

# FACT SHEET

AS OF 8 DECEMBER 2014

Global Logistic Properties

普洛斯



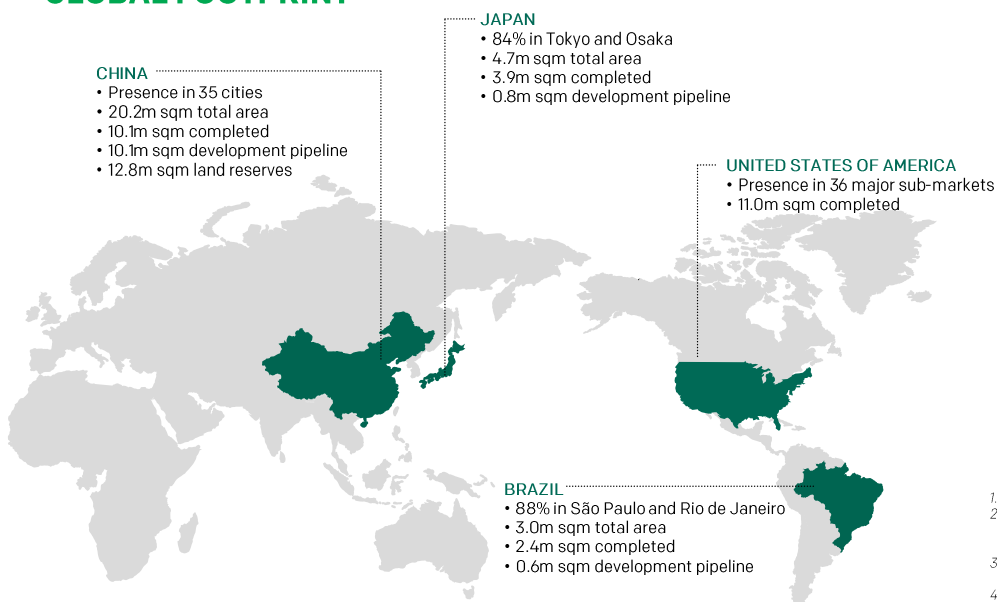
GLP Park Linjiang, China

## THE LEADING LOGISTICS FACILITIES PROVIDER

Global Logistic Properties ("GLP") is a leading global provider of modern logistics facilities with a market-leading presence in China, Japan, Brazil and USA<sup>1</sup>. The Company develops, owns and manages a 28 million square meters (301 million square feet) portfolio of logistics facilities that cater to growing domestic consumption. GLP's customers include some of the world's most dynamic manufacturers, retailers, third party logistics and e-commerce companies. Fund management is an important and growing part of GLP's business, providing significant capital to support sustainable long-term growth, while enhancing returns on GLP's invested capital.

The Company listed on the Singapore Stock Exchange in 2010 in the largest real estate IPO globally. As at 30 September 2014, the Company's total assets under management amounted to US\$20 billion.

## GLOBAL FOOTPRINT



## GLP AT A GLANCE

### 1H FY2015 KEY FIGURES<sup>2</sup>

#### REVENUE

**+25%**  
**US\$362m**

#### PRO-FORMA EARNINGS

**+12%<sup>2</sup>**  
**US\$319m**

#### PROPERTY PORTFOLIO<sup>3</sup>

**US\$20bn**

#### LOOK THROUGH LEVERAGE

**3.8%**

#### MARKET CAPITALIZATION<sup>4</sup>

**US\$11bn**

#### CUSTOMERS GLOBALLY

**4,000+**

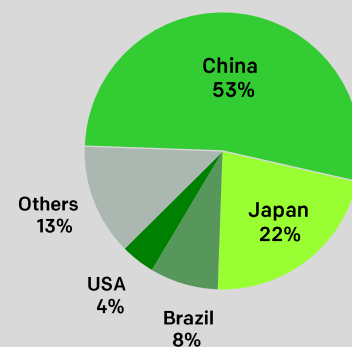
#### PEOPLE

**730**

#### TOTAL AREA CAGR (FY04-1HFY15)

**52%**

### PRO-FORMA NAV BREAKDOWN<sup>5</sup>



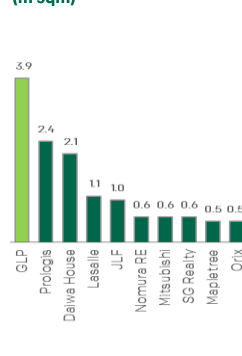
1. Subject to US transaction closing
2. Pro-forma figures adjusted for the 33.8% investment in GLP China by the investor consortium, sale of assets to GLP J-REIT, FX-related effects and material non-recurring items.
3. Comprises all assets under management which includes all properties held by subsidiaries and jointly-controlled entities but excludes Blogis As of November 30, 2014
4. As of November 30, 2014
5. Assuming GLP's ultimate 10% stake in GLP US Income Partners I

## UNRIVALLED NETWORK

### China (m sqm)



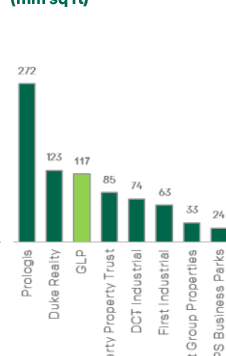
### Japan (m sqm)



### Brazil (m sqm)



### US (mm sq ft)



Charts represent total operating/in-service space by modern logistics operators for lease as of 30 September 2014. Office and retail properties are excluded.

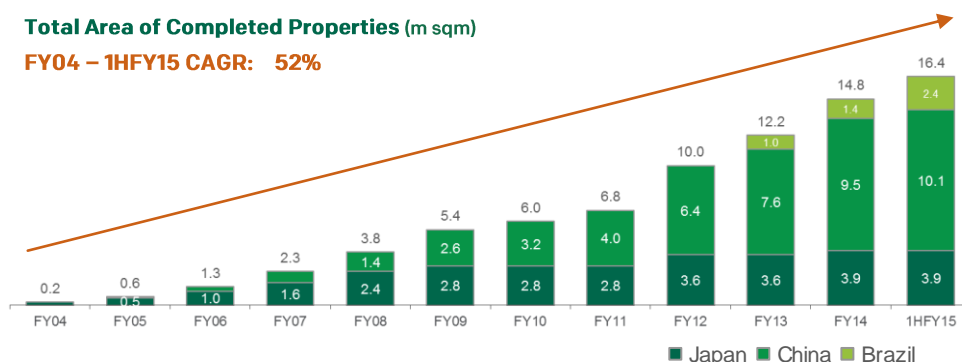
Source: Company websites, public filings, various news sources and CBRE estimates

## PORTFOLIO GROWTH

GLP is a world-class developer, operator and investment manager of logistics real estate with a proven track record of delivering growth.

### Total Area of Completed Properties (m sqm)

FY04 – 1HFY15 CAGR: 52%



## OUR VALUED CUSTOMERS

GLP serves a diversified customer base, largely catering to domestic consumption.

- adidas
- COFCO
- H&M
- Panasonic Logistics
- Schenker
- Amazon
- Deppon
- JD.com (360buy)
- Procter & Gamble
- Unilever
- Coca-Cola
- DHL
- Nikon
- Rakuten
- Walmart
- Goodaymart (Haier)

## BEST-IN-CLASS FUND MANAGEMENT PLATFORM

Through the fund management platform, GLP partners with leading global real estate investors to directly invest in high quality logistics real estate. As of 8 December 2014, GLP's total assets under fund management stood at US\$21.3 billion (when fully leveraged and invested). As the market leader, GLP continues to see strong demand from capital partners looking to leverage on GLP's strong operational expertise to meet their real estate needs.

								
Vintage	Sep 2011	Dec 2011	Nov 2012	Nov 2012	Dec 2012	Nov 2013	Oct 2014	Dec 2014
Fund Name	GLP Japan Development Venture	GLP Japan Income Partners I	GLP Brazil Income Partners I	GLP Brazil Development Partners I	GLP J-REIT	CLF I	GLP Brazil Income Partners II	GLP US Income Partners I
Completed Asset Value	US\$2.2bn	US\$1.0bn	US\$1.1bn	US\$1.5bn	US\$3.3bn	US\$3.0bn	US\$1.1bn	US\$8.1bn
Investment To-Date	US\$0.8bn	US\$1.0bn	US\$1.0bn	US\$700m	US\$3.3bn	US\$900m	US\$1.1bn	US\$8.1bn
Joint Venture Partners	CPPIB	CIC & CBRE	CIC, CPPIB & GIC	CPPIB & GIC	Public	Various	CPPIB & Other Investor	GIC & Potentially Others <sup>1</sup>
Total Equity Commitment	US\$1.2bn	US\$500m	US\$500m	US\$1.0bn	US\$1.5bn	US\$1.5bn	US\$600m	US\$3.2bn
GLP Co-investment	50.0%	33.3%	34.2%	40.0%	15.0%	55.9%	40.0%	10.0% <sup>1</sup>
Investment Mandate	Opportunistic	Value-add	Value-add	Opportunistic	Core	Opportunistic	Value-add	Core

1. GLP plans to syndicate ownership from 55% as of day one closing (first quarter of 2015) to 10% by August 2015

## EXECUTIVE COMMITTEE

**Ming Z. Mei**  
Co-Founder  
Chief Executive Officer

**Yoshiyuki Chosa**  
President, GLP Japan

**Mauro Dias**  
President, GLP Brazil

**Higashi Michihiro**  
Chief Investment Officer, GLP China

**Masato Miki**  
President & CEO, GLP Japan Advisors  
(Manager of GLP J-REIT)

**Stephen Schutte**  
Chief Operating Officer

**Kazuhiro Tsutsumi**  
Global Treasurer &  
Chief Financial Officer, GLP Japan

**Ralf Wessel**  
Head of Fund Management &  
Business Development

**Heather Xie**  
Chief Financial Officer

**Kent Yang**  
President, GLP China

**Teresa Zhuge**  
Chief Financial Officer, GLP China

## INVESTOR & MEDIA RELATIONS CONTACT

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