

First Quarter Financial Statement and Dividend Announcement for the period Ended 31 March 2019

1(a)(i) An income statement and statement of comprehensive income or a statement of comprehensive income, for the Group, together with a comparative statement for the corresponding period of the immediately preceding financial year

| | | C | Group | |
|--|------|-------------------|------------------|-------------------|
| | Note | 1Q2019 \$'000 | 1Q2018 \$'000 | +/(-) % |
| Revenue | | <i>•••••</i> | + •••• | |
| - Property developments | | 204,274 | 137,234 | 48.9 |
| - Construction | | 37,676 | 41,986 | (10.3) |
| - Hospitality | | 21,724 | 18,149 | 19.7 |
| - Education | | 1,751 | - | NM |
| - Property investments & others | | 1,848 | 1,820 | 1.5 |
| | | 267,273 | 199,189 | 34.2 |
| Cost of sales | | (219,319) | (152,439) | 43.9 |
| Gross profit | | 47,954 | 46,750 | 2.6 |
| Other items of income | | | | |
| Interest income | | 1,833 | 710 | 158.2 |
| Other income | | 1,195 | 612 | 95.3 |
| Other items of expense | | | | |
| Marketing and distribution expenses | 1 | (4,183) | (1,894) | 120.9 |
| Administrative expenses | | (21,072) | (22,323) | (5.6) |
| Finance costs | 2 | (15,028) | (8,665) | 73.4 |
| Share of results of associates and joint venture | | 560 | 1,175 | (52.3) |
| Profit before tax | | 11,259 | 16,365 | (31.2) |
| Income tax expense | 3 | (1,173) | (4,110) | (71.5) |
| Profit after tax | | 10,086 | 12,255 | (17.7) |
| Profit attributable to: | | | | |
| Owners of the Company | | 11,254 | 6,123 | 83.8 |
| Non-controlling interests | | (1,168) 10,086 | 6,132 12,255 | (119.0) (17.7) |

1(a)(ii) Items, which if significant, must be included in the income statement

| | | Gro | up | |
|--|---|------------------|------------------|---------|
| | | 1Q2019 \$'000 | 1Q2018 \$'000 | +/(-) % |
| Other income | | | | |
| Rental income from development properties | | 227 | 102 | 122.5 |
| Sales of materials | | 204 | - | NM |
| Government grants | | 241 | 156 | 54.5 |
| Deposits forfeited from buyers | | 23 | 45 | (48.9) |
| Gain on disposal of property, plant and equipment | | 142 | 43 | 230.2 |
| Foreign exchange gain | 4 | 58 | - | NM |
| Others | | 300 | 266 | 12.8 |
| | | 1,195 | 612 | 95.3 |
| The following items have been included in arriving at profit before tax: | | | | |
| Employee benefits expenses | 5 | 18,653 | 15,104 | 23.5 |
| Depreciation of property, plant and equipment | | 4,949 | 4,430 | 11.7 |
| Foreign exchange loss | 4 | - | 4,893 | (100.0) |
| Legal and professional fees | | 750 | 338 | 121.9 |
| Maintenance of properties | | 1,116 | 1,419 | (21.4) |
| Amortisation of intangible assets | | 93 | 56 | 66.1 |
| | | | | |

Note:-

NM - Not meaningful.

Notes to Group Income Statement

- 1 The increase in marketing and distribution expenses in 1Q2019 was due to selling costs incurred for preparation of sale launches of development projects.
- 2 The increase in finance costs was due to more borrowing costs of development projects being expensed off in 1Q2019.
- 3 The effective tax rate was lower in 1Q2019 due to lesser profit contribution from Australian entities which is subject to higher tax rate.
- 4 The decrease in foreign exchange loss was due to strengthening of Australian dollars in 1Q2019 as compared to weakening of Australian dollars in 1Q2018.
- 5 The increase in employee benefits expenses in 1Q2019 was due to higher headcount arising from expansion of the hotel and education sectors.

1(a)(iii) Statement of Comprehensive Income

| | Group | | | | |
|---|-------|-------------------|---|------------------|--------------------|
| | Note | 1Q2019 \$'000 | | 1Q2018 \$'000 | +/(-) % |
| Profit after tax Other comprehensive income: | | 10,086 | | 12,255 | (17.7) |
| Items that may be reclassified subsequently to profit or loss Foreign currency translation gain/(loss) | 1 | 261 | [| (5,474) | (104.8) |
| Share of foreign currency translation of associate and joint venture | | 30 291 | | (23) (5,497) | (230.4) (105.3) |
| Other comprehensive income for the quarter, net of tax | | 291 | | (5,497) | (105.3) |
| Total comprehensive income for the quarter | | 10,377 | • | 6,758 | 53.6 |
| Total comprehensive income attributable to: | | | | | |
| Owners of the Company | | 11,512 | | 700 | 1,544.6 |
| Non-controlling interests | | (1,135) 10,377 | • | 6,058 6,758 | (118.7) 53.6 |

Notes to Statement of Comprehensive Income

Foreign currency translation gain/(loss) arises from the translation of financial statements of foreign operations whose functional currencies are different from that of the Group's functional currency. Translation gain in 1Q2019 was mainly due to slight appreciation of Australian dollars against Singapore dollars on the Group's foreign net assets which are largely denominated in Australian dollars, as opposed to depreciation of Australian dollars in the corresponding period.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

| | The Group | | | | The Company | | |
|--|-----------|-------------------|--------------------------|------|---------------------------------------|--------------------|--|
| | | 31 Mar 2019 | 31 Dec 2018 | | 31 Mar 2019 | 31 Dec 2018 | |
| | Note | \$'000 | \$'000 | Note | \$'000 | \$'000 | |
| Non-current assets | | | | | · · · · · · · · · · · · · · · · · · · | | |
| Property, plant and equipment | 1 | 376,412 | 364,221 | | 1,604 | 1,438 | |
| Investment properties | | 250,628 | 250,617 | | - | - | |
| Intangible assets | | 16,585 | 16,677 | | 494 | 509 | |
| Investment in subsidiaries | | - | - | | 3,342 | 3,342 | |
| Investment in joint venture | | 3,707 | 3,392 | | - | - | |
| Investments in associates | | 6,116 | 6,105 | | 650 | 650 | |
| Deferred tax assets | | 7,750 | 5,956 | | - | - | |
| Trade and other receivables | | 41,289 702,487 | 40,411 687,379 | 9 | 325,054 331,144 | 275,045 280,984 | |
| Current assets | | 702,407 | 667,379 | | 331,144 | 200,904 | |
| Development properties | 2 | 1,297,603 | 1,410,329 | | - | - | |
| Assets held for sale | | - | - | | - | - | |
| Inventories | | 2,470 | 2,152 | | - | - | |
| Prepayments | | 3,166 | 2,708 | | 237 | 252 | |
| Trade and other receivables | 3 | 630,169 | 123,444 | 9 | 5,663 | 8,096 | |
| Contract assets | 4 | 108,665 | 501,307 | | - | - | |
| Capitalised contract costs | | 14,482 | 16,663 | | - | - | |
| Cash and short-term deposits | 5 | 469,747 | 342,558 | 10 | 102,763 | 41,428 | |
| | | 2,526,302 | 2,399,161 | | 108,663 | 49,776 | |
| Total assets | | 3,228,789 | 3,086,540 | | 439,807 | 330,760 | |
| Deduct: Current liabilities | | | | | | | |
| Loans and borrowings | 6 | 439,673 | 129,773 | | - | - | |
| Trade and other payables | | 71,639 | 64,814 | 11 | 766 | 671 | |
| Contract liabilities | 7 | 74,438 | 99,488 | | - | - | |
| Other liabilities | | 58,826 | 48,430 | | 8,301 | 7,414 | |
| Income tax payable | | 10,187 | 9,716 | | 242 | 600 | |
| | | 654,763 | 352,221 | | 9,309 | 8,685 | |
| Net current assets | | 1,871,539 | 2,046,940 | | 99,354 | 41,091 | |
| Deduct: Non-current liabilities | | | | | | | |
| Loans and borrowings | 6 | 1,490,106 | 1,681,360 | | 38,250 | 38,250 | |
| Trade and other payables | | 142,428 | 140,696 | 11 | 299,480 | 191,017 | |
| Other liabilities | 8 | 16,968 | 36 | | - | - | |
| Deferred tax liabilities | | 40,092 | 38,172 | | 36 | 36 | |
| | | 1,689,594 | 1,860,264 | | 337,766 | 229,303 | |
| | | 884,432 | 874,055 | | 92,732 | 92,772 | |
| Equity attributable to owners of the Company | | | | | | | |
| Share capital | | 79,691 | 79,691 | | 79,691 | 79,691 | |
| Treasury shares | | (30,034) | (30,034) | | (30,034) | (30,034 | |
| Retained earnings | | 784,720 | 773,466 | | 39,682 | 39,722 | |
| Other reserves | | (5,517) | (5,775) | | 3,393 | 3,393 | |
| | | 828,860 | 817,348 | | 92,732 | 92,772 | |
| Non-controlling interests Total equity | | 55,572 884 432 | 56,707 874,055 | | 92,732 | 92,772 | |
| ι σται σημιτγ | | 884,432 | 074,033 | | 92,132 | 92,11Z | |

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year (Cont'd)

Notes to Statement of Financial Position

Note

The Group

- 1 The increase in property, plant and equipment was mainly due to right-of-use assets of the Group's lease commitments arising with the adoption of SFRS(I) 16 Leases which took effect from 1 January 2019.
- 2 The decrease in development properties was mainly due to costs charged to income statement upon completion of High Park Residences in March 2019.
- 3 The increase in current trade and other receivables was mainly due to progress billings receivable from purchasers of High Park Residences of which Temporary Occupation Permit has been obtained and deposit for purchase of the Kampong Java site.
- 4 The decrease in contract assets was mainly due to the transfer to trade receivables following the completion of High Park Residences.
- 5 The increase in cash and short-term deposits was mainly due to progress payment received for High Park Residences and proceeds from \$100 million notes issued in March 2019, partially offset by part payment for purchase of the Kampong Java site.
- 6 The increase in current and non-current loans and borrowings was due to issuance of term notes, financings obtained for development projects and working capital, partially offset by repayment of bank loans.
- 7 The decrease in contract liabilities was due to lesser amount of advances from customers following the progressive recognition of revenue.
- 8 The increase in other liabilities is due to lease liabilities arising from the adoption of SFRS(I) 16 Leases which took effect from 1 January 2019.

The Company

- 9 The increase in trade and other receivables was due to working capital loans extended to subsidiaries.
- 10 The increase in cash and short-term deposits was mainly due to proceeds from \$100 million notes issued in March 2019.
- 11 The increase in trade and other payables was due to loans obtained from subsidiaries.

1(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year

| | As at 31 Mar 2019 \$'000 | As at 31 Dec 2018 \$'000 |
|--|-----------------------------|-----------------------------|
| Amount repayable in one year or less, or on demand | | |
| - Secured | 439,673 | 129,773 |
| - Unsecured | - | - |
| Amount repayable after one year | | |
| - Secured | 1,351,856 | 1,643,110 |
| - Unsecured | 138,250 | 38,250 |
| | 1,929,779 | 1,811,133 |

Details of any collateral

The Group's total borrowings of \$1.9 billion are loans taken to finance property development projects, investment properties and hotels, and for working capital.

The Group's borrowings of \$1.8 billion are mainly secured by:

- (a) legal mortgage on the development properties, investment properties and hotels;
- (b) subordination of shareholder's loan;
- (c) assignment of sale proceeds of the development properties;
- (d) assignment of all rights and benefits under construction contracts, performance bonds and insurance policies in respect of the development properties;
- (e) assignment of tenancy and sale agreements of the investment and development properties;
- (f) fixed and floating charge on the hotels; and
- (g) corporate guarantee from the Company.

The Group's unsecured borrowings of \$138.3 million comprise the following notes issued under its \$750 million Multicurrency Debt Issuance Programme:

- (a) \$13.0 million 5-year fixed rate notes issued on 14 June 2016. The notes bear interest at the rate of 4.75 per cent. per annum payable semi-annually in arrear and will due in June 2021.
- (b) \$25.3 million 5-year fixed rate notes issued on 19 May 2017. The notes bear interest at the rate of 4.90 per cent. per annum payable semi-annually in arrear and will due in May 2022.
- (c) \$100.0 million 3-year fixed rate notes issued on 15 March 2019. The notes bear interest at the rate of 6.0 per cent. per annum payable semi-annually in arrear and will due in March 2022.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

| | Group | | | | |
|--|-------------------------------|-------------------------------|--|--|--|
| Cash flows from operating activities | 1Q2019 \$'000 | 1Q2018 \$'000 | | | |
| Profit before tax | 11,259 | 16,365 | | | |
| Adjustments for: | | | | | |
| Interest income | (1,833) | (710) | | | |
| Gain on disposal of property, plant and equipment | (142) | (43) | | | |
| Interest expense | 15,028 | 8,665 | | | |
| Depreciation of property, plant and equipment | 4,949 | 4,430 | | | |
| Amortisation of intangible assets | 93 | 56 | | | |
| Amortisation of capitalised contract cost | 3,071 | 3,114 | | | |
| Unrealised exchange loss | 55 | 4,162 | | | |
| Share of results of associates and joint venture | (560) | (1,175) | | | |
| Share-based compensation | | <u> </u> | | | |
| Operating profit before changes in working capital | 31,920 | 30,402 | | | |
| Changes in working capital: | 4.40,000 | 04400 | | | |
| Development properties | 113,992 | 34,168 | | | |
| Capitalised contract cost | (887) | (1,985) | | | |
| Inventories | (311) | 338 | | | |
| Prepayments Trade and other receivables and contract assets | (459) | (6,189) | | | |
| | (114,401) (16,444) | (65,581) 42,405 | | | |
| Trade and other payables and contract liabilities Other liabilities | 28,898 | (17,031) | | | |
| Cash generated from operations | 42,308 | <u> </u> | | | |
| | | | | | |
| Interest paid | (17,784) | (9,465) | | | |
| Interest received | 1,833 | 710 | | | |
| Income tax paid Net cash generated from operating activities | <u>(570)</u> 25,787 | <u>(781)</u> 12,051 | | | |
| | 23,767 | 12,031 | | | |
| Cash flows from investing activities: | (17,004) | (22.250) | | | |
| Purchase of property, plant and equipment | (17,604) 215 | (33,258) 121 | | | |
| Proceeds from disposal of property, plant and equipment Dividend income | 215 264 | 121 | | | |
| Repayment from associates and joint venture | | 26 | | | |
| Additions to intangible assets | - | (195) | | | |
| Additions to investment properties | - | (13,427) | | | |
| Net cash used in investing activities | (17,125) | (46,733) | | | |
| | | | | | |
| Cash flows from financing activities: | | | | | |
| Repayment of loans and borrowings | (40,890) | (32,446) | | | |
| Proceeds from loans and borrowings | 59,224 | 64,669 | | | |
| Proceeds from issuance of term notes | 100,000 | - | | | |
| Proceeds from issuance of new shares by subsidiary to non-controlling interests | <u>-</u> | 1,620 | | | |
| Net cash generated from financing activities | 118,334 | 33,843 | | | |
| Net increase/(decrease) in cash and cash equivalents | 126,996 | (839) | | | |
| Effect of exchange rate changes on cash and cash equivalents | 193 | (767) | | | |
| Cash and cash equivalents at beginning of the period | 342,558 | 257,846 | | | |
| Cash and cash equivalents at end of the period | 469,747 | 256,240 | | | |
| Cash and cash equivalents comprise: | | | | | |
| Short term fixed deposits | 248,734 | 91,598 | | | |
| Cash and bank balances | 221,013 | 164,642 | | | |
| | 469,747 | 256,240 | | | |
| | | | | | |

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd)

Net cash generated from operating activities

The increase in net cash generated from operating activities in 1Q2019 was mainly due to progressive payments from development properties.

Net cash used in investing activities

The decrease in net cash used in investing activities in 1Q2019 was mainly due to lesser purchase of property, plant and equipment. Higher net cash used in 1Q2018 was due to acquisition of the Mercure & Ibis Styles Grosvenor Hotel and the adjoining properties at Hindley Street in Adelaide, Australia.

Net cash generated from financing activities

The increase in net cash generated from financing activities in 1Q2019 was due to issuance of term notes during the period.

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

| | | | | Attrib | utable to owners | of the Compan | у | | | | |
|--|---------|----------|----------|--------------|------------------|---------------|-------------|----------|---------|-------------|---------|
| | | | Treasury | Share-based | | Asset | Currency | | | Non- | |
| Group | Issued | Treasury | shares | compensation | Capital | revaluation | translation | Retained | | controlling | Total |
| | capital | shares | reserve | reserve | reserve | reserve | reserve | earnings | Total | interests | equity |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1 January 2019 | 79,691 | (30,034) | (868) | 4,261 | 674 | 2,611 | (12,453) | 773,466 | 817,348 | 56,707 | 874,055 |
| Issuance of new shares | - | - | - | - | - | - | - | - | - | | - |
| Total comprehensive income for the period | - | - | - | - | - | - | 258 | 11,254 | 11,512 | (1,135) | 10,377 |
| At 31 March 2019 | 79,691 | (30,034) | (868) | 4,261 | 674 | 2,611 | (12,195) | 784,720 | 828,860 | 55,572 | 884,432 |

| | | Attributable to owners of the Company | | | | | | | | | |
|--|-----------------------------|---------------------------------------|---|--|------------------------------|---|--|--------------------------------|-----------------|--|---------------------------|
| Group | lssued capital \$'000 | Treasury shares \$'000 | Treasury shares reserve \$'000 | Share-based compensation reserve \$'000 | Capital reserve \$'000 | Asset revaluation reserve \$'000 | Currency translation reserve \$'000 | Retained earnings \$'000 | Total \$'000 | Non- controlling interests \$'000 | Total equity \$'000 |
| At 1 January 2018 | | | | | | | | | | | |
| As previously reported | 79,691 | (33,653) | (533) | 3,779 | 674 | 2,655 | (22,749) | 744,361 | 774,225 | 34,357 | 808,582 |
| Effect of adopting SFRS(I) 1 | - | - | - | - | - | - | 23,279 | (23,279) | - | - | - |
| Effect of adopting SFRS(I) 15 | - | - | - | - | - | - | - | 14,104 | 14,104 | 2,029 | 16,133 |
| At 1 January 2018, as restated | 79,691 | (33,653) | (533) | 3,779 | 674 | 2,655 | 530 | 735,186 | 788,329 | 36,386 | 824,715 |
| Total comprehensive income for the period | - | - | - | - | - | - | (5,423) | 6,123 | 700 | 6,058 | 6,758 |
| Share-based compensation expenses | - | - | - | 598 | - | - | - | - | 598 | - | 598 |
| Capital contribution to non-controlling interests | - | - | - | - | - | - | - | - | - | 1,620 | 1,620 |
| At 31 March 2018 | 79,691 | (33,653) | (533) | 4,377 | 674 | 2,655 | (4,893) | 741,309 | 789,627 | 44,064 | 833,691 |

| Company | Issued capital \$'000 | Treasury shares \$'000 | Treasury shares reserve \$'000 | Share-based compensation reserve \$'000 | Retained earnings \$'000 | Total equity \$'000 |
|---|-----------------------------|------------------------------|---|--|--------------------------------|---------------------------|
| At 1 January 2019 | 79,691 | (30,034) | (868) | 4,261 | 39,722 | 92,772 |
| Total comprehensive income for the period | - | - | - | - | (40) | (40) |
| At 31 March 2019 | 79,691 | (30,034) | (868) | 4,261 | 39,682 | 92,732 |
| Company | Issued capital \$'000 | Treasury shares \$'000 | Treasury shares reserve \$'000 | Share-based compensation reserve \$'000 | Retained earnings \$'000 | Total equity \$'000 |
| At 1 January 2018 Total comprehensive income for the period | 79,691 - | (33,653) - | (533) - | 3,779 | 67,659 (489) | 116,943 (489) |
| Share-based compensation expenses | _ | - | - | 598 | - | 598 |
| At 31 March 2018 | 79,691 | (33,653) | (533) | 4,377 | 67,170 | 117,052 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as the end of the financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

As at 31 March 2019, the Company held 41,501,100 (31 March 2018 : 46,501,100) ordinary shares as treasury shares. The total number of issued shares excluding treasury shares as at 31 March 2019 was 626,014,061 (31 March 2018 : 621,014,061).

As at 31 March 2019, the number of outstanding share options under the Company's Employee Share Option Scheme was 35,000,000 (31 March 2018 : 40,000,000).

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

The total number of issued shares excluding treasury shares of 41,501,100 (31 December 2018 : 41,501,100) shares as at 31 March 2019 was 626,014,061 (31 December 2018 : 626,014,061) shares.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable as no treasury shares had been sold, transferred, disposed, cancelled or used in any other manner.

1(d)(v) A statement showing all sales, transfers, disposal, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on

Not applicable.

Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice 2

The figures have not been audited or reviewed by the Company's auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matters)

Not applicable.

Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have 4 been applied

Except as disclosed in paragraph 5 below, the Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period as that of the audited financial statements for the year ended 31 December 2018.

The adoption of those new and revised Singapore Financial Reporting Standards (International) (SFRS(I)) has no material effect on the current financial statements for the current period.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has 5 changed, as well as the reasons for, and the effect of, the change

The Group has adopted SFRS(I) 16 with effect from 1 January 2019. The Group has applied the simplified transition approach and will not restate comparative amounts for the year prior to first adoption and has not restated comparatives for the 2018 reporting period as permitted under the specific transition provisions in the standard. On adoption of SFRS(I) 16 Leases, the Group has recognised right-of-use assets of \$15,644,000 and lease liabilities of \$15,644,000 on 1 January 2019.

6 Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

| | Group | | | |
|---|--------|--------|--|--|
| | 1Q2019 | 1Q2018 | | |
| Earnings per ordinary share for the period :- | | | | |
| (i) Based on weighted average number of ordinary shares in issue (in cents) | 1.80 | 0.99 | | |
| (ii) On a fully diluted basis (in cents) | 1.77 | 0.96 | | |

Notes:

(i) The computation of basic earnings per share was based on the weighted average of 626,014,061 ordinary shares (31 March 2018 : 621,014,061 ordinary shares).

7 Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year

| | Gro | oup | Company | | |
|---|-------------|----------------|----------------|----------------|--|
| | 31 Mar 2019 | 31 Dec 2018 | 31 Mar 2019 | 31 Dec 2018 | |
| Net asset value per ordinary share (in cents) based on issued share capital as at the end of the period reported on | 132.40 | 130.56 | 14.81 | 14.82 | |

The computation of net asset value per ordinary share was based on 626,014,061 ordinary shares (excluding treasury shares of 41,501,100) (31 December 2018 : 626,014,061 ordinary shares excluding treasury shares of 41,501,100).

⁽ii) The computation of fully diluted basic earnings per share was based on the adjusted weighted average of 634,122,338 ordinary shares (31 March 2018 : 638,412,103 ordinary shares).

8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must include discussion of any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also include discussion of any material factors that affected the current financial period, working capital, assets or liabilities of the group during the current financial period reported on

Quarterly results : 1Q2019 vs 1Q2018

Overall

Group revenue increased 34.2% from \$199.2 million to \$267.3 million, mainly driven by robust contribution from the Property Developments and Hospitality divisions although revenue from Construction division was lower. Gross profit rose 2.6% from \$46.8 million to \$48.0 million on lower margins. Profit before tax recorded a drop of 31.2% from \$16.4 million to \$11.3 million as a result of higher selling and finance costs.

The Group recorded a lower effective tax rate due to lesser contribution from Australia operation of which the profit is subject to higher tax rate. As a result, profit after tax decreased by 17.7% from \$12.3 million to \$10.1 million.

Property Developments

Revenue climbed 48.9% from \$137.2 million in 1Q2018 to \$204.3 million in 1Q2019 due to the higher percentage of completion of Grandeur Park Residences and Park Colonial.

Construction

Revenue decreased 10.3% from \$42.0 million in 1Q2018 to \$37.7 million in 1Q2019. This was largely attributable to lower revenue recognised from Tampines N6C1A/1B and Woodlands N1C26 & N1C27 which were completed in 2H2018. The decrease was partially offset by revenue recognised from the two Bidadari projects and Sengkang N4 C39 & C40, which are in their active stage of construction.

Hospitality

Revenue from the Hospitality division increased 19.7% from \$18.1 million in 1Q2018 to \$21.7 million in 1Q2019 due to full quarter contribution from the Group's Mercure & Ibis Styles Grosvenor Hotel in Adelaide, South Australia. In 1Q2018 revenue contribution from this hotel was insignificant as the legal completion took place in March 2018. In addition, the Group's island resort in Maldives, Grand Park Kodhipparu Resort also recorded improvement in revenue.

Education

Revenue from Education division relates to revenue of White Lodge preschools and the Group's first Repton Schoolhouse.

Property Investments & Others

Revenue from the division increased marginally and remained stable at \$1.8 million quarter on quarter.

Group Statement of Financial Position Review

The Group's net current assets decreased \$0.1 billion from \$2.0 billion to \$1.9 billion during the period in review mainly due to reclassification of certain loans and borrowings which the Group intends to repay with the proceeds from the High Park Residences. Non-current liabilities decreased from \$1.9 billion to \$1.7 billion due to reclassification of certian loans and borrowings to current liabilities.

Total equity increased from \$874.1 million to \$884.4 million, after taking into account a net profit of \$10.3 million recorded in 1Q2019. As a result of increased cash and short-term deposits, the Group's net-debt-to-equity ratio improved from 1.68 as at 31 December 2018 to 1.65 as at 31 March 2019.

9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

No prospect statements for 1Q2019 were previously provided.

10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Property Developments

<u>Singapore</u>

Based on URA statistics, the prices of private residential properties decreased by 0.7% in 1Q2019, against 0.1% decrease in 4Q2018. As for total supply, there were 53,284 uncompleted private residential units (excluding ECs) in the pipeline with planning approvals as at the end of 1Q2019, as compared with 51,498 units in 4Q2018. Of these, 36,839 units remained unsold as at the end of 1Q2019, up from 34,824 units in 4Q2018.

Given the slowdown in property sales and the increasing supply, the Group will exercise caution in its price bids for new land parcels.

Temporary Occupation Permit was obtained for High Park Residences in March 2019. Consequently, contribution from this project will be minimal going forward. As of to-date, the total number of Park Colonial units sold has risen to 75.2% while that of Grandeur Park Residences remained at 97.1%.

The Group plans to launch the Changi Garden project (known as Parc Komo) for sale in 2Q2019.

<u>Australia</u>

According to real estate research firm CoreLogic, Sydney and Melbourne continued to lead the housing prices declines, with double-digit falls over the past year. However, the pace of decline has slowed, with 0.7% and 0.6% declines in Sydney and Melbourne respectively in April 2019.

The Group will similarly exercise caution in its bids for new projects.

Construction

As no contracts were secured in 1Q2019 and with more works billed, the Group's total construction order book has slipped to \$388.8 million as at the end of 1Q2019, from \$425.5 million a quarter ago. The Group expects competition for HDB construction contracts to remain keen. To diversify, it has tendered for public non-housing and civil engineering projects and will continue to tender for such projects when opportunities arise.

Hospitality

Based on STB data, international visitor arrivals in January and February increased 5.3% and 3.3% respectively, relative to the same period last year. The continued growth in international visitor arrivals will underpin the performance of Park Hotel Alexandra. For hotels outside Singapore, it is expected that their performance will be stable

The Group has also made progress in the application of development approval for the proposed hotel development at Pirie Street, Adelaide.

Education

The Group's 70% owned White Lodge completed its acquisition of 64.64% stake of Invictus International School in April. With the addition of an elementary school to its stable of preschools, the Group is one step closer to providing a complete K12 education in Singapore. In the coming months, the Group plans to extend Invictus International School to provide middle school education. In addition, the Group will also explore opportunities in early education and preschool segments outside Singapore.

11 Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? No.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12 If no dividend has been declared/recommended, a statement to that effect

No dividend has been declared/recommended for the quarter ended 31 March 2019.

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company does not have a shareholders' mandate for interested person transactions.

14 Confirmation

We, Chia Lee Meng Raymond and Tan Tee How, being two Directors of CHIP ENG SENG CORPORATION LTD (the "Company"), do hereby confirm on behalf of the Directors of the Company that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the unaudited interim financial statements of the Company and of the Group for the first quarter ended 31 March 2019 to be false or misleading in any material aspect.

On behalf of the Board of Directors,

Chia Lee Meng Raymond Executive Director and Group Chief Executive Officer Tan Tee How Executive Director

15 Confirmation that the issuer has procured undertakings from all its directors and executive officers under Rule 720(1)

The Company confirms that it has procured undertakings from all of its directors and executive officers under Rule 720(1).

BY ORDER OF THE BOARD

Chia Lee Meng Raymond Executive Director and Group Chief Executive Officer 6 May 2019