to 31 Dec			
Note	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000		
CASH FLOWS FROM OPERATING ACTIVITIES								
Total return before tax	22,788	23,383	(198)	21,156	21,792	(73)		
Adjustments for:								
Amortisation of debt upfront costs	206	206	-	295	295	-		
Amortisation of other assets	3	3	-	17	17	-		
Depreciation	980	-	1,084	993	-	154		
Finance costs	5,044	5,044	610	5,029	5,029	-		
Finance income	(71)	(69)	(2)	(91)	(82)	(9)		
Net change in fair value of derivative financial instruments	312	312	-	(142)	(142)	-		
Other management fees paid and payable in Stapled Securities	1,233	1,233	-	1,265	1,265	-		
Property, plant and equipment written off	1	-	1	-	-	-		
Property management fees paid and payable in Stapled Securities	1,333	1,333	-	1,343	1,343	_		
REIT Manager's management fees paid and payable in Stapled Securities	1,940	1,940	-	1,826	1,826	_		
Trustee-Manager's management fees paid and payable in Stapled Securities	13	-	13	12	_	12		
Unrealised (gain)/loss on foreign exchange, net	(247)	(239)	(8)	(54)	(63)	9		
Cash generated from operations before working								
capital changes	33,535	33,146	1,500	31,649	31,280	93		
Changes in working capital:								
Inventories	(4)	-	(4)	(1)	-	(1)		
Prepayments	137	158	(21)	114	133	(19)		
Trade and other receivables	(1,542)	(1,632)	(338)	239	157	(404)		
Trade and other payables	3,990	4,545	(346)	974	1,420	318		
Deferred income	(11)	(11)	-	(676)	(676)	-		
Cash generated from/(used in) operations	36,105	36,206	791	32,299	32,314	(13)		
Tax paid	(1,818)	(1,813)	(5)	(213)	(208)	(5)		
Interest income received	71	69	2	91	82	9		
Net cash generated from/(used in) operating activities	34,358	34,462	788	32,177	32,188	(9)		



# 1 (c) Consolidated Cash Flows Statements (Cont'd)

CASH FLOWS FROM INVESTING ACTIVITIES Additions to investment properties Additions to property, plant & equipment Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Distribution paid to Stapled Securityholders
Distribution paid to Perpetual Securities holders
Finance costs paid
Payment of lease liabilities
Proceeds from borrowings, net of debt upfront costs
Repayment of borrowings
Net cash used in financing activities
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the financial Period
Effect of exchange rate changes on cash and cash equivalents
Cash and cash equivalents at end of the financial Period

FHT	FH-REIT	FH-BT	FHT	FH-REIT	FH-BT		
F111	Group	Group	F111	Group	Group		
	1Q 2020		1Q 2019				
1 Oct	2019 to 31 Dec	2019	1 Oct	2018 to 31 Dec	2018		
S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000		
(2 = 2 ()	(2 - 2 1)		(2.2.2.)	(0)			
(2,561)	(2,561)	-	(2,358)	(2,573)	-		
(480)	-	-	(267)	-	(54)		
(3,041)	(2,561)	-	(2,625)	(2,573)	(54)		
(41,518)	(41,361)	(157)	(44,087)	(43,981)	(106)		
(2,243)	(2,243)	-	(2,243)	(2,243)	-		
(3,958)	(3,958)	-	(3,912)	(3,912)	-		
-	-	(1,372)	-	-	-		
15,000	15,000	-	30,000	30,000	-		
-	-	-	(11,000)	(11,000)	-		
(32,719)	(32,562)	(1,529)	(31,242)	(31,136)	(106)		
(1,402)	(661)	(741)	(1,690)	(1,521)	(169)		
84,995	80,175	4,820	77,080	72,541	4,539		
(295)	(365)	70	49	148	(99)		
83,298	79,149	4,149	75,439	71,168	4,271		

For the purpose of the consolidated cash flow statement, cash and cash equivalents comprise the following:

Note

Cash and bank balances
Fixed deposits
Cash and cash equivalents

FHT	FH-REIT	FH-BT	FHT	FH-REIT	FH-BT			
	Group	Group	F111	Group	Group			
A	s at 31 Dec 20	19	As at 31 Dec 2018					
S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000			
77,681	73,532	4,149	71,358	67,087	4,271			
5,617	5,617	-	4,081	4,081	-			
83,298	79,149	4,149	75,439	71,168	4,271			



		Stapled Securities in issue	Issue costs	Revenue reserves	Hedging reserve	Foreign currency translation reserve	Revaluation reserve	Total	Perpetual Securities holders' funds	Total
FHT	Note	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
At 1 Oct 2019		1,531,826	(25,764)	53,383	(2,443)	(176,007)	2,459	1,383,454	-	1,383,454
Total return for the Period, net of tax		-	-	20,789	-	-	-	20,789	-	20,789
Total return for the Period, attributable to Perpetual Securities holders		-	-	(1,122)	-	-	-	(1,122)	-	(1,122)
Other comprehensive income										
Effective portion of changes in fair value of cash flow hedges		-	-	-	(770)	-	-	(770)	-	(770)
Net change in fair value of cash flow hedges reclassified to total return		-	-	-	(28)	-	-	(28)	-	(28)
Foreign currency translation differences		-	-	-	-	15,862	-	15,862	-	15,862
Other comprehensive income for the Period, net of tax		-	-	-	(798)	15,862	-	15,064	-	15,064
Total comprehensive income for the Period, net of tax		-	-	19,667	(798)	15,862	-	34,731	-	34,731
Contributions by and distributions to Stapled Securityholders										
REIT Manager's management fees payable in Stapled Securities	(a)	1,940	-	-	-	-	-	1,940	-	1,940
Trustee-Manager's management fees payable in Stapled Securities	(a)	13	-	-	-	-	-	13	-	13
Other management fees payable in Stapled Securities	(a)	1,233	-	-	-	-	-	1,233	-	1,233
Property management fees payable in Stapled Securities	(a)	1,333	-	-	-	-	-	1,333	-	1,333
Distributions to Stapled Securityholders		-	-	(41,518)	-	-	-	(41,518)	-	(41,518)
Total contributions by and distributions to Stapled Securityholders		4,519	-	(41,518)	-	-	-	(36,999)	-	(36,999)
Stapled Securityholders' funds at 31 Dec 2019		1,536,345	(25,764)	31,532	(3,241)	(160,145)	2,459	1,381,186	-	1,381,186
At 1 Oct 2019		-	-	-	-	-	-	-	100,279	100,279
Contributions by and distributions to Perpetual Securities holders										
Total return for the Period, attributable to Perpetual Securities holders		-	-	-	-	-	-	-	1,122	1,122
Distribution to Perpetual Securities holders		_	-	-	-	-	-	-	(2,243)	(2,243)
Total contributions by and distributions to Perpetual Securities holders		-	-	-	-	-	-	-	(1,121)	(1,121)
Perpetual Securities holders' funds at 31 Dec 2019			-	-	-	-	-	-	99,158	99,158
At 31 Dec 2019		1,536,345	(25,764)	31,532	(3,241)	(160,145)	2,459	1,381,186	99,158	1,480,344

**Attributable to Stapled Securityholders** 

#### Footnote:

This represents Stapled Securities to be issued as payment of management fees in lieu of cash i.e. REIT Manager's management fees, Trustee-Manager's management fees, MIT Manager's management fees and property management fees.

2,512,663 Stapled Securities and 1,876,342 Stapled Securities relating to base management fee and property management fees respectively for the period from 1 October 2019 to 31 December 2019 will be issued in May 2020. Stapled Securities relating to performance management fee for the period from 1 October 2019 to 31 December 2019 will be issued in November 2020.



FHT

At 1 Oct 2018

Total return for the Period, net of tax

Total return for the Period, attributable to Perpetual Securities holders

Other comprehensive income

Effective portion of changes in fair value of cash flow hedges

Net change in fair value of cash flow hedges reclassified to total return

Foreign currency translation differences

Other comprehensive income for the Period, net of tax

Total comprehensive income for the Period, net of tax

Contributions by and distributions to Stapled Securityholders

REIT Manager's management fees payable in Stapled Securities

Trustee-Manager's management fees payable in Stapled Securities

Other management fees payable in Stapled Securities

Property management fees payable in Stapled Securities

Distributions to Stapled Securityholders

Total contributions by and distributions to Stapled Securityholders

At 31 Dec 2018

At 1 Oct 2018

Contributions by and distributions to Perpetual Securities holders

Total return for the Period, attributable to Perpetual Securities holders Distribution to Perpetual Securities holders

Total contributions by and distributions to Perpetual Securities holders

Perpetual Securities holders' funds at 31 Dec 2018

At 31 Dec 2018

Attributable	to Stapled	I Securityholders
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	Stapled Securities in issue	Issue costs	Revenue reserves	Hedging reserve	Foreign currency translation reserve	Revaluation reserve	Total	Perpetual Securities holders' funds	Total
Note	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
	1,514,692	(25,764)	92,571	573	(138,932)	9,111	1,452,251	_	1,452,251
	-	(20,701)	19,409	-	(100,002)	-	19,409	_	19,409
	-	-	(1,122)	-	-	-	(1,122)	-	(1,122)
	_		_	48	_		48	_	48
		_	_	(8)		_	(8)	_	(8)
	_	_	-	- (0)	(8,967)	_	(8,967)	_	(8,967)
	_	_	_	40	(8,967)		(8,927)	_	(8,927)
	-	-	18,287	40	(8,967)	-	9,360	-	9,360
	1,826	-	-	-	-	-	1,826	-	1,826
	12	-	-	-	-	-	12	-	12
	1,265	-	-	-	-	-	1,265	-	1,265
	1,343	-	-	-	-	-	1,343	-	1,343
	-	-	(44,087)	-	-	-	(44,087)	-	(44,087)
	4,446	-	(44,087)	-	-	-	(39,641)	-	(39,641)
	1,519,138	(25,764)	66,771	613	(147,899)	9,111	1,421,970	<b>-</b>	1,421,970
	-	-	-	-	-	-	-	100,279	100,279
	-	-	-	-	-	-	-	1,122	1,122
		-	-	-	-			(2,243)	(2,243)
		-	-	-	-	-	-	(1,121)	(1,121)
	_	-	-	-	-	-	-	99,158	99,158
	1,519,138	(25,764)	66,771	613	(147,899)	9,111	1,421,970	99,158	1,521,128



	Stapled Securities in issue	Issue costs	Revenue reserves	Hedging reserve	Foreign currency translation reserve	Total	Perpetual Securities holders' funds	Total
FH-REIT Group Note	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
At 1 Oct 2019 Total return for the Period, net of tax Total return for the Period, attributable to Perpetual Securities holders	1,522,261 - -	(25,759) - -	58,276 21,522 (1,122)	(2,443) - -	(175,135) - -	1,377,200 21,522 (1,122)	- - -	1,377,200 21,522 (1,122)
Other comprehensive income  Effective portion of changes in fair value of cash flow hedges  Net change in fair value of cash flow hedges reclassified to total return  Foreign currency translation differences  Other comprehensive income for the Period, net of tax	- - - -	- - - -	- - - -	(770) (28) - (798)	- - 15,778 15,778	(770) (28) 15,778 14,980	- - - -	(770) (28) 15,778 14,980
Total comprehensive income for the Period, net of tax	-	-	20,400	(798)	15,778	35,380	-	35,380
Contributions by and distributions to Stapled Securityholders  REIT Manager's management fees payable in Stapled Securities  Other management fees payable in Stapled Securities  Property management fees payable in Stapled Securities  Distributions to Stapled Securityholders  Total contributions by and distributions to Stapled Securityholders  Stapled Securityholders' funds at 31 Dec 2019	1,940 1,233 1,333 - 4,506 1,526,767	- - - - (25,759)	- - - (41,361) (41,361) 37,315	- - - - (3,241)	- - - - - (159,357)	1,940 1,233 1,333 (41,361) (36,855) 1,375,725	- - - - -	1,940 1,233 1,333 (41,361) (36,855) 1,375,725
At 1 Oct 2019  Contributions by and distributions to Perpetual Securities holders  Total return for the Period, attributable to Perpetual Securities holders	-	-	-	-	-	-	1,122	1,122
Distribution to Perpetual Securities holders		-	-	-	-	-	(2,243)	(2,243)
Total contributions by and distributions to Perpetual Securities holders  Perpetual Securities holders' funds at 31 Dec 2019	<u>-</u>	-	-	-	-	-	(1,121) <b>99,158</b>	(1,121) <b>99,158</b>
At 31 Dec 2019	1,526,767	(25,759)	37,315	(3,241)	(159,357)	1,375,725	99,158	1,474,883

**Attributable to Stapled Securityholders** 

#### Footnote:

(a) This represents Stapled Securities to be issued as payment of management fees in lieu of cash i.e. REIT Manager's management fees, MIT Manager's management fees and property management fees.

2,498,787 Stapled Securities and 1,876,342 Stapled Securities relating to base management fee and property management fees respectively for the period from 1 October 2019 to 31 December 2019 will be issued in May 2020. Stapled Securities relating to performance management fee for the period from 1 October 2019 to 31 December 2019 will be issued in November 2020.



#### **FH-REIT Group**

#### At 1 Oct 2018

Total return for the Period, net of tax

Total return for the Period, attributable to Perpetual Securities holders

#### Other comprehensive income

Effective portion of changes in fair value of cash flow hedges

Net change in fair value of cash flow hedges reclassified to total return

Foreign currency translation differences

Other comprehensive income for the Period, net of  $\ensuremath{\mathsf{tax}}$ 

Total comprehensive income for the Period, net of tax

#### Contributions by and distributions to Stapled Securityholders

REIT Manager's management fees payable in Stapled Securities

Other management fees payable in Stapled Securities

Property management fees payable in Stapled Securities

Distributions to Stapled Securityholders

Total contributions by and distributions to Stapled Securityholders

#### Stapled Securityholders' funds at 31 Dec 2018

#### At 1 Oct 2018

Contributions by and distributions to Perpetual Securities holders

Total return for the Period, attributable to Perpetual Securities holders Distribution to Perpetual Securities holders

Total contributions by and distributions to Perpetual Securities holders

Perpetual Securities holders' funds at 31 Dec 2018 At 31 Dec 2018

Attributable to	Stapled	Securityholders
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	Stapled Securities in issue	Issue costs	Revenue reserves	Hedging reserve	Foreign currency translation reserve	Total	Perpetual Securities holders' funds	Total
Note	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
	1,505,175	(25,759)	104,100	573	(138,649)	1,445,440	-	1,445,440
	-	-	20,109	-	-	20,109	-	20,109
	-	-	(1,122)	-	-	(1,122)	-	(1,122)
	-	-	-	48	-	48	-	48
	-	-	-	(8)	-	(8)	-	(8)
	-	-	-	-	(8,825)	(8,825)	-	(8,825)
	-	-	-	40	(8,825)	(8,785)	-	(8,785)
	-	-	18,987	40	(8,825)	10,202	-	10,202
	1,826	-	-	-	-	1,826		1,826
	1,265	-	-	-	-	1,265	-	1,265
	1,343	-	-	-	-	1,343	-	1,343
	-	-	(43,981)	-	-	(43,981)	-	(43,981)
	4,434	-	(43,981)	-	-	(39,547)	-	(39,547)
	1,509,609	(25,759)	79,106	613	(147,474)	1,416,095	-	1,416,095
	-	-	-	-	-	-	100,279	100,279
	-	-	-	-	-	-	1,122	1,122
	-	-	-	-			(2,243)	(2,243)
	-	-	-	-	-	-	(1,121)	(1,121)
		-		-	<u>-</u>	-	99,158	99,158
	1,509,609	(25,759)	79,106	613	(147,474)	1,416,095	99,158	1,515,253



		Attributable to Stapled Securityholders							
FH-BT Group	Note	Stapled Securities in issue S\$'000	Issue costs S\$'000	Revenue reserves S\$'000	Hedging reserve S\$'000	Foreign currency translation reserve S\$'000	Total S\$'000	Perpetual Securities holders' funds S\$'000	Total S\$'000
At 1 Oct 2019		9,565	(5)	(3,604)	-	(677)	5,279	-	5,279
Adjustment on initial recognition of SFRS(I) 16			-	(2,236)	-	-	(2,236)	-	(2,236)
At 1 Oct 2019 (restated)		9,565	(5)	(5,840)	-	(677)	3,043	-	3,043
Total return for the Period, net of tax		-	-	(336)	-	-	(336)	-	(336)
Other comprehensive income									
Foreign currency translation differences		-	-	-	-	43	43	-	43
Other comprehensive income for the Period, net of tax		-	-	-	-	43	43	-	43
Total comprehensive income for the Period, net of tax		-	-	(336)	-	43	(293)	-	(293)
Contributions by and distributions to Stapled Securityholders									
Trustee-Manager's management fees payable in Stapled Securities	(a)	13	-	-	-	-	13	-	13
Distributions to Stapled Securityholders		-	-	(157)	-	-	(157)	-	(157)
Total contributions by and distributions to Stapled Securityholders		13	-	(157)	-	-	(144)	-	(144)
Stapled Securityholders' funds at 31 Dec 2019		9,578	(5)	(6,333)	-	(634)	2,606	-	2,606

#### Footnote:

(a) This represents Stapled Securities to be issued as payment of Trustee-Manager's management fees in lieu of cash.

13,876 Stapled Securities relating to base management fee for the period from 1 October 2019 to 31 December 2019 will be issued in May 2020. Stapled Securities relating to performance management fee for the period from 1 October 2019 to 31 December 2019 will be issued in November 2020.

		Attributable to Stapled Securityholders							
	Note	Stapled Securities in issue S\$'000	Issue costs S\$'000	Revenue reserves S\$'000	Hedging reserve S\$'000	Foreign currency translation reserve S\$'000	Total S\$'000	Perpetual Securities holders' funds S\$'000	Total S\$'000
FH-BT Group									
At 1 Oct 2018 Total return for the Period, net of tax		9,517 -	(5) -	(3,241) (137)	-	(332)	5,939 (137)	-	5,939 (137)
Other comprehensive income									
Foreign currency translation differences		-	-	-	-	(133)	(133)	-	(133)
Other comprehensive income for the Period, net of tax		-	-	-	-	(133)	(133)	-	(133)
Total comprehensive income for the Period, net of tax		-	-	(137)	-	(133)	(270)	-	(270)
Contributions by and distributions to Stapled Securityholders									
Trustee-Manager's management fees payable in Stapled Securities		12	-	-	-	-	12	-	12
Distributions to Stapled Securityholders		-	-	(106)	-	-	(106)	-	(106)
Total contributions by and distributions to Stapled Securityholders		12	-	(106)	-	-	(94)	-	(94)
Stapled Securityholders' funds at 31 Dec 2018		9,529	(5)	(3,484)	-	(465)	5,575	-	5,575



#### 1 (d) (ii) Details of Changes in Issued and Issuable Stapled Securities

		FHT			
		1Q 2020	1Q 2019		
	Note	1 Oct 2019 to	1 Oct 2018 to		
		31 Dec 2019	31 Dec 2018		
		No. of Stapled Securities	No. of Stapled Securities		
Balance at beginning of the Period		1,894,216,910	1,869,164,755		
- As payment of REIT Manager's management fees		7,047,501	7,304,274		
- As payment of Trustee-Manager's management fees		39,918	43,073		
- As payment of other management fees		4,358,730	4,976,251		
- As payment of property management fees		3,995,008	4,174,256		
Issued Stapled Securities at the end of the Period		1,909,658,067	1,885,662,609		
Issuable Stapled Securities					
As payment of REIT Manager's management fees	(a)	2,729,804	2,577,134		
As payment of Trustee-Manager's management fees	(b)	17,936	17,002		
As payment of other management fees	(c)	1,735,672	1,785,835		
As payment of property management fees	(d)	1,876,342	1,894,988		
Total issued and issuable Stapled Securities		1,916,017,821	1,891,937,568		

#### Footnotes:

- (a) This represents 100% of the REIT Manager's base management fee and performance management fee payable in Stapled Securities. The REIT Manager's performance management fee will be paid once a year after the end of the financial year.
- (b) This represents 100% of the Trustee-Manager's base management fee and performance management fee payable in Stapled Securities. The Trustee-Manager's performance management fee will be paid once a year after the end of the financial year.
- (c) This represents 100% of the MIT Manager's base management fee and performance management fee payable in Stapled Securities. The MIT Manager's performance management fee will be paid once a year after the end of the financial year.
- (d) This represents 100% of the property managers' management fees payable in Stapled Securities.
- Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

3 Where the figures have been audited or reviewed, the auditor's report (including any qualifications or emphasis of matter).

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in section 5, the accounting policies and methods of computation adopted for the current reporting financial period are consistent with those applied in the audited financial statements for the financial year ended 30 September 2019.



5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

On 1 October 2019, FHT, FH-REIT Group and FH-BT Group (collectively, the "Group") adopted FRS 116/SFRS(I) 16 Leases, which is effective for the financial year beginning 1 October 2019.

FRS 116/SFRS(I) 16 Leases introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a ROU asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. Under FRS 116/SFRS(I) 16, remaining lease payments under the operating leases will be recognised at their present value discounted using an appropriate discount rate. In addition, the nature of expenses will now change as FRS 116/SFRS(I) 16 replaces straight-line operating lease expense with depreciation charge of ROU assets (where relevant) and interest expense on lease liabilities.

The Group has applied FRS 116/SFRS(I) 16 using the modified retrospective approach. Therefore, the cumulative effect of adopting FRS 116/SFRS(I) 16 is recognised as an adjustment to the opening balance of revenue reserves at 1 October 2019, with no restatement of comparative information. The Group has applied the practical expedient to grandfather the definition of a lease on transition whereby FRS 116/SFRS(I) 16 will be applied to all contracts entered into before 1 October 2019 and identified as leases in accordance with FRS 17/SFRS(I) 1-17.

FHT and FH-REIT Group have also applied the practical expedient to recognise ROU assets equal to their lease liabilities as at 1 October 2019, while FH-BT Group has applied the practical expedient to recognise the ROU assets at its carrying amount as if SFRS(I) 16 had been applied since the commencement date, but discounted using the discount rate determinated at the date of initial application; and lease liabilities shall be recognised at the present value of the remaining lease payments, discounted using the discount rate determined at the date of initial application.

The impact on the Group's financial statements arising from the adoption of FRS 116/SFRS(I) 16 is as follows:

#### Increase in assets:

Right-of-use asset (FRS 116) - recognised under investment properties Right-of-use asset (SFRS(I) 16) - recognised under property, plant and equipment Deferred tax assets

#### Increase in liabilities:

Lease liabilities

Decrease in net assets

Decrease in revenue reserves

FHT	FH-REIT Group	FH-BT Group
Δ	s at 1 Oct 201	9
S\$'000	S\$'000	S\$'000
2,700	2,700	-
-	-	66,933
-	-	958
2,700	2,700	70,127
-	-	(2,236)
-	-	2,236



# 6 Earnings per Stapled Security ("EPS") and Distribution per Stapled Security ("DPS") for the financial period

**Group earnings per Stapled Security** 

		FH	IT
		1Q 2020	1Q 2019
		1 Oct 2019 to	1 Oct 2018 to
	Note	31 Dec 2019	31 Dec 2018
Total return for the Period after tax (S\$'000)		20,789	19,409
Less: Total return for the Period after tax attributable to Perpetual Securities holders (\$\$'000)		(1,122)	(1,122)
Total return for the Period after tax attributable to Stapled Securityholders (S\$'000)		19,667	18,287
Basic EPS			
Weighted average number of Stapled Securities in issue	(a)	1,909,705,774	1,885,710,814
EPS based on weighted average number of Stapled Securities in issue (cents)		1.03	0.97
Dilutive EPS			
Weighted average number of Stapled Securities in issue	(a)	1,916,017,821	1,891,937,568
EPS based on weighted average number of Stapled Securities in issue (cents)		1.02	0.96

#### Footnote:

(a) The weighted average number of Stapled Securities is weighted for Stapled Securities in 1Q 2020 and 1Q 2019 respectively.



#### 6 Earnings per Stapled Security ("EPS") and Distribution per Stapled Security ("DPS") for the financial period (Cont'd)

#### **Group distribution per Stapled Security**

	FHT			
	1Q 2020	1Q 2019		
	1 Oct 2019 to 31 Dec 2019	1 Oct 2018 to 31 Dec 2018		
Total number of issued and issuable Stapled Securities				
at end of Period	1,914,047,072 <sup>(a)</sup>	1,890,097,455		
Distribution to Stapled Securityholders (S\$'000)				
Securityriolders (55 000)	25,459	23,707		
DPS based on the total number of Stapled Securities entitled				
to distribution (cents)	1.3301	1.2542		

#### Footnote:

(a) The computation of DPS for the periods are based on the number of Stapled Securities entitled to distribution. This comprises:

- (i) The number of Stapled Securities in issue as at 31 December 2019 of 1,909,658,067; and
- (ii) The number of Stapled Securities to be issued to the REIT Manager, the Trustee-Manager, the MIT Manager and property managers as consideration for base management fee and property management fees for the period from 1 October 2019 to 31 December 2019 of 4,389,005.
- \*\* As provided for in the trust deed dated 12 June 2014 constituting FH-REIT (as amended) and in the trust deed dated 20 June 2014 constituting FH-BT (as amended), the price of a Stapled Security issued shall be computed based on the volume weighted average price of a Stapled Security for the last ten business days immediately preceding the relevant financial period of which the fee accrues.

The computation of DPS for 1Q 2020 is presented for illustrative purpose only. FHT makes distributions on a semi-annual basis and the distributions are payable by the REIT Manager and the Trustee-Manager within 90 days from the end of the said semi-annual period.

#### 7 (i) Group net asset value per Stapled Security based on Stapled Securities in issue at the end of the period

	FHT		
	As at 31 Dec 2019	As at 30 Sep 2019	
Number of Stapled Securities issued at end of the period Net asset value (S\$'000) Net asset value per Stapled Security (cents)	1,909,658,067 1,381,186 72.33	1,894,216,910 1,383,454 73.04	

#### (ii) Group net tangible asset per Stapled Security based on Stapled Securities in issue at the end of the period

	FHT		
	As at 31 Dec 2019	As at 30 Sep 2019	
Number of Stapled Securities issued at end of the period Net tangible asset (S\$'000) Net tangible asset value per Stapled Security (cents)	1,909,658,067 1,381,186 72.33	1,894,216,910 1,383,454 73.04	



#### 8 Review of performance

#### (a) 1Q 2020 VS 1Q 2019

	Γ	FH	I-REIT Group		F	H-BT Group		
		Master Lessees - Gross Operating Revenue			Gross Operating Revenue			
		1Q 2020	1Q 2019		1Q 2020	1Q 2019		
		1 Oct 2019 to	1 Oct 2018 to		1 Oct 2019 to	1 Oct 2018 to		
		31 Dec 2019	31 Dec 2018	Change	31 Dec 2019	31 Dec 2018	Change	
		LC\$'000	LC\$'000	%	LC\$'000	LC\$'000	%	
Australia (a)	AUD	26,819	26,007	3.1	9,725	9,852	(1.3)	
Singapore	SGD	22,684	22,113	2.6	-	-	N/A	
United Kingdom	GBP	6,935	6,573	5.5	-	-	N/A	
Japan	JPY	1,675,831	1,732,389	(3.3)	-	-	N/A	
Malaysia	MYR	23,480	21,840	7.5	-	-	N/A	
Germany	EUR	3,448	3,178	8.5	-	-	N/A	

		FH-REIT Group  Master Lessees - Gross Operating Profit			FH-BT Group		
					Gross Operating Profit		
		1Q 2020 1 Oct 2019 to 31 Dec 2019 LC\$'000	1Q 2019		1Q 2020 1 Oct 2019 to Change 31 Dec 2019 % LC\$'000	1Q 2019 1 Oct 2018 to 31 Dec 2018 LC\$'000	Change %
			1 Oct 2018 to				
			31 Dec 2018	Change			
			LC\$'000	%			
Australia (a)	AUD	12,568	11,540	8.9	5,155	5,274	(2.3)
Singapore	SGD	9,124	8,945	2.0	-	-	N/A
United Kingdom	GBP	3,720	3,466	7.3	-	-	N/A
Japan	JPY	570,204	504,341	13.1	-	-	N/A
Malaysia	MYR	8,008	5,469	46.4	-	-	N/A
Germany	EUR	1,490	1,385	7.6	-	-	N/A

#### Footnote:

(a) The Gross Operating Revenue ("GOR") and GOP of NMOC are excluded from FH-REIT Group and reflected under FH-BT Group.

#### **Operational Performance**

#### (a) Review of performance for 1Q 2020 compared to 1Q 2019

During the financial period under review from 1 October 2019 to 31 December 2019 ("1Q FY2020"), Gross Revenue ("GR") improved 4.3% at S\$42.4 million and Net Property Income ("NPI") increased 6.8% to S\$33.2 million compared to last year ("1Q FY2019"). Distributable Income ("DI") registered an increase of 7.4% compared to 1Q FY2019.

In 1Q FY2020, the Australia portfolio's GOR and GOP increased 1.9% and 5.4% year-on-year ("yoy") respectively. GOR improved due to higher food and beverage ("F&B") revenue while the steeper GOP increase was attributed to better cost control on operating expenses. Portfolio occupancy rose to 90.3%, from 88.7% a year ago, despite the weaker trading environment weighing on average daily rate ("ADR"). This mitigated the decline in revenue per available room ("RevPAR") and enabled all properties to outperform the market.

The Singapore portfolio reported a 2.6% increase in GOR and a 2.0% increase in GOP yoy. The portfolio RevPAR improved 6.9% yoy on the back of higher ADR and occupancy. Both InterContinental Singapore and Fraser Suites Singapore saw healthy gains in RevPAR, driven by stronger leisure and corporate demand.

The UK portfolio continued to benefit from the weak pound. As a result, GOR and GOP rose yoy by 5.5% and 7.3% respectively. The portfolio RevPAR was 4.9% above the levels in 1Q FY2019 due to higher ADR and occupancy.

ANA Crowne Plaza Kobe's GOR declined 3.3% yoy due mainly to lower room and F&B revenue. Notwithstanding the lower GOR, its GOP increased 13.1% or JPY65.9 million yoy. The hotel has been reviewing and re-grouping resources to streamline its operations. This continual effort in driving operational efficiency resulted in the positive GOP growth.

The Westin Kuala Lumpur continued to recover from a market-wide low base as GOR improved 7.5% yoy, driven mainly by higher room revenue. With its continual efforts to increase operational efficiency, the hotel has achieved reduction in operating costs and improved its profitability. Its recent sustainability drive including the installation of new energy-efficient heat pumps led to substantial savings in utilities costs. Coupled with the 11.5% increase in room revenue, its GOP rose 46.4% or MYR2.5 million yoy.



#### 9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual result

No forecast or prospect statement has been previously disclosed.

#### 10 Commentary on the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

For the first 9 months of 2019, Tourism Australia reported a yoy increase of 2.5% in international arrivals to 5.3 million. While hotel visitor nights in Sydney and Melbourne have risen, the growth has been offset by new supply. In Sydney, approximately 2,300 rooms will be built in the CBD by 2021. This is likely to inhibit rates increase in the short term. However, given the city's global reputation and traditionally strong holiday and corporate visitor demand, the market is expected to absorb the new supply in the medium term<sup>1</sup>. In Melbourne, approximately 4,200 rooms are currently under construction and will enter the market from 2020 to 2022. The significant room pipeline and its impact on rates and occupancy levels warrant some cause for concern for hoteliers<sup>1</sup>.

For the period from January to November 2019, the Singapore Tourism Board reported a 2.9% yoy growth in international visitor arrivals to 17.4 million. The outlook for Singapore's tourism sector continues to be positive as refreshed and new tourism offerings and the introduction of new flight services are expected to support hotel trading performance<sup>2</sup>. Additionally, Singapore will play host to biennial and sizeable inaugural MICE (meetings, incentives, conferences and exhibitions) events in 2020. Supply is also anticipated to remain limited for the next 3 years, growing at a compound annual growth rate of 0.7% from end-2019 to end-2022<sup>2</sup>.

According to VisitBritain, the UK welcomed 29.2 million overseas visitors in the first 9 months of 2019, up 2.0% yoy. Business visits were 1.0% below levels seen in 2018 but holiday visits were up 3.0% yoy. Looking ahead, the weak macroeconomic outlook and Brexit uncertainty may continue to impact business sentiment and corporate bookings. Hotel performance is expected to vary by geography and segment. However, London is anticipated to hold on to some growth, with the weak pound continuing to support inbound leisure demand and events such as the Farnborough International Airshow and UEFA Euro 2020 providing further boost<sup>3</sup>.

For the period from January to November 2019, Japan National Tourism Organization reported a 2.8% yoy increase in foreign visitors to 29.4 million. Moving forward, the Tokyo Olympics is expected to drive inbound visitors to reach the 2020 goal of 40.0 million. Hotel supply, on the other hand, is anticipated to soften, which should provide some breathing room for hoteliers<sup>4</sup>.

For the first 9 months of 2019, Tourism Malaysia reported a yoy growth of 3.7% in tourist arrivals to 20.1 million, with Singapore, Indonesia and China being the biggest contributors of tourist arrivals to Malaysia. For 2019, Tourism Malaysia aims to achieve tourist arrivals of 28.1 million. In Kuala Lumpur, hotel trading performance in the near term is expected to remain subdued due to the ongoing room supply glut. However, new supply may be partially absorbed by continued visitor growth<sup>5</sup>.

For the period from January to November 2019, the Federal Statistical Office of Germany recorded a 3.7% yoy increase in the number of overnight stays by domestic and foreign visitors<sup>6</sup>. In Dresden, the total number of domestic and foreign visitors for the first 9 months of 2019 rose 1.2% yoy<sup>7</sup>. Dresden, the capital city of the Free State of Saxony, continues to grow its pipeline of MICE events for 2020 including HAUS (construction and energy fair), Bauen Kaufen Wohnen (real estate and construction fair), 25th Congress of the International Commission for Optics, Hematology and Oncology Conference, and International Conference on Metal-Organic Frameworks and Open Framework Compounds.

<sup>&</sup>lt;sup>1</sup> Source: CBRE – MarketView Australia Hotels, Q3 2019 (30 October 2019)

<sup>&</sup>lt;sup>2</sup> Source: JLL – Asia Pacific Property Digest Q3 2019 (20 November 2019)

<sup>&</sup>lt;sup>3</sup> Source: PwC UK Hotels Forecast Update 2019-2020 (September 2019)

<sup>&</sup>lt;sup>4</sup> Source: Savills – Spotlight: Japan Hospitality (9 August 2019)

<sup>&</sup>lt;sup>5</sup> Source: JLL – Asia Pacific Property Digest, Q2 2019 (19 August 2019)

<sup>&</sup>lt;sup>6</sup> Source: www.destatis.de

<sup>&</sup>lt;sup>7</sup> Source: www.dresden.de



#### 11 Distributions

#### (a) Current financial period

Any distribution declared for the current financial period?

No.

#### (b) Corresponding period of the immediately preceding financial year

Any distribution declared for the corresponding period of the immediately preceding financial period?

No.

#### (c) Date payable

Not applicable.

#### (d) Books closure date

Not applicable.

#### 12 If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision.

FHT makes distributions to Stapled Securityholders on a semi-annual basis for every six-month period ending 31 March and 30 September.

# If the Group has obtained a general mandate from holders for Interested Party Transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, please make a statement to that effect.

FHT has not obtained a general mandate from Stapled Securityholders for IPTs.

#### 14 Additional information - FHT's interests in Australia Land Trust

Australia's foreign investment regime can apply to acquisitions of shares and units offshore. The rules are complex, particularly having regard to acquisitions in entities that are not in Australia but that have downstream Australian assets. The rules were amended significantly on 1 December 2015, and again with effect from 1 July 2017 and there is also administrative guidance from the Foreign Investment Review Board ("FIRB"). Therefore, investors should seek their own legal advice on the application of the FIRB regime to their individual circumstances.

Noting the above, investors who are "foreign persons" that acquire Stapled Securities may be required under the Australian Foreign Acquisitions and Takeovers Act 1975 (Cth) ("FATA") to notify and receive a no objection notification ("FIRB Clearance") prior to their investment in FHT. This may be the case if any of the circumstances set out below apply at the time the Stapled Securities are acquired:

- (a) the investor is a "foreign government investor" acquiring a "direct interest" in FHT; and
- (b) the investor is a "foreign person" that is not a "foreign government investor" and, together with their "associates", they would:
  - (i) hold more than 10% in FHT; or
  - (ii) increase an existing holding of 10% or more in FHT,

and the interest being acquired is valued in excess of the applicable monetary threshold.

Please note that, depending on which situation applies to an investor, prior notification and FIRB Clearance may not be mandatory, but rather a voluntary notification may be made to the Australian Treasurer. Despite such notification being voluntary, as the Australian Treasurer still has the power to make adverse orders under the FATA if such transaction is considered to be contrary to Australia's national interest. Accordingly, in some circumstances, it may be prudent for an investor to seek FIRB Clearance on a voluntary basis.



#### 14 Additional information - FHT's interests in Australia Land Trust (Cont'd)

#### Exemptions from ALT requirements

The FATA contains two relevant exemptions from the requirement to obtain FIRB Clearance that would otherwise apply if FH-REIT or FH-BT was considered to be an Australian Land Trust<sup>1</sup> ("ALT") such that FIRB clearance would generally only be required for private foreign persons if:

- (a) the relevant person's interest in FH-REIT or FH-BT would be valued in excess of a specified threshold prescribed under the FATA is AUD275.0 million, unless the ALT has 'sensitive' land holdings, in which case the threshold may be AUD60.0 million); and
- (b) the relevant person, together with associates, is acquiring an interest of 10% or more in FHT and will be in a position to influence or participate in the central management and control of the land entity or to influence, participate in or determine the policy of the land entity.

#### Significant actions (i.e. voluntary notification)

If FHT has gross Australian assets in excess of a specified threshold prescribed under the FATA (as at the date of this announcement, the threshold prescribed under the FATA is AUD275.0 million for most private foreign investors) at the time of acquisition, all investors who are:

- (a) foreign persons (but not foreign government investors); and
- (b) acquiring a "substantial interest" in FHT or have a "substantial interest" and increase their holding,

should note that, while prior notification and FIRB Clearance are not required, the Australian Treasurer still has the power to make adverse orders under the FATA if such transaction is considered to be contrary to Australia's national interest. In such case, it may be prudent for an investor to seek FIRB Clearance on a voluntary basis.

As at 31 December 2019, the value of the Australian assets comprised in FHT's portfolio is 29.24% of the total asset value of FHT. Consequently, FHT is not considered to be an ALT.

As at 31 December 2019, FHT has gross Australian assets of approximately AUD761.7 million, which is above AUD275.0 million.

Any investor acquiring Stapled Securities on the secondary market should seek their own advice on the FIRB requirements as they pertain to their specific circumstances.

The terms "foreign person", "foreign government investor", "direct interest", "associate" and "substantial interest" have the meaning given to these terms in the FATA. Please note that these terms apply broadly and investors should seek their own legal advice regarding their application.

<sup>&</sup>lt;sup>1</sup> An ALT is a unit trust in which the value of interests in Australian land exceeds 50% of the value of the total assets of the unit trust.



#### 15 Confirmation pursuant to Rule 720(1) of the SGX-ST Listing Manual

The Managers confirm that they have procured undertakings from all their Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual.

#### 16 Confirmation pursuant to Rule 705(5) of the SGX-ST Listing Manual

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of each of Frasers Hospitality Asset Management Pte. Ltd. (as manager of FH-REIT) and Frasers Hospitality Trust Management Pte. Ltd. (as trustee-manager of FH-BT) which may render these financial results to be false or misleading, in any material respect.

#### For and on behalf of the Board of Directors of

Frasers Hospitality Asset Management Pte. Ltd. Frasers Hospitality Trust Management Pte. Ltd.

Law Song Keng Director Koh Teck Chuan Director

#### BY ORDER OF THE BOARD

#### Frasers Hospitality Asset Management Pte. Ltd.

(Company registration no. 201331351D)

As manager of Frasers Hospitality Real Estate Investment Trust

#### Frasers Hospitality Trust Management Pte. Ltd.

(Company registration no. 201401270M)

As trustee-manager of Frasers Hospitality Business Trust

Catherine Yeo Company Secretary 23 January 2020

### IMPORTANT NOTICE

This announcement may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differs materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of average daily room rates and occupancy, changes in operating expenses (including employee wages, benefits and training costs), property expenses, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Managers' current view on future events.

The value of the Stapled Securities and the income derived from them, may fall as well as rise. Stapled Securities are not obligations of, deposits in, or guaranteed by, the Managers, Perpetual (Asia) Limited (the Trustee of FH-REIT) or any of their affiliates. An investment in Stapled Securities is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request that the Managers redeem or purchase their Stapled Securities while the Stapled Securities are listed. It is intended that holders of Stapled Securities may only deal in their Stapled Securities through trading on SGX-ST. Listing of the Stapled Securities on the SGX-ST does not guarantee a liquid market for the Stapled Securities.

The past performance of FHT is not necessarily indicative of the future performance of FHT.

Any discrepancies in the tables included in this announcement between the listed amounts and total thereof are due to rounding.