

January 11, 2017

To,
The Singapore Exchange Securities Trading limited
2, Shenton Way,
#19-00, SGX Centre 1,
Singapore – 068804

Re: USD 16,000,000 4.75% Convertible Bonds Due 2019 ("The Bonds")

Dear Sir,

Sub: Intimation of the outcome of the QIP Committee meeting of Mercator Limited (the 'Company') held today in connection with the Qualified Institutions Placement ('QIP')

This is to inform you that subsequent to the approval accorded by the Board of Directors of the Company, at its meeting held on May 27, 2016 and the approval of the shareholders of the Company by way of a special resolution dated July 30, 2016 for the QIP, the QIP Committee of the Company today i.e. January 11, 2017 has, *inter alia* passed the following resolutions:

- a. Authorizing the opening of the QIP on January 11, 2017;
- b. Approving the preliminary placement document dated January 11, 2017 in connection with the QIP, (the "Preliminary Placement Document"); and
- c. Approval of the floor price for the QIP.

Further, the 'Relevant Date' for this purpose, in terms of Regulation 81(c) (i) of the SEBI ICDR Regulations, is January 11, 2017 and accordingly the floor price in respect of the aforesaid QIP, based on the pricing formula as prescribed under Regulation 85(1) of the SEBI ICDR Regulations is Rs. 42.80 per Equity Share. Pursuant to Regulation 85 of the SEBI ICDR Regulations, and further to the shareholder resolution dated July 30, 2016, the Company may offer a discount of not more than 5% on the floor price so calculated for the QIP.

The Exchanges are requested to take the above on record.

The receipt may please be acknowledged.

Capitalized terms used herein shall have the respective meaning assigned to them in the Preliminary Placement Document unless specifically defined herein.

Thank you.

Yours truly,
For **Mercator Limited**


Deepesh Joishar
Company Secretary

