



BSE Limited  
First Floor, New Trading Ring  
Rotunda Building, P J Towers  
Dalal Street, Fort  
Mumbai 400 001  
**Kind Attn: Mr Khushro A. Bulsara**  
**General Manager & Head**  
**Listing Compliance & Legal Regulatory**

Listing Compliance Department  
National Stock Exchange of India Ltd.  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (E) Mumbai 400 051  
**Kind Attn: Mr Avinash Kharkar**  
**Asst. Vice President**  
**Listing & Compliance**

Date: December 2, 2016  
SC - 15287

Dear Sirs,

**Re: Tata Motors Report - November 2016**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is the information on production, domestic sales and exports of the Company which will be released to the Society of Indian Automobile Manufacturers (SIAM) which is self-explanatory.

This is for the information of the exchange and the members.

Yours faithfully,  
Tata Motors Limited

**H K Sethna**  
**Company Secretary**

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| Monthly Report on Production, Domestic sales & Export for November 2016 |                                                   |            |          |                |          |          |          |
|-------------------------------------------------------------------------|---------------------------------------------------|------------|----------|----------------|----------|----------|----------|
| Category                                                                | Vehicle Model                                     | Production |          | Domestic Sales |          | Exports  |          |
|                                                                         |                                                   | NOV 2015   | NOV 2016 | NOV 2015       | NOV 2016 | NOV 2015 | NOV 2016 |
| Micro                                                                   | NANO                                              | 2076       | 674      | 2263           | 525      | 0        | 63       |
| Compact                                                                 | INDICA,INDICA VISTA, INDIGO CS, ZEST,BOLT, TIAGO  | 5285       | 11870    | 6909           | 11021    | 22       | 159      |
| Mid-Size                                                                | INDIGO, INDIGO MARINA, INDIGO XL, MANZA           | 0          | 0        | 0              | 0        | 60       | 0        |
| UV1                                                                     | SUMO                                              | 607        | 989      | 645            | 708      | 0        | 104      |
| UV2                                                                     | SAFARI, SUMO GRANDE, MOVUS                        | 570        | 937      | 646            | 476      | 9        | 8        |
| UV3                                                                     | ARIA, XENON                                       | 16         | 0        | 7              | 6        | 0        | 0        |
| V1                                                                      | VENTURE                                           | 48         | 0        | 47             | 12       | 0        | 0        |
| V2                                                                      | ACE MAGIC, MAGIC IRIS                             | 1030       | 582      | 1439           | 885      | 19       | 62       |
| N1- A1                                                                  | ACE, ACE EX, ACE Zip                              | 6114       | 8248     | 6647           | 5787     | 1338     | 1573     |
| N1- A2                                                                  | Super ACE, TATA207, XENON, Winger DV              | 3046       | 4539     | 2641           | 3059     | 618      | 439      |
| M2- A1                                                                  | Winger 13 seats, Winger Platinum, Winger 10 seats | 480        | 211      | 231            | 60       | 0        | 1        |
| M2- A2                                                                  | Winger 14 seats, SFC407, CityRide                 | 124        | 43       | 130            | 95       | 14       | 12       |
| N2- A1                                                                  | SFC407, LPT407                                    | 1157       | 921      | 1432           | 1065     | 73       | 185      |
| N2- A2                                                                  | SFC709, LPT709                                    | 775        | 1282     | 250            | 254      | 127      | 181      |
| N2- A3                                                                  | LPT9109                                           | 599        | 974      | 375            | 354      | 89       | 350      |
| N2- A4                                                                  | LPT1109                                           | 651        | 463      | 941            | 590      | 99       | 310      |
| M3- A2                                                                  | LP709, SFC410, LP410                              | 128        | 526      | 534            | 450      | 93       | 206      |
| M3- B2                                                                  | LP1112, LP912, Starbus, Starbus Ultra             | 177        | 330      | 363            | 248      | 100      | 168      |
| M3- C2                                                                  | LPO1512, LPO1612, Starbus, Divo                   | 734        | 853      | 308            | 829      | 254      | 389      |
| N3- A1                                                                  | LPT1613, LPK1616, SK1613                          | 3161       | 3682     | 1683           | 1807     | 401      | 921      |
| N3- B1(a)                                                               | LPT2518, LPK2518                                  | 2788       | 3255     | 2334           | 2447     | 112      | 370      |
| N3- B1(b)                                                               | LPT3118                                           | 3844       | 3532     | 3214           | 1661     | 2        | 21       |
| N3- B2(b)                                                               | LPS3518, LPS3015, LPS3516                         | 287        | 475      | 250            | 243      | 0        | 31       |
| N3- B2(d)                                                               | LPS4018, LPS4023                                  | 1871       | 1048     | 1866           | 659      | 131      | 68       |
| N3- B2(e)                                                               | LPS4928                                           | 249        | 404      | 190            | 33       | 12       | 5        |

Note : The above figures have not been independantly verified and audited. As such, the final figures after Audit may vary.