

### **Raffles City Singapore** First Half 2015 Financial Results

22 July 2015



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## Performance by RCS Trust – 1H 2015

|               | CMT's 40% Interest |          |         | RCS Trust<br>100% |         |         |
|---------------|--------------------|----------|---------|-------------------|---------|---------|
|               | 1H 2015            | 1H 2014  | 1H 2014 | Vario             | ance    | 1H 2015 |
|               | S\$'000            | \$\$'000 | S\$'000 | %                 | S\$'000 |         |
| Gross Revenue | 47,280             | 46,388   | 892     | 1.9               | 118,199 |         |
| - Retail      | 20,683             | 20,150   | 533     | 2.6               | 51,707  |         |
| - Office      | 7,683              | 7,556    | 127     | 1.7               | 19,208  |         |
| - Hotel       | 17,188             | 16,970   | 218     | 1.3               | 42,970  |         |
| - Others      | 1,726              | 1,712    | 14      | 0.7               | 4,314   |         |

| Net Property Income | 34,916 | 34,038 | 878 | 2.6 | 87,291 |
|---------------------|--------|--------|-----|-----|--------|
|---------------------|--------|--------|-----|-----|--------|







|                         | As at 30 June 2015 |
|-------------------------|--------------------|
| Net Debt / Total Assets | 32.6%              |

|  | 2Q 2015 |
|--|---------|
| Net Operating Profit / CMBS Debt Service (1)             | 6.27 x  |
| Net Operating Profit / Total Debt Service <sup>(2)</sup> | 4.93 x  |

#### Notes:

(1) NOP / CMBS debt service - (Net property income less other borrowing cost and trust expenses) / (CMBS interest expense)

(2) NOP / Total debt service - (Net property income less other borrowing cost and trust expenses) / (CMBS and bank loan interest expenses)





## Raffles City Singapore – Summary

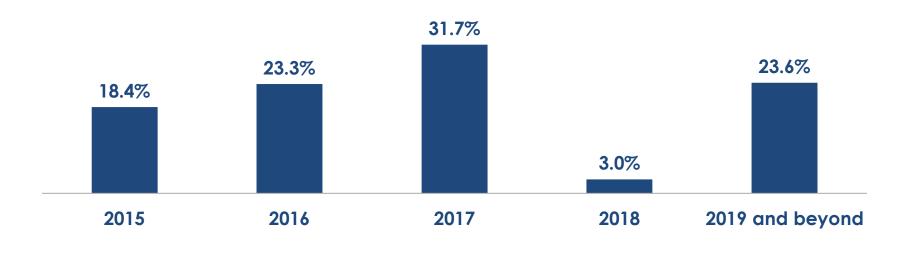
| Key Details (As at 30 June 2015) |   |  |
|----------------------------------|---|--|
| Gross Floor Area                 | 3,449,727 sq ft (or 320,490 sq m)   |  |
| Net Lettable Area                | Office: 381,074 sq ft (or 35,403 sq m)<br>Retail: 421,838 sq ft (or 39,190 sq m)<br>Total: 802,912 sq ft (or 74,593 sq m) |  |
| Number of Tenants                | Office: 44<br>Retail: 226<br>Hotels & Convention Centre: 1<br><b>Total: 271</b>   |  |
| Number of Hotel Rooms            | 2,030   |  |
| Carpark Lots                     | 1,045   |  |
| Title                            | Leasehold tenure of 99 years expiring 15 July 2078  |  |
| Valuation (as at 30 June 2015)   | \$\$3,121.5 million by CBRE Pte. Ltd.   |  |
| Committed Occupancy              | Office: 97.8%<br>Retail: 100.0%<br><b>Total: 99.0%</b>  |  |
| Award                            | Green Mark (Gold) Award 2013 by Building Construction Authority   |  |





## Lease Expiry Profile – Raffles City Tower (Office)

Leases up for Renewal as a % of Gross Rental Income as at 30 June 2015



| Weighted Average Expiry by Gross Rental Income | 2.2 Years |
|--|-----------|
|--|-----------|

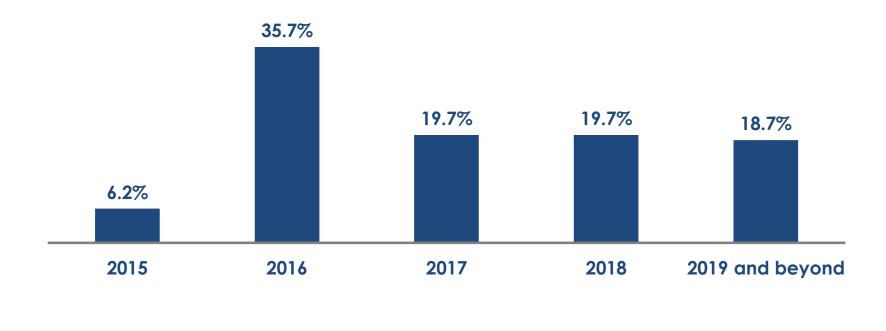




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## Lease Expiry Profile – Raffles City Shopping Centre

Leases up for Renewal as a % of Gross Rental Income as at 30 June 2015



| Weighted Average Expiry by Gross Rental Income | 2.3 Years |
|--|-----------|
|--|-----------|





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## L Top 10 Tenants – Raffles City Tower (Office)

| Tenant  | % of Gross Rental<br>Income <sup>(1)</sup> |
|---|--|
| Economic Development Board                    | 25.2%                                      |
| Philip Securities Pte Ltd                     | 12.6%                                      |
| Accenture Pte Ltd                             | 12.5%                                      |
| Total Trading Asia Pte. Ltd.                  | 6.0%                                       |
| AAPC Singapore Pte Ltd                        | 3.8%                                       |
| Raffles International Limited                 | 2.9%                                       |
| Delegation of the European Union to Singapore | 2.6%                                       |
| Halcyon Agri Corporation Limited              | 2.4%                                       |
| Farallon Capital Asia Pte. Ltd.               | 2.3%                                       |
| Petro-Diamond Singapore (Pte) Ltd             | 2.3%                                       |
| Top 10 Tenants                                | 72.6%                                      |
| Other Tenants                                 | 27.4%                                      |
| TOTAL   | 100.0%                                     |

(1) Based on gross rental income of existing tenants as at 30 June 2015.





# L Top 10 Tenants – Raffles City Shopping Centre

| Tenant                                | % of Gross Rental<br>Income <sup>(1)</sup> |
|---------------------------------------|--|
| Robinson & Co. (Singapore) Pte Ltd    | 13.9%                                      |
| Wing Tai Clothing Pte Ltd             | 4.2%                                       |
| Jay Gee Enterprises (Pte.) Ltd        | 3.4%                                       |
| Minor Food Group PLC                  | 2.9%                                       |
| Auric Pacific Group Limited           | 2.5%                                       |
| Spa Esprit Group Pte Ltd              | 2.5%                                       |
| Cold Storage Singapore (1983) Pte Ltd | 2.5%                                       |
| Esprit Retail Pte Ltd                 | 2.3%                                       |
| Cortina Watch Pte Ltd                 | 2.1%                                       |
| DBS Bank Ltd                          | 1.8%                                       |
| Top 10 Tenants                        | 38.1%                                      |
| Other Tenants                         | 61.9%                                      |
| TOTAL                                 | 100.0%                                     |

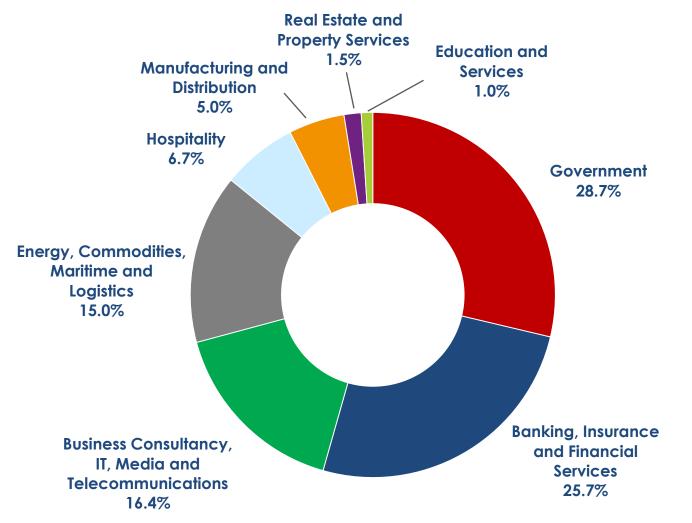
(1) Based on gross rental income for the month of June 2015.





## **I** Trade Mix – Raffles City Tower (Office)

Tenant Business Sector Analysis by Gross Rental Income as at 30 June 2015



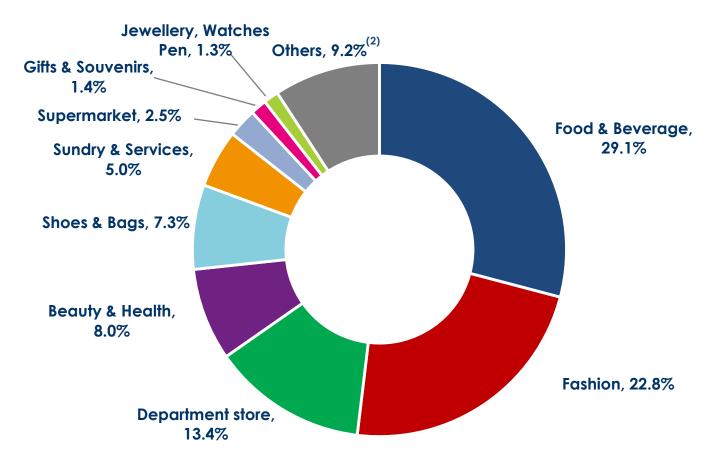




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## L Trade Mix – Raffles City Shopping Centre

Tenant Business Sector Analysis by Gross Rental Income for the Month of June 2015<sup>(1)</sup>



- (1) Excludes gross turnover rent.
- (2) Others include Luxury, Books & Stationery, Sporting Goods & Apparel, Electrical & Electronics, Houseware & Furnishings, Art Gallery, Music & Video, Toys & Hobbies and Information Technology.







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