



JB FOODS LIMITED

(Incorporated in the Republic of Singapore on 3 January 2012)
(Company Registration No. 201200268D)

Unaudited Financial Statements and Dividend Announcement
For the Fourth Quarter and Twelve Months Ended 31 December 2017

PART 1 - INFORMATION REQUIRED FOR ANNOUNCEMENT OF QUARTERLY (1Q, 2Q, 3Q & 4Q), HALF YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	GROUP 4Q ended 31 Dec			GROUP 12 months ended 31 Dec		
	2017	2016	+ / (-)	2017	2016	+ / (-)
	USD'000	USD'000	%	USD'000	USD'000	%
Revenue	75,493	80,969	(6.8)	295,626	300,564	(1.6)
Cost of sales	(63,313)	(77,407)	18.2	(263,755)	(286,979)	8.1
Gross profit	12,180	3,562	241.9	31,871	13,585	134.6
Interest income	36	31	16.1	114	77	48.1
Other gains/(losses), net	160	1,984	(91.9)	(1,700)	3,259	n.m
<i>Other items of expense</i>						
Selling and distribution expenses	(1,426)	(1,027)	(38.9)	(4,510)	(4,189)	(7.7)
Administrative expenses	(1,814)	(2,203)	17.7	(6,372)	(5,970)	(6.7)
Finance costs	(659)	(633)	(4.1)	(2,492)	(2,376)	(4.9)
Profit before income tax	8,477	1,714	394.6	16,911	4,386	285.6
Income tax expense	(1,990)	(510)	(290.2)	(2,694)	(612)	(340.2)
Profit for the period	6,487	1,204	438.9	14,217	3,774	276.7
Other comprehensive income:						
<i>Items that may be reclassified subsequently to profit or loss</i>						
Foreign currency translation differences	114	(46)	n.m	212	(60)	n.m
Remeasurement of post-employment benefits	(2)	(18)	88.9	(2)	(18)	88.9
Other comprehensive income for the period/year, net of tax	112	(64)	n.m	210	(78)	n.m
Total comprehensive income for the period	6,599	1,140	478.9	14,427	3,696	290.3
Profit attributable to:						
Owners of the parent	6,487	1,204	438.8	14,217	3,774	276.7
Non-controlling interest	-	-	-	-	-	-
	6,487	1,204	438.8	14,217	3,774	276.7
Total comprehensive income attributable to:						
Owners of the parent	6,599	1,140	478.9	14,427	3,696	290.3
Non-controlling interest	-	-	-	-	-	-
	6,599	1,140	478.9	14,427	3,696	290.3
EBITDA	10,307	3,491	195.2	24,084	11,248	114.1

n.m. - Not meaningful



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Profit before income tax is arrived after charging / (crediting) the following:-

	Group 4Q ended 31 Dec			Group 12 months ended 31 Dec		
	2017	2016	+ / (-)	2017	2016	+ / (-)
	USD'000	USD'000	%	USD'000	USD'000	%
Amortisation of intangible assets	(40)	(37)	(8.1)	(153)	(146)	(4.8)
Amortisation of prepaid lease payment	(41)	(41)	-	(162)	(162)	-
Amortisation of land use rights	(6)	(8)	25.0	(26)	(8)	(225)
Amortisation of deferred capital grant	2	3	(33.3)	10	3	233.3
Allowance for impairment of trade receivables	-	(633)	100.0	-	(633)	100.0
Depreciation of investment property	(15)	(15)	-	(60)	(59)	(1.7)
Depreciation of property, plant and equipment	(1,069)	(1,043)	(2.5)	(4,280)	(4,111)	(4.1)
Foreign exchange (loss)/gain, net	(14)	1,318	n.m	(1,875)	2,819	n.m
(Loss)/gain on disposal of plant & equipment	-	-	-	(26)	6	n.m
Net fair value (loss)/gain on derivative financial instruments	(196)	(928)	78.9	562	(1,290)	n.m
Realised (loss)/gain on cocoa bean derivative contract	(231)	980	n.m	(978)	980	n.m

n.m. - Not Meaningful



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1(b)(i) A statement of financial position (for the issuer and the group), together with a comparative statement as at the end of the immediate preceding financial year.

	GROUP		COMPANY	
	31-Dec-17 USD'000	31-Dec-16 USD'000	31-Dec-17 USD'000	31-Dec-16 USD'000
Non-current assets				
Intangible assets	451	515	-	-
Investment property	3,985	4,045	-	-
Land use rights	1,360	1,153	-	-
Property, plant and equipment	55,629	52,709	-	-
Prepaid lease payments	1,682	1,307	-	-
Investments in subsidiaries	-	-	91,877	66,177
Deferred tax assets	136	114	-	-
Other receivables	-	-	-	24,000
	<u>63,243</u>	<u>59,843</u>	<u>91,877</u>	<u>90,177</u>
Current assets				
Inventories	83,216	95,795	-	-
Trade and other receivables	34,783	39,413	3,647	3,175
Prepayments	678	361	9	7
Derivative financial instruments	146	256	-	-
Income tax recoverable	5	883	-	-
Cash and cash equivalents	15,641	7,119	29	7
	<u>134,469</u>	<u>143,827</u>	<u>3,685</u>	<u>3,189</u>
Less:				
Current liabilities				
Trade and other payables	31,628	25,285	3,512	50
Derivative financial instruments	528	1,200	-	-
Bank borrowings	78,461	101,631	-	-
Finance lease payables	-	71	-	-
Income tax payable	120	172	16	70
	<u>110,737</u>	<u>128,359</u>	<u>3,528</u>	<u>120</u>
Net current assets	<u>23,732</u>	<u>15,468</u>	<u>157</u>	<u>3,069</u>
Less:				
Non-current liabilities				
Deferred capital grant	525	444	-	-
Provision for post-employment benefits	286	202	-	-
Deferred tax liabilities	2,030	738	-	-
	<u>2,841</u>	<u>1,384</u>	<u>-</u>	<u>-</u>
Net assets	<u>84,134</u>	<u>73,927</u>	<u>92,034</u>	<u>93,246</u>
EQUITY				
Share capital	99,641	99,641	99,641	99,641
Other reserves	(32,276)	(32,488)	(8,458)	(8,458)
Retained earnings	16,759	6,764	851	2,063
Equity attributable to owners of the parent	<u>84,124</u>	<u>73,917</u>	<u>92,034</u>	<u>93,246</u>
Non-controlling interest	10	10	-	-
Total equity	<u>84,134</u>	<u>73,927</u>	<u>92,034</u>	<u>93,246</u>



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1(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year.

	As at	
	31-Dec-17	31-Dec-16
	USD'000	USD'000
Amount repayable in one year or less, or on demand		
- Secured	-	2,074
- Unsecured	78,461	99,628
	<u>78,461</u>	<u>101,702</u>
Amount repayable after one year		
- Secured	-	-
- Unsecured	-	-
	<u>-</u>	<u>-</u>

Details of collateral

Certain borrowings were secured by one of the subsidiary's land and building.



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1(c)(i) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	GROUP 4Q ended 31 Dec		GROUP 12 month ended 31 Dec	
	2017 USD'000	2016 USD'000	2017 USD'000	2016 USD'000
Operating Activities				
Profit before tax	8,477	1,714	16,911	4,386
Adjustments for:-				
Amortisation of intangible asset	40	37	153	146
Amortisation of prepaid lease payment	41	41	162	162
Amortisation of land use rights	6	8	26	8
Amortisation of deferred capital grant	(2)	(3)	(10)	(3)
Allowance for impairment of trade receivables	-	633	-	633
Depreciation of investment property	15	15	60	59
Depreciation of property, plant & equipment	1,069	1,043	4,280	4,111
Loss/(gain) on disposal of plant and equipment	-	-	26	(6)
Net fair value (gain)/loss on derivative financial instruments	196	928	(562)	1,290
Provision for post-employment benefits	84	73	84	73
Rental income	(100)	(82)	(397)	(321)
Inventories written down	-	56	-	56
Interest expenses	659	633	2,492	2,376
Interest income	(36)	(31)	(114)	(77)
Operating cash flows before working capital changes	10,449	5,065	23,111	12,893
Changes in working capital:				
Inventories	(18,792)	(2,680)	12,579	(4,830)
Trade and other receivables	865	(6,832)	4,630	112
Prepayment	(66)	23	(317)	(139)
Trade and other payables	17,248	10,119	2,940	(14,887)
	9,704	5,695	42,943	(6,851)
Income tax (paid)/refunded	(92)	75	(488)	54
Net cash from operating activities	9,612	5,770	42,455	(6,797)
Investing activities				
Purchase of plant & equipment	(2,738)	(475)	(7,120)	(2,448)
Purchase of intangible assets	(20)	-	(89)	(190)
Purchase of land use rights	-	-	(151)	(1,221)
Payment of land lease	(537)	-	(537)	-
Proceed from capital grant	-	447	58	447
Proceeds from disposal of plant & equipment	-	-	-	12
Rental income	100	82	397	321
Interest received	36	31	114	77
Net cash used in investing activities	(3,159)	85	(7,328)	(3,002)
Financing activities				
Drawdown of bank borrowings	55,575	71,716	222,860	300,929
Repayment of bank borrowings	(61,437)	(73,376)	(246,030)	(288,672)
Repayments of finance lease	(7)	(65)	(71)	(239)
Dividend paid on ordinary shares	-	-	(815)	-
Interest paid	(659)	(633)	(2,492)	(2,376)
Withholding tax paid	(35)	(145)	(35)	(145)
Net cash from/(used) in financing activities	(6,563)	(2,503)	(26,583)	9,497



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1(c)(i) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	GROUP 4Q ended 31 Dec		GROUP 12 month ended 31 Dec	
	2017 USD'000	2016 USD'000	2017 USD'000	2016 USD'000
Net change in cash and cash equivalents	(110)	3,352	8,544	(302)
Cash and cash equivalent at the beginning of the financial period	15,775	3,770	7,119	7,421
Effect of exchange rate changes on cash and cash equivalents	(24)	(3)	(22)	-
Cash and cash equivalents at end of financial period	15,641	7,119	15,641	7,119

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

<u>GROUP</u>	Share capital USD'000	Merger reserves USD'000	Foreign currency translation reserves USD'000	Retained earnings USD'000	Equity attributable to the owners of the parent USD'000	Non-controlling interest USD'000	Total equity USD'000
Balance as at 1 January 2017	99,641	(25,472)	(7,016)	6,764	73,917	10	73,927
Profit for the financial period	-	-	-	14,217	14,217	-	14,217
Other comprehensive income for the financial period	-	-	-	-	-	-	-
Re-measurement of post employment benefits, net of tax	-	-	-	(2)	(2)	-	(2)
Foreign currency translation differences, net of tax	-	-	212	-	212	-	212
Total comprehensive income for the financial period	-	-	212	14,215	14,427	-	14,427
Contributions by and distribution to owners							
Dividends on ordinary shares	-	-	-	(4,220)	(4,220)	-	(4,220)
Balance as at 31 Dec 2017	99,641	(25,472)	(6,804)	16,759	84,124	10	84,134



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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

GROUP	Share capital USD'000	Merger reserves USD'000	Foreign currency translation reserves USD'000	Retained earnings USD'000	Equity attributable to the owners of the parent USD'000	Non-controlling interest USD'000	Total equity USD'000
Balance as at 1 January 2016	99,641	(25,472)	(6,956)	3,008	70,221	10	70,231
Profit for the financial period	-	-	-	3,774	3,774	-	3,774
Other comprehensive income for the financial period							
Remeasurement of post-employment benefits	-	-	-	(18)	(18)	-	(18)
Foreign currency translation differences, net of tax	-	-	(60)	-	(60)	-	(60)
Total comprehensive income	-	-	(60)	3,756	3,696	-	3,696
Balance as at 31 Dec 2016	99,641	(25,472)	(7,016)	6,764	73,917	10	73,927

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

<u>COMPANY</u>	Share capital USD'000	Retained earnings USD'000	Capital reserve USD'000	Total USD'000
Balance as at 1 January 2017	99,641	2,063	(8,458)	93,246
Profit for the period, representing total comprehensive income for the period	-	3,008	-	3,008
Dividends on ordinary shares	-	(4,220)	-	(4,220)
Balance as at 31 Dec 2017	99,641	851	(8,458)	92,034

<u>COMPANY</u>	Share capital USD'000	Retained earnings USD'000	Capital reserve USD'000	Total USD'000
Balance as at 1 January 2016	99,641	599	(8,458)	91,782
Profit for the period, representing total comprehensive income for the period	-	1,464	-	1,464
Balance as at 31 Dec 2016	99,641	2,063	(8,458)	93,246



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1(d)(ii) Details of any changes in the company’s share capital arising from right issue, bonus issue, share buy-back, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There were no new shares issued in the second quarter ended 31 Dec 2017.

There were no outstanding convertibles or treasury shares held as at 31 Dec 2017 and 31 Dec 2016.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

Company	As at	
	31-Dec-17	31-Dec-16
	No of shares	No of shares
Total number of issued shares ('000)	227,400	227,400

1(d)(iv) A statement showing all sales, transfer, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable. The Company did not have any treasury shares during and as at the end of the current financial period reported on.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed.

3. Whether the figures have been audited or reviewed, the auditors’ report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer’s most recently audited annual financial statements have been applied.

The Group and the Company have applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 31 December 2016.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable.



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6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	GROUP		GROUP	
	4Q ended 31 Dec 2017	31 Dec 2016	12 months ended 31 Dec 2017	31 Dec 2016
Profit attributable to owners of the parent (USD'000)	6,487	1,204	14,217	3,774
Aggregated weighted average number of ordinary shares ('000)	227,400	227,400	227,400	227,400
Basic and diluted EPS based on aggregated weighted average number of ordinary shares ^{(1) (2)} (USD cents)	2.9	0.5	6.3	1.7

Notes:

- (1) The calculation for the basic and diluted EPS for the respective financial periods is based on the aggregated weighted average number of ordinary shares in issue in the respective financial periods.
(2) The basic and diluted EPS were the same as the Group did not have any potentially dilutive instruments for the respective financial periods.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-

- (a) current financial period reported on; and
(b) immediately preceding financial year.

	Group		Company	
	31-Dec-17	31-Dec-16	31-Dec-17	31-Dec-16
Net asset value per ordinary share based on issued share capital - (USD cents)	37.00	32.51	40.47	41.00

The net asset per share for the Group as at 31 December 2017 and 31 December 2016 have been calculated based on the issued share capital of 227,399,975.



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8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Review of the Statement of Comprehensive Income

12M2017 vs 12M2016

The Group's revenue decreased by USD4.9million or 1.6% from USD300.6million for the twelve months ended 31 December 2016 ("12M2016") to USD295.6million for the twelve months ended 31 December 2017 ("12M2017"), mainly due to lower average selling price to the Group's customers arising from lower cocoa bean prices. This was partially offset by the higher shipment volume during the year. The Group's gross profit increased by USD18.3million or 134.6% from USD13.6million in 12M2016 to USD31.9million in 12M2017 mainly due to improvements in processing margin.

Other losses increased by USD5.0million from other gains (net) USD3.3million in 12M2016 to other losses (net) of USD1.7million in 12M2017, mainly due to higher foreign exchange loss arising from the Group's borrowings denominated in Great Britain Pound ("GBP") due to the appreciation of GBP against USD. This foreign exchange difference is the result and part of the hedging mechanism to manage our foreign exchange exposures. The corresponding exchange gain/loss is embedded in the cost of sales.

Selling and distribution expenses increased by USD0.3million or 7.7% from USD4.2million in 12M2016 to USD4.5million in 12M2017, mainly due to higher export freight and handling costs incurred as a result of higher product shipment volume. Administrative expenses increased by USD0.4million or 6.7% from USD6.0million in 12M2016 to USD6.4million in 12M2017, mainly due to an increase in the Group's headcount and higher payroll cost.

Income tax expense increased by USD2.1million or 340.2% from USD0.6million in 12M2016 to USD2.7million in 12M2017, mainly due to a reversal of the Group's Investment Tax Allowance of USD0.9million for prior years and the recognition of deferred tax liability amounted USD1.3million. As a result of the above, the Group registered a profit after tax of USD14.2million in 12M2017 compared to a profit after tax of USD3.8million in 12M2016.

4Q2017 vs 4Q2016

The Group's revenue decreased by USD5.5million or 6.8% from USD81.0million in the fourth quarter ended 31 December 2016 ("4Q2016") to USD75.5million in the fourth quarter ended 31 December 2017 ("4Q2017"), mainly due to lower average selling price to the Group's customers arising from lower cocoa bean prices. This was partially offset by the higher shipment volume during this quarter. The Group's gross profit increased by USD8.6million or 241.9% from USD3.6million in 4Q2016 to USD12.2million in 4Q2017 due to improvements in processing margin.

Other gains (net) decreased by USD1.8million or 91.9% from USD2.0million in 4Q2016 to USD0.2million in 4Q2017, mainly due to higher foreign exchange gain arising from the borrowings denominated in Great Britain Pound ("GBP") due to the depreciate of GBP against USD in 4Q2016. This foreign exchange difference is the result and part of the hedging mechanism to manage our foreign exchange exposures. The corresponding exchange gain/loss is embedded in the cost of sales.

Selling and distribution expenses increased by USD0.4million or 38.9% from USD1.0million in 12M2016 to USD1.4million in 12M2017, mainly due to higher export freight and handling costs incurred as a result of higher product shipment volume. Administrative expenses decreased by USD0.4million or 17.7%, from USD2.2million in 4Q2016 to USD1.8million in 4Q2017, mainly due non-provision of doubtful debts made in 4Q2017 as compared to USD0.6million in 4Q2016. This was partially offset by the increase in the Group's headcount and higher payroll cost.

Income tax expense increased by USD1.5million or 290.2% from USD0.5million in 4Q2016 to USD2.0million in 4Q2017, mainly due to a reversal of the Group's Investment Tax Allowance of USD0.5million for prior years and the recognition of deferred tax liability amounted USD1.3million. As a result of the above, the Group registered a profit after tax of USD6.5million in 4Q2017 compared to profit after tax of USD1.2million in 4Q2016.



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- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Review of Statement of Financial Position

31 December 2017 vs 31 December 2016

Group

The Group's non-current assets increased by USD3.4million or 5.7% from USD59.8million as at 31 December 2016 to USD63.2million as at 31 December 2017, mainly due to the purchase of plant and equipment of USD7.1million in 12M2017, and partially offset by the depreciation charge of USD4.3million on property, plant and equipment in 12M2017.

The Group's current assets decreased by USD9.4million or 6.5%, from USD143.8million as at 31 December 2016 to USD134.5million as at 31 December 2017, mainly due to the decrease in inventories, trade and other receivables, and income tax recoverable of USD12.6million, USD4.6million and USD0.9million respectively, and partially offset by the increase in cash and cash equivalents of USD8.5million.

The Group's current liabilities decreased by USD17.6million or 13.7%, from USD128.4million as at 31 December 2016 to USD110.7million as at 31 December 2017, mainly due to the decrease in derivative financial instruments and short-term bank borrowings of USD0.7million and USD23.2million respectively, and partially offset by increase in trade and other payables of USD6.3million.

The Group's equity attributable to the owners of the parent increased by USD10.2million or 13.8% from USD73.9million as at 31 December 2016 to USD84.1million as at 31 December 2017, mainly due to profits generated during the 12M2017.

Review of Statement of Cash Flows

The Group's cash and cash equivalent increased by USD8.5million in 12M2017, due to net cash inflows from operating activities of USD42.5million, partially offset by net cash outflows from investing and financing activities of USD7.3million and USD26.6million, respectively.

The net cash generated from operating activities of USD42.5million in 12M2017 was mainly attributable to:

- a) positive operating cash flows of USD23.1million;
- b) net cash inflows from inventories, trade and other receivables, trade and other payables of USD12.6million, USD4.6million, and USD2.9million respectively;
- c) net cash outflows in prepayment of USD0.3million; and
- d) tax paid of USD0.5million.

The net cash used in investing activities of USD7.3million was mainly due to the capital expenditure incurred in the purchase of plant and equipment.

The net cash used in financing activities of USD26.6million was mainly due to the net repayment of bank borrowings, payment for dividends and finance cost of USD23.2million, USD0.8million and USD2.5million, respectively.



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9. **Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

No forecast or prospect statement has been previously disclosed to shareholders.

10. **A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

The Group expects the current positive business sentiments and good demand for cocoa ingredients to continue in 2018. The high volatility in cocoa bean markets and potential interest rate hike heighten global economic uncertainties. This may negatively impact cocoa and chocolate consumption and pose potential headwinds to the Group’s business. The Group will continue to adopt conservative and prudent measures and strategies, and remains confident in its long-term growth prospects.

11. **Dividend**

- (a) **Current Financial Period Reported On**

No dividend has been declared for the current financial period reported on.

- (b) **Corresponding Period of the Immediately Preceding Financial Year**

No dividend has been declared for the corresponding period of the immediately preceding financial year.

12. **If no dividend has been declared/recommended, a statement to that effect.**

Not applicable.

13. **If the Group has obtained a general mandate from Shareholders for interested person transactions (“IPTs”), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

The Company has not obtained a general mandate from shareholders for IPTs. The Company has the following related person transactions with a related person who is not an “interested person” as defined in Chapter 9 of the listing manual.

Name of Related Person	Aggregate value of related person transactions during the financial year
	12 months 2017 USD’000
Guan Chong Cocoa Manufacturer Sdn Bhd	
- Purchase of cocoa ingredients	1,890
- Sales of cocoa ingredients	1,416



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14. Segmental Information

Business segments

No segmental information is presented based on business segment as the Group operates in only one business segment, which is production and sale of cocoa ingredients products and derives its operating revenue solely from this segment.

Geographical segments

	Malaysia	Singapore	United States	Indonesia	China	Elimination	Total
FY2017	USD*000	USD*000	USD*000	USD*000	USD*000	USD*000	USD*000
Geographical Segments							
- Total external revenue	208,066	33,701	40,075	5,572	8,212	-	295,626
- Internal segment revenue	86,291	286,182	-	119,453	-	(491,926)	-
Total revenue	294,357	319,883	40,075	125,025	8,212	(491,926)	295,626
Segment results	19,296	1,485	723	3,791	225	(1,550)	23,970
Interest income							114
Finance expenses							(2,492)
Depreciation and amortisation							(4,681)
Profit before tax							16,911
Taxation							(2,694)
Profit after tax							14,217
Capital expenditure							
Property, plant and equipment	3,162	12	20	1,196	2,730	-	7,120
Land use rights	-	-	-	-	151	-	151
Intangible asset	-	82	-	-	7	-	89
Segment assets	131,984	179,808	10,971	73,677	8,792	(207,520)	197,712
Segment liabilities	84,938	77,752	10,270	43,850	3,600	(106,832)	113,578
FY2016							
	Malaysia	Singapore	United States	Indonesia	China	Elimination	Total
FY2016	USD*000	USD*000	USD*000	USD*000	USD*000	USD*000	USD*000
Geographical Segments							
- Total external revenue	230,134	33,933	28,634	7,824	39	-	300,564
- Internal segment revenue	76,366	286,836	-	138,279	-	(501,481)	-
Total revenue	306,500	320,769	28,634	146,103	39	(501,481)	300,564
Segment results	5,064	2,554	623	3,788	(28)	(830)	11,171
Interest income							77
Finance expenses							(2,376)
Depreciation and amortisation							(4,486)
Profit before tax							4,386
Taxation							(612)
Profit after tax							3,774
Capital expenditure							
Property, plant and equipment	530	1	-	1,899	18	-	2,448
Land use rights	-	-	-	-	1,221	-	1,221
Intangible asset	-	190	-	-	-	-	190
Segment assets	160,990	201,827	10,021	77,800	1,758	(248,726)	203,670
Segment liabilities	123,936	99,592	9,627	49,500	561	(153,473)	129,743



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15. A breakdown of sales

	FY2017	FY2016	
	USD'000	USD'000	%
Sales reported for first half year	144,292	149,678	(3.6)
Profit after tax for first half year	3,083	1,588	94.1
Sales reported for second half year	151,334	150,886	0.3
Profit after tax for second half year	11,134	2,186	409.3

16. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704 (13).

There were no persons occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder.

17. Negative confirmation pursuant to Rule 705 (5)

Not applicable as the Company is announcing its full year finding statement for FY2017.

18. Confirmation pursuant to Rule 720 (1)

The Group has procured undertakings from all its directors and executive officers.

By Order of the Board

Tey How Keong
Chief Executive Officer and Executive Director
28 February 2018