## CapitaLand

BECAUSE<br>TOMORROW MATTERS

ANNUAL REPORT
20


In TIMES OF EXTRAORDINARY
CHANGE, WE REMAIN STEADFAST IN OUR COMMITMENTTO SUSTAINABLE RETURNS AND OUTCOMES.

## LEE CHEE KOON

 GROUP CEO
## BECAUSE TOMORROW MATTERS



## BECAUSE CHANGE IS THE ONLY CONSTANT

Agility and adaptability are essential TO OUR BUSINESS. WE ARE CONSTANTLY ALERT TO THE REALITY OF CHANGE AND READY TO MEET THE CHALLENGES THAT ARISE. WE ALSO KNOW THAT CHANGE CAN OFFER NEW OPPORTUNITIES FOR US TO EMBRACE.

## BECAUSE THE FUTURE IS NOW

As never before, the world is now at EVERYONE'S FINGER TIPS. THE EVENTS OF 2020 HAVE THRUST THIS REALITY UPON US EVEN MORE STARKLY. CAPITALAND HAS RESPONDED BY KEEPING UP WITH THE TIMES. WE HAVE INVESTED IN THE TECHNOLOGIES REQUIRED IN THIS DIGITAL WORLD AND HAVE SPEARHEADED INITIATIVES TO DELIVER POSITIVE BENEFITS AND OUTCOMES FOR ALL. THIS EFFORT IS ONGOING.

## BECAUSE WE MEAN BUSINESS

We do everything to ensure WE REMAIN RESILIENT FINANCIALLY. OUR DISCIPLINED AND PRUDENT CAPITAL MANAGEMENT STRATEGY KEEPS OUR BALANCE SHEET ROBUST AND PUTS US IN A STRONG POSITION TO SEIZE STRATEGIC AND BENEFICIAL OPPORTUNITIES AS THEY ARISE.


## BECAUSE TOMORROW MATTERS...

CAPITALAND, AS A RESPONSIBLE GLOBAL COMPANY, BELIEVES THAT WHAT WE DO TODAY WILL IMPACT THE FUTURE. THUS, SUSTAINABILITY IS AT THE CORE OF EVERYTHING WE DO SO WE CAN CREATE VALUE FOR OUR PATRONS, NOT JUST FOR TODAY, BUT FOR GENERATIONS TO COME.

## WHO WE ARE

CapitaLand Limited (CapitaLand) is one of Asia's largest diversified real estate groups. Headquartered and listed in Singapore, it owns and manages a global portfolio worth about $\mathrm{S} \$ 132.5$ billion as at 31 December 2020. CapitaLand's portfolio spans across diversified real estate classes which includes commercial, retail; business park, industrial and logistics; integrated development, urban development; as well as lodging and residential. With a presence across more than 230 cities in over 30 countries, the Group focuses on Singapore and China as its core markets, while it continues to expand in markets such as India, Vietnam, Australia, Europe and the USA.

CapitaLand has one of the largest real estate investment management businesses globally. It manages six listed real estate investment trusts (REITs) and business trusts as well as over 20 private funds. CapitaLand launched Singapore's first REIT in 2002 and today, its stable of REITs and business trusts comprises CapitaLand Integrated Commercial Trust, Ascendas Real Estate Investment Trust, Ascott Residence Trust, CapitaLand China Trust, Ascendas India Trust and CapitaLand Malaysia Mall Trust.

CapitaLand places sustainability at the core of what it does. As a responsible real estate company, CapitaLand contributes to the environmental and social well-being of the communities where it operates, as it delivers long-term economic value to its stakeholders.

## VISION

To be a leading global enterprise that enriches people and communities through high-quality real estate products and services.

## MISSION

## CUSTOMERS

We create great customer value and experiences through high-quality products and services.

## PEOPLE

We develop high-performing people and teams through rewarding opportunities.

## INVESTORS

We deliver sustainable shareholder returns and build a strong global network of capital partners.

## COMMUNITIES

We care for and contribute to the economic, environmental and social development of communities.


## CORE VALUES <br> WE <br> 㐫



## WINNING MINDSET

Be passionate in pursing excellence

Persevere \& overcome difficulties

Be bold, courageous $\&$ resilient


## ENTERPRISING

Be innovative $\mathcal{\&}$ agile
Dare to be different $\mathcal{G}$ challenge the status quo
Continue to learn \& grow


## RESPECT

Be humble \& show appreciation to one another
Be inclusive, collaborative \& break down silos

Embrace diversity as a global organisation


## INTEGRITY

Be ethical \& trustworthy
Do the right thing
for the company
Care for our communities
\& environment

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## AN OVERVIEW OF

 CAPITALAND'S 2030 SUSTAINABILITY

## OUR GLOBAL PRESENCE



BY GEOGRAPHY (\%)


1 Refers to the total value of real estate managed by CapitaLand Group entities managed by CapitaLand Group entities
stated at $100 \%$ of property carrying value as of 31 December 2020.
2 Includes Hong Kong.
3 Excludes Singapore and Hong Kong.
4 Excludes China.
5 Includes multifamily and hotels.
6 Includes data centres.


# FY 2020 KEY HIGHLIGHTS 



## FINANCIALS



EARNINGS BEFORE INTEREST \& TAX S\$231.5 million


OPERATING PATMI
S\$769.9 million


DIVIDEND PER SHARE
9 cents


NET DEBT TO EQUITY
0.68

## 5-YEAR FINANCIAL SUMMARY

$2016 \quad 2017^{1} \quad 2018 \quad 2019 \quad 2020$
(A) INCOME STATEMENT (S\$ MILLION)

| Revenue | 5,252.3 | 4,618.2 | 5,602.4 | 6,234.8 | 6,532.6 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings before interest and tax (EBIT) | 2,359.5 | 3,302.2 | 4,145.0 | 5,067.6 | 231.5 |
| Profit/(Loss) attributable to shareholders (PATMI/(Net loss)) | 1,190.3 | 1,569.6 | 1,762.5 | 2,135.9 | $(1,574.3)$ |
| Operating PATMI | 865.3 | 927.2 | 872.2 | 1,057.2 | 769.9 |

(B) BALANCE SHEET (S\$ MILLION)

| Investment properties | $18,998.4$ | $36,479.4$ | $39,446.0$ | $48,731.9$ | $\mathbf{4 7 , 8 7 2 . 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Development properties for sale and stocks | $4,837.1$ | $3,977.0$ | $5,128.6$ | $7,725.1$ | $\mathbf{6 , 7 7 8 . 2}$ |
| Associates and joint ventures | $12,617.3$ | $10,205.4$ | $10,179.6$ | $12,996.2$ | $\mathbf{1 2 , 5 2 7 . 8}$ |
| Cash and cash equivalents | $4,792.6$ | $6,105.3$ | $5,059.8$ | $6,167.6$ | $\mathbf{9 , 1 7 5 . 4}$ |
| Other assets | $4,495.4$ | $4,772.1$ | $4,833.6$ | $6,725.1$ | $\mathbf{8 , 0 1 5 . 6}$ |
| Total assets | $45,740.8$ | $61,539.2$ | $64,647.6$ | $82,345.9$ | $\mathbf{8 4 , 3 6 9 . 9}$ |
|  |  |  |  |  |  |
| Equity attributable to owners of the Company | $17,604.8$ | $18,412.9$ | $18,952.7$ | $23,359.5$ | $\mathbf{2 2 , 3 0 6 . 1}$ |
| Total borrowings | $14,852.4$ | $21,694.9$ | $23,633.9$ | $31,411.1$ | $\mathbf{3 5 , 1 5 8 . 4}$ |
| Non-controlling interests and other liabilities | $13,283.6$ | $21,431.4$ | $22,061.0$ | $27,575.3$ | $\mathbf{2 6 , 9 0 5 . 4}$ |
| Total equities and liabilities | $45,740.8$ | $61,539.2$ | $64,647.6$ | $82,345.9$ | $\mathbf{8 4 , 3 6 9 . 9}$ |

(C) FINANCIAL RATIOS

| Earnings per share (cents) | 28.0 | 37.0 | 42.1 | 46.4 | (31.0) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net tangible assets per share (S\$) | 4.05 | 4.20 | 4.40 | 4.44 | $\mathbf{4 . 0 9}$ |
| Return on equity ${ }^{\boldsymbol{2}}$ (\%) | 6.6 | 8.6 | 9.3 | 10.0 | $\mathbf{( 7 . 0 )}$ |
| Return on total assets (\%) | 4.4 | 5.4 | 5.6 | 5.8 | $\mathbf{( 0 . 8 )}$ |
| Debt equity ratio (net of cash) (times) | 0.41 | 0.49 | 0.56 | 0.63 | $\mathbf{0 . 6 8}$ |
| Net debt/Total assets (net of cash) (times) | 0.25 | 0.28 | 0.31 | 0.33 | $\mathbf{0 . 3 5}$ |
| Interest cover (times) | 6.5 | 8.6 | 8.3 | 7.6 | $\mathbf{0 . 7}$ |
| Interest service (times) | 10.3 | 6.7 | 4.4 | 4.3 | $\mathbf{3 . 3}$ |

Dividend

| Ordinary dividend per share (cents) | 10.0 | 12.0 | 12.0 | 12.0 | 9.0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Dividend cover (times) | 2.8 | 3.1 | 3.5 | 3.9 | NM |

[^0]
## GROUP BUSINESS STRUCTURE

## CapitaLand



## MESSAGE TO SHAREHOLDERS

It has been slightly more than a year since COVID-19 set off a global health pandemic which changed how we live and work. We were not left unscathed. Indeed, our various businesses were adversely impacted, some more deeply than others. COVID-19 disrupted the positive growth trajectory we were on but there are signs that the worst is over.

For FY 2020, the Group reported a net loss of S\$1.6 billion, due largely to fair value write-downs (S\$1.6 billion) and impairments ( $\mathrm{S} \$ 861$ million), both of which were non-cash in nature.

However, despite the challenging operating environment, we continued to achieve satisfactory results at the operating level, reflecting the resilience of our diversified portfolio. Operating Profit after Tax and Minority Interests (Operating PATMI) was S\$770 million (S $\$ 1.1$ billion for FY 2019), and together with portfolio gains of $\mathrm{S} \$ 154$ million (S\$436 million in FY 2019), we achieved a Cash PATMI of S\$924 million (S\$1.5 billion in FY 2019).

Our financial position remains strong; our gearing stood at $0.68 x$ at yearend. That, coupled with the resilience of our cash profits, underpin the proposed dividend of 9 Singapore cents per share, totalling $\mathrm{S} \$ 467.4$ million and representing a payout ratio of $52 \%$.

The impact of COVID-19 on our business has generally abated, as we see the positive turnaround in late 2020 continuing into 2021 in the markets we operate in. We are cautiously optimistic that the worst impact of the pandemic is behind us.

## REFLECTING ON 2020

The headwinds faced in 2020 validated important aspects of our business and our strategy, and also acted as a driver to accelerate the re-positioning of CapitaLand.

## 1. Financial Prudence

CapitaLand continues to practise financial prudence in managing and operating our business. When we merged with AscendasSingbridge (ASB) in 2019, we were able to demonstrate the benefits of this discipline by completing the transaction without having to seek additional financing from our minority shareholders. And following the combination, we committed to reducing our gearing and reestablishing our funding capacity and brought down our net debt-to-equity from a high of $0.73 x$ to $0.63 x$ within a six-month period.

In the face of the exceptional circumstances of 2020, this financial discipline benefitted not only the company itself, but also our tenants, partners, communities, and employees. The strength of our balance sheet and operating cashflow, enabled us to provide over S\$340 million in rental rebate and marketing support for our tenants, as well as
support for the wider community in the form of financial and healthcare assistance.

We also undertook an exercise to rationalise various businesses, automating and outsourcing functions where it made sense. CapitaLand's Board and senior management took a $5 \%$ to $15 \%$ reduction in their board fee and base salaries. By taking proactive steps to manage our costs, we achieved $\mathrm{S} \$ 250.0$ million in total cost savings for the year. Our net debt-to-equity was at a comfortable $0.68 x$ as of 31 December 2020.

## 2. CapitaLand 3.0

The benefits of the Group's large and diversified portfolio were never more evident in 2020. During much of the first half of the year, when CapitaLand's retail, lodging and residential trading businesses bore the brunt of the pandemic's impact on the global economy, we were able to fall back on the resilient rental income of our office portfolio, as well as "new
economy" business parks, industrial and logistics assets. Geographic diversification also mitigated the impact. For example, when China, a key core market, became the first country to re-open its economy after a two-month country-wide lockdown, its rapid recovery cushioned the impact to our overall portfolio, as other markets remained in different states of lockdown for longer periods.

LEE CHEE KOON
Group Chief Executive Officer

## MESSAGE TO SHAREHOLDERS

Following the ASB combination, we re-organised our business into three key strategic growth pillars comprising Development, Fund Management and Lodging which sharpened our focus.

Development - The Group deployed more capital towards the new economy sectors. In FY 2020, we concluded the following major transactions amidst a challenging investment landscape:
) Acquisition of Arlington Business Park, in the United Kingdom (U.K.), consisting of 11 Grade A office buildings. This investment expanded CapitaLand's real estate assets under management in Europe to $\$ \$ 4.8$ billion;
) Acquisition of 10.6 acres of Phase II land at International Tech Park Chennai (ITPC), India. This adds to 12.7 acres of ITPC Phase I, which we commenced construction in November 2020;
) The joint redevelopment of the Ascendas Xinsu business park in China together with CapitaLand China Trust (CLCT). This project spearheads the Group's commitment to grow its new economy investments in China to $\mathrm{S} \$ 5$ billion, from the current S\$1.5 billion over the next few years;
) Joint-venturing with Mitsui \& Co. Real Estate Ltd to develop and operate a logistics project in Greater Tokyo, marking the Group's first foray into Japan's logistics sector.


Fund Management - Our fund management business built on the momentum from 2019 with several strategic initiatives in 2020.

The first was the merger of CapitaLand Mall Trust and CapitaLand Commercial Trust to form CapitaLand Integrated Commercial Trust (CICT). CICT offers a complementary and diversified mix of commercial assets that provides it with good prospects for income growth.

The second was the expansion of the investment mandate of CLCT, which was renamed from CapitaLand Retail China Trust in January 2021. CLCT's mandate now stretches beyond retail, enabling it to more fully benefit from CapitaLand's diversified pipeline of commercial and new economy assets in China. Towards this end, with its expanded mandate, CLCT acquired five business parks and the remaining $49 \%$ stake of Rock Square mall from CapitaLand in November 2020.

In FY 2020, the Group generated S\$306.2 million in fee income from managing six listed real estate investment trusts (REIT) and business trusts, as well as over 20 private funds, representing a year on year growth of 4.4\%. Our Funds Under Management (FUM) grew to $\mathrm{S} \$ 77.6$ billion in FY 2020, 5.3\% higher than that of FY 2019. As our FUM increases, fee income will grow correspondingly.

Lodging - Whilst the Group's lodging business endured an extremely challenging year, as global business and leisure travel was heavily disrupted, it also demonstrated the resilience of our asset-light, long-stay business model.

Our long-stay focused portfolio achieved a respectable average occupancy of around $50 \%$ for the year. This enabled the lodging business to deliver a positive operating cash flow for 2020.

New management contracts in 2020 gave us a record 14,200 new units across 71 properties that will be managed by us. This marks a fourth consecutive year of record growth. We will be adding new cities and countries under these new management contracts, and are well on track to meeting our 2023 target of 160,000 units.

In 2020, we opened more than 3,900 units in cities across Asia and beyond, adding to our operating inventory of approximately 69,700 units. In 2021, we are slated to open over 80 properties comprising about 17,000 units principally in the Asia Pacific region, which is expected to lead the global economic recovery.

International business and leisure travel will return when the pandemic is sufficiently brought under control
and our lodging business will benefit from this recovery. In the meantime, we commence broadening our offerings in the long-stay lodgings to adjacent sub-segments such as student accommodation, corporate housing, and multifamily rental housing. Pursuant to this, we entered into a US\$300 million joint venture to scale our multifamily asset portfolio in the USA. In January this year, Ascott Residence Trust kickstarted the Group's student accommodation portfolio buildup, acquiring a freehold property in Atlanta, Georgia, USA.

## 3. People, Sustainability and Digitalisation

The events of 2020 have proven to us that business decisions have to go beyond immediate gains, and have to be anchored on things that last. These include:

## People

We continue to invest in our people. For example, we set aside S\$5 million under CapitaLand's Building Capability Framework to enhance the digital skills and competencies of staff in Singapore as the Group continues to build a competent, adaptable and futureready workforce. Many employees proactively took courses to improve their digital literacy, especially in areas of data analytics, automation, artificial intelligence and digital communication.

In China, we launched "iXueTang", a web-based learning platform containing over 1,000 courses on a wide range of topics such as digital analytics, communications and business management so that CapitaLand's employees can learn remotely even with social distancing measures in place.

The total learning hours in digitalrelated courses increased by more than $20 \%$ on average across our operations

## Sustainability

In October 2020, we launched our 2030 Sustainability Master Plan to build upon the Group's sustainability achievements over the past 20 years and accelerate and expand our sustainability efforts. The Sustainability Master Plan is a strategic blueprint, encompassing the Group's environmental, social and governance (ESG) priorities, to ensure that CapitaLand remains a leading corporate sustainability steward.

The importance of this commitment to placing sustainability at the core of everything that we do stems from the belief that our financial health is inextricably tied to our environmental and social health, as well as our steadfast adherence to the principles of sound governance.

Recognising that partnerships can help us better to achieve our sustainability objectives, we launched the CapitaLand Sustainability X Challenge, the first sustainabilityfocused innovation challenge by a Singapore real estate company on a global scale. It invites like-minded sustainability innovators to participate in solving problems in areas of primary relevance to the Group, such as low carbon transition and healthy and safe buildings. Winning entries will be announced in June 2021 and invited to sandbox their solutions within the Group.

## Digitalisation

Real estate has traditionally been a highly analogue business. To prepare ourselves for an increasingly digital global ecosystem, the Group took the opportunity in 2020 to accelerate its digitisation and digitalisation initiatives.

Internally, we have driven change to a new way of working. Over 100 dashboards were developed to enable faster data-driven decisions, from investments and operations to human resources, to improve accuracy and productivity. Dovetailing with our ESG commitments, we also committed
to reducing our reliance on paper with digital workflow substitutes, and implementing paperless procedures.

Externally, CapitaLand's established digital platform, CapitaStar, with more than 13 million CapitaStar members in China and more than 1 million in Singapore, is ideally positioned to offer our retailers and customers omnichannel options, when conventional shopping routines are disrupted by the pandemic. In total, more than 2,700 retailers - over 550 in Singapore and 2,226 in China - were onboarded to the CapitaStar platform in FY 2020. We also launched our e-commerce platform, eCapitaMall and online food ordering platform, Capita3Eats in Singapore to further complement our digital retail platform, integrating well with our existing brick-and-mortar retail network.

The early results have been promising. In China, we generated more than RMB200 million ( $\$ \$ 40$ million) of online gross merchandise value in 2020, 10 times the value achieved in 2019.

Going forward, the Group plans to leverage CapitaStar to drive cross-border online sales, scale up our network of valuable B2C and B2B connections and increasingly monetise our online efforts. Recognising that this strategic opportunity is not limited to just the retail sector, we have also accelerated the development of our other digital platforms such as CapitaStar@Work for workspace and the Ascott Star Rewards (ASR) for lodging. Further harnessing the Group's unique digital ecosystem, CapitaStar members in Singapore who are also members of ASR can seamlessly exchange their CapitaStar STAR\$® for ASR points and vice versa.

In October 2020, together with our industry partners, we committed up to $\mathrm{S} \$ 10$ million to set up the Smart Urban Co-Innovation Lab, Southeast Asia's first industryled lab for smart cities solutions



#### Abstract

WE REMAIN COMMITTED TO CAPITALAND 3.0 AND TO THAT END, AS WE EMERGE FROM THE WORST OF THE PANDEMIC INTO RECOVERY, WE ARE READY TO FURTHER ACCELERATE OUR TRANSFORMATION.


development. This initiative allows participants to co-create and test innovation projects with local built environments and technology enterprises in a live environment at CapitaLand's 5G-enabled Singapore Science Park. Since its opening, we have welcomed more than 130 companies to the Smart Lab and formed 33 partnerships. The Lab has also enabled 14 trials of Smart City solutions in intelligent estate management. Another 15 problem statements have been released to the industry to co-innovate with us and our partners.

These initiatives mark the latest steps to transform and future proof the Group for a fast evolving digitalised economy.

## HOW ARE WE PREPARING FOR TOMORROW?

Our ability to deliver on our CapitaLand 3.0 strategy, announced in January 2019, has shown positive results. Harnessing the synergies from our combination with ASB, we grew our return on equity, improved our financial performance, and embarked on pivoting CapitaLand from a traditional development-focused business, to one that is more assetlight and fee income driven. We also accelerated the recalibration of our asset classes with a material increase in the new economy sectors.

The extraordinary challenges posed by COVID-19 in 2020 compelled us to take a pause to navigate through the

pandemic. Nonetheless, we remain committed to CapitaLand 3.0 and to that end, as we emerge from the worst of the pandemic into recovery, we are ready to further accelerate our transformation. On 22 March 2021, we announced that we would restructure the Group's business by consolidating our investment management platforms as well as lodging business into "CapitaLand Investment Management" (CLIM), which is to be listed by introduction on the Singapore Exchange Securities Trading Limited, in the process creating Asia's largest real estate investment manager (REIM), and the third largest listed REIM company globally ${ }^{1}$. The real estate development business of the Group will be placed under private ownership, to be fully held by CLA Real Estate Holdings (CLA), CapitaLand's majority shareholder.

CLIM at its inception will be a fully integrated REIM with funds and property management capabilities across multiple asset classes and a spectrum of private and listed funds under its management. CLIM will be the manager of all six listed REITs and business trusts, as well as the unlisted funds currently managed by CapitaLand, and complemented by one of the world's foremost longstay lodging platform. CLIM's focus will be on growing its funds under management and recurring fee income. Concurrently, the privatised development entity will develop and incubate projects as a key source of pipeline for CLIM, entrenching the mutually beneficial ecosystem within the Group

On the premise that existing CapitaLand's Eligible Shareholders (excluding CLA) will vote to approve the Scheme of Arrangement, they will directly hold approximately $48 \%$ of the issued shares of CLIM, which will be distributed by CapitaLand. CLA will own approximately $52 \%$ interest of CLIM through CapitaLand upon the listing of CLIM.

All shareholders will be receiving a scheme document and introductory document in or around the third quarter of 2021, with full information on our proposed restructuring and the details of the Extraordinary General Meeting and Scheme Meeting that we will call to seek your approval. We look forward to sharing more details with shareholders in due course, as we embark on this next important phase of CapitaLand's transformation journey.

## ACKNOWLEDGEMENTS

We would like to extend our deepest gratitude to our shareholders, tenants, customers and partners for your continuing trust and collaboration which have given us the courage and motivation to face an unprecedented crisis.

To our staff, we appreciate your dedication to the company. We are proud of you for doing your best to keep our day-to-day businesses going during a time of extremely low visibility, and to even find time to support the communities around us. Thank you for your sacrifices.

Finally, we would like to thank our Board for guiding CapitaLand through a very challenging year. It was not easy this past year, and we are glad we made it through the darkest of times.

## Group CEO's personal message on Mr Ng Kee Choe's retirement and Mr Miguel Ko's incoming chairmanship:

At the end of our coming Annual General Meeting in April 2021, Mr Ng Kee Choe will be retiring after serving more than 10 years on CapitaLand's Board, including eight years as Chairman of the Board. On behalf of the Group, we would like to extend our deepest gratitude to you, Chairman, for your strong and effective stewardship and the guidance you have given to the leadership team.

We would also like the take the chance to welcome Mr Miguel Ko, currently CapitaLand's Non-executive Deputy Chairman as CapitaLand's new Chairman. We are certain that we will benefit from your expertise and guidance.

Mr Ng Kee Choe's personal message on stepping down as Chairman:

It has been my privilege and an honour to have served CapitaLand since 2010, with the last eight as Board Chair. I deeply cherish the experience and the opportunity to journey with so many committed and talented members of the CapitaLand family. Much progress has been made in CapitaLand's transformation under Chee Koon. The Scheme of Arrangement briefly outlined above is an important strategic move and a significant milestone of CapitaLand's transformation journey. I am confident that under the stewardship of the Board to be led by Miguel and the management team headed by Chee Koon, CapitaLand will continue to advance strongly, and achieve greater success as it continues with its transformation. Finally, I thank all Shareholders for your patience, understanding and support during my Chairmanship.

## Sincerely

| Ng Kee Choe | Lee Chee Koon |
| :--- | :--- |
| Chairman | Group Chief Executive Officer |

March 2021

## OUR STAKEHOLDERS

We believe that a sustainable business requires an understanding of the views and interests of its key stakeholders. Therefore, we take a localised approach to identify and engage with stakeholders in each of our businesses and functions to ensure that sufficient attention and necessary support are provided to our stakeholders, to help us achieve collective success. Feedback from the ground is regularly provided to CapitaLand's senior management and Board, to encourage robust discussion that will lead to considered business decisions. Faced with the evolving situation of 2020, stakeholder engagement has taken an even higher priority, because the only way we can overcome such challenges is to work together. Our key stakeholders are categorised into four broad groups, namely: our People, our Investors, our Customers, and our Communities. Each group includes both current and potential stakeholders.


## OUR PEOPLE

A company can only be as good as its employees. Hence, we place great importance in attracting, training, and retaining top talent to continually sharpen this competitive edge. We have a strong culture driven by our shared CapitaDNA, comprising CapitaLand's vision, mission, credo and core values. This binds our workforce together, creating a CapitaLand culture that promotes a winning mindset and enterprising spirit, whilst upholding not only respect for one another but integrity in our decisions as well.

Amidst the disruptions in 2020, we continued to hold our employee townhalls, albeit virtually, to ensure our people remained engaged. During these sessions, employees were encouraged to pose questions to senior management of CapitaLand who would respond to them "live".

We also conducted company-wide


CapitaLand management (from top): Mr Lee Chee Koon, Mr Tan Seng Chai, Mr Lucas Loh and Mr Manohar Khiatani speaking at one of the virtual staff townhall sessions

pulse surveys to ensure that we were on top of changes happening in our workforce due to COVID-19, so that we could better support them. For the latest global pulse survey conducted in December 2020, an average of $83 \%$ of the survey participants accorded Ratings 4 and 5 , the highest two ratings across all categories, which broadly included how our people felt at work and how they rated the company's support for them.

Furthermore, we took active steps to protect our people. From our Business Continuity Plan (BCP) command post at Singapore's headquarters, we mobilised our global network to secure Personal Protective Equipment (PPE) for our frontline staff at our properties and businesses. Alternative and flexible work arrangements were also swiftly implemented and adjusted to the changing situation and local regulations, to reduce risks of possible COVID-19 transmission.

In a show of togetherness, we rolled out targeted financial assistance initiatives to support our employees whose families may have been impacted by any COVID-19 disruptions. CapitaLand's Board and senior management also took a five to fifteen per cent reduction in their board fees and base salaries during the year as a display of solidarity and commitment to stand alongside our stakeholders through COVID-19 challenges.

Putting our people first was crucial in ensuring our business continuity. The resilience and unity of our people enabled CapitaLand to navigate through unfamiliar territory in 2020 and thus support the rest of our stakeholders.

## OUR INVESTORS

Through our market-leading investor relations programme, we maintain high levels of engagement with our shareholders and investor community (institutional and retail investors, sell-side analysts, proxy providers, capital partners etc.) to ensure our stakeholders are equipped with accurate and timely information to make sound judgements about our company and to cultivate people's trust and confidence in CapitaLand. We strive to disclose information that pertains not only to our financials and operations but also to environmental, social and governance (ESG) matters, which has increasingly become a deciding factor for many investment mandates. This engagement is managed via multiple touchpoints, including one-on-one meetings, our Investor Relations website, investor roadshows and participation in industry conferences and forums. To ensure that our business decisions are aligned with the interests of our stakeholders, investors' feedback and relevant market analyses are also regularly considered by CapitaLand's Board and senior management.

In 2020, COVID-19 restricted physical interactions with our stakeholders but the acceleration of the digital
medium allowed us to reach out to more people than before. During the year, we met with more than 700 investors through one-on-one meetings, conferences and nondeal road shows, mostly via virtual means. The total number of attendees exceeded that of 2019 by more than $30 \%$. We also conducted public webcasts when we announced our half and full year financial results, allowing questions to be posed to our senior management team. In October, we held our first-ever sustainabilitythemed non-deal roadshow which was conducted virtually to over 100 attendees from 70 institutions.

Our Annual General Meeting (AGM) for 2020 was held in June after some delays due to the COVID-19 situation. We were grateful to see more than 200 shareholders in virtual attendance and all resolutions duly passed via proxy votes. Post the AGM, we held our flagship retail investor engagement event - "Kopi with CapitaLand", in collaboration with Securities Investors Association (Singapore), to provide retail investors with a platform for any follow-up questions from the AGM.

CapitaLand's investor relations effort is paired with a robust media and public communications strategy, which includes proactive company updates

FINANCIAL CALENDAR Financial Year Ending 31 Dec 2020

4 May 2020
Announcement of First
Quarter Business Updates
7 Aug 2020
Announcement of Second
Quarter Financial Results

3 Nov 2020
Announcement of Third
Quarter Business Updates
24 Feb 2021
Announcement of Full Year
Financial Results


## OUR STAKEHOLDERS

SHAREHOLDER BASE BY GEOGRAPHICAL DISTRIBUTION AS AT 31 DEC 2020


| Singapore | $58 \%$ |
| :--- | ---: |
| North America | $8 \%$ |
| Europe (ex UK) | $5 \%$ |
| UK | $4 \%$ |
| Asia (ex Singapore) | $4 \%$ |
| Rest of World/Unidentified | $21 \%$ |
| holdings |  |
| Note <br> Shareholder base excludes treasury shares. |  |

SHAREHOLDER BASE BY INVESTOR TYPE AS AT 31 DEC 2020 (\%)


| Strategic (Temasek) | $52 \%$ |
| :--- | ---: |
| Institutions | $29 \%$ |
| Retail* | $19 \%$ |
| Note |  |
| Shareholder base excludes treasury shares. |  |
| * | Return on equity was computed |
| based on PATMI (after distribution to |  |
| perpetual securities) over average equity |  |
| attributable to owners of the Company. |  |

via news releases and information on the CapitaLand website, as well as on social media platforms such as Instagram, Facebook, Twitter, Linkedln and YouTube; and CapitaLand's weekly lifestyle blog, INSIDE.

Throughout 2020, the Group's stakeholders were kept updated on CapitaLand's latest COVID-19 measures and future-ready initiatives through the COVID-19 media room on the website, which received over 17,000 page views across the year.

CapitaLand ensures that any material information is filed with Singapore Exchange (SGX) and uploaded onto our corporate website in a timely
manner and sent as email alerts to subscribers to our mailing list. We also provide different opportunities for the investment community, the media and public to contact us directly by email, phone or via the "Contact Us' page on our website. Our IR policy, which provides more information on our communications framework, is available on our website at www. capitaland.com.


## OUR CUSTOMERS

Across CapitaLand's multi-faceted real estate businesses, our customer base is diverse and includes our tenants, shoppers, lodging customers, and home buyers amongst others. We keep our business agile by actively repositioning and aligning ourselves with the latest market trends and the profiles of our customers.

In the face of 2020's challenges, it was even more important that we stayed close to our customers to understand their changing needs. When movement became increasingly restricted and shops were ordered to shut, we were able to swiftly provide solutions, such as omnichannel and "livestream" platforms, accessible through our CapitaStar app, creating a digital conduit between retailers and shoppers. These solutions also came with attractive onboarding incentives to encourage tenants to remain relevant in these transformative times. During the lockdowns in Singapore and China, our residential sales offices were closed. To reach out to our potential customers, we leveraged technology to bring our home offerings to them. In China, we launched "Homes" - a feature on CapitaStar's WeChat for house hunters to book viewing appointments online. In Singapore, we engaged with our customers through virtual apartment viewings.

Besides providing operational support, CapitaLand has voluntarily provided additional monetary support to our tenants, through rental rebates and waivers, as well as by releasing up to one-month security deposits to offset rent, and pass on government property tax relief. This was in addition to any mandated rental rebates by the government, and totalled more than S\$340 million in FY 2020.

Across the countries in which we operate, CapitaLand has been enhancing our safety measures to create a safe environment for our customer groups. These include temperature screening, health and travel declarations for visitors and guests at our properties, increased frequency of cleaning and disinfection and deployed measures such as antimicrobial coating and autonomous UV disinfection robots. We also provided isolation rooms and delineated escort routes to minimise the contact of suspected COVID-19 cases with the general public. Many of the recommended guidelines from local authorities were already in place at our properties globally. This allowed us to ride into re-opening phases after lockdowns smoothly.


## OUR STAKEHOLDERS

## OUR COMMUNITIES

CapitaLand's business is more than its "brick-and-mortar". At the heart of our actions, we aim to create a positive impact in the communities in which we operate. In 2020, more than 2,600 staff contributed over 24,600 volunteer hours in community support activities such as delivering meals and distributing hand sanitisers to vulnerable communities globally.

CapitaLand, through its philanthropic arm, has pledged more than $\mathrm{S} \$ 6$ million to support over 160,000 people impacted by COVID-19 pandemic globally to help meet their needs for healthcare, food security and social assistance. More than S\$2 million was donated to support various initiatives to reach out to vulnerable groups such as underpriviledged children and vulnerable elderly affected by COVID-19 in Singapore.


A RMB10 million fund was set up in January 2020 to support China's nationwide medical and healthcare related efforts in the fight against COVID-19. Contributions from likeminded corporate partners grew the fund to RMB20 million. Medical supplies and aids were donated to over 15 hospitals in China to cope with immediate healthcare needs during the relief phase.

The Ascott Limited (Ascott) provided complimentary accommodation to frontline healthcare workers in some key cities globally. In partnership with CapitaLand Hope Foundation (CHF), Ascott launched the \#StayHomeWithAscott campaign. US\$200,000 was donated to Save the Children's global food security and assistance programmes to benefit about 13,000 underprivileged children affected by the pandemic.

As a testament to our efforts, CapitaLand was presented with an 'Organisation of Good' Award at the President's Volunteerism and Philanthropy Awards 2020 for our contributions to the community in Singapore during COVID-19.

## Singapore

In addition to delivering meals, staff volunteers also:
> conducted virtual engagement sessions with the elderly;
> helped the elderly stay connected with their families using tablets;
> distributed hand sanitisers and;
> made mask pouches for children and youths with special needs and frontline staff from special education schools.

## China

> The healthcare fund also made a joint donation of RMB1 million with Sino-Singapore Guangzhou Knowledge City Investment and Development Co. Ltd, towards COVID-19 relief efforts in Guangzhou, benefitting over 200,000 people;
> Provided about 6,000 children and teachers at 23 CapitaLand Hope Schools in China with preventive supplies worth RMB500,000;
> RMB400,000 worth of bursary were given out to support 359 underprivileged students from CapitaLand Hope Schools.

## India

> CapitaLand has been investing in the future of children through initiatives such as sponsoring three Abhyasikas, a free afterschool programme benefitting underprivileged children living in slums and providing underprivileged children with schoolbags and stationery kits.

## Vietnam

> CapitaLand has been actively providing support for children from four CapitaLand Hope Schools through initiatives such as donations of milk, schoolbags, learning tools and scholarships.

## OUR BOARD OF DIRECTORS



Lee Chee koon


ANTHONY LIM WENG KIN

TAN SRI AMIRSHAM BIN A AZIZ


CHALY MAH CHEE KHEONG
DR PHILIP NALLIAH PILLAI

## OUR BOARD OF

## DIRECTORS

## NG KEE CHOE, 76 <br> CHAIRMAN <br> NON-EXECUTIVE INDEPENDENT DIRECTOR

> Bachelor of Science (Honours), University of Singapore

Date of first appointment as a Director
16 April 2010
Date of appointment as Chairman
1 May 2012
Date of last reelection as a Director
12 April 2019
Length of service as a Director (as at 31 December 2020)
10 years 8 months
Board committees served on
> Executive Resource and Compensation Committee (Chairman)
) Nominating Committee (Member)
> Strategy, Investment and Finance Committee (Chairman)

Present principal commitments
, China Development Bank (Member of the International Advisory Council)
> Corporate Governance Advisory Committee (Member)
) Fullerton Financial Holdings Pte Ltd (Director)
, Tanah Merah Country Club (Chairman)
> Temasek Trust Ltd. (Director)
Past directorships in other listed companies held over the preceding five years
AusNet Services (Chairman)
> PT Bank Danamon Indonesia, Tbk (PresidentCommissioner)

## Awards

> The Distinguished Service Award by the Singapore National Trades Union Congress in 2013
> The Meritorious Service Medal at the Singapore National Day Awards 2012
) The Public Service Star at the Singapore National Day Awards 2001

MIGUEL KO, 68
DEPUTY CHAIRMAN (CHAIRMAN-DESIGNATE)
NON-EXECUTIVE NON-INDEPENDENT DIRECTOR
> Bachelor of Arts in Economics, University of Massachusetts, Boston, USA
> Master of Business Administration, Suffolk University, USA
, Certified Public Accountant by the State Board of Accountancy, New Hampshire, USA

## Date of first appointment as a Director

6 August 2019
Date of appointment as Deputy Chairman
6 August 2019
Date of last reelection as a Director
29 June 2020
Length of service as a Director (as at 31 December 2020)
1 year 4 months
Board committees served on
) Executive Resource and Compensation Committee (Member)
, Strategy, Investment and Finance Committee (Member)
Present principal commitments
> CLA Real Estate Holdings Pte. Ltd. (formerly known as Ascendas-Singbridge Pte. Ltd.) (Deputy Chairman (NonExecutive))
, Temasek International Advisors Pte Ltd (Corporate Advisor)

Past directorships in other listed companies held over the preceding five years
) Ascendas Funds Management (S) Limited, (Manager of Ascendas Real Estate Investment Trust) (Vice Chairman)
) Managers of Ascendas Hospitality Trust ${ }^{1}$ (Chairman)
> Samsonite International S.A.

Awards
, Lifetime Achievement Award in 2012 (China Hotel Investment Conference in Shanghai)
> Regional Hotel Chief of the Year in 2007 and 2008 (voted by Readers of Travel Weekly)
) Visionary Leader in 2007 (Travel Weekly Asia Industry Awards)
, Global Award in 2007 (World Travel Mart in London)

## LEE CHEE KOON, 46 <br> GROUP CHIEF EXECUTIVE OFFICER EXECUTIVE NON-INDEPENDENT DIRECTOR

> Bachelor of Science in Mechanical Engineering (First Class Honours), National University of Singapore
> Master of Science in Advanced Mechanical Engineering (Distinction), Imperial College London, UK

Date of first appointment as a Director
1 January 2019
Date of last reelection as a Director
12 April 2019
Length of service as a Director (as at 31 December 2020)
2 years
Present directorships in other listed companies
, Managers of Ascott Residence Trust ${ }^{2}$
Present principal commitments
, EDBI Pte Ltd (Director)
> Emerging Stronger Taskforce (Member)
Past directorships in other listed companies held over the preceding five years
, CapitaLand Commercial Trust Management Limited (Manager of CapitaLand Commercial Trust)
> CapitaLand Retail China Trust Management Limited (Manager of CapitaLand Retail China Trust)

Awards
, Business China Young Achiever Award in 2017
> National Order of Merit (Chevalier de l'Ordre National du Mérite) in 2016

## TAN SRI AMIRSHAM BIN A AZIZ, 70 NON-EXECUTIVE INDEPENDENT DIRECTOR

> Bachelor of Economics (Honours), University of Malaya, Malaysia
, Certified Public Accountant

## Date of first appointment as a Director

30 July 2012
Date of last reelection as a Director
29 June 2020
Length of service as a Director (as at 31 December 2020)
8 years 5 months
Board committees served on
, Audit Committee (Member)
> Risk Committee (Chairman)
Present directorship in other listed company
) Hap Seng Plantations Holdings Berhad
Present principal commitments
, Glenealy Plantations Sdn Bhd (Director)
) RAM Holdings Berhad (Chairman)
) RAM Rating Services Berhad (Chairman)
) Wearnes-StarChase Limited (Director)
Past directorship in other listed company held over the preceding five years
, Bursa Malaysia Berhad (Chairman)
Awards
> Global Hall of Fame by the International Association of Outsourcing Professionals 2009
) Asian Bankers Lifetime Achievement Award 2008

2 Managers of Ascott Residence Trust comprising Ascott Residence Trust Management Limited (Manager of Ascott Real Estate Investment Trust, or "Ascott Reit") and Ascott Business Trust Management Pte. Ltd. (Trustee-Manager of Ascott Business Trust, or "Ascott BT"). Ascott Residence Trust is a stapled group comprising Ascott Reit and Ascott BT with effect from 31 December 2019.

3 CapitaLand Commercial Trust was delisted from the Official List of the Singapore Exchange Securities Trading Limited on 3 November 2020.

## OUR BOARD OF

## DIRECTORS

## GOH SWEE CHEN, 60 <br> NON-EXECUTIVE INDEPENDENT DIRECTOR

> Bachelor of Science in Information Science, Victoria University of Wellington, NZ
> Master of Business Administration, University of Chicago, USA

KEE TECK KOON, 64
NON-EXECUTIVE INDEPENDENT DIRECTOR
> Bachelor of Arts, University of Oxford, UK
> Master of Arts, University of Oxford, UK

Date of first appointment as a Director
22 September 2014
Date of last reelection as a Director
29 June 2020
Length of service as a Director (as at 31 December 2020)
6 years 3 months
Board committees served on
, Risk Committee (Member)
, Strategy, Investment and Finance Committee (Member)
Present directorship in other listed company
, Raffles Medical Group Ltd
Present principal commitments
) Angsana Fund Investment Committee of Singapore Labour Foundation (Member)
, Changi Airport Group (Singapore) Pte. Ltd. (Director)
Mandai Park Holdings Pte. Ltd. (Director)
> NTUC Enterprise Co-operative Limited (Director and Board Advisor)
, NTUC Income Insurance Co-operative Limited (Deputy Chairman)
, NTUC Fairprice Co-operative Limited (Director)
, Distinguished Alumni Award, Chicago Booth, University of Chicago, USA 2018

# STEPHEN LEE CHING YEN, 74 NON-EXECUTIVE INDEPENDENT DIRECTOR 

> Master of Business Administration, Northwestern University, USA

## Date of first appointment as a Director

1 January 2013
Date of last reelection as a Director
12 April 2019
Length of service as a Director (as at 31 December 2020) 8 years

## Board committees served on

, Executive Resource and Compensation Committee (Member)
> Nominating Committee (Chairman)
Present directorship in other listed company
> The Shanghai Commercial \& Savings Bank Limited (Deputy Chairman and Managing Director)

Present principal commitments
, Dr Goh Keng Swee Scholarship Fund (Board Member)
> G2000 Apparel (S) Private Limited (Director)
> Great Malaysia Textile Investments Pte Ltd (Managing Director)
> Kidney Dialysis Foundation (Director)
> M+S Pte. Ltd. (Deputy Chairman)
) Marina South Investments Pte. Ltd. (Director)
> MS Property Management Pte. Ltd. (Director)
> NTUC-ARU (Administration \& Research Unit) (Member of the Board of Trustees)
> Ophir-Rochor Investments Pte. Ltd. (Director)
> Shanghai Commercial Bank Ltd (Chairman)
, Singapore University of Social Sciences (Chancellor)
> Temasek Holdings (Private) Limited (Director)
> Tripartite Alliance Limited (Chairman)
Past directorships in other listed companies held over the preceding five years
> SIA Engineering Company Limited (Chairman)
) Singapore Airlines Limited (Chairman)

## Awards

> The Order of Nila Utama (First Class) at the Singapore National Day Awards 2015
, The Distinguished Comrade of Labour Award by the Singapore National Trade Union Congress in 2015
) The Distinguished Service Order at the Singapore National Day Awards 2006
, The Public Service Star at the Singapore National Day Awards 1998

## GABRIEL LIM MENG LIANG, 45 NON-EXECUTIVE INDEPENDENT DIRECTOR

> Bachelor of Arts in Economics, University of Cambridge, UK
) Master of Science in Economics, London School of Economics, UK
) Master of Science in Management, University of Stanford, USA

Date of first appointment as a Director
11 August 2017
Date of last reelection as a Director
29 June 2020
Length of service as a Director (as at 31 December 2020)
3 years 5 months
Board committees served on
, Audit Committee (Member)
> Risk Committee (Member)
Present principal commitments
> East Asian Institute (Member of the Management Board)
) Ministry of Trade and Industry (Permanent Secretary)
) National Healthcare Group Pte Ltd (Director)
> National Research Foundation (Director)
> St. Joseph's Institution International Ltd (Member of the Board of Governors)
, St. Joseph's Institution International Elementary School Ltd (Member of the Board of Governors)

## OUR BOARD OF

## DIRECTORS

ANTHONY LIM WENG KIN, 62<br>NON-EXECUTIVE INDEPENDENT DIRECTOR (LEAD INDEPENDENT DIRECTOR-DESIGNATE)<br>> Bachelor of Science, National University of Singapore<br>, Advanced Management Program, Harvard Business School, USA

CHALY MAH CHEE KHEONG, 65
NON-EXECUTIVE INDEPENDENT DIRECTOR
, Bachelor of Commerce, University of Melbourne, Australia
Fellow, Institute of Chartered Accountants, Australia
Fellow, Certified Practising Accountants, Australia
) Fellow, Institute of Singapore Chartered Accountants

Date of first appointment as a Director
11 August 2017
Date of last reelection as a Director
30 April 2018
Length of service as a Director (as at 31 December 2020)
3 years 5 months
Board committees served on
, Audit Committee (Chairman)
> Strategy, Investment and Finance Committee (Member)
Present directorship in other listed company
> DBS Group Holdings Ltd.
Present principal commitments
> CapitaLand Hope Foundation (Director)
> Institute of International Education, Scholar Rescue Fund Selection Committee (Member)

Past directorship in other listed company held over the preceding five years
, Vista Oil \& Gas S.A.B. de C.V.

Date of first appointment as a Director
1 February 2017
Date of last reelection as a Director
29 June 2020
Length of service as a Director (as at 31 December 2020)
3 years 11 months
Board committees served on
> Audit Committee (Member)
, Strategy, Investment and Finance Committee (Member)
Present directorship in other listed company
) Netlink NBN Management Pte Ltd (Manager of Netlink NBN Trust) (Chairman)

Present principal commitments
) Flipkart Private Limited (Director)
) Monetary Authority of Singapore (Director)
> National Jobs Council (Member)
> National University of Singapore (Member of the Board of Trustees)
) Non-Resident High Commissioner of the Republic of Singapore to the Independent State of Papua New Guinea
) SG Eco Fund (Board of Trustee)
, Singapore Accountancy Commission (Chairman)
, Singapore Tourism Board (Chairman)
> Surbana Jurong Private Limited (Chairman)

## Award

> The Public Service Medal at the Singapore National Day Awards 2014

## DR PHILIP NALLIAH PILLAI, 73 <br> NON-EXECUTIVE INDEPENDENT DIRECTOR

> Bachelor of Laws (First Class Honours), University of Singapore
> LLM (Master of Laws) \& SJD (Doctor of Juridical Sciences), Harvard Law School, USA
, Advocate \& Solicitor, Singapore
> Solicitor, England \& Wales

Date of first appointment as a Director
25 April 2014
Date of last reelection as a Director
12 April 2019
Length of service as a Director (as at 31 December 2020)
6 years 8 months
Board committees served on
) Audit Committee (Member)
> Nominating Committee (Member)
Present directorship in other listed company
> Hotung Investment Holdings Limited
Present principal commitments
> SMRT Corporation Ltd (Director)
> SMRT Trains Ltd. (Director)

Award
> The Public Service Medal at the Singapore National Day Awards 2003

## OUR

LEADERSHIP


LEE CHEE KOON

## LEE CHEE KOON <br> GROUP CHIEF EXECUTIVE OFFICER CAPITALAND GROUP

Lee Chee Koon is the Group Chief Executive Officer (CEO) of CapitaLand Group and serves on its board of directors. Chee Koon was appointed as President and Group CEO of CapitaLand in September 2018.

Under Chee Koon's leadership, the Group acquired Ascendas-Singbridge (ASB) in 2019, which saw CapitaLand diversifying into the business park, industrial and logistics real estate segment and gaining significant scale in India - now one of CapitaLand's core geographies. Following the acquisition, CapitaLand became one of Asia's largest diversified real estate companies.

Prior to becoming Group CEO, Chee Koon was Group Chief Investment Officer (CIO) and was responsible for identifying growth opportunities and capital allocation across the Group. Since joining CapitaLand in 2007, he has held several appointments within the Group, which includes his role as CEO of The Ascott Limited (Ascott) and Managing Director (MD) for Ascott in China.

Chee Koon was presented with the Business China Young Achiever Award by Singapore's Prime Minister Lee Hsien Loong in 2017, for his contributions towards strengthening Singapore-China relations through Ascott. In 2016, he was also conferred the prestigious National Order of Merit (Chevalier de l'Ordre National du Mérite) by the President


JASON LEOW
of the French Republic for Ascott's contributions to France.

Chee Koon holds a First Class Honours degree in Mechanical Engineering from the National University of Singapore (NUS). He also holds a Master of Science degree in Mechanical Engineering from Imperial College London, United Kingdom.

## Directorships and Professional Memberships

> Executive, Non-independent Director, CapitaLand Limited
) Non-executive, Non-independent Director, Ascott Residence Trust Management Limited (ARTML)
) Director, CapitaLand Hope
Foundation (CHF)
> Director, EDBI Pte Ltd

## JASON LEOW

PRESIDENT, SINGAPORE $\&$ INTERNATIONAL CAPITALAND GROUP

Jason Leow is President, Singapore \& International of CapitaLand Group. He oversees the businesses within CapitaLand's core markets of Singapore, Vietnam, as well as other international markets (excluding China and India).

Jason's career with CapitaLand started over 26 years ago in 1994, of which he spent 13 years growing the Group's businesses in China from 2001 to 2014. Jason was the CEO of CapitaLand China from 2009 to 2014. Under his leadership, the China team streamlined
and grew the residential and integrated development businesses, including the development and operations of eight Raffles City projects in China. In 2014, he returned to Singapore and took on the role of CEO and Executive Director of CapitaLand Mall Asia. In 2017, Jason was appointed Group Chief Operating Officer (COO) of CapitaLand Group and was responsible for efficient and costeffective support services for business operations across geographies and asset classes globally. Prior to his current appointment, Jason was CapitaLand's President (Asia ${ }^{1}$ \& Retail) of which, in addition to overseeing the growth of primarily Singapore, Malaysia and Indonesia, as well as Vietnam markets, he also managed retail operations across the Group.

Jason holds an Executive Master of Business Administration from Fudan University and in 2007, he attended the Advanced Management Program at Harvard Business School.

## Directorships and Professional

 Memberships> Member, Institute of Singapore Chartered Accountants
> Member, Board of Yellow Ribbon Singapore
> Committee Member, Home Detention Advisory Committee 4
> Committee Member, NTUC-U Care Fund Board of Trustees


LUCAS LOH

## LUCAS LOH

## PRESIDENT, CHINA

CAPITALAND GROUP
Lucas Loh is President, China of CapitaLand Group. He is concurrently the CEO of CapitaLand China, a position he has held since 2014. Lucas oversees the Group's businesses that spread across the five core city clusters of Beijing, Tianjin; Shanghai, Hangzhou, Suzhou, Ningbo; Guangzhou, Shenzhen; Chengdu, Chongqing, Xi'an; and Wuhan.

Lucas joined CapitaLand in September 2001 and has been based in China for 16 years since 2004. He has been credited for leading the team in China and accelerating the business growth and income. Under Lucas' leadership, CapitaLand successfully completed and opened four Raffles City integrated developments, including Raffles City Chongqing, which opened in September 2019.

Prior to his appointment as CEO of CapitaLand China, Lucas was the Deputy CEO cum CIO of CapitaLand China, and Regional General Manager (GM) for South China, which built up his deep expertise in Guangzhou, Shenzhen and Datansha. Lucas was also responsible for driving the company's real estate financial business, including the Raffles City China Income Ventures (formerly known as Raffles City China Fund) and the establishment of the US\$1.5 billion Raffles City China Investment Partners III.

Lucas holds a Bachelor of Science in Estate Management from NUS. He also holds a Master of Business


JONATHAN YAP

Administration from Oklahoma City University and attended the Advanced Management Program at Harvard Business School in 2013.

## Directorships and Professional Memberships

> Non-executive, Non-independent Director, CapitaLand China Trust Management Limited (CLCTML)
> Non-executive Director, Lai Fung Holdings Limited
> Council Member, SingaporeZhejiang Economic and Trade Council
> Council Member, SingaporeJiangsu Cooperation Council
> Council Member, SingaporeGuangdong Collaboration Council
> Council Member, SingaporeSichuan Trade and Investment Committee
, Corporate Member, Singapore Chamber of Commerce and Industry in China (Shanghai Chapter)

## JONATHAN YAP

PRESIDENT, CAPITALAND FINANCIAL CAPITALAND GROUP

Jonathan Yap is President, CapitaLand Financial of CapitaLand Group. Jonathan oversees the Group's fund platform which includes six listed trusts with a total market capitalisation of approximately $\mathrm{S} \$ 34$ billion as of 31 December 2020, as well as over 20 private funds. He also oversees the Group's India business.

CapitaLand's fund platform, valued at approximately $\$ \$ 77.6$ billion of fund assets under management (AUM) as of 31 December 2020, makes CapitaLand the largest real estate investment manager in Asia and one of the Top 10 globally. The Group is on track to further grow Fund AUM to $\$ \$ 100$ billion by year 2024. CapitaLand's business in India is committed to growing its AUM to $\$ \$ 7$ billion in 2024.

Prior to joining CapitaLand in July 2019, Jonathan was the Group COO and Group Chief Financial Officer (CFO) of ASB. As Group COO, he oversaw ASB's operations in Korea and expansion into new markets. In his capacity as Group CFO, Jonathan supervised the finance, corporate strategy and development, and enterprise risk management functions of ASB. Jonathan started working at ASB since its formation in June 2015 and was concurrently the CIO as well as the Head of Real Estate Funds for the first two years of the company.

Before ASB's formation, Jonathan was with Ascendas Pte Ltd. He was appointed CEO, India from 2010 to 2015, CEO, India Funds from 2007 to 2014 and CEO, India Operations from 2004 to 2007. During which, he led the listing of the award winning Ascendas India Trust on the Singapore Exchange. He was also the Assistant Group CEO for Overseas Funds \& India of Ascendas Pte Ltd from 2012 to 2015.

## OUR LEADERSHIP



MANOHAR KHIATAN

Jonathan holds a Bachelor of Science in Estate Management (Honours) and a Master of Science in Project Management, NUS.

## Directorships and Professional Memberships

> Non-executive, Non-independent Director, CapitaLand Integrated Commercial Trust Management Limited (CICTML)
> Non-executive Director, Ascendas Property Fund Trustee Pte Ltd
> Non-executive, Non-independent Director, CapitaLand Malaysia Mall REIT Management Sdn. Bhd. (CMRM)
, Non-executive, Non-independent Director, CapitaLand Commercial Trust Management Limited (CCTML)²
(Until 14th Jan 2021)
> President, REIT Association of Singapore
) Member, Management Board of Institute of South Asian Studies

## MANOHAR KHIATANI <br> SENIOR EXECUTIVE DIRECTOR CAPITALAND GROUP

Manohar Khiatani is the Senior Executive Director of CapitaLand Group. His key responsibilities include assisting CapitaLand's Group CEO in several strategic projects, group-wide initiatives as well as CapitaLand's businesses in India and business/industrial parks. He also oversees the Group Centre of Excellence for Customer Services
\& Solutions. Concurrent with his CapitaLand's responsibilities, Manohar is Special Advisor to the Chairman of Singapore Economic Development Board (EDB)

Prior to joining CapitaLand in July 2019 (following the combination with ASB), Manohar was the Deputy Group CEO of ASB. In that role, he oversaw several of ASB's businesses and corporate functions.

Before joining Ascendas in May 2013, Manohar was the CEO of JTC Corporation (JTC), Singapore's lead agency to plan and develop industrial infrastructure. At JTC, he spearheaded the development of specialised infrastructure solutions for various sectors and positioned the organisation as an industrial infrastructure innovator.

Prior to his career at JTC, Manohar was the Deputy MD at EDB, which he first joined in 1986. At EDB, Manohar played an instrumental role in the development and transformation of important sectors in Singapore's economy such as aerospace, marine and offshore, electronics, precision engineering, logistics, infocomms and media, and clean technology. Manohar also led EDB's operations in the Americas and Europe. Between 1994 and 1999, Manohar served as the MD of Preussag SEA, a diversified German conglomerate, where he was responsible for developing the group's business in South East Asia. He returned to EDB in 1999.

Manohar holds a Master of Naval Architecture from the University of Hamburg, Germany. He also attended the Advanced Management Program at the Harvard Business School in 2006.

## Directorships and Professional Memberships

> Deputy Chairman and Nonexecutive Director, Ascendas Property Fund Trustee Pte Ltd
> Non-executive, Non-independent Director, Ascendas Funds Management (S) Limited
> Non-executive, Independent Director, SIA Engineering Company Limited
> President, EDB Society
> Board Member, Building and Construction Authority
, Board Member, Institute of Real Estate and Urban Studies
) Vice Chairman, South Asia Business Group, Singapore Business Federation
> Malaysia-Singapore Business Council Member, Singapore Business Federation
> Advisory Council Member, Singaporean-German Chamber of Industry and Commerce


ANDREW LIM

## ANDREW LIM

GROUP CHIEF FINANCIAL OFFICER CAPITALAND GROUP

Andrew Lim is the Group CFO of CapitaLand Group. In his role, he has direct oversight of the functions of group finance, financial reporting and controls, treasury, tax, risk management, investor relations, and the administrative matters of the internal audit department of CapitaLand.

Andrew is also responsible for Group Strategic Investments, including mergers and acquisitions at the Group level. He also oversees the Group Centre of Excellence for Sustainability.

Prior to joining CapitaLand in January 2017, Andrew served as MD and Head of South East Asia Advisory Coverage, Real Estate and Hospitality at HSBC, which he worked for 12 years.

Andrew holds a Master of Business Administration and a Bachelor of Commerce from the Rotman School of Business at the University of Toronto and is a Chartered Financial Analyst charterholder.

## Directorships and Professional Memberships

> Non-executive, Non-independent Director, CICTML
> Non-executive, Non-independent Director, Ascendas Funds Management (S) Limited
> Non-executive, Non-independent Director, CCTML ${ }^{3}$

, Non-executive, Non-independent Director, ARTML
> Non-executive, Non-independent Director, CLCTML
> Non-executive, Non-independent Director, CMRM
> Non-executive Director, Sport Singapore (Singapore Sports Council)
(Commenced 1 Oct 2020)
) President, Real Estate Investment Trust Association of Singapore (May 2018 - Sep 2020)
> Member, Institute of Singapore Chartered Accountants' CFO Committee
) Member, Accounting for Sustainability Circle of Practice in Asia

## TAN SENG CHAI

CHIEF CORPORATE \& PEOPLE OFFICER CAPITALAND GROUP

Tan Seng Chai is the Chief Corporate \& People Officer of CapitaLand Group. He is responsible for human capital management and development, building a leadership and talent pipeline to support the organisation and businesses. Seng Chai oversees the Group's corporate functions including Group Human Resource \& Administration, Group Communications, Group Legal \& Secretariat, Group Procurement, and Global Shared Services \& Business Process. He is also responsible for the Group's Organisational Development function including Corporate Social Responsibilities.

Seng Chai was previously the Group Chief People Officer, a role he assumed since 1 January 2018. His previous appointments within the Group included Group Chief Corporate Officer (CCO), Deputy CCO and Chief Human Resource Officer.

Before joining CapitaLand in February 2008, Seng Chai was with Chartered Semiconductor Manufacturing Ltd, Singapore for 12 years. He held key positions in the company which included heading its worldwide human resource organisation as well as overseeing key project implementation and strategic investment activities.

Seng Chai was awarded the IHRP Master Professional Certification by the Institute for Human Resource Professionals in December 2020 for his active contributions to the HR industry.

Seng Chai holds an honours degree in Civil \& Structural Engineering and a Master of Science in Industrial \& System Engineering from NUS.

## Directorship

, Executive Director, CHF

OUR LEADERSHIP


KEVIN GOH

## KEVIN GOH

CHIEF EXECUTIVE OFFICER, LODGING
CAPITALAND GROUP;
CHIEF EXECUTIVE OFFICER
THE ASCOTT LIMITED

Kevin Goh is CEO, Lodging of CapitaLand Group and is responsible for the growth of CapitaLand's lodging business. He is concurrently the CEO of Ascott. Kevin also oversees the Group Centre of Excellence for Digital \& Technology.

Under his leadership, Ascott continued its global expansion in 2020 despite the COVID-19 pandemic, adding over 14,200 new units across 71 properties and opening of over 3,900 units in 25 properties. He also played an instrumental role in the combination of Ascott Residence Trust (ART) and Ascendas Hospitality Trust in December 2019, which has resulted in the creation of the largest hospitality trust in AsiaPacific.

Kevin was previously the COO of Ascott, a role he assumed in December 2016, where he oversaw operational aspects of the serviced residence business and new growth opportunities. Prior to this, he was Ascott's MD for North Asia since 2013, where he spearheaded Ascott's investments and operations in China Japan and Korea. After joining Ascott China in 2007, Kevin was based in China for over 10 years. During his stay in China, he served as Regional GM for South \& East China, Vice President for Asset Management and Vice President for Corporate Services


HE JIHONG

Prior to joining Ascott, Kevin was with Accenture, one of Fortune 500's largest global management consulting, technology services and outsourcing companies. Throughout his sevenyear career with Accenture, he worked on various systems implementation projects in the telecommunications and high-technology industries in both Singapore and Australia.

Kevin was awarded the prestigious Medal of Commendation at the NTUC Singapore May Day Awards 2020 for his strong advocate for productivity improvement and upgrading of employees' capabilities to ensure a dynamic and digitally savvy workforce.

Kevin holds a Bachelor of Mechanical Engineering (Honours) from NUS and is a Chartered Financial Analyst charterholder.

## Directorships and Professional Memberships

> Non-Executive, Non-independent Director (ARTML)

## HE JIHONG

CHIEF EXECUTIVE OFFICER DATA CENTRE AND CHIEF CORPORATE STRATEGY OFFICER CAPITALAND GROUP

He Jihong is CEO, Data Centre of CapitaLand Group. She provides leadership to grow the Data Centre asset class that will enable CapitaLand to ride the growth of the digital business in the new economy. Jihong is concurrently the Chief Corporate Strategy Officer of CapitaLand Group. She identifies
strategic business focus areas and works closely with businesses in formulating corporate strategies to ensure longterm sustainable business results for the Group. She is also responsible for identifying new business trends and establishing new platforms for the Group.

Prior to joining CapitaLand in July 2019, Jihong was the CIO of ASB. Under her leadership, the company expanded its footprint outside of Asia-Pacific and established its presence in the United Kingdom and the United States through multibillion-dollar portfolio acquisitions. Before her appointment as CIO, Jihong served as the Chief Strategy Officer, where she led the development and execution of corporate strategies and transformation plans. She also led the identification and establishment of various business platforms in new economy sectors, including e-commerce logistics and data centres.

Prior to joining ASB, Jihong was MD at Temasek International where she focused on identifying and developing new business enterprises that have the potential to be global, regional or domestic champions. Her career spans across various industries including international management consultancies and multinational companies across geographies where she developed business strategies, implemented turnaround plans and instituted organisational changes.

Jihong holds a Master of Business Administration from the University of British Columbia, Canada.


LYNETTE LEONG

## LYNETTE LEONG

## CHIEF SUSTAINABILITY OFFICER CAPITALAND GROUP

Lynette Leong is the Chief Sustainability Officer of CapitaLand Group. She is responsible for the Group's sustainability strategy and policies, and integrating them into its business and operations to drive strategic environmental, social and governance (ESG) efforts and deliver long-term economic value to CapitaLand's stakeholders.

Lynette joined CapitaLand Group in October 2007 and served as the CEO and Executive Director of CCTML, the Manager of CapitaLand Commercial Trust (CCT) ${ }^{4}$, until November 2017. Under her leadership, CCT grew to become the largest office landlord in Singapore with a prestigious commercial portfolio. Its assets under management increased from approximately S\$4 billion in 2007 to more than $\mathrm{S} \$ 10$ billion in 2017 and achieved a total return in excess of $120 \%$ notwithstanding the global financial crisis, in addition to winning multiple awards for corporate governance, investor relations and environmental sustainability.

Lynette was CEO at CapitaLand Commercial from November 2017 to April 2019 and later, as Chief Business Innovation Officer of CapitaLand Group. In these positions, Lynette was responsible for growing a global office operating platform leveraging innovations relating to the future of work. She also played a key leadership role in the integration of CapitaLand and ASB.


KNG HWEE TIN

Prior to joining CapitaLand, Lynette held pivotal roles in international real estate acquisitions, fund management and banking \& finance for over 15 years: CEO, Korea at Ascendas Pte Ltd; Director at the London, New York, Chicago and Asian offices of LaSalle Investment Management; and Senior Officer at Standard Chartered Bank.

Lynette holds a Master of Science in Real Estate and a Bachelor of Science in Estate Management from NUS.

## Directorships and Professional Memberships

> Board Member, National Environment Agency of Singapore
> Advisory Board Member, Singapore Management University's Lee Kong Chian School of Business
) Advisory Committee Member, NUS's School of Design and Environment
> Board Member and 2nd Vice President, Singapore Green Building Council (commences 1 April 2021)

## KNG HWEE TIN

CHIEF EXECUTIVE OFFICER, FINANCE \& CORPORATE SERVICES CAPITALAND CHINA

Kng Hwee Tin is CEO, Finance \& Corporate Services, CapitaLand China. She oversees all finance, treasury, tax and corporate services functions such as human resources, corporate communications, legal, secretariat, general procurement, and risk \& compliance for the Group's business in China.

Prior to joining CapitaLand in October 2019, Hwee Tin was with OCBC Bank for more than 30 years, where her last appointment was the Executive Director and CEO of OCBC Wing Hang Bank (China) Limited. Based in Shanghai, she was responsible for the strategic and operational management of the bank. In 2016, she led the merger of OCBC Bank (China) and Wing Hang Bank (China) Limited.

During her tenure with OCBC, she established its premier banking business, implementation of Basel II requirements for credit risk, launch of the bank's risk policies framework, as well as execution of key initiatives to strengthen the board's governance.

Her financial industry experience spans a wide spectrum of banking activities, and across both international and China practices. She is equipped with strong cognizance of cross-cultural nuances.

Hwee Tin holds a Master of Business Administration degree from NUS, where she was accorded the Saw Gold Medal in Finance in recognition of her outstanding achievements. She completed the Advanced Management Programme at Harvard Business School in 2016 and an Executive Development Programme at Wharton School at the University of Pennsylvania in 2004.

4 As a result of CCT's merger with CapitaLand Mall Trust (CMT) to form CICT, CCT was delisted from Singapore Exchange Securities Trading Limited on 3 November 2020.

## OUR LEADERSHIP



TAN YEW CHIN

## TAN YEW CHIN

CHIEF EXECUTIVE OFFICER
CAPITALAND SINGAPORE
Tan Yew Chin is CEO, CapitaLand Singapore. He is responsible for CapitaLand's retail, residential and workspace (including business parks and commercial) businesses in Singapore.

Before this appointment, Yew Chin was CEO, Business Park \& Commercial, CapitaLand Singapore, Malaysia $\mathcal{E}$ Indonesia from July 2019 to June 2020. Prior to joining CapitaLand in July 2019, Yew Chin was CEO, Singapore \& South East Asia, ASB, where he oversaw investment and development management and asset management in Singapore, Malaysia, Indonesia and Vietnam.

Yew Chin has more than 30 years of real estate experience across the fields of investment, development and asset management. He was one of the pioneers who helped set up Technology Park Pte Ltd - the predecessor of Arcasia Land and Ascendas - in 1990, and was instrumental in establishing and growing the Singapore portfolio. Yew Chin started his career in 1987 with Colliers Goh and Tan, where he was responsible for managing a portfolio of residential, industrial and commercial properties.

Yew Chin holds a Bachelor of Science (Building) from NUS.

## OUR AWARDS \& ACCOLADES



## CORPORATE EXCELLENCE

CapitaLand Limited
BCA Green Mark Platinum
Champion Award 2020
> Green Mark Platinum Champion
Carbon Clean 200™ 2020
> Ranked \#101
Champions of Good 2020
> Awardee

## Community Chest Awards 2020

> Charity Platinum Award
> Community Spirit - Gold Award

## Dow Jones Sustainability Index

> Constituent of World Index \& Asia-Pacific Index

## Euromoney Real Estate Awards

 2020> Best Overall Developer (Singapore), ranked \#1
> Best Mixed Sector Developer (Singapore), ranked \#1
> Best Retail/Shopping Sector Developer (Singapore), ranked \#1
> Best Office/Business Sector Developer (Singapore), ranked \#1

## Forbes' World's Best Employers

 2020> Constituent

FTSE4Good Index Series 2020
, Constituent

Global 100 Most Sustainable
Corporations in the World 2020
, Ranked \#63

## Global Real Estate Sustainability <br> Benchmark 2020

) Global \& Asia Leader in 'Diversified - Listed' category

GradSingapore - Singapore's 100
Leading Graduate Employers 2020
> Most Popular Graduate Employer (Property and Real Estate Sector), ranked \#1
> Most Popular Graduate Employer (All Sectors), ranked \#47

## Great Place to Work and Great Place to Learn

> Great Place to Work 2020 certification (Singapore \& India)
) Great Place to Learn 2020 certification (Singapore)

## Most Attractive Employers in Singapore 2020 by Universum <br> > Constituent

MSCI Global Sustainability Index 2020
> Constituent - MSCI World ESG Leaders Index
> Constituent - MSCI World Social Responsible Investment Index

President's Volunteerism and Philanthropy Awards 2020
> Organisation of Good
Randstad Employer Brand
Research Award 2020
> Top 75 Companies to Work for in Singapore

Singapore Governance and
Transparency Index 2020
> Ranked \#4
The Edge Billion Dollar Club 2020
, Overall Leader (Real Estate Industry Sector)

The Straits Times - Singapore's
Best Employers 2020
> Constituent
The Sustainability Yearbook 2020
> Sustainability Yearbook Member

## CHINA

## 2020 Mall-China Awards

> Shopping Mall Industry Enterprise

- Excellent Management


## China Commercial Real Estate

 Industry Annual Conference 2020> China Commercial Digital Innovation Enterprise

## China Real Estate Outstanding 100 <br> Award 2020 <br> > Best Foreign Real Estate Enterprises <br> > Top Real Estate Enterprises for Anti-Epidemic Donations

China Top 100 Commercial Real Estate and Commercial
Performance Awards 2020
> Top 100 Players for Commercial Real Estate in China, ranked \#2
> Top 30 Commercial Real Estate Developers in China (Operational Strength), ranked \#1
, Top 30 Commercial Real Estate Developers in China (Creativity), ranked \#3
> Top 30 Commercial Real Estate Developers in China (Brand Value), ranked \#3
> Top 30 Commercial Real Estate Developers in China (Management Strength), ranked \#6
, Top 20 Commercial Real Estate Developers in China (Shopping Mall Operators), ranked \#4
> Top 20 Commercial Real Estate Developers in China (Commercial Operators), ranked \#5

China's Corporate Citizenship Excellence Award
) 5 Stars

## Enterprise Citizens Committee of

 China Federation of Social Work 2020> Top 60 Corporate Citizen
Responsibility Brands in China

## Global RLI Awards 2020

, RLI International Shopping Centre - Raffles City Chongqing

International Corporate Social Responsibility Award 2020
> Sustainable Development with Outstanding Contribution

## Leju Finance and Economics

Research Institute
, Top 10 China Commercial Real Estate Brands

## SINGAPORE AND <br> INTERNATIONAL

## Singapore

## BCA Quality Excellence Award

 2020> Quality Champion - Platinum (Developer)

## BCA Green Mark Award

> Platinum - 21 Collyer Quay
, Platinum - Asia Square Tower 2
> Platinum - Bugis+
> Platinum - Capital Tower
> Platinum - JCube
) Platinum - Rochester Commons
> Gold ${ }^{\text {PLUs }}$ - Bukit Panjang Plaza
, GoldPLUS - Raffles City Singapore
> Gold - Lot One Shoppers' Mall

## BCA Universal Design Mark Award

> Gold ${ }^{\text {PLUS }}$ (Design) - Sengkang Grand Mall \& Residences
) Gold ${ }^{\text {PLUS }}$ (Design) - One Pearl Bank
, Gold ${ }^{\text {PLUS }}$ - Funan

## EdgeProp Singapore Excellence

Awards 2020
> Top Developer
) Innovation Excellence
(Residential Uncompleted,
Non-Central) - Sengkang Grand Residences
> Top Development (Residential Uncompleted, Non-Central) Sengkang Grand Residences
> Top Development (Residential Completed, Central) - Victoria Park Villas
, Top Development (Residential Uncompleted, Central) - One Pearl Bank
, Design Excellence (Residential Uncompleted, Central) - One Pearl Bank
, Landscape Excellence (Residential Uncompleted, Central) - One Pearl Bank

## Expat Living Readers' Choice

 Awards 2020> Gold (Best Shopping Centre) ION Orchard

Global RLI Awards 2020
) Most Innovative Retail \& Entertainment Project Jewel Changi Airport

## IPA Property Awards

> Best Public Service Interior ONE@Changi City

Marketing Excellence Awards 2020
> MARKies Award (Most Effective
Use - Experiential) - ION
Orchard
Marketing Events Awards
Singapore 2020 by MARKETING

## Magazine

> Gold (Best Retail / Shopper Event)

- Plaza Singapura
> Silver (Best Venue Experience) Plaza Singapura


## Mob-Ex Loyalty and Engagement

 Awards 2020> Best Use of Experiential / Live Marketing - ION Orchard

## National Arts Council

> Patron of the Arts Award - ION Orchard

## Nikkei Asia Award

> Entertainment and Retail Complex - Jewel Changi Airport

Prix Versailles 2020
> Special Prize Interior (Shopping Malls) - Jewel Changi Airport

## SIA Architecture Awards 2020

> Building of the Year and Design Jewel Changi Airport
> Merit (Design) - Funan

## Singapore Good Design Award

 2020) Platinum (Experience Design \& Architecture) - Jewel Changi Airport
> Experience Design - CapitaSpring Show Suite

## Singapore Tatler Best of Singapore 2020 <br> > Best Luxury Shopping Experience - ION Orchard

## Singapore Tourism Awards 2020

) Best Attraction Experience Jewel Changi Airport
> Best Shopping Mall Experience Jewel Changi Airport
> Breakthrough Contribution to Tourism - Jewel Changi Airport

## TEA Thea Award

> Outstanding Achievement for Airport Destination Experience Jewel Changi Airport

Tripadvisor Travellers' Choice
Award 2020
> Winner - ION Orchard

## ULI Asia Pacific Awards for Excellence <br> > Winner - Funan

## Vietnam

## ANPHABE - Top 100 Best Places to Work in Vietnam <br> , Top Foreign Real Estate Developer

## Vietnam Outstanding Property Awards 2020

> Top 10 Property Developers
Malaysia

## FIABCI World Prix d'Excellence

## Awards 2020

> World Gold Winner (Retail) Melawati Mall

International
BCA SGBuilds Awards 2020
> SGBuilds Award (Developer) The Stature Jakarta

Green Building Council Indonesia

## Certification

> GBCI Gold Certification (Design Recognition) - The Stature Jakarta

LEED by U.S Green Building
Council
> LEED Gold certification - Gallileo

## INDIA

## BCA SGBuilds Award 2020

, SGBuilds Star Award (Developer) - International Tech Park Pune, Kharadi (Block 1)

British Safety Council Certification
> Constituent
Great Place To Work ${ }^{\circledR} 2020$
Certification
> Constituent
Indian Green Building Council Certification
, Platinum - aVance Hinjawadi, Pune

## iNFHRA's FM Excellence

Conference \& Awards 2019-2020
> 1st Runner Up (Innovation \& Technology) - International Tech Park Chennai, Taramani

Pune Municipality Corporation's
Annual Landscape Competition
> Best Landscape Award International Tech Park Pune, Hinjawadi

## US Green Building Council Certification

> Leadership in Energy and Environmental Design for Existing Buildings (Platinum) International Tech Park Chennai, Taramani (Zenith Building)

## LODGING

The Ascott Limited
Business Traveller Middle East
Awards 2020
> Best Serviced Apartments
Company in the Middle East
Travel Weekly Asia 2020 Readers'
Choice Awards
) Best Serviced Residence Group Asia Pacific

World Travel Awards 2020
> Asia's Leading Serviced Apartment Brand 2020
) Hong Kong's Leading Serviced Apartment Brand 2020
> Malaysia's Leading Serviced Apartment Brand 2020
> Middle East's Leading Serviced Apartment Brand 2020
> Saudi Arabia's Leading Serviced Apartment Brand 2020
> Singapore's Leading Serviced Apartment Brand 2020
, Vietnam's Leading Serviced Apartment Brand 2020

## Ascott China

8th TopDigital Award 2020
) Best Brand Campaign in Private Database Establishment Category

Ascott The Residence
Business Traveller Asia-Pacific
Awards 2020
> Best Serviced Residence Brand in Asia-Pacific

DestinAsian 2020 Readers' Choice

## Awards

> Best Serviced Residence Brand
World Travel Awards 2020
> Philippines' Leading Serviced Apartment Brand 2020

## The Crest Collection

World Travel Awards 2020
> Europe's Leading Serviced Apartment Brand 2020

Citadines Apart'hotel
World Travel Awards 2020
) France's Leading Serviced Apartment Brand 2020
> Germany's Leading Serviced Apartment Brand 2020

Quest Apartment Hotels
World Travel Awards 2020
> Oceania's Leading Serviced Apartment Brand 2020

## Serviced Apartment Awards 2020

> Best Marketing or Branding Campaign - 'Work, Play, Sleep Repeat'

## Ascott Global Reservations

## 20th CCAS International Contact Centre Awards 2020

) Silver Award for the Customer Experience (CX) Mystery Shopper - Web Chat Category
, Bronze Award for the Customer Experience (CX) Mystery Shopper - Email Category

For the full list of awards and accolades, please visit: www.capitaland.com/awards

# AN OVERVIEW OF CAPITALAND'S 2030 SUSTAINABILITY 

At CapitaLand, we place sustainability at the core of everything we do. We are committed to growing in a responsible manner, delivering long-term economic value, and contributing to the environmental and social well-being of our communities.


## CAPITALAND'S FIVE PATHWAYS TO 2030

## MASTER PLAN



## GOVERNANCE $\delta$ SUSTAINABLE FINANCIAL PERFORMANCE

## MEASURED BY RETURN ON SUSTAINABILITY $\mathcal{E}$ GLOBAL BENCHMARKS

1 Adapted from the six capitals defined by the International Integrated Reporting Council (IIRC). Read more from https://integratedreporting.org/what-the-tool-for-better-reporting/get-to-grips-with-the-six-capitals/.

## SUSTAINABILITY

## BOARD STATEMENT

CapitaLand places sustainability at the core of what we do. As a responsible real estate company, CapitaLand contributes to the environmental and social well-being of the communities where we operate, as we deliver long-term economic value to our stakeholders.

The CapitaLand Board sets the Group's risk appetite, which determines the nature and extent of material risks that the Group is willing to take to achieve our strategic and business objectives. The risk appetite incorporates environment, social and governance (ESG) factors such as fraud, corruption and bribery, environment, health and safety.

The Board also approves the executive compensation framework based on the principle of linking pay to performance. The Group's business plans are translated to both quantitative and qualitative performance targets, including sustainable corporate practices and are cascaded throughout the organisation.

## SUSTAINABILITY COMMITMENT

In 2020, we unveiled CapitaLand's 2030 Sustainability Master Plan to elevate the Group's commitment to global sustainability in the built environment given our presence in more than 230 cities and over 30 countries. The Master Plan focuses on three key pillars to drive CapitaLand's sustainability efforts in the ESG pillars, enabling the Group to create a larger positive impact for the environment and society.
) Build portfolio resilience and resource efficiency,
> Enable thriving and future-adaptive communities as well as
) Accelerate sustainability innovation and collaboration
We identified five pathways to achieve our sustainability objectives and will adapt our strategies as technologies evolve and new scientific data become available:

## 1. Integrate sustainability in CapitaLand's real estate life cycle

From the earliest stage of our investment process, to design, procurement, construction, operations and redevelopment or divestment, sustainability targets will be embedded in policies, processes, best practices, and key performance indicators of our business operations.

## 2. Strengthen innovation and collaboration to drive sustainability

We will continue to source globally for new ideas and technologies to meet our sustainability ambitions and work with like-minded partners to create shared values

## 3. Leverage sustainability trends and data analytics

 This allows CapitaLand to track critical performance and progress in water usage, waste management, energy consumption, carbon emission, and health and safety. These measurements along with social indicators are key to driving performance improvement across our operating properties and development projects.
## 4. Monitor and report progress to ensure transparency

As we track our sustainability progress, we will continue to validate our performance by external assurance and align our Global Sustainability Report to international standards.

## 5. Increase engagement and communication with key stakeholders

It is key to build awareness among our employees, investors, customers and communities, and collectively effect transformational change to achieve our 2030 targets.

## Push boundaries of change

To push the boundaries of change, CapitaLand will transit to a low-carbon business that is aligned with climate science. In November 2020, we had our carbon emissions reduction targets approved by the Science Based Targets initiative (SBTi) for a 'well-below $2^{\circ} \mathrm{C}$ ' scenario. The targets are in line with the goals of the Paris Agreement to keep global temperature rise well below $2^{\circ} \mathrm{C}$ in this century. CapitaLand is also developing a new metric, Return on Sustainability, in addition to the regular financial return to measure the Group's ESG impact.

CapitaLand has also launched the inaugural CapitaLand Sustainability X Challenge (CSXC), the first sustainabilityfocused innovation challenge by a Singaporeheadquartered real estate company that globally sources for emerging sustainability technologies and solutions in the built environment. The CSXC covers seven challenge statements and reflect the key themes and goals in CapitaLand's 2030 Sustainability Master Plan.

CapitaLand aims to be a leader in sustainable finance and secure $\$ \$ 6$ billion through sustainable finance by 2030. Proceeds and interest rate savings from CapitaLand's efforts in sustainable finance can also be used to drive more sustainability initiatives and innovations within the company.

## Measured against global benchmarks

CapitaLand was one of the first companies in Singapore to voluntarily publish an annual Global Sustainability Report and externally assure the entire report. Benchmarking against an international standard and framework that is externally validated helps us to overcome the challenges in sustainability reporting that may arise from our portfolio of diverse asset types and geographical presence globally.

We are also a signatory to the United Nations (UN) Global Compact and our Global Sustainability Report serves as our Communication on Progress, which will be made available at www.unglobalcompact.org when published

For our efforts, we are listed in the Global 100 Most Sustainable Corporations Index, Dow Jones Sustainability World Index and Asia-Pacific Index, Global Real Estate Sustainability Benchmark (Global Sector Leader Diversified- Listed), FTSE4Good Index Series, MSCI Global Sustainability Indexes and The Sustainability Yearbook.

CapitaLand Global Sustainability Report 2020 will be published by 31 May 2021. It will continue to be prepared in accordance with the Global Reporting Initiative Standards: Core option. We will continue to apply the Guiding Principles of the International Integrated Reporting Framework and ISO 26000:2010 Guidance on Social Responsibility, and reference the UN Sustainable Development Goals (UN SDGs) and the Taskforce on Climate Related Financial Disclosure. We also plan to align our sustainability report to the Sustainability Accounting Standards Board (SASB). It will continue to be externally assured to AA1000 Assurance Standard.

The report will cover the Group's global portfolio and employees, including our listed real estate investment trusts (REITs) and business trusts - CapitaLand Integrated Commercial Trust, Ascendas Real Estate Investment Trust, Ascott Residence Trust, CapitaLand China Trust,

Ascendas India Trust and CapitaLand Malaysia Mall Trust, unless otherwise indicated

## BOARD, TOP MANAGEMENT AND STAFF COMMITMENT AND INVOLVEMENT

CapitaLand's sustainability management comes under the purview of the CapitaLand Sustainability Council. Reporting to the CapitaLand Board, the Council comprises selected CapitaLand independent board directors and members of the CapitaLand Executive Committee. It is supported by the Group Sustainability Office and various work teams to drive continued progress and improvement in the areas of ESG. CapitaLand's Sustainability Council is chaired by Ms Goh Swee Chen, who is also the president of Global Compact Network Singapore (local chapter of the UN Global Compact)

The work teams comprise representatives from CapitaLand business units and corporate functions. Each business unit also has its own Environmental, Health and Safety (EHS) Committee to drive initiatives in countries where we operate with support from various departments. CapitaLand Board is also updated regularly through the Risk Committee and Audit Committee on matters relating to sustainability risks and business malpractice incidents. The Board is also updated on the sustainability management performance of the Group, key material issues identified by stakeholders and the planned follow-up measures.

## CapitaDNA <br> Vision, Mission, Credo and Core Values

CORE VALUES
WINNING MINDSET | ENTERPRISING | RESPECT | INTEGRITY

We create great customer value and experiences through high-quality products and services


FOR OUR CUSTOMERS
Tenants, shoppers, home owners, residents

## COMMITMENT TO OUR STAKEHOLDERS

We deliver sustainable shareholder returns and build a strong global network of capital partners


INVESTORS
including business partners

We develop highperforming people and teams through rewarding opportunities


FOR OUR
PEOPLE Staff

We care for and contribute to the economic, environmental and social development of communities


FOR OUR
COMMUNITIES
Government agencies/
NGOs, general public, the environment, suppliers/contractors

## STRATEGIC SUSTAINABILITY MANAGEMENT STRUCTURE



## MATERIALITY

CapitaLand has a regular review, assessment and feedback process in relation to ESG topics. Key to this is an annual Group-wide Risk and Control Self-Assessment exercise which entails the identification, assessment and documentation of material risks and corresponding internal controls. These material risks include fraud and corruption, environmental (e.g. climate change), health and safety, and human capital risks which are ESG-relevant.

We identify and review material issues that are most relevant and significant to us and our stakeholders. These are prioritised based on the likelihood and potential impact of issues affecting business continuity and development. For external stakeholders, priority is given to issues important to the society and applicable to CapitaLand. For more information on stakeholder engagement, please refer to the Social and Relationship Capital, Human Capital and Environmental Capital chapters in the upcoming CapitaLand Global Sustainability Report 2020.

## PRIORITISATION OF ESG MATERIAL ISSUES

| Environmental | Social/Labour Practices | Governance |
| :--- | :--- | :--- |
| Critical |  |  |
| > Energy efficiency | > Occupational health and safety | > Compliance |
| > Climate change and emissions | > Employment | > Business ethics |
| reduction | > Stakeholder engagement | > Products and services ${ }^{1}$ |
| >Water management | > Supply chain management |  |

## Moderate and emerging

> Building materials > Diversity
> Construction and operational >Human rights waste
> Biodiversity

[^1]
## CREATING VALUE AND ALIGNMENT TO UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS (UN SDGS)

The Guiding Principles of the International Integrated Reporting Council Framework were referenced in this report, and the material ESG issues are grouped into six Capitals - Environmental, Manufactured, Human, Social and Relationship, Organisational, and Financial. This is also mapped against eight UN SDGs that are most aligned with our CapitaLand Sustainability Master Plan 2030 targets, and where CapitaLand can achieve the greatest positive impact. For more information, please refer to the CapitaLand Global Sustainability Report 2020 which will be published by 31 May 2021.

[^2] available in CapitaLand Global Sustainability Report 2020.

| Capitals | Material ESG issues | What we do | 2020 value created |
| :---: | :---: | :---: | :---: |
| Manufactured <br> Capital <br> > Environmentally sustainable, healthy, safe and accessible quality buildings <br> ) Innovative and sustainable construction methods and technologies <br> Human Capital <br> > Health and safety <br> > Job creation and security <br> > Learning and development <br> > Benefits and remuneration <br> (SDG 3 and 8) | > Occupational health and safety <br> > Supply chain management <br> , Employment <br> ) Diversity <br> > Human rights | > CapitaLand believes that regardless of ethnicity, age or gender, staff can make a significant contribution based on their talent, expertise and experience. We adopt consistent, equitable, and fair labour policies and practices in rewarding as well as developing staff under the direct hire of CapitaLand. <br> > CapitaLand is a signatory to the UN Global Compact <br> > CapitaLand aims to provide a work environment that is safe and contributes to the general well-being of our staff <br> > Occupational health and safety of our stakeholders is of utmost importance to CapitaLand. This includes all our staff, tenants, contractors, suppliers and the communities that use our properties | > Global workforce <br> - more than 90 nationalities working within the Group <br> - males and females at a ratio of $47: 53$ <br> - $69.8 \%$ of CapitaLand's global workforce was aged between 30 and 50 <br> > More than $36 \%$ of senior management were women <br> > Over 43 training hours per staff <br> > Zero staff fatality or permanent disability <br> > 12 main contractors appointed for new development projects were both ISO 14001 and OHSAS 18001/ ISO 45001 certified and/or carry out EHS legal compliance audit on-site |
| Social and <br> Relationship Capital <br> > Stakeholder relations <br> > Social licence to operate <br> > Community development <br> - Cross-sectoral Partnership <br> (SDG 1, 2, 4, 8, 17) | > Stakeholder engagement <br> > Products and services (include customer health and safety) | > CapitaLand is committed to building safe, accessible, vibrant and quality real estate developments to enhance the lives of our shoppers, tenants, serviced residence and hotel guests, homeowners and members of the community <br> > CapitaLand is committed to activities that are aligned with our focus on community investment. We engage our stakeholders, raising awareness in the areas of philanthropy, environment, health and safety <br> > Promote sustainability within the tenant community <br> > Integrate CapitaLand's ESG performance with financial metrics | > CapitaLand committed about S $\$ 100$ million to support our stakeholders, including our retail tenants; as well as to help the governments and healthcare communities impacted by COVID-19 in the various markets where we operate. <br> , CapitaLand partnered with the Singapore National Environment Agency to roll out 11 reverse vending machines (RVM) at our Singapore malls since August 2020. As of 31 December 2020, these RVMs collected more than 287,000 drink containers. <br> > Retained ISO 14001 and ISO 45001 certification in 15 countries <br> > Launched CapitaLand Sustainability X Challenge to crowd-source the world for best sustainability innovations |


| Capitals | Material ESG issues | What we do | 2020 value created |
| :---: | :---: | :---: | :---: |
| Organisational <br> Capital <br> > Leadership and culture <br> , Corporate Governance <br> > Risk Management | > Compliance <br> ) Business ethics <br> > Stakeholder engagement | > CapitaLand is a signatory to the UN Global Compact <br> > CapitaLand's Supply Chain Code of Conduct influences its supply chain to operate responsibly in the areas of anti-corruption, human rights, health and safety, as well as environmental management <br> ) All staff are required to make an annual declaration to uphold CapitaLand's core values and not to engage in any corrupt or unethical practices <br> > Requires third-party service providers and vendors to adhere to anti-bribery and anti-corruption provisions <br> > Requires main contractors to ensure no child labour and forced labour at CapitaLand project sites | > Refer to Corporate Governance section <br> > No reported incident relating to discrimination, child labour or forced labour in CapitaLand |
| Financial Capital <br> ) Sustainable financing <br> > Earnings <br> > Equity <br> > Investments <br> ) Assets |  | > Combination of operating income from investment properties and trading properties, disciplined capital recycling and growth of fee income <br> > Calibrated balance across product platforms and geographies | > CapitaLand raised S $\$ 1.2$ billion of loans through sustainable financing ${ }^{2}$ <br> ) Refer to Financial Performance Review section |

# FINANCIAL PERFORMANCE REVIEW 

## PERFORMANCE OVERVIEW

CapitaLand Limited recorded a net loss of $\$ \$ 1,574.3$ million in FY 2020 against a profit of $\mathrm{S} \$ 2,135.9$ million in FY 2019. The loss was mainly attributed to the revaluation of investment properties, and impairment taken for certain residential projects and equity investments, which are non-cash in nature, and principally stemmed from the extraordinary events relating to the COVID-19 pandemic that materially affected the Group's businesses.

Our retail and lodging businesses were most severely disrupted, where non-essential retail trades were unable to operate, and the occupancy of our lodging assets fell due to travel restrictions. Tenant support measures in various markets, including government-mandated landlord obligations, and the Group's own initiatives, have also adversely impacted on the Group's financial performance for the year.

Despite the challenging backdrop, the Group registered a healthy Cash PATMI\# of S\$923.8 million (FY 2019: S\$1,492.8 million), underpinned by the resilience and diversification of our business across geographies and asset classes.

## REVENUE

Revenue for FY 2020 grew 4.8\% on account of higher handover from the residential projects in China and Vietnam, full year consolidation of results for Raffles City Chongqing (RCCQ) and Ascendas Pte Ltd and Singbridge Pte. Ltd.'s (collectively known as "ASB") portfolio acquired in June 2019. The increase was partially offset by the recognition of rental rebates of approximately $\mathrm{S} \$ 229.5$ million granted to our tenants, as well as lower performance for our shopping malls and lodging businesses amid the COVID-19 pandemic. The residential projects which contributed to the revenue in FY 2020 were mainly One Pearl Bank in Singapore, La Riva in Guangzhou, Jing'an One in Shanghai, Century Park (East) in Chengdu and Raffles City Residences in Chongqing as well as Feliz en Vista and d'Edge Thao Dien in Vietnam.

Collectively, the Group's two core markets of Singapore and China accounted for $76.4 \%$ of the Group's revenue. In terms of revenue contribution by asset class, our trading business, comprising residential, commercial strata and urban development, constituted $47.5 \%$ of the total revenue in FY 2020, while our investment properties, comprising office, retail, business park, logistics and industrial, as well as lodging properties, which are recurring in nature, accounted for $52.5 \%$ of total revenue.

[^3]2020 REVENUE BY STRATEGIC BUSINESS UNITS


S\$6.5B ${ }^{1}$

2020 REVENUE BY ASSET CLASS


| - Residential, | $\mathbf{4 7 . 5 \%}$ |
| :--- | ---: |
| commercial <br> strata and urban <br> development |  |
| Retail | $22.7 \%$ |
| Office | $11.2 \%$ |
| Business park, <br> industrial and logistics | $6.8 \%$ |
| Lodging | $15.1 \%$ |

S\$6.5B ${ }^{2}$

## 2020 REVENUE BY GEOGRAPHICAL LOCATION



S\$6.5B

1 Includes Corporate and Others of $-3.5 \%$ or - S $\$ 224.8$ million which was not reflected in the chart. Amount mainly related to intercompany eliminations.
2 Includes Corporate and Others of $-3.3 \%$ or $-\mathrm{S} \$ 219.3$ million which was not reflected in the chart. Amount mainly related to intercompany eliminations.

## EARNINGS BEFORE INTEREST AND TAX (EBIT) ANALYSIS

The Group reported an EBIT of S $\$ 231.5$ million for $\mathrm{FY} 2020,95.4 \%$ lower as compared to the $\mathrm{S} \$ 5,067.6$ million in FY 2019. Excluding the impact of revaluation and impairment, which are non-cash in nature, the Group registered EBIT of S $\$ 3,578.6$ million, $8.3 \%$ lower than FY 2019 due to lower asset recycling gains amid the pandemic.

The details of the Group's EBIT are as follows:

|  | FY 2020 | FY 2019 | Variance |
| :---: | :---: | :---: | :---: |
|  | S\$ million | S\$ million | \% |
| Operating profits | 3,326.7 | 3,223.3 | 3 |
| Portfolio gains ${ }^{1}$ | 251.9 | 679.8 | (63) |
| Non-cash items: |  |  |  |
| Revaluation (losses)/gains | $(2,470.6)$ | 1,195.0 | NM |
| Impairments | (876.5) | (30.5) | NM |
| EBIT | 231.5 | 5,067.6 | (95) |

NM : Not meaningful
1 Includes realised revaluation gains/losses arising from the revaluation of investment properties to agreed selling prices of properties.

Operating profits for the year grew $3.2 \%$ to $\$ \$ 3,326.7$ million (FY 2019: S\$3,223.3 million) mainly attributed to the full year contribution from ASB's portfolio acquired in 2019, as well as higher handover from residential projects in China and Vietnam.

Portfolio gains realised from asset recycling during the year amounted to $\$ \$ 251.9$ million which arose mainly from the divestments of five business park properties and two malls in China, an office building in Korea, two lodging properties in China and Japan, three malls in Japan, two joint ventures in China and Australia, as well as a gain from dilution of the Group's interest in Ascendas Real Estate Investment Trust.

The COVID-19 pandemic dampened the economic and operating environment in many countries, and as a consequence, negatively impacted the Group's investment property portfolio's performance, particularly our mall, office and lodging properties. As such, the appraised value of our investment properties registered a decline of S\$2,470.6 million in FY 2020 (FY 2019: gain of S\$1,195.0 million). The revaluation losses were limited to a few assets most impacted by COVID-19, namely RCCQ, CapitaMall Westgate, Tianjin International Trade Centre, ION Orchard and Jewel Changi Airport, while the valuation of the rest of the portfolio remained resilient.

During the year, the Group also assessed and made a net impairment amounting to S\$876.5 million (FY 2019: S\$30.5 million) mainly in respect of our investment in Lai Fung Holdings Limited, a mixed-use site in Xinpaifang CBD in Chongqing and goodwill on Quest.

For the Group's two core markets, Singapore recorded an EBIT of S $\$ 389.5$ million (FY 2019: S $\$ 1,953.3$ million) while China EBIT was S\$139.4 million (FY 2019: S\$2,288.2 million). In terms of asset class, residential and commercial strata property sales contributed a profit of $\$ \$ 1,252.0$ million (FY 2019: S\$992.2 million) while the Group's investment property portfolio reported a loss of S\$1,020.5 million (FY 2019: profit of $\$ \$ 4,075.4$ million) mainly due to the impact of revaluation and impairment, as well as lower contribution from mall and lodging properties amid the pandemic. Excluding the impact of revaluation and impairment, EBIT was $\$ \$ 3,578.6$ million, and the breakdown by asset class is shown on the chart in the following page.

In addition, about 48.6\% (FY 2019: 53.1\%) of the Group's EBIT before depreciation and amortisation (EBITDA) was from developed markets comprising Singapore, Europe, United Kingdom, USA, Australia, New Zealand, Japan, South Korea and Hong Kong. Excluding the impact of revaluation and impairment, EBITDA was $\$ \$ 3,758.3$ million, and the breakdown by geographical location is shown on the chart in the following page.

FINANCIAL PERFORMANCE

## REVIEW



S\$3,578.6 ${ }^{3} \mathrm{M}$

| - CL Singapore and International | $40.0 \%$ |
| :--- | ---: |
| CL China | $53.4 \%$ |
| CL India | $0.3 \%$ |
| CL Lodging | $1.2 \%$ |

## 2020 EBIT $^{1}$ BY GEOGRAPHICAL LOCATION



S\$3,578.6M

| Singapore | $33.2 \%$ |
| :--- | ---: |
| Other developed markets <br> (exclude Singapore and Hong Kong) | $6.6 \%$ |
| Other emerging market <br> (exclude China) | $4.4 \%$ |
| China <br> (includes Hong Kong) | $55.8 \%$ |

## 2020 EBIT $^{1}$ BY ASSET CLASS



S\$3,578.6M

| Residential, commercial strata and urban development | $42.2 \%$ |
| :--- | ---: |
| Retail | $28.7 \%$ |
| Office | $15.7 \%$ |
| Business park, industrial and logistics | $10.8 \%$ |
| Lodging | $2.6 \%$ |

Lodging

2020 EBITDA ${ }^{2}$ BY GEOGRAPHICAL LOCATION


S\$3,758.3M

| Singapore | $33.1 \%$ |
| :--- | ---: |
| Europe developed markets ${ }^{4}$, Australia and New Zealand | $2.6 \%$ |
| Japan, South Korea \& Hong Kong | $4.5 \%$ |
| USA | $1.3 \%$ |
| China | $53.9 \%$ |
| Other Asia |  |

[^4]
## PATMI

Overall, the Group recorded a net loss of S\$1,574.3 million in FY 2020 against a profit of S\$2,135.9 million in FY 2019. The loss was mainly attributed to the revaluation of investment properties, as well as impairment of projects and equity investments totaling S $\$ 2.5$ billion, which are non-cash in nature. Operating PATMI for FY 2020 was $\$ \$ 769.9$ million, $27.2 \%$ lower year-on-year. The lower operating PATMI was due to the adverse market conditions resulting from the COVID-19 pandemic which impacted the Group's operations across businesses and geographies, partially mitigated by the full year contribution from the ASB portfolio acquired in June 2019

The breakdown of the Group's PATMI is shown below:

|  | FY 2020 | FY 2019 | Variance |
| :--- | ---: | ---: | ---: |
|  | S\$ million | S\$ million | \% |
| Operating profits |  |  |  |
| Portfolio gains ${ }^{1}$ | 769.9 | $1,057.2$ | (27) |
| Non-cash items: | 153.9 | 435.6 | $(65)$ |
| Revaluation (losses)/gains | $(1,636.7)$ | 674.7 | NM |
| Impairments | $(861.4)$ | $(31.6)$ | NM |
| PATMI | $\mathbf{( 1 , 5 7 4 . 3}$ | $\mathbf{2 , 1 3 5 . 9}$ | $\mathbf{( 1 7 4 )}$ |

NM : Not meaningful
1 Includes realised revaluation gains/losses arising from the revaluation of investment properties to agreed selling prices of properties.

In terms of total assets by asset class, investment properties and trading properties accounted for $84.9 \%$ and $15.1 \%$ of the Group's total assets respectively. On an effective share basis, the proportion of investment properties to trading properties was about $79 \%$ and $21 \%$ respectively The Group's diversified asset mix provided a varied source of income to the Group as our investment property portfolio continues to generate stable recurring income, supplemented by a significant contribution from our trading properties.

## DIVIDENDS

The Board is proposing a tax-exempt ordinary dividend of 9.0 Singapore cents per share. This amounts to a payout of approximately $\mathrm{S} \$ 467.4$ million which represents a dividend payout ratio of $52.0 \%$ of FY 2020's Cash PATMI², higher than the average ratio of $41.4 \%$ in the preceding four financial years. On a per share basis, it translates into gross yield of $2.7 \%$ on the Company's last transacted share price as of 31 December 2020.

## ASSETS

As of 31 December 2020, the Group's total assets were S $\$ 84.4$ billion, with Singapore and China collectively accounting for approximately $80.8 \%$. The increase in total assets of S\$2.1 billion over the prior year was mainly attributable to higher cash balances and prepayment for land purchase in China, partially offset by fair value losses recognised on our portfolio of investment properties and handover of units for our residential projects.

[^5]2020 TOTAL ASSETS BY ASSET CLASS


S\$84.4B

## 2020 TOTAL ASSETS BY GEOGRAPHY



S\$84.4B

## FINANCIAL PERFORMANCE <br> REVIEW

## REAL ESTATE ASSETS UNDER MANAGEMENT (RE AUM) ${ }^{1}$

As at 31 December 2020, CapitaLand's real estate assets under management (RE AUM) was at S $\$ 132.5$ billion which represents a $0.4 \%$ year-on-year increase. The increase is mainly due to the acquisition of business park properties in USA and United Kingdom, new lodging management contracts secured during the year and the appreciation of RMB against SGD, partially offset by fair value losses from the revaluation of the investment property portfolio.
2020 RE AUM BY ASSETS CLASS

S\$132.5B

| Residential, commercial strata and urban development | $7.3 \%$ |
| :--- | ---: |
| Retail | $27.3 \%$ |
| Office | $22.3 \%$ |
| Business park, industrial and logistics | $15.7 \%$ |
| Lodging | $27.4 \%$ |

## 2020 RE AUM BY GEOGRAPHY



S\$132.5B

| Singapore | $32.9 \%$ |
| :--- | :--- |
| Other developed markets <br> (exclude Singapore and Hong Kong) | $15.1 \%$ |
| Other emerging markets <br> (exclude China) | $11.0 \%$ |
| China <br> (includes Hong Kong) | $41.0 \%$ |

## Borrowings

As at 31 December 2020, the Group's gross debt stood at S $\$ 35.2$ billion. With a cash balance of $\$ \$ 9.2$ billion, the net debt as at 31 December 2020 was $\mathrm{S} \$ 26.0$ billion and the Group's net debt-to-equity ratio was 0.68 times (FY 2019: 0.63 times). The net debt position increased marginally by $\mathrm{S} \$ 0.7$ billion mainly due to additional loans taken to fund the Group's investments and ongoing development expenditure for projects under construction, partially offset by higher cash balances.

## Shareholders' Equity

As at 31 December 2020, issued and paid-up ordinary share capital (excluding treasury shares) of the Company comprised 5.2 billion shares at S\$9.7 billion (FY 2019: S\$9.3 billion). The increase in share capital of $\mathrm{S} \$ 0.4$ billion was due to issuance of 140.3 million new shares at an issue price of $\$ \$ 2.767$ pursuant to the Group Scrip Dividend Scheme. The Group's total reserves decreased from $\mathrm{S} \$ 14.0$ billion in FY 2019 to $\mathrm{S} \$ 12.6$ billion in 2020. The decrease was mainly due to $\$ \$ 1.6$ billion net loss for the year, partially mitigated by gain on translation of foreign operations by $\mathrm{S} \$ 0.8$ billion arising from the depreciation of SGD against RMB, partially offset by appreciation of SGD against USD during the year.

As at 31 December 2020, the Group's total shareholders' funds was $\mathrm{S} \$ 22.3$ billion (FY 2019: S $\$ 23.4$ billion) and net assets value per share was S\$4.30 (FY 2019: S\$4.64).

## TREASURY <br> HIGHLIGHTS

## 2020

2019

| Bank Facilities And Available Funds (S\$ million) |  |  |
| :--- | ---: | ---: | ---: |
| Bank facilities available | $\mathbf{3 3 , 0 7 7}$ | $\mathbf{3 0 , 3 1 6}$ |
| Amount utilised for loans | $\mathbf{2 2 , 4 5 7}$ | 18,825 |
| Available and unutilised | $\mathbf{1 0 , 6 2 0}$ | 11,491 |
| Cash and cash equivalents | $\mathbf{9 , 1 7 5}$ | 6,168 |
| Unutilised facilities and funds available for use | $\mathbf{1 9 , 7 9 5}$ | $\mathbf{1 7 , 6 5 9}$ |


| Debt Securities Capacity (S\$ million) |  |  |
| :--- | :--- | :--- | :--- |
| Debt securities capacity $^{2}$ | $\mathbf{3 0 , 3 7 9}$ | $\mathbf{3 0 , 0 1 4}$ |
| Debt securities issued (net of debt securities purchased) | $\mathbf{1 1 , 6 4 6}$ | 11,902 |
| Unutilised debt securities capacity | $\mathbf{1 8 , 7 3 3}$ | $\mathbf{1 8 , 1 1 2}$ |


| Leverage Ratios (S\$ million) |  |  |
| :--- | ---: | ---: |
| Gross debt ${ }^{3}$ | $\mathbf{3 5 , 1 5 8}$ | $\mathbf{3 1 , 4 1 1}$ |
| Cash and cash equivalents | $\mathbf{9 , 1 7 5}$ | 6,168 |
| Net debt | $\mathbf{2 5 , 9 8 3}$ | 25,243 |
| Equity | $\mathbf{3 8 , 2 9 2}$ | 40,283 |
| Net debt equity ratio (times) | $\mathbf{0 . 6 8}$ | 0.63 |
|  | $\mathbf{7 5 , 1 9 5}$ | $\mathbf{7 6 , 1 7 8}$ |
| Total assets (net of cash) | $\mathbf{0 . 3 5}$ | $\mathbf{0 . 3 3}$ |
| Net debt/Total assets (net of cash) (times) |  |  |


| Secured Debt Ratio (S\$ million) |  |  |
| :--- | ---: | ---: | ---: |
| Secured debt | $\mathbf{1 0 , 9 9 3}$ | 10,722 |
| Percentage of secured debt | $\mathbf{3 1 \%}$ | $34 \%$ |


| Interest Cover Ratio (S\$ million) |  |  |
| :--- | ---: | ---: | ---: |
| Earnings before net interest, tax, depreciation and amortisation ${ }^{4}$ | $\mathbf{5 6 5}$ | 5,650 |
| Net interest expense | $\mathbf{8 1 5}$ | $\mathbf{7 4 1}$ |
| Interest cover ratio (times) | $\mathbf{0 . 7}$ | $\mathbf{7 . 6}$ |


| Interest Service Ratio (S\$ million) |  |  |
| :--- | ---: | ---: | ---: |
| Operating cashflow before interest and tax | $\mathbf{2 , 9 7 8}$ | $\mathbf{3 , 4 8 0}$ |
| Net interest paid | $\mathbf{9 1 1}$ | 801 |
| Interest service ratio (times) | $\mathbf{3 . 3}$ | 4.3 |

[^6]
## TREASURY HIGHLIGHTS

## OVERVIEW

The Group maintains a prudent capital structure and actively reviews its cashflows, debt maturity profile and overall liquidity position on an ongoing basis. The main sources of the Group's operating cashflows are derived from residential sales, fees and rental income from its commercial and retail, business parks, industrial and logistics developments, funds management and lodging businesses. To support its funding requirements, investment needs and growth plans, the Group actively diversifies its funding sources by putting in place a combination of bank facilities and capital market issuances.

The Group's total gross debt of $\mathrm{S} \$ 35.2$ billion was higher compared to $\$ \$ 31.4$ billion as at 31 December 2019. Net debt as at 31 December 2020 was $\$ \$ 26.0$ billion compared to $\$ \$ 25.2$ billion as at 31 December 2019. The higher gross and net debt were mainly due to additional loans taken to fund the Group's investments and ongoing development expenditure for projects. Coupled with a lower equity base, the Group's net gearing as at end 2020 was higher at 0.68 times as compared to 0.63 times as at end 2019.

Finance costs for the Group were $\mathbf{S} \$ 913.1$ million for the year ended 2020. This was about 9\% higher compared to $\$ \$ 839.1$ million in 2019. The higher finance costs were mainly due to the increase in the Group's borrowings and the full year funding impact from the completion of the acquisition of the Ascendas Pte Ltd and Singbridge Pte. Ltd.'s portfolio in June 2019. Average cost of borrowings was lower at $3.0 \%$ for 2020 as compared to $3.2 \%$ for 2019.

## Sources of Funding

As at year end, $66 \%$ of the Group's total debt was funded by bank borrowings and the balance $34 \%$ was raised through capital market issuances. The Group continues to seek diversified and balanced sources of funding to ensure financial flexibility and mitigate concentration risk.


1 Debt excludes $\$ \$ 684$ million and $S \$ 1,055$ million of lease liabilities under SFRS(I)16 for 2019 and 2020 respectively.

## Available Lines by Nationality of Banks

The Group has built up an extensive and active relationship with a network of more than 45 banks of various nationalities. Diversity has allowed the Group to tap into the strength and support from financial institutions in pursuing its strategic growth and presence globally, thus enhancing its competitiveness in core markets and enabling the Group to develop other markets where appropriate.

As at end 2020, the Group was able to achieve 99.5\% of its funding from committed facilities. The balance 0.5\% was funded by flexible uncommitted short-term facilities.

As part of its financial discipline, the Group constantly reviews its portfolio to ensure that a prudent portion of committed funding is put in place to match each investment's planned holding period. Committed financing is secured whenever possible to ensure that the Group has sufficient financial capacity and certainty of funding to support its operations, investments and future growth plans.

AVAILABLE LINES BY NATIONALITY OF BANKS


## Debt Maturity Profile

The Group has proactively built up sufficient cash reserves and credit lines to meet its short-term debt obligations, to support its refinancing needs and to pursue opportunistic investments. The Group maintains a healthy balance sheet and has unutilised bank facilities of about $\$ \$ 10.6$ billion. To ensure financial discipline, the Group constantly reviews its loan portfolio so as to mitigate any refinancing risks, avoid concentration and extend its maturity profile where possible. In reviewing the maturity profile of its loan portfolio, the Group also takes into account any divestment or investment plans, interest rate outlook and the prevailing credit market conditions.

## Interest Rate Profile

The Group manages its finance costs by maintaining a prudent mix of fixed and floating rate borrowings. As at 31 December 2020, the fixed rate borrowings constituted $63 \%$ of the portfolio, with the balance on floating rate basis. As finance costs constitute a major component of the Group's overall costs, a high percentage in fixed rate funding offers funding cost certainty, although a slightly higher floating rate was maintained in 2020 to lower borrowing costs in the low interest rate environment. In managing the interest rate profile, the Group takes into account the interest rate outlook, holding periods of its investment portfolio, certainty of its planned divestments and operating cashflow generated from its various business units.

## Interest Cover Ratio and Interest Service Ratio

The Interest Cover Ratio ("ICR") and Interest Service Ratio ("ISR") were 0.7 times and 3.3 times respectively. ICR was lower at 0.7 times compared to 7.6 times in 2019, mainly attributed to the revaluation losses of investment properties, impairment for selected residential projects and investments, lower gains from asset recycling and lower contributions from retail and lodging operations due to the impact from COVID-19. This was partially mitigated by the full year contribution from business park, logistics and industrial portfolio which were acquired in 2019 as well as higher contribution from residential projects in China and Vietnam. ISR was lower at 3.3 times compared to 4.3 times in 2019 mainly due to lower cashflow generated from operations as a result of weaker operating environment arising from the COVID-19 pandemic. Excluding the unrealised revaluation and impairment losses due to COVID-19 pandemic which are non-cash in nature, the Group's ICR would have been 4.8 times for 2020.


1 Debt excludes S\$1,055 million of lease liabilities under SFRS(I)16 for 2020.
2 Convertible bonds are reflected as held till final maturity.


INTEREST COVER RATIO AND INTEREST SERVICE RATIO (Times)


# OPERATIONAL HIGHLIGHTS DEVELOPMENT 

CapitaLand's development business aims to generate sustainable superior returns through a diversified core portfolio of real estate asset classes and geographies We also build resilience by balancing the desired riskreturn ratio between our investments in developed and emerging markets, and applying our asset management and operational expertise to these investments, including the use of advanced technologies and digitalisation.

Each of CapitaLand's four core markets - Singapore, China, India and Vietnam - encompasses an integrated suite of real estate capabilities and a comprehensive, localised footprint built up over decades of experience. This gives us a sustainable competitive advantage in these four markets, enabling us to move with agility and to build scale. At the same time, the Group actively explores investment opportunities across asset classes in key gateway cities in other developed and international markets. The Group has a meaningful portfolio of investment properties in developed markets such as Australia, Europe, Japan and the United States. By balancing investments in emerging and developed markets, the Group seeks to strengthen the resilience and diversified risks of our overall portfolio.

In FY 2020, the benefits of this strategy became apparent when real estate asset classes such as Lodging and Retail bore the brunt of the disruptions caused by various levels of COVID-19 lockdowns, while performance across the Workspace ${ }^{1}$ asset classes remained generally stable in comparison. Our diverse geographical spread also played a part in dispersing concentration risks. Our two largest markets, China and Singapore, made significant progress from well-coordinated COVID-19 controls and supportive government stimulus. Overall, this inbuilt resilience via our diversification strategy helped to offset the impact of the pandemic on our businesses. CapitaLand ended the year with a healthy cash PATMI of S\$924 million, comprising income derived from our operations, as well as gains from divesting some portfolio assets.

## PORTFOLIO RECONSTITUTION PROGRESS ON TRACK DESPITE THE CHALLENGING TRANSACTION LANDSCAPE IN 2020

During the year, global transaction volume decreased as investors awaited clarity on the COVID-19 situation and the economic outlook ahead, preferring to take a wait-
and-see approach toward investment and divestment decisions. This slowed our normally robust pace in asset recycling initially. Divestments across the Group barely reached $\mathrm{S} \$ 1$ billion for the first three quarters of the year. Groupwide investment volumes for FY 2020 were slightly ahead, at $\mathrm{S} \$ 3.7$ billion ${ }^{2}$, mainly driven by Ascendas Reit, whose businesses remained relatively unaffected by the pandemic, allowing the REIT to continue expanding internationally.

However, by 4Q 2020, there were rising signs of optimism as the rollout of COVID-19 vaccines began to support a cautious return to a more normal life. The rebound in real estate activities allowed the Group to restart our asset recycling programme and reach our annual divestment target of $\mathrm{S} \$ 3$ billion in December 2020. While a gross divestment amount of $\$ \$ 3.0$ billion was half of that achieved in FY 2019, we were able to achieve healthy premiums of $9 \%$ on average, for the divested assets, as liquidity for high-quality, core real estate products continued to be strong. Amongst the key assets divested were three shopping malls in Japan, one office in South Korea, as well as a portfolio of five business parks and a $49 \%$ stake in Rock Square mall in China that were divested to CapitaLand China Trust (CLCT) (previously CapitaLand Retail China Trust).

## FY 2020 DIVESTMENT HIGHLIGHTS

La Park Mizue, Vivit Minami-Funabashi and CO-OP

## Kobe Nishinomiya Higashi in Japan

) The three matured malls were divested in November 2020, above valuation, for JPY21.99 billion (S\$283.6 million ${ }^{3}$ ).

## ICON Yeoksam in South Korea

) Divested in August 2020 for KRW142.2 billion (S $\$ 165.1$ million ${ }^{4}$ ), 16.9\% above valuation.
) CapitaLand remains the asset manager and will continue to receive fee income.

Five business park properties and Rock Square mall in China
) Entered into an agreement to divest for RMB8,130 million ( $\$ \$ 1,653.1$ million) on a $100 \%$ basis to CLCT in November 2020.
) The property value was $2.9 \%$ premium to CapitaLand's valuation in December 2019.

[^7]On the investment front, we continued to seek attractive opportunities to reposition CapitaLand for sustainable growth. We acquired Arlington Business Park, a prime freehold business park in the United Kingdom (U.K.) in February 2020. We also added to our investments in International Tech Park Chennai in India, acquiring development land for Phase 2 of this project.

In 4Q 2020, we announced three development projects. The first relates to CapitaLand's 49:51 joint venture (JV) with CLCT to redevelop Ascendas Xinsu Portfolio, which was one of the five business park properties divested to CLCT. In November 2020, we also made our first entry into Japan's logistics sector, via a JV with Mitsui \& Co. Real Estate to develop and operate a four-storey modern logistics facility in Greater Tokyo. In December 2020, we announced the programmatic JV to acquire and develop multifamily assets totalling US\$300 million (approximately $\mathrm{S} \$ 416.1$ million) in gross asset value. The S\$860 million of the total investments committed via JVs allows CapitaLand to tap third-party expertise and capital to grow our portfolio in a capital efficient manner.

Across the Group and including the above-mentioned investments, a total of $\mathrm{S} \$ 3.4$ billion was invested in business parks and logistics assets. This comprised approximately $93 \%$ of the total investments (around $\$ \$ 3.7$ billion) made by CapitaLand and our sponsored investment vehicles in FY 2020, allowing the Group to continue our pivot towards new economy sectors.


## INVESTMENT HIGHLIGHTS IN FY 2020

Arlington Business Park in Reading, U.K.
) Acquired for $£ 129.3$ million ( $\mathrm{S} \$ 226.9$ million ${ }^{1}$ ).
> Comprises 11 Grade A office buildings totalling about 367,000 square feet ( sq ft ) of net lettable area (NLA).

International Tech Park Chennai, Radial Road in India
) Purchased an adjoining plot of land for Phase 2 for INR2.6 billion (S $\$ 48.3$ million²).
> Commenced construction of two buildings of Phase 1 offering 2.6 million sq ft of premium Grade A office space for IT and ITeS companies in November 2020. The two buildings are expected to be operational by 4Q 2022 and 2Q 2024, respectively

## Development of a logistics property in Greater Tokyo, Japan

> First foray into Japan's logistics sector, through a JV arrangement with Mitsui \& Co. Real Estate Ltd, with CapitaLand as the majority partner.
) The logistics facility will have a gross floor area (GFA) of about 24,000 square metres (sqm) when it is expected to complete in 4Q 2022.

## Ascendas Xinsu Portfolio in Suzhou, China

) CapitaLand and CLCT will form a JV to acquire the portfolio for RMB2,265 million (S $\$ 460.6$ million³).
) Six locations of total GFA 373,334 sqm situated in the well-established Suzhou Industrial Park with 61 buildings, including business parks and industrial portion.


[^8]
## OPERATIONAL HIGHLIGHTS

## DEVELOPMENT

## FY 2020 KEY OPERATIONAL HIGHLIGHTS

## Residential

CapitaLand's residential development activities are focused on three of its core markets, namely Singapore, China and Vietnam. In FY 2020, the Group's trading income corresponded to approximately 48\% of the Group's Operating PATMI. This represented a healthy level of contributions despite the closures of sales offices during the lockdown months, as well as generally cautious investment sentiments.

In China, sales take-up rates in FY 2020 continued to be robust, with approximately $96.6 \%$ of the Group's launched units across first- and second-tier cities such as Shanghai, Chengdu and Xian sold as of 31 December 2020. The total sales value in FY 2020 exceeded that of FY 2019 by around $12 \%$. Over 4,000 units are set to be launched in FY 2021.

In Singapore, CapitaLand's two launched residential projects, One Pearl Bank and Sengkang Grand Residences, showed a healthy improvement in take-up rate since the country entered Circuit Breaker in April 2020 and reopened in the second half of the year. Around 220 units were sold in FY 2020, generating S\$334 million in value. About 48\% of the total units have been sold since the two projects were launched in FY 2019. Overall, around $88 \%$ of the total launched units have been snapped up and the Group will progressively launch over 600 units still in the pipeline. Additionally, CapitaLand also expects to launch CanningHill Piers, the residential component of the redevelopment at
the former Liang Court, in 2021. This highly anticipated project, a 50:50 JV with City Developments Limited, will add approximately 700 units to CapitaLand's residential pipeline in Singapore.

In Vietnam, sales activities have remained muted as the Group has almost fully sold its residential inventory. Due to COVID-19, the Group experienced delays in securing completion permits for units sold previously. This resulted in over 200 units returned by buyers during the year, which the Group then put up for resale at higher prices. Nonetheless, the outcome was the recording of negative sales comprising 172 units corresponding to approximately S\$49 million in value in FY 2020.

In terms of residential handovers, a total of 6,024 units corresponding to RMB15.8 billion in value were completed in China in FY 2020.

This was approximately $12 \%$ and $28 \%$ higher than the number of units and sales value, respectively, compared with FY 2019. Around 5,400 units with a value of approximately RMB10.5 billion, which were sold, are expected to be handed over from 1Q 2021 onwards.

For Vietnam, the handovers in FY 2020 comprised a total of 1,315 units corresponding to $\$ \$ 401$ million in value. This was approximately three times the number of units and sales value achieved in the previous year. Over 710 units with a value of approximately $\mathrm{S} \$ 272$ million are expected to be handed over from 1Q 2021 onwards.

FY 2020 Residential Sales Performance by Key Markets

|  | FY 2019 Sales (Number of Units) | FY 2020 Sales (Number of Units) | $\begin{array}{r} \text { FY } 2020 \text { vs } \\ \text { FY } 2019 \end{array}$ | FY 2019 Sales Value (Million) | FY 2020 Sales Value (Million) | $\begin{array}{r} \text { FY } 2020 \text { vs } \\ \text { FY } 2019 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| China ${ }^{1}$ | 5,268 | 5,100 | $\downarrow$ ( | RMB13,213 | RMB14,767 | ^12\% |
| Singapore ${ }^{2}$ | 501 | 220 | $\downarrow$ (56\%) | S\$661 | S\$334 | $\downarrow$ (49\%) |
| Vietnam ${ }^{3}$ | 186 | -172 | NM | S\$100 | -S\$50 | NM |
| Notes: <br> - Above data is on $100 \%$ basis and as of 31 December 2020 unless otherwise stated. <br> - NM: Not meaningful. <br> 1 Includes strata units in integrated development and considers only projects being managed. Sales value includes carpark, commercial and value added tax. <br> 2 Units sold and sales value are based on options issued accounted for aborted units. <br> 3 Sales value excludes value added tax. |  |  |  |  |  |  |

## FY 2020 Residential Handover Performance (China and Vietnam)

|  | FY 2019 Handover (Number of Units) | FY 2020 Handover (Number of Units) | $\begin{array}{r} \text { FY } 2020 \text { vs } \\ \text { FY } 2019 \end{array}$ | FY 2019 Handover Value (Million) | FY 2020 Handover Value (Million) | $\begin{array}{r} \text { FY } 2020 \text { vs } \\ \text { FY } 2019 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| China ${ }^{1}$ | 5,390 | 6,024 | A 12\% | RMB12,325 | RMB15,819 | ^ 28\% |
| Vietnam ${ }^{2}$ | 446 | 1,315 | A 195\% | S\$130 | S\$401 | A 208\% |
| Notes: <br> - Above data is on $100 \%$ basis and as of 31 December 2020 unless otherwise stated. <br> 1 Includes strata units in integrated development and considers only projects being managed. Handover value includes carpark and commercial, and excludes value added tax. <br> 2 Handover value excludes value added tax. |  |  |  |  |  |  |

## Retail

CapitaLand's retail portfolio makes up 27\% of the Group's total real estate assets under management (AUM). More than $87 \%$ of the 72 malls are located in China and Singapore. We also have retail presence in Malaysia, with most of the seven assets there held by CapitaLand Malaysia Mall Trust. In addition, we have two shopping malls in Japan (after the divestment of La Park Mizue and Vivit Minami-Funabashi in Greater Tokyo, and CO-OP Kobe Nishinomiya Higashi in Greater Osaka in November 2020).

At the onset of COVID-19, retail became one of the hardesthit sectors as social distancing was imposed successively across geographies as the pandemic worsened. Shopping malls were forced to shut during periods of lockdown, significantly impacting our malls' shopper traffic and tenant sales. In our key retail markets of China, Singapore and Malaysia, shopper traffic and tenant sales fell significantly as movement controls introduced in the first half of the year ranged from full to partial lockdowns. Operationally, we readily passed on government cash grants and rebates and provided our own financial and marketing support to impacted businesses.

Additionally, our efforts in digitalising our operations over the years allowed our retail businesses to continue functioning even in lockdown situations. Because work was already well underway pre-COVID-19, we were able to swiftly augment our existing digital platform, the

CapitaStar app, into a holistic omni-channel lifestyle rewards programme for shoppers; as well as an end-toend unified offline-to-online retail ecosystem provider for retailers to tap onto digital commerce infrastructures with MarTech capabilities to continuously drive brand equity and sales optimisation opportunities for retail and F\&B. The results were promising. By the end of FY 2020, we had onboarded more than 2,700 tenants based in China and Singapore, a record in CapitaStar's history, and saw our membership base increase from close to 12 million in FY 2019 to 14 million in FY 2020. We also began to recognise marked growth in our online gross merchandise value with incremental sales

By 4Q 2020, retail in China had experienced its third quarter of sequential recovery. Although FY 2020 shopper traffic and tenant sales were still $32 \%$ and $22 \%$ behind that of FY 2019, 4Q 2020 shopper traffic and tenant sales were $84 \%$ and $129 \%$ higher, when compared with the performance of 1Q 2020. Similarly, while Singapore saw a year-on-year decrease of $40.1 \%$ and $13.8 \%$ in shopper traffic and tenant sales, respectively in FY 2020, 4Q 2020 performance showed that shopper traffic and tenant sales had recovered to about $67 \%$ and $93 \%$, respectively, compared to the same period last year. For our retail portfolio in Malaysia, the recovery progress made in 3Q 2020 was held back by a nationwide movement control order (MCO) in 4Q 2020, due to a COVID-19 resurgence in the 4Q 2020.

## OPERATIONAL HIGHLIGHTS

## DEVELOPMENT

Overall, retail occupancy continued to be resilient, at above $88 \%$ on average across the portfolio. For the whole of 2020 up to the first quarter of 2021, more than 200 new stores were opened in Singapore and close to 590 in China. CapitaLand continues to see its digitally-
enabled retail operations and strategic locations as the key differentiating factors for our malls. We will continue building our expertise to increase our overall network effect and our accessibility to customers and tenants, both physically and online.


1 Change in tenants' sales per sqm (for China) and sq ft (for Singapore and Malaysia).
2 FY 2020 versus FY 2019.

| Retail ${ }^{1}$ | Singapore | China | Malaysia | Japan² |
| :--- | ---: | :---: | ---: | ---: |
| Number of operating properties 19 44 <br> 7 7 2 <br> Committed occupancy rate ${ }^{3}$ $97.8 \%$ $89.0 \%$ <br> NPI yield on valuation ${ }^{4}$ $4.4 \%$ $4.0 \%$ <br> Change in Shopper traffic <br> (FY 2020 vs FY 2019) $(40.1 \%)$ $(32 \%)^{5}$ | $(42.7 \%)$ | $(14.7 \%)^{6}$ |  |  |
| Change in Tenants' sales (per sq ft/sqm) <br> (FY 2020 vs FY 2019) | $(13.8 \%)$ | $(22 \%)^{5}$ | $(17.5 \%)$ | $(14.0 \%)^{6}$ |

Notes: Above data as of 31 December 2020 unless otherwise stated.
1 Includes operational properties and retail components of integrated developments that are owned and managed by CapitaLand Group. Based on same-mall basis that compares the performance of the same set of property components, which opened/acquired prior to 1 January 2019.
2 Excludes three properties divested in 2020.
3 Committed occupancy rates for retail components only.
4 Based on valuations as of 31 December 2020.
5 Excludes one master-leased mall. Tenants' sales from supermarkets and department stores are excluded.
6 Adjusted for non-trading days. Olinas Mall was largely closed between 8 April to 31 May 2020 due to the "State of Emergency" implemented by the Japanese Government. Excludes Seiyu \& Sundrug due to no disclosure from tenants.

## Workspace

CapitaLand's workspace portfolio consists of office assets as well as business parks, industrial and logistics assets which were acquired as part of Ascendas-Singbridge in 2019. Due to our sizeable and complementary workspace footprint, particularly in our core markets of Singapore,

China and India, we are uniquely positioned to capture a wide range of locational and workspace requirements. In 2020, this segment of CapitaLand's business remained largely resilient even as remote working was imposed partially or totally across the globe due to social distancing requirements.

## SINGAPORE



CHINA'S 5 CORE CITY CLUSTERS



## Note:

Numbers in circles indicate NLA/GFA (mn sqft/sqm).
Figures as of 31 December 2020.

- Coworking Space
- Office NLA/GFA
- Business Park, Logistics and Industrial NLA/GFA

[^9] and logistics parks. This excludes forward purchase agreements.

## OPERATIONAL HIGHLIGHTS

## DEVELOPMENT

While the number of people returning to their workspaces differed across our various markets, overall office committed occupancy across our core and international markets remained at a healthy $85 \%$. For our business park, industrial and logistics assets, the committed occupancy on average was almost 93\%. Through our proactive leasing efforts, renewals and new take-ups for FY 2020 generally registered positive reversions. Arlington Business

Park which was acquired in February 2020, remained stable despite the pandemic, and even secured a longterm lease with Commvault Systems Ltd (Commvault), an international enterprise data solutions and services company during the year. Commvault took up the entire second floor of $13,000 \mathrm{sq} \mathrm{ft}$ at Building 1330, making it one of the top five biggest tenants.

| Office | Singapore | China | Japan $^{1}$ | South Korea | Germany |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of operating properties | $6^{2}$ | 23 | 4 | 2 | 2 |  |
| Committed occupancy rate | $91.4 \%^{3}$ | $85.0 \%{ }^{4}$ | $89.9 \%$ | $90.9 \%$ | $94.0 \%$ |  |
| NPI yield on valuation |  | $3.3 \%^{6}$ | $3.9 \%$ | $4.2 \%$ | $4.2 \%$ | $4.2 \%$ |

Notes: Above data as of 31 December 2020 unless otherwise stated
1 Excludes Shinjuku Front Tower.
2 Refers to number of operating Grade A office buildings.
3 Includes 79 Robinson Road.
4 For stablised projects only.
5 Based on FY 2020 NPI and valuations as of 31 December 2020. It is calculated based on the number of operating office buildings as of the valuation date.
6 Excludes 79 Robinson Road as the NPI is still pending stability.

|  |  |  |  | United |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Business Park, Industrial \& Logistics | Singapore | China | Australia | Kingdom | USA | India |
| Number of operating properties | 102 | 10 | 36 | $38^{3}$ | 30 | 53 |
| Committed occupancy rate | $88.6 \%$ | $88.7 \%$ | $97.4 \%$ | $97.5 \%$ | $92.9 \%$ | $93 \%$ |
| NPI yield on valuation ${ }^{1}$ | $6.2 \%$ | $7.0 \%$ | $5.1 \%^{2}$ | $5.5 \%$ | $4.3 \%^{4}$ | $8.2 \%^{5}$ |

Notes: Above data as of 31 December 2020 unless otherwise stated.
1 Based on valuations as of 31 December 2020.
2 NPI includes contribution from the newly completed property at 254 Wellington Road from 11 September 2020 to 31 December 2020. Valuation of the Australian portfolio includes 254 Wellington Road.
3 Refers to the 38 logistics properties owned by Ascendas Reit.
4 NPI includes contribution from newly acquired San Francisco office properties from 21 November 2020 to 31 December 2020. Valuation of the US portfolio includes these two properties (whose valuations are as of 15 October 2020).
5 Valuation of the India portfolio includes newly completed properties, Angsana building in International Tech Park Pune, Hinjawadi and Endeavour building in International Tech Park Bangalore. Both properties did not contribute to the NPI during the financial year 2020.

Our ability to provide relevant solutions for fast evolving workspace requirements also played a part in our resilient operating performance. In the last few years, CapitaLand has proactively built up a host of coworking and collaboration spaces, with the aim of creating an ecosystem of innovative workplace solutions that are community-driven and tech-
enabled. This ongoing effort to integrate conventional office space (core) and flexible space (flex) adds to our nimbleness to help companies "right-size" and adapt to the changing expectations for workspace due to remote working trends and virtual conferencing.



At 79 Robinson Road (a 29-storey Grade A office building in Singapore's Tanjong Pagar Central Business District (CBD) which obtained its Temporary Occupation Permit in May 2020), we incorporated approximately 56,000 sq ft of flexible workspace managed by CapitaLand's wholly owned co-working and flexible workspace business unit, Bridge+. Bridge + also offers a variety of meeting and event spaces for the building's tenants. As of 31 December 2020, 79 Robinson Road had achieved $70 \%$ in committed occupancy, with $22 \%$ of leases in the advanced stage of negotiations.

In the second half of 2021, we expect the construction of CapitaSpring (a 51 storey Grade A integrated development with office and serviced residence components located at Raffles Place in Singapore's CBD) to be completed.

Similar to 79 Robinson Road, the office of CapitaSpring will offer tenants fully integrated core-flex solutions, with flexible workspace comprising approximately $10 \%$ of the office net lettable area.

In total, the Group has 22 coworking centres and another five slated to open in 2021 which will provide more than 11,000 flex seating capacity across our core workspace in China, Singapore and India. This will enhance CapitaLand's overall offerings across its workspace portfolio.

# OPERATIONAL HIGHLIGHTS FUND MANAGEMENT 

CapitaLand's fund management platform consists of six listed real estate investment trusts (REITs) and business trusts, as well as 25 private funds. Holding assets through funds allows the Group to grow in a capital efficient manner, while generating fee income as the manager of these entities. In the last three financial years, CapitaLand's fund management platform raised a total of $\$ \$ 4.8$ billion of equity from investors and capital partners, attesting to the strength of the platform as a key growth engine for the Group.

In FY 2020, CapitaLand's total fund AUM grew 5.3\% to S $\$ 77.6$ billion, from $\mathrm{S} \$ 73.7$ billion a year ago. The growth was mainly attributed to acquisitions made by CapitaLand China Trust (CLCT) (renamed from CapitaLand Retail China Trust (CRCT)) after its investment mandate expansion; and Ascendas Reit, which was less impacted by the challenges posed by COVID-19 due to its "new economy" focus.

Corresponding to the AUM growth was a total fee income of S\$306.2 million generated in FY 2020. This was 4.4\% higher than that for the same period in FY 2019.

As a unitholder of CapitaLand's listed trusts and owner of meaningful stakes across most of CapitaLand's private funds, the Group's interest is aligned with that of the trusts unitholders and capital partners. This serves as an added motivation for the Group to ensure that all its investment vehicles are efficiently structured for growth.

Equipped with a wide range of real estate expertise and a strong pipeline of assets across the globe, CapitaLand is well-positioned to support the growth of its investment vehicles. This also makes CapitaLand an attractive investment partner for institutions looking to invest in real estate.

## INCEPTION OF NEW PRIVATE EQUITY FUND IN FY 2020

In October 2020, CapitaLand set up the Korea Data Centre Fund 1, with a mandate to develop a speculative groundup data centre project ${ }^{2}$ near Seoul in South Korea. The AUM upon completion is expected to be around KRW290 billion ( $\sim \$ 350$ million ${ }^{1}$ ). This is the Group's first private fund set up with $100 \%$ third party capital.

The development site is close to Seoul's key business districts and adjacent to SangAm DMC (Digital Media City), an area with a well-established data centre network. CapitaLand ${ }^{3}$ will lead the planning and development of the project and generate recurring fund and asset management fee income.

FEE INCOME BY EQUITY SOURCES (S\$ million)


FEE INCOME BY QUARTER (S\$ million)


[^10]
## POSITIONING CAPITALAND'S LISTED ENTITIES FOR GREATER SCALE

(a) Formation of CapitaLand Integrated Commercial Trust


In January 2020, CapitaLand Mall Trust (CMT) and CapitaLand Commercial Trust (CCT) became the next CapitaLand REITs to propose a merger, following the completed combination of Ascott Residence Trust and Ascendas Hospitality Trust in 2019. The key objectives driving the proposed merger include having a broader investment focus comprising complementary asset classes of retail, office and integrated development; as well as increasing their combined capacity for growth. This will in turn enhance the resilience of the combined entity across different market cycles. The combined entity, named CapitaLand Integrated Commercial Trust (CICT), will have the flexibility to acquire assets overseas of up to $20 \%$ of its total asset base of $\$ \$ 22.3$ billion ${ }^{1}$.

Unitholders of CMT and CCT voted resoundingly in favour of the proposed merger at their respective unitholder meetings held in September 2020. Upon formation after the merger of CMT and CCT, CICT became Singapore's largest commercial REIT and one of Asia-Pacific's largest listed REITs, with a total market capitalisation of approximately $\mathrm{S} \$ 14$ billion ${ }^{2}$.

## (b) Expansion of investment mandate of CapitaLand Retail China Trust

In September 2020, CRCT announced the expansion of its investment mandate beyond retail assets, with a vision to build a resilient sector-diversified portfolio that is less susceptible to adverse cyclical changes. Renamed CapitaLand China Trust (CLCT) subsequent to this strategic move, the REIT is also designated as CapitaLand's dedicated listed investment vehicle for non-lodging assets in China.

With a broadened mandate, CLCT announced in November 2020 its largest transaction since listing - an RMB4,945.0 million ( $\$ \$ 1,005.5$ million) acquisition ${ }^{3}$ of five business parks and balance 49\% interest in Rock Square, from CapitaLand and the Group's associates. The agreed property value represented a discount of approximately $1.3 \%$ and $1.4 \%$ to the valuations ${ }^{4}$ by independent valuers appointed by HSBC Institutional Trust Services (Singapore) Limited (as trustee of CLCT) and the Manager respectively. For CapitaLand, the agreed property value of RMB8,130 million ( $\mathrm{S} \$ 1,653.1$ million) on a $100 \%$ basis was a $2.9 \%$ premium to the assets' December 2019 valuation.

Enhancing the win-win transaction is a $49: 51$ joint venture on the Ascendas Xinsu Portfolio (one of the five divested business park properties) between CapitaLand and CLCT, at an agreed property value of RMB2,265 million (S $\$ 460.6$ million) ${ }^{5}$. This joint project is in line with CapitaLand's strategy to continue investing in business parks with development or redevelopment potential, while supporting the growth of CLCT. With the completion of the transaction, CLCT has reinforced its position as Singapore's largest China-focused REIT and will target a portfolio mix of 40\% in integrated developments, $30 \%$ in retail and 30\% in new economy (business parks, logistics and data centres) over time.

[^11]
## OPERATIONAL HIGHLIGHTS

## FUND MANAGEMENT

## CAPITALAND'S EFFECTIVE STAKES IN THE LISTED TRUSTS (AS OF 31 DECEMBER 2020)

|  | Effective Stake <br> $(\%)$ | Market Capitalisation <br>  <br> (S\$) |
| :--- | ---: | ---: |
| Ascendas Reit | 18.0 | 12.4 |
| Ascendas India Trust (a-iTrust) | 21.3 | 1.6 |
| Ascott Residence Trust (ART) | 40.6 | 3.4 |
| CapitaLand China Trust (CLCT) | 30.8 | 2.1 |
| CapitaLand Malaysia Mall Trust (CMMT) | 37.3 | 0.4 |
| CapitaLand Integrated Commercial Trust (CICT) | 28.9 | 14.0 |
| 1 Source: Bloomberg |  |  |


| No. Fund name | Fund size <br> (million) |  |  |
| :--- | :--- | :--- | ---: |
| 1 | CapitaLand Mall China Income Fund | US\$ | 900 |
| 2 | CapitaLand Mall China Income Fund II | US\$ | 425 |
| 3 | CapitaLand Mall China Income Fund III | S\$ | 900 |
| 4 | CapitaLand Mall China Development <br> Fund III | US\$ | 1,000 |
| 5 | Ascott Serviced Residence (Global) | US\$ | 600 |
|  | Fund |  |  |

TOTAL FUND AUM (AS AT 31 DECEMBER 2020) (S\$ billion)


CapitaLand remains on track to growing its fund AUM to at least $\mathrm{S} \$ 100$ billion by the year 2024. Stable base fees and activity-driven transaction fees from its existing funds, along with the creation of new funds will enable CapitaLand to scale up the Group's fee income.

# OPERATIONAL HIGHLIGHTS LODGING 

CapitaLand's lodging business comprises serviced residences, hotels, multifamily and rental housing properties and other hospitality assets, with a main focus on long-stay accommodations that are self-sufficient with fully equipped kitchen and laundry appliances. Globally, CapitaLand's wholly owned lodging business unit The Ascott Limited (Ascott) owns and operates more than $122,000^{1}$ lodging units in over 770 properties across more than 190 cities in over 30 countries.

Additionally, the Group has a portfolio of multifamily assets in the United States of America (USA), adding another $4,128^{1}$ units across 17 properties $^{2}$ to its lodging portfolio.

## RECYCLING CAPITAL DESPITE COVID-19

Ascott's growth strategy includes investing through CapitaLand's balance sheet as well as expansion through its sponsored hospitality trust, Ascott Residence Trust (ART), and its private fund, Ascott Serviced Residence Global Fund.

Despite COVID-19, ART continued to reconstitute its portfolio to divest properties at healthy premiums. This is a testament to the resilience of the long-stay lodging asset class. The divestments also unlocked capital for redeployment into higher-yielding assets.

In February 2020, ART enhanced its portfolio with the acquisition of Quest Macquarie Park Sydney in Australia for AUD46 million ( $\$ \$ 43.6$ million). It is a freehold serviced residence located in Sydney's second largest business district, Macquarie Park.

In July 2020, ART divested the partial gross floor area (GFA) of Somerset Liang Court Singapore at $44 \%$ above its book value. The retained GFA will be transformed into a new Somerset serviced residence with a hotel licence and a refreshed 99-year lease. The new property will be part of an iconic integrated development, jointly developed with CapitaLand and City Developments Limited.

In December 2020, ART divested Somerset Azabu East Tokyo in Japan and Ascott Guangzhou in China at 63\% and $52 \%$ above their respective book values. In the first half of 2021, ART expects to complete the divestments of Somerset Xu Hui Shanghai in China as well as Citadines Didot Montparnasse Paris and Citadines City Centre Grenoble in France at $171 \%, 69 \%$ and $35 \%$ above their respective book values. Cumulatively, these asset recycling activities will amount to $\$ \$ 496.2$ million ${ }^{3}$ in total gross divestment value ${ }^{4}$.

[^12]
## STRONG INCOME GROWTH

Ascott's hospitality operating platform delivers recurring fee income through third-party management contracts and franchises. In 2020, Ascott achieved its fourth consecutive year of record growth despite COVID-19, adding over 14,200 units across 71 properties globally.

## LODGING GROWTH FY 2020



5 Excludes Multifamily.

Ascott's business in China continued to lead its global expansion. Of the new signings, over 9,400 units were secured in China, an $80 \%$ growth year-on-year. Ascott made its first foray into the city of Yangzhou and expanded into China's high growth rental housing market with three new properties in Shanghai and Hangzhou. In Vietnam, Ascott will introduce its first lyf coliving property and first Citadines Connect business hotel having secured management contracts for the properties in Danang and Binh Duong respectively.



The new properties signed are expected to boost Ascott's annual fee income by more than $\$ \$ 27$ million as they progressively open and stabilise. In 2020, Ascott also opened over 3,900 units across 25 properties, of which over 1,800 units across 10 properties were located in China.

Looking ahead, over 80 properties with about 17,000 units are expected to open in 2021 globally. This includes six lyf coliving properties that are scheduled to open in Fukuoka in Japan; Hangzhou, Shanghai and Xi'an in China; and Singapore. lyf caters to the fast-expanding demographic of millennials as well as the millennial-minded. The first of Ascott's three rental housing properties in China is also slated to open in Hangzhou in the third quarter of 2021. These new lodging options will enable Ascott to expand its customer reach and product offerings to business partners.


## GROWTH IN NEW LONG-STAY LODGING SEGMENTS

CapitaLand also expanded its multifamily portfolio and forayed into the student accommodation asset class through ART.


Artist's impression of the proposed development of 341-unit suburban multifamily property in Austin, Texas in the USA

| Lodging | Singapore | SE Asia \& Australia (excl Singapore) | China | North Asia (excl China) | Europe | Others | Overall |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of properties ${ }^{1}$ | 20 | 465 | 163 | 35 | 54 | 40 | 777 |
| Total no of units $^{1}$ | 3,741 | 64,090 | 32,587 | 7,015 | 6,543 | 8,631 | 122,607 |
| RevPAU (S\$) ${ }^{2}$ | 139 | 44 | 76 | 65 | 52 | 67 | 61 |

[^13]CapitaLand announced the programmatic joint venture (JV) with an Austin-headquartered real estate investment, development and property management firm in December 2020 to scale its multifamily portfolio. CapitaLand has a strategic arrangement with the JV partner to acquire and develop multifamily assets totalling US $\$ 300$ million ( $\mathrm{S} \$ 416.1$ million ${ }^{1}$ ) in gross asset value. The JV will invest in multifamily assets in the Southeast and Southwest markets of the USA, with an initial focus on Austin, Texas. The first multifamily project is a modern, mid-rise and green 341-unit suburban multifamily property on 4.71 acres of freehold land in the high growth, technologydriven city of Austin. The development is expected to complete in 2023.

The JV follows CapitaLand's first foray into multifamily asset class in September 2018 with an acquisition of a portfolio of 16 multifamily properties in the USA for US\$835 million ( $\$ \$ 1.14$ billion). As of 31 December 2020, CapitaLand's multifamily portfolio has a total asset value of about $\$ \$ 1.2$ billion.

| USA Multifamily Portfolio FY 2020 Operating Statistics |  |
| :--- | ---: |
| Number of operating properties ${ }^{2}$ | 16 |
| Committed occupancy rate | $94.8 \%$ |
| NPI yield on valuation ${ }^{3}$ | $4.7 \%$ |

Above data as of 31 December 2020 unless otherwise stated

In the first quarter of 2021, ART redeployed part of the proceeds from its past divestments into the yield-accretive acquisition of Signature West Midtown in Atlanta, Georgia, USA, its first student accommodation property for US\$95 million ( $\mathrm{S} \$ 126.3$ million). As the outlook for hospitality is expected to remain uncertain in the near term, the resilient performance and countercyclical nature of the student accommodation asset class will help to mitigate some of the headwinds. ART plans to increase its asset allocation in such longer-stay properties for greater income stability.

## SEIZING NEW BUSINESS OPPORTUNITIES

Tapping into the rising trend of telecommuting, Ascott launched its 'Work in Residence' initiative at participating properties worldwide, leveraging its design strengths to transform selected apartments into conducive work suites. To extend its service offerings to guests and partners, Ascott also introduced its 'Space-as-a-Service' initiative, which optimises the use of space in its properties. This includes hosting cloud kitchens and coffee kiosks,
organising ecommerce livestreams or fitness activities in its apartments, and also serving as parcel collection hubs for convenient pick-up of online orders. In 2020, more than S\$91 million in revenue was generated from alternative businesses including the 'Work in Residence' and 'Space-as-a-Service' initiatives.

Ascott also leveraged numerous digital initiatives to grow its customer base and enhance the experience of the members of its loyalty programme, Ascott Star Rewards (ASR). ASR membership increased by $45 \%$ in 2020. Ascott launched its new 'Discover ASR' mobile app, a one-stop 24/7 digital concierge for ASR members to book their stay, manage their reservations, perform self-check-ins and check-outs and access their apartments via the app's digital key. Ascott also introduced an ASR points purchase feature and partnered with CapitaStar in a points exchange initiative, harnessing the scale of two key rewards programmes within the CapitaLand Group to cross-sell and bring greater value to customers.


Ascott's 'Discover ASR' mobile app for ASR members to deliver greater value, flexibility and enhance guests' experience

Ascott was also the first international hospitality company to roll out a regional collaboration with Shopee, one of the leading ecommerce platforms in Southeast Asia and Taiwan. Leveraging the popularity of ecommerce and shoppertainment, the collaboration enabled Ascott to reach a wider demographic and drive sales beyond direct channels and conventional online travel booking sites.

As Ascott grows its business, it will continue to innovate and evolve its products and services to uncover additional revenue streams and deliver greater value to its customers and property owners.

[^14]
## OPERATIONAL HIGHLIGHTS CAPITAL RECYCLING

## FY 2020 DIVESTMENTS

| Transacted Assets ${ }^{1,2}$ | Value (S\$ million) | Seller |
| :---: | :---: | :---: |
| Ascott Guangzhou, China | 155.0 | ART |
| Citadines Didot Montparnasse Paris, France | 36.4 | ART |
| Somerset Azabu East Tokyo, Japan | 76.2 | ART |
| 25 Changi South Street 1, Singapore | 20.3 | Ascendas Reit |
| No. 202 Kallang Bahru, Singapore | 17.0 | Ascendas Reit |
| Wisma Gulab, Singapore | 88.0 | Ascendas Reit |
| ICON Yeoksam, Seoul, South Korea | 165.1 | CapitaLand |
| 15\% Equity interest in a JV in Chengdu, China | 56.4 | CapitaLand |
| 40\% stake in a mixed-use site in Huangpu District, Guangzhou, China | 78.6 | CapitaLand |
| 60\% stake in OneHub Saigon, Vietnam | 28.7 | CapitaLand |
| 70\% stake in Mulberry Lane, Vietnam | 10.0 | CapitaLand |
| Retail spaces at Vista Verde and Mulberry Lane, Vietnam | 16.9 | CapitaLand |
| Seasons Avenue retail podium, Vietnam | 1.3 | CapitaLand |
| Three malls, La Park Mizue, Vivit Minami-Funabashi and CO-OP Kobe Nishinomiya Higashi in Japan | 283.6 | CapitaLand |
| Undeveloped land parcel in Kazakhstan | 1.5 | CapitaLand |
| 60.01\% stake in a residential project in Shenyang, China | 202.0 | CapitaLand |
| Five business park properties and Rock Square mall, China | 1,653.1 | Land/Ascendas s Parks Fund 4 |
| CapitaMall Erqi, Zhengzhou, China | 150.8 | CLCT |
| Total Gross Divestment Value ${ }^{3}$ for FY 2020 is S\$3,040.9 million |  |  |

## DIVESTMENTS IN FIRST QUARTER OF 2021

| Transacted Assets ${ }^{2,4}$ | Value (S\$ million) | Seller |
| :---: | :---: | :---: |
| Citadines City Centre Grenoble, France | 13.0 | ART |
| Somerset Xu Hui Shanghai, China | 215.6 | ART |
| ICON Cheonggye, South Korea | 166.45 | CapitaLand |
| CapitaMall Minzhongleyuan, China | 93.4 | CLCT |
| Total Gross Divestment Value ${ }^{3}$ for the first quarter of 2021 is S\$488.4 million |  |  |
| 1 Announced transactions from 1 January 2020 <br> 2 The table includes assets divested by CapitaL <br> 3 Divestment values based on agreed property <br> 4 Announced transactions from 1 January 2021 <br> 5 Property value based on an as-is developmen | usiness Trusts/Fu onsideration. |  |

## FY 2020 INVESTMENTS

| Transacted Assets ${ }^{1,2}$ | $\begin{array}{r} \text { Value } \\ \text { (S\$ million) } \end{array}$ | Buyer |
| :---: | :---: | :---: |
| A warehouse in Khurja, NCR, India ${ }^{3}$ | 18.6 | a-iTrust |
| Quest Macquarie Park Sydney, Australia | 43.6 | ART |
| 25\% stake in Galaxis, Singapore ${ }^{4}$ | 157.5 | Ascendas Reit |
| Logistics property (500 Green Road) in Brisbane, Australia (Development) | 69.1 | Ascendas Reit |
| Logistics property (Lot 7, Kiora Crescent) in Sydney, Australia (Development) | 21.1 | Ascendas Reit |
| Suburban office at 1 - 5 Thomas Holt Drive, Macquarie Park, Sydney, Australia | 284.0 | Ascendas Reit |
| Suburban office in Macquarie Park, Sydney, Australia (Development) | 161.0 | Ascendas Reit |
| Two tech office properties in San Francisco, California, USA | 768.0 | Ascendas Reit |
| ABI Plaza, Office property in Singapore | 200.0 | Athena LP |
| Arlington Business Park, Reading, United Kingdom | 226.9 | CapitaLand |
| International Tech Park Chennai, Radial Road Phase 2 (land), India | 48.3 | CapitaLand |
| Logistics property in Greater Tokyo, Japan (Development) | Undisclosed | CapitaLand |
| Multifamily property in Austin, Texas, USA (Development) | Undisclosed | CapitaLand |
| Five business park properties and Rock Square mall, China (includes CapitaLand's 49\% stake acquisition in Ascendas Xinsu Portfolio) | 1,653.1 | CapitaLand/ CLCT |
| Total Gross Investment Value ${ }^{5}$ for FY 2020 is S\$3,651.2 million ${ }^{6}$ |  |  |

## INVESTMENTS IN FIRST QUARTER OF 2021

|  | ansacted Assets ${ }^{2,7}$ | Value <br> (SS million) | Buyer |
| :---: | :---: | :---: | :---: |
|  | ance 6, HITEC City in Hyderabad, India | 92.0 | a-iTrust |
|  | dustrial facility at Mahindra World City in Chennai, India ${ }^{8}$ | 38.3 | a-iTrust |
|  | 55 million sq ft of an IT Park at Hebbal, Bangalore, India ${ }^{9}$ | 268.2 | a-iTrust |
|  | nnature West Midtown in Atlanta, USA | 129.7 | ART |
|  | portfolio of 11 data centres in Europe | 904.6 | das Reit |
| Total Gross Investment Value ${ }^{5}$ for the first quarter of 2021 is $\mathbf{S} \mathbf{\$ 1 , 4 3 2 . 8}$ million |  |  |  |
| 1 Announced transactions from 1 January 2020 to 31 December 2020. |  |  |  |
| The table includes assets acquired by CapitaLand and CapitaLand REITs/Business Trusts/Funds. |  |  |  |
|  | 3 Signed Share Purchase Agreement for acquisition of the warehouse. Completion of acquisition is subject to fulfilment of certain Conditions Precedent. |  |  |
|  | $25 \%$ of agreed property value of $\$ \$ 630$ million. |  |  |
| 5 Investment values based on agreed property value ( $100 \%$ basis) or purchase/investment consideration. |  |  |  |
| 6 Excludes "Logistics property in Greater Tokyo, Japan" and "Multifamily property in Austin, Texas" due to confidentiality clauses. |  |  |  |
| 7 Announced transactions from 1 January 2021 to 31 March 2021. |  |  |  |
| Signed Share Purchase Agreement for the forward purchase acquisition of the industrial facility. Completion of acquisition is subject to fulfilment of certain Conditions Precedent. |  |  |  |
| Signed Share Purchase Agreement for the forward purchase acquisition of two buildings in the IT park. Completion of acquisition is subject to fulfilment of certain Conditions Precedent. |  |  |  |

## CORPORATE GOVERNANCE

## OUR GOVERNANCE FRAMEWORK



Key Responsibilities
Leads the Board and facilitates the conditions for the overall effectiveness of the Board, Board Committees and individual Directors; provides oversight, direction, advice and guidance to the Group CEO

Board of Directors
11 Directors (9 Independent Directors and 2 Non-Independent Directors)
Key Responsibilities
Fosters the success of the Company so as to deliver sustainable value over the long term, and the engagement of stakeholders based on the principles of sustainability and sound governance


[^15]
## INTRODUCTION

CapitaLand Limited (the Company and, together with its subsidiaries, the Group) embraces the tenets of sound corporate governance including accountability, transparency and sustainability. It is committed to enhancing value over the long term to its stakeholders with the appropriate people, processes and structure to direct and manage the business and affairs of the Company, achieve operational excellence and deliver the Group's long-term strategic objectives.

Our values, ethics and practices provide the foundation for a trusted and respected business enterprise.

The Board of Directors (Board) is responsible for and plays a key role in setting the Company's corporate governance standards and policies. This sets the tone from the top and underscores its importance to the Group.

This corporate governance report (Report) sets out the corporate governance practices for financial year (FY) 2020 benchmarked against the Code of Corporate Governance 2018 (Code).

At all times, the Company's governance framework and processes are in compliance with the Code's principles of corporate governance, and also substantially with the provisions underlying the principles of the Code. Where there are deviations from the provisions of the Code, appropriate explanations are provided in this Report.

## BOARD MATTERS

## Principle 1: The Board's Conduct of Affairs

## Board's Duties and Responsibilities

The Board has the primary responsibility to foster the success of the Company so as to deliver sustainable value over the long-term, and to engage stakeholders based on the principles of sustainability and sound governance. It oversees the strategic direction, performance and affairs of the Group and provides overall guidance to Management, led by the Group Chief Executive Officer (Group CEO), who is appointed by the Board. The Board works with Management to achieve the Company's objectives and Management is accountable to the Board for its performance.

The Board Charter sets out the Board's role, responsibilities, duties and powers which include:
(a) approving the strategies and objectives for the Company, and monitoring the progress in achieving them;
(b) approving the financial plan (including annual budgets and capital management plans) and monitoring the financial performance of the Company
(c) approving share issuances, dividends and other returns to shareholders;
(d) approving corporate and financial restructuring, mergers, major acquisitions and divestments;
(e) approving the risk appetite of the Company, and reviewing the adequacy and effectiveness of the risk management and internal control systems;
(f) approving the overall remuneration policy and compensation framework, and the compensation package for the Group CEO and other key management positions; and
(g) reviewing matters which involve a conflict of interest for a substantial shareholder or a Director.

The Board has established financial approval limits for capital expenditure, investments, divestments, bank borrowings and issuance of shares as well as debt and equity-linked instruments and this is communicated to Management in writing. The Board has reserved matters requiring its approval. Apart from matters that require the Board's approval, the Board delegates authority for transactions below those limits to Board Committees and Management to optimise operational efficiency.

Directors are fiduciaries of the Company, and are collectively and individually obliged at all times to act objectively in the best interests of the Company. Consistent with this principle, the Board is committed to ethics and integrity of action and has adopted a Board Code of Business Conduct \& Ethics which provides for every Director to, among other things, adhere to the highest standards of ethical conduct. All Directors are required to comply with the Board Code of Business Conduct $\&$ Ethics. This sets the appropriate tone from the top in respect of the desired organisational culture, and ensures proper accountability within the Company. In line with this, the Board has a standing policy

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which requires each Director to not allow himself/herself to get into a situation where there is a conflict between his/her duty to the Company and his/her own interests. Where a Director has an interest in a transaction or a conflict of interest in a particular matter, he or she will be required to declare his/her interest to the Board, recuse himself/ herself from the deliberations and abstain from voting on the transaction or matter. Every Director has complied with this policy, and where relevant, such compliance has been duly recorded in the minutes of meeting or circular resolutions. The Company also has a policy of not providing loans to Directors. Further, Directors are required to act with due diligence in the discharge of their duties and they are responsible for ensuring that they have the relevant knowledge (including understanding the business of the Company and the environment in which it operates) to carry out and discharge their duties as Directors. They are also required to dedicate the necessary effort, commitment and time to their work, and are expected to attend all meetings of the Board, except if unusual circumstances make attendance impractical.

## Sustainability

The Company places sustainability at the core of everything it does. It is committed to growing in a responsible manner, delivering long-term economic value, and contributing to the environmental and social well-being of the communities in which it has a presence. In keeping with this commitment, sustainability-related considerations are key aspects of the Board's strategy formulation.

As part of its commitment to sustainability, the Company has established a Sustainability Council comprising selected Board members and Management as members. The Sustainability Council is chaired by a Board member. During the course of FY 2020, the Sustainability Council met on a regular basis and provided guidance to Management and monitored the Group's progress in its implementation of sustainability initiatives.

In 2020, the Company unveiled CapitaLand's 2030 Sustainability Master Plan to elevate the Group's commitment to global sustainability in the built environment given its presence in more than 220 cities and over 30 countries. CapitaLand's 2030 Sustainability Master Plan is a strategic blueprint which outlines the Company's goals and directs sustainability efforts towards a common purpose. The Master Plan sets out the Group's sustainability targets over the next decade and pathways to achieve them. It focuses on 3 key pillars of Environment, Social and Governance (ESG) to drive the Company's sustainability efforts. As part of its sustainability commitment, the Company embeds environmental, social and governance considerations into its investment analysis, financing consideration and day-to-day business operations. The dynamic Master Plan will be reviewed every 2 years.

## Directors' Development

The Company ensures that its Directors and executive officers have appropriate experience and expertise to manage the Group's business. In view of the increasingly demanding, complex and multi-dimensional role of a Director, the Board recognises the importance of continual training and development for its Directors so as to equip them to discharge the duties and responsibilities of their office as Directors of the Company to the best of their abilities. The Company has in place a training framework to guide and support the Company towards meeting the objective of having a Board which comprises individuals who are competent and possess up-to-date knowledge and skills necessary to discharge their duties and responsibilities. The costs of training are borne by the Company.

Upon appointment, each Director is provided with a formal letter of appointment and a copy of the Director's Manual (which includes information on a broad range of matters relating to the role, duties and responsibilities of a Director). All Directors upon appointment also undergo an induction programme which focuses on orientating the Director to the Company's business, operations, strategies, organisation structure, responsibilities of key management personnel, and financial and governance practices. The induction programme also includes visits to selected properties of the Group. Through the induction programme, the new Director also gets acquainted with members of Senior Management which facilitates their interaction at Board meetings. Where a newly appointed Director has no prior experience as a director of an issuer listed on the Singapore Exchange Securities Trading Limited (SGX-ST), the Company will ensure that such Director undergoes training on the roles and responsibilities of a director of a listed issuer, as prescribed by the SGX-ST, unless the Nominating Committee (NC) determines that such training is not required because the Director has other relevant experience. No new Directors were appointed to the Board during FY 2020.

Following their appointment, Directors are provided with opportunities for continuing education in areas such as directors' duties and responsibilities, and changes to regulations and accounting standards, so as to be updated on matters that affect or go towards enhancing their performance as Directors or Board Committee members. Directors may also contribute by recommending suitable training and development programmes to the Board.

The Company also believes in keeping Board members updated and externally focused. Directors are encouraged to attend training and professional development programmes which include forums and dialogues with experts and senior business leaders on issues facing boards and board practices. In FY 2020, sharing and information sessions were organised as part of pre-Board dinners and Board and other meetings. Several of these sessions were conducted virtually, due to the COVID-19 pandemic. During these sessions, guest speakers and Management team members presented on key topics to the Board. These included updates on business strategies and key industry developments and trends. The Board and Management also have access to the CapitaLand Technology Council (CTC) and the China Advisory Panel (CAP) for their inputs on matters relating to technology and their insights on economic and real estate industry developments and trends in China, respectively. Directors may also receive on a regular basis reading materials on topical matters or subjects and their implications for the business.

## Board Committees

The Board has established various Board and other committees to assist it in the discharge of its functions. The Board Committees are AC, the Executive Resource and Compensation Committee (ERCC), the NC, the Risk Committee (RC) and the Strategy, Investment and Finance Committee (SIFC).

Each of the Board Committees is formed with clear written terms of reference (setting out its composition, authorities and duties, including reporting back to the Board) and operates under delegated authority from the Board with the Board retaining overall oversight. The chairpersons of these Board Committees report on the decisions and significant matters discussed at the respective Board Committees to the Board on a quarterly basis. The minutes of the Board Committee meetings which record the deliberations and decisions taken during these meetings are also circulated to all Board members for their information. The duties and responsibilities of the various Board Committees are set out in this Report. The Board may form other Board Committees from time to time.

The composition of the various Board Committees as of 5 March 2021 is set out in the table below as well as in the Corporate Information section of this Annual Report.

Composition of Board Committees as at 5 March 2021

| Board Members Committees |  | AC | ERCC | NC | RC | SIFC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ng Kee Choe Independent Chairman |  | - | C | M | - | C |
| Miguel Ko <br> Non-independent Deputy Chairman and <br> Non-independent Chairman-Designate |  | - | M | - | - | M |
| Tan Sri Amirsham Bin A Aziz Independent Director |  | M | - | - | C | - |
| Goh Swee Chen Independent Director |  | - | M | M | - | - |
| Kee Teck Koon Independent Director |  | - | - | - | M | M |
| Stephen Lee Ching Yen Independent Director |  | - | M | C | - | - |
| Gabriel Lim Meng Liang Independent Director |  | M | - | - | M | - |
| Anthony Lim Weng Kin Independent Director and Lead Independent Director | nate | C | - | - | - | M |
| Chaly Mah Chee Kheong Independent Director |  | M | - | - | - | M |
| Dr Philip Nalliah Pillai Independent Director |  | M | - | M | - | - |
| Legend:  <br> AC Audit Committee <br> ERCC $\vdots$ Executive Resource and Compensation Committee <br> NC Nominating Committee <br> RC $:$ Risk Committee | $\begin{aligned} & \text { SIFC } \\ & \mathrm{C} \\ & \mathrm{M} \end{aligned}$ | Strategy, Investment and Finance Committee Chairman Member |  |  |  |  |

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The Board undertakes a review of its Board Committee structure, as well as the terms of reference of the respective Board Committees regularly, to ensure that they remain relevant and effective in fulfilling the objectives and responsibilities of the respective Board Committees. The respective Board Committees also review their terms of reference and effectiveness and recommend necessary changes to the Board.

Board Committee memberships are also reviewed regularly, and as and when there are changes to Board composition. Where appropriate, changes to Board Committee memberships are made. Considerations include diversity of skills and experience, an equitable and balanced distribution of duties among Board members and the memberships are such that they foster active participation and contributions from Board members.

The last review of Board Committee memberships was carried out in January 2021 following from which the Board approved the changes set out below to take effect after the conclusion of the upcoming Annual General Meeting (AGM) to be held on 27 April 2021. In its review, the Board took into account that Mr Ng Kee Choe and Tan Sri Amirsham will be retiring from the Board at the conclusion of the upcoming AGM.

The changes to be made to the Board Committee memberships at the conclusion of the upcoming AGM are as follows:
(a) Mr Miguel Ko to become Chairman of the SIFC and to join the NC as a member;
(b) Mr Stephen Lee Ching Yen to become Chairman of the ERCC;
(c) Mr Kee Teck Koon to become Chairman of the RC;
(d) Mr Anthony Lim Weng Kin to join the NC as a member; and
(e) Ms Goh Swee Chen to join the RC as a member and to step down from the NC as a member.

The composition of the various Board Committees after AGM to be held on 27 April 2021 is set out in the table below.
Composition of Board Committees after AGM to be held on 27 April 2021

| Board Members Committees (designation after AGM) |  | AC | ERCC | NC | RC | SIFC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miguel Ko <br> Non-independent Chairman |  | - | M | M | - | C |
| Goh Swee Chen Independent Director |  | - | M | - | M | - |
| Kee Teck Koon Independent Director |  | - | - | - | C | M |
| Stephen Lee Ching Yen Independent Director |  | - | C | C | - | - |
| Gabriel Lim Meng Liang Independent Director |  | M | - | - | M | - |
| Anthony Lim Weng Kin Lead Independent Director |  | C | - | M | - | M |
| Chaly Mah Chee Kheong Independent Director |  | M | - | - | - | M |
| Dr Philip Nalliah Pillai Independent Director |  | M | - | M | - | - |
| Legend:  <br> AC : Audit Committee <br> ERCC Executive Resource and Compensation Committee <br> NC : <br> RC Rininating Committee <br> Risk Committee  | $\begin{aligned} & \text { SIFC } \\ & \mathrm{C} \\ & \mathrm{M} \end{aligned}$ | Strategy, Investment and Finance Committee Chairman <br> Member |  |  |  |  |

China Advisory Panel (CAP) and CapitaLand Technology Council (CTC)
In addition to Board Committees, the Company has also established the CAP in 2014 and the CTC in 2015. The CAP shares strategic insights on general, economic and real estate industry developments and trends in China. The CTC apprises the Board on technology developments and initiatives, in particular those that are relevant to support the Company's efforts to harness technology in its business operations.

## Meetings of Board and Board Committees

The Board and the respective Board Committees meet regularly to discuss strategy, operational and governance matters. Board and Board Committee meetings are scheduled prior to the start of each financial year in consultation with the Directors with a view to ensuring that all the Directors would be able to participate in the meetings. The Constitution of the Company (Constitution) also permits Directors to participate via audio or video conference.

The non-executive Directors, led by the Chairman, also set aside time at meetings to meet without the presence of Management and at other times when necessary.

The Board holds five scheduled meetings each year, and ad hoc Board meetings are convened as required. In FY 2020, no ad hoc Board meetings were held.

Each Board meeting typically takes up a full day. At each Board meeting:
(a) the chairperson of each Board Committee provides an update on the significant matters discussed at the Board Committee meetings which are typically scheduled before the quarterly Board meetings;
(b) the Group CEO provides updates on the Group's business and operations, including latest market developments and trends, and business initiatives and opportunities; and
(c) the Group Chief Financial Officer (Group CFO) presents the Group's financial performance and budgetary and capital management related matters.

Presentations and updates given at the Board meetings allow the Board to develop a good understanding of the progress of the Group's business as well as the issues and challenges facing the Group. Any risk management or other major issues that are relevant to the Company's performance or position are highlighted to the Board. Further, any material variance between any projections in budget or business plans and the actual results from business activities and operations is disclosed and explained to the Board. To keep the Board abreast of investors' concerns, feedback and perceptions, the Board receives regular updates on analyst estimates and views. This includes updates and analyses of the shareholder register, highlights of key shareholder engagements as well as market feedback and also promote active engagement between Board members and the key executives.

Through the meetings, the Board reviews, monitors and oversees the implementation of the Group's corporate strategy. The Board also meets at least annually to review and deliberate on strategy and strategic matters with Senior Management. The strategy meeting in FY 2020 was held in November 2020 during which the Board and Senior Management held in-depth discussions and the Board endorsed the Company's strategic direction and objectives.

The Company adopts and practises the principle of collective decision-making. The Board benefits from a culture of open, frank, rigorous and constructive discussions and debates at Board and Board Committee meetings which are conducted on a professional basis. There is mutual trust and respect among the Directors. The Board also benefits from the diversity in views, perspectives and expertise. No individual Director influences or dominates the decision-making process.

The Board is provided with relevant information on a timely basis prior to Board and Board Committee meetings. This enables Directors to make informed decisions to discharge their duties and responsibilities. In addition to receiving complete, adequate and timely information on Board affairs and issues requiring the Board's decision, the Board also receives information on an ongoing basis. Management provides the Board with ongoing reports relating to the operational and financial performance of the Company, as well as updates on market developments and trends.

As a general rule, Board papers are sent to Board or Board Committee members in advance of each each Board or Board Committee meeting, to allow them to prepare for the meetings and to enable discussions to focus on any questions or issues that they may have or identify. Where appropriate, Management briefs Directors in advance on issues to be discussed before the Board or Board Committee meeting. Agendas for Board and Board Committee

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meetings are prepared in consultation with and incorporates inputs from the Senior Management, the Chairman and the chairpersons of the respective Board Committees. This provides assurance that the important topics and issues will be covered. Half year and full year financial statements are reviewed and recommended by the AC to the Board for approval. In line with the Company's ongoing commitment to minimise paper waste and reduce its carbon footprint, the Company does not provide printed copies of Board papers. Instead, Directors are provided with tablet devices to enable them to access and review Board and Board Committee papers prior to and during meetings. This initiative also enhances information security as the papers are made available through an encrypted channel. Directors are also able to review and approve written resolutions using the tablet devices.

The deliberations and decisions taken at Board meetings are minuted. Notwithstanding the Company's adoption of semi-annual financial results reporting with effect from FY2020, the Board continues to meet on a quarterly basis.

A record of the Directors' attendance at general meeting(s) and Board and Board Committee meetings for FY 2020 is set out on page 111 of this Annual Report. The Group CEO who is also a Director attends all Board meetings. He also attends all Board Committee meetings on an ex officio basis. Other senior executives attend Board and Board Committee meetings as required to brief the Board on specific business matters.

The matters discussed at Board and Board Committee meetings are set out briefly in the table below.



> SIFC
> ) Investment, Credit and Funding Proposals
> ) Long-Term Strategy of the Company
> > Strategic Talent Pipeline in relation to the Strategic Plan of the Company

There is active interaction between Board members and Management during Board and Board Committee meetings in which Management participates, as well as outside of Board and Board Committee meetings. The Board has unfettered access to any Management staff for any information that it may require at all times. Likewise, Management has access to Directors outside of the formal environment of Board and Board Committee meetings for guidance. The Board and Management share a productive and harmonious relationship which facilitates separate and independent access by Directors to Management executives, which is critical for good governance and organisational effectiveness.

The Board also has separate and independent access to the Company Secretaries at all times. The Company Secretaries are legally trained and keep themselves abreast of relevant developments. They support the Board in discharging its responsibilities including attending to corporate secretarial administration matters and providing advice to the Board and Management on corporate governance matters. The Company Secretaries attend all Board meetings and assist the Chairman in ensuring that Board procedures are followed. The Company Secretaries also facilitate orientation and undertake professional development administration for the Directors. The appointment and the removal of the Company Secretaries are subject to the Board's approval.

The Board, whether as individual Directors or as a group, is also entitled to have access to independent professional advice where required, at the Company's expense.

## Principle 2: Board Composition and Guidance

## Board Independence

The Board, through the NC, reviews from time to time the size and composition of the Board and Board Committees, with a view to ensuring that the size of the Board and Board Committees is appropriate in facilitating effective decision-making. The Board and Board Committees have a strong independent element and their compositions reflect diversity of thought and background. The review takes into account the scope and nature of the Group's operations, and the competition the Group faces.

The Company has always had and continues to have a significant majority of independent Directors. Its Board Charter provides that at least one-third of the Board shall comprise independent Directors. The Board Charter also provides that, in the event that the Chairman is not an independent Director, the Company will appoint a lead independent Director and ensure that the Board comprises a majority of independent Directors.

The Board has a strong independent element - 9 out of 11 Directors, including the Chairman, are non-executive independent Directors. The non-executive Deputy Chairman and the Group CEO are the only non-independent Directors. Other than the Group CEO who is the only executive Director on the Board, non-executive Directors make up the rest of the Board. A lead independent Director was not appointed during FY 2020 as the Chairman is an independent Director.

On 3 November 2020, the Company announced that Mr Ng Kee Choe will retire as Chairman and Director of the Company at the conclusion of the Company's next AGM scheduled to be held in April 2021, and that Mr Miguel Ko, Deputy Chairman, will succeed him as Chairman. As Mr Ko is a non-independent Director, the Company will have a Lead Independent Director. In this regard, the Company has named Mr Anthony Lim Weng Kin as lead independent Director and he will assume the duties and responsibilities of Lead Independent Director (LID) after the conclusion of the upcoming AGM, in conjunction with Mr Ko assuming the role of Board Chairman. As LID, Mr Lim's main duties will be to facilitate the functioning of, and provide leadership to, the Board if circumstances arise in which the Chairman may be (or may perceived to be) in conflict, to support effective Board objectivity in business judgement and oversight, and to serve as an independent leadership contact for shareholders, Directors and Management especially where contact through the normal channels of communication with the Chairman or Management (as the case may be) is inappropriate or inadequate.

Profiles of the Directors, their respective designations and roles are set out on pages 27 to 33 of this Annual Report. Key information on Directors is also available on the Company's website.

The Board, taking into account the views of the NC, assesses annually (and as and when circumstances require) the independence of each Director in accordance with the requirements of the Listing Manual of the SGX-ST (Listing Manual), the Code and where relevant, the recommendations set out in the Practice Guidance accompanying the Code (Practice Guidance). A Director is considered independent if he/she has no relationship with the Company, its related corporations, its substantial shareholders or its officers that could interfere, or be reasonably perceived to interfere with the exercise of his/her independent business judgement in the best interests of the Company.

The Company follows a rigorous process to evaluate the independence of independent Directors. As part of the process:
(a) each non-executive Director provides information of his or her business interests and confirms, on an annual basis, that there are no relationships which interfere with the exercise of his or her independent business judgement with a view to the best interests of the Company; such information is then reviewed by the NC. In this regard, all independent Directors have in their respective declarations confirmed that they do not have any relationships with the Company, its related corporations, its substantial shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of their independent business judgement with a view to the best interests of the Company; and

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(b) the NC also reflects on the respective Directors' conduct and contributions at Board and Board Committee meetings, in particular, whether the relevant Director has exercised independent judgement in discharging his or her duties and responsibilities.

Thereafter, the NC's recommendation is presented to the Board for its determination. Each Director is required to recuse himself or herself from the NC's and the Board's deliberations respectively on his or her own independence. The NC also reviews the independence of Directors as and when there is a change of circumstances involving the Director. In this regard, Directors are required to report to the Company any change of circumstances which may affect his or her independence.

The Board has carried out the assessment of the independence of each Director for FY 2020 and the paragraphs below set out the outcome of the assessment. Based on the outcome of the assessment, other than Mr Lee Chee Koon, the Group CEO, and Mr Miguel Ko, the non-executive Deputy Chairman, both of whom are the only nonindependent Directors, all members of the Board are considered to be independent Directors. Mr Lee, who is the Group CEO of the Company, is considered non-independent by virtue of his employment by the Company. Mr Ko is non-independent because of his recent past employment by CLA Real Estate Holdings Pte. Ltd. (CLA), the holding company of the Company (and therefore, a related corporation of the Company).

As part of the review process on the independence of the independent Directors, the NC also took into consideration the following: (a) directorships (if any) in Temasek Holdings (Private) Limited (Temasek), the majority shareholder of the Company through CLA, and in organisations linked to Temasek, and (b) appointments (if any) in organisations which have a business relationship with the Group.


## Mr Ng Kee Choe

Mr Ng , who is Chairman of the Board, serves as a member on the board of Temasek Trust Ltd. (Temasek Trust). Temasek Trust is part of the philanthropic arm of Temasek, which is the controlling shareholder of CLA, the holding company of the Company. It is a not-for-profit organisation which independently oversees the management and disbursement of Temasek's endowments and gifts. Mr Ng's role as a member of the board of Temasek Trust is nonexecutive in nature and he is not involved in the day-to-day conduct of the business of Temasek Trust. This role does not require him to take or subject him to any obligation to follow any instructions from Temasek in relation to the corporate affairs of the Company. It also does not generate any issue that may affect his independence as a Director of the Company.

Mr Ng is the only Director on the Board who has served for more than nine years. As guided by Guideline 2.4 of the Code of Corporate Governance 2012, the independence of Mr Ng was subject to particularly rigorous review by the NC and the Board. The NC and the Board reviewed Mr Ng's performance and contributions in light of his tenure including his engagement with the Board and the Board Committees he chairs or is a member of, and arrived at the determination that he had continued to exercise independent judgement in carrying out his oversight duties. He has continued to be forthright and objective in expressing independent viewpoints, remains active in his debate over issues concerning the Group, and actively scrutinises and challenges Management, including seeking clarifications and amplifications of Board and Board Committee matters. The manner of his engagement with the Board and Board Committees of which he chairs or is a member of has also not changed despite his tenure. As the independent Board Chairman, Mr Ng has consistently provided exemplary stewardship in leading the Board as a whole, including facilitating robust debate and formulating consensus.

The Board is of the view that the relationship set out above and his length of service as a Director of the Company did not impair his ability to act with independent judgement in the discharge of his duties and responsibilities as a Director. The Board is therefore of the view that Mr Ng has exercised independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Mr Ng is an independent Director.

Mr Ng had recused himself from the NC's and the Board's deliberations, respectively, on his independence.
Mr Ng is also not an immediate family member (as defined in the Listing Manual) of the Group CEO and does not have close family ties with the Group CEO, as determined by the NC, which could influence his impartiality as Chairman.

## Mr Stephen Lee Ching Yen

Mr Lee is a non-executive director of Temasek. Mr Lee's role on the Temasek board is non-executive in nature and he is not involved in the day-to-day conduct of the business of Temasek. He had also confirmed that he was not under any obligation, whether formal or informal, to act in accordance with the directions, instructions or wishes of Temasek in relation to the corporate affairs of the Company. Mr Lee's appointment to the CapitaLand Board predates his appointment to the Temasek board and he did not join the CapitaLand Board as Temasek's nominee. The Company also has in place the necessary processes to assist Directors to manage potential conflicts of interests that they may be faced with, and in this regard, Mr Lee has duly followed such processes and he has recused himself from all discussions concerning potential transactions with Temasek.

The Board also considered the conduct of Mr Lee in the discharge of his duties and responsibilities as a Director, and is of the view that the relationship set out above, including the fact that the Company became a subsidiary of Temasek when Temasek increased its interest in the Company on 28 June 2019 (in respect of which a special review on Director's independence was conducted), did not impair his ability to act with independent judgement in the discharge of his duties and responsibilities as a Director. The Board is therefore of the view that Mr Lee has continued to be actively engaged and exercised independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Mr Lee is an independent Director.

With effect from 1 January 2022, Rule $210(5)(\mathrm{d})($ iii) of the Listing Manual will provide that a director will not be independent if he or she has been a director for an aggregate period of more than nine years and his or her continued appointment as an independent director has not been sought and approved in separate resolutions by (a) all shareholders; and (b) shareholders excluding the directors and the chief executive officer of the issuer, and their respective associates (the Two-Tier Vote).

Mr Lee (who was first appointed as a Director on 1 January 2013) is standing for re-election as a Director at the upcoming AGM to be held in April 2021. If re-elected, his tenure as a Director would cross nine years on 1 January 2022. Hence, shareholders' approval for his continued appointment as an independent Director from and after 1 January 2022 will be sought via the Two-Tier Vote process at the upcoming AGM.

For the purpose of supporting his continued appointment as an independent Director from and after 1 January 2022, the Company has conducted a rigorous review of Mr Lee's independence. The conclusions of the review by the NC and the Board are that: (i) Mr Lee has been forthcoming in expressing his individual viewpoints, has remained active in debating issues concerning the Group, and is objective in his scrutiny of and challenges to Management; (ii) Mr Lee also actively seeks clarifications and amplifications of Board affairs as necessary, including through direct access to the Group's employees and external advisors; and (iii) the manner of Mr Lee's engagement with the Board and Board Committees of which he chairs or is a member of has not changed despite his tenure.

Mr Lee, who is also the NC chairman, had recused himself from the NC's and the Board's deliberations, respectively, on the assessment of his independence.

## CORPORATE governance

## Mr Chaly Mah Chee Kheong

Mr Mah is a non-executive board member of (i) the Monetary Authority of Singapore (MAS), which is Singapore's central bank and financial regulatory authority. He was also a non-executive board member of the Economic Development Board of Singapore (a statutory board which is responsible for strategies that enhance Singapore's position as a global centre for business, innovation and talent) until 1 February 2021. These roles do not require him to take or subject him to any obligation to follow any instructions from any government authorities in relation to the corporate affairs of the Company. These roles also generate no conflict of interest issue in respect of his role as a Director of the Company.

Mr Mah was appointed chairman of Surbana Jurong Private Limited (SJ) with effect from 1 January 2021. SJ is a subsidiary of Temasek and also a related corporation of the Company. It is predominantly focused on the provision of building and engineering consultancy services, which the Group engages for some of its projects.

Mr Mah's appointment as chairman of SJ took effect after FY 2020, therefore, the aggregate value of the Group's engagement of SJ in FY 2020 would not be a consideration in the current review of his independence. In any event, the Board noted that (i) Mr Mah's appointment in SJ is as independent non-executive chairman and he is not involved in the business operations of $S J$, and (ii) SJ is an independently managed group under Temasek and the role does not require him to nor result in him having to act in accordance with any instructions, directions or wishes of Temasek in relation to the corporate affairs of the Company. Further, in respect of any engagement of SJ, any decision to engage SJ for any of the Group's projects will be made by Management in the ordinary course of business and on normal commercial terms, based on merit and competitive terms negotiated by Management with SJ. Mr Mah would also not be involved in the process or approval of any such engagement. In particular, in the event of any proposed engagement of SJ from and after 1 January 2021 requiring Board approval, Mr Mah will be required to follow the Company's established processes to recuse himself from any deliberations or approval thereto.

The Board also considered the conduct of Mr Mah in the discharge of his duties and responsibilities as a Director, and is of the view that he has acted with independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Mr Mah is an independent Director.

Mr Mah had recused himself from the Board's deliberations on his independence.

## Dr Philip Nalliah Pillai

Dr Pillai is a director of SMRT Group (comprising SMRT Corporation Ltd and SMRT Trains Ltd, which are both subsidiaries of Temasek and therefore related corporations of the Company). Dr Pillai's role in SMRT Group is non-executive in nature and he is not involved in the business operations of the organisation. SMRT Group is an independently managed group of entities under Temasek. The role does not require him to nor result in his having to act in accordance with any instructions, directions or wishes of Temasek in relation to the corporate affairs of the Company. It also does not generate any issue that may affect his independence as a Director of the Company.

The Board also considered the conduct of Dr Pillai in the discharge of his duties and responsibilities as a Director, and is of the view that he has acted with independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Dr Pillai is an independent Director.

Dr Pillai has recused himself from the Board's deliberations on his independence. Dr Pillai who is also a NC member had also recused himself from the NC's deliberations on his independence.

## Mr Kee Teck Koon

Mr Kee is a non-executive director of Raffles Medical Group Ltd (RMG) which provides healthcare insurance and medical services as part of the welfare and benefits scheme for Group employees. The magnitude of the fees and payments made to RMG in FY 2020 exceeded the threshold amount of $\mathrm{S} \$ 200,000$ (which is provided as a general guide in the Practice Guidance). Mr Kee's role in RMG is non-executive in nature and he is not involved in the business operations of RMG. The decision to engage RMG was made by Management in the ordinary course of business and on normal commercial terms, based on merit and competitive terms negotiated by Management. Mr Kee was not involved in the process and/or approval relating to the engagement.

The Board also considered the conduct of Mr Kee in the discharge of his duties and responsibilities as a Director, and is of the view that the relationship set out above did not impair his ability to act with independent judgement in the discharge of his duties and responsibilities as a Director. The Board is therefore of the view that Mr Kee has exercised independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Mr Kee is an independent Director.

Mr Kee had recused himself from the Board's deliberations on his independence.

## Mr Anthony Lim Weng Kin

Mr Lim is a non-executive director (since 1 April 2020) of DBS Group Holdings Ltd (DBS), a financial services group headquartered in Singapore with multinational operations across the Asia-Pacific region. DBS is one of the banks that the Group works with for its financing requirements. The magnitude of the fees and payments made to DBS in FY 2020 exceeded the threshold amount of $\$ \$ 200,000$ (which is provided as a general guide in the Practice Guidance). Mr Lim's role in DBS is non-executive in nature and he is not involved in the business operations of DBS. The decision to engage DBS was made by Management in the ordinary course of business and on normal commercial terms, based on merit and competitive terms negotiated by Management. Mr Lim was not involved in the process for or approval of the engagement. In the event of any engagement of DBS requiring the Board's approval, Mr Lim will have to recuse himself under the Company's standing policy, which requires each Director to declare and recuse themselves from any situation(s) where there may be conflicts of interest between his/her duty to the Company and his/her other interest(s).

The Board also considered the conduct of Mr Lim in the discharge of his duties and responsibilities as a Director, and is of the view that the relationship set out above did not impair his ability to act with independent judgement in the discharge of his duties and responsibilities as a Director. The Board is therefore of the view that Mr Lim has exercised independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Mr Lim is an independent Director.

Mr Lim had recused himself from the Board's deliberations on his independence.

## Ms Goh Swee Chen

Ms Goh is a non-executive director of Singapore Airlines Limited (SIA). SIA provides flight services to the Group. The decision to engage SIA was made by Management in the ordinary course of business and on normal commercial terms, based on merit and competitive terms negotiated by Management. The magnitude of the fees and payments made to SIA in FY 2020 exceeded the threshold amount of $\$ \$ 200,000$ (which is provided as a general guide in the Practice Guidance). Ms Goh's role in SIA is non-executive in nature and she is not involved in the business operations of SIA. The engagement of SIA pre-dates Ms Goh's appointment to the SIA board.

Ms Goh is also a non-executive director of Singapore Power Ltd (SP) which is a subsidiary of Temasek and therefore a related corporation of the Company. SP also provides utilities to the properties of the Group. The engagement of SP pre-dates Ms Goh's appointment to the SP board. The magnitude of the fees and payments made to SP in FY 2020 exceeded the threshold amount of $\$ \$ 200,000$ (which is provided as a general guide in the Practice Guidance). The Board noted that (i) Ms Goh's role in SP is non-executive in nature and she is not involved in the business operations of SP, and (ii) SP is an independently managed group under Temasek and the role does not require her to nor result in her having to act in accordance with any instructions, directions or wishes of Temasek in relation to the corporate affairs of the Company. Further, the decision to engage SP was made by Management in the ordinary course of business and on normal commercial terms, based on merit and competitive terms negotiated by Management.

The Board also considered the conduct of Ms Goh in the discharge of her duties and responsibilities as a Director, and is of the view that the relationships set out above did not impair her ability to act with independent judgement in the discharge of her duties and responsibilities as a Director. The Board is of the view that Ms Goh has exercised independent judgement in the discharge of her duties and responsibilities. Based on the above, the Board arrived at the determination that Ms Goh is an independent Director.

Ms Goh, who is also a NC member, had recused herself from the NC's as well as the Board's deliberations, respectively, on her independence.

## CORPORATE <br> GOVERNANCE

## Mr Gabriel Lim Meng Liang

Mr Lim does not have any relationships and is not faced with any of the circumstances identified in the Listing Manual, the Code or the Practice Guidance, or any other relationships which may affect his independent judgement. The Board noted that Mr Lim is presently Permanent Secretary of the Ministry of Trade and Industry. His public office duties neither require him to take, nor subject him to any obligation to follow any instructions from any government authorities in relation to the corporate affairs of the Company. This role also generates no conflict of interest in respect of his role as a Director of the Company.

The Board considered the conduct of Mr Lim in the discharge of his duties and responsibilities as a Director, and is of the view that he had acted with independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Mr Lim is an independent Director.

Mr Lim had recused himself from the Board's deliberations on his independence.

## Tan Sri Amirsham Bin A Aziz

Tan Sri Amirsham does not have any relationships and is not faced with any of the circumstances identified in the Listing Manual, the Code or the Practice Guidance, or any other relationships which may affect his independent judgement.

The Board considered the conduct of Tan Sri Amirsham in the discharge of his duties and responsibilities as a Director, and is of the view that he had acted with independent judgement in the discharge of his duties and responsibilities. Based on the above, the Board arrived at the determination that Tan Sri Amirsham is an independent Director.

Tan Sri Amirsham had recused himself from the Board's deliberations on his independence.

## Board Diversity

The Board embraces diversity and formally adopted a Board Diversity Policy in 2019. The Board Diversity Policy provides for the Board to comprise talented and dedicated Directors with a diverse mix of expertise, experience, perspectives, skills and backgrounds, with due consideration to diversity, including but not limited to, diversity in business or professional experience, age and gender, ethnicity and culture, geographical background and nationalities.

The Board believes in diversity and values the benefits diversity can bring to the Board in its deliberations by avoiding groupthink and fostering constructive debate. Diversity enhances the Board's decision-making capability and ensures that the Company has the opportunity to benefit from all available talent and perspectives.

The NC, in carrying out its duties of determining the optimal composition of the Board in its Board renewal process, identifying possible candidates and making recommendations of Board appointments to the Board, considers diversity factors such as age, educational, business and professional background of its members. Female representation is also considered an important aspect of diversity. It notes the Council of Board Diversity Singapore's target of 30\% women on boards of listed companies by 2030.

In line with the Board Diversity Policy, the current Board comprises 11 members who are corporate and business leaders, and are professionals with varied backgrounds, expertise and experience including in finance, banking, real estate, legal, accounting, general management and technology. The current Board has one female member who is also an NC member. No new Directors were appointed during the year under review. None of the Non-Executive Directors is a former CEO of the Company in the past two years. For further information on the NC's work in this regard, please refer to "Board Membership" under Principle 4 in this Report.
BOARD INDEPENDENCE

AGE SPREAD


| 50 years and below (2 Directors) | $18 \%$ |
| :---: | :---: |
| $51-60$ years (1 Director) | $9 \%$ |
| $61-70$ years (5 Directors) | $46 \%$ |
| Over 70 years (3 Directors) | $27 \%$ |



TENURE MIX AS AT 31 DECEMBER 2020


| 0 to 3 years (2 Directors) | $18 \%$ |
| :---: | :---: |
| $>3$ to 5 years (4 Directors) | $36 \%$ |
| $>5$ to 7 years (2 Directors) | $18 \%$ |
| $>7$ to 10 years (3 Directors) | $27 \%$ |

## Principle 3: Chairman and Chief Executive Officer

The roles and responsibilities of the Chairman and the Group CEO are held by separate individuals, in keeping with the principles that there be a clear division of responsibilities between the leadership of the Board and Management, and that no one individual has unfettered powers of decision-making. The non-executive independent Chairman is Mr Ng Kee Choe, whereas the Group CEO is Mr Lee Chee Koon. They do not share any family ties. The Chairman and the Group CEO enjoy a positive and constructive working relationship between them, and support each other in their respective leadership roles.

The Chairman provides leadership to the Board and facilitates the conditions for the overall effectiveness of the Board, Board Committees and individual Directors. This includes setting the agenda of Board meetings, ensuring that there is sufficient information and time at meetings to address all agenda items, and promoting open and constructive engagement among the Directors as well as between the Board and the Group CEO on strategic issues. The Chairman also guides the Board through its decision-making process and ensures that the Board operates effectively as a team.

The Chairman devotes considerable time understanding the business of the Company, as well as the issues and the competition the Company faces. He plays a significant and active leadership role by providing clear oversight, direction, advice and guidance to the Group CEO. He also maintains open lines of communication and engages with other members of the senior leadership regularly, and acts as a sounding board for the Group CEO and the other members of the senior leadership team on strategic and significant operational matters.

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The Chairman also presides at AGMs and other general meetings where he plays a crucial role in fostering constructive dialogue between shareholders, the Board and Management.

The Group CEO has full executive responsibilities to manage the Group's business and to develop and implement Board approved policies.

The separation of the roles and responsibilities of the Chairman and the Group CEO, which is set out in writing, and the resulting clarity of roles provide a healthy professional relationship between the Board and Management, facilitate robust deliberations on the Group's business activities and the exchange of ideas and views to help shape the strategic process, and ensure an appropriate balance of power, increased accountability and greater capacity of the Board for independent decision-making.

As the roles of the Chairman and the Group CEO are held by separate individuals who are not related to each other, and the Chairman is an independent Director, the appointment of a lead independent Director was not necessary for FY 2020.

## Principle 4: Board Membership

The Board has a formal and transparent process for the appointment and re-appointment of Directors. It has established the NC, which makes recommendations to the Board on all appointments to the Board and Board Committees. All Board appointments are made based on merit and approved by the Board.


## Nominating Committee

Mr Stephen Lee Ching Yen
Committee Chairman \& Non-Executive Independent Director

## Ms Goh Swee Chen

Non-Executive Independent Director
Mr Ng Kee Choe
Non-Executive Independent Director
Dr Philip Nalliah Pillai
Non-Executive Independent Director

All NC members, including the chairman of the NC, are non-executive independent Directors. The NC met four times in the year under review.

The NC also reviewed and approved various matters within its remit via circulating papers.
Under its terms of reference, the NC's scope of duties and responsibilities is as follows:
(a) review and make recommendations to the Board on the size and composition of the Board, the succession plans for Directors, and the structure and membership of the Board Committees;
(b) review and recommend an objective process and criteria for the evaluation of the performance of the Board, Board Committees and Directors;
(c) ensure that training and professional development programmes are put in place for the Directors, including ensuring that new Directors are aware of their duties and obligations;
(d) consider annually and, as and when circumstances require, if a Director is independent and provide its views to the Board for consideration; and
(e) review whether a Director has been adequately carrying out his or her duties as a Director.

## Board Composition and Renewal

The Board, through the NC, strives to ensure that the Board has an optimal blend of backgrounds, experience and knowledge in business and general management, expertise relevant to the Group's business and track record, and that each Director can bring to the Board an independent and objective perspective to enable balanced and wellconsidered decisions to be made in the interests of the Group.

There is a structured process for determining Board composition and for selecting candidates for appointment as Directors. In undertaking its duty of reviewing and making Board appointment recommendations to the Board, the NC evaluates the Board's competencies on a long term basis and identifies competencies which may be further strengthened in the long-term. Board succession planning takes into account the need to maintain flexibility to effectively address succession planning and to ensure that the Company continues to attract and retain highly qualified individuals to serve on the Board. The process ensures that the Board composition is such that it has capabilities and experience which are aligned with the Company's strategy and environment.

The Board supports the principle that Board renewal is a necessary and continual process, for good governance and ensuring that the Board has the skills, expertise and experience which are relevant to the evolving needs of the Group's business.

Board succession planning is carried out through the annual review by the NC of the Board's composition as well as when a Director gives notice of his or her intention to retire or resign. The outcome of that review is reported to the Board. The Board seeks to refresh its membership progressively and in an orderly manner, whilst ensuring continuity and sustainability of corporate performance. The Board also has in place guidelines on the tenure of Directors. The guidelines provide that a Director is appointed for two terms of a total of approximately six years and any extension of tenure beyond six years will be rigorously considered by the NC in arriving at a recommendation to the Board.

The NC identifies suitable candidates for appointment to the Board. In this regard, external consultants may be retained from time to time to assist the NC in identifying candidates. Candidates are identified based on the needs of the Company and the relevant skills required, taking into account, among other things, the requirements in the Listing Manual and the Code, as well as the factors in the Board Diversity Policy. Those considered will be assessed against a range of criteria including the candidates' demonstrated business sense and judgement, skills and expertise, and market and industry knowledge (and may include elements such as financial, sustainability or other specific competency, geographical representation and business background). The NC also considers the qualities of the candidate in particular if they are aligned to the strategic directions and values of the Company while also assessing his or her ability to commit time to the affairs of the Company, taking into consideration the candidate's other current appointments. The NC uses a skills matrix to determine the skills gaps of the Board and if the expertise and experience of a candidate would complement those of the existing Board members.

As part of the Board renewal process, Mr Ng Kee Choe and Tan Sri Amirsham will be stepping down from the Board at the conclusion of the upcoming AGM in April 2021. Mr Ng has served for close to 12 years and Tan Sri Amirsham, for close to nine years. Both Mr Ng and Tan Sri Amirsham have served the Board with distinction during their tenure. The Board and Management acknowledge their contributions to Board deliberations as well as Mr Ng's additional contributions as Board Chairman, chairman of the SIFC and the ERCC, and Tan Sri Amirsham's additional contributions as chairman of the RC.

No new Directors were appointed during the year under review. The NC remains focused on Board renewal and continues to identify opportunities for Board enhancement. It continues to search for suitable candidates who can contribute new perspectives to the Board, while taking into account the strategic direction of the business and the current expertise on the Board.

## Shareholders' Approval at AGM

Election of Board members is the prerogative and right of shareholders. The Constitution requires one-third of the Company's Directors (prioritised by length of service since the previous reelection or appointment and who are not otherwise required to retire) to retire and subject themselves to reelection by shareholders (one-third rotation rule) at every AGM. Effectively, this results in all Directors having to retire and stand for reelection at least once every three years or even earlier. In addition, any newly appointed Director (whether as an additional Director or to fill a vacancy) will submit himself or herself for reelection at the AGM immediately following his or her appointment. Thereafter, he or she is subject to the one-third rotation rule.

## CORPORATE GOVERNANCE

With regard to the reelection of existing Directors each year, the NC advises the Board of those Directors who are retiring or due for consideration to retire in accordance with the articles of the Constitution. The NC makes recommendations to the Board as to whether the Board should support the reelection of a Director who is retiring and, for the purpose, undertakes a review of the retiring non-executive Director's contributions to the Board's deliberations during the period in which the non-executive Director has been a member of the Board. The NC also considers the respective Directors' attendance record and preparedness for Board meetings, as well as their other appointments and commitments. Each member of the NC is required to recuse himself or herself from deliberations on his or her own reelection. Shareholders elect the Directors or candidates put up for election and reelection at the AGM individually. Key information on the Directors or candidates who are seeking election or reelection at the AGM is provided in the Annual Report.

The Group CEO, as a Board member, is also subject to the one-third rotation rule. His role as the Group CEO is separate from his position as a Board member, and does not affect the ability of shareholders to exercise their right to select all Board members.

## Review of Directors' Ability to Commit Time

In view of the responsibilities of a Director, Directors need to be able to devote sufficient time and attention to adequately perform their duties and responsibilities. The NC conducts a review of the other appointments and commitments of each Director on an annual basis and as and when there is a change of circumstances involving a Director which may affect his or her ability to commit time to the Company. In this regard, Directors are required to report to the Company any changes in their other appointments.

In respect of the consideration of the Directors' other appointments and commitments, no limit is set as to the number of listed company board appointments. The Board takes the view that the limit on the number of listed company directorships that an individual may hold should be considered on a case-by-case basis, as a person's available time and attention may be affected by many different factors, such as his or her individual capacity, whether he or she is in full-time employment, the nature of his or her other responsibilities and near term plan regarding some of the other appointments. A Director with multiple directorships is expected to ensure that he or she can devote sufficient time and attention to the affairs of the Company. Directors are also required to consult the Chairman before accepting any invitation for appointment as a director of another entity or offer of a full-time executive appointment.

There is also no alternate director to any of the Directors. In keeping with the principle that a Director must be able to commit time to the affairs of the Company, the NC has adopted the principle that it will generally not approve the appointment of alternate directors to Directors.

Each of the Directors is required to make his or her own self-assessment and confirm that he or she is able to devote sufficient time and attention to the affairs of the Company. For FY 2020, all Directors had undergone the self-assessment and provided the confirmation.

On an annual basis and, where appropriate when there is a change of circumstances involving a Director, the NC assesses each Director's ability to commit time to the affairs of the Company. In the assessment, the NC takes into consideration each Director's confirmation, his or her commitments, attendance record at meetings of the Board and Board Committees, as well as conduct and contributions (including preparedness, participation and candour) at Board and Board Committee meetings.


The Directors' listed company directorships and other principal commitments are disclosed on pages 28 to 33 of this Annual Report. The Group CEO who is the sole executive director, does not serve on any listed company board outside of the Group. The Directors' attendance record for FY 2020 is set out on page 111 of this Annual Report. For FY 2020, the Directors achieved high attendance rates and contributed positively to discussions at Board and Board Committee meetings. In respect of any meetings for which Directors could not attend, comments were provided by the relevant Directors to the Chairman or the relevant Board Committee chair prior to the meeting.The NC has determined that each Director has been adequately carrying out his or her duties as a Director of the Company.

The Board, taking into consideration the NC's assessment, has noted that each Director has been adequately carrying out his or her duties and responsibilities as a Director of the Company.

## Principle 5: Board Performance

The Company believes that oversight from a strong and effective Board goes a long way towards guiding a business in achieving success.

Whilst Board performance is ultimately reflected in the long-term performance of the Group, the Board believes that engaging in a regular process of self-assessment and evaluation of Board performance provides an opportunity for the Board to reflect on its effectiveness including the quality of its decisions, and for Board members to consider their performance and contributions. It also enables the Board to identify key strengths and areas for improvement which is essential to effective stewardship and attaining success for the Company.

## Board and Board Committees

The NC undertakes a process to evaluate the effectiveness of the Board as a whole and the Board Committees for every financial year. As in previous years, for an objective and independent evaluation, an external consultant was engaged to facilitate the evaluation process in FY 2020. The consultant is independent of and is not related to the Company or any of its Directors.

As part of the process, questionnaires are sent by the consultant to the Directors and interviews are conducted where required. The objective of the interviews is to seek clarifications to the feedback obtained from the responses in the questionnaires, during which broader questions might also be raised to help validate certain survey findings. The findings are then evaluated by the consultant and reported, together with the recommendations of the consultant, to the NC and thereafter the Board. The evaluation categories covered in the questionnaire included Board composition, information management, Board processes, corporate integrity and social responsibility, managing Company's performance, CEO development and succession planning, Director development and management, communication and engagement with shareholders and stakeholders, risk management and Board Committee effectiveness.


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As an integral part of the evaluation process, the Senior Management team also provides feedback on areas including Board composition, information management, developing strategy and monitoring the strategy, managing risks and working with Management.

The findings and recommendations of the consultant which include benchmarking information and best practices of other boards, are considered by the Board and follow up action is taken, where necessary. Overall, the Board has maintained a positive trajectory for its performance and effectiveness. Reflecting the positive, professional and constructive relationship amongst Board members, the Board is functioning well as a team. Discussions were robust and free-flowing under the Chairman's leadership. There is mutual respect and trust among the Directors, and the Company benefits from a culture of active, open, frank, rigorous and constructive discussions and debates at Board and Board Committee meetings. The Board and Management enjoy a positive and healthy relationship and there is an appreciation by Management of the value of the guidance the Board provides. There is candour in the dealings between the Board and Management which, in turn, is reflected in the quality of the discussions between the Board and Management. Board Committees were also considered to work well with thorough debate, a good understanding of the issues and functional knowledge.

## Individual Directors

In respect of individual Directors, a formal evaluation is also carried out on an annual basis. For FY 2020, the Board Chairman and NC chairman jointly evaluated each individual Director using an agreed evaluation framework as a guide. The evaluation criteria include Director's duties, contributions and conduct. Feedback from selected Senior Management members was also sought as part of the process. The outcome of the evaluation is that every Director has been diligent in discharging his or her duties and has performed well, contributing positively to the Board's deliberations. Additionally, Directors worked well with each other, and with Management, contributing to the overall smooth functioning of the Board. Whilst collegial, deliberations at meetings were open, constructive and robust, and conducted on a professional and respectful basis. Management has also provided positive feedback on the performance and contributions of the individual Directors, noting that the relationship between the Board and Management is healthy and good.

Formal evaluation is also carried out by the NC as and when a Director is due for retirement by rotation and is seeking reelection. The NC also takes into consideration the contributions and performance of individual Directors when it reviews Board composition.

The Board also recognises that contributions by an individual Board member can take different forms including providing objective perspectives on issues, facilitating business opportunities and strategic relationships, and accessibility to Management outside of the formal environment of Board and/or Board Committee meetings.

## Board Evaluation as an Ongoing Process

The Board believes that performance evaluation should be an ongoing process and the Board achieves this by seeking feedback on a regular basis. The regular interactions among Board members, and between Board members and Management, also contribute to this ongoing process. Through this process of engaging its members, the Board also benefits from an understanding of shared norms between Board members which in turn also contributes to a positive Board culture. The collective Board performance and the contributions of individual Board members are also reflected in, and evidenced by, the synergistic performance of the Board in discharging its responsibilities as a whole by providing proper guidance, diligent oversight and able leadership, and lending support to Management in steering the Company in the appropriate direction, as well as the long-term performance of the Company whether under favourable or challenging market conditions.

## REMUNERATION MATTERS

## Principles 6, 7 and 8: Procedures for Developing Remuneration Policies, Level and Mix of Remuneration and Disclosure on Remuneration

The Board has a formal and transparent procedure for developing policies on Director and executive remuneration, and for recommending the remuneration packages of individual Directors for shareholders' approval and determining the remuneration of key management personnel.

It has established the ERCC to recommend to the Board for approval a general framework of remuneration for the non-executive Directors and key management personnel of the Group, and the specific remuneration package for each key management personnel. The ERCC also recommends to the Board for endorsement the specific remuneration package for each Director.


A majority of ERCC members, including the chairman of the ERCC, are non-executive independent Directors. The ERCC met three times in FY 2020.

The ERCC is guided by its terms of reference. The ERCC oversees leadership and succession planning for key management personnel. This includes overseeing the process that supports the Board in making a decision regarding the appointment of the Group CEO and his terms of appointment and remuneration package, and approving the appointment and remuneration of other key management personnel. In carrying out its role, the ERCC also aims to build capable and committed management teams through market competitive compensation and progressive policies which are aligned to the long-term interests and risk policies of the Group. The ERCC thus plays a crucial role in helping to ensure that the Company is able to attract, motivate and retain the best talents to drive the Group's business forward and deliver sustainable returns to shareholders.

The ERCC also conducts, on an annual basis, the evaluation of the Group CEO's performance and a succession planning review of the Group CEO and key management positions in the Group, and presents its findings and recommendations to the Board. Potential candidates for leadership succession are reviewed for their readiness in the immediate, medium and long term.

## Remuneration Policy for Key Management Personnel

The remuneration framework and policy is designed to support the implementation of the Group's strategy and deliver sustainable returns to shareholders. The policy's principles governing the remuneration of the Company's key management personnel are as follows:

## Business Alignment

, Create sustainable value and drive dollar returns above the risk-adjusted cost of capital to align with long term interests of its stakeholders
> Provide sound and structured funding to ensure affordability and cost-effectiveness in line with performance goals
) Enhance retention of key talents to build strong organisational capabilities
> Strengthen alignment to sustainable corporate practices

## Motivate Right Behaviour

, Pay for performance - align, differentiate and balance rewards according to multiple dimensions of performance
) Strengthen line-of-sight linking rewards and performance
> Foster Group-wide interests to recognise the interdependence of the various businesses of the Group and drive superior outcomes

## CORPORATE governance

## Fair \& Appropriate

, Ensure competitive remuneration relative to the appropriate external talents
) Manage internal equity such that remuneration is viewed as fair across the Group
> Significant and appropriate portion of pay-at-risk, taking into account risk policies of the Group, symmetrical with risk outcomes and sensitive to the risk time horizon

## Effective Implementation

) Maintain rigorous corporate governance standards
) Exercise appropriate flexibility to meet strategic business needs and practical implementation considerations
) Facilitate employee understanding to maximise the value of the remuneration programmes
The Board sets the remuneration policies in line with the Company's business strategy and approves the executive compensation framework based on the key principle of linking pay to performance. Pay-for-performance is emphasised by linking total remuneration to the achievement of corporate and individual goals and objectives. In its deliberations, the ERCC also took into consideration industry practices and norms in compensation to maintain market competitiveness. The ERCC considers all aspects of remuneration, including termination terms, to ensure they are fair.

The Board has access to independent remuneration consultants to advise on remuneration matters as required.
Consistent with its practice in previous years, the ERCC appointed an independent remuneration consultant, Willis Towers Watson, to provide professional advice on Board and executive remuneration in FY 2020. The remuneration consultant is not related to the Company or any of its Directors and does not otherwise have any relationships with the Company that could affect its independence and objectivity.

## Remuneration of Key Management Personnel

Remuneration of key management personnel comprises fixed components, variable cash components, share-based components and employee benefits. A significant proportion of key management personnel's remuneration is in the form of variable compensation, awarded in a combination of short-term and long-term incentives, in keeping with the principles that the interests of the Group CEO and key management personnel should be aligned with those of the Company's shareholders and other stakeholders and that the remuneration framework should link rewards to corporate and individual performance.

## A. Fixed Components:

The fixed components comprise the base salary, fixed allowances and compulsory employer contribution to an employee's Central Provident Fund (CPF).

## B. Variable Cash Components:

The variable cash components comprise the Balanced Scorecard Bonus Plan (BSBP) and Economic ValueAdded (EVA)-based Incentive Plan (EBIP).

Balanced Scorecard Bonus Plan
The BSBP is linked to the achievement of annual performance targets for each key management personnel as agreed at the beginning of the financial year with the Board and/or the Group CEO, as the case may be.

Under the Balanced Scorecard framework, the Group's strategy and goals are translated to performance outcomes comprising both quantitative and qualitative targets in the dimensions of Financial, Execution, Future Growth, Talent Management and Sustainability (including ESG); these are cascaded down throughout the organisation, thereby creating alignment across the Group. In view of the COVID-19 crisis during FY 2020, additional performance measures were introduced relating to preparing and positioning the Group for recovery, protecting the well-being of employees and the community, and managing stakeholders.

After the close of each year, the ERCC reviews the Group's achievements against the targets set in the Balanced Scorecard, determines the overall performance taking into consideration qualitative factors such as the quality of earnings, operating environment, regulatory landscape and industry trends, and approves a bonus pool that corresponds to the performance achieved. For the year under review, the bonus pool was reduced significantly, as a reflection of the Group's business performance in FY 2020.

In determining the payout quantum for each key management personnel under the plan, the ERCC considers the overall business performance, both qualitative and quantative aspects of individual performance, as well as the affordability of the payout to the Company.

## Economic Value-Added-based Incentive Plan

The EBIP is based on sharing with employees a portion of the EVA bonus, which varies according to the actual achievement of residual economic profit.

The EBIP rewards sustainable value creation over the medium term achieved by growing profits, deploying capital efficiently and managing the risk profile and risk time horizon of a real estate business.

Under this plan, the bonus declared to each EBIP participant for the current year is added to the participant's balance carried forward from the previous year, upon which one-third of the resulting total amount is paid out in cash, with the remaining two-thirds to be carried forward to the following year. The balance in each participant's EBIP account is at risk because a significant reduction in EVA in any year may result in retraction (performance clawback) of the EBIP bonus declared in preceding years. The EBIP encourages key management personnel to work for sustained EVA generation and to take actions that are aligned with the long term interests of the Company's stakeholders.

In determining the EBIP bonus declared to each participant, the ERCC considers the overall business performance, individual job responsibilities, performance and contribution, as well as the relevant market remuneration benchmarks. In respect of the year under review, no EBIP bonus was paid.

## C. Share-based Components:

Share awards were granted in FY 2020 pursuant to the CapitaLand Performance Share Plan 2020 (PSP) and the CapitaLand Restricted Share Plan 2020 (RSP) (together, the Share Plans), approved and adopted by the shareholders of the Company at the AGM held on 12 April 2019.

For FY 2020, the total number of shares in the awards granted under the Share Plans did not exceed the yearly limit of $1 \%$ of the total number of issued shares (excluding treasury shares). The obligation to deliver the shares will be satisfied out of treasury shares.

To promote the alignment of Management's interests with that of the Company's stakeholders, the ERCC has approved share ownership guidelines for Senior Management to instill stronger identification by senior executives with the long term performance and growth of the Group. Under these guidelines, the Group CEO and other key management personnel are required to build up, over time, and hold shares of an aggregate value of at least the equivalent of three times and two times their annual base salary, respectively.

Details of the Share Plans as well as awards granted under the Share Plans are given in the Share Plans section of the Directors' Statement on pages 147 to 150 of this Annual Report and the Equity Compensation Benefits section of the Notes to the FY 2020 Financial Statements on pages 227 to 232 of this Annual Report.

In alignment with the Practice Guidance, shares awarded pursuant to the Share Plans may be clawed back in circumstances of misstatement of financial results, misconduct resulting in financial or other losses to the Company or other misdemeanours.

## CapitaLand Performance Share Plan 2020

In FY 2020, the ERCC granted awards which are conditional on targets set for a three-year performance period. A specified number of shares will only be released to recipients at the end of the qualifying performance period, provided that minimally the threshold targets are achieved.

## CORPORATE GOVERNANCE

Under the PSP, an initial number of shares (baseline award) is allocated according to the following performance conditions:
(a) Absolute Total Shareholder Return (TSR) of the Group measured as a multiple of Cost of Equity;
(b) Relative TSR of the Group measured by the percentile ranking of the Group's TSR relative to the constituents of a peer group comprising public-listed companies of comparable scale, scope and business mix in Singapore, Hong Kong and China; and
(c) Average Return on Equity (ROE) of the Group, over the second and third years of the performance period.

The above performance measures have been selected as key measurements of wealth creation for shareholders. The final number of shares to be released will depend on the achievement of pre-determined targets over the three-year qualifying performance period. No share will be released if the threshold targets are not met at the end of the qualifying performance period. On the other hand, if superior targets are met, more shares than the baseline award can be delivered up to a maximum of $200 \%$ of the baseline award. The ERCC has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors. Recipients will receive fully paid shares at no cost.

For the year under review, the relevant award for assessment of the performance achieved by the Group is the award granted in FY 2018 pursuant to the CapitaLand Performance Share Plan 2010 (PSP 2010) where the qualifying performance period was FY 2018 to FY 2020. Based on the ERCC's assessment that the performance achieved by the Group has partially met the pre-determined performance targets for such performance period, the resulting number of shares released has been adjusted accordingly to reflect the performance level. In respect of the share awards granted in FY 2019 under the PSP 2010 and in FY 2020 under the PSP, the respective qualifying performance periods have not ended as at the date of this Report.

## CapitaLand Restricted Share Plan 2020

In FY 2020, the ERCC granted awards which are conditional on targets set for a one-year performance period. A specified number of shares will only be released to recipients at the end of the qualifying performance period, provided that minimally the threshold targets are achieved.

Under the RSP, an initial number of shares (baseline award) is allocated according to the following performance conditions:
(a) Operating Earnings Before Interest and Taxes of the Group; and
(b) Operating ROE of the Group.

The above performance measures have been selected as they are the key drivers of business performance. The final number of shares to be released will depend on the achievement of pre-determined targets at the end of the one-year qualifying performance period. The shares will be released over a vesting period of three years. No share will be released if the threshold targets are not met at the end of the qualifying performance period. On the other hand, if superior targets are met, more shares than the baseline award can be delivered up to a maximum of $150 \%$ of the baseline award. The ERCC has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors. Recipients can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost.

In respect of the award granted in FY 2020, based on the ERCC's assessment that the performance achieved by the Group has met the pre-determined performance targets for FY 2020, the resulting number of shares released was in accordance with the performance level achieved.

## D. Employee Benefits:

The benefits provided are comparable with local market practices.

Each year, the ERCC evaluates the extent to which the Group CEO and each of the key management personnel have delivered on the corporate and individual goals and objectives, and based on the outcome of the evaluation, approves the compensation for the key management personnel, and proposes the compensation for the Group CEO for the Board's approval. The Group CEO who attends meetings of the ERCC on an ex officio basis does not attend discussions relating to his own performance and remuneration.

In respect of FY 2020, the total remuneration of the Group CEO is lower by approximately $41 \%$ compared to that for the previous year, due to the impact of COVID-19 pandemic on the Group's business and its stakeholders. The details of the remuneration for the Group CEO are provided in the Directors' and Group CEO's Remuneration section on page 112 of this Annual Report.

Provision 8.1 of the Code requires an issuer to disclose the names, amounts and breakdown of remuneration of at least the top five key management personnel (who are not also directors or the chief executive officer) of the issuer in bands no wider than $\$ \$ 250,000$ and in aggregate the total remuneration paid to these key management personnel. The Board considered this matter carefully and has decided against such a disclosure due to the confidential and commercial sensitivities associated with remuneration matters. Such a disclosure would also not be in the interest of the Company due to the intense competition for talents in the industry. The Company is making available, however, the aggregate remuneration and the breakdown of the components of remuneration in percentage terms of the key management personnel which are set out on page 113 of this Annual Report. The Company is of the view that its practice of disclosing the aforedescribed information as set out on pages 95 to 99 of this Annual Report and the other disclosures in this Report is consistent with the intent of Principle 8 of the Code and provides sufficient information and transparency to shareholders on the Company's remuneration policies, the level and mix of remuneration, the procedure for setting remuneration and the relationships between remuneration, performance and value creation.

The ERCC seeks to ensure that the remuneration paid to the Group CEO and key management personnel is strongly linked to the achievement of business and individual performance targets. The performance targets endorsed by the ERCC and approved by the Board are set at realistic yet stretched levels each year to motivate a high degree of business performance with emphasis on both short, medium and long term quantifiable objectives. A pay-forperformance alignment study was conducted by the appointed independent remuneration consultant and reviewed by the ERCC; the findings indicate that there has been effective pay-for-performance alignment for the Group in both absolute and relative terms against a peer group of large listed companies in Singapore and the region over a multi-year period.

In FY 2020, there were no termination, retirement or post-employment benefits granted to Directors, the Group CEO and key management personnel. There was also no special retirement plan, 'golden parachute' or special severance package for any of the key management personnel.

There are no employees of the Group who are substantial shareholders of the Company or immediate family members of such a substantial shareholder, a Director or the Group CEO. "Immediate family member" refers to the spouse, child, adopted child, step-child, sibling or parent of the individual.

## Non-Executive Director Remuneration

The compensation policy for non-executive Directors (except the Chairman) is based on a scale of fees divided into basic retainer fees for serving as Director and additional fees for attendance and serving on Board Committees. The Chairman receives an all-inclusive fee (i.e. without any additional fee for attendance and for serving on Board Committees). The compensation package is market benchmarked on an annual basis, taking into account the effort, time spent and demanding responsibilities on the part of the Directors in light of the scale, complexity and the international nature of the business. The remuneration of Directors is reviewed from time to time to ensure that it is appropriate to attract, retain and motivate the Directors to provide good stewardship of the Company. The remuneration of non-executive Directors does not include any performance-related elements, and no performance conditions are attached to the share awards granted under the RSP to non-executive Directors as part of their remuneration in lieu of cash.

The Group CEO who is also a Director is remunerated as part of key management personnel and therefore does not receive any Director's fees.

No individual Director by himself or herself could decide his or her own remuneration. Directors' fees are reviewed and recommended by the ERCC to the Board for endorsement and are paid only upon shareholders' approval at an AGM. These measures serve to assure that the independence of the non-executive Directors is not compromised by their compensation.

The fee structure for non-executive Directors for FY 2020, which remains unchanged as that for the previous financial year, is as follows:


## Attendance fee in person or otherwise for project committee meetings/verification meetings/ other meetings where attendance of Directors is required (per meeting) <br> Local and Overseas

1 The fee is all-inclusive and there will be no separate Board retainer fee, committee fee or attendance fee for the Board Chairman

With the travel restrictions imposed by various countries due to the COVID-19 pandemic, virtual participation at Board and Board Committee meetings in FY 2020 were treated in the same way as in-person participation.

In a show of togetherness and solidarity with stakeholders amid the COVID-19 outbreak, the Company announced a voluntary reduction in Board fees and the base salary of its Senior Management, with effect from 1 April 2020. Pursuant to the foregoing, the aggregate amount of Directors' fees payable for FY 2020 was reduced by 5\% before splitting into cash-based and share-based components for each non-executive Director (where applicable).

As was the case for FY 2019, the Directors' fees of the non-executive Directors will be paid as to about 70\% in cash and about $30 \%$ in the form of share awards under the RSP, save in the case of (i) Mr Ng Kee Choe (who will be retiring from the Board at the conclusion of the upcoming AGM) and Tan Sri Amirsham Bin A Aziz, (who will be stepping down from the Board following the conclusion of the upcoming AGM), both of whom will, according to the current policy, receive their Directors' fees wholly in cash; (ii) Mr Gabriel Lim Meng Liang whose fees will be paid fully in cash to a government agency, The Directorship \& Consultancy Appointments Council; and (iii) Mr Miguel Ko who has
been appointed as non-executive Deputy Chairman of CLA with effect from 1 November 2020 and hence, in view of the change of his role in CLA from an executive to a non-executive one, his Director's fees for FY 2020 for the period (a) 1 January 2020 to 31 October 2020 will be paid fully in cash to his ex-employer, CLA; and (b) 1 November 2020 to 31 December 2020 will be paid $70 \%$ in cash and $30 \%$ in the form of share awards under the RSP to Mr Ko.

The awards consist of the grant of fully paid shares, with no performance conditions attached and no vesting periods imposed. In order to encourage the alignment of the interests of the non-executive Directors with the interests of shareholders, a non-executive Director is required to hold shares in the Company worth at least one year of his or her basic retainer fee or the total number of shares awarded under the above policy, whichever is lower, at all times during his or her Board tenure. For the Chairman, the shares are required to be held for at least two years from the date of award, and the two-year moratorium shall continue to apply in the event of retirement. Other than this, the non-executive Directors do not receive any other share incentives under any of the Company's share plans. Details of the Directors' remuneration are provided in the Directors' and Group CEO's Remuneration section on page 112 of this Annual Report.

The Company will seek shareholders' approval at the upcoming AGM to be held in April 2021 for the remuneration to be paid to the non-executive Directors in respect of, inter alia, the Directors' fees for FY 2020.

As with each past year, an independent remuneration consultant was engaged in FY 2020 to carry out a comprehensive review of the fee structure for the non-executive Directors. The review is undertaken each year with a view to ensuring that the fee structure remains competitive. A competitive fee structure is essential to help ensure that the Company is able to attract and retain qualified individuals necessary to contribute effectively to the Board. There is no change to the fee structure for non-executive Directors.

## Compensation Risk Assessment

Under the Practice Guidance, the compensation system shall take into account the risk policies of the Group, be symmetric with risk outcomes and sensitive to the time horizon of risks. The ERCC has conducted a Compensation Risk Assessment to review the various compensation risks that may arise as well as the mitigating policies to better manage risk exposures identified. The ERCC is satisfied that there are adequate risk mitigation features in the Group's compensation system, such as the use of malus, deferral and clawback features in the Share Plans and EBIP. The ERCC will continue to undertake periodic reviews of compensation-related risks.

## ACCOUNTABILITY AND AUDIT

## Principle 9: Risk Management and Internal Controls

The Company maintains an adequate and effective system of risk management and internal controls (including financial, operational, compliance and information technology (IT) controls) to safe guard stakeholders' interests and the Group's assets.

The Board has overall responsibility for the governance of risk, including determining the risk strategy, risk appetite and risk limits, as well as the risk policies. The Board has established the RC to assist it in carrying out the Board's responsibility of overseeing the Company's risk management framework and policies for the Group and ensuring that Management maintains a sound system of risk management and internal controls.

Under its terms of reference, the RC's scope of duties and responsibilities is as follows:
(a) make recommendations to the Board on risk strategy, risk appetite and risk limits;
(b) review the risk management framework, including the processes and resources to identify, assess and manage material risks;
(c) oversee the design, implementation and monitoring of the risk management and internal controls systems;
(d) review the material risks facing the Group and the management of risks thereof;
(e) review the adequacy and effectiveness of the risk management and internal controls systems covering material risks and the assurance given by Management, as well as the disclosures in the Annual Report; and
(f) consider and advise on risk matters referred to it by the Board or Management.

## CORPORATE GOVERNANCE



## Risk Committee

## Tan Sri Amirsham Bin A Aziz

Committee Chairman \& Non-Executive Independent Director

## Mr Kee Teck Koon

Non-Executive Independent Director

## Mr Gabriel Lim Meng Liang

Non-Executive Independent Director

All RC members, including the chairman of the RC, are Non-Executive Independent Directors. The RC met twice in FY 2020.

To facilitate sharing of information and knowledge and to foster common understanding of the risk management and internal controls systems, two members of the RC are also members of the AC.

The Group adopts an Enterprise Risk Management (ERM) framework which sets out the required environmental and organisational components for managing risks in an integrated, systematic and consistent manner. The ERM framework and related policies are reviewed annually. A team comprising the Group CEO and other key management personnel is responsible for directing and monitoring the development, implementation and practice of ERM across the Group.

As part of the ERM framework, Management, among other things, undertakes and performs a Group-wide Risk and Control Self-Assessment annually to identify material risks along with their mitigating measures.

The adequacy and effectiveness of the systems of risk management and internal controls are reviewed at least annually by Management, the RC, the AC and the Board, taking into account the Listing Manual and the best practices and guidance in the Risk Governance Guidance for Listed Boards issued by the Corporate Governance Council.

The Group's Risk Appetite Statement (RAS), which incorporates the Group's risk limits, addresses the management of material risks faced by the Group. Alignment of the Group's risk profile to the RAS is achieved through various communication and monitoring mechanisms (including key performance indicators set for Management) put in place across the Group.

More information on the Group's ERM framework, including the material risks identified, can be found in the ERM section on pages 114 to 117 of this Annual Report.

The internal and external auditors conduct reviews of the adequacy and effectiveness of the material internal controls (including financial, operational, compliance and IT controls) and risk management systems. This includes testing, where practicable, material internal controls in areas managed by external service providers. Any material non-compliance or lapses in internal controls together with corrective measures recommended by the internal and external auditors are reported to and reviewed by the AC. The AC also reviews the adequacy and effectiveness of the measures taken by Management on the recommendations made by the internal and external auditors in this respect.

The Board has received assurance from the Group CEO and the Group CFO that the financial records of the Group have been properly maintained and the financial statements for FY 2020 give a true and fair view of the Group's operations and finances. It has also received assurance from the Group CEO and the relevant key management personnel who have responsibility regarding various aspects of risk management and internal controls that the systems of risk management and internal controls within the Group are adequate and effective to address the risks (including financial, operational, compliance and IT risks) which the Company considers relevant and material to its current business environment.

The Group CEO, Group CFO and the other key management personnel have obtained similar assurances from the respective business and corporate executive heads in the Group.

In addition, in FY 2020, the Board received half-yearly certification by Management on the integrity of financial reporting. and the Board provided a negative assurance confirmation to shareholders as required by the Listing Manual.

Based on the ERM framework established and the reviews conducted by Management and both the internal and external auditors, as well as the assurance from the Group CEO, the Group CFO and the relevant key management personnel, the Board is of the opinion that the systems of risk management and internal controls within the Group are adequate and effective to address the risks (including financial, operational, compliance and IT risks) which the Company considers relevant and material to its current business environment as at 31 December 2020. The AC and RC concur with the Board in its opinion. No material weaknesses in the systems of risk management and internal controls were identified by the Board, the AC or the RC in the review for FY 2020.

The Board notes that the systems of risk management and internal controls established by Management provide reasonable assurance that the Group, as it strives to achieve its business objectives, and will not be significantly affected by any event that can be reasonably foreseen or anticipated. However, the Board also notes that no system of risk management and internal controls can provide absolute assurance in this regard, or absolute assurance against poor judgement in decision-making, human error, losses, fraud or other irregularities.

Principle 10: Audit Committee


## Audit Committee

Mr Anthony Lim Weng Kin
Committee Chairman \& Non-Executive Independent Director

## Tan Sri Amirsham Bin A Aziz

Non-Executive Independent Director
Mr Gabriel Lim Meng Liang
Non-Executive Independent Director
Mr Chaly Mah Chee Kheong
Non-Executive Independent Director
Dr Philip Nalliah Pillai
Non-Executive Independent Director


All members of the AC, including the chairman of the AC, are non-executive independent Directors. The chairman of the AC is not the Chairman of the Board. Mr Anthony Lim Weng Kin was appointed as chairman of the AC in place of Mr Chaly Mah Chee Kheong with effect from 5 March 2021. The members bring with them invaluable recent and relevant managerial and professional expertise in accounting and related financial management domains. The AC met four times in FY 2020.

The AC does not comprise members who were partners or directors of the incumbent external auditors, KPMG LLP, within the period of two years commencing on the date of their ceasing to be a partner or director of KPMG LLP. The AC also does not comprise any member who has any financial interest in KPMG LLP.

The AC has explicit authority to investigate any matter within its terms of reference. Management gives the fullest co-operation in providing information and resources to the AC, and in implementing or carrying out all requests made by the AC. The AC has direct access to the internal and external auditors and full discretion to invite any Director or executive officer to attend its meetings. Similarly, both the internal and external auditors have unrestricted access to the AC.

## CORPORATE GOVERNANCE

Under its terms of reference, the AC's scope of duties and responsibilities is as follows:
(a) review the significant financial reporting issues and judgements so as to ensure the integrity of the financial statements of the Company and any announcements relating to the Company's financial performance;
(b) review and report to the Board at least annually the adequacy and effectiveness of the Company's internal controls, and together with the RC, the risk management systems including financial, operational, compliance and information technology controls;
(c) review the assurances from the Group CEO and Group CFO on the financial records and financial statements of the Company;
(d) reviewing the scope and results of the internal audit, and the adequacy, effectiveness and independence of the Company's internal audit function;
(e) review the scope and results of the external audit, and the adequacy, effectiveness and independence of the external auditors;
(f) review the policy, processes and whistle-blowing reports on the detection, investigation and action relating to financial improprieties; and
(g) make recommendations to the Board on the proposals to the shareholders on the appointment, reappointment and removal of the external auditors, and the remuneration and terms of engagement of the external auditors.

To assist the AC to carry out its duty to monitor the performance, objectivity and independence of the external auditors, in particular, to balance the independence and objectivity of the external auditors, the Company has developed policies regarding the types of non-audit services that the external auditors can provide to the Group and the related approval processes. The AC has reviewed the nature and extent of non-audit services provided by the external auditors in FY 2020 and the fees paid for such services. The AC is satisfied that the independence of the external auditors is not impaired by the provision of those services. The external auditors have also provided confirmation of their independence to the AC.

The total audit and non-audit fees paid to the external auditors for FY 2020 were as follows:

| External Auditor Fees for FY 2020 | S $\$ \mathbf{\prime} 000$ | As a Percentage to Total Fees Paid |
| :--- | ---: | ---: |
| Total Audit Fees | 10,381 | $92 \%$ |
| Total Non-Audit Fees | 947 | $8 \%$ |
| Total Fees Paid | $\mathbf{1 1 , 3 2 8}$ | $\mathbf{1 0 0 \%}$ |

At all pre-scheduled quarterly meetings of the AC in FY 2020, the Group CEO and all key management personnel were in attendance. The Company announced on 26 February 2020 that, with effect from FY 2020, the Company will adopt the practice of announcing its financial statements on a half-yearly basis and provide quarterly business updates in between such announcements or as and when necessary. Accordingly, during the AC meetings in February and August 2020, among other things, the AC reviewed the half-yearly financial statements, including the relevance and consistency of the accounting principles adopted and any significant financial reporting issues and judgements, and recommended the half-yearly financial statements and corresponding announcements to the Board for approval. During the AC meetings in May and November 2020, the AC reviewed, among other things, the quarterly business and financial updates presented by Management, which were then presented to the Board for approval. Such business updates contain, among other things, information on the Group's key operating and financial metrics.

In FY 2020, the AC also, together with the RC, reviewed and assessed the adequacy and effectiveness of the Company's internal controls and risk management systems to address the material risks faced by the Company, taking into consideration the outcome of reviews conducted by Management and both the internal and external auditors, as well as the assurance from the Group CEO and the Group CFO.

The AC also met with the internal and external auditors, separately and without Management's presence, to discuss the reasonableness of the financial reporting process, the internal controls and risk management systems, and the significant comments and recommendations by the auditors. The AC meets with the internal and external auditors, separately and without Management's presence, at least once a year.

Where relevant, the AC makes reference to the best practices and guidance for audit committees in Singapore, including practice directions issued from time to time in relation to the Financial Reporting Surveillance Programme administered by the Accounting and Corporate Regulatory Authority of Singapore (ACRA).

## Key Audit Matters

In its review of the financial statements of the Group and the Company for FY 2020, the AC had discussed with Management the accounting principles that were applied and their judgement of items that could affect the integrity of the financial statements. The AC also considered the clarity of key disclosures in the financial statements. The AC reviewed, amongst other matters, the following key audit matters as reported by the external auditors for FY 2020.

| Key audit matters | How these issues were addressed by the AC |
| :--- | :--- |
| Valuation of Investment Properties $\quad$The AC reviewed the outcomes of the annual valuation process and <br> discussed the details of the valuation with Management, focusing on <br> properties which registered significant fair value losses or gains during <br> the year under review and the key drivers for the changes. |  |
| The AC considered the findings of the external auditors, including their <br> assessment of the appropriateness of valuation methodologies, the <br> underlying key assumptions applied and the material uncertainty clauses <br> highlighted by the valuer in the valuation of investment properties. |  |
| The AC was satisfied with the valuation process, the methodologies used <br> and the valuation for investment properties as adopted and disclosed in <br> the financial statements. |  |

Changes to the accounting standards and accounting issues which have a direct impact on the financial statements are reported to and discussed with the AC at its meetings. Directors are also invited to attend relevant seminars on changes to accounting standards and issues by leading accounting firms.

The Company confirms that it complies with Rules 712,715 and 716 of the Listing Manual.

## Internal Audit

The Company has an Internal Audit Department (CLIA). CLIA is independent of the activities it audits. The primary reporting line of CLIA is to the $A C$, which also decides on the appointment, termination and remuneration of the head of CLIA. CLIA has unfettered access to the Group's documents, records, properties and employees, including access to the AC, and has appropriate standing within the Company.

The AC monitors and assesses the role and effectiveness of CLIA through the review of CLIA's processes from time to time, and the AC may make recommendations to the Board for any changes to CLIA's processes. The AC also reviews to ensure that CL IA is adequately resourced and skilled in line with the nature, size and complexity of the Company's business, and that an adequate budget is allocated to CLIA to ensure its proper functioning as internal auditors of the Company. The AC has carried out a review of the internal audit function in respect of FY 2020, and is satisfied that the internal audit function performed by CLIA is adequately resourced, effective and independent.

CL IA plans its internal audit schedules in consultation with, but independently of, Management and its plan is submitted to the AC for approval prior to the beginning of each year. During FY 2020, the AC reviewed the results of audits performed by CL IA based on the approved audit plan. The AC also reviewed reports on whistle-blower complaints reviewed by CLIA to ensure independent and thorough investigation and adequate follow-up. The AC also received reports on interested person transactions reviewed by CLIA, noting that the transactions were on normal commercial terms and are not prejudicial to the interests of the Company and its minority shareholders.

The AC also meets with CL IA at least once a year without the presence of Management.

## CORPORATE GOVERNANCE

CL IA is adequately resourced and staffed with persons having the relevant qualifications and experience. CL IA is a corporate member of the Institute of Internal Auditors Inc. Singapore (IIAS), which is an affiliate of the Institute of Internal Auditors Inc. headquartered in the United States of America (US). CL IA subscribes to, and is guided by, the International Standards for the Professional Practice of Internal Auditing (Standards) developed by the IIAS, and has incorporated these Standards into its audit practices.

To ensure that internal audits are performed by competent professionals, CL IA recruits and employs suitably qualified professional staff with the requisite skill sets and experience. This includes CL IA staff who are involved in IT audits having relevant professional IT certifications. The IT auditors are also members of the ISACA Singapore Chapter, a professional body administering information systems audit and information security certifications that is headquartered in the US. The ISACA Information Systems Auditing Standards provide guidance on the standards and procedures to be applied in IT audits. CL IA identifies and provides training and development opportunities for its staff to ensure their technical knowledge and skill sets remain current and relevant.

## SHAREHOLDER RIGHTS AND ENGAGEMENT

Principles 11 and 12: Shareholder Rights and Conduct of General Meetings and Engagement with Shareholders The Company is committed to treating all its shareholders fairly and equitably. All shareholders enjoy specific rights under the Constitution and the relevant laws and regulations. These rights include, among other things, the right to participate in profit distributions (including dividends), and to approve any proposed amendments to the Constitution, the payment of Directors' remuneration, the transfer of all or substantially all assets of the Company, and the issue of new shares of the Company.

## General Meetings

In FY 2020, the Company's AGM in respect of FY 2019 (AGM 2020) was deferred to a later date as a result of measures introduced by the Singapore government in April 2020 to curb community spread of COVID-19. The deferred AGM 2020 was subsequently convened and held by way of electronic means on 29 June 2020, pursuant to the COVID-19 (Temporary Measures) (Alternative Arrangements for Meetings for Companies, Variable Capital Companies, Business Trusts, Unit Trusts and Debenture Holders) Order 2020 (COVID-19 Temporary Measures Order) and the checklist jointly issued by ACRA, MAS and Singapore Exchange Regulation, which gave guidance to listed and non-listed entities on the conduct of general meetings amid the evolving COVID-19 situation (Checklist).

The alternative arrangements put in place for the conduct of AGM 2020 included attendance at the AGM 2020 via electronic means under which shareholders could observe and/or listen to the AGM 2020 proceedings via live audio-visual webcast or live audio-only stream, submission of questions to the chairman of the meeting in advance of the AGM 2020, addressing of substantial and relevant questions prior to the AGM 2020 and voting by appointing the chairman of the meeting as proxy. All Directors (including the Group CEO who is also a Director) attended the AGM 2020 either in-person or via electronic means. A record of the Directors' attendance at the 2020 AGM can be found in the record of their attendance at general meeting(s) and Board and Board Committee meetings for FY 2020 set out on page 111 of this Annual Report. The upcoming AGM to be held in April 2021 will also be convened and held by way of electronic means pursuant to the COVID-19 Temporary Measures Order and the Checklist.

Shareholders are entitled to attend general meetings and are accorded the opportunity to participate effectively and vote at general meetings (including through the appointment of up to two proxies, if they are unable to attend in person or in the case of a corporate shareholder, through its appointed representative). Shareholders such as nominee companies which provide custodial services for securities are not constrained by the two proxy limitation, and are able to appoint more than two proxies to attend, speak and vote at general meetings of the Company. Nevertheless, for the Company's general meetings which are convened and held pursuant to the COVID-19 Temporary Measures Order and the Checklist, shareholders may only appoint the chairman of the meeting as their proxy to attend, speak and vote on their behalf at the general meeting.

The Company supports the principle of encouraging shareholder participation and voting at general meetings. The Annual Report of the Company is provided to shareholders within 120 days from the end of the Company's financial year. Shareholders may download the Annual Report (printed copies are available upon request) and notice of the general meeting from the Company's website at www.capitaland.com. The notice of general meeting is also available on SGXNet. More than the legally required notice period for general meetings is generally provided. The rationale and explanation for each agenda item requiring shareholders' approval are provided in the notice of general meeting
so as to enable shareholders to exercise their voting rights on an informed basis. To safeguard shareholder interests and rights, a separate resolution is proposed for each substantially separate issue at general meetings.

At general meetings, the Group CEO presents and updates shareholders on the Company's performance, position and prospects. The presentation materials are made available to shareholders on the Company's website and SGXNet. Shareholders are given the opportunity to communicate their views, raise questions and discuss with the Board and Management on matters affecting the Company. All Directors (including the chairpersons of the respective Board Committees), Management and the external auditors, are present for the entire duration of general meetings to address any queries that the shareholders may have, including queries about the conduct of the Company's audit, and preparation and contents of the auditors' report. Under normal circumstances, Directors and Management would interact with shareholders after the general meetings conducted in a physical format. Due to the COVID-19 situation in Singapore and in order to minimise the risk of community spread of the coronavirus, in respect of AGM 2020 (which was convened and held pursuant to the COVID-19 Temporary Measures Order and the Checklist) although shareholders were not able to physically attend the meeting, they were able to submit questions to the chairman of the meeting in advance of the meeting and substantial and relevant questions were addressed before the meeting via publication on the Company's website and on the SGXNet.

To ensure transparency in the voting process and better reflect shareholders' shareholding interests, the Company conducts electronic poll voting for all the resolutions proposed at general meetings. Nevertheless, for the Company's general meetings which are convened and held pursuant to the COVID-19 Temporary Measures Order and the Checklist, shareholders may only vote by appointing the chairman of the meeting as their proxy to vote on their behalf. One ordinary share is entitled to one vote. Voting procedures and rules governing general meetings are explained and vote tabulations are disclosed at the general meetings. An independent scrutineer is also appointed to validate the vote tabulation procedures. Votes cast, for or against each resolution, and the respective percentages, are tallied and displayed 'live' on-screen to shareholders immediately at the general meetings. The total number of votes cast for or against the resolutions and the respective percentages are also announced on SGXNet after trading hours on the date of the general meeting.

Provision 11.4 of the Code requires an issuer's Constitution to allow for absentia voting at general meetings of shareholders. The Company's Constitution currently does not, however, permit shareholders to vote at general meetings in absentia (such as via mail or email). The Company will consider implementing the relevant amendments to the Constitution to permit absentia voting after it has carried out careful study and is satisfied that the integrity of information and authentication of the identity of shareholders will not be compromised through web transmission, and legislative changes to the Companies Act, Chapter 50 of Singapore, are effected to formally recognise absentia voting. The Company is of the view that despite its deviation from Provision 11.4 of the Code, shareholders nevertheless have opportunities to communicate their views on matters affecting the Company even when they are not in attendance at general meetings. For example, shareholders may appoint proxies to attend, speak and vote, on their behalf, at the respective general meetings.

Minutes of the general meetings, recording the substantial and relevant comments made, questions raised and answers provided, are prepared and available to shareholders for their inspection upon request. Minutes of general meetings are also uploaded to the Company's website at www.capitaland.com and where required, on SGXNet.

## Engagement with Shareholders

Outside of general meetings, the Company actively engages with its shareholders to provide them with the information they need to make informed judgements about the Company, and to solicit and understand their views.

The Company's institutional shareholder base is geographically well-diversified. To keep them updated on the Company's progress, the Company regularly participates in investor conferences and conducts non-deal roadshows globally. To ensure that investors are kept abreast of the Company's progress and responses to the challenges posed by COVID-19 in FY 2020, the Company continued to actively participate in these engagements, albeit virtually. The Company presented at more than 30 virtual institutional investor conferences and roadshows and held around 70 one-on-one meetings. In FY 2020, the Company held its inaugural sustainability roadshow to explain the importance of sustainability to the Company's businesses. The roadshow attacted approximately 100 institutional attendees. Conducting meetings virtually has allowed the Company to reach out to more investors. In FY 2020, Management had face time with close to 800 investors (more than $30 \%$ increase compared to FY 2019).

## CORPORATE GOVERNANCE

For retail shareholders, the Company also pursues opportunities to keep them informed through the business media, website postings and other publicity channels. The Company also hosts dialogue sessions for retail investors, for example, in July 2020, the Company hosted more than 40 retail investors virtually for the annual "Kopi with CapitaLand". This was held shortly after AGM 2020 to provide an opportunity for retail shareholders to pose any follow-up questions to CapitaLand's senior management team.

Materials disseminated to institutional investors are also disseminated via SGXNet for access by retail shareholders.
The Company has an Investor Relations department which facilitates effective communication with the Company's shareholders and the general investor community which includes sell-side analysts, fund managers and retail investors analysts. The Company maintains a website which contains information on the Company, including but not limited to announcements and news releases, financial statements (current and past), investor presentations, Annual Reports (current and past years), the Constitution and key events.

The Company has in place an Investor Relations Policy (Policy) to promote regular, effective and fair communications with its shareholders. The Policy, which sets out the mechanism through which shareholders may contact the Company with questions and through which the Company may respond to such questions, is available on the Group's website at www.capitaland.com. Shareholders are encouraged to engage with the Company beyond general meetings and they may do so by contacting the Investor Relations department whose details may be found on the Group's website.

The Company also has a Group Communications team which works closely with the media and oversees the Company's external communications efforts.

More information on the Company's investor and media relations efforts can be found in the Our Stakeholders section on pages 22 to 26 of this Annual Report.

## Dividends Policy

The Company has a policy on the payment of dividends. Barring unforeseen circumstances, the Company's policy is to declare a dividend of at least $30 \%$ of the annual cash profit after tax and minority interests (PATMI), defined as the sum of operating PATMI, portfolio gains/losses and realised revaluation gains/losses. Upon approval by shareholders at the general meeting, dividends are generally paid to all shareholders within 15 market days after the record date. However, where a scrip dividend scheme is applied to a qualifying dividend, such dividends are paid to all shareholders within 35 market days after the record date, in accordance with the requirements of the Listing Manual.

## Timely Disclosure of Information

The Company is committed to ensuring that its shareholders, other stakeholders, analysts and the media have access to accurate information vis-à-vis the Company on a timely basis. This is achieved through posting announcements and news releases on SGXNet on a timely and consistent basis. These announcements and news releases are also posted on the Company's website.

For FY 2020, the Company provided shareholders with half year and full year financial statements within the relevant periods prescribed by the Listing Manual. These half year and full year financial statements were reviewed and approved by the Board prior to release to shareholders by announcement on the SGXNet. The releases of the half year and full year financial statements were accompanied by news releases issued to the media, which were also posted on the SGXNet. In presenting the half year and full year financial statements to shareholders, the Board sought to provide shareholders with a balanced, clear and understandable assessment of the Company and the Group's performance, position and prospects. In order to achieve this, Management provided the Board with management accounts on a monthly basis and such explanation and information as any Director may require, to enable the Directors to keep abreast, and make a balanced and informed assessment, of the Group's financial performance, position and prospects.

In addition to the announcement of half year and full year financial statements in FY 2020, in keeping with the Company's commitment to provide its shareholders with information promptly, the Company also provided shareholders, on a voluntary basis, with quarterly business updates in between the announcement of half-yearly financial statements. Such business updates contain, among other things, information on the Group's key operating and financial metrics.

In addition to financial statements, the Company also keeps its shareholders, stakeholders and analysts informed of the performance and changes in the Group or its business which are materially price-sensitive or trade-sensitive, so as to assist shareholders and investors in their investment decision-making.

The Group has a formal policy on corporate disclosure controls and procedures to ensure that the Company complies with its disclosure obligations under the Listing Manual. These controls and procedures incorporate decision-making processes and an obligation on internal reporting of decisions made.

The Company believes in conducting itself in ways that seek to deliver maximum sustainable value to its stakeholders. Best practices are promoted as a means to build an excellent business for its stakeholders. Prompt fulfilment of statutory reporting requirements is but one way to maintain stakeholders' confidence and trust in the capability and integrity of the Company.

## MANAGING STAKEHOLDER RELATIONSHIPS

## Principle 13: Engagement with Stakeholders

With the Company placing sustainability at the core of everything it does, the Board's role includes considering sustainability as part of its strategy formulation. The Company engages with its stakeholders based on the principles of sustainability and sound governance, in keeping with its commitment to sustainability with a view to enabling the Company to generate stronger and sustainable returns over time.

The Company adopts an inclusive approach by considering and balancing the needs and interests of material stakeholders. Reflecting the Company's commitment to sustainability, the Group launched its 2030 Sustainability Masterplan in October 2020. The Master Plan articulates the Group's sustainability targets over the next decade and five pathways to achieve them. As part of its sustainability commitment, the Company embeds environmental, social and governance considerations into its investment analysis, financing consideration and day-to-day business operations. The Master Plan will be reviewed every two years. The Company engages with stakeholder groups from time to time to gather feedback on the sustainability issues most important to such groups and to manage its relationships with such groups. Such arrangements include maintaining and updating the Company's website at www.capitaland.com with current information on its sustainability strategy and stakeholder engagements, so as to facilitate communication and engagement with the Company's stakeholders. Further information on the Company's Sustainability Master Plan and stakeholder engagement can be found on pages 44 to 51 of this Annual Report.

The Company has received recognition for its efforts on sustainability. It is listed in the Global 100 Most Sustainable Corporations Index, Dow Jones Sustainability World Index and Asia-Pacific Index, Global Real Estate Sustainability Benchmark (Global Sector Leader, Diversified-Listed), FTSEGood Index Series, MSCI Global Sustainability Indexes and The Sustainability Yearbook. More information on the Company's efforts on sustainability management can be found on pages 46 to 51 of this Annual Report and in the CapitaLand Global Sustainability Report 2020, which will be published by 31 May 2021.

## ADDITIONAL INFORMATION

## Dealings in Securities

The Company has adopted a securities dealing policy for the Group's officers and employees which applies the best practice recommendations in the Listing Manual. Under the policy, Directors and employees in the Group are required to refrain from dealing in the Company's securities (i) while in possession of material unpublished price-sensitive or trade-sensitive information, and (ii) during the one-month period immediately preceding, and up to the time of the announcement of the Company's half-year and full-year financial statements ${ }^{1}$. Prior to the commencement of each relevant blackout period, an email would be sent out to all Directors and employees of the Group to inform and/or remind them of the duration of the relevant blackout period.

The policy also provides for the Company to maintain a list(s) of persons who are privy to price-sensitive or tradesensitive information relating to the Group as and when circumstances require such a list to be maintained.

Directors and employees of the Group are also required to refrain from dealing in securities of the Company and/or other relevant listed entities in the Group if they are in possession of unpublished price-sensitive or trade-sensitive information of the Company and/or these other listed entities arising from their appointment as Directors and/or in the course of performing their duties. As and when appropriate, they would be issued an advisory to refrain from dealing in the relevant securities.

## CORPORATE GOVERNANCE

Under the policy, Directors and employees are also discouraged from trading on short-term or speculative considerations. They are also prohibited from using any information with respect to other companies or entities obtained in the course of their employment in connection with securities transactions of such companies or entities. In addition, Senior Management are required to notify the Group CEO of any intended trade prior to any trade of the Company's securities.

A Director is required to notify the Company of his or her interest in the Company's securities within two business days after (a) the date on which he or she becomes a Director or (b) the date on which he or she acquires an interest in the Company's securities. A Director is also required to notify the Company of any change in his or her interests in the Company's securities within two business days after he or she becomes aware of such a change. Any dealings by the Directors (including the Group CEO who is also a Director) in securities of the Company are disclosed, in accordance with the requirements of the Securities and Futures Act, Chapter 289 of Singapore. In FY 2020, there were no dealings by the Directors in the securities of the Company (other than the award of shares to them in part payment of their Directors' fees and their election to receive shares in lieu of cash dividends under the CapitaLand Scrip Dividend Scheme, and in the case of the Group CEO who is also a Director, the contingent award of shares and the release of shares to him pursuant to the Share Plans and his election to receive shares in lieu of cash dividends under the CapitaLand Scrip Dividend Scheme).

## Ethics and Code of Business Conduct

The Company adheres to an ethics and code of business conduct policy which deals with issues such as business ethics, confidentiality, conduct and work discipline.

The Company's core values include integrity. The Company is committed to doing business with integrity and has adopted a zero tolerance stance against fraud, bribery and corruption. Consistent with this commitment, the Company has in place a Fraud, Bribery and Corruption Risk Management Policy (FBC Risk Management Policy). The FBC Risk Management Policy reiterates the Company's strong stance against fraud, bribery and corruption, and sets the overarching approach and standards in managing fraud, bribery and corruption risks in an integrated, systematic and consistent manner. The FBC Risk Management Policy works together with various other policies and guidelines to guide all employees to maintain the highest standards of integrity in their work and business dealings. This includes guidelines and procedures for the giving and receipt of corporate gifts and concessionary offers. The Company's zero tolerance policy on bribery and corruption extends to its business dealings with third parties. The Company's stance against bribery and corruption is also reiterated by Management during its regular staff communication sessions. In addition, on an annual basis, all employees of the Group are required to pledge that they will uphold the Company's core values and not engage in any corrupt or unethical practices.

In addition to the FBC Risk Management Policy and related policies, various other policies and guidelines are in place to guide employees' behaviour.

Together, these policies aim to help to detect and prevent occupational fraud in mainly three ways. First, the Company offers fair compensation packages, based on practices of pay-for-performance and promotion of employees based on merit. The Company also provides various healthcare subsidies and financial assistance schemes to alleviate the common financial pressures its employees may face. Second, clearly documented policies and work procedures incorporate internal controls which ensure that adequate checks and balances are in place. Periodic audits are also conducted to evaluate the effectiveness of these internal controls. Finally, the Company seeks to build and maintain the right organisational culture through its core values and imbibing employees on good business conduct and ethical values.

These policies and guidelines are published on the Company's Intranet, which is accessible by all employees.

## Whistle-blowing Policy

A whistle-blowing policy and other procedures are put in place to provide the Group's employees and parties who have dealings with the Group with well-defined, accessible and trusted channels to report suspected fraud, corruption, dishonest practices or other improprieties in the workplace, and for the independent investigation of any reported incidents and appropriate follow-up actions. The objective of the whistle-blowing policy is to encourage the reporting of such matters - that employees or external parties making any reports in good faith will be able to do so with the confidence that they will be treated fairly and, to the extent possible, be protected from reprisal.

The AC reviews all whistle-blowing complaints at its quarterly meetings. Independent, thorough investigation and appropriate follow-up actions are taken. The outcome of each investigation is reported to the AC.

The policy is made available to all employees on the Company's intranet. Further, as part of the Group's efforts to promote strong ethical values and fraud and control awareness, the whistle-blowing policy is covered during periodical communications to all staff.

## Business Continuity Management

The Company has implemented a Business Continuity Management (BCM) programme that puts in place the prevention, detection, response, and business recovery and resumption measures to minimise the impact of adverse business interruptions or unforeseen events on the Company's operations and also has in place a Business Continuity Plan (BCP). Under the BCP, Management has identified the critical business functions, processes and resources, and has a pool of employees who are trained under a Business Psychological Resilience Programme to provide peer support to colleagues following the occurrence of adverse events. As part of the BCP, periodic desktop exercises and drills, simulating different scenarios, are carried out to stress-test the effectiveness of the processes, procedures and escalation protocols. This holistic approach under the BCP serves to ensure organisational and staff preparedness and readiness to deal with adverse business disruptions such as acts of terrorism, cyber attacks, data breaches and epidemics. This approach aims to minimise financial loss, allow the Company to continue to function and mitigate any negative effects that the disruptions could have on the Company's reputation, operations and ability to remain in compliance with the relevant laws and regulations.

## ATTENDANCE RECORD OF MEETINGS OF SHAREHOLDERS, BOARD AND BOARD COMMITTEES IN 2020¹

|  | Board ${ }^{8}$ | Audit Committee | Executive Resource and Compensation Committee | Nominating Committee | Risk Committee | Strategy, Investment and Finance Committee | AGM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. of Meetings Held | 5 | 4 | 3 | 4 | 2 | 9 | 1 |

Board Members

| Ng Kee Choe | $100 \%$ | - | $100 \%$ | $100 \%$ | - | $100 \%$ | $100 \%$ |
| :--- | :--- | :--- | :--- | :--- | ---: | ---: | ---: |
| Miguel Ko ${ }^{2}$ | $100 \%$ | - | $100 \%$ | - | - | $100 \%$ | $100 \%$ |
| Lee Chee Koon |  |  |  |  |  |  |  |
| Tan Sri Amirsham Bin A Aziz | $100 \%$ | - | - | - | - | - | $100 \%$ |
| Goh Swee Chen ${ }^{4}$ | $100 \%$ | $100 \%$ | - | - | $100 \%$ | - | $100 \%$ |
| Kee Teck Koon | $100 \%$ | - | $100 \%$ | $100 \%$ | - | - | $100 \%$ |
| Stephen Lee Ching Yen | $100 \%$ | - | $100 \%$ | - | $100 \%$ | $100 \%$ | $100 \%$ |
| Gabriel Lim Meng Liang | $100 \%$ | - | $100 \%$ | $100 \%$ | - | - | $100 \%$ |
| Anthony Lim Weng Kin |  | $100 \%$ | $100 \%$ | - | - | $100 \%$ | - |
| Chaly Mah Chee Kheong | $100 \%$ |  |  |  |  |  |  |
| Dr Philip Nalliah Pillai | $100 \%$ | $100 \%$ | - | - | - | $100 \%$ | $100 \%$ |

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GOVERNANCE

DIRECTORS' AND GROUP CEO'S REMUNERATION TABLE FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020


1 The disclosure includes the bonuses earned under the EBIP and the other incentive plans which have been accrued for in FY 2020. Under the EBIP, EVA bonus declared during the year is added to the bonus account and one-third of the accumulated balance in the bonus account will be paid out in cash annually with the remaining two-thirds to be carried forward to the following year, provided that the reported Group EVA is positive; any negative EVA bonus declared will result in an offset against the current EVA bonus account balance.
2 The share awards are based on the fair value of the shares comprised in the contingent awards under the Share Plans at the time of grant. The final number of shares released under the contingent awards of shares for RSP and PSP will depend on the achievement of pre-determined targets and subject to the respective vesting periods under the RSP and PSP.
3 Total Directors' fees payable for FY 2020 were reduced by $5 \%$ before splitting into cash-based and share-based components for each nonexecutive director. The Company announced a voluntary 5 per cent to 15 per cent reduction in Board members and senior management's board fee and base salary as a "show of togetherness and solidarity" with stakeholders amid the Covid-19 outbreak. If approved, the aggregate amount of Directors' fees of $\$ \$ 2,341,984$ will be paid as to $\$ \$ 2,019,331$ in cash, and $\$ \$ 322,653$ in the form of share awards under the RSP with any residual balance to be paid in cash. Directors' fees of the non-executive Directors will be paid as to about $70 \%$ in cash and about $30 \%$ in the form of share awards under the RSP, save in the case of (i) Mr Ng Kee Choe (who will be retiring from the Board at the conclusion of the upcoming AGM) and Tan Sri Amirsham Bin A Aziz (who will be stepping down from the Board following the conclusion of the upcoming AGM), both of whom will, according to current policy, receive their Directors' fees wholly in cash; (ii) Mr Gabriel Lim Meng Liang whose fees will be paid fully in cash to a government agency, The Directorship \& Consultancy Appointments Council; and (iii) Miguel Ko who has been appointed as non-executive deputy chairman of CLA with effect from 1 November 2020 and hence, in view of the change of his role in CLA from an executive to a non-executive one, his Director's fees for FY 2020 for the period (a) 1 January 2020 to 31 October 2020 will be paid fully in cash to his ex-employer, CLA; and (b) 1 November 2020 to 31 December 2020 will be paid $70 \%$ in cash and $30 \%$ in the form of share awards under the RSP to Mr Ko. The actual number of shares to be awarded will be based on the volume-weighted average price of a share of the Company on the Singapore Exchange Securities Trading Limited over the 14 trading days from (and including) the ex-dividend date following the AGM. The actual number of shares to be awarded will be rounded down to the nearest share, and any residual balance settled in cash. The awards will consist of the grant of fully paid shares, with no performance conditions attached and no vesting periods imposed, although a share retention policy applies. The Directors' fees will only be paid upon approval by shareholders at the upcoming AGM.
4 The Company provides complimentary accommodation in the serviced apartments managed by the Group of up to 7 nights per year to non-executive Directors.
5 The remuneration of the non-executive Directors amounting to $\$ \$ 2,345,484$ in aggregate is subject to approval by shareholders at the upcoming AGM

## REMUNERATION OF GROUP CEO AND KEY MANAGEMENT PERSONNEL

The remuneration of the Group CEO and the key management personnel of the Group and in aggregate the total remuneration paid to them for FY 2020 is set out in the table below:

|  | Salary inclusive of <br> employer's CPF | Bonus and other <br> benefits inclusive of <br> employer's CPF1 | Share awards² |
| :--- | ---: | ---: | ---: | ---: | ---: |$\quad$| Total |
| :--- |

1 The disclosure includes the bonuses earned under the EBIP and the other incentive plans which have been accrued for in FY 2020. Under the EBIP, EVA bonus declared during the year is added to the bonus account and one-third of the accumulated balance in the bonus account will be paid out in cash annually with the remaining two-thirds to be carried forward to the following year, provided that the reported Group EVA is positive; any negative EVA bonus declared will result in an offset against the current EVA bonus account balance.
2 The share awards are based on the fair value of the shares comprised in the contingent awards under the Share Plans at the time of grant. The final number of shares released under the contingent awards of shares for RSP and PSP will depend on the achievement of pre-determined targets and subject to the respective vesting periods under the RSP and PSP.
3 The disclosure excludes overseas posting allowances and benefits of approximately $\$ \$ 209,000$.
4 The Aggregate Remuneration for FY 2019 excludes that of Mr Kevin Goh Soon Keat who was appointed CEO, Lodging on 1 April 2020.

## ENTERPRISE RISK MANAGEMENT

CapitaLand takes a proactive approach to risk management, making it an integral part of our business - both strategically and operationally. Our objective is not risk minimisation, but rather the optimisation of opportunities within the known and agreed risk appetite levels set by our Board of Directors (Board). We take measured risks in a prudent manner for justifiable business reasons

## GOVERNANCE

The Board is responsible for the governance of risks across the Group. The role of the Board includes determining the Group's risk appetite; overseeing the Group's Enterprise Risk Management (ERM) Framework; regularly reviewing the Group's risk profile, material risks and mitigation strategies; and ensuring the adequacy and effectiveness of the risk management framework and policies. For these purposes, it is assisted by the Risk Committee (RC), established in 2002, which provides dedicated oversight of risk management at the Board level, including adhoc risk matters referred to it by the Board.

The RC, made up of three independent Board members, meets on a regular basis. The meetings are attended by the Group CEO as well as other key management staff. The RC is assisted by the Group Risk Management Department
(GRM), a dedicated, independent in-house unit made up of highly specialised and professional members with vast and diverse experience in financial, procedural and operational risk management.

The Board approves the Group's risk appetite, which determines the nature and extent of material risks that the Group is willing to take to achieve its strategic and business objectives. The Group's Risk Appetite Statement (RAS) is expressed via formal, high-level and overarching statements and accompanying risk limits which determine specific risk boundaries established at an operational level. Taking the interests of all key stakeholders into consideration, the RAS sets out explicit and forwardlooking views of the Group's desired risk profile and ensures it is aligned with the Group's strategies and business plans.

The Group CEO, together with a team of other key management personnel, is responsible for directing and monitoring the development, improvement, implementation and practice of ERM across the Group. Operationally, risk champions from the different business units and corporate functions, as well as various specialist support functions, are tasked to develop, implement and monitor risk management policies, methodologies and procedures in their respective areas of responsibility.

## Risk Strategy

## Board Oversight \& Senior Management Involvement



The Group's ERM Framework is adapted from the International Organization for Standardization (ISO) 31000 International Risk Management Standards. It is also guided by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) Internal Control-Integrated Framework and other relevant best practices and guidelines. It specifies the required environmental and organisational components needed to manage risks in an integrated, systematic and consistent manner. The ERM Framework and related risk management policies are reviewed annually and updated in compliance with latest regulatory requirements as well as best practices in the industry.

A robust internal control system and an effective, independent review and audit process underpin the Group's ERM Framework. While line management is responsible for the design and implementation of effective internal controls using a risk-based approach, the Internal Audit function reviews such design and implementation to
provide reasonable assurance to the Audit Committee (AC) on the adequacy and effectiveness of the risk management and internal control systems.

CapitaLand's ERM programme is based on fostering the right risk culture. The GRM conducts regular workshops to enhance risk management knowledge and promote a culture of risk awareness within the Group. Risk management principles are embedded in all our decision-making and business processes. Once a year, the GRM coordinates a Group-wide Risk and Control Self-Assessment (RCSA) exercise. This requires business units and corporate functions to identify, assess and document material risks which include Environment, Social and Governance (ESG)- relevant risks; along with their key controls and mitigating measures. Material risks and their associated controls are consolidated and reviewed at the Group level before they are presented to the RC, AC and the Board.

## MANAGING MATERIAL RISKS

CapitaLand takes a comprehensive, iterative approach in identifying, managing, monitoring and reporting material risks across the Group. These material risks include:

| Material Risks | Details | Key Mitigating Actions |
| :---: | :---: | :---: |
| Business Interruption/ Pandemic | ) Business disruptions arising from the COVID-19 pandemic have negatively impacted the real estate industry, particularly in the retail, office and lodging sectors, resulting in potential structural disruption shifts in these asset classes <br> > It accelerated the pace of pre-existing trends on digital adoption, which has disrupted and transformed the real estate industry to an even greater extent <br> , It also spurred stakeholders' attention on the diversification and resilience in the Group's supply chain | > Continue to place the well-being of our tenants, shoppers, guests and customers as top priority by adopting contactless technologies and innovative tech solutions to enhance safety, cleanliness and hygiene at the Group's properties <br> > Future proof the Group's business through digitalisation of business operations and processes, innovation and flexibility in the Group's product offerings such as accelerating our omnichannel solutions, assisting our customers with digital transition, optimising the use-of-space, providing flexible work space and extending offerings in the new norm <br> > Look out for counter-cyclical opportunities that will strategically uplift the Group's growth trajectory <br> > Build collaborative relationships and work closely with supply chain contractors, vendors and suppliers to achieve environmental and social goals through CapitaLand's Supply Chain Code of Conduct |
| Climate Change | > Physical risks such as rising sea levels, violent storms, long intense heat waves, flash floods and fresh water depletion <br> > Transitional risks including potentially more stringent regulations and increased expectations from stakeholders | > Regular reviews of the Group's mitigation and adaptation efforts, which include future proofing our portfolio against changing climatic conditions from the design stage and improving the operational efficiency of our properties, setting targets for carbon emissions, water, energy and waste efficiency. <br> ) We have in place a Group environmental management system which is externally certified to ISO 14001 <br> > For more information, please refer to CapitaLand's Global Sustainability Report 2020, to be published by 31 May 2021 |

## ENTERPRISE RISK MANAGEMENT

| Material Risks | Details | Key Mitigating Actions |
| :---: | :---: | :---: |
| Competition | ) Keen industry competition from established and new real estate players who are able to capture our customers by meeting their expectations or reacting aptly to market trends | > Constantly strive to differentiate ourselves from our peers by adapting the Group's business and products to the evolving needs of our customers, delivering exceptional products and services, and engaging customers with customer-centric initiatives and loyalty programmes <br> ) Focus on building key enablers that give the Group a competitive advantage amidst the competition and digital disruptions, such as embarking on digital transformation in our processes, enhancing our data analytics capabilities to speed up data-driven decisions, and leveraging innovation tools and solutions to assist our customers to pivot to the new digital operating model <br> > Incorporate ESG considerations in the Group's business to reinforce our leading position as a sustainable real estate company <br> > Leverage in-house team of industry analysts to keep the Group on top of latest market trends <br> > Sharpen the Group's development focus with stronger execution abilities |
| Economic | ) Exposure to event risks, such as pandemics, political leadership uncertainties/changes, trade wars, economic downturns and sudden changes in real estate related regulations in major economies as well as key financial and property markets | ) Diversify our portfolio across asset classes and geographies in accordance with Board-approved country limits <br> ) Focus on markets where the Group has operational scale and the underlying economic fundamentals are more robust <br> ) Actively monitor macroeconomic trends, policies and regulatory changes in key markets <br> ) Perform scenario analysis using an in-house developed 'Value-at-Risk' model |
| Financial | ) Exposure to financial risks involving liquidity, foreign currency and interest rates given the Group's diversified portfolio of businesses <br> , Volatility of cash flow negatively impacting planned cash generation and cash usage profile <br> > Volatility of foreign currencies and interest rates resulting in realised/ unrealised losses | ) Measure and evaluate financial risks using multiple risk management models, such as conducting 'Cold-Winter' scenario reviews, stress testing and 'Value-at-Risk' modelling <br> ) Hedge and limit certain financial risk exposures using various forms of financial instruments. For more details, please refer to the Financial Risk Management section on page 255 |
| Fraud, Bribery \& Corruption | ) Any forms of fraud, bribery and corruption that could be perpetuated by employees, third parties or collusion between employees and third parties | ) Promote an ethical culture at all levels of the Group that builds a strong foundation for a leading real estate company <br> > Adopt a zero-tolerance stance against fraud, bribery and corruption in the conduct of business and reinforce the importance of integrity - one of the Group's core values <br> > Communicate the commitment to integrity from the top through policies, such as Fraud, Bribery \& Corruption (FBC) Risk Management Policy, Whistle- blowing Policy, Ethics and Code of Business Conduct Policies and Anti-Money Laundering and Countering the Financing of Terrorism Policy <br> ) All employees are to sign the CapitaLand Pledge to renew their commitment to uphold the Group's core values annually |


| Material Risks | Details | Key Mitigating Actions |
| :---: | :---: | :---: |
| Information <br> Technology/ <br> Cyber <br> Security | ) Ongoing business digitalisation exposes the business to IT-related threats, which may result in compromising the confidentiality, integrity and availability of the Group's information assets and/or systems. This may have negative impact to customer experience, financials and/or regulatory compliance | > Execute CapitaLand's Cyber Security Strategy through ongoing review against existing/evolving threat landscapes, and institute measures to minimise vulnerability exposure and manage threat vectors <br> > Roll out ongoing staff IT Security Awareness Training to counter human intervention in the information security chain <br> > Periodically review and update Group-wide IT Security Policy and Data Protection Framework to ensure relevancy <br> > Maintain and test IT Security Incident Management Procedure to ensure prompt response and timely remediation to cyber security incidents <br> > Conduct annual Disaster Recovery Plan (DRP) exercise to ensure timely recoverability of business-critical IT systems <br> > Engage independent security service providers to conduct vulnerability assessment to further strengthen the IT systems. <br> > Regularly update RC on the state of Cyber Security risk activities and key control improvements |
| Investment \& Divestment | ) Deployment of capital into loss- making or below-target return investments due to wrong underwriting assumptions or poor execution <br> ) Inadequate planning to identify suitable divestment opportunities | > GRM conducts a comprehensive independent risk evaluation report for all projects above a stipulated investment value threshold <br> > Hurdle rates and weighted average cost of capital based on relevant risk adjusted input parameters, used as investment benchmarks are reviewed/updated annually and adjusted accordingly where necessary <br> > Monitor asset performance for both completed and projects under development <br> > Integrate sustainability in real estate life cycle from the earliest stage of our investment, redevelopment and divestment processes |
| Project <br> Management | ) Inability to meet the project's key deliverables in relation to cost, quality and time to completion which may adversely impact profitability | > Conduct regular site visits to closely monitor progress of development projects <br> > Appoint vendors through a stringent pre-qualification procedure to assess key criteria such as vendors' track records and financial performance <br> > Leverage in-house teams of experienced technical staff to provide guidance and independent audit checks on safety, quality of architectural design, and mechanical and electrical engineering detailing |
| Regulatory \& Compliance | ) Non-compliance to applicable local laws and regulations in the markets CapitaLand operates in, which may lead to hefty penalties/fines and negative publicity | > Maintain a framework that proactively identifies the applicable laws and regulations, and embeds compliance into day-today operations <br> > Leverage in-house specialised teams such as compliance and tax that provide advisory services and updates on latest changes to laws and regulations <br> > Report significant regulatory non-compliance cases to the RC on a quarterly basis for oversight by the Board |
| Safety, Health \& Well-being | > Increased expectations from stakeholders to provide a safe and healthy environment, including well-being, at our development projects and operations | > Regular reviews of the Group's mitigation efforts which include work-related safety targets applicable to both CapitaLand and our supply chains <br> ) We have in place a Group health and safety management system which is externally certified to ISO 45001 <br> > For more information, please refer to CapitaLand's Global Sustainability Report 2020, to be published by 31 May 2021 |

## PROPERTY PORTFOLIO <br> INTEGRATED DEVELOPMENTS

| City | Property | Effective Stake (\%) | $\begin{array}{r} \text { GFA } \\ \text { (sqm) } \\ \hline \end{array}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CHINA |  |  |  |  |  |
| Beijing | Raffles City Beijing <br> R: 36\% O: 37\% L: 27\% | 55.0 | 110,996 | Leasehold | 2046 Retail 2056 Integrated Use |
| Chengdu | CapitaMall Tianfu <br> R: $72 \%$ O: $11 \%$ S: $17 \%$ | 50.0 | 194,114 | Leasehold | 2048 Commercial 2078 Residential |
|  | Raffles City Chengdu <br> R: 33\% O: 29\% L: 26\% S: 12\% | 55.0 | 242,086 | Leasehold | 2046 |
| Chongqing | Raffles City Chongqing <br> R: 29\% O: 8\% L: 11\% S: 52\% | $100.0^{\text {A }}$ | 763,540 | Leasehold | 2057 Commercial 2087 Residential |
| Guangzhou | Guangzhou Science City O: 70\% s: 30\% | $45.0{ }^{\text {A }}$ | 142,107 | Leasehold | 2058 |
| Hangzhou | Raffles City Hangzhou <br> R: 37\% O: 13\% L: 26\% S: 24\% | 55.0 | 282,177 | Leasehold | 2049 |
| Ningbo | Raffles City Ningbo R: 51\% O: 30\% S: 19\% | 55.0 | 100,184 | Leasehold | 2047 |
|  | $\begin{aligned} & \text { Y-Town } \\ & \text { O: } 36 \% \mathrm{~s}: 64 \% \end{aligned}$ | 100.0 | 24,173 | Leasehold | 2057 |
| Shanghai | Capital Square R: 33\% O: 67\% | 70.0 | 70,481 | Leasehold | $\begin{array}{r} 2052 \\ \text { Retail } \\ 2062 \\ \text { Office } \end{array}$ |
|  | Capital Tower Shanghai R: $2 \%$ O: 66\% L: 32\% | $99.0{ }^{\text {B }}$ | 66,160 | Leasehold | 2056 |
|  | CapitaMall Hongkou <br> R: 74\% O: $26 \%$ | 72.5 | 202,145 | Leasehold | 2057 |
|  | CapitaMall LuOne <br> R: 65\% O: 35\% | $33.0{ }^{\text {A }}$ | 130,085 | Leasehold | 2056 |
|  | CapitaMall Minhang R: 62\% O: 38\% | 65.0 | 144,915 | Leasehold | 2053 |
|  | Raffles City The Bund R: 43\% O: 57\% | $20.8{ }^{\text {A }}$ | 312,728 | Leasehold | $\begin{array}{r} 2053 \\ \text { Retail } \\ 2063 \\ \text { Office } \end{array}$ |
|  | Raffles City Changning $\text { R: } 47 \% \text { O: 53\% }$ | 42.8 | 273,447 | Leasehold | 2055 |
|  | Raffles City Shanghai $\text { R: } 34 \% \text { O: 66\% }$ | 30.7 | 139,593 | Leasehold | 2045 |
| Shenzhen | Raffles City Shenzhen $\text { R: } 56 \% \text { O: } 26 \% \text { L: } 18 \%$ | 30.4 | 121,348 | Leasehold | 2056 |
| Suzhou | Suzhou Center Mall \& Suzhou Center Office <br> R: 80\% O: 20\% | 50.0 | 289,306 | Leasehold | 2051 |
| Tianjin | Tianjin International Trade Centre R: 18\% O: 23\% S: 59\% | 100.0 | 189,720 | Leasehold | 2057 |


| City | Property | Effective <br> Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (sqm) } \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CHINA |  |  |  |  |  |
| Wuhan | CapitaMall Westgate <br> R: 65\% O: $9 \%$ S: $26 \%$ | 100.0 | 241,523 | Leasehold | 2053 Commercial 2063 Integrated Use |
|  | CapitaMall Wusheng R: 73\% L: 27\% | 45.0 | 107,281 | Leasehold | 2044 |
| Xi'an | CapitaMall Xindicheng <br> R: 35\% O: 37\% L: 13\% S: 15\% | 45.0 | 170,888 | Leasehold | 2043 |
| China Total |  |  | 4,318,997 |  |  |
| INDONESIA |  |  |  |  |  |
| Jakarta | The Stature Jakarta <br> R: 1\% O: 33\% L: 28\% S: 38\% | 50.0 | 55,436 | 20 to 30 | 2029 to 2037 |
| Indonesia Total |  |  | 55,436 |  |  |
| MALAYSIA |  |  |  |  |  |
| Petaling Jaya | $\begin{aligned} & \text { 3 Damansara Property } \\ & \text { R: } 83 \% \text { O: } 17 \% \end{aligned}$ | $37.3^{1}$ | 71,452 | Freehold |  |
| Malaysia Total |  |  | 71,452 |  |  |
| SINGAPORE |  |  |  |  |  |
| Singapore | CapitaSpring <br> NLA - R: 1,084 sqm O: 59,027 sqm <br> L: 299 rooms | $58.0{ }^{2,3,4}$ | 93,351 | 99 | 2081 |
|  | Funan R: 66\% O: 34\% | $28.9{ }^{2.4}$ | 71,283 | 99 | 2078 |
|  | CanningHill Square and CanningHill Piers <br> R: $15 \% \mathrm{~S}: 85 \%$ | $50.0{ }^{5}$ | 71,688 | 97 | 2077 |
|  | Plaza Singapura NLA - R: 100\% | $28.9{ }^{2}$ | 70,347 | Freehold |  |
|  | The Atrium@Orchard NLA - R: 35\% O: 65\% | $28.9{ }^{2}$ | 53,569 | 99 | 2107 |
|  | Raffles City Singapore <br> NLA - R: 39,707 sqm O: 35,425 sqm <br> L: 2,030 rooms | $28.9{ }^{2}$ | 320,490 | 99 | 2078 |
|  | Sengkang Grand Mall and Sengkang Grand Residences <br> R: $23 \% \mathrm{~S}: 77 \%$ | $50.0{ }^{\text {A }}$ | 65,621 | 99 | 2117 |
| Singapore Total |  |  | 746,349 |  |  |
| VIETNAM |  |  |  |  |  |
| Hanoi | Integrated Site in Tay Ho District R: $22 \%$ O: $26 \%$ L: $18 \%$ S: $34 \%$ | $99.8{ }^{\text {B }}$ | 94,448 | Leasehold | 2056 Retail/Serviced Residence |
| Ho Chi Minh City | $\begin{aligned} & \text { D1MENSION } \\ & \text { L: } 66 \% \mathrm{~S}: 34 \% \end{aligned}$ | 100.0 | 37,832 | Freehold* | Residential |
|  | Somerset Vista O: 42\% L: 58\% | 100.0 | 24,753 | Leasehold | $2056$ <br> Office/Serviced |
|  | The Vista R: 100\% | 100.0 | 17,843 | Leasehold | $2056$ <br> Retail/Office |
| Vietnam Total |  |  | 174,876 |  |  |
| Grand Total |  |  | 5,367,110 |  |  |

## PROPERTY PORTFOLIO <br> SHOPPING MALLS

| City | Property | Effective <br> Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (sqm) } \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CHINA |  |  |  |  |  |
| Beijing | CapitaMall Crystal | 45.0 | 72,422 | Leasehold | 2043 Commercial 2053 Underground Car Park |
|  | CapitaMall Grand Canyon | $24.5{ }^{6}$ | 69,967 | Leasehold | 2044 Commercial 2054 Underground Car Park |
|  | CapitaMall Shuangjing | $24.5{ }^{6}$ | 49,463 | Leasehold | 2042 |
|  | CapitaMall Taiyanggong | 45.0 | 83,693 | Leasehold | 2044 |
|  | CapitaMall Tiangongyuan | 100.0 | 134,693 | Leasehold | 2051 |
|  | CapitaMall Wangjing | $24.5{ }^{6}$ | 68,010 | Leasehold | 2043 Commercial 2053 Underground Car Park |
|  | CapitaMall Xizhimen | $24.5{ }^{6}$ | 83,075 | Leasehold | 2044 Commercial 2054 Integrated Use |
| Changsha | CapitaMall Yuhuating | $24.5{ }^{6}$ | 75,431 | Leasehold | 2044 |
| Chengdu | CapitaMall Jinniu | 45.0 | 152,045 | Leasehold | 2044 |
|  | CapitaMall Meilicheng | 50.0 | 61,182 | Leasehold | 2044 |
|  | CapitaMall Xinnan | $24.5{ }^{6}$ | 53,619 | Leasehold | 2047 |
| Dalian | CapitaMall Peace Plaza | 30.0 | 152,125 | Leasehold | 2035 |
| Guangzhou | CapitaMall SKY+ | 100.0 | 87,404 | Leasehold | 2051 |
|  | Rock Square | $24.5{ }^{6}$ | 83,591 | Leasehold | 2045 |
| Harbin | CapitaMall Aidemengdun | $24.5{ }^{6}$ | 43,394 | Leasehold | 2042 |
|  | CapitaMall Xuefu | $24.5{ }^{6}$ | 104,294 | Leasehold | 2045 |
| Huhhot | CapitaMall Saihan | $24.5{ }^{6.7}$ | 41,938 | Leasehold | 2041 |
|  | Yuquan Mall | $24.5{ }^{6}$ | 76,309 | Leasehold | 2049 |
| Mianyang | CapitaMall Fucheng | 45.0 | 90,244 | Leasehold | 2044 |
| Qingdao | CapitaMall Xinduxin | 50.0 | 104,849 | Leasehold | 2050 |
| Rizhao | CapitaMall Rizhao | 30.0 | 70,898 | Leasehold | 2043 |
| Shanghai | CapitaMall Qibao | $24.5{ }^{6}$ | 72,729 | Leasehold | $\begin{array}{r} 2024 \\ \text { Master Lease } \end{array}$ |
| Tianjin | CapitaMall TianjinOne | 30.0 | 59,305 | Leasehold | 2054 |
| Wuhan | CapitaMall 1818 | 50.0 | 61,363 | Leasehold | 2052 |
|  | CapitaMall Minzhongleyuan | $24.5{ }^{6}$ | 41,717 | Leasehold | 2044 <br> Conserved Building: <br> Master Lease <br> 2045 <br> Annex Building |
| China Total |  |  | 1,993,760 |  |  |


| City | Property | Effective Stake (\%) | $\begin{array}{r} \text { GFA } \\ \text { (sqm) } \end{array}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INDIA |  |  |  |  |  |
| Jalandhar | Land in Jalandhar | $29.6{ }^{\text {B }}$ | 57,043 | Freehold |  |
| Nagpur | Land in Nagpur | $29.6{ }^{\text {B }}$ | 94,761 | Freehold |  |
| India Total |  |  | 151,804 |  |  |
| JAPAN |  |  |  |  |  |
| Saitama | Seiyu \& Sundrug | 100.0 | 25,530 | Freehold |  |
| Tokyo | Olinas Mall | 100.0 | 54,146 | Freehold |  |
| Japan Total |  |  | 79,676 |  |  |
| MALAYSIA |  |  |  |  |  |
| Kuala Lumpur | Melawati Mall | 50.0 | 87,706 | Freehold |  |
|  | Sungei Wang Plaza (approximately 61.9\% of aggregate retail floor area and $100 \%$ of car park bays) | $37.3{ }^{1}$ | 47,483 | Freehold |  |
| Kuantan | East Coast Mall | $37.3{ }^{1}$ | 66,986 | 99 | 2106 |
| Penang | Gurney Plaza | $37.3{ }^{1}$ | 115,185 | Freehold |  |
|  | Queensbay Mall (approximately 91.8\% of aggregate retail floor area and 100\% of car park bays) | 100.0 | 86,151 | Freehold |  |
| Seri Kembangan | The Mines | $37.3{ }^{1}$ | 106,913 | 99 | 2091 |
| Malaysia Total |  |  | 510,424 |  |  |
| SINGAPORE |  |  |  |  |  |
| Singapore | Bedok Mall | $28.9{ }^{2}$ | 31,204 | 99 | 2110 |
|  | Bugis Junction | $28.9{ }^{2}$ | 53,607 | 99 | 2089 |
|  | Bugis+ | $28.9{ }^{2}$ | 29,697 | 60 | 2065 |
|  | Bukit Panjang Plaza | $28.9{ }^{2}$ | 22,998 | 99 | 2093 |
|  | Clarke Quay | $28.9{ }^{2}$ | 34,058 | 99 | 2089 |
|  | IMM Building | $28.9{ }^{2}$ | 132,527 | 60 | 2049 |
|  | ION Orchard | 50.0 | 88,177 | 99 | 2105 |
|  | JCube | $28.9{ }^{2}$ | 29,426 | 99 | 2090 |
|  | Jewel Changi Airport | 49.0 | 135,676 | 60 | 2073 |
|  | Junction 8 | $28.9{ }^{2}$ | 34,983 | 99 | 2090 |
|  | Lot One Shoppers' Mall | $28.9{ }^{2}$ | 31,011 | 99 | 2092 |
|  | Tampines Mall | $28.9{ }^{2}$ | 47,132 | 99 | 2091 |
|  | Westgate | $28.9{ }^{2}$ | 55,176 | 99 | 2110 |
| Singapore Total |  |  | 725,672 |  |  |
| Grand Total |  |  | 3,461,336 |  |  |

## PROPERTY PORTFOLIO <br> LODGING

| City | Property | Effective Stake (\%) | No. of Units | Tenure (Years) | Tenure Expiry |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AUSTRALIA |  |  |  |  |  |
| Brisbane | Pullman and Mercure Brisbane King George Square | $40.6{ }^{8}$ | 438 | Freehold |  |
|  | Quest Cannon Hill | 100.0 | 100 | Freehold |  |
| Melbourne | Citadines on Bourke Melbourne | $40.6{ }^{8}$ | 380 | Freehold |  |
|  | Pullman and Mercure Melbourne Albert Park | $40.6{ }^{8}$ | 378 | Freehold |  |
|  | Somerset on Elizabeth Melbourne | 100.0 | 34 | Freehold |  |
|  | Quest NewQuay Docklands | 50.0 | 221 | Freehold |  |
| Perth | Citadines St Georges Terrace Perth | $40.6{ }^{8}$ | 85 | Freehold |  |
| Sydney | Citadines Connect Sydney Airport | $40.6{ }^{8}$ | 150 | Freehold |  |
|  | Courtyard by Marriott Sydney - North Ryde | $40.6{ }^{8}$ | 196 | Freehold |  |
|  | Novotel Sydney Central | $40.6{ }^{8}$ | 255 | Freehold |  |
|  | Novotel Sydney Parramatta | $40.6{ }^{8}$ | 194 | Freehold |  |
|  | Pullman Sydney Hyde Park | $40.6{ }^{8}$ | 241 | Freehold |  |
|  | Quest Campbelltown | $40.6{ }^{8}$ | 81 | Freehold |  |
|  | Quest Macquarie Park Sydney | $40.6{ }^{8}$ | 111 | Freehold |  |
|  | Quest Mascot | $40.6{ }^{8}$ | 91 | Freehold |  |
|  | Quest Sydney Olympic Park | $40.6{ }^{8}$ | 140 | 99 | 2111 |
| Australia Total |  |  | 3,095 |  |  |


| BELGIUM |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Brussels | Citadines Sainte-Catherine Brussels | $40.6^{8}$ | 169 | Freehold |
|  | Citadines Toison d'Or Brussels | $40.6^{8}$ | 155 | Freehold |
| Belgium Total |  |  | $\mathbf{3 2 4}$ |  |


| CHINA |  |  |  |  |  |
| :--- | :--- | :---: | ---: | ---: | ---: |
| Chengdu | Somerset Riverview Chengdu | 100.0 | 200 | 50 | 2049 |
| Dalian | Somerset Grand Central Dalian | $40.6^{8}$ | 195 | 50 | 2056 |
| Shanghai | Ascott Heng Shan Shanghai | 100.0 | 90 | 50 | 2054 |
|  | Somerset Xu Hui Shanghai | $40.6^{8.9}$ | 168 | 70 | 2066 |
|  | The Paragon Tower 6 | 99.0 | 74 | 70 | 2072 |
| Shenyang | Somerset Heping Shenyang | $40.6^{8}$ | 270 | 40 | 2046 |
| Suzhou | Citadines Xinghai Suzhou | $40.6^{8}$ | 167 | 70 | 2066 |
| Tianjin | Somerset Olympic Tower Property Tianjin | $40.6^{8}$ | 185 | 70 | 2062 |
| Wuhan | Citadines Zhuankou Wuhan | $40.6^{8}$ | 249 | 40 | 2043 |
| China Total |  |  | $\mathbf{1 , 5 9 8}$ |  |  |


| City | Property | Effective Stake (\%) | No. of Units | Tenure (Years) | Tenure Expiry |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FRANCE |  |  |  |  |  |
| Cannes | Citadines Croisette Cannes | $40.6{ }^{8}$ | 58 | Freehold |  |
| Grenoble | Citadines City Centre Grenoble | $40.6^{8.9}$ | 107 | Freehold |  |
| Lille | Citadines City Centre Lille | $40.6{ }^{8}$ | 101 | Freehold |  |
| Lyon | Citadines Presqu'île Lyon | $40.6{ }^{8}$ | 116 | Freehold |  |
| Marseille | Citadines Castellane Marseille | $40.6{ }^{8}$ | 98 | Freehold |  |
|  | Citadines Prado Chanot Marseille | $40.6{ }^{8}$ | 77 | Freehold |  |
| Montpellier | Citadines Antigone Montpellier | $40.6{ }^{8}$ | 122 | Freehold |  |
| Paris | Citadines Austerlitz Paris | $40.6{ }^{8}$ | 50 | Freehold |  |
|  | Citadines Didot Montparnasse Paris | $40.6^{8.9}$ | 80 | Freehold |  |
|  | Citadines Les Halles Paris | $40.6{ }^{8}$ | 189 | Freehold |  |
|  | Citadines Maine Montparnasse Paris | $40.6{ }^{8}$ | 67 | Freehold |  |
|  | Citadines Montmartre Paris | $40.6{ }^{8}$ | 111 | Freehold |  |
|  | Citadines Place d'Italie Paris | $40.6{ }^{8}$ | 169 | Freehold |  |
|  | Citadines République Paris | $40.6{ }^{8}$ | 76 | Freehold |  |
|  | Citadines Tour Eiffel Paris | $40.6{ }^{8}$ | 104 | Freehold |  |
|  | Citadines Trocadéro Paris | $40.6{ }^{8}$ | 97 | Freehold |  |
|  | La Clef Champs-Élysées Paris | 50.0 | 70 | Freehold |  |
|  | La Clef Louvre Paris | $40.6{ }^{8}$ | 51 | Freehold |  |
|  | La Clef Tour Eiffel Paris | 100.0 | 112 | Freehold |  |
| France Total |  |  | 1,855 |  |  |
|  |  |  |  |  |  |
| GERMANY |  |  |  |  |  |
| Berlin | Citadines Kurfürstendamm Berlin | $40.6{ }^{8}$ | 117 | Freehold |  |
| Frankfurt | Citadines City Centre Frankfurt | $37.7^{3,8}$ | 165 | Freehold |  |
| Hamburg | Citadines Michel Hamburg | $37.7^{3.8}$ | 127 | 99 | 2111 |
|  | The Madison Hamburg | $40.6{ }^{8}$ | 166 | Freehold |  |
| Munich | Citadines Arnulfpark Munich | $40.2{ }^{8}$ | 146 | Freehold |  |
| Germany Total |  |  | 721 |  |  |
| INDIA |  |  |  |  |  |
| Chennai | Citadines OMR Gateway Chennai | 100.0 | 269 | Freehold |  |
|  | Somerset Greenways Chennai | 51.0 | 187 | Freehold |  |
| India Total |  |  | 456 |  |  |
| INDONESIA |  |  |  |  |  |
| Jakarta | Ascott Jakarta | $40.6{ }^{8}$ | 204 | 26 | 2024 |
|  | Ascott Kuningan Jakarta | 100.0 | 185 | 30 | 2027 |
|  | Ascott Sudirman Jakarta | 50.0 | 192 | 20 | 2036 |
|  | Somerset Grand Citra Jakarta | $23.3{ }^{8}$ | 203 | 30 | 2024 |
| Indonesia Total |  |  | 784 |  |  |
| IRELAND |  |  |  |  |  |
| Dublin | Temple Bar Hotel | 100.0 | 136 | Freehold |  |
| Ireland Total |  |  | 136 |  |  |

PROPERTY PORTFOLIO

## LODGING

| City | Property | Effective <br> Stake (\%) | No. of Units | Tenure (Years) | Tenure Expiry |
| :---: | :---: | :---: | :---: | :---: | :---: |
| JAPAN |  |  |  |  |  |
| Fukuoka | Actus Hakata V-Tower | $40.6{ }^{8}$ | 296 | Freehold |  |
|  | Infini Garden | $40.6{ }^{8}$ | 389 | Freehold |  |
| Hiroshima | Gravis Court Kakomachi | $40.6{ }^{8}$ | 63 | Freehold |  |
|  | Gravis Court Kokutaiji | $40.6{ }^{8}$ | 48 | Freehold |  |
|  | Gravis Court Nishiharaekimae | $40.6{ }^{8}$ | 29 | Freehold |  |
| Kobe | S-Residence Shukugawa | 88.9 | 33 | Freehold |  |
| Kyoto | Citadines Karasuma-Gojo Kyoto | $40.6{ }^{8}$ | 124 | Freehold |  |
|  | House Saison Shijo-dori | 88.9 | 190 | Freehold |  |
| Nagoya | Marunouchi Central Heights | 88.9 | 30 | Freehold |  |
| Osaka | Hotel WBF Honmachi | $40.6{ }^{8}$ | 182 | Freehold |  |
|  | Hotel WBF Kitasemba East | $40.6{ }^{8}$ | 168 | Freehold |  |
|  | Hotel WBF Kitasemba West | $40.6{ }^{8}$ | 168 | Freehold |  |
|  | Sotetsu Grand Fresa Osaka-Namba | $40.6{ }^{8}$ | 698 | Freehold |  |
|  | S-Residence Fukushima Luxe | $40.6{ }^{8}$ | 178 | Freehold |  |
|  | S-Residence Gakuenzaka | 88.9 | 58 | Freehold |  |
|  | S-Residence Hommachi Marks | $40.6{ }^{8}$ | 110 | Freehold |  |
|  | S-Residence Midoribashi Serio | $40.6{ }^{8}$ | 98 | Freehold |  |
|  | S-Residence Namba Viale | 88.9 | 116 | Freehold |  |
|  | S-Residence Tanimachi 9 chome | $40.6{ }^{8}$ | 102 | Freehold |  |
| Sapporo | Big Palace Kita 14jo | $40.6{ }^{8}$ | 140 | Freehold |  |
| Tokyo | Citadines Central Shinjuku Tokyo | $40.6{ }^{8}$ | 206 | Freehold |  |
|  | Citadines Shinjuku Tokyo | $40.6{ }^{8}$ | 160 | Freehold |  |
|  | Roppongi Residences Tokyo | $40.6{ }^{8}$ | 64 | Freehold |  |
|  | Sotetsu Grand Fresa Tokyo-Bay Ariake | $40.6{ }^{8}$ | 912 | Freehold |  |
| Japan Total |  |  | 4,562 |  |  |

## MALAYSIA

| Kuala Lumpur | Ascott Kuala Lumpur | 50.0 | 221 | Freehold |
| :--- | :--- | :--- | :--- | :--- |
|  | Somerset Kuala Lumpur | $40.6^{8}$ | 205 | Freehold |
| Malaysia Total |  |  | $\mathbf{4 2 6}$ |  |


| PHILIPPINES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Makati | Ascott Makati | $40.6{ }^{8}$ | 362 | 48 | 2044 |
|  | Somerset Millennium Makati | $25.5{ }^{8}$ | 120 | Freehold |  |
| Philippines Total |  |  | 482 |  |  |
| SINGAPORE |  |  |  |  |  |
| Singapore | Ascott Orchard Singapore | $40.6{ }^{8}$ | 220 | 99 | 2113 |
|  | Citadines Mount Sophia Property Singapore | $40.6{ }^{8}$ | 154 | 96 | 2105 |
|  | lyf Funan Singapore | 50.0 | 329 | 99 | 2078 |
|  | lyf one-north Singapore | $40.6{ }^{\text {8, A }}$ | 324 | 60 | 2079 |
|  | Park Hotel Clarke Quay | $40.6{ }^{8}$ | 336 | 99 | 2105 |
|  | Somerset Liang Court Property Singapore | $40.6{ }^{8.10 . A}$ | 192 | 99 | 2120 |
| Singapore Total |  |  | 1,555 |  |  |


| City | Property | Effective Stake (\%) | No. of Units | Tenure (Years) | Tenure Expiry |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SOUTH KOREA |  |  |  |  |  |
| Seoul | ibis Ambassador Seoul Insadong | $41.3{ }^{3.8}$ | 363 | Freehold |  |
|  | Sotetsu Hotels The Splaisir Seoul Dongdaemun | $41.3^{3.8}$ | 215 | Freehold |  |
| South Korea Total |  |  | 578 |  |  |
| SPAIN |  |  |  |  |  |
| Barcelona | Citadines Ramblas Barcelona | $40.6{ }^{8}$ | 131 | Freehold |  |
| Spain Total |  |  | 131 |  |  |
| THAILAND |  |  |  |  |  |
| Bangkok | Ascott Sathorn Bangkok | 40.0 | 177 | 50 | 2054 |
|  | Citadines Sukhumvit 11 Bangkok | 49.0 | 127 | Freehold |  |
|  | Citadines Sukhumvit 16 Bangkok | 49.0 | 79 | Freehold |  |
|  | Citadines Sukhumvit 23 Bangkok | 49.0 | 138 | Freehold |  |
|  | Citadines Sukhumvit 8 Bangkok | 49.0 | 130 | Freehold |  |
| Thailand Total |  |  | 651 |  |  |
| UNITED KINGDOM |  |  |  |  |  |
| London | Citadines Barbican London | $40.6{ }^{8}$ | 129 | Freehold |  |
|  | Citadines Holborn-Covent Garden London | $40.6{ }^{8}$ | 192 | Freehold |  |
|  | Citadines Islington London | 50.0 | 108 | 999 | 3019 |
|  | Citadines South Kensington London | $40.6{ }^{8}$ | 92 | Freehold |  |
|  | Citadines Trafalgar Square London | $40.6{ }^{8}$ | 187 | Freehold |  |
|  | The Cavendish London | 100.0 | 230 | 150 | 2158 |
| United Kingdom Total |  |  | 938 |  |  |
| UNITED STATES OF AMERICA |  |  |  |  |  |
| New York City | Citadines Connect Fifth Avenue New York | 100.0 | 125 | 99 | 2113 |
|  | Element New York Times Square West | $40.6{ }^{8}$ | 411 | 99 | 2112 |
|  | Hotel Central Times Square (formerly known as DoubleTree by Hilton Hotel New York - Times Square South) | $40.6{ }^{8}$ | 224 | Freehold |  |
|  | Sheraton Tribeca New York Hotel | $40.6{ }^{8}$ | 369 | 99 | 2112 |
| Sunnyvale | The Domain Hotel | 100.0 | 136 | Freehold |  |
| United States Of America Total |  |  | 1,265 |  |  |
| VIETNAM |  |  |  |  |  |
| Hai Phong City | Somerset Central TD Hai Phong City | 100.0 | 132 | 64 | 2075 |
| Hanoi | Somerset Grand Hanoi | $28.4{ }^{8}$ | 185 | 45 | 2038 |
|  | Somerset Hoa Binh Hanoi | $36.5{ }^{8}$ | 206 | 36 | 2042 |
| Ho Chi Minh City | Somerset Chancellor Court Ho Chi Minh City | $27.2^{8}$ | 172 | 48 | 2041 |
|  | Somerset Ho Chi Minh City | $24.9{ }^{8}$ | 198 | 45 | 2039 |
| Vietnam Total |  |  | 893 |  |  |
| Grand Total |  |  | 20,450 |  |  |

## PROPERTY PORTFOLIO

MULTIFAMILY

| City | Property | Effective Stake (\%) | No. of Units | Tenure (Years) |
| :---: | :---: | :---: | :---: | :---: |
| UNITED STATES OF AMERICA |  |  |  |  |
| Aurora | Canterra at Fitzsimons | 100.0 | 188 | Freehold |
|  | Silverbrook | 100.0 | 165 | Freehold |
| Austin | A Multifamily property in Austin, Texas | $80.0{ }^{\text {A }}$ | 341 | Freehold |
| Corona | Deerwood Apartments | 100.0 | 316 | Freehold |
|  | Marquessa Villas | 100.0 | 336 | Freehold |
|  | The Ashton | 100.0 | 492 | Freehold |
| Denver | Parkfield | 100.0 | 476 | Freehold |
|  | Sienna at Cherry Creek | 100.0 | 220 | Freehold |
| Everett | CentrePointe Greens | 100.0 | 186 | Freehold |
|  | Timberline Court | 100.0 | 126 | Freehold |
| Kirkland | Heronfield | 100.0 | 202 | Freehold |
| Lacey | Capitol City on the Course | 100.0 | 96 | Freehold |
|  | Village at Union Mills | 100.0 | 182 | Freehold |
| Lakewood | Dartmouth Woods | 100.0 | 201 | Freehold |
| Milwaukie | Miramonte Lodge | 100.0 | 231 | Freehold |
|  | The Bluffs | 100.0 | 137 | Freehold |
| Portland | Stoneridge at Cornell | 100.0 | 233 | Freehold |
| United States Of America Total |  |  | 4,128 |  |
| Grand Total |  |  | 4,128 |  |

## PROPERTY PORTFOLIO

BUSINESS PARK, INDUSTRIAL \& LOGISTICS, URBAN DEVELOPMENT

| City | Property | Effective Stake (\%) | $\begin{aligned} & \text { GFA } \\ & \text { (Sqm) } \end{aligned}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AUSTRALIA |  |  |  |  |  |
| Brisbane | 100 Wickham Street | $18.0^{11}$ | 13,030 | Freehold | Suburban Office |
|  | 108 Wickham Street | $18.0^{11}$ | 11,913 | Freehold | Suburban Office |
|  | 1-7 Wayne Goss Drive | $18.0^{11}$ | 17,907 | Freehold | Logistics |
|  | 500 Green Road | $18.0{ }^{11 . A}$ | 38,650 | Freehold | Logistics |
|  | 62 Sandstone Place | $18.0{ }^{11}$ | 9,260 | Freehold | Logistics |
|  | 62 Stradbroke Street | $18.0{ }^{11}$ | 24,555 | Freehold | Logistics |
|  | 77 Logistics Place | $18.0^{11}$ | 14,296 | Freehold | Logistics |
|  | 82 Noosa Street | $18.0^{11}$ | 38,000 | Freehold | Logistics |
|  | 92 Sandstone Place | $18.0{ }^{11}$ | 13,738 | Freehold | Logistics |
|  | 95 Gilmore Road | $18.0{ }^{11}$ | 41,318 | Freehold | Logistics |
|  | 99 Radius Drive | $18.0{ }^{11}$ | 14,592 | Freehold | Logistics |
|  | Cargo Business Park | $18.0{ }^{11}$ | 8,216 | Freehold | Logistics |
| Melbourne | 1314 Ferntree Gully Drive | $18.0{ }^{11}$ | 16,134 | Freehold | Logistics |
|  | 14-28 Ordish Road | $18.0{ }^{11}$ | 28,189 | Freehold | Logistics |
|  | 162 Australis Drive | $18.0{ }^{11}$ | 23,263 | Freehold | Logistics |
|  | 169-177 Australis Drive | $18.0{ }^{11}$ | 31,048 | Freehold | Logistics |
|  | 2-16 Aylesbury Drive | $18.0^{11}$ | 17,513 | Freehold | Logistics |
|  | 254 Wellington Road | $18.0{ }^{11,12}$ | 17,659 | Freehold | Suburban Office |
|  | 31 Permas Way | $18.0^{11}$ | 44,540 | Freehold | Logistics |
|  | 35-61 South Park Drive | $18.0{ }^{11}$ | 32,167 | Freehold | Logistics |
|  | 52 Fox Drive | $18.0^{11}$ | 18,041 | Freehold | Logistics |
|  | 676-698 Kororoit Creek Road | $18.0{ }^{11}$ | 44,036 | Freehold | Logistics |
|  | 700-718 Kororoit Creek Road | $18.0{ }^{11}$ | 28,020 | Freehold | Logistics |
|  | 81-89 Drake Boulevard | $18.0^{11}$ | 14,099 | Freehold | Logistics |
|  | 9 Andretti Court | $18.0^{11}$ | 24,140 | Freehold | Logistics |
| Perth | 35 Baile Road | $18.0{ }^{11}$ | 20,895 | Freehold | Logistics |
| Sydney | 1-15 Kellet Close | $18.0{ }^{11}$ | 23,205 | Freehold | Logistics |
|  | 1 Distribution Place | $18.0^{11}$ | 13,555 | Freehold | Logistics |
|  | 16 Kangaroo Avenue | $18.0{ }^{11}$ | 19,918 | Freehold | Logistics |
|  | 197-201 Coward Street | $18.0^{11}$ | 22,534 | Freehold | Suburban Office |
|  | 1A \& 1B Raffles Glade | $18.0^{11}$ | 21,694 | Freehold | Logistics |
|  | 484-490 Great Western Highway | $18.0{ }^{11}$ | 13,304 | Freehold | Logistics |
|  | 494-500 Great Western Highway | $18.0^{11}$ | 25,255 | Freehold | Logistics |
|  | 5 Eucalyptus Place | $18.0{ }^{11}$ | 10,732 | Freehold | Logistics |
|  | 6-20 Clunies Ross Street | $18.0{ }^{11}$ | 38,579 | Freehold | Logistics |
|  | 7 Grevillea Street | $18.0^{11}$ | 51,709 | Freehold | Logistics |
|  | 94 Lenore Drive | $18.0{ }^{11}$ | 21,143 | Freehold | Logistics |
|  | Lot 7, Kiora Crescent | $18.0{ }^{11, A}$ | 13,100 | Freehold | Logistics |
| Australia Total |  |  | 879,947 |  |  |

PROPERTY PORTFOLIO
BUSINESS PARK, INDUSTRIAL \& LOGISTICS, URBAN DEVELOPMENT

| City | Property | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ (\mathrm{Sqm}) \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CHINA |  |  |  |  |  |
| Beijing | Build-to-Suit Project at Beijing Economic Technological Development Area | 99.7 | 26,345 | Leasehold | $\begin{array}{r} 2053 \\ \text { Industrial/Logistics } \end{array}$ |
| Dalian | Dalian Ascendas IT Park | $50.0^{\text {A }}$ | 342,409 | Leasehold | $\begin{array}{r} 2055 \\ \text { Business Park } \end{array}$ |
| Guangzhou | Ascendas OneHub GKC | $76.0^{\text {A }}$ | 399,927 | Leasehold | 2062 Business Park 2082 Residential |
|  | China-Singapore Guangzhou Knowledge City | $50.0^{\text {A }}$ | 680,272 | Leasehold | $2063$ <br> Urban Development |
| Hangzhou | Singapore-Hangzhou Science \& Technology Park (Phase 1 \& 2) | $80.0^{13}$ | 232,072 | Leasehold | $\begin{array}{r} 2060 \\ \text { Business Park } \end{array}$ |
|  | Singapore-Hangzhou Science \& Technology Park (Phase 3) | $70.0{ }^{\text {A }}$ | 183,530 | Leasehold | $\begin{array}{r} 2069 \\ \text { Business Park } \end{array}$ |
| Ningbo | Innov Park | $100.0^{\text {A }}$ | 77,492 | Leasehold | $\begin{array}{r} 2069 \\ \text { Business Park } \end{array}$ |
| Shanghai | Ascendas i-Link | 100.0 | 31,685 | Leasehold | $\begin{array}{r} 2056 \\ \text { Business Park } \end{array}$ |
| Suzhou | Ascendas iHub Suzhou | 100.0 | 170,797 | Leasehold | $\begin{array}{r} 2058 \\ \text { Business Park } \end{array}$ |
|  | Ascendas-Xinsu Portfolio | $23.0{ }^{13}$ | 373,334 | Leasehold | 2057 <br> Business Park/ Industrial |
| Xi'an | Ascendas Innovation Hub | $18.4{ }^{13}$ | 40,547 | Leasehold | $\begin{array}{r} 2051 \\ \text { Business Park } \end{array}$ |
|  | Ascendas Innovation Tower | $23.0{ }^{13}$ | 118,495 | Leasehold | $\begin{array}{r} 2064 \\ \text { Business Park } \end{array}$ |
| China Total |  |  | 2,676,905 |  |  |


| INDIA |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Bangalore | Ascendas-Firstspace, Malur, Bangalore | $51.0^{15 . B}$ | 40,470 | Freehold | Logistics Park |
|  | International Tech Park Bangalore | $19.8{ }^{14}$ | 481,498 | Freehold | IT Park |
| Chennai | Ascendas-Firstspace Chennai I, Oragadam | $40.6{ }^{15 . A}$ | 584,751 | Freehold | Logistics Park |
|  | Ascendas-Firstspace Chennai II, Periyapalayam | $50.9{ }^{15, A}$ | 481,593 | Freehold | Logistics Park |
|  | CyberVale | $21.3{ }^{14.18}$ | 78,923 | Leasehold | $\begin{array}{r} 2105 \\ \text { IT Park } \end{array}$ |
|  | International Tech Park Chennai, Radial Road | $100.0{ }^{16.17, A, B}$ | 435,054 | Freehold | IT park |
|  | International Tech Park Chennai, Taramani | $19.0{ }^{14}$ | 186,369 | Freehold | IT Park |
| Hyderabad | aVance, HITEC City, Hyderabad | $21.3^{14.19}$ | 139,272 | Freehold | IT Park |
|  | CyberPearl | $21.3{ }^{14}$ | 39,996 | Freehold | $1 T$ Park |
|  | International Tech Park Hyderabad | $21.3{ }^{14}$ | 137,556 | Freehold | IT Park |


| City | Property | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ (\mathrm{Sqm}) \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INDIA |  |  |  |  |  |
| Mumbai (Panvel) | Arshiya Panvel Warehouses | $21.3^{14,20}$ | 77,318 | Freehold | Logistics Park |
| National <br> Capital <br> Region | Ascendas-Firstspace, Palwal, NCR | $51.0^{15, B}$ | 215,503 | Freehold | Logistics Park |
|  | International Tech Park Gurgaon (SEZ 1) | $30.0{ }^{16,21,22, A B}$ | 681,666 | Freehold | IT park |
|  | International Tech Park Gurgaon (SEZ 2) | $100.0{ }^{15.8}$ | 96,275 | Freehold | IT park |
| Pune | Ascendas-Firstspace Talegaon, Pune | $51.0^{15, B}$ | 116,958 | Leasehold | $\begin{array}{r} 2114 \\ \text { Logistics Park } \end{array}$ |
|  | aVance Hinjawadi, Pune | $21.3^{14,23}$ | 136,858 | Freehold | IT Park |
|  | International Tech Park Pune, Hinjawadi | 78.5 | 214,477 | Leasehold | $\begin{array}{r} 2103 \\ \text { IT park } \end{array}$ |
|  | International Tech Park Pune, Kharadi | $30.0{ }^{16,17, A, B}$ | 236,132 | Freehold | IT park |
| India Total |  |  | 4,380,669 |  |  |


| JAPAN |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tokyo | A logistics property in Greater Tokyo | $61.0^{\text {A }}$ | 24,000 | Freehold | Logistics |
| Japan Total |  |  | 24,000 |  |  |
| SINGAPORE |  |  |  |  |  |
| Singapore | 1 Changi Business Park Avenue 1 | $18.0{ }^{11,24}$ | 11,555 | 60 | Business Park |
|  | 1 Changi South Lane | $18.0{ }^{11}$ | 25,768 | 60 | $\begin{array}{r} 2058 \\ \text { Logistics } \end{array}$ |
|  | 1 Jalan Kilang | $18.0{ }^{11}$ | 7,158 | 99 | 2061 |
|  | 1,3\&5 Changi Business Park Crescent | $18.0{ }^{11,24}$ | 74,660 | 60 | 2067 Business Park |
|  | 10 Toh Guan Road | $18.0{ }^{11,24}$ | 52,147 | 60 | 2055 Industrial |
|  | 11 Changi North Way | $18.0{ }^{11,24}$ | 10,107 | 60 | $\begin{array}{r} 2063 \\ \text { Logistics } \end{array}$ |
|  | 11 Woodlands Terrace | $18.0^{11,24}$ | 2,919 | 60 | 2056 <br> Industrial |
|  | 12 Woodlands Loop | $18.0^{11,24}$ | 19,887 | 60 | 2056 <br> Industrial |
|  | 12, 14 \& 16 Science Park Drive | $18.0{ }^{11}$ | 78,871 | 99 | 2081 |
|  | 138 Depot Road | $18.0^{11,24}$ | 29,626 | 60 | 2064 Industrial |
|  | 15 Changi North Way | $18.0{ }^{11,24}$ | 31,961 | 60 | Logistics |
|  | 18 Woodlands Loop | $18.0^{11,24}$ | 18,422 | 60 | $\begin{array}{r} 2057 \\ \text { Industrial } \end{array}$ |
|  | 19 \& 21 Pandan Avenue | $18.0^{11.28}$ | 87,842 | 45 | $2049$ <br> Logistics |
|  | 2 Changi South Lane | $18.0^{11,24}$ | 26,300 | 60 | 2057 Industrial |

PROPERTY PORTFOLIO
BUSINESS PARK, INDUSTRIAL \& LOGISTICS, URBAN DEVELOPMENT

| City | Property | Effective Stake (\%) | $\begin{gathered} \mathrm{GFA} \\ (\mathrm{Sqm}) \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SINGAPORE |  |  |  |  |  |
|  | 2 Senoko South Road | $18.0{ }^{11,24}$ | 23,457 | 60 | 2056 Industrial |
|  | 20 Tuas Avenue 1 | $18.0{ }^{11,25}$ | 44,449 | 58 | $\begin{array}{r} 2056 \\ \text { Logistics } \\ \hline \end{array}$ |
|  | 20 Tuas Avenue 6 | $18.0{ }^{11,24}$ | 5,085 | 60 | $\begin{array}{r} 2050 \\ \text { Logistics } \end{array}$ |
|  | 21 Changi South Avenue 2 | $18.0{ }^{11.24}$ | 13,120 | 60 | $2054$ <br> Logistics |
|  | 21 Jalan Buroh | $18.0{ }^{11,24}$ | 48,140 | 58 | $\begin{array}{r} 2055 \\ \text { Logistics } \end{array}$ |
|  | 247 Alexandra Road | $18.0{ }^{11}$ | 13,699 | 99 | $\begin{array}{r} 2051 \\ \text { Industrial } \end{array}$ |
|  | 25 \& 27 Ubi Road 4 | $18.0{ }^{11,24.31 . A}$ | - | 60 | 2055 <br> Industrial |
|  | 3 Changi Business Park Vista | $18.0{ }^{11,24}$ | 19,225 | 60 | $\begin{array}{r} 2061 \\ \text { Business Park } \end{array}$ |
|  | 3 Tai Seng Drive | $18.0^{11}$ | 14,929 | 60 | 2049 Industrial |
|  | 30 Tampines Industrial Avenue 3 | $18.0{ }^{11.24}$ | 9,593 | 60 | $2063$ <br> Industrial |
|  | 31 International Business Park | $18.0{ }^{11,24}$ | 61,720 | 60 | 2054 Business Park |
|  | 31 Joo Koon Circle | $18.0{ }^{11,24}$ | 17,638 | 60 | 2055 Industrial |
|  | 31 Ubi Road 1 | $18.0{ }^{11,24}$ | 17,709 | 60 | 2050 Industrial |
|  | 35 Tampines Street 92 | $18.0{ }^{11,24}$ | 8,931 | 60 | 2052 Industrial |
|  | 37A Tampines Street 92 | $18.0{ }^{11,24}$ | 12,011 | 60 | 2054 Industrial |
|  | 38A Kim Chuan Road | $18.0{ }^{11}$ | 33,745 | 99 | 2091 <br> Industrial |
|  | 4 Changi South Lane | $18.0{ }^{11,24}$ | 18,794 | 60 | 2057 Logistics |
|  | 40 Penjuru Lane | $18.0{ }^{11,27}$ | 160,939 | 48 | $\begin{array}{r} 2049 \\ \text { Logistics } \end{array}$ |
|  | 5 Science Park Drive | 100.0 | 25,655 | 64 | $\begin{array}{r} 2080 \\ \text { Business Park } \end{array}$ |
|  | 5 Tai Seng Drive | $18.0^{11}$ | 12,930 | 60 | 2049 Industrial |
|  | 5 Toh Guan Road East | $18.0{ }^{11,24}$ | 29,741 | 60 | $2049$ <br> Logistics |
|  | 52 Serangoon North Avenue 4 | $18.0{ }^{11,24}$ | 14,767 | 60 | 2055 <br> Industrial |
|  | 53 Serangoon North Avenue 4 | $18.0{ }^{11,24}$ | 12,358 | 60 | 2055 Industrial |
|  | 71 Alps Avenue | $18.0{ }^{11,24}$ | 12,756 | 60 | $\begin{array}{r} 2068 \\ \text { Logistics } \end{array}$ |


| City | Property | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (Sqm) } \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SINGAPORE |  |  |  |  |  |
|  | 71 Science Park Drive | 100.0 | - | 99 | $\begin{array}{r} 2080 \\ \text { Business Park } \end{array}$ |
|  | 80 Bendemeer Road | $18.0{ }^{11}$ | 43,435 | 59 | $\begin{array}{r} 2068 \\ \text { Industrial } \end{array}$ |
|  | 9 Woodlands Terrace | $18.0{ }^{11,24}$ | 2,774 | 60 | $2054$ <br> Industrial |
|  | 9 Changi South Street 3 | $18.0{ }^{11,24}$ | 28,648 | 60 | $\begin{array}{r} 2055 \\ \text { Logistics } \end{array}$ |
|  | 9 Tai Seng Drive | 100.0 | 20,322 | 60 | 2055 <br> Industrial |
|  | 90 Alps Avenue | $18.0{ }^{11,24}$ | 26,277 | 60 | $\begin{array}{r} 2070 \\ \text { Logistics } \end{array}$ |
|  | Acer Building | $18.0{ }^{11,24}$ | 29,185 | 60 | $\begin{array}{r} 2056 \\ \text { Business Park } \end{array}$ |
|  | Ang Mo Kio Land Leases | 100.0 | - | 65 | $\begin{array}{r} 2051 \\ \text { Industrial } \end{array}$ |
|  | Aperia | $18.0^{11}$ | 86,696 | 60 | 2072 Integrated Development |
|  | Ascent | 100.0 | 51,564 | 99 | $\begin{array}{r} 2081 \\ \text { Business Park } \end{array}$ |
|  | CGG Veritas Hub | $18.0{ }^{11,24}$ | 9,782 | 60 | 2066 Industria |
|  | Chadwick/Curie/Cavendish | 100.0 | 24,392 | 99 | $\begin{array}{r} 2080 \\ \text { Business Park } \end{array}$ |
|  | Changi Logistics Centre | $18.0{ }^{11,24}$ | 51,742 | 60 | $\begin{array}{r} 2050 \\ \text { Logistics } \end{array}$ |
|  | Cintech I | $18.0^{11}$ | 14,943 | 56 | $\begin{array}{r} 2068 \\ \text { Business Park } \end{array}$ |
|  | Cintech II | $18.0{ }^{11}$ | 13,436 | 56 | $\begin{array}{r} 2068 \\ \text { Business Park } \end{array}$ |
|  | Cintech III \& IV | $18.0{ }^{11}$ | 25,622 | 56 | $\begin{array}{r} 2068 \\ \text { Business Park } \end{array}$ |
|  | Corporation Place | $18.0{ }^{11}$ | 76,185 | 60 | 2050 |
|  | Courts Megastore | $18.0^{11}$ | 28,410 | 30 | $\begin{array}{r} 2035 \\ \text { Integrated } \\ \text { Development } \end{array}$ |
|  | DBS Asia Hub | $18.0{ }^{11,24}$ | 45,857 | 60 | $\begin{array}{r} 2067 \\ \text { Business Park } \end{array}$ |
|  | FM Global Centre | $18.0{ }^{11}$ | 11,613 | 99 | $\begin{array}{r} 2092 \\ \text { Business Park } \end{array}$ |
|  | FoodAxis @ Senoko | $18.0{ }^{11,24}$ | 43,362 | 60 | 2044 Industria |
|  | Galaxis | 75.0 | 68,939 | 60 | $\begin{array}{r} 2071 \\ \text { Business Park } \end{array}$ |
|  | Giant Hypermart | $18.0^{11}$ | 42,194 | 30 | 2035 Integrated Development |

PROPERTY PORTFOLIO
BUSINESS PARK, INDUSTRIAL \& LOGISTICS, URBAN DEVELOPMENT

| City | Property | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (Sqm) } \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SINGAPORE |  |  |  |  |  |
|  | Grab Headquarters | $18.0{ }^{\text {11,A }}$ | 42,310 | 30 | 2049 <br> Business Park |
|  | Hamilton Sundstrand Building | $18.0{ }^{11,24}$ | 17,737 | 60 | 2065 Industrial |
|  | Hansapoint | $18.0{ }^{11,24}$ | 19,448 | 60 | $2066$ <br> Business Park |
|  | Honeywell Building | $18.0{ }^{11,24}$ | 18,123 | 60 | $\begin{array}{r} 2058 \\ \text { Business Park } \end{array}$ |
|  | Hoya Building | $18.0{ }^{11}$ | 6,505 | 30 | 2033 Industrial |
|  | ICON@IBP | 100.0 | 41,956 | 60 | $\begin{array}{r} 2060 \\ \text { Business Park } \end{array}$ |
|  | Infineon Building | $18.0{ }^{11,26}$ | 27,278 | 47 | $\begin{array}{r} 2050 \\ \text { Industrial } \end{array}$ |
|  | Infinite Studios | 70.0 | 24,078 | 60 | $\begin{array}{r} 2070 \\ \text { Business Park } \end{array}$ |
|  | iQuest@IBP | $18.0{ }^{11,24,30, A}$ | - | 60 | $\begin{array}{r} 2055 \\ \text { Business Park } \end{array}$ |
|  | KA Centre | $18.0^{11}$ | 19,638 | 99 | 2058 <br> Industrial |
|  | KA Place | $18.0{ }^{11}$ | 10,163 | 99 | 2058 <br> Industrial |
|  | Kim Chuan Telecommunications Complex | $18.0^{11}$ | 35,456 | 99 | 2091 |
|  | Logis Hub @ Clementi | $18.0{ }^{11,24}$ | 26,505 | 60 | $\begin{array}{r} 2053 \\ \text { Logistics } \end{array}$ |
|  | LogisTech | $18.0^{11}$ | 37,554 | 60 | $\begin{array}{r} 2056 \\ \text { Logistics } \end{array}$ |
|  | Neuros \& Immunos | $18.0{ }^{11,24}$ | 36,931 | 60 | 2065 Business Park |
|  | Nexus @one-north | $18.0{ }^{11}$ | 25,511 | 60 | $\begin{array}{r} 2071 \\ \text { Business Park } \end{array}$ |
|  | Nordic European Centre | $18.0{ }^{11.24}$ | 28,378 | 60 | $\begin{array}{r} 2057 \\ \text { Business Park } \end{array}$ |
|  | Nucleos | $18.0{ }^{11}$ | 46,174 | 60 | 2071 |
|  | ONE@Changi City | $18.0^{11}$ | 71,158 | 60 | 2069 Business Park |
|  | OSIM Headquarters | $18.0^{11}$ | 17,683 | 60 | $2057$ Industrial |
|  | Pacific Tech Centre | $18.0{ }^{11}$ | 25,718 | 99 | $\begin{array}{r} 2061 \\ \text { Industrial } \end{array}$ |
|  | Pioneer Hub | $18.0^{11}$ | 91,048 | 30 | $\begin{array}{r} 2036 \\ \text { Logistics } \end{array}$ |
|  | Pratt \& Whitney Singapore Component Repair | 100.0 | 14,948 | 60 | 2041 Industrial |
|  | Schneider Electric Building | $18.0{ }^{11}$ | 18,970 | 60 | 2055 Industrial |


| City | Property | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (Sqm) } \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SINGAPORE |  |  |  |  |  |
|  | Science Park I Land Leases | 100.0 | - | 99 | Business Park |
|  | Science Park II Land Leases | 100.0 | - | 99 | Business Park |
|  | Siemens Centre | $18.0{ }^{11,24}$ | 36,529 | 60 | 2061 Industrial |
|  | Tampines Biz-Hub | $18.0{ }^{11,24}$ | 18,086 | 60 | $\begin{array}{r} 2049 \\ \text { Industrial } \end{array}$ |
|  | Techlink | $18.0^{11}$ | 49,837 | 60 | $\begin{array}{r} 2053 \\ \text { Industrial } \end{array}$ |
|  | Techplace I | $18.0^{11}$ | 81,981 | 65 | $\begin{array}{r} 2052 \\ \text { Inductrial } \end{array}$ |
|  | Techplace II | $18.0^{11}$ | 115,162 | 65 | $\begin{array}{r} 2052 \\ \text { Industrial } \end{array}$ |
|  | Techpoint | $18.0{ }^{11}$ | 56,107 | 65 | 2052 <br> Industrial |
|  | Techquest | $18.0^{11}$ | 9,079 | 60 | $\begin{array}{r} 2055 \\ \text { Business Park } \end{array}$ |
|  | Techview | $18.0^{11}$ | 50,985 | 60 | $\begin{array}{r} 2056 \\ \text { Industrial } \end{array}$ |
|  | Telepark | $18.0^{11}$ | 40,555 | 99 | $\begin{array}{r} 2091 \\ \text { Industrial } \end{array}$ |
|  | Teletech Park | 100.0 | 23,977 | 60 | $\begin{array}{r} 2060 \\ \text { Business Park } \end{array}$ |
|  | Thales Building ( \& \\| | ) | $18.0{ }^{11,29}$ | 7,772 | 42 | $\begin{array}{r} 2047 \\ \text { Industrial } \end{array}$ |
|  | The Alpha | $18.0{ }^{11}$ | 29,126 | 60 | $\begin{array}{r} 2062 \\ \text { Business Park } \end{array}$ |
|  | The Aries, Sparkle \& Gemini | $18.0{ }^{11}$ | 49,851 | 60 | $\begin{array}{r} 2062 \\ \text { Business Park } \end{array}$ |
|  | The Capricorn | $18.0{ }^{11}$ | 28,602 | 60 | $\begin{array}{r} 2062 \\ \text { Business Park } \end{array}$ |
|  | The Galen | $18.0^{11}$ | 30,685 | 66 | $\begin{array}{r} 2079 \\ \text { Business Park } \end{array}$ |
|  | The Kendall | $18.0{ }^{11}$ | 20,190 | 64 | $\begin{array}{r} 2079 \\ \text { Business Park } \end{array}$ |
|  | The Rutherford \& Oasis | $18.0^{11}$ | 27,217 | 60 | $\begin{array}{r} 2068 \\ \text { Business Park } \end{array}$ |
|  | TÜV SÜD PSB Building | $18.0{ }^{11}$ | 32,013 | 96 | $\begin{array}{r} 2080 \\ \text { Business Park } \end{array}$ |
|  | Ubi Biz-Hub | $18.0{ }^{11,24}$ | 12,978 | 60 | $\begin{array}{r} 2056 \\ \text { Industrial } \end{array}$ |
|  | Xilin Districentre A\&B | $18.0{ }^{11,24}$ | 24,113 | 60 | $\begin{array}{r} 2054 \\ \text { Logistics } \end{array}$ |
|  | Xilin Districentre C | $18.0{ }^{11,24}$ | 18,708 | 60 | $\begin{array}{r} 2054 \\ \text { Logistics } \end{array}$ |
|  | Xilin Districentre D | $18.0{ }^{11,24}$ | 18,619 | 60 | $\begin{array}{r} 2055 \\ \text { Logistics } \end{array}$ |
| Sing |  |  | 3,339,434 |  |  |

PROPERTY PORTFOLIO
BUSINESS PARK, INDUSTRIAL \& LOGISTICS, URBAN DEVELOPMENT

| City | Property | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (Sqm) } \end{gathered}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UNITED KINGDOM |  |  |  |  |  |
| East England | Market Garden Road | $18.0{ }^{11}$ | 13,016 | Freehold | Logistics |
| East Midlands | Common Road | $18.0{ }^{11}$ | 47,298 | Freehold | Logistics |
|  | Units 1-5, Export Drive | $18.0{ }^{11}$ | 2,785 | Freehold | Logistics |
| North West England | 8 Leacroft Road | $18.0{ }^{11}$ | 8,432 | Freehold | Logistics |
|  | Astmoor Road | $18.0^{11}$ | 45,043 | Freehold | Logistics |
|  | Hawleys Lane | $18.0^{11,32}$ | 35,104 | 965 | $\begin{array}{r} 2962 \\ \text { Logistics } \end{array}$ |
|  | Leacroft Road | $18.0^{11}$ | 8,388 | Freehold | Logistics |
|  | Transpennine 200 | $18.0{ }^{11}$ | 8,522 | Freehold | Logistics |
| Reading | Arlington Business Park | $100.0^{36}$ | 33,983 | Freehold | Business Park |
| South East England | Howard House | $18.0^{11,33}$ | 20,611 | 999 | $\begin{array}{r} 3004 \\ \text { Logistics } \end{array}$ |
|  | Lodge Road | $18.0{ }^{11}$ | 12,025 | Freehold | Logistics |
|  | Units 1-2, Tower Lane | $18.0{ }^{11}$ | 7,803 | Freehold | Logistics |
| West Midlands | 1 Sun Street | $18.0{ }^{11}$ | 24,929 | Freehold | Logistics |
|  | Eastern Avenue | $18.0{ }^{11}$ | 15,994 | Freehold | Logistics |
|  | The Triangle | $18.0^{11}$ | 28,917 | Freehold | Logistics |
|  | Unit 1, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 21,243 | Freehold | Logistics |
|  | Unit 103, Stonebridge Cross Business Park | $18.0{ }^{11}$ | 1,233 | Freehold | Logistics |
|  | Unit 13, Wellesbourne Distribution Park | $18.0^{11}$ | 5,618 | Freehold | Logistics |
|  | Unit 14, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 9,887 | Freehold | Logistics |
|  | Unit 16, Wellesbourne Distribution Park | $18.0^{11}$ | 1,598 | Freehold | Logistics |
|  | Unit 17, Wellesbourne Distribution Park | $18.0^{11}$ | 971 | Freehold | Logistics |
|  | Unit 18, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 875 | Freehold | Logistics |
|  | Unit 19, Wellesbourne Distribution Park | $18.0^{11}$ | 835 | Freehold | Logistics |
|  | Unit 2, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 12,282 | Freehold | Logistics |
|  | Unit 20, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 3,157 | Freehold | Logistics |
|  | Unit 21, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 3,064 | Freehold | Logistics |
|  | Unit 3, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 19,552 | Freehold | Logistics |
|  | Unit 302, Stonebridge Cross Business Park | $18.0^{11}$ | 21,590 | Freehold | Logistics |
|  | Unit 4, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 4,774 | Freehold | Logistics |
|  | Unit 401, Stonebridge Cross Business Park | $18.0{ }^{11}$ | 6,265 | Freehold | Logistics |
|  | Unit 402, Stonebridge Cross Business Park | $18.0{ }^{11}$ | 5,037 | Freehold | Logistics |
|  | Unit 404, Stonebridge Cross Business Park | $18.0{ }^{11}$ | 5,045 | Freehold | Logistics |
|  | Unit 5, Wellesbourne Distribution Park | $18.0{ }^{11}$ | 6,146 | Freehold | Logistics |
|  | Unit 8, Wellesbourne Distribution Park | $18.0^{11}$ | 8,759 | Freehold | Logistics |
|  | Vernon Road | $18.0{ }^{11}$ | 25,701 | Freehold | Logistics |
| Yorkshire and the Humber | 12 Park Farm Road | $18.0^{11}$ | 23,454 | Freehold | Logistics |
|  | Lowfields Way | $18.0{ }^{11}$ | 11,549 | Freehold | Logistics |
|  | Unit 3, Brookfields Way | $18.0{ }^{11}$ | 18,341 | Freehold | Logistics |
|  | Units 1a, 1b, 2 \& 3, Upwell Street | $18.0{ }^{11}$ | 14,065 | Freehold | Logistics |
| United Kingdom Total |  |  | 543,891 |  |  |


| City | Property | Effective Stake (\%) | $\begin{aligned} & \text { GFA } \\ & \text { (Sqm) } \end{aligned}$ | Tenure (Years) | Tenure Expiry/ Lease Type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UNITED STATES OF AMERICA |  |  |  |  |  |
| Portland | 8300 Creekside | $18.0{ }^{11}$ | 5,011 | Freehold | Business Park |
|  | 8305 Creekside | $18.0{ }^{11}$ | 2,443 | Freehold | Business Park |
|  | 8405 Nimbus | $18.0{ }^{11}$ | 5,084 | Freehold | Business Park |
|  | 8500 Creekside | $18.0{ }^{11}$ | 5,923 | Freehold | Business Park |
|  | 8700-8770 Nimbus | $18.0{ }^{11}$ | 3,430 | Freehold | Business Park |
|  | 9205 Gemini | $18.0{ }^{11}$ | 3,784 | Freehold | Business Park |
|  | 9405 Gemini | $18.0{ }^{11}$ | 4,201 | Freehold | Business Park |
|  | Creekside 5 | $18.0{ }^{11}$ | 4,557 | Freehold | Business Park |
|  | Creekside 6 | $18.0{ }^{11}$ | 7,262 | Freehold | Business Park |
|  | Greenbrier Court | $18.0{ }^{11}$ | 6,529 | Freehold | Business Park |
|  | Parkside | $18.0{ }^{11}$ | 15,231 | Freehold | Business Park |
|  | Ridgeview | $18.0{ }^{11}$ | 8,747 | Freehold | Business Park |
|  | The Atrium | $18.0{ }^{11}$ | 16,473 | Freehold | Business Park |
|  | The Commons | $18.0{ }^{11}$ | 6,570 | Freehold | Business Park |
|  | Waterside | $18.0{ }^{11}$ | 11,261 | Freehold | Business Park |
| Raleigh | 5200 East \& West Paramount Parkway | $18.0{ }^{11}$ | 29,500 | Freehold | Business Park |
|  | Perimeter Four | $18.0{ }^{11}$ | 18,331 | Freehold | Business Park |
|  | Perimeter One | $18.0{ }^{11}$ | 19,599 | Freehold | Business Park |
|  | Perimeter Three | $18.0{ }^{11}$ | 23,179 | Freehold | Business Park |
|  | Perimeter Two | $18.0{ }^{11}$ | 19,484 | Freehold | Business Park |
| San Diego | 10020 Pacific Mesa Boulevard | $18.0{ }^{11}$ | 29,225 | Freehold | Business Park |
|  | 15051 Avenue of Science | $18.0{ }^{11}$ | 6,426 | Freehold | Business Park |
|  | 15073 Avenue of Science | $18.0{ }^{11}$ | 4,455 | Freehold | Business Park |
|  | 15231, 15253 \& 15333 Avenue of Science | $18.0{ }^{11}$ | 16,127 | Freehold | Business Park |
|  | 15378 Avenue of Science | $18.0{ }^{11}$ | 6,409 | Freehold | Business Park |
|  | 15435 \& 15445 Innovation Drive | $18.0{ }^{11}$ | 8,986 | Freehold | Business Park |
|  | 5005 \& 5010 Wateridge | $18.0{ }^{11}$ | 16,009 | Freehold | Business Park |
|  | 6055 Lusk Boulevard | $18.0{ }^{11}$ | 8,823 | Freehold | Business Park |
| San Francisco | 505 Brannan Street | $18.0{ }^{11}$ | 16,569 | Freehold | Office |
|  | 510 Townsend Street | $18.0^{11}$ | 27,437 | Freehold | Office |
| United States Of America Total |  |  | 357,065 |  |  |
| Grand Total |  |  | 201,911 |  |  |

## PROPERTY PORTFOLIO

OFFICES

| City | Property | Effective Stake (\%) | $\begin{gathered} \text { NLA } \\ (\mathrm{sqm}) \end{gathered}$ | Tenure (Years) | Tenure Expiry |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CHINA |  |  |  |  |  |
| Shanghai | Ascendas Innovation Place | 55.0 | 23,979 | Leasehold | 2044 |
|  | Ascendas Plaza | 55.0 | 42,074 | Leasehold | 2051 |
|  | Innov Center | $51.1^{34}$ | 80,328 | Leasehold | 2059 |
|  | Innov Center Phase II | $100.0{ }^{34,}$ | 37,777 | Leasehold | 2058 |
|  | Pufa Tower | $25.6{ }^{34}$ | 41,773 | Leasehold | 2045 |
| Shenzhen | One iPark | 73.0 | 22,507 | Leasehold | 2056 |
| China Total |  | 248,438 |  |  |  |
| GERMANY |  |  |  |  |  |
| Frankfurt | Gallileo | $32.5{ }^{2}$ | 40,522 | Freehold |  |
|  | Main Airport Center | $32.5{ }^{2}$ | 60,337 | Freehold |  |
| Germany Total |  | 100,859 |  |  |  |


| JAPAN |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tokyo | Kokugikan Front | 100.0 | 6,007 | Freehold |  |
|  | Shinjuku Front Tower | 20.0 | 57,980 | Freehold |  |
| Yokohama | Sun Hamada | 100.0 | 8,374 | Freehold |  |
|  | Yokohama Blue Avenue | 100.0 | 34,677 | Freehold |  |
| Japan Total |  | 107,038 |  |  |  |
| SINGAPORE |  |  |  |  |  |
| Singapore | 21 Collyer Quay | $28.9{ }^{2}$ | 18,624 | 999 | 2849 |
|  | 79 Robinson Road (former CPF building) | 65.0 | 48,206 | 99 | 2067 |
|  | ABI Plaza | 23.6 | 8,593 | Freehold |  |
|  | Asia Square Tower 2 | $28.9{ }^{2}$ | 72,177 | 99 | 2107 |
|  | CapitaGreen | $28.9{ }^{2}$ | 65,066 | 99 | 2073 |
|  | Capital Tower | $28.9{ }^{2}$ | 68,260 | 99 | 2094 |
|  | One George Street | $14.5{ }^{2.3}$ | 41,410 | 99 | 2102 |
|  | Rochester Commons | $100.0^{\text {A }}$ | 29,333 | 60 | 2078 |
|  | Six Battery Road | $28.9{ }^{2}$ | 46,393 | 999 | 2825 |
| Singapore Total | 398,062 |  |  |  |  |


| VIETNAM |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Hanoi | Capital Place | 50.0 | 93,688 | Leasehold | 2066 |
| Vietnam Total |  | 93,688 |  |  |  |


| SOUTH KOREA |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Seoul | Citibank Center | 6.0 | 10,855 | Freehold |
|  | Janggyo Project | $98.8^{34,35, A}$ | 18,426 | Freehold |
|  | Jongro Place | 39.5 | 23,062 | Freehold |
| South Korea Total |  | $\mathbf{5 2 , 3 4 3}$ |  |  |
| Grand Total |  | $\mathbf{1 , 0 0 0 , 4 2 8}$ |  |  |

## PROPERTY PORTFOLIO

## RESIDENTIAL



PROPERTY PORTFOLIO

## RESIDENTIAL



| City/ District | Property/Phase | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (sqm) } \end{gathered}$ | Total No. of Units | Tenure (Years) | Tenure Expiry/ Lease Type | Completion | Expected Date of Completion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CHINA |  |  |  |  |  |  |  |  |
| Xi'an |  |  |  |  |  |  |  |  |
| Baqiao | La Botanica |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { 1A - 2R1, } 6- \\ & \text { 2R2,7-2R4, } \\ & \text { 2R5C\&3AC } \end{aligned}$ | 38.0 | 21,096 |  | 70 | $\begin{array}{r} 2076 \\ \text { Commercial } \end{array}$ |  |  |
|  | Phase 4-4R1 | 38.0 | 9,415 |  | 70 | 2078 Commercial |  |  |
|  | Phase 8-3R2 | 38.0 | 10,090 |  | 70 | 2077 Commercial |  |  |
|  |  |  | 185,371 | 1,703 | 70 | $\begin{array}{r} 2077 \\ \text { Residential } \end{array}$ |  |  |
|  | Phase 9-2R5 | 38.0 | 13,397 |  | 70 | 2076 Commercial |  |  |
|  |  |  | 302,875 | 3,010 | 70 | $2076$ <br> Residential |  |  |
|  | $\begin{aligned} & \text { Phase } 10-4 M 1 \\ & -1 \end{aligned}$ | 38.0 | 41,592 |  | 70 | $\begin{array}{r} 2078 \\ \text { Commercial } \end{array}$ |  |  |
|  | Phase 11-3R4 | $38.0{ }^{\text {A }}$ | 7,612 |  | 70 | 2078 Commercial | 73.0 | 2021 |
|  |  |  | 127,298 | 1,009 | 70 | $2078$ <br> Residential | 73.0 | 2021 |
|  | Phase 12-2R3 | $38.0{ }^{\text {A }}$ | 2,396 |  | 70 | 2076 Commercial | 77.0 | 2021 |
|  |  |  | 75,370 | 694 | 70 | $2076$ <br> Residential | 77.0 | 2021 |
|  | Phase 15-1R1 | $38.0{ }^{\text {A }}$ | 2,926 |  | 70 | 2078 Commercial | 46.0 | 2022 |
|  |  |  | 343,328 | 2,987 | 70 | $2078$ <br> Residential | 46.0 | 2022 |
|  | Phase 16-3R5 | $38.0{ }^{\text {A }}$ | 120,667 | 903 | 70 | $2078$ <br> Residential | 19.0 | 2023 |
|  | Phase 17-4M1 | $38.0{ }^{\text {B }}$ | 115,759 | 1,323 | 70 | 2078 Commercial |  |  |
|  | Phase 18-3R1, <br> Phase 19-4R2 | $38.0{ }^{\text {B }}$ | 284,485 | 1,935 | 70 | $2078$ <br> Residential |  |  |
| China Total |  |  | 4,770,463 |  |  |  |  |  |
| MALAYSIA |  |  |  |  |  |  |  |  |
| Kuala Lumpur |  |  |  |  |  |  |  |  |
| Kuala Lumpur | Park Regent | $50.0{ }^{\text {A }}$ | 136,053 | 505 | Freehold |  | 3.7 | 2022 |
|  | Kuchai Lama | $50.0{ }^{\text {A }}$ | 60,233 | 332 | Freehold |  | 100.0 |  |
| Malaysia Total |  |  | 196,286 |  |  |  |  |  |
| SINGAPORE |  |  |  |  |  |  |  |  |
| Singapore |  |  |  |  |  |  |  |  |
| Pearl Bank | One Pearl Bank | $100.0^{\text {A }}$ | 56,999 | 774 | 99 | 2118 |  | 2023 |
| Yio Chu Kang Road | Site at Yio Chu Kang Road | $100.0{ }^{37.8}$ | 19,330 | 52 | Freehold |  |  |  |
| Singapore Total |  |  | 76,329 |  |  |  |  |  |

PROPERTY PORTFOLIO
RESIDENTIAL

| City/ District | Property/Phase | Effective Stake (\%) | $\begin{gathered} \text { GFA } \\ \text { (sqm) } \end{gathered}$ | Total No. of Units | Tenure (Years) | Tenure Expiry/ Lease Type | Completion | Expected Date of Completion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| VIETNAM |  |  |  |  |  |  |  |  |
| Hanoi |  |  |  |  |  |  |  |  |
| Ha Dong | Seasons Avenue | 35.0 | 196,787 | 1300 | Freehold* | Residential | 100.0 |  |
|  |  |  | 18,498 |  | Leasehold | $\begin{array}{r} 2058 \\ \text { Carpark Leasing } \end{array}$ |  |  |
| Ho Chi Minh City |  |  |  |  |  |  |  |  |
| District 2 | Residential Site in District 2 | $100.0^{\text {A }}$ | 70,990 | 169 | Freehold* | Residential |  | 2027 |
|  | Vista Verde Phase L | $50.0{ }^{\text {A }}$ | 35,558 | 88 | Freehold* | Residential |  | 2023 |
| District 4 | De La Sol | $100.0^{\text {A }}$ | 98,710 | 870 | Freehold* | Residential | 16.7 | 2023 |
| Vietnam Total |  |  | 420,543 |  |  |  |  |  |
| Grand Total |  |  | 5,463,621 |  |  |  |  |  |

## Notes

Any discrepancies in the tables between the listed figures are thereof due to rounding. For China integrated developments and malls, GFA excludes carpark area. Details of some joint venture projects under development may not be included due to confidentiality clauses.

## Status

A Under Development
B Future Development
1 Held through CapitaLand Malaysia Mall Trust.
2 Held through CapitaLand Integrated Commercial Trust.
3 Includes other stake not held through the REIT
4 Funan info relates to the Retail and Office components.
5 Scheme is pending authority approval and GFA figure is subject to change. Obtained in-principle approval to top-up lease to 99 years.
6 Held through CapitaLand China Trust (Formerly known as CapitaLand Retail China Trust).
7 CapitaLand has announced the divestment of the asset to third party. The transaction is expected to be completed by 2021.
8 Held through Ascott Residence Trust (ART)
9 ART announced the divestment of the asset. The transaction is expected to be completed by the first half of 2021.
10 As disclosed in the announcement by ART dated 21 November 2019, partial interest in the land was divested and the retained interest in the land is currently being redeveloped into a new serviced residence property with 192 units (number of units may be subject to change). The tenure expiry date is based on the expected extension of the lease term to 99 years assuming that the new lease is entered into in 2021.
11 Held through Ascendas Reit.
12 The development at 254 Wellington Road was completed in September 2020.
13 CapitaLand has announced the divestment of the assets to CapitaLand China Trust. The transaction is expected to be completed in 2021
14 Held through Ascendas India Trust. All measurements of floor area disclosed are of the Super Built-up Area (SBA).
15 Gross Floor Area indicated for site refers to land area.
16 Stipulated Gross Floor Areas are estimated
17 Gross Floor Area includes under development and future development.
18 99-year lease commencing 12th January 2006, renewable for a further 99 year as provided in the lease deed.
19 aVance Hyderabad is considered a freehold property by the Trustee-Manager on the basis that it is on a 33-year lease which is renewable for further 33-year leases at the Trust's option at nominal lease rentals.
20 Arshiya Panvel warehouses are considered freehold properties by the Trustee-Manager on the basis that they are on a 30-year lease which is renewable for further 30-year leases at the Trust's option at nominal lease rentals
21 Gross Floor Area includes constructed and future development.
22 Gross Floor Area includes constructed and under development.
23 aVance Pune is considered a freehold property by the Trustee-Manager on the basis that it is on a 99-year lease which is renewable for further 99-year leases at the Trust's option at nominal lease rentals.
24 Includes an option for the Trust to renew the land lease for a further term of 30 years upon expiry.
25 Includes an option for the Trust to renew the land lease for a further term of 28 years upon expiry.
26 Includes an option for the Trust to renew the land lease for a further term of 17 years upon expiry.
27 Includes an option for the Trust to renew the land lease for a further term of 24.4 years upon expiry.
28 Includes an option for the Trust to renew the land lease for a further term of 15 years upon expiry.
29 Includes an option for the Trust to renew the land lease for a further term of 12 years upon expiry
30 iQuest@IBP was decommissioned for redevelopment in 2020.
3125 Ubi Road 4 and 27 Ubi Road 4 are undergoing redevelopment works
32 Leasehold for a term of 965 years from 27 November 1997 to 22 November 2962.
33 Leasehold for a term of 999 years from 29 November 2005 to 28 November 3004.
34 The floor area of Innov Center, Innov Center Phase II, Pufa Tower and Janggyo Project are stated using GFA.
35 Divestment of the Janggyo Project was completed in January 2021
36 The floor area of Arlington Business Park is stated using NLA.
37 Area indicated for site at Yio Chu Kang Road refers to land area.

* For Vietnam residential properties, a 50-year leasehold period is applicable to foreigners.


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## DIRECTORS' STATEMENT

We are pleased to submit this annual report to the members of the Company, together with the audited financial statements for the financial year ended 31 December 2020.

In our opinion:
(a) the financial statements set out on pages 156 to 295 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2020 and the financial performance, changes in equity of the Group and of the Company, and the cash flows of the Group for the year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50, Singapore Financial Reporting Standards (International) and International Financial Reporting Standards (IFRS); and
(b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

## DIRECTORS

The directors in office at the date of this statement are as follows:
Ng Kee Choe
Miguel Ko
Lee Chee Koon
Tan Sri Amirsham Bin A Aziz
Stephen Lee Ching Yen
Dr Philip Nalliah Pillai
Kee Teck Koon
Chaly Mah Chee Kheong
Anthony Lim Weng Kin
Gabriel Lim Meng Liang
Goh Swee Chen

## DIRECTORS' STATEMENT

## DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

According to the register kept by the Company for the purposes of Section 164 of the Companies Act, Chapter 50 (the Act), particulars of interests of directors who held office at the end of the financial year (including those held by spouse and infant children) in shares, debentures, options and awards in the Company and its related corporations are as follows:

$$
\begin{aligned}
& \text { Holdings in the name of the } \\
& \text { director, spouse and/or } \\
& \text { infant children } \\
& \text { At beginning At end } \\
& \text { of the year of the year }
\end{aligned}
$$

## The Company

## Ordinary shares

Ng Kee Choe
Lee Chee Koon
Tan Sri Amirsham Bin A Aziz
Stephen Lee Ching Yen
Dr Philip Nalliah Pillai
Kee Teck Koon
Chaly Mah Chee Kheong
Anthony Lim Weng Kin
Goh Swee Chen
Contingent award of Performance shares ${ }^{1 a}$ to be delivered after 2019

## Lee Chee Koon

(197,653 shares)

| 410,636 | 492,344 |
| ---: | ---: |
| 714,371 | $1,273,533$ |
| 128,297 | 152,394 |
| 87,969 | 106,808 |
| 67,556 | 86,187 |
| 64,297 | 86,425 |
| 80,178 | 103,604 |
| 20,526 | 36,476 |
| 20,217 | 34,592 |

r. During the year, 211,488 shares were released.

## Contingent award of Performance shares ${ }^{1 a}$ to be delivered after 2020 Lee Chee Koon <br> (142,437 shares) <br> 0 to $284,874^{3} \quad 0$ to $284,874^{3}$ <br> Contingent award of Performance shares ${ }^{1 a}$ to be delivered after 2021 <br> Lee Chee Koon <br> (320,143 shares) <br> 0 to $640,286^{3} \quad 0$ to $640,286^{3}$ <br> Contingent award of Performance shares ${ }^{1 b}$ to be delivered after 2022 <br> Lee Chee Koon (323,886 shares) <br> - $\quad 0$ to $647,772^{3}$

Unvested Restricted shares ${ }^{2 a}$ to be delivered after 2017
Lee Chee Koon 47,9265,6

* During the year, 54,491 shares were released.

| Unvested Restricted shares ${ }^{2 a}$ to be delivered after 2018 |  |  |
| :---: | :---: | :---: |
| Lee Chee Koon | $142,4375,7$ | -^ |
| ^ During the year, 151,837 shares were released, of which 80,619 shares were settled in cash. |  |  |
| Unvested Restricted shares ${ }^{2 a}$ to be delivered after 2019 |  |  |
| Lee Chee Koon | 0 to 768,3434, | 221,9675,6@ |

(a During the year, 443,930 shares were released, of which 221,965 shares were settled in cash.

## DIRECTORS' STATEMENT

## DIRECTORS' INTERESTS IN SHARES OR DEBENTURES (continued)

|  | Holdings in director, infant <br> At beginning of the year | name of the use and/or ildren <br> At end of the year |
| :---: | :---: | :---: |
| The Company (continued) |  |  |
| Contingent award of Restricted shares ${ }^{2 b}$ to be delivered after 2020 Lee Chee Koon <br> (269,905 shares) | - | 0 to 404,8574,5 |
| Related Corporations |  |  |
| Ascendas Pte Ltd |  |  |
| S\$100 million 2.965\% Fixed Rate Notes due 2021 Kee Teck Koon | S\$250,000 | S\$250,000 |
| CapitaLand Treasury Limited |  |  |
| S\$800 million 2.90\% Fixed Rate Senior Notes due 2032 Kee Teck Koon | - | S\$250,000 |
| Fullerton India Credit Company Limited |  |  |
| S\$150 million 3.70\% Senior Secured Notes due 2023 Kee Teck Koon | S\$250,000 | S\$250,000 |
| Mapletree Treasury Services Limited |  |  |
| S\$300 million 3.4\% Notes due 2026 |  |  |
| Miguel Ko | S\$500,000 | S\$500,000 |
| Olam International Limited |  |  |
| US\$500 million 5.35\% Perpetual Capital Securities Kee Teck Koon | US\$200,000 | - |
| A\$150 million 4.875\% Fixed Rate Notes due 2020 Miguel Ko | A\$200,000 | - |
| SIA Engineering Company Limited |  |  |
| Ordinary Shares Kee Teck Koon | 5,000 | 5,000 |

## DIRECTORS' STATEMENT

## DIRECTORS' INTERESTS IN SHARES OR DEBENTURES (continued)

|  | Holdings in director, s infant At beginning of the year | me of the and/or ren <br> At end of the year |
| :---: | :---: | :---: |
| Related Corporations (continued) |  |  |
| Singapore Airlines Limited |  |  |
| Ordinary Shares |  |  |
| Miguel Ko | - | 75,000 |
| Stephen Lee Ching Yen | 9,400 | 9,400 |
| Kee Teck Koon | - | 38,906 |
| Goh Swee Chen | 1,300 | 18,550 |
| S\$200 million 3.145\% Fixed Rate Notes due 2021 |  |  |
| Miguel Ko | S\$250,000 | S\$250,000 |
| S\$600 million 3.16\% Fixed Rate Notes due 2023 |  |  |
| Ng Kee Choe | S\$250,000 | S\$250,000 |
| Miguel Ko | S\$500,000 | S\$500,000 |
| Kee Teck Koon | S\$750,000 | S\$750,000 |
| S\$750 million 3.03\% Bond due 2024 |  |  |
| Miguel Ko | S\$250,000 | S\$250,000 |
| S\$700 million 3.035\% Fixed Rate Notes due 2025 |  |  |
| Miguel Ko | S\$250,000 | S\$250,000 |
| Kee Teck Koon | S\$250,000 | S\$250,000 |
| S\$850 million 1.625\% Mandatory Convertible Bond due 2025 |  |  |
| Goh Swee Chen | - | S\$3,835 |
| Singapore Technologies Engineering Ltd |  |  |
| Ordinary Shares |  |  |
| Miguel Ko | 70,500 | 70,500 |
| Singapore Telecommunications Limited |  |  |
| Ordinary Shares |  |  |
| Ng Kee Choe | 1,907 | 1,907 |
| Miguel Ko | 34,000 | 34,000 |
| Stephen Lee Ching Yen | 380 | 380 |
| Dr Philip Nalliah Pillai | 3,040 | 3,040 |
| Kee Teck Koon | 490 | 10,490 |
| Anthony Lim Weng Kin | 940 | 940 |
| Goh Swee Chen | 5,000 | 5,000 |

## DIRECTORS' STATEMENT

## DIRECTORS' INTERESTS IN SHARES OR DEBENTURES (continued)

|  | Holdings in the name of the director, spouse and/or infant children |  |
| :---: | :---: | :---: |
| Related Corporations (continued) |  |  |
| SP Power Assets Limited |  |  |
| US\$700 million 3.25\% Fixed Rate Notes due 2025 |  |  |
| Ng Kee Choe | US\$200,000 | US\$200,000 |
| StarHub Ltd |  |  |
| Ordinary Shares |  |  |
| Miguel Ko | 66,600 | 66,600 |
| S\$220 million 3.08\% Fixed Rate Notes due 2022 |  |  |
| Miguel Ko | S\$250,000 | S\$250,000 |
| Surbana Jurong Private Limited |  |  |
| S\$350 million 4.11\% Notes due 2025 |  |  |
| Lee Chee Koon | S\$500,000 | - |

Footnotes:
1a Awards made pursuant to the CapitaLand Performance Share Plan 2010.
1b Awards made pursuant to the CapitaLand Performance Share Plan 2020.
2a Awards made pursuant to the CapitaLand Restricted Share Plan 2010 (RSP 2010).
2b Awards made pursuant to the CapitaLand Restricted Share Plan 2020 (RSP 2020).
3 The final number of shares to be released will depend on the achievement of pre-determined targets over a three-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. On the other hand, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of $200 \%$ of the baseline award. The Executive Resource and Compensation Committee (ERCC) has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors.
4 The final number of shares to be released will depend on the achievement of pre-determined targets at the end of a one-year performance period and the release will be over a vesting period of three years. No share will be released if the threshold targets are not met at the end of the performance period. On the other hand, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of $150 \%$ of the baseline award. The ERCC has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors.
5 An additional number of shares of a total value equal to the value of the accumulated dividends which are declared during each of the vesting periods and deemed forgone due to the vesting mechanism of the RSP 2010 and RSP 2020, will also be released on the final vesting.
6 Being the unvested one-third of the award.
7 Being the unvested two-thirds of the award.
Except as disclosed in this statement, no director who held office at the end of the financial year had interests in shares, debentures or options of the Company or of related corporations either at the beginning or at the end of the financial year.

There was no change in any of the above-mentioned directors' interests in the Company between the end of the financial year and 21 January 2021.

## DIRECTORS' STATEMENT

## ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Except as disclosed under the Directors' Interests in Shares or Debentures and Share Plans sections of this statement, neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

## SHARE PLANS - PERFORMANCE SHARE PLANS AND RESTRICTED SHARE PLANS

The ERCC of the Company has been designated as the Committee responsible for the administration of the Share Plans. The ERCC members at the date of this statement are Mr Ng Kee Choe (Chairman), Mr Miguel Ko, Mr Stephen Lee Ching Yen and Ms Goh Swee Chen.

The CapitaLand Performance Share Plan 2010 (PSP 2010) and CapitaLand Restricted Share Plan 2010 (RSP 2010) were approved by the members of the Company at the Extraordinary General Meeting held on 16 April 2010. The duration of each share plan is 10 years commencing on 16 April 2010. The PSP 2010 and RSP 2010 have expired on 15 April 2020. Awards made prior to expiry are not affected and no further awards were made subsequent to expiry. No new awards were made under PSP 2010 and RSP 2010 during the year.

The CapitaLand Performance Share Plan 2020 (PSP 2020) and CapitaLand Restricted Share Plan 2020 (RSP 2020) were approved by the members of the Company at the Extraordinary General Meeting held on 12 April 2019. The duration of each share plan is 10 years commencing on 1 April 2020.

The ERCC has instituted a set of share ownership guidelines for members of senior management who receive shares under the Share Plans. Under these guidelines, members of senior management are required to retain a portion of the total number of CapitaLand shares received under the Share Plans, which varies according to their respective job grades and base salaries.

The total number of new shares which may be allotted, issued and/or delivered pursuant to awards granted under the Share Plans on any date, when aggregated with existing shares (including treasury shares and cash equivalents) delivered and/or to be delivered, pursuant to the Share Plans and all shares, options or awards granted under any other share schemes of the Company then in force, shall not exceed $8 \%$ of the total number of issued shares (excluding treasury shares) from time to time.

Details of awards granted under each Share Plan are provided in the following sections.

## (a) Awards under the CapitaLand Performance Share Plans

Under the Performance Share Plans, the awards granted are conditional on performance targets set based on medium-term corporate objectives. Awards represent the right of a participant to receive fully paid shares, their equivalent cash value or combinations thereof, free of charge, upon the Company achieving prescribed performance target(s).

The ERCC grants an initial number of shares (baseline award) which are conditional on targets set for a performance period, currently prescribed to be a three-year performance period. A specified number of shares will only be released by the ERCC to the recipients at the end of the qualifying performance period, provided the threshold targets are achieved. The final number of shares to be released will depend on the achievement of pre-determined targets over a three-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. On the other hand, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of $200 \%$ of the baseline award. The ERCC has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors.

## DIRECTORS' STATEMENT

## SHARE PLANS - PERFORMANCE SHARE PLANS AND RESTRICTED SHARE PLANS (continued)

(a) Awards under the CapitaLand Performance Share Plans (continued)

For grants made in 2017 to 2020, the performance conditions and number of shares to be released subject to the achievement of performance targets are as follows:

## Performance conditions

Final number of shares to be released

1. Group's absolute total shareholder return measured as $0 \%$ to $200 \%$ of baseline award a multiple of cost of equity
2. Group's relative total shareholder return ranking against a peer group of selected companies
3. Average of Group's return on equity to be achieved in 2018 and 2019 for the grant made in 2017; average of Group's return on equity to be achieved in 2018 to 2020 for the grant made in 2018; average of Group's return on equity to be achieved in 2019 to 2021 for the grant made in 2019; average of Group's return on equity to be achieved in 2021 and 2022 for the grant made in 2020

Details of the movement in the awards of the Company during the year were as follows:

| Year of award | $<$ Movements during the year $\longrightarrow$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance as at <br> 1 January 2020 |  | Granted No. of shares | Released No. of shares | Lapsed/ Cancelled No. of shares | Balance as at 31 December 2020 |  |
|  | No. of holders | No. of shares |  |  |  | No. of holders | No. of shares |
| 2017 | 57 | 3,301,739 | 222,127 | $(3,395,863)$ | $(128,003)$ | - | - |
| 2018 | 60 | 2,443,787 | - | - | $(178,193)$ | 55 | 2,265,594 |
| 2019 | 84 | 3,414,304 | - | - | $(117,240)$ | 79 | 3,297,064 |
| 2020 | - | - | 3,194,293 | - | - | 72 | 3,194,293 |
|  |  | 9,159,830 | 3,416,420 | $(3,395,863)$ | $(423,436)$ |  | 8,756,951 |

(b) Awards under the CapitaLand Restricted Share Plans

Under the Restricted Share Plans, awards granted to eligible participants vest only after the satisfactory completion of time-based service conditions or where the award is performance-related, after a further period of service beyond the performance target completion date (performance-based restricted awards). In addition, the plans also enable grants of fully paid shares to be made to non-executive directors as part of their remuneration in respect of their office as such in lieu of cash.

## DIRECTORS' STATEMENT

## SHARE PLANS - PERFORMANCE SHARE PLANS AND RESTRICTED SHARE PLANS (continued)

## (b) Awards under the CapitaLand Restricted Share Plans (continued)

The ERCC grants an initial number of shares (baseline award) which are conditional on targets set for a performance period, currently prescribed to be a one-year performance period. A specified number of shares will only be released by the ERCC to the recipients at the end of the qualifying performance period, provided the threshold targets are achieved. The final number of shares to be released will depend on the achievement of pre-determined targets at the end of a one-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. On the other hand, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of $150 \%$ of the baseline award. The ERCC has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors. Once the final number of shares has been determined, it will be released over a vesting period of three years. Recipients can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost.

For grants made in 2017 to 2020, the performance conditions and number of shares to be released subject to the achievement of performance targets are as follows:

## Performance conditions

Final number of shares to be released

1. Group's operating earnings before $0 \%$ to $150 \%$ of baseline award interest and tax
2. Group's operating return on equity

An additional number of shares of a total value equal to the value of the accumulated dividends declared during each of the vesting periods and deemed forgone due to the vesting mechanism, will also be released upon the final vesting

Details of the movement in the awards of the Company during the year were as follows:

| Year of award | $<$ Movements during the year $\longrightarrow$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance as at <br> 1 January 2020 |  | Granted No. of shares | Released ${ }^{+}$ No. of shares | Lapsed/ Cancelled No. of shares | Balance as at 31 December 2020 |  |
|  | No. of holders | No. of shares |  |  |  | No. of holders | No. of shares |
| 2017 | 1,179 | 4,231,622 | 571,042 | $(4,743,499)$ | $(59,165)$ | - | - |
| 2018 | 1,351 | 8,942,586 | 63,216 | $(4,954,231)$ | $(445,487)$ | 1,146 | 3,606,084 |
| 2019 | 2,238 | 14,951,746 | 1,309,810 | $(5,816,170)$ | $(1,760,301)$ | 1,957 | 8,685,085 |
| 2020 | - | - | 9,132,455 \#^ | $(212,897)$ | $(109,885)$ | 1,560 | 8,809,673 |
|  |  | 28,125,954 | 11,076,523 | $(15,726,797)$ | $(2,374,838)$ |  | 21,100,842 |

[^17]
## DIRECTORS' STATEMENT

## SHARE PLANS - PERFORMANCE SHARE PLANS AND RESTRICTED SHARE PLANS (continued)

(b) Awards under the CapitaLand Restricted Share Plans (continued)

As at 31 December 2020, the number of shares in awards granted under the Restricted Share Plans was as follows:
Equity-settled Cash-settled Total

Final number of shares has not been determined (baseline award)\# Final number of shares determined but not released

| $6,882,580$ | $1,767,093$ | $8,649,673$ |
| ---: | ---: | ---: |
| $10,136,163^{\wedge}$ | $2,315,006$ | $12,451,169$ |
| $17,018,743$ | $4,082,099$ | $21,100,842$ |

\# The final number of shares released could range from $0 \%$ to $150 \%$ of the baseline award.
$\wedge$ Includes time-based awards granted under RSP 2020 vesting on 1 March 2021 for selected senior management new hires.

## AUDIT COMMITTEE

The Audit Committee members at the date of this statement are Mr Chaly Mah Chee Kheong (Chairman), Tan Sri Amirsham Bin A Aziz, Dr Philip Nalliah Pillai, Mr Gabriel Lim Meng Liang and Mr Anthony Lim Weng Kin.

The Audit Committee shall discharge its duties in accordance with the Companies Act (Chapter 50) and the Listing Manual of the SGX-ST. The Audit Committee shall also be guided by the Code of Corporate Governance (2 May 2012) and the Guidebook for Audit Committee in Singapore (Second Edition), and any such codes or regulations as may be applicable from time to time.

The principal responsibility of the Audit Committee is to assist the Board of Directors in fulfilling its oversight responsibilities. Areas of review by the Audit Committee include:

- the reliability and integrity of the financial statements;
- the impact of new, revised or proposed changes in accounting standards and policies or regulatory requirements on the financial statements;
- the compliance with laws and regulations, particularly those of the Act and the Listing Manual of the SGX-ST;
- the appropriateness of half-yearly and full year announcements and reports;
- in conjunction with the assessment by the Risk Committee, assesses the adequacy and effectiveness of the internal control (including financial, operational, compliance and information technology controls) and risk management systems established by management to manage risks;
- the adequacy and effectiveness of internal and external audits;
- the appointment and re-appointment of external auditors and the level of auditors' remuneration;
- the nature and extent of non-audit services and their impact on independence and objectivity of the external auditors;
- interested person transactions;
- the findings of internal investigation, if any;
- the processes put in place to manage any material conflicts of interest within the Group; and
- all conflicts of interest matters referred to it.


## DIRECTORS' STATEMENT

## AUDIT COMMITTEE (continued)

The Audit Committee also reviews the policy and arrangements by which employees of the Company and any other persons may, in confidence, report suspected fraud or irregularity or suspected infringement of any laws or regulations or rules or, raise concerns about possible improprieties in matters of financial reporting or other matters, with a view to ensuring that arrangements are in place for such concerns to be raised and independently investigated and for appropriate follow-up action to be taken. Where the Audit Committee becomes aware of any improprieties, the Audit Committee shall discuss such matter with the external auditors and, at an appropriate time, report the matter to the Board. Where appropriate, the Audit Committee shall also commission internal investigations into such matters. Pursuant to this, the Audit Committee has introduced a whistle blowing policy where employees or any person may raise improprieties to the Audit Committee Chairman in good faith, with the confidence that employees or any person making such reports will be treated fairly and be protected from reprisal.

The Audit Committee met 4 times in 2020. Specific functions performed during the year included reviewing the scope of work and strategies of both the internal and external auditors, and the results arising therefrom, including their evaluation of the system of internal controls. The Audit Committee also reviewed the assistance given by the Company's officers to the auditors. The financial statements of the Group and the Company were reviewed by the Audit Committee prior to the submission to the Board of Directors of the Company for adoption. The Audit Committee also met with the internal and external auditors, without the presence of management, to discuss any issues of concern with them.

The Audit Committee has, in accordance with Chapter 9 of the Listing Manual of the SGX-ST, reviewed the requirements for approval and disclosure of interested person transactions, reviewed the procedures set by the Group and the Company to identify and report and where necessary, seek approval for interested person transactions and, with the assistance of the internal auditors, reviewed interested person transactions.

The Audit Committee also undertook half-yearly reviews of all non-audit services provided by KPMG LLP and its member firms and was satisfied that they did not affect their independence as external auditors of the Company.

The Audit Committee has recommended to the Board of Directors that the auditors, KPMG LLP, be nominated for re-appointment as auditors at the forthcoming Annual General Meeting of the Company.

## AUDITORS

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors

## Ng Kee Choe

Director

## Lee Chee Koon

Director

## Singapore

5 March 2021

## INDEPENDENT AUDITORS' REPORT

To the Members of CapitaLand Limited

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

## Opinion

We have audited the financial statements of CapitaLand Limited (the Company) and its subsidiaries (the Group), which comprise the consolidated balance sheet of the Group and the balance sheet of the Company as at 31 December 2020, the consolidated income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows of the Group and the income statement, statement of comprehensive income and statement of changes in equity of the Company for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, as set out on pages 156 to 295.

In our opinion, the accompanying consolidated financial statements of the Group and the balance sheet, income statement, statement of comprehensive income and statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act), Singapore Financial Reporting Standards (International) (SFRS(I)) and International Financial Reporting Standards (IFRS) so as to give a true and fair view of the financial position of the Group and the Company as at 31 December 2020 and the financial performance and changes in equity of the Group and the Company, and the cash flows of the Group for the year ended on that date.

## Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Valuation of investment properties

(Refer to Note 5 and 35 to the financial statements)

## Risk:

The Group owns a portfolio of investment properties comprising shopping malls, offices, serviced residences, integrated development projects and business park, industrial and logistic properties, located primarily in Singapore, China and Europe. Investment properties represent the single largest category of assets on the balance sheets at $\$ 47.9$ billion as at 31 December 2020 (2019: $\$ 48.7$ billion).

These investment properties are stated at their fair values based on independent external valuations.
The valuation process involves significant judgement in determining the appropriate valuation methodology to be used, and in estimating the underlying assumptions to be applied. The valuations are highly sensitive to key assumptions applied and a small change in the assumptions can have a significant impact to the valuation.

The valuation reports obtained from the external valuers of certain properties highlighted that given the unprecedented set of circumstances on which to base a judgment, less certainty, and a higher degree of caution, should be attached to their valuations than would normally be the case. Due to the unknown future impact that the Coronavirus Disease ("COVID-19") pandemic might have on the real estate market, the external valuers have also recommended to keep the valuation of these properties under frequent review.

## INDEPENDENT AUDITORS' REPORT

To the Members of CapitaLand Limited

## Our response:

We assessed the Group's processes for the selection of the external valuers, the determination of the scope of work of the valuers, and the review and acceptance of the valuations reported by the external valuers.

We evaluated the qualifications and competence of the external valuers. We also read the terms of engagement of the valuers with the Group to determine whether there were any matters that might have affected their objectivity or limited the scope of their work.

We considered the valuation methodologies used against those applied by other valuers for similar property types. We also considered other alternative valuation methods. We tested the integrity of inputs of the projected cash flows used in the valuations to supporting leases and other documents. We challenged the key assumptions used in the valuations, which included capitalisation, discount and terminal yield rates by comparing them against historical rates and available industry data, taking into consideration comparability and market factors. Where the rates were outside the expected range, we undertook further procedures to understand the effect of additional factors and, when necessary, held further discussions with the valuers.

We also considered the adequacy of the disclosures in the financial statements, in describing the inherent degree of subjectivity and key assumptions in the estimates. This includes the relationships between the key unobservable inputs and fair values, in conveying the uncertainties.

## Our findings:

The Group has a structured process in appointing and instructing valuers, and in reviewing, challenging and accepting their valuations. The valuers are members of recognised professional bodies for valuers and have considered their own independence in carrying out their work. The valuation methodologies used are in line with generally accepted market practices and the key assumptions used are within the range of market data. The disclosures in the financial statements are appropriate.

## Other information

Management is responsible for the other information contained in the annual report. Other information is defined as all information in the annual report other than the financial statements and our auditors' report thereon.

We have obtained all other information prior to the date of this auditors' report.
Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## INDEPENDENT AUDITORS' REPORT

To the Members of CapitaLand Limited

## Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act, SFRS(I) and IFRS, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.


## INDEPENDENT AUDITORS' REPORT

To the Members of CapitaLand Limited

Auditors' responsibilities for the audit of the financial statements (continued)
We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Ling Su Min.

## Kpunc up

KPMG LLP
Public Accountants and
Chartered Accountants

## Singapore

5 March 2021

## BALANCE SHEETS

As at 31 December 2020


## Non-current assets

Property, plant and equipment
Intangible assets
Investment properties
Subsidiaries
Associates
Joint ventures
Deferred tax assets
Other non-current assets

## Current assets

Development properties for sale and stocks
Trade and other receivables
Other current assets
Assets held for sale
Cash and cash equivalents

## Less: current liabilities

Trade and other payables
Contract liabilities
Short term borrowings
Current portion of debt securities
Current tax payable
Liabilities held for sale

## Net current assets

## Less: non-current liabilities

Long term borrowings
Debt securities
Deferred tax liabilities
Other non-current liabilities

## Net assets

Representing:
Share capital
Revenue reserve
Other reserves

## Equity attributable to owners of the Company

Perpetual securities
Non-controlling interests
Total equity

| 3 | $1,435,084$ | $1,268,517$ | 35,918 | 47,128 |
| :---: | ---: | ---: | ---: | ---: |
| 4 | $1,067,382$ | 988,081 | 323 | 436 |
| 5 | $47,872,910$ | $48,731,897$ | - | - |
| 6 | - | - | $16,922,621$ | $15,511,154$ |
| 7 | $7,726,017$ | $8,080,868$ | - | - |
| 8 | $4,801,796$ | $4,915,307$ | - | - |
| 9 | 503,456 | 353,816 | 423 | 423 |
| 10 (a) | $1,571,500$ | $1,382,447$ | - | - |
|  | $64,978,145$ | $65,720,933$ | $16,959,285$ | $15,559,141$ |


| 11 | $6,778,210$ | $7,725,059$ | - | - |
| :---: | ---: | ---: | ---: | ---: |
| 12 | $3,075,988$ | $2,301,597$ | 804,034 | 889,759 |
| $10(b)$ | 39,495 | 45,611 | - | - |
| 15 | 322,662 | 385,111 | - | - |
| 16 | $9,175,378$ | $6,167,606$ | 25,199 | 18,098 |
|  | $19,391,733$ | $16,624,984$ | 829,233 | 907,857 |
| 17 | $5,256,615$ | $5,047,568$ | 402,791 | 112,429 |
| $27(b)$ | 862,127 | $1,501,306$ | - | - |
| 19 | $3,938,561$ | $2,501,026$ | 10,808 | 10,453 |
| 20 | 998,728 | $1,449,027$ | - | 646,236 |
| 15 | $2,651,176$ | $1,900,452$ | 2,281 | 3,998 |
| 15 | 31,678 | 27,797 | - | - |
|  | $13,738,885$ | $12,427,176$ | 415,880 | 773,116 |
|  | $5,652,848$ | $4,197,808$ | 413,353 | 134,741 |


| 19 | $19,573,143$ | $17,008,518$ | 23,969 | 34,777 |
| :---: | ---: | ---: | ---: | ---: |
| 20 | $10,647,959$ | $10,452,492$ | $1,172,783$ | $1,170,531$ |
| 9 | $1,366,831$ | $1,462,440$ | 549 | 1,572 |
| 21 | 751,019 | 712,416 | 672,315 | $1,282,605$ |
|  | $32,338,952$ | $29,635,866$ | $1,869,616$ | $2,489,485$ |
|  |  |  |  |  |
|  | $38,292,041$ | $40,282,875$ | $15,503,022$ | $13,204,397$ |


| 23 | $9,715,256$ | $9,327,422$ | $9,715,256$ | $9,327,422$ |
| :---: | ---: | ---: | ---: | ---: |
|  | $12,903,455$ | $15,074,009$ | $6,018,041$ | $4,103,135$ |
| 24 | $(312,634)$ | $(1,041,961)$ | $(230,275)$ | $(226,160)$ |
| $22,306,077$ | $23,359,470$ | $15,503,022$ | $13,204,397$ |  |
| 25 | 996,657 | 897,047 | - | - |
| 6 | $14,989,307$ | $16,026,358$ | - | - |
|  | $38,292,041$ | $40,282,875$ | $15,503,022$ | $13,204,397$ |
|  |  |  |  |  |

## INCOME STATEMENTS

Year ended 31 December 2020

|  | Note | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} 2020 \\ \$ 1000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ 1000 \end{array}$ |
| Revenue | 27 | 6,532,572 | 6,234,764 | 2,617,224 | 517,113 |
| Cost of sales |  | $(3,613,302)$ | $(3,234,962)$ | - | - |
| Gross profit |  | 2,919,270 | 2,999,802 | 2,617,224 | 517,113 |
| Other operating income | 28(a) | 719,916 | 1,772,158 | 53,048 | 66,288 |
| Administrative expenses |  | $(605,372)$ | $(608,740)$ | $(104,375)$ | $(161,480)$ |
| Other operating expenses |  | $(2,854,044)$ | $(84,385)$ | $(38,884)$ | $(13,526)$ |
| Profit from operations |  | 179,770 | 4,078,835 | 2,527,013 | 408,395 |
| Finance costs | 28(d) | $(913,149)$ | $(839,141)$ | $(56,405)$ | $(79,344)$ |
| Share of results (net of tax) of: |  |  |  |  |  |
| - associates |  | 22,893 | 643,824 | - | - |
| - joint ventures |  | 28,824 | 344,951 | - | - |
|  |  | 51,717 | 988,775 | - | - |
| (Loss)/Profit before tax | 28 | $(681,662)$ | 4,228,469 | 2,470,608 | 329,051 |
| Tax expense | 29 | $(953,485)$ | $(814,828)$ | 2,560 | 1,254 |
| (Loss)/Profit for the year |  | $(1,635,147)$ | 3,413,641 | 2,473,168 | 330,305 |
| Attributable to: |  |  |  |  |  |
| Owners of the Company |  | $(1,574,259)$ | 2,135,894 | 2,473,168 | 330,305 |
| Non-controlling interests |  | $(60,888)$ | 1,277,747 | - | - |
| (Loss)/Profit for the year |  | $(1,635,147)$ | 3,413,641 | 2,473,168 | 330,305 |
| Basic earnings per share (cents) | 30 | (31.0) | 46.4 |  |  |
| Diluted earnings per share (cents) | 30 | (31.0) | 43.8 |  |  |

## STATEMENTS OF COMPREHENSIVE INCOME

Year ended 31 December 2020

|  |  |  | Group |  | pany |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | 2020 | 2019 | 2020 | 2019 |
|  |  | \$ 000 | \$000 | \$'000 | \$000 |
| (Loss)/Profit for the year |  | $(1,635,147)$ | 3,413,641 | 2,473,168 | 330,305 |

Other comprehensive income:
Items that may be reclassified subsequently to profit or loss
Exchange differences arising from translation of foreign operations and foreign currency loans forming part of net investment in foreign operations
Effective portion of change in fair value of cash flow hedges
Share of other comprehensive income of associates and joint ventures
700,103 $(206,259)$

Items that will not be reclassified subsequently to profit or loss
Change in fair value of equity investments at fair value through other comprehensive income
Revaluation of a property, plant and equipment
Total other comprehensive income for the year, net of tax
Total comprehensive income for the year


## Attributable to

Owners of the Company
Non-controlling interests
Total comprehensive income for the year

| $(881,562)$ | $1,952,983$ | $2,473,168$ | 330,305 |
| :---: | ---: | ---: | ---: |
| 147,156 | $1,173,613$ | - | - |
| $(734,406)$ | $3,126,596$ | $2,473,168$ | 330,305 |

STATEMENTS OF CHANGES IN EQUITY
Year ended 31 December 2020

|  |  |  |  |  |  | Attributab | to owners | of the Compa |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital \$'000 | Revenue reserve \$'000 | Reserve for own shares \$'000 | Capital reserve \$'000 | Equity compensation reserve $\$ \mathbf{\prime} 000$ | Hedging reserve \$'000 | Fair value reserve \$'000 | Asset revaluation reserve \$'000 | Foreign currency translation reserve \$'000 | $\begin{aligned} & \text { Total } \\ & \$ \mathbf{\prime} 000 \end{aligned}$ | Perpetual securities \$'000 | Noncontrolling interests \$'000 | Total equity \$'000 |
| The Group |  |  |  |  |  |  |  |  |  |  |  |  |  |
| At 1 January 2020 | 9,327,422 | 15,074,009 | $(342,225)$ | 295,073 | 77,869 | $(104,727)$ | 138,489 | 6,161 | (1,112,601) | 23,359,470 | 897,047 | 16,026,358 | 40,282,875 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loss for the year | - | $(1,574,259)$ | - | - | - | - | - | - | - | $(1,574,259)$ | - | $(60,888)$ | $(1,635,147)$ |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exchange differences arising from translation of foreign operations and foreign currency loans forming part of net investment in foreign operations | - | - | - | - | - | - | - | - | 468,882 | 468,882 | - | 231,221 | 700,103 |
| Change in fair value of equity investment at fair value through other comprehensive income | - | - | - | - | - | - | $(44,975)$ | - | - | $(44,975)$ | - | $(5,965)$ | $(50,940)$ |
| Effective portion of change in fair value of cash flow hedges | - | - | - | - | - | $(74,940)$ | - | - | - | $(74,940)$ | - | $(22,802)$ | $(97,742)$ |
| Share of other comprehensive income of associates and joint ventures | - | - | - | - | - | $(19,952)$ | - | - | 363,682 | 343,730 | - | 5,590 | 349,320 |
| Total other comprehensive income, net of tax | - | - | - | - | - | $(94,892)$ | $(44,975)$ | - | 832,564 | 692,697 | - | 208,044 | 900,741 |
| Total comprehensive income | - | $(1,574,259)$ | - | - | - | $(94,892)$ | $(44,975)$ | - | 832,564 | $(881,562)$ | - | 147,156 | $(734,406)$ |

STATEMENTS OF CHANGES IN EQUITY
Year ended 31 December 2020

| Attributable to owners of the Company |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \text { Share } \\ \text { capital } \\ \$ \prime 000 \end{array}$ | $\begin{array}{r} \text { Revenue } \\ \text { reserve } \\ \$ \prime 000 \end{array}$ | Reserve for own shares $\$ \prime 000$ | Capital reserve \$'000 | Equity compensation reserve $\$ \mathbf{v o o n}$ | $\begin{array}{r} \text { Hedging } \\ \text { reserve } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \text { Fair value } \\ \text { reserve } \\ \$ 1000 \end{array}$ | Asset revaluation reserve $\$ 000$ |  | $\begin{aligned} & \text { Total } \\ & \$ \mathbf{\$} 000 \\ & \hline \end{aligned}$ | Perpetual securities \$'00 $\qquad$ | $\begin{array}{r} \begin{array}{r} \text { Non- } \\ \text { controlling } \\ \text { interests } \end{array} \\ \$ 000 \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { equity } \\ \$ \\ \$ \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| - | - | 735 | - | - | - | - | - | - | 735 | - | - | 735 |
| 387,834 | - | - | - | - | - | - | - | - | 387,834 | - | - | 387,834 |
| - | - | - | - | - | - | - | - | - | - | - | 355,067 | 355,067 |
| - | 46,990 | - | $(46,990)$ | - | - | - | - | - | - | - | - | - |
| - | $(606,279)$ | - | - | - | - | - | - | - | $(606,279)$ | - | (732,007) | $(1,338,286)$ |
| - | 1,027 | 51,188 | - | $(52,215)$ | - | - | - | - | , | - | - | - |
| - | - | - | - | - | - | - | - | - | - | 99,021 | - | 99,021 |
| - | $(24,749)$ | - | - | - | - | - | - | - | $(24,749)$ | 34,438 | $(9,689)$ | - |
| - | - | - | - | - | - | - | - | - | - | $(33,849)$ | - | $(33,849)$ |
| - | - | - | - | 27,680 | - | - | - | - | 27,680 |  | 3,698 | 31,378 |
| 387,834 | (583,011) | 51,923 | $(46,990)$ | $(24,535)$ |  |  |  | - | $(214,779)$ | 99,610 | $(382,931)$ | $(498,100)$ |


| - | 3,662 | - | $(2,046)$ | - | - | - | - | 1,220 | 2,836 | - | $(21,491)$ | $(18,655)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 47,318 | - | $(1,030)$ | - | 91 | 108 | - | 3,701 | 50,188 | - | $(773,832)$ | $(723,644)$ |
| - | (21,321) | - | 18,617 | - | - | - | - | - | $(2,704)$ | - | (16) | $(2,720)$ |
| - | $(42,943)$ | - | 35,571 | - | - | - | - | - | $(7,372)$ | - | $(5,937)$ | $(13,309)$ |
| - | $(13,284)$ | - | 51,112 | - | 91 | 108 | - | 4,921 | 42,948 | - | $(801,276)$ | (758,328) |
| 387,834 | $(596,295)$ | 51,923 | 4,122 | $(24,535)$ | 91 | 108 | - | 4,921 | (171,831) | 99,610 | $(1,184,207)$ | $(1,256,428)$ |
| 9,715,256 | 12,903,455 | $(290,302)$ | 299,195 | 53,334 | $(199,528)$ | 93,622 | 6,161 | $(275,116)$ | 22,306,077 | 996,657 | 14,989,307 | 38,292,041 |

STATEMENTS OF CHANGES IN EQUITY Year ended 31 December 2020

The Group
Other comprehensive income Exchange differensences arising from translation of foreign operations and foreign currency loans forming part
of net investment in foreign operations Change in fair value of equity investment at fair value
Revaluation of a property, plant and equipmen Effective portion of change in fair value of cash flow Share of other comprehensive income of associates Total other comprehensive income, net of tax Total comprehensive income
STATEMENTS OF CHANGES IN EQUITY
Year ended 31 December 2020

| Attributable to owners of the Company |  |  |  |  |  |  |  |  |  | Perpetual securities $\qquad$ | Non-controlling interests \$'000 | $\begin{array}{r} \text { Total } \\ \text { equity } \\ \${ }^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Share capital \$'000 | Revenue reserve \$'000 | Reserve for own shares \$'000 | Capital reserve \$'000 | Equity compensation reserve $\$ \prime 000$ | Hedging reserve \$'000 | Fair value reserve \$'000 | $\begin{array}{r} \text { Asset } \\ \text { revaluation } \\ \text { reserve } \\ \$ 000 \end{array}$ | Foreign currency translation reserve $\$ \mathbf{1}$ | $\begin{array}{r} \text { Total } \\ \$ \$^{\prime} 000 \\ \hline \end{array}$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| - | - | 596 | - | - | - | - | - | - | 596 | - | - | 596 |
| 3,017,926 | - | - | - | - | - | - | - | - | 3,017,926 | - | - | 3,017,926 |
| - | - | - | - | - | - | - | - | - | - | - | 606,048 | 606,048 |
| - | 18,483 | - | $(18,483)$ | - | - | - | - | - | - | - | - | - |
| - | $(501,007)$ | - | , | - | - | - | - | - | $(501,007)$ | - | $(836,465)$ | $(1,337,472)$ |
| - | 1,245 | - | - | $(1,245)$ | - | - | - | - | - | - | - | - |
| - |  | - | - | - | - | - | - | - | - | 645,579 | - | 645,579 |
| - | - | - | - | - | - | - | - | - | - | $(150,000)$ | - | $(150,000)$ |
| - | $(12,628)$ | - | - | - | - | - | - | - | $(12,628)$ | 23,541 | $(10,913)$ | - |
| - | - | - | - | - | - | - | - | - | - | $(19,200)$ | - | $(19,200)$ |
| - | - | 42,257 | - | 9,769 | - | - | - | 2 | 52,028 | , | 1,499 | 53,527 |
| 3,017,926 | $(493,907)$ | 42,853 | $(18,483)$ | 8,524 | - | - | - | 2 | 2,556,915 | 499,920 | $(239,831)$ | 2,817,004 |


|  | 23,830 | - | $(24,228)$ | - | 1,150 | - | - | 1,338 | 2,090 | - | $1,149,656$ | $1,151,746$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | $(96,510)$ | - | $(292)$ | - | - | 31 | - | 9,681 | $(87,090)$ | - | $(32,422)$ | $(119,512)$ |
| - | $(36,043)$ | - | 40,141 | - | - | - | - | - | 4,098 | - | - | 4,098 |
| - | 119,928 | - | $(119,928)$ | - | - | - | - | - | - | - | - | - |
| - | $(17,507)$ | - | 16,722 | - | - | - | - | 1,144 | 359 | - | 16,670 | 17,029 |
|  | $(6,302)$ | - | $(87,585)$ | - | 1,150 | 31 | - | 12,163 | $(80,543)$ | - | $1,133,904$ | $1,053,361$ |
| $3,017,926$ | $(500,209)$ | 42,853 | $(106,068)$ | 8,524 | 1,150 | 31 | - | 12,165 | $2,476,372$ | 499,920 | 894,073 | $3,870,365$ |
| $9,327,422$ | $15,074,009$ | $(342,225)$ | 295,073 | 77,869 | $(104,727)$ | 138,489 | 6,161 | $(1,112,601)$ | $23,359,470$ | 897,047 | $16,026,358$ | $40,282,875$ |

## STATEMENTS OF CHANGES IN EQUITY

Year ended 31 December 2020


## The Company

At 1 January 2020
$9,327,422 \quad 4,103,135 \quad(342,225)$
92,799
$23,266 \quad 13,204,397$
Total comprehensive income
Profit for the year

- $2,473,168$
- $2,473,168$

Transactions with owners, recorded directly in equity

## Contributions by and distributions

## to owners

Issue of new shares
Issue of treasury shares
Dividends paid
Share-based payments
Reclassification of equity
compensation reserve
Redemption of convertible bonds
Total transactions with owners
At 31 December 2020
At 1 January 2019

| 387,834 | - | - | - | - | 387,834 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | 51,923 | - | $(15,643)$ | 36,280 |
| - | $(606,279)$ | - | - | - | $(606,279)$ |
| - | - | - | - | 7,622 | 7,622 |
|  | 1,027 | - | - | $(1,027)$ | - |
| - | 46,990 | - | $(46,990)$ | - | - |
| - | $(558,262)$ | 51,923 | $(46,990)$ | $(9,048)$ | $(174,543)$ |
| $9,715,256$ | $6,018,041$ | $(290,302)$ | 45,809 | 14,218 | $15,503,022$ |
|  |  |  |  |  |  |
| $6,309,496$ | $4,257,059$ | $(385,078)$ | 111,282 | 19,105 | $10,311,864$ |

Total comprehensive income
Profit for the year - 330,305 - $\quad$ - 330,305
Transactions with owners, recorded directly in equity

## Contributions by and distributions

 to ownersIssue of new shares
Issue of treasury shares
Dividends paid
Share-based payments
Reclassification of equity
compensation reserve
Redemption of convertible bonds
Total transactions with owners
At 31 December 2019

| $3,017,926$ | - | - | - | - | $3,017,926$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | 42,853 | - | $(14,422)$ | 28,431 |
| - | $(501,007)$ | - | - | - | $(501,007)$ |
| - | - | - | - | 16,878 | 16,878 |
| - | $(1,705)$ | - | - | 1,705 | - |
| - | 18,483 | - | $(18,483)$ | - | - |
| $3,017,926$ | $(484,229)$ | 42,853 | $(18,483)$ | 4,161 | $2,562,228$ |
| $9,327,422$ | $4,103,135$ | $(342,225)$ | 92,799 | 23,266 | $13,204,397$ |

## CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2020

|  | 2020 | 2019 |
| :--- | ---: | ---: |
| $\mathbf{\$ 0 0 0}$ | \$'000 |  |

## Cash flows from operating activities

(Loss)/Profit after tax
3,413,641

Adjustments for:
Allowance for/(Write-back of):

- impairment loss on receivables
- foreseeable losses
- impairment on interests in associates and joint ventures
- impairment on intangible assets
- impairment on property, plant and equipment

Amortisation of intangible assets
Depreciation of property, plant and equipment and right-of-use assets
Dividend income
Fair value loss loss/(gain) from assets held for sale
Finance costs
Gain on disposal of investment properties
Interest income
Loss on disposal and write off of property, plant and equipment
Write-off of intangible assets
Net change in fair value of investment properties
Net change in fair value of financial instruments
Net gain from change of ownership interests in subsidiaries, associates and joint ventures
Share of results of associates and joint ventures
Share-based expenses
Tax expense

## Operating profit before working capital changes

|  |  |
| ---: | ---: |
| 32,906 | 10,477 |
| 251,329 | $(3,499)$ |
| 283 | 18,251 |
| 152,868 | 5,263 |
| 26,594 | 8,682 |
| 22,922 | 18,461 |
| 156,806 | 118,418 |
| $(13,629)$ | $(8,726)$ |
| 416,479 | $(135,024)$ |
| 913,149 | 839,141 |
| $(40,156)$ | $(124,744)$ |
| $(98,542)$ | $(98,323)$ |
| 527 | 1,682 |
| 1,712 | - |
| $2,085,197$ | $(1,028,920)$ |
| 15,041 | $(11,412)$ |
|  |  |
| $(232,457)$ | $(218,520)$ |
| $(51,717)$ | $(988,775)$ |
| 36,846 | 66,734 |
| 953,485 | 814,828 |
| $4,629,643$ | $(716,006)$ |
| $2,994,496$ | $2,697,635$ |

Changes in working capital:
Trade and other receivables
Development properties for sale
Contract assets
Trade and other payables
Contract liabilities
Restricted bank deposits

Cash generated from operations
Taxation paid

| $(825,630)$ | $(135,537)$ |
| ---: | ---: |
| $1,043,981$ | 338,357 |
| - | 24,805 |
| $(484,489)$ | 52,154 |
| $(705,494)$ | $(199,094)$ |
| 17,190 | $(61,034)$ |
| $(954,442)$ | 19,651 |
| $2,040,054$ | $2,117,286$ |
| $(511,787)$ | $(471,314)$ |
| $1,528,267$ | $2,245,972$ |

## CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2020

| Note | 2020 | 2019 |
| :--- | ---: | ---: |
|  | $\$ \prime 000$ | $\$ \mathbf{1} 000$ |

## Cash flows from investing activities

Acquisition/Development expenditure of investment properties
Acquisition of subsidiaries, net of cash acquired
Deposits placed for acquisition of investment properties
Deposits received for disposal of investment property/subsidiaries Disposal of subsidiaries, net of cash disposed of
Dividends received from associates, joint ventures and other investments Interest income received
(Investments in)/Return of investments from associates and joint ventures Proceeds from disposal of/(Investment in) other financial assets
Proceeds from disposal of investment properties
Proceeds from disposal of assets held for sale
Proceeds from disposal of property, plant and equipment
Purchase of intangible assets and property, plant and equipment
Settlement of hedging instruments
Restricted bank deposit for acquisition of a subsidiary
Net cash generated from/(used in) investing activities

| 32(b) | $(837,780)$ | $(1,009,955)$ |
| :---: | :---: | :---: |
|  | $(213,361)$ | $(2,543,698)$ |
|  | $(155,386)$ | - |
|  | 21,168 | 86,850 |
| 32(d) | 468,614 | 1,537,188 |
|  | 403,276 | 291,405 |
|  | 78,947 | 90,143 |
|  | $(364,881)$ | 101,269 |
|  | 3,097 | $(18,241)$ |
|  | 360,184 | 782,982 |
|  | 351,188 | 386,300 |
|  | 9,802 | 6,831 |
|  | $(80,111)$ | $(81,465)$ |
|  | $(13,072)$ | 1,284 |
|  | - | 10,590 |
|  | 31,685 | $(358,517)$ |

## Cash flows from financing activities

Repayment of shareholder loans from non-controlling interests
(Distributions to)/Contributions from non-controlling interests
Dividends paid to non-controlling interests
Distributions to perpetual securities holders
Dividends paid to shareholders
Interest expense paid
Loans from associates and joint ventures
Payment for acquisition of ownership interests in subsidiaries with no change in control
Proceeds from bank borrowings
Proceeds from issuance of debt securities
Proceeds from issue of perpetual securities by subsidiaries
Redemption of perpetual securities by a subsidiary
Repayments of lease liabilities
Repayments of bank borrowings
Repayments of debt securities and convertible bonds
Receipt/(Placement) of bank deposits pledged for bank facilities

## Net cash generated from/(used) in financing activities

## Net increase in cash and cash equivalents

Cash and cash equivalents at beginning of the year
Effect of exchange rate changes on cash balances held in foreign currencies
Changes in cash and cash equivalents reclassified to assets held for sale
Cash and cash equivalents at end of the year

| $(52,000)$ | $(7,792)$ |
| ---: | ---: |
| $(332,940)$ | 593,708 |
| $(737,114)$ | $(825,182)$ |
| $(33,849)$ | $(19,200)$ |
| $(217,949)$ | $(501,007)$ |
| $(990,427)$ | $(890,764)$ |
| 515,760 | - |
|  |  |
| $(3,194)$ | $(118,370)$ |
| $7,569,655$ | $9,529,542$ |
| $1,124,220$ | $1,551,841$ |
| 98,821 | 645,579 |
| - | $(150,000)$ |
| $(68,341)$ | $(63,256)$ |
| $(4,184,389)$ | $(9,302,399)$ |
| $(1,392,588)$ | $(1,208,925)$ |
| 2,714 | $(771)$ |
| $1,298,379$ | $(766,996)$ |
|  |  |
| $2,858,331$ | $1,120,459$ |
| $6,061,398$ | $5,004,755$ |
| 171,975 | $(41,880)$ |
| $(2,868)$ | $(21,936)$ |
| $9,088,836$ | $6,061,398$ |

## NOTES TO THE FINANCIAL STATEMENTS

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 5 March 2021.

## 1 DOMICILE AND ACTIVITIES

CapitaLand Limited (the Company) is incorporated in the Republic of Singapore and has its registered office at 168 Robinson Road, \#30-01, Capital Tower, Singapore 068912.

The Company's immediate and ultimate holding companies are CLA Real Estate Holdings Pte Ltd and Temasek Holdings (Private) Limited respectively, both companies incorporated in the Republic of Singapore.

The principal activities of the Company during the financial year are those relating to investment holding and consultancy services as well as the corporate headquarters which gives direction, provides management support services and integrates the activities of its subsidiaries.

The principal activities of the significant subsidiaries are those relating to investment holding, real estate development, investment in real estate financial products and real estate assets, investment advisory and management services as well as management of real estate assets.

The consolidated financial statements relate to the Company and its subsidiaries (the Group) and the Group's interests in associates and joint ventures.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Basis of preparation

The financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (International) (SFRS(I)) and International Financial Reporting Standards (IFRS). SFRS(I) are issued by the Accounting Standards Council and comprise standards and interpretations that are equivalent to International Financial Reporting Standards (IFRS) as issued by the International Accounting Standard Board (IASB). All references to SFRS(I) and IFRS are subsequently referred to as SFRS(I) in these financial statements unless otherwise stated.

The financial statements have been prepared on the historical cost basis except as disclosed in the accounting policies below.

These financial statements are presented in Singapore Dollars, which is the Company's functional currency. All financial information presented in Singapore Dollars have been rounded to the nearest thousand, unless otherwise stated

The preparation of the financial statements in conformity with SFRS(I) requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.1 Basis of preparation (continued)

Information about critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following notes:

Note 2.6, Note 3(a) - classification of investment properties
Note 6 - consolidation; whether the Group has control over an investee
Note 9 - recognition of deferred tax assets
Note 2.15 - revenue recognition: whether revenue from sale of residential units is recognised over time or at point in time

Note 2.2(a), Note 33 - accounting for acquisitions as business combinations or asset acquisitions Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

Note 4 - measurement of recoverable amounts of goodwill
Note 5, Note 35 - determination of fair value of investment properties
Note 11 - estimation of the progress of completion of the projects' attributable profits for development properties for sale and allowance for foreseeable losses

Note 34(c) - measurement of expected credit loss (ECL) allowance for trade receivables: key assumptions in determining the expected loss rate

Note 33 - determination of fair value of assets, liabilities and contingent liabilities acquired in business combinations

Note 35 - determination of fair value of financial instruments
The accounting policies set out below have been applied consistently by the Group entities to all periods presented in these financial statements, except as explained in note 2.14 and note 41 which address changes in accounting policies.

### 2.2 Basis of consolidation

## (a) Business combinations and property acquisitions

The Group accounts for business combinations using the acquisition method when the acquired set of activities and assets meets the definition of a business and control is transferred to the Group. In determining whether a particular set of activities and assets or acquisition of a property is a business, the Group assesses whether the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

The Group has an option to apply a "concentration test" that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.2 Basis of consolidation (continued)

(a) Business combinations and property acquisitions (continued)

Goodwill arising from business combinations are measured as described in note 2.5(a)
The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in the profit or loss.

Any contingent consideration payable is recognised at fair value at the acquisition date and included in the consideration transferred. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, other contingent consideration is re-measured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognised in the profit or loss.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the acquisition date. The measurement basis taken is elected on a transaction-by-transaction basis. All other non-controlling interests are measured at acquisition date fair value, unless another measurement basis is required by SFRS(I). If the business combination is achieved in stages, the Group's previously held equity interest in the acquiree is re-measured to fair value at each acquisition date and any changes are taken to the profit or loss.

When acquisition of an asset or a group of assets does not constitute a business combination, it is treated as property acquisition. In such cases, the individual identifiable assets acquired and liabilities assumed are recognised. The acquisition cost shall be allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of acquisition. Such a transaction does not give rise to goodwill.
(b) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect these returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as transactions with owners and therefore no adjustments are made to goodwill and no gain or loss is recognised in profit or loss. Adjustments to non-controlling interests arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

Upon the loss of control of a subsidiary, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognised in the profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.2 Basis of consolidation (continued)

(c) Associates and joint ventures

Associates are those entities in which the Group has significant influence, but not control, over their financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds $20 \%$ or more of the voting power of another entity. Joint ventures are entities over whose activities the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Associates and joint ventures are accounted for using the equity method (collectively referred to as "equity-accounted investees") and are recognised initially at cost. The cost of the investments includes transaction costs. The Group's investments in equity-accounted investees include goodwill identified on acquisition, net of any accumulated impairment losses. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of the equity-accounted investees, after adjustments to align the accounting policies of the equityaccounted investees with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operation or has made payments on behalf of the investee.

An impairment loss in respect of an associate or joint venture is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with note 2.11. An impairment loss is recognised in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.
(d) Joint operations

A joint operation is an arrangement in which the Group has joint control whereby the Group has rights to the assets, and obligations for the liabilities, relating to an arrangement. The Group accounts for each of its assets, liabilities and transactions, including its share of those held or incurred jointly, in relation to the joint operation.
(e) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.
(f) Accounting for subsidiaries, associates and joint ventures by the Company

Investments in subsidiaries, associates and joint ventures are stated in the Company's balance sheet at cost less accumulated impairment losses.

## NOTES TO THE FINANCIAL STATEMENTS

2
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 Foreign currencies

## Foreign currency transactions

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity (the functional currency).

Transactions in foreign currencies are translated to the respective functional currencies of the Group's entities at the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting date are translated to the functional currency at the exchange rate prevailing at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date on which the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising from translation are recognised in the profit or loss, except for differences arising from the translation of monetary items that in substance form part of the Group's net investment in a foreign operation, financial assets fair value through other comprehensive income and financial liabilities designated as hedges of net investment in a foreign operation (note 2.8) or qualifying cash flow hedges to the extent such hedges are effective, which are recognised in other comprehensive income.

## Foreign operations

The assets and liabilities of foreign operations, excluding goodwill and fair value adjustments arising on acquisitions, are translated to Singapore Dollars at exchange rates prevailing at the end of the reporting period. The income and expenses of foreign operations are translated to Singapore Dollars at exchange rates prevailing at the dates of the transactions. Goodwill and fair value adjustments arising from the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the exchange rates at the reporting date.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve (translation reserve) in equity. However, if the foreign operation is not a whollyowned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is transferred to the profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or a joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is transferred to the profit or loss.

## Net investment in a foreign operation

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation. These are recognised in other comprehensive income and are presented in the translation reserve in equity.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.4 Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Certain of the Group's property, plant and equipment acquired through interests in subsidiaries, are accounted for as acquisition of assets (note 2.2(a)).

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset if it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Group and its cost can be measured reliably. All other subsequent expenditure is recognised as an expense in the period in which it is incurred.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use. Freehold land has unlimited useful life and therefore is not depreciated. Depreciation on property, plant and equipment is recognised in the profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment as follows:

Leasehold land and buildings (excluding Lease period ranging from
serviced residence properties)

Plant, machinery and improvements
Motor vehicles
Furniture, fittings and equipment

25 years to 50 years

1 to 10 years
5 years

1 to 10 years

For serviced residence properties where the residual value at the end of the intended holding period is lower than the carrying amount, the difference in value is depreciated over the Group's intended holding period. The intended holding period (the period from the date of commencement of serviced residence operations to the date of expected strategic divestment of the properties) ranges from three to five years. No depreciation is recognised where the residual value is higher than the carrying amount.

Assets under construction are stated at cost and are not depreciated. Expenditure relating to assets under construction (including borrowing costs) are capitalised when incurred. Depreciation will commence when the development is completed and ready to use.

The assets' residual values, useful lives and depreciation methods are reviewed at each reporting date, and adjusted if appropriate.

### 2.5 Intangible assets

(a) Goodwill

For business combinations, the Group measures goodwill as at acquisition date based on the fair value of the consideration transferred (including the fair value of any pre-existing equity interest in the acquiree) and the recognised amount of any non-controlling interests in the acquiree, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. When the amount is negative, a gain on bargain purchase is recognised in the profit or loss. Goodwill is subsequently measured at cost less accumulated impairment losses.

Goodwill arising from the acquisition of subsidiaries is included in intangible assets. Goodwill arising from the acquisition of associates and joint ventures is presented together with interests in associates and joint ventures.

Goodwill is tested annually for impairment as described in note 2.11.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.5 Intangible assets (continued)

## (b) Other intangible assets

Other intangible assets with finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses. These are amortised in the profit or loss on a straight-line basis over their estimated useful lives of one to 10 years, from the date on which the assets are available for use.

Other intangible assets with indefinite useful lives are not amortised and are measured at cost less accumulated impairment losses.

### 2.6 Investment properties and investment properties under development

Investment properties are properties held either to earn rental or for capital appreciation or both. Investment properties under development are properties being constructed or developed for future use as investment properties. Certain of the Group's investment properties acquired through interests in subsidiaries, are accounted for as acquisition of assets (note 2.2(a)).

Investment properties and investment properties under development are initially recognised at cost, including transaction costs, and subsequently at fair value with any change therein recognised in the profit or loss. Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalised borrowing costs. The fair value is determined based on internal valuation or independent professional valuation. Independent valuation is also carried out on occurrence of acquisition and on completion of construction of investment property.

When an investment property or investment property under development is disposed of, the resulting gain or loss recognised in the profit or loss is the difference between the net disposal proceed and the carrying amount of the property.

Transfers to, or from, investment properties are made where there is a change in intent and use, evidenced by:

- development with a view to sell, for a transfer from investment properties to development properties for sale;
- commencement of leasing activities for a transfer from development properties for sale to investment properties;
- commencement of owner-occupation, for a transfer from investment properties to property, plant and equipment; and
- end of owner-occupation, for a transfer from property, plant and equipment to investment properties.


### 2.7 Non-current assets and liabilities held for sale

Non-current assets and liabilities, that are highly probable to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets are remeasured in accordance with the applicable SFRS(I). Thereafter, the assets are generally measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

Intangible assets and property, plant and equipment classified as held for sale are not amortised or depreciated. In addition, equity accounting of associates and joint ventures ceases once the investments are classified as held for sale.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 <br> SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.8 Financial instruments

(a) Non-derivative financial assets

## Classification and measurement

The Group classifies its financial assets in the following measurement categories:

- amortised cost;
- fair value through other comprehensive income (FVOCI); and
- fair value through profit or loss (FVTPL).

The classification depends on the Group's business model for managing the financial assets as well as the contractual terms of the cash flows of the financial assets.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

The Group reclassifies financial assets when and only when its business model for managing those assets changes.

## At initial recognition

A financial asset is recognised if the Group becomes a party to the contractual provisions of the financial asset.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

## At subsequent measurement

## Financial assets at amortised cost

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in interest income using the effective interest rate method.

## (ii) Financial assets at FVOCI

Debt instruments that are held for collection of contractual cash flows and for sale, and where the assets' cash flows represent solely payments of principal and interest, are classified as FVOCI. Movements in fair values are recognised in OCl and accumulated in fair value reserve, except for the recognition of impairment, interest income and foreign exchange gains and losses, which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCl is reclassified from equity to profit or loss and presented in "other operating income and expenses". Interest income from these financial assets is recognised using the effective interest rate method and presented in "interest income".

The Group has elected to recognise changes in fair value of equity securities not held for trading in OCl as these are strategic investments and the Group considers this to be more relevant. Movements in fair values of equity investments classified as FVOCl are presented as "fair value gains/losses" in OCI. Dividends from equity investments are recognised in profit or loss as dividend income. On disposal of an equity investment, any difference between the carrying amount and sales proceed amount would be recognised in other comprehensive income and transferred to retained profits along with the amount previously recognised in OCI relating to that asset.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.8 Financial instruments (continued)

(a) Non-derivative financial assets (continued)

At subsequent measurement (continued)

## (iii) Financial assets at FVTPL

Financial assets that are held for trading as well as those that do not meet the criteria for classification as amortised cost or FVOCI are classified as FVTPL. Movement in fair values and interest income is recognised in profit or loss in the period in which it arises and presented in "other operating income".
(b) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and bank deposits. For the purpose of the statement of cash flows, pledged deposits are excluded whilst bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents.
(c) Non-derivative financial liabilities

The Group initially recognises debt securities issued on the date that they are originated. Financial liabilities for contingent consideration payable in a business combination are recognised at the acquisition date. All other financial liabilities (including liabilities designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

A financial liability is classified as fair value through profit or loss if it is classified as held for trading or is designated as such on initial recognition. Directly attributable transaction costs are recognised in profit or loss as incurred. Financial liabilities at fair value through profit or loss are measured at fair value and changes therein, including any interest expense, are recognised in profit or loss.

The Group classifies non-derivative financial liabilities under the other financial liabilities category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest rate method. Other financial liabilities comprise loans, borrowings, debt securities and trade and other payables.
(d) Derecognition

Financial assets are derecognised if the Group's contractual rights to the cash flows from the financial assets expire or if the Group transfers the financial assets to another party without retaining control or transfers substantially all the risks and rewards of the assets. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.
(e) Offsetting

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

## NOTES TO THE FINANCIAL STATEMENTS

2
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)
2.8 Financial instruments (continued)
(f) Derivative financial instruments and hedge accounting

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value through profit or loss. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates each hedge as either: (a) fair value hedge; (b) cash flow hedge; or (c) net investment hedge.

On initial designation of the derivative as the hedging instrument, the Group formally documents the economic relationship between the hedging instrument and hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, of whether the hedging instruments are expected to be highly effective in offsetting the changes in the fair value or cash flows of the respective hedged items attributable to the hedged risk. For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported profit or loss.

Derivatives are recognised initially at fair value; attributable transaction costs are recognised in the profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

## Hedges directly affected by interest rate benchmark reform

A fundamental review and reform of major interest rate benchmarks is being undertaken globally. There is uncertainty as to the timing and the methods of transition for replacing existing benchmark interbank offered rates (IBORs) with alternative rates. In Singapore, the fundamental review and reform of the two key Singapore Dollar interest rate benchmarks that are widely referenced in financial contracts, namely Singapore interbank offered rates (SIBORs) and Singapore swap offer rates (SORs), and the transition from SOR to the Singapore overnight rate average (SORA), is also ongoing.

The Group has adopted the principles of the amendments to SFRS(I) 9, SFRS(I) 1-39 and SFRS(I) 7 issued in December 2019 in relation to the project on interest rate benchmark reform ("the amendments").

A hedging relationship is directly affected by the uncertainties arising from the IBOR reform with respect to the hedged risk and the timing and amount of the interest rate benchmark-based cash flows of the hedged item and hedge instruments. For the purpose of evaluating whether the hedging relationship is expected to be highly effective (i.e. prospective effectiveness assessment), the Group assumes that the benchmark interest rate on which the cash flows are based is not altered as a result of IBOR reform.

The Group will cease to apply the amendments to its effectiveness assessment of the hedging relationship at the earlier of, when the uncertainty arising from interest rate benchmark reform is no longer present with respect to the hedged risk and the timing and the amount of the interest rate benchmark-based cash flows of the hedged item and hedging instrument; and when the hedging relationship is discontinued.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.8 Financial instruments (continued)

(f) Derivative financial instruments and hedge accounting (continued)

## Cash flow hedges

The Group designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with highly probable forecast transactions arising from changes in foreign exchange rates and interest rates.

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in OCl and accumulated in the hedging reserve. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

Where the hedged forecast transaction subsequently results in the recognition of a non-financial item, such as inventory, the amounts recognised as OCl is included in the initial cost of the non-financial item.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument is sold, expires, is terminated or is exercised, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in the hedging reserve remains in equity until, for a hedge of a transaction resulting in recognition of a nonfinancial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to profit or loss in the same period or periods as the hedged expected future cash flows affect profit or loss.

## Fair value hedges

The firm commitment of contracts entered into with various customers denominated in foreign currencies are designated as the hedged item. The Group uses foreign currency forwards to hedge its exposure to foreign currency risk arising from these contracts. Under the Group's policy, the critical terms of the forward exchange contracts must align with the hedged items. The Group designates the spot component of forward contracts as the hedging instrument. The fair value changes on the hedged item resulting from currency risk are recognised in profit or loss. The fair value changes on the spot of the currency forwards designated as fair value hedges are recognised in profit or loss within the same line item as the fair value changes from the hedged item. The fair value changes on the ineffective portion of currency forwards are recognised in profit or loss and presented separately in "other operating income or expenses".

## Net investment hedge

The Group designates certain derivatives and non-derivative financial liabilities as hedges of foreign exchange risk on a net investment in a foreign operation.

When a derivative instrument or a non-derivative financial liability is designated as the hedging instrument in a hedge of a net investment in a foreign operation, the effective portion of, for a derivative, changes in the fair value of the hedging instrument or, for a non-derivative, foreign exchange gains and losses is recognised in OCl and presented in the translation reserve within equity. Any ineffective portion of the changes in the fair value of the derivative or foreign exchange gains and losses on the non-derivative is recognised immediately in profit or loss. The amount recognised in OCl is reclassified to profit or loss on disposal of the foreign operation.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.8 Financial instruments (continued)

(f) Derivative financial instruments and hedge accounting (continued)

## Separable embedded derivatives

Changes in the fair value of separated embedded derivatives are recognised immediately in the profit or loss.

## Other non-trading derivatives

When a derivative financial instrument is not designated in a hedge relationship that qualifies for hedge accounting, all changes in its fair value are recognised immediately in the profit or loss.
(g) Convertible bonds

Convertible bonds that can be converted into share capital where the number of shares issued does not vary with changes in the fair value of the bonds are accounted for as compound financial instruments. The gross proceeds of the convertible bonds issued (including any directly attributable transaction costs) are allocated to the equity and liability components, with the equity component being assigned the residual amount after deducting the fair value of the liability component from the fair value of the compound financial instrument.

Subsequent to initial recognition, the liability component of convertible bonds is measured at amortised cost using the effective interest method. The equity component of convertible bonds is not re-measured. When the conversion option is exercised, the carrying amount of the liability and equity components will be transferred to the share capital. When the conversion option lapses, the carrying amount of the equity component will be transferred to revenue reserve.

When a convertible bond is being repurchased before its maturity date, the purchase consideration (including directly attributable costs, net of tax effects) is allocated to the liability and equity components of the convertible bond at the date of transaction. Any resulting gain or loss relating to the liability component is recognised in the profit or loss. In an exchange of convertible bond, the difference between the net proceeds of new convertible bond and the carrying value of the existing convertible bond (including its equity component) is recognised in the profit or loss.
(h) Perpetual securities

The perpetual securities do not have a maturity date and distribution payment is optional at the discretion of the Group. As the Group does not have a contractual obligation to repay the principal nor make any distributions, perpetual securities are classified as a separate class of equity.

Any distributions made are directly debited from total equity. Incremental costs directly attributable to the issue of the perpetual securities are deducted against the proceeds from the issue.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.8 Financial instruments (continued)

## (i) Financial guarantees

Financial guarantee contracts are classified as financial liabilities unless the Group has previously asserted explicitly that it regards such contracts as insurance contracts and accounted for them as such.

## Financial guarantees classified as financial liabilities

Such financial guarantees are recognised initially at fair value and are classified as financial liabilities. Subsequent to initial measurement, the financial guarantees are stated at the higher of the initial fair value less cumulative amortisation and the amount of loss allowance. When financial guarantees are terminated before their original expiry date, the carrying amount of the financial guarantees is transferred to the profit or loss.

## Financial guarantees classified as insurance contracts

These financial guarantees are accounted for as insurance contracts. Provision is recognised based on the Group's estimates of the ultimate cost of settling all claims incurred but unpaid at the end of the reporting period.

The provision is assessed by reviewing individual claims and tested for adequacy by comparing the amount recognised and the amount that would be required to settle the guarantee contract.

## (j) Impairment of financial assets

The Group assesses on a forward looking basis the ECL associated with its financial assets carried at amortised cost and FVOCl , contract assets and financial guarantee contracts. For trade receivables, lease receivables and contract assets, the Group applies the simplified approach permitted by the SFRS(I) 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Group applies the general approach of 12-month ECL at initial recognition for all other financial assets and financial guarantee contracts.

At each reporting date, the Group assesses whether financial assets carried at amortised cost are creditimpaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.


## Presentation of allowance for ECLs in the statement of financial position

Loss allowance for financial assets measured at amortised cost are deducted from the gross carrying amount of these assets.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.8 Financial instruments (continued)

(j) Impairment of financial assets (continued)

## Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

### 2.9 Share capital

Ordinary shares are classified as equity.
Incremental costs directly attributable to the issue of ordinary shares and options are recognised as a deduction from equity.

Where share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in reserve for own shares account. Where treasury shares are subsequently reissued, sold or cancelled, the consideration received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in non-distributable capital reserve.

### 2.10 Development properties for sale and stocks

Development properties are measured at the lower of cost and net realisable value. Net realisable value represents the estimated selling price less costs to be incurred in selling the property. The write-down to net realisable value is presented as allowance for foreseeable losses.

The cost of development properties comprises specifically identified costs, including acquisition costs, development expenditure, borrowing costs and other related expenditure.

When the development properties for sale are being transferred to investment property, any difference between the fair value of the property and its previous carrying amount at the date of transfer is recognised in profit or loss.

### 2.11 Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties, development properties for sale and stocks and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated. For goodwill and intangible assets that have indefinite useful lives, the recoverable amount is estimated at each reporting date, and as and when indicators of impairment are identified, an impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.11 Impairment of non-financial assets (continued)

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment is tested reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGU that are expected to benefit from the synergies of the combination.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amounts of the other assets in the CGU on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill that forms part of the carrying amount of an investment in an associate or a joint venture is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate or a joint venture is tested for impairment as a single asset when there is objective evidence that the investment in an associate or a joint venture may be impaired.

### 2.12 Employee benefits

All short-term employee benefits, including accumulated compensated absences, are measured on an undiscounted basis and are recognised in the period in which the employees render their services.

The Group's obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value.

A provision is recognised for the amount expected to be paid under cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## Defined contribution plans

Contributions to post-employment benefits under defined contribution plans are recognised as an expense in profit or loss in the period during which the related services are rendered by employees.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.12 Employee benefits (continued)

## Share-based payments

For equity-settled share-based payment transactions, the fair value of the services received is recognised as an expense with a corresponding increase in equity over the vesting period during which the employees become unconditionally entitled to the equity instrument. The fair value of the services received is determined by reference to the fair value of the equity instrument granted th the grant date. At each reporting date, the number of equity instruments that are expected to be vested are estimated. The impact on the revision of original estimates is recognised as an expense and as a corresponding adjustment to equity over the remaining vesting period, unless the revision to original estimates is due to market conditions. No adjustment is made if the revision or actual outcome differs from the original estimate due to market conditions.

For cash-settled share-based payment transactions, the fair value of the goods or services received is recognised as an expense with a corresponding increase in liability. The fair value of the services received is determined by reference to the fair value of the liability. Until the liability is settled, the fair value of the liability is re-measured at each reporting date and at the date of settlement, with any changes in fair value recognised in profit or loss for the period.

### 2.13 Provision

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

A provision for onerous contract is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with the contract.
2.14 Leases

## (i) As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative standalone prices. However, for the leases of property, the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use assets and a lease liability at the lease commitment date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the leases liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use assets is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end if the lease term or the cost of the right-of-use assets reflects that the Group will exercise a purchase option. In that case, the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property, plant and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.14 Leases (continued)

## (i) As a lessee (continued)

The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses, except for right-of-use assets that meet the definition of investment property carried at fair value in accordance with note 2.6

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the lessee's incremental borrowing rate.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extenuation or termination option or if there is a revised in-substance fixed lease payment.

The Group presents the right-of-use assets that do not meet the definition of investment property in "property, plant and equipment" and lease liabilities in "loans and borrowings" in the statement of financial position.

## Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including office equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

## COVID-19-related rent concessions

The Group has applied COVID-19-Related Rent Concessions - Amendment to SFRS(I) 16. The Group applies the practical expedient allowing it not to assess whether eligible rent concessions that are a direct consequence of the COVID-19 pandemic are lease modifications. The Group applies the practical expedient consistently to contracts with similar characteristics and in similar circumstances. For rent concessions in leases to which the Group chooses not to apply the practical expedient, or do not qualify for the practical expedient, the Group assesses whether there is a lease modification.
(ii) As a lessor

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

The Group leases out its investment property, including own property and right-of-use assets. The Group has classified these leases as operating leases.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sublease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a shortterm lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.

The Group recognises lease payments received from investment property under operating leases as rental income on a straight-line basis over the lease term as part of "revenue". Rental income from sub-leased property is recognised as "other income".

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.15 Revenue recognition

## Rental income

Rental income receivable under operating leases is recognised on a straight-line basis over the term of the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives granted are recognised as an integral part of the total rental income to be received. Contingent rentals are recognised as income in the accounting period in which they are earned.

## Development properties for sale

The Group develops and sells residential projects to customers through fixed-price contracts. Revenue is recognised when the control over the residential project has been transferred to the customer. At contract inception, the Group assesses whether the Group transfers control of the residential project over time or at a point in time by determining if (a) its performance does not create an asset with an alternative use to the Group; and (b) the Group has an enforceable right to payment for performance completed to date.

The residential projects have no alternative use for the Group due to contractual restriction, and the Group has enforceable rights to payment arising from the contractual terms. For these contracts, revenue is recognised over time by reference to the Group's progress towards completing the construction of the residential project. The measure of progress is determined based on the proportion of contract costs incurred to date to the estimated total contract costs. Costs incurred that are not related to the contract or that do not contribute towards satisfying a performance obligation are excluded from the measure of progress and instead are expensed as incurred.

For certain contracts where the Group does not have enforceable right to payment, revenue is recognised only when the completed residential project is delivered to the customers and the customers have accepted it in accordance with the sales contract.

Under certain payment schemes, the time when payments are made by the buyer and the transfer of control of the property to the buyer do not coincide and where the difference between the timing of receipt of the payments and the satisfaction of a performance obligation is 12 months or more, the entity adjusts the transaction price with its customer and recognises a financing component. In adjusting for the financing component, the entity uses a discount rate that would reflect that of a separate financing transaction between the entity and its customer at contract inception. A finance income or finance expense will be recognised depending on the arrangement. The Group has elected to apply the practical expedient not to adjust the transaction price for the existence of significant financing component when the period between the transfer of control of good or service to a customer and the payment date is 12 months or less.

Revenue is measured at the transaction price agreed under the contract. Estimates of revenues, costs or extent of progress toward completion are revised if circumstances change. Any resulting increases or decreases in estimated revenues or costs are reflected in the profit or loss in the period in which the circumstances that give rise to the revision become known by management.

The customer is invoiced on a payment schedule and are typically triggered upon achievement of specified construction milestones. If the value of the goods transferred by the Group exceed the payments, a contract asset is recognised. If the payments exceed the value of the goods transferred, a contract liability is recognised.

For costs incurred in fulfilling the contract, the Group will capitalise these as contract costs assets only if (a) these costs relate directly to a contract or an anticipated contract which the Group can specifically identify; (b) these costs generate or enhance resources of the Group that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (c) these costs are expected to be recovered. Otherwise, such costs are recognised as an expense immediately.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.15 Revenue recognition (continued)

## Development properties for sale (continued)

Capitalised contract costs are subsequently amortised on a systematic basis as the Group recognises the related revenue over time. An impairment loss is recognised in the profit or loss to the extent that the carrying amount of capitalised contract costs exceeds the expected remaining consideration less any directly related costs not yet recognised as expenses.

## Financial advisory and management fee

Financial advisory and management fee is recognised as and when the service is rendered.

## Dividends

Dividend income is recognised on the date that the Group's right to receive payment is established

## Interest income

Interest income is recognised as it accrues, using the effective interest rate method.

### 2.16 Government grants

Government grants related to assets are initially recognised as deferred income at fair value when there is reasonable assurance that they will be received and the Group will comply with the conditions associated with the grant. These grants are then recognised in profit or loss as "other operating income" on a systematic basis over the useful life of the asset. Grants that compensate the Group for expenses incurred are recognised in profit or loss as "other operating income" on a systematic basis in the periods in which the expenses are recognised, unless the conditions for receiving the grant are met after the related expenses have been recognised. In this case, the grant is recognised when it becomes receivable.

### 2.17 Finance costs

Borrowing costs are recognised in the profit or loss using the effective interest rate method, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to be prepared for its intended use or sale.

### 2.18 Tax

Income tax expense comprises current and deferred tax expense, as well as land appreciation tax in China. Income tax expense is recognised in the profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint ventures to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.


## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.18 Tax (continued)

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Land appreciation tax in China relates to the gains arising from the transfer of land use right and the buildings that are constructed on the land. Land appreciation tax is levied from $30 \%$ to $60 \%$ on gain from sale of landed properties with reference to the percentage of appreciated value over the deductible expenditure.

### 2.19 Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held. Diluted EPS is determined by adjusting the profit or loss attributable to owners of the Company and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares, which comprise issued convertible bonds and share plans granted to employees.

### 2.20 Operating segments

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker has been identified as the CapitaLand Management Council that makes strategic resource allocation decisions. The Council comprises the Group Chief Executive Officer (CEO), all Presidents and/or CEOs of business units and key management officers of the Corporate Office.

## NOTES TO THE FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.21 Discontinued operation

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which:

- represents a separate major line of business or geographical area of operations;
- is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations; or
- is a subsidiary acquired exclusively with a view to resale.

Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative statement of profit or loss is re-presented as if operation had been discontinued from the start of the comparative year.

## 3

PROPERTY, PLANT AND EQUIPMENT

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2020 \\ \$ 1000 \end{array}$ | $\begin{aligned} & 2019 \\ & \$ \mathbf{\prime} 000 \end{aligned}$ | $\begin{array}{r} 2020 \\ \${ }^{\prime} 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \end{array}$ |
| Property, plant and equipment owned | 1,009,006 | 1,058,980 | 2,662 | 2,892 |
| Right-of-use assets classified within property, plant and equipment | 426,078 | 209,537 | 33,256 | 44,236 |
|  | 1,435,084 | 1,268,517 | 35,918 | 47,128 |

Property, plant and equipment owned

|  |  | ant, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Note | Land and buildings \$'000 | machinery and improvements \$'000 | Motor \$'000 | Furniture, fittings and equipment \$'000 | Assets under construction \$'000 | $\begin{aligned} & \text { Total } \\ & \text { \$'000 } \\ & \hline \end{aligned}$ |

The Group
Cost

| At 1 January 2020 | 856,775 | 95,672 | 12,410 | 510,170 | 26,402 | $1,501,429$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Translation differences | 31,459 | 3,481 | 648 | 16,634 | 966 | 53,188 |
| Additions | 3,626 | 15,319 | 103 | 33,471 | 12,202 | 64,721 |
| Acquisition of subsidiaries | $32(b)$ | 895 | - | - | 83 | - |
| Disposal of subsidiaries | - | $(377)$ | - | $(3,918)$ | - | $(4,295)$ |
| Disposals/Written off | $(14,019)$ | $(3,707)$ | $(858)$ | $(15,088)$ | $(524)$ | $(34,196)$ |
| Reclassification to other |  |  |  |  |  |  |
| $\quad$ categories of assets | $(1,648)$ | $(2,951)$ | - | $(12,830)$ | $(5,098)$ | $(22,527)$ |
| Reclassifications | 7,642 | 10,116 | - | 3,681 | $(21,439)$ | - |
| At 31 December 2020 |  | 884,730 | 117,553 | 12,303 | 532,203 | 12,509 |

## NOTES TO THE FINANCIAL STATEMENTS

## 3 PROPERTY, PLANT AND EQUIPMENT (continued)

Property, plant and equipment owned (continued)

| Plant, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Note | Land and buildings \$'000 | machinery and improvements S'000 | Motor vehicles \$'000 | Furniture, fittings and equipment \$'000 |  | Total \$'000 |

The Group
Accumulated depreciation

| At 1 January 2020 | 66,997 | 38,110 | 10,720 | 326,600 | 22 | 442,449 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Translation differences | 1,842 | 1,166 | 599 | 10,098 | - | 13,705 |
| Depreciation for the year 28(c)(ii) | 21,987 | 15,538 | 566 | 57,692 | - | 95,783 |
| Disposal of subsidiaries | - | (377) | _ | $(2,827)$ | - | $(3,204)$ |
| Disposals/Written off | $(4,740)$ | $(3,489)$ | (824) | $(13,778)$ | - | $(22,831)$ |
| Reclassification to other categories of assets | 215 | $(1,150)$ | _ | $(1,269)$ | - | $(2,204)$ |
| Impairment | 26,594 | - | - | - | - | 26,594 |
| Reclassifications | 11 | - | - | (11) | - | - |
| At 31 December 2020 | 112,906 | 49,798 | 11,061 | 376,505 | 22 | 550,292 |

## Carrying amounts

At 1 January 2020
At 31 December 2020

| 789,778 | 57,562 | 1,690 | 183,570 | 26,380 | $1,058,980$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 771,824 | 67,755 | 1,242 | 155,698 | 12,487 | $1,009,006$ |



## The Group

| Cost |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 1 January 2019 | 280,136 | 322,485 | 53,147 | 12,240 | 477,374 | 21,322 | 1,166,704 |
| Translation differences | 380 | $(11,248)$ | $(2,934)$ | (390) | $(8,103)$ | (478) | $(22,773)$ |
| Additions | - | 2,439 | 4,658 | 549 | 39,050 | 20,421 | 67,117 |
| Acquisition of subsidiaries 32(b) | - | 545,805 | 46,525 | 183 | 34,853 | 9,034 | 636,400 |
| Disposal of subsidiaries | - | $(4,692)$ | $(5,041)$ | (86) | $(10,553)$ | - | $(20,372)$ |
| Disposals/Written off | - | - | $(4,756)$ | (55) | $(21,720)$ | (698) | $(27,229)$ |
| Reclassification to other categories of assets | $(286,677)$ | 153 | $(1,172)$ | (31) | $(12,846)$ | $(4,006)$ | $(304,579)$ |
| Reclassifications | - | 1,833 | 5,245 | - | 12,115 | $(19,193)$ | - |
| Revaluation surplus | 6,161 | - | - | - | - | - | 6,161 |
| At 31 December 2019 | - | 856,775 | 95,672 | 12,410 | 510,170 | 26,402 | 1,501,429 |

## NOTES TO THE FINANCIAL STATEMENTS

## 3 PROPERTY, PLANT AND EQUIPMENT (continued)

Property, plant and equipment owned (continued)

|  |  |  | Plant, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Note | Serviced residence properties \$'000 | Land and buildings \$'000 | machinery and improvements \$'000 | Motor vehicles S'000 | Furniture, fittings and equipment \$'000 | Assets under construction $\$ \mathbf{\prime} 000$ | $\begin{array}{r} \text { Total } \\ \text { \$'000 } \\ \hline \end{array}$ |

## The Group

## Accumulated

## depreciation and

 impairment loss| At 1 January 2019 | 4,685 | 44,982 | 37,531 | 10,533 | 316,318 | - | 414,049 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Translation differences | 6 | $(1,719)$ | $(1,932)$ | (349) | $(5,048)$ | - | (9,042) |
| Depreciation for the year 28(c)(ii) | _ | 15,890 | 10,690 | 806 | 52,839 | - | 80,225 |
| Disposal of subsidiaries | - | (279) | $(3,434)$ | (73) | $(5,533)$ | - | $(9,319)$ |
| Disposals/ Written off | - | - | $(3,600)$ | (166) | $(20,220)$ | - | $(23,986)$ |
| Reclassification to other categories of assets | $(4,691)$ | - | $(1,314)$ | (31) | $(12,124)$ | - | $(18,160)$ |
| Impairment | - | 8,123 | 162 | - | 375 | 22 | 8,682 |
| Reclassifications | - | - | 7 | - | (7) | - | - |
| At 31 December 2019 | - | 66,997 | 38,110 | 10,720 | 326,600 | 22 | 442,449 |

## Carrying amounts

At 1 January
2019
At 31 December 2019

| 275,451 | 277,503 | 15,616 | 1,707 | 161,056 | 21,322 | 752,655 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | 789,778 | 57,562 | 1,690 | 183,570 | 26,380 | $1,058,980$ |

(a) The classification of lodging properties as property, plant and equipment or investment properties is based on the level of ancillary services, length of stay, amongst other factors. In 2019, the Group evaluated and reclassified a serviced residence property in United Kingdom to investment properties based on the fair value obtained from independent professional valuation and a gain of $\$ 6.2$ million was recognised in equity.
(b) As at 31 December 2020, certain property, plant and equipment with carrying value totalling approximately $\$ 22.5$ million (2019: \$23.9 million) were mortgaged to banks to secure credit facilities for the Group (note 19).

## NOTES TO THE FINANCIAL STATEMENTS

3 PROPERTY, PLANT AND EQUIPMENT (continued)
Property, plant and equipment owned (continued)
(c) Hotel properties are measured at cost less accumulated depreciation and accumulated impairment losses. During the financial year ended 31 December 2020, an impairment loss of $\$ 26.6$ million (2019: $\$ 6.2$ million) was recognised in respect of certain hotel properties in Australia as the net carrying value of the assets exceed the recoverable amount. The decrease in recoverable amount was mainly due to the lower expected operating cashflow from the properties as the properties' performance was impacted by the travel restriction imposed by government amid the COVID-19 pandemic. Recoverable amount was determined based on the independent professional valuation using discounted cashflow method and fair value measurement is categorised as Level 3 on the fair value hierarchy.

Details of valuation techniques and significant unobservable inputs are set out in the table below.

| Type | Valuation method | Key unobservable inputs | Inter-relationship between key unobservable inputs and fair value measurement |
| :---: | :---: | :---: | :---: |
| Hotel properties in Australia | Discounted cashflow approach | - Discount rate: <br> 6.0\% to 7.8\% <br> (2019: 7.8\% to 8.5\%) <br> - Terminal yield rate: <br> 5.0\% to 6.3\% <br> (2019: 6.0\% to 6.8\%) <br> - RevPau: <br> \$94 to \$169 <br> (2019: \$113 to \$220) <br> - Occupancy rate: <br> 41.0\% to 90.0\% <br> (2019: 80.0\% to 92.0\%) | The estimated fair value varies inversely against the discount rate and terminal yield rate and increases with higher RevPau and higher occupancy rates. |

## NOTES TO THE FINANCIAL STATEMENTS

3 PROPERTY, PLANT AND EQUIPMENT (continued)
Property, plant and equipment owned (continued)

| Note | Renovations and improvements $\$ 1000$ | Furniture, fittings and equipment \$'000 | Motor vehicles \$'000 | $\begin{aligned} & \text { Total } \\ & \text { \$'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |

## The Company

## Cost

At 1 January 2020
Additions
Disposals/Written off
At 31 December 2020

| 2,049 | 9,320 | 424 | 11,793 |
| ---: | ---: | ---: | ---: |
| - | 80 | - | 80 |
| - | $(265)$ | - | $(265)$ |
| 2,049 | 9,135 | 424 | 11,608 |

## Accumulated depreciation and

 impairment lossAt 1 January 2020
Depreciation for the yea
Disposals/Written off
At 31 December 2020
28(c)(ii)

| 2,024 | 6,791 | 86 | 8,901 |
| ---: | ---: | ---: | ---: |
| 14 | 211 | 85 | 310 |
| - | $(265)$ | - | $(265)$ |
| 2,038 | 6,737 | 171 | 8,946 |

## Carrying amounts

At 1 January 2020
At 31 December 2020

| 25 | 2,529 | 338 | 2,892 |
| ---: | ---: | ---: | ---: |
| 11 | 2,398 | 253 | 2,662 |

## Cost

At 1 January 2019
Additions
Disposals/Written off
At 31 December 2019

| 2,049 | 9,582 | 2 | 11,633 |
| ---: | ---: | ---: | ---: |
| - | 164 | 422 | 586 |
| - | $(426)$ | - | $(426)$ |
| 2,049 | 9,320 | 424 | 11,793 |

Accumulated depreciation and impairment loss
At 1 January 2019
Depreciation for the year 28(c)(ii)

| 1,981 | 6,608 | 2 | 8,591 |
| ---: | ---: | ---: | :---: |
| 43 | 396 | 84 | 523 |
| - | $(213)$ | - | $(213)$ |
| 2,024 | 6,791 | 86 | 8,901 |

At 31 December 2019

## Carrying amounts

At 1 January 2019
At 31 December 2019

| 68 | 2,974 | - | 3,042 |
| ---: | ---: | ---: | ---: |
| 25 | 2,529 | 338 | 2,892 |

## NOTES TO THE FINANCIAL STATEMENTS

## 3 PROPERTY, PLANT AND EQUIPMENT (continued)

Right-of-use assets classified within property, plant and equipment


## The Group

## Cost

At 1 January 2020
Translation differences

|  | 307,979 | 60 | 496 | 308,535 |
| :---: | :---: | :---: | :---: | :---: |
|  | 24,757 | - | 14 | 24,771 |
| $32(b)$ | 23,312 | - | 277 | 29,589 |
|  | $(31,756)$ | - | - | 233,241 |
|  | $(11)$ | $(82)$ | $(31,849)$ |  |
|  | $(1,803)$ | - | - | $(1,803)$ |
|  | 561,730 | 49 | 705 | 562,484 |

Acquisition of subsidiaries
Expiry/Termination of leases
Reclassification to other categories of assets
At 31 December 2020

|  | 561,730 | 49 | 705 | 562,484 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  | 98,815 | 49 | 134 | 98,998 |
| 28 (c)(ii) | 4,607 | - | 6 | 4,613 |
|  | $(28,708$ | 11 | 304 | 61,023 |
|  | $(11)$ | $(44)$ | $(28,073)$ |  |
|  | $(155)$ | - |  | $(155)$ |
|  | 135,957 | 49 | - | 1300 |

## Carrying amounts

At 1 January 2020
At 31 December 2020

| 209,164 | 11 | 362 | 209,537 |
| :---: | :---: | :---: | :---: |
| 425,773 | - | 305 | 426,078 |

## Cost

At 1 January 2019
Translation differences
Additions
Acquisition of subsidiaries
Disposal of subsidiaries
Expiry/Termination of leases
At 31 December 2019

## Accumulated depreciation

At 1 January 2020
Depreciation for the year 28(c)(ii)
Expiry/Termination of leases
Reclassification to other categories of assets
At 31 December 2020

## Accumulated depreciation

At 1 January 2019
Translation differences
Depreciation for the year
Disposal of subsidiaries
Expiry/Termination of leases
At 31 December 2019

|  | 62,830 | - | - | 62,830 |
| :---: | :---: | :---: | :---: | ---: |
|  | $(1,864)$ | - | - | $(1,864)$ |
| 28(c)(ii) | 38,007 | 52 | 134 | 38,193 |
|  | - | $(3)$ | - | $(3)$ |
|  | $(158)$ | - | - | $(158)$ |
|  | 98,815 | 49 | 134 | 98,998 |

## Carrying amounts

At 1 January 2019
At 31 December 2019

| 107,032 | 96 | 1,066 | 108,194 |
| ---: | ---: | ---: | ---: |
| 209,164 | 11 | 362 | 209,537 |

## NOTES TO THE FINANCIAL STATEMENTS

3 PROPERTY, PLANT AND EQUIPMENT (continued)
Right-of-use assets classified within property, plant and equipment (continued)


## The Company

## Cost

At 1 January 2020
Additions

| 55,216 | 30 | 55,246 |
| ---: | ---: | ---: |
| 135 | - | 135 |
| 55,351 | 30 | 55,381 |

At 31 December 2020

## Accumulated depreciation

At 1 January 2020
Depreciation for the year
At 31 December 2020

28(c)(ii) | 10,980 | 30 | 11,010 |  |
| :---: | :---: | :---: | :---: |
|  | 11,115 | - | 11,115 |
| 22,095 | 30 | 22,125 |  |

## Carrying amounts

At 1 January 2020

| 44,236 | - | 44,236 |
| :---: | :---: | :---: |
| 33,256 | - | 33,256 |

At 31 December 2020

| 55,216 | 30 | 55,246 |
| :--- | :--- | :--- |

## Cost

At 1 January 2019 and 31 December 2019

## Accumulated depreciation

At 1 January 2019
Depreciation for the year
At 31 December 2019

28(c)(ii) | 10,980 | - | 11,010 |  |
| :---: | :---: | :---: | :---: |
|  | 10,980 | 30 | 11,010 |

## Carrying amounts

At 1 January 2019

| 55,216 | 30 | 55,246 |
| ---: | :---: | :---: |
| 44,236 | - | 44,236 |

## 4

INTANGIBLE ASSETS

| Note | Goodwill | Management | contracts | Others^ |
| :--- | ---: | ---: | ---: | ---: |

## The Group

## Cost

| At 1 January 2020 |  | 648,004 | 313,209 | 167,247 | $1,128,460$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Additions | - | - | 15,080 | 15,080 |  |
| Acquisition of subsidiaries | 32(b) | 148,698 | - | 59,834 | 208,532 |
| Written off | 28(c)(iii) | - | - | $(2,661)$ | $(2,661)$ |
| Reclassification from other |  |  |  |  |  |
| $\quad$ categories of assets | - | - | 18,885 | 18,885 |  |
| Translation differences |  | 10,718 | 3,336 | 3,386 | 17,440 |
| At 31 December 2020 |  | 807,420 | 316,545 | 261,771 | $1,385,736$ |

## NOTES TO THE FINANCIAL STATEMENTS

4
INTANGIBLE ASSETS (continued)


## The Group

Accumulated amortisation and impairment loss
At 1 January 2020
Amortisation for the year

|  | 64,148 | - | 76,231 | 140,379 |
| :--- | ---: | :--- | ---: | ---: |
| 28(c)(ii) | - | - | 22,922 | 22,922 |
| 28(c)(iii) | 150,209 | - | 2,659 | 152,868 |
| 28(c)(iii) | - | - | $(949)$ | $(949)$ |
|  | - | - | 3,568 |  |
|  | $(361)$ | - | $(73)$ | $(434)$ |
|  | 213,996 | - | 104,358 | 318,354 |

## Carrying amounts

At 1 January 2020
At 31 December 2020

| 583,856 | 313,209 | 91,016 | 988,081 |
| ---: | ---: | ---: | ---: |
| 593,424 | 316,545 | 157,413 | $1,067,382$ |

## Cost

At 1 January 2019
Additions
Acquisition of subsidiaries
Disposal of subsidiaries
Written off
Reclassification from other
categories of assets
Translation differences
At 31 December 2019

|  | 612,756 | - | 173,379 | 786,135 |
| :---: | ---: | ---: | ---: | ---: |
| $32(b)$ | - | - | 10,682 | 10,682 |
|  | 49,565 | 314,495 | - | 364,060 |
|  | $(13,715)$ | - | $(3,626)$ | $(17,341)$ |
|  | - | - | $(17,207)$ | $(17,207)$ |
|  | - | - |  |  |
|  | $(602)$ | $(1,286)$ | 4,464 | 4,464 |
|  | 648,004 | 313,209 | $(445)$ | $(2,333)$ |

Accumulated amortisation and

## impairment loss

At 1 January 2019
Amortisation for the year

| At 1 January 2019 |  | - | 73,288 | 151,420 |  |
| :--- | :---: | :---: | :---: | ---: | ---: |
| Amortisation for the year | 28(c)(ii) | 78,132 | - | 18,461 | 18,461 |
| Impairment for the year | 28(c)(iii) | - | - | 5,263 | $(3,263$ |
| Disposal of subsidiaries |  | $(13,715)$ | - | $(3,577)$ | $(17,292)$ |
| Written off | - | - | $(17,150)$ | $(17,150)$ |  |
| Reclassification from other |  | - |  | 110 |  |
| $\quad$ categories of assets | $(269)$ | - | $(164)$ | $(433)$ |  |
| Translation differences |  | 64,148 | - | 76,231 | 140,379 |
| At 31 December 2019 |  |  |  |  |  |

At 31 December 2019

## Carrying amounts

At 1 January 2019
At 31 December 2019

| 534,624 | - | 100,091 | 634,715 |
| ---: | ---: | ---: | ---: |
| 583,856 | 313,209 | 91,016 | 988,081 |

[^18]
## NOTES TO THE FINANCIAL STATEMENTS

4 INTANGIBLE ASSETS (continued)

|  |  | Club |  |
| :--- | ---: | ---: | ---: |
| Note | Software | memberships | Total |
|  |  | \$'000 | \$'000 |

## The Company

## Cost

At 1 January 2020
Additions
At 31 December 2020

| 509 | 147 | 656 |
| ---: | ---: | ---: |
| 4 | - | 4 |
| 513 | 147 | 660 |

## Accumulated amortisation

At 1 January 2020
Amortisation for the year
At 31 December 2020

28(c)(ii) | 220 | - | 220 |  |
| :---: | :---: | :---: | :---: |
|  | 117 | - | 117 |
|  | 337 | - | 337 |

## Carrying amounts

At 1 January 2020
At 31 December 2020

| 289 | 147 | 436 |
| :---: | :---: | :---: |
| 176 | 147 | 323 |

## Cost

At 1 January 2019
Additions
At 31 December 2019

| 365 | 147 | 512 |
| ---: | ---: | ---: |
| 144 | - | 144 |
| 509 | 147 | 656 |

## Accumulated amortisation

At 1 January 2019
Amortisation for the year

28(c)(ii) | 107 | - | 107 |
| :---: | :---: | :---: |
| 113 | - | 113 |
|  | 220 | - |

## Carrying amounts

At 1 January 2019
At 31 December 2019

| 258 | 147 | 405 |
| :--- | :--- | :--- |
| 289 | 147 | 436 |

## NOTES TO THE FINANCIAL STATEMENTS

## INTANGIBLE ASSETS (continued)

## (a) Impairment test for goodwill

The key assumptions used in the estimation of the recoverable amount are set below:

|  | $\xrightarrow[\begin{array}{c}\text { Terminal } \\ \text { growth rates }\end{array}]{\text { Key assumptions }} \longrightarrow$ |  |  |  | Carrying value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2020 \\ \% \end{array}$ | $\begin{array}{r} 2019 \\ \% \end{array}$ | $\begin{array}{r} 2020 \\ \% \end{array}$ | $2019$ | $\begin{array}{r} 2020 \\ \$ 1000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ 000 \end{array}$ |
| The Ascott Limited (Ascott) | 0.2 | 2.6 | 4.9 | 6.2 | 416,706 | 416,706 |
| A serviced residence in London | 2.0 | 2.0 | 5.8 | 5.8 | - | 14,923 |
| Synergy Global Housing | 2.0 | 2.0 | 10.0 | 10.0 | 4,592 | 27,296 |
| TAUZIA Hotel Management (TAUZIA) | 3.3 | 3.0 | 14.0 | 14.0 | 9,533 | 19,036 |
| QSA Group Pty Ltd (QSA Group) | 1.8 | - | 10.0 | - | 56,698 | - |
| Ascendas-Singbridge (ASB) | 1.0 | 1.0 | 4.9 | 5.9 | 49,565 | 49,565 |
| CapitaLand Integrated Commercial Trust |  |  |  |  | 56,330 | 56,330 |
| At 31 December |  |  |  |  | 593,424 | 583,856 |

## Ascott, a serviced residence in London, Synergy Global Housing, TAUZIA and QSA Group

The recoverable amounts of the CGUs are determined based on value in use calculations. The value in use calculation is a discounted cash flow model using cash flow projections based on the most recent forecasts approved by management covering three to five years. In 2020, the discounted cash flow models also took into account the probability of changes to cashflow projection based on various business scenarios under the COVID-19 pandemic. Cash flows beyond these periods are extrapolated using the estimated terminal growth rates stated in the table above. The discount rates applied are the weighted average cost of capital from the relevant business segments. The key assumptions are those relating to expected changes in average rental and occupancy rates and direct costs. The terminal growth rates used for each CGU are based on management's expectation of the long-term average growth rates of the respective industry and countries in which the CGUs operate.

As disclosed in note 33 , goodwill of $\$ 148.7$ million was recorded on the acquisition of QSA Group in July 2020, following a change in control over the entity as stipulated in the shareholder agreement. Prior to July 2020 and since July 2017, it was recorded as investment in joint venture.

During the year, impairment losses of $\$ 47.7$ million were recognised on goodwill relating to Synergy Global Housing, TAUZIA and a serviced residence in London as the recoverable amounts from these CGUs were lower than their carrying amounts. The decrease was mainly due to lower expected operating cashflows from the CGUs as the operating performance in the hospitality sector was heavily impacted by the travel restrictions imposed amid the COVID-19 pandemic.

The revenue drivers of QSA Group include one-time sale of business income to franchisees as well as recurring franchisee fees. However, with the worsening market conditions in the second half of 2020 in Australia which has impacted the QSA Group's business such that new properties have to be operated directly by the company. The traditional sale of business income and recurring franchise fees have also impacted cashflow and the sale of business income to new franchisees will be affected until the situation recovers. Accordingly, an impairment loss of $\$ 102.5$ million was made in respect of the goodwill from QSA Group as at 31 December 2020.

## NOTES TO THE FINANCIAL STATEMENTS

4
INTANGIBLE ASSETS (continued)
(a) Impairment test for goodwill (continued)

CapitaLand Integrated Commercial Trust (formerly known as CapitaLand Mall Trust)
The recoverable amount of the CGU is determined based on the higher of its value in use and its quoted market price. As at 31 December 2020, the recoverable amount based on quoted market price is higher than its carrying amount.

## ASB

The recoverable amount of the CGU is determined based on value in use calculations. The value in use calculation is a discounted cash flow model using cash flow projections based on the most recent forecasts approved by management covering 10 years. Cash flows beyond the third year are extrapolated using the estimated terminal growth rate of $1.0 \%$ (2019: 1.0\%). The discount rate of 4.9\% (2019: 5.9\%) is applied using the weighted average cost of capital from the relevant business segment. Management has assessed that the recoverable amount to be higher than its carrying amount.
(b) Management contracts

These relate to the management contracts entered into between subsidiary companies and Ascendas Real Estate Investment Trust and Ascendas India Trust. These contracts are deemed to have indefinite useful lives and are measured at cost less accumulated impairment losses.

The recoverable amount of the CGU is determined based on value in use calculations. Cash flow projections are based on forecast using discount rates of $6.4 \%$ to $8.9 \%$ (2019: $12.5 \%$ to $15.1 \%$ ) and growth rates of $1.0 \%$ to $2.5 \%$ (2019: $1.0 \%$ to $3.0 \%$ ) covering a 10 -year period and beyond. The forecast is reviewed, updated and approved by management on an annual basis. The Group has assessed and determined that no impairment in the value of management contracts has arisen.

## 5 INVESTMENT PROPERTIES

|  |  |  | Group |
| :---: | :---: | :---: | :---: |
|  | Note | 2020 | 2019 |
|  |  | \$'000 | \$'000 |
| At 1 January |  | 48,731,897 | 39,882,135 |
| Acquisition of subsidiaries | 32(b) | 222,929 | 9,115,132 |
| Disposal of subsidiaries | 32(d) | $(376,699)$ | $(1,618,548)$ |
| Additions |  | 966,130 | 1,334,680 |
| Disposals |  | $(312,105)$ | $(669,478)$ |
| Reclassification to assets held for sale |  | $(46,367)$ | $(274,550)$ |
| Reclassifications from/(to) development properties for sale |  | 3,075 | $(63,815)$ |
| Reclassification from property, plant and equipment |  | 7,010 | 279,978 |
| Changes in fair value |  | $(2,085,197)$ | 966,340 |
| Translation differences |  | 762,237 | $(219,977)$ |
| At 31 December |  | 47,872,910 | 48,731,897 |

## NOTES TO THE FINANCIAL STATEMENTS

5
INVESTMENT PROPERTIES (continued)
(a) Investment properties, which include those in the course of development, are stated at fair value based on independent professional valuations or internal valuations. The fair values are based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction wherein the parties had each acted knowledgeably and without compulsion. In determining the fair value, the valuers have used valuation techniques which involve certain estimates. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalisation rate, terminal yield rate, discount rate, comparable market price and occupancy rate. The outbreak of the COVID-19 pandemic has impacted market activity in many property sectors in the countries that the Group operates in. As the impact of COVID-19 is fluid and evolving, significant market uncertainty exists. Consequently, the valuations of certain investment properties are currently subject to material valuation uncertainty. The carrying amounts of the investment properties were current as at 31 December 2020 only. Values may change more rapidly and significantly than during normal market conditions. In relying on the valuation reports, management has exercised its judgement and is satisfied that the valuation methods and estimates are reflective of current market conditions.

The valuers have considered valuation techniques including the direct comparison method, capitalisation approach, discounted cash flows and residual method in arriving at the open market value as at the balance sheet date. The direct comparison method involves the analysis of comparable sales of similar properties and adjusting the sale prices to that reflective of the investment properties. The capitalisation approach capitalises an income stream into a present value using revenue multipliers or single-year capitalisation rates. The discounted cash flow method involves the estimation and projection of an income stream over a period and discounting the income stream with an internal rate of return to arrive at the market value. In the residual method of valuation, the total gross development costs and developer's profit are deducted from the gross development value to arrive at the residual value of land. The gross development value is the estimated value of the property assuming satisfactory completion of the development as at the date of valuation. Details of valuation methods and key assumptions used to estimate the fair values of investment properties are set out in note 35 .
(b) The Group's investment properties which are classified under Level 3 are analysed as below:


## The Group

31 December 2020

| Singapore | $10,010,541$ | $8,433,335$ | $4,729,089$ | $1,070,915$ | $2,050,715$ | $26,294,595$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| China (includes |  |  |  |  |  |  |
| $\quad$ Hong Kong) | $4,705,925$ | $1,036,422$ | $2,873,408$ | 946,407 | 750,324 | $10,312,486$ |
| Others* | $1,847,156$ | $2,016,039$ | 335,579 | $6,472,589$ | 594,466 | $11,265,829$ |

## 31 December 2019

| Singapore | $10,129,844$ | $8,337,804$ | $4,742,937$ | $1,077,567$ | $1,961,973$ | $26,250,125$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| China (includes |  |  |  |  |  |  |
| $\quad$ Hong Kong) | $4,899,888$ | $1,004,869$ | $3,354,678$ | 992,783 | 586,186 | $10,838,404$ |
| Others* | $2,198,003$ | $2,045,196$ | 362,286 | $6,735,615$ | 302,268 | $11,643,368$ |
|  | $17,227,735$ | $11,387,869$ | $8,459,901$ | $8,805,965$ | $2,850,427$ | $48,731,897$ |

[^19]
## NOTES TO THE FINANCIAL STATEMENTS

5 INVESTMENT PROPERTIES (continued)
(c) As at 31 December 2020, investment properties valued at $\$ 2,819.0$ million (2019: $\$ 3,351.5$ million) were under development.
(d) As at 31 December 2020, certain investment properties with carrying value of approximately $\$ 17,720.0$ million (2019: \$18,040.9 million) were mortgaged to banks to secure credit facilities (notes 19 and 20) and under finance lease arrangements for the Group.
(e) During the financial year ended 31 December 2020, interest capitalised as cost of investment properties amounted to approximately $\$ 52.5$ million (2019: $\$ 46.3$ million) (note 28(d)).
(f) Investment properties of the Group are held mainly for use by tenants under operating leases. Minimum lease payments receivable under non-cancellable operating leases of investment properties and not recognised in the financial statements are as follows:

|  | The Group |  |
| :--- | ---: | ---: |
|  | 2020 | 2019 |
| Lease rentals receivable: | $\$ \mathbf{2 0 0 0}$ | $\$ \mathbf{0 0 0}$ |
| Less than one year |  |  |
| One to two years | $2,006,036$ | $2,017,895$ |
| Two to three years | $1,431,044$ | $1,587,143$ |
| Three to four years | 944,511 | 993,378 |
| Four to five years | 556,795 | 61,693 |
| More than five years | 427,330 | 41,374 |
|  | $1,528,243$ | $1,680,870$ |

(g) Contingent rents, representing income based on sales turnover achieved by tenants, amounted to \$63.5 million for the year (2019: $\$ 91.1$ million).
(h) The right-of-use of the land and buildings that are classified within investment properties has carrying amount of $\$ 561.9$ million (2019: $\$ 461.4$ million) as at 31 December 2020.

SUBSIDIARIES

|  |  | Note | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} 2020 \\ \$ 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{1} 000 \end{array}$ |
| (a) | Unquoted shares, at cost |  | 11,227,076 | 11,126,510 |
|  | Less: |  |  |  |
|  | Allowance for impairment loss |  | $(151,127)$ | $(151,127)$ |
|  |  |  | 11,075,949 | 10,975,383 |

Add:
Amounts due from subsidiaries, at amortised cost:
Loan accounts (unsecured)

- interest bearing
- interest free

Less:
Allowance for impairment loss on receivables

| $1,176,000$ | $1,176,000$ |
| ---: | ---: |
| $4,769,034$ | $3,443,450$ |
|  | $(98,362)$ |\(\left(\begin{array}{rr} <br>

\hline 5,846,672 \& 4,535,771 <br>
\hline 16,922,621 \& 15,511,154 <br>
\hline\end{array}\right.\)

In 2019, the Group acquired all the issued and paid-up ordinary shares of Ascendas Pte Ltd and Singbridge Pte. Ltd., respectively, for a total consideration of $\$ 6,035.9$ million. More information on the acquisition is set out in note 33 .

## NOTES TO THE FINANCIAL STATEMENTS

SUBSIDIARIES (continued)
(i) Loans due from subsidiaries are unsecured and not expected to be repaid within the next twelve months.
(ii) As at 31 December 2020, the effective interest rates for amounts due from subsidiaries ranged from 1.95\% to 2.95\% (2019: 1.95\% to 2.95\%) per annum.
(iii) Movements in allowance for impairment loss were as follows:

|  |  | Th | pany |
| :---: | :---: | :---: | :---: |
|  | Note | $\begin{array}{r} 2020 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \$ 000 \end{array}$ |
| At 1 January |  | $(151,127)$ | $(151,105)$ |
| Allowance during the year |  | - | (23) |
| Reversal of allowance during the year | 28(a) | - | 1 |
| At 31 December |  | $(151,127)$ | $(151,127)$ |

(iv) The Company's exposure to credit risk on the amounts due from subsidiaries is disclosed in note 34 .
(b) The significant subsidiaries directly and indirectly held by the Company, which are incorporated and conducting business in the Republic of Singapore, are as set out below

| Name of Company | Effective interest |  |
| :--- | :---: | :---: |
| 2020 | 2019 |  |
| $\%$ |  |  |
| CapitaLand China Holdings Pte Ltd ${ }^{1}$ | 100 | 100 |
| CapitaLand VN Limited | 100 | 100 |
| CapitaLand China Investments Limited | 100 | 100 |
| CapitaLand Singapore Limited |  | 100 |
| (formerly known as CapitaLand Singapore (R\&R) Limited) | 100 | 100 |
| CapitaLand Treasury Limited | 100 | $100^{2}$ |
| CapitaLand Mall Asia Limited | $100^{2}$ | 100 |
| CapitaLand Business Services Pte Ltd | 100 | 100 |
| The Ascott Limited | 100 | 100 |
| CapitaLand Financial Limited | 100 | 100 |
| CapitaLand International Pte Ltd | 100 | 100 |

All the above subsidiaries are audited by KPMG LLP Singapore.
1 Indirectly held through CapitaLand China Investments Limited.
2 Includes 15.2\% (2019: 15.2\%) interest indirectly held through CapitaLand Business Services Pte Ltd.

## NOTES TO THE FINANCIAL STATEMENTS

6

## SUBSIDIARIES (continued)

(c) Determining whether the Group has control over the REITs it manages requires management judgement. In exercising its judgement, management considers the proportion of its ownership interest and voting rights, the REIT managers' decision making authority over the REITs as well as the Group's overall exposure to variable returns, both from the REIT managers' remuneration and their interests in the REITs.

The Group assesses that it controls CapitaLand Malaysia Mall Trust (CMMT), Ascott Residence Trust (ART), CapitaLand Integrated Commercial Trust (CICT) (formerly known as CapitaLand Mall Trust) and CapitaLand China Trust (CLCT) (formerly known as CapitaLand Retail China Trust (CRCT)) (collectively referred to as REITs), although the Group owns less than half of the ownership interest and voting power of the REITs.

The activities of the REITs are managed by the Group's wholly-owned subsidiaries, namely CapitaLand Malaysia Mall REIT Management Sdn Bhd, Ascott Residence Trust Management Limited, CapitaLand Integrated Commercial Trust Management Limited (formerly known as CapitaLand Mall Trust Management Limited) and CapitaLand China Trust Management Limited (formerly known as CapitaLand Retail China Trust Management Limited) (collectively referred to as REIT Managers). REIT Managers have decisionmaking authority over the REITs, subject to oversight by the trustee of the respective REITs. The Group's overall exposure to variable returns, both from the REIT Managers' remuneration and the interests in the REITs, is significant and any decisions made by the REIT Managers affect the Group's overall exposure.
(d) The following subsidiaries of the Group have material non-controlling interests ( NCI ):

| Name of Company | Principal place of business | Effective interest held by NCl |  |
| :---: | :---: | :---: | :---: |
|  |  | 2020 $\%$ | $2019$ |
| Ascott Residence Trust ${ }^{1}$ | Asia Pacific, Europe and United States of America | 59.4 | 59.9 |
| CapitaLand Commercial Trust², ${ }^{\text {2 }}$ | Singapore | - | 70.6 |
| CapitaLand Integrated Commercial Trust ${ }^{3,4}$ (formerly known as CapitaLand Mall Trust³) | Singapore | 71.1 | 71.5 |

All the above subsidiaries are audited by KPMG LLP Singapore.
1 Indirectly held through The Ascott Limited.
2 Indirectly held through CapitaLand Singapore Limited. CCT was delisted following the completion of merger with CICT on 21 October 2020.
3 Indirectly held through CapitaLand Mall Asia Limited and CapitaLand Singapore Limited
4 On 21 October 2020, the proposed combination of CapitaLand Mall Trust (CMT) and CapitaLand Commercial Trust (CCT) to be effected by way of a trust scheme of arrangement with CMT acquiring all units of CCT for total consideration of $\mathrm{S} \$ 6,311.1$ million, comprising S $\$ 1,002.2$ million in cash and $2,780.5$ million new CMT Units issued at a price of $\$ \$ 1.91$ per CMT Unit was completed. Following the transaction, the Group's stake in CICT increased from $28.5 \%$ to $28.9 \%$.

The following table summarises the financial information of each of the Group's subsidiaries with material NCl , based on their respective consolidated financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The information is before inter-company eliminations with other entities in the Group.

## NOTES TO THE FINANCIAL STATEMENTS

6 SUBSIDIARIES (continued)

|  |  | Other <br> subsidiaries <br> with |
| :--- | ---: | ---: | ---: | ---: |

## NOTES TO THE FINANCIAL STATEMENTS

6
SUBSIDIARIES (continued)


Cash flows from:
$\begin{array}{lccc}\text { - Operating activities } & 228,995 & 306,773 & 511,514 \\ \text { - Investing activities } & 258,663 & (248,538) & (58,185)\end{array}$

- Financing activities ${ }^{1}$
$(439,777) \quad(27,681) \quad(599,634)$

Net (decrease)/increase in cash and cash
equivalents $\quad 47,881 \quad 30,554 \quad(146,305)$

1 Includes dividends paid to $\mathrm{NCI} \quad(91,612) \quad(249,926)$
(e) ART, CICT and CLCT (2019: ART, CCT, CMT and CRCT) are regulated by the Monetary Authority of Singapore and are supervised by the Singapore Exchange Securities Trading Limited for compliance with the Singapore Listing Rules. Under the regulatory framework, transactions with the REITs are either subject to review by the REITs' trustees or significant transaction must be approved by a majority of votes by the remaining holders of units in the REITs at a meeting of unitholders.

## NOTES TO THE FINANCIAL STATEMENTS

7
ASSOCIATES

|  |  | The Group |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \${ }^{\prime} 000 \end{array}$ |
| (a) | Investment in associates | 7,644,782 | 7,909,078 |
|  | Less: |  |  |
|  | Allowance for impairment | $(5,008)$ | $(4,504)$ |
|  |  | 7,639,774 | 7,904,574 |
|  | Add: |  |  |
|  | Amounts due from associates, at amortised cost: |  |  |
|  | Loan accounts- interest free | 86,243 | 176,294 |
|  |  | 7,726,017 | 8,080,868 |

(i) Movements in allowance for impairment loss were as follows:

|  | The Group |  |  |
| :--- | :---: | ---: | ---: |
|  | Note | 2020 | 2019 |
|  |  | $\$ 000$ | $\$ 000$ |
| At 1 January |  | $(4,504)$ | $(12,463)$ |
| Allowance during the year | $28(\mathrm{c})($ (iii) | $(402)$ | - |
| Reversal during the year | $28(\mathrm{a})$ | - | 7,571 |
| Disposal during the year |  | - | 10 |
| Translation differences |  | $(102)$ | 378 |
| At 31 December |  | $(5,008)$ | $(4,504)$ |

(ii) Loans due from associates are unsecured and not expected to be repaid within the next twelve months.
(iii) Loan accounts include an amount of approximately $\$ 3.8$ million (2019: $\$ 93.8$ million), the repayment of which is subordinated to that of the external borrowings of certain associates.

(b) Amounts due from associates:

Current accounts (unsecured)

- interest free (trade)

| 96,046 | 40,007 |
| ---: | ---: |
| 325,254 | 107,237 |
| 41,951 | 51,649 |
| 463,251 | 198,893 |

- interest free (non-trade)
- interest bearing (non-trade)

| $(110)$ | $(105)$ |
| ---: | ---: |
| 463,141 | 198,788 |

Less:
Allowance for impairment loss on receivables
Presented in trade and other receivables
12
Non-current loans (unsecured)

- interest bearing

Presented in other non-current assets

| 248,482 | 227,753 |
| ---: | ---: |
| 248,482 | 227,753 |

(i) The effective interest rates for amounts due from associates ranged from 1.50\% to 5.50\% (2019: $1.50 \%$ to $5.15 \%$ ) per annum.
(ii) The Group and the Company's exposure to credit and currency risks, and impairment losses for trade and other receivables, are disclosed in note 34.

## NOTES TO THE FINANCIAL STATEMENTS

7
ASSOCIATES (continued)

|  |  |  |  | roup |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Note | $\begin{array}{r} 2020 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \$ 000 \end{array}$ |
| (c) | Amounts due to associates: |  |  |  |
|  | Current accounts (mainly non-trade and unsecured) |  |  |  |
|  | - interest free |  | $(738,809)$ | $(562,140)$ |
|  | - interest bearing |  | $(4,972)$ | $(5,217)$ |
|  | Presented in trade and other payables | 17 | $(743,781)$ | $(567,357)$ |

(i) The effective interest rates for amounts due to associate is $8.00 \%$ (2019: 8.00\%) per annum.
(d) The following are the material associates of the Group:

| Name of Company | Nature of relationship with the Group | Principal place of business | $\begin{gathered} \text { Effec } \\ 2020 \\ \% \end{gathered}$ | $\begin{array}{r} \text { ive interest } \\ 2019 \\ \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Raffles City China Income Ventures Limited ${ }^{13,4}$ (RCCIV) | Private equity fund which invests in five Raffles City integrated developments in China | China | 55.0 | 55.0 |
| CapitaLand Mall China Funds ${ }^{1,4,5}$ | Private equity funds which invest in shopping malls in China | China | 30.0 to 50.0 | 30.0 to 50.0 |
| Ascendas Real Estate Investment Trust (A-REIT) ${ }^{2}$ | Singapore-based REIT which invests in industrial properties and business park in Singapore, Australia, United States of America and United Kingdom | Singapore | 18.0 | 19.0 |

1 Audited by KPMG LLP Singapore.
2 Audited by Ernst \& Young LLP Singapore.
3 Indirectly held through CapitaLand Mall Asia Limited and CapitaLand China Holdings Pte Ltd.
4 Considered to be an associate as key decisions are made by an independent board which the Group does not have majority control.
5 CapitaLand Mall China Funds comprised four private property funds investing in China held indirectly through the Group's subsidiary, CapitaLand Mall Asia Limited, namely, CapitaLand Mall China Income Fund I, CapitaLand Mall China Income Fund II, CapitaLand Mall China Income Fund III and CapitaLand Mall China Development Fund III.

Management assessed the extent of its control over A-REIT, taking into consideration the manager of A-REIT which is a wholly-owned subsidiary of the Group, its effective stake and the returns (both marginal and absolute returns) generated from its investment in and management of A-REIT. Management concluded that the Group does not have sufficient interest to control A-REIT and therefore accounts for its investment in A-REIT as an associate.

## NOTES TO THE FINANCIAL STATEMENTS

7
ASSOCIATES (continued)
(d) The following are the material associates of the Group (continued):

The following summarises the financial information of the Group's material associates based on their respective consolidated financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The table also includes summarised aggregate financial information for the Group's interest in other individually immaterial associates, based on the amounts reported in the Group's consolidated financial statements.


## 31 December 2020

| Revenue ${ }^{1}$ | 406,835 | 1,049,460 | 330,553 |
| :---: | :---: | :---: | :---: |
| Profit/ (Loss) after tax | 75,796 | 457,078 | $(60,218)$ |
| Other comprehensive income | 260,971 | 41,478 | 242,435 |
| Total comprehensive income | 336,767 | 498,556 | 182,217 |
| Attributable to: $-\mathrm{NCl}$ | 85,207 | - | 13,023 |
| - Associate's shareholders | 251,560 | 498,556 | 169,194 182,217 |
| 1 Includes: <br> - Revenue from contract with customers for sale of residential, commercial strata and urban development | 8,500 | - | 587 |
| - Rental and related income from investment properties | 398,335 | 1,049,460 | 329,966 |
| Current assets | 1,313,647 | 352,927 | 356,758 |
| Non-current assets | 6,529,066 | 14,770,292 | 6,573,804 |
| Current liabilities | $(295,324)$ | $(843,066)$ | $(1,246,794)$ |
| Non-current liabilities | $(3,119,261)$ | $(5,089,600)$ | $(1,715,802)$ |
| Net assets | 4,428,128 | 9,190,553 | 3,967,966 |
| Attributable to: <br> - NCl <br> - Associate's shareholders | $\begin{array}{r} 873,291 \\ 3,554,837 \\ \hline \end{array}$ | $\begin{array}{r} 298,938 \\ 8,891,615 \\ \hline \end{array}$ | $\begin{array}{r} 215,223 \\ 3,752,743 \end{array}$ |

Carrying amount of interest in associate at beginning of the year $1,834,449 \quad 2,022,924 \quad 1,664,981$
Group's share of:

- Profit/ (Loss)
- Other comprehensive income
- Total comprehensive income

Dividends received during the year

| 21,980 | 88,105 | $(24,949)$ | $(62,243)$ | 22,893 |
| ---: | ---: | :---: | :---: | ---: |
| 116,296 | 7,847 | 100,585 | 42,840 | 267,568 |
| 138,276 | 95,952 | 75,636 | $(19,403)$ | 290,461 |
| - | $(114,779)$ | $(84,284)$ |  |  |
| - | 105,931 | - |  |  |
| $(17,565)$ | 16,180 | $(3,726)$ |  |  |
|  |  |  |  |  |
| $1,955,160$ | $2,126,208$ | $1,652,607$ | $1,905,799$ | $7,639,774$ |

Capital contributions during the year
Translation and other adjustments
Carrying amount of interest in associate at end of the year

Fair value of effective ownership interest (if listed)^

$$
\text { N/A } \quad 2,155,523
$$

^ Based on the quoted market price at 31 December 2020.

## NOTES TO THE FINANCIAL STATEMENTS

7
ASSOCIATES (continued)
(d) The following are the material associates of the Group (continued):

|  | RCCIV Group \$'000 | $\begin{array}{r} \text { A-REIT } \\ \text { \$'000 } \end{array}$ | CapitaLand Mall China Funds \$'000 | Other individually immaterial associates \$'000 | $\begin{array}{r} \text { Total } \\ \$ \mathbf{\$} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December 2019 |  |  |  |  |  |
| Revenue ${ }^{1}$ | 559,391 | 469,383 | 452,584 |  |  |
| Profit after tax | 256,006 | 250,111 | 390,048 |  |  |
| Other comprehensive income | $(62,011)$ | $(18,139)$ | $(41,000)$ |  |  |
| Total comprehensive income | 193,995 | 231,972 | 349,048 |  |  |
| Attributable to: $-\mathrm{NCl}$ | 61,633 | - | 8,120 |  |  |
| -Associate's shareholders | 132,362 | 231,972 | 340,928 |  |  |
|  | 193,995 | 231,972 | 349,048 |  |  |
| ${ }^{1}$ Includes: |  |  |  |  |  |
| - Revenue from contract with customers for sale of residential, commercial strata and urban development |  |  |  |  |  |
| - Rental and related income from investment properties | 421,009 | 418,937 | 449,143 |  |  |
| Current assets | 1,289,023 | 251,272 | 381,830 |  |  |
| Non-current assets | 6,213,967 | 13,612,863 | 6,443,963 |  |  |
| Current liabilities | $(354,763)$ | $(978,966)$ | $(479,082)$ |  |  |
| Non-current liabilities | $(2,985,249)$ | $(4,773,931)$ | $(2,354,193)$ |  |  |
| Net assets | 4,162,978 | 8,111,238 | 3,992,518 |  |  |
| Attributable to: <br> - NCl <br> - Associate's shareholders | $\begin{array}{r} 827,616 \\ 3,335,362 \\ \hline \end{array}$ | $\begin{array}{r} - \\ 8,111,238 \\ \hline \end{array}$ | $\begin{array}{r} 206,088 \\ 3,786,430 \\ \hline \end{array}$ |  |  |
| $\begin{aligned} & \text { Carrying amount of interest in } \\ & \text { associate at beginning of the } \\ & \text { year } \end{aligned}$ |  |  |  |  |  |
| Acquisition during the year Group's share of: | - | 1,771,446 | - |  |  |
| -Profit | 103,693 | 47,621 | 168,126 | 324,384 | 643,824 |
| - Other comprehensive income | $(30,849)$ | $(3,058)$ | $(18,377)$ | $(90,054)$ | $(142,338)$ |
| -Total comprehensive income | 72,844 | 44,563 | 149,749 | 234,330 | 501,486 |
| Dividends received during the year | $(48,672)$ | $(47,585)$ | $(142,793)$ |  |  |
| Capital contribution/ (returned) during the year | - | 254,500 | $(176,502)$ |  |  |
| Translation and other adjustments | $(13,282)$ | - | $(1,116)$ |  |  |
| Carrying amount of interest in associate at end of the year | 1,834,449 | 2,022,924 | 1,664,981 | 2,382,220 | 7,904,574 |

Fair value of effective ownership interest (if listed)^ $\qquad$
N/A 2,043,040
N/A
$\wedge$ Based on the quoted market price at 31 December 2019.

## NOTES TO THE FINANCIAL STATEMENTS

7
ASSOCIATES (continued)
(e) As at 31 December 2020, the Group's share of the contingent liabilities of the associates is $\$ 156.0$ million (2019: \$26.9 million).
(f) The Group reclassified its investment in an associate listed in Hong Kong, Lai Fung Holdings Limited (Lai Fung) to asset held for sale in 2020 (see note 15(b)).

8 JOINT VENTURES

|  |  | Note | The Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} 2020 \\ \$ 1000 \end{array}$ | $\begin{array}{r} 2019 \\ \${ }^{\prime} 000 \end{array}$ |
| (a) | Investment in joint ventures |  | 4,179,138 | 4,208,174 |
|  | Less: |  |  |  |
|  | Allowance for impairment loss |  | $(25,819)$ | $(36,189)$ |
|  |  |  | 4,153,319 | 4,171,985 |
|  | Add: |  |  |  |
|  | Amounts due from joint ventures, at amortised cost: Loan accounts |  |  |  |
|  | - interest free |  | 631,790 | 726,634 |
|  | - interest bearing |  | 31,696 | 31,827 |
|  | Less: |  |  |  |
|  | Allowance for impairment loss on receivables | 34 | $(15,009)$ | $(15,139)$ |
|  |  |  | 648,477 | 743,322 |
|  |  |  | 4,801,796 | 4,915,307 |

(i) Loans due from joint ventures are unsecured and not expected to be repaid within the next twelve months.
(ii) Movements in allowance for impairment loss were as follows:

|  | The Group |  |  |
| :--- | :---: | ---: | ---: |
|  | Note | 2020 | 2019 |
|  |  | $\$ 000$ | $\$ 000$ |
| At 1 January |  | $(36,189)$ | $(11,866)$ |
| Allowance during the year | 28(c)(iii) | $(17)$ | $(25,822)$ |
| Writeback during the year | $28(\mathrm{a})$ | 136 | - |
| Disposals during the year |  | 10,582 | 1,244 |
| Translation differences | $(331)$ | 255 |  |
| At 31 December |  | $(25,819)$ | $(36,189)$ |

(iii) As at 31 December 2020, the effective interest rates for the interest-bearing loans to joint ventures ranged from $3.00 \%$ to $6.50 \%$ (2019: $3.00 \%$ to $6.50 \%$ ) per annum.
(iv) Loan accounts include an amount of approximately $\$ 410.7$ million (2019: $\$ 511.3$ million), the repayment of which is subordinated to that of the external borrowings of certain joint ventures.

## NOTES TO THE FINANCIAL STATEMENTS

8 JOINT VENTURES (continued)

|  |  | Note | The Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} 2020 \\ \$ 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$^{\prime} 000 \end{array}$ |
| (b) | Amounts due from joint ventures: |  |  |  |
|  | Current accounts (unsecured) |  |  |  |
|  | - interest free (trade) |  | 41,062 | 37,396 |
|  | - interest free (non-trade) |  | 163,048 | 141,072 |
|  | - interest bearing (mainly non-trade) |  | 21,881 | 21,173 |
|  |  |  | 225,991 | 199,641 |
|  | Less: |  |  |  |
|  | Allowance for impairment loss on receivables | 34 | $(24,639)$ | $(20,814)$ |
|  | Presented in trade and other receivables | 12 | 201,352 | 178,827 |
|  | Non-current loans (unsecured) |  |  |  |
|  | - interest free |  | 176,055 | 5,618 |
|  | - interest bearing |  | 431,230 | 373,865 |
|  | Presented in other non-current assets | 10 | 607,285 | 379,483 |

(i) The effective interest rates for amounts due from joint ventures ranged from $0.14 \%$ to $3.85 \%$ (2019: 1.38\% to $4.00 \%$ ) per annum.
(ii) The Group and the Company's exposure to credit and currency risks, and impairment losses for trade and other receivables, are disclosed in note 34.

(i) The effective interest rates for amounts due to joint ventures ranged from 3.85\% to 4.35\% (2019: $4.35 \%$ to $5.22 \%$ ) per annum.

## NOTES TO THE FINANCIAL STATEMENTS

8 JOINT VENTURES (continued)
(d) The following are the material joint ventures of the Group:

| Name of Company | Nature of relationship with the Group | Principal place of business | Effect 2020 $\%$ | tive interest 2019 \% |
| :---: | :---: | :---: | :---: | :---: |
| Orchard Turn Holding Pte Ltd ${ }^{1,3}$ (OTH) | Owner of an integrated development in Singapore | Singapore | 50.0 | 50.0 |
| CapitaLand Shanghai $\text { Malls }{ }^{2,3,4,5}$ | Owner of two integrated developments in China | China | 65.0 to 73.0 | 65.0 to 73.0 |
| Sino-Singapore Guangzhou Knowledge City Investment and Development Co., Ltd. $(\mathrm{GKC})^{2}$ | Owner of urban development projects in China | China | 50.0 | 50.0 |

1 Audited by KPMG LLP Singapore.
2 Audited by other member firms of KPMG International.
3 Indirectly held through CapitaLand Mall Asia Limited.
4 Considered to be a joint venture as the Group had joint control over the relevant activities of the trust with the joint venture partners.
5 CapitaLand Shanghai Malls comprised two joint ventures held through the Group's subsidiary, CapitaLand Mall Asia Limited, namely, Ever Bliss International Limited and Full Grace Enterprises Limited.

The following summarises the financial information of each of the Group's material joint ventures based on their respective consolidated financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The table also includes summarised financial information for the Group's interest in immaterial joint ventures, based on the amounts reported in the Group's consolidated financial statements.

## NOTES TO THE FINANCIAL STATEMENTS

8 JOINT VENTURES (continued)


31 December 2020
Revenue $^{1}$
(Loss)/ Profit ${ }^{2}$ after tax
Other comprehensive income
Total comprehensive income

| 214,381 | 11,986 | 157,934 |
| ---: | ---: | ---: |
| $(185,203)$ | 101,643 | 18,106 |
| 3,572 | $(115)$ | 104,955 |
| $(181,631)$ | 101,528 | 123,061 |

1 Includes:

- revenue from contract with customers for sale of residential, commercial strata and urban development
-rental and related income from investment properties

2 Includes:
-depreciation and amortisation
-interest income
-interest expense
-tax expense
Current assets ${ }^{3}$
Non-current assets
Current liabilities ${ }^{4}$
Non-current liabilities ${ }^{5}$
Net assets
${ }^{3}$ Includes cash and cash equivalents
4 Includes current financial liabilities (excluding trade and other payables and provisions)
5 Includes non-current financial liabilities (excluding trade and other payables and provisions)

| 160,546 | $1,773,770$ | 354,317 |
| ---: | ---: | ---: |
| $3,110,834$ | 868,399 | $2,917,719$ |
| $(89,213)$ | $(708,759)$ | $(98,245)$ |
| $(1,682,608)$ | $(66,031)$ | $(1,262,119)$ |
| $1,499,559$ | $1,867,379$ | $1,911,672$ |

151,585 675,199 344,182
$(20,148) \quad-\quad(29,282)$
(1,681,965)
$(30,807)$
$(1,092,988)$

Carrying amount of interest in joint venture at beginning of the year

867,575 837,424 601,695
Group's share of:

- (Loss)/ Profit
- Other comprehensive income
-Total comprehensive income
Dividends received during the year
Translation and other adjustments
Carrying amount of interest in joint venture at end of the year

| $(92,602)$ | 50,821 | 8,900 | 61,705 | 28,824 |
| ---: | ---: | ---: | ---: | ---: |
| 1,804 | $(57)$ | 54,326 | 25,679 | 81,752 |
| $(90,798)$ | 50,764 | 63,226 | 87,384 | 110,576 |
| $(27,000)$ | - | - |  |  |
| - | 45,501 | $(4,841)$ |  |  |


| 749,777 | 933,689 | 660,080 | $1,809,773$ | $4,153,319$ |
| :--- | :--- | :--- | :--- | :--- |

## NOTES TO THE FINANCIAL STATEMENTS

8 JOINT VENTURES (continued)

|  |  | Other <br> individually |  |
| :---: | :---: | :---: | :---: |
|  |  | CapitaLand | immaterial |
| OTH |  | Shanghai | joint |

## 31 December 2019

Revenue $^{1}$
Profit ${ }^{2}$ after tax
Other comprehensive income
Total comprehensive income

| 261,236 | 22,500 | 177,591 |
| ---: | ---: | ---: |
|  |  |  |
| 166,103 | 164,000 | 134,320 |
| 179 | $(14)$ | $(25,278)$ |
| 166,282 | 163,986 | 109,042 |

1 Includes:

- revenue from contract with customers for sale of residential, commercial strata and urban development

| - | 22,500 | 354 |
| ---: | ---: | ---: |
| 261,236 | - | 176,328 |

2 Includes:

- depreciation and amortisation
- interest income

| $(2,645)$ | - | $(500)$ |
| :---: | ---: | :---: |
| 1,910 | 13,820 | 8,365 |
| $(50,390)$ | - | $(50,719)$ |
| $(8,158)$ | $(9,125)$ | $(60,159)$ |

- tax expense
$(8,158) \quad(9,125) \quad(60,159)$
Current assets ${ }^{3}$
Non-current assets
Current liabilities ${ }^{4}$
Non-current liabilities ${ }^{5}$
Net assets

| 136,158 | 959,393 | 492,202 |
| ---: | ---: | ---: |
| $3,385,534$ | $1,258,513$ | $3,016,191$ |
| $(100,021)$ | $(504,203)$ | $(156,776)$ |
| $(1,686,516)$ | $(38,200)$ | $(1,365,841)$ |
| $1,735,155$ | $1,675,503$ | $1,985,776$ |

${ }^{3}$ Includes cash and cash equivalents
122,937 $486,444 \quad 356,442$
${ }^{4}$ Includes current financial liabilities (excluding trade and other payables and provisions)
5 Includes non-current financial liabilities (excluding trade and other payables and provisions)
$(1,685,981) \quad-\quad(1,111,092)$

Carrying amount of interest in joint venture at beginning of the year
Acquisition during the year

$$
844,437 \quad-\quad 552,322
$$

Group's share of:
-Profit

- Other comprehensive income
-Total comprehensive income

| 83,052 | 82,012 | 65,146 | 114,741 | 344,951 |
| ---: | :---: | :---: | ---: | :---: |
| 89 | $(7)$ | $(12,428)$ | $(6,459)$ | $(18,805)$ |$|$| 82, |
| ---: |
| 83,141 |
| $(60,000)$ |

Translation and other adjustments
Carrying amount of interest in joint venture at end of the year

| 867,578 | 837,424 | 601,695 | $1,865,288$ | $4,171,985$ |
| :--- | :--- | :--- | :--- | :--- |

(e) As at 31 December 2020, the Group's share of the capital commitments of the joint ventures is $\$ 799.5$ million (2019: \$1,091.2 million).

## NOTES TO THE FINANCIAL STATEMENTS

## 9 DEFERRED TAX

The movements in the deferred tax assets and liabilities (prior to offsetting of balances within the same tax jurisdiction) were as follows:


## The Group

## Deferred tax liabilities

| Accelerated tax depreciation | 19,161 | 1,223 | - | - | 232 | 20,616 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Discounts on compound financial instruments | 1,572 | $(1,024)$ | - | - | - | 548 |
| Accrued income and interest receivable | 4,411 | 2,784 | - | - | 193 | 7,388 |
| Profits recognised on percentage of completion and fair value adjustments on initial recognition of development properties for sale | 324,360 | $(13,718)$ | - | - | 10,511 | 321,153 |
| Fair value adjustments arising from a business combination | 89,129 | $(2,462)$ | 11,323 | - | 130 | 98,120 |
| Fair value changes of investment properties | 836,265 | $(105,070)$ | $(25,844)$ | $(2,473)$ | 25,627 | 728,505 |
| Unremitted earnings | 148,347 | 6,645 | (296) | (20) | 957 | 155,633 |
| Others | 39,195 | $(5,996)$ | (2) | $(1,282)$ | 2,953 | 34,868 |
| Total | 1,462,440 | $(117,618)$ | $(14,819)$ | $(3,775)$ | 40,603 | 1,366,831 |

## Deferred tax assets

Unutilised tax losses
Provisions and expenses
Fair value adjustments on initial recognition of development properties for sale
Deferred income
Others
Total

| $(2,363)$ | $(3,209)$ | - | - | 22 | $(5,550)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(291,647)$ | $(124,234)$ | $(1,073)$ | - | $(19,069)$ | $(436,023)$ |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| $(14,489)$ | - | - | - | - | $(14,489)$ |
| $(1,562)$ | 471 | - | - | $(41)$ | $(1,132)$ |
| $(43,755)$ | $(2,492)$ | 77 | - | $(92)$ | $(46,262)$ |
| $(353,816)$ | $(129,464)$ | $(996)$ | - | $(19,180)$ | $(503,456)$ |

## NOTES TO THE FINANCIAL STATEMENTS

9 DEFERRED TAX (continued)

|  | $\begin{array}{r} \text { At } \\ 1 / 1 / 2019 \\ \${ }^{\prime} 000 \\ \hline \end{array}$ | Recognised in profit or loss $\$ \mathbf{\$} 000$ | Acquisition/ Disposal of subsidiaries \$'000 | Transferred to liabilities held for sale $\$ \mathbf{\prime} 000$ | Translation differences $\$ 000$ | $\begin{array}{r} \text { At } \\ \text { 31/12/2019 } \\ \$ \mathbf{1} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The Group |  |  |  |  |  |  |
| Deferred tax liabilities |  |  |  |  |  |  |
| Accelerated tax depreciation | 7,782 | $(4,932)$ | 17,723 | - | $(1,412)$ | 19,161 |
| Discounts on compound financial instruments | 3,329 | $(1,757)$ | - | - | - | 1,572 |
| Accrued income and interest receivable | 4,580 | (26) | 50 | - | (193) | 4,411 |
| Profits recognised on percentage of completion and fair value adjustments on initial recognition of development properties for sale | 231,748 | $(44,173)$ | 141,026 | - | $(4,241)$ | 324,360 |
| Fair value adjustments arising from a business combination | 29,887 | (160) | 59,468 | - | (66) | 89,129 |
| Fair value changes of investment properties | 537,703 | 175,034 | 142,675 | $(9,002)$ | $(10,145)$ | 836,265 |
| Unremitted earnings | 102,418 | 24,777 | 19,200 | (126) | 2,078 | 148,347 |
| Others | 43,566 | $(6,993)$ | 3,197 | - | (575) | 39,195 |
| Total | 961,013 | 141,770 | 383,339 | $(9,128)$ | $(14,554)$ | 1,462,440 |

## Deferred tax assets

| Unutilised tax losses | $(2,402)$ | 50 | (5) | - | (6) | $(2,363)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provisions and expenses | $(231,291)$ | $(62,135)$ | $(3,243)$ | - | 5,022 | $(291,647)$ |
| Fair value adjustments on initial recognition of development properties for sale | $(14,489)$ | - | - | - | _ | $(14,489)$ |
| Deferred income | (33) | (388) | $(1,140)$ | - | (1) | $(1,562)$ |
| Others | $(37,275)$ | $(2,338)$ | $(4,200)$ | - | 58 | $(43,755)$ |
| Total | $(285,490)$ | $(64,811)$ | $(8,588)$ | - | 5,073 | $(353,816)$ |



## The Company

## Deferred tax liabilities

Discounts on compound financial instruments

| 3,329 | $(1,757)$ | 1,572 | $(1,023)$ | 549 |
| :--- | :--- | :--- | :--- | :--- |

## Deferred tax assets

Provisions
(423)
(423)
(423)

## NOTES TO THE FINANCIAL STATEMENTS

## 9 DEFERRED TAX (continued)

Deferred tax liabilities and assets are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same taxation authority. The following amounts, determined after appropriate offsetting, are shown on the balance sheets:

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Gross } \\ \text { Amount } \\ \${ }^{\prime} 000 \end{array}$ | Offset \$'000 | Amount \$'000 |
| 31 December 2020 |  |  |  |
| Deferred tax liabilities | 1,366,831 | - | 1,366,831 |
| Deferred tax assets | $(503,456)$ | - | $(503,456)$ |
|  | 863,375 | - | 863,375 |
| 31 December 2019 |  |  |  |
| Deferred tax liabilities | 1,462,440 | - | 1,462,440 |
| Deferred tax assets | $(353,816)$ | - | $(353,816)$ |
|  | 1,108,624 | - | 1,108,624 |

As at 31 December 2020, deferred tax liabilities amounting to $\$ 5.2$ million (2019: $\$ 5.1$ million) had not been recognised for taxes that would be payable on the undistributed earnings of certain subsidiaries as these earnings would not be distributed in the foreseeable future.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised. The Group has not recognised deferred tax assets in respect of the following:

|  | The Group |  |
| :--- | ---: | ---: |
|  | 2020 | 2019 |
|  | $\mathbf{2 0 0 0}$ | $\mathbf{\$ \prime 0 0 0}$ |
| Deductible temporary differences | 225,357 | 289,136 |
| Tax losses | $1,359,902$ | 922,731 |
| Unutilised capital allowances | 19,648 | 6,347 |

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profits will be available against which the subsidiaries of the Group can utilise the benefits.

Temporary differences would expire in the following periods:

|  | 2020 | 2019 |
| :--- | ---: | ---: |
| Expiry period | $\$ 000$ | $\$ \mathbf{0 0 0}$ |
| No expiry |  |  |
| Not later than 1 year | 616,137 | 597,777 |
| Between 1 and 5 years | 122,744 | 47,148 |
| After 5 years | 653,877 | 473,251 |
|  | 212,149 | 100,038 |

## NOTES TO THE FINANCIAL STATEMENTS

10 OTHER NON-CURRENT/CURRENT ASSETS
(a) Other non-current assets

|  | The Group |  |  |
| :--- | ---: | ---: | ---: |
|  | Note | 2020 | 2019 |
| Equity investments at FVTPL |  |  |  |
| Equity investments at FVOCI |  |  |  |
| Derivative financial instruments |  | 368,372 | 378,671 |
| Amounts due from: | 232,589 | 280,826 |  |
| - associates | 85,628 | 95,783 |  |
| - joint ventures |  |  |  |
| Other receivables | $7(b)$ | 248,482 | 227,753 |
| Deposits | $8(b)$ | 607,285 | 379,483 |
| Prepayments |  | 17,971 | 17,935 |
|  | 8,641 | 1,272 |  |
|  |  | 2,532 | 724 |

(b) Other current assets

|  | The Group |  |  |
| :--- | :---: | ---: | ---: |
|  | Note | 2020 | 2019 |
|  |  | $\$ 000$ | $\$ \mathbf{0 0 0}$ |
| Derivative financial instruments |  |  | 7,508 |
| Contract costs | (i) | 31,987 | 29,982 |
| Total |  | 39,495 | 45,611 |

(i) Contract costs relate to commission fees paid to property agents and legal fees for securing sale contracts which were capitalised during the year. The capitalised costs are amortised when the related revenue is recognised. During the year, $\$ 31.9$ million (2019: $\$ 14.9$ million) was amortised and there was no impairment loss in relation to the costs capitalised.

## NOTES TO THE FINANCIAL STATEMENTS

## 11 DEVELOPMENT PROPERTIES FOR SALE AND STOCKS

|  | The Group |
| :---: | :---: |
| 2020 | 2019 |
| \$'000 | \$'000 |

(a) Properties under development, units for which revenue is recognised over time

| Land and land related cost | 969,119 | $1,016,088$ |
| :--- | ---: | ---: |
| Development costs | 18,417 | 12,323 |
|  | 987,536 | $1,028,411$ |
| Allowance for foreseeable losses | $(24,190)$ | $(44,956)$ |
|  | 963,346 | 983,455 |

Properties under development, units for which revenue is recognised at a point in time

Land and land related costs
Development costs

| $3,003,754$ | $3,194,164$ |
| ---: | ---: |
| $1,265,559$ | $1,791,660$ |
| $4,269,313$ | $4,985,824$ |
| $(150,316)$ | - |
| $4,118,997$ | $4,985,824$ |
|  |  |
| $5,082,343$ | $5,969,279$ |
|  |  |
| $1,799,622$ | $1,760,895$ |
| $(104,371)$ | $(6,159)$ |
| $1,695,251$ | $1,754,736$ |

(c) Consumable stocks

Total development properties for sale and stocks

| 616 | 1,044 |
| ---: | ---: |
| $6,778,210$ | $7,725,059$ |

(d) The Group recognises revenue over time for residential projects under progressive payment scheme in Singapore. The progress towards completing the construction is measured in accordance with the accounting policy stated in note 2.15. Significant assumptions are required in determining the stage of completion and the Group evaluates them by relying the work of specialists.

The Group makes allowance for foreseeable losses by applying its experience in estimating the net realisable values of completed units and properties under development. References were made to comparable properties, timing of sale launches, location of property, management's expected net selling prices and estimated development expenditure. Market conditions may, however, change which may affect the future selling prices of the remaining unsold units of the development properties and accordingly, the carrying value of development properties for sale may have to be written down in future periods.
(e) As at 31 December 2020, development properties for sale amounting to approximately $\$ 3,017.0$ million (2019: $\$ 3,225.0$ million) were mortgaged to banks to secure credit facilities of the Group (note 19).

## NOTES TO THE FINANCIAL STATEMENTS

11 DEVELOPMENT PROPERTIES FOR SALE AND STOCKS (continued)
(f) During the financial year, the following amounts were capitalised as cost of development properties for sale:

(g) Movements in allowance for foreseeable losses in respect of development properties for sale were as follows:

|  | Note | The Group |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ 000 \end{array}$ |
| At 1 January |  | $(51,115)$ | $(57,086)$ |
| (Allowances)/Reversal during the year | 28(c)(i) | $(251,329)$ | 3,499 |
| Utilisation during the year |  | 29,352 | 2,472 |
| Translation differences |  | $(5,785)$ | - |
| At 31 December |  | $(278,877)$ | $(51,115)$ |

12 TRADE AND OTHER RECEIVABLES

| Note |  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$ 0} 0 \end{array}$ | $\begin{array}{r} 2020 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \$ 000 \end{array}$ |
| Trade receivables | 13 | 373,259 | 341,620 | - | 7 |
| Deposits and other receivables | 14 | 750,418 | 682,698 | 1,202 | 474 |
| Amounts due from: |  |  |  |  |  |
| - subsidiaries | 18 | - | - | 802,599 | 889,090 |
| - associates | 7(b) | 463,141 | 198,788 | - | - |
| - joint ventures | 8(b) | 201,352 | 178,827 | - | - |
| - investee (non-trade) | (b) | 122,412 | 116,484 | - | - |
| - non-controlling interests (non-trade) | (c) | 188,942 | 142,755 | - | - |
|  |  | 2,099,524 | 1,661,172 | 803,801 | 889,571 |
| Prepayments | (d) | 976,464 | 640,425 | 233 | 188 |
|  |  | 3,075,988 | 2,301,597 | 804,034 | 889,759 |

(a) As at 31 December 2020, certain trade and other receivables amounting to approximately $\$ 8.4$ million (2019: $\$ 3.3$ million) were mortgaged to banks to secure credit facilities of the Group (note 19).
(b) Amount due from an investee is unsecured, interest-bearing and effective interest rate for the interestbearing loan to an investee is $8.00 \%$ (2019: 8.00\%) per annum.

## NOTES TO THE FINANCIAL STATEMENTS

12 TRADE AND OTHER RECEIVABLES (continued)
(c) Amounts due from non-controlling interests are unsecured, interest-free and repayable on demand.
(d) As at 31 December 2020, prepayments of $\$ 707.1$ million (2019: $\$ 227.1$ million) were made for the acquisition of shares and land, pending completion of transactions.

13 TRADE RECEIVABLES

| Note |  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$ 0} 0 \end{array}$ | $\begin{array}{r} 2020 \\ \$ \$ 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \end{array}$ |
| Trade receivables |  | 410,656 | 357,075 | - | 7 |
| Less: |  |  |  |  |  |
| Allowance for impairment loss on receivables | 34 | $(37,397)$ | $(15,455)$ | - | - |
|  | 12 | 373,259 | 341,620 | - | 7 |

The Group and the Company's exposure to credit and currency risks, and impairment losses for trade and other receivables, are disclosed in note 34.

14 DEPOSITS AND OTHER RECEIVABLES


## NOTES TO THE FINANCIAL STATEMENTS

15 ASSETS/LIABILITIES HELD FOR SALE

|  | Note | The Group |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ 1000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$ 0} 0 \end{array}$ |
| Property, plant and equipment |  | 53 | 2,035 |
| Intangible assets |  | 7 | 36 |
| Investment properties | 35(c) | 229,404 | 336,719 |
| Associates |  | 67,388 | 22,831 |
| Trade and other receivables |  | 1,006 | 1,554 |
| Cash and cash equivalents |  | 24,804 | 21,936 |
| Assets held for sale |  | 322,662 | 385,111 |
| Trade and other payables |  | 4,562 | 7,929 |
| Current tax payables |  | 81 | 122 |
| Deferred tax liabilities |  | 12,903 | 9,128 |
| Loans and borrowings |  | 13,696 | 10,387 |
| Other non-current liabilities |  | 436 | 231 |
| Liabilities held for sale |  | 31,678 | 27,797 |

Details of assets and liabilities held are as follows:
2020
(a) On 17 July 2020 and 8 September 2020, ART entered into conditional agreements to divest Citadines Didot Montparnasse Paris and Citadines City Centre Grenoble in France respectively to an unrelated third party. Accordingly, the properties were reclassified from investment property to asset held for sale as at 31 December 2020. The transactions are expected to be completed in 2021.
(b) During the year, the Group assessed that the synergistic partnership with its investment in associate listed in Hong Kong, Lai Fung, may not be as relevant today due to its transition towards a more rental-led strategy versus a stronger residential development emphasis at the time of the Group's initial investment, as well as its expansion into MICE-related asset in China which is not in line with the Group's strategy. As the Group is now exploring options regarding its investment in Lai Fung, the investment has been reclassified from an associate to assets held for sale. Upon the reclassification, a fair value loss of $\$ 416.5$ million was recognised based on Lai Fung's quoted share price as at 31 December 2020.
(c) On 11 January 2021, CLCT announced that it has, through its wholly owned subsidiary, Somerset (Wuhan) Investments Pte. Ltd., entered into a conditional equity interests transfer agreement to divest its entire equity interest in Wuhan New Min Zhong Le Yuan Co., Ltd. which holds CapitaMall Mingzhongleyuan. Accordingly, all assets and liabilities held by the entity were reclassified to asset held for sale and liabilities held for sale respectively as at 31 December 2020.

## NOTES TO THE FINANCIAL STATEMENTS

## 15 ASSETS/LIABILITIES HELD FOR SALE (continued)

## 2019

(a) On 1 February 2019, the Group announced that it has, through its subsidiary, entered into a co-operative framework agreement with unrelated party to divest the issued shares of Huaxin Saihan Huhhot Real Estate Co., Ltd, which holds CapitaMall Saihan. Accordingly, all assets and liabilities held by the entity were reclassified to asset held for sale and liabilities held for sale respectively as at 31 December 2019. The transaction is expected to be completed in 2021.
(b) On 21 November 2019, ART entered into a put and call option agreement with an unrelated third party for the sale of its partial interest of the gross floor area of the land, on which Somerset Liang Court Singapore is located, for a purchase consideration of approximately $\$ 163.3$ million. The transaction was completed in 2020.
(c) On 18 December 2019, ART entered into two sale and purchase agreements to divest its wholly-owned subsidiaries, Suzhou Chong Rui Xin Shi Ji Real Estate Co., Ltd and Wuhan Citadines Property Development Co., Ltd. Accordingly, all the assets and liabilities of the entities were reclassified to assets held for sale and liabilities held for sale respectively. As of 31 December 2020, the two subsidiaries were reclassified from assets/liabilities held for sale to the respective assets and liabilities lines due to the termination of the sale and purchase agreement by the buyer.

16 CASH AND CASH EQUIVALENTS

| Note |  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{1} 000 \end{array}$ | $\begin{array}{r} 2020 \\ \$ 000 \end{array}$ | $\begin{aligned} & 2019 \\ & \$ \mathbf{\$} 000 \end{aligned}$ |
| Fixed deposits |  | 4,093,420 | 2,145,037 | - | - |
| Cash at banks and in hand |  | 5,081,958 | 4,022,569 | 25,199 | 18,098 |
| Cash and cash equivalents |  | 9,175,378 | 6,167,606 | 25,199 | 18,098 |
| Restricted bank deposits | (a) | $(86,542)$ | $(106,208)$ |  |  |
| Cash and cash equivalents in the statement of cash flows |  | 9,088,836 | 6,061,398 |  |  |

(a) These are deposit placed in escrow account for acquisition of a subsidiary; bank balances of certain subsidiaries pledged in relation to bankers' guarantees issued to the subsidiaries' contractors and banking facilities and bank balances required to be maintained as security for outstanding CapitaVoucher, as well as bank balances relating to security deposits from tenants which can only be drawn down as rental payment upon tenants' default or refunded to tenants upon lease expiry.
(b) As at 31 December 2020, the Group's cash and cash equivalents of $\$ 328.1$ million (2019: \$199.9 million) were held under project accounts and withdrawals from which are designated for payments for expenditure incurred on projects.
(c) The Group's cash and cash equivalents are denominated mainly in Singapore Dollars, Chinese Renminbi, Japanese Yen and US Dollars. As at 31 December 2020, the effective interest rates for cash and cash equivalents denominated in these currencies ranged from 0\% to 2.75\% (2019: 0\% to 2.83\%) per annum.

The cash and cash equivalents are placed with banks and financial institutions which meet the appropriate credit criteria.

## NOTES TO THE FINANCIAL STATEMENTS

## TRADE AND OTHER PAYABLES


(a) Accruals included accrued operating expenses $\$ 472.1$ million (2019: $\$ 527.7$ million), accrued interest payable $\$ 141.9$ million (2019: $\$ 154.6$ million) as well as accrued expenditure for tax and administrative expenses which are individually immaterial.
(b) Other payables included retention sums and amounts payable in connection with capital expenditure incurred.
(c) The effective interest rates for amounts due to non-controlling interests ranged from $1.96 \%$ to $3.70 \%$ (2019: 4.00\% to 6.38\%) per annum.

## NOTES TO THE FINANCIAL STATEMENTS

## 18 AMOUNTS DUE FROM/(TO) SUBSIDIARIES

|  |  | The | pany |
| :---: | :---: | :---: | :---: |
|  | Note | $\begin{aligned} & 2020 \\ & \$ 000 \end{aligned}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \end{array}$ |
| (a) Current |  |  |  |
| Amounts due from subsidiaries: |  |  |  |
| - current accounts, mainly trade |  | 67,096 | 68,952 |
| - loans - interest free |  | 344,612 | 97.002 |
| - interest bearing |  | 465,433 | 773,478 |
|  |  | 810,045 | 870,480 |
| Less: |  |  |  |
| Allowance for impairment loss on receivables | 34 | $(74,542)$ | $(50,342)$ |
|  |  | 735,503 | 820,138 |
|  | 12 | 802,599 | 889,090 |
| Current |  |  |  |
| Amounts due to subsidiaries: |  |  |  |
| - loans, interest free |  | $(364,929)$ | $(63,215)$ |
| - current accounts, mainly trade |  | $(10,796)$ | $(13,765)$ |
|  | 17 | $(375,725)$ | $(76,980)$ |

All balances with subsidiaries are unsecured and repayable on demand. The interest-bearing loans due from a subsidiary bore effective interest rate of $0.09 \%$ (2019: 1.06\% to 1.85\%) per annum.

The Company's exposure to credit risks for amounts due from subsidiaries are disclosed in note 34 .

|  | Note | The Company |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ 000 \end{array}$ |
| Non-current |  |  |  |
| Amounts due to subsidiaries: |  |  |  |
| - interest bearing |  | - | $(864,416)$ |
| - interest free |  | $(659,114)$ | $(402,500)$ |
|  | 21 | $(659,114)$ | $(1,266,916)$ |

All balances with subsidiaries are unsecured and not expected to be repaid within twelve months from 31 December 2020. In 2019, the interest-bearing loan due to a subsidiary bore an effective interest rate of $3.05 \%$ per annum.

## NOTES TO THE FINANCIAL STATEMENTS

19 BORROWINGS

|  | Note | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ 1000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} 2020 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \${ }^{\prime} 000 \end{array}$ |
| Bank borrowings |  |  |  |  |  |
| - secured |  | 10,733,194 | 10,464,389 | - | - |
| - unsecured |  | 11,723,574 | 8,360,189 | - | - |
|  |  | 22,456,768 | 18,824,578 | - | - |
| Lease liabilities | (c) | 1,054,936 | 684,966 | 34,777 | 45,230 |
|  |  | 23,511,704 | 19,509,544 | 34,777 | 45,230 |
| Repayable: |  |  |  |  |  |
| Not later than 1 year |  | 3,938,561 | 2,501,026 | 10,808 | 10,453 |
| Between 1 and 5 years |  | 16,292,269 | 14,128,079 | 23,969 | 34,777 |
| After 5 years |  | 3,280,874 | 2,880,439 | - | - |
| After 1 year |  | 19,573,143 | 17,008,518 | 23,969 | 34,777 |
|  |  | 23,511,704 | 19,509,544 | 34,777 | 45,230 |

(a) The Group's borrowings are denominated mainly in Singapore Dollars, Chinese Renminbi, Japanese Yen, Euro and US Dollars. As at 31 December 2020, the effective interest rates for bank borrowings denominated in these currencies ranged from $0.30 \%$ to $4.92 \%$ (2019: $0.30 \%$ to $4.95 \%$ ) per annum.
(b) Bank borrowings are secured by the following assets, details of which are disclosed in the respective notes to the financial statements:
(i) mortgages on the borrowing subsidiaries' property, plant and equipment, investment properties, development properties for sale, trade and other receivables and shares of certain subsidiaries of the Group; and
(ii) assignment of all rights, titles and benefits with respect to the properties mortgaged.
(c) Lease liabilities relate to the leases of property, plant and equipment (note 3) and investment properties (note 5).

## NOTES TO THE FINANCIAL STATEMENTS

BORROWINGS (continued)
The reconciliation of liabilities arising from financing activities were as follows:


## ? 8

| Bank borrowings |  | 18,824,578 | 3,385,266 | - | $(96,278)$ | - | - | - | - | 323,821 | 19,381 | 22,456,768 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt securities | 20 | 11,901,519 | $(268,368)$ | - | - | - | 6,016 | - | - | 6,543 | 977 | 11,646,687 |
| ease liabilities | 19 | 684,966 | $(68,341)$ | 264,969 | $(13,696)$ | - | - | $(7,500)$ | $(2,230)$ | 22,561 | 174,207 | 1,054,936 |
| Derivative liabilities |  | 130,503 | - | - | - | 130,670 | - | - | - | - | - | 261,173 |
| Derivative assets |  | $(102,878)$ | - | - | - | 15,278 | - | - | - | - | - | $(87,600)$ |



3,003,206
$\begin{array}{r}, 630,214 \\ 525 \\ 128,929 \\ \hline\end{array}$ $\begin{array}{r}128,929 \\ (93,431) \\ \hline\end{array}$
~ 9

Bank borrowings Debt securities Lease liabilities Derivative liabilities Derivative assets

| Bank borrowings |  | 13,003,206 | 227,143 | - | 5,750,625 | $(56,700)$ | - | - | $(97,552)$ | $(2,144)$ | 18,824,578 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt securities | 20 | 10,630,214 | 375,891^ | - | 848,865 | - | - | 10,327 | 37,987 | $(1,765)$ | 11,901,519 |
| Lease liabilities | 19 | 525 | $(63,256)$ | 548,780 | 173,064 | $(51,873)$ | - | - | (9) | 77,735 | 684,966 |
| Derivative liabilities |  | 128,929 | $(32,975)^{\wedge}$ | - | 36,603 | - | $(2,054)$ | - | - | - | 130,503 |
| Derivative assets |  | $(93,431)$ | - | - | $(7,744)$ | - | $(1,703)$ | - | - | - | $(102,878)$ | Cashflow from financing activities presented in the consolidated statement of cash flows include interest expense paid of $\$ 90.4$, 2019 . 889.8 midion) which changes associated with interest payables. Refer to note 33 for issue of shares for the acquisition of subsidiaries in 2019.

a Includes borrowings of $\$ 13.7$ million (2019: $\$ 10.4$ million) under liabilities held for sale.
$\wedge \quad$ In 2019, cashflows from debt securities comprise $\$ 375.9$ million relate to net proceeds from issuance of debt securities and settlement of derivative financial instruments used to hedge the debt securities amounted to $\$ 33.0$ million.

## NOTES TO THE FINANCIAL STATEMENTS

DEBT SECURITIES

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $2020$ | $\begin{array}{r} 2019 \\ \${ }^{\prime} 000 \end{array}$ | $\begin{array}{r} 2020 \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ 000 \end{array}$ |
| Convertible bonds | 1,172,050 | 1,815,209 | 1,172,783 | 1,816,767 |
| Notes and bonds | 10,474,637 | 10,086,310 | - | - |
|  | 11,646,687 | 11,901,519 | 1,172,783 | 1,816,767 |
| Secured notes and bonds | 259,420 | 258,088 | - | - |
| Unsecured notes and bonds | 11,387,267 | 11,643,431 | 1,172,783 | 1,816,767 |
|  | 11,646,687 | 11,901,519 | 1,172,783 | 1,816,767 |

Repayable:
Not later than 1 year
Between 1 and 5 years
After 5 years
After 1 year

| 998,728 | $1,449,027$ | - | 646,236 |
| ---: | ---: | ---: | ---: |
| $6,902,881$ | $6,080,972$ | $1,172,783$ | 526,000 |
| $3,745,078$ | $4,371,520$ | - | 644,531 |
| $10,647,959$ | $10,452,492$ | $1,172,783$ | $1,170,531$ |
| $11,646,687$ | $11,901,519$ | $1,172,783$ | $1,816,767$ |

(a) The repayment schedule for convertible bonds was based on the final maturity dates.
(b) As at 31 December 2020, the effective interest rates for debt securities ranged from $0.40 \%$ to $4.14 \%$ (2019: 0.37\% to $4.25 \%$ ) per annum.
(c) As at 31 December 2020, the convertible bonds issued by the Company which remained outstanding are as follows:

|  | Final <br> maturity date <br> Year | Conversion <br> price | Convertible into <br> new ordinary shares <br> No. of shares |
| :--- | ---: | ---: | ---: |
| Principal amount |  |  |  |
| \$ million | 2025 | 4.9697 | $130,792,603$ |
| 650.00 | 2022 | 11.5218 | $28,359,284$ |
| 326.75 | 2023 | 4.1936 | $47,512,876$ |

There has been no conversion of any of the above convertible bonds since the date of their respective issue.
(d) Details of the outstanding convertible bonds as at 31 December 2020 are as follows:
(i) $\$ 326.8$ million principal amount of convertible bonds of the Company due on 20 June 2022 with interest rate at $2.95 \%$ per annum. These bonds are convertible into new ordinary shares at the conversion price of $\$ 11.5218$ per share on or after 20 June 2008 and may be redeemed at the option of the Company or at the option of the bondholders on specified dates.
(ii) $\$ 199.3$ million principal amounts of convertible bonds of the Company due on 17 October 2023 with interest rate at $1.95 \%$ per annum. These bonds are convertible into new ordinary shares at the conversion price of $\$ 4.1936$ per share on or after 27 November 2013 and may be redeemed at the option of the Company or at the option of the bondholders on specified dates.
(iii) $\quad \$ 650.0$ million principal amount of convertible bonds of the Company due on 8 June 2025 with interest rate at $2.8 \%$ per annum. These bonds are convertible into new ordinary shares at the conversion price of $\$ 4.9697$ per share on or after 19 July 2015 and may be redeemed at the option of the Company or at the option of the bondholders on specified dates.

## NOTES TO THE FINANCIAL STATEMENTS

(e) During the year, the Company settled convertible bonds with an aggregate principal amount of \$650.0 million (2019: \$245.0 million) due on 19 June 2020 with interest rate of $1.85 \%$ (2019: 2.95\%) per annum upon the redemption by bondholders.
(f) Notes and bonds

The Group's notes and bonds are mainly issued by the Company, CapitaLand Treasury Limited, Ascendas Pte Ltd, The Ascott Capital Limited, CapitaLand Integrated Commercial Trust, Ascott Residence Trust, RCS Trust, CapitaLand China Trust and CapitaLand Malaysia Mall Trust under their respective issuance programs. These notes and bonds were denominated mainly in Singapore Dollars, Malaysian Ringgit, Japanese Yen, Hong Kong Dollars, Euro and US Dollars. Saved for the secured notes and bonds below, the notes and bonds issued were unsecured.

As at 31 December 2020, the secured notes and bonds amounting to \$259.4 million (2019: \$258.1 million) were fully secured by deposits pledged and mortgages on the investment properties of the Group. Details on assets pledged are disclosed in the respective notes to the financial statements.

## OTHER NON-CURRENT LIABILITIES

| Note |  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2020 \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 2019 \\ \$ 0000 \end{array}$ | $\begin{array}{r} 2020 \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{1} 000 \end{array}$ |
| Amounts due to non-controlling interests (unsecured): |  |  |  |  |  |
| - interest free |  | 63,612 | 68,494 | - | - |
| - interest bearing | (a) | 35,300 | 35,957 | - | - |
| Amounts due to subsidiaries | 18 | - | - | 659,114 | 1,266,916 |
| Liability for employee benefits | 22 | 26,000 | 30,419 | 12,966 | 15,454 |
| Derivative financial instruments |  | 222,964 | 113,680 | - | - |
| Security deposits and other non-current payables |  | 396,079 | 456,471 | 235 | 235 |
| Deferred income |  | 7,064 | 7,395 | - | - |
|  |  | 751,019 | 712,416 | 672,315 | 1,282,605 |

(a) As at 31 December 2020, the effective interest rate for the amounts due to non-controlling interests is $2.50 \%$ (2019: $2.50 \%$ to $4.55 \%$ ) per annum.

## NOTES TO THE FINANCIAL STATEMENTS

22
EMPLOYEE BENEFITS


## (a) Staff incentive

This relates to staff incentive which is based on the achievement of the Group's financial performance and payable over a period of time.
(b) Equity compensation benefits

## Share Plans of the Company

The CapitaLand Performance Share Plan 2010 (PSP 2010) and CapitaLand Restricted Share Plan 2010 (RSP 2010) were approved by the members of the Company at the Extraordinary General Meeting held on 16 April 2010. The duration of each share plan is 10 years commencing on 16 April 2010. The PSP 2010 and RSP 2010 have expired on 15 April 2020. Awards made prior to expiry are not affected and no further awards were made subsequent to expiry. No new awards were made under PSP 2010 and RSP 2010 during the year.

The CapitaLand Performance Share Plan 2020 (PSP 2020) and CapitaLand Restricted Share Plan 2020 (RSP 2020) were approved by the members of the Company at the Extraordinary General Meeting held on 12 April 2019. The duration of each share plan is 10 years commencing on 1 April 2020.

The ERCC of the Company has instituted a set of share ownership guidelines for members of senior management who receive shares under the CapitaLand Restricted Share Plans and CapitaLand Performance Share Plans. Under these guidelines, members of senior management are required to retain a portion of the total number of CapitaLand shares received under the aforementioned share-based plans, which will vary according to their respective job grade and salary.

## NOTES TO THE FINANCIAL STATEMENTS

EMPLOYEE BENEFITS (continued)
(b) Equity compensation benefits (continued)

Share Plans of the Company (continued)
The details of awards in the Company since commencement of the Share Plans were as follows:

|  | $\qquad$ <br> Granted No. of shares | gregate shar <br> Released No. of shares | s $\qquad$ <br> Lapsed/ Cancelled No. of shares | Balance as of 31 December 2020 No. of shares |
| :---: | :---: | :---: | :---: | :---: |
| CapitaLand Performance Share Plan 2010 | 34,508,581 | $(5,844,914)$ | $(23,101,009)$ | 5,562,658 |
| CapitaLand Restricted Share Plan 2010 | 114,232,095 | $(82,162,115)$ | $(19,778,811)$ | 12,291,169 |
| CapitaLand Performance Share Plan 2020 | 3,194,293 | - | - | 3,194,293 |
| CapitaLand Restricted Share Plan 2020 | 9,132,455 | $(212,897)$ | $(109,885)$ | 8,809,673 |

The total number of new shares issued and/or to be issued pursuant to the Share Plans did not exceed $8 \%(2019: 8 \%$ ) of the total number of shares (excluding treasury shares) in the capital of the Company.

## CapitaLand Performance Share Plans

This relates to compensation costs of the Company's PSP 2010 and PSP 2020 reflecting the benefits accruing to the employees over the service period to which the performance criteria relate.

Movements in the number of shares outstanding under Performance Share Plans were summarised below:

|  | 2020 | 2019 |
| :--- | ---: | ---: |
|  | $(\prime 000)$ | $(' 000)$ |
| At 1 January |  |  |
| Granted | 9,160 | 9,503 |
| Released | 3,416 | 3,462 |
| Lapsed/Cancelled | $(3,396)$ | $(1,270)$ |
| At 31 December | $(423)$ | $(2,535)$ |

The final number of shares to be released will depend on the achievement of pre-determined targets over a three-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of $200 \%$ of the baseline award. The ERCC has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors.

Recipients can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost.

## NOTES TO THE FINANCIAL STATEMENTS

EMPLOYEE BENEFITS (continued)
(b) Equity compensation benefits (continued)

Share Plans of the Company (continued)
The fair values of the shares are determined using Monte Carlo simulation method which projects future share price assuming log normal distribution based on Geometric Brownian Motion Theory at measurement date. The fair values and assumptions are set out below:

## Year of award <br> 2020 <br> 2019

Weighted average fair value of shares and assumptions

| Weighted average fair value at measurement date <br> Expected volatility of Company's share price based on <br> 36 months closing share price prior to grant date <br> Average volatility of companies in the peer group based on | $\$ 2.11$ | $\$ 2.74$ |
| :--- | ---: | ---: |
| 36 months prior to grant date | $22.63 \%$ | $17.18 \%$ |
| Share price at grant date <br> Risk-free interest rate equal to the implied yield on zero- <br> coupon Singapore Government bond with a term equal to <br> the length of vesting period | $29.73 \%$ | $27.12 \%$ |
| Expected dividend yield over the vesting period <br> Initial total shareholder return (TSR) performance based on <br> historical TSR performance of the Company and each <br> company in the peer group <br> Average correlation of Company's TSR with those companies in <br> the peer group | $\$ 2.72$ | $\$ 3.45$ |

## CapitaLand Restricted Share Plans - Equity-settled/Cash-settled

This relates to compensation costs of the Company's RSP 2010 and RSP 2020 reflecting the benefits accruing to the employees over the service period to which the performance criteria relate.

Movements in the number of shares outstanding under the Restricted Share Plans were summarised below:

|  | 2020 <br> $(' 000)$ | 2019 <br> $(' 000)$ |
| :--- | :---: | :---: |
| At 1 January |  |  |
| Granted | 28,126 | 22,971 |
| Released | 11,077 | 20,744 |
| Lapsed/Cancelled | $(15,727)$ | $(13,794)$ |
| At 31 December | $(2,375)$ | $(1,795)$ |

© The number of shares released during the year was $15,726,797(2019: 13,794,140)$ of which $4,078,753(2019: 2,648,242)$ were cash-settled.

## NOTES TO THE FINANCIAL STATEMENTS

(b) Equity compensation benefits (continued)

CapitaLand Restricted Share Plans - Equity-settled/Cash-settled (continued)
As at 31 December 2020, the number of shares in awards granted under the Restricted Share Plans are as follows:


Final number of shares has not been determined (baseline award) \#

| 6,883 | 1,767 | 8,650 | 12,244 | 2,708 | 14,952 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| $10,136^{\wedge}$ | 2,315 | 12,451 | 10,513 | 2,661 | 13,174 |
| 17,019 | 4,082 | 21,101 | 22,757 | 5,369 | 28,126 |

\# The final number of shares released could range from $0 \%$ to $150 \%$ of the baseline award.
$\wedge \quad$ Includes time-based awards granted under RSP 2020 vesting on 1 March 2021 for selected senior management new hires.
The final number of shares to be released will depend on the achievement of pre-determined targets at the end of a one-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. On the other hand, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of $150 \%$ of the baseline award. The ERCC has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors. The shares will vest over a period of three years. Recipients can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost. An additional number of shares of a total value equal to the value of the accumulated dividends which are declared during each of the vesting periods and deemed forgone due to the vesting mechanism of the Restricted Share Plans, will also be released upon the final vesting. For time-based awards granted to facilitate the strategic employment of key executives, the shares will be released upon the completion of a specified period of service following the commencement of employment with the Group.

Cash-settled awards of shares are measured at their current fair values at each balance sheet date.

The fair values of the shares granted to employees are determined using Discounted Cashflow method at the measurement date. The fair values and assumptions are set out below:

Weighted average fair value of shares and assumptions
Weighted average fair value at measurement date \$2.60 \$3.26

| Share price at grant date | $\$ 2.72$ \$3.45 |
| :--- | :--- |

Risk-free interest rate equal to the implied yield on zero-coupon
Singapore Government bond with a term equal to the length of vesting period

The fair value of the shares awarded to non-executive directors for the payment of directors' fees in 2020 was $\$ 2.88$ (2019: $\$ 3.51$ ) which was the volume-weighted average price of a CapitaLand share on the SGX-ST over the 14 trading days from (and including) the ex-dividend date following the date of CapitaLand's Annual General Meeting.

## NOTES TO THE FINANCIAL STATEMENTS

EMPLOYEE BENEFITS (continued)
(b) Equity compensation benefits (continued)

Unit-based Plans of Subsidiaries
(a) Ascott Residence Trust Management Limited (ARTML)

The ARTML Performance Unit Plan 2016 and the ARTML Restricted Unit Plan 2016 (collectively referred to as the "ARTML Unit Plans") were approved by the Board of Directors of ARTML on 15 April 2016.
(b) CapitaLand Integrated Commercial Trust Management Limited (CICTML) (formerly known as CapitaLand Mall Trust Management Limited (CMTML))

With the merger of CapitaLand Mall Trust and CapitaLand Commercial Trust, the CMTML Performance Unit Plan 2016 and the CMTML Restricted Unit Plan 2016 approved by the Board of Directors of CMTML on 15 April 2016 have been renamed to the CICTML Performance Share Plan 2016 and the CICTML Restricted Share Plan 2016 (collectively referred to as the "CICTML Unit Plans") respectively. Awards previously granted pursuant to the CapitaLand Commercial Trust Management Limited Performance Unit Plan 2016 and Restricted Unit Plan 2016 will be settled in units of CapitaLand Integrated Commercial Trust.
(c) CapitaLand Retail China Trust Management Limited (CRCTML)

The CRCTML Performance Unit Plan 2016 and the CRCTML Restricted Unit Plan 2016 (collectively referred to as the "CRCTML Unit Plans") were approved by the Board of Directors of CRCTML on 13 April 2016. With effect from 25 January 2021, CRCTML has been renamed to CapitaLand China Trust Management Limited (CLCTML). Accordingly, the CRCTML Units Plans have been renamed to CLCTML Performance Unit Plan 2016 and CLCTML Restricted Unit Plan 2016 (collectively referred to as the "CLCTML Unit Plans").

The Boards of ARTML, CICTML and CLCTML have instituted a set of unit ownership guidelines for senior management who receive units under the ARTML Unit Plans, CICTML Unit Plans and CLCTML Unit Plans (collectively referred to as "Subsidiary Unit Plans") respectively. Under these guidelines, members of the senior management team are required to retain a portion of the total number of units received under the Subsidiary Unit Plans, which will vary according to their respective job grade and salary.

During the financial year ended 31 December 2020, the Group recognised share-based expenses in relation to the Subsidiary Unit Plans of $\$ 2,770,462(2019: \$ 2,704,630)$ in profit or loss.

## Performance Unit Plan 2016 of ARTML, CICTML and CLCTML

This relates to compensation costs of the Performance Unit Plans of ARTML, CICTML and CLCTML that reflects the benefits accruing to the participants over the service period to which the performance criteria relate.

The final number of units to be released will depend on the achievement of pre-determined relative total unitholder return targets over a three-year performance period. No unit will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, up to a maximum of $200 \%$ of the baseline award could be released. The Board of Directors of each respective subsidiary has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors. Participants receive fully paid units at no cost upon vesting.

## NOTES TO THE FINANCIAL STATEMENTS

EMPLOYEE BENEFITS (continued)
(b) Equity compensation benefits (continued)

## Restricted Unit Plan 2016 of ARTML, CICTML and CLCTML

This relates to compensation costs of the Restricted Unit Plans for ARTML, CICTML and CLCTML that reflects the benefits accruing to the participants over the service period to which the performance criteria relate.

The final number of units to be released will depend on the achievement of pre-determined distribution per unit and net property income or gross profit targets over a one-year performance period. No unit will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, up to a maximum of $150 \%$ of the baseline award could be released. The Board of Directors of each respective subsidiary has the discretion to adjust the number of shares released taking into consideration other relevant quantitative and qualitative factors. The units will vest over three years. Participants receive fully paid units at no cost upon vesting. An additional number of units of a total value equal to the value of the accumulated distributions which are declared during each of the vesting periods and deemed forgone due to the vesting mechanism of the Restricted Unit Plans, will also be released upon the final vesting.

Units vested to participants will be delivered using existing units held by ARTML, CICTML and CLCTML. No new units will be issued by the respective REITs to meet the obligations under the Subsidiary Unit Plans.

## SHARE CAPITAL

| Issued and fully paid, with no par value | Note | The Company |  |
| :---: | :---: | :---: | :---: |
|  |  | 2020 <br> No. of shares <br> ('000) | 2019 <br> No. of shares <br> ('000) |
| At 1 January and 31 December, including treasury shares |  | 5,136,648 | 4,274,384 |
| Add: Issue of new shares | (a) | 140,343 | 862,264 |
| Less: Treasury shares |  | $(84,110)$ | $(99,154)$ |
| At 31 December, excluding treasury shares |  | 5,192,881 | 5,037,494 |

(a) On 20 August 2020, the Company issued 140,343,222 shares at an issue price of $\$ 2.767$ under the Company's scrip dividend scheme.
(b) In 2019, the company issued $862,264,714$ shares at an issue price of $\$ 3.50$ per share for the settlement of $50 \%$ consideration for the acquisition of ASB (note 33).
(c) The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares (excluding treasury shares) rank equally with regard to the Company's residual assets.
(d) At 31 December 2020, there is a maximum of $17,513,902$ (2019: 18,319,660) shares under the Performance Share Plans and 18,646,801 (2019: 30,734,937) shares under the Restricted Share Plans, details of which are disclosed in note 22(b).

## NOTES TO THE FINANCIAL STATEMENTS

SHARE CAPITAL (continued)
(e) Movements in the Company's treasury shares were as follows:


| At 1 January | 99,154 | 111,570 |
| :--- | ---: | ---: |
| Treasury shares transferred pursuant to employee share plans | $(14,831)$ | $(12,243)$ |
| Payment of directors' fees | $(213)$ | $(173)$ |
| At 31 December | 84,110 | 99,154 |

## Capital management

The Group's policy is to build a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group monitors the return on capital, which the Group defines as total shareholders' equity, excluding non-controlling interests, perpetual securities and the level of dividends to ordinary shareholders.

The Group also monitors capital using a net debt-to-equity ratio, which is defined as net borrowings divided by total equity (including non-controlling interests and perpetual securities).

|  | The Group |  |
| :--- | ---: | ---: |
|  | 2020 | 2019 |
|  | $\$ 000$ |  |
| Borrowings and debt securities | $35,158,391$ | $31,411,063$ |
| Cash and cash equivalents | $(9,175,378)$ | $(6,167,606)$ |
| Net debt | $25,983,013$ | $25,243,457$ |
| Total equity | $38,292,041$ | $40,282,875$ |
| Net debt-to-equity ratio | 0.68 | 0.63 |

The Group seeks to strike a balance between the higher returns that might be possible with higher level of borrowings and the liquidity and security afforded by a sound capital position.

In addition, the Company has a share purchase mandate as approved by its shareholders which allows the Company greater flexibility over its share capital structure with a view to improving, inter alia, its return on equity. The shares which are purchased are held as treasury shares which the Company may transfer for the purposes of or pursuant to its employee share-based incentive schemes so as to enable the Company to take advantage of tax deductions under the current taxation regime. The use of treasury shares in lieu of issuing new shares would also mitigate the dilution impact on existing shareholders.

The Group's subsidiaries in The People's Republic of China (PRC) and India are subject to foreign exchange rules and regulations promulgated by the PRC and India government which may impact how the Group manages capital. In addition, eight of the Group's subsidiaries (2019: nine) are required to maintain certain minimum base capital and financial resources, or shareholders' funds as they are holders of Capital Markets Services licenses registered with the Monetary Authority of Singapore or the Securities Commission Malaysia to conduct the regulated activity of Real Estate Investment Trust management. In addition, the consolidated REITs are subject to the aggregate leverage limit as defined in the Property Funds Appendix of the Code of Investment Scheme. These subsidiaries have complied with the applicable capital requirements throughout the year.

There were no changes in the Group's approach to capital management during the year.

## NOTES TO THE FINANCIAL STATEMENTS

OTHER RESERVES

|  | The Group |  | The Company |  |
| :--- | :---: | ---: | ---: | ---: |
|  | 2020 | 2019 | 2020 | 2019 |
|  | $\$ \prime 000$ |  |  | $\$ 000$ |
| ${ }^{\prime} 000$ |  |  |  |  |
| Reserve for own shares | $(290,302)$ | $(342,225)$ | $(290,302)$ | $(342,225)$ |
| Capital reserve | 299,195 | 295,073 | 45,809 | 92,799 |
| Equity compensation reserve | 53,334 | 77,869 | 14,218 | 23,266 |
| Hedging reserve | $(199,528)$ | $(104,727)$ | - | - |
| Fair value reserve | 93,622 | 138,489 | - | - |
| Assets revaluation reserve | 6,161 | 6,161 | - | - |
| Foreign currency translation reserve | $(275,116)$ | $(1,112,601)$ | - | - |
|  | $(312,634)$ | $(1,041,961)$ | $(230,275)$ | $(226,160)$ |

Reserve for own shares comprises the purchase consideration for issued shares of the Company acquired and held as treasury shares.

The capital reserve comprises mainly the value of the options granted to bondholders to convert their convertible bonds into ordinary shares of the Company, reserves set aside by certain subsidiaries in compliance with the relevant regulations in the People's Republic of China and share of associates' and joint ventures' capital reserve

The equity compensation reserve comprises the cumulative value of employee services received for shares under the share plans of the Company (note 22(b)).

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments related to hedge transactions that have not yet affected profit or loss.

The fair value reserve comprises the cumulative net change in the fair value of equity investments designated at FVOCl

The assets revaluation reserve comprises the revaluation gain of a plant, property and equipment which was reclassified to investment properties

The foreign currency translation reserve comprises foreign exchange differences arising from the translation of the financial statements of foreign entities, effective portion of the hedging instrument which is used to hedge against the Group's net investment in foreign currencies as well as from the translation of foreign currency loans used to hedge or form part of the Group's net investments in foreign entities. The Group's foreign currency translation reserve arises mainly from Chinese Renminbi, Indian Rupee, Vietnamese Dong and Malaysian Ringgit.

## NOTES TO THE FINANCIAL STATEMENTS

## 25 <br> PERPETUAL SECURITIES

The Group's perpetual securities comprise perpetual securities and perpetual notes issued by its subsidiaries, ART, CLCT and CapitaLand Treasury Limited (CTL) (collectively referred to as "Issuers"). The perpetual securities comprise:

## ART

- Fixed rate perpetual securities with an initial distribution rate of $4.68 \%$ per annum

30 June 2015
250,000,000

- Fixed rate perpetual securities with an initial distribution rate of $3.88 \%$ per annum

4 September 2019
$150,000,000$

## CLCT

- Fixed rate subordinated perpetual securities with an initial distribution rate of $3.375 \%$ per annum

27 October 2020
100,000,000

## Issued under CTL's \$5,000,000,000 Euro Medium

## Term Note Programme:

- Fixed rate subordinated perpetual notes with an initial distribution rate of $3.65 \%$ per annum

17 October 2019
500,000,000
(a) On 27 October 2020, CLCT issued $\mathrm{S} \$ 100.0$ million of fixed rate subordinated perpetual notes with an initial distribution rate of $3.375 \%$ per annum, with the first distribution rate reset on 27 October 2025 and subsequent resets occurring every five years thereafter. Distributions are payable semi-annually in arrears on a discretionary basis and are non-cumulative in accordance with the terms and conditions of the perpetual securities.

The perpetual securities will constitute direct, unconditional, subordinated and unsecured obligations of the Issuer and shall at all times rank pari passu, without any preference or priority among themselves, and pari passu with any parity obligations of the Issuer from time to time outstanding.
(b) On 4 September 2019, ART issued $\$ 150.0$ million of fixed rate perpetual securities with an initial distribution rate of $3.88 \%$ per annum, with the first distribution rate reset falling on 4 September 2024 and subsequent resets occurring every five years thereafter. The proceeds were used to redeem the $\$ 150.0$ million perpetual securities with its first call date on 27 October 2019.

The perpetual securities have no fixed redemption date and redemption is at the option of the ART in accordance with the terms of issue of the securities. The distribution will be payable semi-annually at the discretion of the ART and will be non-cumulative. These perpetual securities rank pari passu with the holders of preferred units (if any) and rank ahead of the stapled security holders of the ART, but junior to the claims of all other present and future creditors of the ART.
(c) On 17 October 2019, CTL issued $\$ 500.0$ million of fixed rate subordinated perpetual notes guaranteed by the Company, with an initial distribution rate of $3.65 \%$ per annum with the first distribution rate reset falling on 17 October 2024 and subsequent resets occurring every five years thereafter.

The perpetual notes have no fixed redemption date and redemption is at the option of CTL in accordance to the terms and conditions of the perpetual notes. The distribution will be payable semi-annually at the discretion of CTL and will be cumulative. The perpetual notes will constitute direct, unconditional, unsecured and subordinated obligations of CTL and shall at all times rank pari passu and without any preference among themselves and with any parity obligations of CTL.

## NOTES TO THE FINANCIAL STATEMENTS

25 PERPETUAL SECURITIES (continued)

As the perpetual securities have no fixed maturity date and the payment of distributions is at the discretion of the Issuers, the Issuers are considered to have no contractual obligations to repay the principal or to pay any distributions, and the perpetual securities do not meet the definition for classification as a financial liability under SFRS(I) 1-32 Financial Instruments: Disclosure and Presentation, they are presented within equity, and distributions are treated as dividends.

OTHER COMPREHENSIVE INCOME


## The Group

Exchange differences arising from translation of foreign operations and foreign currency loans, forming part of net investment in foreign operations
Recognition of foreign exchange differences on disposal or liquidation of foreign operations in profit or loss
Change in fair value of equity investments at fair value through other comprehensive income
$677,957-677,957 \quad(285,143) \quad-\quad(285,143)$
evaluation of a property, plant and equipment
22,146 - 22,146 78,884 - 78,884

Effective portion of change in fair value of cash flow hedges

| $(107,987)$ | - | $(107,987)$ | $(77,828)$ | - | $(77,828)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 10,245 | - | 10,245 | 7,652 |  | 7,652 |

in profit or loss
10,245

- 10,245

Share of other comprehensive income of associates and joint ventures

| 349,320 | - | 349,320 | $(161,143)$ | - | $(161,143)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 900,741 | - | 900,741 | $(287,045)$ | - | $(287,045)$ |

## NOTES TO THE FINANCIAL STATEMENTS

REVENUE

Revenue of the Group and of the Company is analysed as follows:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 2020 \\ & \$ 1000 \end{aligned}$ | $\begin{array}{r} 2019 \\ \${ }^{\prime} 000 \end{array}$ | $\begin{array}{r} 2020 \\ \${ }^{\prime} 000 \end{array}$ | $\begin{array}{r} 2019 \\ \${ }^{\prime} 000 \end{array}$ |
| Revenue from contract with customers | 3,502,535 | 2,400,456 | 78,686 | 70,319 |
| Rental of investment properties: <br> - Retail, office, business park, industrial and logistics rental and related income | 2,186,073 | 2,415,989 | - | _ |
| - Lodging properties rental and related income | 805,972 | 1,381,393 | - | - |
| Others | 37,992 | 36,926 | - | - |
| Dividend income from subsidiaries | - | - | 2,538,538 | 446,794 |
|  | 6,532,572 | 6,234,764 | 2,617,224 | 517,113 |

(a) Disaggregation of revenue from contracts with customers:


## Primary segment

| CL Singapore and International | 449,027 | 76,876 | 525,903 | - |
| :--- | ---: | ---: | ---: | ---: |
| CL China | $2,570,917$ | 140,242 | $2,711,159$ | - |
| CL India | - | 17,289 | 17,289 | - |
| CL Lodging | - | 87,765 | 87,765 | - |
| CL Financial | - | 159,942 | 159,942 | - |
| Corporate and Others | - | 477 | 477 | 78,686 |
|  | $3,019,944$ | 482,591 | $3,502,535$ | 78,686 |
|  |  |  |  |  |
| Secondary segment | 44,789 | 140,544 | 185,333 | 78,686 |
| Singapore | $2,570,917$ | 223,496 | $2,794,413$ | - |
| China $^{1}$ | - | 43,225 | 43,225 | - |
| Other developed markets | 404,238 | 75,326 | 479,564 | - |
| Other emerging markets | $3,019,944$ | 482,591 | $3,502,535$ | 78,686 |
|  |  |  |  |  |

1 Includes Hong Kong

## Timing of revenue recognition

Product transferred at a point in time
$2,975,155 \quad-\quad 2,975,155$
Products and services transferred over time

| 44,789 | 482,591 | 527,380 | 78,686 |
| ---: | ---: | ---: | ---: |
| $3,019,944$ | 482,591 | $3,502,535$ | 78,686 |

## NOTES TO THE FINANCIAL STATEMENTS

REVENUE (continued)
(a) Disaggregation of revenue from contracts with customers (continued):


Primary segment

| CL Singapore and International | 179,206 | 41,223 | 220,429 | - |
| :--- | ---: | ---: | ---: | ---: |
| CL China | $1,838,947$ | 118,436 | $1,957,383$ | - |
| CL India | - | 10,114 | 10,114 | - |
| CL Lodging | - | 92,910 | 92,910 | - |
| CL Financial | - | 120,715 | 120,715 | - |
| Corporate and Others | - | $(1,095)$ | $(1,095)$ | 70,319 |

## Secondary segment

Singapore

| 128,458 | 88,084 | 216,542 | 70,319 |
| ---: | ---: | ---: | ---: |
| $1,838,947$ | 199,024 | $2,037,971$ | - |
| - | 22,709 | 22,709 | - |
| 50,748 | 72,486 | 123,234 | - |
| $2,018,153$ | 382,303 | $2,400,456$ | 70,319 |

1 Includes Hong Kong

## Timing of revenue recognition

Product transferred at a point in time $\quad 1,889,695$ _ $1,889,695$
Products and services transferred over time

| 128,458 | 382,303 | 510,761 | 70,319 |
| ---: | ---: | ---: | ---: |
| $2,018,153$ | 382,303 | $2,400,456$ | 70,319 |

(b) Contract liabilities

The Group's contract liabilities relate primarily to:

- advance consideration received from customers; and
- progress billings issued in excess of the Group's right to the consideration.

The contract liabilities are recognised as revenue when the Group fulfils its performance obligation under the contract with the customer. The significant changes in the contract liabilities during the year are as follows:

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Note | $\begin{array}{r} 2020 \\ \text { \$'000 } \\ \hline \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \\ \hline \end{array}$ |
| Revenue recognised that was included in contract liabilities at the beginning of the year |  | 1,368,488 | 720,282 |
| Increase due to cash received, excluding amounts recognised as revenue during the year |  | $(724,938)$ | $(529,753)$ |
| Acquisition of subsidiaries | 32(b) | - | $(808,041)$ |

## NOTES TO THE FINANCIAL STATEMENTS

(LOSS)/PROFIT BEFORE TAX
(Loss)/Profit before tax includes the following:

(a) Other operating income

Interest income from:

- deposits
- subsidiaries
- associates and joint ventures
- investee companies and others
- interest capitalised in development properties for sale

Dividend income
Foreign exchange gain

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 70,093 | 77,133 | 89 | 164 |
| - | - | 37,727 | 51,492 |
| 18,745 | 18,222 | - | - |
| 9,839 | 3,955 | - | - |
|  |  |  |  |
|  | $(135)$ | $(987)$ | - |
| 98,542 | 98,323 | 37,816 | 51,656 |
| 13,629 | 8,726 | - | - |
| 22,561 | - | 109 | 145 |
|  |  |  |  |
|  |  |  |  |

Mark-to-market gain on

- derivative instruments
- financial assets designated as fair value through profit or loss
Net fair value gains from investment properties and assets held for sale
Gain on disposal/redemption of available-for-sale financial assets
Gain on disposal of property, plant and equipment
Gain from change of ownership interests in subsidiaries, associates and joint ventures
Gain on disposal of investment properties
Service contract income
124,744
7,930
8,231
Reversal of allowance for impairment loss on receivables from:
- subsidiaries

|  | - | - | - | 4,678 |
| :---: | ---: | ---: | ---: | ---: |
|  | - | 162 | - | - |
| 6(a)(iii) | - | - | - | 1 |
| 7(a)(i) | - | 7,571 | - | - |
| 8(a)(ii) | 136 | - | - | - |

Income from pre-termination of contracts
Forfeiture of security deposits
Government grants
Others

|  | 22,177 | 49,884 | - | - |
| ---: | ---: | ---: | ---: | ---: |
|  | 15,110 | 6,546 | - | - |
| (i) | 204,638 | - | 5,926 | - |
| (ii) | 66,383 | 81,476 | 1,265 | 1,570 |
|  | 719,916 | $1,772,158$ | 53,048 | 66,288 |

## NOTES TO THE FINANCIAL STATEMENTS

28 (LOSS)/PROFIT BEFORE TAX (continued)
(Loss)/Profit before tax includes the following (continued):
(i) Government grants relate to COVID-19 support measures comprising $\$ 139.8$ million property tax rebate benefit granted by the Singapore government which were passed on to the tenants and recognise as grant expenses and $\$ 64.8$ million grants from the Job Support Scheme or equivalents in Singapore, Australia and Europe.
(ii) Included an amount of \$1.6 million (2019: nil) recognised during the year relates to the changes in lease payments arising from rent concessions to which the Group has applied practical expedient under COVID-19-Related Rent Concessions - Amendment to SFRS(I) 16 (see note 2.14(i)).

|  | The Group |  | The Company |  |
| :--- | :---: | :---: | :---: | :---: |
| Note | 2020 | 2019 | 2020 | 2019 |
|  |  | $\$ \prime 000$ | $\$ \mathbf{N}^{\prime} 000$ | \$'000 |

(b) Staff costs

Wages and salaries
Contributions to defined contribution plans
Share-based expenses:

- equity-settled
- cash-settled

| 657,612 | 669,371 | 49,091 | 56,348 |
| ---: | ---: | ---: | ---: |
| 61,448 | 70,731 | 4,962 | 1,187 |
| 33,039 | 56,016 | 10,106 | 16,877 |
| 3,807 | 10,718 | - | - |
|  |  |  |  |
| $(3,454)$ | 1,595 | $(1,003)$ | 129 |
| 81,837 | 87,340 | 3,161 | 5,551 |
| 834,289 | 895,771 | 66,317 | 80,092 |

Less:
Staff costs capitalised in development properties for sale

11(f)

| $(18,704)$ | $(19,069)$ | - | - |
| ---: | ---: | ---: | ---: |
| 815,585 | 876,702 | 66,317 | 80,092 |

Recognised in:
Cost of sales
Administrative expenses

| (c)(i) | 586,059 | 611,037 | - | - |
| :--- | ---: | ---: | ---: | ---: |
| (c)(ii) | 229,526 | 265,665 | 66,317 | 80,092 |
|  | 815,585 | 876,702 | 66,317 | 80,092 |

## NOTES TO THE FINANCIAL STATEMENTS

28 (LOSS)/PROFIT BEFORE TAX (continued)
(Loss)/Profit before tax includes the following (continued):

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
| Note | 2020 | 2019 | 2020 | 2019 |
|  |  | $\$ \prime 000$ | $\$ \prime 000$ | $\$ \prime 000$ |

## (c)(i) Cost of sales include:

Costs of development properties for sale
Foreseeable losses / (Reversal of foreseeable losses) on development properties for sale

11(g) 251,329
Operating expenses of investment properties that generated rental income

958,044 977,569
168,683 247,372
Lease expenses (low value assets, excluding short-term leases of low value assets)
$69 \quad 28$
Lease expenses (variable lease payments not included in the measurement of lease liabilities)
Staff costs

(b) | 1,499 | 10,020 | - | - |
| ---: | ---: | ---: | ---: |
| 586,059 | 611,037 | - | - |

(c)(ii) Administrative expenses include:

| Allowance for impairment loss on trade receivables |  | 22,926 | 3,572 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amortisation of intangible assets | 4 | 22,922 | 18,461 | 117 | 113 |
| Auditors' remuneration: |  |  |  |  |  |
| - auditors of the Company |  | 4,569 | 5,529 | 235 | 359 |
| - other auditors |  | 6,381 | 6,750 | - | - |
| Non-audit fees: |  |  |  |  |  |
| - auditors of the Company |  | 531 | 1,996 | 368 | 1,705 |
| - other auditors |  | 3,023 | 2,095 | - | - |
| Depreciation of property, plant and equipment | 3 | 95,783 | 80,225 | 310 | 523 |
| Depreciation expenses of right-ofuse assets | 3 | 61,023 | 38,193 | 11,115 | 11,010 |
| Lease expenses (short-term lease) |  | 2,609 | 5,403 | - | - |
| Lease expenses (low value assets, excluding short-term leases of low value assets) |  | 230 | 374 | - | - |
| Lease expenses (variable lease payments not included in the measurement of lease liabilities) |  | 200 | 178 | - | - |
| Staff costs | (b) | 229,526 | 265,665 | 66,317 | 80,092 |

## NOTES TO THE FINANCIAL STATEMENTS

28 (LOSS)/PROFIT BEFORE TAX (continued)
(Loss)/Profit before tax includes the following (continued):

|  | The Group |  | The Company |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Note | 2020 | 2019 | 2020 | 2019 |
|  | $\$ \prime 000$ | $\$ \mathbf{N}^{\prime} 000$ | $\$ \prime 000$ | $\${ }^{\prime} 000$ |

(c)(iii) Other operating expenses include:

Allowance for impairment loss on non-trade receivables

9,980
7,067
38,883
13,494
Foreign exchange loss
38,238
Impairment loss on investment in / amounts due from:

| - subsidiaries | 8(a)(ii) | - | - | - | 24 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| - joint ventures |  |  |  |  |  |
| - associates | 7(a)(i) | 402 | 25,822 | - | - |
| Impairment and write-off of <br> property, plant and equipment |  | 27,524 | 10,984 | - | - |
| Impairment and write-off of <br> intangible assets | 4 | 154,580 | 5,263 | - | - |
| Mark-to-market loss on <br> - derivative instruments <br> - financial assets designated as <br> $\quad$ fair value through profit or loss |  | 2,051 | - | - | - |
| Net fair value loss from investment <br> properties | (i) | $2,085,197$ | - | - | - |
| Fair value loss from assets held <br> $\quad$ for sale <br> Grant expenses | 15 | 416,479 | - | - | - |

(i) The COVID-19 pandemic dampened the economic and operating environment in many countries, and negatively impacted the Group's investment property portfolio's performance, particularly the Group's mall, office and lodging properties. As such, the appraised value of the Group's investment properties registered a decline of $\$ 2,085.2$ million for the year ended 31 December 2020.
(ii) Relates to property tax rebates from the Singapore government which were passed on to tenants in response to the COVID-19 pandemic (see note 28(a)).

## NOTES TO THE FINANCIAL STATEMENTS

28 (LOSS)/PROFIT BEFORE TAX (continued)
(Loss)/Profit before tax includes the following (continued):

(d) Finance costs

Interest costs paid and payable:

- on bank loans and overdrafts
- on debt securities
- to non-controlling interests
- related party

Convertible bonds:

- interest expense
- amortisation of bond discount

Lease liabilities
Others
Interest on financial liabilities
measured at amortised cost
Derivative financial instruments
Total borrowing costs

| 491,983 | 495,248 | - | - |
| ---: | ---: | ---: | ---: |
| 317,986 | 300,509 | - | - |
| 24,533 | 10,165 | - | - |
| - | - | 11,544 | 20,160 |
|  |  |  |  |
| 37,412 | 47,116 | 37,412 | 47,116 |
| 6,016 | 10,327 | 6,016 | 10,327 |
| 33,941 | 22,369 | 1,406 | 1,713 |
| 33,390 | 32,058 | 27 | 28 |


| 945,261 | 917,792 | 56,405 | 79,344 |
| ---: | ---: | ---: | ---: |
| 74,360 | 8,765 | - | - |
| $1,019,621$ | 926,557 | 56,405 | 79,344 |

Less:
Borrowing costs capitalised in:

- investment properties 5(e)
- development properties for sale 11(f)

| $(52,501)$ | $(46,290)$ | - | - |
| ---: | ---: | ---: | ---: |
| $(53,971)$ | $(41,126)$ | - | - |
| $(106,472)$ | $(87,416)$ | - | - |
| 913,149 | 839,141 | 56,405 | 79,344 |

29 TAX EXPENSE


## Current tax expense

- Based on current year's results
- Over provision in respect of prior years
- Group relief


## Deferred tax expense

- Origination and reversal of temporary differences
- Over provision in respect of prior years


## Land appreciation tax

- Current year
- Under/(Over) provision in respect of prior years

| 485,777 | 469,148 | 1,010 | 503 |
| ---: | ---: | ---: | ---: |
| $(23,026)$ | $(42,938)$ | $(2,547)$ | - |
| $(2,463)$ | $(23,967)$ | - | - |
| 460,288 | 402,243 | $(1,537)$ | 503 |


|  |  |  |  |
| ---: | :---: | :---: | ---: |
| $(231,618)$ | 78,796 | $(1,023)$ | $(1,757)$ |
| $(15,464)$ | $(1,837)$ | - | - |
| $(247,082)$ | 76,959 | $(1,023)$ | $(1,757)$ |

Withholding tax

- Current year
- Under/(Over) provision in respect of prior years

| 530,052 | 302,432 | - | - |
| ---: | ---: | ---: | ---: |
| 131,865 | $(1,600)$ | - | - |
| 661,917 | 300,832 | - | - |


| 73,249 | 34,926 | - | - |
| ---: | ---: | ---: | ---: |
| 5,113 | $(132)$ | - | - |
| 78,362 | 34,794 | - | - |
| 953,485 | 814,828 | $(2,560)$ | $(1,254)$ |

## NOTES TO THE FINANCIAL STATEMENTS

29 TAX EXPENSE (continued)
Reconciliation of effective tax rate

|  | The Group |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 2020 \\ \text { s'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \end{array}$ |
| (Loss)/Profit before tax | $(681,662)$ | 4,228,469 |
| Less: Share of results of associates and joint ventures | $(51,717)$ | $(988,775)$ |
| (Loss)/Profit before share of results of associates and joint ventures and tax | $(733,379)$ | 3,239,694 |
| Income tax using Singapore tax rate of 17\% (2019: 17\%) | $(124,675)$ | 550,748 |
| Adjustments: |  |  |
| Expenses not deductible for tax purposes | 860,788 | 209,668 |
| Income not subject to tax | $(314,656)$ | $(347,683)$ |
| Effect of unrecognised tax losses and other deductible temporary differences | 62,684 | 28,912 |
| Effect of different tax rates in foreign jurisdictions | $(110,409)$ | 131,562 |
| Effect of taxable distributions from REITs | 51,614 | 52,450 |
| Land appreciation tax | 530,052 | 302,432 |
| Effect of tax reduction on land appreciation tax | $(164,618)$ | $(72,219)$ |
| Withholding taxes | 73,249 | 34,926 |
| Under/(Over) provision in respect of prior years | 98,488 | $(46,507)$ |
| Group relief | $(2,463)$ | $(23,967)$ |
| Others | $(6,569)$ | $(5,494)$ |
|  | 953,485 | 814,828 |
|  | The Company |  |
|  | 2020 | 2019 |
|  | \$'000 | \$'000 |
| Profit before tax | 2,470,608 | 329,051 |
| Income tax using Singapore tax rate of 17\% (2019: 17\%) | 420,003 | 55,939 |
| Adjustments: |  |  |
| Expenses not deductible for tax purposes | 20,282 | 19,307 |
| Income not subject to tax | $(437,980)$ | $(75,974)$ |
| Effect of other deductible temporary differences | - | 1,728 |
| Over provision in respect of prior years | $(2,547)$ | - |
| Others | $(2,318)$ | $(2,254)$ |
|  | $(2,560)$ | $(1,254)$ |

## NOTES TO THE FINANCIAL STATEMENTS

EARNINGS PER SHARE
(a) Basic earnings per share

|  | The Group |  |
| :--- | :--- | :--- |
|  | 2020 | 2019 |
|  | $\$ 000$ | $\$ \prime 000$ |

Basic earnings per share is based on:
Net (loss)/profit attributable to owners of the Company
$(1,574,259) \quad 2,135,894$

| 2020 | 2019 |
| ---: | ---: | ---: |
| No. of shares |  |
| ('000) | No. of shares |
| $\left({ }^{\prime} 000\right)$ |  |

Weighted average number of ordinary shares in issue during the year

5,085,169 4,607,830
(b) Diluted earnings per share

In calculating diluted earnings per share, the net (loss)/profit attributable to owners of the Company and weighted average number of ordinary shares in issue during the year are adjusted for the effects of all dilutive potential ordinary shares:

|  | The Group |  |
| :--- | ---: | ---: |
|  | 2020 | 2019 |

## NOTES TO THE FINANCIAL STATEMENTS

## 31 DIVIDENDS

The Board of Directors of the Company has proposed a tax-exempt ordinary dividend of 9.0 cents per share in respect of the financial year ended 31 December 2020. This would amount to a payout of approximately $\$ 467.4$ million based on the number of issued shares (excluding treasury shares) as at 31 December 2020. The tax-exempt dividends are subject to shareholders' approval at the forthcoming Annual General Meeting of the Company.

For the financial year ended 31 December 2019, a tax-exempt ordinary dividend of 12.0 cents per share was approved at the Annual General Meeting held on 29 June 2020. The said dividends of $\$ 606.3$ million were paid in August 2020, of which $\$ 388.3$ million were settled in shares issued pursuant to the Company Scrip Dividend Scheme (see note 23 (a)).

32 ACQUISITION/DISPOSAL OF SUBSIDIARIES, NET OF CASH ACQUIRED/DISPOSED OF
(a) Acquisition of subsidiaries

The list of significant subsidiaries acquired during 2020 is as follows:
Name of subsidiary $\quad$ Effective

Lux Arlington Sarl
February 2020
100\%
QSA Group Pty Ltd
July 2020
80\%
The list of significant subsidiaries acquired during 2019 is as follows:

| Name of subsidiary |  | Effective |
| :--- | ---: | ---: |
| Date acquired | interest acquired |  |

[^20]
## NOTES TO THE FINANCIAL STATEMENTS

32 ACQUISITION/DISPOSAL OF SUBSIDIARIES, NET OF CASH ACQUIRED/DISPOSED OF (continued)
(b) Effects of acquisitions

The cash flows and net assets of subsidiaries acquired are provided below:

|  | Note | Recog 2020 \$'000 | $\begin{array}{r} \text { sed values } \\ 2019 \\ \$ 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| The Group |  |  |  |
| Property, plant and equipment | 3 | 978 | 636,400 |
| Right-of-use assets | 3 | 233,241 | 76,380 |
| Intangible assets | 4 | 59,834 | 314,495 |
| Investment properties | 5 | 222,929 | 9,115,132 |
| Associates |  | - | 2,219,878 |
| Joint ventures |  | - | 1,364,292 |
| Other non-current assets |  | 1,073 | 97,699 |
| Development properties for sale and stocks |  | - | 2,528,103 |
| Trade and other receivables |  | 22,413 | 449,929 |
| Other current assets |  | - | 16,990 |
| Cash and cash equivalents |  | 8,704 | 1,052,005 |
| Trade and other payables |  | $(28,623)$ | $(1,090,033)$ |
| Contract liabilities | 27(b) | - | $(808,041)$ |
| Current tax payable |  | - | $(138,787)$ |
| Borrowings and debt securities |  | $(264,969)$ | $(6,772,554)$ |
| Other non-current liabilities |  | - | $(154,896)$ |
| Deferred tax liabilities |  | $(11,323)$ | $(442,741)$ |
| Non-controlling interests |  | $(3,120)$ | $(1,156,802)$ |
|  |  | 241,137 | 7,307,449 |

Amounts previously accounted for as associates and joint ventures, remeasured at fair value
Net assets acquired
Goodwill arising from acquisition
4
Realisation of reserves previously accounted for as a joint venture
Total purchase consideration
Deferred purchase consideration and other adjustments
$(161,537) \quad(827,986)$
79,600 6,479,463
148,698 49,565
$(6,233)$
222,065 6,529,028
$(19,881)$
Deferred purchase consideration paid in relation to prior year's acquisition of subsidiaries

- 60,933

Transaction costs paid - 43,549
Settlement by way of issuance of new shares 23
Cash of subsidiaries acquired
Cash outflow on acquisition of subsidiaries

3 | - | $(3,017,926)$ |
| ---: | ---: |
| $(8,704)$ | $(1,052,005)$ |
| 213,361 | $2,543,698$ |

## NOTES TO THE FINANCIAL STATEMENTS

## 32 ACQUISITION/DISPOSAL OF SUBSIDIARIES, NET OF CASH ACQUIRED/DISPOSED OF (continued)

(c) Disposal of subsidiaries

The list of significant subsidiaries disposed during 2020 is as follows:

| Name of subsidiary | Effective |  |
| :--- | ---: | ---: |
|  | Date disposed |  |
| Shengyang Aoyuan Real Estate Development Co. Ltd | May 2020 |  |
| CapitaRetail Henan Zhongzhou Real Estate Co., Ltd | May 2020 | $28.1 \%$ |
| Ascendas Korea Office Private Real Estate Investment Trust 5 | August 2020 | $99 \%$ |
| Guangzhou Kai Ke Xing Mao Real Estate Dev Co., Ltd | August 2020 | $30 \%$ |
| Guangzhou Hai Yi Real Estate Development Co. Ltd | December 2020 | $40.6 \%$ |

The disposed subsidiaries previously contributed net profit of $\$ 3.6$ million from 1 January 2020 to the date of disposal.

The list of significant subsidiaries disposed during 2019 is as follows:

| Name of subsidiary | Effective <br> Date disposed |  |
| :--- | ---: | ---: |
| Storhub Group * |  |  |
| Excel Chinese International Limited | April 2019 | $100 \%$ |
| Ascendas US Holdco Pte Ltd | November 2019 | $100 \%$ |
| December 2019 | $100 \%$ |  |

* Comprised 29 entities which own and/or have interests in a portfolio of 12 self-storage properties in Singapore and China.

The disposed subsidiaries previously contributed net profit of $\$ 66.1$ million from 1 January 2019 to the date of disposal.

## NOTES TO THE FINANCIAL STATEMENTS

32 ACQUISITION/DISPOSAL OF SUBSIDIARIES, NET OF CASH ACQUIRED/DISPOSED OF (continued)
(d) Effects of disposals

The cash flows and net assets of subsidiaries disposed are provided below:

|  | Note | The Group |  |
| :---: | :---: | :---: | :---: |
|  |  | 2020 | 2019 |
|  |  | \$000 | \$'000 |
| Property, plant and equipment |  | 1,091 | 11,083 |
| Investment properties | 5 | 376,699 | 1,618,548 |
| Other non-current assets |  | 77 | 191 |
| Assets held for sale |  | 22,831 | - |
| Other current assets |  | 237,365 | 10,696 |
| Cash and cash equivalents |  | 107,304 | 50,849 |
| Trade and other payables |  | $(22,916)$ | $(71,299)$ |
| Other current liabilities |  | $(7,911)$ | (358) |
| Borrowings |  | $(96,278)$ | $(98,186)$ |
| Other non-current liabilities |  | $(40,543)$ | $(10,729)$ |
| Non-controlling interests |  | $(20,172)$ | $(3,113)$ |
| Equity interest retained as joint ventures |  | $(80,370)$ | - |
| Net assets disposed |  | 477,177 | 1,507,682 |
| Realisation of reserves |  | 25,445 | 1,655 |
| Gain on disposal of subsidiaries |  | 188,879 | 109,023 |
| Sale consideration |  | 691,501 | 1,618,360 |
| Deferred proceeds and other adjustments |  | $(111,718)$ | $(35,381)$ |
| Deposits received in prior year |  | $(3,865)$ | $(11,627)$ |
| Payment received for prior year disposals |  | - | 16,685 |
| Cash of subsidiaries disposed |  | $(107,304)$ | $(50,849)$ |
| Cash inflow on disposal of subsidiaries |  | 468,614 | 1,537,188 |

## 33 BUSINESS COMBINATIONS

The Group acquires subsidiaries that own real estate. At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. Typically, the Group assesses the acquisition as a purchase of business when the strategic management function and the associated processes were purchased along with the underlying properties.

In 2020, the Group had the following significant business combination:

## Acquisition of QSA Group

With effect from July 2020, the Group consolidated QSA Group. The Group has assessed that it has control over QSA Group following a change in board composition, amongst other changes, as stipulated in the shareholder agreement. Prior to July 2020, the Group equity accounted for QSA Group as a joint venture as the partner has joint control over the key activities of QSA Group. QSA Group is primarily in the business of establishing and franchising serviced apartments through the Quest brand in the Australian domestic market.

The consolidation of QSA Group resulted in an increase of $\$ 32.6$ million in revenue but no change in profit attributable to owners as there is no change in the ownership interest of the Group in QSA Group, from the date of acquisition to 31 December 2020. If the acquisition had occurred on 1 January 2020, management estimates that the contribution from QSA Group in terms of revenue would have been $\$ 63.4$ million with no change in profit attributable to owners.

## NOTES TO THE FINANCIAL STATEMENTS

## 33 BUSINESS COMBINATIONS (continued)

## Acquisition of QSA Group (continued)

The change in control is accounted for using the acquisition method, and the Group's previously held equity interest is re-measured to fair value and a loss of $\$ 10.5$ million on deemed disposal was recognised in profit or loss. The fair value of the joint venture was based on external valuation of QSA Group at the date of acquisition. Goodwill of $\$ 148.7$ million was attributed to the franchise business acquired, which was recognised as a result of the difference between the fair value of the Group's interest in QSA Group and the fair value of the assets acquired and liabilities assumed.

|  | 2020 |
| :--- | ---: |
|  | $\$ 000$ |
| Property, plant and equipment | 978 |
| Right-of-use assets | 233,241 |
| Intangible assets | 59,834 |
| Other non-current assets | 1,073 |
| Other current assets | 21,199 |
| Cash and cash equivalents | 8,704 |
| Current liabilities | $(26,545)$ |
| Borrowings | $(264,969)$ |
| Deferred tax liabilities | $(11,323)$ |
| Non-controlling interests | $(3,120)$ |
| Total identifiable net assets | 19,072 |
| Less: amount previously accounted for as joint venture, remeasured at fair value | $(161,537)$ |
| Net identifiable assets acquired | $148,465)$ |
| Goodwill on acquisition | $(6,233)$ |
| Realisation of reserves previously accounted for as a joint venture | $(8,704)$ |
| Total purchase consideration | $(8,704)$ |
| Less: cash and cash equivalents in subsidiary acquired | -1 |

## Measurement of fair value

The valuation techniques used for measuring the fair value of the material assets acquired and liabilities assumed were as follows:

Right-of-use assets,
Lease liabilities (classified as borrowings)

Right-of-use assets and lease liabilities (classified as borrowings) mainly relate to lease arrangements in QSA Group's franchise business and the fair values were determined based on the present value of future rental payments.

The non-controlling interests were measured based on their proportionate interest in the recognised amounts of the assets and liabilities (excluding goodwill) of the acquiree.

## NOTES TO THE FINANCIAL STATEMENTS

## 33 BUSINESS COMBINATIONS (continued)

In 2019, the Group had the following significant business combination:

## Acquisition of ASB

On 28 June 2019, the Group acquired 100\% of the shares and voting interests in ASB from CLA Real Estate Holdings Pte Ltd (formerly known as Ascendas-Singbridge Pte Ltd) a related party. Following the acquisition, ASB became wholly owned subsidiaries of the Group.

With the acquisition of ASB, the Group's aggregate equity interests in CTM Property Trust (CTM) increased from $62.5 \%$ to $100 \%$. As a result, the Group also consolidated CTM. Prior to the acquisition of ASB, CTM was equity accounted for as joint venture by the Group.

ASB offers real estate solutions, from development and project management to facilities and estate management, as well as property investments and fund management across 11 countries including Singapore, China, India, Australia and the United States of America. ASB also holds interests in, and manages, A-REIT, Ascendas India Trust (A-ITRUST) and A-HTRUST.

The acquisition of ASB allows the Group to create a leading diversified real estate group in Asia and achieve the following benefits:
i) The ASB added well-established capabilities as a real estate developer, owner, operator and manager in sectors complementary to the Group's portfolio, and which have been benefitting from new economy trends relating to e-commerce, urbanisation and knowledge economies. It also broadens the Group's footprint in existing core markets and provides scale in markets with growth potential;
ii) Following the acquisition of ASB, the Group will become one of the top 10 real estate investment managers globally. With recurring income from investment properties and fee-based income from fund management contributing to the Group's profit as well as reinforce the earnings quality; and
iii) The combined leasing network of the groups are expected to bring about scale and cross selling potential, whilst the enhanced digital capabilities through the combined groups collective technological capabilities are expected to drive further business innovation.

From the date of acquisition to 31 December 2019, ASB Group and CTM Group contributed revenue of $\$ 1,097.5$ million and net profit of $\$ 365.8$ million to the Group's results. If the acquisition had occurred on 1 January 2019, management estimates that the contribution to the Group's revenue and net profits from ASB Group and CTM Group would have been $\$ 1,506.3$ million and $\$ 760.8$ million respectively. In determining this amount, management has assumed that the fair value adjustments that arose on the date of acquisition would have been the same if the acquisition had occurred on 1 January 2019.

Details of the consideration paid, the assets acquired and liabilities assumed, the non-controlling interest recognised and the effects on the cash flows of the Group, at the acquisition date, are as follows:

## NOTES TO THE FINANCIAL STATEMENTS

## 33 BUSINESS COMBINATIONS (continued)

## Purchase consideration

The consideration for the acquisition was $\$ 6,035.9$ million and was settled as follows:
i) $\quad \$ 3,017.9$ million in cash, being $50 \%$ of the consideration; and
ii) Allotted and issued $862,264,714$ shares at an issue price of $\$ 3.50$ per share amounting to $\$ 3,017.9$ million, being the remaining $50 \%$ of the consideration.

The Group has performed purchase price allocation exercise (PPA) for ASB Group. Based on the PPA, part of the consideration paid for the assets acquired and liabilities assumed have been identified and allocated to property, plant and equipment, investment properties, management contracts, development properties for sale, associates, joint ventures and deferred tax liabilities. Goodwill of $\$ 49.6$ million, attributed to the fund management business acquired, was recognised as a result of the difference between consideration transferred and fair value of the assets acquired and liabilities assumed.

The identifiable assets acquired, liabilities assumed and effect of cash flows are presented as follows:

|  | 2019 |
| :--- | ---: |
|  | \$'000 |
| Property, plant and equipment | 635,737 |
| Right-of-use assets | 76,380 |
| Intangible assets | 314,495 |
| Investment properties | $8,674,334$ |
| Associates | $2,219,878$ |
| Joint ventures | $1,364,292$ |
| Other non-current assets | 97,674 |
| Development properties for sale and stocks | $1,825,320$ |
| Trade and other receivables | 341,495 |
| Other current assets | 16,990 |
| Cash and cash equivalents | 863,707 |
| Trade and other payables | $(949,626)$ |
| Contract liabilities | $(785,490)$ |
| Current tax payable | $(138,787)$ |
| Borrowings and debt securities | $(6,313,865)$ |
| Deferred tax liabilities | $(345,457)$ |
| Other non-current liabilities | $(148,851)$ |
| Non-controlling interests | $(1,101,349)$ |
| Less: amount previously accounted for as joint venture, remeasured at fair value | $(660,590)$ |
| Net assets acquired | $5,986,287$ |
| Goodwill arising from acquisition | 49,565 |
| Total purchase consideration | $6,035,852$ |
| Settlement by way of issuance of new shares | $(3,017,926)$ |
| Cash of subsidiaries acquired | $(863,707)$ |
| Transaction costs paid | 43,549 |
| Cash outflow on business combination | $2,197,768$ |

## NOTES TO THE FINANCIAL STATEMENTS

## 33 BUSINESS COMBINATIONS (continued)

## Acquisition-related costs

Total acquisition-related costs of $\$ 43.5$ million related to stamp duties and legal, due diligence and financial advisory service fees were included in administrative expenses in the current and last financial year.

## Measurement of fair value

The valuation techniques used for measuring the fair value of the material assets acquired and liabilities assumed were as follows:

| Assets acquired and liabilities assumed | Valuation technique |
| :--- | :--- |
| Property, Plant and equipment (PPE) | PPE mainly consist of hospitality properties held by A-HTRUST. <br> These properties are valued by independent valuers using <br> discounted cashflow approach and capitalisation approach. |
| Intangible assets | Intangible assets mainly consist of REITs management <br> contracts which independent valuation is conducted using <br> the multi-period excess earnings method. |
|  | The multi-period excess earnings method considers the <br> present value of net cash flows expected to be generated <br> by the customer relationships, by excluding any cash flows |
| related to contributory assets. |  |

## NOTES TO THE FINANCIAL STATEMENTS

## 33 BUSINESS COMBINATIONS (continued)

Measurement of fair value (continued)

## Assets acquired and liabilities assumed

Investments in associates and joint ventures

Development properties for sale

Other current assets and liabilities

Long-term borrowings

## Valuation technique

Investments in associates and joint ventures included two listed REIT and business trust, A-REIT and A-ITRUST, whose valuations are based on share price.

The fair values of investment in non-listed associates and jointed ventures approximate the fair value of the properties held by these entities, supported by independent valuations for significant properties under development and development properties for sale using income approach and direct comparison approach.

For operational investment properties, the fair values were determined to approximate the carrying amounts. This is supported by independent valuers' certification confirming that there were no material changes in fair values between March 2019, where last full valuations were carried out, and the date of acquisition.

Independent valuations conducted using the income approach, direct comparison approach and residual value approach.

Other current assets and liabilities include trade and other receivables, cash and cash equivalents, trade and other payables, other current liabilities and short-term borrowings.

The fair values of these assets and liabilities are determined to approximate the carrying amounts since they are short term in nature.

Long-term borrowings consist of floating rate loans and fixed rate medium term notes and bank loans.

The carrying amount of floating rate loans are determined to approximate the fair values as floating rate instruments are re-priced to market interest rates on or near balance sheet dates.

The fair values of fixed rate medium term notes and bank loans are estimated by discounting expected future cash flows at market incremental lending rate for similar types of borrowing arrangements as at balance sheet date.

## NOTES TO THE FINANCIAL STATEMENTS

## FINANCIAL RISK MANAGEMENT

## (a) Financial risk management objectives and policies

The Group and the Company are exposed to market risk (including interest rate, foreign currency and price risks), credit risk and liquidity risk arising from its diversified business. The Group's risk management approach seeks to minimise the potential material adverse effects from these exposures. The Group uses financial instruments such as currency forwards, interest rate swaps and cross currency swaps as well as foreign currency borrowings to hedge certain financial risk exposures.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Risk Committee to strengthen its risk management processes and framework. The Risk Committee is assisted by an independent unit called the Group Risk Management (GRM). GRM generates a comprehensive portfolio risk report to assist the committee. This quarterly report measures a spectrum of risks, including property market risks, construction risks, interest rate risks, refinancing risks and currency risks. In response to COVID-19, the Group has also increased the monitoring of the economic environment, operational risks and impact of the pandemic on its businesses.
(b) Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices will have on the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

## (i) Interest rate risk

The Group's exposure to market risk for changes in interest rate environment relates mainly to its investment in financial products and debt obligations.

The investments in financial products are short term in nature and they are not held for trading or speculative purposes. The financial products mainly comprise fixed deposits which yield better returns than cash at bank.

The Group manages its interest rate exposure by maintaining a prudent mix of fixed and floating rate borrowings. The Group adopts a policy of ensuring that between $60 \%$ and $70 \%$ of its interest rate risk exposure is at a fixed rate. The Group actively reviews its debt portfolio, taking into account the investment holding period and nature of its assets. This strategy allows it to capitalise on cheaper funding in a low interest rate environment and achieve certain level of protection against rate hikes. The Group also uses hedging instruments such as interest rate swaps to minimise its exposure to interest rate volatility and classifies these interest rate swaps as cash flow hedge.

As at 31 December 2020, the Group has interest rate swaps classified as cash flow hedges with notional contractual amount of $\$ 7,716.0$ million (2019: $\$ 6,983.5$ million) which pay fixed interest rates and receive variable rates equal to the Singapore swap offer rates (SOR), London interbank offered rates (LIBOR), Australia bank bill swap bid rates (BBSY), Tokyo interbank offered rates (TIBOR) and Euro interbank offered rates (EURIBOR) on the notional amount.

As at 31 December 2020, the Group has cross currency swaps classified as cash flow hedges with notional contractual amount of $\$ 2,770.8$ million (2019: $\$ 2,483.6$ million) which pay fixed interest rates and receive variable rates equal to the swap rates for US Dollars, Japanese Yen, Hong Kong Dollars and Singapore Dollars on the notional amount.

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(b) Market risk (continued)
(i) Interest rate risk (continued)

A fundamental reform of major interest rate benchmarks is being undertaken globally, including the replacement of some interbank offered rates (IBORs) with alternative nearly risk-free rates (referred to as 'IBOR reform'). The Group has exposures to IBORs on its financial instruments that will be replaced or reformed as part of these market-wide initiatives. There is uncertainty over the timing and the methods of transition in some jurisdictions that the Group operates in. The Group anticipates that IBOR reform will impact its risk management and hedge accounting.

No derivative instruments or loans have been modified in relation to the interest rate benchmark reform as at 31 December 2020.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities and the notional or par amounts. If a hedging relationship is directly affected by uncertainty arising from interest rate benchmark reform, then the Group assumes for this purpose that the benchmark interest rate is not altered as a result of interest rate benchmark reform.

The Group assesses whether the derivative designated in each hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the critical terms method. When all critical terms match, the economic relationship is considered $100 \%$ effective.

Hedge ineffectiveness may occur due to changes in the critical terms of either the interest rate swaps or borrowings. Hedging relationships that are impacted by interest rate benchmark reform may experience ineffectiveness because of a timing mismatch between the hedged item and the hedging instrument regarding interest rate benchmark reform transition.

The net fair value loss of interest rate swaps as at 31 December 2020 was $\$ 172.5$ million (2019: $\$ 88.9$ million) comprising derivative assets of \$nil (2019: \$0.8 million) and derivative liabilities of $\$ 172.5$ million (2019: \$89.7 million).

## Sensitivity analysis

For variable rate financial liabilities and interest rate derivative instruments used for hedging, it is estimated that an increase of 100 basis point in interest rate at the reporting date would lead to a reduction in the Group's profit before tax (and revenue reserve) by approximately $\$ 127.5$ million (2019: $\$ 98.7$ million). A decrease in 100 basis point in interest rate would have an equal but opposite effect. This analysis assumes that all other variables, in particular foreign currency rates, remain constant, and has not taken into account the effects of qualifying borrowing costs allowed for capitalisation, the associated tax effects and share of non-controlling interests.

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(b) Market risk (continued)

## (ii) Equity price risk

As at 31 December 2020, the Group has financial assets at FVOCl and at FVTPL in equity securities and is exposed to equity price risk. The securities listed in Malaysia and Singapore are accounted for at FVOCl and FVTPL respectively.

## Sensitivity analysis

It is estimated that if the prices for equity securities listed in Malaysia increase by five percentage points with all other variables including tax rate being held constant, the Group's fair value reserve would increase by approximately $\$ 1.7$ million (2019: $\$ 1.9$ million). A decrease in five percentage points will have an equal but opposite effect.

There is no significant exposure from equity securities listed in Singapore.

## (iii) Foreign currency risk

The Group operates internationally and is exposed to various currencies, mainly Chinese Renminbi, Euro, Indian Rupee, Japanese Yen, Malaysian Ringgit, Australian Dollars and US Dollars.

The Group maintains a natural hedge, whenever possible, by borrowing in the currency of the country in which its property or investment is located or by borrowing in currencies that match the future revenue stream to be generated from its investments.

As at the reporting date, the Group uses certain foreign currency denominated borrowings, which include bank loans and medium term notes, and cross currency interest rate swaps to hedge against the currency risk arising from the Group's net investments in certain subsidiaries in United States of America, Europe and Japan. The carrying amount of these US Dollars, Euro, Sterling Pound and Japanese Yen denominated borrowings as at 31 December 2020 was $\$ 1,359.8$ million (2019: $\$ 1,304.0$ million) and the fair value of the borrowings was $\$ 1,367.6$ million (2019: \$1,338.1 million).

The Group uses forward exchange contracts or foreign currency loans to hedge its foreign currency risk, where feasible. It generally enters into forward exchange contracts with maturities ranging between three months and one year which are rolled over at market rates at maturity or foreign currency loans which match the Group's highly probable transactions and investment in the foreign subsidiaries. The Group also enters into cross currency swaps to hedge the foreign exchange risk of its loans denominated in a foreign currency. The foreign exchange forwards and currency swaps are denominated in the same currency as the highly probable transactions, therefore the economic relationship is $100 \%$ effective.

Hedge ineffectiveness may occur due to:

- Changes in timing of the forecasted transaction from what was originally planned; and
- Changes in the credit risk of the derivative counterparty or the Group.

The net fair value loss of the forward exchange and cross currency swap contracts as at 31 December 2020 was $\$ 2.2$ million (2019: gain of $\$ 68.9$ million), comprising derivative assets of $\$ 93.1$ million (2019: $\$ 111.0$ million) and derivative liabilities of $\$ 95.3$ million (2019: $\$ 42.1$ million).

Foreign exchange exposures in transactional currencies other than functional currencies of the operating entities are kept to an acceptable level.

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)

| Market risk (continued) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The Group's exposure to foreign currencies were as follows: |  |  |  |  |  |  |  |  |  |  |
|  | Singapore | US | Australian | Chinese | Indian | Japanese |  | Malaysian |  |  |
|  | $\begin{array}{r} \text { Dollars } \\ \$ 000 \end{array}$ | $\begin{array}{r} \text { Dollars } \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} \text { Dollars } \\ \$ \prime 000 \end{array}$ | $\begin{array}{r} \text { Renminbi } \\ \$ 0000 \end{array}$ | $\begin{array}{r} \text { Rupee } \\ \$ ' 000 \end{array}$ | $\begin{array}{r} \text { Yen } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \text { Euro } \\ \$ \mathbf{\$} 000 \\ \hline \end{array}$ | $\begin{array}{r} \text { Ringgit } \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} \text { Others" } \\ \text { \$'000 } \end{array}$ | $\begin{aligned} & \text { Total } \\ & \$ \mathbf{\$ 0 0 0} \end{aligned}$ |
| The Group |  |  |  |  |  |  |  |  |  |  |
| 31 December 2020 |  |  |  |  |  |  |  |  |  |  |
| Other financial assets | 184,572 | 93,350 | - | 34,275 | - | 254,254 | 1,223 | 33,287 | - | 600,961 |
| Trade and other receivables | 1,791,604 | 226,677 | 258,403 | 1,205,007 | 158,081 | 176,428 | 223,716 | 31,625 | 281,933 | 4,353,474 |
| Cash and cash equivalents $4,446,145$ 383,769 50,914 $3,367,413$ 36,061 441,778 91,067 55,976 302,255 $9,175,378$  <br> Bank borrowings and debt            |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Trade and other payables | $(1,875,880)$ | $(588,967)$ | $(91,483)$ | $(3,636,252)$ | $(39,078)$ | $(99,043)$ | $(71,679)$ | $(66,597)$ | (210,220) | $(6,679,199)$ |
| Gross currency exposure | $(15,370,426)$ | $(3,635,910)$ | $(313,901)$ | $(3,608,740)$ | 52,117 | $(1,826,319)$ | $(1,097,469)$ | $(474,251)$ | $(1,432,878)$ | $(27,707,777)$ |
| Add/Less: Net financial liabilities/(assets) denominated in the respective entities' functional currencies | 14,773,454 | 1,964,082 | 371,027 | 3,537,013 | $(53,217)$ | 1,128,458 | 463,375 | 466,652 | 451,356 | 23,102,200 |
| Add: Bank borrowings and debt securities designated for net investment hedge | 1,773,454 | 48,523 | 88,214 | 3,537,013 | (53,217) | $1,128,48$ 358,833 | 828,059 | - | 38,406 | 1,362,035 |
| Add: Cross currency swaps/ foreign exchange forward contracts | - | 1,192,828 | - | - | - | 494,803 | - | - | 1,009,215 | 2,696,846 |
| Less: Financial assets at FVOCI | - | - | - | - | - | - | - | $(33,287)$ | - | $(33,287)$ |
| Net currency exposure | $(596,972)$ | $(430,477)$ | 145,340 | $(71,727)$ | $(1,100)$ | 155,775 | 193,965 | $(40,886)$ | 66,099 | $(579,983)$ | (b)

## NOTES TO THE FINANCIAL STATEMENTS

## Market risk (continued) 으

| Singapore | US | Australian | Chinese | Indian | Japanese |  | Malaysian | O |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Dollars | Dollars | Dollars | Renminbi | Rupee | Yen | Euro | Ringgit | Others* | Total

## The Group

31 December 2019



- $31,41,063)$ $(71,052) \quad(232,219) \quad(6,000,908)$ $(467,251)(1,111,297)(26,882,539)$

| $14,050,616$ | $2,065,946$ | 125,988 | $4,080,608$ | 38,884 | $1,445,844$ | 392,003 | 511,909 | 179,199 | $22,890,997$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |  |  |

Others include mainly Korean Won, United Arab Emirates Dirham, Sterling Pound, Thai Baht, Hong Kong Dollars and Vietnamese Dong.

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(b) Market risk (continued)

Sensitivity analysis
It is estimated that a five percentage point strengthening in foreign currencies against the respective functional currencies of the Group would decrease the Group's profit before tax by approximately $\$ 29.0$ million (2019: \$11.2 million) and increase the Group's other components of equity by approximately $\$ 1.7$ million (2019: $\$ 2.1$ million). A five percentage point weakening in foreign currencies against the Singapore Dollar would have an equal but opposite effect. The Group's outstanding forward exchange contracts and cross currency swaps have been included in this calculation. The analysis assumed that all other variables, in particular interest rates, remain constant and does not take into account the translation related risk, associated tax effects and share of non-controlling interests.

There was no significant exposure to foreign currencies for the Company as at 31 December 2020 and 31 December 2019.
(c) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For trade and other receivables, contract assets and financial assets at amortised cost, the Group has guidelines governing the process of granting credit as a service or product provider in its respective segments of business. Trade and other receivables and contract assets relate mainly to the Group's customers who bought its residential units and tenants from its office buildings, shopping malls, business parks and serviced residences. Financial assets at amortised cost relate mainly to amounts owing by related parties. Investments and financial transactions are restricted to counterparties that meet the appropriate credit criteria.

The principal risk to which the Group and the Company is exposed to in respect of financial guarantee contracts is credit risk in connection with the guarantee contracts they have issued. To mitigate the risk, management continually monitors the risk and has established processes including performing credit evaluations of the parties it is providing the guarantee on behalf of. Guarantees are only given for the benefit of its subsidiaries and related parties. The maximum exposure to credit risk in respect of these financial guarantees at the balance sheet date is disclosed in note 37.

The Group has a diversified portfolio of businesses and as at balance sheet date, there was no significant concentration of credit risk with any entity. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet, including derivative financial instruments as well as any irrevocable loan undertaking to associates and joint ventures.

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(c) Credit risk (continued)
(i) Trade receivables and contract assets

The Group reviews the customers' credit risk taking into account the aging of the outstanding receivables, amount of security deposit available as well as any indication of credit default, and assess the amount of specific allowance for doubtful receivable required for each customer.

The Group also uses a provision matrix to measure the lifetime expected credit loss allowance for trade receivables and contract assets.

In measuring the expected credit losses, trade receivables and contract assets are grouped based on similar credit risk characteristics and days past due. When determining the expected credit loss rates, the Group considers historical loss rates for customer grouped by industry sector and forward-looking macroeconomic factors like country's gross domestic product (GDP), which affect the ability of the customers to settle the receivables.

Trade and other receivables and contract assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. Where receivables are written off, the Group continues to engage in enforcement activity to attempt to recover the receivables due. Where recoveries are made, these are recognised in profit or loss. During the year ended 31 December 2020, the Group temporarily extended the credit terms for specific customers with liquidity constraints or as stipulated by government legislation as a direct result of the COVID-19 pandemic. All extensions were granted within current sales limits after careful evaluation of the creditworthiness of the customer and each customer that was granted an extension is closely monitored for credit deterioration.
(ii) Financial assets at amortised cost

The Group assesses on a forward-looking basis the expected credit losses associated with financial assets at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

## NOTES TO THE FINANCIAL STATEMENTS

34 FINANCIAL RISK MANAGEMENT (continued)
(c) Credit risk (continued)
(a) The movements in credit loss allowance are as follows:

|  | $\begin{array}{r} \text { Trade } \\ \text { receivables } \\ \$ \prime 000 \\ \hline \end{array}$ | $\begin{array}{r} \text { Other } \\ \text { receivables } \\ \text { \$'000 } \end{array}$ | Amounts due from associates \$'000 | Amounts due from joint ventures (current) \$'000 | Amounts due from joint ventures (noncurrent) \$'000 | $\begin{aligned} & \text { Total } \\ & \text { \$'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The Group |  |  |  |  |  |  |
| At 1 January 2020 | 15,455 | 15,074 | 105 | 20,814 | 15,139 | 66,587 |
| Allowance utilised | $(1,298)$ | (45) | - | - | - | $(1,343)$ |
| Allowance during the year | 24,368 | 3,480 | - | 4,661 | - | 32,509 |
| Reversal of allowance during the year | $(1,802)$ | - | - | - | - | $(1,802)$ |
| Translation differences | 674 | 266 | 5 | (836) | (130) | (21) |
| At 31 December 2020 | 37,397 | 18,775 | 110 | 24,639 | 15,009 | 95,930 |
| At 1 January 2019 | 14,867 | 15,392 | 102 | 14,938 | 13,778 | 59,077 |
| Allowance utilised | (598) | (143) | - | - | - | (741) |
| Allowance during the year | 3,431 | 1,327 | - | 4,817 | - | 9,575 |
| Reversal of allowance during the year | (375) | (168) | - | - | - | (543) |
| Disposal of subsidiaries | $(1,726)$ | $(1,346)$ | - | - | - | $(3,072)$ |
| Translation differences | (144) | 12 | 3 | 1,059 | 1,361 | 2,291 |
| At 31 December 2019 | 15,455 | 15,074 | 105 | 20,814 | 15,139 | 66,587 |

The movements in allowance for impairment loss on loans (note 6) and amounts due from subsidiaries (note 18) were as follows:

|  | Loans/Amounts due from subsidiaries |  |
| :---: | :---: | :---: |
|  | 2020 | 2019 |
|  | \$'000 | \$'000 |
| The Company |  |  |
| At 1 January | 134,021 | 125,205 |
| Allowance during the year | 38,883 | 13,494 |
| Reversal of allowance during the year | - | $(4,678)$ |
| At 31 December | 172,904 | 134,021 |

Cash and cash equivalents are subject to immaterial credit loss

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(c) Credit risk (continued)
(b) The maximum exposure to credit risk for trade receivables and other financial assets at the reporting date (by strategic business units) was:

| Trade | Other <br> financial | Trade | Other <br> financial |
| ---: | ---: | ---: | ---: | ---: |
| receivables | assets | receivables | assets |
| 2020 | 2020 | 2019 | 2019 |
| $\$ \prime 000$ | $\$ \prime 000$ | \$'000 | \$'000 |

## The Group

| CL Singapore and |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| International | 159,768 | 995,165 | 79,081 | 764,093 |
| CL China | 111,189 | $1,208,120$ | 157,606 | 860,354 |
| CL India | 12,044 | 210,835 | 9,933 | 184,375 |
| CL Lodging | 82,738 | 84,071 | 78,289 | 52,682 |
| CL Financial | 7,196 | 90,110 | 16,597 | 67,263 |
| Corporate and Others | 324 | 20,343 | 114 | 17,228 |
|  | 373,259 | $2,608,644$ | 341,620 | $1,945,995$ |

(c) The credit quality of trade and other receivables is assessed based on credit policies established by the Risk Committee. The Group monitors customer credit risk by grouping trade and other receivables based on their characteristics. Trade and other receivables with high credit risk will be identified and monitored by the respective strategic business units. Where a customer has been granted a temporary extension in the credit period as a result of the COVID-19 pandemic, the past-due status is based on the extended credit period. The Group's and the Company's credit risk exposure in relation to trade and other receivables under SFRS(I) 9 as at 31 December 2020 are set out in the provision matrix as follows:

|  | $\begin{array}{r} \text { Current } \\ \$ \mathbf{\$} 000 \end{array}$ | Within 30 days \$'000 | $\begin{array}{r} \text { Past due - } \\ 30 \text { to } 90 \\ \text { days } \\ \$ \prime 000 \end{array}$ | More than 90 days \$'000 | Total \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| The Group |  |  |  |  |  |
| 2020 |  |  |  |  |  |
| Expected loss rate | 1.6\% | 5.4\% | 12.9\% | 41.0\% |  |
| Trade receivables | 246,424 | 76,239 | 23,464 | 64,529 | 410,656 |
| Loss allowance | 3,820 | 4,084 | 3,032 | 26,461 | 37,397 |
| Trade receivables under deferment scheme | 26,795 | 55 | 56 | 1,421 | 28,327 |
| Expected loss rate | - | - | - | 0.1\% |  |
| Amounts due from associates | 288,733 | 20,662 | 24,293 | 129,563 | 463,251 |
| Loss allowance | - | - | - | 110 | 110 |
| Expected loss rate | 0.4\% | 1.1\% | 2.2\% | 13.8\% |  |
| Amounts due from joint ventures | 45,581 | 2,234 | 1,120 | 177,056 | 225,991 |
| Loss allowance | 194 | 24 | 25 | 24,396 | 24,639 |

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(c) Credit risk (continued)


| The Group |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| 2019 | - | $0.7 \%$ | $0.9 \%$ | $27.5 \%$ |  |
| Expected loss rate | 206,894 | 50,101 | 46,480 | 53,600 | 357,075 |
| Trade receivables | - | 331 | 409 | 14,715 | 15,455 |
| Loss allowance | - | - | - | $0.4 \%$ |  |
| Expected loss rate | 151,834 | 12,271 | 7,545 | 27,243 | 198,893 |
| Amounts due from associates | - | - | - | 105 | 105 |
| Loss allowance | - | - | - | $11.8 \%$ |  |
|  |  |  |  |  |  |
| Expected loss rate | 13,038 | 4,945 | 4,524 | 177,134 | 199,641 |
| Amounts due from joint ventures | - | - | - | 20,814 | 20,814 |

No aging analysis of contract assets and other receivables are presented as the majority of outstanding balances as at 31 December 2020 and 31 December 2019 are current.

The Company's credit risk exposure to other receivables as at 31 December 2020 and 31 December 2019 are immaterial.

The Company has issued financial guarantees to banks for borrowings of its subsidiaries. These guarantees are subject to the impairment requirements of SFRS(I) 9. The Company has assessed that these subsidiaries have sufficient financial capacity to meet the contractual cash flow obligations in the near future and hence, does not expect significant credit losses arising from these guarantees.
(d) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group actively manages its debt maturity profile, operating cash flows and the availability of funding so as to ensure that all refinancing, repayment and funding needs are met. As part of its overall prudent liquidity management, the Group maintains sufficient level of cash or cash convertible investments to meet its working capital requirement. In addition, the Group strives to maintain sufficient banking facilities to meet working capital and funding needs. As part of its financing strategy, the Group diversifies its borrowings by tapping debt capital markets at the appropriate window and putting in place banking facilities. The Group has been actively managing its liquidity position amid the COVID-19 pandemic. As at 31 December 2020, the Group has approximately $\$ 15.3$ billion (31 December 2019: $\$ 13.1$ billion) of total cash and available undrawn facilities held under the Group's treasury vehicles, which is sufficient to support the Group's funding requirements for the next 24 months.

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(d) Liquidity risk (continued)

The following are the expected contractual undiscounted cash flows of financial liabilities and derivative financial instruments, including interest payments and excluding the impact of netting agreements:


## The Group

## 31 December 2020

Financial liabilities, at amortised cost
Bank borrowings
Debt securities

| $(22,456,768)$ | $(24,039,759)$ | $(4,240,354)$ | $(16,864,188)$ | $(2,935,217)$ |
| ---: | ---: | ---: | ---: | ---: |
| $(11,646,687)$ | $(13,423,861)$ | $(1,327,499)$ | $(7,883,754)$ | $(4,212,608)$ |
| $(1,054,936)$ | $(1,419,462)$ | $(123,845)$ | $(515,773)$ | $(779,844)$ |
| $(5,233,038)$ | $(5,242,340)$ | $(4,771,753)$ | $(448,686)$ | $(21,901)$ |
| $(40,391,429)$ | $(44,125,422)$ | $(10,463,451)$ | $(25,712,401)$ | $(7,949,570)$ |

## Derivative financial assets/ (liabilities), at fair value

Interest rate swaps (net-settled)

- liabilities

Forward foreign exchange contracts (net-settled)

- assets

| $(172,488)$ | $(172,872)$ | $(67,654)$ | $(104,808)$ | $(410)$ |
| ---: | :---: | :---: | :---: | ---: |
|  |  |  |  |  |
| 5,535 | 5,535 | 5,535 | - | - |
| $(6,049)$ | $(5,438)$ | $(5,438)$ | - | - |
|  |  |  |  |  |
|  | 1 | $(1,500)$ | $(1,500)$ | - |
|  | 1,501 | 1,501 | - | - |
|  |  |  |  | - |
|  | $(362)$ | $33,918)$ | $(34,918)$ | - |
|  | 33,745 | - | - |  |
|  |  |  |  | - |
|  | $(1,021,672)$ | $(174,949)$ | $(846,723)$ | - |
|  | $1,057,076$ | 175,401 | 881,675 | - |
| $(88,685)$ |  |  |  |  |
|  | $(1,838,095)$ | $(143,599)$ | $(799,570)$ | $(894,926)$ |
|  | $1,781,970$ | 150,457 | 774,143 | 857,370 |
| $(174,648)$ | $(194,668)$ | $(61,419)$ | $(95,283)$ | $(37,966)$ |
| $(40,566,077)$ | $(44,320,090)$ | $(10,524,870)$ | $(25,807,684)$ | $(7,987,536)$ |

- liabilities contracts (gross-settled)
- outflow

1

- inflow

| $(172,488)$ | $(172,872)$ | $(67,654)$ | $(104,808)$ | $(410)$ |
| ---: | :---: | :---: | :---: | ---: |
|  |  |  |  |  |
| 5,535 | 5,535 | 5,535 | - | - |
| $(6,049)$ | $(5,438)$ | $(5,438)$ | - | - |
|  |  |  |  |  |
|  | 1 | $(1,500)$ | $(1,500)$ | - |
|  | 1,501 | 1,501 | - | - |
|  |  |  |  | - |
|  | $(362)$ | $33,918)$ | $(34,918)$ | - |
|  | 33,745 | - | - |  |
|  |  |  |  | - |
|  | $(1,021,672)$ | $(174,949)$ | $(846,723)$ | - |
|  | $1,057,076$ | 175,401 | 881,675 | - |
| $(88,685)$ |  |  |  |  |
|  | $(1,838,095)$ | $(143,599)$ | $(799,570)$ | $(894,926)$ |
|  | $1,781,970$ | 150,457 | 774,143 | 857,370 |
| $(174,648)$ | $(194,668)$ | $(61,419)$ | $(95,283)$ | $(37,966)$ |
| $(40,566,077)$ | $(44,320,090)$ | $(10,524,870)$ | $(25,807,684)$ | $(7,987,536)$ |

Forward foreign exchange contracts (gross-settled)

- outflow
(562)

| $(172,488)$ | $(172,872)$ | $(67,654)$ | $(104,808)$ | $(410)$ |
| ---: | :---: | :---: | :---: | ---: |
|  |  |  |  |  |
| 5,535 | 5,535 | 5,535 | - | - |
| $(6,049)$ | $(5,438)$ | $(5,438)$ | - | - |
|  |  |  |  |  |
|  | 1 | $(1,500)$ | $(1,500)$ | - |
|  | 1,501 | 1,501 | - | - |
|  |  |  |  | - |
|  | $(362)$ | $33,918)$ | $(34,918)$ | - |
|  | 33,745 | - | - |  |
|  |  |  |  | - |
|  | $(1,021,672)$ | $(174,949)$ | $(846,723)$ | - |
|  | $1,057,076$ | 175,401 | 881,675 | - |
| $(88,685)$ |  |  |  |  |
|  | $(1,838,095)$ | $(143,599)$ | $(799,570)$ | $(894,926)$ |
|  | $1,781,970$ | 150,457 | 774,143 | 857,370 |
| $(174,648)$ | $(194,668)$ | $(61,419)$ | $(95,283)$ | $(37,966)$ |
| $(40,566,077)$ | $(44,320,090)$ | $(10,524,870)$ | $(25,807,684)$ | $(7,987,536)$ |

Cross currency swaps (gross-settled)

- outflow
- inflow

Cross currency swaps (gross-settled)

- outflow
- inflow

[^21]
## NOTES TO THE FINANCIAL STATEMENTS



## The Group

31 December 2019
Financial liabilities, at amortised cost

| Bank borrowings | $(18,824,578)$ | $(20,693,013)$ | $(2,908,007)$ | $(15,187,943)$ | $(2,597,063)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Debt securities | $(11,901,519)$ | $(13,689,530)$ | $(1,786,734)$ | $(7,144,966)$ | $(4,757,830)$ |
| Lease liabilities | $(684,966)$ | $(960,901)$ | $(79,179)$ | $(265,430)$ | $(616,292)$ |
| Trade and other payables\# | $(5,003,901)$ | $(5,012,477)$ | $(4,452,082)$ | $(532,703)$ | $(27,692)$ |
|  | $(36,414,964)$ | $(40,355,921)$ | $(9,226,002)$ | $(23,131,042)$ | $(7,998,877)$ |

## Derivative financial assets/

(liabilities), at fair value
Interest rate swaps (net-settled)

- assets

| $\begin{array}{r} 759 \\ (89,647) \end{array}$ | $\begin{array}{r} 921 \\ (79,055) \end{array}$ | $\begin{array}{r} 726 \\ (29,841) \end{array}$ | $\begin{gathered} 195 \\ (36,715) \end{gathered}$ | $(12,499)$ |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} 4,366 \\ (1,181) \end{gathered}$ | $\begin{gathered} 4,427 \\ (1,181) \end{gathered}$ | $\begin{gathered} 4,427 \\ (1,181) \end{gathered}$ | - | - |
| 4,521 | $\begin{gathered} (201,827) \\ 206,348 \end{gathered}$ | $\begin{gathered} (201,827) \\ 206,348 \end{gathered}$ | - | - |
| (31) | $\begin{gathered} (5,316) \\ 5,285 \end{gathered}$ | $\begin{gathered} (5,316) \\ 5,285 \end{gathered}$ | - | - |
| 102,119 | $\begin{gathered} (1,364,337) \\ 1,439,392 \end{gathered}$ | $\begin{gathered} (63,638) \\ 73,579 \end{gathered}$ | $\begin{gathered} (1,190,654) \\ 1,254,217 \end{gathered}$ | $\begin{gathered} (110,045) \\ 111,596 \end{gathered}$ |
| $(40,856)$ | $\begin{gathered} (1,610,694) \\ 1,556,416 \\ \hline \end{gathered}$ | $\begin{gathered} (199,494) \\ 193,514 \\ \hline \end{gathered}$ | $\begin{gathered} (396,490) \\ 388,896 \\ \hline \end{gathered}$ | $\begin{array}{r} (1,014,710) \\ 974,006 \\ \hline \end{array}$ |
| $(19,950)$ | $(49,621)$ | $(17,418)$ | 19,449 | $(51,652)$ |
| $(36,434,914)$ | $(40,405,542)$ | $(9,243,420)$ | $(23,111,593)$ | $(8,050,529)$ |

- liabilities

Forward foreign exchange contracts (gross-settled)

4,521

- outflow
- inflow

| $\begin{array}{r} 759 \\ (89,647) \end{array}$ | $\begin{array}{r} 921 \\ (79,055) \end{array}$ | $\begin{array}{r} 726 \\ (29,841) \end{array}$ | $\begin{gathered} 195 \\ (36,715) \end{gathered}$ | $(12,499)$ |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} 4,366 \\ (1,181) \end{gathered}$ | $\begin{gathered} 4,427 \\ (1,181) \end{gathered}$ | $\begin{gathered} 4,427 \\ (1,181) \end{gathered}$ | - | - |
| 4,521 | $\begin{gathered} (201,827) \\ 206,348 \end{gathered}$ | $\begin{gathered} (201,827) \\ 206,348 \end{gathered}$ | - | - |
| (31) | $\begin{gathered} (5,316) \\ 5,285 \end{gathered}$ | $\begin{gathered} (5,316) \\ 5,285 \end{gathered}$ | - | - |
| 102,119 | $\begin{gathered} (1,364,337) \\ 1,439,392 \end{gathered}$ | $\begin{gathered} (63,638) \\ 73,579 \end{gathered}$ | $\begin{gathered} (1,190,654) \\ 1,254,217 \end{gathered}$ | $\begin{gathered} (110,045) \\ 111,596 \end{gathered}$ |
| $(40,856)$ | $\begin{gathered} (1,610,694) \\ 1,556,416 \\ \hline \end{gathered}$ | $\begin{gathered} (199,494) \\ 193,514 \\ \hline \end{gathered}$ | $\begin{gathered} (396,490) \\ 388,896 \\ \hline \end{gathered}$ | $\begin{array}{r} (1,014,710) \\ 974,006 \\ \hline \end{array}$ |
| $(19,950)$ | $(49,621)$ | $(17,418)$ | 19,449 | $(51,652)$ |
| $(36,434,914)$ | $(40,405,542)$ | $(9,243,420)$ | $(23,111,593)$ | $(8,050,529)$ |

Forward foreign exchange contracts (gross-settled)

- outflow
- inflow

Cross currency swaps (gross-settled)

- outflow
- inflow

Cross currency swaps (gross-settled)

- outflow
- inflow

[^22]
## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(d) Liquidity risk (continued)


## The Company

31 December 2020

## Financial liabilities,

 at amortised cost| Debt securities | $(1,172,783)$ | $(1,281,703)$ | $(29,402)$ | $(1,252,301)$ | - |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Lease liabilities | $(34,777)$ | $(37,019)$ | $(11,886)$ | $(25,133)$ | - |
| Amounts due to subsidiaries | $(659,114)$ | $(659,114)$ | - | $(659,114)$ | - |
| Trade and other payables ${ }^{\#}$ | $(402,731)$ | $(402,731)$ | $(402,731)$ | - | - |
|  | $(2,269,405)$ | $(2,380,567)$ | $(444,019)$ | $(1,936,548)$ | - |
|  |  |  |  |  |  |

## 31 December 2019 <br> Financial liabilities,

 at amortised cost| Debt securities | $(1,816,767)$ | $(1,969,116)$ | $(685,090)$ | $(624,951)$ | $(659,075)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Lease liabilities | $(45,230)$ | $(48,875)$ | $(11,856)$ | $(37,019)$ | - |
| Amounts due to subsidiaries | $(1,266,916)$ | $(1,266,916)$ | - | $(1,266,916)$ | - |
| Trade and other payables" | $(109,959)$ | $(109,959)$ | $(109,959)$ | - | - |
|  | $(3,238,872)$ | $(3,394,866)$ | $(806,905)$ | $(1,928,886)$ | $(659,075)$ |

[^23]
## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)


| USD: SGD1.307 | February 2021 to |
| ---: | ---: |
| (USD 2.605\%) | November 2030 |
| JPY: SGD0.0120 |  |
| (JPY 1.040\%) |  |
| HKD: SGD0.1702 |  |
| (HKD $2.85 \%$ ) |  |

EUR: SGD1.564 February 2021




JPY: SGD0.0127
EUR: SGD1.591
GBP: SGD1.753
AUD: SGD0.98
KRW: SGD0.0009
USD: SGD1.354
RMB: SGD0. 203
JPY: SGD0.0130




## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
Liquidity risk (continued)
USD: SGD1.285

(USD 3.274\%) | November 2020 to |
| ---: |
| April 2029 |

February 2020 to
October 2026



\%OTO'て

JPY: SGD0.011
EUR: SGD1.531
KRW: SGD0.00116
주

| 45,728 | $(45,728)$ |
| ---: | ---: |
| 1,309 | $(1,312)$ |

$(59,378) \quad 59,378$
$\hat{0}$
0
0
0
ٌٌ
$\Phi$
$\underset{\sim}{\square}$
$\underset{=}{-}$
USD: SGD1.285
(USD $3.274 \%$ )



## The Group

31 December 2019
 instruments
Derivative
financial
instruments
Derivative
financial
instruments
Borrowings
$(16,567)$

$\infty$
$\stackrel{\circ}{寸}$
$\underset{-}{-}$
$45,728 \quad(45,728)$
NㅡN
.

JPY. SGD: SGD1.512
EUD
AUD

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(d) Liquidity risk (continued)

The following table provides a reconciliation by risk category of components of equity and analysis of other comprehensive income items (net of tax) resulting from cashflow hedge accounting.

|  | Hedging reserve |  |
| :--- | ---: | ---: |
|  | 2020 | 2019 |
| The Group | $\$ 000$ | $\${ }^{\prime} 000$ |
| At 1 January |  |  |
| Change in fair value: | $(74,401)$ | $(42,939)$ |
| - Foreign currency risk |  |  |
| - Interest rate risk | $(28,860)$ | 10,728 |
| Amount reclassified to profit or loss: | $(60,619)$ | $(46,206)$ |
| - Foreign currency risk |  | $(17,631$ |
| - Interest rate risk | $(3,092)$ | $(1,614)$ |
| At 31 December |  | $(149,341)$ |

(e) Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's and the Company's balance sheets; or
- are subject to an enforceable master netting arrangement, irrespective of whether they are offset in the balance sheets.

Financial instruments such as trade receivables and trade payables are not disclosed in the tables below unless they are offset in the balance sheets.

The Group's derivative transactions that are not transacted through an exchange, are governed by the International Swaps and Derivatives Association (ISDA) Master Netting Agreements. In general, under such agreements, the amounts due on a single day in respect of all transactions outstanding in the same currency are aggregated into a single net amount and settled between the counterparties. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed and set off into a single net amount to be settled.

The above ISDA agreements do not meet the criteria for offsetting in the balance sheets as a right of set-off of recognised amounts is enforceable only following an event of default, insolvency or bankruptcy of the Group or the counterparties. In addition, the Group and its counterparties do not intend to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(e) Offsetting financial assets and financial liabilities (continued)

| Note | Gross amount of recognised financial assets/ (liabilities) \$'000 | Gross <br> amount of recognised financial assets/ (liabilities) offset in the balance sheet \$'000 | Net amount of financial assets/ (liabilities) presented in the balance sheet \$'000 | Related amount not offset in the balance sheet \$'000 | $\begin{array}{r} \text { Net } \\ \text { amount } \\ \$ \prime 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |

## The Group

## 31 December 2020

## Types of financial assets

Forward foreign

| exchange contracts |  | 5,536 | - | 5,536 | $(5,439)$ | 97 |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cross currency swaps |  | 87,600 | - | 87,600 | $(8,897)$ | 78,703 |
|  | 10(a), 10(b) | 93,136 | - | 93,136 | $(14,336)$ | 78,800 |

Types of financial liabilities

| Interest rate swaps | $(172,488)$ | - | $(172,488)$ | - | $(172,488)$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Forward foreign |  |  |  |  |  |  |
| exchange contracts |  | $(6,611)$ | - | $(6,611)$ | 5,439 | $(1,172)$ |
| Cross currency swaps |  | $(88,685)$ | - | $(88,685)$ | 8,897 | $(79,788)$ |
|  | 17,21 | $(267,784)$ | - | $(267,784)$ | 14,336 | $(253,448)$ |
|  |  |  |  |  |  |  |

## 31 December 2019 <br> Types of financial assets

| Interest rate swaps | 759 | - | 759 | (5) | 754 |
| :--- | ---: | :--- | ---: | ---: | ---: |
| Forward foreign |  |  |  |  |  |
| exchange contracts |  | 8,887 | - | 8,887 | $(1,197)$ |
| Cross currency swaps |  | 102,119 | - | 102,119 | $(26,181)$ |
|  |  | $10(a), 10(b)$ | 111,765 | - | 111,765 |
|  |  |  | $(27,383)$ | 84,388 |  |

Types of financial liabilities

| Interest rate swaps | $(89,647)$ | - | $(89,647)$ | 5 | $(89,642)$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Forward foreign |  |  |  |  | $(1,212)$ | 1,197 |
| $\quad$ exchange contracts |  | $(1,212)$ | - | $(15)$ |  |  |
| Cross currency swaps |  | $(40,856)$ | - | $(40,856)$ | 26,181 | $(14,675)$ |
|  | 17,21 | $(131,715)$ | - | $(131,715)$ | 27,383 | $(104,332)$ |

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT (continued)
(e) Offsetting financial assets and financial liabilities (continued)

|  |  | Gross |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | amount of |  |  |  |
|  |  | recognised | Net amount | Related |  |
|  | amount of | assets/ | assets |  |  |
|  | recognised | (liabilities) | (liabilities) | offset |  |
|  | financial | offset in | presented in | in the |  |
|  | assets/ | the balance | the balance | balance | Net |
| Note | (liabilities) | sheet | sheet | sheet | amou |
|  | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |

## The Company

31 December 2020
Types of financial assets
Amount due from

subsidiaries, | current account | 18 | 67,096 | - | 67,096 | $(10,796)$ | 56,300 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Types of financial liabilities

Amount due to
subsidiaries,
current account 18
$(10,796) \quad$ - $\quad(10,796) \quad 10,796$

31 December 2019
Types of financial assets
Amount due from subsidiaries, current account

## Types of financial liabilities

Amount due to subsidiaries, current account $\qquad$

## NOTES TO THE FINANCIAL STATEMENTS

## 35 FAIR VALUE OF ASSETS AND LIABILITIES

## (a) Determination of fair value

The valuation methods and assumptions below are used to estimate the fair values of the Group's significant classes of assets and liabilities. Given the uncertainty of the extent of COVID-19, changes to the estimates and outcomes that have been applied in the valuation of the Group's assets and liabilities may arise in the future.

## Derivatives

Forward currency contracts, cross currency swap contracts and interest rate swap contracts are valued using valuation techniques with market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models, using present valuation calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rate, interest rate curves and forward rate curves.
(ii) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted using the market rate of interest at the reporting date.

In respect of the liability component of convertible bonds, the fair value at initial recognition is determined using a market interest rate of similar liabilities that do not have a conversion option.

Fair value of quoted debt securities is determined based on quoted market prices.
(iii) Other financial assets and liabilities

The fair value of quoted securities is their quoted bid price at the balance sheet date. The carrying amounts of financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents and trade and other payables) are assumed to approximate their fair values because of the short period to maturity. All other financial assets and liabilities are discounted to determine their fair values.

Where other valuation techniques, such as discounted cash flow or net asset techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate for a similar instrument in the balance sheet.
(iv) Investment properties

The Group's investment property portfolio is mostly valued by external and independent valuation companies on an annual basis. Independent valuation is also carried out on occurrence of acquisition and on completion of construction of investment property. The fair values are based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction wherein the parties had each acted knowledgeably and without compulsion. The valuers have considered valuation techniques including direct comparison method, capitalisation approach, discounted cash flows and residual method in arriving at the open market value as at the balance sheet date. In determining the fair value, the valuers have used valuation techniques which involve certain estimates. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalisation rate, terminal yield rate and discount rate.

Investment property under development is valued by estimating the fair value of the completed investment property and then deducting from that amount the estimated costs to complete the construction and a reasonable profit margin on construction and development. The estimated cost to complete is determined based on the construction cost per square metre in the pertinent area.

## NOTES TO THE FINANCIAL STATEMENTS

## 35 FAIR VALUE OF ASSETS AND LIABILITIES (continued)

(a) Determination of fair value (continued)
(v) Assets held for sale

The fair value of the Group's investment properties held for sale is either valued by an independent valuer or based on agreed contractual selling price on a willing buyer willing seller basis. For investment properties held for sale valued by an independent valuer, the valuer has considered the discounted cash flow, direct comparison and income capitalisation approaches in arriving at the open market value as at the balance sheet date. In determining the fair value, the valuer used valuation techniques which involve certain estimates. The key assumptions used to determine the fair value of investment properties held for sale include market-corroborated capitalisation rate.

The fair value of the Group's investment in quoted shares held for sale is valued based on its quoted price on 31 December 2020.
(vi) Property, plant and equipment

The fair value of the property, plant and equipment is the estimated amount for which a property could be exchanged on the date of acquisition between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably and willingly.
(vii) Share-based payment transactions

The fair values of employee performance share plan and restricted share plan are measured using valuation methodology described in note 22. Measurement inputs include the share price at grant date, expected volatility (based on an evaluation of the historical volatility of the Company's and peer group's share price), expected correlation of the Company's return with those of peer group, expected dividends and the risk-free interest rate (based on government bonds). Service and non-market performance conditions attached to the transactions are not taken into account in determining the fair values.
(b) Fair value hierarchy

The Group categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used. The different levels have been defined as follows.

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

## NOTES TO THE FINANCIAL STATEMENTS

FAIR VALUE OF ASSETS AND LIABILITIES (continued)


[^24]
## NOTES TO THE FINANCIAL STATEMENTS

FAIR VALUE OF ASSETS AND LIABILITIES (continued)

$(44,820)$
$\underset{\sim}{\circ}$
$\underset{\sim}{N}$
$\underset{\sim}{N}$
$(493,141)$
$(22,456,552)$
$(12,091,384)$




[^25]not me
not measured at fair
and cross currency
swaps
Financial liabilities
foreign exchange
cross currency

Other non-current
liabilities"
Band
Bank borrowings^
Debt securities Trade and other
payables\#

## The Group

Other non-current borrowings^^
pay

## NOTES TO THE FINANCIAL STATEMENTS

FAIR VALUE OF ASSETS AND LIABILITIES (continued)
Accounting classification and fair values (continued)


| The Group |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December 2019 |  |  |  |  |  |  |  |  |  |  |
| Financial assets measured at fair value |  |  |  |  |  |  |  |  |  |  |
| Equity investments at FVOCl | 10(a) | - | 280,826 | - | - | 280,826 | 206,044 | - | 74,782 | 280,826 |
| Equity investments at FVTPL | 10(a) | - | - | 378,671 | - | 378,671 | 3,489 | - | 375,182 | 378,671 |
| Derivative financial assets: |  |  |  |  |  |  |  |  |  |  |
| - Forward foreign exchange contracts and |  |  |  |  |  |  |  |  |  |  |
| - Interest rate swaps, forward foreign exchange contracts and |  |  |  |  | - Interest rate swaps, |  |  |  |  |  |
| cross currency swaps | 10(a) | 95,783 | - | - | - | 95,783 | - | 95,783 | - | 95,783 |
|  |  | 111,765 | 280,826 | 378,671 | - | 771,262 |  |  |  |  |


$\begin{array}{ll}626,443 & 626,443 \\ 176,294 & 176,294\end{array}$

$$
\begin{array}{rr}
743,322 & 743,322 \\
1,661,172 & 1,661,172
\end{array}
$$

| - | - | - | $6,167,606$ | $6,167,606$ |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | $9,374,837$ | $9,374,837$ |

$$
16-\quad-\quad-6,167,6066,167,606
$$

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## NOTES TO THE FINANCIAL STATEMENTS

FAIR VALUE OF ASSETS AND LIABILITIES (continued)
Accounting classification and fair values (continued)

$(18,035) \quad$ - $(18,035)$
$(113,680)$


| or |
| :--- |
|  |
|  |
| 0 |
| 0 |


| 17 | $(18,035)$ | - | - | - | $(18,035)$ | - | $(18,035)$ | - | $(18,035)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 | $(113,680)$ | - | - | - | $(113,680)$ | - | $(113,680)$ | - | $(113,680)$ |
|  | $(131,715)$ | - | - | - | $(131,715)$ |  |  |  |  |
|  | - | - | - | $(560,922)$ | $(560,922)$ | - | - | $(555,019)$ | $(555,019)$ |
| 19 | - | - | - | $(18,824,578)$ | $(18,824,578)$ | - | $(18,856,534)$ | - | $(18,856,534)$ |
| 20 | - | - | - | $(11,901,519)$ | $(11,901,519)$ | $(2,452,455)$ | $(9,939,996)$ | - | $(12,392,451)$ |
|  | - | - | - | $(4,443,152)$ | $(4,443,152)$ |  |  |  |  |
|  | - | - | - | $(35,730,171)$ | $(35,730,171)$ |  |  |  |  |

The

[^26]not measured at fai
value
Other non-current
Financial liabilities
not measured at fair
Other non-current
liabilities\#
Bank borro
Bank borrowings
Debt securities

> 31 December 2019 Financial liabilities measured at fair value Derivative financial instruments: - Interest rate swaps and forward foreign exchange contracts - Interest rate swaps, forward foreign exchange contracts and cross currency swaps
Debt securities
(c)

## NOTES TO THE FINANCIAL STATEMENTS

FAIR VALUE OF ASSETS AND LIABILITIES (continued)
inued)
Note

|  | <- Carrying amount $\rightarrow$ Amortised | <-_-_-_ Fair value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Note | Cost Total <br> \$'000 $\$ \mathbf{1} 000$ | $\begin{array}{r} \text { Level } 1 \\ \$ \mathbf{\$} 000 \end{array}$ | Level 2 \$'000 | $\begin{array}{r} \text { Level } 3 \\ \text { \$'000 } \end{array}$ | $\begin{aligned} & \text { Total } \\ & \$ \mathbf{\prime} 000 \end{aligned}$ |

## The Company

| $5,846,672$ | $5,846,672$ |
| ---: | ---: |
| 803,801 | 803,801 |
| 25,199 | 25,199 |
| $6,675,672$ | $6,675,672$ |

$(1,193,687)$
$(1,836,037)$

$\bullet \underset{\sim}{\sim} \bullet$

| $(659,349)$ | $(659,349)$ |
| ---: | ---: |
| $(1,172,783)$ | $(1,172,783)$ |
| $(402,731)$ | $(402,731)$ |
| $(2,234,863)$ | $(2,234,863)$ |

$\stackrel{\sim}{\sim}$

| $4,535,771$ | $4,535,771$ |
| ---: | ---: |
| 889,571 | 889,571 |
| 18,098 | 18,098 |
| $5,443,440$ | $5,443,440$ |


| $(1,267,151)$ | $(1,267,151)$ |
| ---: | ---: |
| $(1,816,767)$ | $(1,816,767)$ |
| $(109,960)$ | $(109,960)$ |
| $(3,193,878)$ | $(3,193,878)$ |

$\bullet \underset{\sim}{\sim} \oplus$
앙
(c)

## NOTES TO THE FINANCIAL STATEMENTS

## 35 FAIR VALUE OF ASSETS AND LIABILITIES (continued)

(c) Accounting classification and fair values (continued)

The following table shows the carrying amounts and fair values of significant non-financial assets, including their levels in the fair value hierarchy.


## The Group

31 December 2020
Non-financial assets measured at fair value

| Investment properties | 5 | $47,872,910$ |
| :--- | :---: | ---: |
| Assets held for sale - investment properties | 15 | 229,404 |

31 December 2019
Non-financial assets measured at fair value

| Investment properties | 5 | $48,731,897$ |
| :--- | :---: | ---: |
| Assets held for sale - investment properties | 15 | 336,719 |

(d) Level 3 fair value measurements
(i) Reconciliation of Level 3 fair value

The movements of financial and non-financial assets classified under Level 3 and measured at fair value are presented as follows:

|  | Equity investments at FVOCI \$'000 | Equity investments at FVTPL \$'000 | Assets held for sale investment properties S'000 |
| :---: | :---: | :---: | :---: |
| The Group 2020 |  |  |  |
| At 1 January 2020 | 74,782 | 375,182 | 336,719 |
| Additions | 1,148 | 721 | 46,366 |
| Disposals | - | - | $(153,681)$ |
| Changes in fair value recognised in profit or loss | - | $(12,537)$ | - |
| Changes in fair value recognised in other comprehensive income | $(5,912)$ | - | - |
| Return of capital | - | $(5,138)$ | - |
| Translation differences | 1,360 | 6,859 | - |
| At 31 December 2020 | 71,378 | 365,087 | 229,404 |

## NOTES TO THE FINANCIAL STATEMENTS

35 FAIR VALUE OF ASSETS AND LIABILITIES (continued)
(d) Level 3 fair value measurements (continued)
(i) Reconciliation of Level 3 fair value (continued)

|  |  | Equity investments at FVTPL \$'000 | Assets held for sale investment properties \$'000 |
| :---: | :---: | :---: | :---: |
| The Group 2019 |  |  |  |
| At 1 January 2019 | 71,345 | 296,858 | 254,080 |
| Additions | 10,647 | 10,731 | 274,609 |
| Disposals | - | - | $(389,147)$ |
| Changes in fair value recognised in profit or loss | - | 9,898 | 197,604 |
| Changes in fair value recognised in other comprehensive income | 146,847 | _ | - |
| Reclassification to Level 1 fair value hierarchy | $(167,888)$ | - | - |
| Acquisition of subsidiaries | 14,678 | 51,786 | - |
| Return of capital | (172) | $(2,337)$ | - |
| Translation differences | (675) | 8,246 | (427) |
| At 31 December 2019 | 74,782 | 375,182 | 336,719 |

[^27]
## NOTES TO THE FINANCIAL STATEMENTS

FAIR VALUE OF ASSETS AND LIABILITIES (continued)
(d) Level 3 fair value measurements (continued)

ed as assets held for sale)
$\begin{array}{ll}\text { Integrated } & \begin{array}{l}\text { Business park } \\ \text { industrial and }\end{array} \\ \text { development } \\ \text { logistics }\end{array}$
The estimated fair value
varies inversely against
the capitatisation rate
and increases with
higher occupancy rate.
The estimated fair value varies inversely against
the discount rate and
terminal yield rate and terminal yiield rate and
increases with higher
occupancy rate.


## NOTES TO THE FINANCIAL STATEMENTS

## 35 FAIR VALUE OF ASSETS AND LIABILITIES (continued)

(d) Level 3 fair value measurements (continued)
(ii) Valuation techniques and significant unobservable inputs (continued)

| Type | Valuation methods | Key unobservable inputs | Inter-relationship between key unobservable inputs and fair value measurement |
| :---: | :---: | :---: | :---: |
| Equity investments at FVTPL | Income approach | - Enterprise value/ Revenue multiple of comparable companies: 2.8 x to 7.3 x (2019: $2.4 x$ to $3.9 x$ ) <br> - Volatility of comparable companies: 55\% (2019: 40\% to 47\%) | The estimated fair value increases with higher multiple and varies inversely against volatility. |
| Equity investments at FVTPL | Income approach | - Discount rate:12\% to $13 \%$ (2019: 11\% to 14\%) <br> - Terminal growth rate: $2 \%$ (2019: 2\%) | The estimated fair value increases with lower discount rate and varies inversely against growth rate. |

The fair value of other equity investments at FVTPL amounted to $\$ 261.5$ million (2019: $\$ 255.3$ million) was estimated based on the fair value of the underlying investment properties of the investee company. The valuation was based on discounted cash flow approach and its significant unobservable inputs were consistent with the investment properties information presented above.
(iii) Valuation processes applied by the Group

The significant non-financial asset of the Group categorised within Level 3 of the fair value hierarchy is investment properties. The fair values of investment properties are determined by external, independent property valuers, who have the appropriate and recognised professional qualifications and recent experience in the location and category of property being valued. The property valuers provide the fair values of the Group's investment property portfolio annually. The valuation and its financial impact are discussed with the Audit Committee and Board of Directors in accordance with the Group's reporting policies.

## NOTES TO THE FINANCIAL STATEMENTS

## COMMITMENTS

As at the reporting date, the Group and the Company had the following commitments:
(a) Operating lease

The Group's operating lease relates to leases with lease terms of 12 months or less or low value assets. Future minimum lease payments for the Group and the Company on non-cancellable operating leases are as follows:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2019 | 2020 | 2019 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Lease payments payable: |  |  |  |  |
| Not later than 1 year | 33,923 | 68,231 | - | - |
| Between 1 and 5 years | 5,181 | 253 | - | - |
|  | 39,104 | 68,484 | - | - |

(b) Commitments

| The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
| 2020 | 2019 | 2020 | 2019 |
| \$'000 | $\$ \prime 000$ | $\$ \prime 000$ | $\$ \prime 000$ |

Commitments in respect of:

- capital expenditure contracted but not provided for in the financial statements

128,246 120,214

- development expenditure contracted but not provided for in the financial statements
- capital contribution in associates, joint ventures and investee companies

1,969,937 2,215,750
purchase of land contracted but not provided for in the financial statements

212,926 196,627

- shareholders' loan committed to joint ventures and associates

| 47,435 | 66,215 | - | - |
| ---: | ---: | ---: | ---: |
| $4,114,385$ | $4,353,712$ | - | - |

## NOTES TO THE FINANCIAL STATEMENTS

COMMITMENTS (continued)
(c) As at the reporting date, the notional principal values of financial instruments were as follows:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2019 | 2020 | 2019 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Interest rate swaps | 7,584,488 | 6,712,450 | - | - |
| Forward start interest rate swaps | 131,500 | - | - | - |
| Forward foreign exchange contracts | 492,479 | 734,382 | - | - |
| Cross currency swaps | 3,259,760 | 3,096,616 | - | - |
|  | 11,468,227 | 10,543,448 | - | - |

The maturity profile of these financial instruments was:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2019 | 2020 | 2019 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Not later than 1 year | 3,193,921 | 3,145,778 | - | - |
| Between 1 and 5 years | 7,275,544 | 6,007,007 | - | - |
| After 5 years | 998,762 | 1,390,663 | - | - |
|  | 11,468,227 | 10,543,448 | - | - |

## FINANCIAL GUARANTEE CONTRACTS

The Group accounts for its financial guarantees as insurance contracts. There are no terms and conditions attached to the financial guarantee contracts that would have a material effect on the amount, timing and uncertainty of the Group's and the Company's future cash flows. At the reporting date, the Group and the Company do not consider that it is probable that a claim will be made against the Group and the Company under the financial guarantee contracts. Accordingly, the Group and the Company do not expect any net cash outflows resulting from the financial guarantee contracts. The Group and the Company issue guarantees only for their subsidiaries and related parties.

| The Group |  |  | The Company |
| :---: | :---: | :---: | :---: |
| 2020 | 2019 | 2020 | 2019 |
| $\$ \prime 000$ | $\$ \prime 000$ | $\${ }^{\prime} 000$ | $\$ 000$ |

(a) Guarantees given to banks to secure
banking facilities provided to:

| - subsidiaries | - | - | $8,864,747$ | $6,579,212$ |
| :--- | ---: | ---: | ---: | ---: |
| - joint ventures | 5,345 | 99,153 | - | - |
| - associate | 134,770 | - | - | - |
|  | 140,115 | 99,153 | $8,864,747$ | $6,579,212$ |

## NOTES TO THE FINANCIAL STATEMENTS

FINANCIAL GUARANTEE CONTRACTS (continued)
(b) Undertakings by the Group:
(i) Two subsidiaries of the Group provided project completion undertakings on a joint and several basis, in respect of multi-currency term loan and revolving loan facilities amounting to \$500.0 million (2019: \$300.0 million) granted to an associate. In addition, the shares in this associate were pledged as part of the securities to secure the credit facilities. As at 31 December 2020, the total amount outstanding under the facilities was $\$ 484.3$ million (2019: $\$ 267.6$ million).
(ii) A subsidiary of the Group has provided several undertakings on cost overrun, security margin and interest shortfall issued on a several basis as well as project completion undertakings on a joint and several basis, in respect of term loan and revolving construction facilities amounting to $\$ 631.0$ million (2019: $\$ 631.0$ million) granted to joint ventures. As at 31 December 2020, the amounts outstanding under the term loan is $\$ 538.3$ million (2019: $\$ 534.8$ million).
(iii) Two subsidiaries of the Group has pledged its shares and redeemable preference shares in an associate for a term loan facility obtained by the associate amounting to $\$ 1,078.3$ million (2019: \$1,088.4 million).
(iv) A subsidiary of the Group provided an indemnity for banker's guarantee issuance on a joint and several basis, in respect of term loan and revolving loan facilities amounting to $\$ 161.7$ million granted to a joint venture. As at 31 December 2020, the total amount outstanding under the facilities was $\$ 148.1$ million (2019: $\$ 142.3$ million).
(v) Certain subsidiaries of the Group in China, whose principal activities are the trading of development properties, would in the ordinary course of business act as guarantors for the bank loans taken by the buyers to finance the purchase of residential properties developed by these subsidiaries. As at 31 December 2020, the outstanding notional amount of the guarantees amounted to $\$ 892.5$ million (2019: \$490.5 million).
(c) Government assistance

In response to the economic impacts of the COVID-19 pandemic, the governments of the Japan, France and United States of America introduced various financial support schemes, which provided guarantees for bank loans borrowed by the Group's subsidiaries amounting to $\$ 51.5$ million issued by the respective banks during the year. The interest rates of the loans ranged from $0 \%$ to $1.11 \%$.

The Group determined that the interest rates for an equivalent loan issued on an arm's length basis without the guarantee would have ranged from $0.4 \%$ to $2.5 \%$. There are no unfilled conditions or contingencies for the government assistance as 31 December 2020.

## NOTES TO THE FINANCIAL STATEMENTS

## 38 SIGNIFICANT RELATED PARTY TRANSACTIONS

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the direct and indirect ability to control the party, jointly control or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or significant influence. Related parties may be individuals or other entities.

The Group considers the directors of the Company, and CapitaLand Management Council comprising the Group CEO and key management officers of the corporate office as well as CEOs of the strategic business units, to be key management personnel in accordance with SFRS(I) 1-24 Related Party Disclosures.

In addition to the related party information disclosed elsewhere in the financial statements, there were significant related party transactions which were carried out in the normal course of business on terms agreed between the parties as follows:

| The Group |  | The Company |  |
| :---: | :---: | :---: | :---: |
| 2020 | 2019 | 2020 | 2019 |
| $\$^{\prime} 000$ | $\$ 000$ | $\${ }^{\prime} 000$ | $\$ \prime 000$ |

## Related corporations

| Management fee income | 904 | 1,533 | - | - |
| :--- | ---: | ---: | ---: | ---: |
| Rental income | 32,293 | 17,357 | - | - |
| Purchase consideration for the |  |  | - | $4,734,842$ |
| $\quad$ acquisition of investments | - | $6,035,853$ | $(1)$ |  |
| Utilities expenses | $(7,783)$ | $(5,343)$ | $(2,990)$ | $(297)$ |
| Telecommunication expenses | $(9,635)$ | $(2,698)$ | - | $(184)$ |
| Security services expenses | $(3,168)$ | $(485)$ | $(269)$ | $(352)$ |
| Other expenses <br> Payables included in trade and other <br> payables and non-current liabilities <br> Receivables included in trade and other <br> receivables | $(3,001)$ | $(1,379)$ | $(1)$ | (95) |
|  |  | 797 | 1,438 | - |

## Subsidiaries

| Management fee income | - | 74,755 | 67,509 |  |
| :--- | :--- | :--- | ---: | ---: |
| IT and administrative support services | - | - | 3,931 | 2,796 |
| Rental expense | - | - | $(646)$ | - |
| Others | - | - | $(6,782)$ | $(8,185)$ |

## NOTES TO THE FINANCIAL STATEMENTS

38 SIGNIFICANT RELATED PARTY TRANSACTIONS (continued)

|  |  | Group |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2020 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\$} 000 \end{array}$ | $\begin{array}{r} 2020 \\ \$ ' 000 \end{array}$ | $\begin{array}{r} 2019 \\ \$ \mathbf{\prime} 000 \end{array}$ |
| Associates and joint ventures |  |  |  |  |
| Management fee income | 242,413 | 197,911 | - | - |
| Construction and project management income | 23,965 | 10,159 | - |  |
| Rental expense | $(3,308)$ | $(2,194)$ | - | - |
| Proceeds from the sale of properties | - | 380,000 | - | - |
| Proceeds from the sale of investment | - | 1,295,764 | - | - |
| Purchase consideration for acquisition of investments | - | $(436,735)$ | - | - |
| Acquisition and divestment fees, accounting service fee, marketing income and others | 59,582 | 66,724 | * | (6) |

* Less than $\$ 1,000$

Key management personnel
Purchase of units pursuant to preferential offering of a subsidiary

30
47
13
30
Units and cash received pursuant to the combination of ART and A-HTRUST

- 2,000

1,749
Units and cash received pursuant to the combination of CCT and CMT

844
584
Interest paid/payable by the Company and its subsidiaries
Other benefits
$62 \quad 5$

## Remuneration of key management personnel

Salary, bonus and other benefits
Employer's contributions to defined contribution plans
Equity compensation benefits

| 16,198 | 20,995 | 8,421 | 11,570 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 202 | 160 | 65 | 65 |
| 9,753 | 11,643 | 5,463 | 6,259 |
| 26,153 | 32,798 | 13,949 | 17,894 |

## NOTES TO THE FINANCIAL STATEMENTS

## 39 OPERATING SEGMENTS

Management determines the operating segment based on the reports reviewed and used by the CapitaLand Management Council for strategic decision making and resources allocation. The Group organises its reporting structure into strategic business units (SBUs) by geography to more accurately reflect the way the Group manage its businesses. The geographical SBUs comprise the Group's integrated capabilities in the residential, retail, commercial, industrial, logistics and business parks asset classes, strategically deployed in each market. The geographical SBU's are CapitaLand Singapore and International (CL Singapore and International, comprising CL Singapore, Malaysia and Indonesia, CL Vietnam and CL International), CapitaLand China (CL China) and CapitaLand India (CL India). The asset class SBUs comprise CapitaLand Lodging (CL Lodging) and CapitaLand Financial (CL Financial). CL Lodging, with its global network and scale, comprises the Group's lodging business. CL Financial is the real estate fund management unit comprising the Group's REIT managers and Fund managers.

For segment reporting purpose, the Group's primary segment is based on its SBUs. The Group's secondary segment is reported by geographical locations, namely Singapore, China, other emerging markets and other developed markets.

The Group's reportable operating segments are as follows:
(i) CL Singapore and International - involves in the residential, office, shopping malls, industrial, logistics and business parks property development in Singapore, Malaysia, Indonesia, Vietnam, The United States of America, Europe, Japan and Korea.
(ii) CL China - involves in the residential, commercial strata and urban development, office, shopping malls, lodging, industrial, logistics and business parks property development in China.
(iii) CL India - involves in the logistics and business parks property development in India.
(iv) CL Lodging - an international serviced residence owner-operator with operations in key cities of Asia Pacific, Europe, United States of America and Middle East, under the brands of Ascott, Somerset, Citadines, The Crest Collection, lyf and other brands.
(v) CL Financial - involves in real estate fund management and financial advisory services.
(vi) Corporate and Others - includes Corporate office and corporate treasury vehicles.

Information regarding the operations of each reportable segment is included below. Management monitors the operating results of each of its business units for the purpose of making decisions on resource allocation and performance assessment. Performance is measured based on segment earnings before interest and tax (EBIT). EBIT is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Group financing (including finance costs) and income taxes are managed on a group basis and are not allocated to operating segments. Segment assets and liabilities are presented net of inter-segment balances. Inter-segment pricing is determined on arm's length basis.

In term of secondary segment, the Group presents its businesses based on geographical locations based on Singapore, China, other emerging markets and other developed markets.

## NOTES TO THE FINANCIAL STATEMENTS

OPERATING SEGMENTS (continued)
Operating Segments - 31 December 2020


| External revenue | $2,222,915$ | $3,264,398$ | 40,014 | 804,316 | 186,231 | 14,698 | - | $6,532,572$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Inter-segment revenue | 54,367 | 29,061 | 2,445 | 14,313 | 139,326 | 446,323 | $(685,835)$ | - |
|  | $\mathbf{2 , 2 7 7 , 2 8 2}$ | $\mathbf{3 , 2 9 3 , 4 5 9}$ | $\mathbf{4 2 , 4 5 9}$ | $\mathbf{8 1 8 , 6 2 9}$ | $\mathbf{3 2 5 , 5 5 7}$ | $\mathbf{4 6 1 , 0 2 1}$ | $\mathbf{( 6 8 5 , 8 3 5 )}$ | $\mathbf{6 , 5 3 2 , 5 7 2}$ |

$(35,841) \quad 179,770$
$\begin{array}{lll}34,878 & - & 22,893 \\ (1,740) & - & 28,824\end{array}$
$\begin{array}{r}231,487 \\ (913,149) \\ (953,485) \\ \hline(1,635,147) \\ \hline\end{array}$

| $38,772,045$ | $29,221,425$ | $1,136,851$ | $9,586,861$ | $1,234,109$ | $15,494,536$ | $(11,075,949)$ | $84,369,878$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $16,285,284$ | $13,716,855$ | 177,646 | $4,562,220$ | 582,465 | $10,753,367$ | - | $46,077,837$ |

Company and subsidiaries
Associates
Earnings before interest
and tax
Finance costs
year
Segment assets
Segment liabilities
OPERATING SEGMENTS (continued)
Operating Segments - 31 December 2020

Other segment items:
Interest income
Fair value loss on assets
held for sale
Fair value (loss)/gain on
investment properties
Share-based expenses
Gains/(loss) on disposal
of investments

| 64,690 | 141,040 | - | 57,180 | $(7)$ | 10,118 | (4) | 273,017 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$(2,987) \quad 4,801,796$ 371

| 640,049 | 239,435 | 66,407 | 124,251 | 898 | 4,476 | - | $1,075,516$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $34,699,573$ | $17,275,957$ | 749,954 | $8,000,606$ | $1,111,281$ | $14,818,289$ | $(14,484,659)$ | $62,171,001$ |


| $34,699,573$ | $17,275,957$ | 749,954 | $8,000,606$ | $1,111,281$ | $14,818,289$ | $(14,484,659)$ | $62,171,001$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

of additions of property, plant and equipment, investment properties and intangible assets.
Capital expenditure consists of additions of property, plant and equipment, investment properties and intangibe assets.
Non-current assets comprised property, plant and equipment, intangible assets, investment properties, investment in associates and joint ventures.

## NOTES TO THE FINANCIAL STATEMENTS

OPERATING SEGMENTS (continued)
Operating Segments - 31 December 2019

$\begin{array}{lllllllll}\text { External revenue } & 2,175,718 & 2,526,229 & 23,013 & 1,379,715 & 129,999 & 90 & - & 6,234,764\end{array}$ Inter-segment rev

| Total revenue | $2,216,887$ | $2,552,616$ | 23,013 | $1,390,623$ | $\mathbf{3 0 0 , 4 2 1}$ | $\mathbf{4 2 2 , 1 2 4}$ | $\mathbf{( 6 7 0 , 9 2 0 )}$ | $\mathbf{6 , 2 3 4 , 7 6 4}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Company and subsidiaries | 2,037,576 | 1,334,661 | 8,270 | 563,578 | 229,160 | $(58,569)$ | $(35,841)$ | 4,078,835 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Associates | 84,300 | 541,532 | 32,085 | 978 | $(1,797)$ | $(13,274)$ | - | 643,824 |
| Joint ventures | 85,874 | 246,163 | $(1,606)$ | 15,089 | (268) | (301) | - | 344,951 |
| Earnings before interest and tax | 2,207,750 | 2,122,356 | 38,749 | 579,645 | 227,095 | $(72,144)$ | $(35,841)$ | 5,067,610 |
| Finance costs |  |  |  |  |  |  |  | $(839,141)$ |
| Tax expense |  |  |  |  |  |  |  | $(814,828)$ |
| Profit for the year |  |  |  |  |  |  |  | 3,413,641 |


| Segment assets | $37,655,404$ | $29,936,882$ | $1,061,618$ | $9,612,088$ | $1,282,776$ | $13,772,531$ | $(10,975,382)$ | $82,345,917$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Segment liabilities | $15,054,640$ | $12,678,182$ | 223,009 | $4,159,526$ | 601,257 | $9,346,428$ | - |

## NOTES TO THE FINANCIAL STATEMENTS

OPERATING SEGMENTS (continued)
Operating Segments - 31 December 2019

Other segment items:
Interest income
Depreciation and
amortisation
Reversal of provision for
foreseeable losses
Allowance for impairment
losses on assets
Fair value gains on
investment properties
and assets held for sale


| Share-based expenses | $(16,694)$ | $(17,254)$ | $(961)$ | $(5,024)$ | $(6,465)$ | $(20,336)$ | - | $(66,734)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{llllllll}\text { Gaispostments } & 172,541 & 124,483 & 4,629 & 54,144 & - & (11,853) & - \\ \text { investment } & & & \end{array}$

| $2,161,426$ | $5,484,381$ | 358,559 | 26,866 | 47,835 | 1,801 | - | $8,080,868$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $1,505,257$ | $2,928,241$ | 35,729 | 307,731 | 142,279 | - | $(3,930)$ | $4,915,307$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 631,579 | 421,178 | 16,751 | 228,945 | 15,333 | 163,154 | - | $1,476,940$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $35,355,937$ | $17,802,016$ | 704,565 | $8,269,640$ | $1,067,524$ | $13,988,851$ | $(14,122,754)$ | $63,065,779$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

* Capital expenditure consists of additions of property, plant and equipment, investment properties and intangible assets.
1 Non-current assets comprised property, plant and equipment, intangible assets, investment properties, investment in associates and joint ventures.


## NOTES TO THE FINANCIAL STATEMENTS

39 OPERATING SEGMENTS (continued)

## Geographical Information

|  | Singapore $\$ \mathbf{\$} 000$ | $\begin{aligned} & \text { China } \\ & \text { \$'000 } \end{aligned}$ | Other developed markets $\${ }^{\prime} 000$ | Other emerging markets ${ }^{3}$ $\${ }^{\prime} 000$ | $\begin{aligned} & \text { Group } \\ & \$ \mathbf{\$} 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December 2020 |  |  |  |  |  |
| External revenue | 1,601,040 | 3,388,346 | 869,491 | 673,695 | 6,532,572 |
| Earnings before interest and tax | 389,484 | 139,440 | $(329,650)$ | 32,213 | 231,487 |
| Earnings before interest, tax, depreciation and amortisation ${ }^{5}$ | 446,341 | 166,476 ${ }^{1}$ | $(245,524)$ | 43,922 | 411,215 |
| Non-current assets ${ }^{4}$ | 30,893,567 | 17,643,854 | 9,976,071 | 3,657,509 | 62,171,001 |
| Total assets | 37,308,227 | 30,919,939 | 11,289,199 | 4,852,513 | 84,369,878 |
| 31 December 2019 |  |  |  |  |  |
| External revenue | 1,727,562 | 2,740,641 | 1,352,711 | 413,850 | 6,234,764 |
| Earnings before interest and tax | 1,953,289 | 2,288,159 | 658,634 | 167,528 | 5,067,610 |
| Earnings before interest, tax, depreciation and amortisation ${ }^{5}$ | 2,004,725 | 2,310,375 ${ }^{1}$ | 710,016 | 179,373 | 5,204,489 |
| Non-current assets ${ }^{4}$ | 31,945,262 | 17,189,006 | 10,193,568 | 3,737,943 | 63,065,779 |
| Total assets | 34,819,142 | 30,701,229 | 11,621,049 | 5,204,497 | 82,345,917 |

1 Included losses from Hong Kong of $\$ 1.4$ million (2019: Profit: $\$ 51.2$ million).
2 Includes United Kingdom, France, Germany, Spain, Belgium, Ireland, Japan, South Korea, United States of America, Australia and New Zealand.
3 Other Asia excludes Singapore, China, Hong Kong, Japan and South Korea.
${ }^{4}$ Non-current assets comprised property, plant and equipment, intangible assets, investment properties, investment in associates and joint ventures.
5 Fair value losses included in EBITDA \$596.2 million (2019: \$32.2 million)

## NOTES TO THE FINANCIAL STATEMENTS

## SUBSEQUENT EVENTS

a) On 11 January 2021, CapitaLand China Trust announced that its wholly owned subsidiary, Somerset (Wuhan) Investments Pte. Ltd had entered into a conditional equity interests transfer agreement to divest its entire equity interest in Wuhan New Min Zhong Le Yuan Co., Ltd., which holds CapitaMall Minzhongleyuan and three sets of premises located at Sanyang Complex, Jiangan District, Wuhan, to an unrelated third party for an aggregate consideration payable of RMB258.0 million (equivalent to approximately $\mathrm{S} \$ 52.6$ million).
b) On 27 January 2021, ART announced that its wholly owned subsidiary has entered into a conditional sale and purchase agreement to acquire a student accommodation property, a mid-rise building with an aggregate of 183 units/ 525 bed, in Georgia, USA for a consideration of USD95.0 million (equivalent to approximately S $\$ 126.3$ million).
c) On 9 February 2021, ART announced that its wholly owned subsidiary has entered into a conditional sale and purchase agreement with an unrelated third party to divest, through the divestment of interests in Shanghai Xinwei Real Estate Development Co., Somerset Xuhui Shanghai (the "Property") at an agreed aggregate value of the Property of RMB1,050 million (equivalent to approximately $\$ \$ 215.6$ million).

## 41 ADOPTION OF NEW ACCOUNTING STANDARDS

The Group has applied the following SFRS(I)s, amendments to and interpretations of SFRS(I) for the first time for the annual period beginning on 1 January 2020:

- Amendments to References to Conceptual Framework in SFRS(I) Standards
- Definition of a Business (Amendments to SFRS(I) 3)
- Definition of Material (Amendments to SFRS(I) 1-1 and SFRS(I) 1-8)

The application of these amendments to standards and interpretations does not have a material effect on the financial statements.

The Group applied the amendments relating to definition of a business to business combinations whose acquisition dates are on or after 1 January 2020 in assessing whether it had acquired a business or a group of assets. The details of accounting policies are set out in note 2.2. See also note 33 for details of the Group's acquisition of subsidiaries during the year.

The Group has early adopted COVID-19-Related Rent Concessions - Amendment to SFRS(I) 16 issued on 28 May 2020. The amendment introduces an optional practical expedient for leases in which the Group is a lessee - i.e. for leases to which the Group applies the practical expedient, the Group is not required to assess whether eligible rent concessions that are a direct consequence of the COVID-19 pandemic are lease modifications. The Group has applied the amendment retrospectively. The amendment has no impact on retained earnings at 1 January 2020. The details of accounting policies are set out in note 2.14.

Except for the adoption of COVID-19-Related Rent Concessions - Amendment to SFRS(I) 16, the Group has not early adopted the new standards, interpretations and amendments to standards (Changes) which are effective for annual periods beginning after 1 January 2020, in preparing these consolidated financial statements. These Changes are not expected to have a significant impact on the Group's financial statements.

## ADDITIONAL INFORMATION

## ECONOMIC VALUE ADDED STATEMENT

|  | Note | $\begin{array}{r} 2020 \\ \text { S } \$ \text { million } \end{array}$ | $\begin{array}{r} 2019 \\ \text { S\$ million } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Net operating (loss)/profit before tax |  | (733.4) | 3,239.7 |
| Adjust for: |  |  |  |
| Share of results of associates and joint ventures |  | 51.7 | 988.8 |
| Interest expense |  | 915.4 | 840.6 |
| Others |  | 628.8 | 19.0 |
| Adjusted profit before interest and tax |  | 862.5 | 5,088.1 |
| Cash operating taxes | 1 | $(1,362.7)$ | (887.5) |
| Net operating (loss)/profit after tax (NOPAT) |  | (500.2) | 4,200.6 |
| Average capital employed | 2 | 68,752.8 | 59,746.8 |
| Weighted average cost of capital (\%) | 3 | 4.900\% | 5.924\% |
| Capital charge (CC) |  | 3,368.9 | 3,539.4 |
| Economic value added (EVA) [NOPAT - CC] |  | $(3,869.1)$ | 661.2 |
| Attributable to: |  |  |  |
| Owners of the Company |  | $(2,600.2)$ | 721.7 |
| Non-controlling interests |  | $(1,268.9)$ | (60.5) |
| Economic value added (EVA) [NOPAT - CC] |  | $(3,869.1)$ | 661.2 |

1 The reported current tax is adjusted for the statutory tax impact of interest expense.
2 Monthly average capital employed included equity, interest-bearing liabilities, timing provision, cumulative goodwill and present value of operating leases.

Major capital components:

|  | S\$ million |
| :--- | ---: |
| Borrowings | $33,903.5$ |
| Equity | $34,790.0$ |
| Others | 59.3 |
| Total | $68,752.8$ |

3 The weighted average cost of capital is calculated as follows:
(i) Cost of Equity using Capital Asset Pricing Model with market risk premium at 5.20\% (2019: 5.82\%) per annum;
(ii) Risk-free rate of $1.75 \%$ (2019: 2.21\%) per annum based on yield-to-maturity of Singapore Government 10-year Bonds;
(iii) Ungeared beta ranging from 0.50 to 0.85 (2019: 0.50 to 0.93 ) based on the risk categorisation of CapitaLand's strategic business units; and
(iv) Cost of Debt rate at $2.68 \%$ (2019: 3.20\%) per annum using 5-year Singapore Dollar Swap Offer rate plus 120 basis points (2019: 120 basis points).

## ADDITIONAL INFORMATION

## VALUE ADDED STATEMENT

| 2020 | 2019 |
| ---: | ---: |
| S $\$$ million | S $\$$ million |

## Value added from:

Revenue earned
Less: Bought in materials and services

## Gross value added

Share of results of associates and joint ventures
Exchange gain/(loss) (net)
Other operating (expenses)/income (net)

## Total value added

| $6,532.6$ | $6,234.8$ |
| ---: | ---: |
| $(2,758.7)$ | $(2,433.6)$ |
| $3,773.9$ | $\mathbf{3 , 8 0 1 . 2}$ |
|  |  |
| 51.7 | 988.8 |
| 22.6 | $(38.2)$ |
| $(2,245.3)$ | $1,634.6$ |
| $(2,171.0)$ | $2,585.2$ |
| $\mathbf{1 , 6 0 2 . 9}$ | $\mathbf{6 , 3 8 6 . 4}$ |

## Distribution:

To employees in wages, salaries and benefits
To government in taxes and levies
To providers of capital in:

- Net interest on borrowings
- Dividends to owners of the Company


## Balance retained in the business:

Depreciation and amortisation
Revenue reserves net of dividends to owners of the Company
Non-controlling interests

| 812.3 | 872.3 |
| ---: | ---: |
| $1,233.1$ | $1,093.5$ |
|  |  |
| 980.0 | 859.6 |
| 606.3 | 501.0 |
| $3,631.7$ | $3,326.4$ |


| 179.7 | 136.9 |
| ---: | ---: |
| $(2,180.5)$ | $1,634.9$ |
| $(60.9)$ | $1,277.7$ |
| $(2,061.7)$ | $3,049.5$ |

## Non-production cost:

Allowance for doubtful receivables
Total distribution

## Productivity analysis:

Value added per employee (S\$'000) \# 360
$\begin{array}{lll}\text { Value added per dollar of employment cost (S\$) } & 4.36\end{array}$
Value added per dollar sales (S\$)
0.58

## ADDITIONAL INFORMATION

## INTERESTED PERSON TRANSACTIONS

Interested person transactions carried out during the financial year which fall under Chapter 9 of the Listing Manual of the Singapore Exchange Securities Trading Limited are as follows:

|  | Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than $\mathbf{S} \$ 100,000$ and transactions conducted under shareholders' mandate pursuant to Rule 920) \$'000 | Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000) \$'000 |
| :---: | :---: | :---: |
| Transactions with Temasek Holdings (Private) Limited and its associates: |  |  |
| Purchase of goods and services | 25,980^ | - |
| Sale of goods and services | 39,901 | - |

## Transactions with Singapore Telecommunications Limited and its associates:

Purchase of goods and services

## Transactions with StarHub Ltd and its associates:

Purchase of goods and services
4,944

[^28]
## SHAREHOLDING STATISTICS

As at 8 March 2021

Number of Issued Shares (including Treasury Shares)
Number and Percentage of Treasury Shares
Number of Issued Shares (excluding Treasury Shares)
Number and Percentage of Subsidiary Holdings²
Class of Shares
Voting Rights

5,276,991,682
$74,029,074$ or $1.42 \%^{1}$
5,202,962,608
0 or 0\%
Ordinary Shares
One vote per share. The Company cannot exercise any voting rights in respect of the shares held by it as treasury shares.

## TWENTY LARGEST SHAREHOLDERS

As shown in the Register of Members and Depository Register

| No. | Name | No. of Shares | $\%^{1}$ |
| :--- | :--- | ---: | ---: |
| 1 | CLA Real Estate Holdings Pte. Ltd. | $2,693,106,549$ | 51.76 |
| 2 | Citibank Nominees Singapore Pte Ltd | $641,725,476$ | 12.33 |
| 3 | DBS Nominees (Private) Limited | $470,724,897$ | 9.05 |
| 4 | DBSN Services Pte. Ltd. | $383,915,166$ | 7.38 |
| 5 | HSBC (Singapore) Nominees Pte Ltd | $191,795,518$ | 3.69 |
| 6 | Raffles Nominees (Pte.) Limited | $59,275,525$ | 1.14 |
| 7 | BPSS Nominees Singapore (Pte.) Ltd. | $58,306,259$ | 1.12 |
| 8 | United Overseas Bank Nominees (Private) Limited | $31,729,466$ | 0.61 |
| 9 | Phillip Securities Pte Ltd | $20,741,188$ | 0.40 |
| 10 | OCBC Nominees Singapore Private Limited | $14,310,103$ | 0.28 |
| 11 | OCBC Securities Private Limited | $11,250,571$ | 0.22 |
| 12 | UOB Kay Hian Private Limited | $7,400,539$ | 0.14 |
| 13 | Maybank Kim Eng Securities Pte. Ltd. | $5,976,377$ | 0.11 |
| 14 | DB Nominees (Singapore) Pte Ltd | $5,260,859$ | 0.10 |
| 15 | BNP Paribas Nominees Singapore Pte. Ltd. | $4,741,843$ | 0.09 |
| 16 | CGS-CIMB Securities (Singapore) Pte. Ltd. | $4,124,244$ | 0.08 |
| 17 | Nanyang Gum Benjamin Manufacturing (Pte) Ltd | $\mathbf{3 , 4 1 0 , 0 0 0}$ | 0.07 |
| 18 | Morgan Stanley Asia (Singapore) Securities Pte Ltd | $3,383,815$ | 0.07 |
| 19 | IFAST Financial Pte. Ltd. | $3,331,869$ | 0.06 |
| 20 | DBS Vickers Securities (Singapore) Pte Ltd | $3,215,756$ | 0.06 |
|  | Total | $\mathbf{4 , 6 1 7 , 7 2 6 , 0 2 0}$ | $\mathbf{8 8 . 7 6}$ |

## Notes:

1 Percentage is calculated based on $5,202,962,608$ issued shares, excluding treasury shares.
2 "Subsidiary Holdings" is defined in the Listing Manual of the Singapore Exchange Securities Trading Limited to mean shares referred to in Sections $21(4), 21(4 B), 21(6 \mathrm{~A})$ and $21(6 \mathrm{C})$ of the Companies Act, Chapter 50 of Singapore.

## SHAREHOLDING STATISTICS

As at 8 March 2021

## SUBSTANTIAL SHAREHOLDERS

| Substantial Shareholders | Direct Interest |  | Deemed Interest |  | Total Interest |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of Shares | \% ${ }^{4}$ | No. of Shares | \% ${ }^{4}$ | No. of Shares | \% ${ }^{4}$ |
| CLA Real Estate Holdings Pte. Ltd. | 2,693,106,549 | 51.76 | - | - | 2,693,106,549 | 51.76 |
| TJ Holdings (III) Pte. Ltd. | - | - | 2,693,106,549 ${ }^{1}$ | 51.76 | 2,693,106,549 | 51.76 |
| Glenville Investments Pte. Ltd. | - | - | 2,693,106,549 ${ }^{1}$ | 51.76 | 2,693,106,549 | 51.76 |
| Mawson Peak Holdings Pte. Ltd. | - | - | 2,693,106,549 ${ }^{1}$ | 51.76 | 2,693,106,549 | 51.76 |
| Bartley Investments Pte. Ltd. | - | - | 2,693,106,549 ${ }^{1}$ | 51.76 | 2,693,106,549 | 51.76 |
| Tembusu Capital Pte. Ltd. | - | - | 2,715,469,249 ${ }^{1,2}$ | 52.19 | 2,715,469,249 | 52.19 |
| Temasek Holdings (Private) Limited | - | - | 2,717,152,020 ${ }^{1,3}$ | 52.22 | 2,717,152,020 | 52.22 |

## SIZE OF HOLDINGS

| Size of Shareholdings | No. of Shareholders | \% | No. of Shares excluding Treasury Shares | $\%{ }^{4}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1-99 | 621 | 0.99 | 18,627 | 0.00 |
| 100-1,000 | 10,675 | 17.03 | 8,631,191 | 0.17 |
| 1,001-10,000 | 40,780 | 65.05 | 173,666,730 | 3.34 |
| 10,001-1,000,000 | 10,574 | 16.87 | 376,790,275 | 7.24 |
| 1,000,001 and above | 38 | 0.06 | 4,643,855,785 | 89.25 |
| Total | 62,688 | 100.00 | 5,202,962,608 | 100.00 |

Based on the information available to the Company, approximately $47.63 \%^{4}$ of the issued shares are held in the hands of the public as at 8 March 2021. Accordingly, Rule 723 of the Listing Manual of the SGX-ST has been complied with.

## Notes:

1 CLA Real Estate Holdings Pte. Ltd. ("CLA Real Estate") was formerly known as Ascendas-Singbridge Pte. Ltd.
CLA Real Estate is a wholly owned subsidiary of TJ Holdings (III) Pte. Ltd. ("TJIII"), which in turn is a wholly owned subsidiary of Glenville Investments Pte. Ltd. ("Glenville"), which in turn is a wholly owned subsidiary of Mawson Peak Holdings Pte. Ltd. ("Mawson"), which in turn is a wholly owned subsidiary of Bartley Investments Pte. Ltd. ("Bartley"), which in turn is a wholly owned subsidiary of Tembusu Capital Pte. Ltd. ("Tembusu"), which in turn is a wholly owned subsidiary of Temasek Holdings (Private) Limited ("Temasek").
TJIII, Glenville, Mawson, Bartley, Tembusu and Temasek, respectively, are deemed to have an interest in the shares in which CLA Real Estate has or is deemed to have an interest, by virtue of section 4 of the Securities and Futures Act (Cap. 289) ("SFA").
2 Tembusu is deemed to have an interest in the shares in which its subsidiaries have or are deemed to have an interest, by virtue of section 4 of the SFA.
3 Temasek is deemed to have an interest in the shares in which its subsidiaries and associated companies have or are deemed to have an interest, by virtue of section 4 of the SFA.
4 Percentage is calculated based on $5,202,962,608$ issued shares, excluding treasury shares.

## ADDITIONAL INFORMATION DIRECTORS SEEKING REELECTION

The following information relating to Mr Anthony Lim Weng Kin, Ms Goh Swee Chen and Mr Stephen Lee Ching Yen, each of whom is standing for reelection as a Director at the 2021 Annual General Meeting of the Company (AGM), is provided pursuant to Rule 720(6) of the Listing Manual of the Singapore Exchange Securities Trading Limited.

| NAME OF DIRECTOR | ANTHONY LIM WENG KIN |
| :--- | :--- |
| Date of first appointment as a Director | 11 August 2017 |

$\wedge \wedge$ Information on the changes proposed to the composition of the various Board Committees (to take effect after the conclusion of the AGM) can be found in the "Corporate Governance" section of the Company's Annual Report 2020.

## ADDITIONAL INFORMATION DIRECTORS SEEKING REELECTION

GOH SWEE CHEN
1 September 2017
30 April 2018
60
Singapore
After reviewing the recommendation of the
Nominating Committee, and considering the skills,
experience and contributions of Ms Goh at Board and
Board Committee meetings, the Board has approved
that Ms Goh stands for reelection as a Non-Executive
Independent Director.
Upon reelection, Ms Goh will continue to serve
as a member of the Executive Resource and
Compensation Committee, join the Risk Committee
as a member and step down as a member of the
Nominating Committee.^^

## STEPHEN LEE CHING YEN

1 January 2013
12 April 2019
74
Singapore
After reviewing the recommendation of the Nominating Committee, and considering the skills, experience and contributions of Mr Lee at Board and Board Committee meetings, the Board has approved that Mr Lee stands for reelection as a Non-Executive Independent Director.

Upon reelection (and upon confirmation of his continued independent status under a two-tier vote process at the AGM), Mr Lee will continue to serve as Chairman of the Nominating Committee, and will assume the role of Chairman of the Executive Resource and Compensation Committee (of which he is currently a member).^^
Non-executive Non-executive

- Non-Executive Independent Director
- Non-Executive Independent Director
- Executive Resource and Compensation Committee (Member)
- Nominating Committee (Chairman)
- Master of Business Administration, Northwestern University, USA
- Managing Director of The Shanghai Commercial \& Savings Bank Ltd, Taiwan (From 1979 to present)
- Managing Director of Great Malaysia Textile Investments Pte Ltd (From 1994 to present)
- Chairman of NTUC Income Insurance Co-operative Limited (From 2014 to 2018)
- Chairman of SIA Engineering Company Limited (From 2005 to 2018)
- Chairman of Singapore Airlines Limited (From 2006 to 2016)
- President of Singapore National Employers Federation (From 1988 to 2014)
106,808 CapitaLand shares (direct interest) 5,000 CapitaLand shares (deemed interest)
Nil


## ADDITIONAL INFORMATION DIRECTORS SEEKING REELECTION

| NAME OF DIRECTOR |
| :--- |
| Undertaking (in the format set out in Appendix |
| 7.7) under Rule 720(1) has been submitted to |
| the listed issuer |
| Other Principal Commitments including |
| Directorships |
| Past (for the last 5 years) |

## Present

Public Listed Company

- Vista Oil \& Gas S.A.B. de C.V. (Director)

Non-Listed Company

- Ripple Labs Singapore Pte Ltd (Advisor)

Other

- Global Advisory Council of Teach For All (Member)

Public Listed Company

- DBS Group Holdings Ltd. (Director)

Non-Listed Company

- CapitaLand Hope Foundation (Director)

Other

- Institute of International Education, Scholar Rescue Fund Selection Committee (Member)


## ADDITIONAL INFORMATION DIRECTORS SEEKING REELECTION

GOH SWEE CHEN
Yes

## STEPHEN LEE CHING YEN

Yes

Non-Listed Companies

- BG Asia Pacific Holdings Pte. Limited (Director)
- Hankook Shell Oil Company (Lead Director)
- Shell Eastern Petroleum (Pte) Ltd (Chairman)
- Shell Eastern Trading (Pte) Ltd (Chairman)
- Shell Singapore Trustees Pte Ltd (Chairman)
- Shell India Ventures Pte. Ltd. (Chairman)


## Others

- Human Capital Leadership Institute Pte. Ltd. (Director)
- Singapore University of Technology \& Design (Trustee)
- Singapore National Employers Federation (Vice President)
- Singapore International Chamber of Commerce (Director)
- The Centre for Liveable Cities (Advisory Board Member)
Public Listed Companies
- Singapore Airlines Limited (Director)
- Woodside Energy Ltd (Director)


## Non-Listed Company

- Singapore Power Ltd (Director)


## Government/Statutory Boards

- Legal Service Commission (Member)
- National Arts Council (Chairman)


## Others

- Global Compact Network Singapore (President)
- Institute for Human Resource Professionals Limited (Chairman)
- Nanyang Technological University (Chairman)
- The Centre for Liveable Cities (Director)

Public Listed Companies

- SIA Engineering Company Limited (Chairman)
- Singapore Airlines Limited (Chairman)

Non-Listed Company

- China National Petroleum Corporation (Director)

Government/Statutory Boards

- Council of Presidential Advisers (Alternate Member)
- Council of Presidential Advisers (Member)
- National Wages Council (Member)
- Singapore Labour Foundation (Director)


## Others

- NTUC Income Insurance Co-operative Limited (Chairman)
- NTUC Enterprise Co-operative Limited (Director)


## Public Listed Company

- The Shanghai Commercial \& Savings Bank Limited (Deputy Chairman \& Managing Director)


## Non-Listed Companies

- G2000 Apparel (S) Private Limited (Director)
- Great Malaysia Textile Investments Pte Ltd (Managing Director)
- M+S Pte. Ltd. (Deputy Chairman)
- Marina South Investments Pte. Ltd. (Director)
- MS Property Management Pte. Ltd. (Director)
- Ophir-Rochor Investments Pte. Ltd. (Director)
- Shanghai Commercial Bank Ltd (Chairman)
- Temasek Holdings (Private) Limited (Director)


## Others

- Dr Goh Keng Swee Scholarship Fund (Board Member)
- Kidney Dialysis Foundation (Director)
- NTUC-ARU (Administration \& Research Unit) (Member of the Board of Trustees)
- Singapore University of Social Sciences (Chancellor)
- Tripartite Alliance Limited (Chairman)


## ADDITIONAL INFORMATION DIRECTORS SEEKING REELECTION

## INFORMATION REQUIRED

Disclosure on the following matters concerning each Director standing for reelection as a Director at the AGM:

## NAME OF DIRECTOR

Whether at any time during the last 10 years, an application or a petition under any bankruptcy law of any jurisdiction was filed against him or against a partnership of which he was a partner at the time when he was a partner or at any time within 2 years from the date he ceased to be a partner?
b) Whether at any time during the last 10 years, an application or a petition under any law of any jurisdiction was filed against an entity (not being a partnership) of which he was a director or an equivalent person or a key executive, at the time when he was a director or an equivalent person or a key executive of that entity or at any time within 2 years from the date he ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency?
c) Whether there is any unsatisfied judgment against him?
d) Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving fraud or dishonesty which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such purpose?
e) Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such breach?
f) Whether at any time during the last 10 years, judgment has been entered against him in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his part, or he has been the subject of any civil proceedings (including any pending civil proceedings of which he is aware) involving an allegation of fraud, misrepresentation or dishonesty on his part?
g) Whether he has ever been convicted in Singapore or elsewhere of any offence in connection with the formation or management of any entity or business trust?
h) Whether he has ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust?
i) Whether he has ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him from engaging in any type of business practice or activity?
j) Whether he has ever, to his knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of:
(i) any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere; or
(ii) any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere; or
(iii) any business trust which has been investigated for a breach of any law or regulatory requirement governing business trusts in Singapore or elsewhere; or
(iv) any entity or business trust which has been investigated for a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere,
in connection with any matter occurring or arising during that period when he was so concerned with the entity or business trust?
k) Whether he has been the subject of any current or past investigation or disciplinary proceedings, or has been reprimanded or issued any warning, by the Monetary Authority of Singapore or any other regulatory authority, exchange, professional body or government agency, whether in Singapore or elsewhere?

## ADDITIONAL INFORMATION DIRECTORS SEEKING REELECTION

| No | No | No |
| :--- | :--- | :--- |
| No | No | No |
|  |  |  |
| No | No | No |

No
No
No

| No | No | No |
| :--- | :--- | :--- |
| No | No | No |
| No | No | No |


| No | Yes\# $^{\#}$ | No |
| :--- | :--- | :--- |
| No | No | No |
| No | No | No |
| No | No | No |

## CORPORATE INFORMATION

as at 8 March 2021

## BOARD OF DIRECTORS

Ng Kee Choe
Chairman

Miguel Ko
Deputy Chairman
(Chairman-designate)
Lee Chee Koon
Group CEO
Tan Sri Amirsham Bin A Aziz
Goh Swee Chen
Kee Teck Koon
Stephen Lee Ching Yen
Gabriel Lim Meng Liang
Anthony Lim Weng Kin
(Lead Independent Director-designate)
Chaly Mah Chee Kheong Dr Philip Nalliah Pillai

## BOARD COMMITTEES

Audit Committee
Anthony Lim Weng Kin
Chairman
Tan Sri Amirsham Bin A Aziz
Gabriel Lim Meng Liang
Chaly Mah Chee Kheong
Dr Philip Nalliah Pillai
Executive Resource and
Compensation Committee
Ng Kee Choe
Chairman

Goh Swee Chen
Miguel Ko
Stephen Lee Ching Yen

Nominating Committee
Stephen Lee Ching Yen
Chairman

Goh Swee Chen
Ng Kee Choe
Dr Philip Nalliah Pillai

Risk Committee
Tan Sri Amirsham Bin A Aziz
Chairman
Kee Teck Koon
Gabriel Lim Meng Liang
Strategy, Investment and Finance Committee
Ng Kee Choe
Chairman
Kee Teck Koon
Miguel Ko
Anthony Lim Weng Kin
Chaly Mah Chee Kheong
COMPANY SECRETARIES

Michelle Koh Chai Ping
Hon Wei Seng
REGISTERED ADDRESS
168 Robinson Road
\#30-01 Capital Tower
Singapore 068912
Tel : +65 67132888
Fax : +65 67132999
SHARE REGISTRAR
Boardroom Corporate \&
Advisory Services Pte. Ltd.
50 Raffles Place
\#32-01 Singapore Land Tower
Singapore 048623
Tel : +65 65365355
Fax : +65 65361360

## AUDITORS

## KPMG LLP

16 Raffles Quay
\#22-00 Hong Leong Building
Singapore 048581
Tel : +65 62133388
Fax : +65 62254142
(Engagement Partner since
financial year ended 31 December
2020: Ling Su Min)

## PRINCIPAL BANKERS

Agricultural Bank of China Limited Bank of China

Bank of Communications Co., Ltd
BNP Paribas
Cathay United Bank
China Construction Bank
China Merchants Bank
CIMB Bank Berhad
Crédit Agricole Corporate \& Investment Bank
DBS Bank Ltd
Industrial and Commercial Bank of China Limited

Malayan Banking Berhad
Mizuho Bank, Ltd.
MUFG Bank, Ltd.
Münchener Hypothekenbank eG
Oversea-Chinese Banking
Corporation Limited
Standard Chartered Bank
Sumitomo Mitsui Banking
Corporation
The Hongkong and Shanghai
Banking Corporation Limited
United Overseas Bank Limited

For more information about CapitaLand, please contact:

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## CAPITALAND LIMITED

Company Registration Number: 198900036N
Incorporated in the Republic of Singapore

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\#30-01 Capital Tower

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Singapore 068912
mwwiscorg

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[^0]:    NM: Not meaningful
    Notes
    1 Comparatives for 2017 have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue for Contracts with Customers.
    2 Return on equity was computed based on PATMI/(Net loss) (after distribution to perpetual securities) over average equity attributable to owners of the Company

[^1]:    1 This includes customer health and safety.

[^2]:    1 Data provided is for the period from 1 January to 30 September 2020. The full year data from 1 January to 31 December 2020 will be

[^3]:    \# Cash PATMI is defined as sum of operating PATMI, portfolio gains and realised fair value gains.

[^4]:    1 EBIT comprised operating EBIT, protfolio gains and realised fair value gains.
    2 EBITDA is defined as EBIT ${ }^{1}$ before depreciation and amortisation.
    3 Includes Corporate and Others of $-0.2 \%$ or $-S \$ 6.3$ million which was not reflected in the chart. Amount mainly related to intercompany eliminations.
    4 Includes United Kingdom, France, Germany, Spain, Belgium and Ireland.
    5 Excludes Singapore, China, Japan, South Korea and Hong Kong.

[^5]:    2 Cash PATMI is defined as operating PATMI, portfolio gains and realised fair value gains

[^6]:    1 Committed and uncommitted facilities in place.
    2 Includes outstanding bond issuances and capital market programmes established.
    3 Debt includes S\$684 million and S\$1,055 million of lease liabilities under SFRS(I)16 for 2019 and 2020 respectively.
    4 Exclude share of taxes from associates and joint ventures.

[^7]:    1 Comprises Office and Business Park, Industrial and Logistics asset classes.
    2 Excludes the logistics property in Greater Tokyo, Japan and the Multifamily property in Austin, Texas due to confidentiality clauses.
    3 Based on the exchange rate of JPY 1 to S\$0.0129.
    4 Based on the exchange rate of KRW 1 to S\$0.001161.

[^8]:    1 Based on the exchange rate of $£ 1.00$ to $\$ \$ 1.755$.
    2 Based on the exchange rate of INR1 to S\$0.01949.
    3 On a $100 \%$ basis.

[^9]:    1 India has additional 26.7 mn sqft under various stages of construction and development potential across existing and newly acquired business

[^10]:    Based on exchange rate of S\$1 = KRW 0.001212 as of December 2020
    Speculative development refers to the development of a project without any formal commitment from its end user.
    Licensed asset manager, AAMC (Ascendas Asset Management Company), is a subsidiary of CapitaLand

[^11]:    1 Based on valuations as of 31 December 2020
    2 As of 31 December 2020.
    3 Based on effective stake to be acquired.
    4 Based on 100\% basis.
    5 Based on $100 \%$ basis.

[^12]:    1 Includes units that are operational and under development.
    2 As of 16 March 2021.
    3 Announced transactions from 1 January 2020 to 22 February 2021.
    4 Divestment values are based on agreed property value (100\% basis) or sales consideration.

[^13]:    1 As of 13 January 2021. Includes operating and pipeline properties owned/managed and excludes multifamily assets.
    2 For FY 2020. Same-store basis which includes serviced residences leased and managed by the Group. Foreign currencies are converted to SGD at average rates for the relevant period.

[^14]:    1 Based on exchange rate of US\$1 to $\$ \$ 1.38713$.
    2 Excludes the multifamily property under development in Austin, Texas newly acquired in December 2020.
    3 Based on FY 2020 NPI and valuation as of 31 December 2020.

[^15]:    * Mr Anthony Lim Weng Kin was appointed as chairman of the Audit Committee (AC) in place of Mr Chaly Mah Chee Kheong with effect from 5 March 2021.

[^16]:    1 All Directors are required to attend Shareholders, Board and/or Board Committee meetings called, in person or via audio or video conference, unless required to recuse. Attendance is marked against the Shareholders, Board and Board Committee meetings each Director is required to attend, and the percentage computed accordingly.
    2 Appointed as a member of the ERCC on 26 February 2020
    3 Attended all Board Committee meetings on an ex officio basis
    4 Appointed as a member of the NC on 26 February 2020.
    5 Appointed as a member of the RC and ceased as a member of the ERCC on 26 February 2020.
    6 Appointed as a member of the AC on 26 February 2020.
    7 Ceased as a member of the RC on 26 February 2020.
    8 Includes a Board Strategy Meeting held over 2 days.

[^17]:    + The number of shares released during the year was $15,726,797$, of which $4,078,753$ were cash-settled
    \# Comprised RSP to employees 8,919,558 and to non-executive directors 212,897.
    $\wedge$ Includes time-based awards granted under RSP 2020 vesting on 1 March 2021 for selected senior management new hires.

[^18]:    $\wedge$ Others comprise trademarks, software and licences and club memberships.

[^19]:    * Others include countries in Asia (excluding Singapore, China and Hong Kong), Europe, United States of America and Australia.

[^20]:    \# Refer to note 33.

    * Acquired through the Group's interests in CRCT.

[^21]:    \# Excludes liability for employee benefits and deferred income.

[^22]:    \# Excludes liability for employee benefits and deferred income

[^23]:    \# Excludes liability for employee benefits.

[^24]:    value.

[^25]:    \# Excludes liability for employee benefits, derivative liabilities and deferred income
    Excludes lease liability.

[^26]:    | - | - | - | $(4,443,152)$ | $(4,443,152)$ |
    | :--- | :--- | :--- | ---: | ---: |
    | - | - | - | $(35,730,171)$ | $(35,730,171)$ |

    Excludes liability for employee benefits, derivative liabilities and deferred income
    Trade and other
    payables
    \# Excludes liability for employee benefits, derivative liabilities and deferred income.
    Excludes lease liability.

[^27]:    Movements for investment properties are set out in note 5.

[^28]:    ^ Amount reported under Temasek Holdings (Private) Limited and its associates ("Temasek") includes transactions with StarHub Ltd and its associates ("StarHub"). The transactions pertain to the engagement of services with two companies, Ensign InfoSecurity (Singapore) Pte. Ltd. and Ensign InfoSecurity (SmartTech) Pte. Ltd., which are both indirectly held by Temasek and StarHub.

