









# RAFFLES CITY SINGAPORE

3Q 2020 Financial Results

21 October 2020

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# Raffles City Singapore



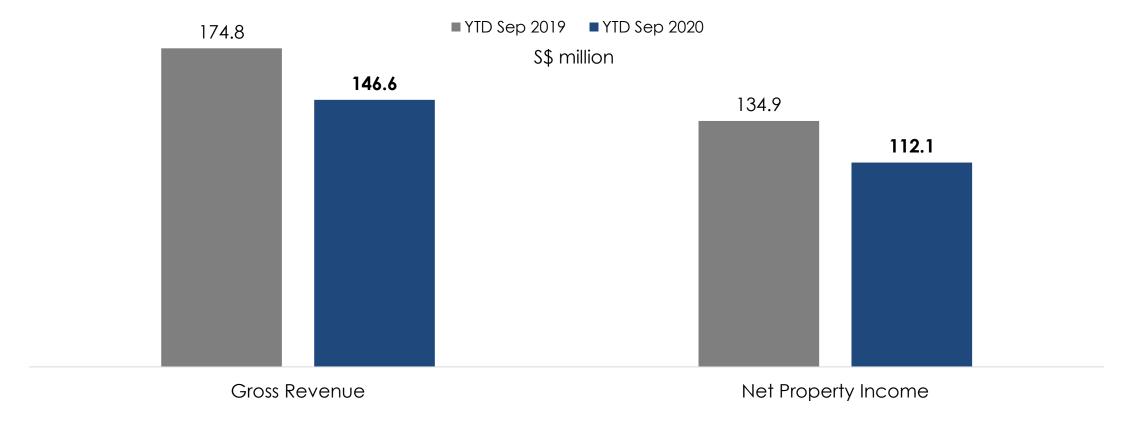
Ownership (interest)	CapitaLand Commercial Trust (60.0%) and CapitaLand Mall Trust (40.0%)			
Description	42-storey Raffles City Tower, 5-storey Raffles City Shopping Centre, Raffles City Convention Centre, the 73-storey Swissôtel The Stamford Singapore and the 28-storey twin-towers Fairmont Singapore			
Number of tenants	Total: 263	Office Retail Hotels & Convention Ctr	•	45 217 1
Number of hotel rooms	2,030			
Net lettable area	808,150 sq ft	Office Retail	:	381,320 sq ft 426,830 sq ft
Leasehold expiring	15-Jul-2078			
Independent valuation (30 Jun 2020)	\$\$3,266.0m by CBRE			
Car park lots	1,051			
Green Certification	BCA Green Mark Gold <sup>PLUS</sup>			

## YTD Sep 2020 Net Property Income down by 16.9%





Lower revenue and net property income mainly due to grant of \$\\$15.2 million rent waivers to tenants (3Q 2020 rent waivers was \$\\$4.4 million), decline in gross turnover rent, lower retail and office rental income and car park income



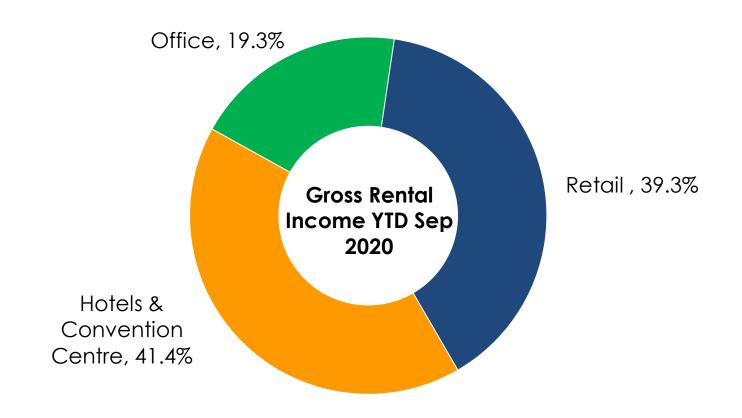
#### Note:

RCS Trust YTD Sep 2020 taxable distributable income included retention sum of \$6.25 million and asset management fees were paid in cash

# Gross rental income contribution by sector

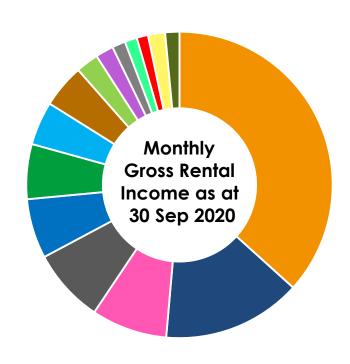






## **Diversified Tenant Mix**





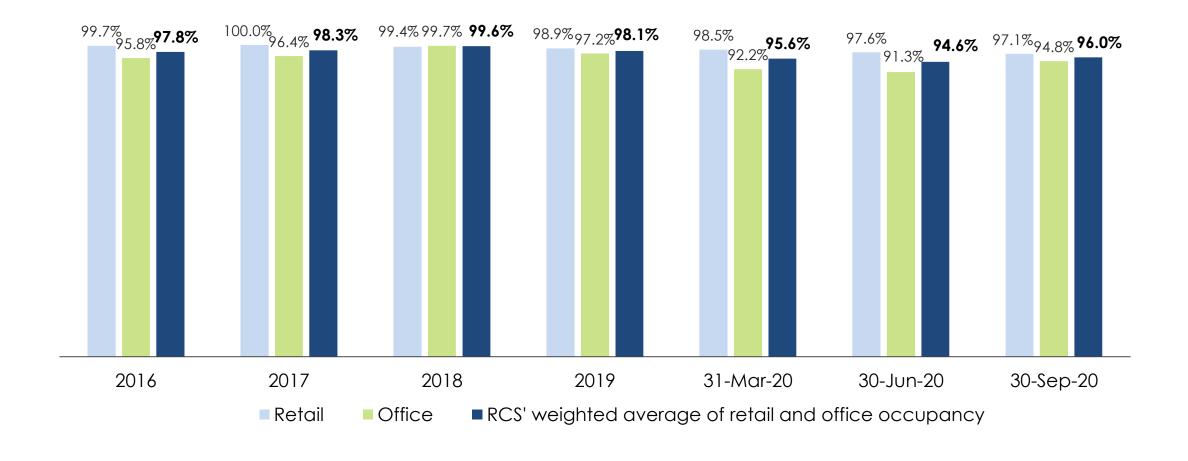
<ul><li>Hospitality</li></ul>	36.7%
Food and Beverage	14.7%
Department Store	8.0%
<ul><li>Fashion</li></ul>	7.8%
<ul><li>Government</li></ul>	6.3%
<ul><li>Business Consultancy, IT, Media and Telecommunications</li></ul>	5.8%
<ul><li>Banking, Insurance and Financial Services</li></ul>	4.6%
Beauty & Health Related	4.6%
Shoes & Bags	2.4%
Luxury	1.9%
Education and Services	1.4%
Supermarket	1.3%
<ul><li>Energy, Commodities, Maritime and Logistics</li></ul>	1.2%
Others (retail) <sup>(1)</sup>	1.8%
<ul><li>Others (office)<sup>(2)</sup></li></ul>	1.5%

### Notes:

- Others (retail) comprises Information Technology, Gifts & Souvenirs, Houseware & Furnishings, Art Gallery, Books & Stationery, Jewellery, Watches & Pen as well as Toys & Hobbies
- 2 Others (office) comprises Manufacturing & Distribution and Real Estate & Property Services

# High committed occupancy





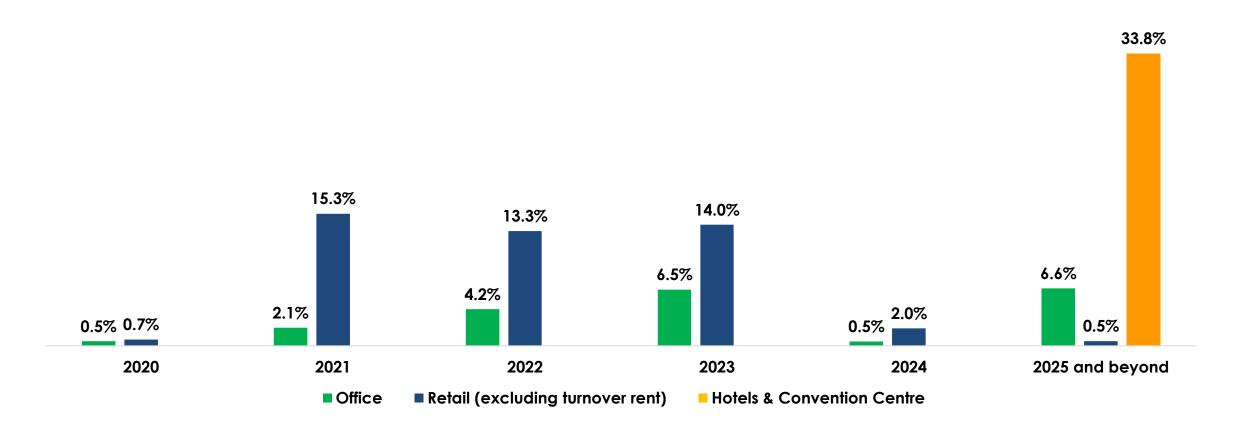
# High retention rate achieved for retail leasing in YTD Sep 2020



Retail Leasing from 1 January to 30 September 2020 (excluding newly created and reconfigured units)			
No. of Renewals/New Leases	32		
Leased Net Lettable Area (NLA)	46,517 sq ft		
% of Mall's NLA	10.9%		
Retention Rate	84.4%		
% Change in Current Rental Rates vs Preceding Rental Rates	-15.9%		

# Well spread lease expiry profile<sup>(1)</sup>





### Note:

(1) Lease expiry profile based committed monthly gross rental income as at 30 September 2020

# Continue to proactively manage tenants' space requirements and leases



Core CBD: Grade A and Grade B office monthly market rent (1) at \$10.70 psf and \$8.15 psf respectively



Monthly gross rental income for Raffles City Singapore portfolio

Note:

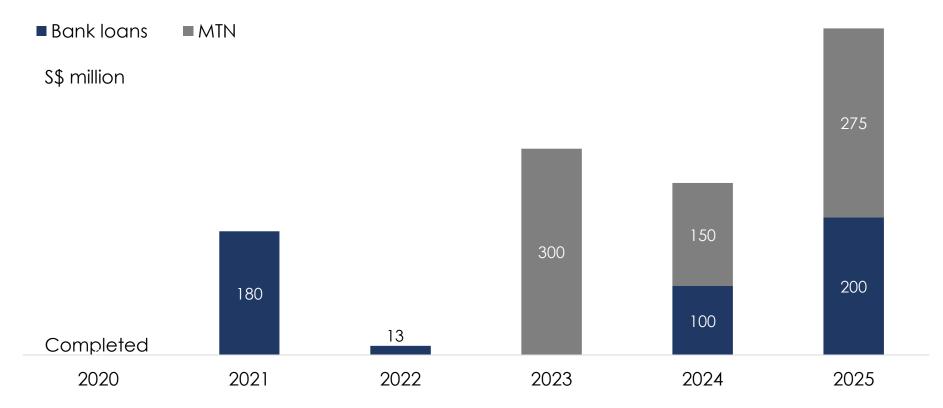
(1) Source: CBRE MarketView, Q3 2020

# RCS debt maturity profile as at 30 Sep 2020





Have sufficient committed bank facilities to refinance 2021 debt



- Unsecured RCS bank loans due 2021, 2022, 2024 and 2025
- 2.60% p.a. RCS fixed rate \$\$300m MTN due 2023
- 3.05% p.a. RCS fixed rate \$\$150m MTN due 2024
- 3.20% p.a. RCS fixed rate \$\$275m MTN due 2025

RCS Trust credit rating: A-, Outlook Stable, by S&P









# Thank you

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