

## **VICOM LTD**

Company Registration No.: 198100320K

## First Quarter 2019 Financial Statements Announcement

The Board of Directors announces the unaudited results of the Group for the First Quarter ended 31 March 2019.

## 1 GROUP INCOME STATEMENT

		Group			
	1st Qtr 2019	1st Qtr 2018	Incr/ (Decr)		
	\$'000	\$'000	%		
Revenue	25,533	24,523	4.1		
Staff costs	10,909	10,685	2.1		
Depreciation and amortisation*	1,977	1,590	24.3		
Contract services	874	701	24.7		
Materials and consumables	623	612	1.8		
Premises costs*	527	934	(43.6)		
Repairs and maintenance costs	455	389	17.0		
Utilities and communication costs	431	377	14.3		
Other operating costs	912	1,016	(10.2)		
Total operating costs	16,708	16,304	2.5		
Operating Profit	8,825	8,219	7.4		
Interest Income	465	384	21.1		
Finance Costs*	(232)		n.m.		
<b>Profit before Taxation</b>	9,058	8,603	5.3		
Taxation	(1,603)	(1,483)	8.1		
Profit after Taxation	7,455	7,120	4.7		
Attributable to:					
Shareholders of the Company	7,343	7,005	4.8		
Non-Controlling Interests	112	115	(2.6)		
	7,455	7,120	4.7		
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<sup>\*</sup> Incorporates the effect of adoption of SFRS(I) 16 *Leases* from 1 January 2019.

n.m. - not meaningful

# 2 STATEMENTS OF FINANCIAL POSITION

	Group		Com	Company		
	31 Mar 2019	31 Dec 2018	31 Mar 2019	31 Dec 2018		
	\$'000	\$'000	\$'000	\$'000		
<u>ASSETS</u>						
Current assets						
Cash and cash equivalents	112,838	104,097	108,008	74,627		
Trade receivables	14,966	16,857	2,089	2,334		
Other receivables and prepayments	2,072	1,638	953	1,012		
Inventories	28	28	111.050	77.072		
Total current assets	129,904	122,620	111,050	77,973		
Non-current assets			05.044	05.044		
Subsidiaries	- 0E	- 05	25,941	25,941		
Associate Club memberships	25	25 155	-	- 155		
Vehicles, premises and equipment	55,616	56,089	21,423	21,885		
Right-of-use assets*	27,023	-	19,427			
Goodwill	11,325	11,325				
Total non-current assets	93,989	67,594	66,791	47,981		
Total assets	223,893	190,214	177,841	125,954		
LIABILITIES AND EQUITY						
Current liabilities						
Trade and other payables	20,926	22,804	6,980	6,757		
Lease liabilities*	1,149	-	560	-		
Due to subsidiaries	-	-	42,255	15,704		
Income tax payable	8,261	6,890	4,498	3,676		
Total current liabilities	30,336	29,694	54,293	26,137		
Non-current liabilities						
Deferred tax liabilities	1,680	1,661	306	244		
Lease liabilities*	33,195	-	25,911	-		
Provision for relocation costs Total non-current liabilities	6,872 41,747	7,053 8,714	26,217	244		
Total Hon-current liabilities	41,747	0,714	20,217	244		
Total liabilities	72,083	38,408	80,510	26,381		
Capital, reserves and						
non-controlling interests						
Share capital	36,284	36,284	36,284	36,284		
Other reserves	3,073	3,073	3,073	3,073		
Foreign currency translation reserve Accumulated profits*	28 111,595	21 111,456	- 57,974	- 60,216		
Equity attributable to	111,595	111,450	37,374	00,210		
shareholders of the Company*	150,980	150,834	97,331	99,573		
Non-controlling interests*	830_	972	<del>-</del>			
Total equity	151,810	151,806	97,331	99,573		
Total liabilities and equity	223,893	190,214	177,841	125,954		

<sup>\*</sup> The Group has adopted SFRS(I) 16 Leases on 1 Jan 2019. Please refer to paragraph 11 for further details.

# 3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS

# Secured / Unsecured Lease liabilities as at 31 March 2019

	31 Mar 2019	31 Dec 2018
Lease liabilities	\$'000	\$'000
Secured		
Amount repayable in one year or less, or on demand	1,149	=
Amount repayable after one year	33,195	-
	34,344	-

# **Details of any collateral**

The lease liabilities of \$34.3 million relates to the adoption of SFRS(I) 16 Leases.

# 4 GROUP CASH FLOW STATEMENT

	Group		
	1st Qtr 2019	1st Qtr 2018	
	\$'000	\$'000	
Operating activities			
Profit before taxation	9,058	8,603	
Adjustments for:			
Depreciation and amortisation*	1,977	1,590	
Interest income	(465)	(384)	
Finance costs*	232	-	
Allowance for expected credit losses	17	96	
Loss (Gain) on disposal of vehicles, premises and equipment	3	(1)	
Operating cash flows before movements in working capital	10,822	9,904	
Trade and other payables	(2,059)	(2,109)	
Trade receivables	1,874	(1,552)	
Other receivables and prepayments	(492)	(86)	
Inventories	-	` 2 <sup>'</sup>	
Cash generated from operations	10,145	6,159	
Interest paid arising from leases*	(232)	-	
Income tax paid	(213)	(11)	
Net cash from operating activities	9,700	6,148	
Investing activities			
Purchase of vehicles, premises and equipment	(1,020)	(694)	
Interest received	. ´523 <sup>´</sup>	`353 <sup>´</sup>	
Proceeds from disposal of vehicles, premises and equipment	12	10	
Net cash used in investing activities	(485)	(331)	
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<sup>\*</sup> Incorporates the effect of adoption of SFRS(I) 16 Leases from 1 January 2019

	Group		
	1st Qtr 2019	1st Qtr 2018	
	\$'000	\$'000	
Financing activities			
Payments under lease liabilities*	(261)	-	
Dividends paid to non-controlling interests	(211)	(244)	
Net cash used in financing activities	(472)	(244)	
Net effect of exchange rate changes in consolidating			
subsidiaries	(2)	6_	
Net increase in cash and cash equivalents	8,741	5,579	
Cash and cash equivalents at beginning of period	104,097	107,514	
Cash and cash equivalents at end of period	112,838	113,093	

<sup>\*</sup> Incorporates the effect of adoption of SFRS(I) 16 Leases from 1 January 2019

# 5 GROUP COMPREHENSIVE INCOME STATEMENT

	Group	
	1st Qtr 2019	1st Qtr 2018
	\$'000	\$'000
Profit after taxation	7,455	7,120
Items that may be reclassified subsequently to profit or loss		
Exchange differences arising on translation of foreign operations	7	30
or foreign operations		
Other comprehensive income for the period	7	30
Total comprehensive income for the period	7,462	7,150
Total comprehensive income attributable to:		
Shareholders of the Company	7,350	7,035
Non-controlling interests	112	115
	7,462	7,150

# 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the First Quarter ended 31 March 2019:

				Group			
•	Α	ttributable	to sharehold	ers of the Compa	any		
	Share capital	Other reserves	Foreign currency translation reserve \$'000	Accumulated profits \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
Balance at 1 January 2019 (as previously reported)	36,284	3,073	21	111,456	150,834	972	151,806
Adoption of SFRS(I) 16*	-	-	-	(7,204)	(7,204)	(43)	(7,247)
Balance at 1 January 2019	36,284	3,073	21	104,252	143,630	929	144,559
Total comprehensive income for the period							
Profit for the period	-	-	-	7,343	7,343	112	7,455
Other comprehensive income for the period	-	-	7	-	7	-	7
Total	-	-	7	7,343	7,350	112	7,462
Payments to non-controlling interests	-	-	-	-	-	(211)	(211)
Balance at 31 March 2019	36,284	3,073	28	111,595	150,980	830	151,810

<sup>\*</sup> The Group has adopted SFRS(I) 16 on 1 January 2019 and adjusted the opening accumulated profits by the cumulative effect of initially applying the standard. Please refer to paragraph 11 for further details.

Consolidated Statement of Changes in Equity for the First Quarter ended 31 March 2018:

				Group			
	Α	ttributable	to sharehold	ers of the Compa	any	_	
			Foreign			-	
	Share capital	Other reserves	currency translation reserve	Accumulated profits	Total	Non- controlling interests	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2018	36,284	3,073	6	108,969	148,332	977	149,309
Total comprehensive income for the period							
Profit for the period	-	-	-	7,005	7,005	115	7,120
Other comprehensive income for the period	-	-	30	-	30	-	30
Total	-	-	30	7,005	7,035	115	7,150
Payments to non-controlling interests	-	-	-	-	-	(244)	(244)
Balance at 31 March 2018	36,284	3,073	36	115,974	155,367	848	156,215

Statement of Changes in Equity of the Company for the First Quarter ended 31 March 2019:

	Company				
	Share capital	Other reserves	Accumulated profits	Total equity	
	\$'000	\$'000	\$'000	\$'000	
Balance at 1 January 2019 (as previously reported)	36,284	3,073	60,216	99,573	
Adoption of SFRS(I) 16*	-	-	(7,020)	(7,020)	
Balance at 1 January 2019	36,284	3,073	53,196	92,553	
Profit for the period, representing total comprehensive income for the period		-	4,778	4,778	
Balance at 31 March 2019	36,284	3,073	57,974	97,331	

<sup>\*</sup> The Company has adopted SFRS(I) 16 on 1 January 2019 and adjusted the opening accumulated profits by the cumulative effect of initially applying the standard. Please refer to paragraph 11 for further details.

Statement of Changes in Equity of the Company for the First Quarter ended 31 March 2018:

	Company					
	Share capital	Other reserves	Accumulated profits	Total equity		
	\$'000	\$'000	\$'000	\$'000		
Balance at 1 January 2018	36,284	3,073	69,040	108,397		
Profit for the period, representing						
total comprehensive income for the period		-	4,646	4,646		
Balance at 31 March 2018	36,284	3,073	73,686	113,043		

#### 7 CHANGES IN COMPANY'S SHARE CAPITAL

#### Share Capital

During the first quarter ended 31 March 2019, no new ordinary shares were issued by the Company.

As at 31 March 2019, the total number of issued shares was 88,642,000 (31 December 2018: 88,642,000).

The Company does not hold any treasury shares as at 31 March 2019.

#### 8 AUDIT

The Financial Statements have not been audited or reviewed.

#### 9 AUDITORS' REPORT

Not applicable.

#### 10 ACCOUNTING POLICIES

Except as disclosed in paragraph 11 below, the Group has applied accounting policies and methods of computation in the Financial Statements for the current reporting period consistent with those of the audited Financial Statements for the year ended 31 December 2018.

#### 11 CHANGES IN ACCOUNTING POLICIES AND ESTIMATES

SFRS(I) 16 *Leases* is effective for financial years beginning on or after 1 January 2019. The Group has applied the simplified transition approach and will not restate comparative amounts for the year prior to first adoption.

SFRS(I) 16 resulted in most of the leases being recognized on the Statement of Financial Position, as the distinction between operating and finance leases is removed. Under the new standard, it requires a lessee to recognise a right-of-use ("ROU") asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments resulting mainly in higher depreciation, lower lease payments (premises costs) and higher finance costs. The only exceptions are short-term leases and leases of low value assets. The accounting for lessors has not changed significantly.

ROU assets are measured using the cost model and are carried at cost less accumulated depreciation and accumulated impairment loss, if any, subsequent to initial recognition. The carrying amount for lease liabilities subsequent to initial recognition would take into account interest on the lease liabilities, lease payments made and any reassessment or lease modifications.

The ROU assets as at 31 March 2019 were largely related to leases of the inspection and testing centres occupied by the Group in the various locations. Accordingly, there was a corresponding increase in lease liabilities as at 31 March 2019.

The adoption of SFRS(I) 16 resulted in adjustments to the Statement of Financial Position of the Group and Company as at 1 January 2019. The differences from the Statement of Financial Position as previously reported at 31 December 2018 are as follows:

Statement of Financial Position	Group	Company	
	1 Jan 2019 \$'000	1 Jan 2019 \$'000	
Increase in right-of-use assets Increase in lease liabilities	27,358 (34,605)	19,589 (26,609)	
Decrease in net assets	(7,247)	(7,020)	
Decrease in accumulated profits Decrease in non-controlling interests	(7,204) (43)	(7,020) -	
Decrease in total equity	(7,247)	(7,020)	

# 12 GROUP EARNINGS PER ORDINARY SHARE AND GROUP EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

Earnings per ordinary share – Basic and Diluted

Lamings per ordinary snare - basic and bildted	Gro	Group		
	1st Qtr 2019	1st Qtr 2018		
Based on weighted average number of ordinary shares in issue - cents	8.28	7.90		

# **EBITDA**

		Gr	Group	
		1st Qtr 2019	1st Qtr 2018	
(i)	EBITDA (\$'000)	10,802	9,809	
(ii)	EBITDA margin (%)	42.3	40.0	

#### 13 NET ASSET VALUE PER ORDINARY SHARE

	Group		Company	
	31 Mar 2019	31 Dec 2018	31 Mar 2019	31 Dec 2018
Net asset value per ordinary share based on issued share capital - cents	170.33	170.16	109.80	112.33

#### 14 REVIEW OF GROUP PERFORMANCE

#### **Performance Review**

#### Revenue

The Group's total revenue of \$25.5 million for 1Q19 was \$1.0 million or 4.1% higher than 1Q18, contributed by higher business volumes.

#### **Operating Costs**

The Group's operating costs of \$16.7 million for 1Q19 were \$0.4 million or 2.5% higher than 1Q18 due mainly to expenses incurred to generate the increase in revenue.

#### **Operating Profit**

Consequently, the Group's operating profit of \$8.8 million for 1Q19 was \$0.6 million or 7.4% higher than 1Q18.

The Group's profit before tax of \$9.1 million for 1Q19 was \$0.5 million or 5.3% higher than 1Q18.

Taxation for the Group of \$1.6 million for 1Q19 was \$0.1 million or 8.1% higher than 1Q18 due mainly to the higher profit in 1Q18.

The Group's Profit attributable to Shareholders of the Company of \$7.3 million for 1Q19 was \$0.3 million or 4.8% higher than 1Q18.

# **Statements of Financial Position**

Total Equity increased marginally by \$4 thousand to \$151.8 million as at 31 March 2019 due mainly to profits generated from operations of \$7.4 million offset by adjustments to the opening balance of the accumulated profits and non- controlling interest by \$7.2 million from the adoption of SFRS(I) 16 on 1 January 2019 and payment of dividends of \$0.2 million to the non-controlling interest.

Total Assets increased by \$33.7 million to \$223.9 million as at 31 March 2019 due to the increase in Current Assets and Non-Current Assets by \$7.3 million and \$26.4 million respectively. The increase in Current Assets was due mainly to the increase in Cash and Cash Equivalents of \$8.7 million offset by decrease in Trade receivables of \$1.9 million. The increase in Non-Current Assets was due mainly to the increase in Right-of-use Assets of \$27.0 million.

Total Liabilities increased by \$33.7 million to \$72.1 million as at 31 March 2019 due mainly to the increase in Lease Liabilities of \$34.3 million.

#### **Cash Flow**

The net cash inflow in the guarter was \$8.7 million.

# 15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

#### 16 GROUP OUTLOOK

The vehicle testing business is expected to improve as a record high number of 37,000 old private cars, all of which are subjected to mandatory annual inspections, renewed their Certificates of Entitlement in 2018. The non-vehicle testing business is expected to remain challenging as a result of the slowing Singapore economy.

## 17 DIVIDEND

## (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No.

## (b) Corresponding Period of the Immediate Preceding Financial Year

Any dividend declared for the corresponding period of the immediate preceding financial year? No.

## (c) Date payable

Not applicable.

## (d) Books closure date

Not applicable.

#### 18 SEGMENT INFORMATION

Not applicable.

## 19 BREAKDOWN OF REVENUE

Not applicable.

## 20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)

Not applicable.

#### 21 INTERESTED PERSON TRANSACTIONS

There is no Shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

## 22 CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

The Company confirms that it has procured the Undertakings from all its Directors and Executive Officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual.

# 23 NEGATIVE ASSURANCE CONFIRMATION ON INTERIM FINANCIAL RESULTS UNDER SGX LISTING RULE 705(5) OF THE LISTING MANUAL

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the first quarter 2019 financial results to be false or misleading in any material aspects.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh Chairman Sim Wing Yew Chief Executive Officer

## BY ORDER OF THE BOARD

Chan Wan Tak, Wendy / Yeo Tee Yeok, Edwin Joint Company Secretaries

10 May 2019