



PropNex

Service You Trust
SINGAPORE
PROPNEX LIMITED

FY2019
ANNUAL
GENERAL
MEETING





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OVERVIEW



- Net Profit 1Q20: \$8.2m, 4Q19: \$8.1m
- Proposes final and special dividends amounting to 2.25 cents per share
- Leadership in New Launches
- Continues status as Singapore's largest listed real estate agency
- 2020 Market Outlook & New Project pipeline



FINANCIAL SNAPSHOT

Income Statement

333.9% SURGE IN 4Q2019 NET PROFIT WITH 57.9% GROWTH IN REVENUE FOR FY 2019

- **Interim dividend paid: 1.25c per share, proposes final & special dividends: 2.25c per share, total dividends for FY2019: 3.5c per share, payout ratio of 64.6%, dividend yield of 6.3%**
- **NPAT S\$21.1m on revenue S\$419.8m, buoyed strongly by higher revenue & profit in 2H2019**
- **Strong balance sheet: healthy cash balance \$81.5m**
- **Strengthens status as Singapore's No. 1 listed real estate agency**

4Q2019 INCOME STATEMENT

(in S\$'000)	4Q2019	4Q2018	▲ ▼
Rev	131,015	82,999	58%
COS	(116,135)	(75,238)	54%
GP	14,880	7,761	92%
GP%	11.4%	9.4%	
O. income	1,642	1,424	21%
Staff Cos.	(3,515)	(4,600)	(24%)
Dep. ROU	(664)	-	NM
Expenses	(2,505)	(2,490)	1%
NPBT	9,838	2,095	370%
NP%	7.5%	2.5%	
Tax	(1,706)	(221)	672%
NPAT	8,132	1,874	334%

All 5 segments improved in4Q:

- Proj Mktg ↑247% 4Q19: \$55.4m, 4Q18: \$15.9m
- Pte resale ↑15% 4Q19: \$24.6m, 4Q18: \$21.3m
- HDB resale ↑2% 4Q19: \$20.8m, 4Q18: \$20.3m
- Landed resale ↑24% 4Q19: \$4.3m, 4Q18: \$3.5m
- Rental ↑20% 4Q19: \$24.4m, 4Q18: \$20.3m

Mkt fee ↑ 4Q19: \$0.6m, 4Q18: \$0.5m

- Ave. HC ↑ 4Q19: 171, 4Q18: 170
- Annual sal. increment
- Accrued P. bonus started in FY19

2019 INCOME STATEMENT

(in S\$'000)	FY2019	FY2018	▲ ▼
Rev	419,837	431,539	(3%)
COS	(375,528)	(389,378)	(4%)
GP	44,309	42,161	5.1%
GP%	10.6%	9.8%	
Other income	6,970	6,157	13%
Staff costs	(12,811)	(12,069)	6%
Dep. ROU	(2,675)	-	NM
IPO Exp.	-	(1,113)	NM
Expenses	(10,215)	(8,763)	17%
NPBT	25,578	26,373	(3%)
NP%	6.1%	6.1%	
Tax	(4,459)	(4,436)	-
NPAT	21,119	21,937	(4%)
PATMI	20,040	19,412	3.2%

Jul18 cooling measures

- Pte resale ↓28% FY19: \$89.3m, FY18: \$124.3m
- HDB resale ↓8% FY19: \$75.2m, FY18: \$81.6m
- Landed resale ↓8% FY19: \$24.2m, FY18: \$22.3m

Mitigated by

- ✓ Proj.Mktg ↑15% FY19: \$134.9m, FY18: \$117.1m
- ✓ Rental ↑17% FY19: \$90.4m, FY18: \$77.5m

- Interest ↑ FY19: \$1.2m, FY18: \$0.7m
- Prof. fee ↑ FY19: \$0.4m, FY18: \$0.0m
- Sponsorship ↑ FY19: \$0.3m, FY18: \$0.2m
- Referral fee ↓ FY19: \$1.3m, FY18: \$1.6m

- Ave. HC ↑ FY19: 173, FY18: 165
- Annual sal. increment

- Depn ↑ FY19: \$1.1m, FY18: \$0.7m
- Corp event ↑ FY19: \$0.8m, FY18: \$0.5m
- Impair+B/Debt ↑ FY19: \$1.0m, FY18: \$0.2m
- Recruit ↑ FY19: \$0.9m, FY18: \$0.5m
- Ad & Mktg ↓ FY19: \$2.3m, FY18: \$2.5m
- Op. lease ↓ FY19: \$0.1m, FY18: \$0.3m

NET PROFIT GROWTH OF 252.1% AND LEADS IN NEW PROJECT LAUNCHES FOR 1Q2020

- **NPAT S\$8.2m on revenue S\$135.6m**, with stronger contributions from primary and secondary residential markets
- Robust balance sheet with **healthy cash equivalents of S\$89.8m**
- Continued leadership performance in April 2020 for new project launches
- Leveraging on innovation and technology to engage salespersons and customers

1Q2020 INCOME STATEMENT

(in S\$'000)	1Q2020	1Q2019	▲ ▼
Rev	135,616	74,210	83%
COS	(120,549)	(66,878)	80%
GP	15,067	7,332	106%
GP%	11.1%	9.9%	
O. income	1,874	1,652	13%
Staff Cos.	(3,717)	(3,156)	18%
Dep. ROU	(660)	(672)	(2%)
Expenses	(2,621)	(2,393)	10%
NPBT	9,943	2,763	260%
NP%	7.3%	3.7%	
Tax	(1,719)	(427)	303%
NPAT	8,224	2,336	252%

All 5 segments improved

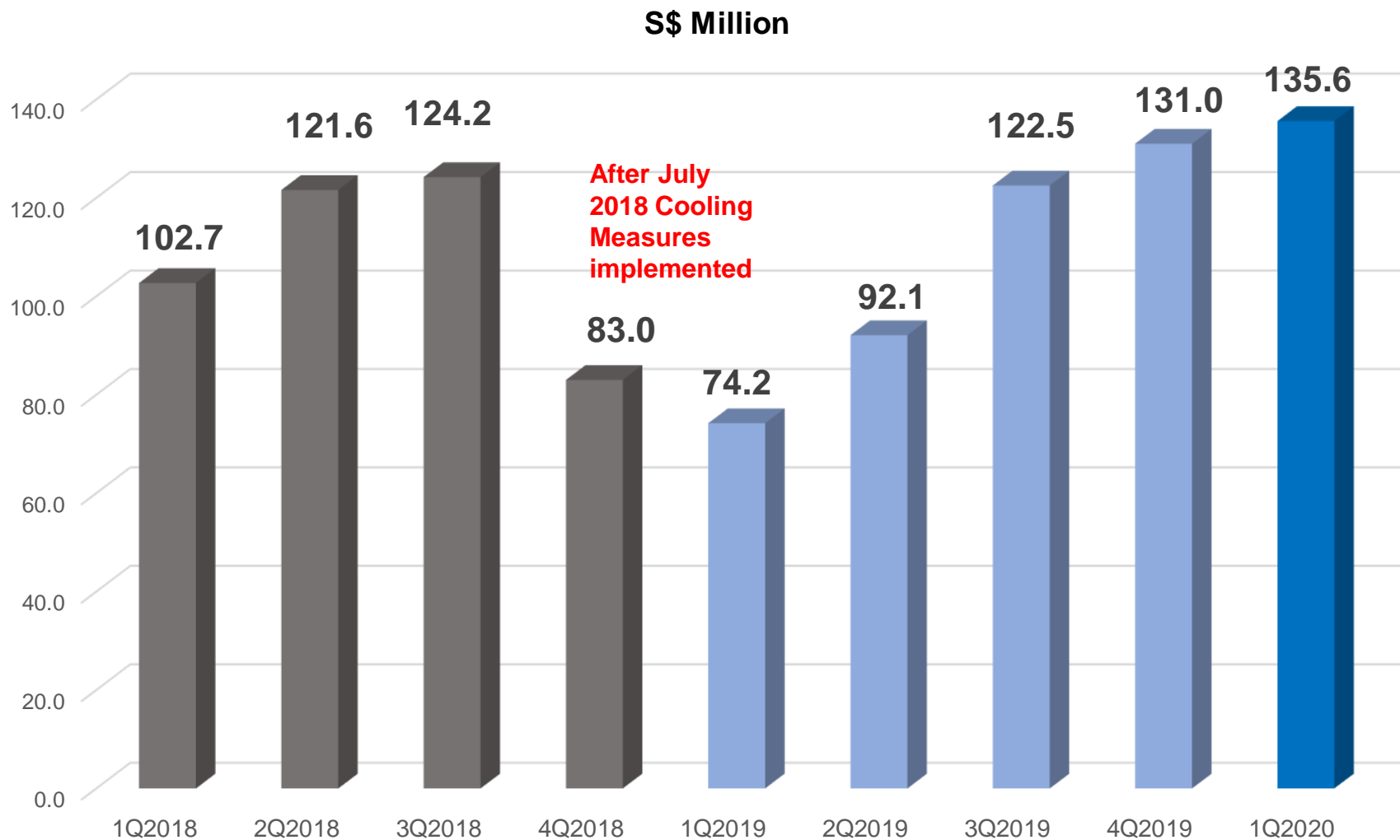
- Proj mktg ↑317% 1Q20: \$60.2m, 1Q19: \$14.4m
- Pte resale ↑45% 1Q20: \$28.8m, 1Q19: \$19.9m
- HDB resale ↑19% 1Q20: \$18.6m, 1Q19: \$15.7m
- Landed resale ↑47% 1Q20: \$6.6m, 1Q19: \$4.5m
- Rental ↑7% 1Q20: \$19.6m, 1Q19: \$18.3m

- Bank ref ↑ 1Q20: \$346k, 1Q19: \$255k
- Valn fee ↑ 1Q20: \$154k, 1Q19: 0
- Sponsor fee ↑ 1Q20: \$126k, 1Q19: \$88
- Mktg fee ↓ 1Q20: \$515k, 1Q19: \$576k

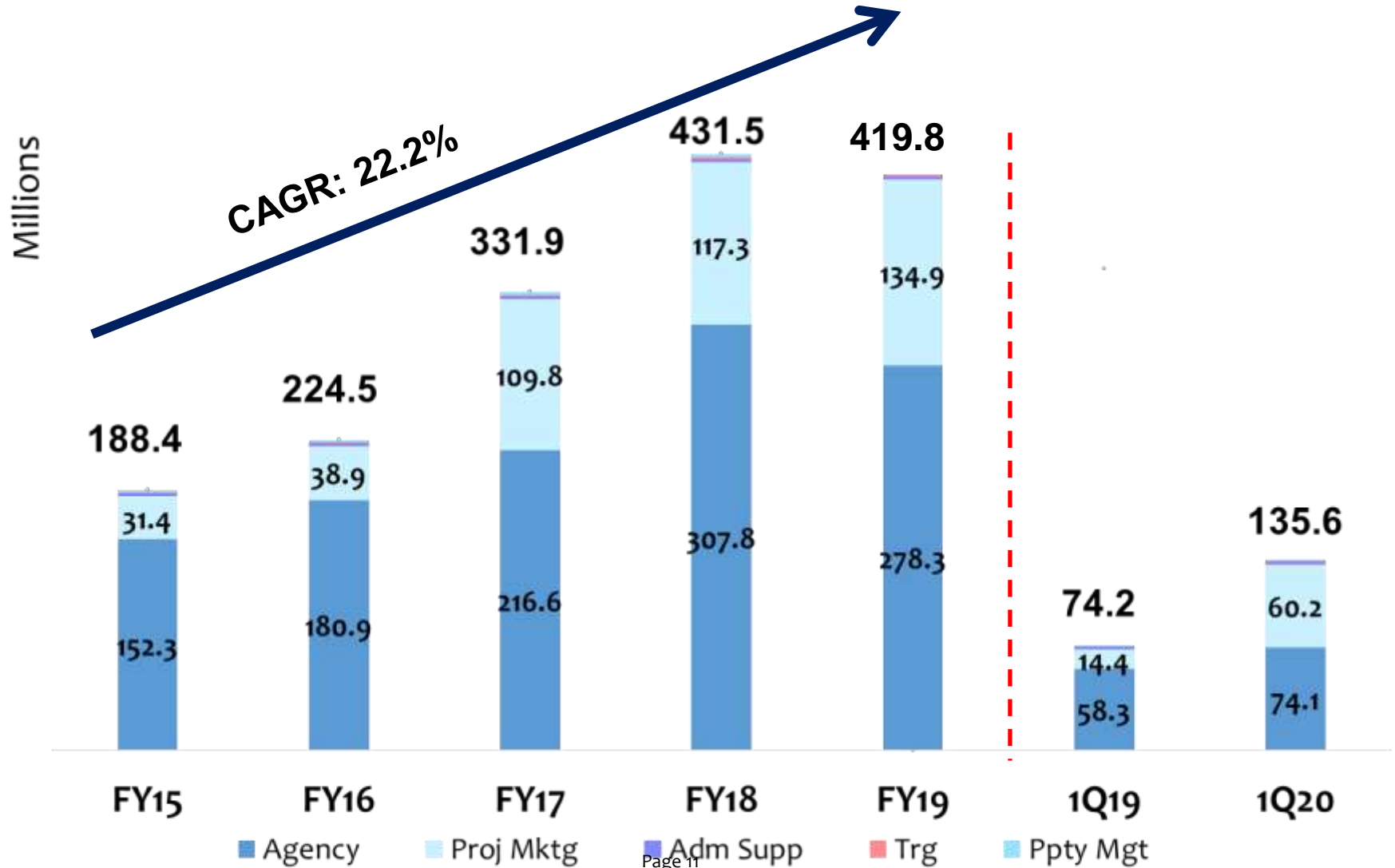
- Ave. HC ↑ 1Q20: 175, 1Q19: 174
- Salary increment, bonus prov.

- Recruit ↑ 1Q20: \$325k, 1Q19: \$156k
- Corp event ↑ 1Q20: \$230k, 1Q19: \$175k

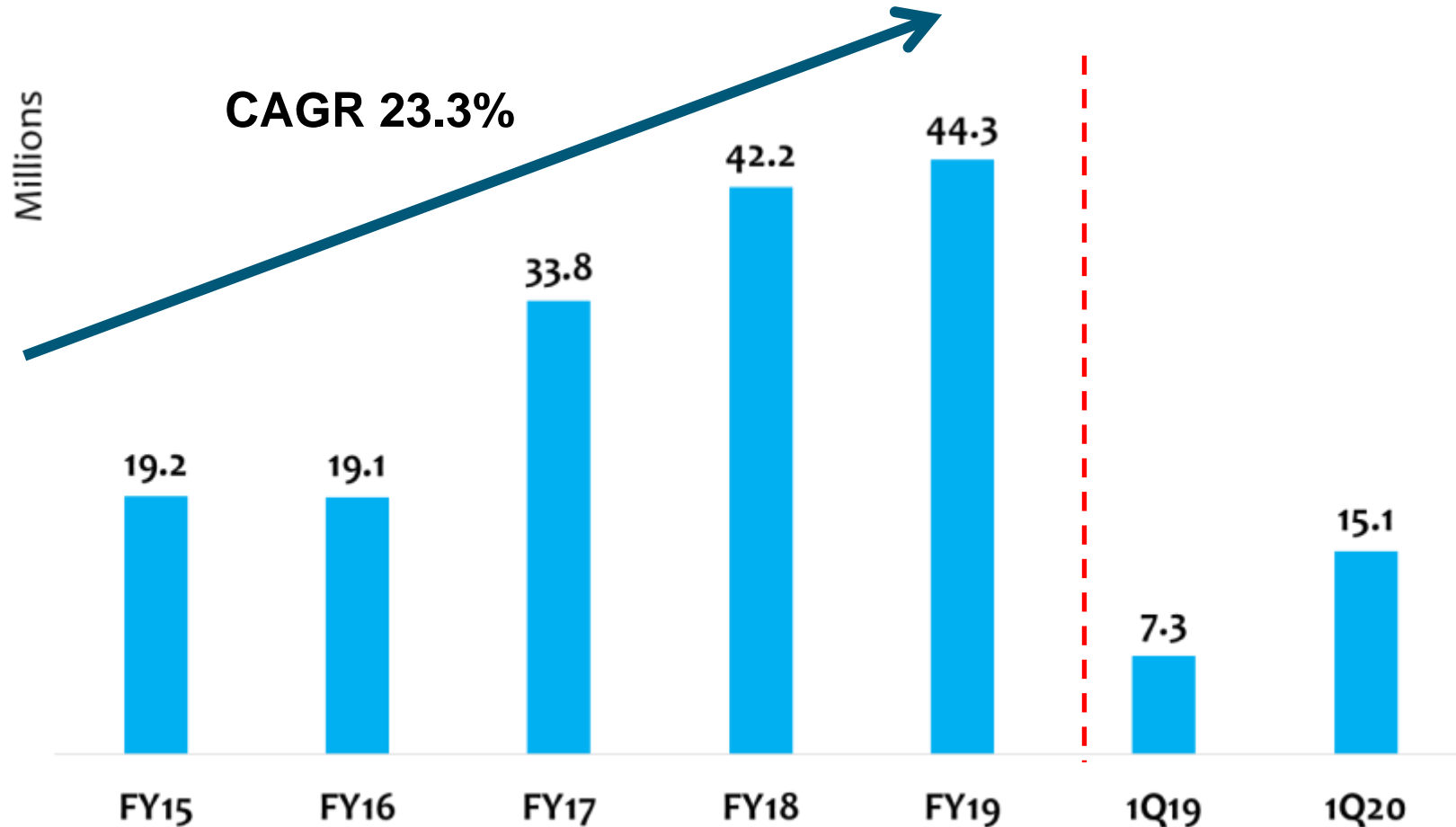
GROUP REVENUE



GROUP REVENUE

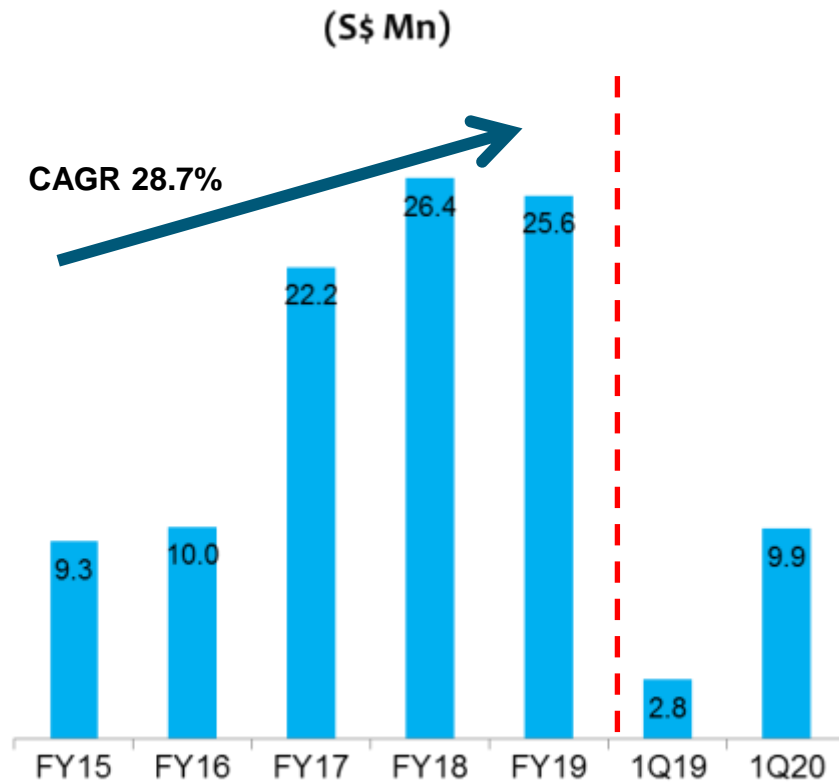


GROSS PROFIT

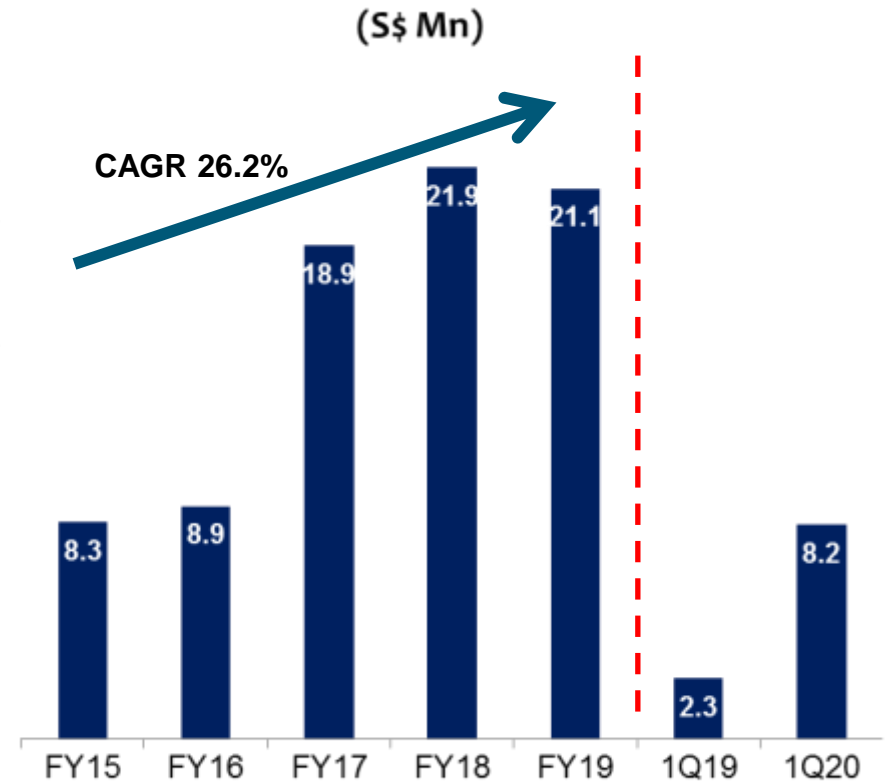


NET PROFIT

NET PROFIT BEFORE TAX



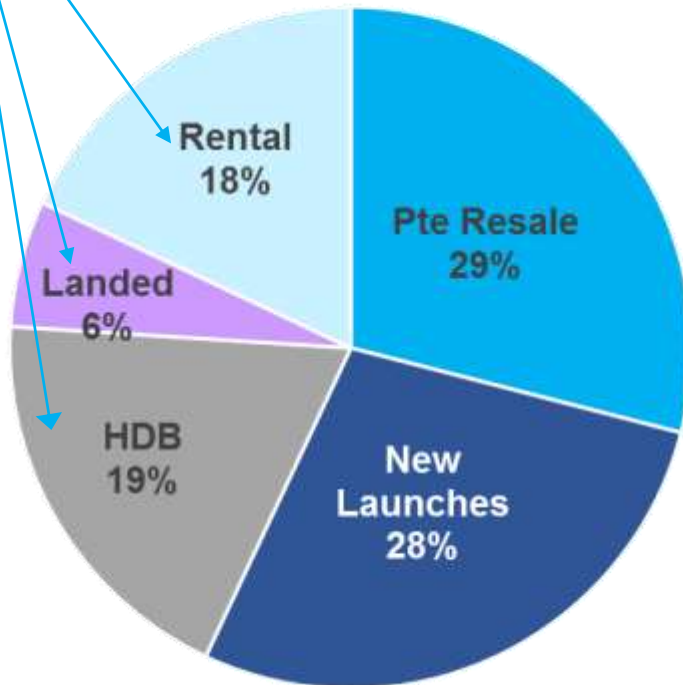
NET PROFIT AFTER TAX



REVENUE BREAKDOWN

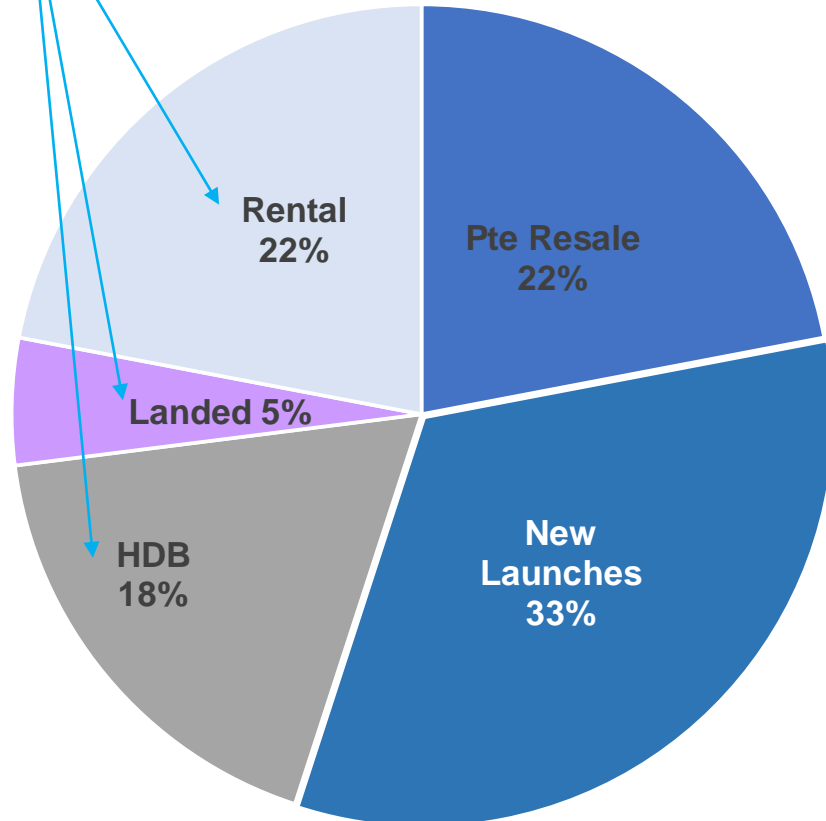
43%

FY2018

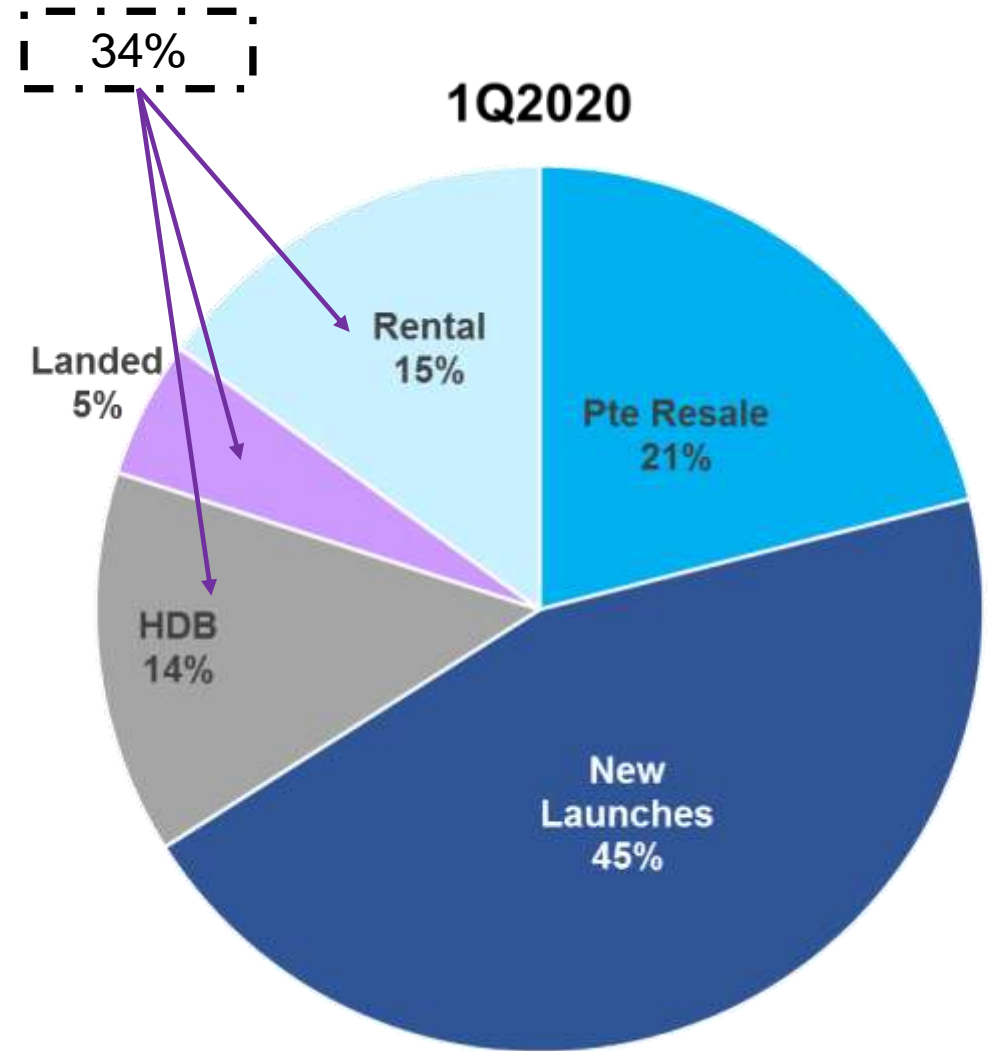
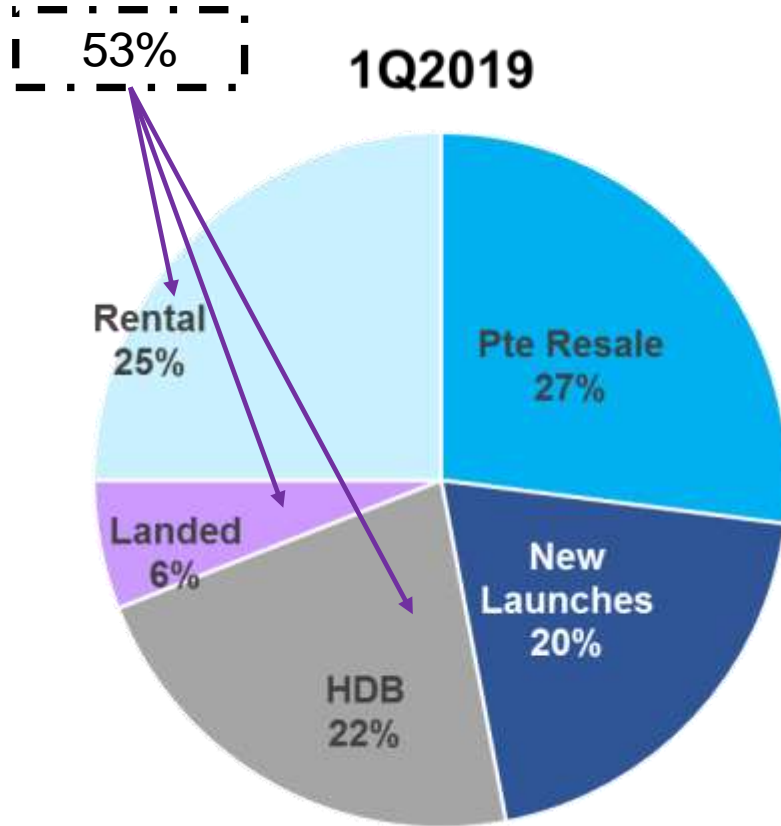


45%

FY2019



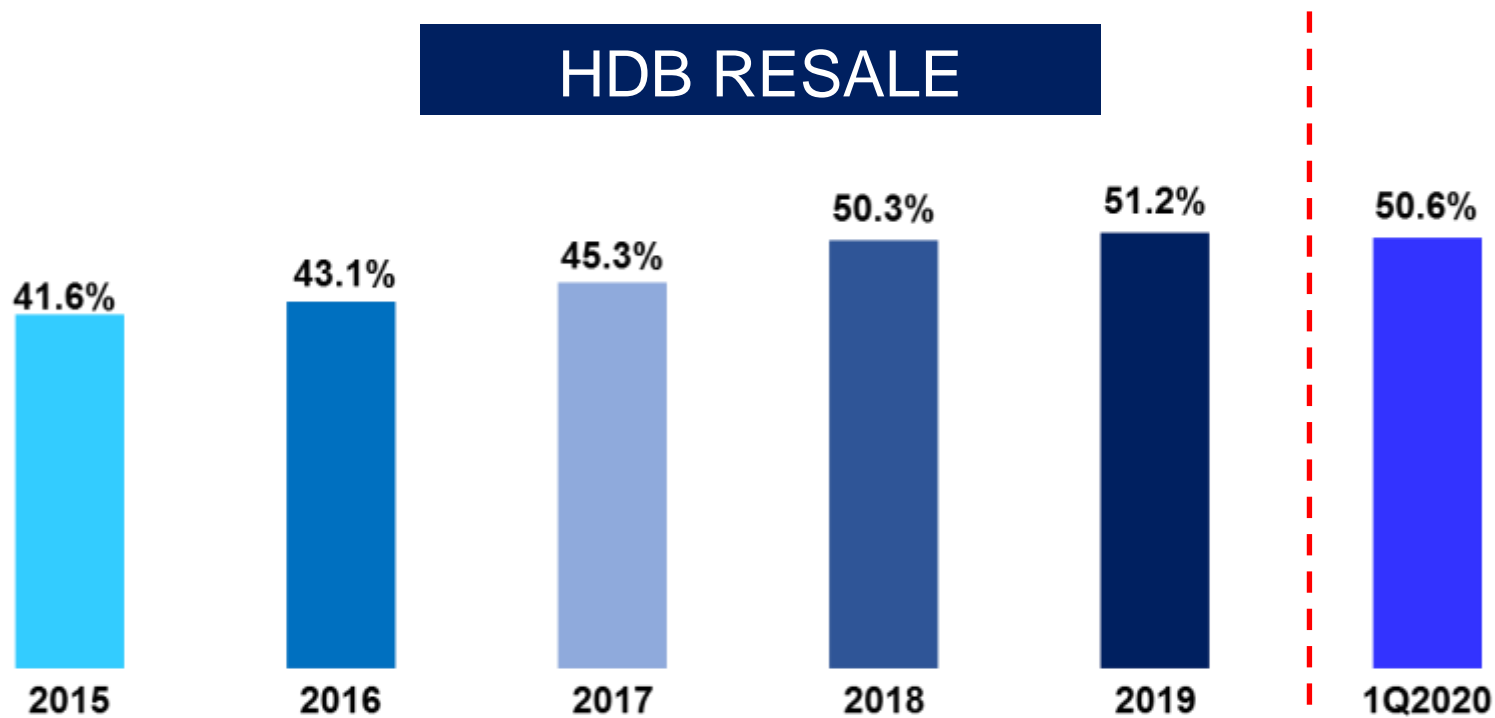
REVENUE BREAKDOWN





BUSINESS UPDATE

MARKET SHARE



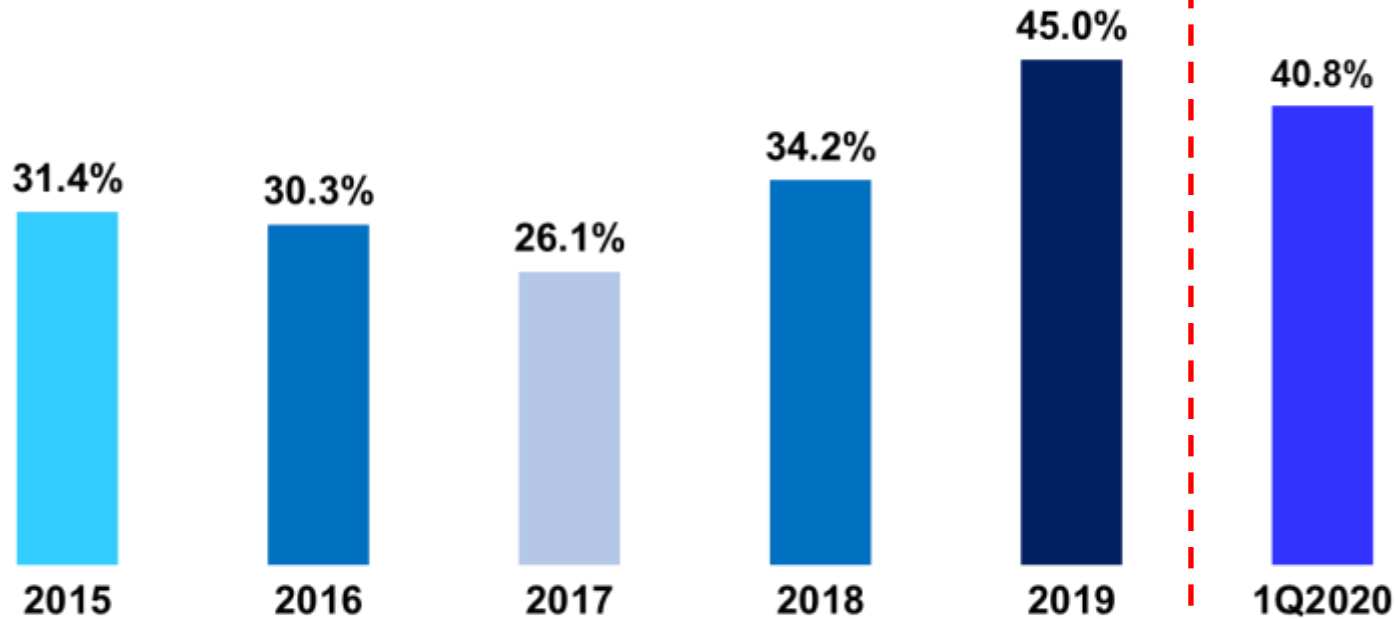
Market Share By No of Units

Source: Frost & Sullivan Pte Ltd, HDB & PropNex

The market share information also includes transactions where PropNex salespersons act on behalf of buyers and sellers in co-broking with external agencies.

MARKET SHARE

PRIVATE RESALE



Market Share By No of Units

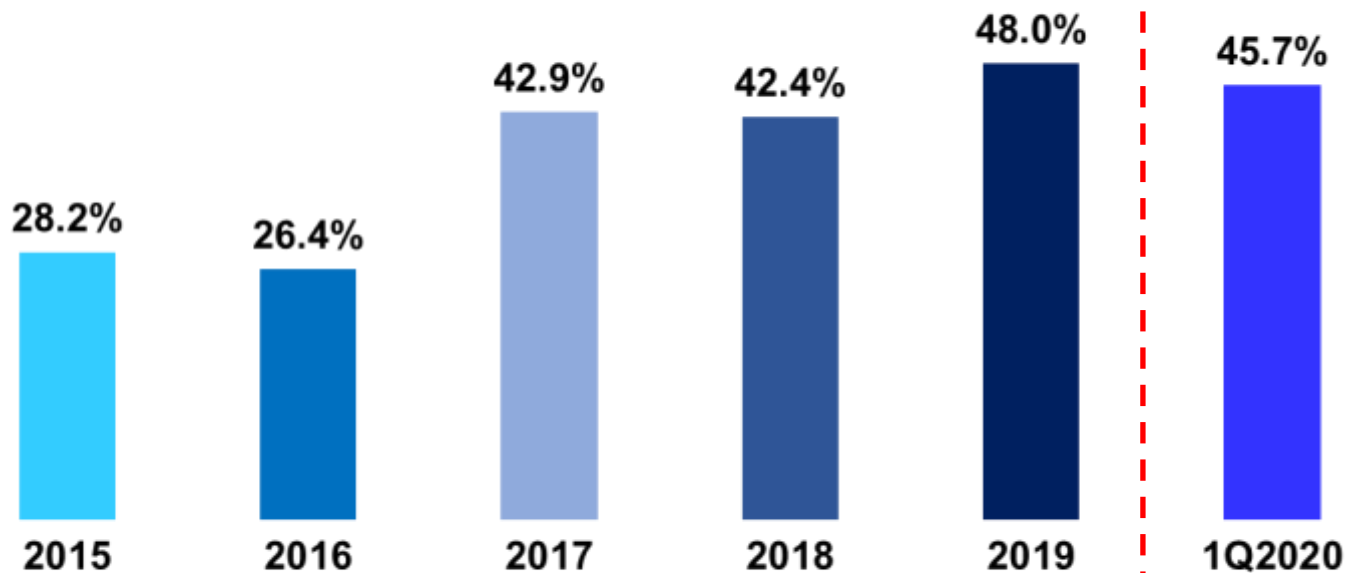
Source: Frost & Sullivan Pte Ltd, URA & PropNex

The market share information also includes transactions where PropNex salespersons act on behalf of buyers and sellers in co-broking with external agencies. This includes EC, landed and non-landed transactions, retrieved from REALIS as at 11 May 2020.

MARKET SHARE

NEW LAUNCHES

(Private Primary Market)



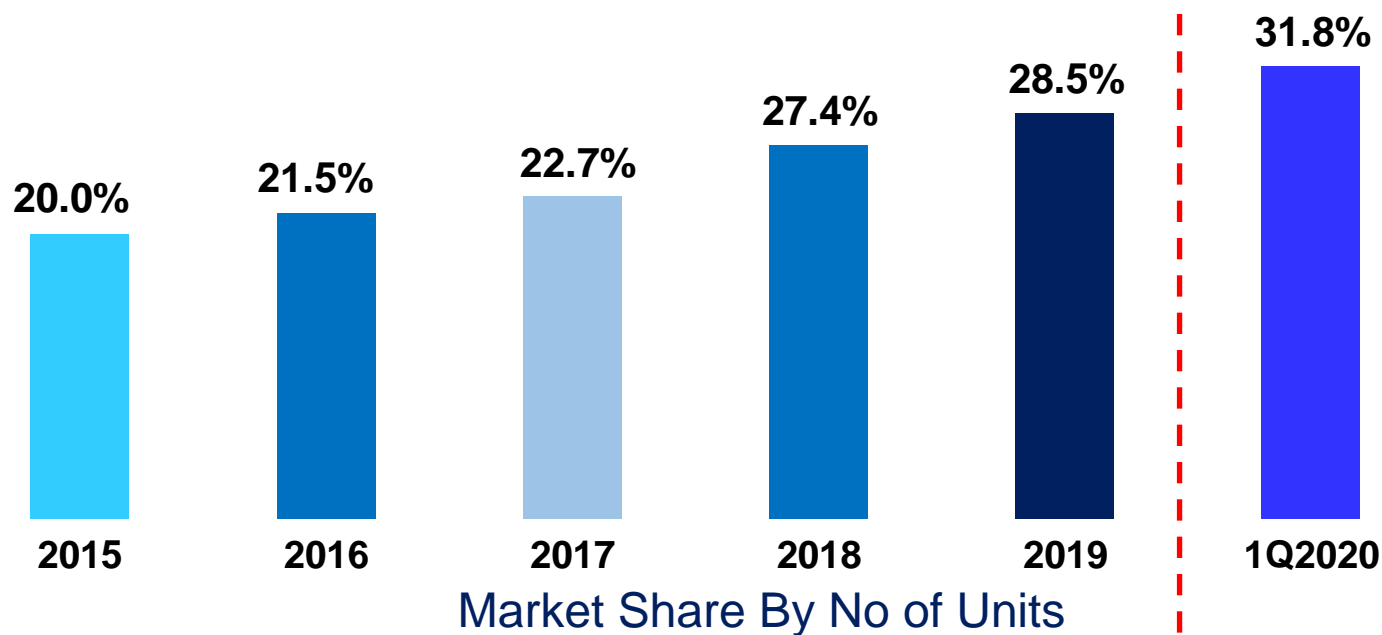
Market Share By No of Units

Source: Frost & Sullivan Pte Ltd, URA & PropNex

The market share information also includes transactions where PropNex salespersons act on behalf of buyers and sellers in co-broking with external agencies. This includes EC, landed and non-landed transactions, retrieved from REALIS as at 11 May 2020.

MARKET SHARE

PRIVATE LEASING



Source: Frost & Sullivan Pte Ltd, URA & PropNex

The market share information also includes transactions where PropNex salespersons act on behalf of buyers and sellers in co-brokering with external agencies. This includes EC, landed and non-landed transactions, retrieved from REALIS as at 11 May 2020

BUSINESS UPDATES

Private Residential Market (Transactional Vol)

PERIOD	Uncompleted	Completed	Sub-total	Sub-sale	Resale	TOTAL
1Q17	2,619	343	2,962	70	2,170	5,202
2Q17	2,566	511	3,077	130	3,698	6,905
3Q17	2,199	464	2,663	81	3,949	6,693
4Q2017	1,583	281	1,864	120	4,226	6,210
Total	8,967	1,599	10,566	401	14,043	25,010

1Q18	1,336	245	1,581	81	3,666	5,328
2Q18	2,231	135	2,366	120	4,700	7,186
3Q 18	2,910	102	3,012	81	2,672	5,765
4Q2018	1,793	43	1,836	53	1,971	3,860
Total	8,270	525	8,795	335	13,009	22,139

1Q19	1,797	41	1,838	47	1,858	3,743
2Q19	2,301	49	2,350	45	2,371	4,766
3Q19	3,214	67	3,281	104	2,378	5,763
4Q2019	2,422	21	2,443	93	2,342	4,878
Total	9,734	178	9,912	289	8,949	19,150

PERIOD	Uncompleted	Completed	Sub-total	Sub-sale	Resale	TOTAL
1Q20	2,089	60	2,149	40	2,080	4,269

Estimated Total (Transactional Vol) 2020 = 14,000 ; abt 27% dip (Y-o-Y)

BUSINESS UPDATES

HDB Resale Market (Transactional Vol)

	1room	2room	3room	4room	5room	Executive	Total
1Q17	2	64	1,210	1,857	1,055	342	4,530
2Q17	1	100	1,519	2,529	1,407	445	6,001
3Q17	5	96	1,400	2,447	1,428	432	5,808
4Q17	2	71	1,414	2,368	1,403	480	5,738
Total	10	331	5,543	9,201	5,293	1,699	22,077
1Q18	2	66	1,046	1,810	1,111	423	4,458
2Q18	3	102	1,382	2,372	1,559	523	5,941
3Q18	3	121	1,704	2,828	1,797	610	7,063
4Q18	2	82	1,408	2,394	1,350	401	5,637
Total	10	371	5,540	9,404	5,817	1,957	23,099
1Q19	6	87	1,225	2,032	1,148	337	4,835
2Q19	4	97	1,532	2,652	1,520	471	6,276
3Q19	1	139	1,540	2,553	1,547	484	6,264
4Q19	-	128	1,576	2,659	1,519	457	6,339
Total	11	451	5,873	9,896	5,734	1,749	23,714
1Q20	3	153	1,375	2,537	1,419	406	5,893

Estimated Total (Transactional Vol) 2020 = 21,000 - 22,000 ; abt 7 - 11% dip (Y-o-Y)



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PROPNE X LIMITED

PROJECTS MARKETED IN 2019

Source: PropNex,
The no. of units launched were gathered from developers
Not inclusive of Commercial/Industrial Projects

Bold – Appointed after initial launch

S/N	Project Name	No. of Units Launched	S/N	Project Name	No. of Units Launched
1	Stirling Residences	762	21	Casa Al Mare	49
2	Parc Botannia	264	22	Meyerhouse	56
3	RV Altitude	140	23	Riviere	455
4	Fyve Derbyshire	71	24	The Hyde	117
5	Parkwood Residences	18	25	Sky Everton	262
6	Nim Collection	51	26	Haus on Handy	188
7	The Florence Residences	1,410	27	Dunearn 386	35
8	Boulevard 88	154	28	Jervois Treasure	36
9	1953	70	29	Nouvel 18	156
10	One Meyer	60	30	View at Kismis	188
11	Treasure @ Tampines	2,203	31	Piermont Grand	820
12	Parkwood Collection	53	32	Parc Clematis	1,468
13	35 Gilstead	70	33	Nyon	92
14	Mayfair Modern	171	34	Avenue South Residence	1,074
15	Coastline Residences	144	35	Meyer Mansion	200
16	The Gazania	250	36	Uptown @ Farrer	116
17	The Liliun	80	37	The Antares	265
18	Amber Park	592	38	Jui Residences	117
19	Jervois Prive	45	39	Wilshire Residences	85
20	Parc Komo	276			

PROJECTS MARKETED IN 2019

Source: PropNex,
The no. of units launched were gathered from developers
Not inclusive of Commercial/Industrial Projects

S/N	Project Name	No. of Units Launched	Date of Launch
40	Midtown Bay	219	5-Oct-19
41	Pullman Residences	340	9-Oct-19
42	Neu @ Novena	87	12-Oct-19
43	Sengkang Grand Residences	680	12-Oct-19
44	Midwood	564	26-Oct-19
45	Dairy Farm Residences	460	23-Nov-19
46	Urban Treasures	237	30-Nov-19
47	One Holland Village Residences	296	30 Nov 19

TOTAL 2019 (47 projects)

14,579 units

PROJECTS MARKETED IN 1Q2020

Source: PropNex,
The no. of units launched were gathered from developers
Not inclusive of Commercial/Industrial Projects

Bold – Appointed after initial launch

S/N	Projects	No of Units	Launch
1	The Avenir (formerly Pacific Mansion Condo)	376	1Q 2020
2	Leedon Green (formerly Tulip Garden)	638	1Q 2020
3	Parc Canberra (Canberra Link EC GLS)	496	1Q 2020
4	Verticus (formerly Kemaman Point)	162	1Q 2020
5	The M (Middle Road GLS)	522	1Q 2020
6	OLA (Anchorvale EC GLS)	548	1Q 2020
7	TEDGE	42	1Q2020
8	15 Holland Hill Condo (formerly Olina Lodge)	59	1Q 2020
9	19 Nassim (formerly Nassim Hill)	101	1Q 2020
10	The Iviera (fka Riviera Point)	51	1Q 2020
11	Seraya Residences	17	1Q 2020
12	One Pearl Bank (fka Pearl Bank Apartments)	774	1Q 2020

TOTAL (12 projects) 3,786 units

PROPNE X LEADS IN PROJECT MARKETING

Top 10 Best-Sellers in 1Q2020 (Excluding ECs)				
	Project	Units Sold	Region	Median Price (\$Psf)
1	THE M	381	CCR	\$2,439
2	TREASURE AT TAMPINES	216	OCR	\$1,363
3	JADESCAPE	173	RCR	\$1,708
4	PARC ESTA	159	RCR	\$1,680
5	PARC CLEMATIS	93	OCR	\$1,588
6	PARC BOTANNIA	72	OCR	\$1,372
7	THE FLORENCE RESIDENCES	58	OCR	\$1,497
8	RIVERFRONT RESIDENCES	51	OCR	\$1,370
9	AFFINITY AT SERANGOON	45	OCR	\$1,559
10	STIRLING RESIDENCES	44	RCR	\$1,912

Source: PropNex Research, URA Realis as of Apr 24, 2020

The Group
SOLD THE MOST NUMBER OF UNITS
amongst joint marketing agencies in
these top 10 selling projects of 1Q2020.

URA TOP 10 SELLING PROJECTS IN 1Q2020



the **M**

No of Units Sold



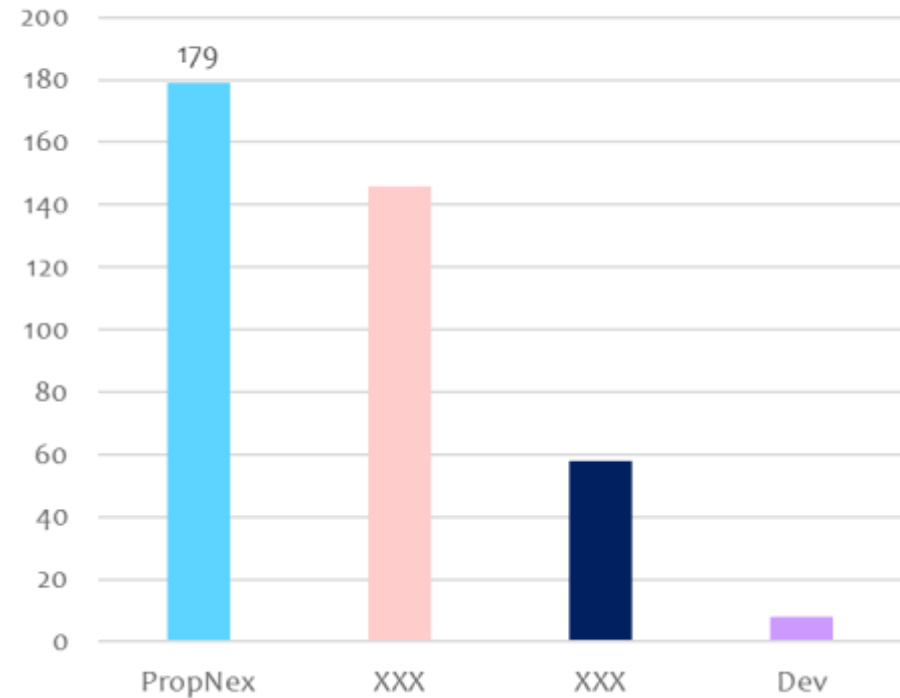
Date of Launch: 22 Feb 2020

PropNex sold **179** units*

45.8% of total units sold

Total Units Sold :391*

*As at 10 May 2020



* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020



TREASURE
TAMPINES

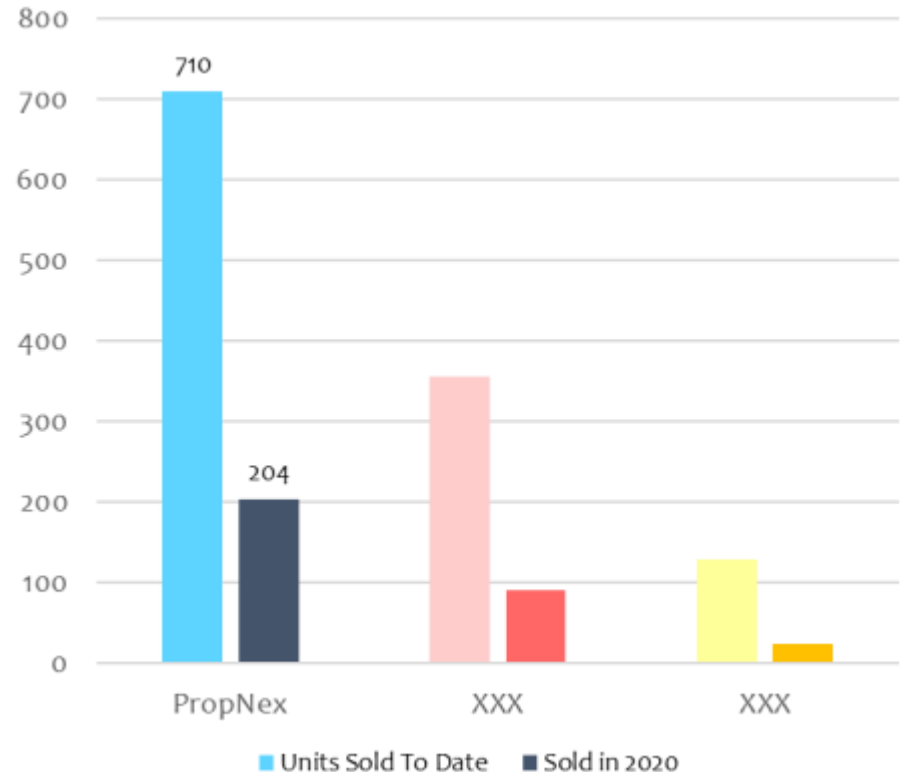
Date of Launch: 23 MAR 2019

To date, PropNex sold **710** units*
69.5.0% of total units sold

64% of 319 units sold in 2020

Total Units Sold :1,194*

***As at 10 June 2020**

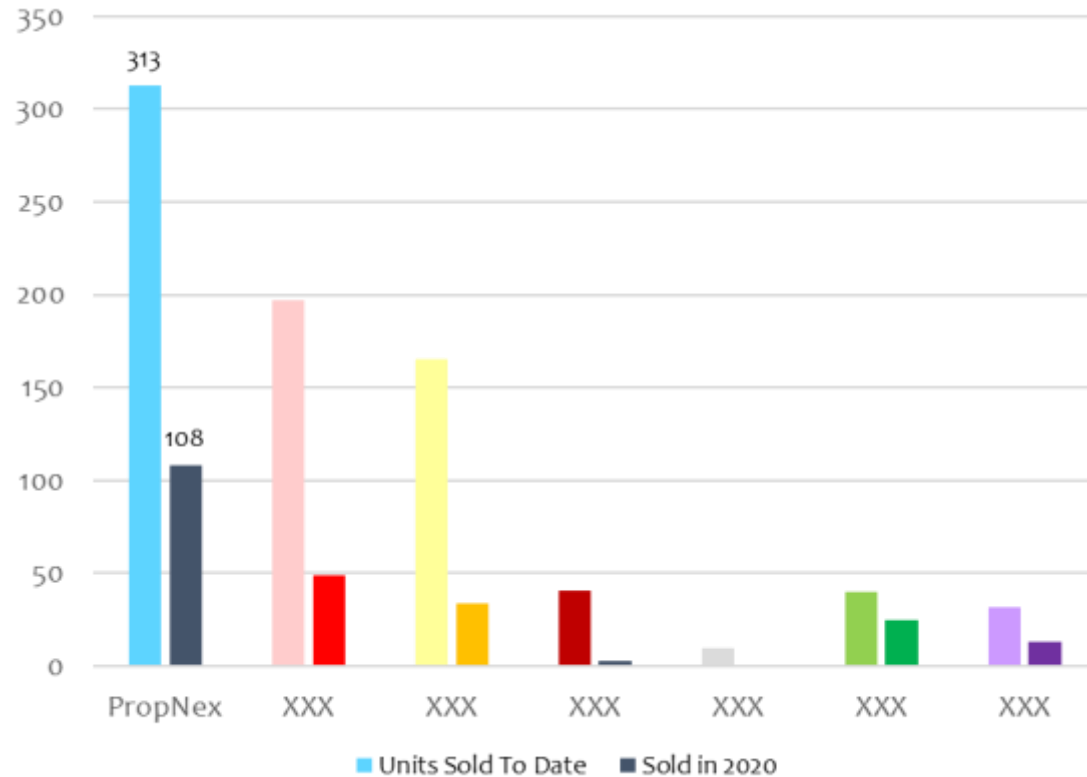


* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020



JadeScape 顺福轩
GARDEN HOMES at SHUNFU



Date of Launch: 24 Sept 2018

To date, PropNex sold **313** units*
39.2% of total units sold

46.4% of 233 units sold in 2020

Total Units Sold :799*

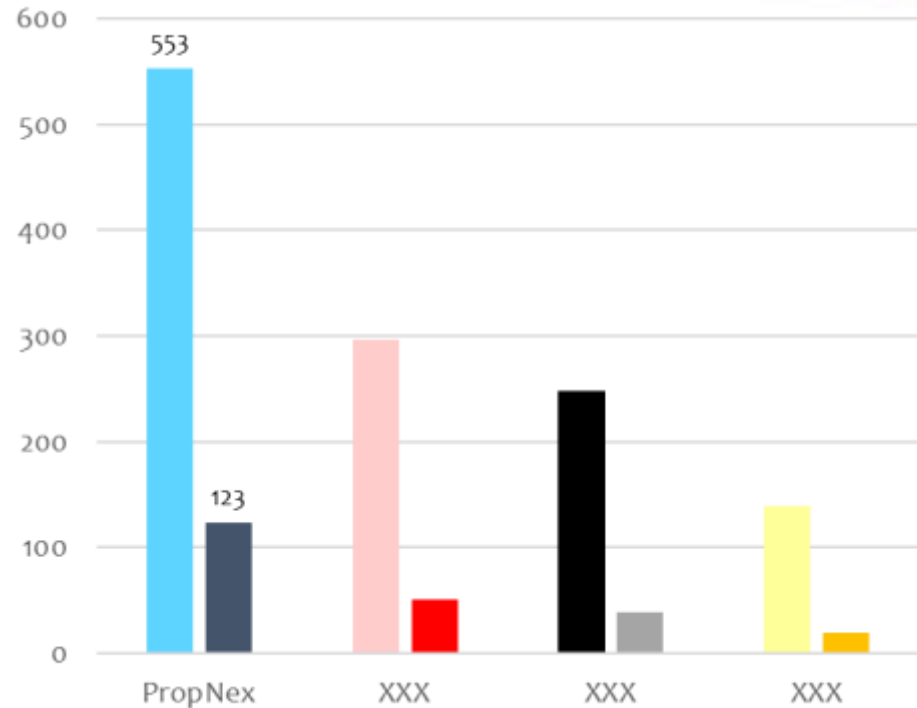
*As at 12 June 2020

* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020



PARC ESTA



Date of Launch: 17 Nov 2018

To date, PropNex sold **553** units*
44.7% of total units sold

53.0% of 232 units sold in 2020

Total Sold :1,236*

*As at 12 June 2020

* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020



Date of Launch: 31 August 2019

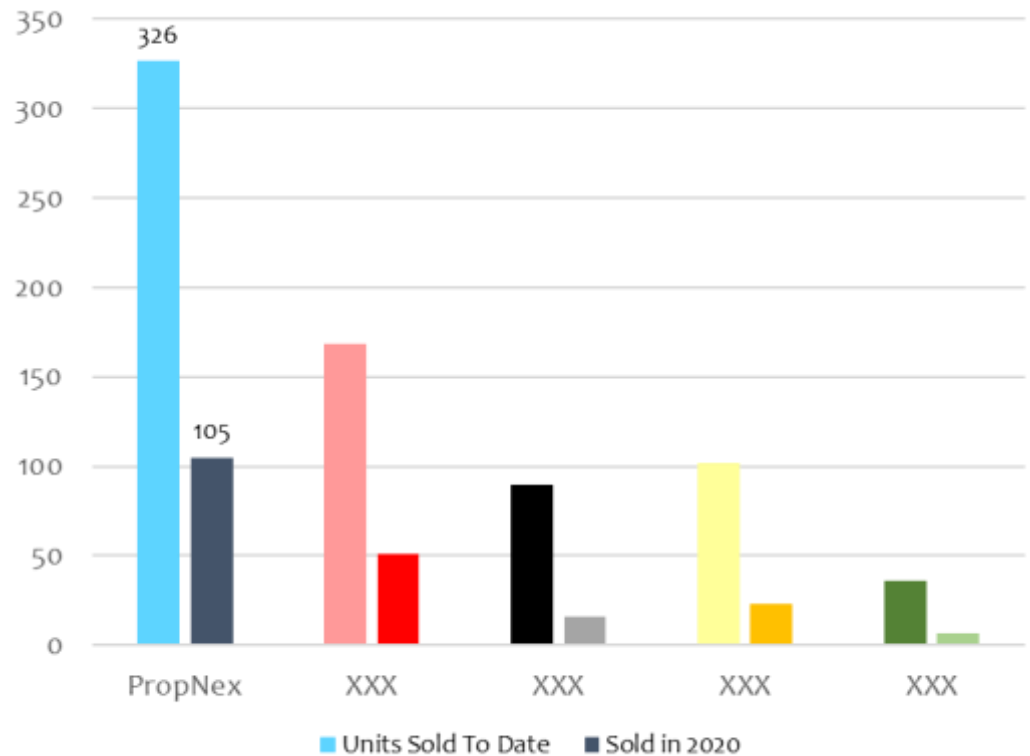
To date, PropNex sold **326 units**
45.2% of total units sold

52.0% of 202 units sold in 2020

Total Sold : 722*

***As at 14 June 2020**

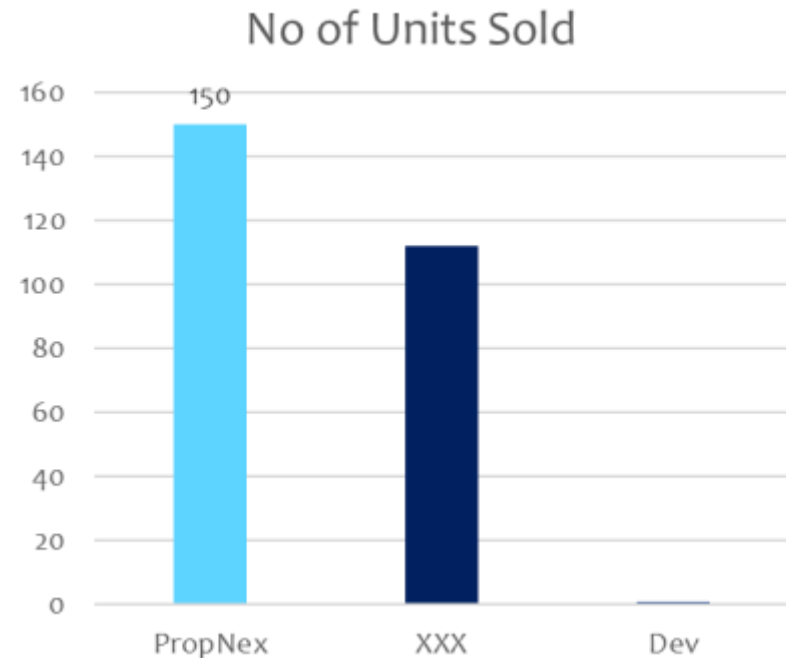
* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed



URA TOP 10 SELLING PROJECTS IN 1Q2020



PARC BOTANNIA



Date of Launch: Appointed after 11 Jan 2019

PropNex sold **150** units*

38.0% of total units sold since appointed

Total Sold :735*, 472 sold during launch

*As at 27 Feb 2020

* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020



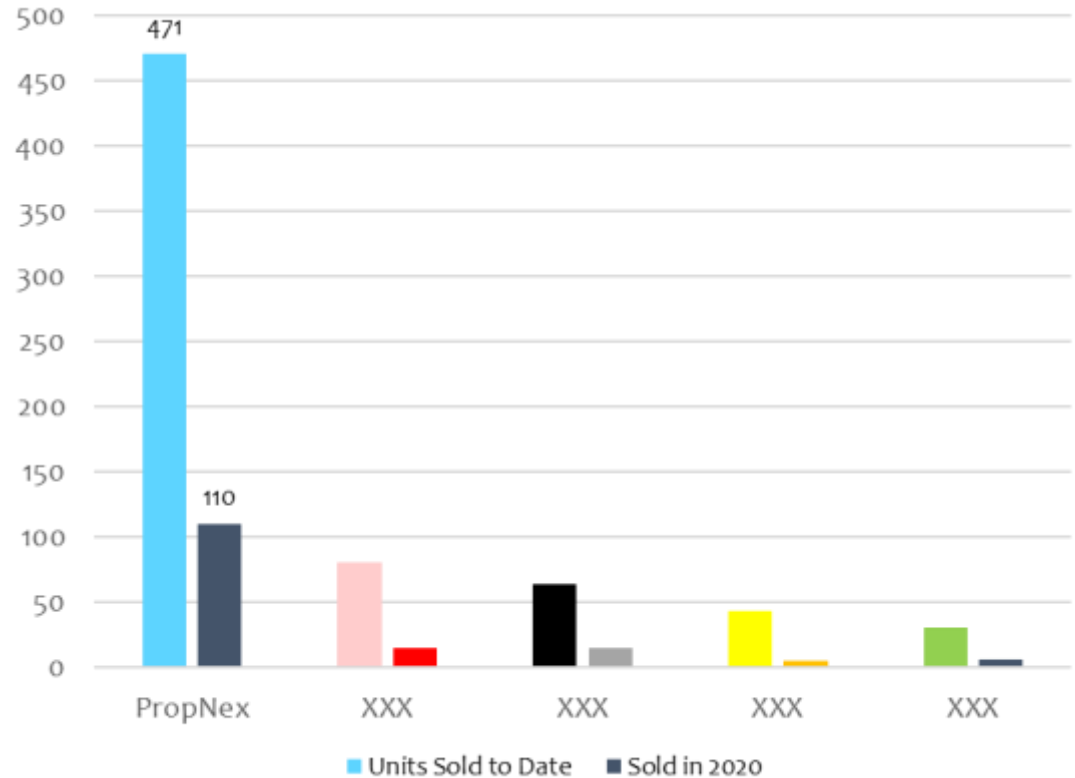
THE FLORENCE
RESIDENCES 悦湖苑

Date of Launch: 2 MAR 2019

To date, PropNex sold **471** units*
68.3% of total units sold

72.8% of 151 units sold in 2020

Total Sold :690*
*As at 14 June 2020

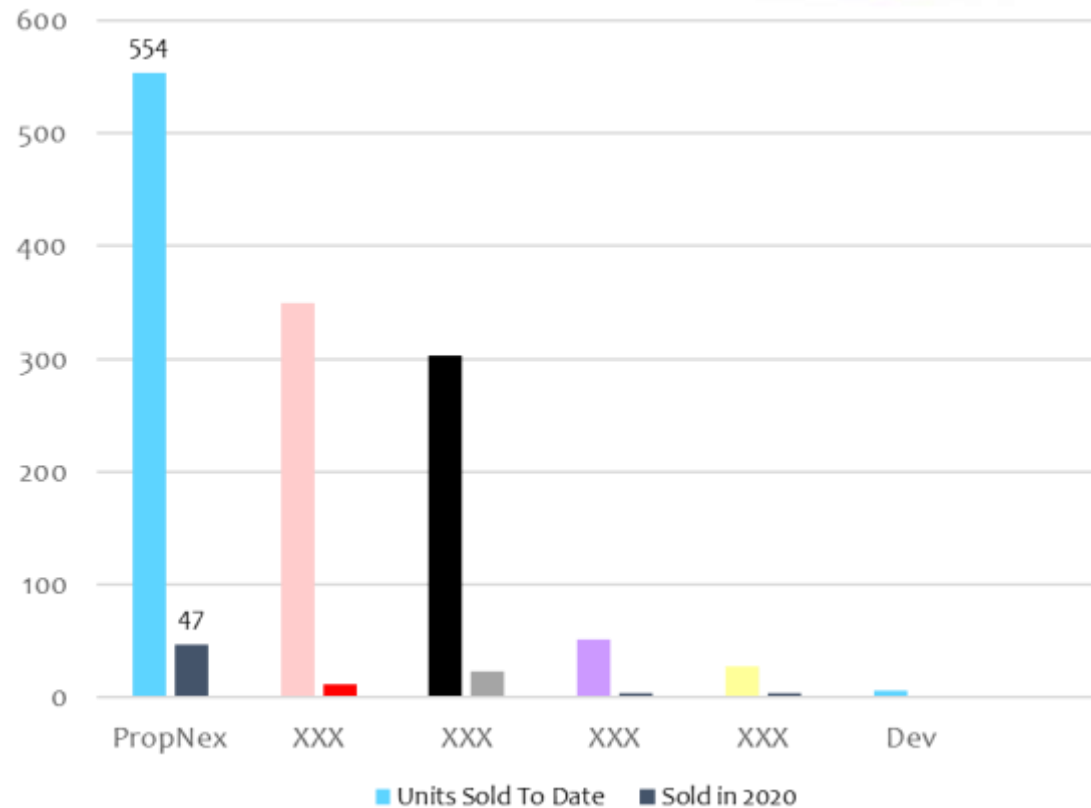


* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020




RIVERFRONT
RESIDENCES



Date of Launch: 7 July 2018

To date, PropNex sold **554** units*
43.4% of total units sold

52.2% of 90 Units Sold in 2020

Total Units Sold :1,277*

*As at 14 June 2020

* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020



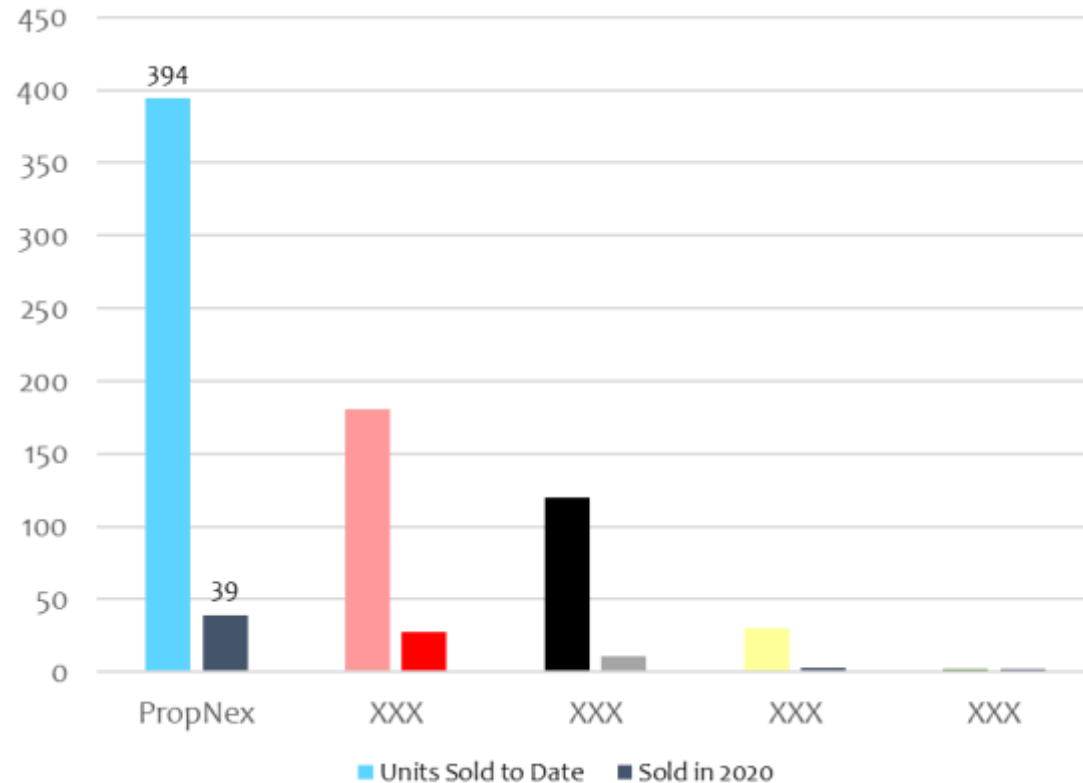
AFFINITY
AT SERANGOON

Date of Launch: 2 June 2018

To date, PropNex sold **394** units*
53.2% of total units sold

47.6% of 82 units sold in 2020

Total Sold : 740*
*As at 12 June 2020



* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

URA TOP 10 SELLING PROJECTS IN 1Q2020



STIRLING
RESIDENCES 尚景苑

Date of Launch: 7 July 2018

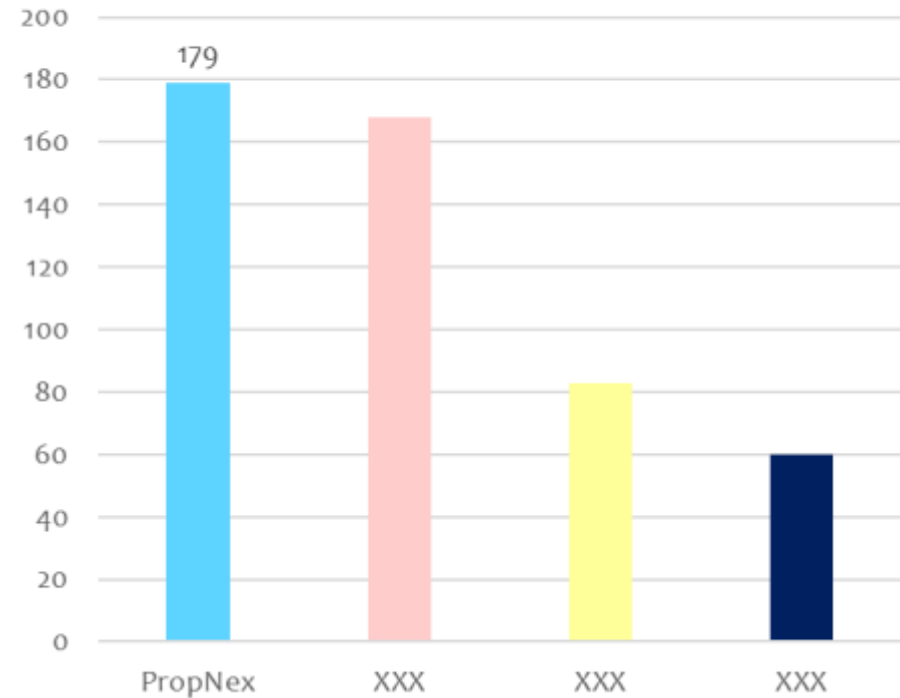
Appointed after Launch date

PropNex sold **179** units*
32.9% of total units sold after appointed

Total Units Sold :490 after appointed, 990 units sold

***As at 12 June 2020**

No of Units Sold



* Estimated numbers based on information gathered by the Group, these numbers are booked sales, which may or may not be completed

PROJECTS LINED UP FOR 2020

- ✓ Anticipated line-up of **30** projects from 2Q2020 onwards with approximately 10,000 units as government land bids and collective sales secured by developers in 2018/19 mostly to be ready for launches in 2020/21.

- ✓ PropNex Marketing **89** existing projects as at 31 Mar 2020
 - ✓ As of URA 1Q 2020 Figures:
Approximately **29,149** unsold units
(including ECs) with planning approvals



Service You Trust
SINGAPORE
PROPNE X LIMITED

PROJECTS LINED UP FOR 2020/21

** The no. of units and estimated launch dates were gathered from developers

***BOLD – PROPNE X APPOINTED MARKETING AGENCY**

	PROJECT NAME	DEVELOPER	NO OF UNITS	ESTIMATED LAUNCH DATE
1	Kopar at Newton	CEL	378	Apr 2020
2	Cairnhill 16 (fka Cairnhill Heights)	Tiong Seng and Ocean Sky	50	3Q 2020
3	Forett @ Bukit Timah (Former Goodluck Garden)	Qingjian Group	633	3Q 2020
4	The Landmark (fka Landmark Tower)	ZACD	396	3Q 2020
5	Hyll on Holland (fka Hollandia / The Estoril)	FEC International	319	3Q 2020
6	Parc Central Residences (Tampines Ave 10) EC GLS	Hoi Hup	695	3Q 2020
7	Penrose (Sims Drive) (GLS)	CDL and Intrepid	570	3Q 2020
8	Noma	Macly	51	3Q 2020
9	Clavon (Former Clementi Ave 1)	UOL and UIC	640	3Q 2020
10	One North Gateway GLS	TID Residential	165	3Q 2020
11	The Linq @ Beauty World (fka Goh and Goh Building)	BBR Holdings	120	3Q 2020
12	Verdale (Jln Jurong Kechil GLS)	CSC Land Group (Singapore) Pte Ltd and COHL Singapore Pte Ltd	258	4Q 2020
13	Myra (fka 11 Meyappa Chettiar Road)	Selangor Dredging Berhad	85	4Q 2020
14	Ki Residences (fka Brookvale Park)	Hoi Hup Sunway	660	4Q 2020
15	Grange 1866	Grange 1866 Pte Ltd	60	4Q 2020
16	Former Normanton Park*	Kingsford Huray Development	1900	4Q 2020

PROJECTS LINED UP FOR 2020/21

** The no. of units and estimated launch dates were gathered from developers

***BOLD – PROPNE X APPOINTED MARKETING AGENCY**

	PROJECT NAME	DEVELOPER	NO OF UNITS	ESTIMATED LAUNCH DATE
17	Klimt Cairnhill (Former Cairnhill Mansions)	Low Keng Huat	200	TBA
18	Pasir Ris Central (GLS)	Allgreen Properties	600	TBA
19	Nim Collection (Phase 3)	Bukit Sembawang	TBA	TBA
20	Former Lodge 77	TKC	50	TBA
21	Former City Towers	Japura Group	230	TBA
22	Former Katong Park Towers	Bukit Sembawang	390	TBA
23	Former Peak Court	Rich Capital Holdings and Tuan Sing Holdings	90	TBA
24	Former Chinatown Plaza	Royal Golden Eagle	180	TBA
25	Former Royal Oak Residence	FEC International	110	TBA
26	Former 14 & 14A Nassim Road	Shun Tak Holdings	123	TBA
27	Former Park House	Shun Tak Holdings	170	TBA
28	Tan Quee Lan GLS	Guocoland and Hong Leong	580	TBA
29	Bernam Street GLS	Hao Yuan Realty	325	TBA
30	EDEN (Former Hampton Court)	Swire Properties	20	TBA

Estimated Total Units To Be Launched (30 projects)	10,048
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*PropNex Appointed (as at 8 May 2020) 16 Projects	6,980**
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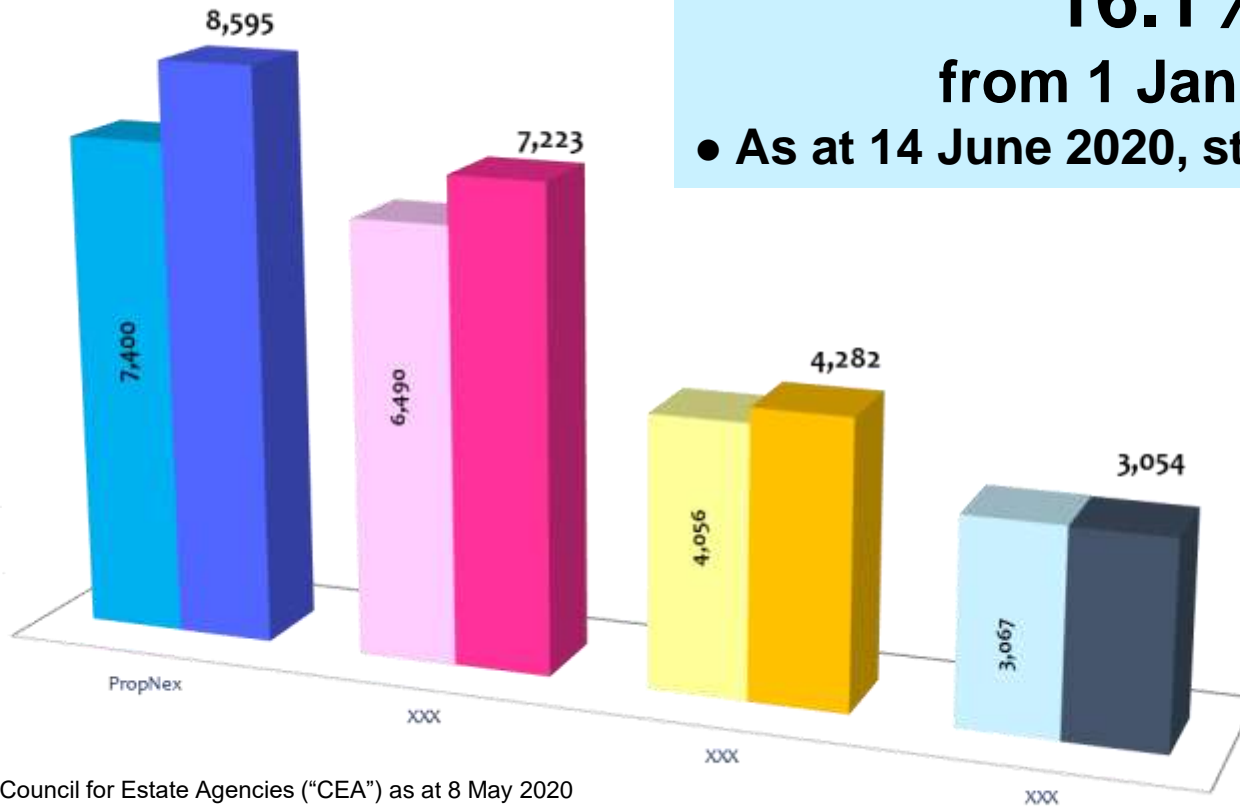
WHAT SETS US APART

Largest Real Estate Agency
Resilient Business Model



SINGAPORE'S LARGEST LISTED REAL ESTATE AGENCY

Top 4 property agencies in Singapore by Agent Count compared to number of salespersons as at 1 Jan 2019 vs to date



PropNex's number of salespersons have grown by 16.1% from 1 Jan 2019

- As at 14 June 2020, stands at 8,595*

*Source: The Council for Estate Agencies ("CEA") as at 8 May 2020

TRAININGS & DEVELOPMENT OF OUR SALESFORCE

Jumpstart 2020
By ED Kelvin Fong
(9 Jan)



TRAININGS & DEVELOPMENT OF OUR SALESFORCE

PropNex Lux Team
Kickoff Briefing (10 Jan)



PROPNE X CONSUMER SEMINARS



**Consumer Seminar by Kelvin Fong
at Treasures at Tampines
(8 Jan 2020)**



PROPNE X CONSUMER SEMINARS

**Consumer Seminar by Kelvin Fong on
Parc Canberra (20 Jan 2020) at PropNex Branch Office**



AFTER CIRCUIT BREAKER ANNOUNCEMENT (7 April 2020)

Online Webinar Trainings &
Consumer Events

PropNex WEBINAR 27th Apr - 29th Apr 2020
Service You Trust SINGAPORE
A Subsidiary of PropNex Limited (9022 MarketWatch Limited Company)

Discover these AMAZING PropNex Zoom Sessions #28DaysChallenge

MON 27/4	TUE 28/4	WED 29/4
10AM-12PM Power Project Sharing: Treasures at Tampines - Clary Teo, Charles Chong, Benson Choo	8AM-9AM Fitness Hour ★ - Jackson Tan	10AM-12PM Power Project Sharing: Marina One Residences - Tammy Sin
3PM-5PM KEO Power Case Study: Episode 4 - KEO, Lim Yong Hock	10AM-12PM POWER SALES UPGRADE: How to Tackle Space Issues - Wilson Teh, Regal & Rexis	8PM-9PM CONSUMER WEBINAR: 3 Things you need to know to Navigate an Uncertain Property Market - CEO, Ismail Gafoor
8PM-10PM CONSUMER WEBINAR: 3 Common Mistakes That Most Buyers Overlooked and how to Avoid Them ★ - Clary Teo		

PropNex (UPDATED) WEBINAR 20th Apr - 26th Apr 2020
Service You Trust SINGAPORE
A Subsidiary of PropNex Limited (9022 MarketWatch Limited Company)

Discover these AMAZING PropNex Zoom Sessions #28DaysChallenge

MON 20/4	TUE 21/4	WED 22/4	THUR 23/4
10AM-12PM How to set up successful FB campaigns - Ceekay Soh	8AM-9AM Fitness Hour ★ - Jackson Tan	10AM (NEW) POWER SALES BOOSTER 6 - ED, Kelvin Fong	8AM Fitness Hour ★ - Jackson Tan
3PM-5PM KEO Power Case Study: Episode 3 - KEO, Lim Yong Hock	10AM-12PM Star Performers Awards Ceremony	3PM-5PM PX EDU PROGRAM: Reno & You ★ - Wilson Teh	1PM POWER SALES BOOSTER 6 - ED, Kelvin Fong
8PM-9PM CONSUMER WEBINAR: Will resale property prices drop during this crisis? ★ - Marcus Liah	8PM-9PM CONSUMER WEBINAR: Hedging your retirement savings plan against inflation ★ - Kelvin Thong	8PM-9PM CONSUMER WEBINAR: How to identify properties that are more resilient than others ★ - Mizam Gafoor	8PM PX EDU PROGRAM: Legal & You ★ - Subra 77

PropNex WEBINAR 20th Apr - 26th Apr 2020
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A Subsidiary of PropNex Limited (9022 MarketWatch Limited Company)

Discover these AMAZING PropNex Zoom Sessions #28DaysChallenge

MON 20/4	TUE 21/4	WED 22/4	THUR 23/4	FRI 24/4	SAT 25/4
10AM-12PM How to set up successful FB campaigns - Ceekay Soh	8AM-9AM Fitness Hour ★ - Jackson Tan	1PM-3PM TEAM LEADER SHARING: Instagram & You - Marcus Liah	8AM-9AM Fitness Hour ★ - Jackson Tan	10AM-12PM Step by Step Real Estate Decoupling - Bryan Tan	8AM-9AM Yoga Hour ★ - Noelle Lim
3PM-5PM KEO Power Case Study: Episode 3 - KEO, Lim Yong Hock	10AM-12PM Star Performers Awards Ceremony	3PM-5PM PX EDU PROGRAM: Reno & You ★ - Wilson Teh	1PM-3PM PA APPS: How to be a Calculation Guru using PA Apps - Francis Lim & Steven Lim	1PM-3PM Q&A for AML/CDD, E-Submission - Eddie Lim	11AM-1PM CONSUMER WEBINAR: How to be CERTAIN in your ability to Invest/Upgrade in today's market ★ - Kelvin Fong
8PM-9PM CONSUMER WEBINAR: Will resale property prices drop during this crisis? ★ - Marcus Liah	8PM-9PM CONSUMER WEBINAR: Hedging your retirement savings plan against inflation ★ - Kelvin Thong	8PM-9PM CONSUMER WEBINAR: How to identify properties that are more resilient than others ★ - Mizam Gafoor	8PM-9PM PX EDU PROGRAM: Legal & You ★ - Subra 77	8PM-9PM CONSUMER WEBINAR: Unleashed Wave of D2I Transformation - Ad Ng	3PM-5PM PX EDU PROGRAM: How to live beyond 100 years ★ - Dr Michael Lim

AFTER CIRCUIT BREAKER ANNOUNCEMENT (7 April 2020)

Power Sales & Action Booster by
ED Kelvin Fong (over 3,000 viewers)



AFTER CIRCUIT BREAKER ANNOUNCEMENT (7 April 2020)



PropNex
Service You Trust
SINGAPORE
A Subsidiary of PropNex Limited
2019 Shareholder Limited Company

POWER SALES BOOSTER 7

KELVIN FONG
Executive Director,
PropNex Realty

"Are you going to wait?
Or take action to boost
your sales today?"

New strategies, updated
insights, **EXCLUSIVE** for
PropNex salespersons

11 May (Mon), 2pm
Watch In Zoom

**Power Sales & Action Booster by
ED Kelvin Fong (over 3,000 viewers)**





AFTER CIRCUIT BREAKER ANNOUNCEMENT (7 April 2020)

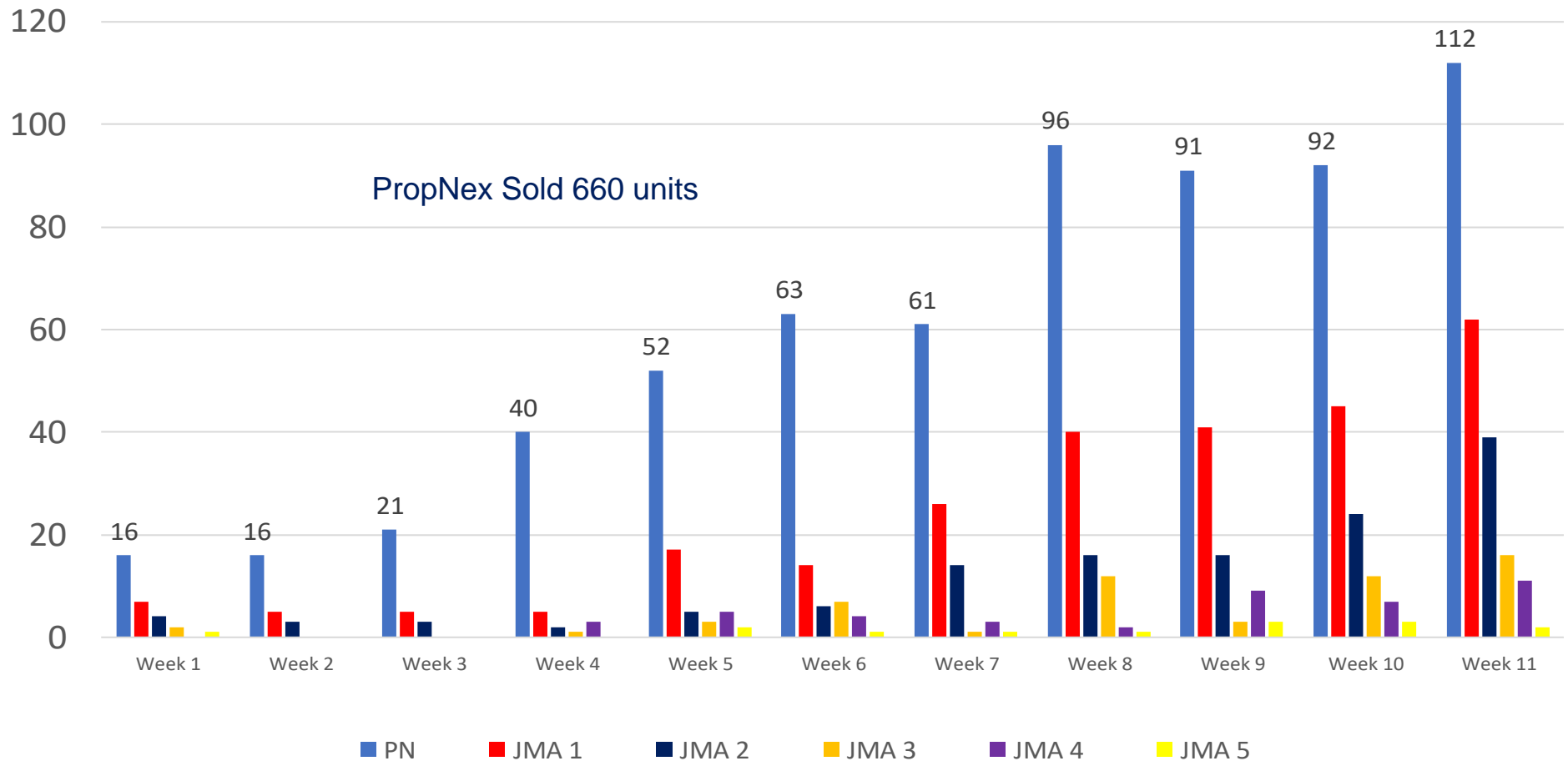
Online Consumer Webinar
With over 3,000 viewers



NEW LAUNCHES SALES PERFORMANCE

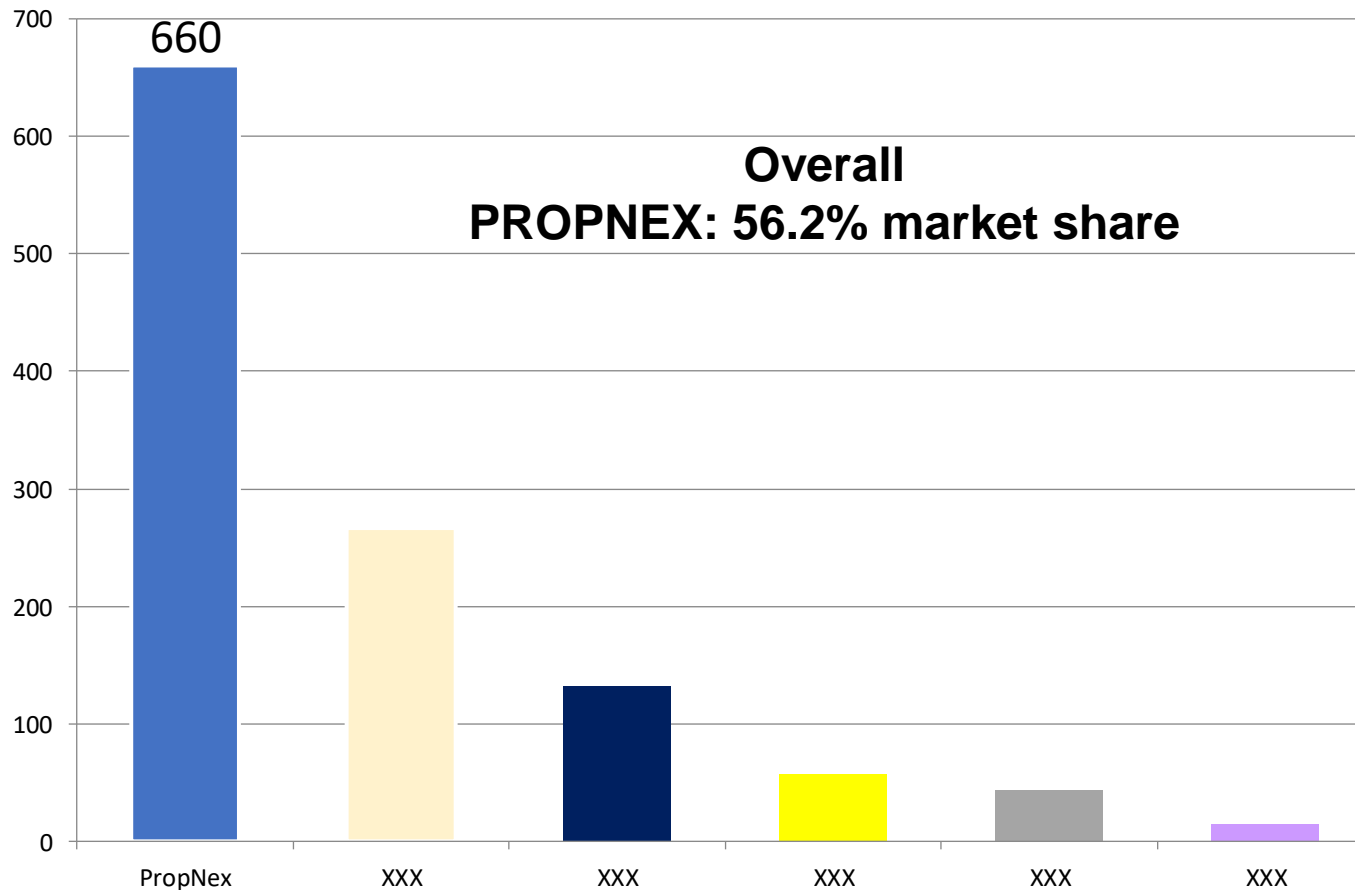
AFTER CIRCUIT BREAKER ANNOUNCEMENT (6 APR – 21 JUNE)

Number of units sold based on PropNex appointed 63 active projects with units transacted during this Circuit Breaker & Post Circuit Breaker period.



NEW LAUNCHES SALES PERFORMANCE

**AFTER CIRCUIT BREAKER ANNOUNCEMENT
(6 April – 21 June 2020)**



Number of units sold based on PropNex appointed 63 active projects with units transacted during Circuit Breaker & Post Circuit Breaker period.



Thank You