



TEE Group

Shareholders' Forum 2016

20 January 2016






Opening Address

Summarise TEE's achievements over the past 25 years

But just as important



Framing today's discussion and
putting it into perspective



Our Differentiation



Engineering

Strategies to SET US APART from the rest



Real Estate

Steps to DISTINGUISH from our competitors

Common Theme: DIFFERENTIATION

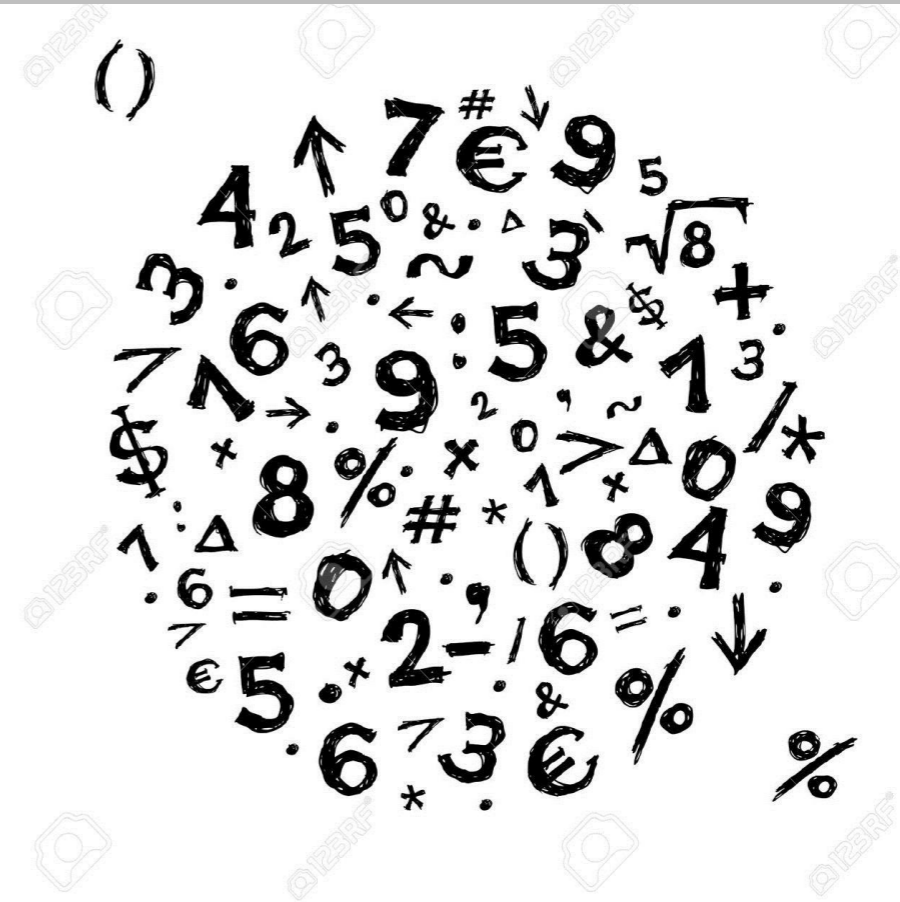
We need to differentiate and stand out above the crowd



**Engineering Company
at heart**

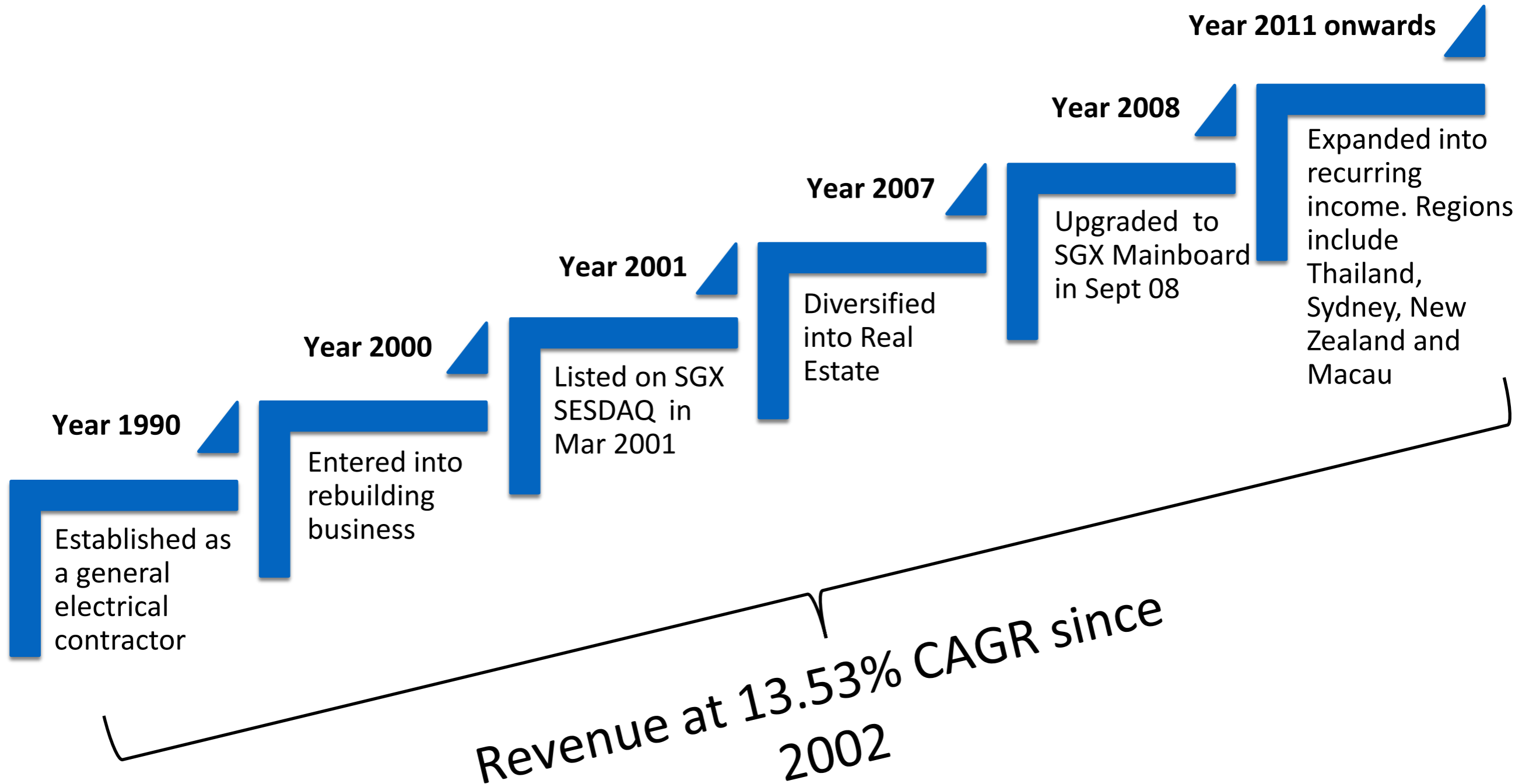


**Empirical Evidence &
Hard Facts**





How we have differentiated ourselves





Engineering Business

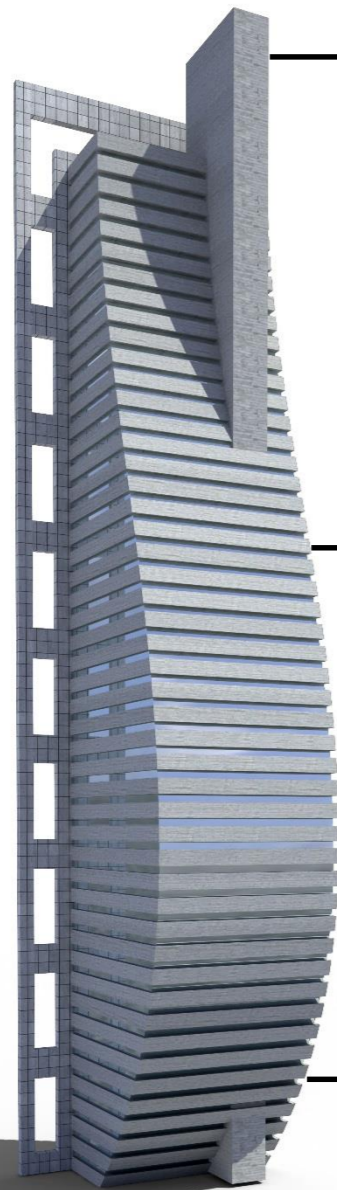
Outstanding Order Book
\$383M

Builders

Architectural

Civil & Structure

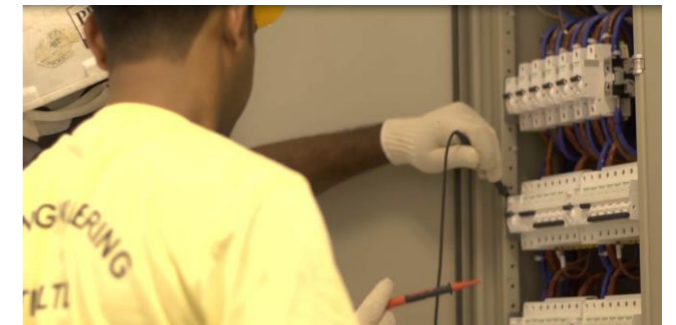
Mechanical & Electrical



BCA CW01 Work Head A1 Grading



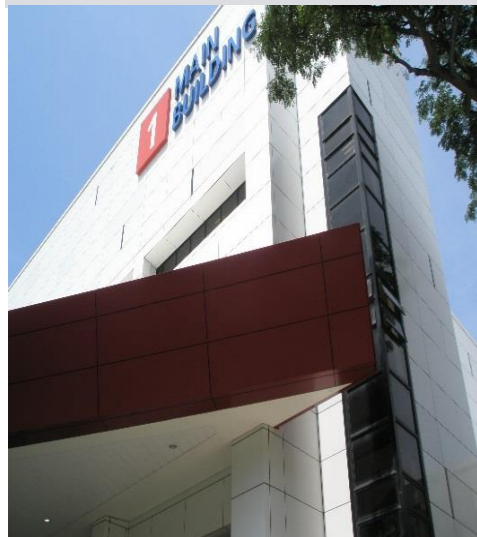
BCA CR06 Work Head L6 Grading



BCA ME15 Work Head L6 Grading
BCA ME01 Work Head L6 Grading
BCA ME05 Work Head L6 Grading

Mission Critical Projects

**Remodelling of
NUH**



**National University
Hospital
Contract Value:
S\$43.2M**

**Upgrading &
fitting-out of
existing MRT
stations**



**Ang Mo Kio MRT
Contract Value:
S\$12.0M**

**Upgrading &
fitting-out of
shopping complex**



**Plaza Singapura
Contract Value:
S\$7.0M**

**Upgrading &
fitting-out of
institutions of
higher learning**



**Raffles Education
Centre
Contract Value:
S\$11.8M**

**Upgrading &
fitting-out of
commercial banks**



**Citibank Campus
Contract Value:
S\$20.6M**

Mechanical & Electrical Divisions

Focus on Mega Integrated M&E and Special Services Projects

Asia Square
Tower One



Contract Value:
S\$127.0M

Procter & Gamble
Singapore
Innovation Centre



Contract Value:
S\$60.0M

Marina Bay Sand
Integrated Resorts



Contract Value:
S\$161.2M

Changi Airport
Group



Contract Value:
S\$139.5M*

Marina One
Development



Contract Value:
S\$142.2M

*Cumulative projects from July 2014 till date



Notable Projects - Ongoing



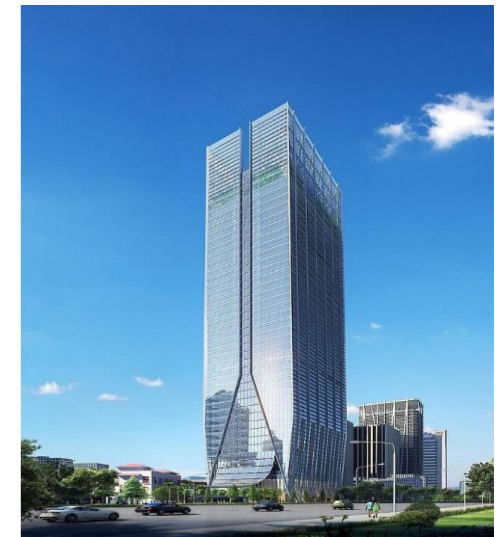
Marina One
Contract Value:
S\$142.2M



Changi Airport Group
Contract Value: S\$139.5M



Tampines Hub
Contract Value: S\$33.0M



Frasers Tower
Contract Value:
S\$43.9M



BDB Synergy
Contract Value: S\$15.6M



MDIS – Educity@Iskandar
Contract Value: S\$70.0M



Centrepoint Shopping Centre
Contract Value: S\$30.0M

**Outstanding
Order Book:
S\$383M**

Human Resources

Backbone of the Engineering Business



Over 100 Professional, Manager, Executive, and Technician (PMET) staff

More than 75% equipped with professional qualifications

Staff Loyalty - more than 70% of senior management staff have more than 10 years of service

Heavily invested in continuous training & upgrading of staff

Staff welfare program



Real Estate Business



HARNESSING STRONG FUNDAMENTALS

18 Current Projects & 20 Completed Projects

Experienced Developer in Singapore

- Successfully completed 12 projects
- Good track record in securing well located land at reasonable prices

Regional Presence

- Growing presence in Malaysia, Thailand, Australia and New Zealand
- Balanced portfolio of projects across both geographical regions and asset types to mitigate market risks

Deliver Quality Developments

- Recognised for providing quality homes that delight buyers
- Proven track record of creating living and working spaces
- Seek to deliver quality, reliability and value to home buyers

Leverage on the Group Network

- Performance-based culture is supported by a forward-looking management and diverse talent workforce
- TEE land is able to tap onto TEE Group's network as well as engineering experience and expertise

Focus on quality residential property development projects and continued expansion into other property segments

- The Group continues to invest in land sites with good locations for development into quality residential units with innovative designs and lifestyle themes
- To ensure sustainable growth, the Group is also expanding into commercial, industrial and hospitality property segments
- The Group is open to strategic partnerships and joint ventures to co-operate with like-minded partners with complementary strengths to enhance the future growth

Strengthen the Group's position in foreign markets

- Strategically, the Group has set its sights on the long term prospects of the real estate market in the ASEAN region, as well as in developed economies such as Australia and New Zealand that will be beneficial for its long-term growth and to mitigate policy and demand risks that it may face in Singapore

Continued diversification of revenue stream to include recurring income from property investments portfolio

- Income from such properties are expected to generate additional and recurrent revenue stream that will mitigate risks associated with economic cycles and market volatility

Chewathai Interchange



Hallmark Chaengwattana



Chewathai Residence



Hallmark Ngamwongwan



Quality Hotel CKS Sydney Airport

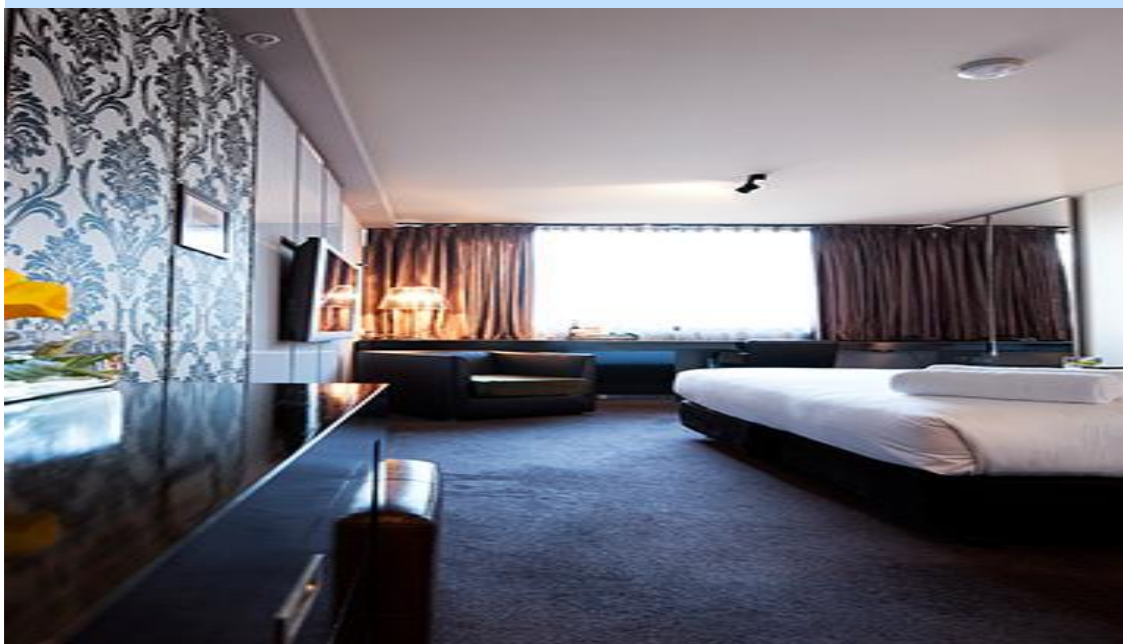


Located 5 minutes from Sydney's International Airport

10 minutes from the Domestic Terminal and 13km from the CBD

4-star hotel comprising 121 rooms

Larmont Sydney



A premier 4-star boutique hotel comprising 76 modern rooms and suites

Located in the heart of Potts Point; one of Sydney's most fashionable suburbs

Minutes from the CBD, Bondi Beach, and Sydney's entertainment district

91 MARSHALL



PALACIO



AURA 83



SKY GREEN





183 Longhaus

183
LONGHAUS

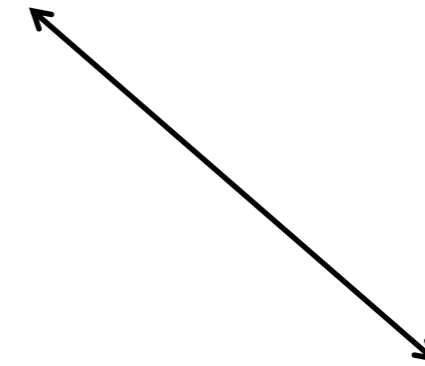
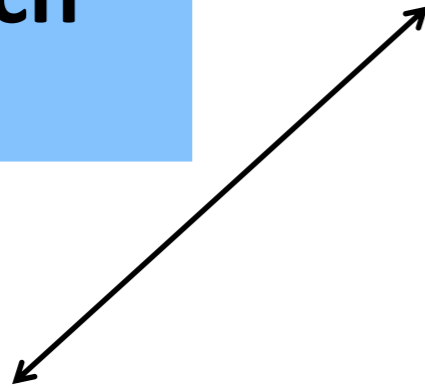




Group Overview

Synergistic Approach

Engineering



Infrastructure



Real Estate







Creating Value for TEE

2 companies successfully listed



1 in pipeline



TEE Land



CMC Infocomm



Chewathai





Financial Performance

TEE vs Peers

Metric	TEE International	Industry (Construction and Engineering)	Sector (Industrials)
Return on Equity (12 months)	12.8%	6.96%	10.27%
Return on Equity (5 Yr. Avg)	12.11%	8.4%	10.0%

TEE vs ST Index

	TEE	STI
Price Appreciation since TEE's IPO in 2001*	327%	66%

	TEE International Annualised Returns	STI Annualised Returns
Without Dividends reinvested	10.40%	3.62%

*including share split, bonus share issuance



End