

# **DISCLAIMER**



This presentation may contain forward-looking statements which are subject to risks and uncertainties that could cause actual results to differ materially from such statements. Such risks and uncertainties include those arising from industry and economic conditions, competition, and legal, governmental and regulatory changes. The forward-looking statements reflect the current views of Management on future trends and developments. The information and opinions contained in this presentation are subject to change without notice.

The Company wishes to emphasise that none of the forward-looking statements in this document is intended to be a profit forecast and should not be treated as such.

# HIGH PRECISION COMPONENTS, COMPLEX MECTRONICS & ASSEMBLY



Our solutions are key to the overall functionality of mission critical end products within



### **High Precision Products & Modules\***

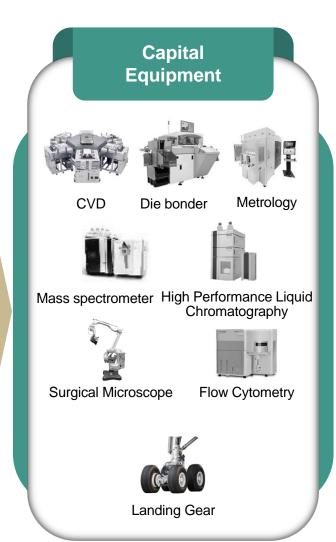
Chamber lid Hinge bracket

Gripper substrate handler

Quadrupole Vacuum chamber **Body interface** Ion guide

Microscope carrier Base assembly Vertical, horizontal arms Heating element

Locking spring unit Lock stay & cuff



### **Mission Critical End Products**



Chip Manufacturing (wafer fab, packaging,



**Drug Testing** 



**Medical Surgery** 



Commercial Airplanes

**Aerospace** 

**Semiconductor** 

**Analytical** 

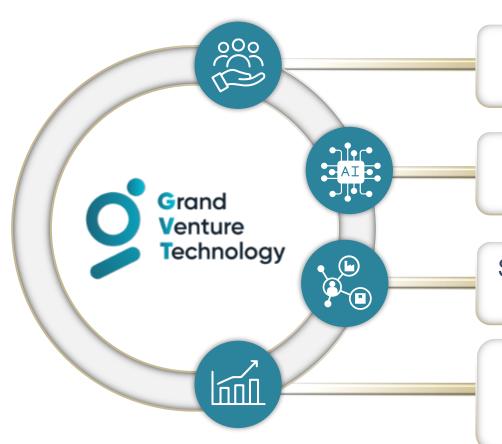
**Life Sciences** 

Medical

# PRECISION ENGINEERING SOLUTION PROVIDER FOR MISSON CRITICAL APPLICATIONS



Strategically positioned for multi-year growth



Strategic partners to **blue-chip customers** across the semiconductor value chain from front-end to back-end

Key beneficiary of AI and technological driven drivers in semiconductor - **Advanced Packaging and HBM** 

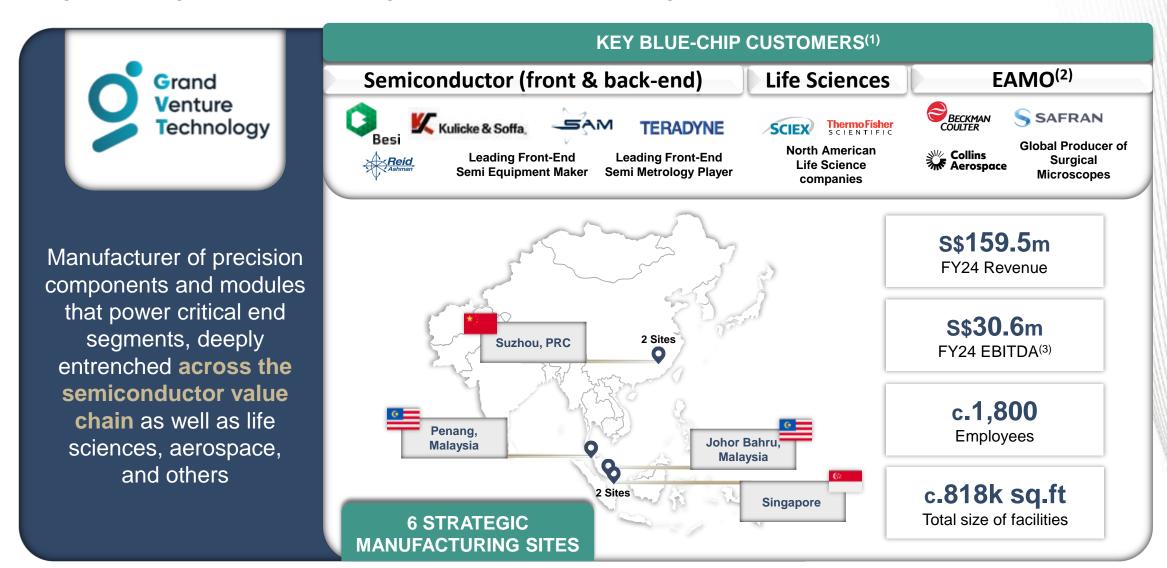
Semiconductor, aerospace, life sciences and medical segments benefitting from the **global supply chain reconfiguration** 

Record revenue of S\$159.5 million (+43% YoY) in FY24; Strong 1HFY25 revenue guidance of S\$90m – S\$96m (+31.7% and +40.5% YoY increase)

# **COMPANY OVERVIEW**

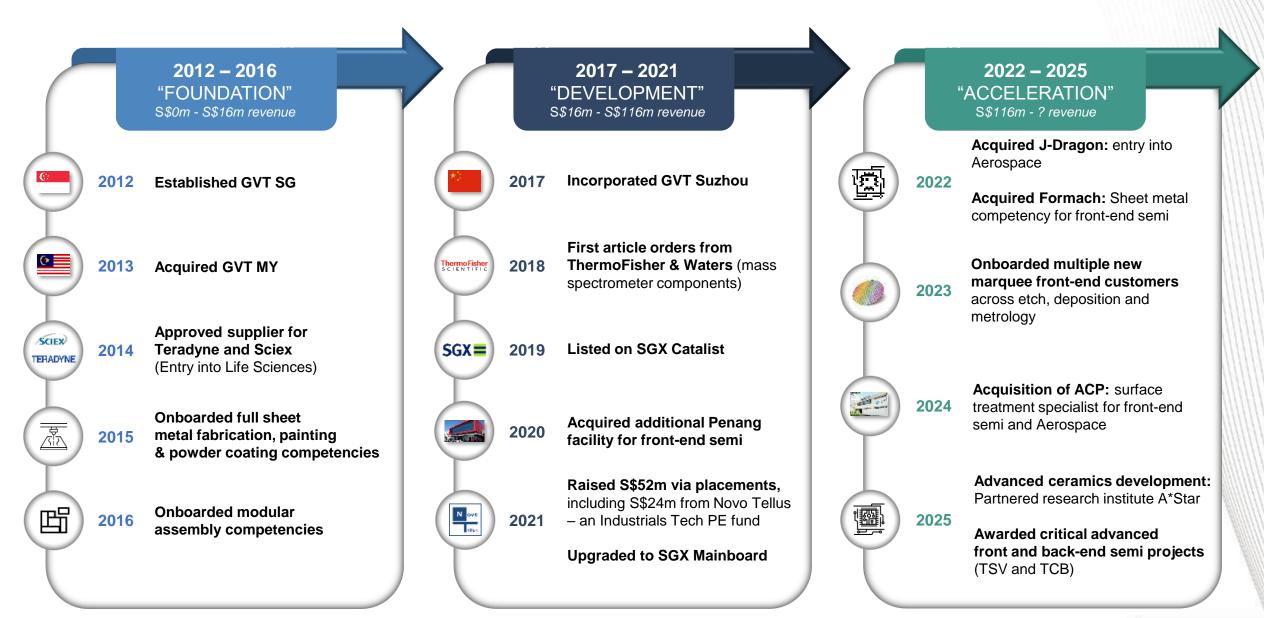


Powering the next generation technologies with our manufacturing solutions



# **KEY MILESTONES**





## **KEY MANAGEMENT TEAM**



## Led by seasoned entrepreneurs that came together, backed by a track record of building companies

#### Lee Tiam Nam, Ricky

Executive Deputy Chairman & Co-Founder



- ➤ Industry veteran with 40+ years of experience
- Founded and held leadership positions across multiple firms while playing pivotal roles in their IPO and sale:
- Co-founded Norelco Centreline that was listed on SGX Catalist and merged with UMS Holdings
- Executive director at ETLA that was listed on SGX before being acquired by Frencken Group

#### Ng Wai Yuen, Julian

Chief Executive Officer, Executive Director & Co-Founder



- > 20+ years of industry experience
- Worked with Ricky for 20+ years in leadership positions across different firms such as ETLA and Norelco Centreline
- Previously founded Achieve Manufacturing Solutions that was acquired by ETLA

### **Tan Chun Siong**

Chief Operating Officer & Co-Founder



- > 20+ years of industry experience
- Worked with Ricky for 15+ years across different firms such as ETLA and Norelco Centreline
- > Previously served at Apple SA, ETLA and Norelco Centreline

#### **Robby Sucipto**

Chief Financial Officer



- > 17+ years of financial audit and M&A experience
- Previously served at Ernst & Young, KPMG, a group company of Hitachi and Pacific Star Development Limited

### **Leong Kwok Choon**

Chief Technology Officer



- > 30+ years of industry experience
- Worked with Ricky for across different firms such as ETLA and Norelco Centreline
- > Previously served at Frencken, UMS, Flex and Philips

### Saw Yip Hooi

Managing Director (Malaysia) & Co-Founder



- > 30+ years of industry experience
- Worked with Ricky for 15+ years across different firms (Norelco Centreline and GVT MY)
- Previously served at Norelco Centreline, Ultimate Manufacturing Solutions and GVT MY

#### Lu Jin Feng, Alan

General Manager (GVT Suzhou)



- > 20+ years of industry experience
- Previously served at Hongguan Technologies Machinery (Suzhou), VDL Enabling Technologies Group (Suzhou)
- Previously founded SIP Innovation and Excellence that was acquired by GVT

#### Lee Boon Kwong Wilson



Managing Director (GVT Suzhou Limited)

- > 30+ years of industry experience
- Previously served at Norelco Engineering Services, Super Union Precision Engineering
- Co-founded Certact Engineering and J-Dragon, with the latter acquired by GVT in Mar-22

# SELECTED CORE COMPETENCY ILLUSTRATION

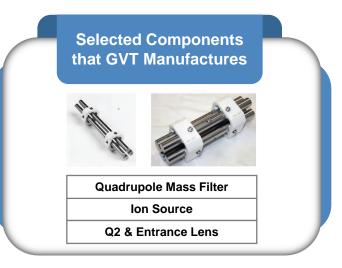


## Sub-micron machining

### What is Sub-Micron Machining & Importance

- > A high-precision manufacturing process: materials are processed at an atomic scale, in the vicinity of one micron (for scale, a human hair is 20 70 microns)
- > Requires the use of single crystal diamond tools for ultrafine cutting or very fine abrasives for lapping or polishing
- > Critical for high-value processes such as chip making and drug discovery
- Few microns difference might result in substantial dollar loss (i.e., micron gaps within gas delivery chambers in mass spectrometers might result in leakage or cross contamination that will yield inaccurate results).





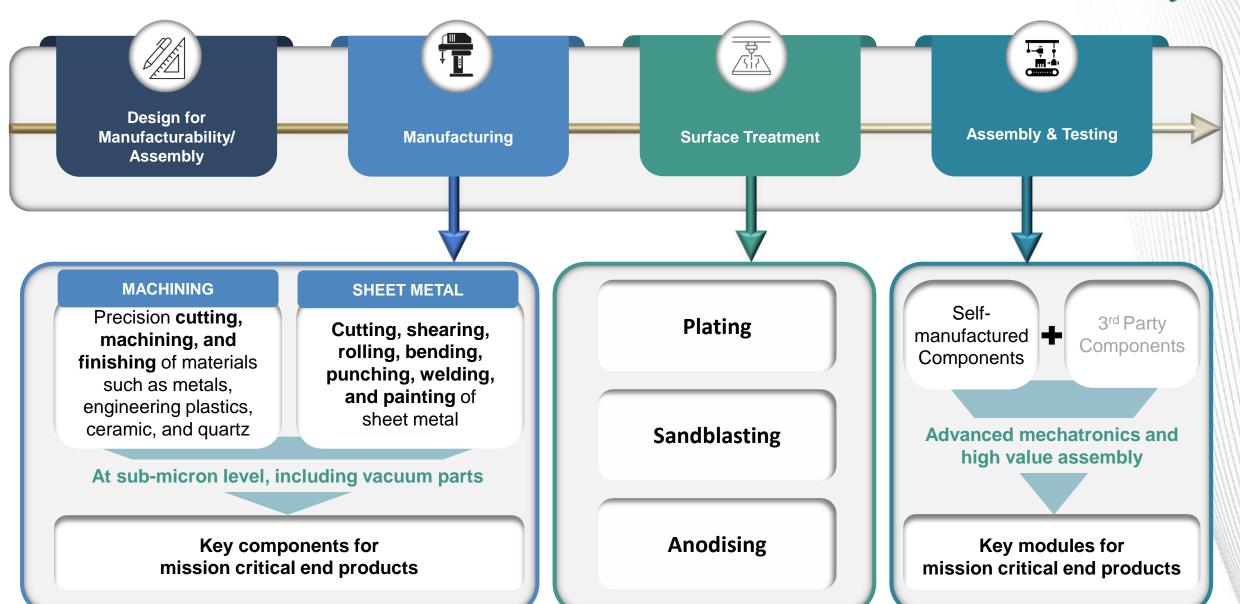
### **GVT Value Proposition**

Provides one stop solution from ultra-precision mechanical component fabrication and sub-micron measurement, design and fabrication of assembly jigs for laser welding and precision assembly alignment

Requirements down to tenths of a micron in a clean room environment.

# **OUR KEY PROCESSSES**





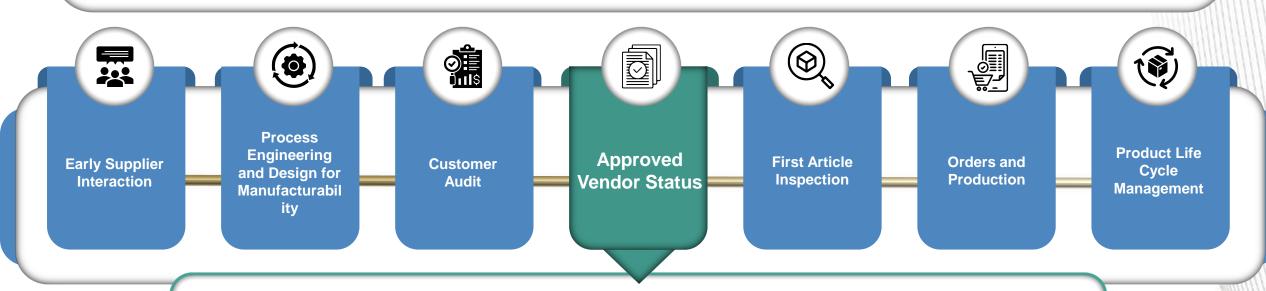
# THE VENDOR OF CHOICE FOR BLUE-CHIP CUSTOMERS



Well-positioned to capitalize on the next semiconductor upcycle

Long gestation period and stringent process to win customers give incumbents like GVT a strong moat

Trusted with product roadmaps, strong ties with customer local and global R&D, engineering and procurement teams



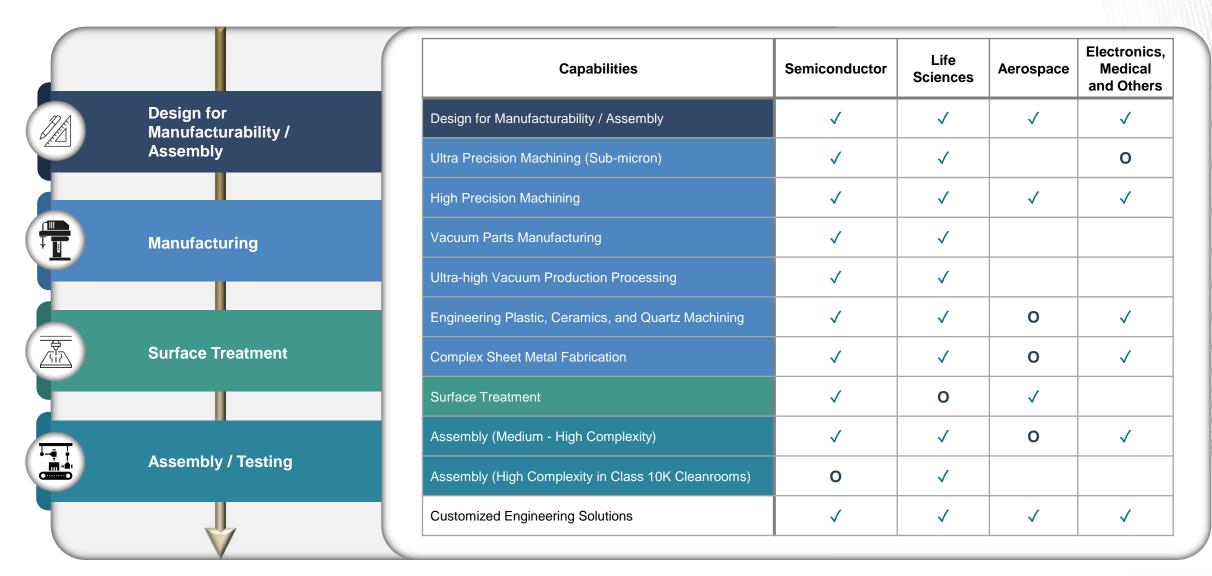
## GVT's typical customer product life is >10 years, where it is involved in:

New products: improve technical performance, functionality and durability Existing products: improve efficiency, margins and extend product life cycle

# **OUR CORE CAPABILITIES**



Comprehensive end-to-end capabilities enabled us to wallet share across new and existing customers

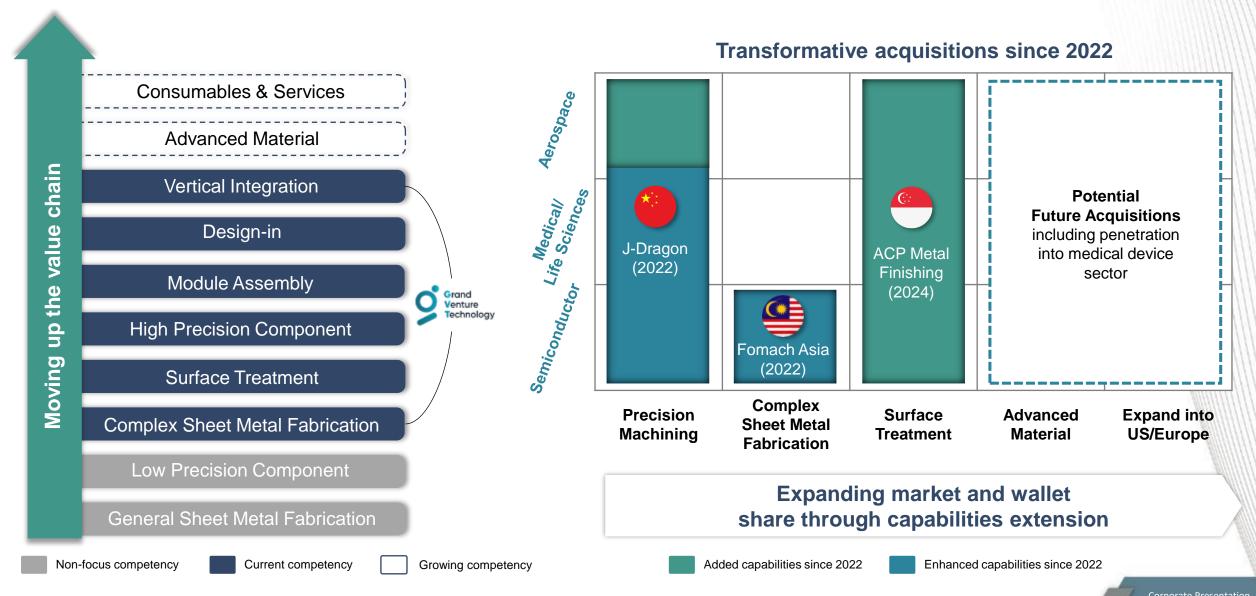




# **ENHANCING CAPABILITIES AND EXPANDING OFFERINGS**



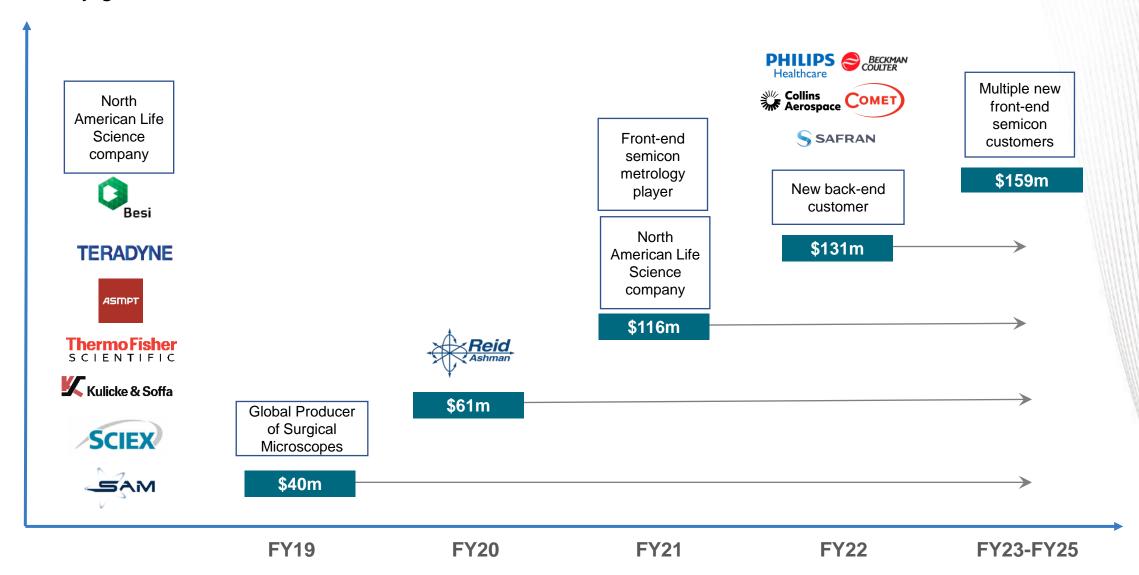
Moving up the value chain through organic and inorganic growth



# TRACK RECORD OF CAPTURING NEW US & EU BLUE CHIP CUSTOMERS



Successfully grew wallet share with no churn





# OUR EXPOSURE TO THE SEMICONDUCTOR VALUE CHAIN



Deep engagements with blue-chip customers across the semiconductor equipment space

# **FRONT-END (WAFER FAB)**

## US\$98Bn1

	Front-end refers to the fabrication process of the main structures of the IC. Value of <b>front-end equipment is 10x vs back-end equipment</b>			
Process	Lithography	Etching	Deposition	Inspection and metrology
Customers		Key Wafer Fab Equipment Provider	Key Wafer Fab Equipment Provider	Key Semi Metrology Equipment Provider
Customer's Market Share		<b>50%</b> <sup>2</sup> in 3D HBM	<b>50%</b> <sup>2</sup> in 3D HBM	55% <sub>3</sub> in optical inspection
Example of GVT's leading edge projects	Through Silicon-Via, Atomic Layer Disposition, High-Precision (2D & 3D) Surface Metrology			

# **BACK-END (ASSEMBLY & TEST)**

## US\$11Bn<sup>1</sup>

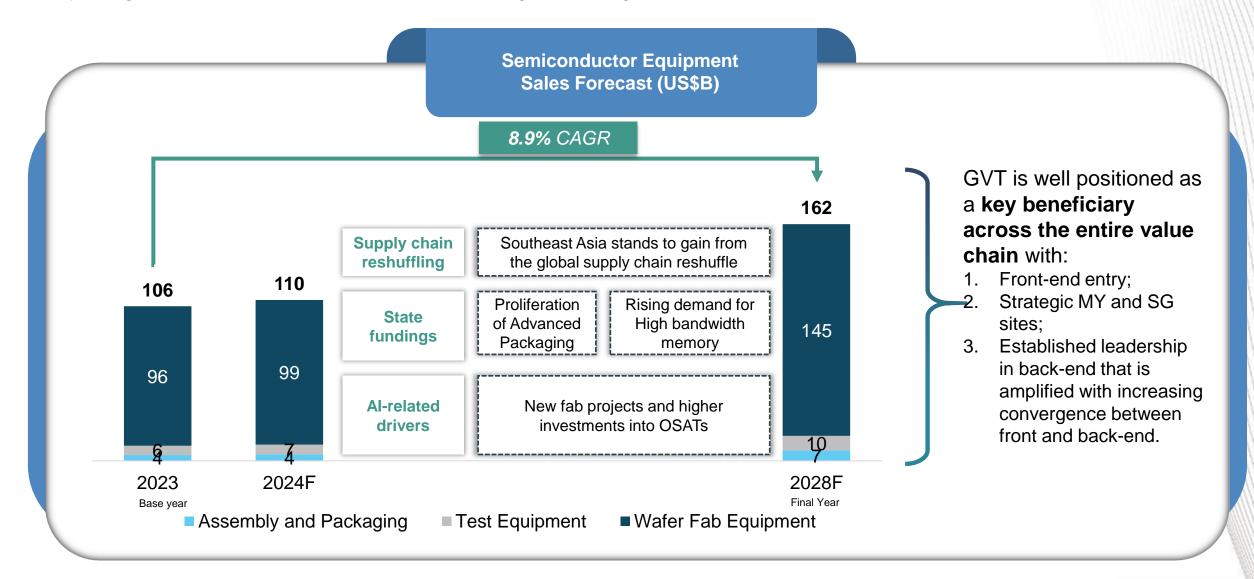
Back-end process involves the interconnection, packaging, and testing of the manufactured semiconductor chips.

Die Attach	Wire Bonding	Testing		
Besi	Besi	TERADYNE		
43% <sup>2</sup>	22% <sup>2</sup> 60% <sup>4</sup>	Duopoly-like with Advantest <sup>5</sup>		
Thermal Compression Bonding, Hybrid Bonding, High Bandwidth Memory Testing				

# SEMICONDUCTOR EQUIPMENT SPEND IS ACCELERATING



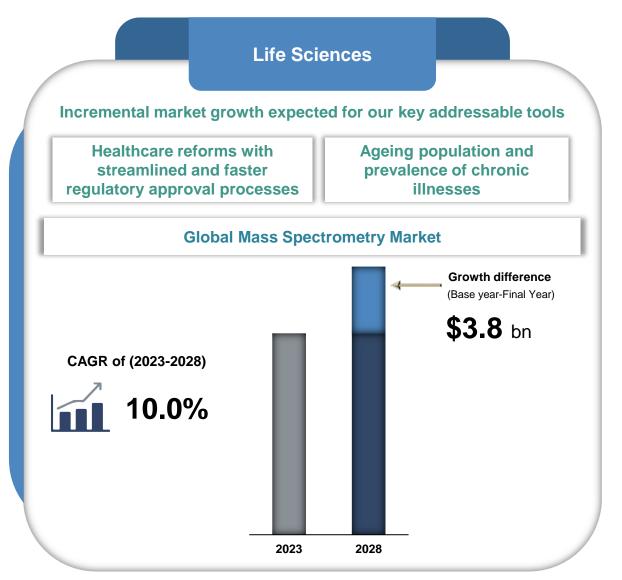
Multi-year growth expected on the back of strong secular growth drivers and exposure across the value chain

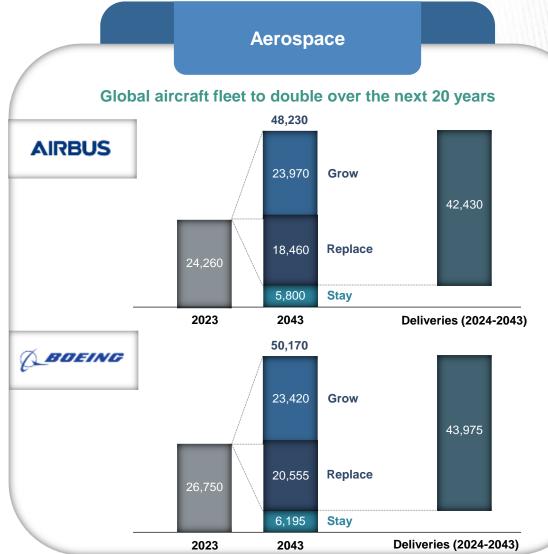


# LIFE SCIENCES AND AEROSPACE SEGMENT RIPE FOR GROWTH



Diversified customer base in high growth areas will drive long-term growth for GVT





# SECULAR GROWTH DRIVER - AI DEVICES



Rising importance of AP and HBM will drive packaging and testing equipment demand



## Artificial Intelligence is creating technological challenges which are enabled by AP and HBM

### **Rising Complexity**

Chips are becoming more complex to enable next generation technologies

### Miniaturization of Semiconductor Devices

Stacking of chips is reducing the size of semiconductor devices

### **Thermal Management**

Smaller form factor generates more heat creating a need for thermal management

### **Rising Customization Demand**

Higher demand for customizable solutions to support application specific configurations

Higher demand for 2.5D/3D packaging equipment



Key Wafer Fab Equipment Provider

Higher demand for new generation testing equipment

**TERADYNE** 

Higher demand for complex, high-precision components





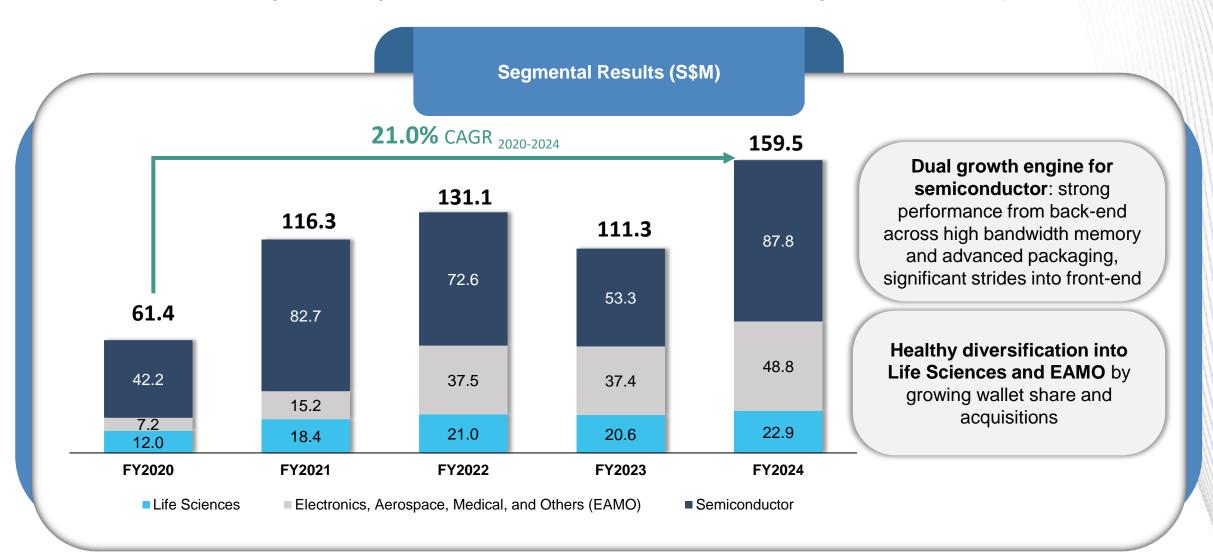




# POISED TO CAPITALIZE ON SEMI UPCYCLE



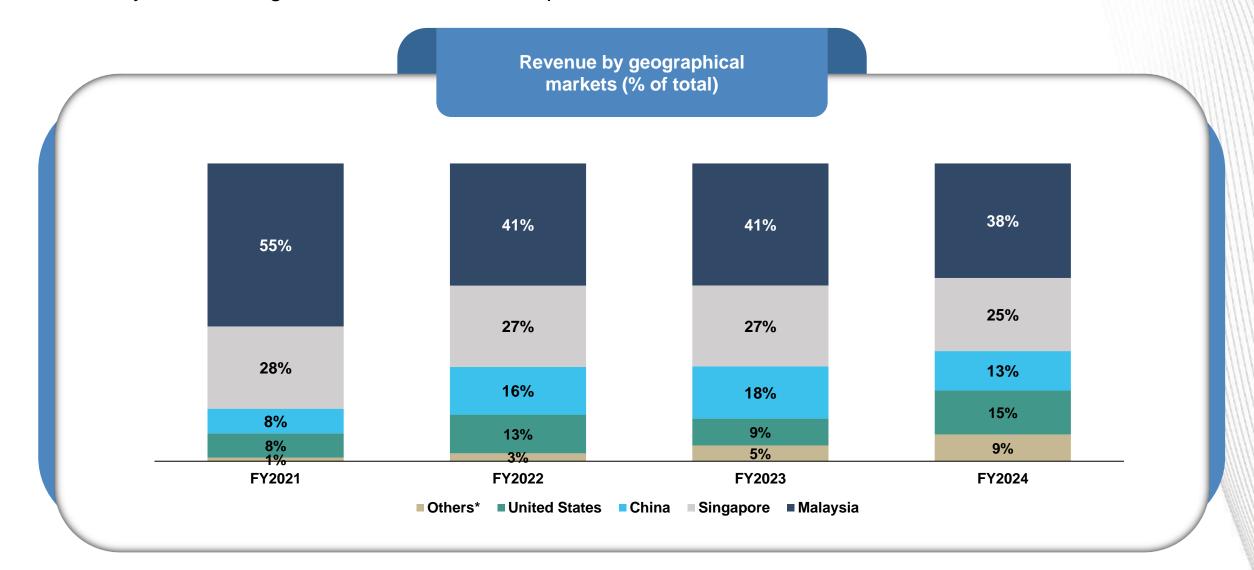
Poised to continue winning new programs and wallet share across its core segments, especially semiconductor



# MALAYSIA IS OUR CORE MARKET CATERED FOR SEMICONDUCTOR



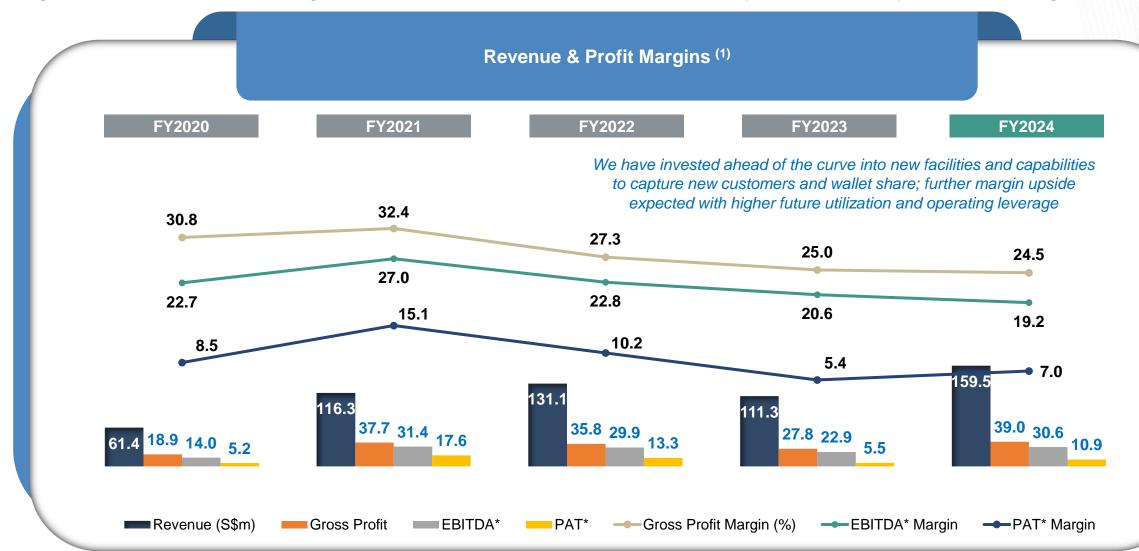
GVT mainly serves the global MNCS who have a production base in SE Asia



# **OPERATING LEVERAGE TO PAVE WAY FOR PROFITABILITY**



Margins set to return to the higher-end, with improved utilization from cyclical recovery and new programs



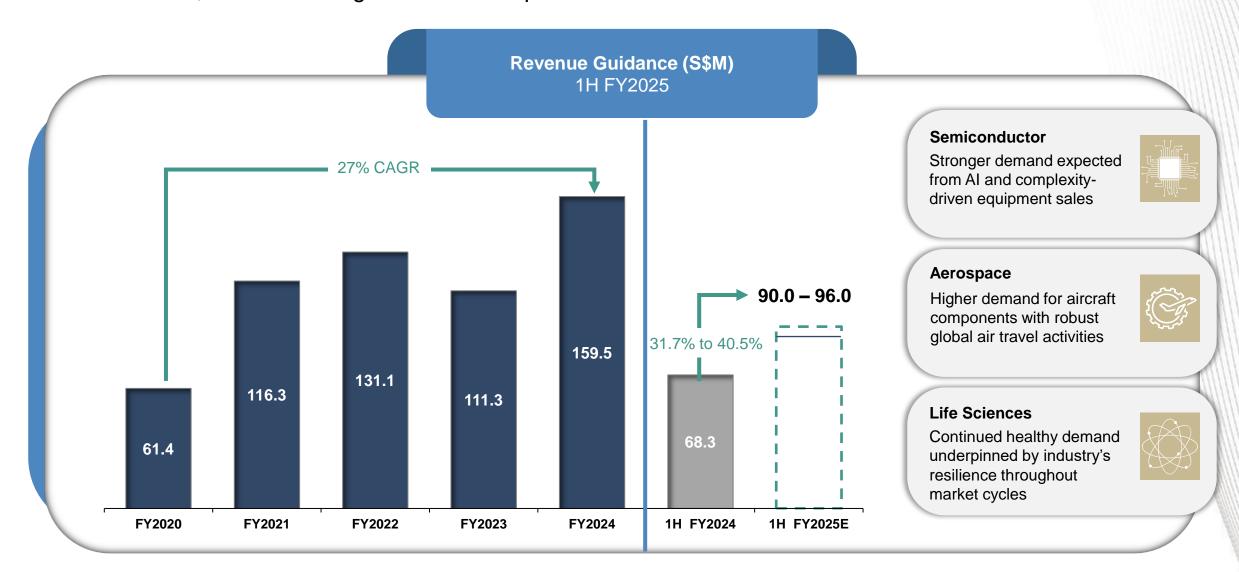
#### Notes:

<sup>\*</sup> EBITDA, EBITDA margin, PAT and PAT margin for FY2023 and FY2024 refers to the adjusted levels to better reflect the Group's underlying earnings (1) Gross profit margin (GPM) includes labour (variable), material (variable), and factory overheads (fixed)

# REVENUE PERFORMANCE AND GUIDANCE



4Y CAGR of 27%, with the strong momentum expected to continue into FY2025



# **INVESTMENT HIGHLIGHTS**



### Veteran management team

Experienced team who has experience in delivering strong design engineering proposition with progressive mindset to innovate

### Large addressable market driven by tailwinds

Led by blue chip customer's end market growth and technology supply chain shifts to SEA

### Blue chip customer base

Sticky customer relationship with top global equipment makers across semiconductor, life sciences, medical and electronics

## Robust financial profile and growth record

Has grown revenue and net profit by more than 3x since 2019

### Strong acquisition track record

Acquired 5 companies across 3 geographies since founding in 2012 with all previous founders staying with the business.

### **Future growth from nascent segments**

Early multi-year investments in front-end semiconductor and life science capabilities are starting to pay off with expected near-term ramp



A compelling investment opportunity well positioned for future growth



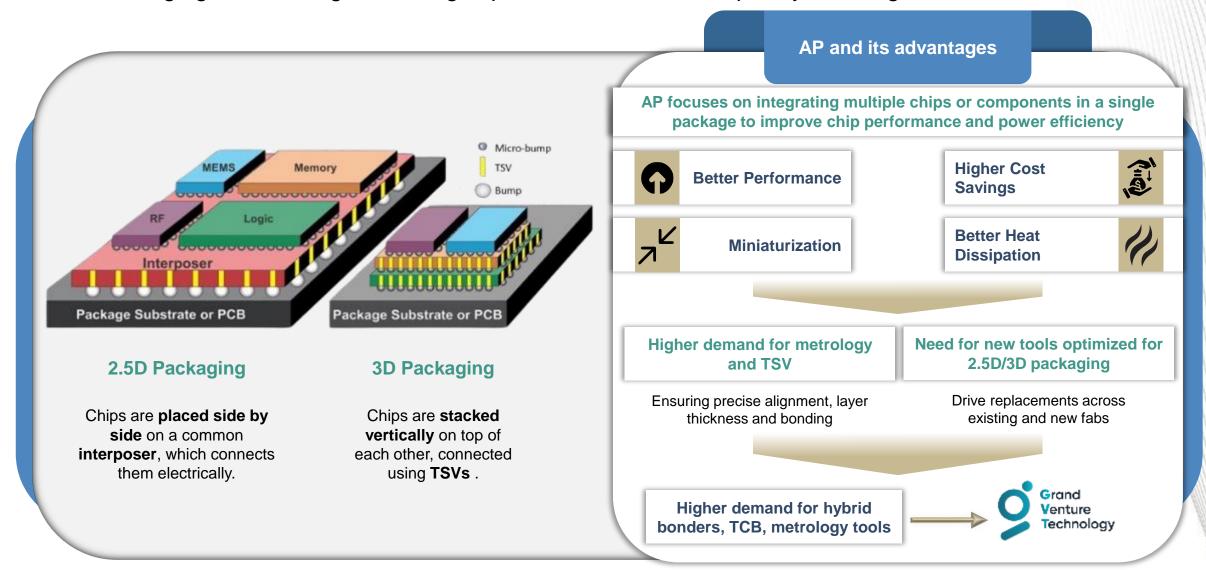




# **GROWTH ENABLER – ADVANCED PACKAGING**



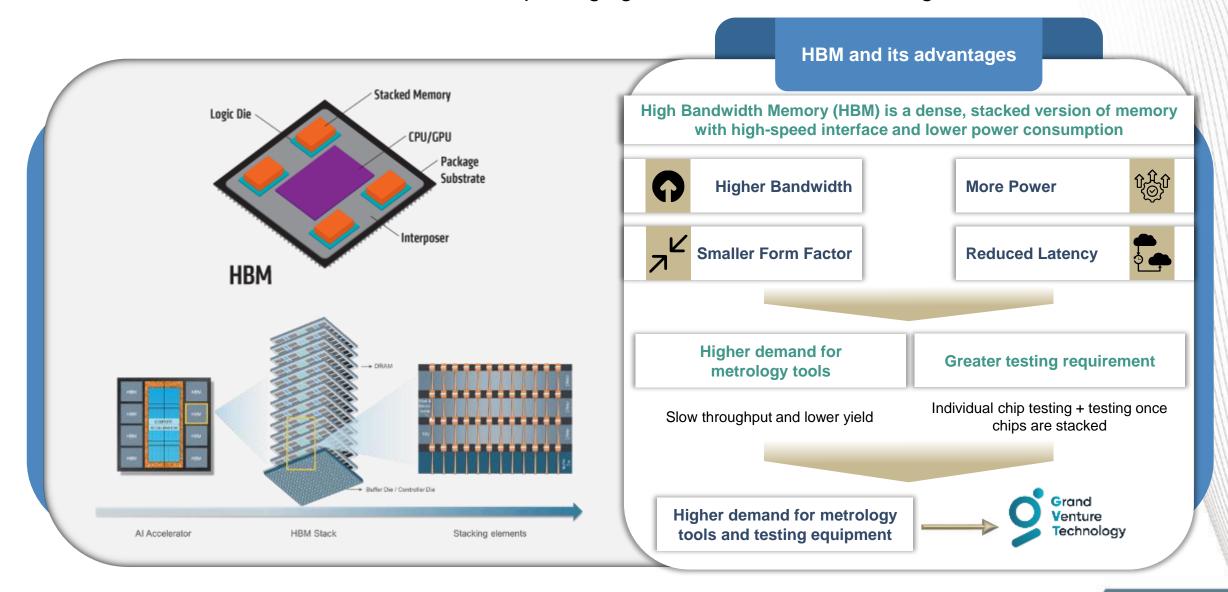
Advanced Packaging is becoming increasing important to address complexity challenges in AI devices



# **GROWTH ENABLER – HIGH BANDWIDTH MEMORY**



HBM will create incremental demand for 2.5D/3D packaging and TSVs due to increasing miniaturization



Picture Source: Applied Materials Corporate Presentation

# PROMISING MARKET FUNDAMENTALS



Multi-year growth expected for both Advanced Packaging and High Bandwidth Memory

